







#### EXEMPLIFYING FILIPINO BANKING EXCELLENCE

98 years of exemplifying the finest service in providing banking solutions to the Filipino.

Filipino service that shows care. It's going the extra mile to serve where the interest of its customers will always come first.

For almost a century, PNB continues to heed the call of providing innovations to the diverse banking needs of Filipinos here and abroad.

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	SUBSIDIARIES AND AFFILIATES  MARKET PRICE AND DIVIDENDS ON PNB COMMON EQUITY  PNB MILESTONES  PRODUCTS AND SERVICES  AUDITED FINANCIAL STATEMENTS  MANAGEMENT DIRECTORY  DIRECTORY OF BRANCHES AND OFFICES  • DOMESTIC  • OVERSEAS



2014 ANNUAL REPORT EXEMPLIFYING FILIPINO BANKING EXCELLENCE

(In Thousand Pesos, Except Per Share Amounts)

	Danas	ah a :: 24
	2014	nber 31 2013 (As Restated)
Results of Operations		
Gross Income	32,349,000	31,649,214
Total Expenses	26,853,955	26,401,725
Net Income	5,495,045	5,247,489
Financial Condition		
Total Assets	625,445,832	616,275,620
Loans and Receivables	316,253,021	274,276,083
Total Liabilities	526,384,950	533,936,667
Deposit Liabilities	447,643,757	462,365,448
Total Equity	99,060,882	82,338,953
Per Share <sup>1/</sup>		
Basic/Diluted Earnings Per Share	4.60	4.82
Book Value Per Share	74.77	71.48

<sup>&</sup>lt;sup>1/</sup> attributable to equity holders of the Parent Company



PNB is **TRUSTWORTHY**. PNB consistently adheres to a strict moral and ethical code that is manifested through honesty, professionalism and respect for the law.



and markets we serve.

for the Bank's business and core constituents, ensuring that

products and services we deliver add value to the communities





#### **ECONOMIC OVERVIEW**

he Philippine economy grew by 6.1% in real Gross Domestic Product in 2014, though slower than the 7.2% growth in 2013 due to global uncertainties. However, this was higher than market expectations, underscoring the resiliency of the local economy. The country thus maintained its 2010-2014 average growth rate of about 6%, the highest it has achieved in the three decades preceding the current one.

The growth was largely led by the private-sector as government spending was hampered by bottlenecks in the adoption of new budget protocols that delayed implementation of key infrastructure projects. Sustained personal spending and recovery in exports were the key drivers on the demand side. Manageable inflation and higher OFW remittances stimulated household consumption. Exports improved after experiencing a contraction in 2013 on the strength of improving world demand, particularly intra-regional trade among Asian economies.

On the supply side, industry and services provided the impetus to growth. The manufacturing and construction sub-sectors posted solid growth. Manufacturing got a boost from the output expansion in the food manufactures, television and communication equipment, chemicals, furniture and fixtures, and beverages. Construction was driven by new real estate developments in the office, retail and residential sectors.

Inflation was kept in check at 4.1% with the easing of global oil prices which contributed to price stability despite brisk domestic demand. The adequate domestic liquidity also held prices at bay.

The peso averaged P44.40/US\$1, a 4.6 % depreciation against the 2013 average of P42.45/US\$1. The uneven global growth prospects, divergent

monetary policies of advanced economies and geopolitical tensions influenced the movements of foreign funds resulting in the weakening of the peso. After registering a \$5.1 billion surplus in 2013, the country's Balance of Payments position posted a deficit of \$2.9 billion during the year. The reversal stemmed from the massive capital outflows, notably in the first quarter, following the quantitative easing program of the US Federal Reserve.

Gross international reserves remained adequate at \$79.5 billion. equivalent to 10.4 months' worth of goods and payment of services and income and slightly above the country's external debt of \$77.7 billion.

Monetary and financial stability were keenly pursued by the Bangko Sentral ng Pilipinas (BSP) to address the challenges in the external environment. To rein in inflation and inflationary expectations, the Monetary Board adopted a monetary tightening policy through: a) 200 bps increase in reserve requirement early 2014 to reach 20%; b) 25 bps upward adjustment in Special Deposit Accounts (SDA) rate from 2.0% to 2.25% across all tenors.; and c) two-time hike of 25 bps each in the BSP key policy rates to reach 4.0% for overnight borrowing rate and 6.0% for overnight lending rate.

The Philippine banking system remained stable and resilient. Lending activity was brisk and directed towards production sectors with high multiplier effects. Bank deposits and profitability further improved during the year. Non-performing loans fell below pre-Asian crisis levels. The system's capital position remained strong with capital adequacy ratio of over 15.0%, well above the BSP and Bank for International Settlements (BIS) standards.

#### **BUILDING A STRONGER FRANCHISE**

The Philippine National Bank (PNB) marked its second year of merger with Allied Banking Corporation (ABC). Maximizing the synergies from this integration, the Bank delivered improved business and financial results. Strong gains were achieved in its core business as manifested in the robust loan growth which led to a higher net income of P5.5 billion during the year. Key initiatives under its medium-term strategic plan were also executed to create higher shareholder value.

A successful stock rights offering, which raised fresh capital of P11.6 billion and a new issuance of P7.0 billion worth of Long-Term Negotiable Certificates of Deposits provided the Bank with the necessary funds to support major priorities. Both fund-raising exercises were highly oversubscribed, reflecting investors' strong confidence in PNB's long-term growth prospects.

During the year, two credit rating agencies upgraded its outlook on PNB from "stable" to "positive". The first one was Standard & Poor's Ratings Services in March 2014 which cited the improvement in asset quality following the merger with ABC. Two months later, Moody's Investors Service issued the same outlook. In addition, it also affirmed PNB's Ba2/NP local and foreign currency deposit ratings, reflecting the ongoing improvements in the credit profile of the Bank.

To support the country's growth momentum, PNB stepped up its role as a major lender to key industry players and Bank-identified priority sectors. Lending grew by 20%. Deeper engagement with a growing customer base allowed us to provide tailor-fit banking solutions to large corporates, the middle market as well as individual borrowers.

In recent years, PNB has seen greater involvement in big-ticket deals in the capital market. A wholistic approach to financial packaging coupled with improved turnaround time helped build this track record. The strong partnership between our Institutional Banking Group and our subsidiary, PNB Capital Investment Corporation, resulted in synergies in deal origination and execution. During the year, the Bank was a major participant in five landmark projects worth P96.8 billion involving power generation, power transmission, airport development and operations, and tollroads. Public-Private Partnership (PPP) projects were also financed by the Bank to back up the government's infrastructure program. Supported by its total solutions package, the Bank experienced higher availments of cash management products, trade financing and other fiduciary services by top Philippine conglomerates and multinational companies.

In the middle market, brisk portfolio growth was triggered mainly by the 29% spike in lending to provincial clients. The presence of loan desks in our regional centers facilitated access of commercial accounts and SMEs to a variety of PNB's products and services. Our government banking segment, in partnership with the corporate banking team, ventured into PPP project financing to complement their traditional facilities for national agencies, government-owned and controlled corporations and local government units.

A strategic initiative achieved by PNB was the consolidation of its consumer finance group with PNB Savings Bank (formerly Allied Savings Bank) in June 2014. From its stock rights offering, the Parent Bank infused P10.0 billion in PNB Savings Bank to make it a major player in consumer finance. This business segment is poised to become the Bank's dominant profit contributor in the coming years. PNB Savings Bank ended the year with 28 branches. A branch rationalization and expansion strategy has been mapped out to broaden reach to target clientele.

With a combined total of 735 domestic branches, overseas offices and representatives in its network, PNB has one of the broadest geographical reach in the industry given its presence not only in the National Capital Region and Luzon but more so in Visayas and Mindanao where the proportion of unbanked population is higher. PNB branches have evolved into one-stop shops providing our clients with competitive deposit products, best-in-class investment solutions, appropriate loan packages, and other fiduciary services

The Bank took decisive steps to beef up its ATM network with an order of 1,000 units for delivery within 2015-2016. These are the latest models with anti-skimming device, upgraded operating system and compliant with Europay/Mastercard/Visa (EMV) standards which are mandated for all ATMs effective January 1, 2016. Of this, 60% will replace existing ATMs while the balance of 40% is for deployment in new sites. The Bank's ATM network reached 850 units at the end of 2014 inclusive of the 38 ATMs deployed to new offsite locations.

To bolster its remittance business, the Bank further expanded the scope and reach of its services. Through the tie-up with Wells Fargo Bank, remittance clients in the USA were provided 6,000 additional payout centers from where they can send money to the Philippines. This complements PNB's alternative remittance channels: the Web Remit, an online remittance platform for the US market; and Phone Remit, a 24/7 toll free phone remittance service for Global Filipinos in Europe and North America. PNB was recognized as the Outstanding PhilPass REMIT Participant by BSP in 2014 for its exceptional performance in terms of remittance volume sent via the Philippine Payments and Settlement System (PhilPass) for processing and settlement.

PNB's Treasury and Trust Banking Groups continued to provide investment products to our customers in close collaboration with our branches. A wide offering of fixed income securities and unit investment trust funds (UITF) were made available and accessible to clients based on their risk appetite and investment horizon. PNB's UITF's continued to display solid yield performance. Seven (7) of its UITFs were among the top three best performing funds in their categories in 2014.

#### **ENHANCING CUSTOMER FOCUS**

PNB's customer centric philosophy of doing business has increasingly received sharper focus across the organization. The Bank aims to consistently provide a delightful banking experience to its clients. Personalized service, one which is warm and caring, is being strongly ingrained in the corporate culture.

PNB's product innovations seek to always answer specific customer needs. One of the most important product launches by the Bank in recent years is ATMSafe, a pioneering insurance product for PNB ATM cardholders that replaces cash stolen from ATM skimming or robbery. The legislature is considering the universal adoption of this unique product to counter the rising occurrence of ATM thefts. Over 1 million ATM clients of PNB are enjoying the benefits of this important product for a minimal fee.

Another retail product that the Bank first introduced in the market is the Healthy Ka Pinoy Emergency Medical Card. Market acceptability continued to gain momentum in 2014. This is a low-cost health care insurance catering to the masses that usually cannot afford this protection. During the year, Healthy Ka Pinoy was offered to Overseas Filipino Workers in Japan and Hong Kong to give them the opportunity to acquire health insurance for their beneficiaries at a very reasonable cost. This product was awarded in the 2014 Retail Banker International Asia Trailblazer Awards for excellence in business model innovation.

Another service pioneered by PNB last year was the PNB iTax, the first online tax payment system for individuals in the country. This was developed in partnership with the Bureau of Internal Revenue (BIR). During the year, the Bank also added new functionalities to its internet banking facility such as the UITF placement and ATMSafe enrollment. Through these e-banking solutions, clients can do tax payments, investments and other banking services 24/7.

Customer focus likewise drives service delivery improvements. While the Bank is transitioning to a new core banking system that will integrate processing of customer transactions across the present platforms, an expanded solution was rolled out during the year The dual system piloted in 2013 in limited branches, which allows inter-branch processing of CASA transactions was replicated to a total of 110 branches by yearend 2014. In the third guarter of 2014, this was further supplemented by the centralized processing of inter-branch transactions at the head office. Through this facility, all branches can service inter-branch CASA transactions thus making it convenient for clients to bank with PNB wherever they are. The new core banking system, the latest model of Systematics, is targeted to be operational by the start of 2017.

To provide a comfortable and enjoyable banking experience to our clients, the new retail branch design developed under the Bank's rebranding program continue to be rolled out. A total of 174 branches have been modernized with improved amenities, spacious interiors, and more efficient layout. The new face of PNB branches is expected to appeal to new and younger customers, a demographic base which the Bank will increasingly tap in the future.

#### IMPROVED PROFITABILITY AND HIGHER ASSET QUALITY

With the sustained earnings growth of its core businesses, the Bank's net interest income rose by 23% to P16.9 billion. The 23% reduction in interest expenses helped boost core income. This was achieved through continuous generation of low cost funds and retirement of high cost liabilities, particularly with the redemption of its P6.7 billion high interest-bearing Long-Term Negotiable Certificates of Deposits. The squeeze in margins due to the prolonged low-interest rate environment was also managed as the Bank took steps to shift its marketing focus from large corporates to commercial, SMEs, and consumer segments.

Other income dipped slightly by 3% to P9.5 billion notwithstanding the 72% or P3.3 billion decline in trading gains. It was anticipated at the

onset that opportunities for trading gains on fixed income securities will be limited in 2014 due to challenging conditions in the local financial markets. The Bank has been preparing for this scenario for the past years through the improvement of its core businesses. Other income from fee-based services, foreign exchange operations and disposal of Real and Other Properties Acquired (ROPA) took up the slack. Cross-selling of group-wide financial products and that of thirdparty providers, which provide bigger spreads, was another strategy successfully employed during the year to expand income from other

Total operating income in 2014 thus improved by 12% to P26.4 billion from P23.5 billion a year ago. The share of core income rose to 64% from 56% in the prior year, reflective of the concerted efforts to strengthen the Bank's franchise.

Operating expenses, meanwhile, increased by 14% to P19.5 billion mainly due to the higher provision for impairment and credit losses. Reflective of the Bank's conservative risk management policies, the higher loss provisioning improved balance sheet quality. . Without this expense item, the Bank's operating expenses actually went down by less than 1%. Consequently, cost to income ratio (net of provisions) was contained at 67% compared to 70% in 2013. PNB's strategic plan calls for continuous improvement in this area.

Net income for the year went up by 5% from P5.2 billion to P5.5 billion. This translates to a return on equity of 6.1%, lower compared to prior year's 8.8% mainly due to the P11.6 billion Stock Rights offering last February 2014. The Bank remains clearly focused on strengthening its profitability in order to raise shareholder value.

Consolidated resources of the Bank rose by 1.5% or P9.2 billion to P625.4 billion. Mainly driving this growth was the increase in loans and receivables portfolio. Meanwhile, total deposits dropped by P14.7 billion to end at P447.6 billion. This was mainly due to the reallocation of key depositors' investible funds towards the Bank's stock rights offering.

In February 2014, the Bank completed an oversubscribed stock rights offering amounting to P11.6 billion. A total of 162.9 million common shares with a par value of P40 per share were sold at P71.00 each. The bulk or 80% of the rights shares was sourced from an increase in authorized capital while the balance came from the existing authorized but unissued capital stock of the Parent Company. This equity infusion improved the Bank's capital position in line with the accelerated implementation by the BSP of Basel III standards.

The Group's consolidated Capital Adequacy Ratio (CAR) of 20.6% and a Common Equity Tier 1 (CET1) ratio of 17.4% are well above the minimum 10% and 8.5% required by BSP, respectively.

Asset quality significantly improved during the year. Non-performing loans were reduced to P9.9 billion at the end of the year. Nonperforming loan ratio (net of valuation reserves), based on BSP guidelines, dropped to 0.92% from 1.39% in the prior year.

#### **LOOKING BEYOND THE NEXT 100 YEARS**

Moving forward, the Board of Directors and Management are resolutely committed to make PNB the bank of choice for its preferred customers. It will continually build on the Bank's unique franchise to fully unleash the potential of an almost 100 year-old brand and elevate it to a leading position in the banking industry.

The strategic initiatives that have been implemented over time serve as a secure foundation for the Company's sustained growth and profitability in the future. For one, the Bank's business pillars have been established well to deliver robust revenue streams. The P10 billion investment in PNB Savings is a significant milestone towards this direction. Innovation that provides distinct benefits to customers will continue to be a driving force of our strategic thrusts. We thus remain firm in our belief that PNB can look forward to a faster growth trajectory in the coming years.

While we pursue creating values for our various stakeholders, we remain committed to sound corporate governance, prudent risk management and a deep sense of corporate responsibility to the communities we serve. As we move a step closer to our Centennial Year in 2016, PNB renews its commitment to achieve banking excellence for the customers and markets it serve.

On behalf of the Board of Directors, we thank our customers and business partners for their unwavering trust and loyalty. We also acknowledge the dedication and solid contribution of all Philnabankers towards the success that PNB achieved this year. To the members of the Board of Directors, we extend our appreciation for the valuable guidance and support.



PNB's promise of providing innovative and reliable banking service to its diverse customers is what makes the bank a global brand with global standards. Together with its partners, it continues to expand its operations, improve its services, build on relationships, and find more solutions.



s the face of PNB to the banking public, the Retail Banking Group focused on delivering an improved customer experience across all branches of the merged bank. Preserving and growing customer relationships before and during the period of integration was a primary goal set at the start. From the beginning, concerted efforts were made to put the branches on a business as usual mode, cognizant that the merger could create uncertainties at the initial stage among its clientele

To provide clients with the expert and personalized service they deserve, the Retail Banking Group continued to strengthen its organizational infrastructure. Competencies of the staff were reinforced on product knowledge, face-to-face selling, service quality, branch operations and internal controls. Training interventions, coaching, close performance tracking, mystery shopping program, compensation and benefits upgrading prepared the group's 4,600 employees to deliver high standards of customer service on a consistent basis.

Various systems improvement were also rolled out in 2014. Chief of this was the installation of dual core banking systems in selected branches to facilitate inter-branch transactions. At the end of 2014, there were 110 branches equipped with this facility. Beginning August 2014, a centralized processing module was set-up at the head office which enabled all branches to process inter-branch transactions. Clients of former ABC could thus transact with a PNB branch and vice versa. Fulfillment of transactions that passed through the centralized module was made within an hour at the most. This solution will be in place while the Bank transitions to a common core banking system, the latest version of Systematics, starting end of 2016.

Distribution capability was likewise reinforced. As transactions were increasingly moved to electronic channels, frontliners were able to invest more time in quality interaction with customers. A new functionality was added in our ATMs to allow enrollment in ATMSafe. This is PNB's pioneering insurance product against ATM robbery or machine tampering. Clients have an option to choose the

period coverage from 30, 60 and 90 days if enrolling via the ATM. Of total enrollments in 2014, 13% was via the ATM channel. It is significant to note that Congress is studying the universal application of the same ATM card protection provided by ATMSafe to all bank ATM cards. ATMSafe enrollment was similarly added in the Bank's internet banking system together with placements of unit investment

To help achieve customers' financial objectives, other product options aside from traditional deposits were made available at the branches. This included consumer loans, life and non-life insurance, fixed income securities, unit investment trust funds, business loans, and credit cards, among others. Cross-selling has been ingrained in the culture of the sales force and this has yielded positive results.

One of the Bank's product push in 2014 which supports the financial inclusiveness agenda of the Bangko Sentral ng Pilipinas is the Healthy Ka Pinoy Card. This is a low-cost insurance product which provides emergency hospital care for accident and

sickness as well as death and burial benefit. The card comes in 2 variants: insurance coverage of P140,000 for an annual fee of only P750; and insurance coverage of P280,000 for an annual fee of P1,250. Take-up rate in 2014 was 113% higher than previous year. For this innovation, PNB won the Excellence in Business Model Innovation in the 2014 Retail Banker International Asia Trailblazer Awards in Singapore.

Significant investments were also channeled towards the rebranding of PNB branches nationwide. Following its new retail branch design, 174 branches now sport a modern look and feel with its bright interiors, well designed layout and new facilities. As the Bank was still in a period of consolidation in 2014, branch renovations and relocations were prioritized rather than expansion A total of 44 branches were either renovated or relocated during the year as part of improving customer experience.

A major ATM expansion and upgrading program was approved during the year with an order placement for 1,000 new machines. Aside from a higher operating system, these ATMs come equipped with anti-skimming device and are compliant with Europay/Mastercard/Visa protocols which is the new standard come January 2016. These are due for delivery in 2015-2016 and will replace 60% of existing machines. The balance of 40% is allocated for new sites. PNB closed the year with an ATM network of 850 units.

The Group's strong commitment to customer focus translated to solid business results. Deposits tagged to the Group grew by 5% year-on-year. Of this, low-cost funds represented 65%, thus providing the Bank with a stable source of funding to finance asset expansion. Cross-selling of other bank products showed a solid growth of 38%. With its keen customer focus and drive for innovation, PNB's retail business will continue to be a major business pillar that will sustain the Bank's growth momentum in the future.

#### **RETAIL BANKING** PERFORMANCE IN 2014

With its keen customer focus and drive for innovation, PNB's retail business will continue to be a major business pillar that will sustain the Bank's growth momentum in the future

> ATM NETWORK **EXPANDED BY 38 UNITS**



850

CAPTURING BOTH BIG AND SMALL RETAIL CLIENTS



TOTAL DOMESTIC BRANCHES, **OVERSEAS OFFICES AND** REPRESENTATIVES



735







n 2014, PNB made a definitive stance to become a major player in the consumer finance business as it invested P10.0 billion in Allied Savings Bank. In July 2014, the Parent Bank's Consumer Finance Group (CFG) consolidated its business with Allied Savings Bank. The renaming of said subsidiary to PNB Savings Bank (PNBSB) was subsequently approved in November 2014 by the Securities and Exchange Commission. In line with this, P6.0 billion of the Bank's consumer loan portfolio was assigned to its consumer banking arm. CFG officers and staff were also seconded to PNBSB. To ensure that the servicing and maintenance of the assigned loans will continue with the least inconvenience to the clients, PNBSB outsourced key functions to its Parent Bank. Integration activities undertaken during the year centered on product alignment; harmonization of policies, systems and procedures and organizational development.

At the end of 2014, the consolidated consumer loan portfolio of the Bank stood at P21.8 billion. This was 19.7% higher than prior year's level. Housing loans remained the flagship product, accounting for 80.9% of total portfolio.

Auto loans comprised 18.2% while multi-purpose loans made up the balance of 0.9%. New bookings for the year hit P8.3 billion. The Bank's consumer loans remain competitively priced and with varied tenors, making them one of the most affordable and flexible financing in the market.

The portfolio build-up was largely due to sustained client referrals solicited through various sales channels complemented by the direct sales efforts of the PNBSB and CFG marketing teams. In 2014, branch referrals accounted for 50% of total home loans and 90% of motor vehicle loans.

The Bank sealed 31 new alliances during the year to bring its roster of developer partners to 103. This allowed wider penetration of the housing loan market for both middle and high-end segments. Partner developers contributed 50% to new business in 2014. Car dealer coverage was similarly expanded, resulting to a more robust pipeline of vehicle loan applications.

To reduce turnaround time specifically for the auto loans business, the credit investigation function was outsourced during the year while the approval process was further streamlined

Moreover, several promotional campaigns were rolled out to spur loan availments and incentivize trade partners. The Cash on Us Promo (Kotse Kotse Kooo) granted cash rebates of P20,000 or P25,000 upfront to car loan borrowers depending on the amount financed. For partner developers and dealers, two (2) rewards programs were launched to sustain their support especially during the transition to PNB Savings Bank. These are the Welcome Home Run and the Party on Us, wherein trade partners that hit their sales targets received incentives. For branch referrors, the Book-A-Loan, Bag-A-Gift, continued to receive high patronage on its 4th year run.

Moving forward, the Bank is lining up a new loan product for launch in 2015 to cater to pensioners of the Social Security System (SSS). This is a Multi-Purpose Loan Program secured by the monthly pension credit received from SSS.

#### **CONSUMER FINANCE GROUP** PERFORMANCE IN 2014

In 2014, PNB made a definitive stance to become a major player in the consumer finance business.

**CONSUMER LOANS PORTFOLIO** 



PNB SAVINGS **CAPITAL INFUSION** 



P10 B

OPHI



he Credit Card Group continued its profitable growth path in 2014 despite strong competition. Efforts were reinforced to bring the benefits of its core cards, PNB Essential Mastercard and PNB Platinum Mastercard, to a wider clientele base and further improve their value proposition.

An aggressive acquisition push lifted cardholder base by 18% to 308,000 at year-end. PNB's branch network served as the backbone for the upsurge in card production. Meanwhile, credit card billings peaked at its highest level of P24.7 billion. Year-on-year growth was 11.7%, surpassing the industry's record of 8.1%.

Combination of trade and consumer promotions were implemented in 2014. These helped receivables grow by P417 million to reach P4.5 billion at year-end. For branches, the major sales channel, year-round incentives ensured continuous card production. Cardholders, on the other hand benefited from instant gratification, raffles, and special tie-up promotions. The Swipe and Be Rewarded Program, wherein qualified charge slips were exchanged for gift certificates, freebies or discounts from partner merchants, continued to be a hit with cardholders. The raffle held in the middle of the year, which offered six (6) P100,000 minor prizes and a grand prize of P1.0 million, provided a major boost to card usage.

To allow cardholders more flexibility in their purchases and payments, 0% installment programs such as the Shop Now and Get Billed Later were likewise offered. A new installment program, the ZAPP Plus, further gave customers additional freebies when purchasing items in 0% installment from partner merchants.

A green initiative was also implemented during the year with the introduction of paperless statement of account. Instead, password protected billings were emailed which clients can access the night after their cut-off date. Aside from promoting environmental protection, this gives cardholders longer time to plan and prepare their payments as lead time for statement preparation was considerably reduced.



#### **CREDIT CARD GROUP PERFORMANCE IN 2014**

An aggressive acquisition push lifted cardholder base by 18% to 308,000 at year-end.

CARDHOLDER BASE INCREASE



**BILLINGS GROWTH** 



Philippine bank with the widest global footprint of branches and offices. With this competitive advantage, PNB cornered 21% market share of total remittances during the year.

For its exceptional performance in terms of remittance volume sent via the Philippine Payments and Settlement System (PhilPass), PNB was named as Outstanding PhilPass REMIT Participant by the BSP last July 9, 2014. PhilPass is a settlement facility administered by the BSP which ensures safe and immediate transfer and settlement of remittance funds from overseas Filipinos.

To further fortify its franchise in the remittance business, the Bank focused on three major thrusts during the year: network expansion, enhancement of product and service offerings and promotional activities.

A major achievement in 2014 was the partnership forged with Wells Fargo Bank, one of the largest financial services providers in the USA with extensive global reach. With the arrangement, Wells Fargo ExpressSend® customers in the US can conveniently send up to \$3,000 per day to friends and family in the Philippines. For payout in Philippine pesos, the funds can be received by beneficiaries at any of PNB's branches or credited to their PNB bank account. ExpressSend® is serviced on three (3) platforms: over the counter at a Wells Fargo store, phone banking and internet banking. The tie-up gives millions of Filipino Americans with wider and convenient

Philippines with Wells Fargo's extensive network of more than 6,000 offices.

On top of this tie-up, new agency partners were accredited to bring PNB's services closer to Filipino communities in U.S.A., Canada and Europe.

Network expansion was complemented by the enhancement of product and service offerings. The Healthy Ka Pinoy medical insurance program was made available for the first time in Japan and Hong Kong. As an affordable medical emergency insurance for the mass market, OFWs can acquire protection for their families in the Philippines for an annual premium of only P750 for an insurance coverage of P140,000 or P1,250 for a higher coverage of P240,000. The Healthy Ka Pinoy card provides OFWs a very economical option of providing financial assistance during emergency medical needs of family and relatives.

The Bank's Overseas Bills Payment System (OBPS) was expanded with the enrollment of an important merchant partner. Through the agreement signed with Asian Eye Institute (AEI), OFWs who wish to avail of AEI's medical services for their beneficiaries can easily pay for such services through the OBPS. AEI is one of the leading specialized eye clinics in the Philippines. This tie-up boosted OBPS' merchant partners to 71 coming from the government, real estate, academe, financial institutions, food, medical services, online shopping, charitable organization, and utilities.

Launched in November 2013 in the U.S.A., PNB Web Remit picked momentum during the year given the convenience it provides customers to make remittance transactions through their laptops, phones or tablets. Remittance throughput reached \$6 million. To promote awareness for this new platform, a free \$10 Walmart Gift Card was given away to new customers sending money to the Philippines via PNB Web Remit from April 14 to June 30, 2014. Aside from the convenience and security it offers, PNB Web Remit customers also enjoy one of the highest exchange rates. Further, its remittance tracker feature enables clients to check the status of their remittance. Increased usage is foreseen in the coming years as technology adaptation becomes more pervasive.

Phone Remit, a 24/7 toll free phone remittance service for Global Filipinos in Europe and North America also gained increased patronage in 2014. Phone Remit was marketed for customers who are busy and finding ways to remit conveniently from their homes or offices 24/7.

To reward loyal customers, various promotional activities were undertaken during the year in partnership with Philippine Airlines, Inc.. In the United Kingdom, a raffle promotion was launched wherein a lucky remittance client won a free PAL ticket to the Philippines. PNB and PAL also collaborated to reunite Miriam Carpio, a loyal customer who works as a domestic helper in Hong Kong, with her family during the Christmas season for the first time in many years.



he Institutional Banking Group grew its loan book at a brisk rate of 20% in 2014. This was the third year of increasing double digit growth since 2012. This performance underscores the Bank's commitment to judiciously support the credit requirements of a growing economy. Through proactive relationship building initiatives, comprehensive understanding of customers' needs, tailor-fitted banking solutions and wide geographical reach, the Group has established a solid and diversified portfolio.

Remaining at the forefront of the debt capital market during the year, the Group originated and delivered structured solutions to large corporates which raised project financing. It was the Lead

or Joint Lead Arranger for five (5) landmark deals with a total deal size of P96.8 billion. These include the following:

- P14.0 billion Energy Development Corporation (EDC) Burgos for the 150 Megawatt Wind Power Project Finance
- P 23.3 billion GMR Megawide Cebu Airport Corp. for the Mactan Cebu International Airport development and operations
- P 21.0 billion for the National Grid Corporation of the Philippines
- P7.5 billion Vertex Tollways Project Finance Facility for the construction of the NAIA Expressway
- 5. P31.0 billion CITRA Central Project Finance Facility for the Skyway Stage 3

The Group also successfully diversified portfolio by incorporating other high-growth industries, identifying emerging corporates and pursuing various Public-Private Partnership (PPP) projects.

Given the squeeze in spreads brought by the prolonged low-interest rate environment, business was developed on all fronts and high yielding transactions were targeted. Through a keen understanding of the clients' supply chain management infrastructure, customized banking solutions that address business growth objectives were delivered by the Group's experienced relationship managers. One of the key offerings of the Group that has proven very useful for clients is PNB's cash management system. This complete suite of collection, disbursement and account management modules greatly simplify users' financial processes. The Bank also catered to the investment and trust product needs of its customers.

Meanwhile, the Group's government banking segment shifted focus on revenue-generating infrastructure projects with profit appeal in partnership with the private sector.

As it further strengthened its foothold in the middle market segment, the Group realized a 29% build-up of its province-based commercial account portfolio. Countryside lending was facilitated by the Bank's extensive market reach through loan desks in key provinces.

The Group's robust portfolio expansion was aided by streamlined loans approval and implementation process which resulted in a faster turnaround time of loan bookings to the benefit





#### **OPERATIONAL** HIGHLIGHTS





he Trust Banking Group (TBG) focused on building a robust client base through high-value products and quality service delivery to support its volume and income growth. Assets Under Management (AUM) grew by 17% or P9.5 billion to close at P65.8 billion. Market penetration efforts proved successful with the 22% expansion in number of accounts.

PNB's Unit Investment Trust Funds (UITF) volume increased by 62% to account for 33% of total AUM. This remarkable growth underscored the consistently high return-oninvestment (ROI) performance of the funds, of which there are now 14 variants. The PNB Peso-and US Dollardenominated Money Market Funds remained among the top three highest performing UITFs in the industry. Likewise, the High Dividend Equity Fund (HDF), Enhanced PSEi Reference Fund (EPRF), and Prestige Balanced Fund continued to stay at the top half percentile in terms of ROI among their peer funds.

The PNB UITF Online Facility, the country's first end-to-end online platform for client participations, posted a vigorous take-up rate. Month-on-month volume growth since inception averaged 275% while number of accounts correspondingly jumped by 102%. For 2015, TBG is launching another innovative first: UITF placements via ATMs. This will once again make investing more convenient for the retail market and broaden PNB's market reach and UITF availability.

Pinnacle Club, PNB's exclusive wealth management services, continued to gain momentum during the year.

Membership base rose by 61% while total relationship balances (TRB) increased by 57% to end at P24.4 billion. Initially available to Metro Manila clients only, Pinnacle's strong performance during the year is a clear measure of clients' satisfaction with the excellent relationship management by the TBG Pinnacle Club team. This also highlights the strong synergy of TBG with other units of the Bank in delivering appropriate products and services enhanced by special perks and privileges.

Trust and Agency accounts likewise delivered high double digit growths. Corporate agency accounts increased by P3.3 billion or 82%. Personal Trust accounts climbed by P 2.8 billion or 38%. Meanwhile, Corporate Trust accounts rose by 18% or P1.7 billion.

Notable new accounts which drove the portfolio build-up were 19 retirement funds. The biggest of this was the Multi-employer Retirement Funds of Phoenix Petroleum Philippines, Inc., the leading independent and fastest-growing oil company in the Philippines. Another remarkable contributor is the Peso Optimized Dividend Equity Fund (PODEF), a fund management account set up exclusively by TBG for PNB Life Insurance, Inc. In less than three months from launch, total AUM of PODEF stood at P969.4 million, reflecting the strong marketability of the product. TBG also added to its portfolio two important HLURB Escrow accounts from a major real estate developer valued at over P1.5 billion. Last but not least, a multi-billion fiduciary account was successfully retired in February as the escrow objectives have been satisfactorily fulfilled.

#### TOTAL ASSETS UNDER TRUST BANKING GROUP PERFORMANCE IN 2014

The Group focused on building a robust client base through high-value products and quality service delivery to support its volume and income growth.

**MANAGEMENT** 



P65.8B

**GROSS INCOME** 



P230.0M





PNB successfully raised P7 billion through a public offering of Philippine Peso denominated Long Term Negotiable Certificates of Time Deposits (LTNCDs) last December 12, 2014. The milestone was celebrated with a bell ringing ceremony at the Philippine Dealing Exchange (PDEx)

he Treasury Group proactively faced the challenges posed by the tightening of liquidity and higher interest rates in the Philippine financial market. This came as an offshoot of the winding down of the easy monetary policy of the United States of America which triggered capital outflows in emerging economies, the Philippines included, as investors allocated their excess funds back to the USA.

Before such conditions became pronounced, the Bank successfully completed an P11.6 billion stock rights offering of common shares in the first quarter of 2014. The oversubscription of the rights offer from both existing and new investors was a strong indication of the confidence of the investing public on the long term positive prospects of the Bank. This fresh capital infusion well positions the Bank's balance sheet in attaining the growth objectives for the coming years and to take advantage of opportunities that will cross its path.

As market liquidity became tight, the Bank consciously reduced risk positions in both its Trading and Investment books by shortening duration. A period of high uncertainty led to the acceptance that opportunities for substantial trading gains on fixed income securities trading will not materialize relative to the level of trading gains that the Bank enjoyed in the past years. The Bank has long been preparing for this eventuality as evidenced by the solid build-up of its core businesses and fee based income coming from overseas and branch banking operations.

The Bank likewise responded by executing a change in its investment portfolio mix. Greater focus was placed on investments in USD denominated Philippine Corporate bond issuers. These types of issuers provided an extra yield pick-up, to partly compensate for the decline in trading gains.

The Bank maintained a high level of liquidity, similar to most big banks, due partly to the unloading of investments in longer tenor securities and the continued expansion of low cost funding base which

helped increase the net interest margins from its earning assets.

The second half of the year saw the confluence of several variables such as: slower than expected pickup of the US economy; the annexation of Ukraine; threat of deflation in Euro zone area; soft landing in China; and the substantial drop in oil prices. These events led to an increase in risk taking activities in the interest rate markets which provided an opportunity for the Bank to raise long-term peso funding at an economically viable interest rate. The Bank tapped the local capital markets and issued a Five and Half years Peso denominated Long-term Negotiable Certificates of Deposit for the amount of P7.0 billion. The largest one tranche issuance of PNB in its history was more than twice oversubscribed. This clearly affirmed the acceptability of its credit amongst the investing public and the strong distribution capabilities of the Bank's Treasury Marketing and branch network.





he disposal of Real and Other Properties Acquired (ROPA) further accelerated in 2014. Sales reached P2.8 billion with a 17% premium to book value.

The Special Assets Management Group steered the sale of the Bank's foreclosed properties through auctions; public sealed biddings which either covered its nationwide roster of assets for sale or selected properties in a given locality; and negotiated bidding. These sales activities

had a full-year calendar and brought to key cities and provinces in the country to make it accessible to a wider market. Easy payment terms, particularly for acquired assets with appraised values of P5.0 million and below, were offered to make it easy for buyers to acquire their target real estate or chattel.

A new disposal strategy adopted in 2014, the Basta Subasta EXTRAVAGANZA, successfully fast tracked ROPA disposal. This involved the conduct of simultaneous sealed biddings in all branches within a region on a Saturday. The program ran in all 17 regions of the country. It provided prospective buyers convenience and transparency as bids were accepted at the branches nearest their location; and the winning bids were announced on the same day.

#### SPECIAL ASSETS GROUP **PERFORMANCE IN 2014**

Sales reached P2.8 billion with a 17% premium to book value.



TOTAL INCOME

#### HUMAN RESOURCE GROUP PERFORMANCE IN 2014

The Group continued to intensify efforts to engage and empower employees through various rewards and recognition programs.

COMPREHENSIVE SUCCESSION MANAGEMENT PROGRAM



MANAGEMENT **DEVELOPMENT** PROGRAM



he Bank focused on three priorities in the area of people management and development in 2014. These were: 1) completing the integration efforts to optimize the merger between PNB and the former Allied Banking Corporation, 2) institutional strengthening through programs and initiatives designed to enhance the Bank's competitive edge, and 3) empowering the organization to effectively respond to current and emerging challenges.

The integration of employee policies and benefits, which started in 2013, reached near-100% completion in 2014 with the highly successful conclusion of negotiations for new collective bargaining agreements with the PNB Employees' Association and the PNB Union (formerly Allied Bank Employees Union). The negotiations were concluded in record time. These CBAs established new benchmarks not only in terms of institutional alignment and integration but also in promoting sustainable industrial peace in the Bank. Other initiatives to fast-track integration were also pursued aggressively such as institutionalization of new policies and procedures; and proactive review of the Bank's table of organizations and manning levels. In addition, regular townhall meetings called Pulong Ng Bayan, branch- and departmentlevel Kapihan, various group conferences, and other programs were conducted to nurture synergy and collaboration across the organization.

The retooling of the Bank's most important asset was also intensified during the year. A total of 8,233 employees or 95% of the total workforce attended a learning and development program in 2014. Average training manhours per employee thus improved to 4.5 training days. The Bank's learning and development curriculum last year was comprised of 46 individual training programs conducted 405 times nationwide. In addition, 279 employees successfully hurdled the rigorous management development programs of the Bank. These included 60 new Junior Executive Development Institute trainees composed of high potential fresh honor graduates from reputable schools nationwide. To further fortify the Bank's leadership pipeline, the Bank likewise put in place a comprehensive Succession Management Program that is anchored heavily on the newly-developed and installed core competency framework.

The Bank's Human Resource Group likewise continued to intensify efforts to engage and empower employees through various rewards and recognition programs such as the PNB Service Excellence Awards, Loyalty Awards, Mystery Shopper Awards, and other employee recognition programs while continuously upgrading its capability to deliver services. The Bank put in place metrics that will enable it to track both the delivery of various services as well as feedback from employees. Worth noting was the Bank's employee engagement ratings in 2014 which was above satisfactory. Even more noteworthy, the Bank's Metro Manila branches as well as key branches in Luzon and Visayas were rated as Labor Laws and Compliance System compliant by the Department of Labor and Employment at the close of 2014. More branches are set to be certified by the DOLE, paving the way for the whole PNB to be among the first banks to pass this compliance system.





he Credit Management Group (CMG) steadfastly provided vital support in fostering the Bank's business objectives while ensuring sound credit underwriting standards. During the year, the Group streamlined and enhanced the Bank's loan products, policies, and processes to address business challenges and regulatory requirements. The credit risk rating and scoring system for both business and consumer loans was likewise further reviewed and validated.

In line with the speed to market objective of the Bank, concerted efforts were made to reduce turnaround time for loan approval and implementation. Towards this end, appropriate changes in the various approving credit committees and authorities were initiated. Meanwhile, the creation of the Land Registration Authority Extension Office within the company headquarters greatly facilitated direct access by the Bank's credit investigators to the title database of the Registry of Deeds. The full automation of the collection process for consumer accounts was put in place in 2014 via the Collection System to backstop this priority business segment.

CMG likewise assisted the Bank's overseas branches and subsidiaries, notably PNB Savings Bank and Japan-PNB Leasing and Finance Corporation, in strengthening their credit manuals and credit risk rating/scoring systems.

uring the year, the Remedial Management Group achieved significant success in reducing the Bank's problematic accounts. Non-performing loans and unquoted securities were pared down by P5.0 billion. Of this amount, P3.4 billion was in the form of cash collection. The balance of P1.6 billion represented portfolio reduction through loan modification and other remedial measures.

Close coordination with the various business units of the Bank facilitated early detection and timely response to accounts requiring remedial actions. Realistic payment arrangements continued to be adopted as a pre-emptive approach to costly foreclosure proceedings/litigation proceedings. Equally important, collection efforts were diligently sustained.

Non-performing loans (NPL) ratio thus dropped significantly to 0.92% from 1.39%. NPL coverage also improved to 99.2% from 90.8% in the previous year.

TOTAL INCOME GENERATED BY THE GROUP AMOUNTED TO **P1.5 Billion** 



n 2014, the Bank continued to pursue corporate social responsibility (CSR) initiatives and implement programs and projects under the framework that promotes shared responsibility, respect for people and culture and sound governance. Through partnerships and linkages with the various sectors of the society, PNB made significant contributions through its ongoing scholarship programs, campaigns in environmental protection and philanthropic initiatives.

#### PROMOTING EDUCATION OF THE YOUTH

PNB strengthened its investment in the youth and the marginalized through the continued support of poor but deserving young Global Filipino Scholars. The scholarship program started in 2012 through a nationwide search of outstanding high school graduates and children of overseas Filipino workers (OFWs)

who wish but could not afford to pursue college education.

With the initiative of its branch personnel, the Bank also conducted the Books Across The Seas (BATS) Project nationwide in line with its mission of empowering the youth and uplifting the standards of education through book donations to public schools and libraries.

Meanwhile, the Bank has started to draw a Financial Literacy Volunteer Program for its employees and continued to support the campaign of the Bangko Sentral ng Pilipinas in promoting savings consciousness among the youth.

#### PROTECTING THE ENVIRONMENT

Committed to the cause of environmental protection, PNB launched the Greener Path project last June 7, 2014 in partnership with the Manila North Tollways Corp. (MNTC). Around 200 Philnabankers and MNTC personnel gathered in the Mindanao Avenue section of

the Northern Luzon Expressway (NLEX) to plant thousands of Dita tree saplings.

Following the launch of the Greener Path, PNB branches nationwide conducted their tree planting activities to help and support their respective communities. Last October 6, 2014, PNB branches from North Luzon spearheaded the planting of 500 Kakawati seedlings in Barangay Dona Josefa, Sitio Baccao, Palayan City, Nueva Ecija.

On October 18, 2014, the PNB South Luzon branches participated in University of the Philippines – Los Baños' (UPLB) COCOperation: Tree of Life Rehabilitation project of planting Coconut seedlings at Barangay Imok, Calauan, Laguna.

Philnabankers also volunteered in the Tan Yan Kee Foundation's Dr. Lucio Tan Legacy Forest Project by replanting young tree seedlings in bags at the Tree Nursery in Sta. Fe, Nueva Vizcaya last October 25, 2014. The Project involved the planting of 15 million trees in 10 years or 1.5 million trees a year nationwide.

In Negros Oriental, Philnabankers pursued their tree planting mission in Barangay Silab, Amlan. The activity was in cooperation with the Municipal Government of Amlan, Negros Oriental and the local unit of the Department of Environment and Natural Resources (DENR) which provided several Mahogany seedlings.

Tacloban-based employees also helped rehabilitate a Mangrove as they remember super typhoon Yolanda, a year after it hit Visayas. On November 8, 2014, personnel of three Tacloban branches as well as those from the Head Office units, conducted a tree planting activity at Barangay 83-A Burayan District, Tacloban City.

The Cebu-Visayas Region offices also heeded the call and planted more than 1,600 Mangrove seedlings along the coastline of South Road Properties (SRP), Mambaling, Cebu City.

#### PHILANTHROPIC ACTIVITIES

In partnership with the People Management Association of the Philippines (PMAP), PNB extended financial and medical assistance to Yolanda victims last year in Tacloban City. The Bank also helped repair part of the Tacloban Central School and sent token cash gifts to the graduating elementary students in April 2014.

In June 2014, the Bank mobilized its Pagtutulungan Ng Bayan volunteers to gather all available relief goods and assorted items and sent them to the Caloocan Business Center for turn over to the city's fire victims in cooperation with the Caloocan City department of public safety and traffic management.

During the latter part of the year, employees from various units of the Retail Banking Group, led by the Southern Luzon region officers, turned over cash donations to the Sisters of Mary Banneux in Silang, Cavite. The institution serves as a school and a home for about 12,000 deserving students coming from the poorest

families in the country. The Bank, through this charitable institution, helped lift the youth out of poverty by providing them with food, clothing, shelter, medical and dental services and high school and vocational education. The Sisters aimed to provide graduates with values and knowledge that will lead them to a better life

Inspired to make the celebration of a "different" Christmas this year, employees from the Metro Manila 5 Area and the Special Assets Management Group donated their Christmas allowances by providing donations of food, clothing, toiletries, toys and cash to various charities such as the Hospicio de San Jose in Quiapo, Manila and Pampanga.

"It's not how much we give but how much love we put into giving."

- Mother Teresa











2012

## PNB as the Top Commercial Bank in Generating Remittances from Overseas Filipinos for 2012

PNB was cited by the Bangko Sentral ng Pilipinas (BSP) as the 2012 Top Commercial Bank in Generating Remittances from Overseas Filipinos. Having the largest overseas footprint among Philippine banks, PNB has built a very strong franchise in the remittance business to cater to the needs of Global Filipinos. In 2009, the Bank received the Global Excellence Award as Most Outstanding Remittance Bank from the Asia Pacific Awards Council.

#### Silver Award for Good Corporate Governance from the Institute of Corporate Directors (ICD)

The Institute of Corporate Directors awarded PNB the Silver Award for Good Corporate Governance in 2012. The award is in recognition of PNB's professional practice of good corporate directorship in line with the global principles of good corporate governance. PNB was also given the same award in 2011.

#### 2013

PNB as the Top Commercial Bank in Generating Remittances from Overseas Filipinos for 2013

PNB was again cited by the Bangko Sentral ng Pilipinas (BSP) as the Top Commercial Bank in Generating Remittances from Overseas Filipinos in 2013. In addition, PNB was also distinguished as one of the Hall of Fame Awardees, having been recognized as the Best Commercial Bank Respondent on Overseas Filipino Remittances.

# Best in Innovation Award for the ATMSafe 911 in the Philippine Insurers and Reinsurance Association, Inc. (PIRA) Awards

PNB General Insurance Co., Inc. (PNB Gen) and Alliedbankers Insurance Corp. (ABIC) won the Best in Innovation Award for their entry, ATMSafe 911, in the 2013 Philippine Insurers and Reinsurance Association, Inc. (PIRA) Awards. With the theme, "Breaking New Ground", the 2013 PIRA Awards recognized outstanding non-life insurance companies which implemented innovative solutions in their business operations.

ATMSafe 911 is the country's first innovative card benefits program that ensures the safety and protection of PNB ATM cardholders. The program, in partnership with Global Benefits Group (GBG), replaces a percentage of the money stolen from a cardholder's account during an ATM robbery committed in the Philippines or overseas, wherever PNB ATM cards are accepted. For only Php 12 per month, clients can also receive other benefits such as

replacement of cash in the event of accidental death, hospital confinement or identity theft.

#### PNB Recognized as Best Performing Government Securities Eligible Dealer by Bureau of the Treasury

PNB was awarded as one of the ten Best Performing Government Securities Eligible Dealers in 2013 by the Bureau of the Treasury (BTr). PNB was commended for its contribution to capital market development through its presence in the primary and secondary markets of government securities.

#### 2014

#### Excellence in Business Model Innovation for the Healthy Ka Pinoy Emergency Medical Card in the Retail Banker International Asia Trailblazer Awards

PNB, in partnership with PNB Life Insurance, Inc. (PNB Life), won the Excellence in Business Model Innovation for their entry, the Healthy Ka Pinoy (HKP) Emergency Medical Card, in the 2014 Retail Banker International Asia Trailblazer Awards in Singapore. The award giving body recognized Asian banking institutions and credit the outstanding financial institutions that have exhibited a high degree of innovation and enterprise in product development, service delivery and process improvement for the year 2013.

The HKP Emergency Medical Card is the only low-cost insurance product in the country that provides emergency room treatment and accidental death and disability benefits. For an annual premium of only Php 750, cardholders are covered for up to Php 140,000 per year and can seek emergency treatment at any of the 890 accredited hospitals and clinics of East West Healthcare, HKP Emergency Medical Card's hospital network and emergency service provider. PNB Life acts as the product's insurer.

### PNB Gets Better Ratings from S&P and Moody's

Standard & Poor's Ratings Services hiked its outlook on PNB from "stable" to "positive" last March 2014, citing the gradual improvement in its asset quality following the merger with Allied Bank. The positive outlook on PNB also reflects expectations that the Bank's asset quality could keep improving, given the efforts to better its underwriting standard.

In addition, Moody's Investors Service has also raised PNB's credit rating outlook from "stable" to "positive" last May 2014.

Moody's has also affirmed PNB's Ba2/NP local and foreign currency deposit ratings which reflects ongoing improvements in the credit profile of the Bank. Likewise, the ratings agency has raised PNB's financial strength rating (BFSR) / baseline credit assessment (BCA) to D-/ ba3 from E+/b1, reflecting the improvement in the Bank's financial profile, following the

merger with Allied Banking Corporation in 2013. In addition, the outlook on PNB's BFSR is maintained as "positive".

"The positive outlook on PNB's Ba2/NP foreign currency deposit ratings reflects the ongoing improvements in the Bank's credit profile, as well as expectations that further improvements in its financial performance will likely bring its credit profile in line with the industry average over the next 18-24 months. In particular, its profitability and asset quality are expected to improve as a result of the completion of the integration process," Moody's explained.

### PNB as Outstanding PhilPass REMIT Participant

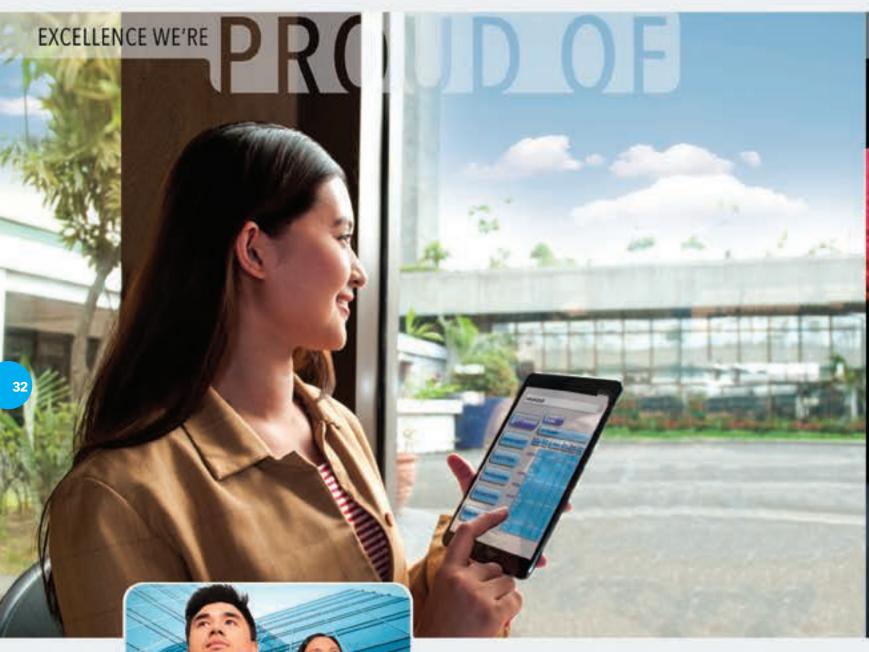
PNB was recognized as the Outstanding PhilPass REMIT Participant during the Bangko Sentral ng Pilipinas' (BSP) 2014 Awards Ceremony and Appreciation Lunch for BSP Stakeholders. BSP recognized PNB's exceptional performance in terms of remittance volume sent via BSP's Philippine Payments and Settlement System (PhilPass) for processing and settlement. The PhilPass is a settlement arm for overseas Filipino remittances in order to ensure safe and immediate transfer and settlement of remittance funds.

#### PNB garners third place in PDEX for Best in Brokering of Fixed Incomes Sales

Philippine National Bank was given recognition by the Philippine Dealing & Exchange Corporation, the Self-Regulatory Organization of the Philippine domestic fixed income market, and awarded 3rd place in the category of Best in Brokering of Fixed Income Sales for the year 2014. This is an attestation of the bank's substantial market coverage and the capability and strength to distribute and provide the best prices in fixed income securities to its client investors both in the buy and sell side.

#### Sapphire Honorary Membership Bestowed to PNB by the Chamber of Commerce of the Philippine Islands

In 2014, PNB was recognized as a Sapphire Honorary member by the Chamber of Commerce of the Philippine Islands (CCPI) for historically operating for 75 years and for the Bank's contribution to the growth of the Philippine economy. CCPI was founded as Camara de Comercio de las Islas Filipinas in 1886 to promote commerce and industry in the country.



PNB's **PRIDE**. PNB takes extreme pride in being one of the country's foremost banks that introduced many innovations to make banking more convenient, secure and accessible to the Filipinos.



PNB is **TEAM-ORIENTED**. PNB's strength lies in the unity of purpose and action of all Philnabankers who stand squarely behind the Bank's vision and mission.



orporate governance is the framework of rules, systems and processes in the performance of the Board of Directors and Management of their respective duties and responsibilities to the stockholders and other stakeholders which include, among others, customers, employees, suppliers, financiers, government and community in which it operates. It also refers to the "set of relationships among institution's management, its board, its shareholders, and other stakeholders. Corporate governance also provides the structure through which the objectives of the institution are set, likewise monitoring the attainment of those objectives. Therefore, good governance oversees the effective use of resources for the Board and Management to pursue these objectives to the best interest of the institution and its various stakeholders.

The Bank adheres to the highest principles of good corporate governance as embodied in its Amended By-Laws and Articles of Incorporation, Code of Conduct and Corporate Governance Manual, as well as policies on Code of Business Conduct and Ethics. It subscribes to the philosophy of integrity, accountability and transparency in its manner of doing business. Likewise, it ensures the fair dealings with it clients, investors, stockholders, and the various communities involved in the Bank's business. The Bank espouses respect for laws and regulations, and deals with professionalism among its Board of Directors, executives and employees, its subsidiaries and affiliates. It practices strictly the philosophy of rational checks and balances further advocating a structured approach to its operating processes.

The Corporate Governance Committee was created pursuant and compliant to SEC Memorandum Circular No. 6, S.2009, Revised Code of Corporate Governance; BSP Circular 456 dated October 4, 2004, Constitute Board Committees; and BSP Circular No. 749 dated February 27, 2012, Strengthening Corporate Governance. This is to further align with the international standards and best practices that promote good corporate governance such as the "Principles for Enhancing Corporate Governance", and to assist the Board of Directors in fulfilling its corporate governance responsibilities ensuring their effectiveness and due observance to good governance guidelines and principles.

The Corporate Governance Committee is comprised of (7) members of the Board of Directors. This includes the Chairman of the Board, the President, 2 non-executive directors and 3 independent directors. The Chairman of the Corporate Governance Committee is an independent director.

The Committee's role is to provide transparent relationships between the Board of Directors, its management, shareholders, and other stakeholders. It is tasked in establishing the Bank's strategic objectives and a set of corporate values that are communicated throughout the institution and in setting and enforcing clear lines of responsibility and accountability. The Committee ensures that the Board of Directors and Senior Management members are qualified for their positions having clear understanding of their role in the corporate governance framework and are not subject to undue influence from Management or outside concerns. This is done by effectively utilizing the work conducted by internal and external auditors, in recognition of the important control function they provide; ensuring that compensation approaches are consistent with the Bank's ethical values, objectives, strategy and control environment; and conducting corporate governance in a transparent manner. Likewise, business affairs and various activities are directed and managed by the Board of Directors and Senior Management in order to provide the structure in which objectives are set, strategies in attaining them are determined, and performance is monitored.

The Bank was a recipient of the Silver Award for good corporate governance from the Institute of Corporate Directors (ICD) for two consecutive years (2011-2012), in recognition of the institution's dedicated corporate directors and senior management committed to the professional practice of corporate directorship in line with global principles of modern corporate governance.

Annually, the Bank reviews its Corporate Governance structure and practices to align with regulatory guidelines and new reportorial disclosures for entities within the group structure and significant transactions among related parties. On June 27, 2014, the PNB Board approved the Revised Corporate Governance Manual in accordance with the provisions of the SEC Revised Code of Corporate Governance, in compliance with the SEC Memorandum Circular No. 9 dated May 6, 2014.

The Global Compliance Group regularly conducts the Bank's Compliance Awareness Training Program to update and sustain awareness of all bank employees on corporate governance policy guidelines and ensure strict compliance.

Without a doubt, the bank is committed to implement a comprehensive corporate governance framework enterprise-wide through the Board and Management, and each employee of the PNB Group.

The Bank espouses the highest principles of good corporate governance as embodied in its Amended By-Laws and Articles of Incorporation, Code of Conduct and Corporate Governance Manual. It subscribes to the philosophy of integrity, accountability and transparency in its manner of doing business; dealing fairly with its clients, investors, stockholders, the communities affected by the Bank's activities and its various publics. The Bank espouses professionalism among its Board of Directors, executives and employees in managing the company, its subsidiaries and affiliates; and is vigilant in its adherence of laws and regulations. The Bank practices a philosophy of rational checks and balances and adopts a structured approach to its operating processes.

The Bank's operations are managed through an established organizational structure with adequate policies and procedures embodied in manuals approved by management and board committees and the Board. These manuals are subjected to periodic review and updated to be consistent with the new laws and regulations that conform to international standards and best practices. The Bank has adopted the Revised Corporate Governance Manual aligned with recently issued regulatory guidelines and new reportorial disclosures for entities within the group structure and significant transactions among related parties with particular focus on the Related Party Transaction (RPT) Policy.

#### **BOARD OF DIRECTORS**

PNB is led by its Board of Directors composed of fifteen members, including five independent directors including the Chairperson, who are elected annually by the stockholders. They are primarily responsible for approving and overseeing the implementation of the Bank's strategic objectives, risk management strategy, corporate governance, and corporate values.

The Board is represented by a combination of highly qualified business professionals, former bank presidents and senior officials affiliated with regulatory bodies and international organizations, such as the IMF and the World Bank. Moreover, it is supported by individuals with distinct finance, audit, and legal competencies collectively holding a broad range of expertise and related banking experiences that provide value in strengthening and upholding good corporate governance practices in the Bank.

The Bank's Board of Directors, key officers, and its subsidiaries regularly undergo training in corporate governance. In November, 2014, the most recent seminar was conducted by the Institute of Corporate Directors (ICD). In recognition of the distinguished reputation and commitment to the highest standards of corporate governance principles, ethics and social responsibility, two directors were inducted "fellow" by the Philippine Institute of Corporate Directors, and one director was certified as a "fellow" by the Institute of Corporate Directors of Australia.

#### INDEPENDENT DIRECTORS

In carrying out their responsibilities, the directors are to act prudently exercising independent judgment while encouraging transparency and accountability. The Bank's Board is comprised of five (5) independent directors representing 33% of the members of the Board, beyond the 20% requirement of the SEC. The appointment of the five independent directors, composed of the Board Chairperson Florencia G. Tarriela, and Messrs. Felix Enrico R. Alfiler, Deogracias N. Vistan, Cecilio K. Pedro and Federico C. Pascual, were approved and confirmed by the appropriate regulatory bodies.

The independent directors, act as Chairman of the Board at the Board Credit & Policy Committee, Corporate Governance/Nomination/ Remuneration Committee, Board Oversight Committee - Domestic and Foreign Offices/Subsidiaries, Board Audit and Compliance Committee, and Board Oversight Related Party Transaction (RPT) Committee. The independent directors are also members of four other board committees such as the Board ICAAP Steering Committee, Trust Committee, Board IT Governance Committee, and Risk Oversight Committee. The latter board committee Chairman is a non-executive director and former president of a government bank with universal banking license.

#### **CHAIRPERSON OF THE BOARD**

The Chairperson of the Board, Florencia G. Tarriela, holds an extensive background and experience in the banking industry, and maintains an active membership in numerous banking and non-profit institutions. Currently, she is a Life Sustaining Member of BAIPHIL and Trustee of Finex and TSPI Development Corporation. Her prior appointments include Under Secretary of Finance; alternate Monetary Board of Bangko Sentral ng Pilipinas; Alternate Board Member of Land Bank and PDIC; and Managing Partner & the first Filipina Vice President of Citibank N.A., Philippines. As an Independent Director, Chairperson Florencia G. Tarriela seats as member of the six (6) Board Committees.

The relationship of the Chairperson of the Board and the President & Chief Executive Officer are complimentary as it provides appropriate balance of power, increased accountability, mutually independent decision making by the Board and the management responsibility in executing strategic plans of the Bank.

#### **BOARD COMMITTEES**

The ten (10) board committees have been instrumental in setting the tone for the corporate governance practices of the Bank, its subsidiaries and affiliates, namely:

- Board Credit & Policy Committee;
- Board Credit Committee;
- Board Audit and Compliance Committee;
- Risk Oversight Committee;
- Board ICAAP Steering Committee;
- Trust Committee;
- Corporate Governance/Nomination/Remuneration Committee;
- Board Oversight Committee Domestic and Foreign Offices/ Subsidiaries;
- Board IT Governance Committee
- Board Oversight RPT Committee.

The frequency of the board committee meetings are stated in their respective charters and are held generally on a monthly basis or special board committee meetings are called as often as necessary. The board committee secretariats are responsible to ensure that the regular agenda of the meetings, attendance of members and resource persons are communicated prior to meetings and that discussion are properly recorded and endorsed to the Board for approval.

In 2014, the Board Committees centered on improving and strengthening the following:

- Implementation of the BSP guidelines in assessing the quality of the Bank's Corporate Governance framework such as Governance Landscape, Risk Governance, Fitness and Propriety of Board and Management; and Controls and Independent Oversight.
- Expansion of the Board Overseas Offices Oversight Committee to include and cover domestic subsidiaries; thus, renaming it the "Board Oversight Committee - Domestic and Foreign Offices/Subsidiaries" (BOC) providing oversight to both domestic and foreign offices/ subsidiaries and ensuring their profitable operations and long-term viability vis-à-vis the bank's strategic goals.
- Establishment of the Board IT Corporate Governance Committee in 2014 to handle the oversight of the critical IT projects of the Bank. This includes the enhancement of the Bank's Corebanking System Project wherein PNB hired as Project Director a seasoned banker with extensive banking experience in bank operations and technology with foreign banks including management of migration systems with local banks. The Corebanking Project Director improved further the Project Plan to ensure seamless execution of the timelines by expanding the project's table of organization. Series of focused group discussions on project timeliness and priorities are on-going to ensure the new Corebanking System's full production live date by February of 2017.
- Creation of the Board Oversight RPT Committee (BORC) reinforcing the bank's firm commitment to align with the principles of the ASEAN Corporate Governance Scorecard (ACGS) and Basel III guidelines in terms of good corporate governance in dealing fairly with its clients, investors, shareholders, upholding the philosophy of integrity, accountability, and transparency. In 2014, the bank strengthened and embedded RPT policies and procedures in the Operations Manuals of its business units, subsidiaries, and affiliates. This is to ensure transparency, thus, eliminating potential conflicts of interest among employees, management, board, and shareholders including entities in the conglomerate.

#### **BOARD COMMITTEES AS OF DECEMBER 31, 2014**

. Mr. REYNALDO A. MACLANG - Member 2. Mr. JOSEPH T. CHUA - Mer . Mr. HARRY C. TAN - Member 3. Mr. LEONILO G. CORONEL - Mer	mber mber mber
. Mr. DEOGRACIAS N. VISTAN* - Member 7. Mr. MICHAEL G. TAN - Mer	

#### RISK OVERSIGHT COMMITTEE

1. Mr. FLORIDO P. CASUELA	-	Chairman	1.
2. Mr. JOSEPH T. CHUA	-	Member	2.
3. Mr. LEONILO G. CORONEL	-	Member	3.
4. Mr. HARRY C. TAN	-	Member	4.
5. Ms. FLORENCIA G. TARRIELA*	-	Member	5.

#### **BOARD AUDIT AND COMPLIANCE COMMITTEE**

rman	1. Mr. DEOGRACIAS N. VISTAN*	-	Chairma
ber	2. Mr. FELIX ENRICO R. ALFILER*	-	Membe
ber	3. Mr. FLORIDO P. CASUELA	-	Membe
ber	4. Mr. FEDERICO C. PASCUAL*	-	Membe
ber	5. Mr. HARRY C. TAN	-	Member

#### **BOARD ICAAP STEERING COMMITTEE**

1. Mr. MICHAEL G. TAN	-	Chairmar
2. Mr. FLORIDO P. CASUELA	-	Member
3. Mr. REYNALDO A. MACLANG	-	Member
4. Ms. FLORENCIA G. TARRIELA*	-	Member
5. Mr. DEOGRACIAS N. VISTAN*	-	Member

#### TRUST COMMITTEE

nan	1. Mr. LEONILO G. CORONEL - Chairman
er	2. Mr. CECILIO K. PEDRO* - Member
er	3. Ms. FLORENCIA G. TARRIELA* - Member
er	4. Ms. JOSEPHINE E. JOLEJOLE - Ex-Officio
er	5. Mr. REYNALDO A. MACLANG - Ex-Officio

#### **CORPORATE GOVERNANCE/**

1. Mr. FELIX ENRICO R. ALFILER*	-	Chairman	
2. Mr. REYNALDO A. MACLANG	-	Member	
3. Mr. FEDERICO C. PASCUAL*	-	Member	
4. Mr. LUCIO K. TAN, JR.	-	Member	
5. Mr. MICHAEL G. TAN	-	Member	
6. Ms. FLORENCIA G. TARRIELA*	-	Member	
7 Mr DEOGDACIAS NI VISTANI*	_	Mombor	

#### **BOARD OVERSIGHT COMMITTEE**

Chairman
Chairman
Citalillian
Member
Member
Member
Member

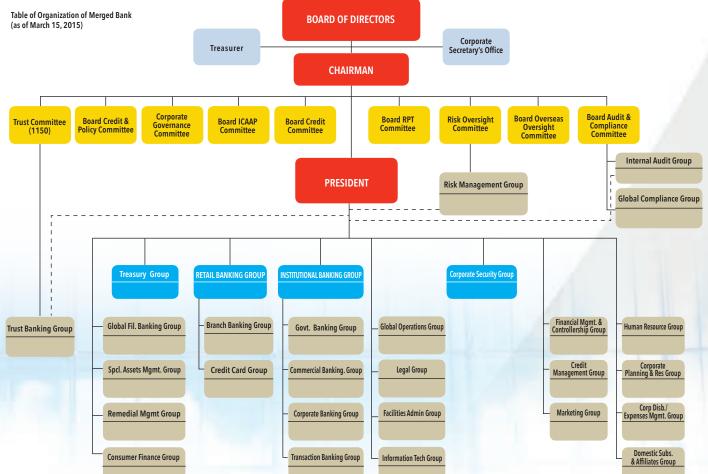
#### **MEMBERSHIP OF VARIOUS BOARD COMMITTEES**

GOVERNANCE COMMITTEE
G. CORONEL - Chairman
P. CASUELA - Member
T. CHUA - Member
K. PEDRO* - Member
CIA G. TARRIELA* - Member
1

<sup>\*</sup> Independent Director

- Senior Management Committee,
- Operations Committee,
- Asset and Liability Committee,
- Senior Management Credit Committee,
- IT Evaluation Committee,
- Acquired Assets Disposal Committee,
- Non-Performing Assets Committee,
- Promotions Committee,
- Product Committee,
- Bids and Awards Committee,
- Senior Management ICAAP Steering Committee,
- AML Review Committee ,
- Administrative Investigation Committee,
- Branch Site Selection Committee,
- Selection Committee for Expatriate Personnel,
- Accreditation of Overseas Remittance Agent
- Committee on Decorum and Investigation

Committee meetings are conducted in a manner that ensures open communication, meaningful participation, and timely resolution of issues. The business plans, significant issues and its resolutions are escalated to the level of the Board as part of a strong culture of accountability and transparency embedded in the entire organization. Most of the management committees have the President as the Chairman with the members comprised of senior management of the Bank and key officers of the various business segments, the Risk Management Group, Office of the Chief Legal Counsel, Internal Audit Group and Global Compliance Group. The composition and appointment of senior officers in the different management committees are assessed periodically and reorganized as necessary in line with the business





#### **COMPLIANCE SYSTEM**

The Bank actively promotes the safety and soundness of its operations through a compliance system that fully adheres to banking laws, rules and regulations and to maintain an environment that is governed by high standards and best practices of good corporate governance. This is achieved primarily through the formulation of policies and procedures, an organizational structure and an effective compliance program that will support the Bank's compliance system.

The Chief Compliance Officer (CCO), head of the Global Compliance Group reports directly to the Board Audit and Compliance Committee. The CCO has direct responsibility for the effective implementation and management of the enterprise compliance system covering the Parent Bank, its subsidiaries and affiliates. The CCO is also primarily responsible for promoting compliance with the laws and regulations of the different jurisdictions, corporate policies and procedures and international standards and best practices. The Board of Directors appointed the Chief Compliance Officer as the Corporate Governance Executive tasked to assist the Board and the Corporate Governance/Nomination/Remuneration Committee in the discharge of their corporate governance oversight functions.

Global Compliance Group continues to evolve to meet the demands of the Bank's Compliance System with the complement of five major divisions, namely: Global AML Compliance Division, Regulatory Compliance Division, Business Vehicle Management Compliance Division, Compliance Testing Review Division and Corporate Governance Monitoring Division. These divisions provide the support to the Corporate Governance/Nomination/Remuneration Committee and the Board Oversight Related Party Transaction Committee.

The Bank's existing Compliance Program defines the seven (7) key elements of an effective compliance framework, with a proactive Board and executive level oversight, effective compliance organizational structure, standardized policies and procedures across all businesses, periodic monitoring and assessment, robust MIS and compliance reporting, comprehensive compliance, and AML awareness training and independent compliance testing reviews. The Compliance Program also incorporates the new policies, laws and regulations, as well as, the enhancements to corporate standards of which PNB, its local and foreign subsidiaries/affiliates, are required to be fully aware. The Compliance Program has been implemented consistently among the PNB Group.

### ANTI-MONEY LAUNDERING AND TERRORIST FINANCING PREVENTION

The Bank's AML/CFT Policy Guidelines and Money Laundering and Terrorist Financing Prevention Manuals with FATCA compliance guidelines, are two major manuals approved by the Board. The Bank is fully committed to adhere to existing and new AML/CFT and FATCA laws, rules, regulations, and implementing guidelines issued by both Philippine and foreign regulators.

The Bank has updated policies and procedures embracing the compliance framework, the corporate governance guidelines and the AML Risk Rating System issued by BSP and foreign regulators on AML/CFT as well as FATCA laws and regulations.

With the creation of the Board Oversight RPT Committee (BORC), the bank is committed to align with the principles of ASEAN Corporate Governance Scorecard (ACGS) and Basel III guidelines in terms of good corporate governance in dealing fairly with its clients, investors, shareholders, with the philosophy of integrity, accountability and transparency.

With a comprehensive compliance system effectively implemented enterprise-wide, there has been no material deviation noted by the Chief Compliance Officer.



he Board of Directors, Officers and employees of the Philippine National Bank (PNB) Group commit themselves to full adherence and compliance with the highest principles of good corporate governance. The Bank subscribes to the philosophy of integrity, accountability and transparency in its manner of doing business in strict adherence to laws and regulations of countries affecting its businesses. It deals fairly with its clients, investors, stockholders and other stakeholders and follows a philosophy of rational check and balances as well as a structured approach to its business operations.

In 2013, PNB created the Board Oversight RPT Committee (BORC) to assist the Board in performing its oversight functions of monitoring and managing potential conflicts of interest involving management, board members, employees and shareholders at all times. The Committee is composed of five (5) members: three (3) independent directors, and two (2) non-voting members, namely the Chief Audit Executive and Chief Compliance Officer, the latter acting as the Secretariat of the committee. The BORC's authority is to oversee and evaluate all related party transactions (RPT), to ensure that regulations and accounting standards in each jurisdiction are complied with, exercising sound and objective judgment, for the best interest of the bank. The Committee ensures that all RPT processes and approvals are conducted at arm's length basis prior to endorsement to the Board for final approval. Directors that may be involved in potential conflict shall disassociate from participating in any decision related thereto.

Also in 2013, the PNB Board approved the bank's policy on Related Party Transaction (RPT) in accordance with the provisions of the SEC Revised Code of Corporate Governance, and BSP Circular 749, as amended, including the Code of Business Conduct and Ethics of the Bank. The significant ethical standards of the bank are present in the following:

- Revised Corporate Governance Manual
- DOSRI / RPT Policy
- Conflict of Interest Policy
- Code of Conduct Manual prescribes to moral code for PNB Group employees which instill discipline among them and yield
  higher productivity at workplace; and safeguard the corporate image of the bank. Its overall intent is more of prevention of the
  infraction rather than the administration of disciplinary measures. It also defines and provides the standards of conduct expected of
  all employees and enumerates the actions or omissions prejudicial to the interest of the bank.
- Whistleblower Policy bank employees are encouraged to report any suspected or actual commission of theft/fraud, violation of ethical standard, law, rule or regulation and/or any misconduct by its directors, officers or staff. It protects the employee/ whistleblower against retaliation, discrimination, harassment or adverse personnel action, for reporting in good faith a suspected or actual violation
- Policy on Soliciting and/or Receiving Gifts all employees are expected to observe discretion and prudence in receiving gifts or donations whether in cash, in kind, or other form of hospitality. Soliciting gifts/donations/sponsorship from clients, suppliers, and other business related parties is strictly prohibited. However, employees may be allowed to receive gifts/donations/sponsorship/financial assistance from clients, suppliers, and other business related parties, provided that those worth P2,000 and above are reported to the Human Resource Group (HRG), declaring the value, the giver and action taken. Gifts with estimated value of more than P5,000, are reported and turned-over to HRG for donation to any legitimate charitable institution preferred by the concerned employee.
- Personal Investment Policy set forth prudent standards of behavior for all employees when conducting their personal investment transactions. It provides minimum standards and specifies investment practices which are either prohibited or subject to special constraints. The employees may make investments for their personal accounts as long as these transactions are consistent with laws and regulations, and the personal investment policy of the bank. These investments should not appear to involve a conflict of interest with the activities of the bank or its customers. Employee investment decisions must be based solely on publicly available information. As a general policy, all employees are prohibited from purchasing or selling any PNB securities if they possess material no-public information about PNB that if known by the public might influence the price of PNB securities. Employees may not purchase or sell PNB options or execute a short sale of PNB security unless the transaction is effected as a bona-fide hedge.

By 2014, the bank focused on the revisions and enhancements of the RPT Policy to incorporate the new regulations and provide clearer guidelines and thresholds through the issuance of the Compliance Bulletins. These have been disseminated to all employees of the bank and were posted at the I-Comply web-page of the Bank's intranet made available and accessible 24/7 to all employees. Clear guidelines on RPT policies and procedures were incorporated in Operations Manuals to foster transparency and eliminate potential conflicts of interest of management, board members, employees and shareholders.

The robust RPT framework has been supported by the Bank's MIS to ensure effective monitoring of RPT dealings reviewed and approved for BORC's endorsement to the PNB Board. In accordance with the RPT policy guidelines, RPT dealings of management, board members and shareholders of the bank, its subsidiaries and affiliates, including entities belonging to the conglomerate, are thoroughly reviewed/ evaluated by BORC and other appropriate Board Committees. These are conducted at arm's length basis at all times before they are elevated to the PNB Board for final approval.

Heightened awareness of RPT policies and procedures are achieved through seminars/trainings participated in by Board members and senior management and echoed in bank sponsored workshops conducted by certified trainors. The RPT framework is integral in the Bank's Compliance Awareness Training Program led by the Global Compliance Group. This is to sustain awareness among the Board members and bank employees on RPT policies and procedures.

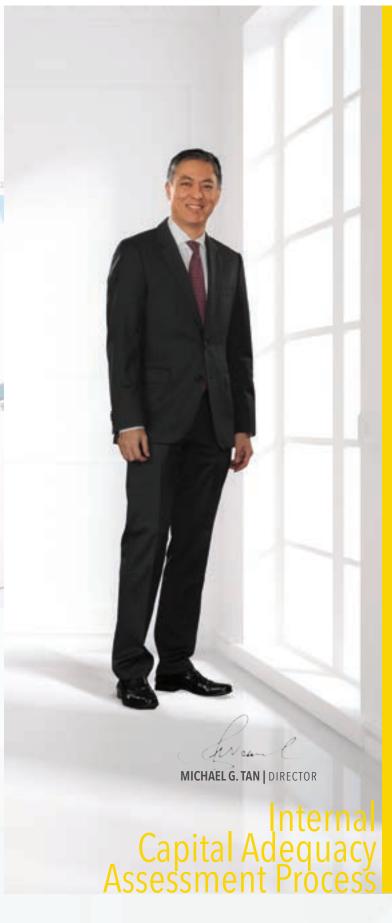
The Bank through the Board Oversight RPT Committee (BORC) has been effective and proactive in adopting and implementing the RPT framework in accordance with the board approved policy guidelines that consistently conform with international standards and best practices.



he Capital & Risk Management Disclosures section provides a comprehensive disclosure of information related to capital adequacy, capital management and risk management. This is composed of the following chapters:

- A. Capital Structure & Capital Adequacy: Provides disclosure information pertaining to the bank's solo and consolidated capital structure and capital adequacy. Further this section also discusses the bank's compliance to the BSP implementation of Basel Committee on Banking Supervision (BCBS) guidelines on Basel III.
- B. Risk Management: Provides extensive information of the bank's risk management framework, continuing improvement in the implementation of the said framework to include specific highlights on the 2014 risk management activities.

The Capital & Risk Management Disclosure Sections incorporate regulatory disclosure requirements enforced by Compliance and Appendix 63b of the MORB-Disclosures in the Annual Reports and Published Statement of Condition, Risk Exposures and Assessments (for each separate risk area - credit, market, operational, interest rate risk in the banking book) and additional disclosure requirements for specific types of risks (namely: Credit, Market, Operational and Interest Rate risks in the banking books)



he Basel Committee on Banking Supervision (under the Bank from International Settlements) has always been at the forefront introducing regulations to strengthen the financial services industry. One of the major tools introduced is the ICAAP or Internal Capital Adequacy Assessment Process. The process requires banks to develop and implement internal systems and procedures to ensure adequate capital in the long term, taking into consideration all material risks.

At PNB, the ICAAP has evolved through the years and marked significant improvements in terms of increased coverage, risk awareness and appreciation and, capital impact consciousness, among other.

The Board ICAAP Steering Committee (BISC), as mandated by the bank's Board of Directors, performs the active oversight on the implementation of the Bank's approved ICAAP Policy. With support from the various board level committees and the Senior Management, the Board is ultimately responsible in ensuring that the Bank maintains an appropriate level and quality of capital commensurate with the risk covered by the ICAAP. It is not just about complying and submitting the document, it really represents a serious discussion of principles, policies, plans and processes related to risk management and capital planning, "beyond compliance", so to speak.

In particular, the Bank desires to project the amount of capital sufficient to attain its strategic and business plans and to cover its risk profile for the next three (3) years. The integration of the risk management process with the capital planning is embedded in the Bank's annual business planning session. Each unit of the Bank is aware and undertakes to analyze their individual unit's risk exposures and control measures. It encompasses risk and capital management activities that can be used to support business decisions.

Risk Assessment is now part of the bank's day-to-day process. However, new risks also emerge as globalization and the time to react and adjust also becomes shorter due to technology innovation. While the capital adequacy ratio and risk weighted assets are now norms in transactions and product discussions by the business units, the bank has yet to realize the full benefit of the ICAAP as this relates to capital adequacy, risk management and capital allocation.

Under the recent macro-prudential regulations, as introduced by Bangko Sentral ng Pilipinas, Basel III requirements on stricter measures and requirements on capital, are designed to increase quality, consistency and transparency of the capital base. In 2014, the bank embarked on a Stock Rights offering of 162,931,262 common shares, equivalent to an offer size of P11.568 billion. This corporate activity is aimed at strengthening the Bank's capital ratios under Basel III standards, build on the bank's consumer lending business and support the bank's asset growth.

As we look forward to strengthen the integration of risk management in the capital planning process, the additional approaches of Basel III will be implemented - support for a leverage ratio, a capital buffer and the proposal to deal with procyclicality through dynamic provisioning based on expected losses – these are areas of challenges to the bank. Implementing these should be beyond compliance, it is good for business and the shareholders as a whole.

In 2010, the Basel Committee on Banking Supervision issued the Basel III guidelines, which introduced a complex package of reforms, designed to improve the ability of banks to absorb losses, extend the coverage of financial risks and have stronger firewalls against periods of stress. The Basel Committee required all member countries to meet the 3.5% common equity ratio; 4.5% Tier 1 ratio; and the 8.0% Total Capital ratio by January 1, 2013. Furthermore, banks will also be compelled to hold a 4.5% common equity and a 6% Tier I capital by January 1, 2015. Under the Basel III accord, banks are likewise required to maintain a mandatory capital conservation buffer of 2.5% to be implemented gradually and have a counter-cyclical buffer of 0%-2.5% according to national circumstances.

In the Philippines, the BSP decided to implement the Basel III framework in stages. The first component adopted is the capital standards as contained in BSP Circular No. 781 dated January 15, 2013. In this Circular, the BSP generally aligned its capital requirements with the Basel III global standards and even set higher benchmarks on some aspects of its capital requirements either by design or because they were already being practiced in the Philippine banking industry.

#### **Basel III New Capital Requirements**

The BSP implemented its new capital requirements starting January 1, 2014. These include the following:

- 1. Compliance of capital instruments with the new eligibility criteria:
  - All ineligible capital instruments that were issued as of December 31, 2010 were derecognized as qualifying capital last January 1, 2014. However, capital instruments issued as Hybrid Tier 1 or Lower Tier 2 capital under Circulars Nos. 709 and 716 but before Circular 768 will still be recognized as regulatory capital until December 31, 2015. Furthermore, Additional Tier 1 (AT1) capital and Tier 2 capital instruments that will be issued should have loss absorbency feature. In effect, debt instruments will now be treated like equity as far as absorbing losses from operations is concerned.
- 2. <u>Deduction approach on regulatory adjustments:</u>
  - With regard to the deductions to CET1, BSP implemented the full deduction approach rather than the phase-in approach proposed by the Basel III framework since most of these deductions were already taken up in Basel II on a 50-50 deduction against Tier 1 and Tier 2 capital.
- 3. <u>Treatment of equity investments in non-financial and non-allied undertakings:</u>
- To ensure that capital is not double counted, all investments in equity securities are deducted from the highest form of capital.
- 4. Revision in the classification of capital ratios and the new minimum capital requirements:
  - While the minimum CAR is maintained at 10%, the BSP adopted a minimum Common Equity Tier 1 (CET1) ratio of 6% and a minimum Tier 1 ratio of 7.5%, and introduced a capital conservation buffer of 2.5% composed of CET1 capital on top of the minimum CET1 requirement, to wit:

Capital				BSP Guidelines (Philippine standards)		
Requirement	Minimum ratios	With conservation buffer*	Existing minimum ratios	Minimum ratios	Minimum with conservation buffer	
CET1 ratio	4.5%	7.0%	None	6.0%	8.5%	
Tier 1 ratio	6.0%	8.5%	5.0% (6.0% as trigger for PCA)	7.5%	7.5%	
CAR	8.0%	10.5%	10.0%	10.0%	10.0%	

<sup>\*</sup> Phased-in implementation until 2019

#### PNB Compliance to Basel III Capital Adequacy Requirements

The Bank decided to have a common equity offering in 2014 since it was deemed more advantageous compared to a Basel III compliant Tier 2 Note type offering. It was estimated that investors may demand a premium of about 150 bps compared to the previous Basel II compliant Tier 2 Notes to compensate for their exposure to non-viability loss-absorption feature of Basel III. Moreover, this would strengthen further the Bank's core Tier 1 capital to comply with the higher capital ratio requirements of Basel III beginning 2015, particularly on the prescribed capital conservation buffer of 2.5% for Common Equity Tier 1 (CET1). Along this line, the Bank had a Stock Rights offering of 162,931,262 common shares, equivalent to an offer size of ₱11.568 billion. Each eligible shareholder was entitled to subscribe to 15 rights shares for every 100 common shares held as of record date of January 16, 2014 at an offer price of ₱71.00 per rights share. The offer price was based on a 17.9% discount to the 10-day volume-weighted average

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price (VWAP) of the Bank's common shares listed on the PSE or a 13.3% discount to the theoretical ex rights price (TERP) of ₱81.87 per share as of January 9, 2014. The proceeds of this capital raising would be used as follows: a) primarily to build and refocus the Bank's consumer lending business through capital infusion into its fully-owned subsidiary, PNB Savings Bank; b) to further strengthen the Bank's capital ratios under Basel III standards; c) to mitigate the reduction in the Bank's CAR once its Tier 2 capital instruments become ineligible as capital by December 31, 2015 in accordance with BSP Circular No. 781; and d) to support the Bank's asset growth.

In line with the Bank's board approval, the following were undertaken in 2014 to strengthen the capital base of the following subsidiaries: a) infusion of additional £10 billion equity to PNB Savings Bank (P3.625 billion in March and the remaining £6.375 billion in November); and b) direct investment of the Bank in PNB General Insurers Company, Inc. (PNB Gen) by subscribing to the additional authorized capital stock of PNB Gen in the amount of £600 million

As of December 31, 2014, the Bank's equity investments are shown below:

Domestic Subsidiaries (amounts in P Million)	PNB Investment Cost	Additional Investment	Total Other Adjustments	PNB Equity Investment	% of Ownership	Nature of Business
PNB Savings Bank	995.0	10,000.0	0.0	10,995.0	100.00%	Savings Bank
PNB Holdings Corp.	84.1	0.0	553.4	637.5	100.00%	Investment
PNB General Insurers Inc.	600.0	0.0	25.2	625.2	66.00%	Insurance
Japan-PNB Leasing	207.0	0.0	418.7	625.7	90.00%	Leasing/Financing
PNB Capital	350.0	0.0	205.9	555.9	100.00%	Investment
PNB Life Insurance, Inc.	467.9	0.0	0.0	467.9	80.00%	Insurance
PNB Securities, Inc.	58.1	0.0	113.0	171.1	100.00%	Stock brokerage
Allied Leasing and Finance Corp.	119.5	0.0	0.0	119.5	57.21%	Leasing
PNB Forex, Inc.	50.0	0.0	41.2	91.2	100.00%	FX Trading

Overseas Subsidiaries (amounts in P Million)	PNB Investment Cost	Total Other Adjustments	PNB Equity Investment	% of Ownership	Nature of Business
Allied Commercial Bank (Xiamen)	2,763.9	3,607.3	6,371.2	90.41%	Banking
PNB Int'l Investment Corporation	1,250.2	1,347.8	2,598.0	100.00%	Holding company
PNB Global Remittance and Fin'l Co. (HK)	29.8	661.8	691.5	100.00%	Merchant Banking
PNB Europe PLC	729.3	(236.8)	492.5	100.00%	Banking
Allied Banking Corp (HK) Ltd	333.8	0.0	333.8	51.00%	Banking
Allied Bank Phils (UK) *	322.5	0.0	322.5	100.00%	Banking
Oceanic Holdings (BVI) Ltd.	226.9	0.0	226.9	27.78%	Banking

<sup>\*</sup> Merged with PNB Europe effective April 2, 2014

The Group's consolidated capital adequacy ratio for combined credit, market and operational risks computed based on BSP Circular No. 781 (for 2014) and BSP Circular No. 538 (for 2013 and 2012) were 20.6%, 19.7% and 18.1% as of December 31, 2014, 2013 and 2012, respectively, improving and well above the minimum 10% required by BSP. The following table sets the regulatory capital as reported to BSP as at December 31, 2014, 2013 and 2012 (amounts in billions):

### CAPITAL STRUCTURE AND ADEQUACY

#### **Philippine National Bank**

Amount in MM

		Consolidated		Solo		
	2014	2013	2012	2014	2013	2012
Tier 1 (core) Capital / CET1 under BASEL III	93,899.13	81,927.25	29,950.78	90,782.61	79,100.51	30,744.15
Common stock	49,965.59	43,448.34	26,489.84	49,965.59	43,448.34	26,489.84
Additional Paid In Capital	31,331.25	26,499.91	2,037.27	31,331.25	26,499.91	2,037.27
Retained Earnings	13,368.53	9,568.30	2,278.79	12,689.56	9,002.42	2,278.79
Other comprehensive income	(3,469.64)			(3,203.79)		
Cumulative Foreign Currency Translation		(209.58)	(909.16)		149.85	(61.75)
Undivided profits	-	-	-	-	-	-
Minority interest in subsidiary financial allied undertakings which are less than wholly-owned (for consolidated basis)	2,703.40	2,620.29	54.04	-	-	-
Deductions from Tier 1 Capital / CET1 under BASEL III	22,391.62	19,715.45	3,442.21	45,931.47	19,385.05	3,345.65
Total outstanding unsecured credit accommodations, both direct and indirect, to directors, officers, stockholders and their related interests (DOSRI)	1.91	54.05	87.18	1.91	54.05	87.18
Total outstanding unsecured loans, other credit accommodations and guarantees granted to subsidiaries and affiliates	1,575.00			1,575.00		
Deferred income tax	3,810.98	3,896.94	3,355.03	3,567.22	3,566.55	3,258.47
Goodwill	13,515.77	15,764.46		13,515.77	15,764.46	
Other intangible assets	2,033.31			1,939.00		
Investments in equity of unconsolidated subsidiary banks and quasi-banks, and other financial allied undertakings (excluding subsidiary securities dealers/brokers and insurance companies), after deducting related goodwill, if any (for solo basis only and as applicable)	-			24,066.29		
Investments in equity of unconsolidated subsidiary securities dealers/brokers and insurance companies after deducting related goodwill, if any (for both solo and consolidated bases and as applicable)	1,452.61			1,264.25		
Other equity investments in non-financial allied undertakings and non-allied undertakings	1.93			1.93		
Reciprocal investments in common stock of other banks/ quasi-banks and financial allied undertakings including securities dealers/brokers and insurance companies, after deducting related goodwill, if any (for both solo and consolidated bases)	0.12			0.12		
Gross Tier 1 Capital / CET1 Capital under BASEL III	71,507.50	62,211.80	26,508.57	44,851.14	59,715.46	27,398.50

Additional Tier 1 Capital (AT1) under BASEL III	-					
TOTAL TIER 1 CAPITAL	71,507.50			44,851.14		
Upper Tier 2 Capital (BASEL II)		2,903.30	1,452.88		2,792.41	1,442.06
Appraisal Increment Reserve, Bank Premises auth. By MB	291.73	291.73	291.73	291.73	291.73	291.73
General loan loss provision (limited to 1.00% of credit risk-weighted assets computed per Part III, Item B.)	2,778.46	2,611.57	1,161.16	2,571.88	2,500.69	1,150.33
nisk-weighted assets computed per Part III, item B.)	2,770.40	2,011.37	1,101.10	2,3/1.00	2,300.09	1,150.55

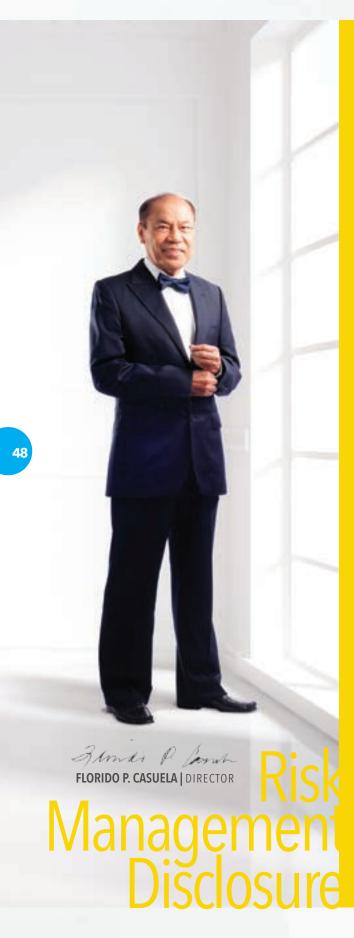
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Lower Tier 2 Capital (limited to 50% of Tier 1 Capital) (BASEL II)		9,953.65	13,254.28		9,953.65	13,699.25
Unsecured Subordinated Debt	9,970.14	9,953.65	16,134.89	9,969.50	9,953.65	16,134.89
Total Tier 2 Capital	13,040.32	12,856.95	14,707.16	12,833.10	12,746.06	15,141.31
Deductions from Qualifying Capital ( BASEL II)		623.12	3,122.67		14,735.83	9,472.21
Gross Tier 2 Capital (limited to 100% of Tier 1 Capital) under BASEL II / TOTAL TEIR 2 CAPITAL Under BASEL III	13,040.32	12,856.95	14,707.16	12,833.10	12,746.06	15,141.31
TOTAL QUALIFYING CAPITAL	84,547.82	74,445.62	38,093.06	57,684.24	57,725.69	33,067.60

The risk-weighted assets of the Group and Parent Company as of December 31, 2014, 2013 and 2012 are as follows:

Risk-weighted on:		Consolidated			Solo	
	2014	2013	2012	2014	2013	2012
Balance sheet assets:	359,881.51	319,474.85	180,263.42	329,029.14	292,664.64	172,427.34
20%	3,948.32	3,365.58	3,346.15	3,845.66	2,438.80	3,316.01
50%	15,558.03	13,963.63	3,874.13	13,799.10	12,821.11	3,853.81
75%	14,282.08	15,492.67	3,509.68	13,705.21	15,028.77	3,509.68
100%	297,726.53	249,165.92	140,892.36	270,610.94	225,933.83	133,209.84
150%	28,366.55	37,487.05	28,641.09	27,068.23	36,442.13	28,537.99
Off-Balance sheet assets:	5,914.31	7,835.14	2,462.84	5,750.88	7,224.49	2,013.63
20%	64.02	34.38	74.21	64.02	34.38	74.21
50%	1,671.84	2,331.26	1,782.02	1,671.84	2,331.26	1,782.02
75%	442.53	519.57	- 1	442.53	519.57	
100%	3,735.91	4,949.93	606.61	3,572.48	4,339.28	157.40
150%	-	-	-	-	-	
Total Counterparty Risk-Weighted Assets in the Banking Book (Derivatives and Repo-style Transactions)	1,497.38	599.81	673.88	1,497.38	599.81	673.88
Total Counterparty Risk-Weighted Assets in the Trading Book (Derivatives and Repo-style Transactions)	275.68	9.91	198.57	254.25	-	198.57
Total Risk-Weighted Amount of Credit Linked Notes in the Banking Book	-	-	-	-	-	
Total Risk-Weighted Securitization Exposures	-		-	-	-	<u> </u>
General loan loss provision [in excess of the amount permitted to be included in Upper Tier 2]		-	-		-	
Total Credit Risk Weighted Assets	367,568.87	327,919.71	183,598.71	336,531.65	300,488.93	175,313.42
Market Risk Weighted Assets	4,532.46	9,337.19	3,255.29	4,233.58	3,828.95	3,241.66
Operational Risk-Weighted Assets	38,234.75	40,938.78	23,385.19	34,261.06	36,178.16	20,306.58
Total Risk Weighted Assets	410,336.08	378,195.68	210,239.19	375,026.28	340,496.04	198,861.66
Total Risk Weighted Assets  Capital Ratios	410,336.08	378,195.68	210,239.19	375,026.28	340,496.04	198,861
CET1 Cpital ( BASEL III)	17.43%			11.96%		
Capital Conversion Buffer (BASEL III)	11.43%			5.96%		
Tier 1 capital ratio	17.43%	16.37%	11.87%	11.96%	15.37%	11.40%
Tier 2 capital ratio (not disclosed under BASEL III)		3.32%	6.25%		1.58%	5.23%
Capital Adequacy Ratio	20.60%	19.68%	18.12%	15.38%	16.95%	16.63%

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he success of every organization depends not just on the size and diversity but more on the effectiveness of its risk management processes. At PNB, we place risk management as one of the high priorities in corporate governance and we are continually improving our frameworks in support of the Bank's strategic plans in order to achieve its mission, vision and objectives.

The Board Risk Oversight Committee (BROC), as mandated by the Bank's Board of Directors, continuously operates at the forefront of PNB's risk governance. The BROC, supported by Risk Management Group (RMG) and in constant coordination with executive and other board-level committees, oversees the risk profile and risk management framework/processes of PNB and its subsidiaries. This ensures that risks arising from the Bank's business activities are properly manage and integrated into/use as basis for overall governance, strategy and planning, decision making and accountability purposes at all relevant levels of the organization.

While the year 2014 presented some challenges in view of the merging completion activities (policies, processes, systems, facilities and organization structure) started in year 2013 and continuous evolvement/emergence of risks in all areas of Bank operations (internal and external factors), the year also highlights significant improvements and strengthening of the Bank's risk management framework/ programs (as detailed in 2014 Risk Management Disclosure Statements) to counter any identified/emerging risks.

The full integration of the Bank's risk management functions reaped the expected benefits for the enterprise. ICAAP (Internal Capital Adequacy Assessment Process) was submitted early/on time last January 2014. There were marked improvements in terms of increased coverage, policies/procedures/manuals, education/awareness programs, tools/systems being used and dashboards/risk reporting in all risk areas (i.e. market & liquidity, credit, trust, operational risk, including information security and technology) both for local and overseas units. Scenario analysis and stress testing were expanded and conducted thru post event reviews to assess the possible impact of natural and man-made disasters that hit/may hit the enterprise/nation e.g. super typhoon Yolanda, Bohol earthquake, Global Ebola Scare, trends in oil prices, port congestion etc. Results of the stress testing showed only minimal impact on the Bank's NPL and Capital Adequacy ratios. The Enterprise Information Security set of policies (based on ISO27001 - Information Security Management System) were completed which provide clear mandate and direction from Management. The continuous usage and enhancement of the Enterprise Data Warehouse (EDW) and Business Intelligence (BI) System (more than 73 Dashboards and 800 reports/ analytics available) provides accurate and timely information for decision making capabilities of the various units of the Bank.

The Bank's risk management functions are regularly being evaluated through a system of measurements that cover areas of organizational culture and support, risk management structure & processes, corporate governance, board & executive level oversight as well as compliance to existing laws and regulations.

PNB Risk Management Team is expected to be effective and proactive thru the adoption and implementation of a consistent and comprehensive risk management framework that is at par with international standards and best practices. The team will remained to be in the forefront of the Bank programs to support its mission, vision and objectives of optimal use of the Bank's domestic and international footprint to deliver innovative products and services to all our stakeholders/clients.

#### INTRODUCTION

As a diversified financial services company active in banking, investment & capital markets, wealth management, insurance, leasing and related services, PNB (as a financial services group) is exposed to a variety of risks that are inherent in carrying out our business activities. As such, having a disciplined and integrated approach to managing risk is fundamental to the success of our operations. Our risk management framework seeks to provide appropriate and independent risk oversight across the enterprise and is essential to building competitive advantage and stability.

The year 2014 marks the 1st full year of the merged PNB. The activities involved the areas of bank policies, processes and systems together with the merged organizational structure. The risk management function was 1st among many, which was fully integrated for the merged bank and accordingly elements of the risk management process applied on a uniform basis. Embedding risk management into the day-to-day operations of the bank is mandated from the top. The "journey" continues as no new products and services are rolled out without going through the four pillars of risk management – identify, measure, monitor & control.

Data sourcing remains to be a challenge but the increased knowledge of the data structure for the 2 core banking systems have provided for ease of complete data collection, albeit still on a manual basis for some areas. The bank also submitted (on time) its ICAAP (Internal Capital Adequacy Assessment Process) document in January 2014, just 6 months after it submitted the previous one in August 2013.

The Board and its Risk Oversight Committee operate as the highest level of PNB's risk governance. Risk governance is undertaken by a structured hierarchy of committees (both at board level and at the executive / management level) each with specified accountabilities. The continuous flow of information between the board and board-level committees and the corresponding management committees; allow for consistent evaluation of the risks inherent in the business, raise the alarms, if any, and manage the business effectively with strong adherence to process management guidelines and controls. Figure 1 below provides a list of the board level committees and management committees. Their corresponding functions, roles and responsibilities are highlighted in the Corporate Governance discussion in this annual report.

Members of the senior management team play a pivotal role in the day-to-day running of the bank. Executive officers are assigned to various management committees that provide the leadership and execution of the vision and policies approved by the bank's board of directors. The bank's business objectives are driven for most part by the day-to-day directions decided by these management committees with approvals and notation by the various board level committees as follows (see Figure 1):

#### **Board of Directors**

- Credit & Policy Committee
- Credit Policy Committee
- Corporate Governance / Nomination Committee
- Board Audit and Compliance Committee
- Board Risk Oversight Committee
- Board ICAAP Committee
- Trust Committee
- Board Overseas Oversight Committee
- Board Oversight RPT Committee
- Board Information Technology Governance Committee

#### President & CEO

- Senior Management Committee
- Asset Liability Committee (with sub committee on Capital Management)
- Senior Management Credit Committee
- Information Technology Management Committee
- Non-Performing Assets Committee
- Acquired Assets Disposal Committee
- Promotions Committee
- Operations Committee
- Product Committee
- Bids and Awards Committee
- Information Technology Evaluation Committee
- Senior Management ICAAP Steering Committee
- Anti-Money Laundering Review Committee
- Integration Monitoring Committee
- Accreditation of Overseas Remittance Agent Committee
- Selections Committee for Expatriate Personnel
- Branch Site Selection Committee

Figure 1: Board & Management Committees

While the first line of defense in risk management lies primarily on the bank's risk taking units as well as the bank's support units, the Risk Management Group is primarily responsible for the monitoring of risk management functions to ensure that a robust risk-oriented organization is maintained. The Risk Management Group (RMG) is independent from the business lines and is organized in 7 divisions: Credit Risk Management Division, ICAAP & BASEL Implementation Division, Market Risk & ALM Division, Operational Risk Management Division, Information Security and Technology Risk Division, Trust Risk Division and Business Intelligence & Data Warehouse Division.

Each division monitors the implementation of the processes and procedures that support the policies for risk management applicable to the organization. These policies clearly define the kinds of risks to be managed, set forth the organizational structure and provide appropriate training necessary to manage and control risks. The policies also provide for the validation, audits & compliance testing, to measure the effectiveness and suitability of the risk management structure. RMG also functions as the Secretariat to the Risk Oversight Committee which meets monthly to discuss the immediate previous month's total risk profile according to the material risks defined by the bank in its ICAAP document. Further, each risk division engages with all levels of the organization among its business and support groups. This ensures that the risk management and monitoring is embedded at the moment of origination.

#### ENTERPRISE RISK MANAGEMENT FRAMEWORK (ERM)

The Bank's philosophy is that responsibility for risk management resides at all levels within the Bank and therefore uses the three lines of defense model:

- The first line of defense rests with business units that are responsible for risk management. Assessment, evaluation and measurement of risk are ongoing processes and are integrated in the day to day activities of the business units. The process includes the setting up of a proper system of internal control, identifying issues and taking remedial actions where required.
- The second line of defense comes from the risk management function of the Bank, which is independent of business operations. The risk management unit implements the risk management framework, provides independent oversight over specific board directives and is responsible for regular reporting to the Risk Oversight Committee
- The third line of defense is the internal audit function & the compliance testing function which provides an independent assessment(s) of the adequacy and effectiveness of the overall risk management framework and governance structures. The internal audit function & compliance testing function report directly to the Board Audit Committee & Compliance Committee.

The PNB Board Risk Oversight Committee is created by the PNB Board of Directors to assist the board to oversee the risk profile and approves the risk management framework of PNB and its related allied subsidiaries and affiliates. It is mandated to set risk appetite, approve frameworks, policies and processes for managing risk, and accept risks beyond the approval discretion provided to management.

The risk management policy includes:

- a comprehensive risk management approach;
- a detailed structure of limits, guidelines and other parameters used to govern risk-taking;
- a clear delineation of lines of responsibilities for managing risk;
- an adequate system for measuring risk; and
- effective internal controls and a comprehensive monitoring & risk-reporting process

#### The Bank's Risk Appetite, Threshold & Tolerance

The Bank's principle on risk appetite is expressed as Risk Threshold (as defined in the bank's ICAAP document), and is embedded in the business units. Risk Threshold (see Figure 2 below) emphasizes that "the risk appetite should not go beyond the Bank's capacity to manage risk, thus risk management is the responsibility of everybody".

Risk tolerance is expressed in internal limits &/or facilities for each of the determined material risks, which are more conservative than regulatory limits to provide cushion/buffer.

Both the bank's risk appetite (threshold) and risk tolerance (for Pillar 1 and Pillar 2 risks) are approved by the Board upon recommendation of the Senior Management ICAAP Steering Committee and endorsement of the Board ICAAP Steering Committee.

The Board of Directors and Senior Management are responsible in ensuring that the Group maintains at all times the desired level and quality of capital commensurate with the inherent risks (credit, market and operational risks) and with the material risks such as Legal, Compliance, Information Technology/ Security, Strategic Business, Customer Franchise/Reputational that the Group is exposed to.

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The executive oversight of the risk management processes requires the active participation of the Senior Management Committee in close coordination with the Board Risk Oversight Committee.

The bank's Board of Directors establishes the risk appetite, which represents the level of risk the Bank, is willing to accept. Risk appetite and risk tolerance are expressed in limits (either regulatory or internal limits).

The Board Risk Oversight Committee (BROC), as delegated by the Board, supported by Risk Management Group, oversees the risk profile and approves the risk management framework of PNB and its related allied subsidiaries. It is mandated to set risk appetite, approve frameworks, policies and processes for managing risk, and accept risks beyond discretion provided to management.

The Board Credit and Policy Committee reviews, discusses, notes, endorses and/or approve Management pre-clearances, updates, reports and recommendations to provide the bank the flexibility to respond to time-sensitive matters as well as facilitate the approval of certain corporate actions within the authority limits determined by the Board.

Board Oversight Committee (BOC) for overseas offices and domestic subsidiaries, provides the required oversight on all overseas offices and domestic subsidiaries to ensure their profitable operations and long-term viability consistent with the bank's strategic goals.

The Board Oversight RPT Committee (BORC) assists the Board in performing its oversight functions in monitoring and managing potential conflicts of interest of management, board members and shareholders.

The Capital Management Sub-Committee of the Asset/Liability Committee (ALCO) has been created to specifically handle policies and procedures pertaining to the capital planning and assessment as well as possible equity investments of the Bank.

The Senior Management Team and the Business Units agree on the target risk profiles defined by the Bank's strategic plan, and allocate capital based on the risk/return profile. Corplan and RMG monitor this jointly.

#### **RISK CATEGORIES AND DEFINITIONS**

Under the Bank's ERM framework, all the risk taking Business Units of the Bank, including its domestic and foreign subsidiaries, shall perform comprehensive assessment of all material risks.

The identification of risks revolves around the monitoring of the risk categories as defined by BSP for supervision purposes. These key risks, namely, credit, market, interest rate, liquidity, operational, compliance, strategic, and reputational risks, are not only monitored under their separate and distinct components, but also monitored across all interrelated business risks. In addition, the various business units identify, measure, monitor and control additional risk categories that may be relevant to their specific areas and correspondingly identify the priorities in the roll up of the bank's Risk & Control Self-Assessment (RCSA) Process.

During the Bank's conduct of the Risk Assessment and Quantification for the last semester of 2014, all risk taking business units undertook to identify and assess the risks applicable to them. The assessments made are based on three (3) factors, namely; (a) probability, (b) control effectiveness and, (c)

The risk owners provided a quantitative assessment of the identified risks by means of computing for estimated loss, which can be based on foregone income, opportunity loss, portfolio size, transaction amount, historical loss, additional cost and others.

Further, stress tests were employed to capture potential losses under extreme scenarios.

We broadly classify and define risks into the following categories, and manage the risks according to their characteristics. These are monitored accordingly under the enterprise ICAAP program:

Risk Category	Risk Definition	Risk Monitoring Process	Risk Management Tools
Market Risk	Market risk is the risk to earnings or capital arising from adverse movements in factors that affect the market value of financial instruments, products and transactions in an institution's overall portfolio, both on or off balance sheet and contingent financial contracts. Market risk arises from market-making, dealing and position taking in interest rate, foreign exchange, equity, and commodities market.	<ul> <li>Value at Risk Utilization</li> <li>Results of Marking to Market</li> <li>Risks Sensitivity/Duration Report</li> <li>Exposure to Derivative/Structured Products</li> </ul>	<ul> <li>VAR Limits</li> <li>Stop Loss Limits</li> <li>Potential Loss Alerts</li> <li>ROP Exposure Limit</li> <li>Limit to Structured Products</li> <li>30-day AFS Holding Period</li> <li>Traders' Limit</li> <li>Exception Report on Rate Tolerance</li> </ul>
Credit Risk (including Credit Concentration Risks and Counterparty Risks)	Credit risk is the risk to earnings or capital that arises from an obligor/s, customer/s or counterparty's failure to perform and meet the terms of its contract.	<ul> <li>Loan Portfolio Analysis</li> <li>Credit Dashboards</li> </ul>	<ul> <li>Trend Analysis (Portfolio / Past Due and NPL Levels</li> <li>Regulatory and Internal Limits</li> <li>Stress Testing</li> <li>Rapid Portfolio Review</li> <li>CRR Migration</li> <li>Movement of Portfolio</li> <li>Concentrations and Demographics Review</li> <li>Large Exposure Report</li> <li>Counterparty Limits Monitoring</li> <li>Adequacy of Loan Loss Reserves</li> <li>Review</li> </ul>
Country Risks	Country risk refers to uncertainties arising from economic, social and political conditions of a country which may cause obligors in that country to be unable or unwilling to fulfill their external obligations	<ul> <li>Risk identification</li> <li>Risk Measurement</li> <li>Risk Evaluation (i.e. Analysis of Risk)</li> <li>Risk Management (i.e. Monitor, Control or Mitigate Risk)</li> </ul>	<ul> <li>Country Risk Limits Monitoring</li> <li>Limits to Exposures to ROPs</li> <li>Limits to exposures on CLNs and Structured Products</li> </ul>
Operational Risk	Operational risk is the current and prospective risk to earnings or capital arising from fraud, error, and the inability to deliver products or services, maintain a competitive position, and manage information. It encompasses: product development and delivery, operational processing, systems development, computing systems, complexity of products and services, and the internal control environment.	<ul> <li>Risk Identification</li> <li>Risk Measurement</li> <li>Risk Evaluation (i.e. Analysis of Risk)</li> <li>Risk Management (i.e. Monitor, Control or Mitigate Risk)</li> <li>Monitoring of Pillar II Risks fall under the purview of Operational Risk Management:         <ol> <li>Risk Identification – Risk Maps</li> <li>Risk Measurement and Analysis – ICAAP Risk Assessment</li> </ol> </li> <li>Major Integration Factors considered:         <ol> <li>Products</li> <li>Technology</li> <li>People</li> </ol> </li> <li>Policies and Processes</li> <li>Stakeholders (including customer and regulators</li> </ul>	<ul> <li>Internal Control</li> <li>Board Approved Operating Policies and Procedures Manual</li> <li>Board Approved Product Manuals</li> <li>Loss Events Report (LER)</li> <li>Risk and Control Self- Assessment (RCSA)</li> <li>Key Risk Indicators (KRI)</li> <li>Business Continuity Management (BCM)</li> <li>Statistical Analysis</li> </ul>

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Liquidity Risk	Liquidity risk is generally defined as the current and prospective risk to earnings or capital arising from an FI's inability to meet its obligations when they come due.	<ul> <li>Funding Liquidity Plan</li> <li>Liquidity Ratios</li> <li>Large Fund Providers</li> <li>MCO</li> <li>Liquid Gap Analysis</li> </ul>	<ul> <li>MCO Limits</li> <li>Liquid Assets Monitoring</li> <li>Stress testing</li> <li>Large Fund Provider Analysis</li> <li>Contingency Planning</li> </ul>
Interest Rate Risk in the Banking Books (IRBB)	Interest rate risk is the current and prospective risk to earnings or capital arising from movements in interest rates. The amount at risk is a function of the magnitude and direction of interest rate changes and the size and maturity structure of the mismatch position. (BSP Circ 510, dated 03 Feb 2006)	<ul> <li>Interest Rate Gap Analysis</li> <li>Earnings at Risk Measurement</li> </ul>	<ul> <li>EAR Limits</li> <li>Stress Testing</li> <li>Balance Sheet Profiling</li> <li>Repricing Gap Analysis</li> </ul>
Included in the Operati	onal Risks:		
Process Management Risk	Process Management Risk is the current and prospective risk to earnings or capital arising from poor or failed transaction processing or poor management of the process. These losses could be due to individual mistakes or due to a poor process itself.	<ul> <li>Risk Identification</li> <li>Risk Measurement</li> <li>Risk Evaluation (i.e. Analysis of Risk)</li> <li>Risk Management ( i.e. Monitor, Control or Mitigate Risk)</li> <li>Monitoring of Pillar II Risks fall under the purview of Operational Risk</li> <li>Management:         <ol> <li>Risk Identification – Risk Maps</li> <li>Risk Measurement and Analysis – ICAAP Risk Assessment</li> </ol> </li> <li>Major Integration Factors considered:</li> </ul>	<ul> <li>Internal Control</li> <li>Board Approved Operating Policies and Procedures Manuals</li> <li>Board Approved Product Manual</li> <li>Loss Events Report (LER)</li> <li>Risk and Control Self-Assessmen (RCSA)</li> <li>Key Risk Indicators (KRI)</li> <li>Business Continuity Management (BCM)</li> <li>Statistical Analysis</li> </ul>
Technology (including Information Security Risks / Technology Integration - delay in Core Banking Project Implementation)	Information Technology Risk is a business risk associated with the use, ownership, operation, involvement, influence and adoption of IT within the Bank (ISACA Risk IT Framework). IT Risk results to Information Security Risk since the risk would somehow result to non-preservation of any or all of the domains of information security; that is, confidentiality, integrity and availability of information asset (NIST IR 7298 Revision 2).  Technology Integration risk is another aspect and is defined as the negative impact on the organization for the possible delay or failure of the institution to integrate its various systems application, such as the Core Banking implementation. It also includes the risk of delay in appropriate servicing of clients requirements to maintain competitiveness in the market & prevent reputational risks.	1. Products 2. Technology 3. People 4. Policies and Processes 5. Stakeholders (including customer and regulators	<ul> <li>Risk Asset Register</li> <li>Incident Reporting Management</li> <li>Information Security Policy Formulation</li> <li>Project Management Framework</li> <li>Risk Assessment</li> <li>Project Progress Reporting</li> <li>Approvals for major scope changes</li> <li>Risk Assessment for new/ upgrade of information / automated systems</li> <li>Harmonization Timeline Tracking</li> </ul>

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Strategic Risks	Strategic business risk is the current and prospective impact on earnings or capital arising from adverse business decisions, improper implementation of decisions, or lack of responsiveness to industry changes.	<ul> <li>Management Profitability Reports</li> <li>Benchmarking vis-a-vis Industry, Peers</li> <li>Economic Forecasting</li> </ul>
Customer Franchise & Reputational Risk	Reputational risk is the current and prospective impact on earnings or capital arising from negative public opinion.  Customer franchise risk is defined as the failure to find, attract, and win new clients, nurture and retain those the Bank already has, and entice former clients back into the fold as well as the failure to meet client's expectation in delivering the Bank's products and services.	<ul> <li>Account Closures Report</li> <li>Service Desk Customer Issues Report</li> <li>Evaluation/ Risk Mitigation of negative media coverage</li> <li>Review of Stock Price performance</li> </ul>
Litigation Risk (under Legal Risk)	Litigation risk is the likelihood or possibility that the Bank will suffer a financial loss due to payment of damages or other form of financial sanction as a result of losing a case, whether in a litigious or non-litigious setting. Litigation risk focuses on the completeness and timeliness of filing of various pleadings before appropriate courts and other administrative or adjudicatory bodies in connection with cases or actions filed for and against the Bank.	<ul> <li>Status of Legal Cases &gt;Ph50MM at risk</li> <li>Review of pending tax assessment/s</li> <li>Adequate provisioning for probable losses</li> <li>Issuance of circulars, tax guidelines and procedures</li> </ul>
Natural Events (including Man-made) Risks	Natural Events Risk is the current and prospective risk to earnings or capital arising from natural catastrophes considered as costly events causing business disruption such as fire, earthquake, typhoon, flood, any form of terrorist acts, etc.	<ul> <li>Implementation of the BCP         Program to include the         completion of Call Tree Exercise,         Business Impact Analysis,         Risk Assessment of Threats to         Business, Table Top and BCP         Testing by all units of the group</li> <li>Continuous Upgrade / Update of         the Disaster Recovery Program         under the auspices of IT Group</li> </ul>

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#### New Regulations Risk (under Compliance Risk)

New Regulations Risk is the current and prospective risk to earnings or capital arising from highly regulated jurisdiction and when rules and regulations are constantly changing. It is an important qualitative risk which must be monitored and managed, as regulatory sanctions from non-compliance, especially in extreme cases, may involve not just mere loss of reputation or financial penalties, but in extreme cases, a revocation of the banking charter or franchise (BAP Risk Manual, P103).

- Compliance Visitation/testing of operating units
- Compliance checklist/testing questionnaires
- Project Implementation Monitoring (particularly for data aggregation and reporting compliance)
- Risk Supervision Guidelines RCSA Matrix for operating and non-operating units;
- Discussions and deliberations of updates to compliance for new requlations by the Board of Directors and the different Board Committees; IAGs Audit Rating System / Review for
- compliance to new regulations Other activities that may measure and record the results of compliance

- Circularization of new laws, circulars and regulations;
- Creation of Adhoc task Forces to perform gap analysis on compliance and subsequent planned activities for implementation
- Issuance of internal general and selected circulars by the implementing office;
- Information awareness campaigns for new regulations and impact to products,

#### **MATERIAL RISKS**

The Group defines material risks (at group level) as those risks from any business activity large enough to threaten the Bank's capital position to drop below its desired level; resulting in either a P13.5 billion increase in risk weighted assets or a P2 billion reduction in earnings and/or qualifying capital which translate into a reduction in CAR by 50 bps.

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On the other hand, risks not significant enough to impact the CAR by 50 bps will also be considered "material" by the Group if they fall under the following:

- Pillar 1 risks i.e. Credit, Market, and Operational Risks;
- Other risks under BSP Circular no. 510 i.e. Interest Rate Risk in the Banking Book (IRRBB), Liquidity Risk, Reputational Risk and Strategic
- Information Technology Risk (BSP Cir. No. 808);
- Other risks identified by the Senior Management, i.e. Credit Concentration Risk, Litigation Risk, New Regulations Risk, Process Management Risk, Natural and Man-made Events Risk;
- Any top significant risk defined as "Severe" based on group-wide consolidated RCSA results

Resulting from the assessments based on the premise identified above, the Bank agreed on the following thirteen (13) material risks, which are grouped under Pillar 1 and Pillar 2 risks, and shall be covered in the ICAAP Document and required for monitoring.

Types and definition of each of these risks are discussed hereunder:

- 1. Credit Risk (includes Counterparty and Country Risks)
- 2. Market Risk
- 3. Operational Risk



#### Pillar 2 Risks:

- 4. Credit Concentration Risk
- Interest Rate Risk in Banking Book (IRRBB)
- Liquidity Risk
- 7. Reputational / Customer Franchise Risk
- 8. Strategic Business Risk
- 9. Information Technology Risk (includes Information Security risk)
- 10. New Regulations Risk
- 11. Litigations Risk
- 12. Process Management Risk
- 13. Natural Events Risk

#### **EMERGING RISKS**

Amongst the emerging risks, that the bank faces - are those revolving around information security:

- 1. Cyber threats involving use of social engineering (the most common of which is phishing) which may involve psychological manipulation of clients and personnel into performing actions and /or divulging confidential / personal information. This can result to negative financial impact to both client and the bank.
  - PNB has institutionalized various risk mitigating tools and activities to minimize, if not, totally eliminate the said cyber threats installation of firewalls, IPS/IDS, enterprise security solution (anti-virus for endpoint, email and internet), logs review thru Security Information & Event Management (SIEM). The Bank has also implemented segmentation to control access within a given segment. Policy on regular change of password is implemented to prevent password guessing or unauthorized access. Policy on password tries is limited to prevent brute-force attack. Education / InfoSec Awareness is also conducted thru classroom orientation, email blast and posters.
- 2. ATM Skimming where the bank's clients are exposed to threats of financial losses due to compromise of ATM machines. PNB and other banks' machines are installed with devices to cloning of ATM card which illegally copies account details. Fraudsters use the details to create a fake or 'cloned' card and proceed to withdraw money from ATM Machines.
  - PNB has institutionalized alert mechanism to immediately inform the clients of probable compromise and block the accounts for immediate client protection. The clients are then requested to confirm with their PNB branch of account to re-issue "cleaned" cards. Further, the bank has implemented the ATM SAFE product which provides insurance protection to clients for cases like these, among others. The same ATM SAFE product has been recognized by government authorities & regulators as innovative product for the client protection.
- 3. Credit Card Skimming where bank credit card holders are exposed to threats of financial losses due to theft of credit card details to create fake and "cloned" credit cards. Fraudsters then use these fake cards to purchase items which will be charged to the legitimate credit card holder. Skimming occurs most frequently at retail outlets that process credit card payments -particularly bars, restaurants and gas stations.
  - A similar mode of card details' theft occurs in Credit Card Not Present where bank credit card holders are exposed to threats of financial losses due to theft of credit cards details which are used by perpetrators / fraudsters for unauthorized bulk purchase goods online which will be charged to the legitimate credit card holder. Theft of card details usually occurs in retail outlets - particularly bars, restaurants, gas stations, etc.
  - PNB's Credit Card Division continues to provide awareness memoranda, via various media channels (e.g., including information security advisory thru SOA, website, email, etc.) to increase client awareness to protect their identity for credit cards. The bank has institutionalized an SMS alert to clients to inform them of their use of said cards and enjoining clients to immediately report untoward activities. The bank is also implementing the OTP (one-time-password) application where online purchases are allowed after the legitimate card holder keys in an OTP – received via SMS to their mobile number on record from the bank.

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Further the bank has embarked on the EMV project where identity chips will replace the outdated magnetic strips. This is expected to golive by late 2016.

#### 2014 Risk Management Highlights:

#### **MARKET & LIQUIDITY RISK MANAGEMENT**

The Market Risk and Asset Liability Management Division of the Risk Management Group supports the ALCO and Risk Oversight Committee with the independent assessment and reporting of the market risk profile as well as the liquidity profile of the Bank. The market risk framework comprises of market risk policies and practices embodied in the Market Risk Management Manual and the control structure with the appropriate delegation of authority through the risk limits. In addition, the Division is fully engaged in the new product program which ensures that identified risk issues are adequately addressed prior to the launch of Treasury products. Linkage between risk and capital is reviewed through the monthly validation of the computation of the market risk weighted exposures.

Highlights for the ongoing risk management activities for 2014 under Market & Liquidity Risks are as follows:

#### **Price Risk**

- Further improvement and strengthening of risk management framework for derivatives to ensure that requirements of BSP Circular 594 are achieved relative to the Bank's application for Derivative License.
- Active involvement and extensive support to the front office during the walkthrough to the BSP in connection with the Bank's application for
- Engagement of the third party to conduct independent validation of market risk models and subsequent enhancement of these models arising from the suggestions of the model validator.
- The inclusion of daily Value at-Risk (VaR) approximations using both Parametric approach and Historical Simulation approach in the daily reporting process.

#### Liquidity Risk & Interest Rate Risk in the Banking Books

- Sources of information and balances of accounts used in the preparation of Maximum Cumulative Outflow (MCO) and Earnings at Risk (EAR) reports using Makati Data are now reconciled to the Makati Financial Reporting Package.
- Engagement of the third party to conduct independent validation of liquidity and interest rate risk models and subsequent enhancement of these models arising from the suggestions of the model validator.
- Stress testing program and scenario analysis for liquidity were improved to identify the Bank's vulnerability to event risk
- Assisted the subsidiaries in enhancing their risk review and risk management framework (e.g., review of assumptions, limits, etc.).
- Assisted the overseas branches in the resolution of audit issues pertaining to liquidity and stress testing.

#### **CREDIT RISK MANAGEMENT**

Credit risk is the potential risk that a bank borrower will fail to meet its obligations in accordance with agreed terms thus subjecting the Bank to financial loss. BCBS (Basel Committee on Banking Supervision defines credit risk as the probability of the loss of principal or loss of a value as a result of a borrower's failure to repay a loan or otherwise meet a contractual obligation.

Credit risk is found in all activities where success depends on counterparty, issuer, or borrower's performance. It arises any time bank funds are extended, committed, invested, or otherwise exposed through actual or implied contractual agreements, whether reflected on or off balance sheet.

The Bank's Credit Risk Management Processes are performed coherently and collaboratively at three levels, namely:

- 1. Strategic Level: Where the Board of Directors sets the annual revenue goals, target market, risk acceptance criteria; define strategic plans and credit risk philosophy and credit risk culture. Through its designated sub-committees (Borad Credit and Policy Committee - BCPC, Board Credit Committee - BCC), credit applications are approved after through discussions related to the bank's strategic plan and corresponding targets and budgets. Accordingly, credit policies are presented, discussed and approved at this level.
- 2. Transactional level: Where the Risk-Taking Personnel (RTP) (e.g. Account Officers, approving committees, etc.) determine opportunities and take risks. The risk taking activities at the this level is congruent with the goals, target market, RAACs, strategies and risk philosophy set by the policy making body. Analysis of credit risk on the transactional level is focused on its potential adverse effect on the Bank's entire
- 3. Portfolio level: Where the portfolio/total exposure are captured and evaluated by independent third party, other than risk taking personnel (i.e. RMG, IAG, and Compliance Office). The credit risk management of the entire loan portfolio is under the direct oversight of the Risk Oversight Committee (ROC).

Highlights for the risk management activities for 2014 under Credit Risks are as follows:

- Conducted scenario analysis and stress testing thru Rapid Loan Portfolio Review of the possible impact of Typhoon Yolanda, Global Ebola Scare and Decreasing Trend in Oil Price to assess its impact to the Bank's non-performing loans and capital.
- Robust oversight on the Real Estate exposure through impact assessment on the Bank's strengths and vulnerabilities as well as identification of pre-emptive measures to minimize default. Provided adequate information on the trends, limits and results of stress testing to ensure compliance to the BSP's prudential limits.
- Harmonized report sources of the former Allied Bank's loan exposures to ensure accurate credit risk
- Continuous harmonization of credit policies, credit manuals, procedural manuals and credit risk rating methodologies.
- Active participation in the review and monitoring of credit risk in the overseas branches and subsidiaries through attendance in the risk oversight committee meetings, review of manuals, guidance on credit risk ratings and provisioning methodologies.
- Increased oversight on the large exposures and related party transactions by implementing additional stress testing and scenario analysis to evaluate the Bank's vulnerability in case of shocks.
- Conducted pre-approval risk review of accounts for approval of the Senior Management Committee as well as new facilities/products entered into
- Participated in the review and enhancement of the internal limits and ensured conformity with the regulatory requirements.

#### TRUST RISK MANAGEMENT

#### **Trust Banking Risk Management Process**

The process of managing Trust Banking Group's (TBG) risks cuts across all types of risks. There are various types of risks that would impact its operations. Some risks are borne by the client while others are owned by TBG. Regardless of risk ownership, TBG designs risk management practices to ensure that exposures are well within its capacity to manage and risks taken are consistent with respective risk tolerances, whether from the perspective of TBG or of its clients. The objective of risk management is to promote efficiency in the administration and operation of the trust banking group; ensure adherence and conformity with the terms of the instrument or contract; and maintain absolute separation of property free from any conflict of interest.

Each trust transaction or activity is underpinned by the most basic fiduciary principle of fidelity to the client. Even if the risks are borne by the client, it is incumbent upon TBG to manage risks in their behalf as well to manage their own risks

Highlights for the risk management activities for 2014 in TBG are as follows:

- Improved risk reporting for the bank's Trust Banking Group operations by increasing the scope of coverage of risk monitoring. Whereas previously, risk reporting to senior management covered the areas of credit, market and operational risk, the year 2014 saw risk reporting for strategic, liquidity, reputational and compliance risk. Further, risk reporting was enhanced for credit, market and operational risk through the use of additional risk tools and monitoring of new risk indicators in each area of risk.
- Developed a strategic equity fund investment model for one of the group's major clients, using years of historical data to continuously back test and simulate performance results, and present variations thereof. As of January 2015, total equity Assets under Management (AUM) for the specific model comprised 35% of the group's total equities portfolio with a full discretion investment mandate.
- Coordinated with concerned Trust Banking Group divisions and assisted them in the preparation of Operational Risk RCSA, ICAAP RCSA and in the improvement of the Loss Event Reporting output of the group.
- Revised significantly the Trust Banking Group's Risk Management Manual to align with the risk management requirements of the Bangko Sentral ng Pilipinas (BSP) for Trust Entities. In addition, the group's ICAAP Risk Map was created and submitted to bank proper Risk Management Group to form part of the bank's ICAAP document for submission to the BSP.
- Actively gave inputs for Trust Banking Group policies, as well as procedural and product manuals and monitored the review thereof.
- Provided risk awareness trainings, or coordinated with resource speakers to provide training to the group's employees on Trust Risk Management, with focus on Information Security, Business Continuity Planning and Operational Risk tools. Training on Trust Risk was also provided to management trainees and of the bank.

#### **OPERATIONAL RISK MANAGEMENT**

The main goals of Operational Risk Management are:

- To develop a risk culture and risk awareness which facilitate an effective internal control process and continuously monitor its effectiveness.
- To create an organizational culture that places high priority on effective operational risk management and adherence to sound operating controls.
- To promote high ethical and integrity standards, and for establishing a culture within the organization that emphasizes and demonstrates to all levels of personnel the importance of risk awareness and internal control

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The bank adheres to the mandated definition of the Bangko Sentral ng Pilipinas (BSP) for operational risk under BSP Cir. No. 510 dtd. 2-03-06 on Supervision by Risk: "Operational risk is the current and prospective risk to earnings or capital arising from fraud, error, and the inability to deliver products or services, maintain a competitive position, and manage information. Risk is inherent in efforts to gain strategic advantage, and in the failure to keep pace with changes in the financial services marketplace. Operational risk is evident in every product and service offered. Operational risk encompasses: product development and delivery, operational processing, systems development, computing systems, complexity of products and services, and the internal control environment."

The following primary areas of operational risks are under focus for risk management strategies under the ORM framework: People, Process, System, Product. It is under these areas that the monitoring tools and risk assessments are organized.

Highlights for the risk management activities for 2014 under the Operational Risk Management are as follows:

- Successful implementation of Operational Risks Tools to re-clustered Branch Banking, under the merged bank
- Completion of Loss Events Reporting Dashboards, Analytics and Reports
- Improved reporting and analytics presented to the Risk Oversight Committee
- Continuous identification of High Risk Areas for efficient monitoring of critical risks across the organization
- Recommend policies, solutions, improvements in procedures and action plans to mitigate risks.
- Completion of Risk Education and Awareness Program (REAP) Roadshow to all Domestic Branches and Regional Centers
- Completed product demonstration by several vendors for our Operational Risk Management solution
- Completed Procedural Manual of Operational Risk Management procedures/processes
- Ongoing enhancements of the Operations Risk Management Manual and Ops Risk Tools
- Close monitoring of Open LERs and ensure regular updates until closure.
- Established the semi-annual reporting and updates on Legal Risks.
- Improved submission rate of reporting units for LERs and RCSAs

#### INFORMATION TECHNOLOGY AND INFORMATION SECURITY RISK MANAGEMENT (to include Business Continuity Program)

Technology has become one of the major players in most of the Bank's decisions when considering projects that require solutions or automation. With the increased number of dependency on technology, the risk associated with its use increases. While use of technology to improve efficiency or effectiveness of business processes may result to Information Technology Risk due to unmanaged projects and/or resources, Information Security Risk also takes place with the use of technology due to possible compromise of confidentiality, integrity and availability of information and systems. Information Security risk is however not limited to use of technology. Because of the underlying information technology and security risks, the use of IT/S Risk Management Framework becomes essential to ensure that both Information Technology and Security Risks are properly identified, measured, managed/controlled, monitored and reported.

- 1. Information Technology Risk is any potential adverse outcome, damage, loss, violation, failure or disruption associated with the use of or reliance on computer hardware, software, devices, systems, applications and networks1. (1 The ISACA Risk IT Framework and BSP Circular 808) It consists of IT-related events that could potentially impact the business. IT Risk results to Information Security Risk since the risk would somehow result to non-preservation of any or all of the domains of information security; that is, confidentiality, integrity and availability of information asset.
- Information Security Risk is the risk to organizational operations (including mission, functions, image, reputation), organizational assets, individuals due to the potential for unauthorized access, use, disclosure, disruption, modification or destruction of information or information assets that will compromise the Confidentiality, Integrity, and Availability (CIA)<sup>2</sup>. (<sup>2</sup>National Institute of Standards and Technology (NIST) and BSP Circular 808) This covers data or information being processed, in storage or in transit.
- Business Continuity Risk is the risk to the bank's operations due to the disruption and failure of critical functions of the organization impacting the continued operation of the business. The bank's Business Continuity Plan defines the procedures to be followed to recover critical functions on a limited basis in the event of abnormal or emergency conditions and other crisis in order to:
  - Ensure safety and security of all personnel, customers and vital Bank records.
  - Ensure that there will be minimal disruption in operations.
  - Minimize financial loss through lost business opportunities or assets deterioration; and
  - Ensure a timely resumption to normal operation.

Highlights of risk management activities for IS/IT (including BCP) for 2014:

The year 2014 saw the completion of the policies and sub policies for the Enterprise Information Security Policy. Issuance of implementing guidelines have also commenced for the 10 domains under the ISMS namely:

- 1. Information Asset Management
- Information Security Incident Management
- Human Resources
- 4. Physical and Environmental Security

- Access Control
- **Business Continuity Management**
- 7. Information Security Compliance
- Information Systems Acquisition, Development and Maintenance
- Communications and Operations Security Management
- 10. Information Security Organization

Further, the Information Security and Technology Risk Division is also tasked to implement risk assessments, conduct technology project health checks and is the lead administration unit for the enterprise's business continuity program. Among the milestones for 2014 are as follows:

- Prepared and implemented the use of IT Project Risk Assessment to provide reasonable assurance that the risks related to certain projects are identified and monitored
- Conducted Project Health Checks on identified critical systems to provide reasonable assurance that the required process and project documentation are observed
- Monitored the implementation of email DLP and control of external device (USB) to control data leakage
- Monitored the information security related incidents to ensure that related Information Security policies are reviewed to prevent recurrence of incident/s
- Coordinated with concerned business units and assisted ITG in the preparation of RCSA, ICAAP and Risk Map.
- Active involvement in the review and enhancement of bank policies & procedures where IT/IS risk is involved.
- Performed the compliance checking / monitoring of BISOs, implementation of security patches due to system vulnerabilities.
- Performed the regular classroom orientation for newly hired employees, regular employees and subsidiaries, weekly email blasts/advisories, issuance of posters, website and email advisory to educate employees and clients.
- Ensured that regulatory requirements (e.g., EMV, 3DES migration, BSP Cir 808, etc.) are monitored and complied with.
- Engagement of third party to perform external Vulnerability Assessment and Penetration Testing (VAPT) for the merged Bank
- Implemented the use of Information Asset Register to identify all the information assets, their CIA value, the asset owner, custodian and location to ensure that appropriate controls are implemented based on the value of assets
- Completed the Business Impact Analysis, Call Tree and BCP Simulation Exercise for the Bank and its subsidiaries to provide assurance that the Bank / subsidiaries will continue to operate in case of disaster.
- Continuing bank wide conduct of orientation and awareness to the importance of business continuity to ensure preparedness is embraced by all.

#### **BUSINESS INTELLIGENCE ANALYTICS AND ENTERPRISE DATA WAREHOUSE INITIATIVES**

The Business Intelligence and Data Warehouse Division (BIDWD) under the Risk Management Group is tasked to manage the design and implementation of the EDW Programs (stream of concurrent projects) as defined in the BI roadmap.

The Enterprise Data Warehouse (EDW) and Business Intelligence (BI) System has been in Production for almost four (4) years now and is continually being enhanced to provide more relevant reports and analytics to the various business units of the Bank. To date, there are more than 73 Dashboards and over 700 reports/analytics available in the EDW-BI system covering the following major subject areas:

- Customer Insight/View: The Bank users are able to view the total business relationship (e.g. total loans and deposits) at the conglomerate or group of companies with the ability to drill down to the details of the portfolio of the member companies. The Bangko Sentral ng Pilipinas (BSP) has mandated all Banks to monitor the total credit exposure at the conglomerate level.
- Customer Information Data Quality Monitoring System: The bank's Customer Information File (CIF) Data Quality/Exceptions Monitoring system managed by the CIF unit under Global Operations Group, to monitor on a regular basis, data exceptions pertaining to CIF. With the system in place, data quality on customer information has significantly improved thru the regular reporting and monitoring of progress on data exceptions.
- Deposit Information and Analytics: Decision support analytics on deposit clients to enable Performance Monitoring by region, branch, product, etc.; Profiling of Customers, Branches, Products, Interest Rates; Monitor Deposit Levels and Movements/Changes (by Area, Region, Branch, Product Type, Product Class)
- Loan Portfolio Reports and Analytics: Decision support analytics on loan clients to provide information on loan levels and historical trends, performance monitoring by geographical location centers, product, industry, customer type and account status (particularly on past due and NPL
- Credit Risk Rating and Migration Reports and Analytics: Decision support analytics on Report on Rated Accounts by Industry, by Customer Type; Analysis of Account Migration including the Reasons for the Change; Analysis on the Effectiveness of the Credit Rating Model used by
- Compliance to Regulatory Reporting Requirements: enable the bank to provide quick information for regulatory and internal reports on Expanded Real Estate Exposure (EREE), Capital Adequacy Ratio (CAR), Value at Risk (VaR) Calculations, Maximum Cumulative Output (MCO) Reports

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- Credit Facility/Loan Collateral Reports and Analysis: Support for the monthly credit dashboard via Monitoring of Approved Facility vs. Loan Utilizations, Tracking maturity dates and renewals of each facility/line, Actionable Information (e.g. Excess Utilization, Due for Renewal, Unrenewed Facility, Track Collateral by Pool and Facility and Report Data Exceptions, Monitor Collateral Cover against Total Outstanding Portfolio
- Loss Events Reporting (LER) for Operational Risk Management: automation of the data entry and reports creation for LER (from collation of reports from the 500+ branches), with realized savings of around 15 to 18 man-days per month with the automation of the data entry and
- **Executive Dashboards, Analytics and Reports:** Key Executives were provided with their respective dashboards showing various analytics and reports thus, allowing them to effectively manage and monitor their respective portfolio as to balances, levels, profile, account movements, latest account status, concentration risks, performance level by business unit/branch (top gainers/top losers), performance of account officers against budget and the likes. Current and historical trend analysis is readily available online. The following business & support groups have been provided with dashboards:
  - Institutional Banking Group
  - Remedial and Credit Management Group
  - Retail Banking Group
  - Consumer Finance Group
  - Risk Management Group
  - Treasury Group
  - Treasury Operations Division
- Maximum Cumulative Outflow Report (Liquidity Management): The Bank was able to automate the more than 60 manual reports including the summary report coming from various source systems and files thereby improving the efficiency in reports preparation, accuracy and quality of reported data, and the availability of the current and historical reports online. With the automation of these reports, the Bank is able to save 15-mandays of manual reports preparation every month.
- Earnings at Risks and Value at Risk Dashboards: The various manually prepared reports for earnings at risk (on equity investments, demand deposits, due from banks, fixed assets, ROPA, loans and receivables unamortized income, etc.) and value at risk (on fixed income securities, treasury bills, equities, warrants), were automated resulting to a more accurate and timely reporting, improved speed of reports delivery and increased efficiency and productivity of resources.
- Treasury Dashboard, Analytics and Reports: To date, almost a hundred (100) analytics and reports for Treasury related transactions entered in OPICS are available in the dashboards. The reports are used by the Treasury Executives, Front Desk Officers, Treasury Operations, Risk Management Group, Credit and Control Department and other business units as needed. The subject areas covered are as follows: Fixed Income Portfolio, Equities, Bonds, SWAPS, Values at Risk Calculations, Back-testing Reports, Historical Volatilities, Liquidity Management, Limits Monitoring
- Enhancements to Existing Dashboards, Analytics and Reports: The enterprise business intelligence data model, analytics and reports have been enhanced to be able to address the additional and changing business requirements for management and regulatory reporting.
- Regulatory Reports on Credit Risk Management: To improve the monitoring and reporting process for Credit Risk Management Division (CRMD) and Financial Accounting Division, reports relating to the Expanded Real Estate Exposure (EREE) and Capital Adequacy Ratio (CAR) were automated for a more accurate and timely reporting and easy validation and checking of supporting details as provided in the dashboards for

With the EDW & BI System in place for Loans, Deposits, GL, Treasury, Credit Facility, Collateral and other source systems, the following benefits continue

- Single Source of Truth/Single Point of Access to Information;
- Improved Data Quality and Accuracy;
- Improved availability of Consistent Data;
- Empowered End-Users; Improved Productivity and Operational Efficiency;
- Timely Answers to Business Questions/New Insights;
- Improved Speed of Reports Delivery;
- Strengthened Portfolio Management & Performance Monitoring;
- More Informed and Strategic Decision Making;
- Facilitated Compliance to BSP Requirements and Audit Findings;
- Data Foundation for Decision Support Systems.

#### **ICAAP & BASEL IMPLEMENTATION**

This Internal Capital Adequacy Assessment Process (ICAAP) report is produced annually and represents PNB's assessment of its risk exposures with corresponding focus of its internal capital requirements.



PNB's ICAAP Working Organization continues to meet regularly to discuss the remaining areas of post-merger integration, making adjustments as to products, process and systems – particularly in the risk identification, risk assessment and risk monitoring, and capital planning process.

The ICAAP document presents the result of the activities undertaken by the Bank in accordance to the "guide map" provided for in the ICAAP Policy. The ICAAP Policy Framework adopts a "beyond compliance" framework, is "forward-looking" to determine the adequacy of the Bank's capital in relation to the Bank's operating environment, strategic/business plans and risk profile.

The Board of Directors and the Senior Management are jointly and ultimately responsible in ensuring that the Bank maintains the appropriate level and quality of capital commensurate with its business plans and risk profile.

#### **ICAAP & Capital Adequacy Ratio Report**

The bank's consolidated Qualifying Capital (QC) as of December 31, 2014 stands at Php84,547.82M with a corresponding Capital Adequacy Ratio (CAR) of 20.605%. This is slightly lower than September 30, 2014 figures with QC of Php83,002.33M and CAR at 21.131% while higher than that of March 30, 2014 QC of Php73,158.66M and CAR of 19.495% and June 30, 2014 QC of Php73,713.42M and CAR of 18.827%.

The current QC still provides a good and sufficient margin above the minimum regulatory capital requirement of Php41,033.61M, 10% of the bank's Php410,336.08M Risk Weighted Assets (RWA).

The Bank's ICAAP Policy also requires the bank to maintain buffers against the regulatory requirements for capital adequacy ratio as follows:

2015-2017						
	BSP	ICAAP				
CET1/Tier 1 ratio	8.5%	10.0%				
Total CAR	10.0%	11.5%				

Figure 3: Regulatory & Internal Limits

The following salient points are considered in the bank's ICAAP Implementation:

#### **Risk Assessments:**

- a. Part 1 Risk Assessment entails the down-the-line identification and assessment of risks. All Groups are required to complete the assessment for all the 14 material risks (determined in 2014) with their corresponding sub-risks, which are relevant to them. The assessment may go as far as to the unit level depending on the discretion of the Group Head/Head of Office.
- b. Part 2 ICAAP Quantification encompasses all the assessments emanating from the respective Key Risk Indicators (KRIs) of all the Groups. The KRIs are aggregated to determine the Bank's material risks through the use of three (3) approaches, namely: (a) highest consolidated estimated loss, (b) highest risk level and, (c) highest number of units which considered the risk as KRI. Based on these, the Primary Risk Owners shall evaluate the assessments, validate the assumptions used and perform the bank wide quantification of potential loss and estimated risk-weighted assets.

#### Risk Tolerance Level to determine Significance of Risks

The Corporate Planning Group (Corplan) taking into consideration the Bank's projected levels for Qualifying Capital, Risk Weighted Assets, and CAR for the three-year period determines tolerance Level.

The SMT and Board have approved a preset level of 0.50% impact on CAR, which translates to a movement of Php13.5billion in RWA or Php2.0billion in Qualifying Capital.

#### **Trigger Levels to activate Capital Contingency Plan**

Trigger levels to initiate Capital Contingency Plan is determined by Corplan in coordination with Controllership Group and Senior Management and approved by the Board.

The Bank will maintain a Pillar 2 buffer for CET1 ratio and CAR in addition to the conservation buffer of 2.5% as prescribed by BSP for Pillar 1 under Basel III.

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#### **Stress Testing**

Completed on 3 types:

- Macroeconomic Stress Test
- Event Driven Stress Test
- Ad-hoc Stress Test

Applied to Pillar 1 and pillar 2 risks; corresponding RCSA is accomplished under the stressed scenarios.

Additional scenarios are deliberated by the risk owners for individual risks should the above three types of stress test models not be applicable.

#### **Implementation to Subsidiaries**

The 3-year risk assessment is employed to the subsidiaries- both domestic and foreign, as well. Each of the subsidiaries is encouraged to perform stress testing relevant to their respective business condition and environment.

Through the Bank's ICAAP Document, the Bank advances its efforts to integrate the Bank's risk management culture in all its activities. Further, it is intended that the ICAAP document be a live document and will be continually amended / revised as the business sees fit. It is the intention that capital allocation among the Bank's risk-taking units are based on the risk weighted exposures that these units take.

#### Basel III and beyond

Basel III introduces several new or enhanced rules, including the introduction of a new and stricter definition of capital - designed to increase quality, consistency and transparency of the capital base – and the introduction of a global liquidity standard. While the two new liquidity ratios – the shortterm Liquidity Coverage Ratio (LCR) and the longer-term Net Stable Funding Ratio (NSFR) are yet to be defined by BSP, the bank's foreign branches are getting ready to activate process to determine their level of capital to comply. In particular, these mentions the need for banks to increase their high-quality liquid assets and obtain more stable sources of funding, while requiring they adhere to sound principles of liquidity risk management. Looking forward, liquidity risk of the bank will require additional scrutiny to include compliance with host country regulations.

The new regulations will increase capital requirements and drive up capital as well as liquidity costs and thus increase pressure on banks' profitability.

The Bank's ICAAP challenge is to continue to improve on the process towards fulfilling a wish list of actions and blueprint for the future, and to ensure that this is done consciously and involves the whole enterprise. It is only with the use of planning and risk management, as strategic tools and embedding these with operations that will bring effective results.

#### **REGULATORY CAPITAL REQUIREMENTS UNDER BASEL II - PILLAR 1**

The Bank's total regulatory requirements (on a consolidated basis) for 2014 guarters are as follows:

(in P Millions)	As of March 31, 2014	As of June 30, 2014	As of Sep. 30, 2014	As of Dec. 31, 2014	Regulatory Capital Require- ments (10%)	Lee way from Reg. capital requirements (as of Dec. 31, 2014)
Qualifying Capital	73,158.66	73,713.42	83,002.33	84,547.82	41,033.61	43,514.22
CET 1	60,242.03	60,718.07	70,159.00	71,507.50		
Tier 2	12,916.62	12,995.35	12,843.33	13,040.32		
Risk Weighted Assets (RWA) (BSP Cir 538)	375,273.09	391,528.07	392,801.51	410,336.08	10%	
Credit Risk	333,038.55	348,339.39	349,820.72	367,568.87		
Market Risk	3,999.79	4,953.93	4,746.04	4,532.46		
Operational Risk	38,234.75	38,234.75	38,234.75	38,234.75		

Risk Based Capital Adequacy Ratio	19.495%	18.827%	21.131%	20.605%	10.00%	1,060 bps (10.60%)
CAR ratio	19.495%	18.827%	21.13%	20.605%	10.0%	1,060 bps (10.60%)
CET 1 ratio	16.053%	15.508%	17.86%	17.427%	6.0%	1,143 bps (11.43%)
CET 1 ratio (with conservation buffer)	16.053%	15.508%	17.861%	17.427%	8.5%	893 bps (8.93%)

In the subsequent sections, figures shown are the group consolidated risk exposures specifically under Pillar 1 risks:

#### **Credit Risk - Weighted Assets**

The Bank still adopts the standardized approach in quantifying the risk weighted assets. Credit risk exposures are risk weighted based on third party credit assessments of Fitch, Moody's, Standard & Poor's and Philrating agencies. The ratings of these agencies are mapped in accordance with the BSP. Following are the consolidated credit exposures of the Bank and the corresponding risk weights:

As of Dec 31, 2014 (P 000,000)	Exposure, Net of Specific Provision	Exposures covered by Credit Risk Mitigants*	Net Exposure	0%	20%	50%	75%	100%	150%
Cash & Cash Items	15,019		15,019	14,590	429				
Due from BSP	105,799		105,799	105,799					
Due from Other Banks	17,662		17,662		3,960	2,719		10,983	
Financial Asset at FVPL									
Available for Sale	57,105	3,993	53,112	17,876	3,253	12,623		19,360	
Held to Maturity (HTM)	22,185	12,641	9,544	6,899		2,355		290	
Unquoted Debt Securities	4,179		4,179					4,129	50
Loans & Receivables	302,870	24,240	278,630		12,100	13,419	19,043	231,323	2,745
Sales Contracts Receivable	3,052		3,052					2,080	972
Real & Other Properties Acquired	15,143		15,143						15,143
Other Assets	29,562		29,562					29,562	
Total On-Balance Sheet Asset	572,576	40,874	531,702	145,164	19,742	31,116	19,043	297,727	18,910
Risk Weighted Asset - On-Balance Sheet			359,882	•	3,948	15,558	14,282	297,727	28,367
Total Risk Weighted Off- Balance Sheet Asset			5,914	•	64	1,672	442	3,736	-
Counterparty Risk Weighted Asset in Banking Book			1,497	-	71	1,111	-	315	-
Counterparty Risk Weighted Asset in Trading Book			276		2	27		247	

<sup>\*</sup>Credit Risk Mitigants used are cash, guarantees and warrants.

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#### Market Risk -Weighted Assets (based on traded positions)

The Bank's regulatory capital requirements for market risks of the trading portfolio are determined using the standardized approach ("TSA"). Under this approach, interest rate exposures are charged both for specific risks and general market risk. The general market risk charge for trading portfolio is calculated based on the instrument's coupon and remaining maturity with risk weights ranging from 0% for items with very low market risk (i.e., tenor of less than 30 days) to a high of 12.5% for high risk-items (i.e., tenor greater than 20 years) while capital requirements for specific risk are also calculated for exposures with risk weights ranging from 0% to 8% depending on the issuer's credit rating. On the other hand, equities portfolio are charged 8% for both specific and general market risk while FX exposures are charged 8% for general market risks only.

#### Capital Requirements by Market Risk Type under Standardized Approach (as of Dec 31, 2014)

(Amounts in ₽0.000Million)	Capital Charge	Adjusted Capital Charge	Market Risk Weighted Exposures
Interest Rate Exposures	279.978	349.972	3,499.724
Equity Exposures	34.851	43.563	435.632
Foreign Exchange Exposures	47.786	59.710	597.100
Total	362.615	453.245	4,532.456

The following are the Bank's exposure with assigned risk weights held for trading (HFT) portfolio:

#### **Interest Rate Exposures**

Specific Risk

Specific Risk from the Held for trading (HFT) portfolio is P38.769M. Peso government securities represents 72% of the portfolio are peso government bonds with zero risk weight while dollar denominated securities issued by the Republic of the Philippines (ROP) compose 24% of the portfolio with risk weight ranging from 1.0% and 1.6%. On the other hand, the Bank's holdings of all other debt securities/derivatives that are below BBB- is around 3% and attracts 8.00% risk weight.

Part IV.1a INTEREST RATE EXPOSURES – SPECIFIC RISK	Positions			Risk V	Veight		
(Amounts in ₱0.000 million) as of 12/31/2014		0.00%	0.25%	1.0%	1.60%	8.00%	Total
PHP-denominated debt securities issued by the Philippine	Long	4,657.997					
National Government (NG) and BSP	Short	63.378					
FCY-denominated debt securities issued by the Philippine NG/BSP	Long		203.251	34.763	1,366.169		
	Short						
Debt securities/derivatives with credit rating of AAA to BBB-issued by other entities	Long	4			30.988		
	Short				1.080		
All other debt securities/derivatives that are below BBB-	Long					194.267	
	Short					-	
Subtotal	Long	4,657.997	203.251	34.763	1,397.157	194.267	
	Short	63.378			1.080	-	
Risk Weighted Exposures [Sum of long and short positions times the risk weight]			0.508	0.348	22.372	15.541	38.769
Specific Risk Capital Charge for Credit-Linked Notes and Similar Products							
Specific Risk Capital Charge for Credit Default Swaps and Total Return Swaps							
SPECIFIC RISK CAPITAL CHARGE FOR DEBT SECURITIES AND DEBT DERIVATIVES			0.508	0.348	22.372	15.541	38.769

#### General Market Risk -Peso

The Bank's General Market Risk of its Peso debt securities and interest rate derivative exposure is P156.259M. In terms of weighted position, the Bank's capital charge is highest under over 5 years to 7 years bucket at P44.746M (net) or 29% with risk weight at 3.25%. The Bank's portfolio under the Over 20 years' time band attracts 6% risk weight or P 23.3983M (net) representing 15% of the total Peso General Market Risk.

Currence	y: PESO							
Part IV.	1d GENERAL MARKET RISK (Amoun	ts in ₽0.000 million) as of 12/3	31/2014					
Zone	Times Bands	Debt Securities & Do	ebt Derivatives/Interest		Weighted F	Positions		
	Coupon 3% or more	Coupon less than 3%	Total Individual Pos	itions				
			Long Short		Risk Weight	Long Short		
1	1 month or less	1 month or less	2,456.600	2,456.600	0.00%	-	-	
	Over 1 month to 3 months	Over 1 month to 3 months	13.683	13.683	0.20%	0.312	0.027	
	Over 3 months to 6 months	Over 3 months to 6 months	675.075	675.075	0.40%	0.003	2.700	
	Over 6 months to 12 months	Over 6 months to 12 months	-	-	0.70%	0.763	-	
2	Over 1 year to 2 years	Over 1.0 year to 1.9 years	-	-	1.25%	0.462	-	
	Over 2 years to 3 years	Over 1.9 years to 2.8 years	-	_	1.75%	2.663	-	
	Over 3 years to 4 years	Over 2.8 years to 3.6 years	-	_	2.25%	3.098	-	
3	Over 4 years to 5 years	Over 3.6 years to 4.3 years	-	-	2.75%	42.638	-	
	Over 5 years to 7 years	Over 4.3 years to 5.7 years	1.080	1.080	3.25%	44.781	0.035	
	Over 7 years to 10 years	Over 5.7 years to 7.3 years	51.055	51.055	3.75%	17.683		
	Over 10 years to 15 years	Over 7.3 years to 9.3 years	-	-	4.50%	6.557		
	Over 15 years to 20 years	Over 9.3 years to 10.6 years	-	-	5.25%	15.513		
	Over 20 years	Over 10.6 years to 12 years	12.335	12.335	6.00%	24.138	0.740	
		Over 12 years to 20 years	-	-	8.00%	-	-	
		Over 20 years	-	-	12.50%	0.066	-	
Total			1,477.455	3,209.828		158.675	5.417	
Overall	Net Open Position							153.258
Vertical	Disallowance						-	0.272
Horizon	tal Disallowance						-	2.729
TOTAL G	ENERAL MARKET RISK CAPITAL CHA	.RGE					-	156.259

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#### General Market Risk - USD

The Bank's exposure on General Market Risk of the dollar denominated HFT portfolio is P82.908M. In terms of weighted position, the Bank's capital charge is concentrated under over 5 to 7 years at P20.539M (net) and Over 10 to 15 year buckets at P24.459M, respectively with risk weight ranging from 3.25% to 4.50%. The Bank's portfolio under the Over 20 years' time band attracts 6% risk weight or P 16.033M representing 23% of the total risk weighted position.

Curren								
PART IV.	1d GENERAL MARKET RISK (Amoun	ts in ₽0.000 million) as of	12/31/2014					- 14
Zone	Times Bands		Debt Securities & Debt est Rate Derivatives		Weighted Pos	itions		
	Coupon 3% or more	Coupon less than 3%	Total Individua	Positions				
			Long	Short	Risk Weight	Long	Short	
1	1 month or less	1 month or less	5,868.670	7,156.000	0.00%	-	<i>A</i> -	
	Over 1 month to 3 months	Over 1 month to 3 months	2,837.067	2,795.212	0.20%	5.674	5.590	
	Over 3 months to 6 months	Over 3 months to 6 months	1,326.877	28.309	0.40%	5.308	0.113	
	Over 6 months to 12 months	Over 6 months to 12 months	-	-	0.70%	A .	-	
2	Over 1 year to 2 years	Over 1.0 year to 1.9 years	34.763	-	1.25%	0.435	-	
	Over 2 years to 3 years	Over 1.9 years to 2.8 years	49.315	-	1.75%	0.863	-	
	Over 3 years to 4 years	4 years Over 2.8 years to 3.6 years	-					
3	Over 4 years to 5 years	Over 3.6 years to 4.3 years	1,379.009	1,340.069	2.75%	37.923	36.852	
	Over 5 years to 7 years	Over 4.3 years to 5.7 years	3,297.225	2,665.247	3.25%	107.160	86.621	
	Over 7 years to 10 years	Over 5.7 years to 7.3 years	11.038	9 .	3.75%	0.414	-	
	Over 10 years to 15 years	Over 7.3 years to 9.3 years	543.523	f .	4.50%	24.459	-	
	Over 15 years to 20 years	Over 9.3 years to 10.6 years	17.104	-	5.25%	0.898	-	
	Over 20 years	Over 10.6 years to 12 years	267.224	-	6.00%	16.033	-	
		Over 12 years to 20 years	/ .	-	8.00%	-	-	
		Over 20 years		-	12.50%	-	-	
Total				15,631.815	13,984.837	199.166	129.176	
Overall	Net Open Position							69.99
Vertical	Disallowance						-	12.91
Horizon	tal Disallowance						-	-
TOTAL G	ENERAL MARKET RISK CAPITAL CHA	RGE					-	82.90

#### General Market Risk - Third currencies

The Bank's likewise is exposed to interest rate of third currencies arising from its forward contracts. Shown below are the general market risks on third currencies (interest component):

PART IV.10	d GENERAL MAR	KET RISK (Amour	nts in ₽0.000	million)						
Currency	Time Bands	Total Debt Secu Derivatives/Inte Derivatives			Weight	ed Positions	Overall Net Open Position	Vertical disallowance	Horizontal disallowance within	Total General Market risk capital charge
		Long	Short	Risk Weight	Long	Short				
	1 month or less		158.817	0.00%	-	-				
JPY	Over 1 months to 3 months	26.082	26.082	0.20%	0.052	0.052	-	.005	-	.005
GBP	1 month or less	54.434	257.166	0.00%	-		-	-	-	-
	1 month or less	10.641	158.027	0.00%	-	-				
EUR	Over 1 month to 3 months	5.545	5.545	0.20%	0.011	0.011				
	Over 3 months to 6 months	27.208	27.208	0.40%	0.109	0.109	-	0.012	-	0.012
CAD	1 month or less	44.743	67.095	0.00%	-	-	-		-	-
AUD	1 month or less	7.251	29.006	0.00%	-	-	-		-	-
HKD	1 month or less	1,465.369	0.00%	-	-	1,465.369				
	Over 1 month to 3 months	160.846	0.20%	-	0.322	160.846				
	Over 3 months to 6 months	425.852	0.40%	-	1.703	425.852	2.05	-	_	2.025

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#### **Equity Exposures**

The Bank's holdings are in the form of common stocks traded in the Philippine Stock Exchange, with 8% risk weight both for specific and general market risk. The Bank's capital charge exposure to Equity Risk attracts adjusted capital charge of P43.563M or Risk weighted equity exposures of P435.632M.

Item	Nature of Item	Positions as of 12/31/2014	Stock Markets		
			Philippines		
A.1	Common Stocks	Long	217.816		
		Short	5.656		
A.10	TOTAL (SUM of A.1 to A.9)	Long	247.545		
		Short			
B.	Gross (long plus short) positions (A.10)	Gross (long plus short) positions (A.10)			
C.	Risk Weights	8%			
D.	Specific risk capital (B. times C.)		17.878		
E.	Net long or short positions		212.160		
F.	Risk Weights		8%		
G.	General market risk capital charges (E. times F.)	16.973			
H.	Total Capital Charge For Equity Exposures (sum of D. an	34.851			
I.	Adjusted Capital Charge For Equity Exposures (H. times	125%)	43.563		
J.	TOTAL RISK-WEIGHTED EQUITY EXPOSURES (I. X 10)		435.632		

		As of 12/31/2014			Closing Rate USD/PHP:			
Item	Nature of Item	Currency	7		In Million Pesos			
				Short) Position ng options)	Net Delta- Weighted	Total Net Long/(Short) Positions  4=1+2+3	Total Net Long/ (Short) Position	
			Banks	Subsidiaries /Affiliates	Positions of FX Options			
			1	2	3		5	
A.10	Sum of net long positions	Various					597.100	
A.11	Sum of net short positions	Various					(6.085)	
В.	Overall net open positions						597.100	
C.	Risk Weight						8%	
D.	Total Capital Charge For Foreign Exchange Exposures (B. times C.)						47.768	
E.	Adjusted Capital Charge For Foreign Exchange Exposures (D. times 125%)						59.710	
F.	Total Risk-Weighted Foreign Exchange Exposures, Excluding Incremental Risk-Weighted Foreign Exchange Exposures Arising From NDF Transactions (E. times 10)						597.100	
G.	Incremental Risk-Weighted Foreign Exchange Exposures Arising From NDF Transactions (Part IV.3a, Item F)							
Н.	Total Risk-Weighted Foreign Exchange Exposures (Sum of F. and G.)						597.100	





- he Board Audit and Compliance Committee (Committee) of the Philippine National Bank (PNB) is a standing Committee of the Board of Directors. The purpose of the Committee is to:
  - Assist the Board of Directors in the performance of its oversight responsibility relating to financial reporting process, systems of internal control, audit process and monitoring of compliance with applicable laws, rules and regulations;
  - Provide oversight functions over internal and external auditors and ensure that the internal and external auditors act independently from each other;
  - Provide oversight over compliance functions and/or oversee the compliance program;
  - Review the quarterly, semi-annual, annual and any periodic financial statement signed by the CEO and CFO prior to submission to the Board, focusing particularly on: a) Any change/s in accounting policies and practices; b) Major judgmental areas; c) Significant adjustments resulting from the audit; d) Going concern assumptions; e) Compliance with accounting standards; and f) Compliance with tax, legal, regulatory and stock exchange requirements;
  - Monitor the annual independent audit of PNB's financial statements, the engagement of the External Auditors and the evaluation of the External Auditor's qualifications, independence and performance;
  - Monitor the compliance by PNB with legal and regulatory requirements, including PNB's disclosure controls and procedures;

The Committee operates under a written Charter adopted by the Board of Directors. The Charter empowers the Committee to:

- Have explicit authority to investigate any matter within its terms and reference, full access to and cooperation by Management and full discretion to invite any Director or Executive Officer to attend its meetings, and adequate resources to enable it to effectively discharge its functions.
- Have the sole authority to select, evaluate, appoint, and replace the External Auditors (subject to stockholders' ratification); approve in advance all audit engagement fees and terms and all audit related, and tax compliance engagements with the External Auditors. It may recommend to the Board of Directors to grant the President authority to negotiate and finalize the terms and conditions of the audit engagement as well as the audit fees, and sign, execute and deliver the corresponding contract and all non-audit engagement with the External Auditors subject to the confirmation/approval of the Committee members.

- Have the authority, to the extent it deems necessary or appropriate, to retain special legal, accounting, or other consultants to advise the Committee. The Bank shall provide funding, as determined by the Committee, for payment of compensation to the External Auditors and to any advisors employed by the Board Audit and Compliance Committee.
- Form and delegate authority to subcommittees, comprised of one or more members of the Committee, as necessary or appropriate. Each subcommittee shall have the full power and authority of the Committee.
- Ensure that a review of the effectiveness of the institution's internal controls, including financial, operational and compliance controls, and risk management, is conducted at least annually.
- Establish and maintain mechanisms by which officers and staff may, in confidence, raise concerns about possible improprieties or malpractices in matters of financial reporting, internal control, auditing or other issues to persons or entities that have the power to take corrective action. It shall ensure that arrangements are in place for the independent investigation, appropriate follow-up action and subsequent resolution of complaints.

The Committee shall review and assess the adequacy of its Charter annually and recommend any proposed changes for approval of the Board of Directors. The latest revision/updating of the Committee Charter was in May 2014, which covers the sections of the Charter on the Committee's membership, meetings, authority, duties and responsibilities on the financial statements, and other duties and responsibilities.

The Committee is composed of five (5) members consisting of three (3) Non-Executive Directors (NED) and two (2) Independent Directors (ID), including the Committee Chairman. The Committee members are highly qualified business professionals with excellent educational credentials. In August and November 2014, the Committee members attended seminars on Corporate Governance as part of continuing training. The Committee members collectively hold a broad range of expertise and related banking experiences that provide value to the strengthening and upholding good governance practices in the bank.

#### Activities for the calendar year 2014

The Committee held 18 meetings during the year - twelve (12) regular meetings and six (6) special meetings. Accomplishments and action plans are monitored to ensure the full discharge of all its functions. For the calendar year 2014, the Committee:

• Reviewed and discussed the unaudited consolidated guarterly financial statements and the audited consolidated annual financial statements of the Bank, including management's significant judgments and estimates. While the Committee has the responsibilities and powers as set forth in this Charter, it is not the duty of the Committee to determine that PNB's financial statements and disclosures are complete and accurate and are

in accordance with generally accepted accounting principles and applicable rules and regulations. These are the responsibilities of Management and the External Auditors;

- Assessed the independence and effectiveness of the external auditors, tax preparers and consulting companies, and endorsed them to the Board of Directors;
- Reviewed the scope of work and fees of the external auditors, tax preparers and consulting companies, assessed their independence and effectiveness, and endorsed them to the Board of Directors;
- Reviewed the performance of the Internal Audit Group and Global Compliance Group;
- Reviewed and approved the annual plans and programs of the Internal Audit Group and Global Compliance Group for 2014, and the audit plan of the external auditors for the consolidated financial statements of the Bank for the period ending December 31, 2014;
- Reviewed the results of audits and recommendations of the internal and external auditors and their assessment of the Company's internal controls and the overall quality of the financial reporting process;
- Reviewed the monthly reports of the Internal Audit Group and Global Compliance Group, ensuring that management takes timely and appropriate corrective actions, including those involving internal control and compliance issues;
- Performed self-assessments and reviewed the overall effectiveness of the Committee as against its Charter, following the guidelines set by the Securities and Exchange Commission;
- Enhanced the Committee Charter by adopting leading good governance practices;
- Reviewed the revised Internal Audit Group Manual, which covered enhancements in the Internal Audit Charter, Audit Risk Rating System (ARRS) and other relevant audit methodologies and procedures;
- Reviewed significant revisions/updates in the Compliance Programs of PNB Parent Bank, its Subsidiaries and Affiliates including foreign branches.

Based on the stated responsibilities, authority and activities, the Board Audit and Compliance Committee recommended to the Board of Directors the approval of the Audited Consolidated Financial Statement of the Bank for the year ended December 31, 2014 and their consequent filing with the Securities and Exchange Commission and other regulatory bodies.



he Board IT Governance Committee (BITGC) was created and approved by the Board of Directors on April 10, 2014. BITGC's mission is to assist the Board in performing its oversight functions in reviewing, approving and monitoring the IT Risk Management Framework and IT Strategic Plan of the PNB Group.

The Committee is composed of five (5) regular members of the Board of Directors. The Chairman is a Non-Executive Director appointed by the Board, while Senior Management Heads from Business and Support Groups are invited to provide management reports and clarify information on relevant IT matter.

The primary functions of the BITGC are, but not limited to, the

- Oversee the Enterprise IT Risk Management System
- Review and endorse for Board approval the Enterprise IT Strategic Plans of the Parent Bank, its subsidiaries and affiliates
- Evaluate and endorse for approval of the Board the IT Organizational Structure of the PNB Parent Bank and related
- Review and inform the Board the status of critical IT Projects in a timely manner
- Approve or endorse to the Board the required IT budget and expenses to support business plans and priorities
- Review and endorse for approval of the Board the IT policies and guidelines based on adherence to existing laws, rules and regulations, and global best practices
- Oversee the IT project proposals are consistent with the overall IT
- Monitor the IT Group's performance, IT projects, and the in-sourcing and outsourcing activities of IT functions and services provided to related entities
- Review and monitor significant IT concerns and corrective actions arising from regulatory examinations, internal audits and external

The BITGC conducts monthly meetings, or whenever necessary, to properly discharge its oversight functions.



LORENCIA G. TARRIELA, 67, Filipino, is the • Chairman of the Board of the Bank and an Independent Director. She also serves as Chairman/Independent Director of PNB Capital and Investment Corporation and Independent Director of PNB Life Insurance, Inc., PNB International Investments Corporation, and LT Group, Inc. She obtained her Bachelor of Science in Business Administration degree, Major in Economics, from the University of the Philippines and her Masters in Economics degree from the University of California, Los Angeles, where she topped the Masters Comprehensive Examination. Ms. Tarriela is currently a columnist for "Business Options" of the Manila Bulletin and "FINEX Folio" of Business World. She is a Life Sustaining Member of the Bankers Institute of the Philippines and FINEX, where she is also a Director, and a Trustee of TSPI Development Corporation. Ms. Tarriela was formerly an Undersecretary of Finance, and an alternate Board Member of the Monetary Board of the Bangko Sentral ng Pilipinas, Land Bank of the Philippines and the Philippine Deposit Insurance Corporation. She was formerly Deputy Country Head, Managing Partner and the first Filipina Vice President of Citibank N. A. Ms. Tarriela is a co-author of several inspirational books - "Coincidence or Miracle? Books I, II, III ("Blessings in Disguise"), and IV ("Against All Odds"), and gardening books - "Oops-Don't Throw Those Weeds Away!" and "The Secret is in the Soil". She is an environmentalist and practices natural ways of gardening.



**ELIX ENRICO R. ALFILER**, 65, Filipino, was

elected as Vice Chairman/Independent **Director** of the Bank effective on January 1, 2012. He completed his undergraduate and graduate studies in Statistics at the University of the Philippines in 1973 and 1976, respectively. He undertook various continuing education programs, including financial analysis and policy, at the IMF Institute of Washington, D.C. in 1981 and on the restructured electricity industry of the UK in London in 1996. He has published articles relating to, among others, the globalization of the Philippine financial market, policy responses to surges in capital inflows and the Philippine debt crisis of 1985. He is currently the Chairman/ Independent Director of PNB RCI Holdings Co., Ltd. and an Independent Director of Japan PNB Leasing and Finance Corp., PNB Savings Bank and PNB International Investments Corp. He previously held various distinguished positions, namely: Philippine Representative to the World Bank Group Executive Board in Washington, D.C., Special Assistant to the Philippine Secretary of Finance for International Operations and Privatization, Director of the Bangko Sentral ng Pilipinas, Assistant to the Governor of the Central Bank of the Philippines, Advisor to the Executive Director at the International Monetary Fund, Associate Director at the Central Bank and Head of the Technical Group of the CB Open Market Committee. Mr. Alfiler was also the Monetary Policy Expert in the Economics Sub-Committee of the 1985-1986 Philippine Debt Negotiating Team which negotiated with over 400 private international creditors for the rescheduling of the Philippines' medium- and long-term foreign debts. In the private sector, Mr. Alfiler was an Advisor at Lazaro, Bernardo, Tiu and Associates, Inc., President of Pilgrims (Asia Pacific) Advisors, Ltd., President of the Cement Manufacturers Association of the Philippines (CeMAP), Board Member of the Federation of Philippine Industries (FPI), and Vice President of the Philippine Product Safety and Quality Foundation, Inc. and Convenor for Fair Trade Alliance.



**EYNALDO A. MACLANG**, 76, Filipino, was appointed as the Bank's **President** on May 27, 2014 after serving as a Director of the Bank since February 9, 2013. He holds a Bachelor of Laws degree from the Ateneo de Manila University. He is currently the Chairman of PNB (Europe) Plc and a member of the Board of Directors of Allied Leasing & Finance Corporation, PNB Savings Bank, PNB Global Remittance and Financial Co., HK, Ltd., Bulawan Mining Corporation, PNB Management & Development Corporation and PNB Forex, Inc. He was previously a Director of Allied Banking Corporation (ABC), PNB Life Insurance, Inc., PNB Italy SpA and Eton Properties Philippines, Inc. He has been with ABC since 1977 and was formerly the President of Allied Savings Bank from 1986 to 2001. He then became the President of ABC from 2001 up to 2009. Previous to that, he was connected with other commercial banks and practiced law.



ANUELT. GONZALES, 77, Filipino was appointed as Board Advisor of the Bank on October 1, 2013. At present, Mr. Gonzales is a Director of Allied Leasing and Finance Corporation and Alliedbankers Insurance Corporation. Previous to this, he was a Director of Allied Banking Corporation (ABC) from March 26, 1986 until the PNB-ABC merger on February 9, 2013. He was with ABC since 1977 where he served as Senior Executive

Vice President from 1997 to 2009 and as Executive Vice President from 1981 to 1997. Mr. Gonzales is a graduate of De La Salle University and holds a Bachelor of Science degree in Commerce. He continued his postgraduate studies on Masters of Arts in Economics at the Ateneo De Manila University.

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**BOARD OF ADVISORS PROFILE** 



ILLIAM T. LIM, 74, Filipino, was appointed as Board Advisor of the Bank on January 25, 2013. Previous to that, he served as a Consultant of Allied Banking Corporation (ABC) on credit matters since 1995. He obtained his Bachelor of Science degree in Chemistry from Adamson University. From 1985 to 1994, he was a Director of Corporate Apparel, Inc., Concept Clothing, and Freeman Management and Development Corporation, and

President of Jas Lordan, Inc. He also worked with Equitable Banking Corporation for 28 years, rising from the ranks to become a Vice President of the Foreign Department.



HRISTOPHER J. NELSON, 55,
British, was appointed as Board
Advisor of the Bank on May
27, 2014 after serving as Director
since March 21, 2013. He holds
Bachelor of Arts and Masters of Arts
degrees in History from Emmanuel
College, Cambridge University, U.K.,
and a Diploma in Marketing from
the Institute of Marketing, Cranfield,
U.K. He is currently a member of the
Board of PNB Holdings Corporation
and Chairman of Lux et Sal, the

operating company of Domuschula International School, a duly certified International Baccalaureate (IB) World School. For primary years, prior to joining the Bank, he was President of Philip Morris Philippines Manufacturing, Inc., a position he held for 10 years. He has an extensive 31 years of experience in the tobacco business, 25 years of which were with Philip Morris International, holding various management positions including Area Director for Saudi Arabia, Kuwait, Gulf Cooperation Council, Yemen, and Horn of Africa. Mr. Nelson is actively involved in various business and non-profit organizations that work for the social and economic upliftment of communities. He is the Chairman of the Board of Trustees of the American Chamber Foundation Philippines, Inc., British Chamber of Commerce of the Philippines, Philippine Band of Mercy and the Federation of Philippine Industries. He was also a former Trustee of Tan Yan Kee Foundation and Director of the American Chamber of Commerce of the Philippines, Inc. Mr. Nelson is a member of the Society of Fellows of the Institute of Corporate Directors.



ORIS S. TE, 34, Filipino, was appointed as Corporate Secretary of the Bank on January 20, 2012. She obtained her degree in Bachelor of Science in Business Management in 2001 and earned her Juris Doctor in 2005 from the Ateneo de Manila University. She began her law career as a Junior Associate in Zambrano & Gruba Law Offices and in Quiason Makalintal Barot Torres Ibarra & Sison Law Office.

She joined the Bank in 2009. Prior to her appointment as Corporate Secretary, she was Assistant Corporate Secretary and later Acting Corporate Secretary of the Bank. Presently, she also serves as a Director and Corporate Secretary of Valuehub, Inc., a family-owned distribution company.



A **ASHINGTON Z. SYCIP.** 93. Filipino-American, has been serving as a Director **V** of the Bank since December 8, 1999. He is the founder of SGV Group. He is also one of the founders and Chairman Emeritus of the Asian Institute of Management; a member of the Board of Overseers of the Graduate School of Business at Columbia University; the Honorary Chairman of the Euro-Asia Centre of INSEAD in Fontainebleau, France; and a Honorary Life Trustee of The Asia Society. He is a member of the Board of Directors of a number of other major corporations in the Philippines and other parts of the world. Mr. SyCip has served as President of the International Federation of Accountants, a member of the International Advisory Board of the Council on Foreign Relations, Vice Chairman of the Board of Trustees of The Conference Board, and Chairman of the Asia Pacific Advisory Committee of the New York Stock Exchange. He also served in the international boards of the American International Group, AT&T, Australia & New Zealand Bank, Caterpillar, Chase Manhattan Bank, Owens-Illinois, Pacific Dunlop and United Technologies Corporation, among others. He was a member of the Board of Trustees of the Ramon Magsaysay Award Foundation and Eisenhower Exchange Fellowship. Among his awards are the Order of Lakandula, Rank of Grand Cross, conferred by Philippine President Benigno S. Aquino, III on June 30, 2011; Lifetime Achievement Award given by Columbia Business School and Asia Society; Ramon Magsaysay Award for International Understanding; the Management Man of the Year given by the Management Association of the Philippines; the Officer's Cross of the Order of Merit given by the Federal Republic of Germany; Star of the Order of Merit Conferred by the Republic of Australia; and the Officer First Class of the Royal Order of the Polar Star awarded by H.M. the King of Sweden.



■ ARRY C. TAN, 68, Filipino, was appointed is a **Director** of the Bank on February 9, 2013 after serving as a Director of Allied Banking Corporation (ABC) since November 1999. He holds a Bachelor of Science degree in Chemical Engineering from Mapua Institute of Technology. Mr. Tan is currently the Chairman of Bulawan Mining Corporation and a Director of PNB Management Development Corporation, PNB Savings Bank, Allied Commercial Bank and PNB Global Remittance and Financial Company (HK) Limited. He is also the Chairman of the Air Philippines Corporation and the President of Century Park Hotel and Landcom Realty Corporation. He is the Vice Chairman of Lucky Travel Corporation, Eton Properties Philippines, Inc., Tanduay Distillers, Inc., Belton Communities, Inc., and Eton City Inc. He is also the Vice Chairman and Treasurer of LT Group, Inc. He is the Managing Director/Vice Chairman of The Charter House Inc. and is a member of the Board of Directors of various private firms which include Asia Brewery, Inc., Dominium Realty and Construction Corporation, Progressive Farms, Inc., Shareholdings Inc., Himmel Industries, Inc., Tobacco Recyclers Corporation, Basic Holdings Corporation, Pan Asia Securities Inc., Absolut Distillers, Inc., Alliedbankers Insurance Corporation, Asian Alcohol Corporation, REM Development Corporation, Tanduay Brands International Inc., Foremost Farms, Inc., Grandspan Development Corporation, Manufacturing Services and Trade Corporation, PAL Holdings, Inc., and Philip Morris Fortune Tobacco Corporation, Inc. He is also the Chairman for the Tobacco Board of Fortune Tobacco International Corporation.



UCIO C. TAN, 81, Filipino, has been a member of the Board of Directors of the Bank since December 8, 1999. He took his Chemical Engineering degree from Far Eastern University. In 2003, he earned his Doctorate of Management Degree, Honoris Causa from the University of Sto. Tomas. From humble origins, Dr. Tan became the Chairman of Allied Banking Corporation (ABC), Fortune Tobacco Corporation and Asia Brewery, Inc. among others. He is presently the Chairman and CEO of LT Group, Inc., Philippine Airlines, Inc., Lucky Travel Corporation, Eton Properties Philippines, Inc., Alliedbankers Insurance Corporation, Tanduay Distillers, Inc. and PAL Holdings, Inc. He is the Chairman of Basic Holdings Corporation, Century Park Hotel, Charter House, Inc., Himmel Industries Inc., Grandspan Development Corporation, PNB Life Insurance, Inc., Allied Leasing and Finance Corporation, Allied Commercial Bank, PNB Savings Bank, and Allied Banking Corporation (HK) Ltd. Dr. Tan is also the Chairman and President of Tangent Holdings Corporation. Despite Dr. Tan's various business pursuits, he continues to share his time and resources with the community. In 1986, he founded the Tan Yan Kee Foundation, Inc., of which he is the Chairman and President. He is likewise Chairman Emeritus of the Federation of Filipino-Chinese Chambers of Commerce and Industry, Inc. and founder and Vice Chairman of the Foundation for Upgrading the Standard of Education, Inc. Dr. Tan received various honorary degrees for his outstanding achievements and leadership in the Philippines and other parts of the world.



UCIO K. TAN, JR., 48, Filipino, has been serving as a Director of the Bank since September 28, ■2007. He obtained his Bachelor of Science degree in Civil Engineering (Minors in classical Chinese Mandarin and Mathematics) from the University of California Davis in 1991. He completed the academic requirements for his Executive Masters in Business Administration (EMBA) at the Hong Kong University of Science and Technology (Business School) and J.L. Kellogg School of Management of Northwestern University in 2006. He also attended courses in Basic and Intermediate Japanese Language. Mr. Tan is currently the President and COO of Tanduay Distillers, Inc. He is a member of the Board of Directors of Bulawan Mining Corporation, PNB Capital and Investment Corporation, PNB Forex, Inc., PNB Management and Development Corporation, Allied Commercial Bank, Phillip Morris Fortune Tobacco Corporation, Inc., Philippine Airlines, Inc., PAL Holdings, Inc., Air Philippines Corporation, MacroAsia Corporation, LT Group, Inc., Alliedbankers Insurance Corporation, Foremost Farms, Inc., Basic Holdings Corporation, PNB Savings Bank, Allied Leasing ad Finance Corporation, Victorias Milling Company, PNB Global Remittance and Financial Company (HK) Ltd. and Eton Properties Phils., Inc., where he is also the Officer-in-Charge. He is an Executive Director of Dynamic Holdings Limited, and Executive Vice President (EVP) and Director of Fortune Tobacco Corporation.



■ ICHAEL G. TAN, 48, Filipino, was elected s a Director of the Bank on February 9, ■ **V** ■ 2013. He is the President/Director of LT Group, Inc., the holding firm of the Lucio Tan Group of Companies. He also served as a Director of Allied Banking Corporation (ABC) from January 30, 2008 until the ABC's merger with PNB on February 9, 2013. He is the Chairman of PNB Holdings Corporation and PNB Management and Development Corporation. He is also a Director of PNB Forex, Inc., Bulawan Mining Corporation, PNB Savings Bank, Allied Commercial Bank, PNB Global Remittance and Financial Company (HK) Ltd., and Alliedbankers Insurance Corp. He is a Director and the Chief Operating Officer of Asia Brewery, Inc. and a member of the Board of Directors held various management positions in Citibank of the following companies: Philippine Airlines Foundation, Inc., Air Philippines Corp., Philippine Airlines, Inc., PAL Holdings, Inc., Absolut Distillers, Inc., Eton Properties Phils., Inc., Shareholdings, Inc., Lucky Travel Corporation, Eton City, Inc., Abacus Distribution Systems Philippines, Inc., PMFTC, Inc., Tangent Holdings Corporation, and Victorias Milling Company. He holds a Bachelor of Applied Science degree in Civil Engineering from the University of British Columbia, Canada.



**EOGRACIAS N. VISTAN**, 70, Filipino, was elected as an Independent Director of the Bank on August 1, 2011. He obtained his Bachelor of Arts and Bachelor of Science degrees in Business Administration from the De La Salle University and earned his Masters in Business Administration from Wharton Graduate School. Mr. Vistan's extensive banking experience includes being Chairman of United Coconut Planters Bank (2003-2004), Vice Chairman of Metropolitan Bank and Trust Company (2000-2001), and President of Equitable-PCI Bank (2001-2002), Solidbank Corporation (1992-2000) and Land Bank of the Philippines (1986-1992). He also served as President of FNCB Finance (1979-1980). Mr. Vistan Manila, Cebu and New York (1968-1986). He is a former Presidential Consultant on Housing (2002-2003) and President of the Bankers Association of the Philippines (1997-1999). He is an Independent Director of PNB Capital and Investment Corporation and PNB International Investments Corporation. He is also a member of the Board of Directors of Lorenzo Shipping Corporation and U-Bix Corporation. He is the Chairman of Creamline Daily Corporation and Pinoy Micro Enterprise Foundation. He is currently a member of the Board of Trustees of the Ramon Magsaysay Award Foundation and Landbank Countryside Development Foundation, Inc.



LORIDO P. CASUELA, 73, Filipino, has been serving as a Director of the Bank since May 30, 2006. A Certified Public Accountant, he obtained his degree in Bachelor of Science in Business Administration, Major in Accounting, and his Masters in Business Administration from the University of the Philippines. He took the Advanced Management Program for Overseas Bankers conducted by the Philadelphia National Bank in conjunction with the Wharton School of the University of Pennsylvania. Mr. Casuela was one of the ten (10) awardees of the 2001 Distinguished Alumni Award of the UP College of Business Administration. He is currently the Chairman of PNB Securities, Inc. He is also a Director of PNB Savings Bank, PNB Life Insurance Corporation, PNB International Investments Corporation, PNB RCI Holdings Co., Ltd. and Surigao Micro Credit Corporation. He is a Senior Consultant of the Bank of Makati, Inc. and a Director of Sagittarius Mines, Inc. as well as its subsidiaries, namely: Hillcrest, Inc., where he is also the President, and Pacificrim Land Realty Corporation, where he is the Chairman. He is a Trustee of the LBP Countryside Development Foundation, Inc. He was formerly the President of Maybank Philippines, Inc., Land Bank of the Philippines, and Surigao Micro Credit Corporation. He was also a Senior Executive Vice President of United Overseas Bank (Westmont Bank), Executive Vice President of PDCP (First Bank), Senior Vice President of Philippine National Bank, First Vice President of Bank of Commerce and Vice President of Metropolitan Bank & Trust Co. Mr. Casuela worked as a Special Assistant to the Chairman of the National Power Corporation and an Audit Staff of Joaquin Cunanan, CPAs. He also held various positions and was a Senior Adviser in the Bangko Sentral ng



■ OSEPH T. CHUA, 58, was elected as Director of the Bank on May 27, 2014. He obtained his degrees in Bachelor of Arts in Economics and Bachelor of Science in Business Management from De La Salle University and his Masters in International Finance from the University of Southern California. He is presently the Chairman of the Board of Watergy Business Solutions, Inc., Cavite Business Resources, Inc. and J.F. Rubber Philippines. He is the President of Goodwind Development Corporation, MacroAsia Mining Corporation and MacroAsia Corporation, where he is also the CEO. He is a Director of PNB General Insurers Co., Inc., Bulawan Mining Corporation, PNB Management & Development Corp., Philippine Airlines and Eton Properties Philippines, Inc., where he also serves as the Officer-in-Charge. Previous to these, he was the Chairman of MacroAsia Mining Corporation, a Director/Chief Operating Officer of MacroAsia Corporation, and a Managing Director of Goodwind Development Corporation. He is a member of the Management Association of the Philippines, Philippine Chamber of Commerce and Industry, Chamber of Mines of the Philippines, German Philippine Chamber of Commerce and Rubber Association of the Philippines.



**EONILO G. CORONEL**, 68, Filipino, was elected as a Director of the Bank on May 28, 2013. He btained his Bachelor of Arts degree, Major in Economics from the Ateneo de Manila University and finished the Advance Management Program of the University of Hawaii. He became a Fellow of the Australian Institute of Company Directors in 2002. Presently, he is the Chairman of Japan PNB Leasing and Finance Corporation and JapanPNB Equipment Rentals Corp. He is an Independent Director of DBP-Daiwa Capital Markets Phil., Megawide Construction Corporation and Electronic Network of Cash Tellers. He is also a Director of Software Ventures International. Prior to his present positions, Mr. Coronel was Executive Director of the Bankers Association of the Philippines and RBB Micro Finance Foundation. He also previously served as a Director/Treasurer of Philippine Depository and Trust Corporation, a Director of the Philippine Clearing House Corporation, the Philippine Dealing System and the Capital Markets Development Council, a Managing Director of BAP-Credit Bureau and the President of Cebu Bankers Association. He was a Consultant of Land Bank of the Philippines, Arthur Young, U.S. Aid, Bankers Association of the Philippines and Economic Development Corporation. He also worked with Citibank, Manila for twenty (20) years, occupying various positions.



STELITO P. MENDOZA, 84, Filipino, was elected as a **Director** of the Bank on January 1, 2009. He obtained his Bachelor of Laws degree 27, 2014. He obtained his Bachelor of Laws (cum laude) from the University of the Philippines degree from the University of the Philippines. He and Master of Laws degree from the Harvard Law took his Master of Laws in Columbia University. School. A practicing lawyer for more than sixty years, of PNB General Insurers Co., Inc. and Independent he has been consistently listed for several years as a "Leading Individual in Dispute Resolution" Director of PNB International Investments among lawyers in the Philippines in international/ President/Director of Tala Properties, Woldingham regional directories of lawyers. He has also been a Professional Lecturer of law at the University of the Realty, Inc. and Nineveh Development Corporation. Philippines, and served as Undersecretary of Justice, Solicitor General, Minister of Justice, Member of the Batasang Pambansa and Provincial Governor Grower Farm, and a Partner of the University of of Pampanga. He was the Chairman of the Sixth (Legal) Committee, 31st Session of the UN General the President and General Manager of Government Assembly and the Special Committee on the Charter Service Insurance System and the President and of the United Nations and the Strengthening of the with Philippine National Bank for twelve (12) years Role of the Organization. He currently serves as a member of the Board of Directors of Philippine Airlines, Inc., San Miguel Corporation, and Petron CEO and Vice Chairman. Mr. Pascual previously Corporation. He has been awarded a Doctor of served as the President and Director of Philippine Laws degree (honoris causa) by Central Colleges of the Philippines, Hanyang University, University Chairman of National Reinsurance Corporation, of Manila, Angeles University Foundation and the co-Chairman of the Industry Development Council of the Department of Trade and Industry, and University of the East, and a Doctor of Humane Letters degree by the Misamis University. He is a Treasurer of BAP-Credit Guarantee. He was also a recipient of a Presidential Medal of Merit as Special Counsel on Marine and Ocean Concerns and the University of the Philippines Alumni Association's of the Philippines, CITEM, Bankers Association of 1975 "Professional Award in Law" and 2013 the Philippines, Philippine National Construction "Lifetime Distinguished Achievement Award".



**EDERICO C. PASCUAL**, 72, Filipino, was elected as **Independent Director** of the Bank on May Presently, he is the Chairman/Independent Director Corporation and PNB Holdings Corporation. He is the He is also a Director of Global Energy Growth System and Apo Reef World Resort, the proprietor of Green Nueva Caceres in Bataan. Mr. Pascual was previously CEO of Allied Banking Corporation (ABC). He worked in various capacities, including as Acting President, Chamber of Commerce and Industry and PNOC-AFC, Director of San Miguel Corporation, Philippine Stock Exchange, Manila Hotel Corporation, Cultural Center Corporation, Allied Cap Resources HK, Oceanic Bank SF, USA, AIDSISA Sugar Mill, PDCP Bank, Equitable PCIB, Bankard, Philippine International Trading Corporation, Philippine National Oil Corporation and Certified Data Centre Professional. He is active in various professional and social organizations.



ECILIO K. PEDRO, 61, Filipino, was elected as Independent **Director** of the Bank on February 28, 2014. He obtained his Bachelor of Science degree in Business Management from the Ateneo de Manila University in 1975 and Honorary Doctorate of Philosophy in Technological Management from the Technological University of the Philippines in March 2006. He is the Chief Executive Officer (CEO)/President of Lamoiyan Corporation. He is also the Chairman and CEO of Pneumatic Equipment Corporation and Action Container, Inc., and a Director of CATS Motors and Philippine Business for Social Progress. He is an Independent Director of PNB Savings Bank. He was formerly the CEO/President of Aluminum Container, Inc. and a Director of DBS Philippines, Inc. (formerly Bank of Southeast Asia, Inc.). Mr. Pedro has received various distinguished awards, namely, the Ten Outstanding Young Men in the field of Business Entrepreneurship, Aurelio Periguet Award on Business Leadership, Ateneo Sports Hall of Fame, CEO Excel Award, Ozanam Award for Service, Entrepreneur of the Year for Social Responsibility, Ten Outstanding Manileños, and PLDT SME Nation and Go Negosyo's Grand MVP Bossing Award. He was also recognized by the House of Representative for his Exemplary Accomplishment in the Promotion of the Welfare of the Deaf Community on October 16, 2012. He is currently involved in various socio-civic organizations. He is the Chairman of the Deaf Evangelistic Alliance Foundation, Inc., Asian Theological Seminary, and Legazpi Hope Christian School and the Vice Chairman of the Ateneo Scholarship Foundation. He is also the Vice President of the Federation of Filipino-Chinese Chambers of Commerce and Industry, Inc. and an Elder of the United Evangelical Churches of the Philippines. He is a board member of the Philippine Secondary School Basketball Championship, Ten Outstanding Young Men Foundation, Manila Doctors Hospital, Asian Marketing Federation and Commanderie de Bordeaux (Philippine Chapter).





Director

LUCIO K. TAN, JR. Director

Director

WASHINGTON Z. SYCIP

LEONILO G. CORONEL Director

REYNALDO A. MACLANG Director

Chairman

LUCIO C. TAN Director

FELIX ENRICO R. ALFILER Vice-Chairman

Director

DORIS S. TE Corporate Secretary CHRISTOPHER J. NELSON

WILLIAM T. LIM



Sitting from Left to Right:

EVP CENON C. AUDENCIAL, JR. • EVP CHRISTOPHER C. DOBLES • EVP JOVENCIO DB. HERNANDEZ • EVP HORACIO E. CEBRERO III FSVP ALICE Z. CORDERO • FSVP BENJAMIN S. OLIVA

Standing from Left to Right:

SVP DIOSCORO TEODORICO L. LIM • FVP JOSEPHINE E. JOLEJOLE • FSVP CARMELA LETICIA A. PAMA • SVP MARIA PAZ D. LIM FVP MANUEL C. BAHENA, JR. • FSVP SOCORRO D. CORPUS • FSVP EMMANUEL GERMAN V. PLAN II • FSVP AIDA M. PADILLA FSVP ZACARIAS E. GALLARDO, JR. • PRESIDENT REYNALDO A. MACLANG • FSVP MIGUEL ANGEL G. GONZALES FSVP JOHN HOWARD D. MEDINA • SVP EMELINE C. CENTENO • VP CONSTANTINO T. YAP

**EYNALDO A. MACLANG,** 76, Filipino, was appointed as the Bank's **President** on May 27, 2014 after serving as a Director of the Bank since February 9, 2013. He holds a Bachelor of Laws degree from the Ateneo de Manila University. He is currently the Chairman of PNB (Europe) Plc and a member of the Board of Directors of Allied Leasing & Finance Corporation, PNB Savings Bank, PNB Global Remittance and Financial Co., HK, Ltd., Bulawan

Mining Corporation, PNB Management & Development Corporation and PNB Forex, Inc. He was previously a Director of Allied Banking Corporation (ABC), PNB Life Insurance, Inc., PNB Italy SpA and Eton Properties Philippines, Inc. He has been with ABC since 1977 and was formerly the President of Allied Savings Bank from 1986 to 2001. He then became the President of ABC from 2001 up to 2009. Previous to that, he was connected with other commercial banks and practiced law.



► ENON C. AUDENCIAL, JR., 56, Filipino, Executive Vice President, is the Head of the Institutional Banking Group. Before joining the Bank in 2009, he headed the Institutional and Corporate Bank of ANZ, prior to which he was a Senior Relationship Manager of Corporate Banking and Unit Head of Global Relationship Banking for Citibank N.A. He previously served as a Vice President and Unit Head of Standard Chartered Bank's Relationship

Management Group, and was a Relationship Manager in Citytrust Banking Corporation. Before his 20-year stint as a Relationship Manager, he was a Credit Analyst for Saudi French Bank and AEA Development Corporation. Mr. Audencial obtained his Bachelor of Arts degree in Economics from the Ateneo de Manila University.



ANUEL C. BAHENA, JR., 53, Filipino, First Vice President, is the Chief Legal V Counsel of the Legal Group. He joined PNB in 2003 and was appointed as Head of Documentation and Research Division of the Legal Group in 2009. Before joining PNB, he was the Corporate Secretary and Vice President of the Legal Department of Multinational Investment Bancorporation. He also formerly served as Corporate Secretary and Legal Counsel of various

corporations, among which are the Corporate Partnership for Management in Business, Inc.; Orioxy Investment Corporation; Philippine Islands Corporation for Tourism and Development; Cencorp (Trade, Travel and Tours), Inc.; and Central Bancorporation General Merchants, Inc. He obtained his Bachelor of Science degree in Business Administration from Lyceum of the Philippines in 1981 and his Bachelor of Laws degree from Arellano University in 1987.



■ ORACIO E. CEBRERO III, 52, Filipino, Executive Vice President, is the Head of the **Treasury Grou**p. He obtained his Bachelor of Science degree in Commerce, Major in Marketing, from the De La Salle University. Prior to joining PNB, he was an Executive Vice President and the Treasurer of EastWest Banking Corporation. He also held the post of Senior Vice President and Deputy Treasurer of Rizal Commercial Banking

Corporation, Vice President/Head of the Foreign Exchange Desk of Citibank Manila and Vice President/Chief Dealer of the Treasury Group of Asian Bank Corporation. He brings with him 32 years of experience in the banking industry starting from Loans and Credit, Branch Banking, Fixed Income Sales, Trust Banking, Foreign Exchange and Fixed Income Trading, Portfolio Management and other Treasury-related activities.



MELINE C. CENTENO, 56, Filipino, Senior Vice President, is the Head of the Corporate Planning and Research **Group**. She obtained her Bachelor of Science degree in Statistics (Dean's Lister) and completed the coursework in Masters of Arts in Economics (on scholarship) from the University of the Philippines. She joined PNB in 1983, rose from the ranks and held various positions at the Department of Economics

and Research, Product Development, Monitoring and Implementation Division and the Corporate Planning and Research Group before assuming her present position as Head of the merged Corporate Planning and Research Group. Ms. Centeno was awarded as one of the Ten Outstanding Employees of the Bank in 1987.



LICE Z. CORDERO, 57, Filipino, First Senior Vice President, was appointed Chief Compliance Officer of Global Compliance Group on June 16, 2010 with oversight on the Bank, including all subsidiaries, affiliates and foreign branches. She is concurrently the Corporate Governance Executive of the Bank. She obtained Bachelor of Science degree in Business Economics from the University of the Philippines. She

has earned units in Masters in Business Administration at the Ateneo Graduate School of Business. Prior to joining the Bank, she was the Chief Compliance Officer of Allied Banking Corporation (ABC) (2007-2010). She worked with Citibank N.A - Manila Branch (1988-2007) for nineteen (19) years and held various senior positions in the Consumer Banking Group, including Compliance and Control Director (1999-2005) and concurrent Regional Compliance and

Control Director for Philippines and Guam (2004). Her 35 years of banking experience include working for ABC (1979-1983; 2007-2010), First National Bank of Chicago - Manila Branch (1983-1986), Far East Bank and Trust Company (1986-1988) and Citibank N.A. - Manila Branch (1988-2007), where she held department head positions in Credit Policy, Credit & Research Management, Financial Control, Corporate Regulatory Reporting, Asset Strategy, Business Development, Risk Management and Compliance.



OCORRO D. CORPUS, 63, Filipino, First Senior Vice President, is the Head of the **Human Resource Group**. She is a graduate of Assumption College with a Bachelor of Arts degree, Major in Psychology, and an Associate in Commercial Science degree. She has been an HR practitioner for over 35 years. She started her career with China Banking Corporation in 1973 as an HR specialist prior to joining the Allied

Banking Corporation (ABC) in 1977 as an Assistant Manager. Her professional affiliations include the following: founding member and a board member of the Organization Development Professional Network (ODPN), past President and member of the Bankers' Council for People Management, member of the Personnel Management Association of the Philippines, and the regular bank representative to the Banking Industry Tripartite Council.



HRISTOPHER C. DOBLES, 71, Filipino. Executive Vice President, is the Head of the Corporate Security Group and designated as the Bank's Chief Security Officer. He serves as the Chairman of the Administrative and Investigation Committee, the Committee on Decorum and Investigation and Member of the Labor Management Committee, PNB Regular Retirement Board and Promotions Committee A and B. He was also the former Head of Allied

Banking Corporation's (ABC) Credit Investigation and Appraisal Department and was appointed as the Internal Affairs Officer of the Anti Fraud Committee. He was a member of ABC's Senior Management Committee and the Promotions Committee. He holds a Bachelor of Arts degree from the University of Sto. Tomas and took up units in Masters in Business from the Ateneo Graduate School. He was a commissioned officer with the rank of Major in the Philippine Constabulary Reserve Force. Prior to becoming the Bank Chief Security Officer, he held key positions in ABC, where he started as an Assistant Manager of the Corporate Affairs and Security Department in 1977 and later became Head of Corporate Affairs. He was formerly a President of the Bank Security Management Association (BSMA) and has been consistently elected as a member of the association's Board of Directors up to the present.



ACARIAS E. GALLARDO, JR., 65, Filipino, First Senior Vice President, of the **Financial** Management and Controllership Group of the Bank since October 1, 2012. Mr. Gallardo, a Certified Public Accountant, obtained his degree of Bachelor of Science in Commerce (Summa Cum Laude) from Far Eastern University in 1969. He has earned units for his Masters in Business Administration at De La Salle College, Bacolod City. He had served the Central Bank

of the Philippines for 24 years where he was extensively exposed to all phases of banking. He worked with consultancy firms and published a reference book on Regulations on Trust and Fiduciary Business and Investment Management Activities. He joined Allied Bank in 1996 and served as the Bank's Controller from 2001 until he joined PNB in 2012 as Chief Financial Officer. He also headed the Allied Bank's ICAAP Core Team and Business Continuity unit.



**IGUEL ANGEL G. GONZALEZ, 56,** Filipino, First Senior Vice President, Filipino, First Senior Vice President, is the Chief Credit Officer and Head of the Credit Management Group. He entered the Bank in March 2010 as Senior Vice President for Commercial Banking Group. He obtained his Bachelor of Science degree in Industrial Engineering from the University of the Philippines and Masters in Business Management degree from Asian Institute of

Management. He started his banking career with Citibank NA in 1984. He later headed the Branch Banking Group of Land Bank of the Philippines in 1989 then joined Union Bank of the Philippines in 1994 where he was Senior Vice President and head of Credit and Market Risk Group. In 2007, he became the Country Manager for Genpact Services LLC.



OVENCIO DB. HERNANDEZ, 61, Filipino. Executive Vice President, is the Head of the Retail Banking Group. A Certified Public Accountant, he obtained his Bachelor of Science degree in Commerce, Major in Accounting, from the De La Salle College. Prior to joining PNB, he was a Senior Vice President and Head of the Consumer Banking Group of Security Bank. He was also a Senior Vice President for Retail Banking of Union Bank of the Philippines in

2004, Commercial Director of Colgate Palmolive in 1996, and Group Product Manager of CFC Corporation and Unilever in 1982 and 1980, respectively. He was formerly the President of Security Finance in 2004 and First Union Plans in 2003. He was also a Director of SB Forex and Security-Phil Am. He served as Treasurer, Director and Executive Committee Member of BancNet from 2004 to 2006. He is presently a Director of BancNet.

TTY. JOSEPHINE E. JOLEJOLE, 53, Filipino, First Vice President, is the Officerin- Charge of Trust Banking Group. She joined PNB in 2007 as Trust Attorney. She graduated from the University of the Philippines' School of Economics with a Bachelor of Science in Business Economics (BSBE) degree. Likewise, she obtained her Bachelor of Laws from University of the Philippines' College of Law. She has been in the banking industry

for over 25 years in various fields such as Account Management for both Corporate Banking and Retail Banking, Compliance and Risk Management, Marketing, Portfolio Management and Legal for Trust. Prior to joining the bank, she was the Trust Officer and Head of Trust Banking at Union Bank of the Philippines. She is a member of the Board of Directors of the Trust Officers Association of the Philippines (TOAP) and the Director in Charge for Fiduciary Products Development. She is also a member of the Board of Trustees of the Trust Institute Foundation of the Philippines (TIFP) and a lecturer at the One Year Course on Trust Operations and Management, a BSP accredited training program on trust business, since 2006.



**IOSCORO TEODORICO L. LIM.** 60. Filipino, Senior Vice President, is the Chief Audit Executive (CAE) of the Audit **Group**. A Certified Public Accountant, he holds a Bachelor of Science degree in Commerce, Major in Accounting, from the University of San Carlos-Cebu. He started his career in 1976 with SGV as a Staff Auditor and, after a year, was Field in Charge until 1978. He joined Allied Banking Corporation (ABC) in 1979 as a Junior Auditor.

He rose from the ranks to become an Audit Officer in 1986 and was designated as Head of the Internal Audit Division in 2000, until his appointment as CAE of PNB on February 9, 2013. He also served as Compliance Officer of Allied Savings Bank (seconded officer) from August 2001 to August 2006. He served as a member of the Board of Directors of Rosehills Memorial Management (Philippines), Inc. in 2011 and 2013. He is a member of the Institute of Internal Auditors Philippines, Association of Certified Fraud Examiners-Philippines and Philippine Institute of Certified Public Accountants.



ARIA PAZ D. LIM, 53, Filipino, Senior Vice President, is the Corporate **Treasurer**. She obtained her Bachelor of Science degree in Business Administration, Major in Finance and Marketing, from the University of the Philippines, and Masters in Business Administration from the Ateneo de Manila University. She joined PNB on June

23, 1981, rose from the ranks and occupied various officer positions at the Department of Economics & Research, Budget Office and Corporate Disbursing Office prior to her present position.



OHN HOWARD D. MEDINA, 45, Filipino, First Senior Vice President, has been the Head of the Global Operations Group since 2009. The group manages the Bank's operations and back-office support units in the Philippines and overseas branches in the United States, Asia-Pacific and Europe. He is also the Integration Director who coordinates all efforts to complete the operational merger of PNB with Allied Banking Corporation (ABC). Mr. Medina has a Bachelor of Science

degree in Industrial Engineering from the University of the Philippines and Masters in Business Administration from the Shidler College of Business at the University of Hawai'i at Manoa. He was an East-West Center Degree Fellow and the recipient of a full scholarship while at the University of Hawai'i. He also attended the Handelshøjskolen I Århus (the Aarhus School of Business), Pacific Asian Management Institute and the European Summer School for Advanced Management for additional graduate studies. Prior to joining PNB in 2004, he was a pioneer in the process and technology banking practice in the nineties when he helped transform the Asian operations of one of the largest multinational banks. He subsequently established a private consulting practice in the United States, helping set up operations and technology initiatives of large financial institutions. Mr. Medina also worked with Union Bank of the Philippines where he conceptualized and implemented electronic banking products and services.



**ENJAMIN S. OLIVA,** 61, Filipino, First Senior Vice President, is the Head of the Global Filipino Banking Group (GFBG) which manages PNB's overseas network of branches and remittance subsidiaries in Asia, Europe, the Middle East, and North America, and a Director of PNB (Europe) Plc. Mr. Oliva obtained his Bachelor of Science degree in Commerce, Major in Accounting (Cum Laude), from the De La Salle University. He started

his career with FNCB Finance, Inc. where he held various junior managerial positions from 1973-1978. He moved to Jardine Manila Finance in 1978 as Vice President of the Metro Manila Auto Finance. In 1980, Mr. Oliva started his career as a banker at the State Investment Bank where he was Head of Corporate Sales Lending Division. In 1981, he moved to PCI Bank when he handled Corporate Banking. He joined Citibank, NA in 1988, where he exhibited his expertise in sales and headed different sales divisions (Loans, Cards and Citiphone Banking). He became a Director for various divisions such as Country Asset Sales, Credit

Cards Business, Business Development and Personal Loans from November 1999 to January 2006. In January 2006, he was hired by Citibank Savings, Inc. as the Director for Personal Loans and moved back to Citibank, NA as Business Development Director in February 2007. He was rehired by Citibank Savings, Inc. as its President in December 2007. From June 2009 to July 2011, he held concurrent positions as Commercial Banking Director of Citibank NA and board member of Citibank Savings, Inc. In September 2011, he has been a designate Consultant for Consumer Banking of United Coconut Planters Bank. Mr. Oliva joined PNB on September 10, 2012.



IDA M. PADILLA, 65, Filipino, is First Senior Vice President and the freed of the Remedial Management Division. She Senior Vice President and the Head of the is the chief strategist for problem and distressed accounts. A seasoned professional, she rose from the branch banking ranks at the Philippine Banking Corporation to become Vice President for Marketing of its Corporate Banking Group. She obtained her Bachelor of Science degree in Commerce, Major in Accounting, from St. Theresa's College.



ARMELA LETICIA A. PAMA, 58, Filipino, First Senior Vice President, is the Bank's Chief Risk Officer of the Risk Management Group. A Certified Public Accountant, she obtained her Bachelor of Science degree in Business Administration and Accountancy from the University of the Philippines and Masters in Business Administration degree from the Stern School of Business, New York University. She started

her banking career with Citibank N.A. (Phils.) where she held various positions in the areas of Treasury Trading and Marketing, and Operations and Quality Development. She left Citibank with the rank of Vice President and moved to Banco Santander to open its operations in the Philippines. She moved back to Citibank, N.A. (Phils.) in 1996 to head various operation units. Prior to joining PNB on October 9, 2006, she was a Consulting Services Practice Manager at Oracle Corporation (Phils.) from 1999 to 2005. Her stint as CRO of the Bank since October 2006 has developed her proficiency in all facets of banking operations and has rounded off her skills in enterprise risk management. In 2010, she co-led the implementation of the Bank's ICAAP (Internal Capital Adequacy Assessment Process) and has successfully institutionalized the process. She has worked closely with the Bank's board level Risk Oversight Committee in the effective oversight of the various risks faced by the Bank. She has also been closely involved in the merger/integration activities for PNB and Allied Bank. Her 30 years of corporate experience has provided her with a well-rounded expertise in the operations, technology and risk management areas of the Bank.



MMANUEL GERMAN V. PLAN II, 62, Filipino, First Senior Vice President, is the Head of the Special Assets Management **Group**. He holds a Bachelor of Science degree in Commerce, Major in Accounting, from the University of Santo Tomas and took up masteral studies at the Letran College. Prior to joining the Bank, he was Senior Vice President of the Special Assets Group of Allied Banking Corporation (ABC). He concurrently held the

position of Senior Vice President of State Investment Trust and State Properties Corporation. He also acted as Managing Director of Bear Stearns State Asia and Northeast Land Development Corporation. He has exposure in investment banking, account management, and credit and collection. He has been involved in acquired assets management and in real estate development since 1997. Mr. Plan is also into social, religious and charitable undertakings through his active involvement in different educational and religious foundations like Sambayan Educational Foundation, Inc., LSQC Scholarship Foundation, UST-EHSGAA and Magis Deo, to name a few.



ONSTANTINO T. YAP, 51, Filipino, Vice President, is the Head of the Information Technology Group. He was hired by Allied Banking Corporation (ABC) on October 1, 2007 as Assistant Vice President for the Special Projects Section of the IT Division. Prior to joining ABC, he was the Dean of the College of Engineering and College of Computer Studies and Systems at the University of the East (Manila campus) from May 2005 to May

2007, and was the Assistant Dean of the College of Computer Studies at Lyceum of the Philippines from May 2004 to May 2005. He worked as an IT Consultant for various call centers and business-to-business firms from August 2002 to May 2004. He was the Technical Consultant for the horse racing totalizator project of Manila Jockey Club and a Vice President for Betting Operations of the Philippine Racing Club from 1996 to 2000. From 1994 to 1996, he helped manage his family's construction business. While living in the US from 1988 to 1994, he was a computer telephony programmer and systems analyst that provided promotions and marketing services running on interactive voice response systems (IVRS) for Phoneworks, Inc., American Network Exchange Inc., and Interactive Telephone Inc. He obtained his Bachelor of Engineering degree in Electrical from Pratt Institute in Brooklyn, New York, USA, in 1984 and earned his Master of Science in Electrical Engineering at Purdue University in West Lafayette, Indiana, USA, in 1986.



Sitting from Left to Right:

**ESTHER C. TAN,** PNB Life Insurance, Inc. • **ALBERTO E. BIENVENIDA,** PNB Capital and Investment Corporation • **RAMON L. LIM,** PNB Securities, Inc. Standing from Left to Right:

MARY ANN A. SANTOS, PNB Savings Bank • FREDDIE G. VILLADELGADO, Allied Leasing and Finance Corporation EDGARDO T. NALLAS, Japan-PNB Leasing and Finance Corporation • FRANCISCO P. RAMOS, PNB General Insurers Co. Inc.

## ALLIED BANKING CORPORATION (HONG KONG) LIMITED

Allied Banking Corporation (Hong Kong) Limited (ABCHKL) is a majority-owned (51%) subsidiary of PNB as a result of the merger of PNB and Allied Banking Corporation (ABC). ABCHKL, a private limited company incorporated in Hong Kong in 1978, is the first majority-owned overseas subsidiary of ABC. It is a restricted license bank under the Hong Kong Banking Ordinance. ABCHKL provides commercial banking services such as deposit taking, lending and trade financing, documentary credits, participation in loan syndications and other risks, money market and foreign exchange operations, money exchange, investments banking and corporate services. It is also licensed and acts as an insurance

agent. ABCHKL has a wholly-owned subsidiary, ACR Nominees Limited, a private limited company incorporated in Hong Kong, which provides management and corporate services. ABCHKL has a branch office in Tsimshatsui, Kowloon.

#### **ALLIED COMMERCIAL BANK**

Allied Commercial Bank (ACB) is a majority-owned (90.41%) subsidiary of PNB as a result of the merger of PNB and Allied Banking Corporation. ACB was formerly known as Xiamen Commercial Bank. It obtained its commercial banking license and opened in 1993. ACB is authorized to provide full banking services in foreign currency to resident and non-

resident natural persons including compatriots from Hong Kong, Macau and Taiwan. ACB is also allowed to service the foreign trade and loan requirements of enterprises owned by local residents. ACB maintains its head office in Xiamen, Fujian, China. It has a branch in Chongqing which was established in 2003.

#### ALLIED LEASING AND FINANCE CORPORATION

Allied Leasing and Finance Corporation is a majority-owned (57.21%) subsidiary of PNB by virtue of the merger of PNB and Allied Banking Corporation. It offers receivables financing, direct loans, and financing and leasing of various types of equipment, machineries and vehicles.

#### **PNB SAVINGS BANK**

PNB Savings Bank , formerly known as Allied Savings Bank (ASB), is a wholly-owned subsidiary of PNB as a result of the merger of PNB and Allied Banking Corporation. ASB traces its roots from First Malayan Development Bank which ABC bought in 1986 and renamed as First Allied Savings Bank in 1996 following the grant of license to operate as a savings bank. The latter was subsequently renamed as Allied Savings Bank in 1998. In November 2014, Allied Savings Bank formally changed its name to PNB Savings Bank to give credence to PNB's expansion and status as a major player in the consumer finance industry as well as to align the image of the savings bank with its mother bank and to capitalize on the brand equity of PNB in the banking industry. PNB Savings Bank offers deposit products, remittance services, loans and trade finance.

## JAPAN-PNB LEASING AND FINANCE CORPORATION

Japan-PNB Leasing and Finance Corporation operates as a financing company that provides the following services: financial lease (direct lease, sale-leaseback, lease-sublease and foreign currency leasing), operating lease (through wholly-owned subsidiary, Japan-PNB Equipment Rentals Corporation), term loans (for productive capital expenditures secured by chattel mortgage), receivable discounting (purchase of short-term trade receivables and installment papers) and floor stock financing (short term loan against assignment of inventories such as motor vehicles).

#### PNB CAPITAL AND INVESTMENT CORPORATION

PNB Capital and Investment Corporation is the wholly-owned investment banking subsidiary of PNB. It provides a full range of corporate finance services such as financial advisory, project finance and private placements for corporate clients, debt and equity syndication and underwriting including assisting clients in pre-IPO re-organizations. PNB Capital and Investment Corporation also assists in structuring and packaging mergers and acquisitions, securitization transactions and mezzanine financing.

#### PNB (EUROPE) PLC

PNB (Europe) PLC is a wholly-owned subsidiary incorporated in the United Kingdom with a full banking license. It is also authorized to provide cross border services to member states of the European

Economic Area. PNB (Europe) PLC operates a branch in Paris which is engaged only in remittance services.

2014 ANNUAL REPORT EXEMPLIFYING FILIPINO BANKING EXCELLENCE

In April 2014, PNB (Europe) PLC was merged with Allied Bank Philippines (UK) PLC.

#### PNB GLOBAL REMITTANCE AND FINANCIAL COMPANY (HK) LIMITED

PNB Global Remittance and Financial Company (HK) Limited is a whollyowned subsidiary of PNB which provides remittance services and grants retail loans to Filipino overseas workers and professionals in Hong Kong. Its main office is located in Wan Chai District while its six branches are situated in Shatin, Yuen Long, Tsuen Wan, North Point and two in Worldwide House in Central Island.

#### PNB HOLDINGS CORPORATION

PNB Holdings Corporation is a wholly-owned holding subsidiary of PNB which owns 100% of PNB General Insurers Co., Inc., a non-life insurance company that offers fire and allied perils, marine, motor car, aviation, surety, casualty, engineering, personal accident insurance and other special products.

#### PNB INTERNATIONAL INVESTMENTS CORPORATION

PNB International Investments Corporation is a non-bank holding subsidiary and is the parent company of PNB Remittance Centers, Incorporated (PNB RCI). PNB RCI has a network of 20 money transfer offices in six states of the United States of America.

PNB RCI also owns PNB Remittance Company, Nevada (PNBRCN) and PNBRCI Holding Company, Limited (PNBRCI Holding). PNBRCN provides money transfer service in the State of Nevada, while PNBRCI Holding was established to be the holding company of PNB Remittance Company (Canada) [PNBRCC]. PNBRCC has seven offices servicing the remittance requirements of Filipinos in Canada.

#### PNB LIFE INSURANCE, INC.

PNB Life Insurance, Inc. is a majority-owned (80%) subsidiary of PNB by virtue of the merger of PNB and Allied Banking Corporation. PNB Life Insurance, Inc. traces its roots from New York Life Insurance Philippines, Inc. (NYLIP) which became a majority-owned subsidiary of ABC in June 2007. NYLIP was renamed as PNB Life Insurance, Inc. in May 2008 to reflect the change in ownership and in anticipation of the merger of ABC and PNB. The company provides traditional life and unit-linked or variable insurance, group insurance and other special products.

## PNB SECURITIES, INC.

PNB Securities, Inc. is a wholly-owned stock brokerage subsidiary which engages in the brokerage and dealership of shares of stocks listed in the Philippine Stock Exchange.

## 1. Market Information

All issued PNB Common shares are listed and traded on the Philippine Stock Exchange, Inc. The high and low sales prices of PNB Shares for each quarter for the last two (2) fiscal years and the first quarter of 2015 are:

	<u>201</u>	3	<u>201</u>	<u>4</u>	March	1 2015
	High	Low	High	Low	High	Low
Jan – Mar	107.60	87.40	87.20	75.56	87.50	76.70
Apr – Jun	117.00	75.95	94.95	81.50		
July - Sep	91.00	65.00	91.50	85.95		
Oct – Dec	99.00	77.60	88.30	76.50		

The trading price of each PNB common share as of March 31, 2015 was P77.50.



There are 30,167 shareholders as of December 31, 2014. The top twenty (20) holders of common shares, the number of shares held, and the percentage to total shares outstanding held by each are as follows:

No.	Stockholders	Common Shares <sup>1/</sup>	Percentage To Total Outstanding Capital Stock
1	PCD Nominee Corporation (Filipino)	111,384,105	8.9168655004
2	Key Landmark Investments, Ltd.	109,115,864	8.7352812437
3	PCD Nominee Corporation (Non-Filipino)	105,653,011	8.4580622056
4	Caravan Holdings Corporation	67,148,224	5.3755576884
5	Solar Holdings Corporation	67,148,224	5.3755576884
6	True Success Profits Ltd.	67,148,224	5.3755576884
7	Prima Equities & Investments Corporation	58,754,696	4.7036129774
8	Leadway Holdings, Inc.	53,470,262	4.2805670928
9	Infinity Equities, Inc.	50,361,168	4.0316682663
10	Pioneer Holdings Equities, Inc.	28,044,239	2.2450843163
11	Multiple Star Holdings Corporation	25,214,730	2.0185676946
12	Donfar Management Ltd.	25,173,588	2.0152740677
13	Uttermost Success, Ltd.	24,752,272	1.9815455738
14	Mavelstone Int'l Ltd.	24,213,463	1.9384111662
15	Kenrock Holdings Corporation	21,301,405	1.7052860761
16	Fil-Care Holdings, Inc.	20,836,937	1.6681030446
17	Fairlink Holdings Corporation	20,637,854	1.6521654354
18	Purple Crystal Holdings, Inc.	19,980,373	1.5995307292
19	Kentron Holdings & Equities Corporation	19,944,760	1.5966797270
20	Fragile Touch Investment, Ltd.	18,581,537	1.4875487754

"This includes the 423,962,500 common shares issued to the stockholders of Allied Banking Corporation (ABC) relative to the merger of PNB and ABC as approved by the Securities and Exchange Commission (SEC) on January 17, 2013.

## 3. Dividends

As of date, the Bank has not declared any cash dividends for the fiscal years 2013 and 2014.

#### 2014 ANNUAL REPORT EXEMPLIFYING FILIPINO BANKING EXCELLENCE

# n July 22, 1916, the Bank (PNB) formally opened its doors to the public. The event was inauguration day, the

hailed as "the beginning of a new financial life in the country." A year after PNB's vision enfolds as the Bank's total resources amounted to P57 million, an amount which more than tripled in 1918 to P216 million. PNB then absorbed the First Agricultural Bank and began setting up branches and agencies in the province, funding sugar and coconut mills for export during World War which created a boom for Philippine crop exports.

Guerilla notes. In 1941, the Filipino and US Forces defended the country against a Japanese invasion. PNB produced Philippine Guerilla Notes as a manifestation of resistance against the Japanese invasion and were issued by different provinces, valid only in certain localities. The "Iloilo Currency Committee" was created by President Quezon in a telegram dated December 29, 1941. C.S. Cervantes, manager of the PNB - Iloilo Branch, became Chairman. These notes were in circulation until the U.S. 45th Infantry Regiment surrendered to the Japanese on April 10, 1942.

NB issues Philippine

NB's chain of local branches and agencies allowed it to tap a rich source of capital which it channeled to productive investment. The Bank intensified its campaign for savings accounts even to the extent of paying interest on deposits of as small as P50.

HISTORY AND WEST CONTROLLED TO THE STATE OF THE STATE OF

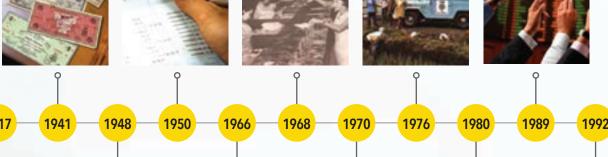
NB's global presence and performance grew further with the introduction of its Dollar Remittance Program which was designed to channel the earnings of Overseas Filipino Workers to the country's foreign exchange reserves.

NB organized the Bank on Wheels and Bank NB's privatization on Wings programs that featured Philnabankers journeying to the province on Toyota Land Rovers and helicopters in an effort to promptly and ingeniously service the Bank's clientdream.

began with the highly successful initial public offering of its stock in 1989. PNB's stock listing will always be remembered in history of the stock market as an issuer's























NB became the first Philippine bank to have reached the P100 billion mark in total resources.

NB released Emergency Circulating Notes in World War I. PNB released the first Emergency Circulating Notes in September 1917, during World War I, to address the issue of the shortage of coins. There was economic instability and fluctuations in silver prices which caused the hoarding of Philippine Silver coinage from 1917 to 1918 resulting into shortage of coins for circulation. The One Peso note was first of that denomination to be issued in the Philippines.

The Central Bank was established in 1948, welcoming an era of a managed currency system in the Philippines, PNB continued to have a role in central banking through its membership in the Monetary Board which was charged with the responsibility of carrying the monetary policy decisions and the general supervision of Central Bank operations.

On the commemoration of PNB's Golden Anniversary, the Bank took on greater strides to expand its business operations to result in total gross earnings of to a high P17.7 million in net operating profit. It was also this year that PNB unveiled its modernized headquarters along Escolta. Manila. The first Online **Electronic Data Processing** System in the entire Far Fast was launched to automate the key functions

of the Bank.

NB made history as it launched the Masagana 99 Financing Program. The program provided loan assistance to more than 260,000 farmers across the country.

Teller Machine (ATM) in the country. This big leap to a brand new phase of banking confirms PNB's developing innovative products and services. PNB also embarked on a marketing campaign that highlighted its pledge of being "the Bank that every Filipino can lean on". The tagline, "Sa PNB, Para Kang Nakasandal Sa Pader!", as reflected by the ad was used to deliver the message

n 1980, PNB launched

the first Automated

n May 2002, the Government and the Lucio Tan Group, together with investors and associates representing the group of private stockholders, sealed the Memorandum of Agreement that embodied the provisions that would help turn the Bank around. It included, among others, the settlement of Government's liquidity assistance by way of increasing the

Dr. Lucio C. Tan started buying PNB shares

through the stock market

Group and the government

in 1999. The agreement

between the Lucio Tan

signed in May 2002

rehabilitation.

paved the way for PNB's

Government's stake in the Bank from 16.58% to 44.98%, in effect reducing the group's share from 68% to 44.98%. At the same time, the Bank started operating under a 5-year



n 2009, the Bank received the Global Excellence Award as Most Outstanding Remittance Bank from the Asia Pacific Awards Council.

Corporate Directors (ICD). This recognition affirmed the Board of Directors, senior management's commitment to the professional practice of corporate dictatorship in line with the global principles of modern corporate governance.

NB received the

Silver Award for Good

Corporate Governance

from the Institute of

NB merged with Allied Banking Corporation on February 9, 2013 to create the fourth largest private domestic bank in terms of combined total resources. The merger of the two banking institutions further enhanced its domestic reach by having one of the biggest networks with 656 branches and 850 ATMs strategically located nationwide.





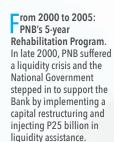














n August 2005, the Government, as part of sold down its 32.45% stake in the Bank via an auction. transition into a fully The private stockholders represented by the Lucio Tan Group exercised their right of first refusal, strengthening the Bank's reducing the Government's core businesses and share to 12.5% and raising share to 77.43%.



The complete divestment

of the Government's

remaining 12% stake in

PNB ushered the Bank's

performance in 2007

affirmed its objective of

increasing its profitability.

private bank. PNB's growth

n integral part of PNB's transformation program in 2010 is its rebranding initiative. The Bank committed significant resources to upgrade its image and improve perceptions and overall customer experience. PNB's rejuvenated logo was introduced in new branch signages which sports a fresh color palette that retains the original blue corporate color side by side with the new colors: silver and aquamarine.



NB is the Top

Commercial Bank in

Generating Remittances

award given by the Bangko

Sentral ng Pilipinas (BSP).

2012 Top Commercial Bank

in Generating Remittances

PNB was bestowed the

from Overseas Filipinos

by the Bangko Sentral ng

Pilipinas in recognition

of its strong remittance

volume of remittances

business across the globe.

PNB generated the highest

from overseas Filipinos. In

addition, BSP elevated PNB

as Hall of Fame Awardee

as Best Commercial Bank Respondent for Overseas Filipino Remittances for having won the award for three straight years.

from Overseas Filipinos;



Investors Service has affirmed the Ba2/NP local and foreign currency deposit ratings of PNB and changed the outlook from stable to positive.

n May 2014, Moody's

Union Bank of Switzerland - CHF

## **PRODUCTS** AND SERVICES

**DEPOSITS AND RELATED SERVICES** 

Liquidity Management

	<i>e</i> -Collect
Peso Accounts	Auto-Debit Arrangement (ADA)
Current Accounts	PDC Warehousing
Budget Checking Account	Deposit Pick-up Services
Regular Checking Account	Cash Mover
PNBig Checking Account	Retail Cash Mover
Priority One Checking Account	Payments Management
Executive Checking Account	Electronic Funds Transfer
Combo Checking Account	Corporate <i>e</i> -Pay
Negotiable Order of Withdrawal (N.O.W.)	Auto-Pay
Advantage Account	Executive Checking Account (ECA)
Savings Accounts	Executive Check Online
Passbook Savings Account	Cash Over-the-Counter
Superteller ATM Account/Debit MasterCard ATM Savings Account	Payroll Services
TAP MasterCard Savings Account	Paywise
OFW Savings Account	Paywise Plus
Direct Deposit Program	Government Payments
SSS Pensioners Account	BIR e-Tax / PNB e-Tax
GSIS Pensioners Account	SSS Net (via Bancnet)
Prime Savings Account	SSS SMB-PB
Cash Card	Philhealth
Star Kiddie Club	PNB iTax
Top Saver	
Time Deposit Accounts	Electronic Banking Services
Regular Time Deposit Account	Internet Banking System (IBS)
PNBig Savings Account	Phone Banking
Wealth Multiplier Account	Mobile Banking (Proprietary)
Treasury Nego	Automated Teller Machine
Market Rate Savings Deposit Account	
Top Provider Plus Time Deposit Account	Other Services
	Conduit Clearing Arrangement
Dollar Accounts	Safety Deposit Boxes
Current Accounts	
Greencheck Account	BANCASSURANCE
Savings Accounts	
OFW Dollar Savings Account	Non-Life Insurance
Dollar Savings Account	Auto Protector Plan/Motor Safe Plus
Direct Deposit Dollar Savings Account	House Protector Plan/Home Safe Plus
Time Deposit Accounts	6-in-1 Family Accident Protector Plan
Greenmarket	Stay Safe Plus
Dollar M.I.N.T. Account	ATM Safe
Dollar Treasury Nego	
Dollar Wealth Multiplier Account	Life Insurance
Top Dollar Time Deposit Account	Premier Life Peso
	Premier Life Dollar
Other Foreign Currency Accounts	Velocity
Savings Accounts	Peso Intensify!
Euro Savings Account	Milestone Protect 360
Renminbi Savings Account	Milestone
Time Deposit Accounts	Bida!
Euro Time Deposit Account	Hero
Renminbi Time Deposit Account	Achievers
C I M	Stars
Cash Management Solutions	Air Lite
Account Management	Yearly Renewable and Convertible Term Plan
	WALLON

Vertex Opulence

Collections Management

```
Optimal Power Peso
    Optimal Power Dollar
    Optimum Gold
    Optimum Green
    Diversify Peso
    Diversify Dollar
    Group Secure
    Group Advantage
    Group Shield
    Group Protect
    Healthy Ka, Pinoy
REMITTANCE PRODUCTS AND SERVICES
Global Filipino Card (PHP, USD)
Overseas Bills Payment System
Credit to Other Banks (PHP, USD)
Door-to-Door Delivery
    Cash Delivery
    Check Delivery
    U.S. Dollar Delivery (selected Metro Manila Areas)
Cash Pick-Up
    Peso Pick-up (Domestic Branches)
    U.S. Dollar Pick-up (Metro Manila and selected
        Provincial Branches only)
Remittance Cards (7-Eleven in Hong Kong)
Remittance Channels
    Web Remittance
    Phone Remittance
    Mail-In Remittance
    Agent Remittance System
Other Services
    Remittance Tracker
    Remittance Text Alert
FUND TRANSFER AND RELATED SERVICES
S.W.I.F.T. Transfer – Incoming/Outgoing
FX Outward Telegraphic Transfer (FXOTT)
Gross Settlement Real Time (GSRT) - Incoming/Outgoing - USD
Real Time Gross Settlement (RTGS) - Incoming/Outgoing - PHP
Electronic Peso Clearing System (EPCS)
Philippine Domestic Dollar Transfer System (PDDTS)
Demand Drafts
Cashier's/Manager's Checks
Travel Funds
    FX Currency Notes
Domestic Telegraphic Transfer
Regular Collection Service (Foreign and Domestic)
    Wells Fargo Bank NA - USD Final Credit Service (FCS)
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Deutsche Bank NY – USD Preferred Collection Service (PCS)

Canadian Imperial Bank of Commerce - CAD

Allied Bank (UK) Plc - GBP

PNB Singapore – SGD

PNB Hong Kong - HKD

National Australia Bank - AUD

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Australia New Zealand Bank - AUD, NZD
   Deutsche Bank Frankfurt – EUR
Standard Collection Service
    Deutsche Bank NY - USD
   Wells Fargo Bank NA - USD Individual Collection
    PNB Singapore – USD
    Deutsche Bank AG – Other currencies
Cash Letter
    Deutsche Bank NY - USD
    Wells Fargo Bank NA - USD
    PNB Branches - Other Third Currencies for collection only
TREASURY PRODUCTS AND SERVICES
Foreign Exchange Conversion in the Spot Currency Market
    USD/PHP
    USD/JPY
    USD/CNY
    EUR/USD
   GBP/USD
   USD/Other Currencies
Financial Hedging Instruments
    Foreign Exchange Forward Contracts
        USD/PHP
        USD/JPY
        EUR/USD
    Foreign Exchange Swap Contracts
        USD/PHP
        USD/JPY
        EUR/USD
    Cross Currency Swaps
        USD/PHP
    Philippine Peso Interest Rate Swaps
Local (PHP) and Foreign Currency Denominated Fixed Income Securities
    Securities issued by the Republic of the Philippines
        Treasury Bills
        Treasury Bonds
        Retail Treasury Bonds
        USDollar denominated ROPs
        EUR denominated ROPs
    Securities issued by Corporations and Financial Institutions
      in the Philippines
        Corporate Bonds
        Long Term Negotiable Certificates of Deposits
        Unsecured Subordinated Debt
     Securities issued by the United States of America
        Treasury Bills
        Treasury Bonds
```

### **PRODUCTS** AND SERVICES

Local and Foreign Currency Denominated Short-term Money Market Instruments Certificates of Time Deposits

#### TRADE FINANCE SERVICES

**Export Services** Advising of Letters of Credit Confirmation of Letters of Credit Export Financing **Pre-Shipment Export Financing** 

Post Shipment Financing

**Import Services** 

Issuance and Negotiation of Letters of Credit (Foreign/Domestic) Issuance of Shipside Bonds/Shipping Guarantees

Trust Receipt Financing

Servicing of Importations and Sale of Foreign Exchange (FX) for Trade in USD and major third currencies including

RMB/Chinese Yuan

Letters of Credit (LC)

Collection Documents - D/P, DA/OA

Direct Remittance (D/R)

Advance Payment

Forward Contracts for Future Import Payment

Servicing of Collection and Payment of Advance and Final Customs Duties for all ports in the Philippines covered under the E2M project of the Bureau of Customs Project Abstract Secure (PAS5)

Special Financing Services

BSP e-Rediscounting Facility for Export and Import Transactions Issuance of Standby Letters of Credit to serve the following bank quarantee requirements:

Loan Repayment Guarantee Advance Payment Bonds

Bid Bonds

Performance Bonds

Other Bonds

Issuance of Standby Letters of Credit under PNB's "Own a

Philippine Home Loan Program"

Issuance and Servicing of Deferred Letters of Credit as mode of payment for:

Importation or Local Purchase of Capital Goods Services Rendered (e.g., Construction/Installation of Infrastructure Projects, etc.)

#### **LENDING SERVICES**

Corporate/Institutional Loans Credit Lines Revolving Credit Line (RCL)

Non-revolving Credit Line Omnibus Line

**Export Financing Facilities** 

**Export Advance Loan** 

**Export Advance Line** 

Bills Purchased Lines

Domestic Bills Purchased Line Export Bills/Drafts Purchased Line

Discounting Line

Import-Related Transactions

Letters of Credit Facility

Trust Receipt Facility

Risk Participation

Standby Letters of Credit - Foreign/Domestic Deferred Letters of Credit - Foreign/Domestic

Term Loans

Medium-and Long-Term Loan

Short-Term Loan

**Project Financing** 

Loans Against Deposit Hold Out

Time Loans

Agricultural

Commercial

Structured Trade Finance **Export Credit Agency Lines** 

**US-EXIM Guarantee Program** 

Specialized Lending Programs

**DBP Wholesale Lending Facilities** 

LBP Wholesale Lending Facilities SSS Wholesale Lending Facilities

BSP Rediscounting Facility

Sugar Financing Program

Sugar Crop Production Line (SCPL)

Sugar Quedan Financing Line (SQFL)

Time Loan Agricultural (TLA) Operational Loan (OpL)

Small Business Loans for SMEs Domestic Bills Purchased Line

Term Loan

Local Guarantee Facilities

PhilEXIM Guarantee

SB Corp. Guarantee Program

LGU Guarantee

Loans to Local Government Units (LGUs)

Term Loans

Import LC Facility Against Loan or Cash

Domestic Letters of Credit Against Loan or Cash

Loans Against Deposit Hold Out

Credit Facilities to Government-Owned and Controlled Corporations/

National Government Agencies/Public Utilities (GOCCs/NGAs/PUs)

Project Financing Term Loans

Credit Lines

**Export Financing Facilities** 

Bills Purchased Lines

Import Letters of Credit/Documents Against Acceptance/Documents

Against Payment/Trust Receipts Line

Standby Letters of Credit Structured Trade Finance

**Export Credit Agency Lines** 

Guarantee Program

LGU Bond Flotation (thru PNB Capital and Investment Corp.)

Loans Against Deposit Hold Out

Consumer Loans

PNB Housing Loan

PNB Home Flexi Loan

PNB Auto Loan

PNB Salary Loan

Own a Philippine Home Loan (OPHL)

Global Filipino Auto Loan (Overseas Auto Loan)

Contract to Sell Financing

Credit Cards

Essentials and Platinum MasterCard

Essentials, Platinum, and World Mabuhay Miles MasterCard

Classic and Gold Visa

Platinum and Diamond UnionPay

#### TRUST PRODUCTS AND SERVICES

Unit Investment Trust Funds (UITF)

Money Market Funds

PNB Prime Peso Money Market Fund

PNB Prime Dollar Money Market Fund

PNB Global Filipino Peso Money Market Fund

PNB Global Filipino Dollar Money Market Fund

PNB DREAM Builder Money Market Fund

PNB Institutional Money Market Fund

Intermediate-Term Bond Funds

PNB Plus Intermediate Term Bond Fund

PNB Profit Dollar Intermediate Term Bond Fund

Allied Unit Performance GS Fund

Allied Unit Performance Dollar Fund

**Balanced Funds** 

PNB Prestige Balanced Fund

**Equity Funds** 

PNB Enhanced Phil-Index Reference Fund

PNB High Dividend Fund

Allied Unit Performance Equity Fund

Personal Trust Products

Living Trust

Investment Management Account (IMA)

Estate Planning Pinnacle Club **Testamentary Trust**  Corporate Trust Products

Corporate Fund Management

Employee Benefit Trust/Retirement Fund

Pre-Need Accounts

Other Fiduciary Trust Products and Services

Escrow

Guardianship

Life Insurance Trust Facility/Loan Agency

Trust Under Indenture

LGU Bonds Trusteeship

Stock Transfer Agency Securitization

#### **SUBSIDIARIES**

Banking

Allied Banking Corporation (Hong Kong) Limited

ACR Nominees Limited

Allied Commercial Bank

**PNB Savings Bank** PNB (Europe) PLC

Holding Company PNB Holdings Corporation

PNB International Investments Corporation

Investment Banking

PNB Capital and Investment Corporation

Leasing and Financing

Allied Leasing and Finance Corporation

Japan-PNB Leasing and Finance Corporation

Japan-PNB Equipment Rentals Corporation

Lending PNB Global Remittance and Financial Company (HK) Limited

Life Insurance

PNB Life Insurance, Inc.

Non-Life Insurance

PNB General Insurers Co., Inc.

Remittance

PNB Remittance Centers, Inc. PNB Remittance Company (Canada) PNB Remittance Company (Nevada)

PNB Global Remittance and Financial Company (HK) Limited

Stock Brokerage PNB Securities, Inc.

## **FINANCIAL STATEMENTS**

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## STATEMENT OF MANAGEMENT'S RESPONSIBILITY 2014 ANNUAL REPORT EXEMPLIFYING FILIPINO BANKING EXCELLENCE FOR FINANCIAL STATEMENTS

The management of Philippine National Bank is responsible for the preparation and fair presentation of the consolidated and parent company financial statements as of December 31, 2014 and 2013 and January 1, 2013 and for each of the years ended December 31, 2014, 2013 and 2012, including the additional components attached therein, in accordance with the Philippine Financial Reporting Standards. This responsibility includes designing and implementing internal controls relevant to the preparation and fair presentation of consolidated and parent company financial statements that are free from material misstatement, whether due to fraud or error, selecting and applying appropriate accounting policies, and making accounting estimates that are reasonable in the circumstances.

The Board of Directors reviews and approves the consolidated and parent company financial statements and submits the same to the stockholders.

SyCip, Gorres, Velayo & Co., the independent auditors appointed by the stockholders, has examined the consolidated and parent company financial statements of Philippine National Bank in accordance with Philippine Standards on Auditing, and in its report to the stockholders, has expressed its opinion on the fairness of presentation upon completion of such examination.

Chairman of the Board

President

NELSON C. REYES Executive Vice President & Chief Financial Officer

1 4 APR 2015)

SUBSCRIBED AND SWORN to before me this \_\_\_\_\_ day of April 2015 affiants exhibiting to me their Passport No., as follows:

Passport No. Florencia G. Tarriela EB6620757 Reynaldo A. Maclang EC0299319 EC3050873 Nelson C. Reyes

Date of Issue October 23, 2012 February 14, 2014 December 20, 2014

Place of Issue DFA Manila DFA Manila DFA NCR South

Page No. Book No. Series of 2015 ATTY, MARILA N. SISON-BALAQUIOT Commission No. 14-04; Roll No. 45151 Notary Public for Easay City until 12/31/15 9" Floor FNB Financial Center Pres. D.F. Macapagal Blvd., Pasay City PTR No. 4203776/01-05-15/Pasay City IBP No. 982957/01-06-15/Manifa II

#### **INDEPENDENT AUDITOR'S REPORT**

The Stockholders and the Board of Directors Philippine National Bank PNB Financial Center President Diosdado Macapagal Boulevard Pasay City

## **Report on the Financial Statements**

We have audited the accompanying consolidated financial statements of Philippine National Bank and Subsidiaries (the Group) and the parent company financial statements of Philippine National Bank (the Parent Company), which comprise the consolidated and parent company statements of financial position as at December 31, 2014 and 2013, and the statements of income, statements of comprehensive income, statements of changes in equity and statements of cash flows for each of the three years in the period ended December 31, 2014, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Philippine Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with Philippine Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

**2014 ANNUAL REPORT** EXEMPLIFYING **FILIPINO BANKING EXCELLENCE** 

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the consolidated and parent company financial statements present fairly, in all material respects, the financial position of the Group and of the Parent Company as at December 31, 2014 and 2013, and their financial performance and their cash flows for each of the three years in the period ended December 31, 2014 in accordance with Philippine Financial Reporting Standards.

## Report on the Supplementary Information Required Under Revenue Regulations 15-2010

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information required under Revenue Regulations 15-2010 in Note 41 to the financial statements is presented for purposes of filing with the Bureau of Internal Revenue and is not a required part of the basic financial statements. Such information is the responsibility of the management of Philippine National Bank. The information has been subjected to the auditing procedures applied in our audit of the basic financial statements. In our opinion, the information is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

SYCIP GORRES VELAYO & CO.

Vicky Lee Salas

Partner |

CPA Certificate No. 86838

SEC Accreditation No. 0115-AR-3 (Group A), February 14, 2013, valid until February 13, 2016

Tax Identification No. 129-434-735

BIR Accreditation No. 08-001998-53-2015,

March 17, 2015, valid until March 16, 2018 PTR No. 4751290, January 5, 2015, Makati City

March 27, 2015

## STATEMENTS OF FINANCIAL POSITION

#### (In Thousands)

December 31			Consolidated			Parent Company	
Case	I-	Decem		January 1			January 1
ASSESTION   Policy			2013	2013			2013
Cash and Other Cash Items							(As Restated -
Cash and Other Cash Items   Pi4,624,89   Pi1,804,746   Pi5,909,08   Pi3,86,078   Pi,900,005   Pi5,848,225   Note from Bangk Sontral ang Pilipinas (Note 7 and 17)   105,773,685   153,169,330   37,175,399   S5,415,467   146,079,249   36,531,437   32,93782   Interbank Loans Receivable (Note 8)   7,671,437   8,405,250   11,498,756   7,671,437   8,405,250   11,498,756   7,671,437   8,405,250   11,498,756   7,671,437   8,405,250   11,498,756   7,671,437   8,405,250   11,498,756   7,671,437   8,405,250   11,498,756   7,671,437   8,405,250   11,498,756   7,671,437   8,405,250   11,498,756   7,671,437   8,405,250   11,498,756   7,671,437   8,405,250   11,498,756   7,671,437   8,405,250   11,498,756   7,671,437   8,405,250   13,405,000   7,671,437   8,405,250   13,405,000   7,671,437   8,405,250   13,405,000   7,671,437   8,405,100   7,671,437   8,405,250   13,405,000   13,405,000   13,405,100   1		2014	Note 2)	,	2014	*	Note 2
Due from Bangko Sentral pr Bilipinas (Notes 74)   105,773,685   53,169,330   37,173,399   53,415,467   146,079,249   30,531,075   146,079,249   30,531,075   146,079,249   30,531,075   149,075	ASSETS						
Notes 7 and 17	Cash and Other Cash Items	₽14,628,489	₽11,804,746	₽5,599,088	₽13,865,078	₽9,700,005	₽5,548,325
Due from Other Banks (Note 34)   15.91,406   14.81,151   4.04,2769   5.13,387   6.146,134   3.2393.78     Sceurites Held Under Agreements to Reseal Financial Assets at Fair Value Through Profit	Due from Bangko Sentral ng Pilipinas						
Interhank Loams Receivable (Note 8)	(Notes 7 and 17)	105,773,685	153,169,330	37,175,399	95,415,467	146,079,249	36,531,047
Securities Held Under Agreements to Resell   Financial Assets # Fair Value Through Profit or Loss (Note 9)	Due from Other Banks (Note 34)	15,591,406	14,881,541	4,042,769	5,013,357	6,146,134	3,293,782
Francal Assets at Fair Value Through Profit or Loss (Note 9)	Interbank Loans Receivable (Note 8)	7,671,437	8,405,250	11,498,756	7,671,437	8,405,250	11,498,756
or Loss (Note 9)         17,351,626         11,709,348         4,023,065         6,099,510         3,845,673         3,956,094           Available-for-Sale Investments (Note 9)         12,097,066         17,097,478         3,142,210         55,411,588         72,696,199         4,746,094           Loams and Receivables (Notes 10 and 34)         316,253,021         274,276,08         144,230,665         289,021,394         255,415,30         19,253,30         19,254,486         18,89,20         13,247,46           Investments in Subsidiaries and an Associate (Note 12)         2         23,91,255         24,102,612         13,027,31         6,399,16         6,399,16         13,277,40         13,127,172         18,683,415         18,889,20         13,247,46           Investment Properties (Notes 13 and 35)         20,248,482         21,459,62         15,493,30         19,759,903         21,224,94         4,253,87           Deferred Tax Assets (Note 31)         2,294,824         2,339,83         1,317,283         2,939,349         1,029,423         1,03,337         2,832,38           Intangible Assets (Note 14)         2,294,824         2,338,537         1,3375,407         3,375,407         13,375,407         13,375,407         13,375,407         13,375,407         13,375,407         13,416,408         2,229,101         2,22,22,23		_	-	18,300,000	_	-	18,300,000
Available-for-Sale Investments (Note 9)							
Hold-O-Maturity Investments (Note 9)   22,970,306							
Lans and Receivables (Notes 10 and 34)   316,253,021   274,276,083   144,230,665   289,021,394   255,435,530   139,523,676   179,676,126   1		, ,	80,304,149	66,997,479		72,696,109	64,764,040
Property and Equipment (Note 11)   19,574,383   19,765,126   13,427,172   18,683,415   18,889,220   13,247,461			-	-		_	-
Investments in Subsidiaries and an Associate (Note 12)				, ,	, ,	, ,	, ,
Choice 120		19,574,383	19,765,126	13,427,172	18,683,415	18,889,220	13,247,461
Investment Properties (Notes 13 and 35)   20,248,482   21,452,962   15,493,026   19,752,903   21,224,934   13,425,877     Deferred Tax Assets (Note 14)   22,94,824   2,378,040   377,022   2,200,102   2,280,136   371,505     Goodwill (Notes 14 and 37)   13,375,407   13,375,407   13,375,407   13,375,407   13,375,407   13,375,407   13,375,407   14,78,455   2,810,178   1,464,635     TOTAL ASSETS   P625,445,832   P616,275,620   P328,272,865   P578,116,577   P575,594,251   P323,165,796     LIABILITIES AND EQUITY   LIABILITIES ON POINT   P101,561,040   P101,56							
Deferred Tax Ássets (Note 31)	( ) /	_					
Intangible Assets (Note 14)		, ,			, ,		
Coodwill (Notes 14 and 37)				, ,		, ,	
Other Assets (Note 15)         5,159,331         3,436,355         1,777,820         4,178,455         2,810,178         1,464,683           TOTAL ASSETS         \$625,445,832         \$616,275,620         \$9328,272,865         \$758,116,577         \$757,594,251         \$932,165,796           LIABILITIES AND EQUITY         LIABILITIES (Notes 17 and 34)         Permand         \$101,561,040         \$125,359,053         \$28,152,296         \$100,322,249         \$118,010,984         \$28,417,452           Eavings         293,201,308         285,542,213         \$192,793,260         284,837,113         282,722,724         \$192,824,803           Time         52,881,409         51,464,182         \$19,908,821         47,287,301         47,698,807         20,164,426           Financial Liabilities at Fair Value Through Profit or Loss (Note 18)         10,862,025         8,074,895         6,479,821         44,264         163,084         6,798,21           Bills and Acceptances Payable (Notes 19 and 34)         10,862,025         8,074,895         6,479,821         44,264         163,084         6,798,21           Bills and Acceptances Payable (Note 21)         9,969,498         9,953,651         9,938,816         9,969,498         9,953,651         9,969,498         9,953,651         9,969,498         9,953,651         9,969,498         9,9		, ,		3//,022			3/1,505
P101,561,040   P125,359,053   P28,152,296   P100,322,249   P118,010,984   P28,417,452   P323,165,796   P328,152,296   P328,152,296   P328,837,113   P328,152,776   P328,837,985   P328,152,296   P328,837,113   P328,152,776   P328,837,985   P328,152,296   P328,837,113   P328,732,776   P328,837,985   P328,8							1 464 602
LIABILITIES   ADD EQUITY   LIABILITIES   Deposit Liabilities (Notes 17 and 34)							
Page	TOTAL ASSETS	₽625,445,832	₱616,275,620	₱328,272,865	₽578,116,577	₽575,594,251	₱323,165,796
Financial Liabilities at Fair Value Through Profit or Loss (Note 18)  10,862,025  8,074,895  6,479,821  44,264  163,084  6,479,821  8,074,895  6,479,821  18,526,044  13,484,476  12,718,811  Accrued Taxes, Interest and Other Expenses (Note 20)  5,441,349  5,523,523  3,914,290  5,035,156  5,009,163  3,720,765  Subordinated Debt (Note 21)  9,969,498  9,953,651  9,938,816  9,969,498  9,953,651  9,938,816  0,969,498  9,953,651  14,406,675  18,526,044  13,484,476  12,718,811  18,526,044  18,484  14,050  70,001  6,186  147,911  17,285,251  18,629,173  20,897,845  13,398,883  14,787,05  14,406,675  14,406,675  14,406,675  14,406,675  14,406,675  18,764,331  18,764,331  18,764,311  18,764,3	Demand Savings	293,201,308	285,542,213	192,793,260	284,837,113	282,722,724	₱28,417,452 192,824,803 20,164,420
Financial Liabilities at Fair Value Through Profit or Loss (Note 18) Bills and Acceptances Payable (Notes 19 and 34) Accrued Taxes, Interest and Other Expenses (Note 20) Subordinated Debt (Note 21) Subordinated Debt (Note 21) Subordinated Debt (Note 22) Say 3,332,758 Subordinated Debt (Note 22) Say 3,332,758 Say 3,97,05 Say 3,97	Time						
Profit or Loss (Note 18)         10,862,025         8,074,895         6,479,821         44,264         163,084         6,479,821           Bills and Acceptances Payable (Notes 19 and 34)         19,050,058         13,171,997         13,076,901         18,526,044         13,484,476         12,718,811           Accrued Taxes, Interest and Other Expenses (Note 20)         5,441,349         5,523,523         3,914,290         5,035,156         5,009,163         3,720,766           Subordinated Debt (Note 21)         9,969,498         9,953,651         9,938,816         9,969,498         9,953,651         9,938,816           Income Tax Payable         85,505         48,448         149,050         70,001         6,186         147,911           Other Liabilities (Note 22)         33,332,758         34,798,705         17,285,251         18,629,173         20,897,845         13,398,883           EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT COMPANY         49,965,587         43,448,337         26,489,837         49,965,587         43,448,337         26,489,837         49,965,587         43,448,337         26,489,837         49,965,587         43,448,337         26,489,837         49,965,587         43,448,337         26,489,837         49,965,587         43,448,337         26,489,837         537,620         524,003         569,887 <td>Financial Liabilities at Fair Value Through</td> <td>117,010,757</td> <td>102,303,110</td> <td>210,031,377</td> <td>102,110,000</td> <td>110, 132,313</td> <td>211,100,075</td>	Financial Liabilities at Fair Value Through	117,010,757	102,303,110	210,031,377	102,110,000	110, 132,313	211,100,075
Bills and Acceptances Payable (Notes 19 and 34)         19,050,058         13,171,997         13,076,901         18,526,044         13,484,476         12,718,811           Accrued Taxes, Interest and Other Expenses (Note 20)         5,441,349         5,523,523         3,914,290         5,035,156         5,009,163         3,720,766           Subordinated Debt (Note 21)         9,969,498         9,953,651         9,938,816         9,969,498         9,953,651         9,938,816           Income Tax Payable         85,505         48,448         149,050         70,001         6,186         147,911           Other Liabilities (Note 22)         33,332,758         34,798,705         17,285,251         18,629,173         20,897,845         13,398,833           EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT COMPANY         49,965,587         43,448,337         26,489,837         49,965,587         43,448,337         26,489,837         49,965,587         43,448,337         26,489,837         49,965,587         43,448,337         26,489,837         49,965,587         43,448,337         26,489,837         49,965,587         43,448,337         26,489,837         49,965,587         43,448,337         26,489,837         49,965,587         43,448,337         26,489,837         49,965,587         43,448,337         26,489,837         49,965,587         4	e e	10,862,025	8.074.895	6.479.821	44,264	163.084	6.479.821
Accrued Taxes, Interest and Other Expenses (Note 20)		19,050,058	13,171,997	13,076,901	18,526,044	13,484,476	12,718,811
Subordinated Debt (Note 21)         9,969,498         9,953,651         9,938,816         9,969,498         9,953,651         9,938,816           Income Tax Payable         85,505         48,448         149,050         70,001         6,186         147,911           Other Liabilities (Note 22)         33,332,758         34,798,705         17,285,251         18,629,173         20,897,845         13,398,883           EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT COMPANY         49,965,587         43,448,337         26,489,837         49,965,587         43,448,337         26,489,837           Capital Stock (Note 25)         49,965,587         43,448,337         26,489,837         49,965,587         43,448,337         26,489,837           Surplus Reserves (Note 25)         31,331,251         26,499,909         2,037,272         31,331,251         26,499,909         2,037,272           Surplus (Note 25)         18,702,394         13,357,342         8,165,143         16,019,048         11,613,316         6,188,017           Net Unrealized Gain (Loss) on Available-for-Sale Investments (Note 9)         (2,336,142)         (3,581,865)         1,037,252         (2,276,501)         (3,400,929)         904,686           Remeasurement Losses on Retirement Plan (Note 25)         (59,854)         291,371         (992,620)         68,60	Accrued Taxes, Interest and Other Expenses						
Income Tax Payable	(Note 20)	5,441,349	5,523,523	3,914,290	5,035,156	5,009,163	3,720,769
Other Liabilities (Note 22)         33,332,758         34,798,705         17,285,251         18,629,173         20,897,845         13,398,883           EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT COMPANY         526,384,950         533,936,667         291,698,506         484,720,799         497,946,920         287,811,686           EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT COMPANY         Capital Stock (Note 25)         49,965,587         43,448,337         26,489,837         49,965,587         43,448,337         26,489,837           Capital Paid in Excess of Par Value (Note 25)         31,331,251         26,499,909         2,037,272         31,331,251         26,499,909         2,037,272         31,331,251         26,499,909         2,037,272         31,331,251         26,499,909         2,037,272         31,331,251         26,499,909         2,037,272         31,331,251         26,499,909         2,037,272         31,331,251         26,499,909         2,037,272         31,331,251         26,499,909         2,037,272         31,331,251         26,499,909         2,037,272         31,331,251         26,499,909         2,037,272         31,331,251         26,499,909         2,037,272         31,331,251         26,490,909         2,037,272         31,331,251         26,490,909         2,037,272         31,331,251         26,490,909         2,037,272	Subordinated Debt (Note 21)	9,969,498	9,953,651	9,938,816	9,969,498	9,953,651	9,938,816
EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT COMPANY Capital Stock (Note 25)	Income Tax Payable	85,505	48,448	149,050	70,001	6,186	147,911
EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT COMPANY Capital Stock (Note 25) 49,965,587 43,448,337 26,489,837 49,965,587 43,448,337 26,489,837 49,965,587 43,448,337 26,489,837 49,965,587 43,448,337 26,489,837 49,965,587 43,448,337 26,489,837 49,965,587 43,448,337 26,489,837 26,489,837 26,499,909 2,037,272 31,331,251 26,499,909 2,037,272 21,000 21,00	Other Liabilities (Note 22)	33,332,758	34,798,705	17,285,251	18,629,173	20,897,845	13,398,883
Capital Stock (Note 25)		526,384,950	533,936,667	291,698,506	484,720,799	497,946,920	287,811,686
Capital Paid in Excess of Par Value (Note 25)         31,331,251         26,499,909         2,037,272         31,331,251         26,499,909         2,037,272           Surplus Reserves (Notes 25 and 33)         537,620         524,003         569,887         537,620         524,003         569,887           Surplus (Note 25)         18,702,394         13,357,342         8,165,143         16,019,048         11,613,316         6,188,017           Net Unrealized Gain (Loss) on Available-for-Sale Investments (Note 9)         (2,336,142)         (3,581,865)         1,037,252         (2,276,501)         (3,400,929)         904,686           Remeasurement Losses on Retirement Plan (Note 29)         (2,292,833)         (1,278,372)         (781,900)         (2,249,830)         (1,262,899)         (773,837)           Accumulated Translation Adjustment (Note 25)         (59,854)         291,371         (992,620)         68,603         225,594         (61,752)           Parent Company Shares Held by a Subsidiary (Note 25)         -         -         -         (4,740)         -							
Surplus Reserves (Notes 25 and 33)         537,620         524,003         569,887         537,620         524,003         569,887           Surplus (Note 25)         18,702,394         13,357,342         8,165,143         16,019,048         11,613,316         6,188,017           Net Unrealized Gain (Loss) on Available-for-Sale Investments (Note 9)         (2,336,142)         (3,581,865)         1,037,252         (2,276,501)         (3,400,929)         904,686           Remeasurement Losses on Retirement Plan (Note 29)         (2,292,833)         (1,278,372)         (781,900)         (2,249,830)         (1,262,899)         (773,837)           Accumulated Translation Adjustment (Note 25)         (59,854)         291,371         (992,620)         68,603         225,594         (61,752)           Parent Company Shares Held by a Subsidiary (Note 25)         -         -         -         (4,740)         -         -         -         -           (Note 25)         95,848,023         79,260,725         36,520,131         93,395,778         77,647,331         35,354,110           NON-CONTROLLING INTERESTS (Note 12)         3,212,859         3,078,228         54,228         -         -         -         -           99,060,882         82,338,953         36,574,359         93,395,778         77,647,331		, ,		, ,	, ,	, ,	26,489,837
Surplus (Note 25)   18,702,394   13,357,342   8,165,143   16,019,048   11,613,316   6,188,017     Net Unrealized Gain (Loss) on Available-for-Sale Investments (Note 9)   (2,336,142)   (3,581,865)   1,037,252   (2,276,501)   (3,400,929)   904,686     Remeasurement Losses on Retirement Plan (Note 29)   (2,292,833)   (1,278,372)   (781,900)   (2,249,830)   (1,262,899)   (773,837,837,936)   (1,262,899)   (1,278,372)   (1		31,331,251		, ,	31,331,251	, ,	
Net Unrealized Gain (Loss) on Available-for-Sale Investments (Note 9)         (2,336,142)         (3,581,865)         1,037,252         (2,276,501)         (3,400,929)         904,686           Remeasurement Losses on Retirement Plan (Note 29)         (2,292,833)         (1,278,372)         (781,900)         (2,249,830)         (1,262,899)         (773,837)           Accumulated Translation Adjustment (Note 25)         (59,854)         291,371         (992,620)         68,603         225,594         (61,752)           Parent Company Shares Held by a Subsidiary (Note 25)         -         -         -         (4,740)         -         -         -         -           95,848,023         79,260,725         36,520,131         93,395,778         77,647,331         35,354,110           NON-CONTROLLING INTERESTS (Note 12)         3,212,859         3,078,228         54,228         -		/			,		
Sale Investments (Note 9)         (2,336,142)         (3,581,865)         1,037,252         (2,276,501)         (3,400,929)         904,686           Remeasurement Losses on Retirement Plan (Note 29)         (2,292,833)         (1,278,372)         (781,900)         (2,249,830)         (1,262,899)         (773,837)           Accumulated Translation Adjustment (Note 25)         (59,854)         291,371         (992,620)         68,603         225,594         (61,752)           Parent Company Shares Held by a Subsidiary (Note 25)         -         -         -         (4,740)         -         -         -         -           NON-CONTROLLING INTERESTS (Note 12)         3,212,859         3,078,228         54,228         -         -         -         -           99,060,882         82,338,953         36,574,359         93,395,778         77,647,331         35,354,110		18,702,394	13,357,342	8,165,143	16,019,048	11,613,316	6,188,017
(Note 29)	Sale Investments (Note 9)	(2,336,142)	(3,581,865)	1,037,252	(2,276,501)	(3,400,929)	904,686
Accumulated Translation Adjustment (Note 25)         (59,854)         291,371         (992,620)         68,603         225,594         (61,752)           Parent Company Shares Held by a Subsidiary (Note 25)         -         -         -         (4,740)         - </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>							
Parent Company Shares Held by a Subsidiary (Note 25)         -         -         -         (4,740)         -         -         -         -           NON-CONTROLLING INTERESTS (Note 12)         95,848,023 3,212,859         79,260,725 3,078,228         36,520,131 54,228         93,395,778 54,228         77,647,331 77,647,331         35,354,110 35,354,110           99,060,882         82,338,953         36,574,359         93,395,778 93,395,778         77,647,331         35,354,110				. , ,			,
(Note 25)         -         -         (4,740)         -		(59,854)	291,371	(992,620)	68,603	225,594	(61,752
NON-CONTROLLING INTERESTS (Note 12)         95,848,023 (3,078,228)         79,260,725 (3,520,131)         33,395,778 (7,647,331)         77,647,331 (35,354,110)           99,060,882         82,338,953 (36,574,359)         36,574,359 (33,395,778)         77,647,331 (35,354,110)							
NON-CONTROLLING INTERESTS (Note 12)         3,212,859         3,078,228         54,228         -	(Note 25)						
<b>99,060,882</b> 82,338,953 36,574,359 <b>93,395,778</b> 77,647,331 35,354,110					93,395,778	77,647,331	35,354,110
	NON-CONTROLLING INTERESTS (Note 12)			,	_	_	
TOTAL LIABILITIES AND EQUITY		, ,					
	TOTAL LIABILITIES AND EQUITY	₽625,445,832	<b>₽</b> 616,275,620	₽328,272,865	<b>₽</b> 578,116,577	<b>₽</b> 575,594,251	<b>₽</b> 323,165,796

See accompanying Notes to Financial Statements.

## STATEMENTS OF INCOME

2014 ANNUAL REPORT EXEMPLIFYING FILIPINO BANKING EXCELLENCE

#### (In Thousands, Except Earnings per Share)

<del>-</del>		Consolidated	V E LIE		Parent Company	
		2012	Years Ended D	December 31	2012	201
		2013	2012		2013 (As Restated -	2012 (As Restated
	2014	(As Restated - Note 2)	(As Restated - Note 2)	2014	Note 2)	Note
	2014	140tc 2)	Note 2)	2014	Note 2)	Note
INTEREST INCOME ON						
Loans and receivables (Notes 10 and 34)	₽15,191,171	₽13,118,464	₽7,451,352	₽13,994,793	₱12,558,709	₽7,313,93
Trading and investment securities (Note 9)	3,389,450	3,756,195	3,235,754	2,938,727	3,409,591	3,140,38
Deposits with banks and others (Notes 7 and 34)	1,919,766	1,585,522	659,295	1,616,415	1,361,825	633,71
Interbank loans receivable (Note 8)	19,218	19,852	14,207	19,219	18,101	14,20
	20,519,605	18,480,033	11,360,608	18,569,154	17,348,226	11,102,23
INTEREST EXPENSE ON						
Deposit liabilities (Notes 17 and 34)	2,788,400	3,655,381	3,099,782	2,614,956	3,569,034	3,112,51
Bills payable and other borrowings (Notes 19,						
21 and 34)	856,927	1,076,113	1,285,120	801,114	1,027,124	1,227,69
	3,645,327	4,731,494	4,384,902	3,416,070	4,596,158	4,340,20
NET INTEREST INCOME	16,874,278	13,748,539	6,975,706	15,153,084	12,752,068	6,762,02
TET EVIEREST EVCOME	10,074,270	15,7 10,555	0,775,700	13,133,004	12,732,000	0,702,02
Service fees and commission income						
(Note 26)	3,545,363	3,489,065	2,224,477	2,872,162	2,611,282	1,606,23
Service fees and commission expense (Note 34)	1,004,582	1,079,749	421,372	351,287	380,154	146,34
NET SERVICE FEES AND COMMISSION						
INCOME	2,540,781	2,409,316	1,803,105	2,520,875	2,231,128	1,459,89
Net insurance premiums (Note 27)	2,012,773	1,816,110	526,404		_	
Net insurance benefits and claims (Note 27)	1,287,497	2,306,086	302,656		<del>-</del>	
NET INSURANCE PREMIUMS (BENEFITS						
AND CLAIMS)	725,276	(489,976)	223,748	// -	_	
OWNED BUCOME				2/		
OTHER INCOME	1 453 0 45	510.604	250.015	1 425 526	406.964	250.01
Net gain on sale or exchange of assets (Note 13) Foreign exchange gains - net (Note 23)	1,453,047	518,604	359,915	1,435,726	496,864	359,91
Trading and investment securities gains - net	1,293,319	1,236,189	1,173,823	1,007,476	1,007,721	978,55
(Note 9)	1,282,367	4,618,233	5,364,809	1,234,347	4,421,504	5,273,21
Miscellaneous (Note 28)	2,242,526	1,490,980	702,172	1,419,590	984,863	396,15
TOTAL OPERATING INCOME	26,411,594	23,531,885	16,603,278	22,771,098	21,894,148	15,229,76
TO THE OTERATION INCOME	20,111,571	23,531,005	10,000,270	22,771,070	21,00 1,1 10	10,225,70
OPERATING EXPENSES						
Compensation and fringe benefits (Notes 29		5,000,165	2.710.020		5 1 4 4 5 0 6	2 21 4 40
and 34)	7,596,633	5,988,167	3,710,029	6,582,719	5,144,506	3,214,49
Provision for impairment, credit and other losses (Note 16)	2,264,615	833,584	823,701	2,155,199	953,821	795,10
Taxes and licenses	1,863,507	1,784,886	1,134,272	1,693,907	1,681,885	1,098,75
Depreciation and amortization (Note 11)	1,495,970	1,705,660	819,546	1,342,210	1,573,934	745,67
Occupancy and equipment-related costs (Note 30)	1,471,736	1,508,237	1,004,321	1,257,625	1,298,564	801,10
Miscellaneous (Note 28)	4,813,628	5,281,824	3,419,436	3,950,882	4,827,552	3,090,31
TOTAL OPERATING EXPENSES	19,506,089	17,102,358	10,911,305	16,982,542	15,480,262	9,745,45
INCOME BEFORE INCOME TAX	6,905,505	6,429,527	5,691,973	5,788,556	6,413,886	5,484,31
PROVISION FOR INCOME TAX (Note 31)	1,410,460	1,182,038	939,615	1,369,207	1,034,471	885,78
NET INCOME	₽5,495,045	₽5,247,489	₽4,752,358	₽4,419,349	₽5,379,415	₽4,598,53
ATTRIBUTARI E TO.						
ATTRIBUTABLE TO: Equity holders of the Parent Company						
(Note 32)	₽5,358,669	₽5,146,315	₽4,742,527			
Non-controlling interests	136,376	101,174	9,831			
	₽5,495,045	₽5,247,489	₽4,752,358			
Basic/Diluted Earnings per Share Attributable	10,170,010	,,	,,			
to Equity Holders of the Parent Company						

See accompanying Notes to Financial Statements.



## STATEMENTS OF COMPREHENSIVE INCOME

#### (In Thousands)

	Consolidated			Parent Company		
-			Years Ended D			
	2014	2013 (As Restated - Note 2)	2012 (As Restated - Note 2)	2014	2013 (As Restated - Note 2)	2012 (As Restated - Note 2)
NET INCOME	₽5,495,045	₽5,247,489	₽4,752,358	₽4,419,349	₽5,379,415	₽4,598,536
OTHER COMPREHENSIVE INCOME (LOSS)  Items that recycle to profit or loss in subsequent periods:						
Net change in unrealized gain (loss) on available-for-sale investments (Note 9)  Income tax effect (Note 31)	1,257,552 9,059	(4,412,125) (464)	270,961 23,948	1,115,330 9,098	(4,296,682) (8,933)	227,401 19,029
Accumulated translation adjustment Share in equity adjustments of an associate (Note 12)	1,266,611 (368,697)	(4,412,589) 1,238,778	294,909 (540,912) (6,795)	1,124,428 (156,991)	(4,305,615) 287,346	246,430 (395,757)
	897,914	(3,173,811)	(252,798)	967,437	(4,018,269)	(149,327)
Items that do not recycle to profit or loss in subsequent periods:  Remeasurement gains (losses) on retirement plan (Note 29)  Income tax effect (Note 31)	(1,024,067) 9,334	(503,721) 3,253	220,219 1,938	(986,931)	(489,062)	226,706
media tax effect (110te 31)	(1,014,733)	(500,468)	222,157	(986,931)	(489,062)	226,706
OTHER COMPREHENSIVE INCOME (LOSS), NET OF TAX	(116,819)	(3,674,279)	(30,641)	(19,494)	(4,507,331)	77,379
TOTAL COMPREHENSIVE INCOME	₽5,378,226	₽1,573,210	₽4,721,717	₽4,399,855	₽872,084	₽4,675,915
ATTRIBUTABLE TO: Equity holders of the Parent Company Non-controlling interests	₽5,238,706 139,520 ₽5,378,226	₱1,314,717 258,493 ₱1,573,210	₽4,711,886 9,831 ₽4,721,717			

See accompanying Notes to Financial Statements.

**STATEMENTS OF CHANGES IN EQUITY** 

2014 ANNUAL REPORT EXEMPLIFYING FILIPINO BANKING EXCELLENCE

In Thousands)

## STATEMENTS OF CHANGES IN EQUITY

					t manus comband				
					Net Unrealized			Revaluation	
		Capital Paid	Surplus		Gain (Loss)	Remeasurement	Accumulated	Increment on	
	Capital	in Excess of	Reserves		on AFS	Losses on	Translation	Land and	
	Stock	Par Value	(Notes 25	Surplus	Investments	Retirement Plan	Adjustment	Buildings	Total
	(Note 25)	(Note 25)	and 33)	(Note 25)	(Note 9)	(Note 29)	(Note 25)	(Note 2)	Equity
Balance at January 1, 2014, as previously reported	P43,448.337	₱26,499,909	₱524.003	₽10.688.812	( <del>P</del> 3,400,929)	(₱1.262.899)	₱225.594	₽2.489.722	₽79.212.549
Effect of restatement (Note 2)	ı	1	ı	924,504	`	1	ı	(2,489,722)	(1,565,218)
Balance at January 1, 2014, as restated	43,448,337	26,499,909	524,003	11,613,316	(3,400,929)	(1,262,899)	225,594	1	77,647,331
otal comprehensive income (loss) for the year	ı	1	ı	4,419,349	1,124,428	(986,931)	(156,991)	ı	4,399,855
Issuance of capital stock (Note 25)	6,517,250	5,050,869	ı	1	1	1	1	1	11,568,119
ransaction costs on shares issuance	1	(219,527)	ı	ı	1	1	ı	1	(219,527)
ransfer to surplus reserves (Note 33)	ı		13,617	(13,617)	1	ı	ı	1	1
Balance at December 31, 2014	₽49,965,587	₽31,331,251	₽537,620	₱16,019,048	(₱2,276,501)	(₱2,249,830)	₱68,603	<del>a</del> L	₽93,395,778
olongo of Immorant 1 2013 or amoraiconolo	B36 480 837	CEC 7:0 C#	200025 <del>4</del>	B 5 388 041	989 F000 <del>1</del>	(7.09 577-00)	(C3L 13E)	C20 218 CE	27 771 00¢
Datance at January 1, 2013, as previously reported	F20,402,03/	F2,031,212	100,001	17,200,741	1204,000	(+//2,63/)	(±01,72)	F2,610,902	151,211,230
Effect of restatement (Note 2)	_	_	_	899,076	_	_	_	(2,816,962)	(1,917,886)
Balance at January 1, 2013, as restated	26,489,837	2,037,272	269,887	6,188,017	904,686	(773,837)	(61,752)	I	35,354,110
Total comprehensive income (loss) for the year	ı	ı	ı	5,379,415	(4,305,615)	(489,062)	287,346	1	872,084
Issuance of capital stock (Note 1)	16,958,500	24,547,429	ı	ı	1	1	ı	1	41,505,929
ransaction costs on shares issuance	I	(84,792)	ı	ı	ı	ı	ı	ı	(84,792)
ransfer from surplus reserves (Notes 25 and 33)	1	1	(45,884)	45,884	ı	1	ı	I	1
Balance at December 31, 2013	₱43,448,337	₱26,499,909	₱524,003	₱11,613,316	( <del>P</del> 3,400,929)	(₱1,262,899)	₱225,594	<del>d</del>	₱77,647,331
Balance at January 1, 2012, as previously reported	₱26,489,837	₱2,037,272	₱560,216	₱734,043	₱658,256	(₱1,000,543)	₱334,005	₱2,816,962	₱32,630,048
Effect of restatement (Note 2)	ı	I	I	865,109	ı	ı	ı	(2,816,962)	(1,951,853)
Balance at January 1, 2012, as restated	26,489,837	2,037,272	560,216	1,599,152	658,256	(1,000,543)	334,005	I	30,678,195
Total comprehensive income (loss) for the year	1	ı	ı	4,598,536	246,430	226,706	(395,757)	1	4,675,915
ransfer to surplus reserves (Note 33)	ı	I	9,671	(9,671)	I	1	I	I	ı
Balance at December 31, 2012	₱26.489.837	₱2,037,272	₽569,887	₱6,188,017	₱904,686	(₱773,837)	(₱61,752)	교	₱35,354,110

STATEMENTS OF CASH FLOWS

2014 ANNUAL REPORT EXEMPLIFYING FILIPINO BANKING EXCELLENCE

(In Thousands)

		Consolidated			Parent Compan	y
-			Years Ended	December 31	1	*
		2013	2012		2013	2012
		(As Restated -	(As Restated -		(As Restated -	(As Restated -
	2014	Note 2)	Note 2)	2014	Note 2)	Note 2
CACHELOWS EDOM OBED ATING						
CASH FLOWS FROM OPERATING ACTIVITIES						
Income before income tax	₽6,905,505	₽6,429,527	₽5,691,973	₽5,788,556	₽6,413,886	₽5,484,317
Adjustments for:	£0,905,505	F0,429,327	F3,091,973	15,700,550	10,413,000	£3,464,317
Provision for impairment, credit and other						
losses (Note 16)	2,264,615	833,584	823,701	2,155,199	953,821	795,106
Depreciation and amortization (Note 11)	1,495,970	1,705,660	819,546	1,342,210	1,573,934	745,672
Net gain on sale or exchange of assets	1,1,0,,,,	1,700,000	017,010	1,0 12,210	1,0,0,00	7 .0,072
(Note 13)	(1,453,047)	(518,604)	(359,915)	(1,435,726)	(496,864)	(359,915
Realized trading gain on available-for-sale	(-,,	(0.10,00.1)	(000,000)	(-,, )	(13 0,00 1)	(00,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
investments (Note 9)	(1,174,153)	(4,375,759)	(4,287,934)	(1,128,511)	(4,183,617)	(4,205,426
Amortization of premium (discount) on	( , , , ,	( ) , , ,	( ) / /	( , , , ,	( ) / /	
investment securities	(694,846)	1,166,368	(717,699)	1,099,979	1,167,834	(714,460
Loss (gain) on mark-to-market of held for	, , ,	, ,	. , ,	, ,		
trading securities (Note 9)	233,439	267,643	(46,281)	233,506	267,732	(45,769
Amortization of fair value adjustments	222,245	117,413		222,245	117,413	` ´ _
Loss (gain) on mark-to-market of derivatives	ŕ	ŕ			100	
(Note 23)	(105,244)	529,159	(312,791)	(105,087)	530,468	(312,791
Amortization of transaction costs	. , ,			` ′ ′		
(Notes 17 and 21)	38,600	34,191	21,733	38,600	34,191	21,733
Unrealized foreign exchange gain (loss) on						
bills payable and acceptances	33,378	(96,001)	(145,180)	33,378	(96,001)	(145,180
Recoveries on receivable from special purpose						
vehicle (Note 28)	(27,000)	_	-	(27,000)	_	-
Unrealized foreign exchange loss (gain) on						
available-for-sale investments	(13,599)	(32,195)	348,674	(9,993)	(32,195)	348,674
Loss on write-off of software cost (Note 14)	2,648	_	1/2	852	-	-
Gain on mark-to-market of financial assets and						
liabilities designated at fair value through						
profit or loss (Notes 9 and 18)	(1,751)	(184,465)	(314,340)	-	(179,878)	(314,340
Gain from step-up acquisition (Note 28)	_	(63,605)	-	-	-	-
Share in net income of an associate						
(Notes 12 and 28)	_	(4,975)	(10,309)	-	-	-
Gain from closure of a subsidiary (Note 12)	_	// -	-	(1,917)	-	-
Changes in operating assets and liabilities:						
Decrease (increase) in amounts of:						
Interbank loan receivable (Note 8)	(178,898)		-	(178,898)	-	-
Financial assets at fair value through	(5.50.500)	(1.062.402)	2.255.640	(2.000.000	2 000 417	2 410 645
profit or loss	(5,768,722)	(1,963,492)	3,355,649	(2,978,696)		3,410,647
Loans and receivables	(44,553,319)	(40,625,440)	(20,406,367)	(35,839,430)		(19,544,204
Other assets	(2,898,550)	104,526	1,020,423	(2,254,929)	(1,019,124)	1,527,640
Increase (decrease) in amounts of:						
Financial liabilities at fair value through	2 707 120	(2.112.740)		(110.010)	(( 270 (75)	
profit or loss	2,787,130	(2,112,749)	2 210 027	(118,819)		2 025 496
Deposit liabilities	(14,994,164)	80,127,257	3,310,937	(16,258,325)	76,186,872	2,935,486
Accrued taxes, interest and other	(92 174)	(14.976)	602.202	25,993	(156.016)	11,389
expenses Other liabilities	(82,174) (2,565,604)	(14,876) 8,221,163	602,203 1,397,859	(3,314,173)	(156,016) 3,152,271	803,643
Net cash generated from (used in) operations	(60,527,541)	49,544,330	(9,208,118)	(52,710,986)	44,279,215	(9,557,778
Income taxes paid	(899,599)	(1,183,440)	(9,208,118) (778,857)	(52,710,986)	(1,033,856)	(9,557,778
Net cash provided by (used in) operating	(077,377)	(1,103,440)	(770,037)	(070,000)	(1,033,630)	(705,014
activities	(61,427,140)	48,360,890	(9,986,975)	(53,406,992)	43,245,359	(10,263,392
ucu villo	(01,747,140)	40,500,670	(7,700,773)	(33,700,332)	73,243,339	(10,203,392

(Forward)

	2014	(As Restated - Note 2)	(As Restated - Note 2)	2014	(As Restated - Note 2)	(As Restated - Note 2
CASH FLOWS FROM INVESTING		,	,		,	
ACTIVITIES						
Proceeds from sale of:						
Available-for-sale investments	₽63,379,326	₱145,302,130	₱244,287,670	₽56,615,134	₽143,623,926	₽239,372,119
Investment properties	2,849,775	3,021,651	2,669,604	2,830,358	2,678,954	2,727,503
Property and equipment	451,212	97,256	291,204	457,352	126,782	276,392
Proceeds from maturities of :	.01,212	> 7,200	2,1,20.	107,002	120,702	270,571
Available-for-sale investments	368,050	_	_	_	_	_
Held-to-maturity investments	40,000	_	_	_	_	_
Collection of receivables from special purpose	,					
vehicle (Notes 10 and 28)	27,000	258,348	575,000	27,000	258,348	575,000
Proceeds from redemption of placements with the	,	,-	,	,	,-	
Bangko Sentral ng Pilipinas	_	_	20,200,000	_	_	20,200,000
Acquisitions of:			.,,			.,,
Available-for-sale investments	(65,693,182)	(141,313,335)	(254,009,801)	(59,006,674)	(140,290,305)	(248,911,324
Held-to-maturity investments	(571,602)	_	_	(571,602)	_	-
Property and equipment (Note 11)	(981,458)	(861,312)	(704,327)	(835,152)	(753,771)	(636,65)
Software cost (Note 14)	(384,951)	(118,236)	(120,215)	(380,474)		(119,576
Net cash acquired from merger (Note 37)	-	64,444,868	(,)	(,,	53,204,473	(,-,-,-
Additional investments in subsidiaries (Note 12)	_	_	_	(10,600,000)		_
Closure of subsidiaries (Note 12)	_	_	_	2,035	(38,267)	32,042
Net cash provided by (used in) investing activities	(515,830)	70,831,370	13.189.135	(11,462,023)	58,727,332	13,515,50:
tier each provided by (about in) investing activities	(610,000)	70,031,370	10,107,100	(11,102,020)	00,727,002	10,010,00
CASH FLOWS FROM FINANCING ACTIVITIES						
Proceeds from issuances of:						
Bills and acceptances payable	42,300,489	65,997,725	48,061,417	39,296,399	64,736,812	47,023,32
Capital stock (Note 25)	11,568,119	_	_	11,568,119	_	.,,.
Subordinated debt	_	_	3,474,112	_	_	3,474,112
Settlement of:			-, -,			-, -,
Bills and acceptances payable	(36,475,970)	(68,957,465)	(43,297,761)	(34,320,173)	(66,965,983)	(41,477,692
Subordinated debt (Note 21)		(4,500,000)			(4,500,000)	-
Payments for transaction cost of issuance of		. , , ,			( , , , ,	
shares	(219,527)	(84,792)	_	(219,527)	(84,792)	
Dividends paid to non-controlling interest	(4,889)	(2,873)	(2,450)	(===,===)	(= 1,1,2)	-
Net cash provided by (used in) financing	( ) )	( ))	( , )			
activities	17,168,222	(7,547,405)	8,235,318	16,324,818	(6,813,963)	9,019,74
dell'illes	17,100,222	(1,011,100)	0,200,010	10,021,010	(0,010,000)	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	(44,774,748)	111,644,855	11,437,478	(48,544,197)	95,158,728	12,271,85
AND CASH EQUIVALENTS	(44,774,746)	111,044,633	11,437,470	(40,344,197)	93,136,726	12,2/1,03
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR						
Cash and other cash items	11,804,746	5,599,088	5,404,110	9,700,005	5,548,325	5,303,112
Due from Bangko Sentral ng Pilipinas	153,169,330	37,175,399	17,952,795	146,079,249	36,531,047	17,292,59
Due from other banks	14,881,541	4,042,769	6,423,981	6,146,134	3,293,782	4,906,69
Interbank loans receivable (Note 8)	8,405,250	11,498,756	17,097,648	8,405,250	11,498,756	17,097,64
Securities held under agreements to resell	0,100,200	18,300,000	18,300,000	0,100,200	18,300,000	18,300,000
and	188,260,867	76.616.012	65,178,534	170,330,638	75,171,910	62,900,052
	100,200,007	70,010,012	05,170,534	170,000,000	15,1/1,710	02,700,03.
CASH AND CASH EQUIVALENTS AT END OF YEAR						
Cash and other cash items	14,628,489	11,804,746	5,599,088	13,865,078	9,700,005	5,548,32
	105,773,685	153,169,330	37,175,399	95,415,467	146,079,249	36,531,04
Due from Bangko Sentral no Pilininas		14,881,541	4,042,769	5,013,357	6,146,134	3,293,78
Due from Bangko Sentral ng Pilipinas Due from other banks	15.591 406		1,072,707	2,010,037	0,170,137	
Due from other banks	15,591,406		11 /08 756	7 402 530	8 405 250	11 /08 75
Due from other banks Interbank loans receivable (Note 8)	7,492,539	8,405,250	11,498,756	7,492,539	8,405,250	
Due from other banks Interbank loans receivable (Note 8) Securities held under agreements to resell			11,498,756 18,300,000 ₱76,616,012	7,492,539 - ₱121,786,441	8,405,250 - ₱170,330,638	11,498,750 18,300,000 ₱75,171,910

₽3,387,941

2.409

22,270,498

₽4,628,585

17.100.983

3 399

₽4,381,425

12.232.534

2.418

₽3,150,615

79,744

22,147,995

₽4,522,239

16,117,367

₽4,332,906

11,978,131

25.219

Parent Company

(As Restated - (As Restated -

Years Ended December 31

(As Restated - (As Restated -

See accompanying Notes to Financial Statements.

Interest paid

Interest received

Dividends received

#### **NOTES TO FINANCIAL STATEMENTS**

**2014 ANNUAL REPORT** EXEMPLIFYING **FILIPINO BANKING EXCELLENCE** 

(Amounts in Thousand Pesos except When Otherwise Indicated)

## 1. Corporate Information

Philippine National Bank (the Parent Company) was established in the Philippines in 1916 and started commercial operations that same year. On May 27, 1996, the Parent Company was registered with the Philippine Securities and Exchange Commission (SEC) with a corporate term of 50 years. Its principal place of business is at PNB Financial Center, President Diosdado Macapagal Boulevard, Pasay City, Metro Manila. As of December 31, 2014, the Lucio Tan Group Inc. (LTG) held indirect ownership of 59.83% of the Parent Company's shares through its various subsidiaries, while 17.95% of the Parent Company's shares are held by various holding companies associated with or who issue proxies/special powers of attorney in favor of Director Lucio C. Tan and the latter owns directly 1.19% of the Parent Company's shares. The remaining 21.03% of the Parent Company's shares are held by other stockholders. As of December 31, 2013, the Lucio Tan Group Inc. (LTG) held indirect ownership of 56.48% of the Parent Company's shares through its various subsidiaries, while 20.22% of the Parent Company's shares were held by various holding companies associated with or who issue proxies/special powers of attorney in favor of Director Lucio C. Tan and the latter owns directly 1.19% of the Parent Company's shares. The remaining 22.11% of the Parent Company's shares were held by other stockholders.

The Parent Company provides a full range of banking and other financial services to corporate, middle-market and retail customers, the National Government (NG), local government units (LGUs) and government-owned and controlled corporations (GOCCs) and various government agencies. The Parent Company's principal commercial banking activities include deposit-taking, lending, bills discounting, foreign exchange dealing, investment banking, fund transfers/remittance servicing and a full range of retail banking and trust services through its 657 and 656 domestic branches as of December 31, 2014 and December 31, 2013, respectively.

The Parent Company has the largest overseas network among Philippine banks with 77 and 81 branches, representative offices, remittance centers and subsidiaries as of December 31, 2014 and December 31, 2013, respectively, in 16 locations in the United States, Canada, Europe, the Middle East and Asia.

The subsidiaries of the Parent Company are engaged in a number of diversified financial and related businesses such as remittance, life and nonlife insurance, commercial and retail banking, leasing, stock brokerage, foreign exchange trading and/or related services.

The Parent Company previously operated under a rehabilitation program pursuant to the memorandum of agreement signed by the Republic of the Philippines, the Philippine Deposit Insurance Corporation (PDIC) and the LTG on May 3, 2002. In May 2007, the Parent Company concluded its 5-year Rehabilitation Plan as approved by the Bangko Sentral ng Pilipinas (BSP).

#### Merger with Allied Banking Corporation

The respective shareholders of the Parent Company and Allied Banking Corporation (ABC), representing at least two-thirds of the outstanding capital stock of both banks, approved the amended terms of the Plan of Merger of the two banks on March 6, 2012. The original plan of the merger which was effected via a share-for-share exchange was approved by the affirmative vote of ABC and the Parent Company's respective shareholders, representing at least two-thirds of the outstanding capital stock of both banks on June 24, 2008. Under the approved amended terms,

NOTES TO FINANCIAL STATEMENTS

2014 ANNUAL REPORT EXEMPLIFYING FILIPINO BANKING EXCELLENCE

the Parent Company will be the surviving entity. It will issue to ABC shareholders 130 Parent Company common shares for every ABC common share and 22.763 Parent Company common shares for every ABC preferred share. Merger and business combination are terms used interchangeably within the accompanying financial statements and have the same meaning.

On February 9, 2013, the Parent Company concluded its planned merger with ABC as approved and confirmed by the Board of Directors (BOD) of the Parent Company and of ABC on January 22 and 23, 2013, respectively. The purchase consideration as of February 9, 2013, the acquisition date, amounted to \$\frac{1}{2}\$41.5 billion which represents 423,962,500 common shares at the fair value of \$\frac{1}{2}\$97.90 per share in exchange for the 100.00% voting interest in ABC at the share swap ratio of 130 Parent Company common shares for one ABC share and 22.763 Parent Company common shares for one ABC preferred share (Note 37). The fair value of the shares is the published price of the shares of the Parent Company as of February 9, 2013. There are no contingent consideration arrangements as part of the merger.

The merger of the Parent Company and ABC will enable the two banks to advance their long-term strategic business interests as they capitalize on their individual strengths and markets.

## 2. Summary of Significant Accounting Policies

#### Basis of Preparation

The accompanying financial statements of the Parent Company and its subsidiaries (the Group) have been prepared on a historical cost basis except for financial assets and liabilities at fair value through profit or loss (FVPL) and available-for-sale (AFS) investments that are measured at fair value. Amounts in the financial statements are presented to the nearest thousand pesos (\$\mathbb{P}000\$) unless otherwise stated.

The financial statements provide comparative information in respect of the previous period. In addition, the Group presents an additional statement of financial position at the beginning of the earliest period presented when there is a retrospective application of an accounting policy, a retrospective restatement, or a reclassification of items in financial statements. An additional statement of financial position as at January 1, 2013 is presented in these financial statements due to retrospective application of certain accounting policy as discussed in the 'Changes in Accounting Policies and Disclosures' section of this note.

The financial statements of the Parent Company and PNB Savings Bank (PNB SB) reflect the accounts maintained in the Regular Banking Unit (RBU) and Foreign Currency Deposit Unit (FCDU).

The functional currency of RBU and FCDU is Philippine pesos (Php) and United States Dollar (USD), respectively. For financial reporting purposes, FCDU accounts and foreign currency-denominated accounts in the RBU are translated into their equivalents in Philippine pesos (see accounting policy on Foreign Currency Translation). The financial statements individually prepared for these units are combined and inter-unit accounts and transactions are eliminated.

Each entity in the Group determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency. The respective functional currencies of the subsidiaries are presented in Note 12.

## Statement of Compliance

The financial statements have been prepared in accordance with Philippine Financial Reporting Standards (PFRS).

#### Presentation of Financial Statements

The statements of financial position of the Group and of the Parent Company are presented in order of liquidity. An analysis regarding recovery or settlement within 12 months after the reporting date (current) and more than 12 months after the reporting date (non-current) is presented in Note 24.

Financial assets and financial liabilities are offset and the net amount is reported in the statements of financial position only when there is a legal enforceable right to offset the recognized amounts and there is an intention to settle on a net basis or to realize the assets and settle the liabilities simultaneously. Income and expense are not offset in the statements of income unless required or permitted by any accounting standard or interpretation and as specifically disclosed in the accounting policies. This is not generally the case with master netting agreements, where the related assets and liabilities are presented at gross amounts in the statement of financial position.

#### Basis of Consolidation

The consolidated financial statements comprise the financial statements of the Parent Company and its subsidiaries (Note 12).

Subsidiaries are fully consolidated from the date on which control is transferred to the Group. Control is achieved when the Group is exposed, or has rights, to variable return from its involvement with an investee and has the ability to affect those returns through its power over the investee. The Group controls an investee if and only if, the Group has:

- Power over the investee (i.e., existing rights that give it the current ability to direct the relevant activities of the investee);
- Exposure or rights to variable returns from its involvement with the investee; and
- The ability to use its power over the investee to affect its returns.

Generally, there is a presumption that a majority of voting rights results in control. To support this presumption, and when the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- Contractual arrangement with the other voting shareholders of the investee;
- Rights arising from other contractual arrangements; and
- The Group's voting rights and potential voting rights.

The Group re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Assets, liabilities, income, expenses and other comprehensive income (OCI) of a subsidiary acquired or disposed of during the year are included in the consolidated financial statements from the date the Group gains control until the date the Group ceases to control the subsidiary.

2

**NOTES TO FINANCIAL STATEMENTS** 

Profit or loss and each component of OCI are attributed to the equity holders of the Parent Company and to the non-controlling interests, even if this results in deficit balances of non-controlling interests. The financial statements of the subsidiaries are prepared on the same reporting period as the Parent Company using consistent accounting policies. All significant intragroup balances, transactions, income and expenses and profits and losses resulting from intragroup transactions are eliminated in full in the consolidation.

Changes in the Parent Company's ownership interest in a subsidiary that do not result in a loss of control are accounted for within equity. Any difference between the amount by which the non-controlling interests are adjusted and the fair value of the consideration paid or received is recognized directly in equity and attributed to the owners of the Parent Company.

When a change in ownership interest in a subsidiary occurs which results in a loss of control over the subsidiary, the Parent Company:

- derecognizes the assets (including goodwill) and liabilities of the subsidiary;
- derecognizes the carrying amount of any non-controlling interest;
- recognizes the fair value of the consideration received;
- recognizes the fair value of any investment retained;
- recognizes any surplus or deficit in profit or loss; and
- reclassifies the parent's share of components previously recognized in OCI to profit or loss or surplus, as appropriate, as would be required if the Group had directly disposed of the related assets and liabilities.

## Non-controlling Interests

Non-controlling interests represent the portion of profit or loss and the net assets not held by the Group and are presented separately in the consolidated statement of income, consolidated statement of comprehensive income and within equity in the consolidated statement of financial position, separately from equity attributable to the Parent Company. Subsequent to acquisition (See Accounting Policy on Business Combinations and Goodwill), non-controlling interests consist of the amount attributed to such interest at initial recognition and the non-controlling interests' share of changes in equity since the date of business combination.

Profit or loss and each component of OCI are attributed to the equity holders of the Parent Company and to the non-controlling interests, even if that results in the NCI having a deficit balance.

Changes in the Group's ownership interest in a subsidiary that do not result in a loss of control are accounted for as equity transactions. In such circumstances, the carrying amounts of the controlling and NCI are adjusted by the Group to reflect the changes in its relative interests in the subsidiary. Any difference between the amount by which the NCI is adjusted and the fair value of the consideration paid or received is recognized directly in equity and attributed to the equity holders of the Parent Company.

2014 ANNUAL REPORT EXEMPLIFYING FILIPINO BANKING EXCELLENCE

## **Changes in Accounting Policies and Disclosures**

The accounting policies adopted are consistent with those of the previous financial year except for the following new, amendments and improvements to PFRS which became effective as of January 1, 2014. Changes in the accounting policies that did not have any significant impact on the financial position or performance of the Group follow:

New and Revised Standards and Interpretations

- Investment Entities (Amendments to PFRS 10, Consolidated Financial Statements, PFRS 12, Disclosure of Interests in Other Entities, and Philippine Accounting Standards (PAS) 27, Separate Financial Statements)
- PAS 39, Financial Instruments: Recognition and Measurement Novation of Derivatives and Continuation of Hedge Accounting (Amendments)
- Philippine Interpretation IFRIC 21, *Levies*

Annual Improvements to PFRSs (2010-2012 cycle)

• PFRS 13, Fair Value Measurement

Annual Improvements to PFRSs (2011-2013 cycle)

• PFRS 1, First-time Adoption of Philippine Financial Reporting Standards

Standards that have been adopted and are deemed to have an impact on the financial statements or performance of the Group are described below:

PAS 32, Financial Instruments: Presentation - Offsetting Financial Assets and Financial Liabilities (Amendments)

These amendments clarify the meaning of 'currently has a legally enforceable right to set-off' and the criteria for non-simultaneous settlement mechanisms of clearing houses to qualify for offsetting and are applied retrospectively. The amendments have no impact on the Group's financial position or performance. The additional disclosures required by the amendments are presented in Note 36.

PAS 36, *Impairment of Assets - Recoverable Amount Disclosures for Nonfinancial Assets* (Amendments)

These amendments remove the unintended consequences of PFRS 13, *Fair Value Measurement*, on the disclosures required under PAS 36. In addition, these amendments require disclosure of the recoverable amounts for assets or cash-generating units (CGUs) for which impairment loss has been recognized or reversed during the period. The additional disclosures required by the amendments are presented in Notes 11, 13 and 15 to financial statements.

#### Restatemen

In 2014, the Group was mandated by the BSP to change the method of accounting for land and buildings classified as 'Property and Equipment' from revaluation model to cost model in accordance with BSP Circular No. 520, issued on March 20, 2006, which requires Philippine banks to account for their premises using the cost model under PAS 16, *Property, Plant and Equipment*.

The Group has previously measured land and buildings using the revaluation model as set out in PAS 16, whereby after initial recognition, these assets were re-measured at fair value at the date of revaluation less any subsequent accumulated impairment losses for land and less subsequent accumulated depreciation and any subsequent accumulated impairment losses for buildings.

Additional statement of financial position as at January 1, 2013 is presented in the consolidated financial statements due to retrospective application of the change in accounting policy. The effects of retrospective restatement of items in the financial statements are detailed below:

		Consolidated	
	De	cember 31, 2013	
	As previously reported	Effect of restatement	As restated
Statement of Financial Position			
Property and Equipment	₱22,618,359	(22,853,233)	₽19,765,126
Deferred Tax Assets	253,946	1,063,337	1,317,283
Other Liabilities	35,023,383	(224,678)	34,798,705
Surplus	12,432,838	924,504	13,357,342
Revaluation Increment on Land and Buildings	2,489,722	(2,489,722)	_
		Consolidated	
	For the year	ended December 31	, 2013
	As previously	Effect of	
	reported	restatement	As restated
<b>Statement of Comprehensive Income</b>			
Statement of income			
Depreciation and amortization	₽1,741,986	(₱36,326)	₽1,705,660
Provision for income tax	1,171,140	10,898	1,182,038
Basic/diluted earnings per share*	4.88	(0.06)	4.82
Other comprehensive income			
Net changes in revaluation increment on land			
and buildings	(467,486)	467,486	-
Income tax effect	140,246	(140,246)	_

<sup>\*</sup> Effect of restatement include retrospective impact of the bonus element of stock rights issue on the weighted average number of common shares

	Consolidated					
		January 1, 2013				
	As previously	Effect of				
	reported	restatement	As restated			
<b>Statement of Financial Position</b>						
Property and Equipment	₽16,503,725	(₱3,076,553)	₽13,427,172			
Deferred Tax Assets	1,780,682	1,158,667	2,939,349			
Surplus	7,266,067	899,076	8,165,143			
Revaluation Increment on Land and Buildings	2,816,962	(2,816,962)	_			

		For the year ended December 31, 2012		
	For the year			
	As previously	Effect of		
	reported	restatement	As restated	
Statement of Comprehensive Income				
Statement of income				
Depreciation and amortization	₽868,070	(₱48,524)	₽819,546	
Provision for income tax	925,058	14,557	939,615	
Basic/diluted earnings per share*	7.11	(0.06)	7.05	
# FCC . C		1 . 1	. 1 . 1	

<sup>\*</sup> Effect of restatement include retrospective impact of the bonus element of stock rights issue on the weighted average number of common shares

number of common shares			
		Consolidated	
	J	January 1, 2012	//
	As previously	Effect of	
	reported	restatement	As restated
<b>Statement of Financial Position</b>			
Surplus	₱2,567,178	₽865,109	₱3,432,287
Revaluation Increment on Land and Buildings	2,816,962	(2,816,962)	- 1
_		arent Company	
	De	ecember 31, 2013	
	As previously	Effect of	
	reported	restatement	As restated
<b>Statement of Financial Position</b>			
Property and Equipment	₱21,742,453	(₱2,853,233)	₽18,889,220
Deferred Tax Assets	=//	1,063,337	1,063,337
Other Liabilities	21,122,523	(224,678)	20,897,845
Surplus	10,688,812	924,504	11,613,316
Revaluation Increment on Land and Buildings	2,489,722	(2,489,722)	_
	P	arent Company	
	For the year ended December 31, 2013		
	As previously	Effect of	
	reported	restatement	As restated
Statement of Comprehensive Income Statement of income			
Depreciation and amortization	₽1,610,260	(₱36,326)	₽1,573,934
Provision for income tax	1,023,573	10,898	1,034,471
Other comprehensive income	-,,-		-,,
Net changes in revaluation increment on land			
and buildings	(467,486)	467,486	_
Income tax effect	140,246	(140,246)	-
	F	Parent Company	
		January 1, 2013	
	As previously	Effect of	
	reported	restatement	As restated
Statement of Financial Position			
Property and Equipment	₽16,324,014	(₱3,076,553)	₽13,247,461
Deferred Tax Assets	1,673,718	1,158,667	2,832,385
Surplus	5,288,941	899,076	6,188,017
Revaluation Increment on Land and Buildings	2,816,962	(2,816,962)	-

#### 2014 ANNUAL REPORT EXEMPLIFYING FILIPINO BANKING EXCELLENCE **NOTES TO FINANCIAL STATEMENTS**

_	Parent Company		
	For the year ended December 31, 2012		
	As previously	Effect of	
	reported	restatement	As restated
Statement of Comprehensive Income			
Statement of income			
Depreciation and amortization	₽794,196	(₱48,524)	₽745,672
Provision for income tax	871,224	14,557	885,781
	I	Parent Company	
_		January 1, 2012	
	As previously	Effect of	
	reported	restatement	As restated
Statement of Financial Position			
Surplus	₽734,043	₽865,109	₱1,599,152
Revaluation Increment on Land and Buildings	2,816,962	(2,816,962)	_

#### Change in Presentation

The Group reclassified certain accounts in the comparative consolidated financial statements to conform to the 2014 presentation, which takes into account the nature of the transactions, as well as general financial statements preparation. The income and expense accounts directly related to the insurance business of PNB General Insurers, Inc. (PNB Gen) and PNB Life Insurance, Inc. (PNB LII) were reclassified from 'Miscellaneous income' and 'Miscellaneous expense' to 'Service fees and commission income', 'Service fees and commission expense', 'Net insurance premium' and 'Net insurance benefits and claims'. The change in presentation did not have any impact on the previously reported amounts in the consolidated statements of financial position and consolidated statements of cash flows.

The effects of change in presentation on the consolidated financial statements are as follows:

	December 31, 2013		
	As previously		
	reported	Adjustments	As restated
Service fees and commission income	₽3,341,136	₽147,929	₽3,489,065
Service fees and commission expense	906,719	173,030	1,079,749
Net insurance premiums	_	1,816,110	1,816,110
Net insurance benefits and claims	_	2,306,086	2,306,086
Miscellaneous income	2,008,855	(517,875)	1,490,980
Miscellaneous expense	6,314,776	(1,032,952)	5,281,824
	De	ecember 31, 2012	
	As previously		
	reported	Adjustments	As restated
Service fees and commission income	₽2,130,663	₽93,814	₽2,224,477
Service fees and commission expense	254,447	166,925	421,372
Net insurance premiums	_	526,404	526,404
Net insurance benefits and claims	_	302,656	302,656
Miscellaneous income	852,809	(150,637)	702,172

The total consolidated net income and earnings per share did not change after the reclassification.

## **Significant Accounting Policies**

#### Business Combinations and Goodwill

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred at acquisition date fair value and the amount of any non-controlling interest in the acquiree. For each business combination, the Group elects whether to measure the non-controlling interest in the acquiree at fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition-related costs are expensed as incurred and included in administrative expenses.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree.

If the initial accounting for a business combination is incomplete by the end of the reporting period in which the combination occurs, the Group, as an acquirer, shall report in its financial statements provisional amounts for the items for which the accounting is incomplete. During the measurement period, the Group as an acquirer shall retrospectively adjust the provisional amounts recognized at the acquisition date to reflect new information obtained about facts and circumstances that existed as of the acquisition date and, if known, would have affected the measurement of the amounts recognized as of that date. During the measurement period, the Group as an acquirer shall also recognize additional assets or liabilities if new information is obtained about facts and circumstances that existed as of the acquisition date and, if known, would have resulted in the recognition of those assets and liabilities as of that date. The measurement period ends as soon as the Group as an acquirer receives the information it was seeking about facts and circumstances that existed as of the acquisition date or learns that more information is not obtainable. However, the measurement period shall not exceed one year from the acquisition date.

If the business combination is achieved in stages, the previously held equity interest is remeasured at its acquisition date fair value and any resulting gain or loss is recognized in the consolidated statement of income. Any contingent consideration to be transferred by the acquirer will be recognized at fair value at the acquisition date. Contingent consideration classified as an asset or liability that is a financial instrument and within the scope of PAS 39 is measured at fair value with changes in fair value recognized either in the consolidated statement of income or as a change to OCI. If the contingent consideration is not within the scope of PAS 39, it is measured in accordance with the appropriate PFRS. Contingent consideration that is classified as equity is not remeasured and subsequent settlement is accounted for within equity. Goodwill is initially measured at cost, being the excess of the aggregate of the consideration transferred and the amount recognized for non-controlling interest over the net identifiable assets acquired and liabilities assumed. If the fair value of the net assets acquired is in excess of the aggregate consideration transferred, the gain is recognized in the consolidated statement of income.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's CGUs that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units. Where goodwill has been allocated to a CGU and part of the operation within that unit is disposed of, the goodwill associated with the disposed operation is included in the carrying amount of the operation when determining the gain or loss on disposal. Goodwill disposed in this circumstance is measured based on the relative values of the disposed operation and the portion of the CGU retained.

Where there are business combinations in which all the combining entities within the Group are ultimately controlled by the same ultimate parent before and after the business combination and that the control is not transitory ("business combinations under common control"), the Group accounts such business combinations under the purchase method of accounting, if the transaction was deemed to have substance from the perspective of the reporting entity. In determining whether the business combination has substance, factors such as the underlying purpose of the business combination and the involvement of parties other than the combining entities such as the noncontrolling interest, shall be considered.

In cases where the business combination has no substance, the Group shall account for the transaction similar to a pooling of interests. The assets and liabilities of the acquired entities and that of the Group are reflected at their carrying values. The difference in the amount recognized and the fair value of the consideration given, is accounted for as an equity transaction, i.e., as either a contribution or distribution of equity. Further, when a subsidiary is disposed in a common control transaction, the difference in the amount recognized and the fair value consideration received, is also accounted for as an equity transaction.

### Foreign Currency Translation

The financial statements are presented in Php, which is also the Parent Company's functional currency. The books of accounts of the RBU are maintained in Php while those of the FCDU are maintained in USD. Each entity in the Group determines its own functional currency and items included in the consolidated financial statements of each entity are measured using that functional currency.

#### Transactions and balances

Transactions in foreign currencies are initially recorded by the Group's units or entities at their respective functional currency spot rates at the date the transaction qualifies for recognition. Foreign currency-denominated monetary assets and liabilities are translated to the entity's functional currency based on the closing exchange rate prevailing at end of year, and foreign currency-denominated income and expenses at weighted average exchange rate for the period. Foreign exchange differences arising from revaluation of foreign currency-denominated monetary assets and liabilities of the entities are credited to or charged against operations in the period in which foreign exchange rates change.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non-monetary assets measured at fair value in a foreign currency are translated using the exchange rate at the date when the fair value is determined.

### FCDU and overseas subsidiaries

As at the reporting date, the assets and liabilities of the FCDU and overseas subsidiaries are translated into the Parent Company's presentation currency (the Philippine peso) at the closing rate prevailing at the reporting date, and their income and expenses are translated at the average exchange rate for the year. Exchange differences arising on translation are taken directly to OCI under 'Accumulated Translation Adjustment'. On disposal of a foreign entity or upon actual remittance of FCDU profits to RBU, the deferred cumulative amount recognized in OCI relating to the particular foreign operation is recognized in the consolidated statement of income.

#### **Insurance Product Classification**

Insurance contracts are those contracts where the Group (the insurer) has accepted significant insurance risk from another party (the policyholders) by agreeing to compensate the policyholders if a specified uncertain future event (the insured event) adversely affects the policyholders. As a

general guideline, the Group determines whether it has significant insurance risk, by comparing benefits paid with benefits payable if the insured event did not occur. Insurance contracts can also transfer financial risk.

Financial risk is the risk of a possible future change in one or more of a specified interest rate, security price, commodity price, foreign exchange rate, index of price or rates, a credit rating or credit index or other variable. Investment contracts mainly transfer financial risk but can also transfer insignificant insurance risk.

Once a contract has been classified as an insurance contract, it remains an insurance contract for the remainder of its lifetime, even if the insurance risk reduces significantly during this period, unless all rights and obligations are extinguished or has expired. Investment contracts can, however, be reclassified as insurance contracts after inception if the insurance risk becomes

Insurance and investment contracts are further classified as being with or without discretionary participation features (DPF).

DPF is a contractual right to receive, as a supplement to guaranteed contracts, additional benefits that are likely to be a significant portion of the total contractual benefits, whose amount or timing is contractually at the discretion of the issuer, and that are contractually based on the performance of a specified pool of contracts or a specified type of contract, realized and unrealized investment returns on a specified pool of assets held by the issuer, or the profit or loss of the company, fund or other entity that issues the contract.

## Cash and Cash Equivalents

For purposes of reporting cash flows, cash and cash equivalents include cash and other cash items (COCI), amounts due from BSP and other banks, interbank loans receivable and securities held under agreements to resell that are convertible to known amounts of cash, with original maturities of three months or less from dates of placements and that are subject to an insignificant risk of changes in fair value. Due from BSP includes statutory reserves required by the BSP, which the Group considers as cash equivalents wherein drawings can be made to meet cash requirements.

#### Fair Value Measurement

The Group measures financial instruments such as financial assets and liabilities at FVPL and AFS investments at fair value at each reporting date. Also, fair values of financial instruments measured at amortized cost and investment properties are disclosed in Note 5.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- in the principal market for the asset or liability, or
- in the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible to the Group. The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

If an asset or a liability measured at fair value has a bid price and ask price, the price within the bid-ask spread is the most representative of fair value in the circumstance shall be used to measure

fair value regardless of where the input is categorized within the fair value hierarchy. A fair value measurement of a nonfinancial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorized within the fair value hierarchy, described in Note 5, based on the lowest level input that is significant to the fair value measurement as a whole.

For assets and liabilities that are recognized in the financial statements on a recurring basis, the Group determines whether transfers have occurred between levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

## Financial Instruments - Initial Recognition and Subsequent Measurement

#### Date of recognition

Purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace are recognized on settlement date, the date that an asset is delivered to or by the Group. Derivatives are recognized on trade date basis (i.e., the date that the Group commits to purchase or sell). Deposits, amounts due to banks and customers and loans are recognized when cash is received by the Group or advanced to the borrowers.

#### *Initial recognition of financial instruments*

All financial instruments are initially recognized at fair value. Except for financial instruments at FVPL, the initial measurement of financial instruments includes transaction costs. The Group classifies its financial assets in the following categories: financial assets at FVPL, held-to-maturity (HTM) investments, AFS investments, and loans and receivables. The classification depends on the purpose for which the investments were acquired and whether they are quoted in an active market. Management determines the classification of its investments at initial recognition and, where allowed and appropriate, re-evaluates such designation at every reporting date. Financial liabilities are classified into financial liabilities at FVPL and other financial liabilities at amortized cost.

#### Derivatives recorded at FVPL

The Parent Company and some of its subsidiaries are counterparties to derivative contracts, such as currency forwards, currency swaps, interest rate swaps and warrants. These contracts are entered into as a service to customers and as a means of reducing or managing their respective foreign exchange and interest rate exposures, as well as for trading purposes. Such derivative financial instruments are initially recorded at fair value on the date at which the derivative contract is entered into and are subsequently remeasured at fair value. Any gains or losses arising from changes in fair values of derivatives are taken directly to the statement of income and are included in 'Trading and investment securities gains - net' except for currency forwards and currency swaps, where fair value changes are included under 'Foreign exchange gains - net'. Derivatives are carried as assets when the fair value is positive and as liabilities when the fair value is negative.

## Financial assets or financial liabilities held-for-trading

Financial assets or financial liabilities held for trading (classified as 'Financial Assets at FVPL' or 'Financial Liabilities at FVPL') are recorded in the statement of financial position at fair value. Changes in fair value relating to the held-for-trading (HFT) positions are recognized in 'Trading and investment securities gains - net'. Interest earned or incurred is recorded in 'Interest income' or 'Interest expense', respectively, while dividend income is recorded in 'Miscellaneous income' when the right to receive payment has been established.

Included in this classification are debt and equity securities which have been acquired principally for the purpose of selling or repurchasing in the near term.

## Designated financial assets or financial liabilities at FVPL

Financial assets or financial liabilities classified in this category are designated by management on initial recognition when any of the following criteria are met:

- the designation eliminates or significantly reduces the inconsistent treatment that would otherwise arise from measuring the assets or liabilities or recognizing gains or losses on them on a different basis: or
- the assets and liabilities are part of a group of financial assets, financial liabilities or both which are managed and their performance evaluated on a fair value basis, in accordance with a documented risk management or investment strategy; or
- the financial instrument contains an embedded derivative, unless the embedded derivative does not significantly modify the cash flows or it is clear, with little or no analysis, that it would not be separately recorded.

Designated financial assets and financial liabilities at FVPL are recorded in the statement of financial position at fair value. Changes in fair value are recorded in 'Trading and investment securities gains - net'. Interest earned or incurred is recorded in 'Interest income' or 'Interest expense', respectively, while dividend income is recorded in 'Miscellaneous income' according to the terms of the contract, or when the right of payment has been established.

#### HTM investments

HTM investments are quoted, non-derivative financial assets with fixed or determinable payments and fixed maturities for which the Group has the positive intention and ability to hold to maturity. Where the Group sells or reclassifies other than an insignificant amount of HTM investments before maturity (other than in certain specific circumstances), the entire category would be tainted and reclassified as AFS investments. Once tainted, the Group is prohibited from classifying investments under HTM for at least the following two financial years.

After initial measurement, these investments are subsequently measured at amortized cost using the effective interest method, less impairment losses, if any. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the effective interest rate (EIR). Gains and losses are recognized in the statement of income when the HTM investments are derecognized and impaired, as well as through the amortization process. Losses arising from impairment of such investments are recognized in the statement of income under 'Provision for impairment, credit and other losses'. The effects of revaluation on foreign currency-denominated HTM investments are recognized in the statement of income.

#### Loans and receivables

Significant accounts falling under this category are 'Loans and Receivables', 'Due from BSP', 'Due from Other Banks', 'Interbank Loans Receivable' and 'Securities Held Under Agreements to Resell'.

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These are non-derivative financial assets with fixed or determinable payments and fixed maturities and are not quoted in an active market. They are not entered into with the intention of immediate or short-term resale and are not classified as financial assets at FVPL or designated as AFS investments.

'Loans and Receivables' also include receivables arising from transactions on credit cards issued directly by the Parent Company. Furthermore, 'Loans and Receivables' include the aggregate rental on finance lease transactions and notes receivables financed by Japan-PNB Leasing and Finance Corporation (Japan-PNB Leasing) and Allied Leasing and Finance Corporation (ALFC). Unearned income on finance lease transactions is shown as a deduction from 'Loans and Receivables' (included in 'Unearned and other deferred income').

After initial measurement, loans and receivables are subsequently measured at amortized cost using the effective interest method, less allowance for credit losses. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the EIR. The amortization is included in 'Interest income' in the statement of income. Losses arising from impairment are recognized in 'Provision for impairment, credit and other losses' in the statement of income.

#### AFS investments

AFS investments are those which are designated as such or do not qualify to be classified as 'Financial Assets at FVPL', 'HTM Investments' or 'Loans and Receivables'. They are purchased and held indefinitely, and may be sold in response to liquidity requirements or changes in market conditions. They include debt and equity instruments.

After initial measurement, AFS investments are subsequently measured at fair value. The effective yield component of AFS debt securities, as well as the impact of restatement on foreign currency-denominated AFS debt securities, is reported in the statement of income. The unrealized gains and losses arising from the fair valuation of AFS investments are excluded, net of tax, from reported income and are reported as 'Net change in unrealized gain (loss) on AFS investments' in the statement of comprehensive income.

When the security is disposed of, the cumulative gain or loss previously recognized in OCI is recognized as 'Trading and investment securities gains - net' in the statement of income. Interest earned on holding AFS debt investments are reported as 'Interest income' using the effective interest method. Dividends earned on holding AFS equity investments are recognized in the statement of income as 'Miscellaneous income' when the right of payment has been established. Losses arising from impairment of such investments are recognized as 'Provision for impairment, credit and other losses' in the statement of income.

## Other financial liabilities

Issued financial instruments or their components, which are not designated at FVPL, are classified as 'Deposit Liabilities', 'Bills and Acceptances Payable', 'Subordinated Debt' and other appropriate financial liability accounts, where the substance of the contractual arrangement results in the Group having an obligation either to deliver cash or another financial asset to the holder, or to satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares. The components of issued financial instruments that contain both liability and equity elements are accounted for separately, with the equity component being assigned the residual amount after deducting from the instrument as a whole the amount separately determined as the fair value of the liability component on the date of issue.

After initial measurement, other financial liabilities not qualified as and not designated at FVPL are subsequently measured at amortized cost using the effective interest method. Amortized cost is calculated by taking into account any discount or premium on the issue and fees that are an integral part of the EIR.

## Reclassification of financial assets

The Group may choose to reclassify a non-derivative trading financial asset out of the held-for-trading category if the financial asset is no longer held for purposes of selling it in the near term and only in rare circumstances arising from a single event that is unusual and highly unlikely to recur in the near term. In addition, the Group may choose to reclassify financial assets that would meet the definition of loans and receivables out of the AFS investments category if the Group has the intention and ability to hold these financial assets for the foreseeable future or until maturity at the date of reclassification.

The Group may also reclassify certain AFS investments to HTM investments when there is a change of intention and the Group has the ability to hold the financial instruments to maturity.

For reclassifications from AFS, the fair value carrying amount at the date of reclassification becomes the new amortized cost and any previous gain or loss that has been recognized in equity is amortized to profit or loss over the remaining life of the investment using the effective interest method.

## Derecognition of Financial Assets and Liabilities

#### Financial asset

A financial asset (or, where applicable, a part of a financial asset or part of a group of financial assets) is derecognized when:

- the rights to receive cash flows from the asset have expired;
- the Group retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a 'pass-through' arrangement; or
- the Group has transferred its rights to receive cash flows from the asset and either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained the risk and rewards of the asset but has transferred control over the asset.

Where the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control over the asset, the asset is recognized to the extent of the Group's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

#### Financial liability

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or has expired. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in the statement of income.

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## Repurchase and Reverse Repurchase Agreements

Securities sold under agreements to repurchase at a specified future date ('repos') are not derecognized from the statement of financial position. The corresponding cash received, including accrued interest, is recognized in the statement of financial position as a loan to the Group, reflecting the economic substance of such transaction.

Conversely, securities purchased under agreements to resell at a specified future date ('reverse repos') are not recognized in the statement of financial position. The Group is not permitted to sell or repledge the securities in the absence of default by the owner of the collateral. The corresponding cash paid, including accrued interest, is recognized on the statement of financial position as 'Securities Held Under Agreements to Resell', and is considered a loan to the counterparty. The difference between the purchase price and resale price is treated as interest income and is accrued over the life of the agreement using the effective interest method.

## Impairment of Financial Assets

The Group assesses at each reporting date whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that the borrower or a group of borrowers is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganization, and where observable data indicate that there is measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

#### Financial assets at amortized cost

For financial assets carried at amortized costs such as 'Loans and Receivables', 'HTM Investments', 'Due from BSP', 'Due from Other Banks', 'Interbank Loans Receivable' and 'Securities Held under Agreements to Resell', the Group first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant.

If there is objective evidence that an impairment loss has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of the estimated future cash flows (excluding future credit losses that have not been incurred). The present value of the estimated future cash flows is discounted at the financial asset's original EIR. If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current EIR, adjusted for the original credit risk premium. The calculation of the present value of the estimated future cash flows of a collateralized financial asset reflects the cash flows that may result from foreclosure less costs for obtaining and selling the collateral, whether or not foreclosure is probable.

If the Group determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses for impairment. Those characteristics are relevant to the estimation of future cash flows for groups of such assets by being indicative of the debtors' ability to pay all amounts due according to the contractual terms of the assets being evaluated. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be recognized, are not included in a collective assessment for impairment.

For the purpose of a collective evaluation of impairment, financial assets are grouped on the basis of credit risk characteristics such as industry, collateral type, past-due status and term. Future cash flows in a group of financial assets that are collectively evaluated for impairment are estimated on the basis of historical loss experience for assets with credit risk characteristics similar to those in the Group. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not exist currently. Estimates of changes in future cash flows reflect, and are directionally consistent with changes in related observable data from period to period (such as changes in property prices, payment status, or other factors that are indicative of incurred losses in the Group and their magnitude). The methodology and assumptions used for estimating future cash flows are reviewed regularly by the Group to reduce any differences between loss estimates and actual loss experience.

The carrying amount of the asset is reduced through the use of an allowance account and the amount of loss is charged to the statement of income. Interest income continues to be recognized based on the original EIR of the asset. Loans and receivables, together with the associated allowance accounts, are written off when there is no realistic prospect of future recovery and all collateral has been realized. If subsequently, the amount of the estimated impairment loss decreases because of an event occurring after the impairment was recognized, the previously recognized impairment loss is reduced by adjusting the allowance account. If a future write-off is later recovered, any amounts formerly charged are credited to 'Recoveries' under 'Miscellaneous income' in the statement of income.

The consumer loans and credit card receivables of the Group are assessed for impairment collectively because these receivables are not individually significant. The carrying amount of these receivables is reduced for impairment through the use of an allowance account and the amount of loss is recognized under 'Provision for impairment, credit and other losses' in the statement of income. Consumer loans and credit card receivables, together with the associated allowance accounts, are written off if the accounts are 360 days past due and 180 days past due, respectively. If a write-off is later recovered, any amounts formerly charged to allowance for credit losses are credited to 'Recoveries' under 'Miscellaneous income' in the statement of income. Past due accounts include accounts with no payments or with payments less than the minimum amount due on or before the due dates.

The allowance for credit losses of consumer loans and credit card receivables are determined based on the net flow rate methodology. Net flow tables are derived from account-level monitoring of monthly movements between different stage buckets, from 1-day past due to 180days past due. The net flow rate methodology relies on the last 60 months for consumer loans and 24 months for credit card receivables of net flow tables to establish a percentage (net flow rate) of receivables that are current or in any state of delinquency (i.e., 30, 60, 90, 120, 150 and 180 days past due) as of the reporting date that will eventually result in write-off. The gross provision is then computed based on the outstanding balances of the receivables as of the reporting date and the net flow rates determined for the current and each delinquency bucket.

## Restructured loans

Where possible, the Group seeks to restructure loans rather than to take possession of collateral. This may involve extending the payment arrangements and the agreement of new loan conditions. Once the terms have been renegotiated, the loan is no longer considered past due. Management continuously reviews restructured loans to ensure that all criteria are met and that future payments are likely to occur. The loans continue to be subject to an individual or collective impairment assessment, calculated using the loan's original EIR. The difference between the recorded value

of the original loan and the present value of the restructured cash flows, discounted at the original EIR, is recognized in 'Provision for impairment, credit and other losses' in the statement of income.

#### AFS investments

For AFS investments, the Group assesses at each reporting date whether there is objective evidence that a financial asset or group of financial assets is impaired.

In the case of equity investments classified as AFS investments, this would include a significant or prolonged decline in the fair value of the investments below its cost. The Group treats 'significant' generally as 20.00% or more and 'prolonged' greater than 12 months. Where there is evidence of impairment, the cumulative loss - measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognized in the statement of income - is removed from equity and recognized in the statement of income. Impairment losses on equity investments are not reversed through the statement of income. Increases in fair value after impairment are recognized directly in OCI.

In the case of debt instruments classified as AFS investments, impairment is assessed based on the same criteria as financial assets carried at amortized cost. However, the amount recorded for impairment is the cumulative loss measured as the difference between the amortized cost and the current fair value, less any impairment loss on that investment previously recognized in profit or loss. Future interest income is based on the reduced carrying amount and is accrued based on the rate of interest used to discount future cash flows for the purpose of measuring impairment loss. Such accrual is recorded as part of 'Interest income' in the statement of income. If subsequently, the fair value of a debt instrument increased and the increase can be objectively related to an event occurring after the impairment loss was recognized in the statement of income, the impairment loss is reversed through the statement of income.

#### Reinsurance assets

An impairment review is performed at each reporting period date or more frequently when an indication of impairment arises during the reporting year. Impairment occurs when objective evidence exists that the Group may not recover outstanding amounts under the terms of the contract and when the impact on the amounts that the Group will receive from the reinsurer can be measured reliably. The impairment loss is charged against the consolidated statement of income.

### Financial Guarantees

In the ordinary course of business, the Group gives financial guarantees consisting of letters of credit, letters of guarantees, and acceptances. Financial guarantees on trade receivables are initially recognized in the financial statements at fair value under 'Bills and Acceptances Payable' or 'Other Liabilities'. Subsequent to initial recognition, the Group's liabilities under such guarantees are each measured at the higher of the initial fair value less, when appropriate, cumulative amortization calculated to recognize the fee in the statement of income in 'Service fees and commission income', over the term of the guarantee, and the best estimate of the expenditure required to settle any financial obligation arising as a result of the guarantee.

Any increase in the liability relating to financial guarantees is taken to the statement of income in 'Miscellaneous expenses'. Any financial guarantee liability remaining is recognized in the statement of income in 'Service fees and commission income', when the guarantee is discharged, cancelled or has expired.

## Life Insurance Contract Liabilities

Life insurance liabilities

Life insurance liabilities refer to liabilities of the Group that are recognized due to the obligations arising from policy contracts issued by PNB LII. The reserves for life insurance contracts are calculated based on prudent statutory assumptions in accordance with generally accepted actuarial methods that are compliant with existing regulations.

## Insurance contracts with fixed and guaranteed terms

The liability is determined as the expected discounted value of the benefit payments less the expected discounted value of the theoretical premiums that would be required to meet the benefits based on the valuation assumptions used. The liability is based on mortality, morbidity and investment income assumptions that are established at the time the contract is issued.

For unpaid claims and benefits, a provision is made for the estimated cost of all claims and dividends notified but not settled at the reporting date less reinsurance recoveries, using the information available at the time.

Provision is also made for the cost of claims incurred but not reported (IBNR) until after the reporting date based on PNB LII's experience and historical data. Differences between the provision for outstanding claims at the reporting date and subsequent revisions and settlements are included in the statement of income in later years. Policy and contract claims payable forms part of the liability section of the statement of financial position under 'Other Liabilities - Insurance contract liabilities'.

The aggregate reserve for life policies represents the accumulated total liability for policies in force as of the reporting date. Such reserves are established at amounts adequate to meet the estimated future obligations of all life insurance policies in force. The reserves are calculated using actuarial methods and assumptions in accordance with statutory requirements and as approved by the Insurance Commission (IC), subject to the minimum liability adequacy test.

#### Unit-linked insurance contracts

PNB LII issues unit-linked insurance contracts. Considerations received from unit-linked insurance contracts, in excess of the portion that is placed under a withdrawable segregated account, are recognized as revenue.

PNB LII's revenue from unit-linked contracts consists of charges deducted from the policyholder's separate account, in accordance with the unit-linked policy contract. Since the segregated fund assets belong to the unit-linked policyholders, corresponding segregated fund liabilities are set-up equal to the segregated fund assets less redemptions outside the segregated funds. The segregated fund assets are valued at market price. Changes in the segregated fund assets due to investment earnings or market value fluctuations result in the same corresponding change in the segregated fund liabilities. Such changes in fund value have no effect in the statement of income.

Collections received from unit-linked policies are separated to segregated fund assets from which PNB LII withdraws administrative and cost of insurance charges in accordance with the policy provisions of the unit-linked insurance contracts. After deduction of these charges, the remaining amounts in the segregated fund assets are equal to the surrender value of the unit-linked policyholders, and are withdrawable anytime.

The equity of each unit-linked policyholder in the fund is monitored through the designation of outstanding units for each policy. Hence, the equity of each unit-linked insurance contract in the fund is equal to the total number of outstanding units of the policyholder multiplied by the net asset value per unit (NAVPU). The NAVPU is the market value of the fund divided by the total number of outstanding units.

#### Nonlife Insurance Contract Liabilities

## Provision for unearned premiums

The proportion of written premiums, gross of commissions payable to intermediaries, attributable to subsequent periods or to risks that have not yet expired is deferred as provision for unearned premiums. Premiums from short-duration insurance contracts are recognized as revenue over the period of the contracts using the 24th method except for marine cargo where the provision for unearned premiums pertains to the premiums for the last two months of the year. The portion of the premiums written that relate to the unexpired periods of the policies at the end of reporting period are accounted for as provision for unearned premiums and presented as part of 'Insurance contract liabilities' in the 'Other Liabilities' section of the consolidated statement of financial position. The change in the provision for unearned premiums is taken to the consolidated statement of income in the order that revenue is recognized over the period of risk. Further provisions are made to cover claims under unexpired insurance contracts which may exceed the unearned premiums and the premiums due in respect of these contracts.

#### Claims provision and IBNR losses

Outstanding claims provisions are based on the estimated ultimate cost to all claims incurred but not settled at the reporting date, whether reported or not, together with the related claims handling costs and reduction for the expected value of salvage and other recoveries. Delays can be experienced in the notification and settlement of certain types of claims, therefore the ultimate cost of which cannot be known with certainty at the reporting date. The liability is not discounted for the time value of money and includes provision for IBNR. No provision for equalization or catastrophic reserves is recognized. The liability is derecognized when the contract is discharged or cancelled or has expired.

#### Liability Adequacy Test

Liability adequacy tests on life insurance contracts are performed annually to ensure the adequacy of the insurance contract liabilities. In performing these tests, current best estimates of future contractual cash flows, claims handling and policy administration expenses are used. Any deficiency is immediately charged against profit or loss initially by establishing a provision for losses arising from the liability adequacy tests.

For nonlife insurance contracts, liability adequacy tests are performed at the end of each reporting date to ensure the adequacy of insurance contract liabilities, net of related Deferred Acquisition Cost (DAC). The provision for unearned premiums is increased to the extent that the future claims and expenses in respect of current insurance contracts exceed future premiums plus the current provision for unearned premiums.

## Investments in Subsidiaries and an Associate

#### Investments in subsidiaries

Subsidiaries pertain to entities over which the Group has control. The existence and effect of potential voting rights that are currently exercisable or convertible and qualitative criteria are considered when assessing whether the Group controls another entity (see Basis of Consolidation). In the Parent Company's separate financial statements, investments in subsidiaries are carried at cost less impairment loss, if any.

#### Investment in an associate

An associate pertains to an entity over which the Group has significant influence but not control, generally accompanying a shareholding of between 20.00% and 50.00% of the voting rights. In the consolidated financial statements, investment in an associate is accounted for under the equity method of accounting while in the Parent Company financial statements, investment in an associate is accounted at cost less impairment loss, if any.

Under the equity method, investment in an associate is carried in the statement of financial position at cost plus post-acquisition changes in the Group's share of the net assets of the associate, less impairment in value, if any. The Group's share of its associate's post-acquisition profits or losses is recognized in the statement of income, and its share of post-acquisition movements in the associate's equity reserves or other adjustments is recognized directly in equity. When the Group's share of losses in associates equals or exceeds its interest in the associate, including any other unsecured receivables, the Group does not recognize further losses, unless it has incurred obligations or made payments on behalf of the associate.

#### Revenue Recognition

Revenue is recognized to the extent that it is probable that economic benefits will flow to the Group and the revenue can be reliably measured. The Group assesses its revenue arrangements against specific criteria in order to determine if it is acting as principal or agent. The Group has concluded that it is acting as a principal in all of its revenue arrangements except for brokerage transactions. The following specific recognition criteria must also be met before revenue is recognized:

#### Interest income

For all financial instruments measured at amortized cost and interest-bearing financial instruments classified as FVPL and AFS investments, interest income is recorded using the EIR, which is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset or financial liability. The calculation takes into account all contractual terms of the financial instrument (for example, prepayment options), includes any fees or incremental costs that are directly attributable to the instrument and are an integral part of the EIR, but not future credit losses. The adjusted carrying amount is calculated based on the original EIR. The change in carrying amount is recorded as 'Interest income'. Once the recorded value of a financial asset or group of similar financial assets has been reduced due to an impairment loss, interest income continues to be recognized using the original EIR applied to the new carrying amount.

## Service fees and commission income

The Group earns fee and commission income from diverse range of services it provides to its customers. Fee income can be divided into the following two categories:

- a) Fee income earned from services that are provided over a certain period of time
  Fees earned for the provision of services over a period of time are accrued over that period.
  These fees include investment fund fees, custodian fees, fiduciary fees, credit-related fees,
  trust fees, portfolio and other management fees, and advisory fees. However, loan
  commitment fees for loans that are likely to be drawn down are deferred (together with any
  incremental costs) and recognized as an adjustment to the EIR of the loan.
- b) Fee income from providing transaction services

  Fees arising from negotiating or participating in the negotiation of a transaction for a third party such as the arrangement of the acquisition of shares or other securities or the purchase or sale of businesses are recognized on completion of the underlying transaction.

Fees or components of fees that are linked to a certain performance are recognized after fulfilling the corresponding criteria. These fees include underwriting fees, corporate finance fees, remittance fees, brokerage fees, commissions, deposit-related and other credit-related fees. Loan syndication fees are recognized in the statement of income when the syndication has been completed and the Group retains no part of the loans for itself or retains part at the same EIR as the other participants.

## Interchange fee and revenue from rewards redeemed

'Interchange fees' are taken up as income under 'Service fees and commission income' upon receipt from member establishments of charges arising from credit availments by the Group's cardholders. These discounts are computed based on certain agreed rates and are deducted from amounts remitted to the member establishments.

The Group operates a loyalty points program which allows customers to accumulate points when they purchase from member establishments using the issued card of the Group. The points can then be redeemed for free products subject to a minimum number of points being redeemed. Consideration received is allocated between the discounts earned, interchange fee and the points earned, with the consideration allocated to the points equal to its fair value. The fair value is determined by applying statistical analysis. The fair value of the points issued is deferred and recognized as revenue when the points are redeemed. The deferred balance is included under 'Other Liabilities' in the statement of financial position.

## Commissions earned on credit cards

Commissions earned are taken up as income upon receipt from member establishments of charges arising from credit availments by credit cardholders. These commissions are computed based on certain agreed rates and are deducted from amounts remittable to member establishments. Purchases by the credit cardholders, collectible on installment basis, are recorded at the cost of the items purchased plus certain percentage of cost. The excess over cost is credited to 'Unearned and other deferred income' and is shown as a deduction from 'Loans and Receivables' in the statement of financial position. The unearned and other deferred income is taken up to income over the installment terms and is computed using the effective interest method.

#### Commission earned on reinsurance

Reinsurance commissions are recognized as revenue over the period of the contracts. The portion of the commissions that relates to the unexpired periods of the policies at the end of the reporting period is accounted for as 'Other Liabilities' in the statement of financial position.

Dividend income is recognized when the Group's right to receive payment is established.

#### *Trading and investment securities gains - net*

'Trading and investment securities gains - net' includes results arising from trading activities, all gains and losses from changes in fair value of financial assets and financial liabilities at FVPL and gains and losses from disposal of AFS investments.

#### Rental income

Rental income arising on leased properties is accounted for on a straight-line basis over the lease terms of ongoing leases and is recorded in the statement of income under 'Miscellaneous income'.

## Income on direct financing leases and receivables financed

Income of the Group on loans and receivables financed is recognized using the effective interest method.

Unearned discounts included under 'Unearned and other deferred income' which are amortized over the term of the note or lease using the effective interest method consist of:

- transaction and finance fees on finance leases and loans and receivables financed with longterm maturities; and
- excess of the aggregate lease rentals plus the estimated residual value of the leased equipment over its cost.

#### Premiums revenue

Gross insurance written premiums comprise the total premiums receivable for the whole period of cover provided by contracts entered into during the accounting period. Premiums include any adjustments arising in the accounting period for premiums receivable in respect of business written in prior periods. Premiums from short-duration insurance contracts are recognized as revenue over the period of the contracts using the 24th method except for marine cargo where the provision for unearned premiums pertains to the premiums for the last two months of the year. The portion of the premiums written that relate to the unexpired periods of the policies at end of reporting period are accounted for as provision for unearned premiums and presented as part of 'Other Liabilities' in the statement of financial position. The related reinsurance premiums ceded that pertain to the unexpired periods at the end of the reporting periods are accounted for as deferred reinsurance premiums shown as part of 'Other Assets' in the statement of financial position. The net changes in these accounts between ends of the reporting periods are credited to or charged against the statement of income for the period.

Income from sale of services is recognized upon rendition of the service. Income from sale of properties is recognized upon completion of the earning process and when the collectibility of the sales price is reasonably assured.

Expenses encompass losses as well as those expenses that arise in the course of the ordinary activities of the Group. Expenses are recognized when incurred.

### Taxes and licenses

This includes all other taxes, local and national, including gross receipts taxes (GRT), documentary stamp taxes, real estate taxes, licenses and permit fees that are recognized when incurred.

Policy loans included under loans and receivables are carried at their unpaid balances plus accrued interest and are fully secured by the policy values on which the loans are made.

#### Reinsurance

The Group cedes insurance risk in the normal course of business. Reinsurance assets represent balances due from reinsurance companies. Recoverable amounts are estimated in a manner consistent with the outstanding claims provision and are in accordance with the reinsurance

Ceded reinsurance arrangements do not relieve the Group from its obligations to policyholders.

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The Group also assumes reinsurance risk in the normal course of business for insurance contracts. Premiums and claims on assumed reinsurance are recognized as income and expenses in the same manner as they would be if the reinsurance were considered direct business, taking into account the product classification of the reinsured business. Reinsurance liabilities represent balances due to ceding companies. Amounts payable are estimated in a manner consistent with the associated reinsurance contract.

Premiums and claims are presented on a gross basis for both ceded and assumed reinsurance.

Reinsurance assets or liabilities are derecognized when the contractual rights are extinguished or expired or when the contract is transferred to another party.

## **Deferred Acquisition Cost**

Commission and other acquisition costs incurred during the financial period that vary with and are related to securing new insurance contracts and/or renewing existing insurance contracts, but which relates to subsequent financial periods, are deferred to the extent that they are recoverable out of future revenue margins. All other acquisition costs are recognized as an expense when incurred.

Subsequent to initial recognition, these costs are amortized using the 24th method except for marine cargo where the DAC pertains to the commissions for the last two months of the year. Amortization is charged to 'Service fees and commission expense' in the statement of income. The unamortized acquisition costs are shown as 'Deferred acquisition costs' in the assets section of the consolidated statement of financial position.

An impairment review is performed at each end of the reporting period or more frequently when an indication of impairment arises. The carrying value is written down to the recoverable amount and the impairment loss is charged to the consolidated statement of income. The DAC is also considered in the liability adequacy test for each reporting period.

#### Property and Equipment

Land is stated at cost less any impairment in value and depreciable properties such as buildings, long-term leasehold land, leasehold improvements, and furniture, fixture and equipment are stated at cost less accumulated depreciation and amortization and any impairment in value.

The initial cost of property and equipment consists of its purchase price, including import duties, taxes and any directly attributable costs of bringing the asset to its working condition and location for its intended use.

Expenditures incurred after items of property and equipment have been put into operation, such as repairs and maintenance are normally charged against operations in the period in which the costs are incurred. In situations where it can be clearly demonstrated that the expenditures have resulted in an increase in the future economic benefits expected to be obtained from the use of an item of property and equipment beyond its originally assessed standard of performance, the expenditures are capitalized as an additional cost of property and equipment.

Depreciation is computed using the straight-line method over the estimated useful lives of the respective assets. Long-term leasehold land is amortized over the term of the lease. Leasehold improvements are amortized over lease term and the shorter of the terms of the covering leases and the estimated useful lives of the improvements.

The estimated useful lives follow:

	Years
Buildings	25 - 50
Furniture, fixtures and equipment	5
Long-term leasehold land	46 - 50
Leasehold improvements	10 or the lease term,
	whichever is shorter

The useful life and the depreciation and amortization method are reviewed periodically to ensure that the period and the method of depreciation and amortization are consistent with the expected pattern of economic benefits from items of property and equipment.

An item of property and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising from derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the statement of income in the period the asset is derecognized.

## **Investment Properties**

Investment properties are measured initially at cost, including transaction costs. An investment property acquired through an exchange transaction is measured at fair value of the asset acquired unless the fair value of such an asset cannot be reliably measured in which case the investment property acquired is measured at the carrying amount of asset given up. Any gain or loss on exchange is recognized in the statement of income under 'Net gain on sale or exchange of assets'. Foreclosed properties are classified under 'Investment Properties' upon:

- a. entry of judgment in case of judicial foreclosure;
- b. execution of the Sheriff's Certificate of Sale in case of extra-judicial foreclosure; or
- c. notarization of the Deed of Dacion in case of payment in kind (dacion en pago).

Subsequent to initial recognition, investment properties are carried at cost less accumulated depreciation (for depreciable investment properties) and impairment in value.

Depreciation is calculated on a straight-line basis using the remaining useful lives from the time of acquisition of the depreciable investment properties ranging from 10 to 25 years.

Investment properties are derecognized when they have either been disposed of or when the investment property is permanently withdrawn from use and no future benefit is expected from its disposal. Any gains or losses on the retirement or disposal of an investment property are recognized in the statement of income under 'Net gain on sale or exchange of assets' in the period of retirement or disposal.

Expenditures incurred after the investment properties have been put into operations, such as repairs and maintenance costs, are normally charged against income in the period in which the costs are incurred.

Transfers are made to investment properties when, and only when, there is a change in use evidenced by ending of owner occupation, commencement of an operating lease to another party or ending of construction or development. Transfers are made from investment properties when, and only when, there is a change in use evidenced by commencement of owner occupation or commencement of development with a view to sale.

## Other Properties Acquired

Other properties acquired include chattel mortgage properties acquired in settlement of loan receivables. These are carried at cost, which is the fair value at recognition date, less accumulated depreciation and any impairment in value.

The Group applies the cost model in accounting for other properties acquired. Depreciation is computed on a straight-line basis over the estimated useful life of five years. The estimated useful life and the depreciation method are reviewed periodically to ensure that the period and the method of depreciation are consistent with the expected pattern of economic benefits from items of other properties acquired.

The carrying values of other properties acquired are reviewed for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable. If any such indication exists and where the carrying values exceed the estimated recoverable amount, the assets are written down to their recoverable amounts (see accounting policy on Impairment of Nonfinancial Assets).

#### Intangible Assets

Intangible assets acquired separately are measured on initial recognition at cost. The cost of intangible assets acquired in a business combination is their fair value at the date of acquisition. Following initial recognition, intangible assets are carried at cost less any accumulated amortization and accumulated impairment losses. Internally generated intangibles, excluding capitalized development costs, are not capitalized and the related expenditure is reflected in profit or loss in the period in which the expenditure is incurred.

The useful lives of intangible assets are assessed as either finite or indefinite.

Intangible assets with finite lives are amortized over the respective useful lives and assessed for impairment whenever there is an indication that the intangible asset may be impaired.

The amortization period and the amortization method for an intangible asset with a finite useful life are reviewed at least at the end of each reporting period. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset are considered to modify the amortization period or method, as appropriate, and are treated as changes in accounting estimates. The amortization expense on intangible assets with finite lives is recognized in the statement of income as the expense category that is consistent with the function of the intangible assets.

Intangible assets with indefinite useful lives are not amortized, but are tested for impairment annually, either individually or at the CGU level. The assessment of indefinite life is reviewed annually to determine whether the indefinite life continues to be supportable. If not, the change in useful life from indefinite to finite is made on a prospective basis.

Gains or losses arising from derecognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognized in the statement of income when the asset is derecognized.

#### Software costs

Software costs, included in 'Intangible Assets', are capitalized on the basis of the cost incurred to acquire and bring to use the specific software. These costs are amortized over five years on a straight-line basis. The estimated useful life and the amortization method are reviewed periodically to ensure that the period and the method of amortization are consistent with the expected pattern of economic benefits from the software.

Costs associated with maintaining the computer software programs are recognized as expense when incurred.

## Customer relationship and core deposit intangibles

Customer relationship intangibles (CRI) and core deposit intangibles (CDI) are the intangible assets acquired by the Group through business combination. These intangible assets are initially measured at their fair value at the date of acquisition. The fair value of these intangible assets reflects expectations about the probability that the expected future economic benefits embodied in the asset will flow to the Group.

Following initial recognition, customer relationship and core deposit are measured at cost less accumulated amortization and any accumulated impairment losses. Customer relationship related to the commercial loans business is amortized on a straight-line basis over its useful life of 3 years while core deposit is amortized on a straight-line basis over its useful life of 10 years.

## Impairment of Nonfinancial Assets

Property and equipment, investment properties, intangible assets and other properties acquired At each reporting date, the Group assesses whether there is any indication that its property and equipment, investment properties, intangibles and other properties acquired with finite useful lives may be impaired. When an indicator of impairment exists or when an annual impairment testing for an asset is required, the Group makes a formal estimate of recoverable amount. Recoverable amount is the higher of an asset's fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets, in which case the recoverable amount is assessed as part of the CGU to which it belongs.

Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

An impairment loss is charged against operations in the period in which it arises. An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation and amortization, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in the statement of income. After such reversal, the depreciation and amortization expense is adjusted in future period to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over its remaining life.

#### *Investment in subsidiaries*

The Parent Company assesses at each reporting date whether there is any indication that its investment in subsidiaries may be impaired. If any impairment indication exists, the Parent Company estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or CGU's fair value less costs to sell and its value in use. Where the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount.

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#### Goodwill

Goodwill is reviewed for impairment, annually or more frequently if events or changes in circumstances indicate that the carrying value may be impaired.

Impairment is determined for goodwill by assessing the recoverable amount of the CGU (or group of CGUs) to which the goodwill relates. Where the recoverable amount of the CGU (or group of CGUs) is less than the carrying amount of the CGU (or group of CGUs) to which goodwill has been allocated (or to the aggregate carrying amount of a group of CGUs to which the goodwill relates but cannot be allocated), an impairment loss is recognized immediately in the statement of income. Impairment losses relating to goodwill cannot be reversed for subsequent increases in its recoverable amount in future periods. The Group performs its annual impairment test of goodwill every fourth quarter, or more frequently if events or changes in circumstances indicate that the carrying value may be impaired.

#### Leases

The determination of whether an arrangement is, or contains a lease is based on the substance of the arrangement and requires an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset. A reassessment is made after inception of the lease only if one of the following applies:

- a. there is a change in contractual terms, other than a renewal or extension of the arrangement;
- b. a renewal option is exercised or extension granted, unless that term of the renewal or extension was initially included in the lease term;
- c. there is a change in the determination of whether fulfillment is dependent on a specified asset;
- d. there is a substantial change to the asset.

Where a reassessment is made, lease accounting shall commence or cease from the date when the change in circumstances gave rise to the reassessment for scenarios a, c or d above, and at the date of renewal or extension period for scenario b.

#### *Group as lessee*

Finance leases, which transfer to the Group substantially all the risks and benefits incidental to ownership of the leased item, are capitalized at the inception of the lease at the fair value of the leased property or, if lower, at the present value of the minimum lease payments and included in 'Property and Equipment' account with the corresponding liability to the lessor included in 'Other Liabilities' account. Lease payments are apportioned between the finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are charged directly to 'Interest expense'.

Capitalized leased assets are depreciated over the shorter of the estimated useful lives of the assets or the respective lease terms, if there is no reasonable certainty that the Group will obtain ownership by the end of the lease term.

Leases where the lessor retains substantially all the risks and benefits of ownership of the asset are classified as operating leases. Operating lease payments are recognized as an expense in the statement of income on a straight-line basis over the lease term.

## Group as lessor

Finance leases, where the Group transfers substantially all the risks and benefits incidental to ownership of the leased item to the lessee, are included in the statement of financial position under 'Loans and Receivables' account. A lease receivable is recognized at an amount equivalent to the net investment (asset cost) in the lease. All income resulting from the receivable is included in 'Interest income' in the statement of income.

Leases where the Group does not transfer substantially all the risks and benefits of ownership of the assets are classified as operating leases. Lease payments received are recognized as an income in the statement of income on a straight line basis over the lease term. Initial direct costs incurred in negotiating operating leases are added to the carrying amount of the leased asset and recognized over the lease term on the same basis as the rental income. Contingent rents are recognized as revenue in the period in which they are earned.

## Residual Value of Leased Assets and Deposits on Finance Leases

The residual value of leased assets, which approximates the amount of guaranty deposit paid by the lessee at the inception of the lease, is the estimated proceeds from the sale of the leased asset at the end of the lease term. At the end of the lease term, the residual value of the leased asset is generally applied against the guaranty deposit of the lessee when the lessee decides to buy the leased asset.

#### Retirement Benefits

#### Defined benefit plan

The net defined benefit liability or asset is the aggregate of the present value of the defined benefit obligation at the end of the reporting period reduced by the fair value of plan assets and adjusted for any effect of limiting a net defined benefit asset to the asset ceiling, if any. The asset ceiling is the present value of any economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

The cost of providing benefits under the defined benefit plans is actuarially determined using the projected unit credit method.

Defined benefit costs comprise the following:

- a. service cost;
- b. net interest on the net defined benefit liability or asset; and
- c. remeasurements of net defined benefit liability or asset.

Service costs which include current service costs, past service costs and gains or losses on non-routine settlements are recognized as expense in profit or loss. Past service costs are recognized when plan amendment or curtailment occurs. These amounts are calculated periodically by independent qualified actuaries.

Net interest on the net defined benefit liability or asset is the change during the period in the net defined benefit liability or asset that arises from the passage of time which is determined by applying the discount rate based on government bonds to the net defined benefit liability or asset. Net interest on the net defined benefit liability or asset is recognized as expense or income in the statement of income.

Remeasurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on defined benefit liability) are recognized immediately in OCI in the period in which they arise. Remeasurements are not reclassified to profit or loss in subsequent periods.

Plan assets are assets that are held by a long-term employee benefit fund or qualifying insurance policies. Plan assets are not available to the creditors of the Group, nor can they be paid directly to the Group. Fair value of plan assets is based on market price information. When no market price is available, the fair value of plan assets is estimated by discounting expected future cash flows using a discount rate that reflects both the risk associated with the plan assets and the maturity or expected disposal date of those assets (or, if they have no maturity, the expected period until the settlement of the related obligations).

The Group's right to be reimbursed of some or all of the expenditure required to settle a defined benefit obligation is recognized as a separate asset at fair value when and only when reimbursement is virtually certain.

## Employee leave entitlement

Employee entitlements to annual leave are recognized as a liability when they are accrued to the employees. The undiscounted liability for leave expected to be settled wholly before twelve months after the end of the annual reporting period is recognized for services rendered by employees up to the end of the reporting period. For leave entitlements expected to be settled for more than twelve months after the reporting date, the estimated liability is actuarially determined and reported under 'Accrued Taxes, Interest and Other Expenses' in the statement of financial position.

#### Provisions

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event and it is probable that an outflow of assets embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. When the Group expects some or all of a provision to be reimbursed, for example, under an insurance contract, the reimbursement is recognized as a separate asset but only when the reimbursement is virtually certain. The expense relating to any provision is presented in the statement of income, net of any reimbursement. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

When discounting is used, the increase in the provision due to the passage of time is recognized as an interest expense.

#### Contingent Liabilities and Contingent Assets

Contingent liabilities are not recognized in the financial statements but are disclosed unless the possibility of an outflow of assets embodying economic benefits is remote. Contingent assets are not recognized but are disclosed in the financial statements when an inflow of economic benefits is probable.

#### Income Taxes

Income tax on profit and loss for the year comprises current and deferred tax. Income tax is determined in accordance with tax laws and is recognized in the statement of income, except to the extent that it relates to items directly recognized in OCI.

#### Current tax

Current tax assets and liabilities for the current periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted at the reporting date.

## Deferred tax

Deferred tax is provided, using the balance sheet liability method, on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences, including asset revaluations. Deferred tax assets are recognized for all deductible temporary differences, carryforward of unused tax credits from the excess of minimum corporate income tax (MCIT) over the regular corporate income tax (RCIT), and unused net operating loss carryover (NOLCO), to the extent that it is probable that sufficient taxable income will be available against which the deductible temporary differences and carryforward of unused tax credits from MCIT and unused NOLCO can be utilized. Deferred tax, however, is not recognized on temporary differences that arise from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting income nor taxable income.

Deferred tax liabilities are not provided on non-taxable temporary differences associated with investments in domestic subsidiaries and an associate. With respect to investments in foreign subsidiaries and associates, deferred tax liabilities are recognized except where the timing of the reversal of the temporary difference can be controlled and it is probable that the temporary difference will not reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient future taxable income will be available to allow all or part of the deferred income tax asset to be utilized. Unrecognized deferred tax assets are reassessed at each reporting date and are recognized to the extent that it has become probable that future taxable income will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are applicable to the period when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

Current tax and deferred tax relating to items recognized directly in OCI are also recognized in OCI and not in the statement of income.

In the consolidated financial statements, deferred tax assets and liabilities are offset if a legally enforceable right exists to set off current tax assets against current tax liabilities and deferred taxes related to the same taxable entity and the same taxation authority.

### Parent Company Shares Held by a Subsidiary

Own equity instruments which are acquired by subsidiaries (treasury shares) are deducted from equity and accounted for at weighted average cost. No gain or loss is recognized in the consolidated statement of income on the purchase, sale, issue or cancellation of the Parent Company's own equity instruments.

## Earnings per Share

Basic earnings per share (EPS) is computed by dividing net income for the period attributable to common shareholders by the weighted average number of common shares outstanding during the period after giving retroactive effect to stock dividends declared and stock rights exercised during the period, if any.

Diluted EPS is calculated by dividing the aggregate of net income attributable to common shareholders by the weighted average number of common shares outstanding during the period adjusted for the effects of any dilutive shares.

Dividends on common shares are recognized as a liability and deducted from equity when approved by the respective BOD of the Parent Company and subsidiaries. Dividends for the period that are approved after the reporting date are dealt with as an event after the reporting date.

#### **Debt Issue Costs**

Issuance, underwriting and other related expenses incurred in connection with the issuance of debt instruments (other than debt instruments designated at FVPL) are deferred and amortized over the terms of the instruments using the effective interest method. Unamortized debt issuance costs are included in the measurement of the related carrying value of the debt instruments in the statement of financial position.

### **Borrowing Costs**

Borrowing costs are recognized as expense in the year in which these costs are incurred. Borrowing costs consist of interest expense calculated using the effective interest method calculated in accordance with PAS 39 that the Group incurs in connection with borrowing of funds.

#### Events after the Reporting date

Any post-year-end event that provides additional information about the Group's position at the reporting date (adjusting event) is reflected in the financial statements. Post-year-end events that are not adjusting events, if any, are disclosed when material to the financial statements.

#### Segment Reporting

The Group's operating businesses are organized and managed separately according to the nature of the products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets. Refer to Note 6 for the detailed disclosure on segment information.

#### Fiduciary Activities

Assets and income arising from fiduciary activities together with related undertakings to return such assets to customers are excluded from the financial statements where the Parent Company acts in a fiduciary capacity such as nominee, trustee or agent.

#### **Equity**

Capital stock is measured at par value for all shares issued and outstanding. When the shares are sold at a premium, the difference between the proceeds and the par value is credited to 'Capital Paid in Excess of Par Value' account. Direct costs incurred related to equity issuance, such as underwriting, accounting and legal fees, printing costs and taxes are chargeable to 'Capital Paid in Excess of Par Value' account. If the 'Capital Paid in Excess of Par Value' is not sufficient, the excess is charged against the 'Surplus'.

'Surplus' represents accumulated earnings (losses) of the Group less dividends declared.

## Equity Reserves

The reserves recorded in equity in the statement of financial position include:

'Remeasurement Losses on Retirement Plan' which pertains to remeasurement comprising actuarial losses on the present value of the retirement obligation, net of return on plan assets.

'Accumulated Translation Adjustment' which is used to record exchange differences arising from the translation of the FCDU accounts and foreign operations (i.e. overseas branches and subsidiaries) to Philippine peso.

'Net Unrealized Gain (Loss) on Available-for-Sale Investments' reserve which comprises changes in fair value of AFS investments.

#### **Future Changes in Accounting Policies**

The Group will adopt the Standards and Interpretations enumerated below when these become effective. Except as otherwise indicated, the Group does not expect the adoption of these new and amended PFRS and Philippine Interpretations to have significant impact on its financial statements.

PFRS 9, Financial Instruments - Classification and Measurement (2010 version) PFRS 9 (2010 version) reflects the first phase on the replacement of PAS 39 and applies to the classification and measurement of financial assets and liabilities as defined in PAS 39. PFRS 9 requires all financial assets to be measured at fair value at initial recognition. A debt financial asset may, if the fair value option (FVO) is not invoked, be subsequently measured at amortized cost if it is held within a business model that has the objective to hold the assets to collect the contractual cash flows and its contractual terms give rise, on specified dates, to cash flows that are solely payments of principal and interest on the principal outstanding. All other debt instruments are subsequently measured at fair value through profit or loss. All equity financial assets are measured at fair value either through OCI or profit or loss. Equity financial assets held for trading must be measured at fair value through profit or loss. For FVO liabilities, the amount of change in the fair value of a liability that is attributable to changes in credit risk must be presented in OCI. The remainder of the change in fair value is presented in profit or loss, unless presentation of the fair value change in respect of the liability's credit risk in OCI would create or enlarge an accounting mismatch in profit or loss. All other PAS 39 classification and measurement requirements for financial liabilities have been carried forward into PFRS 9, including the embedded derivative separation rules and the criteria for using the FVO. The adoption of the first phase of PFRS 9 will have an effect on the classification and measurement of the Group's financial assets, but will potentially have no impact on the classification and measurement of financial liabilities.

PFRS 9 (2010 version) is effective for annual periods beginning on or after January 1, 2015. This mandatory adoption date was moved to January 1, 2018 when the final version of PFRS 9 was adopted by the Philippine Financial Reporting Standards Council (FRSC). Such adoption, however, is still for approval by the Board of Accountancy (BOA).

Philippine Interpretation IFRIC 15, Agreements for the Construction of Real Estate This interpretation covers accounting for revenue and associated expenses by entities that undertake the construction of real estate directly or through subcontractors. The SEC and the FRSC have deferred the effectivity of this interpretation until the final Revenue standard is issued by the IASB and an evaluation of the requirements of the final Revenue standard against the practices of the Philippine real estate industry is completed.

NOTES TO FINANCIAL STATEMENTS

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#### Effective 2015

PAS 19, *Employee Benefits - Defined Benefit Plans: Employee Contributions* (Amendments) PAS 19 requires an entity to consider contributions from employees or third parties when accounting for defined benefit plans. Where the contributions are linked to service, they should be attributed to periods of service as a negative benefit. These amendments clarify that, if the amount of the contributions is independent of the number of years of service, an entity is permitted to recognize such contributions as a reduction in the service cost in the period in which the service is rendered, instead of allocating the contributions to the periods of service. This amendment is effective for annual periods beginning on or after January 1, 2015.

## Annual Improvements to PFRSs (2010-2012 cycle)

The Annual Improvements to PFRSs (2010-2012 cycle) are effective for annual periods beginning on or after January 1, 2015 and are not expected to have a material impact on the Group. They include:

#### PFRS 2, Share-based Payment - Definition of Vesting Condition

This improvement is applied prospectively and clarifies various issues relating to the definitions of performance and service conditions which are vesting conditions, including:

- a performance condition must contain a service condition
- a performance target must be met while the counterparty is rendering service
- a performance target may relate to the operations or activities of an entity, or to those of another entity in the same group
- a performance condition may be a market or non-market condition
- if the counterparty, regardless of the reason, ceases to provide service during the vesting period, the service condition is not satisfied.

# PFRS 3, Business Combinations - Accounting for Contingent Consideration in a Business Combination

The amendment is applied prospectively for business combinations for which the acquisition date is on or after July 1, 2014. It clarifies that a contingent consideration that is not classified as equity is subsequently measured at fair value through profit or loss whether or not it falls within the scope of PAS 39. The Group shall consider this amendment for future business combinations.

PFRS 8, Operating Segments - Aggregation of Operating Segments and Reconciliation of the Total of the Reportable Segments' Assets to the Entity's Assets
The amendments are applied retrospectively and clarify that:

- An entity must disclose the judgments made by management in applying the aggregation criteria in the standard, including a brief description of operating segments that have been aggregated and the economic characteristics (e.g., sales and gross margins) used to assess whether the segments are 'similar'.
- The reconciliation of segment assets to total assets is only required to be disclosed if the reconciliation is reported to the chief operating decision maker, similar to the required disclosure for segment liabilities.

PAS 16, Property, Plant and Equipment, and PAS 38, Intangible Assets - Revaluation Method - Proportionate Restatement of Accumulated Depreciation and Amortization

The amendment is applied retrospectively and clarifies in PAS 16 and PAS 38 that the asset may be revalued by reference to the observable data on either the gross or the net carrying amount. In addition, the accumulated depreciation or amortization is the difference between the gross and carrying amounts of the asset.

## PAS 24, Related Party Disclosures - Key Management Personnel

The amendment is applied retrospectively and clarifies that a management entity, which is an entity that provides key management personnel services, is a related party subject to the related party disclosures. In addition, an entity that uses a management entity is required to disclose the expenses incurred for management services.

#### Annual Improvements to PFRSs (2011-2013 cycle)

The Annual Improvements to PFRSs (2011-2013 cycle) are effective for annual periods beginning on or after January 1, 2015 and are not expected to have a material impact on the Group. They include:

PFRS 3, *Business Combinations - Scope Exceptions for Joint Arrangements*The amendment is applied prospectively and clarifies the following regarding the scope exceptions within PFRS 3:

- Joint arrangements, not just joint ventures, are outside the scope of PFRS 3.
- This scope exception applies only to the accounting in the financial statements of the joint arrangement itself.

## PFRS 13, Fair Value Measurement - Portfolio Exception

The amendment is applied prospectively and clarifies that the portfolio exception in PFRS 13 can be applied not only to financial assets and financial liabilities, but also to other contracts within the scope of PAS 39.

## PAS 40, Investment Property

The amendment is applied prospectively and clarifies that PFRS 3, and not the description of ancillary services in PAS 40, is used to determine if the transaction is the purchase of an asset or business combination. The description of ancillary services in PAS 40 only differentiates between investment property and owner-occupied property (i.e., property, plant and equipment).

#### Effective 201

PAS 16, Property, Plant and Equipment, and PAS 38, Intangible Assets - Clarification of Acceptable Methods of Depreciation and Amortization (Amendments)

The amendments clarify the principle in PAS 16 and PAS 38 that revenue reflects a pattern of economic benefits that are generated from operating a business (of which the asset is part) rather than the economic benefits that are consumed through use of the asset. As a result, a revenue-based method cannot be used to depreciate property, plant and equipment and may only be used in very limited circumstances to amortize intangible assets. The amendments are effective prospectively for annual periods beginning on or after January 1, 2016, with early adoption permitted. These amendments are not expected to have any impact to the Group given that the Group has not used a revenue-based method to depreciate its non-current assets.

PAS 16, *Property, Plant and Equipment*, and PAS 41, *Agriculture - Bearer Plants* (Amendments) The amendments change the accounting requirements for biological assets that meet the definition of bearer plants. Under the amendments, biological assets that meet the definition of bearer plants will no longer be within the scope of PAS 41. Instead, PAS 16 will apply. After initial recognition, bearer plants will be measured under PAS 16 at accumulated cost (before maturity) and using either the cost model or revaluation model (after maturity). The amendments also require that produce that grows on bearer plants will remain in the scope of PAS 41 measured at fair value less costs to sell. For government grants related to bearer plants, PAS 20, *Accounting for Government Grants and Disclosure of Government Assistance*, will apply. The amendments

are retrospectively effective for annual periods beginning on or after January 1, 2016, with early adoption permitted. These amendments are not expected to have any impact to the Group as the Group does not have any bearer plants.

PAS 27, Separate Financial Statements - Equity Method in Separate Financial Statements (Amendments)

The amendments will allow entities to use the equity method to account for investments in subsidiaries, joint ventures and associates in their separate financial statements. Entities already applying PFRS and electing to change to the equity method in its separate financial statements will have to apply that change retrospectively. For first-time adopters of PFRS electing to use the equity method in its separate financial statements, they will be required to apply this method from the date of transition to PFRS. The amendments are effective for annual periods beginning on or after January 1, 2016, with early adoption permitted. The Parent Company is currently assessing the impact of adopting this standard.

PFRS 10, Consolidated Financial Statements and PAS 28, Investments in Associates and Joint Ventures - Sale or Contribution of Assets between an Investor and its Associate or Joint Venture These amendments address an acknowledged inconsistency between the requirements in PFRS 10 and those in PAS 28 (2011) in dealing with the sale or contribution of assets between an investor and its associate or joint venture. The amendments require that a full gain or loss is recognized when a transaction involves a business (whether it is housed in a subsidiary or not). A partial gain or loss is recognized when a transaction involves assets that do not constitute a business, even if these assets are housed in a subsidiary. These amendments are effective from annual periods beginning on or after January 1, 2016. This amendment is not expected to have any impact to the Group as the Group does not have any investment in associate or joint venture.

PFRS 11, Joint Arrangements - Accounting for Acquisitions of Interests in Joint Operations (Amendments)

The amendments to PFRS 11 require that a joint operator accounting for the acquisition of an interest in a joint operation, in which the activity of the joint operation constitutes a business must apply the relevant PFRS 3 principles for business combinations accounting. The amendments also clarify that a previously held interest in a joint operation is not remeasured on the acquisition of an additional interest in the same joint operation while joint control is retained. In addition, a scope exclusion has been added to PFRS 11 to specify that the amendments do not apply when the parties sharing joint control, including the reporting entity, are under common control of the same ultimate controlling party.

The amendments apply to both the acquisition of the initial interest in a joint operation and the acquisition of any additional interests in the same joint operation and are prospectively effective for annual periods beginning on or after January 1, 2016, with early adoption permitted. The Group shall consider these amendments for future acquisitions of joint operations.

## PFRS 14, Regulatory Deferral Accounts

PFRS 14 is an optional standard that allows an entity, whose activities are subject to rateregulation, to continue applying most of its existing accounting policies for regulatory deferral account balances upon its first-time adoption of PFRS. Entities that adopt PFRS 14 must present the regulatory deferral accounts as separate line items on the statement of financial position and present movements in these account balances as separate line items in the statement of profit or loss and OCI. The standard requires disclosures on the nature of, and risks associated with, the entity's rate-regulation and the effects of that rate-regulation on its financial statements. PFRS 14 is effective for annual periods beginning on or after January 1, 2016. Since the Group is an existing PFRS preparer, this standard would not apply.

Annual Improvements to PFRSs (2012-2014 cycle)

The Annual Improvements to PFRSs (2012-2014 cycle) are effective for annual periods beginning on or after January 1, 2016 and are not expected to have a material impact on the Group. They include:

PFRS 5, Non-current Assets Held for Sale and Discontinued Operations - Changes in Methods of

The amendment is applied prospectively and clarifies that changing from a disposal through sale to a disposal through distribution to owners and vice-versa should not be considered to be a new plan of disposal, rather it is a continuation of the original plan. There is, therefore, no interruption of the application of the requirements in PFRS 5. The amendment also clarifies that changing the disposal method does not change the date of classification.

PFRS 7, Financial Instruments: Disclosures - Servicing Contracts

PFRS 7 requires an entity to provide disclosures for any continuing involvement in a transferred asset that is derecognized in its entirety. The amendment clarifies that a servicing contract that includes a fee can constitute continuing involvement in a financial asset. An entity must assess the nature of the fee and arrangement against the guidance in PFRS 7 in order to assess whether the disclosures are required. The amendment is to be applied such that the assessment of which servicing contracts constitute continuing involvement will need to be done retrospectively. However, comparative disclosures are not required to be provided for any period beginning before the annual period in which the entity first applies the amendments.

PFRS 7 - Applicability of the Amendments to PFRS 7 to Condensed Interim Financial Statements This amendment is applied retrospectively and clarifies that the disclosures on offsetting of financial assets and financial liabilities are not required in the condensed interim financial report unless they provide a significant update to the information reported in the most recent annual

PAS 19, Employee Benefits - regional market issue regarding discount rate

This amendment is applied prospectively and clarifies that market depth of high quality corporate bonds is assessed based on the currency in which the obligation is denominated, rather than the country where the obligation is located. When there is no deep market for high quality corporate bonds in that currency, government bond rates must be used.

PAS 34, Interim Financial Reporting - disclosure of information 'elsewhere in the interim financial report'

The amendment is applied retrospectively and clarifies that the required interim disclosures must either be in the interim financial statements or incorporated by cross-reference between the interim financial statements and wherever they are included within the greater interim financial report (e.g., in the management commentary or risk report).

Effective 2018

PFRS 9, Financial Instruments - Hedge Accounting and amendments to PFRS 9, PFRS 7 and PAS 39 (2013 version)

PFRS 9 (2013 version) already includes the third phase of the project to replace PAS 39 which pertains to hedge accounting. This version of PFRS 9 replaces the rules-based hedge accounting model of PAS 39 with a more principles-based approach. Changes include replacing the rulesbased hedge effectiveness test with an objectives-based test that focuses on the economic relationship between the hedged item and the hedging instrument, and the effect of credit risk on that economic relationship; allowing risk components to be designated as the hedged item, not only for financial items but also for nonfinancial items, provided that the risk component is

separately identifiable and reliably measurable; and allowing the time value of an option, the forward element of a forward contract and any foreign currency basis spread to be excluded from the designation of a derivative instrument as the hedging instrument and accounted for as costs of hedging. PFRS 9 also requires more extensive disclosures for hedge accounting.

PFRS 9 (2013 version) has no mandatory effective date. The mandatory effective date of January 1, 2018 was eventually set when the final version of PFRS 9 was adopted by the FRSC. The adoption of the final version of PFRS 9, however, is still for approval by BOA.

The adoption of PFRS 9 will have an effect on the classification and measurement of the Group's financial assets but will have no impact on the classification and measurement of the Group's financial liabilities. The Group is currently assessing the impact of adopting this standard.

## PFRS 9 (2014 or final version)

In July 2014, the final version of PFRS 9 was issued. PFRS 9 reflects all phases of the financial instruments project and replaces PAS 39 and all previous versions of PFRS 9. The standard introduces new requirements for classification and measurement, impairment, and hedge accounting. PFRS 9 is effective for annual periods beginning on or after January 1, 2018, with early application permitted. Retrospective application is required, but comparative information is not compulsory. Early application of previous versions of PFRS 9 is permitted if the date of initial application is before February 1, 2015.

The adoption of PFRS 9 will have an effect on the classification and measurement of the Group's financial assets and impairment methodology for financial assets, but will have no impact on the classification and measurement of the Group's financial liabilities. The adoption will also have an effect on the Group's application of hedge accounting. The Group is currently assessing the impact of adopting this standard.

The following new standard issued by the IASB has not yet been adopted by the FRSC:

International Financial Reporting Standards (IFRS) 15, Revenue from Contracts with Customers IFRS 15 was issued in May 2014 and establishes a new five-step model that will apply to revenue arising from contracts with customers. Under IFRS 15, revenue is recognized at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The principles in IFRS 15 provide a more structured approach in measuring and recognizing revenue. The new revenue standard is applicable to all entities and will supersede all current revenue recognition requirements under IFRS. Either a full or modified retrospective application is required for annual periods beginning on or after January 1, 2017 with early adoption permitted. The Group is currently assessing the impact of IFRS 15 and plans to adopt the new standard on the required effective date once adopted locally.

## 3. Significant Accounting Judgments and Estimates

The preparation of the financial statements in compliance with PFRS requires the Group to make judgments and estimates that affect the reported amounts of assets, liabilities, income and expenses and disclosure of contingent assets and contingent liabilities. Future events may occur which will cause the assumptions used in arriving at the estimates to change. The effects of any change in estimates are reflected in the financial statements as they become reasonably determinable.

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Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

#### Judgments

## (a) Leases

## Operating leases

Group as lessor

The Group has entered into commercial property leases on its investment properties and certain motor vehicles and items of machinery.

The Group has determined, based on an evaluation of the terms and conditions of the lease agreements (i.e., the lease does not transfer ownership of the asset to the lessee by the end of the lease term, the lessee has no option to purchase the asset at a price that is expected to be sufficiently lower than the fair value at the date the option is exercisable and the lease term is not for the major part of the asset's economic life), that it retains all the significant risks and rewards of ownership of these properties and so accounts for these leases as operating leases.

#### *Group as lessee*

The Group has entered into lease on premises it uses for its operations. The Group has determined, based on the evaluation of the terms and conditions of the lease agreement (i.e., the lease does not transfer ownership of the asset to the lessee by the end of the lease term and lease term is not for the major part of the asset's economic life), that the lessor retains all the significant risks and rewards of ownership of these properties.

#### Finance leases

## Group as lessor

The Group, as lessor, has entered into lease arrangements on real estate, various machineries and other types of equipment. The Group has determined that it transfers all the significant risks and rewards of ownership of these properties and so accounts for these leases as finance lease.

#### (b) Fair value of financial instruments

Where the fair values of financial assets and financial liabilities recorded in the statement of financial position cannot be derived from active markets, they are determined using valuation techniques that include the use of mathematical models (Note 5). The input to these models is taken from observable markets where possible, but where this is not feasible, a degree of judgment is required in establishing fair values. The judgments include considerations of liquidity and model inputs such as correlation and volatility for longer dated derivatives.

## (c) Financial assets not quoted in an active market

The Group classifies financial assets by evaluating, among others, whether the asset is quoted or not in an active market. Included in the evaluation on whether a financial asset is quoted in an active market is the determination on whether quoted prices are readily and regularly available, and whether those prices represent actual and regularly occurring market transactions on an arm's length basis.

#### (d) Embedded derivatives

Where a hybrid instrument is not classified as financial assets at FVPL, the Group evaluates whether the embedded derivative should be bifurcated and accounted for separately. This includes assessing whether the embedded derivative has a close economic relationship to the host contract.

#### (e) Contingencies

The Group is currently involved in legal proceedings. The estimate of the probable cost for the resolution of claims has been developed in consultation with the aid of the outside legal counsels handling the Group's defense in these matters and is based upon an analysis of potential results. Management does not believe that the outcome of these matters will affect the results of operations. It is probable, however, that future results of operations could be materially affected by changes in the estimates or in the effectiveness of the strategies relating to the proceedings (Note 35).

#### (f) Functional currency

PAS 21 requires management to use its judgment to determine the entity's functional currency such that it most faithfully represents the economic effects of the underlying transactions, events and conditions that are relevant to the entity.

In making this judgment, the Group considers the following:

- the currency that mainly influences prices for financial instruments and services (this will often be the currency in which prices for its financial instruments and services are denominated and settled);
- the currency in which funds from financing activities are generated; and
- the currency in which receipts from operating activities are usually retained.

#### (g) Product classification

The Group classified its unit-linked products as insurance contracts due to the significant insurance risk at issue. All of the Group's unit-linked products are classified and treated as insurance contracts.

## (h) Assessment of control over entities for consolidation

Where the Parent Company does not have majority of the voting interest over an investee, it considers all relevant facts and circumstances in assessing whether it has control over the investee. This may include a contractual arrangement with the other voting shareholders of the investee or rights arising from other contractual arrangements which give power to the Parent Company over the investee to affect its returns.

The Parent Company determined that it controls OHBVI through its combined voting rights of 70.56% which arises from its direct ownership of 27.78% and voting rights of 42.78% assigned by certain stockholders of OHBVI to the Parent Company through a voting trust agreement.

## Estimates

#### (a) Credit losses on loans and receivables

The Group reviews its impaired loans and receivables at each reporting date to assess whether additional provision for credit losses should be recorded in the consolidated statement of income. In particular, judgment by management is required in the estimation of the amount and timing of future cash flows when determining the level of required allowance.

Such estimates are based on assumptions about a number of factors and actual results may differ, resulting in future changes to the allowance.

In addition to specific allowance against individually significant loans and receivables, the Group also makes a collective impairment allowance against exposures which, although not specifically identified as requiring a specific allowance, have a greater risk of default than when originally granted. This collective allowance takes into consideration any deterioration in the loan or investment rating from the time the account was granted or amended and such other factors as any deterioration in country risk, industry, and technological obsolescence, as well as identified structural weaknesses or deterioration in cash flows and underlying property prices, among others.

Refer to Notes 10 and 15 for the carrying values of loans and receivables and receivable from SPVs, respectively.

## (b) Fair values of structured debt instruments and derivatives

The fair values of structured debt instruments and derivatives that are not quoted in active markets are determined using valuation techniques. Where valuation techniques are used to determine fair values, they are validated and periodically reviewed by qualified personnel independent of the area that created them. All models are reviewed before they are used, and models are calibrated to ensure that outputs reflect actual data and comparative market prices.

To the extent practicable, models use only observable data, however, areas such as credit risk (both own and counterparty), volatilities and correlations require management to make estimates. Changes in assumptions about these factors could affect reported fair value of financial instruments. Refer to Notes 5 and 23 for information on the fair values of these instruments.

## (c) Recognition of deferred tax assets

Deferred tax assets are recognized for all unused tax losses and temporary differences to the extent that it is probable that future taxable profit will be available against which the losses can be utilized. Significant management judgment is required to determine the amount of deferred tax assets that can be recognized, based upon the likely timing and level of future taxable income together with future tax planning strategies.

The Group and Parent Company's estimates of future taxable income indicate that certain temporary differences will be realized in the future. The amounts of recognized and unrecognized deferred tax assets are disclosed in Note 31.

### (d) Fair valuation in business combination

The Group determines the acquisition-date fair values of identifiable assets acquired and liabilities assumed from the acquiree without quoted market price based on the following:

- for assets and liabilities that are short term in nature, carrying values approximate fair
- for financial assets and liabilities that are long term in nature, fair values are estimated through the discounted cash flow methodology, using the appropriate market rates (e.g., current lending rates)
- for nonfinancial assets such as property and equipment and investment properties, fair values are determined based on appraisal valuation which follows sales comparison approach and depreciated replacement cost approach

Refer to Note 37 for the details of the fair values of the identifiable assets and liabilities assumed from business combination.

(e) Present value of retirement obligation

The cost of defined benefit pension plan and other post-employment benefits is determined using actuarial valuations. The actuarial valuation involves making assumptions about discount rates, future salary increases, mortality rates and future pension increases. Due to the long-term nature of these plans, such estimates are subject to significant uncertainty.

The present value of retirement obligation and fair value of plan assets are disclosed in Note 29.

- (f) Impairment of nonfinancial assets property and equipment, investment in subsidiaries and an associate, investment properties, other properties acquired and intangibles The Parent Company assesses impairment on its investments in subsidiaries and an associate whenever events or changes in circumstances indicate that the carrying amount of the asset may not be recoverable. Among others, the factors that the Parent Company considers important which could trigger an impairment review on its investments in subsidiaries and associate include the following:
  - deteriorating or poor financial condition;
  - recurring net losses; and
  - significant changes on the technological, market, economic, or legal environment which had an adverse effect on the subsidiary or associate during the period or in the near future, in which the subsidiary or associate operates.

The Group also assesses impairment on its nonfinancial assets (e.g., investment properties, property and equipment, other acquired properties and intangibles) and considers the following impairment indicators:

- significant underperformance relative to expected historical or projected future operating
- significant changes in the manner of use of the acquired assets or the strategy for overall business; and
- significant negative industry or economic trends.

An impairment loss is recognized whenever the carrying amount of an asset exceeds its recoverable amount. Except for investment properties and land and building where recoverable amount is determined based on fair value less cost to sell, the recoverable amount of all other nonfinancial assets is determined based on the asset's value in use computation which considers the present value of estimated future cash flows expected to be generated from the continued use of the asset or group of assets. The Group is required to make estimates and assumptions that can materially affect the carrying amount of the asset or group of assets being assessed.

The carrying values of the Group's investments in subsidiaries and an associate and other nonfinancial assets are disclosed in Notes 11, 12, 13, 14 and 15.

(g) Impairment of goodwill

The Group conducts an annual review for any impairment in the value of goodwill. Goodwill is written down for impairment where the net present value of the forecasted future cash flows from the business is insufficient to support their carrying value. The Group estimates the discount rate used for the computation of the net present value by reference to industry cost of capital. Future cash flows from the business are estimated based on the theoretical annual income of the relevant CGUs. Average growth rate is derived from the long-term Philippine growth rate. The recoverable amount of the CGU is determined based on a value-in-use calculation using cash flow projections from financial budgets approved by senior management covering a three-year period. Key assumptions in value-in-use calculation of CGUs are most sensitive to discount rates and growth rates used to project cash flows.

The carrying values of the Group's goodwill and key assumptions used in determining value-in-use are disclosed in Notes 14 and 37.

(h) Aggregate reserves for life insurance

In determining the aggregate reserves for life policies estimates are made as to the expected number of deaths, illness or injury for each of the years in which PNB LII is exposed to risk. These estimates are based on standard mortality and morbidity tables as required by the Insurance Code (the Code). The estimated number of deaths, illness or injury determines the value of possible future benefits to be paid out, which will be factored into ensuring sufficient cover by reserves, which in return is monitored against current and future premiums. Estimates are also made as to future investment income arising from the assets backing life insurance contracts. These estimates are based on current market returns, as well as expectations about future economic and financial developments.

In accordance with the provision of the Code, estimates for future deaths, illness or injury and investment returns are determined at the inception of the contract and are used to calculate the liability over the term of the contract. The interest rate used to discount future liabilities does not exceed 6.00% as required by the Code. Likewise, no lapse, surrender and expense assumptions are factored in the computation of the liability.

The carrying value of aggregate reserves for life policies is included in the 'Insurance contract liabilities' disclosed in Note 22.

(i) Valuation of insurance contracts

Estimates have to be made both for the expected ultimate cost of claims reported and for the expected ultimate cost of IBNR at the reporting date. It can take a significant period of time before the ultimate claim costs can be established with certainty.

Nonlife insurance contract liabilities are not discounted for the time value of money. The main assumption underlying the estimation of the claims provision is that a company's past claims development experience can be used to project future claims development and hence ultimate claims costs. Historical claims development is mainly analyzed by accident years as well as by significant business lines and claim types. Large claims are usually separately addressed, either by being reserved at the face value of loss adjuster estimates or separately projected in order to reflect their future development.

The carrying values of total provisions for claims reported and claims IBNR are included in the 'Insurance contract liabilities' disclosed in Note 22.

(j) Estimated useful lives of property and equipment, investment properties, intangibles and chattel mortgage properties

The Group estimates the useful lives of its property and equipment, investment properties, intangibles and chattel mortgage properties.

This estimate is reviewed periodically to ensure that the period of depreciation and amortization are consistent with the expected pattern of economic benefits from the items of property and equipment, investment properties, intangibles and chattel mortgage properties.

Refer to Note 2 for the estimated useful lives of property and equipment, investment properties, intangibles and chattel mortgage properties.

Refer to Notes 11, 13, 14 and 15 for the carrying values of property and equipment, investment properties, intangibles and chattel mortgage properties, respectively.

## 4. Financial Risk Management Objectives and Policies

#### Introduction

The Group's activities are principally related to the development, delivery, servicing and use of financial instruments. Risk is inherent in these activities but it is managed through a process of ongoing identification, measurement and monitoring, subject to risk limits and other controls. This process of risk management is critical to the Group's continuing profitability.

The Group defines material risks (at group level) as those risks from any business activity large enough to threaten the Parent Company's capital position to drop below its desired level; resulting in either a \$\mathbb{P}\$13.5 billion increase in risk weighted assets or a \$\mathbb{P}\$2.0 billion reduction in earnings and/or qualifying capital which translate into a reduction in CAR by 50 bps.

Resulting from the assessments based on the premise identified above, the Parent Company agreed on the following thirteen (13) material risks, which are grouped under Pillar 1 and Pillar 2 risks, and shall be covered in the ICAAP document and required for monitoring.

## Pillar 1 Risks:

- 1. Credit risk (includes counterparty and country risks)
- 2. Market risk
- 3. Operational risk

## Pillar 2 Risks:

- 4. Credit concentration risk
- 5. Interest rate risk in banking book (IRRBB)
- 6. Liquidity risk
- 7. Reputational/customer franchise risk
- 8. Strategic business risk
- 9. Information technology risk (includes information security risk)
- 10. New regulations risk
- 11. Litigations risk
- 12. Process management risk
- 13. Natural events risk

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Managing the level of these risks as provided for by the Parent Company's ERM framework is critical to its continuing profitability. The Risk Oversight Committee (ROC) of the Parent Company's BOD determines the risk policy and approves the principles of risk management, establishment of limits for all relevant risks, and the risk control procedures. The ROC of the Parent Company is also responsible for the risk management of the Group.

The RMG provides the legwork for the ROC in its role of formulating the risk management strategy, the management of regulatory capital, the development and maintenance of the internal risk management framework, and the definition of the governing risk management principles. The mandate of the RMG involves:

- Implementing the risk management framework of identifying, measuring, controlling and monitoring the various risk taking activities of the Group, inherent in all financial institutions;
- Providing services to the risk-taking units and personnel in the implementation of risk mitigation strategies; and
- Establishing recommended limits based on the results of its analysis of exposures.

#### Credit Risk

Credit risk is the non-recovery of credit exposures (on-and-off balance sheet exposures). Managing credit risk also involves monitoring of migration risk, concentration risk, country risk and settlement risk. The Group manages its credit risk at various levels (i.e., strategic level, portfolio level down to individual transaction).

The credit risk management of the entire loan portfolio is under the direct oversight of the ROC and Executive Committee. Credit risk assessment of individual borrower is performed by the business sector and remedial sector. Risk management is embedded in the entire credit process, i.e., from credit origination to remedial management (if needed).

Among the tools used by the Parent Company in identifying, assessing and managing credit risk include:

- Documented credit policies and procedures: sound credit granting process, risk asset acceptance criteria, target market and approving authorities;
- System for administration and monitoring of exposure;
- Pre-approval review of loan proposals;
- Post approval review of implemented loans;
- Work out system for managing problem credits;
- Regular review of the sufficiency of valuation reserves;
- Monitoring of the adequacy of capital for credit risk via the Capital Adequacy Ratio (CAR) report:
- Monitoring of breaches in regulatory and internal limits;
- Credit Risk Management Dashboard;
- Diversification;
- Internal Risk Rating System for corporate accounts;
- Credit Scoring for retail accounts; and
- Active loan portfolio management undertaken to determine the quality of the loan portfolio and identify the following:
- a. portfolio growth
- b. movement of loan portfolio (cash releases and cash collection for the month)
- c. loss rate
- d. recovery rate
- e. trend of nonperforming loans (NPLs)

15!

56

f. concentration risk (per classified account, per industry, clean exposure, large exposure, contingent exposure, currency, security, facility, demographic, etc.)

The Parent Company has moved one step further by collecting data on risk rating of loan borrowers with an asset size of ₱15.0 million and above as initial requirement in the Parent Company's model for internal Probability of Default (PD) and Loss Given Default (LGD).

The Group follows the BOD approved policy on the standard classification of loans based on the type of borrowers and the purpose of the loan.

#### *Credit-related commitments*

The exposures represent guarantees, standby letters of credit (LCs) issued by the Parent Company and documentary/commercial LCs which are written undertakings by the Parent Company.

To mitigate this risk the Parent Company requires hard collaterals, as discussed under *Collateral* and other credit enhancement, for standby LCs lines while commercial LCs are collateralized by the underlying shipments of goods to which they relate.

## Derivative financial instruments

Credit risk arising from derivative financial instruments is, at any time, limited to those with positive fair values, as recorded in the statement of financial position.

#### *Unit-linked financial assets*

The Group issues unit-linked insurance policies. In the unit-linked business, the policy holder bears the investment risk in the assets held in the unit-linked funds as the policy benefits are directly linked to the values of the assets in the fund. Therefore, the Group has no material credit risk on unit-linked financial assets.

## Collateral and other credit enhancement

As a general rule, character is the single most important consideration in granting loans. However, collaterals are requested to mitigate risk. The loan value and type of collateral required depend on the assessment of the credit risk of the borrower or counterparty. The Group follows guidelines on the acceptability of types of collateral and valuation parameters.

The main types of collateral obtained are as follows:

- For corporate accounts deposit hold outs, guarantees, securities, physical collaterals (e.g., real estate, chattels, inventory, etc.); as a general rule, commercial, industrial and residential lots are preferred
- For retail lending mortgages on residential properties and vehicles financed
- For securities lending and reverse repurchase transactions cash or securities

The disposal of the foreclosed properties is handled by the Asset Management Sector which adheres to the general policy of disposing assets at the highest possible market value. Management regularly monitors the market value of the collateral and requests additional collateral in accordance with the underlying agreement. The existing market value of the collateral is considered during the review of the adequacy of the allowance for credit losses. Generally, collateral is not held over loans and advances to banks except for reverse repurchase agreements. The Group is not permitted to sell or repledge the collateral held over loans and advances to counterparty banks and BSP in the absence of default by the owner of the collateral.

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Maximum exposure to credit risk after collateral held or other credit enhancements

An analysis of the maximum exposure to credit risk after taking into account any collateral held or other credit enhancements for the Group and the Parent Company is shown below:

		Consol		
		20.	14	10 1
	Gross Maximum	F-1 W-1 6		Financial
		Fair Value of Collateral	Net Exposure	Effect of Collateral
ans and receivables:	Exposure	Conateral	Net Exposure	Conateral
Receivables from customers*:				
Business loans				
Fully Secured	<b>₽</b> 45,941,480	<b>₽</b> 142,034,872	₽_	₽45,941,480
Partially Secured	29,917,987	10,935,359	18,982,628	10,935,359
Unsecured	161,572,827	10,733,337		10,733,337
Offsecured		152 070 221	161,572,827	56 976 920
Consumons	237,432,294	152,970,231	180,555,455	56,876,839
Consumers	14226020	20 225 001		14226.020
Fully Secured	14,226,938	38,235,981	2 052 552	14,226,938
Partially Secured	5,295,459	2,222,707	3,072,752	2,222,707
Unsecured	9,719,100	-	9,719,100	-
60.66	29,241,497	40,458,688	12,791,852	16,449,645
GOCCs and National				
Government Agencies				
(NGAs)	22.21=	100 110		00.04-
Fully Secured	99,817	108,119	-	99,817
Partially Secured	3,076,563	114,750	2,961,813	114,750
Unsecured	17,074,926		17,074,926	<del>_</del>
	20,251,306	222,869	20,036,739	214,567
LGUs		//		
Fully Secured	263,445	674,728	_	263,445
Partially Secured	917,823	383,781	534,042	383,781
Unsecured	7,152,880	_	7,152,880	_
	8,334,148	1,058,509	7,686,922	647,226
Fringe benefits				
Fully Secured	306,374	876,681	_	306,374
Partially Secured	65,158	45,724	19,434	45,724
Unsecured	178,260	_	178,260	_
	549,792	922,405	197,694	352,098
Unquoted debt securities:				
Fully Secured	3,727,599	3,727,599	_	3,727,599
Unsecured	697,406	- 1	697,406	_
	4,425,005	3,727,599	697,406	3,727,599
Other receivables:				
Fully Secured	132,027	418,752	_	132,027
Partially Secured	4,223,664	3,124,673	1,098,991	3,124,673
Unsecured	11,100,256	_	11,100,256	_
	15,455,947	3,543,425	12,199,247	3,256,700
	₽315,689,989	₽202,903,726	₽234,165,315	₽81,524,674

<sup>\*</sup>Receivables from customers exclude residual value of the leased asset (Note 10).

		Consol	idated	
		201	13	
	Gross Maximum Exposure	Fair Value of Collateral	Net Exposure	Financial Effect of Collateral
Loans and receivables:				
Receivables from customers*: Business loans				
Fully Secured	₽43,499,547	₱105,514,325	₽_	₽43,499,547
Partially Secured	19,411,725	7,195,963	12,215,762	7,195,963
Unsecured	124,243,974	_	124,243,974	_
	187,155,246	112,710,288	136,459,736	50,695,510
Consumers				
Fully Secured	17,235,038	25,969,907	_	17,235,038
Partially Secured	2,387,834	740,080	1,647,754	740,080
Unsecured	6,294,688	_	6,294,688	_
	25,917,560	26,709,987	7,942,442	17,975,118
GOCCs and NGAs				
Fully Secured	1,139	7,313	_	1,139
Unsecured	25,707,993	_	25,707,993	_
	25,709,132	7,313	25,707,993	1,139
LGUs				
Fully Secured	411,851	781,338	_	411,851
Partially Secured	976,322	427,045	549,277	427,045
Unsecured	7,122,447	_	7,122,447	_
	8,510,620	1,208,383	7,671,724	838,896
Fringe benefits				
Fully Secured	368,830	954,851	_	368,830
Partially Secured	76,459	51,664	24,795	51,664
Unsecured	140,259	_	140,259	_
	585,548	1,006,515	165,054	420,494
Unquoted debt securities:				
Fully Secured	6,800,775	6,800,775	_	6,800,775
Unsecured	494,756	_	494,756	_
	7,295,531	6,800,775	494,756	6,800,775
Other receivables:				
Fully Secured	7,564	11,870	_	7,564
Partially Secured	4,266,072	2,526,491	1,739,581	2,526,491
Unsecured	14,424,039	_	14,424,039	<del>-</del>

<sup>\*</sup>Receivables from customers exclude residual value of the leased asset (Note 10).

18,697,675

2,538,361

₱273,871,312 ₱150,981,622 ₱194,605,325

16,163,620

2,534,055

₽79,265,987

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		Parent C	ompany	
		20	14	
	Gross			Financial
	Maximum	Fair Value of		Effect of
	Exposure	Collateral	<b>Net Exposure</b>	Collateral
Loans and receivables:	•		•	
Receivables from customers:				
Business loans				
Fully Secured	₽33,944,174	<b>₽120,468,607</b>	₽_	₽33,944,174
Partially Secured	29,784,049	10,839,496	18,944,553	10,839,496
Unsecured	162,651,145	_	162,651,145	
	226,379,368	131,308,103	181,595,698	44,783,670
Consumers				,,
Fully Secured	12,499,585	33,846,367	_	12,499,585
Partially Secured	780,649	399,484	381,165	399,484
Unsecured	6,707,708	-	6,707,708	-
Chisecured	19,987,942	34,245,851	7,088,873	12,899,069
GOCCs and NGAs	17,701,742	34,243,031	7,000,073	12,077,007
Fully Secured	99,817	108,119		99,817
Partially Secured	3,076,563	114,750	2,961,813	114,750
Unsecured		114,/50		114,/50
Unsecured	17,074,926	222.000	17,074,926	214567
I CII-	20,251,306	222,869	20,036,739	214,567
LGUs	262.445	(54.530		262.445
Fully Secured	263,445	674,728	- 524042	263,445
Partially Secured	917,823	383,781	534,042	383,781
Unsecured	7,152,880		7,152,880	
	8,334,148	1,058,509	7,686,922	647,226
Fringe benefits		13/0		
Fully Secured	306,374	876,681	_	306,374
Partially Secured	54,479	36,265	18,214	36,265
Unsecured	175,435	_	175,435	
	536,288	912,946	193,649	342,639
Unquoted debt securities:				
Fully Secured	3,727,599	3,727,599	_	3,727,599
Unsecured	397,406	_	397,406	_
	4,125,005	3,727,599	397,406	3,727,599
Other receivables:				,
Partially Secured	4,168,905	3,069,914	1,098,991	3,069,914
Unsecured	5,238,432	_	5,238,432	_
	9,407,337	3,069,914	6,337,423	3,069,914
	₽289,021,394	₽174,545,791	₽223,336,710	₽65,684,684
	1 207,021,577	11/7,575,771	1 220,000,710	1 00,007,007

	Parent Company			
		201	.3	
	Gross			Financial
	Maximum	Fair Value of		Effect of
	Exposure	Collateral	Net Exposure	Collateral
Loans and receivables:				
Receivables from customers:				
Business loans				
Fully Secured	₱34,823,869	₽90,931,701	<del>P</del> _	₱34,823,869
Partially Secured	18,921,111	6,895,392	12,025,719	6,895,392
Unsecured	123,805,519	_	123,805,519	
	177,550,499	97,827,093	135,831,238	41,719,261
Consumers				
Fully Secured	15,108,890	21,660,526	_	15,108,890
Partially Secured	2,387,834	740,080	1,647,754	740,080
Unsecured	6,249,552	_	6,249,552	_
	23,746,276	22,400,606	7,897,306	15,848,970
GOCCs and NGAs	, ,		, ,	
Fully Secured	1,139	7,313	_	1,139
Unsecured	25,707,993	, <u> </u>	25,707,993	_
	25,709,132	7,313	25,707,993	1,139
LGUs	, ,	,	, , ,	,
Fully Secured	411,851	781,338	_	411,851
Partially Secured	976,322	427,045	549,277	427,045
Unsecured	7,122,447	´ _	7,122,447	_
	8,510,620	1,208,383	7,671,724	838,896
Fringe benefits	, ,		, ,	,
Fully Secured	368,830	954,851	_	368,830
Partially Secured	76,459	51,664	24,795	51,664
Unsecured	126,085		126,085	, <u> </u>
	571,374	1,006,515	150,880	420,494
Unquoted debt securities:	,	, ,	,	, , , , , , , , , , , , , , , , , , ,
Partially Secured	6,800,775	6,800,775	_	6,800,775
Unsecured	112,134	, , , <u> </u>	112,134	_
	6,912,909	6,800,775	112,134	6,800,775
Other receivables:		-,,	, -	-,,
Fully Secured		_	_	_
Partially Secured	4,266,072	2,526,491	1,739,581	2,526,491
Unsecured	8,168,648	_,0_0,.,1	8,168,648	_,===,.,.,
	12,434,720	2,526,491	9,908,229	2,526,491
	₱255,435,530	₽131,777,176	₱187,279,504	₽68,156,026
	1200,100,000	1 10 1,7 7 7,1 70	1 101,217,001	100,100,020

The maximum credit risk, without taking into account the fair value of any collateral and netting agreements, is limited to the amounts on the statement of financial position plus commitments to customers such as unused commercial letters of credit, outstanding guarantees and others as disclosed in Note 35 to the financial statements.

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#### Excessive risk concentration

Credit risk concentrations can arise whenever a significant number of borrowers have similar characteristics. The Parent Company analyzes the credit risk concentration to an individual borrower, related group of accounts, industry, geographic, internal rating buckets, currency, term and security. For risk concentration monitoring purposes, the financial assets are broadly categorized into (1) loans and receivables and (2) trading and financial investment securities. To mitigate risk concentration, the Parent Company constantly checks for breaches in regulatory and internal limits. Clear escalation process and override procedures are in place, whereby any excess in limits are covered by appropriate approving authority to regularize and monitor breaches in limits.

#### a. Limit per Client or Counterparty

For loans and receivables, the Parent Company sets an internal limit for group exposures which is equivalent to 100.00% of the single borrower's limit (SBL) for loan accounts with credit risk rating (CRR) 1 to CRR 5 or 50.00% of SBL if rated below CRR 5.

For trading and investment securities, the Group limits investments to government issues and securities issued by entities with high-quality investment ratings.

## b. Geographic Concentration

The table below shows the credit risk exposures, before taking into account any collateral held or other credit enhancements, categorized by geographic location:

	Loans and receivables*	Trading and investment securities	Other financial assets**	Total
Philippines	₽312,989,391	₽94,532,543	₽107,535,776	₽515,057,710
Asia (excluding the Philippines)	1,966,468	4,624,097	12,848,832	19,439,397
USA and Canada	668,259	1,087,170	5,920,686	7,676,115
Other European Union Countries	- // -	2,619,545	1,836,912	4,456,457
United Kingdom	9,531	550,074	1,921,417	2,481,022
Middle East	56,340	_	17,857	74,197
	₽315,689,989	₽103,413,429	₽130,081,480	₽549,184,898

<sup>\*</sup> Loans and receivables exclude residual value of the leased asset (Note 10).

<sup>\*\*</sup> Other financial assets include the following financial assets: 'Due from BSP', 'Due from other banks', 'Interbank loans receivable', 'Securities held under agreements to resell', 'Security deposits', Return checks and other cash items', 'Revolving fund and petty cash fund', 'Receivable from SPV' and 'Miscellaneous COCI'.

	Consolidated				
	2013				
	Trading and Other				
	Loans and	investment	financial		
	receivables*	securities	assets**	Total	
Philippines	₱266,286,268	₽83,052,661	₱160,506,228	₱509,845,157	
Asia (excluding the Philippines)	7,052,789	3,651,120	10,789,699	21,493,608	
USA and Canada	516,758	932,638	2,485,430	3,934,826	
Other European Union Countries	_	4,377,078	1,450,518	5,827,596	
United Kingdom	15,270	_	1,244,605	1,259,875	
Middle East	227	_	247,972	248,199	
	₽273,871,312	₽92,013,497	₽176,724,452	₽542,609,261	

<sup>\*</sup> Loans and receivables exclude residual value of the leased asset (Note 10).

<sup>\*\*</sup> Other financial assets include the following financial assets: 'Due from BSP', 'Due from other banks', 'Interbank loans receivable', 'Securities held under agreements to resell', 'Security deposits', Return checks and other cash items', 'Revolving fund and petty cash fund', 'Receivable from SPV' and 'Miscellaneous COCI'.

46,932,957

8,503,212

70,269,393

1.044.952

	Parent Company			
	2014			
	Loans and	investment	financial	
	receivables	securities	assets*	Total
Philippines	₽288,201,556	₽74,794,208	₽99,066,079	₽462,061,843
Asia (excluding the Philippines)	218,189	4,623,475	3,878,634	8,720,298
USA and Canada	545,309	1,087,170	3,953,016	5,585,495
Other European Union Countries	_	2,619,545	1,804,225	4,423,770
United Kingdom	_	542,771	409,227	951,998
Middle East	56,340		17,856	74,196
	₽289,021,394	₽83,667,169	₽109,129,037	₽481,817,600

<sup>\*</sup> Other financial assets include the following financial assets: 'Due from BSP', 'Due from other banks', 'Interbank loans receivable', 'Securities held under agreements to resell', 'Security deposits', Return checks and other cash items', 'Revolving fund and petty cash fund', 'Receivable from SPV' and 'Miscellaneous COCI'.

	Parent Company 2013				
	Trading and Other				
	Loans and	investment	financial		
	receivables	securities	assets*	Total	
Philippines	₽254,949,662	₽68,027,162	₱152,858,259	₽475,835,083	
Asia (excluding the Philippines)	135,410	3,517,502	3,810,775	7,463,687	
USA and Canada	350,231	620,040	2,399,015	3,369,286	
Other European Union Countries	_	4,377,078	1,406,217	5,783,295	
United Kingdom	_	_	149,735	149,735	
Middle East	227	_	247,972	248,199	
	₱255,435,530	₽76,541,782	₱160,871,973	₽492,849,285	

<sup>\*</sup> Other financial assets include the following financial assets: 'Due from BSP', 'Due from other banks', 'Interbank loans receivable', 'Securities held under agreements to resell', 'Security deposits', Return checks and other cash items', 'Revolving fund and petty cash fund', 'Receivable from SPV' and 'Miscellaneous COCI'.

## c. Concentration by Industry

The tables below show the industry sector analysis of the Group's and Parent Company's financial assets at amounts before taking into account the fair value of the loan collateral held or other credit enhancements.

	Consolidated 2014			
	Loans and receivables*	Trading and investment securities	Other financial assets***	Total
Primary target industry:				
Financial intermediaries	₽38,125,004	₽6,167,566	₽23,262,843	₽67,555,413
Electricity, gas and water	43,518,849	3,147,109	_	46,665,958
Wholesale and retail	43,900,100	_	_	43,900,100
Manufacturing	39,526,216	197,113	_	39,723,329
Public administration and defense	23,424,634	_	_	23,424,634
Transport, storage and communication	19,273,964	_	_	19,273,964
Agriculture, hunting and forestry	6,061,813	-	_	6,061,813

(Forward)

Consolidated 2014 Trading and Other Loans and investment financial receivables\* securities assets\*\*\* Total Secondary target industry: ₽4,904,316 ₽176,874,125 Government ₽66,196,124 ₽105,773,685 Real estate, renting and business

7,813,496

19,892,021

₱315,689,989 ₱103,413,429 ₱130,081,480 ₱549,184,898

\* Loans and receivables exclude residual value of the leased asset (Note 10).

activities

Construction

Others\*\*

\*\* Others include the following sectors - Other community, social and personal services, private household, hotel and restaurant, education, mining and quarrying, and health and social work.

39,119,461

8,503,212

49,332,420

\*\*\* Other financial assets include the following financial assets: 'Due from BSP', 'Due from other banks', 'Interbank loans receivable', 'Securities held under agreements to resell', 'Security deposits', Return checks and other cash items', 'Revolving fund and petty cash fund', 'Receivable from SPV' and 'Miscellaneous COCI'.

_	Consolidated				
_		2013			
		Trading and	Other		
	Loans and	investment	financial		
	receivables*	securities	assets***	Total	
Primary target industry:					
Financial intermediaries	₱21,966,522	₱14,753,869	₱23,286,791	₽60,007,182	
Electricity, gas and water	38,863,691	1,542,333	_	40,406,024	
Wholesale and retail	42,697,115	_	-	42,697,115	
Manufacturing	30,920,301	585,297	// -	31,505,598	
Public administration and defense	24,309,041	-4	_	24,309,041	
Transport, storage and communication	17,656,569	,/41	_	17,656,569	
Agriculture, hunting and forestry	3,821,885		_	3,821,885	
Secondary target industry:					
Government	7,918,042	60,858,662	153,169,330	221,946,034	
Real estate, renting and business					
activities	35,717,259	5,184,884	_	40,902,143	
Construction	6,931,473	_	_	6,931,473	
Others**	43,069,414	9,088,452	268,331	52,426,197	
	₽273,871,312	₽92,013,497	₽176,724,452	₽542,609,261	

- \* Loans and receivables exclude residual value of the leased asset (Note 10).
- \*\* Others include the following sectors Other community, social and personal services, private household, hotel and restaurant, education, mining and quarrying, and health and social work.
- \*\*\* Other financial assets include the following financial assets: 'Due from BSP', 'Due from other banks', 'Interbank loans receivable', 'Securities held under agreements to resell', 'Security deposits', Return checks and other cash items', 'Revolving fund and petty cash fund', 'Receivable from SPV' and 'Miscellaneous COCI'.

	Parent Company 2014			
	Loans and receivables	Trading and investment securities	Other financial assets**	Total
Primary target industry:				
Financial intermediaries	₽39,724,106	₽5,168,555	₽12,684,794	₽57,577,455
Electricity, gas and water	43,503,088	2,272,092	_	45,775,180
Wholesale and retail	40,653,462	_	_	40,653,462
Manufacturing	36,055,675	23,573	_	36,079,248
Public administration and defense	23,424,634		_	23,424,634
Transport, storage and communication	17,592,017	_	_	17,592,017
Agriculture, hunting and forestry	5,756,854	_	_	5,756,854

#### **Parent Company** 2014 Trading and Other Loans and investment financial receivables securities assets\*\* **Total** Secondary target industry: Government ₽4,505,316 **₽62,241,630** ₽95,415,467 **₽**162,162,413 Real estate, renting and business 31,604,945 7,323,927 38,928,872 activities 7,264,299 Construction 7,264,299 Others\* 6,637,392 38,936,998 1,028,776 46,603,166 ₽289,021,394 ₽83,667,169 ₽109,129,037 ₱481,817,600

\* Others include the following sectors - Other community, social and personal services, private household, hotel and restaurant, education, mining and quarrying, and health and social work.

\*\* Other financial assets include the following financial assets: 'Due from BSP', 'Due from other banks', 'Interbank loans receivable', 'Securities held under agreements to resell', 'Security deposits', Return checks and other cash items', 'Revolving fund and petty cash fund', 'Receivable from SPV' and 'Miscellaneous COCI'.

	Parent Company			
		201	13	
		Trading and	Other	
	Loans and	investment	financial	
	receivables	securities	assets**	Total
Primary target industry:				
Financial intermediaries	₱21,847,885	₽6,232,655	₱14,551,384	₽42,631,924
Electricity, gas and water	38,816,543	1,030,480	_	39,847,023
Wholesale and retail	40,692,819	_	_	40,692,819
Manufacturing	27,873,373	140,684	_	28,014,057
Public administration and defense	23,953,321	_	_	23,953,321
Transport, storage and communication	16,642,170	_	_	16,642,170
Agriculture, hunting and forestry	3,729,402	_	_	3,729,402
Secondary target industry:				
Government	7,569,042	58,331,613	146,079,249	211,979,904
Real estate, renting and business				
activities	31,768,214	4,696,535	_	36,464,749
Construction	6,405,132	_	_	6,405,132
Others*	36,137,629	6,109,815	242,340	42,489,784
	₱255,435,530	₽76,541,782	₱160,872,973	₽492,850,285

\* Others include the following sectors - Other community, social and personal services, private household, hotel and restaurant, education, mining and quarrying, and health and social work.

\*\* Other financial assets include the following financial assets: 'Due from BSP', 'Due from other banks', 'Interbank loans receivable', 'Securities held under agreements to resell', 'Security deposits', Return checks and other cash items', 'Revolving fund and petty cash fund', 'Receivable from SPV' and 'Miscellaneous COCI'.

The internal limit of the Parent Company based on the Philippine Standard Industry Classification (PSIC) sub-industry is 12.00% for priority industry, 8.00% for regular industry and 30.00% for power industry versus total loan portfolio.

## Credit quality per class of financial assets

The credit quality of financial assets is assessed and managed using external and internal ratings. For receivables from customers classified as business loans, the credit quality is generally monitored using the 14-grade Credit Risk Rating (CRR) System which is integrated in the credit process particularly in loan pricing and allocation of valuation reserves. The model on risk ratings is assessed and updated regularly.

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Validation of the individual internal risk rating is conducted by the Credit Management Division to maintain accurate and consistent risk ratings across the credit portfolio. The rating system has two parts, namely, the borrower's rating and the facility rating. It is supported by a variety of financial analytics, combined with an assessment of management and market information such as industry outlook and market competition to provide the main inputs for the measurement of credit or counterparty risk.

#### Loans and Receivables

The CRRs of the Parent Company's Receivables from customers (applied to loans with asset size of \$\mathbb{P}15.0\$ million and above) are defined below:

#### CRR 1 - Excellent

Loans receivables rated as excellent include borrowers which are significant in size, with long and successful history of operations, an industry leader, with ready access to all equity and debt markets and have proven its strong debt service capacity.

## CRR 2 - Super Prime

Loans receivables rated as super prime include borrowers whose ability to service all debt and meet financial obligations remains unquestioned.

#### CRR 3 - Prime

Under normal economic conditions, borrowers in this rating have good access to public market to raise funds and face no major uncertainties which could impair repayment.

#### CRR 4 - Very Good

Loans receivables rated as very good include borrowers whose ability to service all debts and meet financial obligations remain unquestioned, but current adverse economic conditions or changing circumstances have minimal impact on payment of obligations.

#### CRR 5 - Good

Loans receivables rated as good include borrowers with good operating history and solid management, but payment capacity could be vulnerable to adverse business, financial or economic conditions.

#### CRR 6 - Satisfactory

These are loans receivables to borrowers whose ability to service all debt and meet financial obligations remains unquestioned, but with somewhat lesser capacity than in CRR 5 accounts.

### CRR 7 - Average

These are loans receivables to borrowers having ability to repay the loan in the normal course of business activity, although may not be strong enough to sustain a major setback.

#### CRR 8 - Fair

These are loans receivables to borrowers possessing the characteristics of borrowers rated as CRR7 with slightly lesser quality in financial strength, earnings, performance and/or outlook.

#### CRR 9 - Marginal

These are performing loans receivables from borrowers not qualified as CRRs 1-8. The borrower is able to withstand normal business cycles, although any prolonged unfavorable economic and/or market period would create an immediate deterioration beyond acceptable levels.

#### CRR 10 - Watchlist

This rating includes borrower where the credit exposure is not at risk of loss at the moment but the performance of the borrower has weakened and, unless present trends are reversed, could eventually lead to losses.

## CRR 11 - Special Mention

These are loans that have potential weaknesses that deserve management's close attention. These potential weaknesses, if left uncorrected, may affect the repayment of the loan and thus increase credit risk to the Parent Company.

#### CRR 12 - Substandard

These are loans or portions thereof which appear to involve a substantial and unreasonable degree of risk to the Parent Company because of unfavorable record or unsatisfactory characteristics.

## CRR 13 - Doubtful

These are loans or portions thereof which have the weaknesses inherent in those classified as CRR 12 with the added characteristics that existing facts, conditions and values make collection or liquidation in full highly improbable and in which substantial loss is probable.

#### CRR 14 - Loss

These are loans or portions thereof which are considered uncollectible or worthless.

The Parent Company is using the Credit Scoring for evaluating borrowers with assets size below \$\mathbb{P}15.0\$ million. Credit scoring details the financial capability of the borrower to pay for any future obligation.

GOCCs and LGUs are rated using the "means and purpose" test whereby borrowers have to pass the two major parameters, namely:

- "Means" test the borrower must have resources or revenues of its own sufficient to service its debt obligations.
- "Purpose" test the loan must be obtained for a purpose consistent with the borrower's general business.

LGU loans are backed-up by assignment of Internal Revenue Allotment. Consumer loans are covered by mortgages in residential properties and vehicles financed and guarantees from Home Guaranty Corporation. Fringe benefit loans are repaid through automatic salary deductions and exposure is secured by mortgage on house or vehicles financed.

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The table below shows the Group's and Parent Company's receivables from customers, gross of allowance for credit losses and unearned and other deferred income, for each CRR as of December 31, 2014 and 2013, but net of residual values of leased assets.

	Consolidated				
		201	4		
	Neither Past	Past Due and			
	Due nor	not			
	Individually	Individually	Individually		
	Impaired	Impaired	Impaired	Total	
Rated Receivables from Customers					
1 - Excellent	₽3,657,571	₽_	₽-	₽3,657,571	
2 - Super Prime	54,762,488	_	_	54,762,488	
3 - Prime	44,606,966	2,888	_	44,609,854	
4 - Very Good	12,837,284	_	_	12,837,284	
5 - Good	28,228,002	282,709	_	28,510,711	
6 - Satisfactory	42,311,285	188,422	92,201	42,591,908	
7 - Average	24,743,740	182,178	128,080	25,053,998	
8 - Fair	22,581,434	386,413	67,536	23,035,383	
9 - Marginal	5,355,396	271,591	63,989	5,690,976	
10 - Watchlist	10,361,643	98,829	9,559	10,470,031	
11 - Special Mention	1,870,378	166,999	40,044	2,077,421	
12 - Substandard	1,180,265	138,332	1,984,779	3,303,376	
13 - Doubtful	_	216,519	1,289,539	1,506,058	
14 - Loss	_	353,195	2,317,632	2,670,827	
	252,496,452	2,288,075	5,993,359	260,777,886	
<b>Unrated Receivables from Customers</b>		110			
Consumers	18,324,466	624,891	161,926	19,111,283	
Business Loans	10,193,630	621,987	1,070,600	11,886,217	
LGUs	8,142,342	168,926	78,855	8,390,123	
GOCCs and NGAs	352,113	1,556	1,796,447	2,150,116	
Fringe Benefits	532,407	10,832	23,917	567,156	
	37,544,958	1,428,192	3,131,745	42,104,895	
	₽290,041,410	₽3,716,267	₽9,125,104	₽302,882,781	

	2013				
	Neither Past	Past Due and			
	Due nor	not			
	Individually	Individually	Individually		
	Impaired	Impaired	Impaired	Total	
Rated Receivables from Customers		•			
1 - Excellent	₽2,631,979	₽_	₽_	₽2,631,979	
2 - Super Prime	57,313,791	_	_	57,313,791	
3 - Prime	33,357,538	- 1	13,737	33,371,275	
4 - Very Good	4,364,430	_	38,360	4,402,790	
5 - Good	19,464,368	4,927	1,601	19,470,896	
6 - Satisfactory	24,369,358	69,158	69,999	24,508,515	
7 - Average	29,620,870	78,085	135,311	29,834,266	
8 - Fair	8,772,290	3,227	19,776	8,795,293	
9 - Marginal	3,830,620	5,588	2,528	3,838,736	
10 - Watchlist	12,906,920	15,517	1	12,922,438	
11 - Special Mention	2,662,355	287,193	42,948	2,992,496	
12 - Substandard	1,398,103	1,017,485	366,370	2,781,958	
13 - Doubtful	5,252	42,718	1,416,375	1,464,345	
14 - Loss	7	255,123	1,902,221	2,157,351	
	200,697,881	1,779,021	4,009,227	206,486,129	

Consolidated

		Consolic	lated	
_		2013	3	
	Neither Past	Past Due and		
	Due nor	not		
	Individually	Individually	Individually	
	Impaired	Impaired	Impaired	Total
<b>Unrated Receivables from Customers</b>				
Consumers	₱20,484,872	₽600,867	₱195,408	₱21,281,147
Business Loans	12,396,490	403,756	3,120,331	15,920,577
LGUs	7,925,210	443,884	217,117	8,586,211
GOCCs and NGAs	456,981	_	1,556	458,537
Fringe Benefits	573,125	8,246	17,510	598,881
	41,836,678	1,456,753	3,551,922	46,845,353
	₱242,534,559	₽3,235,774	₽7,561,149	₱253,331,482

	Parent Company					
		2014				
	Neither Past	Past Due and				
	Due nor	not				
	<b>Individually</b>	Individually	Individually			
	Impaired	Impaired	Impaired	Total		
<b>Rated Receivables from Customers</b>						
1 - Excellent	₽3,657,571	₽_	₽-	₽3,657,571		
2 - Super Prime	54,762,488	_	_	54,762,488		
3 - Prime	44,523,797	2,437	_	44,526,234		
4 - Very Good	12,827,900	_	_	12,827,900		
5 - Good	28,170,284	279,126	_	28,449,410		
6 - Satisfactory	28,099,674	150,445	11,330	28,261,449		
7 - Average	19,915,688	182,178	128,080	20,225,946		
8 - Fair	22,548,588	386,413	67,536	23,002,537		
9 - Marginal	5,350,251	271,591	63,989	5,685,831		
10 - Watchlist	10,190,059	48,419		10,238,478		
11 - Special Mention	1,817,785	5,724	_	1,823,509		
12 - Substandard	1,174,276	132,955	1,693,608	3,000,839		
13 - Doubtful	_	177,857	1,260,247	1,438,104		
14 - Loss	_	254,969	2,267,131	2,522,100		
	233,038,361	1,892,114	5,491,921	240,422,396		
<b>Unrated Receivables from Customer</b>	S					
Consumers	18,238,794	619,493	148,461	19,006,748		
Business Loans	9,640,046	621,988	1,070,600	11,332,634		
LGUs	8,142,342	168,926	78,855	8,390,123		
GOCCs and NGAs	352,113	1,556	1,796,447	2,150,116		
Fringe Benefits	518,899	10,832	23,917	553,648		
	36,892,194	1,422,795	3,118,280	41,433,269		
	₽269,930,555	₽3,314,909	₽8,610,201	₽281,855,665		

	Parent Company				
		2013	}		
	Neither Past	Past Due and			
	Due nor	not			
	Individually	Individually	Individually		
	Impaired	Impaired	Impaired	Total	
<b>Rated Receivables from Customers</b>					
1 - Excellent	₽2,631,979	₽_	₽_	₱2,631,979	
2 - Super Prime	57,313,791	_	_	57,313,791	
3 - Prime	33,292,385	_	_	33,292,385	
4 - Very Good	4,334,693	_	_	4,334,693	
5 - Good	19,447,302	4,927	_	19,452,229	
6 - Satisfactory	18,093,688	69,158	_	18,162,846	
7 - Average	26,244,492	78,085	133,325	26,455,902	

(Forward)

		Parent Co	mpany	
		2013	3	
	Neither Past	Past Due and		
	Due nor	not		
	Individually	Individually	Individually	
	Impaired	Impaired	Impaired	Total
8 - Fair	₽8,756,456	₽3,227	₽19,775	₽8,779,458
9 - Marginal	3,827,110	5,588	_	3,832,698
10 - Watchlist	12,814,537	15,517	_	12,830,054
11 - Special Mention	2,662,314	287,193	42,726	2,992,233
12 - Substandard	1,397,885	901,642	349,756	2,649,283
13 - Doubtful	5 252	42.718	1 416 375	1 464 34

12 - Substandard	1,397,885	901,642	349,756	2,649,283
13 - Doubtful	5,252	42,718	1,416,375	1,464,345
14 - Loss	7	209,944	1,865,126	2,075,077
	190,821,891	1,617,999	3,827,083	196,266,973
<b>Unrated Receivables from Customers</b>				
Consumers	20,390,741	597,118	179,994	21,167,853
Business Loans	10,443,505	403,756	3,120,331	13,967,592
LGUs	7,925,210	443,884	217,117	8,586,211
GOCCs and NGAs	456,981	_	1,556	458,537
Fringe Benefits	558,948	8,246	17,510	584,704
	39,775,385	1,453,004	3,536,508	44,764,897
	₽230,597,276	₽3,071,003	₽7,363,591	₱241,031,870
		·		

Under PFRS 7, a financial asset is past due when a counterparty has failed to make a payment when contractually due. The tables below show the aging analysis of past due but not individually impaired loans receivables per class.

			Consolidated		
			2014		
	Less than 30 days	31 to 90 days	91 to 180 days	More than 180 days	Total
Business loans	₽1,564,077	₽158,535	₽281,636	₽844,243	₽2,848,491
Consumers	130,273	73,320	103,572	376,181	683,346
LGUs	61,776		´ <b>-</b>	110,266	172,042
GOCCs and NGAs	_	- M	_	1,556	1,556
Fringe benefits	122	1,176	902	8,632	10,832
	₽1,756,248	₽233,031	₽386,110	₽1,340,878	₽3,716,267

			Consolidated		
	2013				
	Less than			More than	
	30 days	31 to 90 days	91 to 180 days	180 days	Total
Business loans	₽157,220	₽129,079	₽1,375,119	₽370,334	₽2,031,752
Consumers	148,684	145,970	307,492	149,746	751,892
LGUs	341,257	68,859	-	33,768	443,884
Fringe benefits	751	675	575	6,245	8,246
	₽647,912	₽344,583	₽1,683,186	₽560,093	₽3,235,774

	Parent Company					
			2014		_	
	Less than 30 days	31 to 90 days	91 to 180 days	More than 180 days	Total	
Business loans	₽1,546,858	₽59,113	₽75,730	₽814,934	₽2,496,635	
Consumers	86,158	73,320	102,400	371,966	633,844	
LGUs	61,776		_	110,266	172,042	
GOCCs and NGAs	-	-	_	1,556	1,556	
Fringe benefits	122	1,176	902	8,632	10,832	
	₽1,694,914	₽133,609	₽179,032	₽1,307,354	₽3,314,909	
		-				

	Parent Company					
	2013					
	Less than			More than		
	30 days	31 to 90 days	91 to 180 days	180 days	Total	
Business loans	₽157,220	₽129,079	₽1,214,097	₽370,334	₽1,870,730	
Consumers	145,568	145,970	306,859	149,746	748,143	
LGUs	341,257	68,859	_	33,768	443,884	
Fringe benefits	751	675	575	6,245	8,246	
	₽644,796	₽344,583	₱1,521,531	₽560,093	₽3,071,003	

#### Trading and Investment Securities and Other Financial Assets

In ensuring quality investment portfolio, the Bank uses the credit risk rating based on the external ratings of eligible external credit rating institutions (i.e., Moody's Investors Service) as follows:

Aaa to Aa3 - fixed income are judged to be of high quality and are subject to very low credit risk, but their susceptibility to long-term risks appears somewhat greater.

A1 to A3 - fixed income obligations are considered upper-medium grade and are subject to low credit risk, but have elements present that suggest a susceptibility to impairment over the long term.

Baa1 and below - represents those investments which fall under any of the following grade:

- Baa1, Baa2, Baa3 fixed income obligations are subject to moderate credit risk. They are considered medium grade and as such protective elements may be lacking or may be characteristically unreliable.
- Ba1, Ba2, Ba3 obligations are judged to have speculative elements and are subject to substantial credit risk.
- B1, B2, B3 obligations are considered speculative and are subject to high credit risk.
- Caa1, Caa2, Caa3 are judged to be of poor standing and are subject to very high credit risk.
- Ca are highly speculative and are likely in, or very near, default, with some prospect of recovery of principal and interest.
- C are the lowest rated class of bonds and are typically in default, with little prospect for recovery of principal or interest.

Below are the financial assets of the Group and the Parent Company, net of allowances, excluding receivables from customers, which are monitored using external ratings.

	Consolidated						
			201	4			
		Rat	ed				
			Baa1				
	Aaa to Aa3	A1 to A3	and below	Subtotal	Unrated <sup>5/</sup>	Total	
Due from BSP <sup>1/</sup>	₽-	₽-	₽-	₽-	₽105,773,685	₽105,773,685	
Due from other banks	2,488,321	3,970,843	4,687,276	11,146,440	4,444,966	15,591,406	
Interbank loans receivables	3,565,703	3,136,915	_	6,702,618	968,819	7,671,437	
Financial assets at FVPL:							
Held-for-trading:							
Government securities	_	-	5,712,101	5,712,101	419,177	6,131,278	
Private debt securities	_	_	_	_	218,193	218,193	
Equity securities	284	_	69	353	210,481	210,834	
Derivative assets <sup>2</sup>	1,114	43,274	10,286	54,674	81,877	136,551	
Designated at FVPL:							
Segregated fund assets	_	10,654,770	_	10,654,770	_	10,654,770	

(Forward)

	Consolidated						
	<u> </u>	14					
	<u> </u>	Ra	ted				
			Baa1	_			
	Aaa to Aa3	A1 to A3	and below	Subtotal	Unrated <sup>5/</sup>	Total	
AFS investments:						_	
Government securities	₽541,582	₽82,920	₽34,668,594	₽35,293,096	₽1,852,354	₽37,145,450	
Private debt securities	691,350	1,057,523	2,988,178	4,737,051	18,971,107	23,708,158	
Quoted equity securities	40,090	_	162,618	202,708	1,871,492	2,074,200	
Unquoted equity securities	_	_	481	481	163,210	163,691	
HTM investments:							
Government securities	_	4,472	22,826,242	22,830,714	_	22,830,714	
Private debt securities	_	50,000	_	50,000	89,592	139,592	
Loans and receivables:							
Unquoted debt securities <sup>3/</sup>	_	_	349,224	349,224	4,075,781	4,425,005	
Others <sup>4/</sup>	3,858	1,636	200,966	206,460	15,249,487	15,455,947	

- <sup>1/2</sup> 'Due from BSP' is composed of interest-earning short-term placements with the BSP and a demand deposit account to support the regular operations of the Parent Company.
- Derivative assets represent the value of credit derivatives embedded in host contracts issued by financial intermediaries and the mark-to-market valuation of freestanding derivatives (Note 23).
- Unquoted debt securities represent investments in bonds and notes issued by financial intermediaries, government and private entities that are not quoted in the market (Note 10).
- Loans and receivables Others is composed of Accrued interest receivable, Accounts receivable, Sales contracts receivable and other miscellaneous receivables (Note 10)
- As of December 31, 2014 and December 31, 2013, financial assets that are unrated are neither past due nor impaired.

			Consol	idated		
			20	13		
			Baa1			
	Aaa to Aa3	A1 to A3	and below	Subtotal	Unrated <sup>5/</sup>	Total
Due from BSP <sup>1/</sup>	₽-	₽_	₽_	₽-	₱153,169,330	₱153,169,330
Due from other banks	1,580,459	4,131,347	4,835,615	10,547,421	4,334,120	14,881,541
Interbank loans receivables	399,554	4,489,610	3,285,230	8,174,394	230,856	8,405,250
Financial assets at FVPL:						
Held-for-trading:						
Government securities	_	_	2,834,559	2,834,559	236,115	3,070,674
Private debt securities	_	84	8,139	8,223	260,548	268,771
Equity securities	_	_	69	69	249,449	249,518
Derivative assets <sup>2</sup> /	7,215	29,364	20,099	56,678	202,019	258,697
Designated at FVPL:						
Segregated fund assets	_	7,861,688	_	7,861,688	_	7,861,688
AFS investments:						
Government securities	1,509,508	226,800	57,320,622	59,056,930	190,835	59,247,765
Private debt securities	897,771	1,043,574	5,098,095	7,039,440	12,177,304	19,216,744
Quoted equity securities		_	172,379	172,379	1,505,628	1,678,007
Unquoted equity securities		_		_	161,633	161,633
Loans and receivables:						
Unquoted debt securities <sup>3/</sup>	_	_	49,992	49,992	7,245,539	7,295,531
Others <sup>4/</sup>	1,349	_	195,864	197,213	18,500,462	18,697,675

- 'Due from BSP' is composed of interest-earning short-term placements with the BSP and a demand deposit account to support the regular operations of the Parent Company.
- Derivative assets represent the value of credit derivatives embedded in host contracts issued by financial intermediaries and the mark-to-market valuation of freestanding derivatives (Note 23).
- Unquoted debt securities represent investments in bonds and notes issued by financial intermediaries, government and private entities that are not quoted in the market (Note 10).
   Loans and receivables Others is composed of Accrued interest receivable, Accounts receivable, Sales contracts receivable and other miscellaneous
- As of December 31, 2014 and December 31, 2013, financial assets that are unrated are neither past due nor impaired.

	-					
	Aaa to Aa3	A1 to A3	Baa1 and below	Subtotal	Unrated <sup>6/</sup>	Total
Due from BSP <sup>1/</sup> Due from other banks Interbank loans receivables	1,063,178 3,565,703	<del>P</del> - 2,320,424 3,136,915	<del>P</del> - 1,253,345 -	<del>P</del> – 4,636,947 6,702,618	₱95,415,467 376,410 968,819	₱95,415,467 5,013,357 7,671,437

	Parent Company 2014						
		Rate	ed				
			Baa1				
	Aaa to Aa3	A1 to A3	and below	Subtotal	Unrated <sup>6/</sup>	Total	
Financial assets at FVPL:							
Held-for-trading:							
Government securities	₽_	₽–	₽5,712,101	₽5,712,101	₽419,177	₽6,131,278	
Private debt securities	_	_	_	_	218,193	218,193	
Equity securities	_	_	69	69	210,481	210,550	
Derivative assets <sup>2/</sup>	1,114	42,652	10,286	54,052	81,877	135,929	
AFS investments:							
Government securities	53,909	_	32,527,143	32,581,052	1,851,975	34,433,027	
Private debt securities	533,148	950,699	2,983,073	4,466,920	15,893,523	20,360,443	
Quoted equity securities	_	_	_	_	470,608	470,608	
Unquoted equity securities	_	_	_	_	147,510	147,510	
HTM investments:							
Government securities	_	4,472	21,555,159	21,559,631	-	21,559,631	
Loans and receivables:							
Unquoted debt securities <sup>3/</sup>	_	_	49,224	49,224	4,075,782	4,125,006	
Others <sup>4/</sup>	_	_	_	_	9,407,337	9,407,337	
1/ 'Due from BSP' is composed of inte	erect_earning chart_term n	lacements with th	e BSP and a dem	and denosit accoun	nt to support the re	egular operations	

of the Parent Company.

Derivative assets represent the value of credit derivatives embedded in host contracts issued by financial intermediaries and the mark-to-market valuation of freestanding derivatives (Note 23).

Unquoted debt securities represent investments in bonds and notes issued by financial intermediaries, government and private entities that are not quoted in the market (Note 10)

Loans and receivables - Others is composed of Accrued interest receivable, Accounts receivable, Sales contracts receivable and other miscellaneous

As of December 31, 2014 and December 31, 2013, financial assets that are unrated are neither past due nor impaired.

	Parent Company							
			201	13				
		Rated						
			Baa1		_			
	Aaa to Aa3	A1 to A3	and below	Subtotal	Unrated <sup>5/</sup>	Total		
Due from BSP <sup>1/</sup>	₽–	₽-	₽–	₽-	₽146,079,249	₱146,079,249		
Due from other banks	826,484	2,656,819	1,094,269	4,577,572	1,568,562	6,146,134		
Interbank loans receivables	399,555	4,489,609	3,285,230	8,174,394	230,856	8,405,250		
Financial assets at FVPL:								
Held-for-trading:								
Government securities	-	_	2,834,559	2,834,559	236,115	3,070,674		
Private debt securities	-	_	8,139	8,139	260,632	268,771		
Equity securities	-	_	_	-	247,615	247,615		
Derivative assets <sup>2</sup> /	7,215	29,364	20,099	56,678	201,935	258,613		
AFS investments:								
Government securities	1,079,214	4,647	53,899,985	54,983,846	190,835	55,174,681		
Private debt securities	771,487	829,560	5,027,223	6,628,270	9,997,719	16,625,989		
Quoted equity securities	_	_	_	-	757,119	757,119		
Unquoted equity securities	_	_	_	-	138,320	138,320		
Loans and receivables:								
Unquoted debt securities <sup>3/</sup>	_	_	49,992	49,992	6,862,917	6,912,909		
Others <sup>4/</sup>	_	_	_	_	12,438,167	12,438,167		

'Due from BSP' is composed of interest-earning short-term placements with the BSP and a demand deposit account to support the regular operations of the Parent Company

Derivative assets represent the value of credit derivatives embedded in host contracts issued by financial intermediaries and the mark-to-market valuation of freestanding derivatives (Note 23).

Unquoted debt securities represent investments in bonds and notes issued by financial intermediaries, government and private entities that are not quoted in the market (Note 10).

Loans and receivables - Others is composed of Accrued interest receivable, Accounts receivable, Sales contracts receivable and other miscellaneous

As of December 31, 2014 and December 31, 2013, financial assets that are unrated are neither past due nor impaired.

#### *Impairment assessment*

The Group recognizes impairment or credit losses based on the results of specific (individual) and collective assessment of its credit exposures. A possible impairment has taken place when there are presence of known difficulties in the payment of obligation by counterparties, a significant credit rating downgrade takes place, infringement of the original terms of the contract has happened, or when there is an inability to pay principal or interest overdue beyond a certain threshold (e.g., 90 days). These and other factors, either individually or together with other

factors, constitute observable events and/or data that meet the definition of an objective evidence of impairment.

The two methodologies applied by the Group in assessing and measuring impairment or credit losses include:

## a. Specific (individual) assessment

The Group assesses each individually significant credit exposure or advances for any objective evidence of impairment.

Among the items and factors considered by the Group when assessing and measuring specific impairment/credit allowances are:

- the going concern of the borrower's business;
- the ability of the borrower to repay its obligations during financial crises;
- the projected receipts or expected cash flows;
- the availability of other sources of financial support;
- the existing realizable value of collateral; and
- the timing of the expected cash flows.

The impairment or credit allowances, if any, are evaluated every quarter or as the need arise in view of favorable or unfavorable developments.

## b. Collective assessment

Loans and advances that are not individually significant (e.g., credit cards, housing loans, car loans, development incentives loans, fringe benefit loans) and individually significant loans and advances where there is no apparent evidence of individual impairment are collectively assessed for impairment. A particular portfolio is reviewed every quarter to determine its corresponding appropriate allowances.

Impairment losses are estimated by taking into consideration the following information:

- historical losses of the portfolio;
- current adverse economic conditions that have direct impact on the portfolio;
- losses which are likely to occur but has not yet occurred; and
- expected receipts and recoveries once impaired.

Refer to Note 16 for the detailed information on the allowance for credit losses on loans and receivables and other financial assets.

#### Liquidity Risk and Funding Management

Liquidity risk is generally defined as the current and prospective risk to earnings or capital arising from the Parent Company's inability to meet its obligations when they come due without incurring unacceptable losses or costs.

The Parent Company's liquidity management involves maintaining funding capacity to accommodate fluctuations in asset and liability levels due to changes in the Parent Company's business operations or unanticipated events created by customer behavior or capital market conditions. The Parent Company seeks to ensure liquidity through a combination of active

management of liabilities, a liquid asset portfolio composed substantially of deposits in primary and secondary reserves, and the securing of money market lines and the maintenance of repurchase facilities to address any unexpected liquidity situations.

Liquidity risk is monitored and controlled primarily by a gap analysis of maturities of relevant assets and liabilities reflected in the maximum cumulative outflow (MCO) report, as well as an analysis of available liquid assets. The MCO focuses on a 12-month period wherein the 12-month cumulative outflow is compared to the acceptable MCO limit set by the BOD. Furthermore, an internal liquidity ratio has been set to determine sufficiency of liquid assets over deposit liabilities.

Liquidity is monitored by the Parent Company on a daily basis through the Treasury Group. Likewise, the RMG monitors the static liquidity via the MCO under normal and stressed scenarios.

The table below shows the financial assets and financial liabilities' liquidity information which includes coupon cash flows categorized based on the expected date on which the asset will be realized and the liability will be settled. For other assets, the analysis into maturity grouping is based on the remaining period from the end of the reporting period to the contractual maturity date or if earlier, the expected date the assets will be realized.

	Consolidated						
			20	14			
	Up to 1 Month	More than 1 Month to 3 Months	More than 3 Months to 6 Months	More than 6 Months to 1 Year	Beyond 1 year	Total	
Financial Assets							
COCI	<b>₽14,628,489</b>	₽-	₽-	₽_	₽-	<b>₽14,628,489</b>	
Due from BSP and other banks	116,184,508	4,910,205	1,225,629	152,790	1,420,914	123,894,046	
Interbank loans receivable	7,406,871	86,457	179,037	-	-	7,672,365	
Financial assets at FVPL:							
HFT:	2.050	* < < 0.4			<b>=</b> 000 001	0.44 7.440	
Government securities	3,858	26,681	252,547	242,633	7,889,921	8,415,640	
Private debt securities	210.024	846	2,127	5,815	271,404	280,192	
Equity securities	210,834	_	_	_		210,834	
Derivative assets:  Gross contractual receivable	4.004.200	145 455	(1.012		566 404	4 9 6 9 1 7 0	
Gross contractual receivable Gross contractual payable	4,094,309 (4,074,679)	145,455 (138,707)	61,912 (57,565)		566,494 (460,668)	4,868,170	
Gioss contractual payable	19,630	6,748	4,347		105,826	(4,731,619) 136,551	
Designated at FVPL	19,030	0,740	4,347		103,020	130,331	
Segregated fund assets					10,654,770	10,654,770	
AFS investments:	_	_	_	_	10,034,770	10,034,770	
Government securities	130,676	587,215	1,313,252	1,087,497	44,142,188	47,260,828	
Private debt securities	17,038	267,957	132,296	2,304,616	26,317,020	29,038,927	
Equity securities	_				2,237,891	2,237,891	
HTM investments:					, - ,	, - ,	
Government securities	17,407	162,811	221,300	627,002	35,936,853	36,965,373	
Private debt securities	_	358	_	_	50,000	50,358	
Loans and receivables:							
Receivables from customers	61,247,877	42,705,120	8,992,058	14,040,387	253,798,323	380,783,765	
Unquoted debt securities	7,714	3,556,689	11,124	19,865	829,614	4,425,006	
Other receivables	2,363,543	567,729	1,491,671	368,895	10,667,245	15,459,083	
Other assets	943,966	_	_	_	100,986	1,044,952	
Total financial assets	₽203,182,411	₽52,878,816	₽13,825,388	₽18,849,500	₽394,422,955	₽683,159,070	
Financial Liabilities							
Deposit liabilities:							
Demand	₱101,561,040	₽–	₽–	₽-		₱101,561,040	
Savings	210,066,893	33,071,856	16,375,209	13,484,009	22,428,474	295,426,441	
Time	8,103,062	10,786,521	5,148,521	5,627,990	24,290,161	53,956,255	
Financial liabilities at FVPL:							
Designated at FVPL:					10.01#.100	10.01#.122	
Segregated fund liabilities	-	_	_	_	10,817,122	10,817,122	

	Consolidated							
	2014							
		More than More than More than						
	Up to 1	1 Month to	3 Months to	6 Months to	6 Months to Beyond			
	Month	3 Months	6 Months	1 Year	1 year	Total		
Derivative liabilities:								
Gross contractual payable	₽6,828,368	₽55,354	₽22,594	₽290,680	₽490,151	₽7,687,147		
Gross contractual receivable	(6,811,552)	(54,560)	(20,630)	(290,155)	(465,347)	(7,642,244)		
	16,816	794	1,964	525	24,804	44,903		
Bills and acceptances payable	7,712,722	997,205	1,334,892	31,139	8,974,100	19,050,058		
Subordinated debt	_	161,094	161,094	322,188	10,497,311	11,141,687		
Accrued interest payable and accrued								
other expenses payable	822,353	133,596	1,108	509	1,555,418	2,512,984		
Other liabilities	17,950,338	456,986	300,231	407,896	7,066,423	26,181,874		
Total financial liabilities	₽346,233,224	₽45,608,052	₽23,323,019	₽19,874,256	₽85,653,813	₽520,692,364		

			G	1: 4 - 4 - 4		
			Consol 20			/
		More than	More than	More than		-
	Up to 1	1 Month to	3 Months to	6 Months to	Beyond	
	Month	3 Months	6 Months	1 Year	1 year	Total
Financial Assets					,	
COCI	₱11,804,746	₽_	₽_	₽_	₽_	₽11,804,746
Due from BSP and other banks	165,656,262	1,852,619	5,478,417	207,533	215,356	173,410,187
Interbank loans receivable	8,378,025	150,032	_	-	A -	8,528,057
Financial assets at FVPL:						
HFT:						
Government securities	36,087	15,743	35,974	78,316	4,418,375	4,584,495
Private debt securities	_	1,964	3,873	6,613	316,366	328,816
Equity securities	249,518	_	_	- 11	_	249,518
Derivative assets:				11		
Gross contractual receivable	4,272,963	859,463	1,168,475	221,975	223,329	6,746,205
Gross contractual payable	(4,249,655)	(850,123)	(1,140,540)	(215,850)	(31,340)	(6,487,508)
	23,308	9,340	27,935	6,125	191,989	258,697
Designated at FVPL						
Segregated fund assets	_	_	_	_	7,861,688	7,861,688
AFS investments:						
Government securities	532,219	479,971	734,872	3,216,636	79,175,641	84,139,339
Private debt securities	304,099	258,624	213,906	470,018	22,261,211	23,507,858
Equity securities			´ -	_	1,839,640	1,839,640
Loans and receivables:						
Receivables from customers	78,051,502	43,095,934	16,441,547	15,044,301	231,268,667	383,901,951
Unquoted debt securities	90,468	2,822,756	10,960	93,862	4,962,423	7,980,469
Other receivables	2,430,867	3,523,843	2,127,156	481,515	10,457,386	19,020,767
Other assets	182,370	_	_	_	85,961	268,331
Total financial assets	₱267,739,471	₽52,210,826	₱25,074,640	₱19,604,919	₽363,054,703	₽727,684,559
Financial Liabilities						
Deposit liabilities:						
Demand	₱125,359,053	₽_	₽-	₽-	₽_	₱125,359,053
Savings	235,918,210	24,422,519	8,593,139	4,839,247	13,142,436	286,915,551
Time	13,289,930	13,359,646	4,438,640	6,938,847	20,387,352	58,414,415
Financial liabilities at FVPL:						
Designated at FVPL:						
Segregated fund liabilities	_	_	_	_	7,911,794	7,911,794
Derivative liabilities:						
Gross contractual payable	9,770,736	1,994,514	694,249	_	1,404,609	13,864,108
Gross contractual receivable	(9,654,758)	(1,979,037)	(675,876)	_	(1,391,336)	(13,701,007)
	115,978	15,477	18,373	_	13,273	163,101
Bills and acceptances payable	6,230,984	2,359,898	1,076,846	437,980	3,083,291	13,188,999
Subordinated debt	_	146,875	146,875	293,750	13,039,170	13,626,670
Accrued interest payable and accrued						
other expenses payable	1,024,626	337,233	_	_	1,555,418	2,917,277
Other liabilities	18,617,578	2,032,931	439,401	206,676	6,092,543	27,389,129
Total financial liabilities	₽400,556,359	₽42,674,579	₽14,713,274	₱12,716,500	₽65,225,277	₽535,885,989

#### 2014 More than More than More than 1 Month to 3 Months to 6 Months to Un to 1 Beyond Month 3 Months 6 Months 1 Year 1year Total **Financial Assets** COCI **₽13.865.078** ₽13.865.078 Due from BSP and other banks 100,428,824 100,428,824 Interbank loans receivable 7,406,871 86,457 179,037 7,672,365 Financial assets at FVPL: 26,681 7,889,921 8,415,640 Government securities 3,858 252,547 242,633 Private debt securities 280,192 846 2,127 5,815 271,404 210,550 Equity securities 210.550 Derivative assets: Gross contractual receivable 4,061,014 142,857 59,913 566,494 4,830,278 Gross contractual payable (4,041,937)(136,173)(55,571)(460,668)(4,694,349)19,077 6,684 4,342 105,826 135,929 AFS investments: Government securities 127,914 566,071 1,250,462 1,067,278 41,522,808 44,534,533 199,155 2,303,897 25,687,623 Private debt securities 16,319 116,266 23,051,986 618,118 618,118 Equity securities HTM investments: Government securities 16,625 73,928 185,895 576,167 33,985,398 34,838,013 Loans and receivables: Receivables from customers 58,870,339 42,138,186 8,516,073 13,317,620 237,005,081 359,847,299 7,714 3,256,689 19,865 4,125,006 Unquoted debt securities 11,124 829,614 931,896 441,818 9.407.338 Other receivables 1,186,144 59,625 6,787,855 Other assets 943,122 85,654 1,028,776 Total financial assets Financial Liabilities Deposit liabilities: Demand ₽100,322,249 ₽- ₽100,322,249 33.071.856 16,375,209 13,484,009 22,428,475 287,062,248 201,702,699 Savings 5,403,728 7,561,927 3,164,797 5,211,736 27,019,957 48,362,145 Financial liabilities at FVPL Derivative liabilities: Gross contractual payable 54,347 6,780,719 15,000 290,680 490,151 7,630,897 (53,561)Gross contractual receivable (6,764,439)(13,132)(290,155) (465,346)(7,586,633) 16,280 786 1,868 525 24,805 44,264 Bills and acceptances payable 7,114,721 240,205 59,892 28,530 11.082,695 18,526,043 Subordinated debt 56,750 461,094 161,094 322,188 10,497,311 11,498,437 Accrued interest payable and accrued other expenses payable 680,446 133,596 1.108 1,944 1,641,187 2,458,281 Other liabilities 12,023,817 423,937 165,079 148,918 837,895 13,599,646 Total financial liabilities ₱327,320,690 ₱41,893,401 ₱19,929,047 ₱19,197,850 ₱73,532,325 ₱481,873,313

Parent Company

			Parent C	ompany		
	, ,					
		More than	More than	More than		
	Up to 1	1 Month to	3 Months to	6 Months to	Beyond	
	Month	3 Months	6 Months	1 Year	1 year	Total
Financial Assets						
COCI	₽9,700,005	₽_	₽-	₽-	₽-	₽9,700,005
Due from BSP and other banks	152,251,906	-	_	_	_	152,251,906
Interbank loans receivable	8,378,025	150,032	_	_	_	8,528,057
Financial assets at FVPL:						
HFT:						
Government securities	36,087	15,743	35,974	78,316	4,418,375	4,584,495
Private debt securities	_	1,964	3,873	6,613	316,366	328,816
Equity securities	247,615	_	_	_	_	247,615
Derivative assets:						
Gross contractual receivable	2,975,643	859,463	1,168,475	221,975	223,421	5,448,977
Gross contractual payable	(2,952,511)	(850,123)	(1,140,540)	(215,850)	(31,340)	(5,190,364)
	23,132	9,340	27,935	6,125	192,081	258,613

(Forward)

	Parent Company						
	2013						
	More than More than More than						
	Up to 1	1 Month to	3 Months to	6 Months to	Beyond		
	Month	3 Months	6 Months	1 Year	1 year	Total	
AFS investments:							
Government securities	₽525,030	₽449,533	₽724,154	₱3,168,729	₽74,892,074	₽79,759,520	
Private debt securities	111,850	168,701	139,685	454,590	20,105,127	20,979,953	
Equity securities	_	_	_	_	895,439	895,439	
Loans and receivables:							
Receivables from customers	76,854,434	42,615,512	16,062,309	14,180,284	224,992,792	374,705,331	
Unquoted debt securities	2,626	2,822,756	10,960	93,862	4,667,643	7,597,847	
Other receivables	2,030,718	3,249,988	1,842,149	273,028	5,318,904	12,714,787	
Other assets	182,080	_	_	_	59,260	241,340	
Total financial assets	₱250,343,508	₽49,483,569	₽18,847,039	₽18,261,547	₽335,858,061	₽672,793,724	
Financial Liabilities						1	
Deposit liabilities:	D110 010 004	ъ	<b>D</b>	D	D.	D110 010 004	
Demand	₽118,010,984	₽_	₽_	₽_	₽_	₱118,010,984	
Savings	232,850,354	24,422,519	8,593,139	4,839,247	13,142,436	283,847,695	
Time	11,482,834	10,402,453	2,460,548	6,465,242	20,387,352	51,198,429	
Financial liabilities at FVPL:  Derivative liabilities:							
Gross contractual payable	9,770,719	1,994,514	694,249	_	1,404,609	13,864,091	
Gross contractual receivable	(9,654,758)	(1,979,037)	(675,876)	_	(1,391,336)	(13,701,007	
	115,961	15,477	18,373	_	13,273	163,084	

#### Market Risk

Market risk is the risk to earnings or capital arising from adverse movements in factors that affect the market value of instruments, products, and transactions in an institutions' overall portfolio. Market risk arises from market making, dealing, and position taking in interest rate, foreign exchange and equity markets. The succeeding sections provide discussion on the impact of market risk on the Parent Company's trading and structural portfolios.

2,089,456

146,875

337,233

1,862,497

834,788

146,875

285,709

₱383,831,498 ₱39,276,510 ₱12,339,432 ₱11,746,505 ₱50,580,385 ₱497,774,330

302

293,603

148,111

1,750,670

1,555,418

692,066

13,039,170

13,500,493

13,626,523

2,810,482

14,616,640

8,825,277

917,831

11,628,257

#### Trading market risk

Bills and acceptances payable

other expenses payable

Total financial liabilities

Accrued interest payable and accrued

Subordinated debt

Other liabilities

Trading market risk exists in the Parent Company as the values of its trading positions are sensitive to changes in market rates such as interest rates, foreign exchange rates and equity prices. The Parent Company is exposed to trading market risk in the course of market making as well as from taking advantage of market opportunities. For internal monitoring of the risks in the trading portfolio, the Parent Company uses the Value at Risk as a risk measurement tool. It adopts both the Parametric Value-at-Risk (VaR) methodology and Historical Simulation Methodology (with 99% confidence level) to measure the Parent Company's trading market risk. These models were validated by an external independent validator. Volatilities used in the parametric are updated on a daily basis and are based on historical data for a rolling 260-day period while yields and prices in the historical VaR approach are also updated daily. The RMG reports the VaR utilization and breaches to limits to the risk taking personnel on a daily basis and to the ALCO and Risk Oversight Committee (ROC) on a monthly basis. All risk reports discussed in the ROC meeting are noted by the BOD. The VaR figures are back tested to validate the robustness of the VaR model.

## Objectives and limitations of the VaR methodology

The VaR models are designed to measure market risk in a normal market environment. The models assume that any changes occurring in the risk factors affecting the normal market environment will follow a normal distribution. The use of VaR has limitations because it is based on historical volatilities in market prices and assumes that future price movements will follow a statistical distribution. Due to the fact that VaR relies heavily on historical data to provide information and may not clearly predict the future changes and modifications of the risk factors, the probability of large market moves may be under estimated if changes in risk factors fail to align with the normal distribution assumption. VaR may also be under- or over- estimated due to the assumptions placed on risk factors and the relationship between such factors for specific instruments. Even though positions may change throughout the day, the VaR only represents the risk of the portfolios at the close of each business day, and it does not account for any losses that may occur beyond the 99.00% confidence level.

#### *VaR assumptions/parameters*

VaR estimates the potential loss on the current portfolio assuming a specified time horizon and level of confidence at 99.00%. The use of a 99.00% confidence level means that, within a one day horizon, losses exceeding the VaR figure should occur, on average, not more than once every one hundred days.

#### Backtesting

The validity of the assumptions underlying the Parent Company's VaR model can only be checked by appropriate back testing procedures. The accuracy of a VaR model must be verified using model validation techniques such as back testing, stress testing, independent review and oversight. Back testing is a formal statistical framework that consists of verifying that actual losses are in line with the projected losses. The Parent Company adopts both the clean back testing and dirty back testing approaches approach In back testing. Clean back testing, consists of comparing the VaR estimates with some hypothetical P&L values of the portfolio, having kept its composition unchanged. In this case, the same portfolio is repriced or marked-to-market at the end of the time interval and the hypothetical P&L is then compared with the VaR. The other method, called dirty back testing, consists of comparing the VaR estimates with the actual P&L values at the end of the time horizon (for example, 1 day for daily VaR). This method, however, may pose a problem if the portfolio has changed drastically because of trading activities between the beginning and the end of the time horizon since VaR models assume that the portfolio is "frozen" over the horizon. The Parent Company uses the regulatory 3-zone (green, yellow and red) boundaries in evaluating the back testing results. For the year 2014, the number of observations which fell outside the VaR is within the allowable number of exceptions (green zone) to conclude that there is no problem with the quality and accuracy of the VaR models at 99% confidence level.

## Stress Testing

To complement the VaR approximations, the Parent Company conducts stress testing on a quarterly basis, the results of which are being reported to the BOD. Scenarios used in the conduct of stress test are event driven and represent the worst one-off event of a specific risk factor. Results of stress testing are analyzed in terms of the impact to earnings and capital.

## VaR limits

Since VaR is an integral part of the Parent Company's market risk management, VaR limits have been established annually for all financial trading activities and exposures. Calculated VaR compared against the VaR limits are monitored. Limits are based on the tolerable risk appetite of the Parent Company. VaR is computed on an undiversified basis; hence, the Parent Company does not consider the correlation effects of the three trading portfolios.

The tables below show the trading VaR (in millions):

	Foreign	Interest	<b>Equities</b>	
Trading Portfolio	Exchange*	Rate	Price	Total VaR**
December 29, 2014	₽3.77	₽230.99	₽7.76	₽242.52
Average Daily	3.28	234,50	8.73	246.51
Highest	10.96	395.29	12.60	349.12
Lowest	0.07	110.74	6.43	160.66

<sup>\*</sup> FX VaR is the bankwide foreign exchange risk

<sup>\*\*</sup> The high and low for the total portfolio may not equal the sum of the individual components as the highs and lows of the individual trading portfolios may have occurred on different trading days

	Foreign	Interest	Equities	
Trading Portfolio	Exchange*	Rate	Price	Total VaR**
December 27, 2013	₽4.28	₽159.37	₽12.22	₽175.88
Average Daily	8.81	148.81	9.89	167.51
Highest	24.71	497.11	12.97	413.55
Lowest	0.65	30.24	6.69	70.60

<sup>\*</sup> FX VaR is the bankwide foreign exchange risk

The table below shows the interest rate VaR for AFS investments (in millions):

	2014	2013
End of year	₽812.47	₱2,283.45
Average Daily	1,416.60	1,963.52
Highest	2,631.36	2,909.73
Lowest	812.47	1,008.20

#### Structural Market Risk

#### Non-trading Market Risk

Interest rate risk

The Parent Company seeks to ensure that exposure to fluctuations in interest rates are kept within acceptable limits. Interest margins may increase as a result of such changes but may be reduced or may create losses in the event that unexpected movements arise.

Repricing mismatches will expose the Parent Company to interest rate risk. The Parent Company measures the sensitivity of its assets and liabilities to interest rate fluctuations by way of a "repricing gap" analysis using the repricing characteristics of its financial instrument positions tempered with approved assumptions. To evaluate earnings exposure, interest rate sensitive liabilities in each time band are subtracted from the corresponding interest rate assets to produce a "repricing gap" for that time band. The difference in the amount of assets and liabilities maturing or being repriced over a one year period would then give the Parent Company an indication of the extent to which it is exposed to the risk of potential changes in net interest income. A negative gap occurs when the amount of interest rate sensitive liabilities exceeds the amount of interest rate sensitive assets. Vice versa, positive gap occurs when the amount of interest rate sensitive assets exceeds the amount of interest rate sensitive liabilities.

<sup>\*\*</sup> The high and low for the total portfolio may not equal the sum of the individual components as the highs and lows of the individual trading portfolios may have occurred on different trading days

For risk management purposes, the loan accounts are assessed based on next repricing date thus as an example if a loan account is scheduled to reprice three years from year-end report date, slotting of the account will be based on the date of interest repricing. Deposits with no specific maturity dates are excluded in the one-year repricing gap except for the portion of volatile regular savings deposits which are assumed to be withdrawn during the one year period and assumed to be replaced by a higher deposit rate.

The Parent Company uses the Earnings at Risk (EaR) methodology to measure the likely interest margin compression in case of adverse change in interest rates given the Parent Company's repricing gap. The repricing gap covering the one year period is multiplied by an assumed change in interest rates to yield an approximation of the change in net interest income that would result from such an interest rate movement. The Parent Company's BOD sets a limit on the level of EaR exposure tolerable to the Parent Company. EaR exposure and compliance to the EaR limit is monitored monthly by the RMG and subject to a quarterly stress test.

The following table sets forth the repricing gap position of the Group and the Parent Company as of December 31, 2014 and 2013:

	Consolidated						
		2014					
		More than	More than	More than			
	Up to 1	1 Month to	3 Months to	6 Months to	Beyond		
	Month	3 Months	6 Months	1 Year	1 year	Total	
Financial Assets*							
Due from BSP and other banks	<b>₽</b> 46,647,101	₽5,179,498	₽1,436,197	₽234,477	₽452,352	₽53,949,625	
Interbank loans receivable	7,585,005	86,432	_	_	_	7,671,437	
Receivables from customers and							
other receivables - gross**	109,681,648	52,668,132	10,239,290	10,042,060	30,295,753	212,926,883	
Total financial assets	₽163,913,754	₽57,934,062	₽11,675,487	₽10,276,537	₽30,748,105	₽274,547,945	
Financial Liabilities*							
Deposit liabilities:							
Savings	₽80,239,744	₽28,455,206	₽16,173,324	₽20,476,027	₽9,503,458	₽154,847,759	
Time	13,973,220	6,782,382	5,619,511	4,134,468	3,374,672	33,884,253	
Bills and acceptances payable	7,574,375	682,097	422,115	668,849	13,618,150	22,965,586	
Total financial liabilities	₽101,787,339	₽35,919,685	₽22,214,950	₽25,279,344	₽26,496,280	₽211,697,598	
Repricing gap	₽62,126,415	₽22,014,377	(₱10,539,463)	(₱15,002,807)	₽4,251,825	₽62,850,347	
Cumulative gap	62,126,415	84,140,792	73,601,329	58,598,522	62,850,347	_	

<sup>\*</sup> Financial instruments that are not subject to repricing/rollforward were excluded.

<sup>\*\*</sup> Receivables from customers excludes residual value of leased assets.

		Consolidated				
		2013				
		More than	More than	More than		
	Up to 1	1 Month to	3 Months to	6 Months to	Beyond	
	Month	3 Months	6 Months	1 Year	1 year	Total
Financial Assets*						
Due from BSP and other banks	₱110,636,185	₽_	₽_	₽–	₽-	₱110,636,185
Interbank loans receivable	6,187,702	148,546	_	_	_	6,336,248
Receivables from customers and	83,078,134	41,795,593	8,610,859	9,076,591	42,987,388	
other receivables - gross**						185,548,565
Total financial assets	₱199,902,021	₽41,944,139	₽8,610,859	₽9,076,591	₽42,987,388	₽302,520,998

	Consolidated					
			20	13		
	Up to 1 Month	More than 1 Month to 3 Months	More than 3 Months to 6 Months	More than 6 Months to 1 Year	Beyond 1 year	Total
Financial Liabilities*						
Deposit liabilities:						
Savings	₽91,077,817	₽17,726,021	₽10,074,856	₽5,978,991	₽4,182,146	₱129,039,831
Time	14,999,084	8,913,049	4,237,067	2,153,757	5,747,340	36,050,297
Bills and acceptances payable	9,220,248	902,290	242,057	437,678	1,279,040	12,081,313
Total financial liabilities	₽115,297,149	₽27,541,360	₽14,553,980	₽8,570,426	₽11,208,526	₽177,171,441
Repricing gap	₽84,604,872	₽14,402,779	(₱5,943,121)	₽506,165	₽31,778,862	₱125,349,557
Cumulative gap	84,604,872	99,007,651	93,064,530	93,570,695	125,349,557	_

<sup>\*</sup> Financial instruments that are not subject to repricing/rollforward were excluded.

<sup>\*\*</sup> Receivables from customers excludes residual value of leased assets.

	Parent Company				1	
		2014				4
	,	More than	More than	More than		
	Up to 1	1 Month to	3 Months to	6 Months to	Beyond	
	Month	3 Months	6 Months	1 Year	1 year	Total
Financial Assets*					1/2	
Due from BSP and other banks	₽32,989,879	₽-	₽-	₽_	₽23,478	₽33,013,357
Interbank loans receivable	7,585,005	86,432	_	_	- A -	7,671,437
Receivables from customers and						
other receivables - gross**	109,681,648	52,668,132	10,239,290	10,042,060	30,295,753	212,926,883
Total financial assets	₽150,256,532	₽52,754,564	₽10,239,290	₽10,042,060	₽30,319,231	₽253,611,677
Financial Liabilities*						
Deposit liabilities:						
Savings	<b>₽72,848,966</b>	₽28,455,206	₽16,173,324	₽20,476,027	₽9,503,458	₽147,456,981
Time	12,324,946	5,251,048	3,621,637	3,717,842	3,374,672	28,290,145
Bills and acceptances payable	6,970,251	128,026		,/\ -	11,423,046	18,521,323
Total financial liabilities	₽92,144,163	₽33,834,280	₽19,794,961	₽24,193,869	₽24,301,176	₽194,268,449
Repricing gap	₽58,112,369	₽18,920,284	(₱9,555,671)	(₱14,151,809)	₽6,018,055	₽59,343,228
Cumulative gap	58,112,369	77,032,653	67,476,982	53,325,173	59,343,228	_

<sup>\*</sup> Financial instruments that are not subject to repricing/rollforward were excluded.

<sup>\*\*</sup> Receivables from customers excludes residual value of leased assets.

	Parent Company					
		- 1	20	13		
		More than	More than	More than		
	Up to 1	1 Month to	3 Months to	6 Months to	Beyond	
	Month	3 Months	6 Months	1 Year	1 year	Total
Financial Assets*						
Due from BSP and other banks	₽89,541,967	₽_	₽-	₽-	₽-	₽89,541,967
Interbank loans receivable	6,187,702	148,546	_	_	_	6,336,248
Receivables from customers and						
other receivables - gross**	82,843,545	41,312,497	8,495,498	8,894,682	42,264,835	183,811,057
Total financial assets	₱178,573,214	₽41,461,043	₽8,495,498	₽8,894,682	₽42,264,835	₱279,689,272
Financial Liabilities*						
Deposit liabilities:						
Savings	₽91,077,817	₽17,726,021	₽10,074,856	₽5,978,991	₽4,182,146	₱129,039,831
Time	13,270,991	5,892,481	2,253,820	1,677,406	5,747,340	28,842,038
Bills and acceptances payable	8,731,581	570,891	-	_	7,376	9,309,848
Total financial liabilities	₽113,080,389	₱24,189,393	₱12,328,676	₽7,656,397	₽9,936,862	₽167,191,717
Repricing gap	₽65,492,825	₽17,271,650	(₱3,833,178)	₽1,238,285	₽32,327,973	₱112,497,555
Cumulative gap	65,492,825	82,764,475	78,931,297	80,169,582	112,497,555	_

<sup>\*</sup> Financial instruments that are not subject to repricing/rollforward were excluded.

<sup>\*\*</sup> Receivables from customers excludes residual value of leased assets.

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		Consoli	dated	
	2014		2013	
	Statement		Statement	
	of Income	Equity	of Income	Equity
+50bps	₽248,104	₽248,104	₽442,493	₽442,493
-50bps	(248,104)	(248,104)	(442,493)	(442,493)
+100bps	496,208	496,208	884,986	884,986
-100bps	(496,208)	(496,208)	(884,986)	(884,986)
		Parent Co	mpany	
	2014		2013	
	Statement		Statement	
	of Income	Equity	of Income	Equity
+50bps	₽233,555	₽233,555	₽370,497	₽370,497
-50bps	(233,555)	(233,555)	(370,497)	(370,497)
+100bps	467,111	467,111	740,994	740,994
-100bps	(467,111)	(467,111)	(740,994)	(740,994)

As one of the long-term goals in the risk management process, the Parent Company has set the adoption of the economic value approach in measuring the interest rate risk in the banking books to complement the earnings approach currently used. Cognizant of this requirement, the Parent Company has undertaken the initial activities such as identification of the business requirement and design of templates for each account and the inclusion of this requirement in the Asset Liability Management business requirement definition.

## Foreign currency risk

Foreign exchange is the risk to earnings or capital arising from changes in foreign exchange rates. The Group takes on exposure to effects of fluctuations in the prevailing foreign currency exchange rates on its financials and cash flows.

Foreign currency liabilities generally consist of foreign currency deposits in the Parent Company's FCDU books, accounts made in the Philippines or which are generated from remittances to the Philippines by Filipino expatriates and overseas Filipino workers who retain for their own benefit or for the benefit of a third party, foreign currency deposit accounts with the Parent Company and foreign currency-denominated borrowings appearing in the regular books of the Parent Company. Foreign currency deposits are generally used to fund the Parent Company's foreign currency-denominated loan and investment portfolio in the FCDU. Banks are required by the BSP to match the foreign currency liabilities with the foreign currency assets held through FCDUs. In addition, the BSP requires a 30.00% liquidity reserve on all foreign currency liabilities held through FCDUs. Outside the FCDU, the Parent Company has additional foreign currency assets and liabilities in its foreign branch network.

The Group's policy is to maintain foreign currency exposure within acceptable limits and within existing regulatory guidelines. The Group believes that its profile of foreign currency exposure on its assets and liabilities is within conservative limits for a financial institution engaged in the type of business in which the Group is involved.

The table below summarizes the exposure to foreign exchange rate risk. Included in the table are the financial assets and liabilities at carrying amounts, categorized by currency (amounts in Philippine peso equivalent).

	Consolidated			
		2014		
	USD	Others*	Total	
Assets			_	
COCI and due from BSP	₽236,413	₽300,271	₽536,684	
Due from other banks	1,490,604	3,300,703	4,791,307	
Interbank loans receivable and securities				
held under agreements to resell	2,043,978	432,160	2,476,138	
Loans and receivables	7,172,786	688,378	7,861,164	
Financial assets at FVPL	118,308	35,318	153,626	
AFS investments	1,484,101	1,934,132	3,418,233	
Other assets	90,953	54,013	144,966	
Total assets	12,637,143	6,744,975	19,382,118	
Liabilities		- 2		
Deposit liabilities	1,961,369	2,937,410	4,898,779	
Bills and acceptances payable	2,977,373	112,963	3,090,336	
Accrued interest payable	1,569,636	24,062	1,593,698	
Other liabilities	2,357,493	144,011	2,501,504	
Total liabilities	8,865,871	3,218,446	12,084,317	
Net Exposure	₽3,771,272	₽3,526,529	₽7,297,801	

<sup>\*</sup> Other currencies include UAE Dirham (AED,) Australia dollar (AUD), Bahrain dollar (BHD), Brunei dollar (BND), Canada dollar (CAD), Swiss franc (CHF), China Yuan (CNY), Denmark kroner (DKK), Euro (EUR), UK pound (GBP), Hong Kong dollar (HKD), Indonesia rupiah (IDR), Japanese yen (JPY), New Zealand dollar (NZD), PHP, Saudi Arabia riyal (SAR), Sweden kroner (SEK), Singapore dollar (SGD), South Korean won (SKW), Thailand baht (THB) and Taiwan dollar (TWD).

	Consolidated				
	A	2013			
	USD	Others*	Total		
Assets					
COCI and due from BSP	₽1,015,888	₽485,359	₽1,501,247		
Due from other banks	9,718,238	3,588,104	13,306,342		
Interbank loans receivable and securities					
held under agreements to resell	1,005,298	999,969	2,005,267		
Loans and receivables	10,267,403	5,269,016	15,536,419		
AFS investments	4,255,162	2,077,813	6,332,975		
Total assets	26,261,989	12,420,261	38,682,250		
Liabilities			_		
Deposit liabilities	7,620,815	5,159,256	12,780,071		
Bills and acceptances payable	6,437,969	140,964	6,578,933		
Accrued interest payable	1,599,458	201,725	1,801,183		
Other liabilities	4,676,906	491,788	5,168,694		
Total liabilities	20,335,148	5,993,733	26,328,881		
Net Exposure	₱5,926,841	₽6,426,528	₱12,353,369		

<sup>\*</sup> Other currencies include AED, AUD, BHD, BND, CAD, CHF, CNY, DKK, EUR, GBP, HKD, IDR, JPY, NZD, PHP, SAR, SEK, SGD, SKW, THB and TWD.

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	Parent Company			
		2014		
	USD	Others*	Total	
Assets				
COCI and due from BSP	₽236,413	₽300,271	₽536,684	
Due from other banks	1,377,664	1,908,867	3,286,531	
Interbank loans receivable and securities				
held under agreements to resell	2,043,978	432,160	2,476,138	
Loans and receivables	6,635,805	274,499	6,910,304	
Financial assets at FVPL	118,308	35,318	153,626	
AFS investments	1,483,620	1,926,829	3,410,449	
HTM investments	_	_	_	
Other assets	27,376	9,696	37,072	
Total assets	11,923,164	4,887,640	16,810,804	
Liabilities				
Deposit liabilities	1,961,369	2,899,591	4,860,960	
Bills and acceptances payable	2,486,218	15,029	2,501,247	
Accrued interest payable	1,568,653	13,739	1,582,392	
Other liabilities	2,357,448	103,314	2,460,762	
Total liabilities	8,373,688	3,031,673	11,405,361	
Net Exposure	₽3,549,476	₽1,855,967	₽5,405,443	

\* Other currencies include AED, AUD, BHD, BND, CAD, CHF, CNY, DKK, EUR, GBP, HKD, IDR, JPY, NZD, PHP, SAR, SEK, SGD, SKW, THB and TWD.

	Parent Company				
		2013			
	USD	Others*	Total		
Assets					
COCI and due from BSP	₽867,455	₽242,419	₽1,109,874		
Due from other banks	1,761,205	2,256,719	4,017,924		
Interbank loans receivable and securities					
held under agreements to resell	1,005,298	999,969	2,005,267		
Loans and receivables	7,433,567	228,648	7,662,215		
AFS investments	1,979,784	2,077,813	4,057,597		
Total assets	13,047,309	5,805,568	18,852,877		
Liabilities					
Deposit liabilities	2,132,839	2,951,446	5,084,285		
Bills and acceptances payable	6,477,602	99,660	6,577,262		
Accrued interest payable	1,564,139	463	1,564,602		
Other liabilities	579,803	196,446	776,249		
Total liabilities	10,754,383	3,248,015	14,002,398		
Net Exposure	₽2,292,926	₽2,557,553	₽4,850,479		

<sup>\*</sup> Other currencies include AED, AUD, BHD, BND, CAD, CHF, CNY, DKK, EUR, GBP, HKD, IDR, JPY, NZD, PHP, SAR, SEK, SGD, SKW, THB and TWD.

The exchange rates used to convert the Group and the Parent Company's US dollar-denominated assets and liabilities into Philippine peso as of December 31, 2014 and 2013 follow:

	2014	2013
US dollar - Philippine peso exchange rate	₽44.72 to USD1.00	₱44.40 to USD1.00

The following tables set forth the impact of the range of reasonably possible changes in the US dollar-Philippine peso exchange rate on the Group and the Parent Company's income before income tax and equity (due to the revaluation of monetary assets and liabilities) for the years ended December 31, 2014 and 2013:

		2014					
	Consolida	ated	Parent Com	pany			
	Statement of Income	Equity	Statement of Income	Equity			
+1.00% -1.00%	₽22,873 (22,873)			₽35,495 (35,495)			
		2013	3				
	Consolida	ated	Parent Com	pany			
	Statement		Statement	A			
	of Income	Equity	of Income	Equity			
+1.00%	₽16,717	₽59,268	₽3,131	₽22,929			
-1.00%	(16,717)	(59,268)	(3,131)	(22,929)			

The Group and the Parent Company do not expect the impact of the volatility on other currencies to be material.

Information relating to the Parent Company's currency derivatives is contained in Note 23. The Parent Company has outstanding foreign currency spot transactions (in equivalent peso amounts) of ₱313.0 million (sold) and ₱3.5 billion (bought) as of December 31, 2014 and ₱1.8 billion (sold) and ₱1.9 billion (bought) as of December 31, 2013.

## Capital management and management of insurance and financial risks

#### Governance framework

The Group has established a risk management function with clear terms of reference and with the responsibility for developing policies on market, credit, liquidity, insurance and operational risks. It also supports the effective implementation of policies at the overall company and individual business unit levels. The Chief Financial Officer and Internal Audit Department perform procedures to identify various risks. The results of the procedures are reported to the BOD and necessary actions are taken to mitigate the risks identified.

The policies define the Group's identification of risk and its interpretation, limit structure to ensure the appropriate quality and diversification of assets, alignment of underwriting and reinsurance strategies to the corporate goals and specific reporting requirements.

## Regulatory framework

Regulators are interested in protecting the rights of the policyholders and maintain close vigil to ensure that the Group is satisfactorily managing affairs for their benefit. At the same time, the regulators are also interested in ensuring that the Group maintains appropriate solvency position to meet liabilities arising from claims and that the risk levels are at acceptable levels.

The Group has an insurance business which is subject to the regulatory requirements of the IC. Such regulations not only prescribe approval and monitoring of activities but also impose certain restrictive provisions (e.g., fixed capitalization requirements, risk-based capital requirements).

## Capital management

PNB LII's and PNB Gen's capital management framework is aligned with the statutory requirements imposed by the IC. To ensure compliance with these externally imposed capital requirements, it is PNB LII's and PNB Gen's policy to assess its position against set minimum capital requirements.

Under the requirements of the IC and the Insurance Code, PNB LII and PNB Gen should meet the minimum levels set for the following capital requirements: Minimum Statutory Net Worth - ₱250.0 million, ₱550.0 million, ₱900.0 million and ₱1.3 billion with compliance dates of June 30, 2013, December 31, 2016, December 31, 2019 and December 31, 2022, respectively; and Risk-Based Capital (RBC) - 100.00% for both life and nonlife insurance companies.

The required investments in government bonds and securities of at least 25.00% of the Minimum Paid-up Capital, under the Section 203 of the Insurance Code, are free from liens and encumbrances.

The Group manages the capital of its subsidiaries in accordance with the capital requirements of the relevant regulatory agency, such as the IC, SEC and PSE. PNB LII has fully complied with the relevant capital requirements having estimated statutory networth of ₱1.1 billion and ₱782.6 million as of December 31, 2014 and 2013, respectively, and RBC ratio of 145.29% and 151.24% as of December 31, 2014 and 2013, respectively. As of December 31, 2014 and 2013, PNB Gen has estimated statutory networth amounting to ₱1.1 billion and ₱494.9 million, respectively. PNB Gen's RBC ratio as of December 31, 2014 and 2013 is 30.23% and 6.04%, respectively.

Under Section D of IMC No. 7-2006, Mandatory Control Event shall occur if the RBC ratio of the company is less than 35%. Should this event occurs, the Commissioner is required to place the company under regulatory control under Sec. 247 (Title 13, *Suspension or Revocation of Authority*) of the Code. The Mandatory Control Event shall be deemed sufficient grounds for the Commissioner to take action under Sec. 247 of the Insurance Code.

The RBC ratio of PNB Gen improved in 2014 given the following actions taken by the Group:

- (a) There was a \$\frac{1}{2}\$600.0 million capital infusion from the Parent Company signifying strong support and commitment of the Group to ensure the viability and stability of PNB Gen's operations
- (b) The Parent Company, through its various committees, closely oversees PNB Gen's performance and provides guidance and support to achieve profitability.

PNB Gen expects its financial performance to continue to improve in 2015 through strategy of profitable growth, effective claims management and more efficient collection of both premiums receivable and claims recoverable. These will have positive impact on the RBC ratio, not to mention on the new RBC formula which is presently under consideration.

If fronted accounts of ₱1.8 billion with highly rated counterparties were excluded from the denominator in determining the RBC ratio, the 2014 RBC ratio would be 48.42%.

The final amount of the RBC ratio can be determined only after the accounts of PNB Gen have been examined by the IC. Further, the IC has yet to finalize the new RBC Computation under the New Insurance Code.

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#### 5. Fair Value Measurement

The methods and assumptions used by the Group in estimating the fair value of its assets and liabilities follow:

Cash equivalents - Carrying amounts approximate fair values due to the relatively short-term maturity of these investments.

Debt securities - Fair values are generally based upon quoted market prices. If the market prices are not readily available, fair values are estimated using adjusted quoted market prices of comparable investments or using the discounted cash flow methodology.

Equity securities - Fair values of quoted equity securities are based on quoted market prices. While unquoted equity securities are carried at their original cost less impairment if any, since the fair value could not be reliably determined due to the unpredictable nature of future cash flows and the lack of suitable methods of arriving at a reliable fair value.

Loans and receivables - For loans with fixed interest rates, fair values are estimated by discounted cash flow methodology, using the Group's current market lending rates for similar types of loans. For loans with floating interest rates, with repricing frequencies on a quarterly basis, the Group assumes that the carrying amount approximates fair value. Where the repricing frequency is beyond three months, the fair value of floating rate loans is determined using the discounted cash flow methodology. The discount rate used in estimating the fair value of loans and receivables is 2.5% in 2014 and 3.0% in 2013 for peso-denominated receivables. For foreign currency-denominated receivables, discount rate used is 1.5% and 1.0% in 2014 and 2013, respectively.

Investment properties - The fair values of the Group and the Parent Company's investment properties have been determined by the appraisal method by independent external and in-house appraisers based on highest and best use of property being appraised. Valuations were derived on the basis of recent sales of similar properties in the same areas as the land, building and investment properties and taking into account the economic conditions prevailing at the time the valuations were made and comparability of similar properties sold with the property being valued.

Financial liabilities - Except for time deposit liabilities, bills payable with long-term maturity and subordinated debt, the carrying values approximate fair values due to either the presence of a demand feature or the relatively short-term maturities of these liabilities.

Derivative instruments - Fair values are estimated based on quoted market prices or acceptable valuation models.

Time deposit liabilities, bills payable with long-term maturity and subordinated debt including designated at FVPL - Fair value is determined using the discounted cash flow methodology. The discount rate used in estimating the fair values of the subordinated debt and time deposits ranges from 1.00% to 4.71% and from 1.1% to 4.2% as of December 31, 2014 and 2013, respectively.

## Fair value hierarchy

The Group has assets and liabilities that are measured at fair value on a recurring basis in the statement of financial position after initial recognition. Recurring fair value measurements are those that another PFRS requires or permits to be recognized in the statement of financial position at the end of each reporting period. These include financial assets and liabilities at FVPL and AFS investments.

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The Group uses the following hierarchy for determining and disclosing the fair value of assets and liabilities by valuation technique. These levels are based in the inputs that are used to determine the fair value and can be summarized in:

- Level 1 quoted (unadjusted) prices in active markets for identical assets or liabilities
- Level 2 valuation techniques for which the lowest level input that is significant to their fair value measurement is directly or indirectly observable
- Level 3 valuation techniques for which the lowest level of input that is significant to their fair value measurement is unobservable

The Group and the Parent Company held the following financial assets and liabilities measured at fair value and at cost but for which fair values are disclosed and their corresponding level in fair value hierarchy:

			Consoli	idated		
	2014					
	Valuation	Carrying	Y 11	T 12	T 12	7D 4 1
Assets measured at fair value	Date	Value	Level 1	Level 2	Level 3	Total
Financial Assets						
Financial assets at FVPL:						
Held-for-trading:						
Government securities	12/29/2014	₽6,131,278	₽3,802,179	₽2,329,099	₽_	₽6,131,278
Private debt securities	12/29/2014	218,193	218,193	+2,329,099	r-	218,193
	12/29/2014	210,834	,	160	_	210,834
Equity securities		,	210,674		71.160	,
Derivative assets	12/29/2014	136,551	_	65,391	71,160	136,551
Designated at FVPL:						
Segregated fund assets	12/29/2014	10,654,770	5,386,302	_	5,268,468	10,654,770
AFS investments:						
Government securities	12/29/2014	37,145,450	25,983,779	11,161,671	-	37,145,450
Private debt securities	12/29/2014	23,708,156	21,377,038	2,331,118	_	23,708,156
Equity securities*	12/29/2014	2,074,200	2,074,200	_	_	2,074,200
		₽80,279,432	₽59,052,365	₽15,887,439	₽5,339,628	₽80,279,432
value Financial Liabilities		, ,				
Liabilities measured at fair value Financial Liabilities Financial liabilities at FVPL: Designated at FVPL: Segregated fund liabilities**	12/29/2014	₽10,654,770	₽5,386,302	₽-	₽5,268,468	₽10,654,770
value Financial Liabilities Financial liabilities at FVPL: Designated at FVPL: Segregated fund	12/29/2014 12/29/2014		₽5,386,302 -	<del>₽</del> – 44,903	₽5,268,468 _	
value Financial Liabilities Financial liabilities at FVPL: Designated at FVPL: Segregated fund liabilities**		₽10,654,770	₽5,386,302 - ₽5,386,302		₽5,268,468 - ₽5,268,468	44,903
value Financial Liabilities Financial liabilities at FVPL: Designated at FVPL: Segregated fund liabilities**		₽10,654,770 44,903		44,903	<u> </u>	44,903
value Financial Liabilities Financial liabilities at FVPL: Designated at FVPL: Segregated fund liabilities** Derivative liabilities		₽10,654,770 44,903		44,903	<u> </u>	44,903
value Financial Liabilities Financial liabilities at FVPL: Designated at FVPL: Segregated fund liabilities** Derivative liabilities  Assets for which fair values		₽10,654,770 44,903		44,903	<u> </u>	44,903
value Financial Liabilities Financial liabilities at FVPL: Designated at FVPL: Segregated fund liabilities** Derivative liabilities  Assets for which fair values are disclosed		₽10,654,770 44,903		44,903	<u> </u>	44,903 ₱10,699,673
value Financial Liabilities Financial liabilities at FVPL: Designated at FVPL: Segregated fund liabilities** Derivative liabilities  Assets for which fair values are disclosed Financial Assets	12/29/2014	₱10,654,770 44,903 ₱10,699,673	₽5,386,302	44,903 ₱44,903	₽5,268,468	44,903 ₱10,699,673
value Financial Liabilities Financial liabilities at FVPL: Designated at FVPL: Segregated fund liabilities** Derivative liabilities  Assets for which fair values are disclosed Financial Assets HTM investments	12/29/2014	₽10,654,770 44,903 ₽10,699,673 ₽22,970,306	₽5,386,302	44,903 ₱44,903	₽5,268,468 ₽-	44,903 ₱10,699,673 ₱24,568,768
value Financial Liabilities Financial liabilities at FVPL: Designated at FVPL: Segregated fund liabilities** Derivative liabilities  Assets for which fair values are disclosed Financial Assets HTM investments Loans and receivables: Receivables from customers	12/29/2014 12/29/2014 12/29/2014	₽10,654,770 44,903 ₽10,699,673 ₽22,970,306 296,372,069	₽5,386,302	44,903 ₱44,903	₽5,268,468 ₽- 316,486,735	44,903 ₱10,699,673 ₱24,568,768 316,486,735
value Financial Liabilities Financial liabilities at FVPL: Designated at FVPL: Segregated fund liabilities** Derivative liabilities  Assets for which fair values are disclosed Financial Assets HTM investments Loans and receivables:	12/29/2014	₽10,654,770 44,903 ₽10,699,673 ₽22,970,306	₽5,386,302	44,903 ₱44,903	₽5,268,468 ₽-	44,903 ₱10,699,673 ₱24,568,768 316,486,735 6,013,057
value Financial Liabilities Financial liabilities at FVPL: Designated at FVPL: Segregated fund liabilities** Derivative liabilities  Assets for which fair values are disclosed Financial Assets HTM investments Loans and receivables: Receivables from customers	12/29/2014 12/29/2014 12/29/2014	₱10,654,770 44,903 ₱10,699,673 ₱22,970,306 296,372,069 4,425,005	₽5,386,302 ₽20,584,890 -	44,903 ₱44,903 ₱3,983,878	Р5,268,468 Р- 316,486,735 6,013,057	44,903 ₱10,699,673 ₱24,568,768 316,486,735 6,013,057
value Financial Liabilities Financial liabilities at FVPL: Designated at FVPL: Segregated fund liabilities** Derivative liabilities  Assets for which fair values are disclosed Financial Assets HTM investments Loans and receivables: Receivables from customers Unquoted debt securities	12/29/2014 12/29/2014 12/29/2014	₱10,654,770 44,903 ₱10,699,673 ₱22,970,306 296,372,069 4,425,005	₽5,386,302 ₽20,584,890 -	44,903 ₱44,903 ₱3,983,878	Р5,268,468 Р- 316,486,735 6,013,057	44,903 ₱10,699,673 ₱24,568,768 316,486,735 6,013,057
value Financial Liabilities Financial liabilities at FVPL: Designated at FVPL: Segregated fund liabilities** Derivative liabilities  Assets for which fair values are disclosed Financial Assets HTM investments Loans and receivables: Receivables from customers Unquoted debt securities  Nonfinancial Assets	12/29/2014 12/29/2014 12/29/2014	₱10,654,770 44,903 ₱10,699,673 ₱22,970,306 296,372,069 4,425,005 ₱323,767,380	₽5,386,302 ₽20,584,890 -	44,903 ₱44,903 ₱3,983,878	₽5,268,468 ₽- 316,486,735 6,013,057 ₽322,499,792	₱10,654,770 44,903 ₱10,699,673 ₱24,568,768 316,486,735 6,013,057 ₱347,068,560
value Financial Liabilities Financial liabilities at FVPL: Designated at FVPL: Segregated fund liabilities** Derivative liabilities  Assets for which fair values are disclosed Financial Assets HTM investments Loans and receivables: Receivables from customers Unquoted debt securities  Nonfinancial Assets Investment property:***	12/29/2014 12/29/2014 12/29/2014 12/29/2014	₱10,654,770 44,903 ₱10,699,673 ₱22,970,306 296,372,069 4,425,005	₽5,386,302 ₽20,584,890 - ₽20,584,890	44,903 ₱44,903 ₱3,983,878 ———————————————————————————————————	Р5,268,468 Р- 316,486,735 6,013,057	44,903 ₱10,699,673 ₱24,568,768 316,486,735 6,013,057

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	Consolidated					
_			2014			
_	Valuation Date	Carrying Value	Level 1	Level 2	Level 3	Total
Liabilities for which fair values are disclosed						
Financial Liabilities						
Financial liabilities at amortized						
cost:						
Time deposits	12/29/2014	₽52,881,409	₽_	₽_	₽55,296,115	₽55,296,115
Bills payable	12/29/2014	18,683,205	_	_	18,340,370	18,340,370
Subordinated debt	12/29/2014	9,969,498	_	_	10,593,485	10,593,485
		₽81,534,112	₽–	₽–	₽84,229,970	₽84,229,970

<sup>\*</sup> Excludes unquoted available-for-sale securities

<sup>\*\*\*</sup> Based on the fair values from appraisal reports which is different from their carrying amounts which are carried at cost

	Consolidated 2013					
	Valuation Date	Carrying Value	Level 1	Level 2	Level 3	Tota
Assets measured at fair value	valuation Date	Carrying value	Level 1	LCVCI 2	Level 3	100
Financial Assets						
Financial assets at FVPL:						
Held-for-trading:						
Government securities	12/27/2013	₽3,070,674	₽1,977,066	₽1,093,608	₽_	₽3,070,674
Private debt securities	12/27/2013	268,771	217,808	50,963	//	268,77
Equity securities	12/27/2013	249,518	249,518	_	_	249,51
Derivative assets	12/27/2013	258,697		92,834	165,863	258,69
Designated at FVPL:	12/2//2015	230,077		72,051	103,003	250,07
Segregated fund assets	12/27/2013	7,861,688	2,481,635		5,380,053	7,861,688
AFS investments:	12/2//2015	7,001,000	2,101,033		2,200,023	7,001,000
Government securities	12/27/2013	59,247,765	33,571,430	25,676,335	_	59,247,765
Private debt securities	12/27/2013	19,216,744	19,150,981	65,763	_	19,216,74
Equity securities*	12/27/2013	1,678,007	1,678,007	05,705	_	1,678,00
Equity securities	12/27/2013	₱91,851,864	₽59,326,445	₽26,979,503	₽5,545,916	₽91,851,864
		F91,631,604	F39,320,443	F20,979,303	F3,343,910	F91,051,00
Liabilities measured at fair						
value						
Financial Liabilities						
Financial liabilities at FVPL:						
Designated at FVPL:						
Segregated fund						
liabilities**	12/27/2013	₽7,861,688	₱2,481,635	₽-	₽5,380,053	₽7,861,68
Derivative liabilities	12/27/2013	163,101		163,101	_	163,10
		₽8,024,789	₽2,481,635	₱163,101	₽5,380,053	₽8,024,789
Assets for which fair values		-,/		100		
are disclosed						
Financial Assets						
Loans and receivables:						
Receivables from customers	12/27/2013	₱248,282,877	₽_	₽-	₽256,593,191	₽256,593,19
Unquoted debt securities	12/27/2013	7,295,531	_	_	8,733,369	8,733,36
1		₱255,578,408	₽_	₽_	₽265,326,560	₽265,326,56
Nonfinancial Assets		,,				, ,
Investment property:***						
Land	2012 - 2013	P10 624 274	₽	₽_	P24 176 727	P24 176 72
		₽19,624,274	r-	F-	₽24,176,727	₽24,176,72
Buildings and improvements	2012 - 2013	1,828,688			3,394,550	3,394,55
		₽21,452,962	₽_	₽_	₽27,571,277	₽27,571,27
Liabilities for which fair						
values are disclosed						
Financial Liabilities						
Financial liabilities at amortized						
cost:						
Time deposits	12/27/2013	₽51,464,182	₽_	₽_	₽51,350,907	₽51,350,90
Subordinated debt	12/27/2013	9,953,651	_	_	10,584,755	10,584,75

<sup>\*\*</sup> Excludes cash component

<sup>\*\*</sup> Excludes cash component

<sup>\*\*\*</sup> Based on the fair values from appraisal reports which is different from their carrying amounts which are carried at cost

	Parent Company					
_			201	4		
	Valuation Date	Carrying Value	Level 1	Level 2	Level 3	T-4-1
Assets measured at fair value	Date	value	Level I	Level 2	Level 3	Total
Financial Assets						
Financial assets at FVPL:						
Held-for-trading:						
Government securities	12/29/2014	₽6,131,278	₽3,802,179	₽2,329,099	₽_	₽6,131,278
Private debt securities	12/29/2014	218,193	218,193		-	218,193
Equity securities	12/29/2014	210,550	210,550	_		210,550
Derivative assets	12/29/2014	135,929	210,550	64,769	71,160	135,929
AFS investments:	12/2//2014	155,727		04,707	71,100	103,727
Government securities	12/29/2014	34,433,027	23,271,399	11,161,628	_	34,433,027
Private debt securities	12/29/2014	20,360,443	18,039,535	2,320,908	_	20,360,443
Equity securities*	12/29/2014	470,608	470,608		_	470,608
Equity securities	12/2//2011	₽61,960,028	₽46,012,464	₽15,876,404	₽71,160	₽61,960,028
Liabilities measured at fair				- / /	,	- ) )-
value						
Financial Liabilities						
Derivative liabilities	12/29/2014	₽44,264	₽_	₽44,264	₽_	₽44,264
Assets for which fair values						
are disclosed						
Financial Assets						
HTM investments	12/29/2014	<b>₽21,559,631</b>	₱19,660,347	₽3,443,695	₽-	₽23,104,042
Loans and receivables:						
Receivables from customers	12/29/2014	275,489,052	_	_	292,379,151	292,379,151
Unquoted debt securities	12/29/2014	4,125,005	_	_	5,713,057	5,713,057
		₽301,173,688	₽19,660,347	₽3,443,695	₽298,092,208	₽321,196,250
Nonfinancial Assets						
Investment property:**						
Land	2014	₽17,915,404	₽_	₽_	₽24,174,768	₽24,174,768
Buildings and improvements	2014	1,837,499	_	_	3,189,415	3,189,415
		₽19,752,903	₽-	₽_	₽27,364,183	₽27,364,183
Liabilities for which fair						
values are disclosed						
Financial Liabilities						
Financial liabilities at amortized						
cost:						
Time deposits	12/29/2014	₽47,287,301	₽–	₽-	₽46,855,735	₽46,855,735
Bills payable	12/29/2014	18,159,191	_	_	17,816,356	17,816,356
Subordinated debt	12/29/2014	9,969,498			10,593,485	10,593,485
		₽75,415,990	₽-	₽_	₽75,265,576	₽75,265,576

<sup>\*</sup> Excludes unquoted available-for-sale securities

\*\* Based on the fair values from appraisal reports which is different from their carrying amounts which are carried at cost

	Parent Company					
			201	3		
	Valuation Date	Carrying Value	Level 1	Level 2	Level 3	Total
Assets measured at fair value						
Financial Assets						
Financial assets at FVPL:						
Held-for-trading:						
Government securities	12/27/2013	₽3,070,674	₽1,977,066	₽1,093,608	₽_	₽3,070,674
Private debt securities	12/27/2013	268,771	217,808	50,963	_	268,771
Equity securities	12/27/2013	247,615	247,615	_	_	247,615
Derivative assets	12/27/2013	258,613	_	92,750	165,863	258,613
AFS investments:						
Government securities	12/27/2013	55,174,681	29,498,346	25,676,335	_	55,174,681
Private debt securities	12/27/2013	16,625,989	16,560,227	65,762	_	16,625,989
Equity securities*	12/27/2013	757,119	757,119	_	_	757,119
		₽76,403,462	₽49,258,181	₽26,979,418	₽165,863	₽76,403,462
Liabilities measured at fair						
value						
Financial Liabilities						
Financial liabilities at FVPL:						
Derivative liabilities	12/27/2013	₽163,084	₽-	₽163,084	₽—	₽163,084

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			Parent Compa	ıny		
			2013			
	Valuation Date	Carrying Value	Level 1	Level 2	Level 3	Total
Assets for which fair values are disclosed						
Financial Assets						
Loans and receivables:						
Receivables from customers	12/27/2013	₱236,087,901	₽-	₽-	₱244,268,519	₱244,268,519
Unquoted debt securities	12/27/2013	6,912,909	_	_	8,350,923	8,350,923
		₽243,000,810	₽–	₽_	₽252,619,442	₽252,619,442
Nonfinancial Assets						7
Investment property:**						
Land	2012 - 2013	₱19,505,306	₽-	₽-	₽23,798,941	₱23,798,941
Buildings and improvements	2012 - 2013	1,719,628	_	_	3,163,809	3,163,809
		₽21,224,934	₽_	₽_	₽26,962,750	₽26,962,750
Liabilities for which fair						
values are disclosed						
Financial Liabilities						
Financial liabilities at amortized						
cost:						
Time deposits	12/27/2013	₽47,698,807	₽_	₽–	₽47,585,532	₽47,585,532
Bills payable	12/27/2013	13,120,183	_	_	13,124,408	13,124,408
Subordinated debt	12/27/2013	9,953,651	_	_	10,584,755	10,584,755
		₽70,772,641	₽–	₽–	₽71,294,695	₽71,294,695

\* Excludes unquoted available-for-sale securities

When fair values of listed equity and debt securities, as well as publicly traded derivatives at the reporting date are based on quoted market prices or binding dealer price quotations, without any deduction for transaction costs, the instruments are included within Level 1 of the hierarchy.

For all other financial instruments, fair value is determined using valuation techniques. Valuation techniques include net present value techniques, comparison to similar instruments for which market observable prices exist and other revaluation models.

Significant input used in determining fair values of financial instruments under Level 2 comprises of interpolated market rates of benchmark securities.

As of December 31, 2014 and 2013, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into and out of Level 3 fair value measurements.

The following table shows a reconciliation of the beginning and closing amount of Level 3 financial assets and liabilities which are recorded at fair value:

	Consolidated		Parent Company	
	2014	2013	2014	2013
Financial assets				
Balance at beginning of year	₽5,545,916	<b>₽</b> 59,044	₽165,863	₽59,044
Acquisitions arising from:				
Business combination	_	2,616,316	_	_
Purchases of investments	_	2,692,915	_	20,738
Fair value changes recognized in				
profit or loss	(206,288)	177,641	(94,703)	86,081
Balance at end of year	₽5,339,628	₽5,545,916	<b>₽71,160</b>	₽165,863

<sup>\*\*</sup> Based on the fair values from appraisal reports which is different from their carrying amounts which are carried at cost

	Consolidated		Parent Company	
	2014	2013	2014	2013
Financial liabilities				
Balance at beginning of year	<b>₽</b> 5,380,053	₽6,196,070	₽_	₽6,196,070
Acquisitions arising from:				
Business combination	_	2,616,316	_	_
Purchases of investments	_	2,672,177	_	_
Fair value changes recognized in				
profit or loss	(111,585)	(104,510)	_	(196,070)
Redemption of unsecured				
subordinated notes	_	(6,000,000)	_	(6,000,000)
Balance at end of year	₽5,268,468	₽5,380,053	₽_	₽_

Equity and/or Credit-Linked Notes are shown as 'Segregated fund assets' under 'Financial Assets at FVPL'.

The structured Variable Unit-Linked Notes can be decomposed into bond components and options components. The fair value of structured notes has been computed by counterparties using present value calculations and option pricing models, as applicable. The valuation requires management to make certain assumptions about the model inputs particularly the credit spread of the Issuer. The model also used certain market observable inputs including the counterparty's credit default swap (CDS), PHP interest rate swap (IRS) rates (for the Peso-denominated issuances) and ROP CDS rates (for the USD-denominated issuances).

Description of valuation techniques are as follows:

		Significant Unobservable	Significant Observable
<b>Structured Notes</b>	Valuation Methods	Inputs	Inputs
Peso-denominated	DCF Method / Monte	Issuer's Funding rate /	PHP IRS
	Carlo Simulation	Issuer's CDS as proxy	
Dollar-denominated	DCF Method / Monte	Issuer's Funding rate /	ROP CDS / USD IRS
	Carlo Simulation	Issuer's CDS as proxy	

The sensitivity analysis of the fair market value of the structured notes as of December 31, 2014 and 2013 is performed for the reasonable possible movement in the significant inputs with all other variables held constant, showing the impact to profit and loss follows:

Sensitivity of the fair value measurement to changes in unobservable inputs:

		2014	
Structured	Significant	Range of	
Investments	<b>Unobservable Input</b>	Input	Sensitivity of the Input to Fair Value*
Peso-	Bank CDS Levels	44.00 -	50 bps increase (decrease) in change
denominated		95.67 bps	inputs would result in a (decrease)
			increase in the market value of the note by ₱90,838,042
Dollar-	<b>Bank CDS Levels</b>	35.21 -	50 bps increase (decrease) in change
denominated		78.08 bps	inputs would result in a (decrease)
		-	increase in the market value of the note by
			₽41.710.217

<sup>\*</sup> The sensitivity analysis is performed only on the bond component of the Note.

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		2013	
Structured	Significant	Range of	
Investments	Unobservable Input	Input	Sensitivity of the Input to Fair Value*
Peso-	Bank CDS Levels	43.80 -	50 bps increase (decrease) in change inputs
denominated		138.89 bps	would result in a (decrease) increase in the market value of the note by ₱93,593,693
Dollar- denominated	Bank CDS Levels	43.80 - 138.89 bps	50 bps increase (decrease) in change inputs would result in a (decrease) increase in the market value of the note by ₱41,511,299

<sup>\*</sup> The sensitivity analysis is performed only on the bond component of the Note.

Sensitivity of the fair value measurement to changes in observable inputs:

		2014	
Structured	Significant	Range of	
Investments	Observable Input	Input	Sensitivity of the Input to Fair Value*
Peso-	PHP IRS (3Y)	142.00 -	50 bps increase (decrease) in change
denominated		375.00 bps	inputs would result in a (decrease)
		•	increase in the market value of the note by \$\frac{1}{2}90,838,042\$
Dollar-	ROP CDS (5Y)	79.31 -	50 bps increase (decrease) in change
denominated	` ,	150.94 bps	inputs would result in a (decrease)
		-	increase in the market value of the note by \$\pm\$41.710.217

<sup>\*</sup> The sensitivity analysis is performed only on the bond component of the Note.

		2013	
Structured	Significant Observable	Range of	
Investments	Input	Input	Sensitivity of the Input to Fair Value*
Peso-	PHP IRS (3Y)	103.00 -	50 bps increase (decrease) in change inputs
denominated		410.00 bps	would result in a (decrease) increase in the
			market value of the note by ₱93,593,693.
Dollar-	ROP CDS (5Y)	80.50 -	50 bps increase (decrease) in change inputs
denominated		157.00 bps	would result in a (decrease) increase in the
			market value of the note by \$11,511,200

<sup>\*</sup> The sensitivity analysis is performed only on the bond component of the Note.

The fair values of warrants have been determined using price quotes received from a third-party broker without any pricing adjustments imputed by the Parent Company. The valuation model and inputs used in the valuation which were developed and determined by the third-party broker were not made available to the Parent Company. Under such instance, PFRS 13 no longer requires an entity to create quantitative information to comply with the related disclosure requirements.

Valuation Techniques Market Data Approach A process of comparing the subject property being appraised to

Description of the valuation techniques and significant unobservable inputs used in the valuation

sale.

of the Group and Parent Company's investment properties are as follow:

Replacement Cost Approach

It is an estimate of the investment required to duplicate the property in its present condition. It is reached by estimating the value of the building "as if new" and then deducting the depreciated cost. Fundamental to the Cost Approach is the estimate of the improvement's Reproduction Cost New.

similar comparable properties recently sold or being offered for

Significant Unobservable Inputs

Ranges from ₱600 to ₱24,000 Price per square meter

The cost to create a virtual replica of the existing structure, Reproduction cost new

employing the same design and similar building materials.

Size of lot in terms of area. Evaluate if the lot size of property or Size

comparable conforms to the average cut of the lots in the area and

estimate the impact of lot size differences on land value.

Shape Particular form or configuration of the lot. A highly irregular shape

> limits the usable area whereas an ideal lot configuration maximizes the usable area of the lot which is associated in designing an improvement which conforms with the highest and best use of the

property.

Location Location of comparative properties whether on a main road, or

> secondary road. Road width could also be a consideration if data is available. As a rule, properties located along a main road are

superior to properties located along a secondary road.

Time element "An adjustment for market conditions is made if general property

values have appreciated or depreciated since the transaction dates due to inflation or deflation or a change in investors' perceptions of the market over time". In which case, the current data is superior to

historic data.

Generally, asking prices in ads posted for sale are negotiable. Discount

> Discount is the amount the seller or developer is willing to deduct from the posted selling price if the transaction will be in cash or

equivalent.

Bounded by two (2) roads. Corner influence

## 6. Segment Information

## **Business Segments**

The Group's operating businesses are determined and managed separately according to the nature of services provided and the different markets served with each segment representing a strategic business unit. The Group's business segments follow:

Retail Banking - principally handling individual customer's deposits, and providing consumer type loans, credit card facilities and fund transfer facilities;

Corporate Banking - principally handling loans and other credit facilities and deposit accounts for corporate and institutional customers

Treasury - principally providing money market, trading and treasury services, as well as the management of the Group's funding operations by use of T-bills, government securities and placements and acceptances with other banks, through treasury and wholesale banking; and

Other Segments - include, but not limited to, insurance, leasing, remittances and other support services. Other support services of the Group comprise of the operations and financial control

Transactions between segments are conducted at estimated market rates on an arm's length basis. Interest is credited to or charged against business segments based on pool rate which approximates the marginal cost of funds.

For management purposes, business segment report is done on a quarterly basis. Business segment information provided to the BOD, chief operating decision maker (CODM) is based on the Regulatory Accounting Principles (RAP) submitted to the BSP in compliance with the reportorial requirements under the Financial Reporting Package for banks, which differ from PFRS. Significant differences arose from the manner of provisioning for impairment and credit losses, measurement of investment properties and the fair value measurement of financial instruments. The report submitted to CODM represents only the results of operation for each of the reportable segment.

Segment assets are those operating assets that are employed by a segment in its operating activities and that either are directly attributable to the segment or can be allocated to the segment on a reasonable basis.

Segment liabilities are those operating liabilities that result from the operating activities of a segment and that either are directly attributable to the segment or can be allocated to the segment on a reasonable basis.

Segment revenues pertain to the net interest margin and other operating income earned by a segment in its operating activities and that either are directly attributable to the segment or can be allocated to the segment on a reasonable basis.

The Group has no significant customer which contributes 10.00% or more of the consolidated revenue.

Business segment information of the Group follows:

			201	4		
·			201	•	Adjustments	
	Retail	Corporate			and	
	Banking	Banking	Treasury	Others	Eliminations*	Total
Net interest margin						
Third party	₽1,306,979	₽11,521,156	₽2,987,955	<b>₽</b> 622,402	₽435,786	₽16,874,278
Inter-segment	3,928,385	(3,431,729)	(496,656)			
Net interest margin after inter-						
segment transactions	5,235,364	8,089,427	2,491,299	622,402	435,786	16,874,278
Other income	2,026,365	4,062,801	1,122,246	4,663,841	(45,858)	11,829,395
Segment revenue	7,261,729	12,152,228	3,613,545	5,286,243	389,928	28,703,673
Other expenses	(7,131,047)	(3,677,796)	(217,934)	(3,983,837)	(628,280)	(15,638,894
Segment result	₽130,682	₽8,474,432	₽3,395,611	₽1,302,406	(₱238,352)	13,064,779
Unallocated expenses						(6,159,274
Net income before income tax						6,905,505
Income tax						(1,410,460
Net income						5,495,045
Non-controlling interest						(136,376
Net income for the year						
attributable to equity holders						
of the Parent Company					_	₽5,358,669
Other segment information					•	
Capital expenditures	₽744,394	₽25,454	₽1,404	₽291,118	₽32,553	₽1,094,923
Unallocated capital expenditure						271,486
Total capital expenditure					-	₽1,366,409
Depreciation and amortization	₽140,607	₽110,966	₽5,562	₽734,080	₽276,170	₽1,267,385
Unallocated depreciation and						
amortization						228,585
Total depreciation and amortization						₽1,495,970
Provision for (reversal of)					-	
impairment, credit and other						
losses	₽545,281	₽859,782	(₱11,766)	₽355,627	₽515,691	₽2,264,615

<sup>\*</sup> The eliminations and adjustments column mainly represent the RAP to PFRS adjustments

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			2013 (As Resta	ated - Note 2)		
_					Adjustments	
	Retail	Corporate			and	
	Banking	Banking	Treasury	Others	Eliminations*	Total
Net interest margin						
Third party	₽648,331	₽9,659,791	₽2,435,438	₽529,670	₽475,309	₱13,748,539
Inter-segment	3,654,832	(2,860,774)	(794,058)	_	_	_
Net interest margin after inter-						
segment transactions	4,303,163	6,799,017	1,641,380	529,670	475,309	13,748,539
Other income	621,494	2,197,096	7,078,608	3,924,056	(657,048)	13,164,206
Segment revenue	4,924,657	8,996,113	8,719,988	4,453,726	(181,739)	26,912,745
Other expenses	(5,277,205)	(4,575,313)	(443,992)	(5,476,725)	(184,617)	(15,957,852)
Segment result	(₱352,548)	₽4,420,800	₽8,275,996	(₱1,022,999)	(₱366,356)	10,954,893
Unallocated expenses						(4,530,341)
Net income before share in net					-	
income of an associate and						
income tax						6,424,552
Share in net income of an						, ,
associate						4,975
Net income before income tax						6,429,527
Income tax						(1,182,038)
Net income						5,247,489
Non-controlling interest						(101,174)
Net income for the year						( - , - )
attributable to equity holders						
of the Parent Company						₽5,146,315
Other segment information					19	10,110,510
Capital expenditures	₽904,371	₽20,728	₽723	₽313,597	₽-	₽1,239,419
Depreciation and amortization	₽182,520	₽206,627	₽7,352	₽741,997	₽330,812	₽1,469,308
Unallocated depreciation and	1102,020	1200,027	17,502	1 , .1,,,, ,	1220,012	11,.00,500
amortization						236,352
Total depreciation and						230,332
amortization						Ð1 705 660
						₽1,705,660
Provision for impairment, credit	D204.772	D156 415	ъ	DE1 011	P210 50 1	D022 50 1
and other losses	₽294,772	₽156,417	₽–	₽71,811	₽310,584	₽833,584

<sup>\*</sup> The eliminations and adjustments column mainly represent the RAP to PFRS adjustments

			2012 (As Resta	ted - Note 2)		
	Retail	Corporate			Adjustments and	
	Banking	Banking	Treasury	Others	Eliminations*	Total
Net interest margin						
Third party	(₱897,817)	₽5,993,722	₽1,516,222	₽195,159	₽168,420	₽6,975,706
Inter-segment	4,511,306	(2,096,482)	(2,414,824)	_	_	_
Net interest margin after inter-						
segment transactions	3,613,489	3,897,240	(898,602)	195,159	168,420	6,975,706
Other income	905,734	1,562,453	5,733,577	2,491,804	(352,277)	10,341,291
Segment revenue	4,519,223	5,459,693	4,834,975	2,686,963	(183,857)	17,316,997
Other expenses	(3,086,619)	(3,120,771)	(603,858)	(2,183,679)	281,606	(8,713,321)
Segment result	₱1,432,604	₽2,338,922	₽4,231,117	₽503,284	₽97,749	8,603,676
Unallocated expenses						(2,922,012)
Net income before share in net income of an associate and					_	(=,===,==)
income tax Share in net income of an						5,681,664
associate						10,309
Net income before income tax					_	5,691,973
Income tax						(939,615)
Net income					_	4,752,358
Non-controlling interest						(9,831)
Net income for the year attributable to equity holders					<del>-</del>	
of the Parent Company					=	₽4,742,527
Other segment information Capital expenditures	₽506,515	₽6,119	₽3,131	₽170,204	( <del>2</del> 284,710)	₽401,259
Depreciation and amortization	₽160,741	₽170,691	₽6,470	₽77,616	₽167,675	₽583,193
Unallocated depreciation and amortization						236,353
Total depreciation and amortization						₽819,546
Provision for (reversal of) impairment, credit and other losses	₽37,130	₽674,855	₽249,369	( <del>P</del> 149,367)	<b>=</b> ₽11,714	₽823,701

<sup>\*</sup> The eliminations and adjustments column mainly represent the RAP to PFRS adjustments

	As of December 31, 2014						
					Adjustments		
	Retail	Corporate			and		
	Banking	Banking	Treasury	Others	Eliminations*	Total	
Segment assets	₽300,295,603	₽233,760,262	₽183,055,599	₽107,472,631	( <del>P</del> 200,620,538)	₽623,963,557	
Unallocated assets						1,482,275	
Total assets						₽625,445,832	
Segment liabilities	₽432,785,391	₽42,364,978	₽39,121,272	₽141,501,009	<b>(₽255,648,228)</b>	₽400,124,422	
Unallocated liabilities						126,260,528	
Total liabilities						₽526,384,950	

<sup>\*</sup> The eliminations and adjustments column mainly represent the RAP to PFRS adjustments

		As of December 31, 2013 (As Restated - Note 2)					
					Adjustments		
	Retail	Corporate			and		
	Banking	Banking	Treasury	Others	Eliminations*	Total	
Segment assets	₱323,066,129	₽210,159,287	₽266,730,411	₱139,624,331	(₱324,690,870)	₽614,889,288	
Unallocated assets						1,386,332	
Total assets						₽616,275,620	
Segment liabilities	₱389,311,223	₽46,909,951	₽54,329,592	₽267,453,559	( <del>P</del> 311,879,591)	₽446,124,734	
Unallocated liabilities						87,811,933	
Total liabilities						₱533,936,667	

<sup>\*</sup> The eliminations and adjustments column mainly represent the RAP to PFRS adjustments

## Geographical Segments

Although the Group's businesses are managed on a worldwide basis, the Group operates in five (5) principal geographical areas of the world. The distribution of assets, liabilities, credit commitments items and revenues by geographic region of the Group follows:

	Non-current Assets		Liabilities		Capital Expenditure	
		2013		2013		- 4
		(As Restated -		(As Restated -		
	2014	Note 2)	2014	Note 2)	2014	2013
Philippines	₽338,962,435	₱280,816,794	₽506,034,141	₽515,358,591	₽1,338,759	₽1,216,764
USA and Canada	1,354,970	1,747,128	3,639,786	2,112,914	1,472	29
Asia (excluding Philippines)	1,153,246	9,559,610	15,572,732	16,266,046	14,897	16,056
United Kingdom	198,206	40,032	1,138,291	10,160	11,281	6,570
Other European Union Countries	_	14,155	_	188,956	- /	_
	₽341,668,857	₱292,177,719	₽526,384,950	₽533,936,667	₽1,366,409	₽1,239,419

	Credit Con	Credit Commitments		External Revenue	
				2013	2012
				(As Restated -	(As Restated -
	2014	2013	2014	Note 2)	Note 2)
Philippines	₽15,661,774	₱26,392,845	₽26,783,178	₱25,038,394	₱15,821,873
USA and Canada	467	487	534,838	531,803	605,993
Asia (excluding Philippines)	8,104	1,754,756	1,184,773	1,169,644	771,601
United Kingdom	_	_	200,884	148,592	117,116
Other European Union Countries	_	_	- ///	29,287	10,723
	₽15,670,345	₽28,148,088	₽28,703,673	₱26,917,720	₽17,327,306

The Philippines is the home country of the Parent Company, which is also the main operating company. The Group offers a wide range of financial services as discussed in Note 1. Additionally, most of the remittance services are managed and conducted in Asia, Canada, USA and United Kingdom.

The areas of operations include all the primary business segments.

## 7. Due from Bangko Sentral ng Pilipinas

As of December 31, 2014 and 2013, 35.54% and 53.93% of the Group's Due from BSP are placed under the special deposit account (SDA) with BSP. Those SDAs bear interest at annual interest rates ranging from 2.00% to 2.50%, 2.00% to 3.00% and 3.66% to 4.69% in 2014, 2013 and 2012, respectively.

As of December 31, 2014 and 2013, 29.35% and 56.54% of the Parent Company's Due from BSP are placed under the SDA with the BSP. Those SDAs bear interest at annual interest rates ranging from 2.00% to 2.50%, 2.00% to 3.00% and 3.66% to 4.69% in 2014, 2013 and 2012, respectively.

## 8. Interbank Loans Receivable

Interbank loans receivable includes peso and foreign currency-denominated placements amounting to ₱1.5 billion and ₱6.2 billion, respectively, as of December 31, 2014 and nil and ₱8.4 billion, respectively, as of December 31, 2013. The Group's peso-denominated interbank loans receivable bears interest ranging from 3.00% to 3.19% in 2014 and nil in 2013 and 2012, and from 0.08% to 0.25%, from 0.04% to 1.15% and from 0.05% to 1.05% for foreign-currency denominated placements in 2014, 2013 and 2012, respectively.

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The amount of the Group's and the Parent Company's interbank loans receivable considered as cash and cash equivalents follow:

	2014	2013
Interbank loans receivable	₽7,671,437	₽8,405,250
Less: Interbank loans receivable not considered as cash and		
cash equivalents	(178,898)	_
	₽7,492,539	₽8,405,250

## 9. Trading and Investment Securities

This account consists of:

	Consolidated		Parent Company	
	2014	2013	2014	2013
Financial assets at FVPL	₽17,351,626	₽11,709,348	₽6,695,950	₽3,845,673
AFS investments	63,091,497	80,304,149	55,411,588	72,696,109
HTM investments	22,970,306	_	21,559,631	_
	₽103,413,429	₱92,013,497	₽83,667,169	₽76,541,782

## Financial Assets at FVPL

This account consists of:

	Consolidated		Parent Co	mpany
	2014	2013	2014	2013
Held-for-trading:				
Government securities	<b>₽</b> 6,131,278	₽3,070,674	<b>₽</b> 6,131,278	₽3,070,674
Private debt securities	218,193	268,771	218,193	268,771
Equity securities	210,834	249,518	210,550	247,615
Derivative assets (Note 23)	136,551	258,697	135,929	258,613
	6,696,856	3,847,660	6,695,950	3,845,673
Designated at FVPL:				
Segregated fund assets (Note 18)	10,654,770	7,861,688	_	_
	₽17,351,626	₽11,709,348	₽6,695,950	₽3,845,673

For the years ended December 31, 2014 and 2013, unrealized loss on government and private debt securities recognized by the Group and the Parent Company amounted to ₱216.2 million and ₱237.1 million, respectively. For the year ended December 31, 2012, the Group and the Parent Company recognized unrealized gain amounting to ₱50.1 million from government and private debt securities.

The carrying amount of equity securities includes unrealized loss of ₱17.2 million, ₱30.5 million and ₱3.8 million as of December 31, 2014, 2013 and 2012, respectively, for the Group and unrealized loss of ₱17.3 million, ₱30.6 million and ₱4.3 million as of December 31, 2014, 2013 and 2012, respectively, for the Parent Company.

In 2014, 2013 and 2012, the nominal interest rates of government securities range from 2.75% to 8.88%, from 3.25% to 8.38% and from 2.63% to 8.00%, respectively.

In 2014, 2013 and 2012, the nominal interest rates of private debt securities range from 4.25% to 7.38%, from 3.88% to 7.38% and from 5.75% to 7.38%, respectively.

Segregated fund assets designated as financial asset at FVPL refer to the considerations received from unit-linked insurance contracts invested by PNB LII in designated funds.

On March 15, 2005 and June 17, 2005, the IC approved PNB LII's license to sell single-pay and regular-pay unit-linked insurance products, respectively.

Segregated fund assets and the corresponding segregated fund liabilities are designated as financial assets and liabilities at FVPL since they are managed and their performances are evaluated on a fair value basis, in accordance with a documented risk management or investment strategy. The equity of each policyholder in the segregated fund assets is determined by assigning a number of units to each policyholder, corresponding to the net amount deposited in relation to the market value at the time of contribution. The value per unit may increase or decrease depending on the market value of the underlying assets of the corresponding segregated funds.

As of December 31, 2014 and 2013, the segregated fund assets consist of peso funds amounting to ₱8.7 billion and ₱6.0 billion, respectively. The dollar funds amount to ₱2.0 billion and ₱1.9 billion as of December 31, 2014 and 2013, respectively. The segregated fund assets include the following equity-linked notes:

Equity-linked notes	Description
Asian Summit	A single-pay variable life insurance product which invests the
Summit Select	single premium, net of premium charges, into a five (5)-Year PHP-Linked USD Participation Note which is linked to the performance of a basket of five Asian equity indices.  A single-pay variable life insurance product which invests the
	single premium, net of premium charges, into a five (5)-Year PHP-Linked USD Participation Note which is linked to the performance of ING Emerging Markets Consumption VT 10.00% Index.
Dollar Income Optimizer	A single-pay variable life insurance product which invests the single premium, net of premium charges, into UBS seven (7)-Year Structured Note which is linked to the performance of a basket of high quality global funds chosen to offer income and potential for capital appreciation.
Variable Unit-Linked Summit Peso and Dollar	A peso and dollar denominated single-pay five (5)-Year linked life insurance plan that provide the opportunity to participate in a risk-managed portfolio of six (6) equally-weighted exchange traded funds of ASEAN member countries via the ING ASEAN Equities VT 10.00% index.

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#### **AFS Investments**

This account consists of:

	Conso	lidated	Parent Company		
	2014	2013	2014	2013	
AFS investments:					
Government securities					
(Notes 19 and 33)	₽37,145,450	₽59,247,765	₽34,433,027	₽55,174,681	
Private debt securities	23,708,156	19,216,744	20,360,443	16,625,989	
Equity securities - net of					
allowance for impairment					
losses (Note 16)					
Quoted	2,074,200	1,678,007	470,608	757,119	
Unquoted	163,691	161,633	147,510	138,320	
	₽63,091,497	₽80,304,149	₽55,411,588	₽72,696,109	

The Group and Parent Company recognized impairment losses on equity securities amounting to \$\mathbb{P}\$1.4 million in 2014 (Note 16).

The movements in net unrealized gain (loss) on AFS investments of the Group are as follows:

				(	Consolidated					
		2014	•		2013	•	•	2012		
	Parent			Parent			Parent			
<u> </u>	Company	NCI	Total	Company	NCI	Total	Company	NCI	Total	
Balance at the beginning of										
the year	(¥3,581,865)	₽158,990	( <del>P</del> 3,422,875)	₽1,037,252	₽-	1,037,252	₽742,343	₽-	₽742,343	
Acquired from business combination	_	_	_	-	(47,538)	(47,538)	_	-	-	
Changes in fair values of AFS investments	2,406,462	23,820	2,430,282	(243,270)	206,904	(36,366)	4,558,895	-	4,558,895	
Provision for impairment										
(Note 16)	1,423	_	1,423	_	_	_	_	_	_	
Realized gains	(1,171,221)	(2,932)	(1,174,153)	(4,375,383)	(376)	(4,375,759)	(4,287,934)	-	(4,287,934)	
	1,236,664	20,888	1,257,552	(4,618,653)	206,528	(4,412,125)	270,961	_	270,961	
Income tax effect (Note 31)	9,059	_	9,059	(464)	_	(464)	23,948	_	23,948	
Balance at end of year	( <del>P</del> 2,336,142)	₽179,878	(₱2,156,264)	(₱3,581,865)	₽158,990	(₱3,422,875)	₽1,037,252	₽-	₱1,037,252	

The changes in the net unrealized gain (loss) on AFS investments of the Parent Company follow:

	Parent Company					
	2014	2013	2012			
Balance at the beginning of the year	(₱3,400,929)	₽904,686	₽658,256			
Changes in fair values of AFS investments	2,242,418	(113,065)	4,432,827			
Provision for impairment	1,423	_	_			
Realized gains	(1,128,511)	(4,183,617)	(4,205,426)			
	1,115,330	(4,296,682)	227,401			
Income tax effect (Note 31)	9,098	(8,933)	19,029			
Balance at end of year	<b>(₱2,276,501)</b>	(₱3,400,929)	₽904,686			

As of December 31, 2013, the fair value of the AFS investments in the form of Fixed Rate Treasury Notes pledged to fulfill the Parent Company's collateral requirements for the peso rediscounting facility of BSP amounted to \$\frac{1}{2}\$.4 billion (Note 19). BSP has an obligation to return the securities to the Parent Company once the obligations have been settled. In case of default, BSP has the right to hold the securities and sell them as settlement of the rediscounting facility. There are no other significant terms and conditions associated with the pledged investments.

As of December 31, 2014 and 2013, the fair value of the AFS investments in the form of Republic of the Philippines bonds pledged to fulfill its collateral requirements with securities sold under repurchase agreements transactions with the BSP amounted to ₱8.5 billion and ₱2.7 billion, respectively (Note 19). BSP has an obligation to return the securities to the Parent Company once the obligations have been settled. In case of default, BSP has the right to hold the securities and sell them as settlement of the repurchase agreement. There are no other significant terms and conditions associated with the pledged investments.

Included in the Group's AFS investments are pledged securities for the Surety Bond with face value amount of ₱974.4 million issued by PNB Gen (Note 35). As of December 31, 2014 and 2013, the carrying value of these pledged securities amounted to ₱903.9 million and ₱928.3 million, respectively.

#### **HTM Investments**

Reclassification of Financial Assets

On October 12, 2011, the Parent Company had identified a clear change of intent to exit or trade in the short term its HTM investments rather than to hold them until maturity, when it disposed of more than an insignificant amount of its HTM investments. This disposal necessitated the reclassification of the remaining HTM investments to AFS securities in accordance with PAS 39.

Beginning 2014, the Group is already allowed to classify investments as HTM as the tainting period, required by PAS 39, has lapsed. On March 3 and March 5, 2014, the Group reclassified certain AFS investment securities with fair values of ₱15.9 billion and ₱6.8 billion, respectively, back to its original classification, as HTM investments, as management has established that it continues to have the positive intention and ability to hold these securities to maturity. The reclassification was approved by the BOD on February 28, 2014. The previous fair valuation gains amounting to ₱2.7 billion that have been recognized in OCI shall be amortized to profit or loss over the remaining life of the HTM investments using effective interest rates ranging from 3.60% to 5.64%.

As of December 31, 2014, HTM investments of the Group comprise of government securities and private debt securities amounting to ₱22.9 billion and ₱50.0 million, respectively. HTM investments of the Parent Company consist of government securities amounting to ₱21.6 billion as of December 31, 2014.

As of December 31, 2014, the fair value of the HTM investments in the form of Republic of the Philippines bonds pledged to fulfill its collateral requirements with securities sold under repurchase agreements transactions with BSP amounted to \$\mathbb{P}8.9\$ billion (Note 19).

### Interest income on trading and investment securities

This account consists of:

		Consolidated			Parent Company			
	2014	2013	2012	2014	2013	2012		
AFS investments	₽2,350,023	₱3,102,464	₱2,627,530	₽1,968,228	₱2,755,886	₱2,532,161		
HTM investments	794,541	_	_	725,613	_	_		
Financial assets at FVPL	244,886	648,203	608,224	244,886	648,202	608,224		
Derivatives	_	5,528	_	_	5,503	_		
	₽3,389,450	₱3,756,195	₱3,235,754	₽2,938,727	₽3,409,591	₱3,140,385		

Effective interest rates range from 2.58% to 5.62%, from 1.62% to 5.79% and from 2.35% to 5.95% in 2014, 2013 and 2012, respectively, for peso-denominated AFS investments.

Effective interest rates range from 2.06% to 5.83%, from 1.28% to 5.90% and from 1.66% to 5.90% in 2014, 2013 and 2012, respectively, for foreign currency-denominated AFS investments.

HTM investments bear effective annual interest rates ranging from 3.60% to 5.64% in 2014.

# Trading and investment securities gains - net

This account consists of:

		Consolidated	l	Parent Company			
	2014	2013	2012	2014	2013	2012	
Financial assets at FVPL:							
Held-for-trading	₽197,224	₱214,322	<del>₽</del> 449,744	₽196,597	₱214,322	₱440,660	
Designated at FVPL	1,751	79,955	31,240	_	(16,192)	31,240	
AFS investments	1,174,153	4,375,759	4,287,934	1,128,511	4,183,617	4,205,426	
Financial liabilities at FVPL:							
Designated at FVPL	_	104,510	283,100	_	196,070	283,100	
Derivative financial instruments							
(Note 23)	(90,761)	(156,313)	312,791	(90,761)	(156,313)	312,791	
	₽1,282,367	₽4,618,233	₽5,364,809	₽1,234,347	₽4,421,504	₽5,273,217	

## 10. Loans and Receivables

This account consists of:

	Consc	olidated	Parent C	ompany
	2014	2013	2014	2013
Receivables from customers:				
Loans and discounts	<b>₽279,256,983</b>	₱233,536,374	<b>₽</b> 261,796,590	₱224,041,113
Customers' liabilities on				
letters of credit and trust				
receipts	11,233,400	9,618,839	10,910,584	9,375,421
Bills purchased (Note 22)	4,878,682	3,781,305	4,292,300	3,387,627
Credit card receivables	4,390,966	3,763,087	4,390,966	3,763,087
Lease contracts receivable				
(Note 30)	3,324,277	2,677,235	103,720	105,209
Customers' liabilities on				
acceptances (Note 19)	361,505	359,413	361,505	359,413
	303,445,813	253,736,253	281,855,665	241,031,870
Less unearned and other deferred				
income	1,261,386	1,109,950	867,933	830,242
	302,184,427	252,626,303	280,987,732	240,201,628
Unquoted debt securities	8,044,272	11,254,187	7,744,272	10,871,565
Other receivables:				
Accounts receivable	8,993,706	10,186,605	3,127,060	3,924,203
Accrued interest receivable	4,756,699	7,229,913	4,533,985	7,040,322
Sales contract receivables	4,267,338	4,647,352	4,184,697	4,591,220
Miscellaneous	442,088	499,314	389,790	473,406
	18,459,831	22,563,184	12,235,532	16,029,151
	328,688,530	286,443,674	300,967,536	267,102,344
Less allowance for credit losses				
(Note 16)	12,435,509	12,167,591	11,946,142	11,666,814
	₽316,253,021	₱274,276,083	₽289,021,394	₱255,435,530

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Below is the reconciliation of loans and receivables as to classes:

				Consoli	dated					
		2014								
			ables from Cu	stomers		Unquoted				
	Business Loans	GOCCs and NGAs	LGUs	Consumers	Fringe Benefits	Debt Securities	Others	Total		
Receivables from customers:										
Loans and discounts	₽224,312,212	₽20,089,224	₽8,410,900	₽25,938,669	₽505,978	₽-	₽_	₽279,256,983		
Customers' liabilities on										
letters of credit and trust										
receipts	11,233,400	_	_	_	_	_	_	11,233,400		
Bills purchased (Note 22)	4,527,330	351,352	_	_	_	_	_	4,878,682		
Credit card receivables	68,455	_	_	4,261,332	61,179	_	_	4,390,966		
Lease contracts receivable										
(Note 30)	3,323,512	_	_	765	_	_	_	3,324,277		
Customers' liabilities on										
acceptances (Note 19)	361,505	_	_	_	_	_	_	361,505		
-	243,826,414	20,440,576	8,410,900	30,200,766	567,157	_	_	303,445,813		
Less unearned and other										
deferred income	1,300,208	_	14,290	(53,368)	256	_		1,261,386		
	242,526,206	20,440,576	8,396,610	30,254,134	566,901	_	01 -	302,184,427		
Unquoted debt securities	_	_	_	_	_	8,044,272	- 1/2 -	8,044,272		
Other receivables:										
Accounts receivable	_	_	_	_	_	_	8,993,706	8,993,706		
Accrued interest receivable	_	_	_	_	_	_	4,756,699	4,756,699		
Sales contract receivables	_	_	_	_	_	_	4,267,338	4,267,338		
Miscellaneous	_	_	_	_	_		442,088	442,088		
	242,526,206	20,440,576	8,396,610	30,254,134	566,901	8,044,272	18,459,831	328,688,530		
Less allowance for credit losses		, ,						, , , , , ,		
(Note 16)	4,530,880	189,270	62,462	1,012,637	17,109	3,619,267	3,003,884	12,435,509		
-	₽237,995,326	₽20,251,306	₽8,334,148	₽29,241,497	₽549,792	₽4,425,005	₽15,455,947	₽316,253,021		

				Conso	ıdated			
				20	13			
		Receiv	ables from Cus	stomers		Unquoted	Jnquoted	
	Business Loans	GOCCs and NGAs	LGUs	Consumers	Fringe Benefits	Debt Securities	Others	Tota
Receivables from customers:								
Loans and discounts	₽176,301,212	₽25,346,986	₽8,612,537	₽22,677,538	₽598,101	₽_	₽_	₽233,536,37
Customers' liabilities on letters of credit and trust		, ,	, ,		ŕ			, ,
receipts	9,617,851	988	-	_	_	_	_	9,618,83
Bills purchased (Note 22)	3,343,718	437,587	-	_	_	_	-	3,781,30
Credit card receivables	42,391	_	1.7-	3,702,336	18,360	_	-	3,763,08
Lease contracts receivable								
(Note 30)	2,676,136	_	-	1,099	_	_	_	2,677,23
Customers' liabilities on								
acceptances (Note 19)	359,413	-	_	-	-	_	-	359,41
	192,340,721	25,785,561	8,612,537	26,380,973	616,461	_	_	253,736,25
Less unearned and other								
deferred income	1,084,841	_	16,909	7,910	290	_	-	1,109,95
	191,255,880	25,785,561	8,595,628	26,373,063	616,171	_	_	252,626,30
Unquoted debt securities	-	_	_		_	11,254,187	_	11,254,18
Other receivables:								
Accounts receivable		_	_	_	_	_	10,186,605	10,186,60
Accrued interest receivable		_	_	-	_	_	7,229,913	7,229,91
Sales contract receivables	_	_	_	_	_	_	4,647,352	4,647,35
Miscellaneous	_ =	_			_		499,314	499,31
	191,255,880	25,785,561	8,595,628	26,373,063	616,171	11,254,187	22,563,184	286,443,67
Less allowance for credit losses	3							
(Note 16)	3,695,863	76,429	85,008	455,503	30,623	3,958,656	3,865,509	12,167,59
	₱187,560,017	₱25,709,132	₽8,510,620	₽25,917,560	₽585,548	₽7,295,531	₽18,697,675	₽274,276,08

				r arent Co	эшрану			
				201	14			
		Receiva	ables from Cu	stomers		Unquoted		
	Business	GOCCs			Fringe	Debt		
	Loans	and NGAs	LGUs	Consumers	Benefits	Securities	Others	Total
Receivables from customers:								
Loans and discounts	₽216,170,658	₽20,089,224	₽8,410,900	₽16,633,338	₽492,470	₽-	₽-	₽261,796,590
Customers' liabilities on								
letters of credit and trust								
receipts	10,910,584	_	_	_	_	_	-	10,910,584
Bills purchased (Note 22)	3,940,948	351,352	-	_	_	-	-	4,292,300
Credit card receivables	68,455	_	_	4,261,332	61,179	_	_	4,390,966
Lease contracts receivable								
(Note 30)	103,720	_	_	_	-	_	_	103,720
Customers' liabilities on								
acceptances (Note 19)	361,505	_	_	_	-	_	_	361,505
	231,555,870	20,440,576	8,410,900	20,894,670	553,649	_	-	281,855,665
Less unearned and other								
deferred income	910,204	_	14,290	(56,817)	256	_	_	867,933
	230,645,666	20,440,576	8,396,610	20,951,487	553,393	_	_	280,987,732
Unquoted debt securities	_	_	_	_	_	7,744,272	_	7,744,272
Other receivables:								
Accounts receivable	_	_	_	_	_	_	3,127,060	3,127,060
Accrued interest receivable	-	_	_	_	_	_	4,533,985	4,533,985
Sales contract receivables	_	_	_	_	_	_	4,184,697	4,184,697
Miscellaneous	-	_	_	_	-	_	389,790	389,790
	230,645,666	20,440,576	8,396,610	20,951,487	553,393	7,744,272	12,235,532	300,967,536
Less allowance for credit losses								
(Note 16)	4,266,298	189,270	62,462	963,545	17,105	3,619,267	2,828,195	11,946,142
	₽226,379,368	₽20,251,306	₽8,334,148	₽19,987,942	₽536,288	₽4,125,005	₽9,407,337	₽289,021,394

				Parent Co	ompany			
				December	31, 2013			
		Receiv	ables from Cus	stomers		Unquoted		
	Business Loans	GOCCs and NGAs	LGUs	Consumers	Fringe Benefits	Debt Securities	Others	Total
Receivables from customers:								
Loans and discounts Customers' liabilities on	₽169,021,890	₽25,346,986	₽8,612,537	₽20,475,776	₽583,924	₽_	₽_	₱224,041,113
letters of credit and trust								
receipts	9,374,433	988	-	_	_	_	_	9,375,421
Bills purchased (Note 22)	2,950,040	437,587	_			_	_	3,387,627
Credit card receivables	42,391	_	_	3,702,336	18,360	_	-	3,763,087
Lease contracts receivable								
(Note 30)	105,209	_	-	_	-	_	_	105,209
Customers' liabilities on								
acceptances (Note 19)	359,413	-	_	_	_		_	359,413
	181,853,376	25,785,561	8,612,537	24,178,112	602,284	_	_	241,031,870
Less unearned and other								
deferred income	807,149	_	16,909	5,894	290		-	830,242
	181,046,227	25,785,561	8,595,628	24,172,218	601,994	_	-	240,201,628
Unquoted debt securities Other receivables:		-	-	-	-	10,871,565	-	10,871,565
Accounts receivable	_	_	_	_	-	_	3,924,203	3,924,203
Accrued interest receivable	_	_	_	_	-	_	7,040,322	7,040,322
Sales contract receivables	_	_	_	_	_	_	4,591,220	4,591,220
Miscellaneous	-	_	_	_		_	473,406	473,406
	181,046,227	25,785,561	8,595,628	24,172,218	601,994	10,871,565	16,029,151	267,102,344
Less allowance for credit losse	S			. ,	1			
(Note 16)	3,495,728	76,429	85,008	425,942	30,620	3,958,656	3,594,431	11,666,814
	₽177,550,499	₽25,709,132	₽8,510,620	₽23,746,276	₽571,374	₽6,912,909	₱12,434,720	₽255,435,530

Loans amounting to \$\frac{1}{2}219.1\$ million as of December 31, 2013 have been pledged to the BSP to secure the Parent Company's availments under the BSP rediscounting privileges which are included in Bills payable (Note 19). The pledged loans will be released when the underlying transaction is terminated. In the event of the Parent Company's default, BSP is entitled to apply the collateral in order to settle the rediscounted bills.

On November 27, 1997, Maybank Philippines, Inc. (Maybank) and the Parent Company signed a deed of assignment transferring to the Parent Company certain Maybank assets (included under 'Receivables from customers - Loans and discounts' and 'Accrued interest receivable') and liabilities in connection with the sale of the Parent Company's 60.00% equity in Maybank.

As of December 31, 2014 and 2013, the balance of these receivables amounted to ₱3.6 billion and the transferred liabilities (included under 'Bills payable to BSP and local banks' - Note 19 and 'Accrued interest payable' - Note 20) amounted to ₱3.3 billion. The excess of the transferred receivables over the transferred liabilities is fully covered by an allowance for credit losses amounting to ₱262.5 million as of December 31, 2014 and 2013. The remaining 40% equity ownership of the Parent Company in Maybank was sold in June 2000 (Note 35).

### *Unquoted debt instruments*

Unquoted debt instruments include the zero-coupon notes received by the Parent Company from Special Purpose Vehicle (SPV) Companies on October 15, 2004, at the principal amount of ₱803.5 million (Tranche A Note) payable in five (5) years and at the principal amount of ₱3.4 billion (Tranche B Note) payable in eight (8) years in exchange for the outstanding loans receivable from National Steel Corporation (NSC) of ₱5.3 billion. The notes are secured by a first ranking mortgage and security interest over the NSC Plant Assets. As of December 31, 2014 and 2013, the notes are carried at their recoverable values. Management assessed that these loans are not fully recoverable as a result of the Partial Award granted by the Arbitration Panel to the SPV Companies. The consortium banks, including the Parent Company, have filed a Petition to set aside the Partial Award with the Singapore High Court on July 9, 2012.

The Singapore High Court reversed its decision and granted in its entirety the Petition of the consortium banks to set aside the Partial Award on July 31, 2014. The SPV Companies filed a Notice of Appeal to the Singapore Court of Appeals on September 1, 2014. The first hearing was heard on January 26, 2015.

The Singapore Court of Appeal issued a Decision upholding the Singapore High Court's Decision in part on March 31, 2015. Parties are to file submissions before the Singapore Court of Appeal pertaining to the issue on cost and consequential order (Note 35).

As of December 31, 2013, unquoted debt instruments include bonds issued by Philippine Sugar Corporation (PSC) amounting to ₱2.7 billion with accrued interest included under 'Accrued interest receivable' amounting to ₱2.3 billion. The full repayment of principal and accrued interest is guaranteed by a sinking fund managed by the Parent Company's Trust Banking Group (TBG) (Note 34). As of December 31, 2014 and 2013, the sinking fund amounted to nil and ₱5.3 billion, respectively, earning an average rate of return of 8.82% per annum. The bonds matured on February 15, 2014 and were settled through liquidation of the sinking fund.

#### Finance lease receivable

An analysis of the Group and the Parent Company's finance lease receivables is presented as follows:

	Consoli	dated	Parent Company	
	2014	2013	2014	2013
Minimum lease payments				
Due within one year	₽1,333,023	₱1,010,882	<b>₽14,109</b>	₽2,809
Due beyond one year but not over five years	1,369,711	1,185,732	31,100	26,550
Due beyond five years	58,511	75,850	58,511	75,850
	2,761,245	2,272,464	103,720	105,209
Residual value of leased equipment				
Due within one year	138,019	135,309	_	_
Due beyond one year but not over five years	425,013	229,254		_
Due beyond five years	_	40,208	_	_
	563,032	404,771	_	_
Gross investment in finance lease receivables	₽3,324,277	₽2,677,235	₽103,720	₽105,209

#### Interest Income

Interest income on loans and receivables consists of:

		Consolidated			Parent Company			
	2014	2013	2012	2014	2013	2012		
Receivables from customers and								
sales contract receivables	₽14,669,616	₱12,902,015	₽7,372,918	₽13,491,902	₱12,358,412	₽7,235,499		
Unquoted debt securities	521,555	216,449	78,434	502,891	200,297	78,434		
	₽15,191,171	₱13,118,464	₽7,451,352	₽13,994,793	₱12,558,709	₽7,313,933		

As of December 31, 2014 and 2013, 75.65% and 83.30%, respectively, of the total receivables from customers of the Group were subject to interest repricing. As of December 31, 2014 and 2013, 75.67% and 83.10%, respectively, of the total receivables from customers of the Parent Company were subject to interest repricing. Remaining receivables carry annual fixed interest rates ranging from 2.51% to 9.00% in 2014, from 4.80% to 9.00% in 2013 and from 2.30% to 13.00% in 2012 for foreign currency-denominated receivables, and from 0.03% to 23.04% in 2014, from 0.30% to 24.40% in 2013 and 0.90% to 18.50% in 2012 for peso-denominated receivables.

Sales contract receivables bear fixed interest rate per annum ranging from 5.1% to 21.0%, from 4.5% to 21.0% and from 1.8% to 15.0% in 2014, 2013 and 2012, respectively.

Interest income accrued on impaired loans and receivable of the Group and Parent Company amounted to ₱274.8 million in 2014, ₱289.1 million in 2013 and ₱302.8 million in 2012 (Note 16).

### **BSP** Reporting

An industry sector analysis of the Group's and Parent Company's receivables from customers before taking into account the unearned and other deferred income and allowance for credit losses is shown below.

		Consolidated				Parent Company				
	201	4	201	3	201	4	201	3		
	Carrying		Carrying		Carrying		Carrying			
	Amount	%	Amount	%	Amount	%	Amount	%		
Primary target industry:										
Wholesale and retail	₽44,259,825	14.59	₽43,123,882	17.00	₽40,978,531	14.54	₽41,354,279	17.16		
Electricity, gas and water	43,111,698	14.21	38,522,970	15.18	43,093,083	15.29	38,472,289	15.96		
Manufacturing	40,789,519	13.44	31,991,543	12.61	37,209,179	13.20	28,864,617	11.97		
Financial intermediaries	37,940,739	12.50	21,459,900	8.46	39,537,227	14.03	21,233,784	8.81		
Public administration and										
defense	23,464,016	7.73	23,867,454	9.41	23,464,016	8.32	23,867,454	9.90		
Transport, storage and										
communication	19,342,572	6.38	18,089,058	7.13	17,615,089	6.25	16,631,343	6.90		
Agriculture, hunting										
and forestry	4,343,522	1.43	3,660,006	1.44	4,031,492	1.43	3,563,052	1.48		
Secondary target industry:										
Real estate, renting and										
business activities	39,672,249	13.07	36,118,989	14.23	32,141,232	11.40	32,099,141	13.32		
Construction	8,508,366	2.80	6,975,635	2.75	7,235,094	2.57	6,410,388	2.66		
Others	42,013,307	13.85	29,926,816	11.79	36,550,722	12.97	28,535,523	11.84		
	₽303,445,813	100.00	₱253,736,253	100.00	₽281,855,665	100.00	₱241,031,870	100.00		

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The information (gross of unearned and other deferred income and allowance for credit losses) relating to receivables from customers as to secured and unsecured and as to collateral follows:

		Consolidated				Parent Company				
	201	4	201	3	201	2013		3		
	Carrying		Carrying		Carrying		Carrying			
	Amount	%	Amount	%	Amount	%	Amount	%		
Secured:										
Real estate mortgage	₽68,910,935	22.71	<b>₽</b> 59,124,844	23.30	₽57,372,084	20.36	₱52,102,346	21.62		
Chattel mortgage	10,341,429	3.41	8,678,328	3.42	9,054,565	3.21	6,730,957	2.79		
Bank deposit hold-out	6,336,908	2.09	3,572,618	1.41	3,815,052	1.35	3,486,259	1.45		
Shares of stocks	35,776	0.01	_	_	35,776	0.01	_			
Others	39,354,446	12.97	32,094,769	12.65	36,933,777	13.11	29,540,606	12.25		
	124,979,494	41.19	103,470,559	40.78	107,211,254	38.04	91,860,168	38.11		
Unsecured	178,466,319	58.81	150,265,694	59.22	174,644,411	61.96	149,171,702	61.89		
	₽303,445,813	100.00	₱253,736,253	100.00	₽281,855,665	100.00	₱241,031,870	100.00		

The table below reflects the balances of loans and receivables as reported to the BSP. For purposes of BSP reporting, the acquired loans and receivables were measured based on their original amortized cost as at acquisition date instead of their corresponding fair values.

Non-performing Loans (NPL) of the Parent Company as to secured and unsecured follows:

	2014	2013
Secured	₽6,960,228	₽6,842,118
Unsecured	2,960,524	3,844,304
	₽9,920,752	₽10,686,422

Generally, NPLs refer to loans whose principal and/or interest is unpaid for thirty (30) days or more after due date or after they have become past due in accordance with existing BSP rules and regulations. This shall apply to loans payable in lump sum and loans payable in quarterly, semi-annual, or annual installments, in which case, the total outstanding balance thereof shall be considered nonperforming.

In the case of loans that are payable in monthly installments, the total outstanding balance thereof shall be considered nonperforming when three (3) or more installments are in arrears.

In the case of loans that are payable in daily, weekly, or semi-monthly installments, the total outstanding balance thereof shall be considered nonperforming at the same time that they become past due in accordance with existing BSP regulations, i.e., the entire outstanding balance of the receivable shall be considered as past due when the total amount of arrearages reaches ten percent (10.00%) of the total loan balance.

Loans are classified as nonperforming in accordance with BSP regulations, or when, in the opinion of management, collection of interest or principal is doubtful. Loans are not reclassified as performing until interest and principal payments are brought current or the loans are restructured in accordance with existing BSP regulations, and future payments appear assured.

As of December 31, 2014 and 2013, based on the revised definition of NPLs under Circular No. 772, NPLs of ₱9.9 billion and ₱10.7 billion, respectively which the Parent Company reported to the BSP are gross of specific allowance amounting to ₱7.3 billion and ₱7.2 billion, respectively. Most of these loans are secured by real estate or chattel mortgages.

As of December 31, 2014 and 2013, gross and net NPL ratios of the Parent Company were 3.4% and 0.9%, and 4.3% and 1.4%, respectively.

Restructured loans of the Group and the Parent Company as of December 31, 2014 amounted to ₱3.2 billion and ₱1.7 billion, respectively. Restructured loans of the Group and the Parent Company as of December 31, 2013 amounted to ₱2.0 billion and ₱1.9 billion, respectively.

## 11. Property and Equipment

The composition of and movements in property and equipment follow:

	Consolidated									
				2014						
			Furniture,	Long-term						
			Fixtures and	Leasehold	Construction	Leasehold				
	Land	Building	Equipment	Land	In-progress	Improvements	Total			
Cost										
Balance at beginning of year	₽13,335,606	₽6,471,818	₽3,864,908	₽534,977	₽332,688	₽600,051	₽25,140,048			
Additions	977	206,944	455,678	-	210,172	107,687	981,458			
Reclassifications (Note 13)	34,488	52,219	-	-	-	-	86,707			
Disposals/others	(76,342)	(14,412)	(293,417)	1,104	(304,777)	(5,134)	(692,978)			
Balance at end of year	13,294,729	6,716,569	4,027,169	536,081	238,083	702,604	25,515,235			
Accumulated Depreciation and										
Amortization										
Balance at beginning of year	-	2,123,604	2,704,481	4,490	-	297,171	5,129,746			
Depreciation and amortization	_	227,215	455,343	4,901	-	121,645	809,104			
Reclassifications (Note 13)	_	15,372	_	_	_	_	15,372			
Disposals/others	_	(4,017)	(234,539)	65	-	(4,385)	(242,876)			
Balance at end of year	_	2,362,174	2,925,285	9,456	_	414,431	5,711,346			
Allowance for Impairment Losses (Note 16)	122,305	107,201	_	_	-	-	229,506			
Net Book Value at End of Year	₽13,172,424	₽4,247,194	₽1,101,884	₽526,625	₽238,083	₽288,173	₽19,574,383			

_	Consolidated									
			2013 (4	As Restated - No	ote 2)		•			
			Furniture,	Long-term						
			Fixtures and	Leasehold	Construction	Leasehold				
	Land	Building	Equipment	Land	In-progress	Improvements	Total			
Cost										
Balance at beginning of year	₽9,919,864	₱4,522,902	₱3,121,098	₽-	₽175,973	₱458,529	₱18,198,366			
Additions	17	34,949	577,940	_	173,542	74,864	861,312			
Acquired from business combination										
(Note 37)	3,415,725	1,874,277	467,156	520,864	59,586	119,458	6,457,066			
Disposals/others	_	39,690	(301,286)	14,113	(76,413)	(52,800)	(376,696)			
Balance at end of year	13,335,606	6,471,818	3,864,908	534,977	332,688	600,051	25,140,048			
Accumulated Depreciation and										
Amortization										
Balance at beginning of year	_	1,890,656	2,410,507	_	_	232,045	4,533,208			
Depreciation and amortization	_	296,265	476,149	4,291	_	112,152	888,857			
Disposals/others	_	(63,317)	(182,175)	199	_	(47,026)	(292,319)			
Balance at end of year	_	2,123,604	2,704,481	4,490	_	297,171	5,129,746			
Allowance for Impairment Losses (Note 16)	183,876	61,300	_	_	_	_	245,176			
Net Book Value at End of Year	₽13,151,730	₽4,286,914	₽1,160,427	₽530,487	₽332,688	₽302,880	₱19,765,126			

			Consol	idated		
			2012 (As Rest	ated - Note 2)		
			Furniture,			
			Fixtures and	Construction	Leasehold	
	Land	Building	Equipment	In-Progress	Improvements	Total
Cost						
Balance at beginning of year	₽9,918,864	₽4,451,206	₽3,042,550	₽226,532	₽354,065	₽17,993,217
Additions	1,000	111,525	269,349	190,543	131,910	704,327
Disposals/others	=-	(39,829)	(190,801)	(241,102)	(27,446)	(499,178)
Balance at end of year	9,919,864	4,522,902	3,121,098	175,973	458,529	18,198,366
Accumulated Depreciation and						
Amortization						
Balance at beginning of year	-	1,785,540	2,330,703	_	199,900	4,316,143
Depreciation and amortization	_	127,118	237,322	_	60,853	425,293
Disposals/others	=-	(22,002)	(157,518)	-	(28,708)	(208,228)
Balance at end of year	-	1,890,656	2,410,507	_	232,045	4,533,208
Allowance for Impairment Losses						/
(Note 16)	191,450	46,536	_	_	=	237,986
Net Book Value at End of Year	₽9,728,414	₽2,585,710	₽710,591	₽175,973	₽226,484	₽13,427,172

			Parent C	Company		1
			20	14		
	Land	D2142	Furniture, Fixtures and	Construction	Leasehold	Total
Cost	Lanu	Building	Equipment	In-progress	Improvements	10131
Balance at beginning of year Additions	₽13,333,173 977	₽6,404,804 206,943	₽3,324,856 310,312	₽332,688 210,172	₽498,572 106,748	₽23,894,093 835,152
Reclassifications (Note 13)	34,488	56,881	-	-10,1.2	-	91,369
Disposals/others	(76,342)	(14,765)	(257,306)	(304,777)	(10,146)	(663,336)
Balance at end of year	13,292,296	6,653,863	3,377,862	238,083	595,174	24,157,278
Accumulated Depreciation and Amortization				- 4		
Balance at beginning of year	_	2,103,385	2,412,816	- 1 m	243,496	4,759,697
Depreciation and amortization	_	225,692	347,441	- 12	101,832	674,965
Reclassifications (Note 13)	_	17,144	_	J** -	_	17,144
Disposals/others	_	(4,443)	(196,732)	_	(5,221)	(206,396)
Balance at end of year	_	2,341,778	2,563,525	_	340,107	5,245,410
Allowance for Impairment Losses						
(Note 16)	121,253	107,200	_	_	_	228,453
Net Book Value at End of Year	₽13,171,043	₽4,204,885	₽814,337	₽238,083	₽255,067	₽18,683,415

			Parent Co	ompany		
			2013 (As Resta	ated - Note 2)		
			Furniture,			
		D 71 F	Fixtures and	Construction	Leasehold	m . 1
	Land	Building	Equipment	In-progress	Improvements	Total
Cost						
Balance at beginning of year	₽9,919,864	₽4,522,902	₽2,746,618	₽175,973	₽373,208	₽17,738,565
Additions	-/-	34,716	478,675	173,542	66,838	753,771
Acquired from business combination						
(Note 37)	3,413,309	1,819,691	401,590	59,586	83,675	5,777,851
Disposals/others	_	27,495	(302,027)	(76,413)	(25, 149)	(376,094)
Balance at end of year	13,333,173	6,404,804	3,324,856	332,688	498,572	23,894,093
Accumulated Depreciation and	a de la companya della companya della companya de la companya della companya dell					
Amortization						
Balance at beginning of year	_	1,890,657	2,192,580	-	169,881	4,253,118
Depreciation and amortization	_	283,967	394,071	_	90,119	768,157
Disposals/others	_	(71,239)	(173,835)	_	(16,504)	(261,578)
Balance at end of year	-	2,103,385	2,412,816	_	243,496	4,759,697
Allowance for Impairment Losses						
(Note 16)	183,876	61,300	-	-	-	245,176
Net Book Value at End of Year	₽13,149,297	₽4,240,119	₽912,040	₽332,688	₽255,076	₱18,889,220

	Parent Company 2012 (As Restated - Note 2)								
			Furniture,						
			Fixtures and	Construction	Leasehold				
	Land	Building	Equipment	In-progress	Improvements	Total			
Cost									
Balance at beginning of year	₽9,918,864	₽4,451,206	₱2,638,258	₱226,532	₽251,243	₽17,486,103			
Additions	1,000	111,525	207,446	190,543	126,137	636,651			
Disposals/others	-	(39,829)	(99,086)	(241,102)	(4,172)	(384,189)			
Balance at end of year	9,919,864	4,522,902	2,746,618	175,973	373,208	17,738,565			

	Parent Company								
	2012 (As Restated - Note 2)								
			Furniture, Fixtures and	Construction	Leasehold				
	Land	Building	Equipment	In-progress	Improvements	Total			
Accumulated Depreciation and Amortization									
Balance at beginning of year	₽-	₽1,785,540	₱2,089,542	₽-	₽123,554	₽3,998,636			
Depreciation and amortization	_	127,118	186,206	_	49,209	362,533			
Disposals/others	=	(22,001)	(83, 168)	-	(2,882)	(108,051)			
Balance at end of year	=	1,890,657	2,192,580	=	169,881	4,253,118			
Allowance for Impairment Losses	191,450	46,536	=	=	=	237,986			
Net Book Value at End of Year	₽9,728,414	₽2,585,709	₽554,038	₽175,973	₽203,327	₽13,247,461			

The Group and the Parent Company recovered previously recognized impairment loss on property and equipment of \$\mathbb{P}4.3\$ million and \$\mathbb{P}4.9\$ million, respectively, in 2014 and recognized provision for impairment loss amounting to \$\mathbb{P}3.8\$ million in 2013 and \$\mathbb{P}0.4\$ million in 2012.

The total recoverable value of certain property and equipment of the Group and the Parent Company for which impairment loss has been recognized or reversed amounted to ₱425.3 million and ₱110.9 million, as of December 31, 2014 and 2013, respectively.

Gain on disposal of property and equipment for the year 2014, 2013 and 2012 amounted to ₱12.1 million, ₱1.9 million, and ₱0.3 million, respectively, for the Group and ₱12.4 million, ₱1.3 million and ₱0.3 million, respectively, for the Parent Company (Note 13).

Depreciation and amortization consists of:

	Consolidated			Parent Company			
_		2013	2012		2013	2012	
		(As Restated -	(As Restated -		(As Restated -	(As Restated -	
	2014	Note 2)	Note 2)	2014	Note 2)	Note 2)	
Depreciation							
Property and equipment	₽809,104	₽888,857	₽425,293	₽674,965	₽768,157	₽362,533	
Investment properties (Note 13)	190,727	286,923	227,802	183,382	279,147	225,768	
Chattel mortgage	23,455	62,721	12,901	23,281	62,721	6,245	
Amortization - Intangible assets							
(Note 14)	472,684	467,159	153,550	460,582	463,909	151,126	
	₽1,495,970	₽1,705,660	₽819,546	₽1,342,210	₽1,573,934	₽745,672	

Certain property and equipment of the Parent Company with carrying amount of ₱117.8 million, ₱52.2 million and ₱14.2 million are temporarily idle as of December 31, 2014, 2013 and 2012, respectively.

As of December 31, 2014, 2013 and 2012, property and equipment of the Parent Company with gross carrying amounts of ₱1.2 billion, ₱0.9 billion and ₱0.7 billion, respectively, are fully depreciated but are still being used.

## 12. Investments in Subsidiaries

The consolidated financial statements of the Group include:

				P	ercentage of	Ownership	
		Country of	Functional	201	4	201	3
Subsidiaries	Nature of Business	Incorporation	Currency	Direct	Indirect	Direct	Indirect
PNB SB (a)	Banking	Philippines	Php	100.00	_	100.00	/-
PNB Capital and Investment	Č	**					
Corporation (PNB Capital)	Investment	- do -	Php	100.00	_	100.00	/ -
PNB Forex, Inc.	FX trading	- do -	Php	100.00	_	100.00	-
PNB Holdings Corporation (PNB	-		Î				
Holdings)	Investment	- do -	Php	100.00	_	100.00	_
PNB Gen (b)	Insurance	- do -	Php	65.75	34.25	_	100.00
PNB Securities, Inc. (PNB							
Securities)	Securities Brokerage	- do -	Php	100.00	_	100.00	_
PNB Corporation - Guam	Remittance	USA	USD	100.00	_	100.00	_
PNB International Investments							
Corporation (PNB IIC)	Investment	- do -	USD	100.00	-1/	100.00	_
PNB Remittance Centers, Inc. (PNB							
RCC) (c)	Remittance	- do -	USD	_	100.00	_	100.00
PNB RCI Holding Co. Ltd. (c)	Holding Company	- do -	USD	_	100.00	_	100.00
Allied Bank Philippines (UK) Plc							
(ABUK)*	Banking	United Kingdom	GBP	100.00	-	100.00	-
PNB Europe PLC	Banking	- do -	GBP	100.00	-	100.00	-
PNB Remittance Co. (Canada) (d)	Remittance	Canada	CAD	-	100.00	_	100.00
PNB Global Remittance & Financial							
Co. (HK) Ltd. (PNB GRF)	Remittance	Hong Kong	HKD	100.00	_	100.00	-
PNB Italy SpA (PISpA) (g)	Remittance	Italy	EUR	-	_	100.00	_
		People's					
		Republic					
Allied Commercial Bank (ACB)*	Banking	of China	USD	90.41	_	90.41	-
Japan-PNB Leasing	Leasing/Financing	Philippines	Php	90.00	_	90.00	-
Japan-PNB Equipment Rentals							
Corporation (e)	Rental	- do -	Php	_	90.00	_	90.00
PNB LII *	Insurance	- do -	Php	80.00	_	80.00	-
ALFC	Rental	- do -	Php	57.21	_	57.21	-
Allied Banking Corporation (Hong							
Kong) Limited (ABCHKL) *	Banking	Hong Kong	HKD	51.00	_	51.00	-
ACR Nominees Limited (f) *	Banking	- do -	HKD	_	51.00	-	51.00
Oceanic Holding (BVI) Ltd.		British Virgin					
(OHBVI) *	Holding Company	Islands	USD	27.78	_	27.78	-

<sup>\*</sup> Subsidiaries acquired as a result of the merger with Allied Banking Corporation

The details of this account follow:

	Consolidated		Parent Co	ompany
	2014	2013	2014	2013
Acquisition cost of subsidiaries:				
PNB SB	₽-	₽_	₽10,935,041	₽935,041
ACB	_	_	5,485,747	5,485,747
PNB IIC	_	_	2,028,202	2,028,202
PNB LII	_	_	1,327,083	1,327,083
PNB Europe PLC		_	1,006,537	1,006,537
ABCHKL		_	947,586	947,586
PNB GRF	_	_	753,061	753,061
PNB Gen	-	-	600,000	_

<sup>(</sup>a) Formerly Allied Savings Bank

<sup>(</sup>b) In 2014, the Parent Company made a direct capital infusion to PNB Gen, thus, acquiring the 65.75% ownership interest of the latter. Formerly wholly owned by PNB Holdings

<sup>(</sup>c) Owned through PNBIIC

<sup>(</sup>d) Owned through PNB RCI Holding Co. Ltd.

<sup>(</sup>e) Owned through Japan-PNB Leasing

<sup>(</sup>f) Owned through ABCHKL

<sup>(</sup>g) On November 19, 2014, PISpA was liquidated.

	Consolio	lated	D 4.0	
		Consolidated		ompany
	2014	2013	2014	2013
PNB Holdings	₽-	₽_	₽377,876	₽377,876
PNB Capital	_	_	350,000	350,000
ABUK	_	_	320,858	320,858
OHBVI	_	_	291,840	291,840
Japan-PNB Leasing	_	_	218,331	218,331
ALFC	_	_	148,400	148,400
PNB Securities	_	_	62,351	62,351
PNB Forex, Inc.	_	_	50,000	50,000
PNB Corporation - Guam	_	_	7,672	7,672
PISpA	_		_	204,377
	_	_	24,910,585	14,514,962
Acquisition cost of associate:				
Balance at beginning of year	_	2,763,903	_	2,763,903
Reclassification of previously held				
interest in an associate due to				
step-up acquisition of control				
over investee	_	(2,763,903)	_	(2,763,903
	_	_	_	
Accumulated equity in net earnings:				
Balance at beginning of year	_	136,330	_	_
Equity in net earnings for the year				
(Note 28)	_	4,975	_	_
Reclassification of previously held				
interest in an associate due to				
step-up acquisition of control				
over investee	_	(141,305)	_	
	_	_	_	_
Less allowance for impairment losses				
(Note 16)	_	_	807,973	1,012,231
	₽–	₽_	₽24,102,612	₽13,502,731

As part of the Group's rehabilitation program in 2002, the SEC approved on November 7, 2002 the application of the accumulated translation adjustment of \$\mathbb{P}1.6\$ billion to eliminate the Parent Company's remaining deficit of \$\mathbb{P}1.3\$ billion as of December 31, 2001, after applying the total reduction in par value amounting to \$\mathbb{P}7.6\$ billion. The SEC approval is subject to the following conditions: (a) remaining translation adjustment of \$\mathbb{P}310.7\$ million as of December 31, 2001 (shown as part of 'Capital Paid in Excess of Par Value' in the statement of financial position) will not be used to wipe out losses that may be incurred in the future without prior approval of SEC; and (b) for purposes of dividend declaration, any future surplus account of the Parent Company shall be restricted to the extent of the deficit wiped out by the translation adjustment.

As of December 31, 2014 and 2013, the acquisition cost of the investments in the Parent Company's separate financial statements includes the balance of ₱2.1 billion consisting of the translation adjustment and accumulated equity in net earnings, net of dividends subsequently received from the quasi-reorganization date, that were closed to deficit on restructuring date and is not available for dividend declaration.

In 2014, 2013 and 2012, the Parent Company's subsidiaries declared cash dividends amounting to ₱67.8 million, ₱77.3 million and ₱25.2 million, respectively. These are included under 'Miscellaneous income - others' (Note 28) in the Parent Company financial statements.

### Material non-controlling interests

The financial information as of December 31, 2014 and 2013 of subsidiaries which have material NCI is provided below.

Proportion of equity interest held by non-controlling interests

	Principal Activities	2014	2013
ABCHKL	Banking	49.00%	49.00%
PNB LII	Insurance	20.00%	20.00%
ACB	Banking	9.59%	9.59%
		2014	2013
Accumulated balances of	material NCI		
ABCHKL		₽1,183,905	₽1,129,967
ACB		639,045	640,268
PNB LII		390,465	320,629
Profit allocated to materia	al NCI		
ABCHKL		56,712	44,152
ACB		4,465	4,882
PNB LII		51,254	38,749

The following tables present financial information of subsidiaries with material non-controlling interest:

	PNB LII	ABCHKL	ACB
Statement of Financial Position			
Current assets	₽6,643,684	₽5,358,423	₽8,408,683
Non-current assets	12,911,566	4,523,473	709,013
Current liabilities	6,412,619	7,465,764	2,454,036
Non-current liabilities	11,190,306	_	_
Statement of Comprehensive Income			
Revenues	2,100,673	338,240	286,478
Expenses	1,844,401	222,501	239,918
Net income	256,272	115,739	46,560
Total comprehensive income	1,365,316	66,228	(12,793)
Statement of Cash Flows			
Net cash provided by (used in) operating activities	1,535,951	(93,319)	1,661,045
Net cash provided by (used in) investing activities	(1,395,507)	132,299	(13,464)
Net cash used in financing activities	_	(5,920)	-
		2013	
	PNB LII	ABCHKL	ACB
Statement of Financial Position			
Current assets	₽807,472	₽5,063,919	₽8,506,792
Non-current assets	13,842,678	4,477,620	840,814
Current liabilities	1,833,112	6,948,939	2,667,861
Non-current liabilities	11,539,108	159,380	3,333
Statement of Comprehensive Income			
Revenues	2,025,195	275,972	229,861
Expenses	1,785,212	179,787	162,016
Net income	209,540	90,105	50,906
Total comprehensive income	80,964	237,541	609,008
(Forward)			

#### 2013 PNB LII ABCHKL ACB **Statement of Cash Flows** Net cash provided by (used in) operating activities ₽101,961 (₱73.518) ₽525,741

Net cash provided by (used in) investing activities (8,030)210,160 (61,458)Net cash used in financing activities (5,925)

The non-controlling interest in respect of ALFC, Japan-PNB Leasing and OHBVI is not material to the Group.

## Investment in SPVs

On November 12, 2009, the Articles of Incorporation of Omicron Asset Portfolio (SPV-AMC), Inc., Tanzanite Investments (SPV-AMC), Inc. and Tau Portfolio Investments (SPV-AMC), Inc. were amended to shorten the life of these SPVs until December 31, 2009. The application to shorten the life of these SPVs was approved by the SEC in 2013. Upon approval, these SPVs ceased to operate and the final financial statements were submitted to the SEC on April 30, 2013.

## Investment in ACB

In August 2009, the Parent Company acquired 39.41% ownership in ACB in Xiamen China for a total consideration of CNY 394.1 million or USD 57.7 million (equivalent to ₱2.8 billion).

With its merger with ABC in 2013 (Note 1), the Parent Company's equity interest in ACB increased from 39.41% to 90.41%. This resulted in change in accounting for such investment from an associate to a subsidiary. In accordance with PFRS 3, Business Combination, the step-up acquisition of investment in ACB is accounted for as a disposal of the equity investment in ACB and the line by line consolidation of ACB's assets and liabilities in the Group's financial statements. The fair value of consideration received from the step-up acquisition is equal to the carrying value of the disposed investment in ACB.

On November 22, 2013, the BOD of the Parent Company approved and confirmed the increase in equity investment of the Parent Company in ACB by way of purchase of the remaining equity holdings of natural person investors. The increase in equity investment in ACB is in relation to ACB's application of CNY license with the Chinese Banking Regulatory Commission (CBRC). The CBRC requires foreign banks applying for CNY license to be wholly owned by financial institutions. On June 4, 2014, the BSP approved the Parent Company's increase in equity investment in ACB subject to certain conditions.

## PNB Forex

On August 23, 2013, the Parent Company approved the dissolution of PNB Forex by shortening its corporate life to until December 31, 2013. PNB Forex has ceased its business operations on January 1, 2006. As of December 31, 2014, PNB Forex is still in the process of complying with the requirements of regulatory agencies to effect the dissolution.

On November 28, 2014, the Parent Company infused additional capital to PNB SB amounting to ₱10.0 billion which will be used to build and refocus the Group's consumer lending business. The infusion of additional equity to PNB SB was approved by the BSP on February 28, 2014.

#### PNB Gen

The Parent Company contributed \$\frac{1}{2}600.0\$ million to PNB Gen in 2014 to acquire 65.75% interest ownership over the latter. In 2013, the Parent Company has indirect ownership over PNB Gen

through PNB Holdings. The additional capital of PNB Gen is meant to strengthen the financial

position of the subsidiary considering that it suffered a net loss in 2013.

## **PISpA**

PISpA was liquidated on November 9, 2014. The Group will shift to an agent-arrangement to continue remittance business in Italy.

#### Significant restrictions

The Group does not have significant restrictions on its ability to access or use its assets and settle its liabilities other than those resulting from the regulatory supervisory frameworks within which insurance and banking subsidiaries operate.

The BSP and IC regulations require banks and insurance companies to maintain certain levels of regulatory capital. As of December 31, 2014 and 2013, the total assets of banking subsidiaries amounted to ₱41.6 billion and ₱29.9 billion, respectively; and ₱27.7 billion and ₱23.1 billion for insurance subsidiaries, respectively.

## 13. Investment Properties

The composition of and movements in this account follow:

-			
_	Land	Buildings and Improvements	Total
Cost			
Beginning balance	₽22,253,685	₽4,527,376	<b>₽26,781,061</b>
Additions	958,957	360,712	1,319,669
Reclassifications (Note 11)	(34,488)	(52,219)	(86,707)
Disposals/others	(1,766,582)	(384,925)	(2,151,507)
Balance at end of year	21,411,572	4,450,944	25,862,516
<b>Accumulated Depreciation</b>			
Balance at beginning of year	_	2,109,108	2,109,108
Depreciation (Note 11)	_	190,727	190,727
Reclassifications (Note 11)	_	(15,372)	(15,372)
Disposals/others	_	(427,649)	(427,649)
Balance at end of year	_	1,856,814	1,856,814
Allowance for Impairment Losses (Note 16)	3,193,714	563,506	3,757,220
Net Book Value at End of Year	₽18,217,858	₽2,030,624	₽20,248,482

_	Consolidated					
		2013				
		Buildings and				
	Land	Improvements	Total			
Cost						
Beginning balance	₱17,032,456	₽4,025,748	₱21,058,204			
Additions	1,238,051	1,133,569	2,371,620			
Acquired from business combination (Note 37)	6,031,443	675,651	6,707,094			
Disposals/others	(2,048,265)	(1,307,592)	(3,355,857)			
Balance at end of year	22,253,685	4,527,376	26,781,061			

		Consolidated	
		2013	
		Buildings and	
	Land	Improvements	Total
<b>Accumulated Depreciation</b>			
Balance at beginning of year	₽_	₱2,112,673	₽2,112,673
Depreciation (Note 11)	_	286,923	286,923
Disposals/others	_	(290,488)	(290,488)
Balance at end of year	_	2,109,108	2,109,108
Allowance for Impairment Losses (Note 16)	2,629,411	589,580	3,218,991
Net Book Value at End of Year	₱19,624,274	₽1,828,688	₱21,452,962

_	Parent Company					
		2014				
		Buildings and				
	Land	Improvements	Total			
Cost						
Beginning balance	<b>₽21,976,781</b>	₽4,335,703	₽26,312,484			
Additions	922,661	322,553	1,245,214			
Reclassifications (Note 11)	(34,488)	(56,881)	(91,369)			
Disposals/others	(1,756,859)	(382,676)	(2,139,535)			
Balance at end of year	21,108,095	4,218,699	25,326,794			
Accumulated Depreciation						
Balance at beginning of year	_	2,074,941	2,074,941			
Depreciation (Note 11)	_	183,382	183,382			
Reclassifications (Note 11)	_	(17,144)	(17,144)			
Disposals/others	_	(427,754)	(427,754)			
Balance at end of year	_	1,813,425	1,813,425			
Allowance for Impairment Losses (Note 16)	3,192,691	567,775	3,760,466			
Net Book Value at End of Year	₽17,915,404	₽1,837,499	₽19,752,903			

	Parent Company				
		2013			
		Buildings and			
	Land	Improvements	Total		
Cost					
Beginning balance	₽17,032,457	₱3,924,681	₱20,957,138		
Additions	1,103,536	1,051,036	2,154,572		
Acquired from business combination (Note 37)	5,766,042	649,032	6,415,074		
Disposals/others	(1,925,254)	(1,289,046)	(3,214,300)		
Balance at end of year	21,976,781	4,335,703	26,312,484		
<b>Accumulated Depreciation</b>					
Balance at beginning of year	_	2,078,756	2,078,756		
Depreciation (Note 11)	_	279,147	279,147		
Disposals/others	_	(282,962)	(282,962)		
Balance at end of year	_	2,074,941	2,074,941		
Allowance for Impairment Losses (Note 16)	2,471,475	541,134	3,012,609		
Net Book Value at End of Year	₽19,505,306	₽1,719,628	₽21,224,934		

Investment properties include real properties foreclosed or acquired in settlement of loans. Foreclosed investment properties of the Parent Company still subject to redemption period by the borrowers amounted to ₱141.5 million and ₱267.0 million, as of December 31, 2014 and 2013, respectively. Valuations were derived on the basis of recent sales of similar properties in the same area as the investment properties and taking into account the economic conditions prevailing at the time the valuations were made. The Group and the Parent Company are exerting continuing efforts to dispose these properties. As discussed in Note 35, investment properties with an aggregate fair value of ₱300.0 million were mortgaged in favor of BSP in 2007. In 2013, these real estate collaterals were released as a result of settlement made by the Parent Company to the BSP.

The total recoverable value of certain investment properties of the Group and the Parent Company that were impaired amounted to ₱8.8 billion and ₱7.1 billion as of December 31, 2014 and 2013, respectively.

In 2014, properties with carrying value of \$\mathbb{P}74.0\$ million were reclassified from investment properties to property and equipment (Note 11) due to management decision to use the properties as branches of the Parent Company. The Group also reclassified ₱2.9 million of property and equipment (Note 11) to investment properties in view of using these properties to earn rentals.

For the Group, direct operating expenses on investment properties that generated rental income during the year (other than depreciation and amortization), included under 'Miscellaneous expenses - Others', amounted to ₱26.4 million, ₱8.0 million and ₱44.5 million in 2014, 2013, and 2012, respectively. While direct operating expenses on investment properties that did not generate rental income included under 'Miscellaneous expenses - Others', amounted to ₱134.3 million, ₱180.8 million and ₱242.5 million in 2014, 2013, and 2012, respectively.

For the Parent Company, direct operating expenses on investment properties that generated rental income during the year (other than depreciation and amortization), included under 'Miscellaneous expenses - Others', amounted to ₱23.3 million, ₱7.0 million and ₱39.2 million in 2014, 2013, and 2012, respectively. While direct operating expenses on investment properties that did not generate rental income included under 'Miscellaneous expenses - Others', amounted to ₱132.6 million, ₱179.1 million and ₱242.5 million in 2014, 2013, and 2012, respectively.

## Net gains on sale or exchange of assets

This account consists of:

	Consolidated		Pa	rent Company		
	2014	2013	2012	2014	2013	2012
Net gains from sale of investment property	₽1,072,653	₽226,789	₽474,121	₽1,058,574	₱224,281	₽474,121
Net gains (losses) from foreclosure and						
repossession of investment property	368,341	289,915	(114,470)	364,745	271,296	(114,470)
Net gains from sale of property and						
equipment	12,053	1,900	264	12,407	1,287	264
	₽1,453,047	₽518,604	₽359,915	₽1,435,726	₽496,864	₽359,915

## 14. Goodwill and Intangible Assets

As of December 31, 2014 and December 31, 2013, goodwill and intangible assets consist of:

			Consolidated		
			2014		
		Intangib	le Assets		
		Customer			
	Core Deposits	Relationship	Software Cost	Total	Goodwill
Cost					
Balance at beginning of year	₽1,897,789	₽391,943	₽871,184	₽3,160,916	₽13,375,407
Additions	_	_	384,951	384,951	_
Write-offs	_	_	(8,355)	(8,355)	_
Cumulative translation adjustment	-	_	6,563	6,563	_
Balance at end of year	1,897,789	391,943	1,254,343	3,544,075	13,375,407

Cumulative translation adjustment

**Net Book Value at End of Year** 

Balance at end of year

#### Consolidated 2014 **Intangible Assets** Customer Core Deposits Relationship Software Cost Total Goodwill **Accumulated Amortization** Balance at beginning of year ₽169,747 ₽116,857 ₽496,272 ₽782,876 Amortization (Note 11) 152,258 472,684 189,778 130,648 (5,707)Write-offs (5,707)

247,505

₽144,438

359,525

₽1,538,264

(602)

642,221

**₽**612,122

(602)

₽13,375,407

1,249,251

₽2,294,824

			2013		
		Intangib	le Assets		
		Customer			
	Core Deposits	Relationship	Software Cost	Total	Goodwill
Cost					
Balance at beginning of year	₽-	₽-	₽692,739	₽692,739	₽-
Acquired from business					
combination (Note 37)	1,897,789	391,943	60,209	2,349,941	13,375,407
Additions	_	_	118,236	118,236	_
Balance at end of year	1,897,789	391,943	871,184	3,160,916	13,375,407
<b>Accumulated Amortization</b>					
Balance at beginning of year	_	_	315,717	315,717	_
Amortization (Note 11)	169,747	116,857	180,555	467,159	_
Balance at end of year	169,747	116,857	496,272	782,876	_
Net Book Value at End of Year	₽1,728,042	₽275,086	₽374,912	₽2,378,040	₽13,375,407

			Parent Company		
			2014		
		Intangib	ole Assets		
		Customer			
	Core Deposits	Relationship	Software Cost	Total	Goodwill
Cost					
Balance at beginning of year	₽1,897,789	₽391,943	₽763,967	₽3,053,699	₽13,515,765
Additions	_	_	380,474	380,474	_
Write-offs	_	_	(3,247)	(3,247)	_
Cumulative translation adjustment	_	_	1,588	1,588	_
Balance at end of year	1,897,789	391,943	1,142,782	3,432,514	13,515,765
<b>Accumulated Amortization</b>					
Balance at beginning of year	169,747	116,857	486,959	773,563	_
Amortization (Note 11)	189,778	130,648	140,156	460,582	_
Write-offs	_	_	(2,395)	(2,395)	_
Cumulative translation adjustment	_	_	662	662	_
Balance at end of year	359,525	247,505	625,382	1,232,412	_
Net Book Value at End of Year	₽1,538,264	₽144,438	₽517,400	₽2,200,102	₽13,515,765

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			Parent Company						
	2013								
		Intangible Assets							
		Customer							
	Core Deposits	Relationship	Software Cost	Total	Goodwill				
Cost									
Balance at beginning of year	₽_	₽_	₽681,159	₱681,159	₽_				
Acquired from business									
combination (Note 37)	1,897,789	391,943	_	2,289,732	13,515,765				
Additions	_	_	82,808	82,808	7				
Balance at end of year	1,897,789	391,943	763,967	3,053,699	13,515,765				
Accumulated amortization					100				
Balance at beginning of year	_	-	309,654	309,654	-//				
Amortization (Note 11)	169,747	116,857	177,305	463,909	<i>J</i> 0 –				
Balance at end of year	169,747	116,857	486,959	773,563	,A -				
Net Book Value at End of Year	₽1,728,042	₽275,086	₽277,008	₱2,280,136	₱13,515,765				

#### Core deposits and customer relationship

CDI and CRI are the intangible assets acquired through the merger of the Parent Company with ABC. CDI include the stable level of deposit liabilities of ABC which is considered as favorably priced source of funds by the Parent Company. CRI pertain to ABC's key customer base which the Parent Company expects to bring more revenue through loan availments.

#### Software cost

Software cost as of December 31, 2014 includes capitalized development costs amounting to \$\mathbb{P}289.0\$ million related to the Parent Company's new core banking system which is expected to be completed and available for use by 2018.

#### *Impairment testing of goodwill and intangible assets*

Goodwill acquired through business combinations has been allocated to three CGUs which are also reportable segments, namely, retail banking, corporate banking and treasury. Goodwill allocated to the CGUs amounted to ₱6.2 billion, ₱4.2 billion and ₱3.1 billion, respectively. CDI is allocated to retail banking while CRI is allocated to corporate banking.

Goodwill is reviewed for impairment annually in the fourth quarter of the reporting period, or more frequently if events or changes in circumstances indicate that the carrying value may be impaired. CDI and CRI, on the other hand, are assessed for impairment where indicator(s) of objective evidence of impairment has been identified. Impairment testing is done by comparing the recoverable amount of each CGU with its carrying amount. The carrying amount of a CGU is derived based on its net assets plus the amount allocated to the CGU. The recoverable amount is the higher of a CGUs' fair value less costs to sell and its value in use. The goodwill impairment test in 2014 and 2013 did not result in an impairment loss of goodwill of the CGUs as the recoverable amount for these CGUs were higher than their respective carrying amount.

### Key assumptions used in value in use calculations

The recoverable amounts of the CGUs have been determined on the basis of value in use calculation using the discounted cash flows (DCF) model. The DCF model uses earnings projections based on financial budgets approved by senior management covering a three-year period and are discounted to their present value. Estimating future earning involves judgment which takes into account past and actual performance and expected developments in the respective markets and in the overall macro-economic environment.

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# The following rates were applied to the cash flow projections:

2013 Retail Corporate Retail Corporate Banking Banking Treasury Banking Banking Treasury Pre-tax discount rate 11.69% 14.80% 9.76% 14.98% 17.53% 11.69% Projected growth rate 3.24% 5.00% 5.00% 5.00% 3.24% 3.24%

The calculation of value in use for retail banking, corporate banking and treasury CGUs is most sensitive to interest margin, discount rates, market share during the budget period, projected growth rates used to extrapolate cash flows beyond the budget period, and current local gross domestic product.

#### Discount rate

The discount rates applied have been determined based on cost of equity for retail and corporate banking segments and weighted average cost of capital for treasury segment. The cost of equity was derived using the capital asset pricing model which is comprised of a market risk premium, risk-free interest rate and the beta factor. The values for the risk-free interest rate, the market risk premium and the beta factors were obtained from external sources of information.

### Sensitivity to changes in assumptions

Management believes that no reasonably possible change in any of the key assumptions used would cause the carrying value of the units to exceed their recoverable amount.

## 15. Other Assets

This account consists of:

	Consolid	ated	Parent Company		
_	2014	2013	2014	2013	
Financial					
Return checks and other cash items	₽942,126	₽180,550	₽941,597	₽180,336	
Security deposits	100,986	85,961	85,654	59,260	
Revolving fund and petty cash fund	1,354	978	1,039	902	
Receivable from SPV	500	500	500	500	
Miscellaneous COCI	486	842	486	842	
	1,045,452	268,831	1,029,276	241,840	
Nonfinancial					
Creditable withholding taxes	2,896,783	1,960,480	2,893,567	1,899,613	
Deferred reinsurance premiums	738,685	245,157	_	_	
Prepaid expenses	290,697	273,126	246,640	242,886	
Deferred benefits	155,476	· –	155,476	_	
Stationeries and supplies	84,672	104,120	78,962	98,174	
Other investments	52,760	25,167	16,363	17,128	
Chattel mortgage properties-net of					
depreciation	53,089	120,615	49,549	119,907	
Documentary stamps on hand	44,884	151,522	34,724	145,744	
Retirement benefit asset (Note 29)	5,709	5,532		_	
Shortages	475	815	400	815	
(Forward)					

Consolidated **Parent Company** 2013 2014 2014 2013 ₽303 ₽231 Postage stamps on hand ₽214 **₽214** Miscellaneous 248,581 1,085,064 126,108 847,868 4,572,025 3,971,901 3,602,003 3,372,366 5,617,477 4,240,732 4,631,279 3,614,206 Less allowance for impairment 804.377 losses (Note 16) 458,146 452,824 804,028 ₽3,436,355 **₽**2,810,178 ₽5,159,331 ₽4,178,455

#### Deferred reinsurance premiums

The deferred reinsurance premiums of the Group refer to portion of reinsurance premiums ceded that are unexpired as of December 31, 2014 and 2013.

### Prepaid expenses

This represents expense prepayments expected to benefit the Group for a future period not exceeding one (1) year, such as insurance premiums, rent and interest on time certificates of deposits paid in advance which shall be amortized monthly.

### Deferred benefits

This represents the share of the Group in the cost of transportation equipment acquired under the Group's car plan which shall be amortized monthly.

#### Chattel mortgage properties

As of December 31, 2014 and December 31, 2013, accumulated depreciation on chattel mortgage properties acquired by the Group and the Parent Company in settlement of loans amounted to \$\mathbb{P}80.0\$ million and \$\mathbb{P}77.8\$ million, respectively.

The total recoverable value of certain chattel mortgage properties of the Group and the Parent Company that were impaired amounted to ₱11.3 million and ₱54.3 million as of December 31, 2014 and 2013, respectively.

#### Receivable from SPV

The Group has receivable from SPV, OPII, which was deconsolidated upon adoption of PFRS 10 in 2013.

The ₱1.4 billion receivable from SPV, with outstanding balance of ₱0.5 million as of December 31, 2014 and 2013, represents fully provisioned subordinated notes received by the Parent Company from Golden Dragon Star Equities and its assignee, OPII, relative to the sale of the first pool and second pool of its NPAs in December 2006 and March 2007, respectively. The asset sale and purchase agreements (ASPA) between the Parent Company, Golden Dragon Star Equities and OPII for the sale of the NPAs were executed on December 19, 2006. OPII was specifically organized to hold, manage, service and resolve the non-performing assets sold to Golden Dragon Star Equities. OPII has been financed through the issuance of equity securities and subordinated debt securities. No income was recognized from OPII in 2014 and 2013.

The more significant terms of the sale are as follows:

a. Certain NPAs of the Parent Company were sold to the SPV and divided into two pools. The sale of the first pool of NPAs with an outstanding balance of ₱11.7 billion was made on December 29, 2006 for a total consideration of ₱11.7 billion.

- b. The agreed purchase price of the first pool of NPAs shall be paid as follows:
  - i. An initial amount of ₱1.1 billion, which was received in full and acknowledged by the Parent Company on February 14, 2007; and
  - ii. The balance of ₱10.6 billion, through issuance of SPV Notes, shall be paid over five (5) years based on a cash flow waterfall arrangement and at an interest equivalent to the 3-month MART prevailing as of the end of the quarter prior to the payment date.

Under the ASPA, the sale of the second pool of NPAs amounting to ₱7.6 billion with allowance for credit losses of ₱5.5 billion became effective in March 2007. The agreed purchase price of this pool of NPAs was paid as follows:

- a. An initial amount of ₱751.1 million, which was received in full and acknowledged by the Parent Company on April 26, 2007; and
- b. The balance of ₱6.8 billion through issuance of SPV Notes shall be paid over five (5) years based on a cash flow waterfall arrangement and at an interest equivalent to the 3-month MART prevailing as of the end of the quarter prior to the payment date. In case of insufficiency of funds for payment of the SPV Notes, the buyer of the NPAs, with the consent of the Parent Company, which consent shall not be unreasonably withheld, may write-off the SPV Notes, including all interest, fees and charges outstanding and payable.

#### Miscellaneous

Miscellaneous assets of the Group include postages, refundable deposits, notes taken for interest and sundry debits.

As of December 31, 2014 and 2013, miscellaneous assets of the Group include a security fund amounting to \$\frac{1}{2}\$0.2 million which is maintained by PNB LII in compliance with Sections 365 and 367 of the Insurance Code. The amount of such fund is determined by and deposited with the IC for the payment of benefit claims against insolvent companies.

### 16. Allowance for Impairment and Credit Losses

Provision for impairment, credit and other losses This account consists of:

		Consolidated		Parent Company			
	2014	2013	2012	2014	2013	2012	
Provision for (reversal of)							
impairment losses	₽293,384	₽106,431	(₱561,791)	₽495,674	₱304,732	(₱566,471)	
Provision for credit losses	1,912,663	727,153	551,233	1,600,957	649,089	527,318	
Provision for other losses (Note 35)	58,568	_	834,259	58,568	_	834,259	
	₽2,264,615	₽833,584	₽823,701	₽2,155,199	₱953,821	₽795,106	

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Changes in the allowance for impairment and credit losses on financial assets follow:

		Consolidated									
		2014			2013						
	AFS	Loans and	Other	AFS	Loans and	Other					
	Investments	Receivables	Assets*	Investments	Receivables	Assets*					
Balance at beginning of year	₽928,408	₽12,167,591	₽500	₽928,408	₱13,232,381	₽258,848					
Provisions	1,423	1,911,240	_	_	727,153	_					
Accretion (Note 10)	_	(274,801)	_	_	(289,096)	-					
Accounts charged-off	_	(1,879,083)	_	_	(1,241,334)	-//					
Transfers and others	50	510,562	_	_	(261,513)	(258,348)					
Balance at end of year	₽929,881	₽12,435,509	₽500	₽928,408	₱12,167,591	₽500					

<sup>\*</sup>Pertains to 'Receivable from SPV'

		Parent Company									
		2014									
	AFS	Loans and	Other	AFS	Loans and	Other					
	Investments	Receivables	Assets*	Investments	Receivables	Assets*					
Balance at beginning of year	₽928,408	₽11,666,814	₽500	₽928,408	₱12,423,138	₱258,848					
Provisions	1,423	1,599,534	_	_	649,089	_					
Accretion (Note 10)	_	(274,801)	_	_	(289,096)	_					
Accounts charged-off	_	(1,780,302)	_	_	(1,235,671)	_					
Transfers and others	50	734,897	_	-	119,354	(258,348)					
Balance at end of year	₽929,881	₽11,946,142	₽500	₽928,408	₱11,666,814	₽500					

\*Pertains to 'Receivable from SPV

Movements in the allowance for impairment losses on nonfinancial assets follow:

		Consolidated											
	,	20	14		2013								
	Property	Investment			Property	Investment							
	and	in	Investment	Other	and	in	Investment	Other					
	Equipment	Subsidiaries	Properties	Assets	Equipment	Subsidiaries	Properties	Assets					
Balance at beginning of													
year	₽245,176	₽–	₽3,218,991	₽803,877	₽237,986	₽508,978	₱3,452,505	₽600,740					
Provisions (reversals)	(4,349)	_	485,186	(187,453)	(3,789)	_	109,564	656					
Disposals	(11,994)	_	(363,915)	_	(7,574)	_	(139,348)	_					
Transfers and others	673	_	416,958	(158,778)	18,553	(508,978)	(203,730)	202,481					
Balance at end of year	₽229,506	₽_	₽3,757,220	₽457,646	₽245,176	₽_	₽3,218,991	₽803,877					

	Parent Company										
		20	14			201	13				
	Property	Investment			Property	Investment					
	and	in	Investment	Other	and	in	Investment	Other			
	Equipment	Subsidiaries	Properties	Assets	Equipment	Subsidiaries	Properties	Assets			
Balance at beginning of		100			1						
year	₽245,176	₽1,012,231	₽3,012,609	₽803,528	₽237,986	₽1,372,532	₱3,452,505	₽595,296			
Provisions (reversals)	(4,949)	-	688,076	(187,453)	(3,789)	_	108,713	199,808			
Disposals	(11,994)	(204,258)	(363,873)	_	(7,574)	_	(139,348)	_			
Transfers and others	220	_	423,654	(163,751)	18,553	(360,301)	(409,261)	8,424			
Balance at end of year	₽228,453	₽807,973	₽3,760,466	₽452,324	₱245,176	₽1,012,231	₽3,012,609	₽803,528			

				Consolic	lated			
				2014	4			
		Receiva	ble from cust	omers		Unquoted		
	Business	GOCCs			Fringe	Debt		
_ <u></u>	Loans	and NGAs	LGUs	Consumers	Benefits	Securities	Others	Total
Balance at beginning of year	₽3,695,863	₽76,429	₽85,008	₽455,503	₽30,623	₽3,958,656	₽3,865,509	₽12,167,591
Provisions (reversals)	2,007,544	_	17,483	288,528	3,148	(336,475)	(68,988)	1,911,240
Accretion on impaired loans								
(Note 10)	(245,497)	(171)	(17,261)	(11,513)	(359)	_	_	(274,801)
Accounts charged off	(1,056,457)		(18,211)	(218,696)	(17,750)	_	(567,969)	(1,879,083)
Transfers and others	129,427	113,012	(4,557)	498,815	1,447	(2,914)	(224,668)	510,562
Balance at end of year	₽4,530,880	₽189,270	₽62,462	₽1,012,637	₽17,109	₽3,619,267	₽3,003,884	₽12,435,509
Individual impairment	₽3,168,855	₽44,720	₽20,131	₽252,154	₽7,364	₽3,619,267	₽1,722,656	₽8,835,147
Collective impairment	1,362,025	144,550	42,331	760,483	9,745	_	1,281,228	3,600,362
	₽4,530,880	₽189,270	₽62,462	₽1,012,637	₽17,109	₽3,619,267	₽3,003,884	₽12,435,509
Gross amounts of loans and receivables subject to								
individual impairment	P6 073 731	P1 706 447	P78 855	P252 154	P23 017	PR 044 272	P1 000 023	P10 060 300

				Consolie	dated			
				201	3			
		Receiv	able from custo	omers		Unquoted		
	Business	GOCCs			Fringe	Debt		
	Loans	and NGAs	LGUs	Consumers	Benefits	Securities	Others	Tota
Balance at beginning of year	₽4,631,725	₽70,731	₽129,653	₽561,132	₽14,748	₽3,958,931	₽3,865,461	₱13,232,38
Provisions (reversals)	469,486	_	14,400	194,689	(1)	-	48,579	727,153
Accretion on impaired loans								
(Note 10)	(196,748)	(171)	(16,261)	(74,900)	(1,016)	_	_	(289,09
Accounts charged off	(436,189)	_	_	(206,356)	(59,224)	_	(539,565)	(1,241,33
Transfers and others	(772,411)	5,869	(42,784)	(19,062)	76,116	(275)	491,034	(261,51)
Balance at end of year	₽3,695,863	₽76,429	₽85,008	₽455,503	₽30,623	₽3,958,656	₽3,865,509	₱12,167,59
Individual impairment	₽3,472,570	₽44,527	₽80,291	₽76,927	₽13,031	₽3,958,656	₽1,640,434	₽9,286,430
Collective impairment	223,293	31,902	4,717	378,576	17,592	_	2,225,075	₽2,881,15
	₽3,695,863	₽76,429	₽85,008	₽455,503	₽30,623	₽3,958,656	₽3,865,509	₱12,167,59
Gross amounts of loans and receivables subject to							T.	
individual impairment	₽5,293,118	₽1,784,947	₽217,117	₱248,457	₽17,510	₽11,254,187	₽1,888,522	₱20,703,85

		Parent Company									
				201	4						
		Receiva	Receivable from customers			Unquoted					
	Business	GOCCs			Fringe	Debt					
	Loans	and NGAs	LGUs	Consumers	Benefits	Securities	Others	Total			
Balance at beginning of year	₽3,495,728	₽76,429	₽85,008	₽425,942	₽30,620	₽3,958,656	₽3,594,431	₽11,666,814			
Provisions (reversals)	1,763,723	-	17,483	290,572	3,148	(336,475)	(138,917)	1,599,534			
Accretion on impaired loans											
(Note 10)	(245,497)	(171)	(17,261)	(11,513)	(359)	_	_	(274,801)			
Accounts charged off	(957,676)	_	(18,211)	(218,696)	(17,750)	_	(567,969)	(1,780,302)			
Transfers and others	210,020	113,012	(4,557)	477,240	1,446	(2,914)	(59,350)	734,897			
Balance at end of year	₽4,266,298	₽189,270	₽62,462	₽963,545	₽17,105	₽3,619,267	₽2,828,195	₽11,946,142			
Individual impairment	₽3,126,873	₽44,720	₽20,131	₽238,689	₽7,364	₽3,619,267	₽1,722,656	₽8,779,700			
Collective impairment	1,139,425	144,550	42,331	724,856	9,741	_	1,105,539	3,166,442			
	₽4,266,298	₽189,270	₽62,462	₽964,545	₽17,105	₽3,619,267	₽2,828,195	₽11,946,142			
Gross amounts of loans and											
receivables subject to											
individual impairment	₽6,472,294	₽1,796,447	₽78,855	₽238,689	₽23,916	₽7,744,272	₽1,900,023	₽18,254,496			

Balance at beginning of year P4,512,158 P70,731 P129,653 P545,143 P14,743 P3,958,931 P3,191,779 P12,423,138 Provisions 404,436 - 14,400 194,567 35,686 649,089 Accretion on impaired loans (Note 10) (196,748) (171) (16,261) (74,900) (1,016) (289,096 Accounts charged off (436,189) (200,693) (59,224) - (539,565) (1,235,671 Transfers and others (787,929) 5,869 (42,784) (38,175) 76,117 (275) 906,531 119,354 Balance at end of year P3,495,728 P76,429 P85,008 P425,942 P30,620 P3,958,656 P3,594,431 P11,666,814 Individual impairment P3,472,570 P44,527 P80,291 P76,927 P13,031 P3,958,656 P1,640,434 P9,286,436 Collective impairment P3,495,728 P76,429 P85,008 P425,942 P30,620 P3,958,656 P1,640,434 P9,286,436 P3,495,728 P76,429 P85,008 P425,942 P30,620 P3,958,656 P1,640,434 P9,286,436 P3,495,728 P76,429 P85,008 P425,942 P30,620 P3,958,656 P3,594,431 P11,666,814 P11,666,		Parent Company								
Business   Loans   Business   Loans   Loans			2013							
Loans   And NGAs   LGUs   Consumers   Benefits   Securities   Others   Total			Receiva	able from custo	mers		Unquoted			
Balance at beginning of year P4,512,158 P70,731 P129,653 P545,143 P14,743 P3,958,931 P3,191,779 P12,423,138 Provisions 404,436 - 14,400 194,567 35,686 649,089 Accretion on impaired loans (Note 10) (196,748) (171) (16,261) (74,900) (1,016) (289,096 Accounts charged off (436,189) (200,693) (59,224) - (539,565) (1,235,671 Transfers and others (787,929) 5,869 (42,784) (38,175) 76,117 (275) 906,531 119,354 Balance at end of year P3,495,728 P76,429 P85,008 P425,942 P30,620 P3,958,656 P3,594,431 P11,666,814 Individual impairment P3,472,570 P44,527 P80,291 P76,927 P13,031 P3,958,656 P1,640,434 P9,286,436 Collective impairment P3,495,728 P76,429 P85,008 P425,942 P30,620 P3,958,656 P1,640,434 P9,286,436 P3,495,728 P76,429 P85,008 P425,942 P30,620 P3,958,656 P1,640,434 P9,286,436 P3,495,728 P76,429 P85,008 P425,942 P30,620 P3,958,656 P3,594,431 P11,666,814 P11,66		Business	GOCCs			Fringe	Debt			
Provisions 404,436 — 14,400 194,567 — — — 35,686 649,089 Accretion on impaired loans (Note 10) (196,748) (171) (16,261) (74,900) (1,016) — — — (289,096) Accounts charged off (436,189) — — — (200,693) (59,224) — (539,565) (1,235,671) Transfers and others (787,929) 5,869 (42,784) (38,175) 76,117 (275) 906,531 119,354 Balance at end of year ₱3,495,728 ₱76,429 ₱85,008 ₱425,942 ₱30,620 ₱3,958,656 ₱3,594,431 ₱11,666,814 Individual impairment ₱3,472,570 ₱44,527 ₱80,291 ₱76,927 ₱13,031 ₱3,958,656 ₱1,640,434 ₱9,286,436 Collective impairment 23,158 31,902 4,717 349,015 17,589 — 1,953,997 2,380,378 Gross amounts of loans and receivables subject to		Loans	and NGAs	LGUs	Consumers	Benefits	Securities	Others	Total	
Accretion on impaired loans (Note 10) (196,748) (171) (16,261) (74,900) (1,016) — — — (289,096) Accounts charged off (436,189) — — — (200,693) (59,224) — (539,565) (1,235,671) Transfers and others (787,929) 5,869 (42,784) (38,175) 76,117 (275) 906,531 119,354 Balance at end of year P3,495,728 P76,429 P85,008 P425,942 P30,620 P3,958,656 P3,594,431 P11,666,814 Individual impairment P3,472,570 P44,527 P80,291 P76,927 P13,031 P3,958,656 P1,640,434 P9,286,436 Collective impairment P3,472,570 P44,527 P80,291 P76,927 P13,031 P3,958,656 P1,640,434 P9,286,436 Collective impairment P3,495,728 P76,429 P85,008 P425,942 P30,620 P3,958,656 P3,594,431 P11,666,814 Gross amounts of loans and receivables subject to	Balance at beginning of year	₽4,512,158	₽70,731	₽129,653	₽545,143	₽14,743	₽3,958,931	₽3,191,779	₱12,423,138	
Note 10   (196,748)   (171)   (16,261)   (74,900)   (1,016)   -   -   (289,096)	Provisions	404,436	_	14,400	194,567	_	_	35,686	649,089	
Accounts charged off (436,189)	Accretion on impaired loans									
Transfers and others         (787,929)         5,869         (42,784)         (38,175)         70,117         (275)         906,531         119,354           Balance at end of year         ₱3,495,728         ₱76,429         ₱85,008         ₱425,942         ₱30,620         ₱3,958,656         ₱3,594,431         ₱11,666,814           Individual impairment         ₱3,472,570         ₱44,527         ₱80,291         ₱76,927         ₱13,031         ₱3,958,656         ₱1,640,434         ₱9,286,436           Collective impairment         23,158         31,902         4,717         349,015         17,589         —         1,953,997         2,380,378           P3,495,728         ₱76,429         ₱85,008         ₱425,942         ₱30,620         ₱3,958,656         ₱3,594,431         ₱11,666,814           Gross amounts of loans and receivables subject to         p3,495,728         ₱76,429         ₱85,008         ₱425,942         ₱30,620         ₱3,958,656         ₱3,594,431         ₱11,666,814	(Note 10)	(196,748)	(171)	(16,261)	(74,900)	(1,016)	_	_	(289,096)	
Balance at end of year         P3,495,728         P76,429         P85,008         P425,942         P30,620         P3,586,56         P3,594,431         P11,666,814           Individual impairment         P3,472,570         P44,527         P80,291         P76,927         P13,031         P3,58,656         P1,640,434         P9,286,436           Collective impairment         23,158         31,902         4,717         349,015         17,589         -         1,953,997         2,380,378           P3,495,728         P76,429         P85,008         P425,942         P30,620         P3,958,656         P3,594,431         P11,666,814           Gross amounts of loans and receivables subject to         P3,495,728         P76,429         P85,008         P425,942         P30,620         P3,958,656         P3,594,431         P11,666,814	Accounts charged off	(436,189)	_	_	(200,693)	(59,224)	_	(539,565)	(1,235,671)	
Individual impairment	Transfers and others	(787,929)	5,869	(42,784)	(38,175)	76,117	(275)	906,531	119,354	
Collective impairment 23,158 31,902 4,717 349,015 17,589 — 1,953,997 2,380,378  P3,495,728 P76,429 P85,008 P425,942 P30,620 P3,958,656 P3,594,431 P11,666,814  Gross amounts of loans and receivables subject to	Balance at end of year	₽3,495,728	₽76,429	₽85,008	₽425,942	₽30,620	₽3,958,656	₽3,594,431	₽11,666,814	
₱3,495,728         ₱76,429         ₱85,008         ₱425,942         ₱30,620         ₱3,958,656         ₱3,594,431         ₱11,666,814           Gross amounts of loans and receivables subject to	Individual impairment	₽3,472,570	₽44,527	₽80,291	₽76,927	₽13,031	₽3,958,656	₽1,640,434	₽9,286,436	
Gross amounts of loans and receivables subject to	Collective impairment	23,158	31,902	4,717	349,015	17,589	_	1,953,997	2,380,378	
receivables subject to		₽3,495,728	₽76,429	₽85,008	₽425,942	₽30,620	₽3,958,656	₽3,594,431	₽11,666,814	
individual impairment \$\P5,110,974\$ \$\P1,784,947\$ \$\P217,117\$ \$\P233,043\$ \$\P17,510\$ \$\P10,871,565\$ \$\P1,888,522\$ \$\P20,123,678\$	receivables subject to									
	individual impairment	₽5,110,974	₽1,784,947	₱217,117	₽233,043	₽17,510	₱10,871,565	₱1,888,522	₱20,123,678	

# 17. Deposit Liabilities

As of December 31, 2014 and 2013, noninterest-bearing deposit liabilities amounted to ₱24.8 billion and ₱32.6 billion, respectively, for the Group and ₱24.7 billion and ₱26.1 billion, respectively, for the Parent Company. The remaining deposit liabilities of the Group generally earned annual fixed interest rates ranging from 0.05% to 6.11% in 2014, from 0.00% to 8.40% in 2013, and from 0.29% to 6.02% in 2012 for peso-denominated deposit liabilities, and from 0.02% to 2.26% in 2014, from 0.02% to 3.80% in 2013, and from 0.02% to 2.72% in 2012 for foreign-currency denominated deposit liabilities. The remaining deposit liabilities of the Parent Company generally earned annual fixed interest rates ranging from 0.10% to 6.11% in 2014, from 0.13% to 8.40% in 2013, and from 0.29% to 6.02% in 2012 for peso-denominated deposit liabilities, and from 0.02% to 2.26% in 2014, from 0.02% to 3.80% in 2013, and from 0.02% to 2.72% in 2012 for foreign-currency denominated deposit liabilities.

On March 29, 2012, BSP issued Circular No. 753 which provides for the unification of the statutory and liquidity reserve requirement, non-remuneration of the unified reserve requirement, exclusion of cash in vault and demand deposits as eligible forms of reserve requirement compliance, and reduction in the unified reserve requirement ratios.

BSP issued Circular Nos. 830 and 832 last March 27, 2014 and May 8, 2014, respectively, to approve the 1-point percentage increase in the reserve requirements of universal and commercials banks. Under existing BSP regulations, non-FCDU deposit liabilities of the Parent Company and PNB SB are subject to reserves equivalent to 20.00% and 8.00%, respectively. Available reserves follow:

24	Consolida	ated*	Parent Company		
	2014	2013	2014	2013	
Due from BSP	₽68,176,685	₽64,182,790	₽67,415,467	₽63,556,710	
Unquoted debt securities	_	2,741,000	_	2,741,000	
	₽68,176,685	₽66,923,790	₽67,415,467	₽66,297,710	

<sup>\*</sup> Pertains to Parent Company and PNB SB

As of December 31, 2014 and 2013, the Parent Company and PNB SB were in compliance with such regulations.

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# Long-term Negotiable Certificates of Time Deposits

Time deposit includes the following Long-term Negotiable Certificates of Time Deposits (LTNCDs) issued by the Parent Company:

			Interest			
			Coupon	Repayment	Carryin	g Value
Issue Date	Maturity Date	Face Value	Rate	Terms	2014	2013
December 12, 2014	June 12, 2020	₽7,000,000	4.13%	Quarterly	₽6,957,175	₽_
October 21, 2013	April 22, 2019	4,000,000	3.25%	Quarterly	3,976,133	3,971,075
August 5, 2013	February 5, 2019	5,000,000	3.00%	Quarterly	4,973,448	4,968,004
November 18, 2011	February 17, 2017	3,100,000	5.18%	Quarterly	3,090,564	3,086,513
October 22, 2009	October 23, 2014	3,500,000*	7.00%	Quarterly	_	3,582,808
March 25, 2009	March 31, 2014	3,250,000	6.50%	Quarterly	_	3,248,369
		₽25.850.000	•		₽18,997,320	₽18.856.769

<sup>\*</sup> Acquired from business combination

Other significant terms and conditions of the above LTNCDs follow:

- (1) Issue price at 100.00% of the face value of each LTNCD.
- (2) The LTNCDs bear interest rate per annum on its principal amount from and including the Issue Date thereof, up to but excluding the Early Redemption Date or Maturity Date (as the case may be).
  - Interest in respect of the LTNCD will be calculated on an annual basis and will be paid in arrears quarterly on the last day of each successive Interest Period.
- (3) Unless earlier redeemed, the LTNCDs shall be redeemed by the Parent Company on maturity date at an amount equal to one hundred percent (100.00%) of the aggregate issue price thereof, plus any accrued and unpaid interest thereon. The LTNCDs may not be redeemed at the option of the holders.
- (4) The LTNCDs constitute direct, unconditional, unsecured, and unsubordinated obligations of the Parent Company, enforceable according to these Terms and Conditions, and shall at all times rank pari passu and without any preference or priority among themselves and at least pari passu with all other present and future direct, unconditional, unsecured, and unsubordinated obligations of the Issuer, except for any obligation enjoying a statutory preference or priority established under Philippine laws.
- (5) Subject to the "Events of Default" in the Terms and Conditions, the LTNCDs cannot be preterminated at the instance of any CD Holder before Maturity Date. In the case of an event of default, none of the CD Holders may accelerate the CDs on behalf of other CD Holders, and a CD Holder may only collect from the Parent Company to the extent of his holdings in the CDs. However, the Parent Company may, subject to the General Banking Law of 2000, Section X233.9 of the Manual of Regulations for Banks, Circular No. 304 Series of 2001 of the BSP and other related circulars and issuances, as may be amended from time to time, redeem all and not only part of the outstanding CDs on any Interest Payment Date prior to Maturity Date, at an Early Redemption Amount equal to the Issue Price plus interest accrued and unpaid up to but excluding the Early Redemption Date.
- (6) The LTNCDs are insured by the PDIC up to a maximum amount of ₱500,000 subject to applicable laws, rules and regulations, as the same may be amended from time to time.

(7) Each Holder, by accepting the LTNCDs, irrevocably agrees and acknowledges that: (a) it may not exercise or claim any right of set-off in respect of any amount owed to it by the Parent Company arising under or in connection with the LTNCDs; and (b) it shall, to the fullest extent permitted by applicable law, waive and be deemed to have waived all such rights of set-off.

Interest expense on deposit liabilities consists of:

		Consolidated			Parent Company			
	2014	2013	2012	2014	2013	2012		
Savings	₽1,680,386	₽2,596,914	₱2,556,648	₽1,677,129	₱2,563,616	₽2,556,682		
LTNCDs	637,957	592,205	380,515	637,957	592,205	380,515		
Time	354,016	337,243	90,991	196,795	296,579	102,662		
Demand	116,041	129,019	71,628	103,075	116,634	72,657		
	₽2,788,400	₽3,655,381	₽3,099,782	₽2,614,956	₽3,569,034	₽3,112,516		

In 2014, 2013 and 2012, interest expense on LTNCDs for both the Group and the Parent Company includes amortization of transaction costs amounting to ₱22.8 million, ₱19.4 million and ₱9.5 million, respectively. Unamortized transaction costs of the LTNCDs amounted to ₱102.7 million and ₱81.8 million as of December 31, 2014 and 2013, respectively.

# 18. Financial Liabilities at Fair Value Through Profit or Loss

This account consists of:

	Consoli	idated	Parent Company		
	2014	2013	2014	2013	
Designated at FVPL:		/			
Segregated fund liabilities	₽10,817,122	₽7,911,794	₽_	₽_	
Derivative liabilities (Note 23)	44,903	163,101	44,264	163,084	
	₽10,862,025	₽8,074,895	₽44,264	₱163,084	

As of December 31, 2014 and 2013, the balance of segregated fund liabilities consists of:

	2014	2013
Segregated funds (Note 9)	₽10,654,770	₽7,861,688
Additional subscriptions	162,352	50,106
Segregated fund liabilities	₽10,817,122	₽7,911,794

On June 19, 2008, the Parent Company issued a subordinated note due in 2018 amounting to \$\mathbb{P}6.0\$ billion. The subordinated note is part of a group of financial instruments that together are managed on a fair value basis, in accordance with the Parent Company's documented risk management and investment strategy.

Among the significant terms and conditions of the issuance of such 2008 Notes are:

- (1) Issue price at 100.00% of the principal amount;
- (2) The 2008 Notes bear interest at the rate of 8.50% per annum from and including June 19, 2008 to but excluding June 19, 2013. Interest will be payable quarterly in arrears on the 19th of March, June, September and December of each year, commencing on September 19, 2008. Unless the 2008 Notes are previously redeemed, interest from and including June 19, 2013 to

but excluding June 19, 2018 will be reset at the equivalent of the higher of (i) five-year PDST-F Fixed Rate Treasury Notes (FXTN) as of reset date multiplied by 80.00%, plus a step-up spread of 2.01% per annum or (ii) difference of interest rate and five-year PDST-F FXTN as of issue date multiplied by 150.00% plus five-year PDST-F FXTN as of reset date, and such step-up interest rate shall be payable quarterly in arrears on 19th of March, June, September and December of each year, commencing on September 19, 2013. The 2008 Notes will mature on June 19, 2018, if not redeemed earlier;

- (3) The 2008 Notes constitute direct, unconditional, unsecured and subordinated obligations of the Parent Company and at all times rank pari passu without preference among themselves and at least equally with all other present and future unsecured and subordinated obligations of the Parent Company;
- (4) The Parent Company may redeem the 2008 Notes in whole but not in part at a redemption price equal to 100.00% of the principal amount together with accrued and unpaid interest on the day following the last day of the twentieth (20th) interest period from issue date, subject to the prior consent of the BSP and the compliance by the Parent Company with the prevailing requirements for the granting by the BSP of its consent thereof. The 2008 Notes may not be redeemed at the option of the noteholders; and
- (5) Each noteholder, by accepting the 2008 Notes, irrevocably agrees and acknowledges that:

  (i) it may not exercise or claim any right of set-off in respect of any amount owed by the
  Parent Company arising under or in connection with the 2008 Notes; and (ii) it shall, to the fullest extent permitted by applicable law, waive and be deemed to have waived all such rights of set-off.

On June 18, 2013, the Parent Company exercised its option to redeem the 2008 Notes at its face value.

### 19. Bills and Acceptances Payable

This account consists of:

Conso	lidated	Parent Company		
2014	2013	2014	2013	
₽16,393,373	₽8,696,511	₽15,965,715	₽7,954,485	
1,027,442	1,598,370	492,733	1,992,874	
1,262,390	2,512,823	1,700,743	3,172,824	
18,683,205	12,807,704	18,159,191	13,120,183	
366,853	364,293	366,853	364,293	
₽19,050,058	₽13,171,997	₽18,526,044	₽13,484,476	
	2014 ₱16,393,373 1,027,442 1,262,390 18,683,205 366,853	₱16,393,373       ₱8,696,511         1,027,442       1,598,370         1,262,390       2,512,823         18,683,205       12,807,704         366,853       364,293	2014       2013       2014         ₱16,393,373       ₱8,696,511       ₱15,965,715         1,027,442       1,598,370       492,733         1,262,390       2,512,823       1,700,743         18,683,205       12,807,704       18,159,191         366,853       364,293       366,853	

Foreign currency-denominated borrowings of the Group and the Parent Company bear annual interest ranging from 0.03% to 2.50%, from 0.12% to 0.99% and from 0.06% to 1.77% in 2014, 2013 and 2012, respectively.

Peso-denominated borrowings of the Group and the Parent Company bear annual interest ranging from 0.63% to 2.00%, from 1.09% to 3.50% and from 0.03% to 4.50% in 2014, 2013 and 2012, respectively.

The Parent Company's bills payable to BSP includes the transferred liabilities from Maybank amounting to ₱1.7 billion as of December 31, 2014 and 2013 (Note 10).

Bills payable includes funding from the Social Security System under which the Parent Company acts as a conduit for certain financing programs of these institutions. Lending to such programs is shown under 'Loans and Receivables'.

As of December 31, 2013, bills payable under the BSP rediscounting facility with a carrying value of ₱112.6 million is secured by a pledge of certain AFS investments and loans with fair values of ₱2.4 billion and ₱219.1 million, respectively (Notes 9 and 10).

As of December 31, 2014, bills payable with a carrying value of ₱14.1 billion is secured by a pledge of certain AFS and HTM investments with fair value of ₱8.5 billion and ₱8.9 billion, respectively (Note 9). As of December 31, 2013, bills payable with a carrying value of ₱2.2 billion is secured by a pledge of certain AFS investments with fair value of ₱2.7 billion (Note 9).

Following are the significant terms and conditions of the repurchase agreements with entered into by the Parent Company:

- (1) each party represents and warrants to the other that it is duly authorized to execute and deliver the Agreement, and to perform its obligations and has taken all the necessary action to authorize such execution, delivery and performance;
- (2) the term or life of this borrowing is up to three years;
- (3) some borrowings bear a fixed interest rate while others have floating interest rate;
- (4) the Parent Company has pledged its AFS and HTM investments, in the form of ROP Global bonds, in order to fulfill its collateral requirement;
- (5) haircut from market value ranges from 15.00% to 25.00% depending on the tenor of the bond;
- (6) certain borrowings are subject to margin call of up to USD 1.4 million; and
- (7) substitution of pledged securities is allowed if one party requested and the other one so agrees.

Interest expense on bills payable and other borrowings consists of:

	- /	Consolidated	i	Parent Company			
	2014	<b>2014</b> 2013 2012			2013	2012	
Subordinated debt* (Notes 18							
and 21)	₽757,000	₽923,229	₱1,091,512	₽139,741	₽923,229	₽1,091,512	
Bills payable	94,741	135,167	188,603	660,222	91,805	132,306	
Others	5,186	17,717	5,005	1,151	12,090	3,872	
	₽856,927	₽1,076,113	₱1,285,120	₽801,114	₱1,027,124	₽1,227,690	

<sup>\*</sup> Consist of interest on subordinated debt at amortized cost and designated at FVPL

## 20. Accrued Taxes, Interest and Other Expenses

This account consists of:

	Consoli	dated	Parent Company		
	2014	2013	2014	2013	
Accrued taxes and other expenses	₽3,425,438	₽3,476,677	₽3,038,773	₽2,989,915	
Accrued interest	2,015,911	2,046,846	1,996,383	2,019,248	
	₽5,441,349	₽5,523,523	₽5,035,156	₽5,009,163	

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Accrued taxes and other expenses consist of:

	Consolidated		Parent C	ompany
	2014	2013	2014	2013
Financial liabilities:				
Information technology-related				
expenses	₽186,621	₽239,308	₽185,638	₽235,238
Promotional expenses	136,963	185,457	131,963	166,934
Management, directors and other				
professional fees	92,743	265,978	85,769	217,392
Rent and utilities payable	67,910	162,889	68,154	154,871
Repairs and maintenance	12,836	16,799	12,836	16,799
	497,073	870,431	484,360	791,234
Nonfinancial liabilities:				
Other benefits - monetary value of				
leave credits	1,471,970	975,814	1,453,455	948,605
PDIC insurance premiums	436,320	446,717	426,144	437,717
Taxes and licenses	285,487	205,506	146,541	118,008
Employee benefits	241,426	342,320	239,057	290,996
Reinstatement premium	133,580	152,734	_	_
Other expenses	359,582	483,155	289,216	403,355
	2,928,365	2,606,246	2,554,413	2,198,681
	₽3,425,438	₽3,476,677	₽3,038,773	₽2,989,915

'Other expenses' include janitorial, representation and entertainment, communication and other operating expenses.

#### 21. Subordinated Debt

This account consists of:

				Interest		
			Coupon	Repayment	Carrying	Value
Issue Date	Maturity Date	Face Value	Rate	Terms	2014	2013
May 9, 2012	May 9, 2022	₽3,500,000	5.875%	Quarterly	₽3,486,741	₱3,481,691
June 15, 2011	June 15, 2021	6,500,000	6.750%	Quarterly	6,482,757	6,471,960
					₽9,969,498	₽9,953,651

## 5.875% ₱3.5 Billion Subordinated Notes

On May 9, 2012, the Parent Company's BOD approved the issuance of unsecured subordinated notes of ₱3.5 billion that qualify as Lower Tier 2 capital. EIR on this note is 6.04%.

Significant terms and conditions of the subordinated notes follow:

(1) The 2012 Notes bear interest at the rate of 5.88% per annum from and including May 9, 2012 to but excluding May 9, 2022. Interest will be payable quarterly in arrears on the 9th of August, November, February and June of each year, commencing on May 9, 2012, unless the 2012 Notes are redeemed at a redemption price equal to 100.00% of the principal amount on May 10, 2017, call option date.

(2) Each noteholder, by accepting the 2012 Notes, irrevocably agrees and acknowledges that it may not exercise or claim any right of set-off in respect of any amount owed by the Parent Company arising under or in connection with the 2012 Notes.

#### 6.75% ₱6.5 Billion Subordinated Notes

On May 15, 2011, the Parent Company's BOD approved the issuance of unsecured subordinated notes of \$\mathbb{P}6.5\$ billion that qualify as Lower Tier 2 capital. EIR on this note is 6.94%.

Significant terms and conditions of the subordinated notes follow:

- (1) The 2011 Notes bear interest at the rate of 6.75% per annum from and including June 15, 2011 to but excluding June 15, 2021. Interest will be payable quarterly in arrears on the 15th of September, December, March and June of each year, commencing on June 15, 2011, unless the 2011 Notes are redeemed at a redemption price equal to 100.00% of the principal amount on June 16, 2016, call option date.
- (2) Each noteholder, by accepting the 2011 Notes, irrevocably agrees and acknowledges that it may not exercise or claim any right of set-off in respect of any amount owed by the Parent Company arising under or in connection with the 2011 Notes.

#### 7.125% ₱4.5 Billion Subordinated Notes

On March 6, 2013, call option date, the Parent Company opted to redeem the 2018 Notes issued by ABC on March 6, 2008.

As of December 31, 2014 and 2013, the unamortized transaction cost of subordinated debt amounted to \$\mathbb{P}\$30.5 million and \$\mathbb{P}\$46.3 million, respectively.

In 2014, 2013 and 2012, amortization of transaction costs amounting to ₱15.8 million, ₱14.8 million and ₱12.2 million, respectively, were charged to 'Interest expense - bills payable and other borrowings' in the statements of income.

### 22. Other Liabilities

This account consists of:

	Consolidated		Parent Company		
		2013		2013	
		(As Restated -		(As Restated -	
	2014	Note 2)	2014	Note 2)	
Financial				<u> </u>	
Insurance contract liabilities	<b>₽11,180,597</b>	₱11,546,043	₽_	₽_	
Accounts payable	6,703,874	8,665,432	6,057,924	8,127,279	
Bills purchased - contra (Note 10)	4,230,348	3,417,082	4,222,235	3,403,791	
Manager's checks and demand drafts					
outstanding	1,030,298	1,028,301	1,018,139	1,021,982	
Deposits on lease contracts	685,745	536,088	34,374	33,795	
Dormant credits	559,585	437,715	546,888	436,555	
Accounts payable - electronic money	459,121	450,585	459,121	450,585	
Due to Treasurer of the Philippines	366,841	311,387	366,841	311,363	
Payment order payable	296,102	194,628	295,971	194,628	
(F) 1)					

(Forward)

	Consol	idated	Parent C	ompany	
		2013		2013	
		(As Restated -		(As Restated -	
	2014	Note 2)	2014	Note 2)	
Due to other banks	₽222,227	₽58,288	₽408,925	₽157,825	
Commission payable	118,844	128,984	_	_	
Due to BSP	101,172	117,821	101,172	117,820	
Margin deposits and cash letters of					
credit	86,143	393,006	73,972	347,253	
Transmission liability	76,893	90,005	_	_	
Deposit for keys on safety deposit					
boxes	14,084	13,764	14,084	13,764	
	26,131,874	27,389,129	13,599,646	14,616,640	
Nonfinancial					
Retirement benefit liabilities					
(Note 29)	2,867,287	3,388,863	2,796,997	3,323,955	
Provisions (Note 35)	1,640,648	1,582,080	1,640,648	1,582,080	
Reserve for unearned premiums	1,539,590	576,889	_	_	
Withholding tax payable	224,045	211,529	204,697	198,928	
Deferred tax liabilities (Note 31)	139,699	124,793	_	_	
Unapplied advances	97,392	37,419	97,392	37,419	
Advanced rentals on building, bank					
premises and equipment	40,850	41,187	40,851	41,187	
SSS, Philhealth, Employer's					
Compensation Premiums and Pag-					
IBIG Contributions Payable	29,330	30,014	23,695	24,647	
Miscellaneous	622,043	1,416,802	225,247	1,072,989	
	7,200,884	7,409,576	5,029,527	6,281,205	
	₽33,332,758	₽34,798,705	₽18,629,173	₱20,897,845	

Miscellaneous liabilities of the Group and the Parent Company include interoffice floats, remittance - related payables, overages and sundry credits.

### 23. Derivative Financial Instruments

The table below shows the fair values of derivative financial instruments entered into by the Group, recorded as derivative assets or derivative liabilities, together with the notional amounts. The notional amount is the amount of a derivative's underlying asset, reference rate or index and is the basis upon which changes in the value of derivatives are measured. The notional amounts indicate the volume of transactions outstanding as of December 31, 2014 and 2013 and are not indicative of either market risk or credit risk (amounts in thousands, except average forward rate).

		Consolio	dated	
		201	4	
			Average	
			Forward	Notional
	Assets	Liabilities	Rate*	Amount*
Freestanding derivatives:				
Currency forwards and spots:				
BUY:				
USD	₽5,620	<b>₽2,246</b>	44.81	77,300
EUR	1,686	535	1.25	2,507
(Forward)				

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		Consolic	lated	
		2014	4	
			Average	
			Forward	Notional
	Assets	Liabilities	Rate*	Amount*
HKD	₽539	₽532	7.75	82,156
AUD	81	_	0.82	200
JPY	13	567	0.37	312,776
GBP	6	_	1.56	150
CAD	_	47	1.16	1,614
SELL:				
USD	6,809	15,717	44.78	208,510
EUR	4,378	_	1.30	1,797
GBP	2,152	_	1.56	4,250
JPY	634	17	0.37	713,228
AUD	531	_	0.82	800
SGD	449	275	1.32	6,611
HKD	83	96	7.76	14,100
CAD	3	66	1.16	2,195
Interest rate swaps	42,407	24,805		
Warrants	71,160	_		
	₽136,551	₽44,903		

<sup>\*</sup> The notional amounts and average forward rates pertain to original currencies.

		Consolid	ated	
		2013		
		-/	Average	
			Forward	Notional
	Assets	Liabilities	Rate*	Amount*
Freestanding derivatives:		A		
Currency forwards and spots:				
BUY:				
USD	<del>₽</del> 61,867	₽1,198	43.36	126,462
EUR	76	673	1.36	989
JPY	98	113	0.01	15,000
GBP	- /	26	1.64	102
CAD		4	1.07	1,065
SGD	23	_	35.02	1,200
SELL:				
USD	1,293	136,372	43.74	264,471
EUR	79	1,240	1.36	5,447
GBP	97	1,257	1.64	5,100
JPY	329	321	0.43	477,776
AUD	54	_	0.89	250
SGD	_	885	0.79	6,200
HKD	25	_	7.75	158,946
CAD	67	_	1.00	2,365
CHF	23	_	1.12	400
Interest rate swaps	28,803	21,012		
Warrants	165,863	_		
	₽258,697	₽163,101		

<sup>\*</sup> The notional amounts and average forward rates pertain to original currencies.

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		Parent Co	mpany					
	2014							
			Average Forward	Notional				
	Assets	Liabilities	Rate*	Amount*				
Freestanding derivatives:								
Currency forwards and spots:								
BUY:								
USD	₽5,620	₽2,246	44.81	77,300				
EUR	1,686	_	1.26	1,797				
HKD	_	524	7.75	50,356				
AUD	81	_	0.82	200				
JPY	13	567	0.37	312,776				
GBP	6	_	1.56	150				
CAD	_	47	1.16	1,614				
SELL:								
USD	6,809	15,717	44.78	208,510				
EUR	4,378	_	1.28	1,797				
GBP	2,152	_	1.56	4,250				
JPY	634	17	0.37	713,228				
AUD	531	_	0.82	800				
SGD	449	275	1.32	6,611				
CAD	3	66	1.16	2,195				
Interest rate swaps	42,407	24,805						
Warrants	71,160	_						
	₽135,929	₽44,264						

	* The notional	amounts and	average i	forward	rates	pertain	to origina	l currencies.
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		Parent Cor	npany					
	2013							
			Average					
			Forward	Notional				
	Assets	Liabilities	Rate*	Amount*				
Freestanding derivatives:								
Currency forwards and spots: BUY:								
USD	₽61,867	₽1,198	43.36	126,462				
EUR	76	673	1.36	989				
JPY	73	113	0.01	15,000				
GBP	_	26	1.64	102				
CAD	_	4	1.07	1,065				
SGD	23	_	35.02	1,200				
SELL:								
USD	1,259	136,372	43.74	264,468				
EUR	79	1,223	1.36	5,447				
GBP	97	1,257	1.64	5,100				
JPY	329	321	0.43	477,776				
AUD	54	_	0.89	250				
SGD	_	885	0.79	1,200				
CAD	67	_	1.00	2,365				
CHF	23	_	1.12	400				
Interest rate swaps	28,803	21,012						
Warrants	165,863	_						
	₽258.613	₽163.084						

<sup>\*</sup> The notional amounts and average forward rates pertain to original currencies.

As of December 31, 2014 and 2013, the Parent Company holds 306,405 shares of ROP Warrants Series B1 at their fair value of USD1.6 million and USD3.0 million, respectively.

The table below shows the rollforward analysis of net derivatives assets (liabilities) as of December 31, 2014 and 2013:

	Consoli	dated	Parent Cor	npany	
_	2014	2013	2014	2013	
Balance at the beginning of the year:					
Derivative assets	<b>₽258,697</b>	₱454,501	<b>₽258,613</b>	₽454,501	
Derivative liabilities	163,101	283,751	163,084	283,751	
	95,596	170,750	95,529	170,750	
Changes in fair value				A	
Currency forwards and spots*	196,005	(372,846)	195,848	(374,155)	
Interest rate swaps and warrants**	(90,761)	(156,313)	(90,761)	(156,313)	
	105,244	(529,159)	105,087	(530,468)	
Availments (Settlements)	(109,192)	454,005	(108,951)	455,247	
Balance at end of year:			A		
Derivative assets	136,551	258,697	135,929	258,613	
Derivative liabilities	44,903	163,101	44,264	163,084	
	₽91,648	₽95,596	₽91,665	₽95,529	

# 24. Maturity Analysis of Assets and Liabilities

The following table shows an analysis of assets and liabilities of the Group and Parent Company analyzed according to whether they are expected to be recovered or settled within one year and beyond one year from reporting date:

			Consol	idated		
	1	2014		2013 (	(As Restated - N	lote 2)
	Less than	Over		Less than	Over	
	Twelve	Twelve		Twelve	Twelve	
	Months	Months	Total	Months	Months	Total
Financial Assets						
COCI	₽14,628,489	₽_	₽14,628,489	₱11,804,746	₽_	₱11,804,746
Due from BSP	105,773,685	_	105,773,685	153,169,330	_	153,169,330
Due from other banks	15,591,406	_	15,591,406	14,881,541	_	14,881,541
Interbank loans receivable	7,671,437	_	7,671,437	8,405,250	_	8,405,250
Financial assets at FVPL	6,696,856	10,654,770	17,351,626	3,847,660	7,861,688	11,709,348
AFS investments - gross (Note 9)	4,383,175	59,638,203	64,021,378	4,905,109	76,327,448	81,232,557
HTM investments	61,374	22,908,932	22,970,306	_	_	_
Loans and receivables - gross (Note 10)	126,762,738	202,624,146	329,386,884	124,292,165	162,856,688	287,148,853
Other assets - gross (Note 15)	943,966	101,486	1,045,452	182,370	86,461	268,831
	282,513,126	295,927,537	578,440,663	321,488,171	247,132,285	568,620,456
Nonfinancial Assets						
Property and equipment - gross (Note 11)	_	25,515,235	25,515,235	_	25,140,048	25,140,048
Investment properties - gross (Note 13)	_	25,862,516	25,862,516	_	26,781,061	26,781,061
Deferred tax assets	_	1,461,938	1,461,938	_	1,317,283	1,317,283
Goodwill (Note 14)	-	13,375,407	13,375,407	_	13,375,407	13,375,407
Intangible assets - gross (Note 14)	_	3,544,075	3,544,075	_	3,160,916	3,160,916
Residual value of leased assets (Note 10)	_	563,032	563,032	_	404,771	404,771
Other assets - gross (Note 15)	1,263,849	3,308,176	4,572,025	2,609,730	1,362,171	3,971,901
	1,263,849	73,630,379	74,894,228	2,609,730	71,541,657	74,151,387

(Forward)

<sup>\*</sup> Presented as part of 'Foreign exchange gains - net'.

\*\* Recorded under 'Trading and investment securities gains - net'.

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		Consolidated				
		2014		2013	(As Restated - 1	Note 2)
	Less than	Over		Less than	Over	
	Twelve	Twelve		Twelve	Twelve	
	Months	Months	Total	Months	Months	Total
Less: Allowance for impairment and credit losses (Note 16)			₽17,810,262			₽17,364,543
Unearned and other deferred income						
(Note 10)			1,261,386			1,109,950
Accumulated amortization and						
depreciation (Notes 11, 13 and 14)			8,817,411			8,021,730
			₽625,445,832			₽616,275,620
Financial Liabilities						
Deposit liabilities	<b>₽</b> 403,844,601	₽43,799,156	₽447,643,757	₽451,006,590	₱11,358,858	₱462,365,448
Financial liabilities at FVPL	20,099	10,841,926	10,862,025	149,828	7,925,067	8,074,895
Bills and acceptances payable	10,075,958	8,974,100	19,050,058	11,423,153	1,748,844	13,171,997
Subordinated debt	_	9,969,498	9,969,498	_	9,953,651	9,953,651
Accrued interest payable (Note 20)	460,493	1,555,418	2,015,911	491,428	1,555,418	2,046,846
Accrued other expenses payable (Note 20)	497,073	_	497,073	870,431	_	870,431
Other liabilities (Note 22):						
Insurance contract liabilities	5,564,978	5,615,619	11,180,597	6,587,131	4,958,912	11,546,043
Accounts payable	6,703,874	_	6,703,874	8,665,432	_	8,665,432
Bills purchased - contra	4,230,348	_	4,230,348	3,417,082	_	3,417,082
Managers' checks and demand						
drafts outstanding	1,030,298	_	1,030,298	1,028,301	_	1,028,301
Deposit on lease contracts	46,761	638,984	685,745	61,913	474,175	536,088
Dormant credits	114,606	444,979	559,585	89,646	348,069	437,715
Accounts payable - electronic money	459,121	_	459,121	450,585	_	450,585
Due to TOP	_	366,841	366,841	_	311,387	311,387
Payment order payable	296,102	_	296,102	194,628	_	194,628
Due to other banks	222,227	_	222,227	58,288	_	58,288
Commission payable	118,844	-	118,844	128,984	_	128,984
Due to BSP	101,172	-	101,172	117,821	_	117,821
Margin deposits and cash letters of credit	86,143	_	86,143	393,006	_	393,006
Transmission liability	76,893	_	76,893	90,005	_	90,005
Deposit for keys on safety deposit boxes	14,084	_	14,084	13,764	_	13,764
	433,963,675	82,206,521	516,170,196	485,238,016	38,634,381	523,872,397
Nonfinancial Liabilities						
Accrued taxes and other expenses (Note 20)	963,233	1,965,132	2,928,365	994,543	1,611,703	2,606,246
Income tax payable	85,505	_	85,505	48,448		48,448
Other liabilities (Note 22)	3,528,602	3,672,282	7,200,884	1,057,406	6,352,170	7,409,576
	4,577,340	5,637,414	10,214,754	2,100,397	7,963,873	10,064,270
	₽438,541,015	₽87,843,935	₽526,384,950	₽487,338,413	₽46,598,254	₽533,936,667

			Parent C	ompany		
		2014			As Restated - No	ote 2)
	Less than	Over		Less than	Over	
	Twelve	Twelve		Twelve	Twelve	
	Months	Months	Total	Months	Months	Total
Financial Assets						
COCI	₽13,865,078	₽-	₽13,865,078	₽9,700,005	₽_	₽9,700,005
Due from BSP	95,415,467	_	95,415,467	146,079,249	_	146,079,249
Due from other banks	5,013,357	_	5,013,357	6,146,134	_	6,146,134
Interbank loans receivable	7,671,437	_	7,671,437	8,405,250	_	8,405,250
Financial assets at FVPL	353,835	6,342,115	6,695,950	3,845,673	_	3,845,673
AFS investments - gross (Note 9)	3,699,094	52,642,375	56,341,469	3,517,647	70,106,870	73,624,517
HTM investments	_	21,559,631	21,559,631	_	_	_
Loans and receivables - gross (Note 10)	118,062,018	183,773,451	301,835,469	110,678,875	157,253,711	267,932,586
Other assets - gross (Note 15)	943,122	86,154	1,029,276	182,080	59,760	241,840
	245,023,408	264,403,726	509,427,134	288,554,913	227,420,341	515,975,254
Nonfinancial Assets						
Property and equipment - gross (Note 11)	_	24,157,278	24,157,278	_	23,894,093	23,894,093
Investment properties - gross (Note 13)	_	25,326,794	25,326,794	_	26,312,484	26,312,484
Deferred tax assets	-	1,029,423	1,029,423	_	1,063,337	1,063,337
Investment in Subsidiaries and an Associate -						
gross (Note 12)	_	24,910,585	24,910,585	_	14,514,962	14,514,962
Goodwill (Note 14)	_	13,515,765	13,515,765	_	13,515,765	13,515,765
Intangible assets - gross (Note 14)	_	3,432,514	3,432,514	_	3,053,699	3,053,699
Residual value of leased assets (Note 10)	_	_	_	_	_	_
Other assets - gross (Note 15)	1,203,083	2,398,920	3,602,003	2,506,902	865,464	3,372,366
	1,203,083	94,771,279	95,974,362	2,506,902	83,219,804	85,726,706

(Forward)

			Parent (	Company		
		2014		2013 (As Restated - Note 2)		
	Less than			Less than	Over	
	Twelve	Twelve		Twelve	Twelve	
	Months	Months	Total	Months	Months	Total
Less: Allowance for impairment and credit			D10 125 520			D17 ((0.2()
losses (Note 16)			₽18,125,739			₽17,669,266
Unearned and other deferred income			0.67.022			020.242
(Note 10) Accumulated amortization and			867,933			830,242
depreciation (Notes 11, 13 and 14)			8,291,247			7,608,201
depreciation (Notes 11, 13 and 14)						, ,
			₽578,116,577			₽575,594,251
Financial Liabilities						
Deposit liabilities	₽385,631,811	, ,	₽432,446,663	, ,	, ,	₱448,432,515
Financial liabilities at FVPL	19,460	24,804	44,264		13,273	163,084
Bills and acceptances payable	7,443,348	11,082,696	18,526,044		1,748,844	13,484,476
Subordinated debt	-	9,969,498	9,969,498		9,953,651	9,953,651
Accrued interest payable (Note 20)	440,965	1,555,418	1,996,383	,	1,555,418	2,019,248
Accrued other expenses payable (Note 20)	484,360	_	484,360	791,234		791,234
Other liabilities (Note 22):						
Accounts payable	6,057,924	_	6,057,924	, ,		8,127,279
Bills purchased - contra	4,222,235	_	4,222,235	3,403,791	- /2 -	3,403,791
Managers' checks and demand						
drafts outstanding	1,018,139	_	1,018,139		-	1,021,982
Dormant credits	110,208	436,680	546,888	,	346,908	436,555
Accounts payable - electronic money	459,121	_	459,121	450,585	_	450,585
Due to other banks	408,925	_	408,925	157,825		157,825
Due to TOP	_	366,841	366,841	-	311,363	311,363
Payment order payable	295,971	_	295,971	194,628	_	194,628
Due to BSP	101,172	_	101,172			117,820
Margin deposits and cash letters of credit	73,972	-	73,972	347,253	-	347,253
Deposit on lease contracts	-	34,374	34,374	- 12.764	33,795	33,795
Deposit for keys on safety deposit boxes	14,084		14,084		_	13,764
	406,781,695	70,285,163	477,066,858	463,792,215	25,668,633	489,460,848
Nonfinancial Liabilities				0.46.50		
Accrued taxes and other expenses (Note 20)	811,742	1,742,671	2,554,413	846,721	1,351,960	2,198,681
Income tax payable	70,001		70,001	6,186	-	6,186
Other liabilities (Note 22)	1,911,194	3,118,333	5,029,527	462,490	5,818,715	6,281,205
	2,792,937	4,861,004	7,653,941	1,315,397	7,170,675	8,486,072
	₽409,574,632	₽75,146,167	₽484,720,799	₽465,107,612	₱32,839,308	₱497,946,920

# 25. Equity

Capital stock consists of (amounts in thousands, except for par value and number of shares):

	S	hares	Amount		
	2014	2013	2014	2013	
Common - ₱40 par value					
Authorized	1,750,000,001	1,250,000,001	₽70,000,000	₽50,000,000	
Issued and outstanding					
Balance at the beginning of the year	1,086,208,416	662,045,804	43,448,337	26,401,832	
Issued during the year	162,931,262	423,962,500	6,517,250	16,958,500	
Reissuance of Parent Company shares held by					
a subsidiary	_	200,112	_	8,005*	
	1,249,139,678	1,086,208,416	₽49,965,587	₽43,368,337	

<sup>\*</sup> Cost of treasury shares previously held by a subsidiary amounted to P4.7 million.

The Parent Company's shares are listed in the PSE. As of December 31, 2014 and 2013, the Parent Company had 30,167 and 30,469 stockholders, respectively. As of December 31, 2014 and 2013, the Group has no treasury shares.

Pursuant to the 1986 Revised Charter of the Parent Company, the Parent Company's authorized capital stock was ₱10.0 billion divided into 100,000,000 common shares with a par value of ₱100.0 per share. Its principal stockholder was the National Government (NG) which owned 25,000,000 common shares. On the other hand, private stockholders owned 8,977 common shares.

To foster a financial intermediation system that is both competitive and efficient, the partial privatization of the Parent Company was carried out through the following public offerings:

Date of		No. of Shares			Authorized	Issued and
Offering	Type of Offering	Offered	Par Value	Offer Price	Number of Shares	Outstanding Shares
June 1989	Initial Public	10,800,000	₽100.0	₽100.0	250,000,000	36,011,569
	Offering	common shares			common shares	common shares
April 1992	Second Public	8,033,140	₽100.0	₽265.0	250,000,000	80,333,350
	Offering	common shares			common shares	common shares
December	Third Public	7,200,000	₽100.0	₽260.0	250,000,000	99,985,579
1995	Offering	common shares and			common shares	common shares
		2,400,000 covered				
		warrants				

After the three (3) public offerings, the NG sold a total of 54.41% of its shareholdings to both the Philippine public and international investors.

On May 27, 1996, the privatization of the Parent Company was completed when the Parent Company's new Articles of Incorporation and By-Laws were approved by the SEC under SEC Registration No. ASO96-005555. As of May 27, 1996, the NG owned 45.59% of the outstanding shares of the Parent Company. The Parent Company's authorized capital stock was increased to ₹25.0 billion pesos divided into 250,000,000 common shares with a par value of ₹100.00 per

As part of the Parent Company's capital build-up program, the Parent Company also completed the following rights offerings:

						Authorized	Issued and
Date of		No. of Shares	Basis of			Number of	Outstanding
Offering	Type of Offering	Offered	Subscription	Par Value	Offer Price	Shares	Shares
September	Stock Rights	68,740,086	One (1) Right	₽100.0	₽137.8	250,000,000	206,220,257
1999	Offering	common shares	Share for every two common shares			common shares	common shares
September 2000	Pre-emptive Rights Offering	71,850,215 common shares with 170,850,215	Five (5) Right Shares for every Six (6) common	₽100.0	₽60.0	833,333,334 common shares	206,220,257 common shares
February 2014	Stock Rights Offering	warrants 162,931,262 common shares	shares Fifteen (15) Right Shares for every 100 common shares	₽40.0	₽71.0	1,750,000,001 common shares	1,249,139,678 common shares

On August 18, 2000, the SEC approved the decrease of the capital stock of the Parent Company from ₱25.0 billion divided into 250,000,000 common shares with a par value of ₱100.0 per share to \$\P\$15.0 billion divided into 250,000,000 common shares with a par value of \$\P\$60.0 per share. Subsequently on November 7, 2000, the SEC approved the increase of the capital stock of the Parent Company from ₱15.0 Billion divided into 250,000,000 common shares with a par value of ₱60.0 per share to ₱50,000,000,040 divided into 833,333,334 shares with a par value of ₱60.0 per share.

On July 23, 2002, the SEC approved the decrease of the capital stock of the Parent Company from ₱50,000,000,040.0 divided into 833,333,334 shares with a par value of ₱60.0 per share to ₱33,333,330,00 divided into 833,333,334 shares with a par value of ₱40.0 per share. On the same day, the SEC also approved the increase of the capital stock of the Parent Company from ₱33,333,333,360.0 divided into 833,333,334 shares with a par value of ₱40.0 per share to

\$\P\$50.000.000.040.0 divided into 1.054.824.557 common shares and 195.175.444 preferred shares both with a par value of  $\Rightarrow 40.0$  each.

In July 2007, the Parent Company made a primary and secondary offering of up to 160,811,091 common shares. The Offer consisted of: (i) primary offer by the Parent Company of up to 89,000,000 new shares from the Parent Company's authorized but unissued common share capital, and (ii) secondary offer of up to an aggregate of 71,811,091 existing shares, comprising (a) 17,453,340 shares offered by the NG, and (b) 54,357,751 shares which were owned by the PDIC in the form of convertible preferred shares. The Primary Offer Shares and Secondary Offer Shares were offered at the Offer Price of ₱59.0 per share.

On January 17, 2013, the SEC approved the conversion of the Parent Company's 195,175,444 authorized preferred shares into common shares, thereby increasing its authorized common shares to 1,250,000,001. The increase in authorized common shares is intended to accommodate the issuance of the Parent Company of common shares to ABC shareholders relative to the business combination.

Prior to conversion to common shares, the preferred shares had the following features:

- a. Non-voting, non-cumulative, fully participating on dividends with the common shares;
- b. Convertible, at any time at the option of the holder who is qualified to own and hold common shares on a one (1) preferred share for one (1) common share basis;
- c. With mandatory and automatic conversion into common shares upon the sale of such preferred shares to any person other than the NG or any other government agency or GOCC's; and
- d. With rights to subscribe to additional new preferred shares with all of the features described above, in the event that the Parent Company shall offer new common shares for subscription, in such number corresponding to the number of shares being offered.

Last February 2014, the Parent Company successfully completed its Stock Rights Offering (Offer) of 162,931,262 common shares (Rights Shares) with a par value of \$\mathbb{P}40.0\$ per share at a price of ₱71.0 each. The Rights Shares were offered to all eligible shareholders of the Parent Company at the proportion of fifteen (15) Rights Shares for every one hundred (100) common shares as of the record date of January 16, 2014. The offer period was from January 27, 2014 to February 3, 2014. A total of 33,218,348 Rights Shares were sourced from the existing authorized but unissued capital stock of the Parent Company. The remaining 129,712,914 Rights Shares were sourced from an increase in the authorized capital stock of the Parent Company. The Offer was oversubscribed and raised gross proceeds of \$\mathbb{P}11.6\$ billion. It also strengthened the Parent Company's capital position under the Basel III standards, which took effect on January 1, 2014.

Surplus amounting to ₱7.7 billion and Capital Paid in Excess of Par Value of the Parent Company amounting to \$\frac{1}{2}.2\$ billion as of December 31, 2014 and 2013 which represent the balances of accumulated translation adjustment (\$\P\$1.6 billion), accumulated equity in net earnings (₱0.6 billion) and revaluation increment from land (₱7.7 billion) that have been applied to eliminate the Parent Company's deficit through a quasi-reorganization in 2002 and 2000, are not available for dividend declaration without prior approval from the Philippine SEC and the BSP.

# Accumulated Translation Adjustment

As part of the Group's rehabilitation program in 2002, the SEC approved on November 7, 2002 the application of the accumulated translation adjustment of ₱1.6 billion to eliminate the Parent Company's remaining deficit of ₱1.3 billion as of December 31, 2001, after applying the total reduction in par value amounting to ₱7.6 billion. The SEC approval is subject to the following conditions: (a) remaining translation adjustment of ₱310.7 million as of December 31, 2001

(shown as part of 'Capital Paid in Excess of Par Value' in the statement of financial position) will not be used to wipe out losses that may be incurred in the future without prior approval of SEC; and (b) for purposes of dividend declaration, any future surplus account of the Parent Company shall be restricted to the extent of the deficit wiped out by the translation adjustment.

#### Surplus Reserves

The surplus reserves consist of:

	2014	2013
Reserve for trust business (Note 33)	₽457,620	₱444,003
Reserve for self-insurance	80,000	80,000
	₽537,620	₽524,003

Reserve for self-insurance, contingencies and other account represents the amount set aside to cover losses due to fire, defalcation by and other unlawful acts of the Parent Company's personnel or third parties. In 2013, the Parent Company reversed \$\mathbb{P}\$191.6 million worth of reserves for contingencies since the cases for which these reserves were set up for were already favorably resolved.

#### Capital Management

The primary objectives of the Parent Company's capital management are to ensure that it complies with externally imposed capital requirements and it maintains strong credit ratings and healthy capital ratios in order to support its business and to maximize shareholders' value.

The Parent Company manages its capital structure and makes adjustments to it in the light of changes in economic conditions and the risk characteristics of its activities. In order to maintain or adjust the capital structure, the Parent Company may adjust the amount of dividend payment to shareholders, return capital structure, or issue capital securities. No changes were made in the objectives, policies and processes from the previous periods.

#### Regulatory Qualifying Capital

Under existing BSP regulations, the determination of the Parent Company's compliance with regulatory requirements and ratios is based on the amount of the Parent Company's "unimpaired capital" (regulatory net worth) reported to the BSP, which is determined on the basis of regulatory policies, which differ from PFRS in some respects.

In addition, the risk-based capital ratio of a bank, expressed as a percentage of qualifying capital to risk-weighted assets, should not be less than 10.00% for both solo basis (head office and branches) and consolidated basis (parent bank and subsidiaries engaged in financial allied undertakings but excluding insurance companies). Qualifying capital and risk-weighted assets are computed based on BSP regulations. Risk-weighted assets consist of total assets less cash on hand, due from BSP, loans covered by hold-out on or assignment of deposits, loans or acceptances under letters of credit to the extent covered by margin deposits and other non-risk items determined by the MB of the BSP.

The BSP approved the booking of additional appraisal increment of ₱431.8 million in 2002 on properties and recognition of the same in determining the capital adequacy ratio, and booking of translation adjustment of ₱1.6 billion in 2002 representing the increase in peso value of the investment in foreign subsidiaries for purposes of the quasi-reorganization and rehabilitation of the Parent Company, provided that the same shall be excluded for dividend purposes.

The details of CAR, as reported to the BSP, as of December 31, 2014 and 2013 based on Basel III and Basel II, respectively, follow (amounts in millions):

	2014		2013		
Consolidated	Actual	Required	Actual	Required	
Tier 1 capital	₽71,507.5		₽62,211.8		
Tier 2 capital	13,040.3		12,856.9		
Gross qualifying capital	84,547.8		75,068.7		
Less required deductions	_		623.1		
Total qualifying capital	₽84,547.8	₽41,033.6	₽74,445.6	₽37,819.6	
Risk weighted assets	₽410,336.1		₽378,195.7	7/	
Tier 1 capital ratio	17.43%		16.45%		
Total capital ratio	20.60%		19.68%		
	2014		2013		
Parent Company	Actual	Required	Actual	Required	
Tier 1 capital	₽44,851.1	-	₽59,715.4		
Tier 2 capital	12,833.1		12,746.1		
Gross qualifying capital	57,684.2		72,461.5		
Less required deductions	_		14,735.8		
Total qualifying capital	₽57,684.2	₽37,502.6	₽57,725.7	₽34,049.6	
Risk weighted assets	₽375,026.3		₽340,496.0		
Tier 1 capital ratio	11.96%		17.54%		
Total capital ratio	15 38%		16.95%		

The Group and its individually regulated subsidiaries/operations have complied with all externally imposed capital requirement throughout the year.

On January 15, 2013, the BSP issued Circular No. 781, Basel III Implementing Guidelines on Minimum Capital Requirements, which provides the implementing guidelines on the revised risk-based capital adequacy framework particularly on the minimum capital and disclosure requirements for universal banks and commercial banks, as well as their subsidiary banks and quasi-banks, in accordance with the Basel III standards. The circular is effective on January 1, 2014.

The Circular sets out a minimum Common Equity Tier 1 (CET1) ratio of 6.00% and Tier 1 capital ratio of 7.50%. It also introduces a capital conservation buffer of 2.50% comprised of CET1 capital. The BSP's existing requirement for Total CAR remains unchanged at 10.00% and these ratios shall be maintained at all times.

Further, existing capital instruments as of December 31, 2010 which do not meet the eligibility criteria for capital instruments under the revised capital framework shall no longer be recognized as capital upon the effectivity of Basel III. Capital instruments issued under BSP Circular Nos. 709 and 716 (the circulars amending the definition of qualifying capital particularly on Hybrid Tier 1 and Lower Tier 2 capitals), starting January 1, 2011 and before the effectivity of BSP Circular No. 781, shall be recognized as qualifying capital until December 31, 2015. In addition to changes in minimum capital requirements, this Circular also requires various regulatory adjustments in the calculation of qualifying capital.

On June 27, 2014, the BSP issued Circular No. 839, *Real Estate Stress Test (REST) Limit for Real Estate Exposure*, which set a prudential limit for real estate exposures and other real estate properties of universal, commercial and thrift banks. REST will be undertaken for real estate exposure at an assumed write-off of 25.00%. The prudential REST limit which shall be complied at all times are 6.00% of CET1 ratio and 10.00% of CAR. The Circular is effective July 19, 2014.

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#### Surplus

The computation of surplus available for dividend declaration in accordance with SEC Memorandum Circular No. 11 issued in December 2008 differs to a certain extent from the computation following BSP guidelines. Surplus and Capital Paid in Excess of Par Value of the Parent Company amounting to ₱9.9 billion as of December 31, 2014 and 2013 which represents the balances of accumulated translation adjustment, accumulated equity in net earnings and revaluation increment from land that have been applied to eliminate the Parent Company's deficit through a quasi-reorganization in 2002 and 2000, are not available for dividend declaration without prior approval from the Philippine SEC and the BSP. Also, unrealized foreign exchange gains, except those attributable to cash and cash equivalents, unrealized actuarial gains, fair value adjustment or the gains arising from mark-to-market valuation, deferred tax asset recognized that reduced the income tax expense and increased the net income and retained earnings, adjustment due to deviation from PFRS/GAAP and other unrealized gains or adjustments, are excluded from the Parent Company's surplus available for dividend declaration.

In the consolidated financial statements, a portion of the Group's surplus corresponding to the net earnings of the subsidiaries amounting to ₱2.7 billion, ₱1.7 billion and ₱2.0 billion as of December 31, 2014, 2013 and 2012, respectively, is not available for dividend declaration. The accumulated equity in net earnings becomes available for dividends upon receipt of cash dividends from the investees.

#### Merger Incentives

In connection with the merger of the Parent Company with ABC, the BSP gave certain incentives and the more relevant incentives are:

- (a) Recognition of the fair value adjustments under GAAP and RAP books;
- (b) Full recognition of appraisal increment from the revaluation of premises, improvements and equipment in the computation of CAR.

The Parent Company and its individually regulated subsidiaries/operations have complied with all externally imposed capital requirement throughout the period.

# Internal Capital Adequacy Assessment Process (ICAAP) Implementation

In compliance with BSP Circular 639, the Parent Company has adopted its live ICAAP Document for 2011 to 2013. However, the BOD and the Management recognized that ICAAP is beyond compliance, i.e., it is about how to effectively run the Parent Company's operations by ensuring that the Parent Company maintains at all times an appropriate level and quality of capital to meet its business objective and commensurate to its risk profile. In line with its ICAAP principles, the Parent Company shall maintain a capital level that will not only meet the BSP CAR requirement, but will also cover all material risks that it may encounter in the course of its business. The ICAAP process highlights close integration of capital planning/strategic management with risk management. The Parent Company has in place a risk management framework that involves a collaborative process for assessing and managing identified Pillar 1 and Pillar 2 risks. The Parent Company complies with the required annual submission of updated ICAAP.

# Financial Performance

The following basic ratios measure the financial performance of the Group and the Parent Company:

	Consolidated			Parent Company			
		2013	2012		2013	2012	
		(As Restated - (	As Restated -		(As Restated -	(As Restated -	
	2014	Note 2)	Note 2)	2014	Note 2)	Note 2)	
Return on average equity (a/b)	6.06%	8.83%	13.89%	5.17%	9.52%	13.93%	
a) Net income	₽5,495,045	₽5,247,489	₽4,752,358	₽4,419,349	₽5,379,415	₽4,598,536	
b) Average total equity	90,699,918	59,456,656	34,214,726	85,521,555	56,500,721	33,016,153	
Return on average assets (c/d)	0.89%	1.11%	1.49%	0.77%	1.20%	1.46%	
c) Net income	₽5,495,045	₽5,247,489	₽4,752,358	₽4,419,349	₽5,379,415	₽4,598,536	
d) Average total assets	620,860,726	472,274,243	318,936,216	576,855,414	449,380,024	314,327,110	
Net interest margin on average							
earning assets (e/f)	3.22%	3.46%	2.64%	3.21%	3.42%	2.62%	
e) Net interest income	₽16,901,278	₽13,748,539	₽6,975,706	₽15,180,084	₽12,752,068	₽6,762,029	
f) Average interest earning assets	525,417,739	397,360,801	264,092,981	472,679,584	372,448,575	258,436,737	
Note: Average balances were the sum the end of the year divided by two (2)	, ,	d ending balance	s of the respectiv	ve statement of fi	inancial position	accounts as of	

#### 26. Service Fees and Commission Income

This account consists of:

		Consolidated			Parent Company		
		2013	2012				
		(As Restated -	(As Restated -				
	2014	Note 2)	Note 2)	2014	2013	2012	
Deposit-related	₽1,252,798	₽993,632	₽860,606	₽1,228,456	₽968,127	₽860,606	
Commissions	701,907	830,285	602,059	599,837	669,469	499,995	
Remittance	406,472	406,465	330,164	15,097	131,340	7,774	
Credit-related	387,535	133,691	82,414	374,698	122,803	82,413	
Trust fees (Note 33)	230,111	189,874	134,690	230,111	189,874	134,690	
Interchange fees	203,501	246,188		203,501	246,188	_	
Underwriting fees	136,265	307,348	101,389	_	_	_	
Awards revenue	84,899	32,435	_	84,899	32,435	_	
Miscellaneous	141,875	349,147	113,155	135,563	251,046	20,758	
	₽3,545,363	₽3,489,065	₽2,224,477	₽2,872,162	₽2,611,282	₽1,606,236	

Commissions include those income earned for services rendered on opening of letters of credit, handling of collection items, domestic/export/import bills and telegraphic transfers and sale of demand drafts, traveler's checks and government securities.

Interchange fees and awards revenue were generated from the credit card business acquired by the Parent Company through merger with ABC (Note 37).

#### 27. Net Insurance Premium and Benefits and Claims

#### Net insurance premium

This account consists of:

	2014	2013	2012
Gross earned premiums	₽3,296,925	₽2,977,320	₽1,358,141
Reinsurers' share of gross earned premiums	(1,284,152)	(1,161,210)	(831,737)
	₽2,012,773	₽1,816,110	₽526,404

# Net insurance benefits and claims

This account consists of:

	2014	2013	2012
Gross insurance contract benefits and claims			
paid	₽1,886,445	₽1,371,887	₱412,605
Reinsurers' share of gross insurance contract			
benefits and claims paid	(1,112,415)	(417,518)	(182,595)
Gross change in insurance contract liabilities	(254,152)	4,111,508	982,128
Reinsurers' share of change in insurance contract			
liabilities	767,619	(2,759,791)	(909,482)
	₽1,287,497	₽2,306,086	₽302,656

# 28. Miscellaneous Income and Expenses

#### Miscellaneous income

This account consists of:

	Consolidated				Parent Company		
		2013	2012				
		(As Restated -	(As Restated -				
	2014	Note 2)	Note 2)	2014	2013	2012	
Rental income (Note 30)	₽634,397	₽442,993	₽335,079	₽363,956	₽273,132	₽180,126	
Gain on sale/redemption of							
notes (Note 34)	622,983	28,373	_	622,983	28,373	_	
Recoveries (Note 35)	209,419	374,812	111,469	206,751	345,329	111,469	
Referral fees	97,715	55,124	_	_	_	_	
Sales deposit forfeiture	12,250	12,254	1,398	12,250	12,254	1,398	
Customs fees	11,702	13,774	14,595	11,702	13,774	14,595	
Gain from step up acquisition	_	63,605	_	-	_	_	
Share in net income of an							
associate (Note 12)	_	4,975	10,309	_	_	_	
Others	654,060	495,070	229,322	201,948	312,001	88,571	
	₽2,242,526	₽1,490,980	₽702,172	₽1,419,590	₽984,863	₽396,159	

In 2014, 'Recoveries' include collections on 'Receivable from SPV' amounting to ₱27.0 million.

The gain on step-up acquisition of ₱63.6 million in 2013 arose from the step-up acquisition of investment in PNB LII which was accounted for as disposal of the Group's equity investment in PNB LII, previously recognized as AFS investment, in exchange for the equity interest in PNB LII's assets and liabilities.

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# Miscellaneous expenses

This account consists of:

	Consolidated			Parent Company		
		2013	2012			
		(As restated -	(As restated -			
	2014	Note 2)	Note 2)	2014	2013	2012
Secretarial, janitorial and						- /*
messengerial	₽1,035,803	₱931,281	₽516,836	₽997,624	₽898,765	₽504,642
Insurance	952,240	897,130	592,239	913,679	869,000	579,664
Marketing expenses	558,712	752,459	397,119	523,658	701,248	361,744
Information technology	407,074	355,751	191,982	375,945	331,400	147,398
Management and other						
professional fees	340,559	330,036	217,111	266,756	264,109	159,090
Travelling	230,560	237,472	191,799	201,922	218,589	171,110
Litigation expenses	229,886	267,614	309,760	216,741	264,768	309,589
Postage, telephone and cable	188,800	195,113	116,611	135,873	141,187	78,214
Entertainment and						
representation	151,419	214,900	142,481	126,698	174,091	118,058
Repairs and maintenance	79,664	94,710	110,954	79,664	71,902	77,271
Fuel and lubricants	54,721	117,637	21,140	54,027	109,600	20,431
Freight	46,723	63,660	31,206	35,043	53,015	31,206
Others	537,467	824,061	580,198	23,252	729,878	531,901
	₽4,813,628	₽5,281,824	₱3,419,436	₽3,950,882	₽4,827,552	₽3,090,318

### 29. Retirement Plan

The Parent Company and certain subsidiaries of the Group, have separate funded, noncontributory defined benefit retirement plans covering substantially all its officers and regular employees. Under these retirement plans, all covered officers and employees are entitled to cash benefits after satisfying certain age and service requirements.

The amounts of net defined benefit liability in the statements of financial position follow:

	Consolid	lated	Parent Company	
	2014	2013	2014	2013
Retirement liabilities (included in 'Other				
Liabilities')	₽2,867,287	₱3,388,863	₽2,796,997	₱3,323,955
Net plan assets (included in 'Other Assets')	(5,709)	(5,532)	_	
	₽2,861,578	₽3,383,331	2,796,997	₽3,323,955

The Group's annual contribution to the retirement plan consists of a payment covering the current service cost, unfunded actuarial accrued liability and interest on such unfunded actuarial liability. The retirement plan provides each eligible employer with a defined amount of retirement benefit dependent on one or more factors such as age, years of service and salary.

As of December 31, 2014, the Parent Company has two separate retirement plans for the employees of PNB and ABC.

Consolidated	2014	

							50115					
						2014	4					
							Remeasure	ements in other c	Remeasurements in other comprehensive income	ncome		
			Net benefit costs*	costs*			Return on plan asset excluding amount	Actuarial changes arising from	Actuarial changes arising from changes in			
	January 1, 2014		Current Past service service cost	rvice Cost Net interest	Subtotal	Benefits paid	included in net interest	experience adjustments	financial assumptions	Subtotal	Contributions December 31, Subtotal by employer 2014	December 31, 2014
ension obligation <b>P5,364,975</b> value of plan	₽5,364,975	₱393,876	₽45,767	₽242,375	₽682,018	(₱543,913)	a <del>l</del>	₱920,585	₽113,397	₽1,033,982	- <del>d</del>	₽6,537,062
ssets	1,981,644	I	1	89,936	89,936	(543,913)	9,915	I	I	9,915	2,137,902	3,675,484
ement liability	₽3,383,331	₽393,876	₽45,767	₽152,439	₽592,082	<del>-d</del>	( <del>P</del> 9,915)	₱920,585	₽113,397	₽1,024,067	P113,397 P1,024,067 (P2,137,902) P2,861,578	₱2,861,578

							2013						
								Remeasu	rements in othe	Remeasurements in other comprehensive income	income		
		Assumed from business		Net benefit costs	it costs		1	Return on plan asset excluding amount	Actuarial changes arising from	Actuarial changes arising from changes in			
	January 1,	combination	Current	Ρį			Benefits	included in	experience	financial		Contributions December 31	December 31,
	2013	(Note 37)	service cost		cost Net interest Subtotal	Subtotal	paid	net interest	paid net interest adjustments assumptions	assumptions	Subtotal	Subtotal by employer	2013
lue of 1 obligation of plan	₱3,242,671	₱3,242,671 ₱1,589,861	₱401,578	₱1,700	₱256,974	₱660,252	( <del>P</del> 471,475)	4	P- P1,014,870 (P671,204)	(₱671,204)	₱343,666	₫	P- P5,364,975
	1,389,396	839,976	1	1	113,758		113,758 (471,475) (160,055)	(160,055)	1	1	(160,055)		270,044 1,981,644

						2014						
							Remeasure	ments in other c	Remeasurements in other comprehensive income	come		
							Return on		Actuarial			
							plan asset	Actuarial	changes			
			Net benefit costs	t costs			amount	cnanges arising from	arising irom chanoes in			
	January 1,	January 1, Current Past service	Past service			Benefits	included in	experience	financial		Contributions December 31,	December 31,
	2014	service cost	cost	cost Net interest	Subtotal	paid	net interest	adjustments	assumptions	Subtotal	Subtotal by employer	2014
t value of												
ision obligation	₽5,219,927	₽411,097	₽45,767	₽236,463	₽693,327	( <del>P</del> 539,947)	-d-	₽895,421	₽101,747	₱997,168	<del>d</del>	₽6,370,475
lue of plan												
ets	1,895,972	I	I	82,888	82,888	(539,947)	10,237	1	1	10,237	2,121,328	3,573,478
ment liability <b>₽3,323,955 ₽411,097 ₽45,767</b>	₱3,323,955	₽411,097	₽45,767	₽150,575	₽607,439	<del>-4</del>	(₱10,237)	₱895,421	₽101,747	₱986,931	P986,931 (P2,121,328) P2,796,997	₱2,796,997

						4	ratent Company						
					Á		2013						
								Remeasu	rements in othe	Remeasurements in other comprehensive income	ncome		
		A sommer of from					I	Return on plan asset	Actuarial	Actuarial changes			
		business		Net benefit costs	it costs	4		amount	arising from	changes in			
	January 1,	January 1, combination	Current Past service	Past service			Benefits	included in	experience	financial	S	Contributions December 31,	December 31,
	2013	(Note 37)	(Note 37) service cost	cost	cost Net interest	Subtotal	paid	net interest	adjustments assumptions	assumptions	Subtotal	Subtotal by employer	2013
ent value of				1			2	ı		:		ı	
ension obligation value of plan	₱3,141,154	nsion obligation #3,141,154 #1,589,861 #374,409 alue of plan	₱374,409	4	₱251,983	₱626,392	( <b>₽</b> 467,949)	₫.	₱1,005,443	P- P1,005,443 (P674,974)	₱330,469	<u>d</u>	P- P5,219,927
sets	1,317,810	1,317,810 839,976	I	1	109,766	109,766 109,766	(467,949)	(467,949) (158,593)	I	I	(158,593)		254,962 1,895,972
ement liability	₱1,823,344	nent liability P1,823,344 P749,885 P374,409	₱374,409	<del>- </del> <del>d</del>	₱142,217	₱516,626	<del>-</del> ₽–	₱158,593	₱1,005,443	P158,593 P1,005,443 (P674,974)	₱489,062	P489,062 (P254,962) P3,323,955	₱3,323,955

The average duration of the retirement liability at December 31, 2014 is 15.0 years.

				Paren	t Compai	ıy
	Con	solidated	Al	BC	PI	NB
	2014	2013	2014	2013	2014	2013
Discount rate	4.10% - 5.27%	4.90% - 5.98%	4.53%	4.90%	4.53%	5.67%
Salary rate increase	5.00% - 8.00%	5.00% - 10.00%	5.00%	5.00%	5.00%	5.00%
Estimated working lives	4.15 - 12.03	4.39 - 12.00	10.56	9.73	12.03	12.00

Shown below is the maturity analysis of the undiscounted benefit payments:

	Conso	lidated	Parent (	Company
	2014	2013	2014	2013
Less than one year	₽473,409	₽337,180	<b>₽</b> 454,659	₽331,096
More than one year to five years	1,663,591	345,114	1,620,445	310,723
More than five years to 10 years	2,984,475	1,319,837	2,891,956	1,259,757
More than 10 years to 15 years	4,299,687	816,579	4,102,677	666,924
More than 15 years	3,850,317	1,624,257	3,614,751	1,282,757

The fair values of plan assets by each class as at the end of the reporting periods are as follow:

	Consoli	dated	Parent Co	mpany
	2014	2013	2014	2013
Cash and cash equivalents	₽1,351,299	₽404,082	₽1,318,530	₽373,216
Equity investments:				
Financial institutions	723,663	682,552	720,709	681,086
Others	35,319	42,338	17,410	36,935
Debt investments:				
Private debt securities	1,074,737	252,643	1,056,841	237,783
Government securities	308,021	459,218	292,613	445,768
Unit investment trust funds	156,004	98,056	156,004	98,056
Loans and receivables	19,765	39,210	3,465	19,737
Interest and other receivables	9,413	4,765	9,144	4,116
	3,678,221	1,982,864	3,574,716	1,896,697
Accrued expenses	(2,737)	(1,220)	(1,238)	(725)
	₽3,675,484	₽1,981,644	₽3,573,478	₽1,895,972

All equity and debt investments held have quoted prices in an active market. The remaining plan assets do not have quoted market prices in an active market, thus, their fair value is determined using the discounted cash flow methodology, using the Parent Company's current incremental lending rates for similar types of loans and receivables.

The fair value of the plan assets as of December 31, 2014 and 2013 includes investments in the Parent Company shares of stock with fair value amounting to ₱720.7 million and ₱672.9 million, respectively (Note 34).

The plan assets have diverse investments and do not have any concentration risk.

The sensitivity analysis below has been determined based on reasonably possible changes of each significant assumption on the defined benefit obligation as of the end of the reporting period, assuming if all other assumptions were held constant:

		2	014	
	Consoli	idated	Parent C	ompany
	Possible		Possible	
	fluctuations	Increase	fluctuations	Increase
Discount rate	-1.00%	₽765,225	-1.00%	₽744,541
Salary increase rate	+1.00%	748,047	+1.00%	728,821
Employee turnover rate	+10.00%	25,083	+10.00%	18,939

		20	)13	
	Consoli	dated	Parent Co	ompany
	Possible		Possible	
	fluctuations	Increase	fluctuations	Increase
Discount rate	-1.00%	₽637,118	-1.00%	₽578,273
Salary increase rate	+1.00%	580,737	+1.00%	569,095
Employee turnover rate	+10.00%	26,994	+10.00%	24,241

Full actuarial valuations were performed to test the sensitivity of the defined benefit obligation to a 1.00% increment in salary increase rate, 1.00% decrement in the discount rate and a 10.00% improvement in the employee turnover rate. The results also provide a good estimate of the sensitivity of the defined benefit obligation to a 1.00% decrement in salary increase rate, 1.00% increment in the discount rate and a 10.00% increase in the employee turnover rate but with reverse impact.

The Group and the Parent Company employs asset-liability matching strategies to maximize investment returns at the least risk to reduce contribution requirements while maintaining a stable retirement plan. Retirement plans are invested to ensure that liquid funds are available when benefits become due, to minimize losses due to investment pre-terminations and maximize opportunities for higher potential returns at the least risk.

The current plan asset of the Group and the Parent Company is allocated to cover benefit payments in the order of their proximity to the present time. Expected benefit payments are projected and classified into short-term or long-term liabilities. Investment instruments that would match the liabilities are identified. This strategy minimizes the possibility of the asset-liability match being distorted due to the Group's and the Parent Company's failure to contribute in accordance with its general funding strategy.

#### 30. Leases

#### Operating Leases

Parent Company as Lessee

The Parent Company leases the premises occupied by majority of its branches (about 41.59% of the branch sites are Parent Company-owned). Some of its subsidiaries also lease the premises occupied by their Head Offices and most of their branches. The lease contracts are for periods ranging from 1 to 25 years and are renewable at the Group's option under certain terms and conditions. Various lease contracts include escalation clauses, most of which bear an annual rent increase of 10.00%.

Rent expense charged against current operations (included in 'Occupancy and equipment-related costs' in the statements of income) amounted to ₱1.1 billion, ₱820.3 million and ₱387.2 million in 2014, 2013 and 2012, respectively, for the Group, of which ₱705.3 million in 2014, ₱672.3 million in 2013 and ₱268.6 million in 2012 pertain to the Parent Company.

Future minimum rentals payable under non-cancelable operating leases follow:

	Consolic	lated	Parent Co	mpany
	2014	2013	2014	2013
Within one year	₽546,418	₽562,255	₽418,022	₽428,693
Beyond one year but not more than five years	1,156,258	936,730	767,527	755,109
More than five years	111,790	34,368	34,350	30,860
	₽1,814,466	₱1,533,353	₽1,219,899	₱1,214,662

# Parent Company as Lessor

The Parent Company has entered into commercial property leases on its investment properties. These non-cancelable leases have lease terms of one to five years. Some leases include escalation clauses (such as 5.00% per year). In 2014, 2013 and 2012, total rent income (included under 'Miscellaneous income') amounted to ₱634.4 million, ₱443.0 million and ₱335.1 million, respectively, for the Group and ₱364.0 million, ₱273.1 million and ₱180.1 million, respectively, for the Parent Company (Note 28).

Future minimum rentals receivable under non-cancelable operating leases follow:

_	Consolida	ated	Parent Con	npany
	2014	2013	2014	2013
Within one year	₽120,394	₽164,704	₽28,059	₽69,003
Beyond one year but not more than five years	123,850	121,707	30,994	56,979
More than five years	11,709	13,557	11,709	13,557
	₽255,953	₽299,968	₽70,762	₽139,539

#### Finance Lease

#### Group as Lessor

Leases where the Group substantially transfers to the lessee all risks and benefits incidental to ownership of the leased asset are classified as finance leases and are presented as receivable at an amount equal to the Group's net investment in the lease. Finance income is recognized based on the pattern reflecting a constant periodic rate of return on the bank's net investment outstanding in respect of the finance lease (EIR method). Lease payments relating to the period are applied against the gross investment in the lease to reduce both the principal and the unearned finance income.

Future minimum lease receivables under finance leases are as follows:

_	Consolidated		Parent Com	ıpany
	2014	2013	2014	2013
Within one year	₽1,470,290	₽1,146,191	₽14,120	₽2,809
Beyond one year but not more than five years	1,795,487	1,414,986	31,100	26,550
More than five years	58,500	116,058	58,500	75,850
Gross investment in finance lease contracts				
receivable (Note 10)	3,324,277	2,677,235	103,720	105,209
Less amounts representing finance charges	390,019	311,421	58,504	67,000
Present value of minimum lease payments	₽2,934,258	₽2,365,814	₽45,216	₽38,209

### 31. Income and Other Taxes

Under Philippine tax laws, the Parent Company and certain subsidiaries are subject to percentage and other taxes (presented as Taxes and Licenses in the statements of income) as well as income taxes. Percentage and other taxes paid consist principally of gross receipts tax and documentary stamp tax.

Income taxes include the corporate income tax, discussed below, and final taxes paid which represents final withholding tax on gross interest income from government securities and other deposit substitutes and income from the FCDU transactions. These income taxes, as well as the deferred tax benefits and provisions, are presented as 'Provision for income tax' in the statements of income.

Effective November 1, 2005, Republic Act (RA) No. 9337, an act amending the National Internal Revenue Code (NIRC of 1997), provides that the RCIT rate shall be 30.00% and interest allowed as a deductible expenses shall be reduced by 33.00% of interest income subjected to final tax.

MCIT of 2.00% on modified gross income is computed and compared with the RCIT. Any excess of MCIT over the RCIT is deferred and can be used as a tax credit against future income tax liability for the next three years. In addition, the Parent Company and certain subsidiaries are allowed to deduct NOLCO from taxable income for the next three years from the period of

FCDU offshore income (income from non-residents) is tax-exempt while gross onshore income (income from residents) is generally subject to 10.00% income tax. In addition, interest income on deposit placement with other FCDUs and offshore banking units (OBUs) is taxed at 7.50%. RA No. 9294 provides that the income derived by the FCDU from foreign currency transactions with non-residents, OBUs, local commercial banks including branches of foreign banks is taxexempt while interest income on foreign currency loans from residents other than OBUs or other depository banks under the expanded system is subject to 10.00% income tax.

Provision for income tax consists of:

		Consolidated	Parent Company			
		2013	2012		2013	2012
		(As Restated -	(As Restated -		(As Restated -	(As Restated -
	2014	Note 2)	Note 2)	2014	Note 2)	Note 2)
Current						
Regular	₽777,253	₽699,535	₽269,678	₽652,067	₽604,240	₽205,490
Final	741,989	490,487	637,167	674,058	430,879	621,892
	1,519,242	1,190,022	906,845	1,326,125	1,035,119	827,382
Deferred	(108,782)	(7,984)	32,770	43,082	(648)	58,399
	₽1,410,460	₽1,182,038	₽939,615	₽1,369,207	₽1,034,471	₽885,781

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The components of net deferred tax assets reported in the statements of financial position follow:

	Consolidated			Parent Company		
		2013	2012		2013	2012
		(As Restated -	(As Restated -		(As Restated -	(As Restated -
	2014	Note 2)	Note 2	2014	Note 2)	Note 2
Deferred tax asset on:						
Allowance for impairment, credit						
and other losses	₽4,851,051	₽4,989,951	₽4,298,106	₽4,669,376	₽4,836,632	₽4,279,273
Accumulated depreciation on	, ,			, ,		
investment properties	551,609	635,280	623,627	549,171	632,108	623,627
NOLCO	252,461	97,466	63,483		· –	_
Provision for IBNR	18,000	4,500	4,500	_	_	_
Net retirement liability	16,333	7,245	2,360	_	_	_
Accrued expenses	10,094	8,066	12,882	_	_	_
Excess of net provision for		ŕ	ĺ			
unearned premiums per PFRS						
over tax basis	8,248	13,055	4,162	_	_	_
Deferred reinsurance commission	3,850	10,035	6,616	_	_	_
MCIT	1,265	1,266	1,265	_	_	_
Unrealized foreign exchange losses	44	38,943	81	_	38,210	_
Others	10,442	301,109	290,583	10,442	301,109	280,184
	5,723,397	6,106,916	5,307,665	5,228,989	5,808,059	5,183,084
Deferred tax liability on:	- , - ,					
Fair value adjustment on						
investment properties	2,061,668	2,494,206	1,988,219	2,052,971	2,486,946	1,988,219
Fair value adjustments due to	,,	, . ,	, , .	, ,-	, ,-	, , .
business combination	1,223,767	1,351,766	_	1,223,767	1,351,766	_
Revaluation increment on land and	-,,	, ,		-,,	, ,	
buildings	736,436	736,436	_	736,436	736,436	_
Unrealized foreign exchange gains	75,456	_	_	75,456	_	_
Unrealized trading gains on	,			,		
financial assets at FVPL	38,549	77,584	141,835	38,549	77,584	141,835
Lease income differential between	00,01	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,	20,012	,	,
finance and operating lease						
method	36,546	18,655	_	_	_	_
Deferred acquisition cost	16,654	19,393	16,762	_	_	_
Unrealized gains on AFS	,	,	,,			
investments	2,025	10,730	1,833	2,029	11,127	1,833
Others	70,358	80,863	219,667	70,358	80,863	218,812
	4,261,459	4,789,633	2,368,316	4,199,566	4,744,722	2,350,699
	₽1,461,938	₽1,317,283	₽2,939,349	₽1,029,423	₽1,063,337	₽2,832,385
	1 1, 101,750	1 1,5 17,205	- =,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	1 1,027,720	11,000,001	1 2,002,000

The components of the Group's net deferred tax liabilities included in 'Other Liabilities' (Note 22) follow:

		2013	2012
		(As restated -	(As restated -
	2014	Note 2)	Note 2)
Deferred tax liability on:			
Fair value adjustments due to business combination	₽148,338	₽148,338	₽–
Accelerated depreciation on property and equipment	6,237	5,743	_
Rent receivables	66	80	83
Unrealized gains on AFS investments	32	386	8,856
Lease income differential between finance and operating lease method	_	1,999	18,655
Fair value adjustment on investment properties	_	1,513	97
Net retirement asset	_	1,269	_
Others	_	_	13,166
	154,673	159,328	40,857
Deferred tax asset on:			
NOLCO	13,173	30,277	30,143
Allowance for impairment, credit and other losses	1,801	4,257	_
Unrealized foreign exchange losses	_	1	_
Net retirement liability	_	_	6,163
Accumulated depreciation on investment properties	_	_	678
	14,974	34,535	36,984
	₽139,699	₽124,793	₽3,873

Provision for deferred tax charged directly to OCI during the year follows:

	Consolidated			Parent Company		
_	2014	2013	2012	2014	2013	2012
Net unrealized losses (gains) on						
AFS investments	₽9,059	(₱464)	₽23,948	₽9,098	(₱8,933)	₽19,029
Remeasurement losses on						
retirement plan	9,334	3,253	1,938	_	_	_

The movements in the net deferred tax assets of the Group include impact of CTA amounting to ₱2.6 million and ₱9.9 million in 2014 and 2013, respectively. The movements in the net deferred tax asset of the Parent Company include impact of CTA amounting to ₱0.1 million and ₱2.6 million in 2014 and 2013, respectively.

Based on the three-year financial forecast prepared by management and duly approved by the Executive Committee of the BOD, the Parent Company's net deferred tax assets of ₱5.2 billion and ₱5.8 billion as of December 31, 2014 and 2013, respectively is expected to be realized from its taxable profits within the next three years.

# Unrecognized Deferred Tax Assets

The Parent Company and certain subsidiaries did not recognize deferred tax assets on the following unused tax credit and losses and temporary differences since they believe that the related tax benefits will not be realized in the future:

	Consoli	idated	Parent Company		
	2014	2013	2014	2013	
Allowance for impairment and credit					
losses	<b>₽1,640,999</b>	₽847,463	₽1,601,551	₽794,874	
Retirement liability	839,099	997,186	839,099	997,187	
Accrued expenses	436,037	277,271	436,037	276,835	
NOLCO	211,606	206,860	_	_	
Derivative liabilities	13,279	48,925	13,279	48,925	
MCIT		7,110	_	_	
Others	187,172	173,114	118,901	38,690	
	₽3,328,192	₽2,557,929	₽3,008,867	₽2,156,511	

Details of the NOLCO of the Parent Company and its domestic subsidiaries follow:

Year Incurred	Amount	Used/Expired	Balance	Expiry Year
2010	₽256	₽256	₽_	2013
2011	85,165	85,165	_	2014
2012	115,521	<u> </u>	115,521	2015
2013	948,078	_	948,078	2016
2014	185,999	_	185,999	2017
	₽1,335,019*	₽85,421	₽1,249,598	

<sup>\*</sup>Balance includes NOLCO amounting to \$\mathbb{P}277,952\$ acquired from business combination

# Unrecognized Deferred Tax Liabilities

As of December 31, 2014, there was a deferred tax liability of ₱569.6 million (₱561.2 million in 2013) for temporary differences of ₱1.9 billion (₱1.9 billion in 2013) related to investment in certain subsidiaries. However, this liability was not recognized because the Parent Company controls whether the liability will be incurred and it is satisfied that it will not be incurred in the foreseeable future.

Details of the applied MCIT of the Parent Company and its domestic subsidiaries follow:

Year Incurred	Amount	Used	Balance	Expiry Year
2010	₽75,036	₽75,036	₽_	2013
2011	125,782	125,782	_	2014
2012	137,872	134,175	3,697	2015
2013	3,621	_	3,621	2016
2014	5,630	_	5,630	2017
	₽347,941	₽334,993	₽12,948	

In 2013, the Parent Company applied all of the excess MCIT over RCIT above including those acquired through the merger with ABC amounting to ₱134.29 million to defray its 2013 income tax liability.

The reconciliation between the statutory income tax rate to effective income tax rate follows:

	Consolidated			Parent Company		
		2013	2012		2013	2012
	(As	s Restated - (As	s Restated -	(As	s Restated - (As	s Restated -
	2014	Note 2)	Note 2)	2014	Note 2)	Note 2)
Statutory income tax rate	30.00%	30.00%	30.00%	30.00%	30.00%	30.00%
Tax effects of:						
FCDU income before tax	(6.05)	(5.16)	(14.21)	(7.20)	(5.17)	(14.74)
Net non-deductible expenses	16.34	7.43	6.64	23.14	7.15	5.39
Optional standard deduction	0.02	(0.27)	(0.09)	_	_	_
Tax-exempt income	(7.09)	(19.14)	(7.57)	(8.14)	(18.83)	(6.34)
Tax-paid income	(4.14)	(0.14)	(0.24)	(3.54)	0.24	(0.59)
Net unrecognized deferred tax assets	(8.65)	5.66	1.98	(10.61)	2.74	2.43
Effective income tax rate	20.43%	18.38%	16.51%	23.65%	16.13%	16.15%

Current tax regulations define expenses to be classified as entertainment, amusement and recreation and set a limit for the amount that is deductible for tax purposes. Entertainment, amusement and recreation expenses are limited to 1.00% of net revenues for sellers of services. EAR charged against current operations (included in 'Miscellaneous expense' in the statements of income) amounted to ₱151.4 million in 2014, ₱214.9 million in 2013, and ₱142.5 million in 2012 for the Group, and ₱126.7 million in 2014, ₱174.1 million in 2013, and ₱118.1 million in 2012 for the Parent Company (Note 28).

#### 32. Earnings Per Share

The earnings per share of the Group, attributable to equity holders of the Parent Company, are calculated as follows:

		2014	2013 (As Restated - Note 2)	2012 (As Restated - Note 2)
a)	Net income attributable to equity holders	D= 4=0 ((0	D5 146 215	,
	of the Parent Company	₽5,358,669	₽5,146,315	₽4,742,527
b)	Weighted average number of common shares for basic earnings per share			
	(Note 25)	1,163,938	1,067,822	672,785
c)	Basic earnings per share (a/b)	₽4.60	₽4.82	₽7.05

# 33. Trust Operations

Securities and other properties held by the Parent Company in fiduciary or agency capacities for its customers are not included in the accompanying statements of financial position since these are not assets of the Parent Company. Such assets held in trust were carried at a value of \$\mathbb{P}65.8\$ billion and \$\mathbb{P}56.3\$ billion as of December 31, 2014 and 2013, respectively (Note 35). In connection with the trust functions of the Parent Company, government securities amounting to \$\mathbb{P}711.8\$ million and \$\mathbb{P}1.3\$ billion (included under 'AFS Investments') as of December 31, 2014 and 2013, respectively, are deposited with the BSP in compliance with trust regulations.

Trust fee income in 2014, 2013 and 2012 amounting to ₱230.1 million, ₱189.9 million and ₱134.7 million, respectively, is included under 'Service fees and commission income' (Note 26).

In compliance with existing banking regulations, the Parent Company transferred from surplus to surplus reserves the amounts of ₱13.6 million, ₱9.5 million and ₱9.7 million in 2014, 2013 and 2012, respectively, which correspond to 10.00% of the net income realized in the preceding years from its trust, investment management and other fiduciary business until such related surplus reserve constitutes 20.00% of its regulatory capital. In 2013, an additional ₱136.3 million was transferred by the Parent Company from surplus to surplus reserve which corresponds to reserves allotted to the trust business acquired from ABC.

### 34. Related Party Transactions

### Regulatory Reporting

In the ordinary course of business, the Parent Company has loans and other transactions with its subsidiaries and affiliates, and with certain Directors, Officers, Stockholders and Related Interests (DOSRI). Under the Parent Company's policy, these loans and other transactions are made substantially on the same terms as with other individuals and businesses of comparable risks. The amount of direct credit accommodations to each of the Parent Company's DOSRI, 70.00% of which must be secured, should not exceed the amount of their respective deposits and book value of their respective investments in the Parent Company.

In the aggregate, DOSRI loans generally should not exceed the Parent Company's equity or 15.00% of the Parent Company's total loan portfolio, whichever is lower. As of December 31, 2014 and 2013, the Group and Parent Company were in compliance with such regulations.

The information relating to the DOSRI loans of the Group and Parent Company follows:

	Consolidated		Parent Company		
_	2014	2013	2014	2013	
Total Outstanding DOSRI Accounts* Percent of DOSRI accounts granted prior to effectivity of BSP Circular No. 423 to total	₽12,749,637	₱3,557,857	₽12,749,637	₽3,557,857	
loans Percent of DOSRI accounts granted after effectivity of BSP Circular No. 423 to total	4.20%	1.40%	4.48%	1.45%	
loans	4.20%	1.40%	4.48%	1.45%	
Percent of DOSRI accounts to total loans Percent of unsecured DOSRI accounts to total	4.20%	1.40%	4.48%	1.45%	
DOSRI accounts (Forward)	0.01%	1.52%	0.01%	1.52%	

	Consolidated		Parent Company	
	2014	2013	2014	2013
Percent of past due DOSRI accounts to total				
DOSRI accounts	0.00%	0.00%	0.00%	0.00%
Percent of nonaccruing DOSRI accounts to total				
DOSRI accounts	0.00%	0.00%	0.00%	0.00%
*111		D 1 201	J D 1 70 C: II:	

December 31, 2013.

In accordance with existing BSP regulations, the reported DOSRI performing loans exclude loans

extended to certain borrowers before these borrowers became DOSRI.

On January 31, 2007, BSP Circular No. 560 was issued providing the rules and regulations that govern loans, other credit accommodations and guarantees granted to subsidiaries and affiliates of banks and quasi-banks. Under the said Circular, total outstanding exposures to each of the bank's subsidiaries and affiliates shall not exceed 10.00% of a bank's net worth, the unsecured portion of which shall not exceed 5.00% of such net worth. Further, the total outstanding exposures to subsidiaries and affiliates shall not exceed 20.00% of the net worth of the lending bank. BSP Circular No. 560 is effective on February 15, 2007.

#### Related Partie

Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions. The Group's related parties include:

- key management personnel, close family members of key management personnel and entities which are controlled, significantly influenced by or for which significant voting power is held by key management personnel or their close family members;
- significant investors;
- subsidiaries, joint ventures and associates and their respective subsidiaries; and
- post-employment benefit plans for the benefit of the Group's employees.

Details on significant related party transactions of the Group and the Parent Company follow (transactions with subsidiaries have been eliminated in the consolidated financial statements). Transactions reported under subsidiaries represent companies where the Parent Company has control. Transactions reported under other related parties represent companies which are under common control.

	2014							
Category	Amount/ Volume	Outstanding Balance	Nature, Terms and Conditions					
LTG								
Deposit liabilities		₽4,973,846	Peso-denominated savings deposits with annual rates ranging from 1.56% to 1.75% and maturity terms ranging from 3 to 6 months					
Interest expense	₽90,717		Interest expense on deposit liabilities					
Trading gains	735,385		Sale of 161,978,996 common shares in VMC at current market price of ₱4.5 per share					
Gain on sale of convertible notes	608,433		Gain on sale of VMC convertible notes at the minimum bid price of ₱3.5 per share					
(Forward)								

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	2014						
Category	Amount/ Volume	Outstanding Balance	Nature, Terms and Conditions				
Subsidiaries							
Receivables from customers		₽1,575,000	Revolving credit line with interest rates ranging from 3.10% to 3.35% and maturity terms of less than 90 days; Term loan maturing in 2017 with 3.85%				
Loan commitments		745 618	nominal rate; Unsecured Loan commitments				
Due from other banks		708,388					
Accounts receivable		107,630	Advances to finance deficit in pension liability, remittance cover and additional working capital; Non-interest bearing, unsecured, payable on demand				
Accrued interest receivable		4,181	Interest accrual on receivables from customers				
Deposit liabilities		3,921,455	maturity terms ranging from 30 days to 1 year				
Bills payable		1,725,696	Foreign currency-denominated bills payable with interest rates ranging from 0.25% to 2.50% and maturity terms ranging from 30 to 729 days				
Due to banks		183,430					
Accrued interest payable		28,511	Accrued interest on deposit liabilities and bills payable				
Interest income	₽30,261		Interest income on receivables from customers				
Interest expense	108,511		Interest expense on deposit liabilities and bills payable				
Rental income	30,041		Rental income from 3-year lease agreement, with escalation rate of 10.00% per annum				
Securities transactions:							
Purchases	2,022,150		Outright purchase of securities				
Sales	535,877		Outright sale of securities				
Trading gains	14,754		Gain from sale of investment securities				
Loan releases	2,448,000		Loan drawdowns				
Loan collections	1,473,000		Settlement of loans and interest				
Net withdrawals  Affiliates	754,538		Net withdrawals during the period				
Receivables from customers		12,292,943	Secured by hold-out on deposits, government				
receivables from edistorners		12,272,743	securities, real estate and mortgage trust indenture;				
			Unimpaired; With interest rates ranging from 2.75%				
			to 10.00% with maturities terms ranging from 1 year to 15 years and payment terms ranging from monthly				
			payments to quarterly payments				
Loan commitments		997,894					
Due from other banks		385,879	With annual fixed interest rates ranging from 0.01%				
Due from other ounks		363,677	to 4.50% including time deposits with maturity term of up to 90 days				
Accrued interest receivable Operating lease		56,546 203	Interest accrual on receivables from customers Advance rental deposits received for 2 years and				
Deposit liabilities		6,089,810	3 months With annual rates ranging from 0.02% to 1.73% and				
Other liabilities		36,978	maturity terms ranging from 30 days to 1 year Charitable donations and liabilities for lease				
Interest income	448,141		payments Interest income on receivables from customers and due from other banks, including income earned from				
			partial redemption of VMC convertible notes				
Interest expense Rental income	23,759 30,942		Interest expense on deposit liabilities Monthly rental income				
(E. D.							

(Forward)

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-	A ma a 4 /	Outstandin	2014
Category	Amount/ Volume	Outstanding Balance	Nature, Terms and Conditions
Rental expense	₽9,653		Monthly rental payments with terms ranging from 24 to 240 months
Fees and commission expense	9		Expense on professional fees on service agreement
Other income	170		Premiums collected
Other expense	4,024		Claims expense, service and referral fees
Securities transactions:			
Purchases	91,501		Outright purchase of securities
Sales	1,216		Outright sale of securities
Trading gains	2		Gain from sale of investment securities
Loan releases	14,772,677		Loan drawdowns
Loan collections	7,107,688		Settlement of loans and interest
Net deposits	1,163,388		Net deposits during the period
Key Management Personnel		D17 072	Hansing large to senion officers.
Loans to officers		₽16,073	
an malanan	2 1 40		Secured and unimpaired Loan drawdowns
Loan releases	3,140		Settlement of loans and interest
Loan collections Officers	5,621		Settlement of toans and interest
Receivable from customers		285,967	Loans with interest rates ranging from 0.50% to
cectivable from eastomers		203,707	8.00% and maturity terms ranging from 1 month to
			25 years; Includes lease option on car plan
			agreements; Collateral includes bank deposit hold-
			out, real estate and chattel mortgages
Net loan collections	86,470		Net loan collections for the period
	,		
	Amount/	Outstanding	2013
Category	Volume	Balance	Nature, Terms and Conditions
LTG			
Deposit liabilities		₽6,136,100	Peso-denominated demand deposits with rates
			ranging from 0.65% to 2.28%; due on demand
nterest expense	₽792		Interest expense on deposit liabilities
Subsidiaries		(00,000	December 2011 Income 101 Construence 1 interest and
Receivables from customers		600,000	Revolving credit lines with fixed annual interest rat of 4.25% and maturity of less than 90 days
			Unsecured and unimpaired.
Accounts receivable		56,236	Advances to finance deficit in pension liability,
100041110 1000114010		20,230	remittance cover and additional working capital;
			Non-interest bearing, unsecured, payable on deman
Deposit liabilities		4,675,993	With annual rates ranging from 0.10% to 3.00% and
			maturity ranging from 30 days to 1 year
Bills payable		2,340,539	Foreign currency-denominated bills payable with
			fixed annual interest rate of 1.03% and maturity ten of 180 days; unsecured
Accrued interest payable		11,421	Interest on deposit liabilities and bills payable
Oue to banks		178,614	Clearing accounts for funding and settlement of
		170,011	
oue to banks			remittances
		435,055	remittances With annual fixed rates ranging from 0.01% to
		435,055	With annual fixed rates ranging from 0.01% to
Due from other banks		435,055	With annual fixed rates ranging from 0.01% to 4.50% including time deposits with maturities of up to 90 days
Oue from other banks	21,695	435,055	With annual fixed rates ranging from 0.01% to 4.50% including time deposits with maturities of up to 90 days Interest income on receivables from customers
	21,695 32,715	435,055	With annual fixed rates ranging from 0.01% to 4.50% including time deposits with maturities of up to 90 days Interest income on receivables from customers Interest expense on deposit liabilities and bills
Due from other banks  nterest income nterest expense	32,715	435,055	With annual fixed rates ranging from 0.01% to 4.50% including time deposits with maturities of up to 90 days Interest income on receivables from customers Interest expense on deposit liabilities and bills payable
Oue from other banks  Interest income Interest expense		435,055	With annual fixed rates ranging from 0.01% to 4.50% including time deposits with maturities of up to 90 days Interest income on receivables from customers Interest expense on deposit liabilities and bills payable Rental income from 3-year lease agreement, with
Oue from other banks  Interest income Interest expense Other income	32,715 19,485	435,055	With annual fixed rates ranging from 0.01% to 4.50% including time deposits with maturities of up to 90 days Interest income on receivables from customers Interest expense on deposit liabilities and bills payable Rental income from 3-year lease agreement, with escalation rate of 10.00% per annum
Oue from other banks  Interest income interest expense Other income Other expense	32,715	435,055	With annual fixed rates ranging from 0.01% to 4.50% including time deposits with maturities of up to 90 days Interest income on receivables from customers Interest expense on deposit liabilities and bills payable Rental income from 3-year lease agreement, with
Oue from other banks  Interest income interest expense Other income Other expense	32,715 19,485 2,188	435,055	With annual fixed rates ranging from 0.01% to 4.50% including time deposits with maturities of up to 90 days Interest income on receivables from customers Interest expense on deposit liabilities and bills payable Rental income from 3-year lease agreement, with escalation rate of 10.00% per annum Utilities expense
Due from other banks  Interest income Interest expense Other income Other expense Securities transactions:	32,715 19,485	435,055	With annual fixed rates ranging from 0.01% to 4.50% including time deposits with maturities of up to 90 days Interest income on receivables from customers Interest expense on deposit liabilities and bills payable Rental income from 3-year lease agreement, with escalation rate of 10.00% per annum Utilities expense  Outright purchase of securities Outright sale of securities
Due from other banks  Interest income Interest expense Other income Other expense Securities transactions: Purchases	32,715 19,485 2,188 2,676,109	435,055	With annual fixed rates ranging from 0.01% to 4.50% including time deposits with maturities of up to 90 days Interest income on receivables from customers Interest expense on deposit liabilities and bills payable Rental income from 3-year lease agreement, with escalation rate of 10.00% per annum Utilities expense Outright purchase of securities

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			2013
Category	Amount/ Volume	Outstanding Balance	Nature, Terms and Conditions
Loan releases	₱4,038,000	Darance	Loan drawdowns
Loan collections	4,002,000		Settlement of loans and interests
Net deposits	4,123,696		Net deposits during the period
Affiliates	.,125,000		Tier de posito daring tire period
Receivables from customers		₽4,627,954	USD Term Loan with repricing interest rates ranging from 3.75% to 4.79% and maturity terms from 3 to 7 years; Secured - \$\psi 3.3\$ billion and unsecured - \$\psi 1.3\$ billion with no impairment; Collaterals include bank deposits hold-out, government securities, real estates and chattel mortgages
Sales contract receivables		105,750	Receivables arising from sale of investment property; Non-interest bearing loan, payable within one year; Secured and unimpaired
Accrued interest receivables		10,193	Interest accrual on receivables from customers
Bills payable		40,034	Foreign currency-denominated bills payable with fixed annual interest rate of 1.77% and maturity term of 181 days, no collateral
Deposit liabilities		4,926,422	With annual rates ranging from 0.38% to 1.73% and maturity terms ranging from 30 days to 1 year
Accrued interest payable Due from other banks		1,417 148,864	Interest on deposit liabilities and bills payable With annual fixed interest rates ranging from 0.01 % to 4.50 % including time deposits with maturities of up to 90 days and savings with interest rate of 13.00%
Interest income	186,041		Interest income on receivables from customers
Interest expense	27,153		Interest expense on deposit liabilities
Rental income	25,380		Rental income from 10-year agreement, with annual escalation rate of 5.00% starting on sixth year of the lease term
Rental expense	7,111		Monthly rental payments to related parties with term ranging from 24 to 240 months
Other income	33,104		Gain from sale of investment property
Other expense	2,784		Expense on professional fees on service agreement
Securities transactions:			
Purchases	11,959,458		Outright purchase of securities
Sales	1,748,599		Outright sale of securities
Trading gains	77,800		Gain from sale of investment securities
Loan releases	3,425,380		Loan drawdowns
Loan collections	7,273,098		Settlement of loans and interest
Net deposits	3,653,446		Net deposits during the period
<b>Key Management Personnel</b>			
Loans to officers		18,554	Housing loans to senior officers; Secured and unimpaired
Loan releases	4,880		Loan drawdowns
Loan collections	4,009		Settlement of loans and interest
Officers			
Receivables from customers		372,437	Loans with interest rates ranging from 0.50% to 16.50% and maturity terms ranging from 1 month to 25 years; Collateral includes bank deposit hold-out, real estate and chattel mortgages
Net loan collections	34,153		Net loan collections for the period
		ked in PNR-Makati	(formerly, ABC). Loan amount before any loan releases and

<sup>\*</sup>Amount includes P2.51 billion receivables from custocollections during the year amounts to P5.78 billion.

Transactions of subsidiaries with other related parties

	2014				
_	Amount/	Outstanding			
Category	Volume	Balance	Nature, Terms and Conditions		
Receivable from customers		₽268,114	Loans and advances of PNB GRF to PAL		
Other liabilities		386	Insurance premium payable of PNB GRF		
			to PNB Gen		
Interest income	₽23		Interest earned by PNB GRF from the time deposits		
			placed with PNB Hong Kong Branch.		
Management fee expense	8,958		Bank service fee charged by PNB - HK Branch		
Remittance IT expenses	12,095		IT equipment rental expenses and IT related fees		
			charged by PNB Head Office based on remittance		
			type and transaction volume.		
			2013		
_	Amount/	Outstanding			
Category	Volume	Balance	Nature, Terms and Conditions		
Receivable from customers		₽355,480	Short-term loans to PAL with interest rate of 5.25%;		
			secured with chattel mortgage on PAL's airplane's		
			spare parts, loan value of 50%		
Other liabilities		86	Insurance premium payable of PNB GRF		
			to PNB Gen		
Interest income	₽11		Interest earned by PNB GRF from the time deposits		
			placed with PNB Hong Kong Branch.		
Management fee expense	8,461		Bank service fee charged by PNB - HK Branch		
Remittance IT expenses	12,611		IT equipment rental expenses and IT related fees		
			charged by PNB Head Office based on remittance		
			type and transaction volume.		
Guarantee fees	11		Fee income received from the fellow subsidiary for a		
			guarantee issued by PNB GRF		
Dividends	17,529		Interim dividends declared was settled by offsetting		
			against the inter-company receivable from PNB		
			resulting from the transfers of Pangarap Loans		

The 'Pangarap Loans', which are all-purpose credit facilities fully secured by customer's deposits pledged with either PNB Hong Kong Branch or other PNB overseas branches, mainly comprise the consumer lending activity of PNB GRF. On March 19, 2004, the Parent Company and PNB GRF entered into an agreement where the Parent Company agreed to undertake all impaired Pangarap Loans of PNB GRF. PNB GRF transfers the impaired loans at their carrying values on a quarterly basis or when aggregate carrying value of the impaired loans amounts to HK\$2.0 million, whichever comes earlier. Subject to BOD approval, PNB GRF regularly declares special dividends (recognized as a liability). These special dividends are being offset against the intercompany receivables from the Parent Company.

In June 2013, the Parent Company and PNB GRF agreed to amend the settlement procedure on defaulted Pangarap Loans. Under the new settlement procedure, the Parent Company, in which the pledged deposits of the defaulted Pangarap Loans are placed with, remit the corresponding defaulted amounts (including accrued interests, surcharges and other related charges) from the pledged deposits of the defaulted customers to PNB GRF. The remitted amounts are being offset against the intercompany receivables from the Parent Company.

As of December 31, 2014 and 2013, the Parent Company's financial assets at FVPL include equity securities traded through PNB Securities with a fair value of ₱210.5 million and ₱247.5 million, respectively. The Parent Company recognized trading gains amounting to ₱19.5 million in 2014, ₱35.1 million in 2013 and ₱194.5 million in 2012 from the trading transactions facilitated by PNB Securities.

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The related party transactions shall be settled in cash. There are no provisions for credit losses in 2014, 2013 and 2012 in relation to amounts due from related parties.

The Group accounts for its investments in OHBVI as a subsidiary although the Group holds less than 50.00% of OHBVI's issued share capital on the basis of the voting rights of 42.78% assigned by certain stockholders to the Parent Company under a voting trust agreement. There are no other transactions with OHBVI during the year.

#### Outsourcing Agreement between the Parent Company and PNB SB

Sale of ₱6.0 Billion Consumer Loans to PNB SB

On January 8, 2014, the Bank entered into a "Deed of Assignment" with PNB SB, for the sale, on a without recourse basis, housing (including contract-to-sell loans) and motor vehicle loans with a total value of ₱6.0 billion. The agreement includes the assignment of the promissory notes and other relevant credit documents as well as collateral/s and other accessory contract thereto.

The total consideration for the assigned loans amounted to ₱6.0 billion, which was paid by PNB SB in 2014. As of December 31, 2014, the outstanding balance of the assigned loans amounted to ₱5.1 billion.

Relative to the Deed of Assignment, the Parent Company and PNB SB executed a memorandum of agreement for the services agreed to be outsourced by the Parent Company, pertaining to the assigned loan portfolio to ensure the servicing and maintenance of the assigned loans will continue with the least inconvenience to the clients/borrowers.

PNB SB accrued service liabilities amounting to ₱5.7 million in connection with the services rendered by the Parent Company on the assigned loans. The balance remains to be unpaid as of December 31, 2014.

### VMC Convertible Notes and Common Shares

As of December 31, 2013, the Parent Company holds convertible notes with face amount of ₱353.4 million, recorded under 'Unquoted debt securities' and 161,978,996 common shares, recorded under 'AFS investments', issued by VMC, an affiliate of the Group. Each of the investment has a carrying value of ₱1.0 (one peso). In March 2014, VMC redeemed a portion of the convertible notes for a total price of ₱330.3 million, the same amount of gain was recorded under 'Interest income' in the statement of income of the Parent Company. In April 2014, the Parent Company sold the remaining convertible notes to LTG at ₱3.50 for every ₱1.0 convertible note. The Parent Company recognized a gain on sale of convertible notes amounting to ₱608. 4 million, booked under 'Miscellaneous income' in the statement of income of the Parent Company (Note 28). Also in April 2014, the Parent Company sold its investment in common shares of VMC to LTG, at current market price of ₱4.54 per share resulting in a gain of ₱735.4 million recorded under 'Trading and investment securities gains - net' in the statement of income of the Parent Company. The sale of VMC shares to LTG was facilitated by PNB Securities.

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# Compensation of Key Management Personnel

The compensation of the key management personnel follows:

	(	Consolidated			Parent Company		
	2014	2013	2012	2014	2013	2012	
Short-term employee benefits							
(Note 20)	₽524,193	₽366,873	₽135,347	₽459,759	₽316,922	₽118,187	
Post-employment benefits	47,844	47,381	19,642	47,844	47,381	19,138	
	₽572,037	₽414,254	₽154,989	₽507,603	₽364,303	₽137,325	

Members of the BOD are entitled to a per diem of ₱0.05 million for attendance at each meeting of the Board and of any committees, and other non-cash benefit in the form of healthcare plans and insurance. In 2014 and 2013, total per diem given to the BOD amounted to ₱44.3 million and ₱17.8 million, respectively, recorded in 'Miscellaneous expenses' in the statements of income. Directors' remuneration covers all PNB Board activities and membership of committees and subsidiary companies.

#### Joint Ventures

The Parent Company and EPPI signed two Joint Venture Agreement (JVA) for the development of two real estate properties of the Parent Company included under 'Investment properties' and with carrying values of \$\mathbb{P}\$1.2 billion. EPPI and the Group are under common control. These two projects are among the Parent Company's strategies in reducing its non-performing assets.

The Parent Company contributed the aforementioned properties into the Joint Venture (JV) as approved by BSP. EPPI, on the other hand, contributed its resources and technical expertise for the completion of the said JV. The Parent Company is prohibited to contribute funds for the development of the JV. Hence, there are no receivables from each party with respect to the JV. Income from the sale of the properties under the JV will be shared by the Parent Company and EPPI in accordance with the terms of the JVAs. These JVAs do not qualify as a joint venture arrangement under PFRS 11.

#### Transactions with Retirement Plans

Management of the retirement funds of the Group and the Parent Company is handled by the PNB Trust Banking Group (TBG). The fair values and carrying values of the funds of the Parent Company amounted to ₱3.6 billion and ₱1.9 billion as of December 31, 2014 and 2013, respectively.

Relevant information on assets/liabilities and income/expense of the retirement plan assets as of and for the year ended December 31, 2014 and 2013 follows:

	Consoli	Consolidated		mpany
	2014	2013	2014	2013
Investment in PNB Shares	₽720,709	₽672,923	₽720,709	₽672,923
Deposits with PNB	40,291	24,217	37,935	24,158
Investment in UITF	156,004	98,056	156,004	98,056
Total Fund Assets	₽917,004	₽795,196	₽914,648	₽795,137
Unrealized loss on HFT (PNB				
shares)	<b>(₽30,945)</b>	(₱37,211)	(₱30,945)	(₱37,211)
Interest income	991	1,655	989	1,591
	(29,954)	(35,556)	(29,956)	(35,620)
Trust fees	(3,870)	(3,521)	(4,714)	(3,141)
Fund Loss	<b>(₽33,824)</b>	(₱39,077)	<b>(₽34,670)</b>	(₱38,761)

As of December 31, 2014 and 2013, the retirement fund of the Group and the Parent Company include 9,008,864 PNB shares and 7,833,795 PNB shares classified under HFT. There are no limitations and restrictions over the PNB shares while the corresponding voting rights are exercised by a trust officer or any of its designated alternate officer of TBG.

In addition to the regular retirement funds, TBG also manages the funds of the Parent Company's employee investment plans.

### Other fund managed by TBG

The TBG manages the sinking fund established by PSC to secure its borrowings with the Parent Company. As of December 31, 2013, the sinking fund amounted to ₱5.3 billion. The PSC bonds being guaranteed by the sinking fund matured on February 15, 2014.

Trust fee income earned by TBG amounted to  $\cancel{P}0.2$  million,  $\cancel{P}0.6$  million and  $\cancel{P}0.2$  million in 2014, 2013 and 2012, respectively.

#### 35. Provisions, Contingent Liabilities and Other Commitments

In the normal course of business, the Group makes various commitments and incurs certain contingent liabilities that are not presented in the financial statements including several suits and claims which remain unsettled. No specific disclosures on such unsettled assets and claims are made because any such specific disclosures would prejudice the Group's position with the other parties with whom it is in dispute. Such exemption from disclosures is allowed under PAS 37, *Provisions, Contingent Liabilities and Contingent Assets.* The Group and its legal counsel believe that any losses arising from these contingencies which are not specifically provided for will not have a material adverse effect on the financial statements.

### Asset Pool 1

In November 1994, the BSP, Maybank and the Parent Company executed a Memorandum of Agreement (MA) providing for the settlement of Maybank's \$\mathbb{P}3.0\$ billion liabilities to the BSP. Under this MA, the Parent Company is jointly and severally liable with Maybank for the full compliance and satisfaction of the terms and conditions therein. The MA provides for the creation of an escrow fund to be administered by the BSP where all collections from conveyed assets and certain annual guaranteed payments required under the MA are to be deposited.

Relative to the sale of the Parent Company's 60.00% interest in Maybank, the Parent Company has requested the BSP to consider the revision of the terms of the MA to, among others, (a) delete the provision on the annual guaranteed payments in consideration of an immediate payment by the Parent Company of an agreed amount, and (b) exclude Maybank as a party to the MA. On May 7, 1997, the BSP approved the Parent Company's request to amend the terms of the MA, subject to the following conditions among others:

- a) The Parent Company shall remit ₱150.0 million to the escrow account out of the proceeds from sale:
- b) The Parent Company shall remit to the escrow account an amount equivalent to 50.00% of any profit that may be realized by the Parent Company on account of the sale; and
- c) If the amount in the escrow account has not reached the total of ₱3.0 billion by June 30, 2013, the difference shall be paid by the Parent Company by way of a debit to its regular account with the BSP.

On November 28, 1997, the Parent Company remitted ₱150.0 million in compliance with item (a).

NOTES TO FINANCIAL STATEMENTS

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The Parent Company's remaining investment in Maybank was sold on June 29, 2000. The sale was approved by the BSP on August 16, 2000.

On August 17, 2007, the Parent Company and the BSP amended certain provisions of the MA as follows:

- 1. The Parent Company will no longer act as the collecting agent for the BSP on the conveyed assets (Asset Pool 1);
- 2. The Parent Company will no longer remit the amount collected from the Asset Pool 1 to the escrow account;
- 3. BSP will revert to the Parent Company all the Asset Pool 1 accounts categorized as sugar and sugar-related accounts; and
- 4. The Parent Company will submit to BSP acceptable collaterals with an appraised value of at least ₱300.0 million as substitute for the sugar-related loans under Asset Pool 1.

On the same date, the Parent Company executed a real estate mortgage over certain investment properties with an aggregate fair value of ₱300.0 million in favor of the BSP (Note 13).

As of December 31, 2012, the total trust assets of the escrow account maintained with the BSP amounted to ₱2.7 billion with an average yield of 5.49%.

On February 7, 2013, the BSP accepted the Parent Company's proposal to make an early payment to settle Maybank's ₱3.0 billion obligation to the BSP in exchange of the assets under the escrow fund. The real estate collaterals pledged to BSP were also released as a result of settlement of the obligation to BSP. Further, recoveries collected from Asset Pool 1 amounting to ₱43.5 million and ₱306.1 million were recognized by the Parent Company as income in 2014 and 2013, respectively, under 'Miscellaneous income' in the statements of income.

#### NSC Loan

As discussed in Note 10, in 2004, the Parent Company sold the outstanding loans receivable of \$\text{P}5.3\$ billion from National Steel Corporation (NSC) to SPV companies under the provisions of RA No. 9182. On October 10, 2008, simultaneous to the denial of their application in the Philippine courts for injunctive relief, the SPV companies filed a Notice of Arbitration with the Singapore International Arbitration Centre ("SIAC"). Mainly, the SPV companies claimed damages and a suspension of payments on the ground that the consortium of banks (the banks) and the Liquidator breached a duty to settle pre-closing real estate taxes (taxes due as of October 14, 2004) due on the NSC Plant Assets and to deliver to them titles to NSC's Plant Assets free from all liens and encumbrances. However, the banks and the Liquidator dispute the assertions that pre-closing taxes were in arrears, invoking under an installment agreement executed between the Liquidator and the City of Iligan. As part of the agreement to sell the plant assets to the SPV companies, the Liquidator assumed responsibility of settling and paying the Plant Assets' pre-closing real estate taxes, while the SPV companies assumed the responsibility of updating the post-closing taxes (taxes due after October 14, 2004). Consequently, all pre-closing real estate taxes due on the plant assets have been paid in accelerated basis on December 18, 2008.

On October 13, 2008, after the commencement of the arbitration but before the arbitral panel was constituted, the SPV companies filed, as a preservatory measure, a petition for injunctive relief against the NSC Liquidator, NSC Secured Creditors, and NSC Stockholders so that the arbitration proceedings under SIAC will not be rendered moot. On October 14, 2008, the Singapore High Court granted the petition and restrained the NSC Liquidator, the NSC Secured Creditors and the NSC Shareholders, jointly and severally, substantially from declaring the SPV companies in default and declaring all installments due until the arbitration proceeding at the SIAC is settled.

Thereafter, upon application by the Parent Company for a variation of the injunction and an order of the Singapore High Court, the SPV companies remitted \$\mathbb{P}750.0\$ million cash in place of the Standby Letter of Credit which they undertook to provide under the Asset Purchase Agreement, subject to the condition that the amount shall not be subject to any set-off pending an award from the arbitration proceedings.

On January 26, 2009, the Parent Company applied for an Order to compel the SPV companies to issue another Standby Letter of Credit of \$\mathbb{P}1.0\$ billion which they likewise undertook to provide under the Asset Purchase Agreement, but this application was denied on March 5, 2009 by the Singapore High Court. The denial of the second variation (the \$\mathbb{P}1.0\$ billion Standby Letter of Credit) was elevated to the Court of Appeals of Singapore but the same was also denied on September 11, 2009, without prejudice, however, to resort to the same reliefs before the Arbitration Panel.

In April 2010, the Arbitral Panel was constituted. The Parent Company filed therein an application to discharge or vary the injunction. On July 7, 2010, the Arbitration Panel issued a ruling denying the Parent Company's application for a discharge of the injunction issued by the Singapore High Court, while no ruling was made on the application to vary the injunction order.

Consequently, the main issues for alleged breach of the Asset Purchase Agreement, damages and suspension of payments were heard before the Arbitration Panel. On May 9, 2012, the Arbitration Panel issued a Partial Award in favor of the SPV companies, including such reliefs as payment of a certain sum of money and transfer of clean titles on the plant assets under the name of NSC by the bank consortium and the NSC Liquidator in favor of the SPV companies. The Parent Company, one of the members of the consortium, holds a forty-one percent (41.00%) interest in the claim, and has already set aside the appropriate reserve provision for the same.

Meanwhile, on July 9, 2012, the bank consortium filed with the Singapore High Court a Petition to Set Aside the Partial Award rendered by the Arbitration Panel.

On July 31, 2014, the Singapore High Court issued a Judgment in favor of the bank consortium setting aside the Arbitral Award in its entirety. On September 01, 2014, the SPV companies filed before the Singapore Court of Appeal a Notice of Appeal. On January 26, 2015, the case was heard

On March 31, 2015, Singapore Court of Appeal issued a Decision upholding the Singapore High Court's Decision in part, i.e., setting aside the monetary portions of the Arbitral Award that rendered the bank consortium not liable for certain sums of money. Parties to file submissions before the Singapore Court of Appeal pertaining to the issue on cost and consequential order.

Movements of provisions for legal claims both for the Group and the Parent Company are as follows:

	2014	2013	2012
Balance at beginning of the year	₽1,582,080	₽1,575,270	₽874,950
Acquired from business combination	_	195,971	
Provisions (Note 16)	58,568	_	834,259
Reclassification and settlements	_	(189,161)	(133,939)
	₽1,640,648	₽1,582,080	₽1,575,270

### Tax Assessment

In the ordinary course of the Group's operations, certain entities within the Group have pending tax assessments/claims which are in various stages of protest/appeal with the tax authorities, the amounts of which cannot be reasonably estimated. Management believes that the bases of said protest/appeal are legally valid such that the ultimate resolution of these assessments/claims would not have material effects on the consolidated financial position and results of operations.

# **BSP** Reporting

The following is a summary of various commitments, contingent assets and contingent liabilities at their equivalent peso contractual amounts:

	Consol	lidated	Parent Company		
_	2014	2013	2014	2013	
Trust department accounts					
(Note 33)	<b>₽</b> 65,817,031	₽56,334,549	<b>₽</b> 65,817,031	₽56,334,549	
Standby letters of credit	11,281,048	13,165,263	11,117,621	13,097,044	
Deficiency claims receivable	21,292,747	11,722,138	21,276,212	11,712,687	
Credit card lines	13,996,427	11,239,863	13,996,427	11,239,863	
Shipping guarantees issued	32,732	1,481,927	32,732	939,494	
Other credit commitments	974,377	974,377	974,377	974,377	
Inward bills for collection	676,610	660,197	675,050	657,007	
Other contingent accounts	326,693	504,525	298,329	416,802	
Outward bills for collection	430,230	477,220	91,333	195,893	
Confirmed export letters of credit	490,015	82,513	490,015	82,513	
Unused commercial letters of			ŕ		
credit	44,280	66,664	44,280	66,664	
Items held as collateral	51	64	37	50	

### 36. Offsetting of Financial Assets and Liabilities

The amendments to PFRS 7, which is effective January 1, 2013, require the Group to disclose information about rights of offset and related arrangements (such as collateral posting requirements) for financial instruments under an enforceable master netting agreements or similar arrangements. The effects of these arrangements are disclosed in the succeeding tables.

#### Financial assets

			2014			
				Effect of remaining	rights of set-off	
			Net amount	(including rights to	set off financial	
		Gross amounts	presented in	collateral) that do no	ot meet PAS 32	
		offset in	statements of	of	fsetting criteria	
Financial assets recognized at	Gross carrying	accordance with	financial		Fair value of	
end of reporting period by	amounts (before	the offsetting	position	Financial	financial	Net exposure
type	offsetting)	criteria	[a-b]	instruments	collateral	[c-d]
	[a]	[b]	[c]	[d]		[e]
Derivative assets						
(Notes 9 and 23)	₽1,083,714	₽-	₽1,083,714	₽50,360	₽-	₽1,033,354

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			2013			
		Gross amounts offset in	Net amount presented in statements of	Effect of remaining r (including rights to s collateral) that do no of	et off financial	
Financial assets recognized at	Gross carrying	accordance with	financial		Fair value of	
end of reporting period by	amounts (before	the offsetting	position	Financial	financial	Net exposure
type	offsetting)	criteria	[a-b]	instruments	collateral	[c-d]
	[a]	[b]	[c]	[d]		[e]
Derivative assets						
(Notes 9 and 23)	₽7,853,279	₽7,760,445	₽92,834	₽678	₽_	₽92,156

#### Financial liabilities

			2014			1/61
		Gross amounts offset in	Net amount presented in statements of	Effect of remaining (including rights to collateral) that do n of	set off financial	
Financial liabilities recognized at end of reporting period by type	Gross carrying amounts (before offsetting)	accordance with the offsetting criteria	financial position [a-b]	Financial instruments	Fair value of financial collateral	Net exposure [c-d]
	[a]	[b]	[c]	[d]	1000	[e]
Derivative liabilities (Note 18)	₽663	₽_	₽663	₽625	₽_	₽38
Securities sold under agreements to repurchase	4400000		4400704		45.050 (54.	
(Notes 9 and 19)*	14,085,961	_	14,085,961	-	17,352,674	
Total	<b>₽14.086.624</b>	₽-	₽14.086.624	₽_	₽17,352,674	₽38

\* Included in bills and acceptances payable in the statements of financial position

			2013			
		Gross amounts offset in	Net amount presented in statements of	Effect of remaining (including rights to collateral) that do n	set off financial	
Financial liabilities recognized	Gross carrying	accordance with	financial		Fair value of	
at end of reporting period by type	amounts (before offsetting)	the offsetting criteria	position [a-b]	Financial instruments	financial collateral	Net exposure [c-d]
	[a]	[b]	[c]	[d]		[e]
Derivative liabilities (Note 18) Securities sold under	₽14,070,601	₽13,907,534	₽163,067	₽678	₽_	₽162,389
agreements to repurchase (Notes 9 and 19)* Bills payable (Notes 9, 10	2,246,319	_/=	2,246,319	-	2,739,206	-
and 19)	112,646	-	112,646	_	2,585,532	_
Total	₽16,429,566	₽13,907,534	₱2,522,032	₽678	₽5,324,738	₽162,389
			2.2	•		

<sup>\*</sup> Included in bills and acceptances payable in the statements of financial position

The amounts disclosed in column (d) include those rights to set-off amounts that are only enforceable and exercisable in the event of default, insolvency or bankruptcy. This includes amounts related to financial collateral both received and pledged, whether cash or non-cash collateral, excluding the extent of over-collateralization.

### 37. Business Combination

As discussed in Note 1, on February 9, 2013, the Parent Company acquired 100.00% of voting common stock of ABC, a listed universal bank (Note 1). The acquisition of ABC was made to strengthen the Parent Company's financial position and enlarge its operations.

The Parent Company accounted for the business combination with ABC under the acquisition method of PFRS 3. The Group has elected to measure the non-controlling interest in the acquiree at proportionate share of identifiable assets and liabilities.

#### Assets acquired and liabilities assumed

In accordance with PFRS 3, the Parent Company determined the assets acquired and liabilities assumed from the business combination and made an assessment of their fair values. The Parent Company used external and in-house appraisers to value ABC's real properties while a professional service organization was hired to value the intangible asset and equity values of the acquired subsidiaries.

The final fair values of the identifiable assets and liabilities of ABC and its subsidiaries as at the date of acquisition follow:

Fair value of the net assets recognized on acquisition date

	recognized on acquisition date	
		Parent Company
Assets		1 2
Cash and other cash items	₽3,138,220	₽2,855,899
Due from BSP	44,481,495	44,064,998
Due from other banks	12,514,442	3,417,949
Interbank loans receivable	4,310,711	2,865,627
Financial assets at FVPL	6,502,108	2,664,734
AFS investments	18,691,568	12,546,639
Loans and receivables	92,267,493	82,716,610
Investment in subsidiaries	_	7,041,988
Property and equipment (Note 11)	6,457,066	5,777,851
Investment properties (Note 13)	6,707,094	6,415,074
Deferred tax assets	104,819	_
Intangible assets (Note 14)	2,349,941	2,289,732
Other assets	731,583	655,859
Total assets	₱198,256,540	₽173,312,960
Liabilities		
Deposit liabilities		
Demand	₽52,098,658	₽50,621,429
Savings	61,989,407	59,568,536
Time	27,090,192	20,443,446
	141,178,257	130,633,411
Financial liabilities at FVPL	3,877,768	38,358
Bills and acceptances payable	3,480,045	3,420,045
Accrued taxes, interest and other expenses	1,679,656	1,474,622
Subordinated debt*	4,498,919	4,498,919
Deferred tax liabilities	1,835,101	1,684,989
Other liabilities	8,336,264	3,572,454
Total liabilities	164,886,010	145,322,798
Fair values of net identifiable assets and liabilities		
assumed	₽33,370,530	₽27,990,162

<sup>\*</sup>On March 6, 2013 the Parent Company exercised the option to redeem the subordinated debt issued by ABC prior to its maturity on March 6, 2018. The subordinated debt was redeemed at its face value of P4.5 billion.

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The business combination resulted in recognition of goodwill which is determined as follows:

Purchase consideration transferred	₽41,505,927
Add: Proportionate share of the non-controlling interest in the net assets of ABC	2,768,380
Acquisition-date fair value of previously held interest in	_,, ,
subsidiaries	2,471,630
Less: Fair values of net identifiable assets and liabilities assumed	33,370,530
Goodwill	₽13,375,407

The goodwill arising from acquisition consists largely of the synergies and economies of scale expected from combining the operations of PNB and ABC. None of the goodwill recognized is expected to be deductible for income tax purposes.

The proportionate share and measurement of the non-controlling interests and previously held interest in PNB LII, ACB, ALFC, ABCHK and OHBVI have been determined based on the equity values of these subsidiaries.

For tax reporting purposes, the total gross contractual amount of receivables acquired by the Group as of February 9, 2013 was ₱97.5 billion, while the corresponding allowance for credit losses and unearned interest discount amounted to ₱5.1 billion and ₱0.2 billion, respectively. For financial reporting purposes, the acquired loans and receivables were initially carried at fair value. Deferred tax liability on fair value adjustments amounted to ₱1.4 billion, of which, ₱0.2 billion was offset against the deferred tax asset carried by the Parent Company.

The fair value of the 423,962,500 common shares issued as consideration for the net assets of ABC and its subsidiaries was determined on the basis of the closing market price of PNB common shares as of February 9, 2013 (Note 1).

From the date of acquisition up to December 31, 2013, ABC and its subsidiaries have contributed ₱7.5 billion to the Group's revenue and a loss of ₱1.2 billion to the Group's income before income tax. If the combination had taken place at the beginning of the year, contribution to the Group revenue and the income before income tax would have been ₱10.2 billion and ₱40.5 million, respectively.

An analysis of cash flows arising from the business combination follows:

Net cash acquired arising from the business combination (under investing activities)	₽64,444,868
Less transaction costs attributable to issuance of shares	
(under financing activities)	84,792
Net cash inflow from the business combination	₽64,360,076

On April 26, 2013, the Group filed a request for a ruling from the BIR seeking confirmation that the statutory merger of PNB and ABC is a tax-free merger under Section 40(C)(2) of the National Internal Revenue Code of 1997 as amended (Tax Code). As of December 31, 2014, the ruling request is still pending with the Law Division of the BIR. The Group believes that the BIR will issue such confirmation on the basis of BIR Preliminary Ruling No. 01-2008 (dated September 28, 2008) whereby the BIR held that the statutory merger of PNB and ABC complies with Revenue Memorandum Ruling (RMR) No. 1-2001, subject to the submission of the merger documents and documents pertaining to the assets and liabilities transferred. RMR No. 1-2001 provides the fact

pattern that should be present in order to secure BIR confirmation for a tax-free Section 40(C)(2)transaction.

As of December 31, 2014, the Group had submitted the required merger documents and other documents pertaining to the assets and liabilities transferred to the BIR.

# 38. Events After Reporting Date

Issuance of syndicated term loan

The Parent Company is looking to raise term funding as part of its liability management initiatives and in preparation for Basel III requirements on liquidity coverage and net stable funding ratios. The proceeds of the loan will also finance long-term asset growth in line with its three-year strategic plan. The Parent Company has appointed a Bank to arrange a US\$150.0 million threeyear syndicated term loan in this regard. It may increase the deal size in case of an oversubscription.

Sale of partial interest ownership in Japan-PNB Leasing

On January 2015, the Parent Company entered into a share sale purchase agreement with IBJ Leasing Co. Ltd. (IBJ) to sell its 15.00% interest ownership for a total consideration of ₱102.6 million. Such agreement is subject to warranties and closing conditions, as agreed by the parties, which may warrant the adjustment on the consideration. The Parent Company recognized gain from sale amounting to \$\frac{1}{2}66.2\$ million from the transaction. Management assessed that the partial disposal of interest ownership in Japan-PNB Leasing did not result in loss of control.

# 39. Approval of the Release of the Financial Statements

The accompanying financial statements of the Group and of the Parent Company were authorized for issue by the Parent Company's BOD on March 27, 2015.

#### 40. Notes to Statements of Cash Flows

The Group applied creditable withholding taxes against its income tax payable amounting to ₱582.6 million, ₱132.7 million and ₱195.3 million in 2014, 2013 and 2012, respectively. In 2013, the Group applied MCIT against its income tax payable amounting to \$\frac{1}{2}468.5\$ million.

In 2014, the Group and the Parent Company reclassified some of its AFS investment securities, which were previously classified as HTM investments, back to its original classification amounting to ₱22.7 billion and ₱21.3 billion, respectively (Note 9).

In 2014, properties with carrying value of ₱3.0 million were reclassified by the Parent Company from property and equipment to investment property while \$\mathbb{P}74.0\$ million were reclassified by the Group from investment property to property and equipment (Notes 11 and 13).

For the Group, investment properties acquired through foreclosure and rescission amounted to ₱1.3 billion, ₱2.4 billion and ₱806.3 million in 2014, 2013 and 2012, respectively. For the Parent Company, investment properties acquired through foreclosure and rescission amounted to ₱1.2 billion, ₱2.2 billion and ₱806.3 million in 2014, 2013 and 2012, respectively.

The interest income received by the Group for year ended December 31, 2013 includes collection of accrued interest receivable, amounting to \$\mathbb{P}1.1\$ billion, acquired from business combination.

The interest expense paid by the Group for the year ended December 31, 2013 includes settlement of accrued interest payable, amounting to \$\frac{2}{2}20.5\$ million, assumed from business combination.

In 2013, the merger of the Parent Company and ABC resulted in the acquisition of net assets amounting to ₱33.4 billion and ₱28.0 billion by the Group and the Parent Company, respectively (Note 37).

Depreciation and amortization expenses include fair value amortization of property and equipment, investment properties and intangible assets amounting to \$\mathbb{P}648.9\$ million and ₱417.3 million for the years ended December 31, 2014 and 2013, respectively.

#### 41. Report on the Supplementary Information Required Under Revenue Regulations (RR) No. 15-2010

On November 25, 2010, the Bureau of Internal Revenue issued Revenue Regulations (RR) 15-2010 to amend certain provisions of RR 21-2002. The Regulations provide that starting 2010 the notes to financial statements shall include information on taxes, duties and license fees paid or accrued during the taxable year.

The Parent Company paid or accrued the following types of taxes for the tax period January to December 2014 (in absolute amounts).

### 1. Taxes and licenses

	Amount
Gross receipts tax	₱925,240,787
Documentary stamp taxes	561,529,564
Real estate tax	123,292,935
Local taxes	39,183,068
Others	44,660,590
	₽1,693,906,944

#### 2. Withholdings taxes

	Amount
Expanded withholding taxes	₽171,164,416
Final income taxes withheld on interest on deposits and yield on deposit substitutes	295,455,095
Withholding taxes on compensation and benefits	1,026,318,087
VAT withholding taxes	1,041,132
Other final taxes	26,809,047
	₽1,520,787,777

#### Tax Cases and Assessments

As of December 31, 2014, the Parent Company has no final tax assessment but has outstanding cases filed in courts for various claims for tax refund. Management is of the opinion that the ultimate outcome of these cases will not have a material impact on the financial statements of the Parent Company.

#### **SCOPE OF BUSINESS**

he Philippine National Bank, the country's first universal bank, is the fourth largest privately-owned Philippine commercial bank in terms of total assets as of December 30, 2014. The Bank was established by the Government of the Philippines in 1916. As an instrument of economic development, PNB led the industry through the years with its agricultural modernization program and trade finance support for the country's agricultural exports, pioneering efforts in the OFW remittance business, as well as the introduction of many innovations such as bank on wheels, computerized banking, ATM banking, mobile money changing, domestic traveler's checks, and electronic filing and payment system for large taxpayers. PNB has the largest number of overseas offices and one of the largest domestic branch networks among local banks.

The Bank's principal commercial banking activities include deposit-taking, lending, bills discounting, trade finance, foreign exchange dealings, fund transfers/remittance servicing, asset management, a full range of retail banking and trust services, and treasury operations. Through its subsidiaries, the Bank engages in thrift banking; full banking services in China and the United Kingdom; banking services in Hong Kong; and a number of diversified financial and related businesses such as remittance servicing in the United States, Canada, Hong Kong, and France; investment banking; life and non-life insurance; stock brokerage; and leasing and financing services.

The Bank's customers include the corporate, public utilities (PUs), the middle-market, retail market, the Philippine Government, National Government agencies (NGAs), local government units (LGUs), and government-owned and controlled corporations (GOCCs).

**MANAGEMENT'S DISCUSSION** AND ANALYSIS

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The financial statements have been prepared in accordance with Philippine Financial Reporting Standards (PFRS).

#### **Financial Condition**

#### 2014 vs. 2013

The Group's consolidated assets reached \$\frac{1}{2}625.4\$ billion as of December 31, 2014, higher by \$\frac{1}{2}9.1\$ billion compared to P616.3 billion total assets reported by the Group as of December 31, 2013. Changes (more than 5%) in assets were registered in the following accounts:

- Loans and Receivables (L&R) expanded to \$\text{P316.3}\$ billion in December 2014, \$\text{P42.0}\$ billion or 15.3% higher as compared to its December 2013 level of P274.3 billion mainly due to loan releases implemented in the current year to various corporate borrowers.
- Financial Assets at Fair Value Through Profit or Loss at \$\text{P17.4}\$ billion grew by 48.7% or \$\text{P5.7}\$ billion from P11.7 billion attributed mainly to purchases of various investment securities and increase in segregated fund assets.
- Interbank Loans Receivable was at P7.7 billion as of December 31, 2014, a decrease of P0.7billion from P8.4 billion as of December 31, 2013 due mainly to maturing interbank lending transactions to various banks.
- Available for Sale Investments went down to P63.1 billion as of December 31, 2014, P17.2 billion lower than the \$\text{P80.3}\$ billion level as of December 31, 2013 attributable mainly to the reclassification of P22.7 billion investment securities to Held to Maturity Investments two years after the sale of a significant amount of Held to Maturity Securities in October 2011. Held to Maturity Investments now stood at P23.0 billion.
- Due from BangkoSentralngPilipinas decreased by P47.4 billion from P153.2 billion to P105.8 billion accounted for by Special Deposit Accounts which dropped by P45 billion to fund various loan releases. Cash and Other Cash Items increased by P2.8 billion from P11.8 billion to P14.6 billion. Due from Other Bankswent up by P0.7 billion from P14.9 billion to P15.6 billion.
- Investment Properties decreased by P1.2 billion from P21.5 billion to P20.3 billion due to disposal of foreclosed properties
- Intangible assets were lower at \$\mathbb{P}2.3\$ billion in view of the amortization of merger-related core deposits and customer relations intangibles.
- Other assets and Deferred Tax Assets were higher by P1.8 billion and P0.1 billion from P3.4 billion to P5.2 billion and from P1.3 billion to P1.5 billion, respectively.

Consolidated liabilities decreased by P7.5 billion from P533.9 billion as of December 31, 2013 to P526.4 billion as of December 31, 2014. Major changes in liability accounts were as follows:

Deposit Liabilities was lower by P14.8 billion from P462.4 billion to P447.6 billion. Demand deposits declined by \$\frac{P}{2}3.8\$ billion. The decline in deposits was due to a shift of funds by depositors to the stock rights offer of the Bank in the 1st quarter of this year. P6.75 billion

LTNCD were redeemed in March and October 2014.

- Financial liabilities at Fair value through profit or loss was higher at \$\mathbb{P}10.9\$ billion from last year's \$\mathbb{P}8.1\$ billion attributed to the increase in segregated fund liabilities of PNB Life.
- Bills and Acceptances Payable increased by P5.9 billion from P13.2 billion to P19.1 billion accounted for by interbank borrowings under repurchase agreement with foreign banks. Income Tax Payable increased by P38 million from P48million to P86million

Total equity accounts improved by P16.8 billion, from P82.3 billion as of December 31, 2013 to a high of P99.1 billion as of December 31, 2014 on account of significant increases attributed to the following:

- P11.6 billion proceeds from the issuance of 162.9 million common shares in line with the stock rights offering in February 2014
- P5.5 billion net income for the twelve months period ended December 31, 2014
- P1.2 billion increase in net unrealized gain(loss) on AFS adjustments and P0.2 billion increase in non-controlling interests.

offset by the P1.0 billion downward adjustment in remeasurement losses on Retirement Plan, P0.4 billion decline in FX translation.

#### 2013 vs. 2012

As of end of the first year of PNB-Allied Bank merger, the Group's consolidated assets expanded to P616.3 billion as of December 31, 2013, P288.0 billion or 87.7% higher compared to P328.3 billion of PNB as of December 31, 2012. The increase is inclusive of some P198.2 billion assets of the former Allied BankingCorporation (ABC) at fair values of February 9, 2013, the effective date of the merger.

Changes (more than 5%) in assets were registered in the following accounts:

- Cash, Due from BSP and Due from Banks of the merged Bank totaled P179.9 billion, 284.4% or P133.1 billion higher compared to the December 31, 2012 level of P46.8 billion. The increase came from Deposits with the BSP which grew by P116.0 billion while the increases in Cash and Other Cash Items and Due from Banks accounts of P6.2 billion and P10.8 billion respectively, pertain mainly to ABC accounts which were brought in to the merged Bank.
- Interbank Loans Receivable was at P8.4 billion as of December 31, 2013 or a decrease of 27.0% compared to the December 31, 2012 level of P11.5 billion due mainly to interbank lending transactions to various banks in December 2012.
- Securities Held Under Agreements to Resell as of December 31, 2012 of P18.3 billion represents lending transactions of the Bank with the BSP.
- Financial Assets at Fair ValueThrough Profit or Loss at P11.7 billion grew by P7.7 billion from P4.0 billion accounted for by the P7.1 billion Segregated Fund Assets designated as financial asset at FVPL. This account refers to the considerations from unit-linked insurance contracts received by PNB Life Insurance, Inc. (PNB Life) in designated funds. Segregated fund assets and the corresponding segregated fund liabilities are designated as financial assets and liabilities at FVPL and are evaluated at fair value basis in accordance with a documented risk management or investment strategy.
- Available for Sale Investments went up to P80.3 billion as of December 31, 2013, P13.3 billion or 19.9% higher than the P67.0 billion level as of December 31, 2012 considering net acquisition of various securities as well as AFS securities holdings from the former ABC.
- Loans and Receivables now stood at P274.3 billion, from P144.2 billion as of December 31,

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- 2012 attributable mainly to the \$\frac{P}{92.3}\$ billion total loans brought in by the former ABC to the merged Bank, of which more than 80% are corporate accounts. New loan releases to various corporate borrowers also contributed to the increase in Loans and Receivables.
- Investment Properties was P21.5 billion, up by P6.0 billion from the P15.5 billion reported as of December 31, 2012. This came from the P5.7 billion ROPA accounts of the former ABC.
- Property and Equipment (PPE) amounted to P19.8 billion as of December 31,2013, an increase of P6.4 billion from the December 31, 2012 level of P13.4 billion on account of the merged PPE accounts of former ABC.
- Investment in Associate had a zero balance as of December 31, 2013 compared to the P2.4 billion as of December 31, 2012 primarily due to the increase in ownership of PNB in Allied Commercial Bank (ACB) from 39% to 90% after the merger. Since ACB is now a subsidiary, the investment of PNB in ACB is now consolidated line-by-line in the financial statements. Moreover, the P5.0 million remaining investment in an associate as of December 31, 2013 was included under Other Assets.
- The P13.4 billion Goodwill as of December 31, 2013 represents the difference between the fair value of the identified ABC net assets and liabilities at the time of the merger and the market value of the 423.962 million PNB shares issued in line with the merger.
- Of the P2.4 billion Intangible Assets, P2.0 billion represents customer relationship and core deposits acquired by the Group through business combination. These intangible assets are initially measured at their fair value at the date of acquisition. The fair value of these intangible assets reflects expectations about the probability that the expected future economic benefits embodied in the asset will flow to the Group.
- Other Assets and Deferred Tax Assets amounted to P3.4 billion and P1.3 billion as of December 31, 2013 compared to P1.8 billion and P2.9 billion as of December 31, 2012, respectively.
- The total consolidated liabilities of the merged bank increased by P242.2 billion from P291.7 billion as of December 31, 2012 to P533.9 billion of the merged Bank as of December 31, 2013. Major changes in liability accounts were as follows:
  - Deposit Liabilities, representing 87% of total liabilities of the merged Bank stood at P462.4 billion, higher by P221.5 billion compared to the December 2012 level of P240.9 billion, attributed to ABC deposit balances. Demand, Savings and Time deposits increased by P97.2 billion, P92.7 billion and P31.6 billion, respectively.
  - Financial Liabilities at FVPL increased by P1.6 billion to P8.1 billion as of December 31, 2013 from P6.5 billion as of December 31, 2012. The increase was primarily due to the P7.3 billion segregated fund liabilities from ABC subsidiary PNB Life partly offset by the redemption of the P6.0 billion subordinated notes issued on June 19, 2009. The subordinated note and segregated fund liabilities are part of a group of financial instruments that are managed on a fair value basis, in accordance with the Group's documented risk management and investment strategy.
  - Accrued Expenses Payable and Other Liabilities also increased from \$\mathbb{P}3.9\$ billion and \$\mathbb{P}17.3\$ billion respectively, to \$\mathbb{P}5.5\$ billion and \$\mathbb{P}34.8\$ billion, respectively as of December 31, 2013. Increase in Other Liabilities of \$\mathbb{P}17.7\$ billion came mainly from the other liabilities of the former ABC.
  - Income Tax Payable decreased by P0.1 billion from P0.2billion to P0.1billion
- The consolidated equity now stood at P82.3 billion as of December 31, 2013, up by P45.7 billion from P36.5 billion as of December 31, 2012. The increase in capital accounts was accounted for by the following:

- P41.4 billion market value of 423,962,500 PNB common shares issued in line with the PNB-ABC merger
- P5.2 billion net income for the year ended December 31, 2013
- P1.3 billion increase in the accumulated translation adjustment account.
- P3.0 billion increase in non-controlling interest

### partly offset by:

- P4.6 billion mark-to-market loss on AFS
- P0.5 billion additional actuarial losses taken up in compliance with PAS 19.

#### 2012 vs. 2011

- The Group's consolidated assets expanded to P328.3 billion as of December 31, 2012, P16.7 billion or 6.0% higher compared to P311.6 billion as of December 31, 2011. Significant changes (more than 5%) in assets were registered in the following accounts:
  - Loans and Receivables grew by 14.8% or P18.1 billion, from P125.6 billion to P144.2 billion, attributable mainly to new loan releases during the period.
  - Available for Sale Investments increased by P14.7 billion, from P52.3 billion to P67.0 billion, attributed mainly to purchases of government securities.
  - Investment Properties decreased from £18.5 billion to £15.5 billion, primarily due to sale of foreclosed properties and provision for loss on a certain property which was destroyed by fire
  - Due from Other Banks decreased by P2.4 billion, from P6.4 billion to P4.0 billion.
  - Financial Assets at Fair Value Through Profit or Loss was lower by P2.9 billion, from P6.9 billion to P4.0 billion, attributed mainly to the sale of various investment securities.
  - Interbank Loans Receivable decreased by P5.6 billion, from P17.1 billion to P11.5 billion, in view of lower interbank lending.
  - Other Assets declined by ₱0.3 billion, from ₱2.1 billion to ₱1.8 billion
- The consolidated liabilities increased by P14.0 billion from P277.7 billion as of December 31, 2011 to P291.7 billion as of December 31, 2012. Major changes in liability accounts were as follows:
  - Deposit Liabilities increased by P3.3 billion from P237.5 billion to P240.8 billion attributed mainly to the P8.1 billion increase in savings deposit partly offset by the P1.7 billion and P3.1 billion reductions in demand and time deposits.
  - Bills and Acceptances Payable increased by P4.6 billion, from P8.5 billion to P13.1 billion, mainly accounted for by BSP rediscounting and various borrowings from other banks.
  - Subordinated Debt increased by P3.5 billion, from P6.4 billion to P9.9 billion. On May 9, 2012, the Bank issued P3.5 billion of Unsecured Subordinated Notes to finance asset growth and strengthen the Bank's capital base.
  - Other liabilities increased by P2.6 billion from P14.7 billion to P17.3 billion, mainly due to the accrual of provision for loss on certain court cases, additional insurance liability of the Bank's subsidiary PNB Gen. Insurers, and increment in accounts payable on certain collection arrangements.

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• The consolidated equity stood at P36.6 billion as of December 31, 2012, up by P4.7 billion from P31.9 billion as of December 31, 2011. The increase in capital accounts was mainly accounted for by the P4.7 billion net income for the year ended December 31, 2012. As mentioned in item 1 above, Surplus as of December 31, 2012 and December 31, 2011 are already net of SPV losses previously being deferred in accordance with the SPV Law.

#### **Results of Operations**

#### 2014 vs. 2013

- Consolidated net income reached P5.5 billion for the twelve months ended December 31, 2014, an improvement of P0.3 billion compared with the P5.2 billion net income reported for the same period last year.
- Net interest income for the current year at P 16.9 billion went up significantly by P3.2 billion or 22.9% compared to P13.7 billion in 2013 as interest income posted an increase of P2.0 billion at P20.5 billion vsP18.5 billion primarily accounted for by interest on loans and receivables which increased by P2.1 billion, driven by significant expansion in the loan portfolio. On the other hand, interest expense which amounted to P4.7 billion last year dropped by P1.1 billion to P3.6 billion as the Bank continued to undertake its liability management exercise by raising long term deposits at lower interest rates. In March 2014, PNB redeemed P3.25 billion worth of LTNCDs with a coupon rate of 6.50% and in October 2014 likewise redeemed P3.5 billion worth of LTNCDs with a coupon rate of 7% issued by the ABC. These funds were replaced with an issuance of P7.0 billion worth of LTNCDs with a coupon rate of 4.125% which will mature in June 2020. Furthermore, interest on borrowings also declined as a result of the redemption of unsecured subordinated debts totaling P10.5 billion in 2013 (P4.5 billion, 7.13% redeemed in March 2013 and P6.0 billion, 8.5% redeemed in June 2013).
- Fee-based and other income decreased by P1.7 billion to P6.2 billion from P7.9 billion for the same period last year. The decrease was attributed to lower gains from Trading and Investment Securities which declined by P3.4 billion, partly offset by the P0.1 billion, P0.9 billion and P0.7 billion increases in Foreign Exchange Gains, Net gain on sale or exchange of assets and Miscellaneous Income, respectively.
- Net service fees and commission income and net insurance premium were at P2.5 billion and P0.7 billion, respectively, for the period ended December 31, 2014.
- Administrative and other operating expenses totaled P19.5 billion for the year ended December 31, 2014, P2.4 billion more than last year's P17.1 billion. Increases were registered in Compensation and Fringe Benefits by P1.6 billion partly due to implementation of the 2014 Collective Bargaining Agreement effective July 2014. Provision for impairment and credit losses also increased by P1.4 billion to P2.2 billion from P0.8 billion last year. Partly offset by P0.2 billion decreases in depreciation and amortization and P0.5 billion miscellaneous expenses.
- Total Comprehensive Income for the twelve months period ended December 31, 2014 amounted to P5.4 billion, P3.8 billion higher compared to the P1.6 billion for the same period last year. Current year's comprehensive income came mainly from the net income totaling P5.5 billion and net unrealized gain on available-for-sale securities by P1.2 billion, offset by P0.5

billion in accumulated translation adjustments, \$\mathbb{P}1.0\$ billion re-measurement losses on retirement plan taken up in the current year.

### 2013 vs. 2012

- For the year 2013, the net income of the merged bank reached \$\Psi.2\$ billion, \$\Pci.0.5\$ billion higher compared to \$\Price 4.7\$ billion reported by PNB in 2012. The figure would have been much higher if not for the \$\Pi.65.5\$ million accrual on casualty losses (e.g. for typhoon Yolanda/Santi and for the Bohol earthquake) taken up in the later part of 2013.
- Net interest income amounted to P13.7 billion for the year ended December 31, 2013, almost double the P7.0 billion net interest income for the same period last year due to the expansion of the loan portfolio. Interest income was up by P7.1 billion from P11.4 billion to P18.5 billion. Interest expense however was also higher at P4.7 billion or by P0.3 billion from P4.4 billion last year.
- Fee-based and other income was higher by P0.3 billion at P7.9 billion for the year ended December 31, 2013 from P7.6 billion for the same period last year. Increases were registered in Net Gain on Sale of exchange of Assets, Foreign Exchange Gains and Miscellaneous by P159 million, P62 million and P843million, respectively, while Trading and Investment Securities Gains declined by P746 million.
- Net service fees and commission income and net insurance premium were at P2.3 billion and (P0.5 billion), respectively, for the period ended December 31, 2013.
- Administrative and other operating expenses of the merged bank totaled P17.1 billion in 2013, P6.2 billion more than last year's P10.9 billion. Increases were registered in Compensation and Fringe Benefits by P2.3 billion, Taxes and Licenses by P0.6 billion, Occupancy and Equipment-related Costs by P0.5 billion, Depreciation and Amortization by P0.8 billion and Other Miscellaneous Expenses by P1.9 billion, respectively.
- Provision for Income Tax was at P1.2 billion and P0.9 billion for the years ended December 31, 2013 and 2012, respectively with the increase primarily due to higher taxable revenues during the current period.
- Total Comprehensive Income for the year ended December 31, 2013 amounted to P1.6 billion, P3.1 billion lower compared to the P4.7 billion total comprehensive income reported for the period ending December 31, 2012. Comprehensive income came mainly from the net income totaling P5.2 billion and accumulated translation adjustments related to foreign operations which contributed P1.2 billion, reduced by the P4.4 billion decline in market value of available-for-sale securities and the P0.5 billion re-measurement losses on retirement plan taken up in the current year.

# 2012 vs. 2011

- The Bank posted a P4.7 billion consolidated net income for the year ended December 31, 2012, higher than the P4.6 billion net income for the same period last year.
- Net interest income stood at P7.0 billion in 2012, slightly lower by P0.2 billion compared to the net interest income for the same period last year. Interest income declined by P1.1 billion, from P12.5 billion to P11.4 billion. Interest expense decreased by P0.9 billion from P5.3 billion to P4.4 billion.
- Net service fees and commission income was slightly lower at P1.9 billion in 2012 compared to P2.1 billion reported for the same period last year.
- Fee-based and other income increased by P0.3 billion for the year ended December 31, 2012 to

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P7.6 billion, from P7.3 billion for the same period last year. The increase came from gains on Trading and investment securities which expanded by P1.8 billion from P3.6 billion to P5.4 billion, mainly attributed to gain on sale/redemption of Available for Sale Securities.

- Net insurance premium (benefits and claim) is at P0.2 billion for the period ended December 31, 2012
- Administrative and other operating expenses were lower by \$\mathbb{P}0.2\$ billion from \$\mathbb{P}11.2\$ billion to \$\mathbb{P}10.9\$ billion
- Provision for income tax was at \$\mathbb{P}0.9\$ billion and \$\mathbb{P}0.8\$ billion for the years ended December 31, 2012 and 2011, respectively.

# **Key Performance Indicators**

• Capital Adequacy/Capital Management

The Parent Company's Capital Management (Sub-Committee of the Asset/Liability Committee)has been created to specifically handle policies and procedures pertaining to the capital planning and assessment as well as possible equity investments of the Bank.

The Sub-Committee shall be responsible for the following:

- Determine the appropriate level of capital that will support the attainment of the Bank's strategic objectives, meet the minimum regulatory requirements and cover all material risks that the Bank may encounter in the course of its business
- Periodically monitor and assess the capital ratios of the Bank. Monitoring shall include capital ratios with and without the regulatory stress test prescribed by the regulators, based on both the consolidated and solo financial statements of the bank.
- Report to the ALCO the Bank's capital ratio and position based the consolidated and solo financial statements on a monthly basis and to the Board ICAAP Steering Committee on a quarterly basis.
- Inform the ALCO/ Board ICAAP Steering Committee on possible breach of ICAAP capital thresholds, particularly during period of stress and activating the Bank's capital contingency plan, if needed
  - > The Sub-Committee will evaluate and endorse to the Board the options to improve the Bank's capital adequacy as provided for in the Capital Contingency Plan
  - > In case of capital sourcing, the Sub-Committee shall endorse to the Board ICAAP Steering Committee / Board the manner, the amount and time period for capital raising.
- Ensure that the capital ratios resulting from the three-year strategic business plan under the Bank's ICAAP shall meet the minimum regulatory requirement as well as the Bank's internal thresholds.
  - > The Sub-Committee shall determine the Bank's internal thresholds and shall endorse same to the Board ICAAP Steering Committee / Board.
- Undertake the optimal allocation of the capital to the different business groups in accordance with the portfolio diversification policy and subject to the sustainability of earnings, risk weights of assets, among others.

The Bank and its individual regulatory operations have complied with all externally imposed capital requirements throughout the period.

### Regulatory Qualifying Capital

Under existing BSP regulations, the determination of the Parent Company's compliance with regulatory requirements and ratios is based on the amount of the Parent Company's "unimpaired capital" (regulatory net worth) reported to the BSP, which is determined on the basis of regulatory policies, which differ from PFRS in some respects.

As required under BSP Circular 781, the risk-based capital ratio of a bank, expressed as a percentage of qualifying capital to risk-weighted assets, should not be less than 10.00% for both solo basis (head office and branches) and consolidated basis (parent bank and subsidiaries engaged in financial allied undertakings but excluding insurance companies). Other minimum ratios include Common Equity Tier (CET) 1 ratio and Tier 1 capital ratios of 6.0% and 7.5%, respectively. A conservation buffer of 2.5%, comprised of CET 1 capital is likewise imposed.

Banks and their subsidiaries are subject to the following risk-based capital adequacy ratios (CARs):

- a. Common Equity Tier 1 must be at least 6.0% of risk weighted assets at all time;
- b. Tier 1 capital must be at least 7.5% of risk weighted assets at all times; and
- c. Qualifying capital (Tier 1 Capital plus Tier 2 Capital) must be at least 10.0% of risk weighted assets at all times.

Qualifying capital consists of the sum of the following elements, net of required deductions:

- a. Common equity Tier 1 capital consists of 1) Paid up common stock that meet the eligibility criteria, b) Common stock dividends distributable, additional paid in capital resulting from the issuance of common stock included in CET1 capital, Deposits for common stock subscription, Retained earnings, Undivided profits, other comprehensive income (net unrealized gains or losses on AFS and cumulative foreign currency translation), and minority interest on subsidiary banks which are less than wholly-owned
- b. Additional Tier 1 capital consists of instruments issued by the bank that are not included in CET 1 capital that meet the criteria for inclusion in additional tier 1 capital, meet the required loss absorbency features for instrument classified as liabilities and loss absorbency feature at point of non-viability as defined in the BSP guidelines.
- c. Tier 2 capital is composed of 1) instruments issued by the Bank (and are not included in AT1 capital) that meet criteria for inclusion in Tier 2 and meet the required loss absorbency feature at point of non-viability as defined in the guidelines, 2) Deposits for subscription of T2 capital, 3) appraisal increment reserves on bank premises as authorized by the Monetary Board, 4) general loan loss provision, limited to a maximum of 1.00% of credit risk weighted asset, and minority interest in subsidiaries which are less than wholly owned as defined in the guidelines.

A capital conservation buffer of 2.5% of risk weighted assets, comprised of CET 1 capital, shall be required. This buffer is meant to promote the conservation of capital and build up of adequate cushion that can be drawn down to absorb losses during period of financial and economic stress.

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Under BSP Circular No. 360, effective July 1, 2003, the capital-to-risk assets ratio (CAR) is to be inclusive of a market risk charge. In August 2006, the BSP issued Circular No. 538 which contains the implementing guidelines for the revised risk-based capital adequacy framework to conform to Basel II recommendations. Under the revised framework, capital requirements for operational risk, credit derivatives and securitization exposures are to be included in the calculation of the Parent Company's capital adequacy. The revised framework also prescribes a more granular mapping of external credit ratings to the capital requirements and recognizes more types of financial collateral and guarantees as credit risk mitigants. Changes in the credit risk weights of various assets, such as foreign currency denominated exposures to the Philippine National Government, non-performing exposures and ROPA, were also made. Exposures shall be risk-weighted based on third party credit assessment of the individual exposure given by eligible external credit assessment institutions. Credit risk-weights range from 0.00% to 150.00% depending on the type of exposure and/or credit assessment of the obligor. The new guidelines took effect last July 1, 2007.

The Group's consolidated capital adequacy ratio for combined credit, market and operational risks computed based on BSP Circular No. 781 (for 2014) and BSP Circular No. 538 (for 2013 and 2012) were 20.6%, 19.7% and 18.1% as of December 31, 2014, 2013 and 2012, respectively, improving and well above the minimum 10% required by BSP. The following table sets the regulatory capital as reported to BSP as at December 31, 2014, 2013 and 2012 (amounts in billions):



Tier 2 capital ratio (not disclosed under BASEL III)

Philippine National Bank As of Dates Indicated Amount in MM

		Consolidated			Solo	
	2014	2013	2012	2014	2013	2012
Tier 1 (core) Capital / CET1 under BASEL III	93,899.128	81,927.249	29,950.780	90,782.607	79,100.512	30,744.150
Common stock Additional Paid In Capital	49,965.587 31,331.251	43,448.337 26,499.909	26,489.837 2,037.272	49,965.587 31,331.251	43,448.337 26,499.909	26,489.837
Retained Earnings	13,368.528	9,568.295	2,278.793	12,689.560	9,002.417	2,278.793
Other comprehensive income	(3,469.641)		, , , , , , , , , , , , , , , , , , , ,	(3,203.791)		,
Cumulative Foreign Currency Translation		(209.578)	(909.161)		149.849	(61.752
Undivided profits	-	-	-	-	-	-
Minority interest in subsidiary financial allied undertakings which are less than wholly-owned (for consolidated basis)	2,703.403	2,620.286	54.039	-	-	_
Deductions from Tier 1 Capital / CET1 under BASEL III	22,391.624	19,715.452	3,442.213	45,931.470	19,385.053	3,345.648
Total outstanding unsecured credit accommodations, both direct and						
indirect, to directors, officers, stockholders and their related interests (DOSRI)	1.906	54.051	87.181	1.906	54.051	87.181
(DOSRI) Total outstanding unsecured loans, other credit accommodations	1.906	54.051	87.181	1.906	54.051	87.18
and guarantees granted to subsidiaries and affiliates	1,575.000			1,575.000		
Deferred income tax	3,810.979	3,896.944	3,355.032	3,567.215	3,566.545	3,258.467
Goodwill	13,515.765	15,764.457		13,515.765	15,764.457	
Other intangible assets Investments in equity of unconsolidated subsidiary banks and quasi-	2,033.313			1,938.996		
banks, and other financial allied undertakings (excluding subsidiary						
securities dealers/brokers and insurance companies), after deducting related goodwill, if any (for solo basis only and as applicable)				24,066.287		
Investments in equity of unconsolidated subsidiary securities	-			24,066.287		
dealers/brokers and insurance companies after deducting related						
goodwill, if any (for both solo and consolidated bases and as applicable)	1,452.612			1,264.252		
Other equity investments in non-financial allied undertakings and	-,			-,		
non-allied undertakings	1.933			1.933		
Reciprocal investments in common stock of other banks/quasi- banks and financial allied undertakings including securities						
dealers/brokers and insurance companies, after deducting related						
goodwill, if any (for both solo and consolidated bases)	0.116			0.116		
Gross Tier 1 Capital / CET1 Capital under BASEL III	71,507.504	62,211.797	26,508.567	44,851.137	59,715.459	27,398.502
Additional Tier 1 Capital (AT1) under BASEL III	-			-		
TOTAL TIER 1 CAPITAL	71,507.504			44,851.137		
Y OC STANDARY IN		2 002 200	4 450 000		2.702.440	4 442 054
Upper Tier 2 Capital (BASEL II)  Appraisal Increment Reserve, Bank Premises auth. By MB	291.725	2,903.298 291.725	1,452.880 291.725	291.725	2,792.410 291.725	1,442.058 291.725
General loan loss provision (limited to 1.00% of credit risk-weighted						
assets computed per Part III, Item B.)	2,778.459	2,611.573	1,161.155	2,571.878	2,500.685	1,150.333
Lower Tier 2 Capital (limited to 50% of Tier 1 Capital) (BASEL II)		9,953.651	13,254.284		9,953.651	13,699.251
Unsecured Subordinated Debt	9,970.136	9,953.651	16,134.886	9,969.498	9,953.651	16,134.886
Total Tier 2 Capital	13,040.320	12,856.949	14,707.164	12,833.101	12,746.061	15,141.309
Deductions from Qualifying Capital ( BASEL II)		623.123	3,122.668	-	14,735.834	9,472.213
Gross Tier 2 Capital (limited to 100% of Tier 1 Capital) under BASEL II / TOTAL TEIR 2 CAPITAL Under BASEL III	13,040.320	12,856.949	14,707.164	12,833.101	12,746.061	15,141.309
TOTAL QUALIFYING CAPITAL	84,547.824	74,445.623	38,093.063	57,684.238	57,725.686	33,067.598
The risk-weighted assets of the Group and Parent Company as of Dec	ember 31, 2014	, 2013 and 201	2 are as follow	s:		
Risk-weighted on:						
Balance sheet assets: 20%	359,881.507 3,948.319	319,474.854 3,365.582	180,263.416 3,346.152	329,029.139 3,845.662	292,664.636 2,438.801	3,316.012
50%	15,558.027	13,963.631	3,874.130	13,799.102	12,821.113	3,853.812
75%	14,282.083	15,492.672	3,509.684	13,705.209	15,028.768	3,509.684
100%	297,726.532	249,165.915	140,892.358	270,610.938	225,933.829	133,209.840
150%	28,366.547	37,487.054	28,641.092	27,068.228	36,442.125	28,537.992
Off-Balance sheet assets:	5,914.306	7,835.140	2,462.837	5,750.879	7,224.489	2.013.62
20%	64.024	34.381	74.208	64.024	34.381	74.208
50%	1,671.841	2,331.258	1,782.022	1,671.841	2,331.258	1,782.022
75%	442.532	519.572	-	442.532	519.572	-
100% 150%	3,735.909	4,949.929	606.607	3,572.482	4,339.278	157.39
Total Counterparty Risk-Weighted Assets in the Banking Book	1,497.381	599.806	673.881	1,497.381	599.806	673.881
Total Counterparty Risk-Weighted Assets in the Trading Book						
(Derivatives and Repo-style Transactions)	275.678	9.914	198.574	254.248	-	198.57
Total Risk-Weighted Amount of Credit Linked Notes in the Banking						
Book Fotal Risk-Weighted Securitization Exposures	-	_	_	-		-
General loan loss provision [in excess of the amount permitted to be						
induded in Upper Tier 2]	-	-			-	_
Total Credit Risk Weighted Assets	367,568.872	327,919.714	183,598.708	336,531.647	300,488.931	175,313.422
Market Risk Weighted Assets	4,532.456	9,337.189	3,255.293	4,233.579	3,828.952	3,241.655
Operational Risk-Weighted Assets	38,234.751	40,938.779	23,385.190	34,261.055	36,178.156	20,306.580
Total Risk Weighted Assets Capital Ratios	410,336.079	378,195.681	210,239.191	375,026.281	340,496.038	198,861.65
CET1 Cpital (BASEL III)	17.427%			11.959%		
Capital Conversion Buffer (BASEL III)	11.427%			5.959%		
Tier 1 capital ratio	17.427%	16.367%	11.866%	11.959%	15.374%	11.396%

3.317% 6.253%

20.605% 19.684% 18.119% 15.381% 16.953% 16.628%

1.580%

2014 ANNUAL REPORT EXEMPLIFYING FILIPINO BANKING EXCELLENCE

# Asset Quality

The Group's non-performing loans (gross of allowance for impairment losses) decreased to P9.9 billion as of 31 December 2014 compared to P10.7 billion as of 31 December 2013. NPL ratios based on BSP guidelines are now 0.92% (net of valuation reserves) and 3.42% (at gross), from 1.39% and 4.26%, respectively in December 2013.

# Profitability

	Year Ended		
	12/31/14	12/31/13	
Return on equity (ROE) <sup>1/</sup> Return on assets(ROA) <sup>2/</sup>	6.1%	8.8%	
Return on assets(ROA) <sup>2/</sup>	0.9%	1.1%	
Net interest margin(NIM) <sup>3/</sup>	3.2%	3.4%	

 $<sup>^{1/}</sup>$ Net income divided by average total equity for the period indicated

ROE for the period ending 31 December 2014 is at 6.1% or 31.4% lower compared to the 8.8% ratios last year. The reduction was traced to higher average capital of the Bank in the previous year.

ROA is at 0.9% compared to 1.1% last year.

NIM ratio of the bank for December 2014 is at 3.2% based on net interest margin of P16.9 billion and total average interest-earning assets of P527.0 billion, 0.2 percentage point lower compared to the 3.4% NIM ratio of the same period last year.

# • Liquidity

The ratio of liquid assets to total assets as of 31 December 2014 was 35.8% compared to 45.5% as of 31 December 2013. Ratio of current assets to current liabilities was at 64.9% as of 31 December 2014 compared to 67.0% as of 31 December 2013. The Group is in compliance with the regulatory required liquidity floor on government deposits and legal reserve requirements for deposit liabilities.

### • Cost Efficiency

The ratio of total operating expenses (excluding provision for impairment, credit and other losses) to total operating income resulted to 66.5% for the year ended December 2014 compared to 70.4% for the same period last year.

<sup>&</sup>lt;sup>2/</sup>Net income divided by average total assets for the period indicated

<sup>&</sup>lt;sup>3/</sup>Net interest income divided by average interest-earning assets

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# ACQUIRED ASSETS GROUP

First Senior Vice President Emmanuel German V. Plan, II

First Vice President Florencio C. Lat Nixon S. Ngo

Vice President
Ponciano D. Quinio

Senior Assistant Vice President Sandra Michelle B. Galvez Eranio Q. Pascual

Assistant Vice President Ulysses P. Caingat Jose Marie Erwin H. Duran Cesar D. Sotoza

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Vice President Ginina C. Trazo

Assistant Vice President Marrissa C. Lorenzo

# CORPORATE PLANNING AND RESEARCH GROUP

Senior Vice President Emeline C. Centeno

Senior Assistant Vice President Remedios D. Nisce

# CORPORATE SECRETARY'S OFFICE

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Senior Assistant Vice President Ma. Cristina M. Advincula Ma. Socorro Antoniette G. Marquez

# CORPORATE SECURITY GROUP

Executive Vice President Christopher C. Dobles

Vice President Czarina G. Barbero Ruben A. Zacarias

Senior Assistant Vice President Alvin S. Dimla Assistant Vice President Charleston M. Tan

#### **CREDIT CARD GROUP**

Senior Vice President Juanita Margarita O. Umali

Vice President Christian Eugene S. Quiros

Assistant Vice President Eliseo P. Doroteo

# CREDIT MANAGEMENT GROUP

First Senior Vice President Miguel Angel G. Gonzalez

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First Vice President Clodoveo P. Atienza Roberto V. Medalla

Vice President Mario Luis P. Cruel Lorna S. Gamboa Carmencita Karla O. Ramos

Senior Assistant Vice President Neil B. Campos Rosario C. De Leon

Rosario C. De Leon Erwin Rommel A. Pobeda

Assistant Vice President
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Arles Benson M. Gonzales
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Alberto R. Oliveros
Christina V. Osias
Rowena D. Rosuelo

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Assistant Vice President Ma. Gemma G. Subiate

#### DOMESTIC SUBSIDIARIES AND AFFILIATES GROUP -PNB JAPAN LEASING

First Senior Vice President Edgardo T. Nallas

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First Vice President Mary Rose U. Mendez

Vice President
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Arlene J. Guevarra

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Michael Antonio S. Garcia
Gilbert R. Guevara
J Carlos Alberto R. Ortiz
Josephine Dg. Santillana
Fe C. Urdaneta

# DOMESTIC SUBSIDIARIES AND AFFILIATES GROUP - PNB SI

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Assistant Vice President Generoso M. Frias

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Assistant Vice President Katherine D. Pagal Rodney I. Reyes Ma Socorro C. Unas

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## **DOMESTIC Metro Manila Branches**

#### **168 MALL**

Stall 3S-04, 168 Shopping Mall Sta. Elena, Soler St. Binondo, Manila

Tel. Nos. 254-5279 / 254-7479

#### A. BONIFACIO

789 A. Bonifacio Ave. Brgy. Pag-Ibig sa Nayon, Balintrawak, Quezon City 415-6002 Tel. No. 363-6052 Fax No.

#### ACROPOLIS

251 TriQuetra Bldg. E. Rodriguez Jr. Ave. Brgy. Bagumbayan, Quezon City 395-5118 / 421-0405 Tel. Nos. 421-0425 Fax No. 395-5117

### ADRIATICO

G/F, Pearl Garden Hotel 1700 M. Adriatico cor. Malvar Sts. Malate, Manila Tel. Nos. 526-0382 / 521-0861 525-1460 Fax No.

#### AGUIRRE

G/F, 112 All Seasons Building, Aguirre St., Legaspi Village Makati City 893-8192 / 893-8193 Tel. Nos.

894-2538

#### AGUILAR AVENUE-LAS PIÑAS

G/F, Las Piñas Doctors' Hospital Aguilar Ave., Citadella Subd. Las Piñas City 826-9706 / 826-9716 Tel. Nos.

826-9734

# ALABANG

G/F, Page 1 Building 1215 Acacia Avenue Madrigal Business Park Ayala Alabang, Muntinlupa Tel. Nos. 807-6065 / 842-3550

#### ALABANG-LAS PIÑAS

Don Mariano Lim Industrial Compound, Alabang Zapote Rd. cor. Concha Cruz Rd., Las Piñas Tel. Nos. 772-2709 772-2706 Fax No.

# ALI MALL

Alimall II Bldg., Gen. Romulo Ave., cor P. Tuazon Blvd., Cubao Quezon City 912-1655 / 912-6655 Tel. Nos.

#### ALMANZA

Hernz Arcade, Alabang-Zapote Road Almanza, Las Piñas City 1750 Tel. Nos. 800-0597 / 806-6905

### **AMORSOLO**

114 Don Pablo Building Amorsolo St., Legaspi Village Makati City 841-0295 / 818-1416 Tel. Nos.

818-2198 / 841-0296

893-0358 Fax No

#### ANGONO

Quezon Ave. cor. E. Dela Paz St., Brgy. San Pedro, Angono, Rizal 295-0431 / 295-4646 Tel. Nos. 451-2548 Telefax No. 451-0720

#### ANNAPOLIS

G/F, Continental Plaza Annapolis St., Greenhills, San Juan 723-5267 / 723-0902 Tel. Nos. 723-0903 Fax No. 723-0904

#### ANTIPOLO

89 P. Oliveros St. Kapitoloyo Arcade San Roque, Antipolo City, Rizal Tel. Nos. 697-2015 / 697-2018

### ANTIPOLO-CIRCUMFERENTIAL

Circumferential Road Brgy. Dalig, Antipolo, Rizal Tel. Nos. 697-0060 / 697-0041 Telefax No. 697-4440

#### ARRANQUE

1427 Citiriser Building, Soler St., Sta. Cruz, Manila 733-2671 / 733-2691 Tel. Nos. 733-2677

#### AURORA BLVD.-KATIPUNAN

Aurora Blvd. near PSBA Bgy. Loyola Heights, Quezon City Tel. Nos. 421-2331 / 421-2330

#### AYALA AVENUE

G/F, VGP Center, 6772 Ayala Avenue, Makati City 894-1432 / 817-9936 Tel. Nos. 817-6119

#### BALIC-BALIC

AGB Bldg., 1816 G. Tuason cor. Prudencio Sts., Balic-Balic, Sampaloc, Manila Tel. Nos. 781-3010 / 781-3011

#### BAMBANG MASANGKAY

G/F, ST Condominium 1480 G. Masangkay St. Sta. Cruz, Manila Tel. Nos. 254-2506 / 254-2530 Fax No. 254-2503

#### BANAWE

210 Banawe St. Tatalon Quezon City 712-9630 / 743-9164 Tel. Nos.

743-3678 Fax No. 712-9502

**BANAWE-N.ROXAS** 

395 Prosperity Bldg., Center Banawe cor. N. Roxas Street Quezon City 712-9727 / 743-7565 Tel. Nos.

743-7566

#### BANGKAL

G/F. E. P. Hernandez Blda. 1646 Evangelista St., Bangkal Makati City 889-0395 / 889-0396 Tel. Nos.

### BATASANG PAMBANSA

Main Entrance, Batasan Pambansa Complex, Constitutional Hills Quezon City 951-7590 / 9517591 Tel. Nos.

889-0389

#### BAYANAN-MUNTINLUPA

Allied Bank Building National Road, Bayanan Muntinlupa City Tel. Nos. 862-0430 / 862-0431 862-0432

BEL-AIR MAKATI 52 Jupiter St., Bel-Air, Makati City Tel. Nos. 519-8042 / 519-8276

### BELLEVUE-FILINVEST

G/F, Bellevue Hotel, North Bridgeway Northgate Cyberzone Filinvest Corporate City Alabang, Muntinlupa City Tel. Nos. 771-2421 / 771-2427 771-2429

### BENAVIDEZ

Unit G-1D, G/F BSA Mansion 108 Benavidez St., Legaspi Village Makati City Tel. Nos. 840-3039 / 840-3040

#### BETTER LIVING

50 ABC Bldg., Doña Soledad Ave. Better Living Subd., Parañague City Tel. Nos. 824-3472 / 822-6086 822-6084 Fax No.

#### BF HOMES

43-C President Avenue BF Homes, Parañaque City Tel. Nos. 807-3540 / 809-2523 809-2524 Fax No.

#### BF HOMES-PHASE 3

CFB Building, 322 Aguirre Avenue, BF Homes, Parañaque 808-6408 / 808-6563 Tel. Nos. 856-4021 Fax No.

#### BF HOMES-AGUIRRE AVENUE

47 Aquirre Ave. corner Tirona St. B.F. Homes, Parañaque City 1718 Tel. Nos. 478-8878 / 808-1145

#### BICUTAN

VCD Building, 89 Doña Soledad Avenue Betterliving Subdivision Bicutan, Parañaque City Tel. No. 824-4955 Fax No. 824-4953

#### BICUTAN-WEST SERVICE ROAD

Km. 16, West Service Road South Super Highway Bicutan, Parañaque City Tel. Nos. 403-9198 / 511-7193 511-1890

#### BINONDO

452 San Fernando St. cor. Elcano St. Binondo, Manila Tel. Nos. 244-8950 / 242-8450 242-8449

# BINONDO CENTER

Alliance Bldg., 410 Quintin Paredes St. Binondo, Manila Fax No. 241-2285 241-2384 / 241-2284 Tel. Nos. 241-2277 / 241-2356

#### BLUMENTRITT

Citidorm Blumentritt 1848 Blumentritt corner Leonor Rivera Sts., Sta. Cruz, Manila Tel. Nos. 732-7150 / 732-7156

#### BLUMENTRITT-RIZAL AVE. EXT.

2229-2231 Rizal Avenue Sta. Cruz, Manila Tel. Nos. 257-1053 / 257-1054

#### **BONI AVENUE**

654 Boni Ave., Mandaluyong City Tel. Nos. 531-4833 / 531-8930 532-4022

### **BONIFACIO GLOBAL CITY**

Shop 2, The Luxe Residences 28th St. cor 4th Ave. Bonifacio Global City, Taguig Tel. Nos. 808-0721 / 808-1454

Tel. Nos.

Tel. No.

BSP SU

G/F, Cafetorium Building,

**BSP SUB-SERVICE UNIT** 

Security Plant Complex

Bangko Sentral ng Pilipinas

BSP Complex, A. Mabini cor. P.

Tel. Nos. 708-7680 / 708-7682

East Avenue, Diliman, Quezon City

926-4881

845-1542

Tel. Nos. 470-8642 / 997-8103

Tel. Nos. 656-8639 / 656-8633

Tel. Nos. 288-2450 / 288-2446

Tel. Nos. 288-6486 / 288-6729

366-8414

361-0286

Rodriguez St., Caloocan City

Brgy. San Isidro, Cainta, Rizal

Village East Ave., Cainta, Rizal

845-1540 / 845-1541

521-5583

Ocampo Sts. Malate, Manila

Caloocan City

CENTURY PARK

G/F, Century Park Hotel, M. Adriatico cor. P. Ocampo Sts., Malate Manila 524-8385 / 525-3792

528-8888 local 2018 Fax No. 525-0232

CHINO ROCES AVENUE EXT.

GA Building, 2303 Don Chino Roces Ave. Ext., Makati City Tel. Nos. 840-3798 / 840-3801 840-3796 Fax No.

CM RECTO

Unit 6 & 7 PSPCA 2026-2028 C.M Recto Ave., Quiapo, Manila Tel. Nos. 734-0799 / 734-0899

COA Building, Commonwealth Avenue, Quezon City Tel. Nos. 932-9027 / 932-9026

CONGRESSIONAL

149 Congressional Ave. Project 8, Quezon City Tel. Nos. 926-1586 / 926-1656 Fax No. 926-1630

COMMONWEALTH

G/F, LC Square Bldg., 529 Commonwealth Avenue., Quezon City Tel. Nos. 932-1891 / 951-4893

C. PALANCA

201 C. Palanca corner Quezon Blvd., Quiapo, Manila 733-1730 / 733-1960 Tel. Nos. Fax No. 733-1821

CUBAO

cor Gen. Araneta St. and Aurora Blvd., Cubao, Quezon City Tel. Nos. 911-2916 / 912-1938 912-1942

CUBAO-HARVARD

SRMC Bldg., 901 Aurora Blvd. cor. Harvard & Stanford Sts. Cubao, Quezon City Tel. Nos. 912-2577 / 912-3070

DAPITAN

1710 Dapitan St. near cor. M. dela Fuente St., Sampaloc, Manila Tel. Nos. 741-7672 / 741-9829 Fax No. 731-5925

DASMA-MAKATI

2284 Allegro Center, Chino Roces Avenue Extension, Makati City Tel. Nos. 897-0980 / 897-0982

DEL MONTE

116 Del Monte Ave. cor. D. Tuazon St. Bgy. Maharlika, Quezon City Tel. Nos. 742-3360 / 742-3361 742-3364

DELTA

101-N dela Merced Bldg., West Avenue cor. Quezon Avenue Quezon City 372-1539 / 372-1540 Tel. Nos. 372-1541

DIVISORIA

869 Sto. Cristo St., Binondo, Manila 242-6319 / 242-8135 Tel. Nos. 247-4470

DIVISORIA-JUAN LUNA

CK Bldg., 750 Juan Luna St. Binondo Manila Tel. Nos. 242-9031 / 243-1929 243-1946

DIVISORIA MARKET

706 708 Elcano St., Binondo Manila Tel. Nos. 244-4852 / 243-5845 706 708

DIVISORIA-STO. CRISTO

767 Sto. Cristo cor. M. delos Santos Sts. Divisoria, Manila Tel. Nos. 242-6264 / 242-6266 Fax No. 241-1326

DOMESTIC AIRPORT

G/F, PAL Data Center Bldg. Domestic Airport Road, Pasay City Tel. Nos. 851-4375 / 851-4377 Fax No. 851-4374

DON ANTONIO HEIGHTS

30 G/F, Puno Foundation Bldg., Brgy. Holy Spirit, Quezon City Tel. Nos. 931-0121 / 952-2741 952-2740 Fax No.

EARNSHAW

1357 Earnshaw corner Jhocson Sts., Sampaloc, Manila Tel. No. 742-7971 742-7975 Fax No.

EASTWOOD CITY

MDC 100 Building Mezzanine Level, Unit M3 E. Rodriguez, Jr. Ave., cor. Eastwood Ave., Brgy. Bagumbayan Libis, Q.C 1110 Tel. No. 961-0514

EDISON-BUENDIA

Visard Bldg, #19 Sen. Gil Puyat Ave. Makati City 843-5889 / 844-9958 Tel. Nos. 844-9956

EDSA BALINTAWAK

337-339 EDSA cor., Don Vicente Ang St., Caloocan City Tel. Nos. 366-9407 / 364-2646 EDSA-CALOOCAN

462 G/F, Insular Life Bldg., cor. B. Serrano, EDSA, Caloocan City Tel. Nos. 366-5988 / 366-8413 366-5989 Fax No.

EDSA-ETON CYBERPOD CENTRIS

G/F One Cyberpod Centris EDSA Eton Centris, cor. EDSA & Quezon Ave., Quezon City Tel. Nos. 332-5368 / 332-6258 332-6665

EDSA EXTENSION

235 EDSA Extension cor. Loring St. Pasay City 659-5586 / 551-2728 Tel. Nos. 833-8620 Fax No.

**EDSA ROOSEVELT** 

1024 Global Trade Center Bldg. EDSA, Quezon City Tel. Nos. 3323014 / 3323067

ERMITA

1337 A. Mabini St. Ermita, Manila Tel. Nos. 254-7631 / 254-7630 254-7632 / 254-7634 Fax No. 254-7635

ERMITA-U.N.

Physician's Tower, 533 U.N. Avenue, cor. San Carlos Sts., Ermita, Manila Tel. Nos. 525-0859 / 524-7851 Fax No. 525-0857

ELCANO

706-708 Elcano St. Binondo, Manila Tel. Nos. 243-5852 / 243-5845 243-5853

E. RODRIGUEZ-G.ARANETA

599 B, G. Araneta Ave. cor. E. Rodriguez Sr. Ave., Doña Imelda Quezon City Tel. Nos. 732-8238 / 732-8224

732-8218

E. RODRIGUEZ SR. AVE.-BANAUE 97 ECCOI Building E. Rodriguez Sr. Ave., Brgy. Tatalon

Quezon City 1102 Tel. Nos. 740-7875 to 76 740-5259

E. RODRIGUEZ SR. AVENUE 1706 Rimando Building

E. Rodriguez Sr. Ave., Cubao Quezon City 727-7262 / 414-7180 Tel. Nos. 726-0763

Fax No.

726-0726

2014 ANNUAL REPORT EXEMPLIFYING FILIPINO BANKING EXCELLENCE

**ESCOLTA** 

Ground Floor Regina Bldg. Escolta, Manila

Tel. Nos. 241-4279 / 241-4239 242-8358

ESPAÑA

Unit 104, St. Thomas Square 1150 España Blvd., cor Padre Campa St., Sampaloc East, Manila Tel. Nos. 735-6590 / 735-6592 735-6593

ESPAÑA-WELCOME ROTONDA

10 Doña Natividad Bldg. Quezon Ave., Welcome Rotonda Quezon City

740-4982 / 731-3207 Tel. Nos. 731-3145 / 740-7639 740-4983 Fax No.

ETON-CORINTHIAN

Unit 78 E-Life, Eton Cyberpod Corinthian, EDSA cor. Ortigas Ave. Brgy. Ugong Norte, Quezon City 470-6264 Tel. No.

**EVER GOTESCO** 

Lower G/F, Stall No. 20 Ever Gotesco Commonwealth Quezon City Tel. Nos. 932-6633 / 951-7342

FAIRVIEW No. 41, Regalado Ave. West Fairview, Quezon City Tel. Nos. 939-8003 / 938-7429 431-2955

FAIRVIEW-COMMONWEALTH

70 Commonwealth Ave. Fairview Park Subd., Fairview Quezon City Tel. Nos. 938-7099 / 938-2125 Fax No. 938-7098

FELIX AVENUE F. P. Felix Avenue, Brgy. San Isidro Cainta, Rizal 1900 Tel. Nos. 645-7361 / 645-7341

645-6026

FILINVEST AVENUE

BC Group Center Filinvest Avenue & East Asia Drive Filinvest Corporate City Muntinlupa City Tel. Nos. 836-7768 / 836-8048 836-8578

FORT BONIFACIO-INFINITY

G/F, 101 The Infinity Tower 26th Street, Fort Bonifacio Taguig City 553-9709 / 553-9711 Tel. Nos. loc 6994

**FRISCO** Unit E/F, MCY Bldg. No. 136 Roosevelt Ave., SFDM, Quezon City Tel. Nos. 373-6604 / 373-6605

G/F, Unit B, Mc Kinley Hill 810 Bldg.

Tel. Nos. 552-1515 / 552-5555

Upper McKinley Road, McKinley

Town Center, Fort Bonifacio

FRISCO-SFDM

Taguig City

972 Del Monte Ave., cor. San Pedro Bautista St., SFDM, Quezon City Tel. Nos. 372-5784 / 372-5786 Fax No. 372-5785 (fax)

Lot 55, G/F Old Admin Bldg. FTI Complex, Taguig City Tel. Nos. 822-2012 / 822-2013

GALAS

20 A. Bayani St., cor. Bustamante Galas, Quezon City Tel. Nos. 781-9475 / 781-9476 781-9477

G. ARANETA

1-B Dolores Go Buidling G. Araneta Ave., Quezon City 716-2419 / 714-3728 Tel. Nos. 716-1964 Fax No. 714-3729

GEN. T. DE LEON

4024 General T. de Leon St. Brgy. Gen. T. de Leon Valenzuela City Tel. Nos. 921-9486 / 921-8223 Fax No. 921-4030

GILMORE

Gilmore IT Center No. 08 Gilmore Ave., cor 1st St. New Manila, Quezon City Tel. Nos. 722-2324 / 722-2479

GOV. PASCUAL

157 Gov. Pascual Avenue Acacia, Malabon City Tel. Nos. 288-5107 / 287-1156 288-5106 Fax No.

GRACE PARK

354 A-C 10th Ave., Grace Park Caloocan City Tel. Nos. 365-8578 / 365-6173

GRACE VILLAGE

G/F, TSPS Bldg., Christian cor. Grace Sts., Grace Village Quezon City Tel. Nos. 367-8465 / 367-9325 367-9321 Fax No.

FORT BONIFACIO-MCKINLEY HILL GRACE PARK-3RD AVE.

126 Rizal Avenue Ext., Between 2nd and 3rd Avenue, Grace Park Caloocan City

Tel. Nos. 990-3449 / 990-7977

GRACE PARK-7TH AVE. 322 Rizal Ave. Ext. near cor.

7th Avenue, Grace Park Caloocan City 363-6521 / 363-7239 Tel. Nos. 363-1076 Fax No.

GRANADA

G/F, Xavier Hills Condominium 32 Granada cor. N. Domingo Sts. Brgy Valencia, Quezon City Tel. Nos. 727-4788 / 723-7389 410-2585 / 727-4787

GREENBELT G/F, 114 Charter House Building

Legaspi St., Legaspi Village Makati City 892-6094 / 892-6341 Tel. Nos. 892-6092 Fax No.

GREENHILLS

G/F, One Kennedy Place Club Filipino Drive Greenhills San Juan City 725-4341 / 725-5929 Tel. Nos. 725-5084

**GREENHILLS CENTER** 

G/F, Limketkai Bldg., Ortigas Ave., Greenhills, San Juan 723-0907 / 723-5291 Tel. Nos. 723-7801/726-7574 726-8995

725-5702

GSIS Level 1 GSIS Bldg. Financial Center, Roxas Blvd Pasay City Tel. No. 891-6345

**GUADALUPE** 

Fax No.

Pacmac Bldg. 23 EDSA Guadalupe, Makati City Tel. No. 882-4636

HARRISON PLAZA RMSC Bldg., M. Adriatico St. Malate, Manila Tel. No. 524-9851 / 525-2462

525-2489 INTRAMUROS

G/F, Marine Technology Bldg. cor. A Soriano Ave. & Arzobispo Sts. Intramuros, Manila

Tel. Nos. 527-7385 / 527-1255 527-7380

INTRAMUROS-CATHEDRAL

707 Shipping Center Condominium, A. Soriano Jr. St. Intramuros, Manila

Tel. Nos. 527-5994 / 527-5694 Fax No. 527-5693

JADE ORTIGAS

Antel Global Corporate Center Building, Jade Drive Ortigas Center, Pasig City Tel. Nos. 576-4023 / 661-4115

661-4174

J. ABAD SANTOS

Fax No.

Unit B, Dynasty Towers, J. Abad Santos cor. Bambang Sts. Manila

255-2237 / 255-2238 Tel. Nos. 253-5606

J.P. LAUREL G/F Gama Bldg., J. P. Laurel cor. Minerva Sts., San Miguel, Manila Tel. Nos. 735-9965 / 735-9966

735-9967

JUAN LUNA

Fax No.

451 Juan Luna St., Binondo, Manila Tel. Nos. 242-8451 / 242-8452

KAMIAS

99-101 Ground Floor, Topaz Bldg. Kamias Road, Quezon City Tel. Nos. 924-8920 / 928-3659

KAMUNING

118 Kamuning Road, Quezon City Tel. Nos. 922-5804 / 924-8917 928-0117

KAPASIGAN Emiliano A. Santos Bldg. A. Mabini cor. Dr. Sixto Antonio Ave. Pasig City 643-6225

Tel. No.

KATIPUNAN 335 Agcor Bldg., Katipunan Ave. Loyola Heights, Quezon City Tel. Nos. 929-8814 / 433-2021 433-2022

KATIPUNAN-ST.IGNATIUS

G/F, Linear Building 142 Katipunan Road, Quezon City Tel. Nos. 911-8163 / 912-8077 912-8078 / 913-5409

LAGRO

BDI Center Inc., Lot 33, Blk. 114 Regalado Ave., Greater Lagro Quezon City Tel. Nos. 930-3105 / 930-3106

LAGRO-QUIRINO

Km. 21, Lester Bldg., Quirino Highway Lagro, Quezon City Tel. Nos 419-6526 / 419-6527

939-1160

LAS PIÑAS #19 Alabang Zapote Road

Pamplona II, Las Piñas City Tel. Nos 871-1745 / 871-3149

#### LAS PIÑAS-ALMANZA

Consolidated Asiatic Project, Inc. Bldg., Alabang-Zapote Road, Bgy. Almanza Uno, Las Piñas City Tel. Nos. 800-4719 / 800-4722 800-4853

#### LEGASPI VILLAGE

First Life Center 174 Salcedo St. Legaspi Village, Makati City Tel. No. 893-7841

#### LEON GUINTO

G/F Marlow Bldg., 2120 Leon Guinto St., Malate Manila Tel. Nos. 559-8956 / 559-8955 567-4548

#### LUNETA

National Historical Institute (NHI) Compound., T.M. Kalaw St. Ermita, Manila

524-8926 / 524-2774 Tel. Nos. 524-2879 Fax No.

#### MAIN

G/F, PNB Financial Center Pres. Diosdado Macapagal Blvd. Pasay City 891-6040 to 70 Tel. Nos. 526-3131

locals: 2317 / 4681 4689 / 4639 / 2226 2048 / 4693 / 2042 4691

#### MACEDA-LAONG LAAN

G/F, Maceda Place Bldg. Laong-Laan cor. Maceda St. Sampaloc, Manila Tel. Nos. 732-9617 / 749-0038 743-1355

#### MAKATI CENTER

G/F Allied Bank Center, 6754 Ayala Ave. cor. Legazpi St., Makati City Tel. Nos. 816-3311 to 50 Fax No. 813-7168

#### MAKATI C. PALANCA

G/F, Unit G1 and G2, BSA Suites G103 C. Palanca cor. dela Rosa St. Makati City 822-7994 / 822-7996 Tel. Nos. 822-7975

### MAKATI POBLACION

1204 JP Rizal St., cor. Angono & Cardona Streets, Makati City 899-1430 Tel. No.

#### MALABON

F. Sevilla Blvd., Brgy. Tañong Malabon City Tel. Nos. 281-3154 / 281-4727

#### MALABON-RIZAL AVE.

701 Rizal Avenue Ext., cor. Magsaysay St., Malabon City Tel. Nos. 281-5859 / 281-3230 Fax No. 281-3338

#### MALATE-TAFT

Mark 1 Bldg. 1971 Taft Ave., Manila Tel. Nos. 354-0710 / 354-4447

#### MALINTA

Moiriah's Building, 407 Mc Arthur Highway, Malinta, Valenzuela City Tel. Nos. 291-2508 / 293-6267 291-2576

#### MANDALUYONG

471 Shaw Blvd., Mandaluyong City Tel. Nos. 534-8020 / 533-4243

#### MANDALUYONG SHAW

VSK Building, 2 Acacia Lane cor. Shaw Blvd., Mandaluyong City Tel. Nos. 532-4249 / 532-4230 Fax No. 532-4225

#### MARIKINA

Shoe Ave. corner W. Paz St. Sta. Elena, Marikina City 1800 Tel. Nos. 681-0701 / 681-0702 681-0699

#### MARIKINA-A. TUAZON

Gil Fernando Ave. cor. Chestnut St. Brgy. San Roque, Marikina City Tel. Nos. 646-7302 / 646-4957 646-1805

#### MARIKINA-CONCEPCION

Bayan-Bayanan Ave. cor. Eustaquio St. Concepcion, Marikina City Tel. Nos. 942-0425 / 942-2842 941-3293 Fax No.

#### MARIKINA-STA, ELENA

314 J. P. Rizal St., Bgy. Sta. Elena Marikina City 646-7928 / 646-5420 Tel. Nos. 646-7816 Fax No.

#### MARULAS

8 AGS Bldg., Mc Arthur Highway Marulas, Valenzuela City Tel. Nos. 291-2742 / 444-6263

### MASANGKAY

916 G. Masangkay St. Binondo, Manila Tel. Nos. 244-8748 / 242-8243 244-8737 Fax No.

#### MASINAG

Silicon Valley Bldg. 169 Sumulong Highway Mayamot, Antipolo City Tel. Nos. 682-3012 / 681-5846

#### MASINAG-SUMULONG

F. N. Crisostomo Bldg. 2 Sumulong Highway, Mayamot Antipolo City, Rizal Tel. Nos. 682-3461 / 682-3463 Telefax No. 645-0886

#### MATALINO

21 Tempus Bldg., Matalino St. Diliman, Quezon City Tel. Nos. 920-7158 / 920-7165 924-8919 Fax No.

# METROPOLITAN AVENUE

G/F,1012 BUMA Bldg. Metropolitan Avenue San Antonio Village, Makati City 897-3910 / 897-5815 897-4408 Fax No

#### MINDANAO AVENUE

888 Yrreverre Square Bldg., Mindanao Ave., Brgy. Talipapa, Novaliches, Quezon City Tel. Nos. 983-0376 / 453-7748 456-8582 Fax No.

#### MONTALBAN

E. Rodriguez Ave., cor. Midtown Subdivision, Rosario Rodriguez, Rizal Tel. Nos. 470-1661 / 942-7210

#### MONUMENTO

419 D&I Bldg., EDSA Caloocan City Tel. Nos. 361-6448 / 364-0906

#### MORAYTA

929 Consuelo Building, Nicanor Reyes St., Sampaloc, Manila Tel. Nos. 735-1227 / 733-3511 735-4572 Fax No.

#### MUNTINLUPA

G/F, Arbar Building National Highway, Poblacion Muntinlupa City Tel. Nos. 861-2988 / 861-2990

#### MWSS

MWSS Compound, Katipunan Road, Balara, Quezon City Tel. Nos. 927-5443 / 922-3765 922-3764

## NAGA ROAD-LAS PIÑAS

Lot 2A, Naga Road corner DBP Extension, Pulang Lupa Dos Las Piñas City Tel. Nos. 804-1021 / 804-1022

### NAIA

Arrival Area Lobby, NAIA Complex, Pasay City Tel. Nos. 879-6040 / 831-2640

#### NAIA 1

Departure Area, NAIA Terminal Bldg., Imelda Ave., Parañaque, Metro Manila 832-2660 Tel. No. 832-2606

# Fax No. NAIA 2

NAIA Centennial Terminal II Northwing Level Departure Intl.,Bldg., Pasay City 879-5946 / 879-5949 Tel. Nos. 879-5947 Fax No.

#### NAIA 3

Arrival Area Lobby NAIA Terminal 3 Complex Pasay City 8777-888 (MIAA Trunk line) loc. 8272 / 785-6018 (direct line)

#### NAVOTAS

865 M. Naval St., Navotas Metro Manila Tel. Nos. 281-8934 / 281-9001 Fax No. 282-4021

#### NAVOTAS-FISH PORT

Bulungan cor Daungan Ave. Navotas Fish Port Complex North Bay Boulevard South Navotas City Tel. Nos. 351-4650 / 351-4649

#### **NEW MANILA**

322 E. Rodriguez Sr. Ave. New Manila, Quezon City Tel. Nos. 727-5250 / 727-5259 724-5349 / 724-5531

SRA Building, Brgy. Vastra North Avenue, Quezon City Tel. Nos. 928-4274 / 928-3604

EDSA corner Nia Road Brgy. Piñahan, Diliman, Quezon Tel. Nos 928-6776 / 927-2987

# NORTHBAY

511 Honorio Lopez Blvd., Balut, Tondo, Manila Tel. Nos. 253-8471 / 251-9212 251-7309 Fax No.

## **NOVALICHES**

513 Quirino Highway, Talipapa, Novaliches, Quezon City 984-6505 / 984-5946 Tel. Nos. 984-0024

### **NOVALICHES-QUIRINO**

903 Quirino Hi-way, Brgy. Gulod, Novaliches, Quezon City Tel. Nos. 936-1008 / 936-1547 930-6036 Fax No. 930-6037

#### NPC

Agham Road, Diliman, Quezon City Tel. Nos. 927-8842 / 927-8829

#### N.S. AMORANTO

Unit 103, "R" Place Building 255 N.S. Amoranto Sr. Avenue, Quezon City Tel. Nos. 731-7987 / 413-0566

#### ONGPIN

Prestige Tower, 919 Ongpin St. Sta Cruz, Manila 733-7198 / 733-7931 Tel. Nos. 733-7204 Fax No.

#### ORTIGAS

G/F, JMT Bldg., ADB Avenue Ortigas Center, Pasig City Tel. Nos. 635-3719 / 633-8189

#### **ORTIGAS CENTER-GARNET**

Unit 104, Taipan Place Building Emerald Ave., Ortigas Center Pasig City 637-5851 / 637-9061 Tel. Nos.

637-5852 Fax No.

OYSTER PLAZA Unit D1, Oyster Plaza Bldg. Ninoy Aquino Ave. Brgy. San Dionisio, Paranaque City Tel. Nos. 829-0710 / 829-0711 Fax No. 829-1937

### P. TUAZON

279 P. Tuazon Blvd., Cubao Quezon City 913-3347 / 913-3344 Tel. Nos. 913-3346

#### PACO

Fax No.

756 Pedro Gil cor. Pasaje-Rosario Sts. Paco, Manila Tel. Nos. 525-5641 / 525-7820 523-1514 Fax No.

911-9909

#### PADRE FALIRA

PAL Learning Center Bldg. 540 Padre Faura cor. Adriatico Sts., Ermita, Manila Tel. Nos. 526-4461

526-4458

#### PADRE RADA

Fax No.

647 RCS Bldg., Padre Rada St., Tondo, Manila Tel. Nos. 245-0050 / 245-0243 245-0309 Fax No.

### PAMPLONA

267 Alabang Zapote Road Pamplona Tres, Las Piñas City Tel. Nos. 847-9373 / 847-9010

#### **PANDACAN**

Jesus Street, Cor. T. San Luis Pandacan, Manila 564-02-17 / 564-0870 Tel. Nos. 563-1031

#### PARANG

105 B.G. Molina St., Parang Marikina City Tel. Nos. 941-6802 / 941-9686 941-2779 / 941-3290 413-0568 / 731-7991

#### PASAY

2976 Mexico Avenue, Pasay City 832-0391 / 832-0394 Tel. Nos. 831-5264

#### PASAY-EDSA

765 EDSA, Malibay, Pasay City 889-0952 / 889-0955 Tel Nos 889-0963 Fax No.

#### PASAY LIBERTAD 244 P. Villanueva St., Libertad

Pasay City Tel. Nos. 551-2370 / 833-2415 551-2369 Fax No.

PASAY-TAFT

2482 Taft Avenue, Pasay City Tel. Nos. 833-2413 / 833-2414 831-5986 Fax No.

#### PASIG

G/F, Westar Bldg., 611 Shaw Blvd. Pasig City 1600 Tel. No. 636-7465

# PASIG-ORTIGAS EXT.

103 B. Gan Building Ortigas Ave. Ext., Rosario, Pasig City Tel. Nos. 641-0704 / 641-0706 6410705

#### PASIG RIVERSIDE

G/F, CTIP Compound Ortigas Avenue Extension Rosario, Pasig City Tel. Nos. 656-9570 / 656-9199 656-6629

#### PASIG-SANTOLAN

Amang Rodriguez Ave. Brgy. Dela Paz, Santolan, Pasig City Tel. Nos. 647-5552 / 682-7972

### PASIG-SHAW

G/F, Jade Center Condominium, 105 Shaw Blvd., Brgy. Oranbo Pasig City 633-9618 / 633-9625 Tel. Nos. 633-9627 / 634-4473"

# PASONG TAMO

2233 Chino Roces Avenue Makati City Tel. Nos. 813-4013 / 813-4012 893-9206 Fax No.

#### PASO DE BLAS

179 Paso de Blas, Valenzuela City Tel. Nos. 291-1101 / 291-1102 292-9824 Fax No.

#### PETRON MEGA PLAZA

G/F, Petron Mega Plaza Bldg. 358 Sen. Gil Puyat Avenue Makati City Binondo, Manila Tel. Nos. 243-8478 / 242-9493 886-3379 Tel. No.

#### PGH

PGH Compound, Taft Avenue Ermita, Manila Tel. Nos. 524-3565 / 523-9110 524-3558

#### **PIONEER**

G/F, B. Guerrero Complex 123 Pioneer St., Mandaluyong City Tel. Nos. 638-9310 / 638-9565

G/F, San Fernando Towers, Plaza del Conde St., Binondo, Manila Tel. Nos. 243-6576 / 243-6581 Fax No. 243-6580

#### PLAZA STA. CRUZ

740 Florentino Torres St. Sta. Cruz, Manila 1003 Tel. Nos. 734-2462 / 733-6682

#### PORT AREA

PLAZA DEL CONDE

G/F Bureau of Customs Compound, South Harbor, Port Area, Manila Tel. Nos. 527-0259 / 527-4432 527-4433

#### PRITIL

MTSC Bldg., Juan Luna cor. Capulong Ext., Tondo, Manila 1012 Tel. Nos. 252-9639 / 252-9669

#### PROJECT 3-AURORA BLVD.

1003 Aurora Blvd. cor. Lauan St. Quirino Dist., Quezon City Tel. Nos. 474-8414 / 913-8735 913-5117 Fax No.

#### PROJECT 8

Fax No.

Mecca Trading Bldg. Congressional Avenue., Project 8 Quezon City Tel. Nos. 426-2236 / 924-2563

#### QUADRANGLE

Unit I, Paramount Bldg. EDSA corner West Ave Quezon City 927-4134 / 928-4820 Tel. Nos. 920-1390

### QUEZON CITY CIRCLE

2014 ANNUAL REPORT EXEMPLIFYING FILIPINO BANKING EXCELLENCE

Elliptical Road cor. Kalayaan Ave. Diliman, Quezon City Tel. Nos. 920-3353 / 924-2660

#### QUIAPO

516 Evangelista cor. Ronquillo St., Quiapo, Manila Tel. Nos. 733-7544 / 733-1693 Fax No. 733-4853

# REINA REGENTE

1067 Don Felipe St., (near corner Reina Regente)

#### REMEDIOS

G/F, Royal Plaza Twin Towers Condominium, 648 Remedios cor. Ma. Orosa Sts., Malate, Manila Tel. Nos. 400-8594 / 400-8588 400-8543 Fax No.

#### RETIRO

422 N.S. Amoranto St. Edificio Enriqueta Bldg. Sta. Mesa Heights, Quezon City Tel. Nos. 732-9067 / 415-8020

#### RIZAL AVENUE Rizal Avenue cor. Saturnino Herrera St.

Sta. Cruz, Manila

Tel. Nos. 254-2519 / 254-2520 **ROCES AVENUE** 

#### Quezon City Tel. Nos. 373-6021 / 373-6022

54 Don Alejandro Roces Ave.

**ROCKWELL CENTER** Stall No. RS-03 G/F Manansala Tower, Estrella St.

Rockwell Center, Makati City

373-6024

# Tel. Nos. 551-2001 / 551-8978 ROOSEVELT

256 Roosevelt Ave. San Francisco del Monte Quezon City Tel. Nos. 374-3573 / 374-3574 374-0921/374-2717

# **ROSARIO-PASIG**

Fax No.

Unit 117-118 G/F Ever Gotesco Mall Ortigas Extension, Pasig City Tel. Nos. 656-1235 / 656-9126

374-3571

#### ROXAS BLVD. Suite 101, CTC Building

2232 Roxas Boulevard Pasay City 832-3901 / 832-3902 Tel. Nos. 551-0238

SALCEDO-DELA COSTA	A
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G/F, Classica Tower Condominium 114 HV Dela Costa St. Salcedo Village, Makati City 887-0029 / 887-0023 Tel. Nos. 887-0024 Fax No.

#### SALCEDO VILLAGE

G/F, LPL Mansions Condominium, 122 L.P. Leviste St., Salcedo Village Makati City 1227 Tel. Nos. 848-2593 / 848-2574

#### SAMSON ROAD

149 Samson Road cor. P. Bonifacio St., Caloocan City 367-6659 Fax No. 367-7136

# SAN ANDRES

1155 Swanson Building cor. Linao St. San Andres, Manila Tel. Nos. 524-6632 / 525-6673 Fax No. 522-2057

# SAN JUAN

213 F. Blumentritt St. cor. Lope K. Santos, San Juan City Tel. Nos. 727-3643 / 724-6717

#### SAN LORENZO

G/F, Jackson Bldg. 926 A. Arnaiz Avenue, Makati City Tel. No. 894-4165

# SAN NICOLAS

534 Gedisco Towers, Asuncion St. San Nicolas, Manila Tel. Nos. 243-3329 / 244-8963 244-8964

#### SAN LORENZO-ARNAIZ

G/F, Power Realty Bldg. 1012 A. Arnaiz Avenue Brgy, San Lorenzo, Makati City Tel. Nos. 887-7770 / 887-7771 Fax No. 887-7772

#### SAN MATEO

19 Gen. Luna St., Bgy. Banaba San Mateo, Rizal Tel. Nos. 570-2010 / 570-2011

#### SEN. GIL PUYAT

G/F, Burgundy Corporate Tower 252 Sen. Gil Puyat Ave., Makati Tel. No. 844-5706

#### SHANGRI-LA PLAZA

Unit AX 116 P3 Carpark Bldg. Shangri-la Annex Plaza Mall, Edsa cor. Shaw Blvd. Mandaluyong City Tel. Nos. 633-1907 / 633-9224

#### SHAW BLVD. Starmall cor. EDSA Shaw Blvd.

Mandaluyong City 726-7351 (fax) 726-7389 / 726-1832 Tel. Nos. 726-9258

#### SHAW BLVD.-PRINCETON

G/F, Sun Plaza Bldg. 1505 Princeton St. cor. Shaw Blvd. Mandaluyong City 661-9466 / 570-3134 Tel. Nos.

#### SSS DILIMAN

G/F, SSS Building. East Avenue Diliman, Quezon City Tel. Nos. 927-2804 / 927-3106 433-1688 / 433-1716

#### STARMALL ALABANG

Upper Ground Level, Starmall Alabang, South Superhighway Alabang, Muntinlupa City, 1770 Tel. Nos. 828-5023 / 555-0668

#### SUCAT

G/F, Kingsland Bldg. Dr. A. Santos Avenue Sucat, Parañague Tel. No. 826-1931

#### SUCAT-EVACOM

G/F, AC Raftel Center 8193 Dr. A. Santos Ave. Sucat Road, Paranaque City Tel. Nos. 820-0180 / 820-0181

### T. ALONZO

905 T. Alonzo cor. Ongpin Sts. Sta. Cruz, Manila Tel. Nos. 733-9572 / 733-9571 Fax No. 734-3239

### TAFT AVENUE

G/F, One Archers' Place Condominium, 2311 Taft Avenue Malate, Manila 708-0147 Tel. No.

# Fax No.

**TANAY** Tanay New Public Market Road, Brgy. Plaza Aldea, Tanay, Rizal Tel. Nos. 654-0211 / 654-0221

693-1191

708-2203

#### TANDANG SORA

102 cor. San Miguel Village and Tandang Sora Ave., Brgy. Pasong Tamo, Quezon City 939-5094 / 935-9481 Tel. Nos. 454-4773

#### TAYTAY

Ilog Pugad National Road Brgy. San Juan, Taytay, Rizal Tel. No. 781-8223

#### THE FORT BURGOS CIRCLE

Unit GF-4, The Fort Residences 30th St., corner 2nd Avenue Padre Burgos Circle, Bonifacio Global City, Taguig 478-9724 / 478-9722 Tel. Nos. 478-9092

#### TIMOG

G/F, Newgrange Bldg. 32 Timog Ave., Brgy. Laging Handa Quezon City 373-9041 / 373-9043 Tel. Nos.

373-9045

### TONDO

1941-1943 Juan Luna St., Tondo Manila 252-9769 / 253-9838 Tel. Nos. Fax No. 252-3026

TUTUBAN LS 31 Podium Level, Tutuban Prime Block Mall, Tutuban Center CM Recto, Manila Tel. Nos. 253-5324 / 253-7107

# 251-8986

TUTUBAN-ABAD SANTOS 1450-1452 Coyuco Bldg. Jose Abad Santos, Tondo, Manila Tel. Nos. 256-8905 / 256-9893

### U.E. RECTO

G/F, Dalupan Bldg. University of the East 2219 Claro M. Recto Ave. Sampaloc Manila Tel. Nos. 736-4422 / 736-2586 736-4420 Fax No.

# U.N. AVENUE

G/F UMC Bldg., 900 U.N. Avenue, Ermita, Manila Tel. Nos. 521-4826 / 524-6723

#### 521-7637

UNITED PARAÑAQUE Iba corner Malugay Sts. East Service Road Brgy. San Martin de Porres United Parañague, Metro Manila Tel. Nos. 551-0508 / 824-3891

### UP CAMPUS

Fax No.

No. 3 Apacible St., UP Campus Diliman, Quezon City 1101 Tel. Nos. 927-0452 / 927-4713

821-3087

#### **URATEX-EAST SERVICE ROAD**

Uratex Bldg., Km. 23 East Service Road, Brgy. Cupang Muntinlupa City Tel. Nos. 403-2598 / 823-6635

#### VALENZUELA

313 San Vicente St. cor. Mc Arthur Highway, Karuhatan, Valenzuela City

101 McArthur Hi-way, Bo. Marulas, Valenzuela City Fax No. 291-6567

#### VILLAMOR AIR BASE

Andrews & Sales Sts. Villamor Air Base, Pasay City Tel. Nos. 854-0055 / 854-1675

#### VISAYAS CONGRESSIONAL

#22 RTS Building Congressional Ave., Quezon City

550 Pablo Ocampo cor. Mabini Sts. Tel. Nos. 708-9350 / 708-9360

#### WACK WACK

G/F, Summit One Tower 717-0898 Fax No.

#### WEST AVENUE

Tel. Nos. 929-3185 / 921-1915

#### WEST TRIANGLE

1396 Quezon Ave., Quezon City "373-8613 (fax)

413-8540

#### ZABARTE

Bgy. Kaligayahan Novaliches, Quezon City Tel. Nos. 417-3314 (Bayantel) 461-3582 Fax No.

### ZAPOTE

Fax No.

Las Piñas City 871-4106 / 873-6758 Tel. Nos.

Tel. Nos. 292-9131 / 291-2826 291-2827

#### VALENZUELA-MC ARTHUR

Tel. Nos. 291-6574 / 291-6568

G/F Airmens Mall Bldg. cor.

Tel. Nos. 426-7300 / 426-2429

#### VITO CRUZ

Malate, Manila

530 Shaw Blvd., Mandaluyong City Tel. Nos. 533-7093 / 533-1808

92 West Ave., Quezon City

373-0770 / 373-0763 Tel. Nos. 373-8612 /413-8541

1131 Quirino Hi-way 461-3584 / 474-8420

059 Real St., Alabang-Zapote Road

## 873-6748 871-4105

#### BACOOR-PANAPAAN

San Miguel Commercial Building 215 E. Aguinaldo Highway Barangay Panapaan I, Bacoor, Cavite (046) 417-3089 Tel. Nos.

(046) 417-3101 (046) 417-3189 Fax No.

# (074) 447-3360

(074) 447-3509

Verceles St., Consolacion Tel. Nos. Tel. No. (072) 710-0057

#### AGOO-SAN ANTONIO

**Luzon Branches** 

90 NRC Bldg., Abanao St.

ABANAO

Baguio City

Agoo, La Union

Tel. Nos.

AGOO

National Highway, San Antonio Agoo, La Union 2504 (072) 710-0191 Tel. No. (072) 521-0030 Fax No.

### ALAMINOS

Quezon Avenue, Poblacion Alaminos City, Pangasinan Tel. Nos. (075) 551-2196 (075) 552-7028

# ALBAY CAPITOL

ANST Bldg. II, Rizal St., Brgy. 14 Albay District., Legaspi City Tel. Nos. (052) 480-3497

## **ANGELES**

730 Sto. Rosario St., Angeles City, Pampanga 2009 (045) 888-8811 Tel. Nos. (045) 888-8800

#### ANGELES-MC ARTHUR

F. Navarro Bldg., MacArthur Highway, Brgy. Salapungan Angeles City, Pampanga (045) 888-6687 Tel. Nos. (045) 322-6210

(045) 888-7539

(045) 879-0082

(042) 511-1051

(042) 316-5329

# Fax No.

APALIT Mc Arthur Highway, San Vicente, Apalit, Pampanga Tel. Nos. (045) 652-0049

#### APARRI

J.P.Rizal St., Aparri, Cagayan 3515 Tel. Nos. (078) 888-2115

#### ATIMONAN

Tel. Nos.

Our Lady of the Angels Parish Compund, Quezon Street Atimonan, Quezon

### BACOOR

KM 17, Aguinaldo Highway Bacoor, Cavite

Tel. Nos. (046) 471-2678 (046) 471-1150

**BAGUIO** 51 Session Road, Corner Upper Mabini St., Baguio City (074) 442-4244 (074) 442-3833

# **BAGUIO-CENTER MALL**

G/F, Baguio Center Mall Magsaysay Ave., Baguio City Tel. Nos. (074) 442-7348 (074) 442-7349 (074) 442-7350

**BANGUED** McKinley corner Peñarrubia Sts Zone 4, Bangued, Abra, 2800 (074) 752-8440 Tel. Nos. (074) 752-8441

# **BANGUED-MAGALLANES**

Taft cor. Magallanes Sts. Zone 5, Bangued, Abra Tel. Nos. (074) 752-8435 (074) 752-8436 Fax No.

# BALAGTAS

G/F D & A Bldg., Mc Arthur Highway San Juan, Balagtas, Bulacan (044) 769-1398 Tel. Nos. (044) 693-1680

# BALANGA

Zulueta St., Poblacion, Balanga, Bataan 2100 (047) 237-3218 Tel. Nos. (047) 791-1204

# BALAYAN

147 Plaza Mabini, Balayan, Batangas (043) 407-0230 Tel. Nos.

#### BALIUAG 015 Rizal St., San Jose

Baliuag, Bulacan (044) 766-2454 Tel. Nos. (044) 673-1950 **BASCO** 

NHA Bldg., Caspo Fiesta Road Kay-

0998-9841005

chanarianan, Basco, Batanes

# Tel. No. BATAC

cor. San Marcelino and Concepcion Sts. Fax No. Batac, Ilocos Norte (077) 792-3437 Tel. Nos. (077) 617-1309

# BATANGAS

P. Burgos St., Cor. C. Tirona St. Batangas City Tel. Nos. (043) 723-7037

(043) 723-0226

# BATANGAS-KUMINTANG

JPA AMA Bldg., National Hi-way Kumintang Ilaya, Batangas City Tel. Nos. (043) 722-2705 (043) 722-2706

# **BATANGAS-PALLOCAN WEST**

GF, MAJ Bldg., National Highway Pallocan West, Batangas City Tel. Nos. (043) 318-2376 (043) 318-2356"

BAUAN G/F, ADD Building, J.P. Rizal St. Poblacion, Bauan, Batangas Tel. Nos. (043) 728-0026 (043) 728-0027

# BAYOMBONG

J.P. Rizal St., District 4 Bayombong, Nueva Vizcaya Tel. Nos. (078) 321-2454 (078) 321-2278

#### BEPZ Bataan Economic Zone, Luzon Ave.

Marivels, Bataan 2106 Tel. Nos. (047) 935-4070 (047) 935-4071

#### BIÑAN

**Ammar Commercial Center** Nepa National Highway Brgy. Sto. Domingo, Biñan, Laguna Tel. Nos. (049) 411-3785 (02) 429-4813

#### **BIÑAN-CARMONA** 9767 Brgy. Maduya

Carmona, Cavite Tel. Nos. (046) 413-2700 (046) 413-0007

### BOAC

Gov. Damian Reyes St., Murallon Boac, Marinduque Tel. Nos. (042) 332-1365 (042) 311-1426

#### **BOCAUE** JM Mendoza Building

McArthur Hi-way, Lolomboy Bocaue, Bulacan Tel. Nos. (044) 692-2416 (044) 815-0282 (044) 692-1674

#### BONTOC

G/F Mt. Province Commercial Center, Poblacion, Bontoc Bontoc, Mountain Province Tel. Nos. (074) 462-4008 0939-9250807

# BULAN

Zone 4, Tomas de Castro St. Bulan, Sorsogon

2014 ANNUAL REPORT EXEMPLIFYING FILIPINO BANKING EXCELLENCE

Tel. Nos. (056) 411-1156 (056) 555-2222 (056) 411-1219

#### Fax No. (056) 555-2223

CABANATUAN Cor. Paco Roman and Del Pilar Sts. Cabanatuan City, Nueva Ecija (044) 463-2048 Tel. Nos. (044) 600-4832

#### CABANATUAN-MAHARLIKA HIGHWAY

Km. 114 Maharlika Highway Cabanatuan, Nueva Ecija (044) 463-0347 Tel. Nos. (044) 463-0348

(044) 467-0349

# Fax No. CABUYAO

Asia Brewery Complex National Hi-way, Brgy. Sala, Cabuyao, Laguna Tel. Nos. (02) 816-5558 (02) 816-5132 (049) 531-2359

#### **CALAMBA** Burgos St., Calamba City

Tel. Nos. (049) 545-1865 (049) 545-1864 CALAMBA-BUCAL GF, Prime Unit 103 Carolina Center

Bldg. cor. Ipil-ipil St., Brgy.Bucal, Calamba, Laguna Tel. Nos. (049) 502-6189

(049) 502-6188

CALAMBA CROSSING G/F, Unit Building J. Alcasid Business Center Crossing Calamba City, Laguna Tel. Nos. (049) 508-0986 (049) 834-2409

# CALAMBA-NATL HI-WAY

G/F, Sta. Cecilia Business Center II, Brgy. Parian, Calamba City, Laguna (049) 545-9382 Tel. Nos. (049) 834-1485

(02) 520-8841

#### CALAPAN

J.P.Rizal St. Camilmil

Fax No.

Calapan City, Oriental Mindoro Tel. No. (043) 441-0081 CAMILING

#### Poblacion G., Camiling, Tarlac

Tel. Nos. (045) 934-1485 (045) 934-0111

CHIMITING	-KIZAL	CLARK FIELD
Rizal St., Ca	amiling, Tarlac	Retail 4 & 5, Berthaphil III
Геl. Nos.	(045) 934-0499	Clark Field Center 2
	(045) 934-0169	Jose Abad Santos Ave.
ax No.	(045) 934-0888	Clark Field Freeport Zone
		Clark Field, Pampanga 20
CANDELA	RIA	Tel. Nos. (045) 599-2
National Road, Poblacion		(045) 599-3
andalaria	Ouezon	

CANDON	J
National I	Highway cor. Dario St.
Can Anta	nia Candan City 2700

(042) 741-1433

(042) 585-6410

(042) 741-1432

CAMILING-RIZAL

Tel. Nos.

Fax No.

San Antonio, Candon City 2700 (077) 742-6433

# CANDON-NATL HI-WAY

National Hi-way, Brgy. San Juan, Candon City, Ilocos Sur (077) 644-0249 Tel. No. (077) 742-6252 Fax No.

# CAPAS

Capas Comm'l Complex Sto. Domingo, Capas, Tarlac Tel. Nos. (045) 491-7921 (045) 491-7920

# Fax No. CAUAYAN

Maharlika Hi-way cor. Cabanatuan Rd. Cauayan, Isabela 3305 (078) 652-2125

(045) 491-7922

# CAUAYAN-MAHARLIKA HI-WAY

Disston Bldg., Maharlika Highway Bgy. San Fermin, Cauayan, Isabela (078) 652-4200 Tel. Nos. (078) 652-2144 Fax No. (078) 652-2243

#### CAVITE

P. Burgos Avenue, Caridad Cavite City Tel. Nos. (046) 431-0136

# (046) 431-2026

CAVITE-DASMARIÑAS G/F LCVM Bldg., Aguinaldo Hi-Way Zone IV, Dasmariñas, Cavite City Tel. Nos. (046) 416-7046 (046) 402-2016

# CENTRO ILAGAN

J. Rizal St., Centro Ilagan City, Isabela 3300 (078) 622-2568 Tel. No.

#### CEPZ

Gen. Trias Drive, Rosario, Cavite Tel. Nos. (046) 437-6072 (046) 437-6606

#### CLARK FIELD

2023 2228 3043

## CONCEPCION

A. Dizon St., San Nicolas Concepcion, Tarlac 2316 Tel. Nos. (045) 923-0690 (045) 923-0153

#### DAFT

Carlos II St., Brgy. 3, Daet Camarines Norte Tel. No. (054) 440-3390

#### DAET-PIMENTEL

F. Pimentel Ave., cor. Dasmariñas St. Daet, Camarines Norte (054) 721-1117 (054) 571-2951 Fax No. (054) 440-1723

# DAGUPAN

A.B. Fernandez Ave., Dagupan City Tel. Nos. (075) 522-2371

#### (075) 529-0892 (075) 522-2371

# DAGUPAN-FERNANDEZ

A. B. Fernandez Ave., cor. Noble St. Dagupan City, Pangasinan (075) 515-3792 Tel. Nos. (075) 522-5494

### DARAGA

Baylon Compound, Market Site, Rizal St., Daraga, Albay (052) 824-1792 Tel. No. Fax No. (052) 483-3703

#### DASMARINAS-AGUINALDO

G/F, Amada-Felix Bldg. Aguinaldo Hi-way Dasmariñas, Cavite (046) 416-5803 Tel. Nos. (046) 416-5806 (046) 416-5827"

### DAU

MacArthur Highway, Dau Mabalacat, Pampanga 2010 Tel. Nos. (045) 892-2538 (045) 624-0490

#### DINALUPIHAN

BDA Bldg., San Ramon Highway Dinalupihan, Bataan 2110 Tel. Nos. (047) 481-1361 (047) 481-3906

#### **DOLORES**

Units 4 & 5 G/F Peninsula Plaza Bldq. Mc Arthur Highway, Dolores City of San Fernando, Pampanga Tel. Nos. (045) 961-1505 (045) 860-1145

#### EAST GATE CITY WALK

East Gate CW Commercial Center Olongapo Gapan Rd., San Jose, City of San Fernando, Pampanga (045) 966-3436 Tel. No.

#### GAPAN

Tinio Street, San Vicente Gapan City, Nueva Ecija Tel. No. (044) 486-0281

#### **GAPAN-POBLACION**

Tinio Street, Poblacion, Gapan City Nueva Ecija (044) 486-0315 Tel. Nos. (044) 486-0314 (044) 486-1337 Fax No.

GEN. TRIAS 129 Governor's Drive, Manggahan General Trias, Cavite Tel. Nos. (046) 416-3081 (046) 416-3082 (046) 416-3084

# Fax No.

GOA Juan Go Bldg., cor. Rizal & Bautista Sts. Goa, Camarines sur Tel. No. (054) 453-1150

(02) 813-7168

# **GUAGUA**

PNB Guagua Bldg. Brgy. Sto. Cristo, Guagua Pampanga 2003 Tel. Nos. (045) 900-0149 (045) 901-0140

#### GUIMBA

CATMAN Bldg., Provincial Road cor. Faigal St., Saranay District Guimba, Nueva Écija (044) 611-1309 Tel. No.

#### **GUMACA**

Andres Bonifacio St. Brgy. San Diego, Poblacion Gumaca, Quezon Tel. Nos. (042) 317-6428 (042) 317-6429

1032 R. Magsaysay Ave., Zone I Iba, Zambales 2201 Tel. Nos. (047) 811-1586 (047) 811-2721

(042) 421-1011

### ILAGAN

Old Capitol Site Calamagui 2, Ilagan City, Isabela 3300 Tel. No. (078) 624-2136

#### IMUS

GF, J. Antonio Bldg. 1167 Gen. Aguinaldo Highway, Bayan Luma 7 Imus, Cavite 4103 Tel. Nos. (046) 471-4088 (046) 471-1009

#### **IMUS-AGUINALDO**

Savoc Abella Bldg. E. Aguinaldo Hi-way, Imus, Cavite (046) 471-0189 Tel. Nos. (046) 471-0289

(046) 471-0389

# Fax No. IRIGA

Highway 1, San Roque Iriga City, Camarines Sur Tel. Nos. (054) 456-1622 (054) 299-2408

#### KAWIT

Allied Bank Bldg. Gen. Tirona Highway, Balsahan Binakayan, Kawit, Cavite Tel. No. (046) 434-1617 Fax No. (046) 434-7264

#### LA TRINIDAD

Benguet State University Compound, Brgy. Balili, Kilometer 5 La Trinidad, Benguet 2601 Tel. Nos. (074) 422-1135 (074) 309-1453

# LA UNION

Quezon Ave. City of San Fernando, La Union Tel. Nos. (072) 242-1446 (072) 242-0908

#### LAGAWE

JDT Bldg., Inquiling Drive Poblacion East, Lagawe, Ifugao Tel. Nos. 0917-8574610 0926-9334630

#### LAOAG

Brgy. 10, Trece Martires St. cor. J.P. Rizal St., Laoag City 2900 Tel. No. (077) 772-0144

#### LAOAG-CASTRO

F.R. Castro St., Brgy. 17 Laoag City, Ilocos Norte (077) 772-0139 (077) 772-0339 Fax No. (077) 771-4116

#### LEGASPI

Corner Rizal and Gov. Forbes Sts. Brgy. Baybay, Legaspi City Tel. No. (052) 480-7898

# LEGAZPI-IMPERIAL

35 F. Imperial St. Legaspi City, Albay Tel. Nos. (02) 429-1595 (02) 820-3847 Tel. Nos. (052) 480-7645 (052) 214-3368 Fax No. (052) 480-6133

#### LEMERY

Humarang Bldg., Corner Ilustre Ave. and P. De Joya St., Lemery Batangas Tel. Nos. (043) 740-0443 (043) 214-2273

#### LIGAO

San Jose St., Dunao Ligao City, Albay (052) 485-2974 Tel. No.

### LINGAYEN

Avenida Rizal East cor. Maramba Blvd., Lingayen, Pangasinan Tel. Nos. (075) 542-6020 (075) 662-0238

B. Morada Ave., Lipa City, Batangas (043) 756-1119 Tel. Nos. (043) 756-1116

#### LIPA - AYALA HI-WAY

K-Pointe Plaza, Ayala Hi-way, Brgy. Sabang, Lipa City, Batangas Tel. Nos. (043) 981-1949 (043) 757-2144 (043) 312-3303

#### I OPF7

San Francisco St., Talolong Lopez, Quezon (042) 841-1180 Tel. No.

#### LUBAO

OG Road, Ela Paz Arcade Brgy. Sta. Cruz, Lubao, Pampanga Tel. Nos. (045) 971-5020 (045) 971-5021

#### LUCENA

Quezon Ave., Brgy IX, Lucena City Tel. No. (042) 710-3703

#### LUCENA-ENRIQUEZ

Poblacion, Lucena City, Quezon Tel. Nos. (042) 710-4297 (042) 373-1264 (042) 373-5283

(042) 373-5284

Enriquez corner Enverga Sts.

#### MABALACAT

Destiny Building, Brgy. Mabiga, Mabalacat, Pampanga Tel. Nos. (045) 331-3231 (045 625-5255 (045) 625-4911

### MACABEBE

Y N CEE Commercial Bldg. Poblacion, San Gabriel Macabebe, Pampanga (045) 435-0147 (045) 435-0932

#### MAGSAYSAY AVENUE

MOLINO G/F, Lyman Ogilby Centrum Bldg. 358 Magsaysay Ave. Baguio City 2600 (074) 445-2248 Tel. Nos. (074) 300-3163

# MAHARLIKA

Kadiwa Center Building Poblacion, Sta. Cruz, Marinduque Tel. No. (042) 321-1380

#### MALLIG PLAINS

Cor. Don Mariano Marcos Ave. & Bernabe Sts., Roxas, Isabela 3320 0917-8737855 Tel. No.

#### MALOLOS

Sto. Niño, Malolos City, Bulacan (044) 662-4974 Tel. Nos. (044) 791-0494

#### MALOLOS-MC ARTHUR

FC Bldg., Km 40, McArthur Hi-way, Sumapang Matanda Malolos City, Bulacan Tel. Nos. (044) 791-6408 (044) 791-6413

# MAMBURAO

National Road, Brgy. Payompon Mamburao, Occidental Mindoro (043) 711-1078 Tel. No.

#### MANGALDAN

G/F, Abad Biascan Bldg. Rizal St., Poblacion Mangaldan, Pangasinan (075) 522-3885 Tel. No. Fax No. (075) 513-4911

#### MANGARIN

Quirino corner M.H. Del Pilar Sts. Brgy. 6, San Jose Occidental Mindoro 5100 Tel. No. (043) 491-1834

### MASBATE

Quezon St., Brgy. Pating Masbate City, Masbate Tel. No. (056) 333-2238

#### MEYCAUAYAN

Mc Arthur Highway, Saluysoy Meycauayan City, Bulacan Tel. Nos. (044) 228-3411 (044) 840-0393

### MEYCAUAYAN-ESPERANZA

G/F, Stalls 8 & 9, Esperanza Mall McArthur Highway, Brgy. Calvario Meycauayan, Bulacan (044) 769-6171 Tel. Nos. (044) 769-0492 (044) 228-2130 Fax No.

I.K. Commercial Bldg. Villa Maria Subd., Molino Highway Molino III, Bacoor Cavite Tel. Nos. (046) 477-0302 (046) 477-0795

(046) 477-0829

(046) 477-0821

# Fax No.

MUÑOZ D. Delos Santos St. cor. Tobias St. Science City of Muñoz, Nueva Ecija Tel. Nos. (044) 456-0283 (044) 456-0142"

#### NAGA

Gen. Luna St., Brgy. Abella Naga City, Camarines Sur Tel. No. (054) 473-9072

#### NAGA-MAGSAYSAY

G/F, G. Square Bldg. Magsaysay Ave. cor. Catmon II St. Balatas, Naga City, Camarines Sur Tel. Nos. (054) 473-5558 (054) 472-3088

# NAGA-PANGANIBAN

**DECA Corporate Center** Panganiban Drive, Brgy. Tinago Naga City, Camarines Sur Tel. No. (054) 472-4801 Fax No. (054) 473-9082

#### NAGUILIAN ROAD-BAGUIO

G/F, High Country Inn Naguilian Road, Baguio City (074) 300-4330 Tel. No. Fax No. (074) 446-0270

#### NAIC

P. Poblete Street Ibayo Silangan, Naic, Cavite Tel. Nos. (046) 856-1398 (046) 412-0018

#### NARVACAN

Annex Bldg. Narvacan Municipal Hall Sta. Lucia, Narvacan, Ilocos Sur Tel. Nos. (077) 732-5760 (077) 732-0246

#### NASUGBU

J. P. Laurel corner F. Alix Sts. Nasugbu, Batangas (043) 416-0065 Tel. Nos. (043) 416-0070

### NORTH ZAMBALES

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Brgy. Hall, Poblacion South Sta. Cruz, Zambales Tel. Nos. (047) 831-2468 (047) 831-1063

#### ODIONGAN

#15 J.P. Laurel St., cor M. Formilleza St. Ligaya, Odiongan, Romblon (042) 567-5220 Tel. No. loc.6452

# OLONGAPO

2440 Rizal Ave., East Bajac-Bajac Olongapo City, Zambales 2200 Tel. Nos. (047) 222-8343 (047) 223-4989

# **OLONGAPO-MAGSAYSAY**

YBC Mall, 97 Magsaysay Drive East Tapinac, Olongapo City Tel. Nos. (047) 222-2583 (047) 223-3215 Fax No. (047) 222-2575

# **ORANI**

Agustina Bldg., McArthur Highway Parang-Parang, Orani, Bataan Tel. Nos. (047) 431-3445 (047) 431-1378

# PACITA COMPLEX

"JRJ Building, National Highway Brgy, Nueva, San Pedro, Laguna Tel. Nos. 808-6252 / 808-6253 808-6254

# Fax No.

PANIOUI M.H. Del Pilar St., cor. Mc Arthur Hi-way, Paniqui Tarlac Tel. No. (045) 931-0383

808-6251

# PEREZ BLVD.-DAGUPAN

Orient Pacific Building, Perez Blvd. cor. Rizal Ext., Dagupan City Tel. Nos. (075) 522-8729 (075) 515-3321

# PASEO DE SANTA ROSA

Blk. 5 Lot 3B, Sta. Rosa Estate 2-A Balibago, Tagaytay Road Bo. Sto. Domingo Sta. Rosa City, 4026 Laguna Tel. Nos. (049) 508-1065 (049) 508-1067

## PASUQUIN

Farmers Trading Center Bldg. Maharlika Hi-way, Poblacion 1 Pasuquin, Ilocos Norte Tel. No. (077) 775-0119

Cu Bldg., Old San Roque, Pili Camarines Sur Tel. No. (054) 477-7179

SAN FERNANDO-LA UNION

SAN FERNANDO-MC ARTHUR

LNG Bldg., Mc Arthur Highway

Brgy. Dicarma, Cabanatuan City

Brgy. Dolores, City of San Fernando

(072) 888-3327

(072) 242-4812

(072) 700-4197

(072) 700-4137

(072) 242-4811

(045) 961-2608

(045) 961-2592

(044) 463-8095

(044) 600-4885

(044) 815-0174

(044) 511-1301

(049) 562-0608

(049) 562-7904

(049) 562-7905

(049) 562-0112

(02) 868-9968

(02) 847-8829

808-4275 / 847-5120

Maharlika Hi-way Cor. Cardenas St.

San Jose City, Nueva Ecija 3121

612 Quezon Ave.

Tel. Nos.

Fax No.

Pampanga

SANGITAN

Tel. Nos.

Bulacan

Tel. No.

Tel. No.

SAN PABLO

M. Paulino St.

Tel. Nos.

Fax No.

SAN PEDRO

Tel. Nos.

Fax No.

SAN RAFAEL

Tel. Nos.

Cagayan Valley Road

Brgy. Cruz na Daan

San Rafael, Bulacan

R. Macapagal Bldg.

Maharlika Highway

SAN JOSE DEL MONTE

Tungkong Mangga

SAN JOSE N. ECIJA

San Pablo City, Laguna

Mary Grace Building

San Pablo City, Laguna

KM 30 National Hi-way

SAN PEDRO-NATL HI-WAY

Nueva, San Pedro, Laguna

Km. 31, National Highway, Brgy.

847-5121

808-4274

(044) 815-5341

(044) 677-1387

(044) 892-0177

San Pedro, Laguna

Tel. Nos. (049) 5624522

SAN PABLO-COLAGO AVE.

Colago Ave. cor. Quezon Ave.

Dalisay Bldg., Quirino Hi-way

City of San Jose Del Monte

Tel. No.

Fax No.

San Fernando, La Union

PINAMALAYAN

Tel. No.

PLARIDEL

Fax No.

POLANGUI

Tel. No.

Tel. Nos.

Fax No.

Tel. Nos.

ROMBLON

Tel. No.

ROSALES

Rosales, Pangasinan

SAN AGUSTIN

Bgy. San Agustin

Tel. Nos.

Pangasinan Tel. Nos.

SAN FERNANDO

Fax No.

Tel. Nos.

Polangui, Albay

Brgy. Tagumpay

PUERTO PRINCESA

Valencia St. cor. Rizal Avenue

Puerto Princesa City, Palawan

Tel. Nos. (048) 434-3742

PUERTO PRINCESA-RIZAL AVE.

Rizal Ave., Brgy. Mangahan

**ROBINSONS PULILAN** 

Robinsons Mall Pulilan

Cutcut, Pulilan, Bulacan

SAL Building, Republika St.

Brgy. 1, Romblon, Romblon

Maharlika Highway

Puerto Princesa City, Palawan

Mabini St., Zone IV

Cagayan Valley Road

National Road, Ubaliw

Banga 1st, Plaridel, Bulacan

Tel. No. (044) 795-0090

Pinamalayan, Oriental Mindoro

(043) 284-3254

(044) 795-0274

(052) 486-2114

(048) 433-2421

(048) 433-6617

(048) 723-6617

(044) 815-4234

(044) 676-0391

0917-8737668

MC Arthur Highway, Carmen East,

G/F, Tagle Bldg., McArthur Hi-way

City of San Fernando, Pampanga

SAN CARLOS-PANGASINAN

Plaza Jaycee, San Carlos City

A. Consunji St., Sto. Rosario

City of San Fernando, Pampanga

(045) 435-2305

(045) 455-3684

(045) 860-2171

(075) 532-2353

(075) 955-5012

(045) 961-2419

(045) 860-0485

(045) 860-0486

(075) 532-3366

Tel. No. (075) 632-1765

(048) 433-6618

Cadiz City, Negros Occidental 6121

(034) 493-1217

2014 ANNUAL REPORT EXEMPLIFYING FILIPINO BANKING EXCELLENCE

Tel. Nos. (034) 720-7846

(032) 416-9484

Jose Rizal St., Poblacion 1 Carcar City, Cebu (032) 487-9058 Tel. No. (032) 487-9057 Fax No.

CATARMAN

Cor. Jacinto & Carlos P. Garcia St.

(055) 251-8453 (055) 500-9003

(053) 251-2034

Tel. Nos. (055) 251-2007 (055) 543-8001

CEBU

Jakosalem Streets, Cebu City Tel. Nos. (032) 412-2804 (032) 253-8537 (032) 255-1699

G/F, TGU Tower, Cebu IT Park

(032) 410-6155

Vigan City, Ilocos Sur

VIRAC

Brgy. Salvacion, Virac, Catanduanes 0917-8574602 (BM) 0917-8219248 (SSH) 0999-5937856

A. Cortes Ave., Ibabaw Mandaue City, Cebu (032) 420-1907 Tel. No. (032) 345-1732

Cor. Amelia and Margarita Sts. Libertad, Bacolod City Tel. Nos. (034) 433-0931 (034) 432-0398

ANTIQUE

T. Fornier St., Bantayan (036) 540-9587

(034) 434-8007 (034) 432-0605

BACOLOD-ARANETA

(034) 433-8054 (034) 435-0646 (034) 707-7117 (034) 707-7118

BACOLOD HILADO

Hilado corner L.N. Agustin Sts. (034) 433-4047 Tel. Nos. (034) 704-2280

BACOLOD-LIBERTAD

Negros Occidental Tel. Nos. (034) 433-9643 (034) 433-9645

BACOLOD-LOCSIN

VIGAN-QUEZON AVE.

(045) 982-1315 Tel. No. (045) 982-2805

TARLAC-ZAMORA

F. Tanedo St., San Nicolas

A & E Bldg., Unit 123, #06 Zamora St., Brgy. San Roque, Tarlac City (045) 982-0638 (045) 982-1221 (045) 982-2384 Fax No.

TAYUG

TARLAC

Tarlac City

Tel. Nos.

PNB Tayug Branch Bldg. Zaragoza Street, Poblacion Tayug, Pangasinan 2445 Tel. Nos. (075) 572-4428 (075) 572-3710

TUAO

GF, Villacete Bldg. National Highway, Pata Tuao, Cagayan

(078) 373-1162 Tel. Nos. (078) 373-1163 0917-6203695

TUGUEGARAO

Bonifacio St., Tuguegarao City, Cagayan 3500

Tel. Nos. (078) 844-1832 (078) 844-0225

TUGUEGARAO-BRICKSTONE MALL

G/F, Brickstone Mall, Km. 482 Maharlika Highway, Pengue Ruyu Tuquegarao City, Cagayan (078) 844-1091 Tel. Nos.

(078) 844-1092 (078) 844-2261 Fax No.

Lanzones St., UPLB College Los Baños, Laguna

(049) 536-2733 Tel. Nos. (049) 536-2880

URDANETA

Mc Arthur Highway, Nancayasan Urdaneta City, Pangasinan 2428 Tel. No. (075) 568-2451

URDANETA-ALEXANDER

AAG Bldg. 2, Alexander St. Urdaneta City, Pangasinan Tel. Nos. (075) 529-2113 (075) 529-0034

VIGAN

Leona Florentino St. Vigan City, Ilocos Sur 2700 Tel. Nos. (077) 722-2515 (077) 722-2517

36 Quezon Ave.

(077) 632-1110 (077) 722-2611 Fax No.

055 Quezon Ave.

**Visayas Branches** 

A. CORTES

(032) 346-7591

AMELIA AVENUE

San Jose, Antique 5700 Tel. Nos. (036) 540-8469

BACOLOD 10th Lacson St., Bacolod City Tel. Nos.

Araneta Ave. near cor. Luzuriaga St. Bacolod City, Negros Occidental Tel. Nos.

Bacolod City

Penghong Bldg., Poinsetia St. Libertad Ext., Bacolod City

(034) 707-7956 (034) 707-5956

Barcel Bldg., Locsin St., Brgy. 37, Bacolod City, Negros Occidental (034) 433-4046 Tel. Nos. (034) 433-4049 Fax No. (034) 434-9068

Tel. Nos.

BAIS

BANILAD Gov. M. Cuenco Ave. cor. Paseo Saturnino St. Banilad, Cebu City Tel. No. (032) 345-4828

Rosa Dy-Teves Bldg

Quezon St., Bais City

(035) 402-9343

(035) 402-8214

BANILAD-FORTUNA

AS Fortuna St., Banilad, Mandaue City, Cebu (032) 346-6183 Tel. Nos. (032) 416-1670 Fax No. (032) 346-6184

BANTAYAN

President Osmeña St. Binaobao, Bantayan Island, Cebu (032) 352-5143 Tel. Nos. (032) 316-5564 (032) 460-9275 Fax No.

**BAYAWAN** 

National Highway cor. Mabini St. Brgy. Suba, Bayawan City Tel. Nos. (035) 430-0351 (035) 531-0282

**BAYBAY** 

Baybay Multipurpose Gym Magsaysay Ave., Baybay City, Leyte Tel. Nos. (053) 563-9330 (053) 335-2455 (053) 563-9936

(053) 335-2013

BAYBAY-MAGSAYSAY

148 R. Magsaysay Ave. Baybay, Leyte (053) 563-9709 Tel. No.

BINALBAGAN

Fax No.

Don Pedro R. Yulo St., Binalbagan, Negros Occidental 6107 Tel. Nos. (034) 388-8261 (034) 388-8271

BOGO

Cor. R. Fernan & San Vicente Sts. Bogo City, Cebu Tel. No. (032) 434-8721

BORACAY

Brgy. Balabag, Boracay Island, Malay, Aklan

FX Counter I - Oro Beach Resort, Station III, Boracay Island Malay, Aklan FX Counter I: (036) 288-3607

FX Counter II - Plazoleta, Station II Boracay Island, Malay, Aklan Tel. Nos. (036) 288-3026 (036) 288-3412

Fax No. (036) 288-3048 FX Counter II: (036) 288-3669

(055) 209-1250

Tel. Nos. (032) 256-1219

CARCAR

Brgy. Narra, Catarman Nothern Samar Tel. Nos. (055) 209-1250

CATBALOGAN

Imelda Park Site, Catbalogan Western Samar 6700 Tel. Nos. (053) 543-8399

CATBALOGAN-DEL ROSARIO

Del Rosario St. cor. Allen Ave. Catbalogan City, Samar

Corner M.C. Briones and

CEBU IT PARK

Salinas Drive cor. J.M del Mar St. Apas, Cebu City Tel. Nos. (032) 236-0912

Gen. E. Aguilnado Highway UP LOS BAÑOS

Tagaytay City Tel. Nos. (046) 413-0384 (046) 413-2499

TAGAYTAY-AGUINALDO

Mendez Crossing West

E. Aguinaldo Hi-way Kaybagal South, Tagaytay City Tel. Nos. (046) 413-0143 (046) 413-0144 (046) 413-2364 Fax No.

TANAUAN

STA. ROSA

Tel. Nos.

Tel. Nos.

Fax No.

Nueva Ecija

Lot 5 Retail 2

TABACO

TABUK

TAGAYTAY

Vistamart Bldg.

Tayhi, Tabaco City

Tel. Nos.

SUBIC

National Highway

STA ROSA-BALIBAGO

Sta. Rosa, Laguna

National Hi-way, Balibago

STA. ROSA-NUEVA ECIJA

G/F, JNB Bldg., Brgy. Cojuangco

Cagayan Valley Road, Sta. Rosa

Times Square Mall, Sta. Rita Road

Olongapo City, Zambales 2220

Tel. Nos. (047) 252-7963

Ziga Avenue, Cor. Bonifacio St.

Tel. No. (052) 487-5053

Tel. No. 0917-5751722

Lua Bldg., Mayangao St.

Tabuk, Kalinga 3800

Subic Bay Freeport Zone

Balibago City of Sta. Rosa Laguna

G/F, Don Francisco Tan Gana Bldg.

(049) 837-2602

(049) 520-8160

(049) 837-7368

(049) 534-4340

(02) 520-8642

(044) 940-0478

(044) 311-0262

(044) 311-0263

(047) 252-7964

G/F, V. Luansing Bldg. J.P. Laurel Highway Tanauan City, Batangas Tel. Nos. (043) 784-8668 (043) 784-8680

TANZA

Fax No.

G/F, Annie's Plaza Building, A. Soriano Highway, Daang Amaya, Tanza, Cavite (046) 481-8892 Tel. No.

(046) 481-8893

(044) 893-0589

STA, MARIA

(056) 211-2027

(056) 421-5648 (056) 421-5205 Fax No. (056) 211-5205

STA. CRUZ

SANCHEZ MIRA

Tel. No.

SANTIAGO

Isabela 3311

Tel. No.

Tel No

Fax No.

SILANG

Tel. Nos.

SINILOAN

Tel. Nos.

**SOLANO** 

Tel. No.

Tel. No.

Fax No.

Tel. No.

Tel. Nos.

SORSOGON

C-2 Maharlika Highway

Sanchez Mira, Cagayan 3518

Centro East, Santiago City,

SANTIAGO-PANGANIBAN

Santiago City, Isabela

(078) 822-7518

(078) 682-8196

(078) 305-1627

(078) 682-8276

(046) 414-0660

(046) 414-0661

(049) 813-0019

(078) 326-5282

(078) 326-5505

(078) 326-5525

(052) 421-5207

(056) 211-1485

(049) 501-3601

Marcos Highway cor. Camacam St.

Municipal Integrated Parking Bldg.

Panganiban St., Brgy. Centro East,

166 J.P. Rizal St., Silang, Cavite

G. Redor St., Siniloan, Laguna

National Highway, Poblacion South

SOLANO-MAHARLIKA HI-WAY

Maharlika National Highway

Solano, Nueva Vizcaya

Rizal St., Sorsogon City

Sorsogon City 4700

SORSOGON-MAGSAYSAY

Doña Neneng, Magsaysay St.

Solano, Nueva Vizcaya

Pedro Guevarra Avenue Brgy. Uno, Sta. Cruz, Laguna (049) 501-1945 Tel. Nos. (049) 501-0551

STA. CRUZ-REGIDOR

37 A.Regidor St., Sta. Cruz, Laguna Tel. Nos. (049) 501-3526 (049) 501-3527 (049) 501-1901

Jose Corazon De Jesus St. Poblacion, Sta. Maria, Bulacan Tel. Nos. (044) 641-1555

G/F. M2 Gaisano Grand Mall Mandaue Centro, A. Del Rosario St. Mandaue City 6014, Cebu Tel. Nos. (032) 346-7613 (032) 346-7612 (032) 422-8122

CENTRO MANDAUE

#### COLON

G/F, J. Avela Bldg. Collonade Mall Oriente Colon St., Cebu City Tel. No. (032) 253-0728 (032) 416-8794 Fax No.

#### CONSOLACION

Cansaga Road, Consolacion, Cebu (032) 423-9243 Tel. No. Fax No. (032) 564-2426

#### DANAO

Juan Luna St., Danao City, Cebu Tel. Nos. (032) 343-0074 (032) 343-0077

#### DE LEON

ATM Bldg., corner Jalandoni and Ledesma Sts., Iloilo City Tel. Nos. (033) 337-4978 (033) 338-1189 (033) 508-6339

#### DOWNTOWN TACLOBAN

G/F, Washington Trading Bldg. Rizal Ave., Tacloban City Leyte 6500 (053) 325-8123 Tel. Nos. (053) 523-7895

# DUMAGUETE

Siliman Avenue cor Real St. Dumaguete City, Negros Oriental Tel. Nos. (035) 422-9176 (035) 422-9658

## DUMAGUETE-LOCSIN

33 Dr. V. Locsin St. Dumaguete City, Negros Oriental Tel. Nos. (035) 422-6181 (035) 225-3903 (035) 225-0520

#### DUMAGUETE-SOUTH ROAD

Manhattan Suites, South Rd. Calindagan, Dumaguete City Negros Oriental Tel. Nos. (035) 420-5017

(035) 420-5018

#### FUENTE OSMEÑA

BF Paray Bldg., Osmeña Blvd. Cebu City (032) 253-0349 Tel. No.

#### **FUENTE OSMEÑA-CAPITOL**

G/F C.A.O. Mercado Bldg. Osmeña Blvd., Cebu City Tel. Nos. (032) 254-0051 (032) 412-4813 Fax No. (032) 253-6721

#### GORORDO

30 Machay Bldg., Gorordo Ave. Lahug, Cebu City (032) 234-0215 Tel. No. (032) 412-2274 Fax No.

#### GUIHULNGAN

New Guihulngan Public Market S. Villegas St., Guihulngan Negros Oriental (035) 336-1038 Tel. Nos. (035) 410-4171

# (035) 231-3060

**GUIUAN** Cor. San Nicolas & Guimbaolibot Sts. Guiuan, Eastern Samar 6809 (055) 271-2165 Tel No

#### ILOILO

Cor. Gen Luna & Valeria Sts. Iloilo City (033) 337-2476 Tel. Nos. (033) 337-1705

#### ILOILO-ALDEGUER

St. Catherine Arcade, Aldeguer St. Iloilo City Tel. Nos. (033) 338-1217 (033) 337-5207 (033) 509-9908 (033) 337-9312 Fax No.

# ILOILO-GEN. LUNA

Go Sam Building, Gen. Luna St. Iloilo City (033) 508-7133 Tel. Nos.

(033) 338-0626

ILOILO-LEDESMA

Fax No.

#### Fax No. (033) 336-9722

Ledesma cor. Quezon Sts. Brgy. Ed Ganzon, Iloilo (033) 508-7128 (033) 337-7933 (033) 337-6756 (033) 508-7128

#### ISLAND CITY MALL-TAGBILARAN

(033) 338-0628

(032) 501-0056

Upper Ground Floor 33-34 Island City Mall, Dampas District Tagbilaran City Tel. Nos. (032) 411-0155 (032) 411-0156

#### JAKOSALEM

D. Jakosalem cor. Legaspi Sts. Cebu City Tel. Nos. (032) 253-7234 (032) 412-1114 (032) 412-1115 Fax No (032) 256-3356 Frad: 2051

#### JARO

#8 Lopez Jaena St., Jaro, Iloilo City Tel. Nos. (033) 329-0750 (033) 508-7235

#### JARO-LEDESMA

Simeon Ledesma St. Jaro, Iloilo City (033) 320-3348 Tel. Nos. (033) 508-7560 (033) 320-3336

#### KABANKALAN

NOAC National Highway cor. Guanzon St., Kabankalan City (034) 471-2429 Tel. Nos. (034) 471-2193

#### KALIBO

0508 G. Pastrana St., Kalibo, Aklan (036) 268-7471 Tel. Nos. (036) 262-4811

(034) 746-7028

KALIBO-MARTELINO 0624 S. Martelino St., Kalibo, Aklan Tel. No. (036) 500-8220 Fax No. (036) 268-8220

### LA CARLOTA

Corner La Paz and Rizal Sts. La Carlota City (034) 460-2222 Tel. Nos. (034) 460-3330

#### LAHUG

G/F, Juanita Bldg., Escario St. cor. Gorordo Ave., Brgy. Camputhaw, Lahug, Cebu City (032) 232-2786 Tel. No.

# LA PAZ

Inayan Bldg. cor. Huevana & Rizal Sts. La Paz, Iloilo City 5000 Tel. Nos. (033) 320-1506 (033) 501-9950

## LAPU-LAPU \*

Manuel L. Quezon National Highway, Pajo, Lapulapu City Tel. Nos. (032) 340-5571 (032) 340-8351 (032) 340-8347

#### LAPU-LAPU MARKET

Mangubat cor. Rizal Sts. Lapu-Lapu City, Cebu Tel. Nos. (032) 340-1087 (032) 340-8552

#### LARENA

Roxas St., Larena, Siquijor Tel. No. (035) 484-1221 (035) 377-2018 Fax No.

#### LUZURIAGA

Cor. Luzuriaga and Araneta Sts. Bacolod City (034) 434-7706 Tel. Nos. (034) 433-2476

#### MAASIN

Cor. Allen & Juan Luna Sts. Brgy. Tunga-tunga Maasin City, Leyte Tel. No. (053) 570-9625

#### MAMBALING

G/F, Supermetro Mambaling F. Llamas St., cor. Cebu South Road Basak, San Nicolas, Cebu City Tel. Nos. (032) 414-6037 (032) 261-5845

#### MANDAUE

JD Bldg., Lopez Jaena St., Tipolo, Mandaue City, Cebu 6014 Tel. Nos. (032) 346-2827 (032) 346-7473

#### MANDAUE-SUBANGDAKU

KRC Building, Lopez Jaena St. Subangdaku, Mandaue City, Cebu (032) 422-5550 (032) 346-2581 Fax No.

#### MEPZ

1st Ave., MEPZ 1, Mactan Island Lapu-Lapu City, Cebu 6015 Tel. Nos. (032) 340-1589 (032) 340-0072

#### MIAEO (MACTAN INT'L AIRPORT EXT. OFFICE)

Lower G/F, Waterfront Mactan Casino Hotel Bldg., Airport Rd. Pusok, Lapulapu, Cebu Tel. No. (032) 340-0029

#### MIAG-AO

One TGN Bldg., Cor. Noble & Sto. Tomas Sts., Miagao., Iloilo Tel. Nos. (033) 315-8201 (033) 513-7440

## MINGLLANILLA

Ward 4, Poblacion Minglanilla Cebu (032) 490-8802 Tel. No. Fax No. (032) 272-8781

Cor. Caneja & Ballesteros Sts. Roxas Ave., Roxas City, Capiz Naval, Biliran Province 6543, Leyte Tel. Nos. Tel. Nos. (053) 500-9025 (053) 500-9024 Fax No.

#### NORTH ROAD-MANDAUE

Insular Square, 31 JP Rizal St. Mandaue City (032) 328-0177 Tel. No.

## ONE PAVILION MALL-CEBU CITY

One Pavilion Mall, R. Duterte St. Banawa, Cebu City 6000 Tel. Nos. (032) 260-0833 (032) 260-0834

#### ORMOC

NAVAL

Cor. Cata-ag & Bonifacio Sts. Ormoc City, Leyte Tel. Nos. (053) 561-2526 (053) 561-9757

#### ORMOC-REAL

Narcisa Codilla Building, Real St. Ormoc City., Leyte (053) 255-5237 Tel. Nos. (053) 325-1230 (053) 561-9578 Fax No.

#### PALOMPON

G/F, Municipal Bldg. Rizal St., Palompon, Leyte Tel. Nos. (053) 555-9041 (053) 338-2104

# PASSI

5037 F. Palmares Street Passi City, Iloilo (beside St. William Parish Church) (033) 311-5466 Tel. Nos. (033) 508-6339 (033) 536-8220

#### PLAZA LIBERTAD

JM Basa Street, Iloilo City 5000 Tel. Nos. (033) 338-0818 (033) 338-0819 (033) 336-9144

#### POTOTAN

Guanco St., Pototan, Iloilo Tel. Nos. (033) 529-7423 (033) 529-8785

# **PUSOK**

M. L. Quezon National Highway Pusok, Lapu-Lapu City, Cebu (032) 494-0029 Tel. No. Fax No. (032) 340-5626

### ROXAS

Cor. CM Recto & G. Del Pilar Sts. Brgy. III, Roxas City, Capiz 5800 Tel. Nos. (036) 522-9330 (036) 621-2484

#### **ROXAS DOWNTOWN**

(036) 621-1112 (036) 522-1005 (036) 621-2749

#### SAN CARLOS

V. Gustilo St., San Carlos City Tel. Nos. (034) 729-8000 (034) 729-9411 (034) 312-5250

#### SAN JOSE-ANTIQUE

Calixto O. Zaldivar St. San Jose de Buenavista, Antique (036) 540-9133 Tel. Nos. (036) 540-9597 (036) 320-1560

# SILAY

Rizal St., Silay City (034) 795-2050 Tel. Nos. (034) 495-2050 (034) 495-4984

#### STA. BARBARA

Liz Complex, Bangga Dama Brgy. Bolong Oeste Sta. Barbara, Iloilo Tel. Nos. (033) 523-9258 (033) 523-9248

#### TABUNOK

Paul Sy Bldg., National Highway Tabunok, Talisay City Tel. Nos. (032) 272-6434 (032) 491-7077 (032) 272-6435

#### TABUNOK-TALISAY

Viva Lumber Bldg., Talisay Tabunok, Cebu (032) 491-7167 Tel. Nos. (032) 491-7168 (032) 272-4422 Fax No.

# TACLOBAN

Cor. Sto. Niño & Justice Romualdez Sts. Tacloban City, Leyte 6500 Tel. No. (053) 523-3611

# TACLOBAN-ZAMORA

111 Zamora St., Tacloban City, Leyte Tel. Nos. (053) 325-5147 (053) 523-2210 Fax No.

C. P. Garcia Ave. cor. J. A. Clarin St.

#### TAGBILARAN

Poblacion, Tagbilaran City, Bohol Tel. Nos. (038) 5019540 (038) 412-3355 (038) 411-5432

#### TAGBILARAN-DEL PILAR

C.P. Garcia Ave., cor. MH del Pilar St. Tagbilaran City, Bohol Tel. Nos. (038) 411-3355 Globeline: (038) 501-9472 Fax No. (038) 411-5432

#### TALAMBAN

Leyson St., Talamban, Cebu City Tel. Nos. (032) 345-3701 (032) 416-0388

#### **TANJAY**

Magallanes cor. E. Romero Sts, Tanjay City, Negros Oriental (035) 415-8184 Tel No Fax No. (035) 527-0209

#### TOLEDO

Rafols St., Poblacion Toledo City, Cebu Tel. Nos. (032) 322-5613 (032) 467-8194

### TUBIGON

Corner Cabangbang Avenue & Jesus Vaño Street, Centro Tubigon, Bohol Tel. Nos. (038) 508-8228 (038) 508-8027

#### UBAY-BOHOL

G/F, LM Commercial Bldg. National Hi-way cor. Tan Pentong St. Poblacion, Ubay, Bohol Tel. Nos. (038) 518-2032 (038) 518-2035

### **UPTOWN CEBU**

G/F, Jethouse Bldg. #36 Osmeña Blvd., Cebu City Tel. Nos. (032) 415-5711 (032) 253-1662

#### VICTORIAS

Cor. Ascalon and Montinola Sts. Victorias City Tel. Nos. (034) 399-2907 (034) 399-2716

# Mindanao Branches

#### AGDAO-LAPU-LAPU Chavez Bldg., Lapu-Lapu St.

Agdao, Davao City Tel. Nos. (082) 221-1025 (082) 227-7233 (082) 221-8617 Fax No.

### AGUSAN DEL SUR

Roxas St., Brgy 4 San Francsico, Agusan del Sur Tel. No. (085) 343-8019

#### BAJADA

G/F, Quibod Bldg. J. P. Laurel St. cor. A. Loyola St. Davao City, Davao del Sur Tel. Nos. (082) 224-2474 (082) 224-2479

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#### **BANGOY** Roman Paula Bldg.

35-37 C. Bangoy Street, Davao City (082) 221-9539 Tel. Nos. (082) 221-9540 (082) 221-9538

#### BANKEROHAN

Units 101-102, JLF Parkway Bldg. cor. Quirino & Magallanes Sts. Davao City, Davao del Sur (082) 221-8047 Tel. Nos. (082) 221-8024

#### BASILAN

Strong Blvd., Isabela, Basilan Tel. Nos. (062) 200-3350 local 7608 (062) 200-3351

### **BASILAN- ROXAS**

Roxas Ave., Isabela City Basilan Province Tel. Nos. (062) 200-7259 (062) 200-7265

# BAYUGAN

358 Narra Avenue, Poblacion Bayugan City Tel. Nos. (085) 231-2624 (085) 830-2382 (085) 830-0446

(085) 343-6887

# Fax No.

BISLIG Cor. Abarca & Espiritu Sts. Mangagoy, Bislig, Surigao del Sur Tel. Nos. (086) 853-4149 (086) 853-2244 (086) 628-2333

National Highway, Poblacion Buug, Zamboanga, Sibugay Fax No. (062) 344-8131

#### BUTUAN

Montilla Blvd., Brgy. Dagohoy Butuan City, Agusan del Norte Tel. Nos. (085) 342-5800 (085) 342-5801

#### BUTUAN-J.C. AQUINO J.C. Aguino Avenue

Butuan City, Agusan del Norte Tel. No. (085) 342-5365 Fax No. (085) 342-5363

CAGAYAN DE ORO

Cagayan de Oro City

Misamis Oriental

Corrales Ave., cor. T. Chavez St.

Tel. Nos. (08822) 729-500

(088) 857-5684

#### CDO-COGON JR Borja cor. V. Roa Sts.

Cagayan de Oro City Misamis Oriental Tel. Nos. (088) 857-1911 (08822) 726-443 (08822) 722-246 Fax No. (088) 857-5804

#### CDO-DIVISORIA

Tiano Brothers cor. Cruz Taal Sts. Cagayan de Oro City Misamis Oriental (08822) 722-816 Tel. Nos. (088) 856-1146 Fax No. (08822) 722-861

#### CDO-LAPASAN Lim Ket Kai Drive, Lapasan

Cagayan de Oro City Misamis Oriental (08822) 723-992 Tel No Fax No. (088) 856-4732

## CLIMACO

JNB Bldg., Buenavista St. Zamboanga City, Zamboanga del Sur Fax No. Tel. Nos. (062) 993-1033 (062) 991-1643

#### COTABATO 39 Makakua St., Cotabato City

Maguindanao Tel. Nos. (064) 421-8756 (064) 421-5272

Fax No. (064) 421-2696

#### COTABATO-DOROTHEO

Alejandro Dorotheo St. cor. Corcuera St., Cotabato City North Cotabato Tel. Nos. (064) 421-3309

(064) 421-2834 Fax No. (064) 421-2506

#### DADIANGAS

RD Realty Development Bldg. Santiago Blvd., General Santos City South Cotabato (083) 302-5283 Tel. Nos.

(083) 302-5281 Fax No. (083) 553-5283

#### DAVAO

San Pedro St., cor. C.M. Recto St. Davao City, Davao del Sur (082) 221-7021 Tel. Nos. (082) 221-2534 (082) 227-2971 (082) 226-2541

#### DAVAO-CALINAN

LTH Building, Davao-Bukidnon Highway, Calinan, Davao City Tel. Nos. (082) 285-4564 (082) 285-4569

#### DAVAO-CM RECTO

CIVI Rec	to St., Davao City
Tel. Nos	. (082) 222-2180
	(082) 221-7475
	(082) 226-2790
	(Area Head)
Fax No.	(082) 221-1467

#### DAVAO-DIVERSION ROAD

Doors 2 & 3, Gimenes Bldg. Carlos Garcia Hi-way (Diversion Road) Buhangin Davao City Tel. Nos. (082) 241-1988 (082) 241-0970

# DAVAO-LANANG

Km. 7, Lanang, Davao City (082) 235-0116 (082) 235-0117 Fax No. (082) 235-0118

# DAVAO-SAN PEDRO

San Pedro St., Davao City (082) 227-2621 (082) 221-7977 (082) 221-2230

#### DIGOS

Quezon Avenue, Digos Davao del Sur (082) 553-2187 (082) 553-3889

#### DIGOS-GEN. LUNA

Gonzales Bldg., Gen. Luna St. Digos City, Davao del Sur (082) 553-7296 Fax No. (082) 553-7298

#### DIPOLOG

Gen. Luna St. cor. C.P. Garcia Sts. Dipolog City, Zamboanga del Norte (065) 212-4827 Tel. Nos. (065) 212-7212 Fax No. (065) 212-2557

#### DIPOLOG-RIZAL

KCC MALL-GEN. SANTOS CITY Rizal Ave. cor. Osmeña St. Dipolog City, Zamboanga del Norte (065) 212-3457 Tel. Nos. (065) 212-2573 Fax No. (065) 212-2572

### GAISANO CAPITAL-SURIGAO

Gaisano Capital, KM 4 National Highway, Barangay Luna Surigao City (086) 231-5109 Tel. No.

#### GENERAL SANTOS

City Hall, Dr. Osmena St. General Santos City, South Cotabato (083) 552-3254 (083) 552-3261

#### **GENERAL SANTOS-ACHARON** Pedro Acharon Blvd.

General Santos City, South Cotabato (083) 553-6626 Tel. Nos. (083) 301-5108 Fax No. (083) 552-4201

### **GINGOOG**

National Highway, Brgy. 23 Gingoog City, Misamis Oriental (088) 427728 Tel. Nos. (088) 861-0210 (088) 427455

#### ILIGAN

Cor. Gen. Aguinaldo & Labao Sts. Poblacion, Iligan City Lanao del Norte Tel. Nos. (063) 223-8182 (063) 221-2803

#### ILIGAN-QUEZON

Quezon Ave., Poblacion Iligan City, Lanao del Norte Tel. No. (063) 221-2840 Fax No. (063) 221-9528

#### IPIL

National Hi-way, Poblacion Ipil, Zamboanga Sibugay (062) 333-2240 Tel. No. Fax No. (062) 333-2343

#### ISULAN

Aristoza Bldg., National Highway Isulan, Sultan Kudarat (064) 201-3427 Tel. Nos. (064) 201-3428

# JOLO

Serantes St., Jolo, Sulu (085) 341-8911 Tel. Nos. loc. 2168

#### JOLO-AROLAS

Gen. Arolas corner Magno Sts. Jolo, Sulu Tel. Nos. (085) 341-8911 local 2179 & 2180

(083) 554-9093

Unit 018, Lower G/F KCC Mall of Gensan, Jose Catolico Sr. Ave., General Santos City South Cotabato (083) 554-9092 Tel. Nos.

#### **KIDAPAWAN**

Quezon Blvd., Kidapawan City North Cotabato (064) 288-5118 Tel. Nos. (064) 288-1696 (064) 288-1695

#### KORONADAL

Morrow St., Koronadal South Cotabato Tel. Nos. (083) 228-6059 (083) 228-3726 Fax No. (083)228-3727

#### KORONADAL-POBLACION

Gen. Santos Drive, Brgy. Zone 1 Koronadal City, South Cotabato Tel No (083) 228-2652 Fax No. (083) 228-2651

#### LILOY

Chan Bldg., Baybay Liloy, Zamboanga del Norte Tel. No. (065) 906-9095

#### LIMKETKAI CENTER

Cagayan de Oro City Misamis Oriental Tel. Nos. (08822) 722-872 (088) 856-3696

# CONCOURSE

Limketkai Mall, Limketkai Center Lapasan, Cagayan de Oro City Misamis Oriental Tel. Nos. (088) 857-4149

#### MALAYBALAY

Tel. Nos. (088) 813-2459

#### MALAYBALAY-FORTICH

7, Malaybalay City, Bukidnon (088) 221-2167 (fax) Tel. Nos. (088) 221-3336 (088) 813-2051

#### MAMBAJAO

Cor. Gen. Aranas & Burgos Sts. Brgy. Poblacion Mambajao, Camiguin Tel. Nos. (088) 387-1080 (088) 387-1081

#### MARANDING

Fax No.

National Highway Maranding Lala, Lanao del Norte (063) 388-7156 Tel. Nos. (063) 496-0161

(063) 388-7155

#### OZAMIS-GOMEZ

Perez St., Poblacion Marawi City, Lanao del Sur Tel. No. (063) 876-0014 Tel. Nos.

#### MATI

MARAWI

Rizal Ext., Brgy. Central Mati, Davao Oriental (087) 388-3799 Tel. Nos. (087) 388-3366

(082) 299-2852

(082) 299-2850

#### MATINA

HIJ Bldg., Mc Arthur Highway, Brgy. Matina, Davao City Tel. Nos.

#### MATINA CROSSING 80 Lua Building

# Limketkai Center, Lapasan

# LIMKETKAI MALL-NORTH

G/F, North Concourse

# (088) 857-5682

Flores Bldg., cor. Rizal & Tabios Sts. Brgy. 5, Malaybalay City, Bukidnon

Fortich cor. Kapitan Juan Sts., Brgy.

(088) 221-2117

Sen. Jose Ozamis St. Misamis Occidental Tel. No. (088) 531-2055

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Gomez cor. Burgos Sts., 50th Brgy. Ozamis City, Misamis Occidental (088) 521-1511 (088) 521-0433

Pagadian City, Zamboanga del Sur (062) 215-1162 Tel. No.

#### PAGADIAN-PAJARES

F.S. Pajares Ave. cor. Cabrera St. Brgy. San Francisco, Pagadian City Zamboanga del Sur (062) 214-1373 Tel No (062) 214-1374

Mc Arthur Highway Matina, Davao City (082) 297-5637 (082) 297-5638 (082) 297-5537 Tel. Nos.

#### MIDSAYAP

MOLAVE

Fax No.

Tel. Nos.

Quezon Avenue, Midsayap North Cotabato Tel. Nos. (064) 229-8539 (064) 229-8459

#### Fax No. (064)229-8004

Mabini St., Molave Zamboanga del Sur (062) 225-1223 Tel. Nos.

# MONTEVERDE

Mintrade Bldg., Monteverde St. cor. Sales St., Davao City, Davao del Sur (082) 222-0514 Tel. No. (082) 225-5895

(062) 225-1958

#### MONTEVERDE-BANGOY

42 T.Monteverde cor. S. Bangoy Sts., Davao City Tel. No. (082) 226-2753 (082) 226-2687 Fax No.

# MSU EXTENSION OFFICE

Right Wing, Dimaporo Gymnasium, MSU-Main Campus Brgy. Rapasun/Sikap, Marawi City Lanao del Sur (063) 876-0024 Tel. No.

#### OROQUIETA

Lower Lamac, Oroquieta City

## **OZAMIS**

Rizal Ave., Aguada, Ozamis City (088) 521-1556

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Rizal Ave., Balangasan District

# Fax No. PALA-O

G/F, Iligan Day Inn Bldg. Benito S. Ong St., Pala-O Iligan City, Lanao del Norte (063)221-3206 (063) 223-8183"

#### PANABO CITY

G/F, Gaisano Grand Mall of Panabo Quezon St., Brgy. Sto. Niño Panabo City, Davao Del Norte (084) 645-0027 Tel. Nos. (084) 645-0028

#### SASA

Davao City Tel. Nos. (082) 233-0584 (082) 233-0585

Carmart Bldg., Km 8, Sasa

SINDANGAN Corner Rizal & Bonifacio Sts. Poblacion, Sindangan Zamboanga del Norte Tel. Nos. (065) 224-2017

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Quezon Ave., Cotabato City (064) 421-1066 Tel. Nos. (064) 421-8099 (064) 421-5099 Fax No.

#### STA. ANA DAVAO

Bonifacio Tan Bldg. Rosemary cor. Bangoy Sts. Sta. Ana Dist., Davao City Davao del Sur Tel. Nos. (082) 221-1851 (082) 226-3145

#### STA. ANA-MAGSAYSAY R. Magsaysay Ave. cor. Lizada St.

Davao City (082) 227-8294 Tel. Nos. (082) 227-2123 (082) 222-1812 Fax No.

### SURIGAO

45 Rizal St., Brgy. Washington Surigao City, Surigao del Norte Tel. Nos. (086) 826-4335 (086) 231-7822

#### SURIGAO-WASHINGTON

San Nicolas St., Brgy. Washington Surigao City, Surigao del Norte (086) 826-8001 Tel. Nos. (086) 826-4173 (086) 231-7283

#### TACURONG

Alunan Highway, Tacurong City Sultan Kudarat (064) 562-0112 Tel. No. (064) 200-3471 Fax No.

#### TAGUM

Rizal St., Magugpo, Poblacion Tagum City, Davao del Norte (084) 271-3624 Tel. Nos. (084) 400-2493 (084) 655-6550 (084) 216-9371

#### TAGUM-APOKON

GL 04-06 Gaisano Grand Arcade Apokon Road cor. Lapu-Lapu Ext. Brgy. Visayan Village, Tagum City Davao Del Norte Tel. No. (084) 216-7056 Fax No. (084) 216-7057

#### TANDAG

Napo, National Highway Tandag, Surigao del Sur Tel. Nos. (086) 211-2558 (086) 211-3695

#### TAWI-TAWI Bagay St., Poblacion

Bongao, Tawi-Tawi (068) 268-1200 Tel. Nos. (068) 268-1033

TAWI-TAWI BONGAO

#### Datu-Halun St., Bongao, Tawi-Tawi Tel. No. (068) 268-1048

TETUAN G/F, AL Gonzalez & Sons Bldg. Veterans Ave. Zamboanga City 7000 Tel. Nos. (062) 992-4481

#### TORIL

Anecita G. Uy Bldg., Saavedra St. Toril, Davao City, Davao del Sur (082) 291-0030 Tel. Nos. (082) 291-0028

(062) 955-1318

#### VALENCIA

Tamay Lang Bldg., G. Lavina St. Poblacion, Valencia, Bukidnon Tel. Nos. (088) 222-2148 (088) 828-2318

#### VALENCIA-MABINI

Tamaylang Bldg., Mabini St. Poblacion, Valencia City, Bukidnon (088) 222-2695 Tel. Nos. (088) 828-1313 Fax No.

#### YLLANA BAY EXTENSION OFFICE

G/F, Gaisano Capital Pagadian Rizal Avenue, San Pedro District Pagadian City Tel. No. (062) 215-2760

#### ZAMBOANGA

J.S. Alano St., Zamboanga City Zamboanga del Sur Tel. Nos. (062) 991-6098 (062) 991-5031 (062) 992-4813

#### ZAMBOANGA-CANELAR G/F, Blue Shark Hotel

Mayor Jaldon St., Canelar Zamboanga City Tel. Nos. (062) 991-1584 (062) 991-9876

#### MCLL Hi-way, Guiwan Zamboanga City Tel. No. (062) 992-7647

ZAMBOANGA-GUIWAN

(062) 992-7648 Fax No. ZAMBOANGA-NUÑEZ EXT. Ciudad Medical Zamboanga Nuñez Ext. Camino Nuevo, Zamboanga City

# Tel. Nos. (062) 992-0859 (062) 993-1761

ZAMBOANGA-SAN JOSE San Jose, Zamboanga City Zamboanga del Sur Tel. Nos. (062) 991-0779 (062) 991-3758

# ZAMBOANGA-SUCABON

Mayor MS Jaldon St. Zamboanga City Zamboanga del Sur Tel. Nos. (062) 993-1110 (062) 991-3756 (062) 991-3757

#### ZAMBOANGA-VETERANS AVENUE

G/F, Zamboanga Doctors' Hospital Annex Bldg., Veterans Ave. Zamboanga City Zamboanga del Sur Tel. Nos. (062) 993-0858 (062) 993-2260

### **REGIONAL HEADS**

North Metro MANUEL LABAYNE

East Metro CARINA SALONGA

South Metro ADELIA JOSON (concurrent)

West Metro CESAR EVASCO

Central Luzon BLAS PEDRO S. DAVID

Northern Luzon **ROGER COLOBONG** 

Southern Luzon CHRISTIAN JEROME DOBLES

Visayas JANE GOCUAN

Western Mindanao TERESITA SEBASTIAN

Eastern Mindanao **ELMER MONSALE** 

#### **AREA HEADS**

#### NORTH METRO MANILA

Metro 1 Minerva Duran Metro 2 Alain Dimaunahan Metro 3 Shirley Ching Metro 4 Juanito Pineda Metro 5 Blesilda Reyes

#### EAST METRO MANILA

Metro 6 Edilberto Ramos Metro 7 Marie Therese Montecer Metro 8 Nelly Chua

Metro 9 Dwight Leyco Metro 10 Vermie Guevarra

### **SOUTH METRO MANILA**

Metro 11 Juanita Ronas Metro 12 Ma. Luisa Alarcon

Metro 13 Julius Rifareal Metro 14 Bernabe Punsalan Metro 15 Alona Tambunting

Makati Center Lolit Chu

#### WEST METRO

Metro 16 Cristina Co Metro 17 Myrna Chua Metro 18 Narciso Capito Metro 19 Josephine V. Diaz

Metro 20 Ma. Lelis Singson

# **CENTRAL LUZON**

Laura Federizo CFL 2 Ma. Lourdes Valencia CEL 3 Ernesto Catacutan CFI 4 Ramir Garbo

#### NORTHERN LUZON

Mariquita Ortega Marie Christine Rillera NOL 2 NOL 3 Nicolas Diaz Nestor Bagunu NOL 4

#### SOUTHERN LUZON

SOL 1 Alvin Lista SOL 2 Jay B. Pesigan Ana Maria A. Gonzales (concurrent) SOL 4 Vicente Longno

Vito Antonio Rubio Head Carlito Lacanlale

# SOL 6 VISAYAS

SOL 5

Central Metro Cebu Gino Gonzales

North Metro Cebu Carlo Dimaala

South Metro Cebu & Bohol John Salas

Negros Occidental

Russel N. Lau Negros Oriental

Albert Lopez

Panav 1

Jaybert Jose A. Ong (OIC)

Panay 2 Alfonso C. Go III Samar- Leyte

Cesar Engcoy Jr.

## **MINDANAO**

North Western Mindanao Rommel T. Remotique

Northern Mindanao Roderick T. Enriquez

South Western Mindanao Anastasia N. Angeles

Central Mindanao Leonilla Coquilla

North Eastern Mindanao Edgardo R. Tan

South Eastern Mindanao Ariel V. Roca

Southern Mindanao Ma. Jessica Reyes

#### COMMERCIAL **BANKING GROUP**

#### **METRO MANILA**

MAKATI BUSINESS CENTER

5th Flr., Allied Bank Center 6754 Ayala Avenue cor. Legaspi Street Makati City (02) 894-18-16 Tel No.:

VP Jaime L. Del Barrio, Jr. Head

# **BINONDO BUSINESS CENTER**

Manila Dowtown Office, Alliance Building, 410 Q. Paredes Street, Binondo, Manila Tel No. (02) 241-23-77

SVP Lee Eng Y. So

# CALOOCAN BUSINESS CENTER

PNB Caloocan Branch 1716 Rizal Avenue Extension Corner L. Bustamante Street Grace Park Caloocan City Tel No. (02) 361-03-25

FVP Linda C. Lao Head

# QUEZON CITY BUSINESS CENTER

PNB Cubao Branch Building Mezzanine Floor, Aurora Boulevard Cubao, Quezon City (02) 912-1947 Tel No.

SAVP Ma. Theresa H. Maramba Head

# **GREENHILLS BUSINESS CENTER**

PNB Greenhills Branch Rm. 205 Limketkai Building Ortigas Avenue, Greenhills (opposite Caltex Station) San Juan, Metro Manila (02) 724-33-12 Tel No.

SVP Aida T. Yu Head

#### LUZON

#### NORTH LUZON COMMERCIAL BANKING DEPARTMENT

7th Floor PNB Financial Center, Pres. Diosdado Macapagal Blvd. Pasay City Tel No. (02) 573-4444

SAVP Albert J. Guangco Head

#### ANGELES BUSINESS CENTER

c/o PNB Angeles Branch - 2nd Floor PNB Building, 730 Sto. Rosario Street Angeles City, Pampanga (045) 409-0232 Tel No. (045) 888-9664

AVP Susan L. Principe

# **CAUAYAN BUSINESS CENTER**

c/o PNB Cauayan Branch - Maharlika Highway Corner Cabatuan Road Cauayan City, Isabela (078) 652-1408 Tel No. (078) 652-2243

SAVP Henry M. Montalvo Head

#### **CAUAYAN BUSINESS CENTER** - TUGUEGARAO EXTENSION OFFICE

c/o PNB Tuguegarao Branch -Bonifacio Street, Tuguegarao City Cagayan (078) 847-7927 Tel No.

SAVP Henry M. Montalvo Head

#### SAN FERNANDO BUSINESS CENTER

c/o PNB Pampanga-San Agustin Branch, Tagle Building MacArthur Highway, San Agustin City of San Fernando, Pampanga (045) 435-2304 Tel No.

AVP Susan L. Principe

#### DAGUPAN BUSINESS CENTER

c/o PNB Dagupan Branch -AB Fernandez Avenue, Dagupan City Pangasinan (075) 522-0898 Tel No.

(075) 515-2269 SM Felicitas G. Flores

#### SOUTH LUZON COMMERCIAL BANKING DEPARTMENT

c/o PNB Naga Branch - 2nd Floor PNB Building, General Luna Street Naga City 4400 (054) 472-7622 Tel No.

VP Nilo R. Padua Head

OIC - Head

# **BATANGAS BUSINESS CENTER**

c/o PNB Batangas Branch 2/F PNB Building, P. Burgos cor. C. Tirona Streets Batangas City (043) 723-1409 Tel No.

OIC & AM1 Sherlyn C. Nicolas

#### CALABARZON BUSINESS CENTER 7th Floor PNB Financial Center,

Pres. Diosdado Macapagal Blvd. Pasay City Tel No. (02) 526-3401

VP Roberto R. Noceda Head

#### NAGA BUSINESS CENTER

c/o PNB Naga Branch - 2nd Floor PNB Building, General Luna Street, Naga City 4400 (054) 473-0393 Tel No.

Head <u>VISAYAS</u>

M2 Don C. Fajardo

#### VISAYAS COMMERCIAL BANKING DEPARTMENT

2/F, PNB Jakosalem Main Building cor. Jakosalem and Legaspi Streets Cebu City 6000 (032) 255-7574 Tel No.

VP Aaron L. Astor Head

#### ILOILO BUSINESS CENTER

PNB Ledesma Branch cor. Quezon and Ledesma Streets, Iloilo City 5000 (033) 337-1913 Tel No. (033) 337-1264

SM Heidi C. Po Head

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G/F PNB Bacolod Branch Building Lacson Street, Bacolod City (034) 433-3449 Tel No. (034) 433-2730

SM Heidi C. Po Head

#### **CEBU BUSINESS CENTER**

2/F, PNB Jakosalem Main Building, cor. Jakosalem and Legaspi Streets Cebu City 6000

(032) 254-6889 Tel No. (032) 253-6909

SAVP Zorina C. Jingco Head

#### **CEBU BUSINESS CENTER -**DUMAGUETE EXTENSION OFFICE c/o PNB Locsin-Dumaguete Branch

Building, Locsin Street, Dumaguete City, Negros Oriental (035) 422-7510 Tel No.

SAVP Zorina C. Jingco Head

#### **CEBU BUSINESS CENTER -**TAGBILARAN EXTENSION OFFICE c/o PNB Tagbilaran Branch cor.

JA Clarin & CPG Avenue Tagbilaran City, Bohol Tel No. (038) 411-2238

SAVP Zorina C. Jingco

#### **CEBU BUSINESS CENTER -**TACLOBAN EXTENSION OFFICE

(053) 523-0177

c/o PNB Zamora-Tacloban Branch Building, J. Romualdez Street Tacloban City, Leyte (053) 523-4126 Tel No.

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#### **MINDANAO**

#### MINDANAO COMMERCIAL BANKING DEPARTMENT

2/F PNB Davao Branch, CM Recto St. cor. San Pedro St. Davao City (082) 221-2053 Tel No.

SAVP Darius C. Kenny

#### **CAGAYAN DE ORO BUSINESS** CENTER

2/F PNB Cagayan de Oro Branch Building, Corrales Avenue, Cagayan de Oro City (088) 856-3684 Tel No.: (08822) 723-755

SM Marjorie P. Ballesteros

# **BUTUAN BUSINESS CENTER**

c/o PNB Butuan Branch Montilla Boulevard, Butuan City (085) 342-5802 Tel No.: (085) 816-2366

AVP Edward T. Go Head

# **DAVAO BUSINESS CENTER** c/o PNB Davao Branch Building -

CM Recto cor. San Pedro Streets Davao City Tel No. (082) 221-2053 (082) 221-2521

(082) 221-4630

AVP Bernardo D. Isla Head

# **GENERAL SANTOS BUSINESS** CENTER

c/o PNB Dadiangas Branch -Santiago Boulevard General Santos City Tel No. (083) 552-1254

AVP Bernardo D. Isla

ZAMBOANGA BUSINESS CENTER c/o PNB Zamboanga-Sucabon Branch - 2nd Floor, Mayor Jaldon Street Zone 2 Zamboanga City 7000 Tel No. (062) 991-17-98

AVP Ramon B. Siyluy, Jr.

#### **REGIONAL CONSUMER FINANCE CENTERS**

#### LUZON

RCFC-NOL AB Fernandez Ave.. Dagupan City, Pangasinan 2400 (075) 522-0792

MI Marilou B. Martinez

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# RCFC-CEL I

Cor. Paco Roman & Del Pilar Sts 2/F PNB Geronima T. Mingala Cabanatuan Br. Bldg., Cabanatuan City, Nueva Ecija (044) 463-0639 Tel No. (044) 463-0639 Fax No.

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#### RCFC-CEL II

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M1 Novella A. Antonio

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M1 Elaine O. Arcega Head

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M1 Elaine O. Arcega Head

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#### **VISAYAS**

#### RCFC-CEBU BOHOL

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#### RCFC-SAMAR LEYTE

Cor. Sto Nino and Justice Romualdez Sts. Tacloban City Leyte 6500 Tel No. (053) 325-4619 (053) 523-9255 Fax No.

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# **RCFC-NEGROS**

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# **MINDANAO**

# RCFC-

SOUTHERN MINDANAO C.M. Recto St., Davao City 8000 Tel No. (082) 221-3534 (082) 305-4438 Fax No.

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#### RCFC-NORTHERN MINDANAO 2F PNB Limketkai Branch Lapasan, Cagayan De Oro

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