

## BROKER PROGRAM

- Are you a Licensed Real Estate Broker in the Philippines?
- Do you want an opportunity to earn unlimited income?
- Do you know the ins and outs of the real estate business in the Philippines?

If you are all of the above, then, **PNB NEEDS YOU!!!**

### What is the Broker Program?

PNB Special Assets Management Group (SAMG) is in charge of managing and selling of the Bank's diverse portfolio of properties. SAMG wanted to expand its efforts by tapping local market and consumers through licensed real estate brokers. This can only be accomplished by making real estate brokers an active marketing and sales force of the Bank.

PNB's Broker Program presents a good foundation for profit through our competitive commission rates and an opportunity to earn unlimited income by selling our over 5, 000 properties.

### What's in it for you?

- ✓ Access to wide selection of choice properties
- ✓ Very competitive broker commission fees
- ✓ Simplified and efficient sales transaction
- ✓ Swift and easy registration

Be part of our growing network of professional brokers and **EARN EXTRA INCOME!**

### To register, simply submit the following requirements to PNB-SAMG Marketing Department:

- Duly accomplished PNB Broker Registration Form (*file attached*)
- Photocopy of PRC Broker License ID or Certificate of Registration
- Photocopy of any valid ID (SSS, TIN ID, Passport, Driver's License)
- 1 pc. ID picture

The form along with the requirements may be submitted to us personally or thru mail at:

**PNB - Special Assets Management Group**  
**Marketing Department**  
 9th Flr. PNB Financial Center, Pres.  
 Diosdado Macapagal Blvd., Pasay City  
 1300.

(ROPA and Bank owned Assets)

		COMMISSION RATES	
SELLING PRICE	up to Php 5M	5%	
	Over Php5.0M up to 10M	4%	
	Over Php10.0M	3%	
LEASE TERM	Less than one (1) year	No Commission/Fee	
	One (1) year	Equivalent to one (1) month rental fee	
	Two (2) year	1st year	one (1) month rental fee
		2nd year	one-half (½) month rental fee
	More than two (2) years	1st year	one (1) month rental fee
		2nd year	one-half (½) month rental fee
		3rd year	one-half (½) month rental fee
		Succeeding years	no commission

Wait for notification from the Marketing Department on the status of your application for registration.

**AVOID DELAYS!** Make sure the following are submitted to Fast track the evaluation of your referrals:

#### For Individual Buyers:

- Duly accomplished Buyer's Information Sheet
- Latest Income Tax Return (ITR)/ Certificate of Employment/Certificate of Deposit
- Special Power of Attorney (if applicable)
- Identification (ID) cards/Passport

#### For Corporate/Juridical Buyers:

- Duly accomplished Buyer's Information Sheet
- Corporate Secretary's Certificate authorizing the company's representative to negotiate with the Bank and sign all documents involved in the transactions
- Articles of Incorporations
- SEC Registration
- Company Profile
- Latest Audited Financial Statements\Latest Income Tax Return
- Identification (ID) cards/Passport of the authorized representative

For details, please contact

**PNB Special Assets Management Group**  
 Marketing Department  
 Hotline: 573-4115  
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 Local 4713 OR 7212  
 Email :refer@pnb.com.ph