

May 8, 2018

MR. JOSE VALERIANO B. ZUÑO OIC, HEAD - DISCLOSURE DEPARTMENT

Philippine Stock Exchange 6/F PSE Tower 28<sup>th</sup> Street corner 5<sup>th</sup> Avenue BGC, Taguig City

#### Dear Mr. Zuño:

In compliance with the reportorial requirements of Section 17 of the Securities Regulation Code (SRC) and Section 141 of the Corporation Code of the Philippines, we provide you the SEC Form 17-Q report of the Philippine National Bank as of March 31, 2018.

Thank you,

Very truly yours,

JAMES PATRICK Q. BONUS
First Vice President & Controller

cc: MS. KATHLENE ANNE F. FAMADICO

OIC – Issuer Compliance and Disclosure Department (ICCD) Philippine Dealing & Exchange Corporation 37th Floor, Tower 1, The Enterprise Center 6766 Ayala Avenue corner Paseo de Roxas Makati City

Philippine National Bank 8/F PNB Financial Center Pres. Diosdado Macapagal Blvd., Pasay City, Metro Manila 1300, Philippines T. (632) 526-3131 to 70 / 891-6040 to 70 L. 2271 / 4499 P.O. Box 1844 (Manila) P.O. Box 410 (Pasay City) www.pnb.com.ph

## **COVER SHEET**

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SEC Number	AS096-005555
File Number	
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(Company's Full Name)

### PNB Financial Center, Pres. Diosdado P. Macapagal Boulevard, Pasay City

(Company's Address)

(632) 891-6040 to 70

(Telephone Number)

**December 31, 2017** 

(Calendar Year Ended)

**SEC FORM 17-Q REPORT** 

Form Type

(Amendment Designation (if applicable)

MARCH 31, 2018

Period Ended Date

**LISTED** 

(Secondary License Type and File Number)

#### SECURITIES AND EXCHANGE COMMISSION

#### SEC FORM 17-Q

## QUARTERLY REPORT PURSUANT TO SECTION 17 OF THESE CURITIES REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

1. For the quarter ended March 31, 2018
2. Commission Identification No. <u>ASO96-005555</u>
3. BIR Tax Identification No. <u>000-188-209-000</u>
4. Exact name of issuer as specified in its charter: <u>Philippine National Bank</u>
5. Philippines . 6. (SEC Use Only) Province, Country or other jurisdiction of incorporation or organization  6. Industry Classification Code:
7. PNB Financial Center, Pres. Diosdado P. Macapagal Blvd, Pasay City Address of principal office  1300 Postal Code
8. <u>(632)/891-60-40 up to 70 /(632)526-3131 to 70</u> Issuer's telephone number, including area code
9. <u>not applicable</u> . Former name, former address, and former fiscal year, if changed since last report
10. Securities registered pursuant to Sections 8 and 12 of the Code or Sections 4 and 8 of the RSA  Title of Each Class  Number of Shares of Common Stock Outstanding and  Amount of Debt Outstanding
Common Shares 1,249,139,678 <sup>1/</sup>
11. Are any or all of these securities listed on a Stock Exchange:
Yes [ √ ] No [ ]
If yes, state the name of such stock exchange and the classes of securities listed therein:  Philippine Stock Exchange  Common Stocks
<ul> <li>12. Indicate by check mark whether the registrant:</li> <li>(a) has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder or Section 11 of the RSA and RSA Rule 11 (a) – 1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines during the preceding twelve (12) months (or for such shorter period that the registrant was required to file such reports):  Yes [√] No []</li> <li>(b) has been subject to such filing requirements for the past ninety (90) days.  Yes [√] No []</li> </ul>

<sup>&</sup>lt;sup>1</sup> A total of 423,962,500 common shares were issued to the stockholders of Allied Banking Corporation (ABC) relative to the merger of PNB with ABC effective February 9, 2013. Said shares were already registered with the Securities and Exchange Commission (SEC) and to be listed to the Philippine Stock Exchange, Inc. (PSE).

#### **PART I - FINANCIAL INFORMATION**

#### **FINANCIAL STATEMENTS**

1. Philippine National Bank (the Parent Company) was established in the Philippines in 1916 and started commercial operations that same year. The Parent Company is one of the country's largest private universal banks in terms of assets and deposits. It provides a full range of banking and other financial services to its highly diverse clientele comprised of individual depositors, small and medium enterprise, domestic and international corporations, government institutions, and overseas Filipinos.

The subsidiaries of the Parent Company are engaged in a number of diversified financial and related businesses such as remittance, nonlife insurance, banking, leasing, stock brokerage, foreign exchange trading and/or related services. Collectively, the Parent Company and its subsidiaries are referred to as "the Group".

- 2. The unaudited interim consolidated financial statements included in this regulatory filing contains the following:
  - Statements of financial position
  - Statements of income
  - · Statements of changes in equity
  - Statements of cash flows
  - Schedule of aging of accounts receivable
  - Selected explanatory notes and other schedules and information in compliance with the requirements of the Securities Regulations Code
- 3. The accompanying unaudited interim financial statements have been prepared in accordance with Philippine Financial Reporting Standards (PFRS) adopted by the Philippine Securities and Exchange Commission (SEC).
- 4. The accompanying interim financial statements of the Bank and have accordingly been prepared consistent with the most recent annual financial statements as of December 31, 2017, except for the new, amended or improved PFRSs which became effective beginning on or after January 1, 2018.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

- 1. Financial condition as at March 31, 2018 compared to December 31, 2017
  - Total assets increased by P14.5 billion (1.7%), to P850.7 billion.
    - Cash and other cash items, Due from Bangko Sentral ng Pilipinas, and Due from Other Banks increased by P0.6 billion, P9.3 billion, and P0.8 billion, respectively, from December 2017 balances, while Interbank loans receivable decreased by P2.0 billion compared to year-end level. These reflect movement of funds between deployment to loans and investments, working capital, and fund-raising activities, among others. Please refer to statement of cash flows.
    - Securities held under agreements to resell decreased by P10.7 billion, to P3.9 billion.
    - Financial assets at fair value through profit or loss (FVPL) increased by P0.8 billion, to P3.7 billion, mainly due to purchases of various trading securities, net of sold and matured items.
    - o Financial assets at fair value through other comprehensive income (FVOCI),

- presented as Availabel for Sale (AFS) Investments in the December 31, 2017 financial statements, decreased by P4.9 billion due to disposal and maturities of securities, as well as reclassification of certain securities to Financial assets at amortized cost (AC), as a result of the first-time adoption of PFRS 9.
- Financial assets at AC, presented as Held to Maturity (HTM) Investments and securities held as loans and receivables in the December 31, 2017 financial statements, increased by P21.1 billion, mainly due to reclassifications from AFS Investments, as a result of the first-time adoption of PFRS 9.
- o Intangible assets decreased by P0.2 billion to P3.1 billion, mainly due to the amortization of the software assets.
- Other assets decreased by P0.8 billion, to P8.1 billion, mainly due to movements in prepaid expenses and creditable withholding taxes.
- Total liabilities increased by P13.0 billion (1.8%), to P729.5 billion.
  - Deposit liabilities increased by P20.2 billion, to P658.1 billion, mainly due to increases in balances of time and savings products by P17.5 billion and P3.6 billion, respectively.
  - Bills and acceptances payable decreased by P9.0 billion, to P34.9 billion, mainly due to settlements of borrowings from other banks.
  - Financial liabilities at FVPL increased by P135 million, to P478 million, mainly due to movements in derivative financial liabilities.
  - Income tax payable decreased by P0.5 billion to P0.5 billion, mainly due to tax payments, net of provisions for the quarter.
  - Other liabilities increased by P2.1 billion, to P30.0 billion, mainly due to increases in account payable and other accounts related to month-end requirements of cash management and transaction banking services.
- Total equity increased by P1.5 billion (1.2%), to P121.2 billion, mainly attributable to current period net income.
- 2. Results of operation for the quarter ended March 31, 2018 compared to March 31, 2017
  - Net income for 1Q18 was P1.5 billion, higher by P0.3 billion (20%) compared to P1.2 billion reported in 1Q17.
    - Net interest income for 1Q18 amounted to P6.4 billion, higher by P1.3 billion versus 1Q17, mainly due to expansion in the interest-earning loans and securities portfolio, partly offset by higher interest expense from deposit liabilities.
    - Net service fees and commission income was higher in 1Q18, at P852 million, versus P710 million in 1Q17, on account of higher fee contributions from loansrelated, and deposits-related activities.
    - The Group reported net insurance benefits and claims for 1Q18 versus net insurance premium earned in 1Q17, mainly due to higher claims and provisions for insured events in the first quarter of the year.
    - Other income, comprised of trading and investment securities gains, foreign exchange profits, net gains on asset disposals and others, for 1Q18 was lower by P124 million, mainly due to lower foreign exchange profits, partly offset by higher gains from the sale of repossessed properties.
    - Operating expenses for 1Q18 was at P5.8 billion, higher by P0.7 billion versus 1Q17, mainly due to higher business taxes and licenses, occupancy and equipment-related costs, and depreciation for the period.

 Total comprehensive income for 1Q18 amounted to P1.0 billion, lower compared to P1.8 billion reported in 1Q17, mainly due to movements in unrealized changes in fair value of investments classified as financial assets at FVOCI and actuarial remeasurement losses on retirement plan, partly offset by changes in accumulated translation adjustments.

#### 3. Key performance indicators

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Income statement			
Return on equity (ROE) <sup>1/</sup>	4.94%	4.50%	7.10%
Return on assets (ROA) <sup>2/</sup>	0.70%	9.60%	1.03%
Net interest margin (NIM) <sup>3/</sup>	3.45%	3.10%	3.12%
Cost efficiency ratio <sup>4/</sup>	73.43%	74.70%	65.16%
Balance sheet			
BSP Capital Adequacy Ratios:			
CAR	15.33%	16.27%	15.35%
Tier 1 Ratio	14.55%	15.65%	14.58%
Non-performing loans (NPL)			
Ratio:			
Net of allowance	0.35%	0.18%	0.26%
Gross of allowance	1.93%	2.31%	2.01%
Liquid assets-to-Total assets	30.24%	33.70%	28.48%
Ratio			
Current assets-to-current	56.78%	62.70%	62.58%
liabilities			

<sup>&</sup>lt;sup>14</sup> Annualized net income divided by average total equity for the period indicated
<sup>2</sup> Annualized net income divided by average total assets for the period indicated

- Consolidated risk-based CAR and Tier 1 ratio computed based on BSP guidelines
  continue to remain above minimum regulatory requirements. These ratios measure the
  Bank's capital buffers relative to various risks it assumes. The Bank's regulatory capital
  ratios was lower compared to year-end, as growth in risk-weighted assets, particularly
  credit risk, outpaced increases in qualifying regulatory capital.
- Other financial soundness indicators are shown in Annex A.

#### SELECTED NOTES TO THE INTERIM FINANCIAL STATEMENTS

- 1. Fair value hierarchy
  - The significant judgments and assumptions made in the Bank's interim financial statements are consistent with the most recent annual financial statements issued.
  - The Bank uses the following hierarchy for determining and disclosing the fair value of assets and liabilities by valuation technique. These levels are based in the inputs that are used to determine the fair value and can be summarized in:
    - o Level 1: quoted (unadjusted) prices in active markets for identical assets or liabilities
    - o Level 2: other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly
    - o Level 3: techniques which use inputs which have a significant effect on the recorded fair

Annualized net income divided by average total assets for the period indicated
 Annualized net interest income divided by average interest-earning assets for the period indicated.

<sup>&</sup>lt;sup>4/</sup> Ratio of total operating expenses (excluding provision for impairment, credit and other losses) to total operating income.

value that are not based on observable market data.

The Group held the following assets and liabilities measured at fair value and at cost but for which fair values are disclosed and their corresponding level in fair value hierarchy:

		Consolidated				
			March 31	1, 2018		
	Valuation	Carrying		<u> </u>		<u> </u>
	Date	Value	Level 1	Level 2	Level 3	Total
Assets measured at fair value	:					
Financial Assets						
Financial assets at FVPL:						
Held-for-trading:						
Government securities	03/28/18	P2,187,682	P1,158,695	P1,028,987	₽-	P2,187,682
Equity securities	03/28/18	578,215	578,215	_	_	578,215
Derivative assets	03/28/18	592,315	´ <u>-</u>	534,923	57,392	592,315
Private debt securities	03/28/18	325,211	1,388	323,823	_	325,211
Designated at FVPL:		,	_,-,	,		,
Investment in UITFs	03/28/18	6,263	_	6,263	_	6,263
AFS investments:	02/20/10	0,202		0,200		0,202
Government securities	03/28/18	35,356,872	33,849,850	1,507,022		35,356,872
Private debt securities	03/28/18	28,807,210	25,150,733	3,656,477		28,807,210
Equity securities*	03/28/18	674,087	465,673	208,414	_	674,087
Equity securities	03/20/10		P61,204,554	P7,265,909	P57,392	
		P68,527,855	F01,204,554	F/,205,909	F51,394	P68,527,855
Liabilities measured at fair						
value:						
Financial Liabilities						
Financial liabilities at FVPL	:					
Derivative liabilities	03/28/18	P478,335	₽-	P478,335	₽_	P478,335
		₽478,335	₽-	P478,335	₽-	₽478,335
		•				
Assets for which fair values						
are disclosed:						
Financial Assets		D45 002 124	D24 007 121	DO 446 612	ъ	D44.050.540
HTM investments		P47,883,124	P34,806,131	₽9,446,612	₽-	P44,252,743
Loans and receivables:**			_	_		
Receivables from customers		₽485,543,277	₽–	₽-	P497,430,236	P497,430,236
Unquoted debt securities	03/28/18	195			195	195
		P533,426,596	₽34,806,131	₽9,446,612	₽497,430,431	P541,683,174
Nonfinancial Assets						
Investment properties:***						
Land	03/28/18	P12,962,716	₽_	₽_	<b>P</b> 22,777,925	₽22,777,925
Buildings and improvements		2,607,828	-	-	2,866,742	2,866,742
	00/20/10	P15,570,544	₽_	₽_	P25,644,667	P25,644,667
		£13,370,3 <del>11</del>	<u></u>		£25,0 <del>11</del> ,007	£25,044,007
Liabilities for which fair						
values are disclosed:						
Financial Liabilities						
Financial liabilities at amortize	d					
cost:						
Time deposits	03/28/18	₽147,101,011	₽-	₽-	P145,312,399	P145,312,399
Bills payable	03/28/18	33,093,818			33,183,425	33,183,425
Subordinated debt	03/28/18	_	_	_	_	_
		P180,194,829	₽_	₽_	P178,495,824	P178,495,824

<sup>\*</sup> Excludes unquoted available-for-sale securities

\*\* Net of allowance for credit losses

\*\*\* Based on the fair values from appraisal reports which is different from their carrying amounts which are carried at cost

	Consolidated						
_			December	31, 2017			
<del></del>	Valuation	Carrying					
	Date	Value	Level 1	Level 2	Level 3	Total	
Assets measured at fair value:							
Financial Assets							
Financial assets at FVPL:							
Government securities	12/29/17	₽2,207,952	₽1,534,792	₽673,162	₽–	₽2,207,954	
Derivative assets	12/29/17	562,984	_	504,753	54,938	559,691	
Private debt securities	12/29/17	31,305	_	31,305	_	31,305	
Equity securities	12/29/17	73,918	30,858	6,366	_	37,224	
Investments in UITF	12/29/17	6,237	66	_	_	66	
AFS investments:							
Government securities	12/29/17	41,625,900	36,968,672	3,114,203	_	40,082,875	
Private debt securities	12/29/17	26,920,045	20,899,896	5,544,644	_	26,444,540	
Equity securities*	12/29/17	1,144,779		1,150,227	_	1,150,227	
		₽72,573,119	₽59,434,284	₽11,024,660	₽54,938	₽70,513,882	
Liabilities measured at fair value:		· · ·	•		•		
Financial Liabilities							
Financial Liabilities at FVPL:							
Designated at FVPL:							
Derivative liabilities	12/29/17	₽343.522	₽_	₽343,522	₽_	₽343,522	
Assets for which fair values are							
disclosed:							
Financial Assets							
HTM investments	12/29/17	₽26,805,131	₽23,732,936	₽4,191,145	₽_	₽27,924,081	
Loans and Receivables:**	12/2//17	-20,003,131	£23,732,730	F 1,171,1 13		F27,721,001	
Receivables from customers	12/29/17	472,493,703			481,355,052	481,355,052	
Unquoted debt securities	12/29/17	10,934,148			10,942,367	10,942,367	
enquoted dest securides	12/25/17	₽510,232,982	₽23,732,936	₽4,191,145	P492,297,419	₽520,221,500	
Nonfinancial Assets		F310,232,702	£23,732,730	F 1,171,113	F 172,277,117	F320,221,300	
Investment property:***							
Land	12/29/17	₽13,161,937	₽_	₽_	₽18,995,358	₽18,995,358	
Buildings and improvements	12/29/17	2,432,450	F-	F-	3,730,716	3,730,716	
Buildings and improvements	12/29/17	£15,594,387	₽_	₽_	£22,726,074	£22,726,074	
Liabilities for which fair values are		F13,377,307	+-	1-	F22,720,074	£22,720,074	
disclosed:							
Financial Liabilities							
Financial liabilities at amortized cost:	12/20/17	D160 015 001	D	D	D150 212 421	D150 212 421	
Time deposits	12/29/17	₽160,915,991	₽–	¥-	₽159,313,431	P159,313,431	
Bills payable	12/29/17	41,684,801			41,765,052	41,765,052	
Subordinated debt	12/29/17				Page 000 5	<b>DAGG GGG</b>	
		₽202,600,791	₽–	₽–	£200,998,232	£200,998,232	

Consolidated

- When fair values of listed equity and debt securities, as well as publicly traded derivatives at
  the reporting date are based on quoted market prices or binding dealer price quotations,
  without any deduction for transaction costs, the instruments are included within Level 1 of
  the hierarchy.
- For all other financial instruments, fair value is determined using valuation techniques. Valuation techniques include net present value techniques, comparison to similar instruments for which market observable prices exist and other revaluation models.

#### 2. Financial risk management

• The Board of Directors has the ultimate responsibility for the risk appetite of the Bank and the monitoring of risks on a regular basis. Risk governance is undertaken by a structured hierarchy of committees (both at board level and at the executive / management level) each with specified accountabilities.

<sup>\*</sup> Excludes unquoted available-for-sale securities

<sup>\*\*</sup> Net of allowance for credit losses

<sup>\*\*\*</sup> Based on the fair values from appraisal reports which is different from their carrying amounts which are carried at cost

- The PNB Board Risk Oversight Committee (ROC) is mandated to set risk appetite, approve frameworks, policies and processes for managing risk, and accept risks beyond the approval discretion provided to management.
- The risk management policy includes:
  - o a comprehensive risk management approach;
  - o a detailed structure of limits, guidelines and other parameters used to govern risk-taking;
  - o a clear delineation of lines of responsibilities for managing risk;
  - o an adequate system for measuring risk; and
  - effective internal controls and a comprehensive monitoring & risk-reporting process
- Members of the senior management team play a pivotal role in the day-to-day running of the bank. Executive officers are assigned to various management committees that provide the leadership and execution of the vision and policies approved by the bank's board of directors. The bank's business objectives are driven for most part by the dayto-day directions decided by these management committees with approvals and notation by the various board level committees.
- We broadly classify and define risks into the following categories, and manage the risks according to their characteristics. These are monitored accordingly under the enterprise Internal Capital Adequacy Assessment Program:
  - o Credit Risk (including Credit Concentration Risks and Counterparty Risks)
  - Market Risk
  - Liquidity Risk
  - o Interest Rate Risk in the Banking Books (IRBB)
  - Operational Risk
- There were no significant changes from the last annual financial statements relating to the Bank's risk management framework that materially affected its financial condition and results of operation.

#### 3. Segment reporting

- The Group's operating businesses are determined and managed separately according to the nature of services provided and the different markets served with each segment representing a strategic business unit.
- The Group's business segments follow:
  - Retail Banking principally handling individual customer's deposits, and providing consumer type loans, credit card facilities and fund transfer facilities;
  - Corporate Banking principally handling loans and other credit facilities and deposit accounts for corporate and institutional customers; and
  - Treasury principally providing money market, trading and treasury services, as well as the management of the Group's funding operations by use of T-bills, government securities and placements and acceptances with other banks, through treasury and wholesale banking.
  - Other Segments include Global Filipino Banking Group, Trust Banking Group, Domestic Subsidiaries, Insurance, Leasing, Remittances and other support services. Transactions between segments are conducted at estimated market

rates on an arm's length basis. Interest is credited to or charged against business segments based on a pool rate which approximates the marginal cost of funds.

- The Group has no significant customer which contributes 10.00% or more of the consolidated revenue.
- Business segment information of the Group follows:

			March	31, 2018		
	Retail	Corporate			Adjustments and	
	Banking	Banking	Treasury	Others	Eliminations*	Total
Net interest margin Third party Inter-segment	(P139,811) 2,603,615	P5,045,530 (2,451,944)	₽671,078 (151,671)	P165,208	<b>P</b> 684,858	<b>P</b> 6,426,864
Net interest margin after inter- segment transactions Other income	2,463,804 585,887	2,593,586 564,448	519,407 (62,362)	165,208 259,171	684,858 666,848	6,426,864 2,013,988
Segment revenue Other expenses	3,049,691 2,556,538	3,158,034 833,484	457,045 57,401	424,380 449,795	1,351,706 322,462	8,440,852 4,219,680
Segment result	P493,153	P2,324,549	P399,644	(P25,416)	P1,029,244	4,221,174
Unallocated expenses Net income before income tax Income tax						2,224,178 1,996,996 530,374
Net income from continuing operations Non-controlling interests Net income for the year						1,466,622 23,870
attributable to equity holders of the Parent Company						P1,442,752
Other segment information Capital expenditures	P208,375	<b>P731</b>	P35	P115,245	( <b>P262,901</b> )	P61,485
Unallocated capital expenditure Total capital expenditure						623,101 P684,586
Depreciation and amortization	P134,034	₽29,617	P316	P56,101	₽17,375	P237,443
Unallocated depreciation and amortization	£134,034	£27,017	<b>2310</b>	£30,101	£17,575	225,403
Total depreciation and amortization						P462.846
Provision for (reversal of) impairment, credit and other						
losses	<b>(P</b> )	P355,808	<b>(P</b> )	P108	(P285,526)	P70,390
			As of Mar	ch 31, 2018		
	Retail Banking	Corporate Banking	Treasury	Others	Adjustments and Eliminations*	Total
Segment assets	P156,373,987	P437,545,223	P166,131,901	P104,250,496	(P16,688,193)	P847,613,414
Unallocated assets						3,089,246
Total assets						P850,702,660
Segment liabilities	P524,429,101	<b>₽97,711,799</b>	₽89,868,044	P30,862,100	( <b>P16,281,482</b> )	P726,589,562
Unallocated liabilities			-			2,907,296
Total liabilities						P729,496,858

Total liabilities

\* The eliminations and adjustments column mainly represent the RAP to PFRS adjustments

		March 31, 2017								
	Retail Banking	Corporate Banking	Treasury	Others	Adjustments and Eliminations*	Total				
Net interest margin										
Third party	₽ 235,427	₽3,871,961	₽817,818	₽65,944	₽159,920	₽ 5,151,070				
Inter-segment	1,388,418	(1,947,276)	558,858	. –	· –	_				
Net interest margin after inter-										
segment transactions	1,623,845	1,924,685	1,376,676	65,944	₽159,920	5,151,070				
Other income	262,602	297,322	661,307	502,624	259,743	1,983,598				
Segment revenue	1,886,447	2,222,007	2,037,983	568,568	419,663	7,134,668				
Other expenses	1,490,793	1,232,052	(56,717)	432,098	469,664	3,567,890				
Segment result	₽395,654	₽989,955	₽2,094,700	₽136,470	( <b>P</b> 50,001)	3,566,778				
Unallocated expenses						1,968,055				
Net income before income tax					_	1,598,723				
Income tax						377,598				
Net income from continuing operations					<del>_</del>	1,221,125				
Non-controlling interests						29,181				
Net income for the year					=	2,,101				
attributable to equity holders of the Parent Company					_	₽1,191,944				
Other segment information					_					
Capital expenditures	₽214,119	₽1,346	₽	₽176,581	(£10,977)	₽381,069				
Unallocated capital expenditure						73,168				
Total capital expenditure					_	₽454,237				
Depreciation and amortization	₽141,218	₽30,284	₽419	₽466,159	( <del>P</del> 257,235)	₽380,845				
Unallocated depreciation and amortization						4,702				
Total depreciation and amortization					_	₽385,547				
Provision for (reversal of) impairment, credit and other					=					
losses	(₽55,571)	₽202,385	(£105,871)	₽3,373	₽49,796	₽94,112				

			As of Decem	ber 31, 2017		
					Adjustments	
	Retail	Corporate			and	
	Banking	Banking	Treasury	Others	Eliminations*	Total
Segment assets	P160,378,585	P436,181,872	P147,035,920	P109,153,300	(P19,433,076)	P 833,316,601
Unallocated assets						2,837,880
Total assets						P836,154,481
Segment liabilities	P528,053,877	P84,384,861	<b>₽87,966,482</b>	P32,024,306	(P(19,192,245)	P713,237,279
Unallocated liabilities						3,179,253
Total liabilities						P716,416,532

<sup>\*</sup> The eliminations and adjustments column mainly represent the RAP to PFRS adjustments

 Although the Group's businesses are managed on a worldwide basis, the Group operates in five (5) principal geographical areas of the world. The distribution of assets, liabilities and credit commitments items as of March 31, 2018 and December 31, 2017 and capitalized expenditures and revenues for the three month periods ended March 31, 2018 and March 31, 2017 by geographic region of the Group follows:

	Non Curi	Non Current Assets		lities	Credit Commitments		
	March 31,	March 31, December 31,		December 31,	March 31,	December 31,	
	2018	2017	2018	2017	2018	2017	
Philippines	₽ 377,230,283	₽387,750,978	P 696,686,475	₽687,770,416	P 37,217,949	₽37,217,949	
Asia (excluding							
Philippines)	6,529,048	6,775,199	29,781,342	25,761,863	212,586	212,586	
USA and Canada	81,579,703	84,655,334	2,471,941	2,342,588	3,795	3,795	
United Kingdom	2,778,709	2,883,469	557,100	541,665	-	-	
	P 468,117,743	P482,064,980	₽ 729,496,858	₽716,416,532	P 37,434,330	₽37,434,330	

	Capital Expenditures		Re	venues
	March 31,	March 31,	March 31,	March 31,
	2018	2017	2018	2017
Philippines	P684,188	₽ 404,455	₽ 9,618,124	₽ 7,310,369
Asia (excluding Philippines)	50	5,580	318,835	1,003,538
USA and Canada	330	77	163,172	179,558
United Kingdom	18	44,125	31,808	27,677
Other European Union Countries	_	-	_	_
	P684,586	₽454,237	₽ 10,131,939	₽ 8,521,142

- The Philippines is the home country of the Parent Company, which is also the main operating company. The Group offers a wide range of financial services as discussed in Note 1. Additionally, most of the remittance services are managed and conducted in Asia, Canada, USA and United Kingdom.
- The areas of operations include all the business segments.

#### 4. Related party transactions

- In the ordinary course of business, the Parent Company has loans and other transactions with its subsidiaries and affiliates, and with certain Directors, Officers, Stockholders and Related Interests (DOSRI). Under the Parent Company's policy, these loans and other transactions are made substantially on the same terms as with other individuals and businesses of comparable risks. The amount of direct credit accommodations to each of the Parent Company's DOSRI, 70.00% of which must be secured, should not exceed the amount of their respective deposits and book value of their respective investments in the Parent Company.
- In the aggregate, DOSRI loans generally should not exceed the Parent Company's equity or 15.00% of the Parent Company's total loan portfolio, whichever is lower. As of March 31, 2018 and December 31, 2017, the Parent Company was in compliance with such regulations.
- Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions. The Group's related parties include:

- key management personnel, close family members of key management personnel and entities which are controlled, significantly influenced by or for which significant voting power is held by key management personnel or their close family members;
- o significant investors;
- o subsidiaries, joint ventures and associates and their respective subsidiaries; and
- o post-employment benefit plans for the benefit of the Group's employees.
- 5. Changes in contingent assets and contingent liabilities since last annual balance sheet date are in the normal course of business and are not anticipated to cause any material losses from those commitments and/or contingent liabilities.
- 6. In 2017, the Bank completed its top priority enterprise-wide project to upgrade to the Systematics core banking system, running on the IBM z-series mainframe, as well as a new branch banking system. In addition, the Bank has other commitments for capital expenditures for information technology priority projects. For these other medium scale projects requiring information technology solutions, expected sources of funds will come from funds generated from the Bank's normal course of operations.
- 7. Significant elements of the Bank's revenues consist mainly of net interest margin, service fees, net trading revenues and gains from disposal of reacquired properties while the Bank's expenses consist mainly of staff cost, depreciation and amortization of assets and provisions for probable losses. Please refer to the discussions on the results of operations for further details.
- 8. In April 2018, PNB issued USD300 million in Fixed Rate Senior Notes under the Parent Bank's Medium Term Note (MTN) Programme, the Parent Bank's debut issuance in the international debt markets, following a successful roadshow to investors in Singapore and Hong Kong. There was strong demand for the offering which reached approximately USD 1.2 billion at its peak, equivalent to an oversubscription of 4x the issue amount, with 118 investors registering interest at that time. The Notes, rated Baa2 by Moody's, were issued at a price of 99.532 per 100 with a coupon rate of 4.25% per annum and a tenor of five years and one day. There were no other issuances, repurchases and repayments of debt and equity securities.
- 9. The Bank has nothing material to report on the following items:
  - Known demands, commitments, events or uncertainties that will have a material impact on the Bank's liquidity and continuing operations within the next twelve (12) months.
  - Any events that will trigger direct or contingent financial obligations that is material to the Bank, including any default or acceleration of an obligation.
  - Material off-balance sheet transactions, various commitments, arrangements, contingent assets and contingent liabilities other than those already discussed above.
  - Material commitments for capital expenditures.
  - Seasonal aspects that had a material effect on the PNB Group's financial condition and results of operations.
  - Dividends declared or paid.
  - Change in estimates reported in prior interim periods and in prior financial years
  - Material subsequent events subsequent to the end of the interim period
  - Changes in the composition of the enterprise during the interim period, including business combinations, acquisitions and disposal of subsidiaries and long-term

investments, restructuring and discontinuing operations.

10. There are no material disclosures that have not been reported under SEC Form 17-C during the period covered by this report.

#### **PART II – OTHER INFORMATION**

## **Aging of Loans Receivables**

The schedule of aging of loans receivables as required by Philippine Stock Exchange (PSE) in its Circular letter No. 2164-99 dated August 23, 2001 is shown below:

	(PSE Requirement per Circular As of March 31, 201		
	(In Thousand Peso		
Current a	accounts (by maturity)		
Un to	12 months	169,336,816	
over	1 year to 3 years	95,645,196	
over	3 years to 5 years	65,824,779	
over	5 veere	145 005 793	
over	5 years	145,905,783	
Past due	and items in litigations	18,160,900	
Loans Re	eceivables (gross)	494,873,474	
	(grees)	,	
1			
Less:			
Unea	rned and Other deferred income	(1,522,887)	
Allow	vance for credit losses	(9,456,929)	
1 B		400.000.050	
Loans Re	eceivables (net)	483,893,658	
	scounts, bills purchased, customers' liability under		

#### **OTHER MATTERS**

#### Changes in accounting policies effective on or after January 1, 2018

PFRS 9, Financial Instruments

PFRS 9 replaced PAS 39, Financial Instruments: Recognition and Measurement and is effective for annual periods beginning on or after January 1, 2018.

PFRS 9 is required to be applied on a retrospective basis, with certain exceptions. As permitted, the Group did not restate prior period comparative consolidated financial statements when the Group adopted the requirements of the new standard. Restatements and differences in the carrying amounts of financial instruments arising from the adoption of PFRS 9 have been recognized in the 2018 opening balances of surplus and Other Comprehensive Income (OCI) as if the Group had always applied PFRS 9.

The 2018 opening balances of surplus and OCI in the Group's statement of financial position have been restated as a result of applying PFRS 9's requirements on classification and measurement of financial assets and impairment. There is no impact to the Group's financial statements in relation to the requirements on classification and measurement of financial liabilities and on the application of hedge accounting.

This change resulted from reclassifications of certain financial assets arising from the Group's application of its business models and its assessment of the financial assets' cash flow characteristics, as well as from the result of applying PFRS 9's requirements on the recognition of expected credit losses.

This change in impairment considered whether there have been significant increases in the credit risk of the Group's financial assets since initial recognition and on the Group's evaluation of factors relevant to the measurement of expected credit losses such as a range of possible outcomes and information about past events, current conditions and forecasts of future economic conditions.

The key changes to the Group's accounting policies resulting from the adoption of PFRS 9 are described below.

#### Classification and measurement

The classification and measurement provisions of PFRS 9 require that all debt financial assets that do not meet the "solely payment of principal and interest" (SPPI) test, including those that contain embedded derivatives, be classified at initial recognition as at fair value through profit or loss (FVPL). The intent of the SPPI test is to ensure that debt instruments that contain non-basic lending features, such as conversion options and equity linked pay-outs, are measured at FVPL. Subsequent measurement of instruments classified as FVPL under PFRS 9 operates in a similar manner to financial instruments held for trading under PAS 39.

For debt financial assets that meet the SPPI test, classification at initial recognition will be determined based on the business model under which these instruments are managed. Debt instruments that are managed on a "held for trading" or "fair value" basis will be classified as at FVPL. Debt instruments that are managed on a "hold to collect and for sale" basis will be classified as at fair value through OCI (FVOCI) for debt. Debt instruments that are managed on a "hold to collect" basis will be classified as at amortized cost. Subsequent measurement of instruments classified as at FVOCI and amortized cost classifications under PFRS 9 operate in a similar manner to AFS financial assets for debt financial assets and loans and receivables, respectively, under existing PAS 39, except for the impairment provisions which are discussed below.

For those debt financial assets that would otherwise be classified as at FVOCI or amortized cost, an irrevocable designation can be made at initial recognition to instead measure the debt instrument at FVPL under the fair value option (FVO) if doing so eliminates or significantly reduces an accounting mismatch.

All equity financial assets are required to be classified at initial recognition as at FVPL unless an irrevocable

designation is made to classify the instrument as at FVOCI for equities. Unlike AFS for equity securities under PAS 39, the FVOCI for equities category results in all realized and unrealized gains and losses being recognized in OCI with no recycling to profit and loss. Only dividends will continue to be recognized in profit and loss.

The classification and measurement of financial liabilities remain essentially unchanged from the current PAS 39 requirements, except that changes in fair value of FVO liabilities attributable to changes in own credit risk are to be presented in OCI, rather than profit and loss. Derivatives will continue to be measured at FVPL under PFRS 9.

#### Impairment

The new impairment guidance sets out an expected credit loss (ECL) model applicable to all debt instrument financial assets classified as amortized cost and FVOCI. In addition, the ECL model applies to loan commitments and financial guarantees that are not measured at FVPL.

#### **Expected Credit Loss Methodology**

The application of ECL will significantly change the Group credit loss methodology and models. ECL allowances represent credit losses that reflect an unbiased and probability-weighted amount which is determined by evaluating a range of possible outcomes, the time value of money and reasonable and supportable information about past events, current conditions and forecasts of future economic conditions. ECL allowances will be measured at amounts equal to either: (i) 12-month ECL; or (ii) lifetime ECL for those financial instruments which have experienced a significant increase in credit risk (SICR) since initial recognition or when there is objective evidence of impairment. This compares to the present incurred loss model that incorporates a single best estimate, the time value of money and information about past events and current conditions and which recognizes lifetime credit losses when there is objective evidence of impairment and also allowances for incurred but not identified credit losses.

#### Stage Migration and Significant Increase in Credit Risk

Financial instruments subject to the ECL methodology are categorized into three stages:

- Stage 1 is comprised of all non-impaired financial instruments which have not experienced a SICR since initial recognition. Entities are required to recognize 12-month ECL for stage 1 financial instruments. In assessing whether credit risk has increased significantly, entities are required to compare the risk of a default occurring on the financial instrument as at the reporting date, with the risk of a default occurring on the financial instrument as at the date of initial recognition.
- Stage 2 is comprised of all non-impaired financial instruments which have experienced a SICR since
  initial recognition. Entities are required to recognize lifetime ECL for stage 2 financial instruments. In
  subsequent reporting periods, if the credit risk of the financial instrument improves such that there is
  no longer a SICR since initial recognition, then entities shall revert to recognizing 12 months of ECL.
  In contrast to stage 1 and stage 2, inherent within the incurred loss methodology under PAS 39,
  allowances are provided for non-impaired financial instruments for credit losses that are incurred but
  not yet identified.
- Financial instruments are classified as stage 3 when there is objective evidence of impairment as a result of one or more loss events that have occurred after initial recognition with a negative impact on the estimated future cash flows of a financial instrument or a portfolio of financial instruments. The ECL model requires that lifetime ECL be recognized for impaired financial instruments, which is similar to the current requirements under PAS 39 for impaired financial instruments.

As of January 1, 2018, the change in classification and measurement of financial assets and impairment resulted in net decrease in surplus by P1.8 billion and a decrease in net unrealized loss reported in other comprehensive income amounting to P2.2 billion. The Group applied PFRS 9 retrospectively but opted not to restate comparative balances as allowed by the accounting standard.

## INTERIM CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

As of March 31, 2018

(With Comparative Audited Figures as of December 31, 2017)

(In Thousands)

	March 31, 2018	December 31, 2017
	(Unaudited)	(Audited)
ASSETS	,	,
Cash and Other Cash Items	P12,965,430	₽12,391,139
Due from Bangko Sentral ng Pilipinas	118,037,438	108,743,985
Due from Other Banks	22,780,267	22,025,322
Interbank Loans Receivable	10,880,463	12,837,721
Securities Held Under Agreements to Resell	3,931,895	14,621,483
Financial Assets:	3,731,073	14,021,403
At Fair Value Through Profit or Loss (FVPL)	3,689,686	2,882,395
At Fair Value Through Other Comprehensive Income (FVOCI)/	3,007,000	2,002,393
Available-for-Sale (AFS)	64 026 926	69,837,416
Available-101-Sale (AFS) At Amortized Cost/ Held to Maturity (HTM)	64,926,836	26,805,131
Loans and Receivables - net	47,883,124	, ,
	502,462,186	502,116,517
Property and Equipment	18,957,568	18,664,357
Investments in Subsidiaries and an Associate	2,303,115	2,363,757
Investment Properties	15,570,544	15,594,385
Deferred Tax Assets	1,681,794	1,695,295
Intangible Assets	3,144,789	3,322,857
Goodwill	13,375,407	13,375,407
Other Assets	8,112,118	8,877,314
TOTAL ASSETS	P850,702,660	₽836,154,481

## LIABILITIES AND EQUITY

T	T		D	TI	1		T	ES
L		Ά.	D	ш		Ų.	. І.	L)

Deposit 1	Liabilities
Demand	

Savings	354,958,201	351,422,377
Time	147,101,011	129,552,035
Long Term Negotiable Certificates	31,373,320	31,363,956
	658,096,681	637,920,257
Financial Liabilities at Fair Value Through Profit or Loss	478,335	343,522
Bills and Acceptances Payable	34,882,182	43,916,687
Accrued Taxes, Interest and Other Expenses	5,555,469	5,323,487
Income Tax Payable	501,598	993,245
Other Liabilities	29,982,593	27,919,334
TOTAL LIABILITIES	729,496,858	716,416,532

P124,664,149

**P**125,581,889

(Forward)

	March 31, 2018 (Unaudited)	December 31, 2017 (Audited)
EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE	(=,	,
PARENT COMPANY		
Capital Stock	P49,965,587	₽49,965,587
Capital Paid in Excess of Par Value	31,331,251	31,331,251
Surplus Reserves	620,573	597,605
Surplus	38,475,226	38,831,522
Net Unrealized Loss on Financial Assets at FVOCI/AFS	(1,536,318)	(3,040,507)
Remeasurement Losses on Retirement Plan	(2,968,454)	(2,106,586)
Accumulated Translation Adjustment	2,474,089	1,417,884
Other Equity Reserves	70,215	70,215
Share in Aggregate Reserves on Life Insurance Policies	12,280	12,280
Other Equity Adjustment	13,959	13,959
	118,458,408	117,093,210
NON-CONTROLLING INTERESTS	2,747,394	2,644,739
TOTAL EQUITY	121,205,802	119,737,949
TOTAL LIABILITIES AND EQUITY	P850,702,660	₽836,154,481

Note: Above financial statements are in accordance with Philippine Financial Reporting Standards.

## INTERIM CONSOLIDATED STATEMENTS OF INCOME

(In Thousands, Except Earnings Per Share)

	For the Quarter Ended	
	2010	March 31
	2018	2017 (Unaudited)
	(Unaudited)	(Unaudited)
INTEREST INCOME ON		
Loans and receivables	P6,812,063	₽5,204,621
Trading and investment securities	987,440	877,616
Deposits with banks and others	228,907	407,004
Interbank loans receivable	89,541	48,303
	8,117,951	6,537,544
INTEREST EXPENSE ON		
Deposit liabilities	1,540,134	1,161,318
Bills payable and other borrowings	150,953	225,156
	1,691,087	1,386,474
NET INTEREST INCOME	6,426,864	5,151,070
Service fees and commission income	1,049,378	899,136
Service fees and commission expense	197,230	189,514
NET SERVICE FEES AND COMMISSION INCOME	852,148	709,622
Net insurance premiums	319,815	315,277
Net insurance benefits and claims	462,095	256,851
NET INSURANCE PREMIUMS (BENEFITS AND CLAIMS)	(142,280)	58,426
OTHER INCOME		
Trading and investment securities gains - net	140,901	94,733
Foreign exchange gains - net	(87,004)	403,215
Net gain on sale or exchange of assets	271,764	92,935
Miscellaneous	319,134	178,302
TOTAL OPERATING INCOME	7,781,527	6,688,303
OPERATING EXPENSES		
Compensation and fringe benefits	2,331,697	2,277,077
Taxes and licenses	729,803	563,287
Occupancy and equipment-related costs	378,794	340,156
Depreciation and amortization Provision for impairment, credit and other losses	462,846	385,547 94,112
Miscellaneous	70,390 1,811,001	1,429,401
TOTAL OPERATING EXPENSES	<u> </u>	5,089,580
	5,784,531	-
INCOME BEFORE INCOME TAX	1,996,996	1,598,723
PROVISION FOR INCOME TAX	530,374	377,598
NET INCOME	1,466,622	1,221,125
ATTRIBUTABLE TO:	1 110 850	1 101 044
Equity Holders of the Parent Company	1,442,752	1,191,944
Non-controlling Interests	23,870	29,181 P1 221 125
	P1,466,622	<b>P</b> 1,221,125

Basic/Diluted Earnings Per Share Attributable to Equity Holders of the Parent		
Company	₽1.16	₽0.95

 $Note: Above \ financial \ statements \ are \ in \ accordance \ with \ Philippine \ Financial \ Reporting \ Standards.$ 

# INTERIM CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (In Thousands)

#### For the Three Months Ended March 31

	March 31		
	2018	2017	
	(Unaudited)	(Unaudited)	
<b>NET INCOME (Equity Holders of the Parent Company)</b>	P1,466,622	P1,221,125	
OTHER COMPREHENSIVE INCOME (LOSS)			
Items that recycle to profit or loss in subsequent periods:			
Net unrealized gain/(loss) on financial assets at FVOCI/AFS	(714,795)	434,690	
Accumulated translation adjustment	1,162,078	117,026	
Items that do not recycle to profit or loss in subsequent periods:			
Remeasurement gains (losses) on retirement plan	(862,022)	6,480	
Change in surplus reserves of a subsidiary	(26,108)	_	
OTHER COMPREHENSIVE INCOME			
FOR THE PERIOD, NET OF TAX	(440,849)	558,196	
TOTAL COMPREHENSIVE INCOME FOR PERIOD	₽1,025,775	₽1,779,321	
ATTRIBUTABLE TO:			
<b>Equity Holders of the Parent Company</b>	<b>₽</b> 922,293	P1,730,903	
Non-controlling Interests	103,482	48,418	
	₽1,025,775	₽1,779,321	
	, ,	, ,	

Note: Above financial statements are in accordance with Philippine Financial Reporting Standards.

## INTERIM CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

(In Thousands)

					Net Unrealized R	emeasurement			1	Share in Aggregate Reserves on			
	Capital Stock	Capital Paid in Excess of Par Value		fi	Gain/(Loss) on nancial assets t FVOCI/AFS	Retirement	Accumulated Translation Adjustment	Other Equity	Other Equity Adjustment	Life Insurance Policies	Total	Non- controlling	Total
Balance at January 1, 2018, as previously reported Effect of the adoption of PFRS 9	P49,965,587	P31,331,251	P597,605	P38,831,522 (1,776,079)	(P3,040,507) 2,218,984	(P2,106,586)	P1,417,884	P70,215	P13,959	P112,280		P2,644,739 I	Equity P119,737,949 442,905
Balance as restated, January 1, 2018	49,965,587	31,331,251	597,605	37,055,443	(821,523)	(2,106,586)	1,417,884	70,215	13,959	12,280	117,536,115		
Transfer to surplus reserves Dividends by a subsidiary to minority	-	_	22,968	(22,968)	-	_	-	_	_	-	_	-	-
dividend Total comprehensive income (loss) for the period	_	_	_	1,442,751	- (714,795)	(861,868)	1,056,205	_	_	_	922,293	(826) 103,482	(826) 1,025,775
Balance at March 31, 2018	P49,965,587	P31,331,251	P620,573	P38,475,226	(P1,536,318)	(P2,968,454)	P2,474,089	₽70,215	P13,959	P12,280	P 118,458,408		

					Net								
					Unrealized								
										ъ.			
					Gain/(Loss)					Parent			
					on R	emeasurement				Company			
		Capital Paid			financial	Losses on .	Accumulated	Other	Other	Shares		Non-	
	Capital	in Excess of	Surplus		assets at	Retirement	Translation	Equity	Equity	Held by a		controlling	Total
	Stock	Par Value	Reserves	Surplus	AFS	Plan	Adjustment	Reserves	Adjustment	Subsidiary	Total	Interests	Equity
Balance at January 1, 2017, as													
previously reported	P49,965,587	₽31,331,251	P573,658 I	230,678,189	(P3,469,939)	(P2,821,853)	₽915,222	₽105,670	P13,959	₽–	₽107,291,744	P2,649,162	P109,940,906
Transfer to surplus reserves	_	_	23,947	(23,947)	_	_	_	_	_	_	_	_	_
Dividends	-	_	_	(847)	_	_	_	_	_	-	(847)	_	(847)
Total comprehensive income (loss) for the													
period	_	_	-	1,191,943	415,455	6,480	117,025	_	_	_	1,730,903	48,418	1,779,321
Balance at March 31, 2017	P49,965,587	P31,331,251	P597,605 I	231,845,338	(P3,054,484)	(P2,815,373)	P1,032,247	P105,670	P13,959	₽-	₽ 109,021,800	P2,697,580	P117,719,380

(forward)

# INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS (In Thousands)

	First Quarter Ended March 31		
	2018	2017	
	(Unaudited)	(Unaudited)	
CASH FLOWS FROM OPERATING ACTIVITIES			
Income before income tax	<b>₽1,996,996</b>	₽1,598,723	
Adjustments for:	<i>y y</i>	, ,	
Realized trading gain on financial assets at FVOCI/AFS	(75,118)	(75,118)	
Depreciation and amortization	462,846	385,547	
Amortization of premium on investments securities	1,077,418	345,871	
Provision for impairment, credit and other losses	70,390	94,112	
Net gain on sale or exchange of assets	(271,764))	(92,935)	
Mark-to-market loss/(gain) on derivatives	480,632	480,632	
Amortization of transaction costs	7,442	8,958	
Changes in operating assets and liabilities:			
Decrease (increase) in amounts of:			
Financial assets at fair value through profit or loss	(1,287,923)	297,365	
Loans and receivables	(536,730)	(4,499,444)	
Other assets	1,891,232	(1,467,338)	
Increase (decrease) in amounts of:			
Financial liabilities at fair value through profit or loss	134,813	158,274	
Deposit liabilities	20,168,982	22,857,228	
Accrued taxes, interest and other expenses	231,982	8,166	
Other liabilities	1,201,384	3,167,625	
Net cash generated from (used in) operations	25,552,582	23,267,666	
Income taxes paid	(1,022,021)	(184,047)	
Net cash provided by (used in) operating activities	24,530,561	23,083,619	
CASH FLOWS FROM INVESTING ACTIVITIES			
Proceeds from sale of:			
Financial assets at FVOCI/AFS	25,364,932	30,585,697	
Financial assets at Amortized Cost/HTM	7,209,512	_	
Investment properties	394,784	367,323	
Property and equipment	174,043	106,553	
	,	,	

First Quarter Ended March 31 2017 2018 (Unaudited) (Unaudited) Acquisitions of: Financial assets at FVOCI/AFS (P21,087,624) (P36,111,826)Financial assets at Amortized Cost/HTM (28,849,632)(454,236)Property and equipment (792,454)Software cost 66,226 (628,984)Net cash provided by (used in) investing activities (17,520,213)(6,135,473 CASH FLOWS FROM FINANCING ACTIVITIES Pre-termination of long term negotiable certificates of deposits (3,100,000)Settlement of bills and acceptances payable (68,430,165)(37,075,041)Proceeds from bills and acceptances payable 59,395,660 42,625,653 Settlement of Subordinated Debt Net cash provided by (used in) financing activities (9,034,505)2,450,612 NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS (2,024,157)19,398,758 CASH AND CASH EQUIVALENTS AT **BEGINNING OF PERIOD** Cash and other cash items 12,391,139 11,014,663 Due from BSP 108,743,985 127,337,861 22,025,322 Due from other banks 22,709,805 Interbank loans receivable 12,837,721 7,791,108 Securities held under agreements to resell 14,621,483 1,972,310 170,619,650 170,825,747 CASH AND CASH EQUIVALENTS AT END OF **PERIOD** Cash and other cash items 12,965,430 10,598,810 Due from BSP 118,037,438 136,976,867 Due from other banks 22,780,267 29,554,828 9,594,000 Interbank loans receivable 10,880,463 Securities held under agreements to resell 3,931,895 3,500,000 P168,595,493 ₽190,224,505 OPERATIONAL CASH FLOWS FROM **INTEREST AND** 

Note: Above financial statements are in accordance with Philippine Financial Reporting Standards.

**DIVIDENDS** 

Interest received

Interest paid

**£6,098,847** 

1,560,612

**P**6,286,163

1,347,668

## **SIGNATURES**

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

PHILIPPINE NATIONAL BANK Issuer

REYNALDO A. MACLANG

President

JAMES PATRICK Q. BONUS First Vice President & Contoller

May 7, 2018

### Annex A

# **Selected Financial Ratios For the Periods Indicated**

	03/31/2018		12/31/2017
Command Padia	FC 00/		C2 C0/
Current Ratio	56.8%		62.6%
Liquid assets to total assets-net	30.2%		29.1%
Liquid assets to Liquid Liabilities	34.4%		35.9%
Debt to Equity	6.02		5.98
Assets to Equity	7.02		6.98
Book value per share	94.55	1/	93.74
	03/31/2018		03/31/2017
Interest Coverage	218.1%		215.3%
Profitability			
Return on average equity	4.9%	2/	4.5%
	7.070		
Return on average assets	0.7%		0.6%
Return on average assets	0.7%		0.6%

 $<sup>^{1/}</sup>$   $\;\;$  Book value per share without goodwill - P 83.84

 $<sup>^{2/}</sup>$  ROE without goodwill -6.1%