Office of the Controller



Direct Lines: 573-4074 Fax: 526-3416 Trunk Lines: 526-3131 to 70/891-6040 to 70 Locals: 4074,4499

May 4, 2016

MS. JANET A. ENCARNACION
HEAD, DISCLOSURE DEPARTMENT
Philippine Stock Exchange
3/F The Philippine Stock Exchange Plaza
Ayala Triangle, Ayala Avenue
Makati City

MS. VINA VANESSA S. SALONGA
Philippine Dealing & Exchange Corporation
37th Floor, Tower 1, The Enterprise Center
6766 Ayala Avenue cor Paseo de Roxas
Makati City

Mesdames,

In compliance with the reportorial requirements of Section 17 of the Securities Regulation Code (SRC) and Section 141 of the Corporation Code of the Philippines, we provide you the SEC Form 17-Q report of the Philippine National Bank as of March 31, 2016.

Thank you,

Very truly yours,

MARLYN M. PABRUA SVP & Controller

COVER SHEET

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| SEC Number | AS096-005555 |
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| File Number | |

(Company's Full Name)

PNB Financial Center, Pres. Diosdado P. Macapagal Boulevard, Pasay City

(Company's Address)

| (632) 891-6040 to 70 |
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| (Telephone Number) |
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SECURITIES AND EXCHANGE COMMISSION

SEC FORM 17-Q

QUARTERLY REPORT PURSUANT TO SECTION 17 OF THESECURITIES REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

| 1. For the quarter ended March 31, 2016 |
|--|
| 2. Commission Identification No. <u>ASO96-005555</u> |
| 3. BIR Tax Identification No. <u>000-188-209-000</u> |
| 4. Exact name of issuer as specified in its charter: <u>Philippine National Bank</u> |
| 5. Philippines 6. SEC Use Only) Province, Country or other jurisdiction of incorporation or organization Industry Classification Code: |
| 7. PNB Financial Center, Pres. Diosdado P. Macapagal Blvd, Pasay City Address of principal office 1300 Postal Code |
| 8. <u>(632)/891-60-40 up to 70 /(632)526-3131 to 70</u> Issuer's telephone number, including area code |
| 9. <u>not applicable</u> . Former name, former address, and former fiscal year, if changed since last report |
| 10. Securities registered pursuant to Sections 8 and 12 of the Code or Sections 4 and 8 of the RSA <u>Title of Each Class</u> <u>Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding</u> |
| Common Shares 1,249,139,678 ^{1/} |
| 11. Are any or all of these securities listed on a Stock Exchange: |
| Yes [√] No [] |
| If yes, state the name of such stock exchange and the classes of securities listed therein: Philippine Stock Exchange Common Stocks |
| 12. Indicate by check mark whether the registrant: (a) has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder of Section 11 of the RSA and RSA Rule 11 (a) – 1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines during the preceding twelve (12) months (or for such shorted period that the registrant was required to file such reports): Yes [√] No [] (b) has been subject to such filing requirements for the past ninety (90) days. Yes [√] No [] |

¹A total of 423,962,500 common shares were issued to the stockholders of Allied Banking Corporation (ABC) relative to the merger of PNB with ABC effective February 9, 2013. Said shares were already registered with the Securities and Exchange Commission (SEC) and to be listed to the Philippine Stock Exchange, Inc. (PSE).

PART I - FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

The accompanying consolidated financial statements of Philippine National Bank (PNB) and its Subsidiaries (the PNB Group) which comprise the consolidated statements of financial position as of March 31, 2016 and December 31, 2015 and the consolidated statements of income, statements of comprehensive income, statements of changes in equity and statements of cash flows for the three months ended March 31, 2016 and March 31, 2015 have been prepared in compliance with Philippine Financial Reporting Standards (PFRS) and in accordance with Philippine Accounting Standards (PAS) 34, Interim Financial Reporting.

The same accounting policies and methods have been followed in the preparation of the accompanying financial statements, consistent with the 2015 Audited Financial Statements except for the new, amendments and improvements to PFRS which became effective beginning on or after January 1, 2016.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

A. Financial Condition

The Group's consolidated assets stood at P699.1 billion as of March 31, 2016, 2.9% or P19.4 billion higher compared to P679.7 billion total assets reported as of December 31, 2015. Changes (more than 5%) in assets were registered in the following accounts:

- Securities Held Under Agreements to Resell as of March 31, 2016 of P34.3 billion represents lending transactions of the Bank with the BSP, higher by P19.7 billion compared to the P14.6 billion as of December 31, 2015.
- Investment Properties decreased by P0.7 billion from P13.2 billion as of December 31, 2015 to P12.5 billion as of March 31, 2016, mainly due to the disposal foreclosed properties.
- Due from Other Banks and Interbank Loans Receivable also registered increases as of March 31, 2016, by P4.3 billion and P3.6 billion, respectively from P18.3 billion and P5.8 billion, respectively as of December 31, 2015. On the other hand, Cash and Other Cash Items decreased by P4.2 billion from P15.2 as of December 31, 2015.

Consolidated liabilities went up by 2.8% or P16.2 billion from P574.9 billion as of December 31, 2015 to P591.1 billion as of March 31, 2016. Major changes in liability accounts were as follows:

- Deposit liabilities totaled P498.6 billion, P12.7 billion higher compared to its year-end 2015 level of P485.9 billion. Increases were registered in Time by P3.6 billion and Savings by P10.1 billion partly offset by decrease in Demand by P1.0 billion.
- Bills and Acceptances Payable increased by P2.6 billion, from P25.8 billion to P28.4 billion, mainly accounted for by various borrowings from other banks.

- Financial liabilities at Fair value through profit or loss was higher at P0.5 billion as of March 31, 2016 from last year's P0.1 billion.
- Income Tax Payable increased by P0.7 billion from P0.1 million to P0.8 million coming from income tax provisions in the current quarter.

Total equity accounts stood at P108.1 billion from P104.8 billion as of December 31, 2015, or an improvement of P3.3 billion attributed to current year's net income of P2.6 billion and increase in Net Unrealized Gain (Loss) on Available-for- Sale Investments of P1.2 billion, partly offset by decline of P0.5 billion in Accumulated Translation Adjustment.

B. Results of Operations

- For the three months ended March 31, 2016, the Bank registered a net income of P2.6 billion, P1.4 billion higher compared to the P1.2 billion net income for the same period last year.
- Net interest income totaled P4.7 billion, higher by 12.4% or P0.5 billion compared to the net interest income for the same period last year mainly due to expansion in the loan portfolio and investment securities which accounted for P0.6 billion and P0.3 billion increase in interest income, respectively, partly offset by the decline in income from deposits with banks by-P0.2 billion. Total interest income was up by P0.7 billion from P5.1 billion to P5.8 billion. Total interest expense however, was also higher at P1.1 billion or by P0.1 billion from P1.0 billion last year.
- Other income significantly increased to P2.9 billion from P1.1 billion compared to same period last year mainly due to the P1.2 billion gains from sale of foreclosed assets.
- Net service fees and commission income and net insurance premium were at P0.8 billion and P0.1 billion, respectively, for the three months ended March 31, 2016.
- Administrative and other operating expenses amounted to \$\P\$5.0 billion for the three months ended March 31, 2016, slightly higher compared to the same period last year. Increases were registered in miscellaneous expenses by \$\P\$0.5 billion mainly due to increase in promotional expenses and advertising/publicity, professional fees and contractual services, taxes and licenses by \$\P\$0.1 billion, partly offset by decrease in provision for impairment, credit and other losses by \$\P\$0.1 billion.
- Total Comprehensive Income for the three months ended March 31, 2016 amounted to P3.3 billion, P1.4 billion higher compared to the P1.9 billion for the same period last year mainly due to the increase in net income of P1.4 billion.

C. Key Performance Indicators

• Capital Adequacy

The Group's consolidated risk-based capital adequacy ratio (CAR) and Tier 1 ratio computed based on BSP guidelines were 17.77% and 16.91% respectively, as of March 31, 2016 and 19.24% and 16.23% respectively, as of December 31, 2015, consistently exceeding the regulatory 10% CAR.

Asset Quality

The Group's non-performing loans (gross of allowance) decreased to \$\mathbb{P}8.8\$ billion as of March 31, 2016 compared to \$\mathbb{P}9.0\$ billion as of December 31, 2015. NPL ratios based on BSP guidelines are lower at 0.26% (net of valuation reserves) and 2.43% (at gross), from 0.25% and 2.61%, respectively in December 2015.

Profitability

| | Three Mon | ths Ended |
|--|------------------|------------------|
| | <u>3/31/2016</u> | <u>3/31/2015</u> |
| Return on equity (ROE) ^{1/} | 9.8% | 5.1% |
| Return on assets(ROA) ^{2/} | 1.5% | 0.8% |
| Net interest margin(NIM) ^{3/} | 3.2% | 3.2% |

¹ Annualized net income divided by average total equity for the period indicated ² Annualized net income divided by average total assets for the period indicated

• Liquidity

The ratio of liquid assets to total assets as of March 31, 2016 was 35.8% compared to 30.6% as of December 31, 2015. Ratio of current assets to current liabilities was at 64.0% as of March 31, 2016 compared to 66.7% as of December 31, 2015. The Group is in compliance with the regulatory required liquidity floor on government deposits and legal reserve requirements for deposit liabilities.

• Cost Efficiency

The ratio of total operating expenses (excluding provision for impairment, credit and other losses) to total operating income improved to 57.4% for the three months ended March 31, 2016 compared to 70.6% for the same period last year.

• Other financial soundness indicators are shown in Annex A

D. Known trends, demands, commitments, events or uncertainties

There are no known demands, commitments, events or uncertainties that will have a material impact on the Bank's liquidity and continuing operations within the next twelve (12) months.

^{3/} Annualized net interest income divided by average interest-earning assets for the period indicated.

E. Events that will trigger direct or contingent financial obligation

In the normal course of business, the Group makes various commitments and incurs certain contingent liabilities that are not presented in the financial statements including several suits and claims which remain unsettled. No specific disclosures on such unsettled assets and claims are made because such disclosures would prejudice the Group's position with the other parties with whom it is in dispute. Such exemption from disclosures is allowed under PAS 37, Provisions, Contingent Liabilities and Contingent Assets. The Group and its legal counsel believe that any losses arising from these contingencies which are not specifically provided for will not have material adverse effect on the financial statements.

F. Material off-balance sheet transactions, arrangements or obligations

The summary of various commitments and contingent accounts as of March 31, 2016 and December 31, 2015 at their equivalent peso contractual amounts is presented in Note 17 of the Selected Notes to Consolidated Financial Statements on page 54 of this report.

G. Capital Expenditures

The Bank is in the process of upgrading its Systematics core banking system, which will run on the IBM z-series mainframe, as well as a new branch banking system. This is a top priority enterprise-wide project that will require major capital expenditures within the next two (2) years. For this project and other medium scale projects requiring information technology solutions, expected sources of funds will come from the sale of acquired assets and funds generated from the Bank's operations.

H. Significant Elements of Income or Loss

Significant elements of the consolidated net income of the Group for the three months ended March 31, 2016 and 2015 came from its continuing operations.

I. Issuances, Repurchased and Prepayment of Debts and Equity Securities

Long-term Negotiable Certificates of Time Deposits

Time deposit includes the following Long-term Negotiable Certificates of Time Deposits (LTNCDs) issued by the Parent Company:

| | | | | Interest | Carryi | ng Value |
|-------------------|-------------------|------------|--------|-----------|-------------|--------------|
| | | | Coupon | Repayment | March 31, | December 31, |
| Issue Date | Maturity Date | Face Value | Rate | Terms | 2016 | 2015 |
| December 12, 2014 | June 12, 2020 | ₽7,000,000 | 4.13% | Quarterly | ₽ 6,891,713 | ₽6,958,411 |
| October 21, 2013 | April 22, 2019 | ₽4,000,000 | 3.25% | Quarterly | 3,840,957 | 3,981,365 |
| August 5, 2013 | February 5, 2019 | ₽5,000,000 | 3.00% | Quarterly | 4,776,683 | 4,979,615 |
| November 18, 2011 | February 17, 2017 | ₽3,100,000 | 5.18% | Quarterly | 3,166,845 | 3,094,836 |

Other significant terms and conditions of the above LTNCDs follow:

- (1) Issue price at 100.00% of the face value of each LTNCD.
- (2) The LTNCDs bear interest rate per annum on its principal amount from and including the Issue Date thereof, up to but excluding the Early Redemption Date or Maturity Date (as the case may be).

Interest in respect of the LTNCD will be calculated on an annual basis and will be paid in arrears quarterly on the last day of each successive Interest Period.

- (3) Unless earlier redeemed, the LTNCDs shall be redeemed by the Parent Company on maturity date at an amount equal to one hundred percent (100.00%) of the aggregate issue price thereof, plus any accrued and unpaid interest thereon. The LTNCDs may not be redeemed at the option of the holders.
- (4) The LTNCDs constitute direct, unconditional, unsecured, and unsubordinated obligations of the Parent Company, enforceable according to these Terms and Conditions, and shall at all times rank pari-passu and without any preference or priority among themselves and at least pari-passu with all other present and future direct, unconditional, unsecured, and unsubordinated obligations of the Issuer, except for any obligation enjoying a statutory preference or priority established under Philippine laws.
- (5) Subject to the "Events of Default" in the Terms and Conditions, the LTNCDs cannot be preterminated at the instance of any CD Holder before Maturity Date. In the case of an event of default, none of the CD Holders may accelerate the CDs on behalf of other CD Holders, and a CD Holder may only collect from the Parent Company to the extent of his holdings in the CDs. However, the Parent Company may, subject to the General Banking Law of 2000, Section X233.9 of the Manual of Regulations for Banks, Circular No. 304 Series of 2001 of the BSP and other related circulars and issuances, as may be amended from time to time, redeem all and not only part of the outstanding CDs on any Interest Payment Date prior to Maturity Date, at an Early Redemption Amount equal to the Issue Price plus interest accrued and unpaid up to but excluding the Early Redemption Date.
- (6) The LTNCDs are insured by the PDIC up to a maximum amount of ₱500,000 subject to applicable laws, rules and regulations, as the same may be amended from time to time.
- (7) Each Holder, by accepting the LTNCDs, irrevocably agrees and acknowledges that: (a) it may not exercise or claim any right of set-off in respect of any amount owed to it by the Parent Company arising under or in connection with the LTNCDs; and (b) it shall, to the fullest extent permitted by applicable law, waive and be deemed to have waived all such rights of set-off.

Syndicated Loan

Bills Payable includes \$150 million 3 years syndicated loan (3M libor + 1.380%) borrowings issued last June 18, 2015 with maturity date on April 24, 2018.

J. Seasonal Aspects

There are no seasonal aspects that had a material effect on the PNB Group's financial condition and results of operations.

K. Other Bank's Activities

A. Major Products and Services launched by the Bank during the 1st quarter of 2016:

Corporate Bills Payment – Corporate Bills Payment is a collection service wherein corporate billers/merchants outsource the administrative task of collecting payments from their corporate payors/customers to the Bank. Through Auto Debit Arrangement (ADA), business entities, as the enrolled Accountholder/s (payors), are able to settle or pay, among others, bills/premiums/service fees and charges/membership dues (payables) by authorizing the Bank to charge the amount thereof against their enrolled current/savings account/s maintained with the Bank.

ATM Switch Migration – All PNB ATMs consolidated under one ATM switch, providing a more robust and higher capacity machine for customers, resulting to faster processing time and less downtime

B. Other relevant activities of the Bank during the 1st quarter of 2016

PNB Wins Silver Anvil Award for the 2014 Annual Report – PNB was honored with a Silver Anvil for its 2014 Annual Report during the Public Relations Society of the Philippines' (PRSP) Gabi ng Parangal 51st Anvil Awards held at the Makati Shangri-La Hotel last February 26, 2016.

With the theme, "Exemplyfying Filipino Banking Excellence", the 2014 Annual Report showcased the improved business and financial results brought about by an enhanced customer focus, improved profitability, higher asset quality, and a maximixation of synergy between PNB and the former Allied Banking Corporation in its second year of merger.

Chinese New Year Customer Appreciation Event – At the Chinese New Year Customer Appreciation Event, PNB welcomed the Year of the Fire Monkey with a toast at Century Park Hotel. PNB expressed their appreciation to their valued clients and colleagues who have been with the Bank through the years. As a true sign of commitment, PNB Senior Officers and Directors attended the affair to welcome the Bank's retail and corporate clients. Subsequently, PNB hosted two separate Customer Appreciation events, one held in Cebu City and another in Davao City.

PNB Thematic Marketing Campaign – In February 2016, PNB launched its first TV commercial in 30 years, with couples Dingdong Dantes and Marian Rivera-Dantes and James Reid and Nadine Lustre as the newest members of the PNB family.

The new tagline, **You** *First*, also made its first appearance on Philippine National TV. **You** *First* speaks of a renewed promise. PNB makes to put customers first, with the goal of becoming the financial partner that customers can lean on. More than just a tagline, **You** *First* invokes PNB's long standing message of stability to its customers while placing the highest priority on their banking needs.

L. Other Matters

1. Adoption of PFRS 9 (Financial Instruments Recognition and Measurement), Financial Instruments

The final version of PFRS 9, Financial Instruments, was issued in July 2014. PFRS 9 reflects all phases of the financial instruments project and replaces PAS 39, Financial Instruments: Recognition and Measurement, and all previous versions of PFRS 9. The standard introduces new requirements for classification and measurement, impairment, and hedge accounting. PFRS 9 is effective for annual periods beginning on or after January 1, 2018, with early application permitted. Retrospective application is required, but comparative information is not compulsory.

The Bank is evaluating the effect of the adoption of PFRS 9 and the impact on its financials; hence the interim financial statements do not reflect the impact of the said standard.

In case of adoption of PFRS 9, the following accounts may be affected:

- a. Loans and Receivables
- b. Investment Securities
- c. Financial Liabilities Designated at FVPL
- d. Retained Earnings
- e. Undivided Profits

2. National Steel Corporation

On March 31, 2015, Singapore Court of Appeal issued a Decision upholding the Singapore High Court's Decision in part, i.e., setting aside the monetary portions of the Arbitral Award that rendered the bank Consortium/Secured Creditors not liable for certain sums of money by way of damages.

Background information on the case was disclosed under Note 35 (Provisions, Contingent Liabilities and Other Commitments) in the Group's annual consolidated financial statements as of and for the year ended December 31, 2015.

3. Other Disclosures

The PNB Group has nothing to disclose on the following:

- Change in estimates reported in prior interim periods and in prior financial years
- Dividends paid
- Material subsequent events subsequent to the end of the interim period
- Changes in the composition of the enterprise during the interim period, including business combinations, acquisitions and disposal of subsidiaries and long-term investments, restructuring and discontinuing operations.

PART II – OTHER INFORMATION

ITEM 1. List of submitted SEC FORM 17- C Reports during the First Quarter of 2016

DATE PARTICULARS February 1, 2016 Board approvals of the following: 1. Renaming of the Board Credit and Policy Committee (BCPC) as Board Policy Committee (BPC) and the amendment of its Charter; 2. Dissolution of the Board ICAAP Steering Committee; 3. Amendment of the Executive Committee (Excom) Charter; 4. Election of the following directors as members of the committees opposite their names: **Committee** Name Leonilo G. Coronel BPC Christopher J. Nelson Voting member of Excom Florencia G. Tarriela Non-voting member of Excom Non-voting member of Excom Felix Enrico R. Alfiler Federico C. Pascual Non-voting member of Excom Non-voting member of Excom Deogracias N. Vistan 5. Election of Ms. Florencia G. Tarriela as Chairman of the Risk Oversight Committee: 6. Confirmation of the terms and conditions of the sale of 51% equity in PNB Life Insurance, Inc. to Allianz SE, and agreements in relation thereto; and 7. Resignation of Mr. Jovencio DB. Hernandez, Executive Vice President of the Bank, effective on February 8, 2016. He will be directly hired by PNB Savings Bank as its President March 2, 2016 Board approvals on the Notice/Agenda of the 2016 Annual Stockholders' Meeting and Amendment on the Amended By-Laws of the Bank. March 11, 2016 Press Release – PNB Reports ₱6.3 Billion Net Income in 2015 March 17, 2016 Press Release – PNB Savings Bank 2015 Operating Results

ITEM 2. Aging of Loans Receivables

The schedule of aging of loans receivables as required by Philippine Stock Exchange (PSE) in its Circular letter No. 2164-99 dated August 23, 2001 is shown on page 55 of this report.

PART III - INTERIM CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

PHILIPPINE NATIONAL BANK AND SUBSIDIARIES

INTERIM CONSOLIDATED STATEMENTS OF FINANCIAL POSITION As of March 31, 2016

(With Comparative Audited Figures as of December 31, 2015) (In Thousands)

| | March 31, 2016 (Unaudited) | December 31, 2015 (Audited) |
|--|----------------------------------|-----------------------------------|
| ASSETS | | |
| Cash and Other Cash Items | ₽10,985,153 | ₽15,220,536 |
| Due from Bangko Sentral ng Pilipinas | 79,951,761 | 81,363,444 |
| Due from Other Banks | 22,541,903 | 18,287,308 |
| Interbank Loans Receivable | 9,357,279 | 5,800,383 |
| Securities Held Under Agreements to Resell | 34,259,000 | 14,550,000 |
| Financial Assets at Fair Value Through Profit or Loss | 1,887,600 | 4,510,545 |
| Available-for-Sale Investments | 70,295,407 | 68,341,024 |
| Held to Maturity Investments | 23,019,692 | 23,231,997 |
| Loans and Receivables | 364,157,811 | 365,725,146 |
| Property and Equipment | 22,307,970 | 22,128,464 |
| Investment Properties | 12,493,043 | 13,230,005 |
| Deferred Tax Assets | 1,150,650 | 1,173,575 |
| Intangible Assets | 2,394,721 | 2,442,878 |
| Goodwill | 13,375,407 | 13,375,407 |
| Assets of Disposal Group Classified as Held For Sale | 24,123,527 | 23,526,757 |
| Other Assets | 6,807,098 | 6,780,268 |
| TOTAL ASSETS | ₽699,108,022 | ₽679,687,737 |
| LIABILITIES AND EQUITY LIABILITIES Deposit Liabilities | | |
| Demand | ₽108,991,248 | ₱110,029,680 |
| Savings | 325,474,899 | 315,355,056 |
| Time | 64,177,091 | 60,552,445 |
| | 498,643,238 | 485,937,181 |
| Financial Liabilities at Fair Value Through Profit or Loss | 458,384 | 135,193 |
| Bills and Acceptances Payable | 28,442,243 | 25,752,222 |
| Accrued Taxes, Interest and Other Expenses | 5,884,279 | 5,875,228 |
| Subordinated Debt | 9,990,680 | 9,986,427 |
| Income Tax Payable | 851,741 | 134,720 |
| Liabilities of Disposal Group Classified as Held for Sale | 22,087,137 | 21,452,621 |
| Other Liabilities | 24,698,368 | 25,658,284 |
| TOTAL LIABILITIES | 591,056,070 | 574,931,876 |

(Forward)

| | March 31, 2016 (Unaudited) | December 31, 2015 (Audited) |
|---|----------------------------------|-----------------------------------|
| EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT COMPANY | | |
| Capital Stock | ₽49,965,587 | ₽49,965,587 |
| Capital Paid in Excess of Par Value | 31,331,251 | 31,331,251 |
| Surplus Reserves | 554,263 | 554,263 |
| Surplus | 27,372,096 | 24,799,259 |
| Remeasurement Losses on Retirement Plan | (2,358,959) | (2,357,873) |
| Accumulated Translation Adjustment | 144,827 | 612,468 |
| Net Unrealized Gain (Loss) on Available-for- | | |
| Sale Investments | (2,600,008) | (3,763,667) |
| Reserves of Disposal Group Classified as Held for Sale | 628,181 | 593,237 |
| Other Equity adjustment | 13,959 | 13,959 |
| Parent Company Shares Held by a Subsidiary | (9,945) | (9,945) |
| | 105,041,252 | 101,738,539 |
| NON-CONTROLLING INTERESTS | 3,010,700 | 3,017,322 |
| TOTAL EQUITY | 108,051,952 | 104,755,861 |
| TOTAL LIABILITIES AND EQUITY | ₽699,108,022 | ₽679,687,737 |

INTERIM CONSOLIDATED STATEMENTS OF INCOME (In Thousands, Except Earnings Per Share)

For the Three Months Ended March 31

| | | March 3 |
|---|----------------------|--------------------|
| | 2016 | 2015 |
| | (Unaudited) | (Unaudited) |
| INTEREST INCOME ON | | |
| Loans and receivables | ₽4,624,196 | ₽4,004,682 |
| Trading and investment securities | 1,073,726 | 798,881 |
| Deposits with banks and others | 83,727 | 297,650 |
| Interbank loans receivable | 9,427 | 7,414 |
| | 5,791,076 | 5,108,627 |
| INTEREST EXPENSE ON | | |
| Deposit liabilities | 836,913 | 699,177 |
| Bills payable and other borrowings | 298,900 | 267,297 |
| | 1,135,813 | 966,474 |
| NET INTEREST INCOME | 4,655,263 | 4,142,153 |
| Service fees and commission income | 1,017,953 | 869,807 |
| Service fees and commission expense | 171,675 | 155,473 |
| NET SERVICE FEES AND COMMISSION INCOME | 846,278 | 714,334 |
| Net insurance premiums | 289,423 | 235,984 |
| Net insurance benefits and claims | 211,967 | 192,635 |
| NET INSURANCE PREMIUMS (BENEFITS AND CLAIMS) | 77,456 | 43,349 |
| OTHER INCOME | | |
| Trading and investment securities gains - net | 340,664 | 206,303 |
| Foreign exchange gains – net | 404,998 | 290,595 |
| Net gain on sale or exchange of assets | 1,480,154 | 300,200 |
| Miscellaneous | 678,735 | 299,570 |
| TOTAL OPERATING INCOME | 8,483,548 | 5,996,504 |
| OPERATING EXPENSES | | |
| Compensation and fringe benefits | 2,232,518 | 2,183,882 |
| Taxes and licenses | 613,353 | 514,689 |
| Occupancy and equipment-related costs | 313,184 | 312,651 |
| Depreciation and amortization Provision for impairment, credit and other losses | 365,075 | 373,072 |
| Miscellaneous | 104,624 1,358,565 | 159,202 901,044 |
| TOTAL OPERATING EXPENSES | 4,987,319 | 4,444,540 |
| INCOME BEFORE INCOME TAX | 3,496,229 | 1,551,964 |
| PROVISION FOR INCOME TAX | 953,249 | 414,770 |
| NET INCOME FROM CONTINUING OPERATIONS | 2,542,980 | 1,137,194 |
| | | |
| NET INCOME | 63,984 | 104,510 |
| NET INCOME | 2,606,964 | 1,241,704 |
| ATTRIBUTABLE TO: Equity Holders of the Parent Company | 2,572,835 | 1,201,227 |
| Non-controlling Interests | 2,572,635 34,129 | 40,477 |
| Tour-controlling Interests | ₽2,606,964 | ₽1,241,704 |
| Basic/Diluted Earnings Per Share Attributable to Equity Holders of the Parent Company | ₽ 2.06 | ₽ 0.96 |
| 2 | | - 0.70 |

INTERIM CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (In Thousands)

| | For the Three I | Months Ended |
|---|-----------------------------|---------------------|
| | | March 31 |
| | 2016 | 2015 |
| | (Unaudited) | (Unaudited) |
| NET INCOME | ₽2,606,964 | ₽1,241,704 |
| OTHER COMPREHENSIVE INCOME (LOSS) Items that recycle to profit or loss in subsequent periods: Net unrealized gain on available-for-sale investments Accumulated translation adjustment Share in equity adjustments of an associate Items that do not recycle to profit or loss in subsequent periods: | 1,163,660 (467,641) – | 634,494 (20,416) |
| Remeasurement gains (losses) on retirement plan | (1,086) | (3,403) |
| OTHER COMPREHENSIVE LOSS FOR THE PERIOD, NET OF TAX | 694,933 | 610,675 |
| TOTAL COMPREHENSIVE INCOME FOR PERIOD | ₽3,301,897 | ₽1,852,379 |
| ATTRIBUTABLE TO: | | |
| Equity Holders of the Parent Company | ₽3,295,275 | ₽ 1,789,404 |
| Non-controlling Interests | 6,622 | 62,975 |
| | ₽3,301,897 | ₽1,852,379 |

INTERIM CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

(In Thousands)
Unaudited

| | | | | Attribu | itable to Equity | Holders of the Pa | rent Company | | | | | | |
|--|---------------|------------------------------|-----------|-------------|---|----------------------------|--|--------------|--|-----------------|--------------|---------------------|--------------|
| | | Capital Paid in Excess of | Surplus | | Reserves of a Disposal Group Classified as | Accumulated Translation | Net Unrealized Gain (Loss) on Available- for-Sale | Other Equity | Parent Company Shares Held by a | Remeasurement | | Non- controlling | Total |
| | Capital Stock | Par Value | Reserves | Surplus | | Adjustment | Investments | | | Retirement Plan | Total | Interests | Equity |
| Balance at January 1, 2016, as | • | | | | | J | | J | | | | | |
| previously reported | ₽49,965,587 | ₽31,331,251 | ₽554,263 | ₽24,799,259 | ₽593,237 | ₽ 612,468 | ₽ (3,763,667) | ₽13,959 | (₱9,945) | ₽ (2,357,873) | ₽101,738,539 | ₽3,017,322 | ₽104,755,861 |
| Total comprehensive income (loss) for the | | | | | | | | | | | | | |
| period | _ | _ | _ | 2,572,837 | 34,944 | (467,641) | 1,163,659 | _ | _ | (1,086) | 3,302,713 | (6,622) | 3,296,091 |
| Issuance of capital stock | _ | _ | _ | _ | _ | _ | - | _ | _ | - | _ | _ | _ |
| Non-controlling interest arising on a business | | | | | | | | | | | | | |
| combination | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ |
| Transfer to surplus reserves | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ |
| Disposal of Parent Company shares held by a | | | | | | | | | | | | | |
| subsidiary | | | | | | | | | | | | | |
| Balance at March 31, 2016` | ₽ 49,965,587 | ₽ 31,331,251 | ₽554,263 | ₽27,372,096 | ₽628,181 | ₽144,827 | ₽(2,600,008) | ₽13,959 | (P 9,945) | ₽(2,358,959) | ₽105,041,252 | ₽3,010,700 | ₱108,051,952 |
| | | | | | | | | | | | | | |
| Balance at January 1, 2015 | ₽49,965,587 | ₽ 31,331,251 | ₽ 537,620 | ₽18,702,394 | _ | ₽(59,854) | ₽ (2,336,142) | _ | _ | ₽ (2,292,833) | ₽95,848,023 | ₽3,212,859 | ₽99,060,882 |
| Total comprehensive income (loss) for the | | | | | | | | | | | | | |
| period | _ | _ | _ | 1,201,227 | _ | (20,416) | 634,494 | _ | _ | (3,403) | 1,811,902 | 62,975 | 1,874,877 |
| Issuance of capital stocks | _ | _ | _ | _ | | | | | | | _ | _ | _ |
| Transfer from surplus reserves | _ | _ | (7,679) | _ | _ | _ | _ | _ | _ | _ | (7,679) | _ | (7,679) |
| Balance at March 31, 2015 | ₽49,965,587 | ₱31,331,251 | ₱ 529,941 | ₱19,903,621 | ₽- | ₽(80,270) | (₱1,701,648) | ₽- | ₽- | ₽(2,296,236) | ₱97,652,246 | ₽3,275,834 | ₱100,928,080 |

INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS (In Thousands)

| | Three Months Ended March | | | |
|---|--------------------------|-------------|--|--|
| | 2016 | 2015 | | |
| | (Unaudited) | (Unaudited) | | |
| CASH FLOWS FROM OPERATING ACTIVITIES | | | | |
| Income before income tax | ₽3,560,213 | ₽1,656,474 | | |
| Adjustments for: | - , , | , , | | |
| Realized trading gain on available-for-sale (AFS) investments | (274,974) | (265,293) | | |
| Depreciation and amortization | 365,075 | 373,072 | | |
| Amortization of premium on AFS investments | 282,104 | 57,860 | | |
| Provision for impairment, credit and other losses | 104,624 | 159,202 | | |
| Net gain on sale or exchange of assets | (1,442,684) | 13,080 | | |
| Unrealized foreign exchange loss on held to maturity | | | | |
| investments | 191,856 | 80,077 | | |
| Mark-to-market loss (gain) on derivatives | (65,690) | 42,365 | | |
| Amortization of capitalized transaction costs | 4,253 | 4,098 | | |
| Changes in operating assets and liabilities: | | | | |
| Decrease (increase) in amounts of: | | | | |
| Financial assets at FVPL | 2,369,894 | 997,990 | | |
| Loans and receivables | 1,276,216 | 5,114,452 | | |
| Other assets | (576,004) | (259,760) | | |
| Increase (decrease) in amounts of: | ` ' ' | , , , | | |
| Financial liabilities at FVPL | 569,545 | 70,088 | | |
| Deposit liabilities | 12,706,057 | (6,608,439) | | |
| Accrued taxes, interest and other expenses | (96,417) | 246,729 | | |
| Other liabilities | (467,369) | (1,053,330) | | |
| Net cash generated from (used in) operations | 18,506,699 | 628,665 | | |
| Income taxes paid | (236,228) | (185,780) | | |
| Net cash provided by (used in) operating activities | 18,270,471 | 442,885 | | |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | | |
| Proceeds from sale of: | | | | |
| AFS investments | 32,696,493 | 11,343,863 | | |
| Investment properties | 2,327,705 | 430,321 | | |
| Property and equipment | -,027,700 | 30,941 | | |
| | | | | |
| (Forward) | | | | |

| | Three Months Period Ended March 31 | |
|---|---|---------------|
| | 2016 | 2015 |
| | (Unaudited) | (Unaudited) |
| Acquisitions of: | , | <u> </u> |
| AFS investments | (33,648,010) | (₱14,679,470) |
| Held to Maturity Investments | - | (906,400) |
| Property and equipment | (420,559) | (288,048) |
| Software cost | (42,696) | |
| Net cash provided by (used in) investing activities | 912,933 | (4,068,793) |
| CASH FLOWS FROM FINANCING ACTIVITIES | | |
| Settlement of bills and acceptances payable | (79,354,762) | (17,827,658) |
| Proceeds from bills and acceptances payable | 82,044,783 | 18,224,268 |
| Net cash provided by (used in) financing activities | 2,690,021 | 396,610 |
| NET INCREASE (DECREASE) IN CASH AND | | |
| CASH EQUIVALENTS | 21,873,425 | (3,229,298) |
| CASH AND CASH EQUIVALENTS AT | | |
| BEGINNING OF PERIOD Cash and other cash items | 15,220,536 | 14,628,489 |
| Due from BSP | 81,363,444 | 105,773,685 |
| Due from other banks | 18,287,308 | 15,591,406 |
| Interbank loans receivable | 5,800,383 | 7,671,437 |
| Securities held under agreements to resell | 14,550,000 | 7,071,157 |
| | 135,221,671 | 143,665,017 |
| CASH AND CASH EQUIVALENTS AT END OF | | |
| PERIOD Cash and other cash items | 10,985,153 | 11,073,415 |
| Due from BSP | 79,951,761 | 108,238,361 |
| Due from other banks | 22,541,903 | 12,538,753 |
| Interbank loans receivable | 9,357,279 | 8,585,190 |
| Securities held under agreements to resell | 34,259,000 | - |
| | ₽157,095,096 | ₱140,435,719 |
| OPERATIONAL CASH FLOWS FROM | | |
| INTEREST AND | | |
| DIVIDENDS | D | D |
| Interest received | ₽5,549,215 | ₽5,472,379 |
| Interest paid | 1,078,690 | 953,617 |

PART IV - NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

PHILIPPINE NATIONAL BANK AND SUBSIDIARIES

NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Amounts in Thousand Pesos Except When Otherwise Indicated)

1. Corporate Information

Philippine National Bank (the Parent Company) was established in the Philippines in 1916 and started commercial operations that same year. On May 27, 1996, the Parent Company was registered with the Philippine Securities and Exchange Commission (SEC) with a corporate term of 50 years. Its principal place of business is at PNB Financial Center, President Diosdado Macapagal Boulevard, Pasay City, Metro Manila. As of March 31, 2016, the LT Group, Inc. (LTG) held indirect ownership of 59.83% of the Parent Company's shares through various holding companies, while 17.37% of the Parent Company's shares were held by Philippine Central Depository Nominee Corporation. The remaining 22.80% of the Parent Company's shares. As of December 31, 2015, the LT Group, Inc. (LTG) held indirect ownership of 59.83% of the Parent Company's shares through various holding companies, while 17.37% of the Parent Company's shares were held by Philippine Central Depository Nominee Corporation. The remaining 22.80% of the Parent Company's shares were held by Other stockholders holding less than 10.00% each of the Parent Company's shares were held by Other stockholders holding less than 10.00% each of the Parent Company's shares.

The Parent Company's immediate parent company, LTG, and ultimate parent company, Tangent Holdings Corporation, are incorporated in the Philippines.

The Parent Company provides a full range of banking and other financial services to corporate, middle-market and retail customers, the National Government (NG), local government units (LGUs) and government-owned and controlled corporations (GOCCs) and various government agencies. The Parent Company's principal commercial banking activities include deposit-taking, lending, bills discounting, foreign exchange dealing, investment banking, fund transfers/remittance servicing and a full range of retail banking and trust services through its 669 and 665 domestic branches as of March 31, 2016 and December 31, 2015, respectively.

The Parent Company has the largest overseas network among Philippine banks with 70 and 75 branches, representative offices, remittance centers and subsidiaries as of March 31, 2016 and December 31, 2015, respectively, in 16 locations in the United States, Canada, Europe, the Middle East and Asia.

The subsidiaries of the Parent Company are engaged in a number of diversified financial and related businesses such as remittance, life and nonlife insurance, banking, leasing, stock brokerage, foreign exchange trading and/or related services.

The Parent Company previously operated under a rehabilitation program pursuant to the memorandum of agreement signed by the Republic of the Philippines, the Philippine Deposit Insurance Corporation (PDIC) and the LTG on May 3, 2002. In May 2007, the Parent Company concluded its 5-year Rehabilitation Plan as approved by the Bangko Sentral ng Pilipinas (BSP).

2. Basis of Preparation and Changes to the Group's Accounting Policies

Basis of Preparation

The accompanying interim condensed consolidated financial statements of the Parent Company and its subsidiaries (the Group) as of March 31, 2016 and for the three months ended March 31, 2016 and 2015 have been prepared in accordance with Philippine Accounting Standards (PAS) 34, *Interim Financial Reporting*. The interim condensed consolidated financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Group's annual consolidated financial statements as of and for the year ended December 31, 2015.

Amounts in the interim condensed consolidated financial statements are presented to the nearest thousand pesos (\$\mathbb{P}000\$) unless otherwise stated.

Seasonality or Cyclicality of Interim Operations

Seasonality or cyclicality of interim operations is not applicable to the Group's type of business.

Changes in Accounting Policies and Disclosures

The accounting policies adopted are consistent with those of the previous financial year except for the following amendments and improvements to PFRS which are effective beginning on or after January 1, 2016. Changes in the accounting policies that did not have any significant impact on the financial position or performance of the Group follow:

• Philippine Accounting Standards (PAS) 19, Employee Benefits – Defined Benefit Plans: Employee Contributions (Amendments)

Annual Improvements to PFRSs (2010-2012 cycle)

- PFRS 2, Share-based Payment Definition of Vesting Condition
- PFRS 3, Business Combinations Accounting for Contingent Consideration in as Business Combination
- PFRS 8, Operating Segments Aggregation of Operating Segments and Reconciliation of the Total of the Reportable Segments' Assets to the Entity's Assets
- PAS 16, Property, Plant and Equipment and PAS 38, Intangible Assets Revaluation Method – Proportionate Restatement of Accumulated Depreciation and Amortization
- PAS 24, Related Party Disclosures Key Management Personnel

Annual Improvements to PFRSs (2011-2013 cycle)

- PFRS 3, Business Combinations Scope Exceptions for Joint Arrangements
- PFRS 13, Fair Value Measurement Portfolio Exception
- PAS 40, Investment Property

3. Fair Value Hierarchy

The Group has assets and liabilities that are measured at fair value on a recurring basis in the statement of financial position after initial recognition. Recurring fair value measurements are those that another PFRS requires or permits to be recognized in the statement of financial position at the end of each reporting period. These include financial assets and liabilities at FVPL, AFS investments and land and buildings measured at revalued amount.

The Group uses the following hierarchy for determining and disclosing the fair value of assets and liabilities by valuation technique. These levels are based in the inputs that are used to determine the fair value and can be summarized in:

Level 1: quoted (unadjusted) prices in active markets for identical assets or liabilities

Level 2: other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly

Level 3: techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data.

The Group held the following assets and liabilities measured at fair value and at cost but for which fair values are disclosed and their corresponding level in fair value hierarchy:

| | | | Consol | idated | | |
|---|-----------|---------------------|--------------|--------------|---------------|---------------|
| _ | | | March 3 | 31, 2016 | | |
| | Valuation | Carrying | | | | |
| | Date | Value | Level 1 | Level 2 | Level 3 | Total |
| Assets measured at fair value: | | | | | | |
| Financial Assets | | | | | | |
| Financial assets at FVPL: | | | | | | |
| Held-for-trading: | | | | | | |
| Government securities | 3/31/2016 | ₽1,129,940 | ₽877,267 | ₽252,673 | ₽– | ₽1,129,940 |
| Equity securities | 3/31/2016 | 153,412 | 153,242 | 170 | | 153,412 |
| Derivative assets | 3/31/2016 | 376,496 | _ | 314,496 | 62,000 | 376,496 |
| Private debt securities | 3/31/2016 | 210,492 | 113,304 | 97,188 | _ | 210,492 |
| Designated at FVPL: | | , | , | , | | , |
| Investment in UITFs | 3/31/2016 | 17,261 | _ | 17,261 | _ | 17,261 |
| Segregated fund assets | 3/31/2016 | 13,953,428 | 8,173,191 | , - | 5,780,237 | 13,953,238 |
| AFS investments: | 0.0 | ,, | 0,, | | -,, | ,, |
| Government securities | 3/31/2016 | 42,054,274 | 33,591,954 | 8,462,320 | _ | 42,555,505 |
| Private debt securities | 3/31/2016 | 27,441,725 | 25,533,641 | 1,997,423 | _ | 27,042,587 |
| Equity securities* | 3/31/2016 | 661,713 | 661,713 | 14,555 | _ | 561,553 |
| Equity securities | 3/31/2010 | ₽ 85,998,741 | ₽ 69,014,973 | ₽ 11,156,086 | ₽ 5,842,237 | ₽ 85,998,741 |
| *************************************** | | F 05,770,741 | F 07,014,773 | F 11,130,000 | 1 3,042,237 | F 03,770,741 |
| Liabilities measured at fair | | | | | | |
| value: | | | | | | |
| Financial Liabilities | | | | | | |
| Financial liabilities at FVPL: | | | | | | |
| Derivative liabilities | 3/31/2016 | ₽458,384 | ₽_ | ₽458,384 | ₽– | ₽458,384 |
| Liabilities of disposal group | | | | | | |
| classified as held for sale | | | | | | |
| Financial liabilities at FVPL: | | | | | | |
| Segregated fund | | | | | | |
| liabilities** | 3/31/2016 | 13,971,675 | 8,191,438 | _ | 5,780,237 | 13,971,675 |
| | | ₽14,430,059 | ₽8,191,438 | ₽458,384 | ₽5,780,237 | ₽14,430,059 |
| Assets for which fair values | | | | | | |
| are disclosed: | | | | | | |
| Financial Assets | | | | | | |
| HTM investments | 3/31/2016 | ₽ 23,019,692 | ₽ 21,151,705 | ₽ 61,559 | ₽_ | ₽ 21,213,265 |
| Loans and receivables: | | - / / | , - , | - ,,,,,,, | _ | , -, |
| Receivables from customers | 3/31/2016 | 355,759,466 | _ | _ | 344,105,060 | 344,105,060 |
| Unquoted debt securities | 3/31/2016 | 4,356,543 | _ | _ | 6,554,861 | 6,554,861 |
| and acceptance | 0,01,2010 | ₽ 383,135,701 | ₽ 21,151,705 | ₽61,559 | ₽ 350,582,718 | ₽ 371,795,983 |
| | | 1 303,133,701 | 1 41,131,103 | F01,337 | 1 330,302,710 | 1 3/1,//3,/03 |

| | Consolidated | | | | | |
|--|-------------------------------------|---|--------------|-------------------|---|--|
| | | | March 31, 2 | 2016 | | |
| | Valuation | Carrying | | | | |
| | Date | Value | Level 1 | Level 2 | Level 3 | Total |
| Nonfinancial Assets | | | | | | |
| Investment properties:*** | | | | | | |
| Land | 3/31/2016 | ₽13,362,531 | ₽_ | ₽_ | ₽16,344,529 | ₽16,344,529 |
| Buildings and improvements | 3/31/2016 | 4,038,059 | _ | _ | 3,037,568 | 3,037,568 |
| | | ₽17,400,590 | ₽_ | ₽- | ₽19,382,097 | ₽19,382,097 |
| Liabilities for which fair values are disclosed: Financial Liabilities Financial liabilities at amortized cost: Time deposits Bills payable Subordinated debt | 3/31/2016 3/31/2016 3/31/2016 | ₽ 64,177,091 27,552,438 9,990,680 | ₽- - - | ₽- - - - | ₽65,660,741 27,552,438 10,213,380 | ₽65,660,741 27,552,438 103,436,550 |
| | | ₽ 101,720,208 | ₽– | ₽_ | ₽103,426,559 | ₱103,426,559 |

| Consolidated | | | | | | |
|--------------|--|--|--|--|---|--|
| | | 201 | 5 | | | |
| Valuation | Carrying | | | | | |
| Date | Value | Level 1 | Level 2 | Level 3 | Total | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| 12/29/2015 | ₽3,968,214 | ₽2,636,413 | ₽1,331,801 | ₽_ | ₽3,968,214 | |
| 12/29/2015 | 199,922 | 199,752 | 170 | _ | 199,922 | |
| 12/29/2015 | 181,348 | _ | 118,016 | 63,332 | 181,348 | |
| 12/29/2015 | 143,800 | 143,800 | _ | _ | 143,800 | |
| | | | | | | |
| 12/29/2015 | 17,261 | _ | 17,261 | _ | 17,261 | |
| | | | | | | |
| 12/29/2015 | 45,260,397 | 33,499,835 | 11,760,562 | _ | 45,260,397 | |
| 12/29/2015 | 22,252,980 | 21,614,280 | 638,700 | _ | 22,252,980 | |
| 12/29/2015 | 653,931 | 560,272 | 93,659 | _ | 653,931 | |
| | , | , | , | | , | |
| | | | | | | |
| | | | | | | |
| 12/29/2015 | 13,634,687 | 7,854,450 | _ | 5,780,237 | 13,634,687 | |
| | -, , | , , | | -,, - | - , , | |
| 12/29/2015 | 2,485,902 | 2,485,902 | _ | _ | 2,485,902 | |
| | | | _ | _ | 3,604,065 | |
| | | | _ | _ | 1,378,686 | |
| | | | ₽13.960.169 | ₽5.843.569 | ₽93,781,193 | |
| | 1,0,,01,1,0 | 1.0,5.1,100 | 110,200,102 | 10,010,00 | 1,0,,01,1,0 | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| 12/20/2015 | D125 102 | n. | D125 102 | D. | D125 102 | |
| 12/29/2015 | ¥135,193 | ₽- | ¥135,193 | ₽- | ₽135,193 | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| 12/20/2015 | 12 (24 (05 | 5.054.450 | | 5 5 00 225 | 12 (24 (05 | |
| 12/29/2015 | | , , | _ | | 13,634,687 | |
| | ¥13,769,880 | ¥7,854,450 | ¥135,193 | ₽ 5,780,237 | ₽13,769,880 | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| 12/29/2015 | ₽23,231,997 | ₽18,729,222 | ₽5,887,982 | ₽– | ₽24,617,204 | |
| | | | | | | |
| 12/29/2015 | 349,176,265 | _ | _ | 360,136,440 | 360,136,440 | |
| 12/29/2015 | 625,802 | _ | _ | 648,046 | 648,046 | |
| | | | | | | |
| | | | | | | |
| 12/29/2015 | | 1,336,814 | | | 1,336,814 | |
| | 12/29/2015 12/29/2015 12/29/2015 12/29/2015 12/29/2015 12/29/2015 12/29/2015 12/29/2015 12/29/2015 12/29/2015 12/29/2015 12/29/2015 12/29/2015 | Date Value 12/29/2015 ₱3,968,214 12/29/2015 199,922 12/29/2015 181,348 12/29/2015 143,800 12/29/2015 17,261 12/29/2015 22,252,980 12/29/2015 22,252,980 12/29/2015 2,485,902 12/29/2015 3,604,065 12/29/2015 1,378,686 ₱93,781,193 12/29/2015 13,634,687 ₱13,769,880 12/29/2015 ₱23,231,997 12/29/2015 349,176,265 12/29/2015 349,176,265 12/29/2015 625,802 | Valuation Date Carrying Value Level 1 12/29/2015 Date ₱3,968,214 P2,636,413 12/29/2015 199,922 199,752 12/29/2015 181,348 — 12/29/2015 143,800 143,800 143,800 143,800 12/29/2015 17,261 — 12/29/2015 45,260,397 33,499,835 22,252,980 21,614,280 12/29/2015 653,931 560,272 12/29/2015 653,931 560,272 12/29/2015 13,634,687 7,854,450 7,854,450 12/29/2015 3,604,065 3,604,065 12/29/2015 1,378,686 1,378,686 1,378,686 1,378,686 №93,781,193 №73,977,455 12/29/2015 13,634,687 7,854,450 №13,769,880 №73,977,455 12/29/2015 349,176,265 — 12/29/2015 349,176,265 — 12/29/2015 625,802 — 1 | Valuation Date Carrying Value Level 1 Level 2 12/29/2015 ₱3,968,214 ₱2,636,413 ₱1,331,801 12/29/2015 199,922 199,752 170 12/29/2015 181,348 — 118,016 12/29/2015 143,800 143,800 — 12/29/2015 45,260,397 33,499,835 11,760,562 12/29/2015 22,252,980 21,614,280 638,700 12/29/2015 23,6331 560,272 93,659 12/29/2015 2,485,902 2,485,902 — 12/29/2015 3,604,065 3,604,065 — 12/29/2015 1,378,686 1,378,686 — 12/29/2015 13,78,686 1,378,686 — 12/29/2015 13,634,687 7,854,450 — 12/29/2015 13,769,880 ₱7,854,450 — 12/29/2015 13,634,687 7,854,450 — 12/29/2015 13,634,687 7,854,450 — 12/29/2015 13,634,687 7,854,4 | Valuation Date Carrying Value Level 1 Level 2 Level 3 12/29/2015 Date ₱3,968,214 P2,636,413 P1,331,801 P-12/29/2015 199,922 199,752 170 — 118,016 63,332 12/29/2015 181,348 — 118,016 63,332 12/29/2015 143,800 143,800 — 1 — 118,016 63,332 12/29/2015 143,800 143,800 — 17,261 — 17,261 — 17,261 — 17,261 — 17,261 — 17,261 — 12/29/2015 22,252,980 21,614,280 638,700 — 12/29/2015 653,931 560,272 93,659 — 12/29/2015 653,931 560,272 93,659 — 12/29/2015 3,604,065 — — 5,780,237 12/29/2015 3,604,065 3,604,065 — — — 12/29/2015 1,378,686 1,378,686 — — — 12/29/2015 1,378,686 1,378,686 — — — P93,781,193 P73,977,455 P13,960,169 P5,843,569 12/29/2015 P135,193 P135,193 P7,854,450 P135,193 P5,780,237 P13,769,880 P7,854,450 P135,193 P5,780,237 12/29/2015 P23,231,997 P18,729,222 P5,887,982 P— 12/29/2015 349,176,265 — — 360,136,440 12/29/2015 625,802 — — 360,136,440 12/29/2015 625,802 — — 360,136,440 12/29/2015 625,802 — — 648,046 | |

| _ | Consolidated | | | | | |
|------------------------------------|-------------------|-------------------|-------------|------------|--------------------|--------------------|
| | ** * · | <u> </u> | 201: | 5 | | |
| | Valuation Date | Carrying Value | Level 1 | Level 2 | Level 3 | Total |
| - | Date | ₽374,303,462 | ₽20,066,036 | ₽5,887,982 | ₽360,784,486 | ₽386,738,504 |
| · | | F374,303,402 | F20,000,030 | F3,007,702 | F300,704,400 | F300,730,304 |
| Nonfinancial Assets | | | | | | |
| Investment properties:*** | | | | | | |
| Land | 2015 | ₽11,432,653 | ₽_ | ₽_ | ₽21,012,616 | ₽21,012,616 |
| Buildings and improvements | 2015 | 1,797,352 | _ | _ | 3,584,585 | 3,584,585 |
| | | ₽13,230,005 | ₽_ | ₽_ | ₽24,597,201 | ₽24,597,201 |
| | | | | | | |
| Liabilities for which fair | | | | | | |
| values are disclosed: | | | | | | |
| Financial Liabilities | | | | | | |
| Financial liabilities at amortized | | | | | | |
| cost: | | | | | | |
| Time deposits | 12/29/2015 | ₽60,552,445 | ₽- | ₽- | ₽60,762,710 | ₽60,762,710 |
| Bills payable | 12/29/2015 | 25,407,406 | _ | _ | 25,033,940 | 25,033,940 |
| Subordinated debt | 12/29/2015 | 9,986,427 | _ | _ | 10,241,659 | 10,241,659 |
| | | ₽95,946,278 | ₽_ | ₽_ | ₽96,038,309 | ₽96,038,309 |

When fair values of listed equity and debt securities, as well as publicly traded derivatives at the reporting date are based on quoted market prices or binding dealer price quotations, without any deduction for transaction costs, the instruments are included within Level 1 of the hierarchy.

For all other financial instruments, fair value is determined using valuation techniques. Valuation techniques include net present value techniques, comparison to similar instruments for which market observable prices exist and other revaluation models.

Significant input used in determining fair values of financial instruments under Level 2 comprises of interpolated market rates of benchmark securities.

As of March 31, 2016 and December 31, 2015, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into and out of Level 3 fair value measurements.

The following table shows a reconciliation of the beginning and closing amount of Level 3 financial assets and liabilities which are recorded at fair value:

| Consolidated | | |
|---|--|--|
| March 31, 2016 (Unaudited) | December 31, 2015 (Audited) | |
| (************************************** | () | |
| ₽5,843,569 | ₽5,339,628 | |
| (1,332) | 503,941 | |
| ₽5,842,237 | ₽5,843,569 | |
| ₽5,780,237 | ₽5,268,468 | |
| - | 511,769 | |
| ₽5,780,237 | ₽5,780,237 | |
| | March 31, 2016 (Unaudited) P5,843,569 (1,332) P5,842,237 P5,780,237 - | |

The structured Variable Unit-Linked Notes can be decomposed into bond components and options components. The fair value of structured notes has been computed by counterparties using present value calculations and option pricing models, as applicable. The valuation requires management to make certain assumptions about the model inputs particularly the credit spread of the Issuer. The model also used certain market observable inputs including the counterparty's credit default swap (CDS), PHP interest rate swap (IRS) rates (for the Peso-denominated issuances) and ROP CDS rates (for the USD-denominated issuances).

Description of valuation techniques are as follows:

| | | Significant Unobservable | Significant Observable |
|--------------------|--------------------|--------------------------|------------------------|
| Structured Notes | Valuation Methods | Inputs | Inputs |
| Peso-denominated | DCF Method / Monte | Issuer's Funding rate / | PHP IRS |
| | Carlo Simulation | Issuer's CDS as proxy | |
| Dollar-denominated | DCF Method / Monte | Issuer's Funding rate / | ROP CDS / USD IRS |
| | Carlo Simulation | Issuer's CDS as proxy | |

The sensitivity analysis of the fair market value of the structured notes as of December 31, 2015 and 2014 is performed for the reasonable possible movement in the significant inputs with all other variables held constant, showing the impact to profit and loss follows:

Sensitivity of the fair value measurement to changes in unobservable inputs:

| | 2015 | | | | |
|-------------|------------------------|---------------|---|--|--|
| Structured | Significant | Range of | | | |
| Investments | Unobservable Input | Input | Sensitivity of the Input to Fair Value* | | |
| Peso- | Bank CDS Levels | 47.28 - 92.37 | 50 bps increase/(decrease) in change inputs | | |
| denominated | | bps | would result in a (decrease) / increase in the market value of the note by \mathbb{P}65,500,462 | | |
| Dollar- | Bank CDS Levels | 40.179 - | 50 bps increase/(decrease) in change inputs | | |
| denominated | | 76.344 bps | would result in a (decrease) / increase in the market value of the note by ₱41,710,217 | | |

^{*} The sensitivity analysis is performed only on the fixed income portion of the Note, thus are based on assumptions that if changed may cause the value to fall out of range

Sensitivity of the fair value measurement to changes in observable inputs:

| | | 2015 | |
|-------------|------------------------|------------|---|
| Structured | Significant Observable | Range of | |
| Investments | Input | Input | Sensitivity of the Input to Fair Value* |
| Peso- | PHP IRS (3Y) | 180.25 - | 50 bps increase/(decrease) in change inputs |
| denominated | | 355.00 bps | would result in a (decrease) / increase in the market value of the note by \$\mathbb{P}65,500,462\$ |
| Dollar- | ROP CDS (5Y) | 126.15 - | 50 bps increase/(decrease) in change inputs |
| denominated | | 193.33 bps | would result in a (decrease) / increase in the market value of the note by ₱28,095,617 |

^{*} The sensitivity analysis is performed only on the fixed income portion of the Note, thus are based on assumptions that if changed may cause the value to fall out of range

The fair values of warrants have been determined using price quotes received from a third-party broker without any pricing adjustments imputed by the Parent Company. The valuation model and inputs used in the valuation which were developed and determined by the third-party broker were not made available to the Parent Company. Under such instance, PFRS 13 no longer requires an entity to create quantitative information to comply with the related disclosure requirements.

Description of the valuation techniques and significant unobservable inputs used in the valuation of the Group and Parent Company's investment properties are as follow:

Valuation Techniques

Market Data Approach A process of comparing the subject property being appraised to

similar comparable properties recently sold or being offered for

sale.

Replacement Cost Approach

It is an estimate of the investment required to duplicate the property in its present condition. It is reached by estimating the value of the building "as if new" and then deducting the depreciated cost. Fundamental to the Cost Approach is the estimate of the

improvement's Reproduction Cost New.

Significant Unobservable Inputs

Price per square meter Ranges from ₱500 to ₱30,000

Reproduction Cost New The cost to create a virtual replica of the existing structure,

employing the same design and similar building materials.

Size Size of lot in terms of area. Evaluate if the lot size of property or

comparable conforms to the average cut of the lots in the area and

estimate the impact of lot size differences on land value.

Shape Particular form or configuration of the lot. A highly irregular shape

> limits the usable area whereas an ideal lot configuration maximizes the usable area of the lot which is associated in designing an improvement which conforms with the highest and best use of the

property.

Location of comparative properties whether on a main road, or Location

secondary road. Road width could also be a consideration if data is available. As a rule, properties located along a main road are

superior to properties located along a secondary road.

Time Element "An adjustment for market conditions is made if general property

> values have appreciated or depreciated since the transaction dates due to inflation or deflation or a change in investors' perceptions of the market over time". In which case, the current data is superior to

historic data.

Discount Generally, asking prices in ads posted for sale are negotiable.

Discount is the amount the seller or developer is willing to deduct from the posted selling price if the transaction will be in cash or

equivalent.

Corner influence Bounded by two (2) roads.

4. Financial Risk Management

The bank's Capital Adequacy Ratio as of end of March 31, 2016 stands at 17.77% on a consolidated basis while the bank's Risk Weighted Assets (RWA) as of end March 31, 2016 amounted to P466,380 million composed of P423,719 million (Credit Risk Weighted Assets), P2,588 million (Market Risk Weighted Assets) and), P40,073 million (Operational Risk Weighted Assets).

The Board of Directors has the ultimate responsibility for the risk appetite of Philippine National Bank and the monitoring of risks on a regular basis. Risk governance is undertaken by a structured hierarchy of committees (both at board level and at the executive / management level) each with specified accountabilities.

The continuous flow of information between the board and board-level committees and the corresponding management committees; allow for consistent evaluation of the risks inherent in the business, raise the alarms, if any, and manage the business effectively with strong adherence to process management guidelines and controls.

Members of the senior management team play a pivotal role in the day-to-day running of the bank. Executive officers are assigned to various management committees that provide the leadership and execution of the vision and policies approved by the bank's board of directors. The bank's business objectives are driven for most part by the day-to-day directions decided by these management committees with approvals and notation by the various board level committees as follows (see Figure 1):

Board of Directors

- Corporate Governance Committee
- Board Audit and Compliance Committee
- Risk Oversight Committee
- Board Oversight Committee -Domestic and Foreign Offices/Subsidiaries
- Board Oversight RPT Committee
- Board Policy Committee
- Executive Committee
- Trust Committee
- Board Information Technology Governance Committee

President & CEO

- Senior Management Credit Committee
- Senior Management Team Committee
- Acquired Assets Disposal Committee
- Operations Committee
- Administrative Investigation Committee
- Bids and Awards Committee
- IT Evaluation Committee
- Asset Liability Committee (with sub committee on Capital Management)
- Anti-Money Laundering Review Committee
- IT Management Committee
- Product Committee
- PNB Retirement Fund Board
- Promotions Committee
- Branch Site Selection Committees
- Asset Disposal Committee
- Selection Committee for Expatriate Personnel Committee on Accreditation of Overseas Remittance Agent (CAORA)
- Committee on Decorum and Investigation

Figure 1: Board & Management Committees

While the first line of defense in risk management lies primarily on the bank's risk taking units as well as the bank's support units, the Risk Management Group is primarily responsible for the monitoring of risk management functions to ensure that a robust risk-oriented organization is maintained. The Risk Management Group (RMG) is independent from the business lines and is organized in 7 divisions: Credit Risk Management Division, ICAAP & BASEL Implementation Division, Market Risk & ALM Division, Operational Risk Management Division, Information Security and Technology Risk Division, Trust Risk Division and Business Intelligence & Data Warehouse Division.

Each division monitors the implementation of the processes and procedures that support the policies for risk management applicable to the organization. These policies clearly define the kinds of risks to be managed, set forth the organizational structure and provide appropriate training necessary to manage and control risks. The policies also provide for the validation, audits & compliance testing, to measure the effectiveness and suitability of the risk management structure. RMG also functions as the Secretariat to the Risk Oversight Committee which meets monthly to discuss the immediate previous month's total risk profile according to the material risks defined by the bank in its ICAAP document. Further, each risk division engages with all levels of the organization among its business and support groups. This ensures that the risk management and monitoring is embedded at the moment of origination.

Risk Categories and Definitions

Amongst the emerging risks, that the bank faces - are those revolving around information security & outsourcing:

1. Cyber Attacks - Cyber security experts have raised the alarm on their top security risks involving the use of identify-theft mechanisms and corporate hacking attacks. They have raised the highest alarms on the increasing incidences of malware attacks; "internet of things" (IoT) vulnerabilities – where the increased in devices connected to the internet have grown by leaps and bounds; cyber-corporate espionage. Still the weakest link would be people as the cyber threats involving use of social engineering can lead to vulnerabilities that will result to negative financial impact to both client and the bank. As more activity moves to digital platforms, the risk only increases.

PNB has institutionalized various risk mitigating tools and activities to minimize, if not, totally eliminate the said cyber threats – installation of firewalls, IPS/IDS, enterprise security solution (antivirus for endpoint, email and internet), logs review thru Security Information & Event Management (SIEM). The Bank has also implemented segmentation to control access within a given segment. Policy on regular change of password is implemented to prevent password guessing or unauthorized access. Policy on password tries is limited to prevent brute-force attack. Continuous education / InfoSec Awareness are also conducted thru classroom orientation, email blast and posters.

2. ATM Skimming - where the bank's clients are exposed to threats of financial losses due to compromise of ATM machines. PNB and other banks' machines are installed with devices to cloning of ATM card which illegally copies account details. Fraudsters use the details to create a fake or 'cloned' card and proceed to withdraw money from ATM Machines.

PNB has institutionalized alert mechanism to immediately inform the clients of probable compromise and block the accounts for immediate client protection. The clients are then requested to confirm with their PNB branch of account to re-issue "cleaned" cards. Further, the bank has implemented the ATM SAFE product which provides insurance protection to clients for cases like these, among others. The same ATM SAFE product has been recognized by government authorities & regulators as innovative product for the client protection.

A very useful monitoring tool implemented by the bank is the OTP (one-time-password) for clients who access their accounts via the bank's *Internet Banking* facilities. The tool has significantly reduced the risk of account takeover and unauthorized transactions.

3. Credit Card Skimming - where bank credit card holders are exposed to threats of financial losses due to theft of credit card details to create fake and "cloned" credit cards. Fraudsters then use these fake cards to purchase items which will be charged to the legitimate credit card holder. Skimming occurs most frequently at retail outlets that process credit card payments -particularly bars, restaurants and gas stations.

A similar mode of card details' theft occurs in *Credit Card Not Present* – where bank credit card holders are exposed to threats of financial losses due to theft of credit cards details which are used by perpetrators / fraudsters for unauthorized bulk purchase goods online which will be charged to the legitimate credit card holder. Theft of card details usually occurs in retail outlets – particularly bars, restaurants, gas stations, etc.

PNB's Credit Card Division continues to provide awareness memoranda, via various media channels (e.g., including information security advisory thru SOA, website, email, etc.) to increase client awareness to protect their identity for credit cards. The bank has institutionalized an SMS alert to clients to inform them of their use of said cards and enjoining clients to immediately report untoward activities. The bank has also implemented the OTP (one-time-password) application where online purchases are allowed after the legitimate card holder keys in an OTP – received via SMS to their mobile number on record from the bank.

Further the bank has embarked on the EMV project where identity chips will replace the outdated magnetic strips. This is expected to go-live by late 2016.

4. Outsourcing / Vendor Management – As more services are continually slated for outsourcing – from the traditional (i.e. armored car services) to the new trends (i.e. IT outsourced services, mobile platform providers, customer care, business processes) banks are growing skeptical that that providers will be able deliver the same type of quality as does the business owners. Further, there also runs the risk the vendor provider of the outsourced service would not be a continually viable and consistent provider as the outsourced business expands. PNB has instituted a working Vendor Management Policy to ensure regular assessment, review and accreditation process is performed according to the Service Level Agreements. Providers are also run through tight background checks and contracts are thoroughly scrutinized by the bank's legal counsel.

We broadly classify and define risks into the following categories, and manage the risks according to their characteristics. These are monitored accordingly under the enterprise ICAAP 2014 program:

| Risk Category | Risk Definition | Risk Monitoring Process | Risk Management Tools |
|---|--|---|--|
| Market Risk | Market risk is the risk to earnings or capital arising from adverse movements in factors that affect the market value of financial instruments, products and transactions in an institution's overall portfolio, both on or off balance sheet and contingent financial contracts. Market risk arises from market-making, dealing and position taking in interest rate, foreign exchange, equity, and commodities market. | Value at Risk Utilization Results of Marking to Market Risks Sensitivity/Duration Report Exposure to Derivative/Structured Products | VAR Limits Stop Loss Limits Potential Loss Alerts ROP Exposure Limit Limit to Structured Products 30-day AFS Holding Period Traders' Limit Exception Report on Rate Tolerance |
| Credit Risk (including Credit Concentration Risks and Counterparty Risks) | Credit risk is the risk to earnings or capital that arises from an obligor/s, customer/s or counterparty's failure to perform and meet the terms of its contract. | Loan Portfolio Analysis Credit Dashboards | Trend Analysis (Portfolio / Past Due and NPL Levels Regulatory and Internal Limits Stress Testing Rapid Portfolio Review CRR Migration Movement of Portfolio Concentrations and Demographics Review Large Exposure Report Counterparty Limits Monitoring Adequacy of Loan Loss Reserves Review |

| Country Risks | Country risk refers to uncertainties arising | Risk identification Risk Measurement | Country Risk Limits Monitoring |
|---|---|---|---|
| | from economic, social and political conditions of a country which may | Risk Evaluation (i.e. Analysis of Risk) Risk Management (i.e. Monitor, Control or | Limits to Exposures to ROPs Limits to |
| | cause obligors in that country to be unable or unwilling to fulfill their external obligations | Mitigate Risk) | exposures on CLNs and Structured Products |
| Operational Risk | Operational risk is the current and prospective risk to earnings or capital arising from fraud, error, and the inability to deliver products or services, maintain a competitive position, and manage information. It encompasses: product development and delivery, operational processing, systems development, computing systems, complexity of products and services, and the internal control environment. | Risk Identification Risk Measurement Risk Evaluation (i.e. Analysis of Risk) Risk Management (i.e. Monitor, Control or Mitigate Risk) Monitoring of Pillar II Risks fall under the purview of Operational Risk Management: Risk Identification — Risk Maps Risk Measurement and Analysis — ICAAP Risk Assessment Major Integration Factors considered: Products Technology People Policies and Processes Stakeholders (including customer and regulators | Internal Control Board Approved Operating Policies and Procedures Manuals Board Approved Product Manuals Loss Events Report (LER) Risk and Control Self-Assessment (RCSA) Key Risk Indicators (KRI) Business Continuity Management (BCM) Statistical Analysis |
| Liquidity Risk | Liquidity risk is generally defined as the current and prospective risk to earnings or capital arising from an FI's inability to meet its obligations when they come due. | Funding Liquidity Plan Liquidity Ratios Large Fund Providers MCO Liquid Gap Analysis | MCO Limits Liquid Assets Monitoring Stress testing Large Fund Provider Analysis Contingency Planning |
| Interest Rate Risk in the Banking Books (IRBB) | Interest rate risk is the current and prospective risk to earnings or capital arising from movements in interest rates. The | Interest Rate Gap Analysis Earnings at Risk Measurement | EAR Limits Stress Testing Balance Sheet Profiling Repricing Gap Analysis |

| | amount at risk is a function of the magnitude and direction of interest rate changes and the size and maturity structure of the mismatch position. (BSP Circ 510, dated 03 Feb 2006) | | |
|---|--|--|--|
| Included in the O | | | |
| Process Management Risk | Process Management Risk is the current and prospective risk to earnings or capital arising from poor or failed transaction processing or poor management of the process. These losses could be due to individual mistakes or due to a poor process itself. | Risk Identification Risk Measurement Risk Evaluation (i.e. Analysis of Risk) Risk Management (i.e. Monitor, Control or Mitigate Risk) Monitoring of Pillar II Risks fall under the purview of Operational Risk Management: Risk Identification — Risk Maps Risk Measurement and Analysis — ICAAP Risk Assessment Major Integration Factors considered: | Internal Control Board Approved Operating Policies and Procedures Manuals Board Approved Product Manuals Loss Events Report (LER) Risk and Control Self-Assessment (RCSA) Key Risk Indicators (KRI) Business Continuity Management (BCM) Statistical Analysis |
| Technology (including Information Security Risks / Technology Integration — delay in Core Banking Project Implementation) | Information Technology Risk is a business risk associated with the use, ownership, operation, involvement, influence and adoption of IT within the Bank (ISACA Risk IT Framework). IT Risk results to Information Security Risk since the risk would somehow result to nonpreservation of any or all of the domains of information security; that is, confidentiality, integrity and | Products Technology People Policies and Processes Stakeholders (including customer and regulators | Risk Asset Register Incident Reporting Management Information Security Policy Formulation Project Management Framework Risk Assessment Project Progress Reporting Approvals for major scope changes Risk Assessment for new/upgrade of information / automated systems |

| | availability of information asset (NIST IR 7298 Revision 2). Technology Integration risk is another aspect and is defined as the negative impact on the organization for the possible delay or failure of the institution to integrate its various systems application, such as the Core Banking implementation. It also includes the risk of delay in appropriate servicing of clients requirements to maintain competitiveness in the market & prevent | Harmonization Timeline Tracking |
|--|--|--|
| Strategic Risks | reputational risks. Strategic business risk is the current and prospective impact on earnings or capital arising from adverse business decisions, improper implementation of decisions, or lack of responsiveness to industry changes. | Management Profitability Reports Benchmarking vis-a-vis Industry, Peers Economic Forecasting |
| Customer Franchise & Reputational Risk | Reputational risk is the current and prospective impact on earnings or capital arising from negative public opinion. Customer franchise risk is defined as the failure to find, attract, and win new clients, nurture and | Account Closures Report Service Desk Customer Issues Report Evaluation/ Risk Mitigation of negative media coverage Review of Stock Price performance |

| Litigation Risk (under Legal Risk) | retain those the Bank already has, and entice former clients back into the fold as well as the failure to meet client's expectation in delivering the Bank's products and services. Litigation risk is the likelihood or possibility that the Bank will suffer a financial loss due to payment of damages or other form of financial sanction as a result of losing a case, whether in a litigious or non-litigious setting. Litigation risk focuses on the completeness and timeliness of filing of various pleadings before appropriate courts and other administrative or adjudicatory bodies in connection with cases or actions filed for and against the Bank. | Status of Legal Cases >Ph50MM at risk Review of pending tax assessment/s Adequate provisioning for probable losses Issuance of circulars, tax guidelines and procedures |
|--|---|--|
| Natural Events (including Man- made) Risks | Natural Events Risk is the current and prospective risk to earnings or capital arising from natural catastrophes considered as costly events causing business disruption such as fire, earthquake, typhoon, flood, any form of terrorist acts, etc. | Implementation of the BCP Program to include the completion of Call Tree Exercise, Business Impact Analysis, Risk Assessment of Threats to Business, Table Top and BCP Testing by all units of the group Continuous Upgrade / Update |

| New Regulations Risk (under Compliance Risk) | New Regulations Risk is the current and prospective risk to earnings or capital arising from highly regulated jurisdiction and when rules and regulations are constantly changing. It is an important qualitative risk which must be monitored and managed, as regulatory sanctions from non- compliance, especially in extreme cases, may involve not just mere loss of reputation or financial penalties, but in extreme cases, a revocation of the banking charter or franchise (BAP Risk Manual, P103). | Compliance Visitation/testing of operating units Compliance checklist/testing questionnaires Project Implementation Monitoring (particularly for data aggregation and reporting compliance) Risk Supervision Guidelines RCSA Matrix for operating and non- operating units; Discussions and deliberations of updates to compliance for new regulations by the Board of Directors and the different Board Committees; IAGs Audit Rating System / Review for compliance to new regulations Other activities that may measure and record | of the Disaster Recovery Program under the auspices of IT Group Circularization of new laws, circulars and regulations; Creation of Adhoc task Forces to perform gap analysis on compliance and subsequent planned activities for implementation Issuance of internal general and selected circulars by the implementing office; Information awareness campaigns for new regulations and impact to products, services, processes |
|--|---|---|--|
| | | the results of compliance with banking laws, rules and regulations | |

5. **Segment Information**

Business Segments

The Group's operating businesses are determined and managed separately according to the nature of services provided and the different markets served with each segment representing a strategic business unit. The Group's business segments follow:

Retail Banking - principally handling individual customer's deposits, and providing consumer type loans, credit card facilities and fund transfer facilities;

Corporate Banking - principally handling loans and other credit facilities and deposit accounts for corporate and institutional customers; and

Treasury - principally providing money market, trading and treasury services, as well as the management of the Group's funding operations by use of T-bills, government securities and placements and acceptances with other banks, through treasury and wholesale banking.

Other Segments - include Global Filipino Banking Group, Trust Banking Group, Domestic Subsidiaries, Insurance, Leasing, Remittances and other support services. Transactions between segments are conducted at estimated market rates on an arm's length basis. Interest is credited to or charged against business segments based on a pool rate which approximates the marginal cost of funds.

For management purposes, business segment report is done on a quarterly basis. Business segment information provided to the BOD and Senior Management Team (SMT) is based on the Regulatory Accounting Principles (RAP) submitted to the BSP in compliance with the reportorial requirements under the Financial Reporting Package (FRP) for banks, which differ from PFRS. Significant differences arose from the manner of provisioning for impairment and credit losses, measurement of investment properties and the fair value measurement of financial instruments. The report submitted to SMT represents only the results of operation for each of the reportable segment.

Segment assets are those operating assets that are employed by a segment in its operating activities and that either directly attributable to the segment or can be allocated to the segment on a reasonable basis.

Segment liabilities are those operating liabilities that result from the operating activities of a segment and that either are directly attributable to the segment or can be allocated to the segment on a reasonable basis.

The Group has no significant customer which contributes 10.00% or more of the consolidated revenue

Business segment information of the Group follows:

| | | March 31, 2016 | | | | |
|--|------------------------|-------------------------|--------------------------|----------------------|-------------------------------------|-----------------------|
| | Retail Banking | Corporate Banking | Treasury | | Adjustments and Eliminations* | Total |
| Net interest margin | | | | | | |
| Third party | ₽188,414 | ₽ 3,604,074 | ₽799,149 | ₽25,478 | ₽38,148 | ₽ 4,655,263 |
| Inter-segment | 1,177,300 | (1,371,558) | 194,258 | _ | _ | _ |
| Net interest margin after inter- | | | | | | |
| segment transactions | 1,365,714 | 2,232,516 | 993,407 | 25,478 | 38,148 | 4,655,263 |
| Other income | 1,064,287 | 2,487,807 | 207,830 | 683,076 | (167,089) | 4,275,911 |
| Segment revenue | 2,430,001 | 4,720,323 | 1,201,237 | 708,554 | (128,941) | 8,931,174 |
| Other expenses | 1,822,878 | 213,717 | 51,371 | 587,273 | 322,740 | 2,997,979 |
| Segment result | ₽ 607,123 | ₽4,506,607 | ₽1,149,866 | ₽ 121,280 | (P 451,681) | 5,933,195 |
| Unallocated expenses | | | | | | (2,372,981) |
| Net income before income tax | | | | | | 3,560,214 |
| Income tax | | | | | | (953,249) |
| Net income from continuing | | | | | | |
| operations | | | | | | 2,606,965 |
| Non-controlling interests | | | | | | (34,129) |
| Net income for the year attributable to equity holders of the Parent Company | | | | | | ₽2,572,836 |
| Other segment information | | | | | | ,, |
| Capital expenditures | ₽ 244,961 | ₽1,357 | ₽121 | ₽103,065 | ₽- | ₽ 349,504 |
| Unallocated capital expenditure | | | | | | 106,413 |
| Total capital expenditure | | | | | | ₽455,917 |
| Depreciation and amortization | ₽ 147,695 | ₽ 25,503 | ₽ 942 | ₽ 128,201 | ₽ 32,013 | ₽ 334,354 |
| Unallocated depreciation and amortization | | | | | | 30,721 |
| Total depreciation and amortization | | | | | | ₽365,075 |
| Provision for (reversal of) impairment, credit and other | | | | | | |
| losses | ₽ 44,658 | (P 114,537) | ₽10,102 | ₽930 | ₽163,470 | ₽104,623 |
| | | | | | | |
| | | | As of Mar | ch 31, 2016 | 4.35 | |
| | D (" | C ' | | | Adjustments | |
| | Retail | Corporate | Т | 045 - | and | T-4 1 |
| Segment assets | Banking ₽60,795,578 | Banking ₱279,003,199 | Treasury ₱207,903,063 | Others # 284,409,030 | Eliminations* (₱133,670,192) | Total ₱698,440,678 |
| · · | F00,/95,5/8 | £4/9,003,199 | 1-207,903,003 | £ 204,407,030 | (+133,0/0,192) | |
| Unallocated assets | | | | | | 667,344 |
| Γotal assets | | | | | | ₽ 699,108,022 |
| Segment liabilities | ₽346,114,966 | ₽52,285,624 | ₽ 53,674,307 | ₽162,139,817 | (₱134,181,943) | ₽480,032,771 |
| Unallocated liabilities | | | | | | 111,023,299 |
| Total liabilities | | | | | | |

| | | Thr | ee Months End | ed March 31, | 2015 | |
|--|-------------|--------------------|---------------|--------------|------------------|-------------|
| - | | | | , | Adjustments | |
| | Retail | Corporate | | | and | |
| | Banking | Banking | Treasury | Others | Eliminations* | Total |
| Interest income | ₽ 1,103,800 | ₽2,911,219 | ₽1,032,688 | ₽32,240 | ₽ 28,680 | ₽ 5,108,627 |
| Interest expense | 618,804 | 102,577 | 273,899 | 3,063 | (31,869) | 966,474 |
| Net interest margin | 484,996 | 2,808,642 | 758,789 | 29,176 | 60,552 | 4,142,153 |
| Other income | 686,977 | 585,015 | 336,641 | 905,510 | (207,176) | 2,306,969 |
| Other expenses | 1,766,371 | 212,979 | 50,060 | 390,168 | 59,974 | 2,479,551 |
| Segment result | (594,398) | 3,180,678 | 1,045,370 | 544,518 | (206,597) | 3,969,571 |
| Inter-segment | | | | | | |
| Imputed income | ₽ 943,443 | ₽- | ₽- | ₽- | ₽- | ₽ 943,443 |
| Imputed cost | _ | (824,699) | (118,744) | _ | _ | (943,443) |
| Segment result to third party | ₽ 349,045 | ₽2,355,979 | ₽ 926,625 | ₽544,518 | ₽(206,597) | 3,969,571 |
| Unallocated expenses | - | - | - | - | | 2,313,097 |
| Net income before share in net income of an associate and income tax Share in net income of an associate | | | | | | <i>y y</i> |
| Net income before income tax | | | | | | 1,656,474 |
| Income tax | | | | | | 414,770 |
| Net income | | | | | | 1,241,704 |
| Non-controlling interest | | | | | | 40,477 |
| Net income for the year attributable to equity holders of the Parent | | | | | | 40,477 |
| Company | | | | | | ₽1,201,227 |
| Other Segment Information | | | | | ; | 1 1,201,227 |
| Capital expenditures | ₽ 219,715 | ₽ 3,080 | ₽ 1,332 | ₽ 63,921 | ₽- | ₽ 288,048 |
| Capital expellultures | ¥ 219,/15 | # 3,080 | ¥ 1,332 | ¥ 03,921 | F- | F 200,040 |
| Depreciation and amortization | ₽ 95,887 | ₽ 38,851 | ₽ 1,894 | ₽ 173,931 | ₽ 38,524 | ₽ 349,087 |
| Unallocated depreciation and | | | | | | |
| amortization | | | | | | 23,985 |
| Total depreciation and amortization | | | | | | ₽ 373,072 |
| Provision for impairment, credit and | | | | | : | |
| other losses | ₽ 17,673 | ₽ (343,791) | ₽- | ₽ 1,271 | ₽484,049 | ₽159,202 |
| * The eliminations and adjustments column ma | <i>,</i> | | | 1 1,2,1 | 1 10 1,0 12 | 1105,202 |
| | | | | | | |
| | | | As of Decem | ber 31, 2015 | | |
| - | | | | | Adjustments | |
| | Retail | Corporate | | | and | |
| | Banking | Banking | Treasury | Others | Eliminations* | Total |
| Segment assets | ₽70,842,231 | ₽278,330,998 | | | 3 (₱138,148,929) | |
| II II d I | , , | ,,,,, | ,,,,,, | ,, | (,,/=/) | 2.150.214 |

 ₽328,801,574
 ₽51,043,083
 ₽50,222,776
 ₽189,688,815
 (₽137,664,873)
 ₽482,091,375

92,840,501 ₱574,931,876

Unallocated assets Total assets Segment liabilities

Unallocated liabilities

Total liabilities * The eliminations and adjustments column mainly represent the RAP to PFRS adjustments

Geographical Segments

Although the Group's businesses are managed on a worldwide basis, the Group operates in five (5) principal geographical areas of the world. The distribution of assets, liabilities and credit commitments items as of March 31, 2016 and December 31, 2015 and capitalized expenditures and revenues for the three month periods ended March 31, 2016 and March 31, 2015 by geographic region of the Group follows:

| | Non Curre | Non Current Assets | | ilities Credit Commitme | | nmitments |
|-----------------|---------------|--------------------|--------------|-------------------------|--------------|--------------|
| | March 31, | December 31, | March 31, | December 31, | March 31, | December 31, |
| | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 |
| Philippines | ₽ 291,697,739 | ₽ 325,295,519 | ₽563,402,680 | ₱ 550,838,120 | ₽ 16,930,633 | ₽16,083,883 |
| Asia (excluding | | | | | 83.230 | 465,026 |
| Philippines) | 5,577,582 | 5,348,679 | 23,484,331 | 20,378,499 | 65,230 | 403,020 |
| USA and Canada | 62,977,110 | 17,493,794 | 3,767,342 | 3,661,259 | 472,135 | 796 |
| United Kingdom | 1,375,506 | 9,535 | 401,717 | 53,998 | _ | _ |
| | ₽ 361,627,937 | ₽ 348,147,527 | ₽591,056,070 | ₽574,931,876 | ₽17,485,998 | ₽16,549,705 |

| | Capital Expe | Capital Expenditures | | Revenues | |
|--------------------------------|--------------|----------------------|-------------|-------------|--|
| | March 31, | March 31, | March 31, | March 31, | |
| | 2016 | 2015 | 2016 | 2015 | |
| Philippines | ₽ 450,519 | ₱285,103 | ₽9,432,234 | ₽ 6,829,822 | |
| Asia (excluding Philippines) | 519 | 2,939 | 379,031 | 302,572 | |
| USA and Canada | 4,879 | 6 | 154,087 | 139,585 | |
| United Kingdom | | | 37,651 | 39,107 | |
| Other European Union Countries | _ | _ | _ | _ | |
| | ₽455,917 | ₽288,048 | ₽10,003,003 | ₽ 7,311,086 | |

The Philippines is the home country of the Parent Company, which is also the main operating company. The Group offers a wide range of financial services as discussed in Note 1. Additionally, most of the remittance services are managed and conducted in Asia, Canada, USA and United Kingdom.

The areas of operations include all the business segments.

6. **Due from BSP**

As of March 31, 2016 and December 31, 2015, 5.37% and 8.69% of the Parent Company's Due from BSP are placed under the SDA with the BSP. Those SDAs bear interest at annual interest rates of 2.5% as of March 31, 2016 and annual interest ranging from 2.00% to 2.50% as of December 31, 2015.

7. Trading and Investment Securities

The Group has the following trading and investment securities:

| | March 31, | December 31, |
|--------------------------|-------------|--------------|
| | 2016 | 2015 |
| | (Unaudited) | (Audited) |
| Financial assets at FVPL | 1,887,600 | ₽4,510,545 |
| AFS investments | 70,295,407 | 68,341,024 |
| HTM investments | 23,019,692 | 23,231,997 |
| | 95,202,699 | ₽96,083,566 |

Financial Assets at FVPL This account consists of:

| | March 31, 2016 | December 31, 2015 |
|-------------------------|-------------------|-------------------|
| | (Unaudited) | (Audited) |
| Held-for-Trading: | | |
| Government securities | ₽1,129,940 | ₽3,968,214 |
| Private debt securities | 210,492 | 143,800 |
| Derivative assets | 376,496 | 181,348 |
| Equity securities | 153,411 | 199,922 |
| | 1,870,339 | 4,493,284 |
| Designated at FVPL: | | |
| Segregated fund assets | - | 17,261 |
| Investment in UITF | 17,261 | _ |
| | ₽1,887,600 | ₽4,510,545 |

AFS Investments
This account consists of:

| | March 31, | December 31, |
|---|-------------|--------------|
| | 2016 | 2015 |
| | (Unaudited) | (Audited) |
| Government securities | ₽42,054,276 | ₽45,260,397 |
| Private debt securities | 27,441,724 | 22,252,980 |
| Equity securities - net of allowance for impairment | | |
| losses of₱0.9 billion | 799,407 | 827,647 |
| | ₽70,295,407 | ₽68,341,024 |

<u>Trading and investment securities gains - net</u> This account consists of:

| | Three Month | Three Months Ended | | |
|--------------------------------|-------------|---------------------------|--|--|
| | March 31, | March 31, | | |
| | 2016 | 2015 | | |
| | (Unaudited) | (Unaudited) | | |
| Financial assets at FVPL: | | | | |
| Held-for-trading | ₽67,783 | ₽(19,695) | | |
| Derivatives | (2,093) | (22,670) | | |
| Designated at FVPL | - | - | | |
| AFS investments | | | | |
| Government securities | 143,369 | 136,023 | | |
| Other debt securities | 131,605 | 129,270 | | |
| Equity securities | <u>-</u> | - | | |
| Financial liabilities at FVPL: | | | | |
| Derivative liabilities | - | - | | |
| Designated at FVPL | - | - | | |
| | ₽340,664 | ₽222,928 | | |

8. Loans and Receivables

This account consists of:

| | Consolidated | | |
|--|--------------|--------------|--|
| | March 31, | December 31, | |
| | 2016 | 2015 | |
| Receivable from customers: | | | |
| Loans and discounts | ₽333,830,814 | ₽333,910,923 | |
| Customers' liabilities on letters of credit and trust receipts | 8,312,807 | 10,501,665 | |
| Credit card receivables | 5,465,154 | 5,363,750 | |
| Bills purchased | 3,576,480 | 3,832,905 | |
| Lease contracts receivable | 3,684,405 | 3,686,791 | |
| Customers' liabilities on acceptances | 889,805 | 344,816 | |
| | 355,759,466 | 357,640,850 | |
| Less unearned and other deferred income | ₽2,013,528 | ₽1,834,517 | |
| | 353,745,938 | 355,806,333 | |
| Unquoted debt securities | 4,356,543 | 4,245,069 | |
| Other receivables: | | | |
| Accounts receivable | 7,315,813 | 8,212,190 | |
| Sales contract receivables | 6,805,982 | 5,491,409 | |
| Accrued interest receivable | 4,927,993 | 4,968,236 | |
| Miscellaneous | 432,862 | 429,923 | |
| | 19,482,650 | 19,101,758 | |
| | 377,585,131 | 379,153,160 | |
| Less allowance for credit losses | 13,427,320 | 13,428,014 | |
| | ₽364,157,811 | ₽365,725,146 | |

| | Consolidated | | | | |
|--|---------------------|----------|-------------|--------------|--|
| | March 31, | | Decer | December 31, | |
| | 2016 | | 2015 | | |
| | Carrying | | Carrying | | |
| | Amount | % | Amount | % | |
| Primary target industry: | | | | | |
| Wholesale and retail | ₽ 51,410,072 | 14.45 | ₽51,740,591 | 14.47 | |
| Electricity, gas and water | 51,313,546 | 14.42 | 49,944,409 | 13.96 | |
| Manufacturing | 34,355,623 | 9.66 | 42,115,959 | 11.78 | |
| Financial intermediaries | 47,238,817 | 13.28 | 38,910,047 | 10.88 | |
| Transport, storage and | | | | | |
| communication | 28,761,508 | 8.08 | 29,358,316 | 8.21 | |
| Public administration and defense | 25,898,417 | 7.28 | 26,128,861 | 7.31 | |
| Agriculture, hunting | | | | | |
| and forestry | 6,058,069 | 1.70 | 6,211,092 | 1.74 | |
| Secondary target industry: | | | | | |
| Real estate, renting and business activities | 44,386,365 | 12.48 | 45,723,378 | 12.78 | |
| Construction | 10,107,155 | 2.84 | 11,697,215 | 3.27 | |
| Others | 56,229,894 | 15.81 | 55,810,982 | 15.60 | |
| | | | ₽ | | |
| | ₽ 355,759,466 | 100.00 | 357,640,850 | 100.00 | |

The information (gross of unearned and other deferred income and allowance for credit losses) relating to receivable from customers as to secured and unsecured and as to collateral follows:

| | Consolidated | | | |
|-----------------------|---------------------------|--------|--------------|--------|
| | March 31, December 2016 2 | | nber 31, | |
| | | | 2015 | |
| | Carrying | | Carrying | |
| | Amount | % | Amount | % |
| Secured: | | | | |
| Real estate mortgage | ₽ 49,774,371 | 13.99 | ₽57,028,872 | 15.94 |
| Chattel mortgage | 13,864,049 | 3.90 | 17,162,402 | 4.80 |
| Bank deposit hold-out | 5,870,766 | 1.65 | 1,924,828 | 0.54 |
| Shares of stocks | 4,500 | 0.00 | 889,340 | 0.25 |
| Others | 27,945,027 | 7.86 | 30,352,753 | 8.49 |
| | 97,458,715 | 27.39 | 107,358,195 | 30.02 |
| Unsecured | 258,300,751 | 72.61 | 250,282,655 | 69.98 |
| | ₽355,759,465 | 100.00 | ₽357,640,850 | 100.00 |

9. Property and Equipment

For the three months ended March 31, 2016, the Group purchased assets with a cost of ₱413.2 million and disposed assets with book value of ₱79.6 million.

As of December 31, 2015 the Group purchased assets with a cost of ₱4.2 billion and disposed assets with net book value of ₱520.8 million.

10. **Investment Properties**

For the three months ended March 31, 2016, the Group received foreclosed assets with a fair value of P152.3 million as settlement of the NPLs and disposed assets with net book value of P895.2 million.

As of December 31, 2015, the Group received foreclosed assets with a fair value of P0.5 billion and disposed assets with net book value of P3.4 billion.

As of March 31, 2016 and December 31, 2015, the balance of accumulated impairment losses on investment properties amounted to P3.2 billion and P 3.3 billion, respectively.

The aggregate fair value of the Group's investment properties as of March 31, 2016 and December 31, 2015 amounted to P19.4 billion and P24.6 billion, respectively. The fair values of the Group's investment properties have been determined by the appraisal method on the basis of recent sales of similar properties in the same areas as the investment properties and taking into account the economic conditions prevailing at the time the valuations were made.

11. Financial Liabilities

Bills and Acceptances Payable

Foreign currency-denominated borrowings of the Group and the Parent Company bear annual interest ranging from (-2.65%) to 2.50% and from (-0.01%) to 2.50% as of March 31, 2016 and December 31, 2015, respectively.

Peso-denominated borrowings of the Group and the Parent Company bear annual interest ranging from 0.625% to .625%, from 0.38% to 0.88% as of March 31, 2016 and December 31, 2015, respectively.

The Parent Company's bills payable to BSP includes the transferred liabilities from Maybank amounting to ₱1.8 billion as of March 31, 2016 and December 31, 2015.

As of March 31, 2016, bills payable with a carrying amount of ₱15.2 billion is secured by a pledge of certain AFS with fair value of ₱9.6 billion and HTM investments with fair value of ₱10.3 billion.

As of December 31, 2015, bills payable with a carrying amount of ₱12.8 billion is secured by a pledge of certain AFS with carrying value and fair value of ₱8.5 billion and HTM investments with carrying value and fair value of ₱7.0 billion and ₱7.5 billion, respectively.

Subordinated Debt

5.875% ₱3.5 Billion Subordinated Notes

On May 9, 2012, the Parent Company's BOD approved the issuance of unsecured subordinated notes of \$\mathbb{P}3.5\$ billion that qualify as Lower Tier 2 capital. EIR on this note is 6.04%.

Significant terms and conditions of the subordinated notes follow:

- (1) The 2012 Notes bear interest at the rate of 5.88% per annum from and including May 9, 2012 to but excluding May 9, 2022. Interest will be payable quarterly in arrears on the 9th of August, November, February and June of each year, commencing on May 9, 2012, unless the 2012 Notes are redeemed at a redemption price equal to 100.00% of the principal amount on May 10, 2017, call option date.
- (2) Each noteholder, by accepting the 2012 Notes, irrevocably agrees and acknowledges that it may not exercise or claim any right of set-off in respect of any amount owed by the Parent Company arising under or in connection with the 2012 Notes.

6.75% ₱6.5 Billion Subordinated Notes

On May 15, 2011, the Parent Company's BOD approved the issuance of unsecured subordinated notes of \$\mathbb{P}6.5\$ billion that qualify as Lower Tier 2 capital. EIR on this note is 6.94%.

Significant terms and conditions of the subordinated notes follow:

- (1) The 2011 Notes bear interest at the rate of 6.75% per annum from and including June 15, 2011 to but excluding June 15, 2021. Interest will be payable quarterly in arrears on the 15th of September, December, March and June of each year, commencing on June 15, 2011, unless the 2011 Notes are redeemed at a redemption price equal to 100.00% of the principal amount on June 16, 2016, call option date.
- (2) Each noteholder, by accepting the 2011 Notes, irrevocably agrees and acknowledges that it may not exercise or claim any right of set-off in respect of any amount owed by the Parent Company arising under or in connection with the 2011 Notes.

12. Equity

Capital stock consists of (amounts in thousands, except for par value and number of shares):

| | Shar | Shares | | Amount | | |
|--|------------------------|---------------|----------------|--------------|--|--|
| | March 31, December 31, | | March 31, | December 31, | | |
| | 2016 | 2015 | 2016 | 2015 | | |
| | (Unaudited) | (Audited) | (Unaudited) | (Audited) | | |
| | (Three Months) | (One Year) | (Three Months) | (One Year) | | |
| Common - ₱40 par value | | | | | | |
| Authorized | 1,750,000,001 | 1,750,000,001 | 70,000,000 | 70,000,000 | | |
| Issued and Outstanding | | | | | | |
| Balance at the beginning of the period | 1,249,139,678 | 1,249,139,678 | 49,965,587 | 49,965,587 | | |
| Issued during the period | - | - | - | - | | |
| | 1,249,139,678 | 1,249,139,678 | 49,965,587 | 49,965,587 | | |
| Parent Company Shares Held by a Subsidiary | (120,000) | (120,000) | (9,945) | (9,945) | | |
| | 1,249,019,678 | 1,249,019,678 | ₽49,955,642 | ₽49,955,642 | | |

Stock Rights Offering

The Parent Company has successfully completed its stock rights offering of common shares following the closure of the offer period on February 3, 2014. A total of 162,931,262 Rights Shares were issued to Eligible Shareholders at a proportion of a fifteen Rights Share for every one hundred existing Common Shares held as of the record date of January 16, 2014 at the Offer price of ₱71.00 per Right Share. 33,218,348 common shares were listed on February 11, 2014 while the remaining shares were listed on July 25, 2014.

The Offer was oversubscribed and raised gross proceeds of ₱11.6 billion. The Offer strengthens the Group's capital position under the Basel III standards, which took effect on January 1, 2014.

Regulatory Qualifying Capital

On January 15, 2013, the BSP issued Circular No. 781, *Basel III Implementing Guidelines on Minimum Capital Requirements*, which provides the implementing guidelines on the revised risk-based capital adequacy framework particularly on the minimum capital and disclosure requirements for universal banks and commercial banks, as well as their subsidiary banks and quasi-banks, in accordance with the Basel III standards. The circular is effective on January 1, 2014.

The Circular sets out a minimum Common Equity Tier 1 (CET1) ratio of 6.0% and Tier 1 capital ratio of 7.5%. It also introduces a capital conservation buffer of 2.5% comprised of CET1 capital. The BSP's existing requirement for Total CAR remains unchanged at 10% and these ratios shall be maintained at all times.

Further, existing capital instruments as of December 31, 2010 which do not meet the eligibility criteria for capital instruments under the revised capital framework shall no longer be recognized as capital upon the effectivity of Basel III. Capital instruments issued under BSP Circular Nos. 709 and 716 (the circulars amending the definition of qualifying capital particularly on Hybrid Tier 1 and Lower Tier 2 capitals), starting January 1, 2011 and before the effectivity of BSP Circular No. 781, shall be recognized as qualifying capital until December 31, 2015. In addition to changes in minimum capital requirements, this Circular also requires various regulatory adjustments in the calculation of qualifying capital.

The Parent Company has taken into consideration the impact of the foregoing requirements to ensure that the appropriate level and quality of capital are maintained on an ongoing basis.

The Group and its individually regulated subsidiaries/operations have complied with all externally imposed capital requirement throughout the reporting period.

Restrictions to Amounts for Dividend Declaration

Surplus and Capital Paid in Excess of Par Value of the Parent Company amounting to ₱9.0 billion which represents the balances of accumulated translation adjustment and revaluation increment from land that have been applied to eliminate the Parent Company's deficit through a quasi-reorganization in 2002 and 2000, are not available for dividend declaration without prior approval from the Philippine SEC and BSP.

Financial Performance

The following basic ratios measure the financial performance of the Group for the periods ended March 31, 2016 and March 31, 2015 (amounts in millions):

| | March 31, 2016 | March 31, 2015 |
|---|-------------------|-------------------|
| | (Unaudited) | (Unaudited) |
| | (Three Months) | (Three Months) |
| Return on average equity (a/b) | 9.8% | 5.1% |
| a.) Net income | ₽2,607 | ₽1,242 |
| b.) Average total equity 1/ | 106,686 | 98,839 |
| Return on average assets (c/d) | 1.5% | 0.8% |
| c.) Net income | ₽2,607 | ₽1,242 |
| d.) Average total assets 1/ | 689,398 | 623,028 |
| Net interest margin on average earning assets (e/f) | 3.2% | 3.2% |
| e.) Net interest income | ₽4,775 | ₽4,252 |
| f.) ADB of interest earning assets | 604,389 | 544,180 |

1/A verage balances were the sum of previous year-end balance and monthly ending balances divided by the number of months in the current period plus 1.

13. Miscellaneous Income and Expense

Miscellaneous income consists of:

| | Three Months Ended | |
|---------------------------|--------------------|-------------|
| | March 31, | March 31, |
| | 2016 | 2015 |
| | (Unaudited) | (Unaudited) |
| Rental and leasing income | ₽93,437 | ₽92,331 |
| Recoveries from SPV | 500,000 | - |
| Sales deposit forfeiture | 2,444 | 2,788 |
| Recoveries | 12,646 | 90,582 |
| Legal Department Income | 556 | 3,613 |
| Referral and trust fees | 1,083 | 503 |
| Dividend - others | 1,303 | 797 |
| Others | 67,266 | 108,956 |
| | 678,735 | ₽299,570 |

Miscellaneous income includes penalty charges, dividend income and other miscellaneous income.

Miscellaneous expenses consist of:

| r | Three Months Ended | |
|----------------------------------|---------------------------|-------------|
| | March 31, | March 31, |
| | 2016 | 2015 |
| | (Unaudited) | (Unaudited) |
| Insurance | ₽280,155 | ₽ 264,525 |
| Security, clerical, messengerial | 274,324 | 164,464 |
| Information technology | 92,412 | 106,720 |
| Management and professional fees | 80,281 | 38,363 |
| Transportation and travel | 55,931 | 39,908 |
| Stationery and supplies used | 72,065 | 24,147 |
| Litigation | 81,593 | 53,633 |
| Repairs and maintenance | 10,687 | 29,992 |
| Postage, telephone and telegram | 48,149 | 31,910 |
| Freight | 7,748 | 5,755 |
| Entertainment and representation | 33,401 | 5,114 |
| Fuel and lubricants | 5,906 | 4,485 |
| Marketing expenses | 243,403 | 59,262 |
| Real property disposition | 3,232 | 8,871 |
| Others | 69,278 | 63,895 |
| | ₽1,358,565 | ₽901,044 |

14. Income Taxes

| Provision for income tax consists of: | Three Months Ended | |
|---------------------------------------|---------------------------|-------------|
| | March 31, | March 31, |
| | 2016 | 2015 |
| | (Unaudited) | (Unaudited) |
| Current | | |
| Regular | ₽ 824,144 | ₽ 294,582 |
| Final | 94,966 | 118,316 |
| | 919,110 | 412,898 |
| Deferred | 34,139 | 1,872 |
| | ₽953,249 | ₽ 414,770 |

15. Earnings Per Share

The earnings per share of the Group, attributable to equity holders of the Parent Company, are calculated as follows:

| | | Three Month | s Ended |
|----|--|-------------|-------------|
| | | March 31, | March 31, |
| | | 2016 | 2015 |
| | | (Unaudited) | (Unaudited) |
| a) | Net income attributable to equity holders of the | | |
| | Parent Company | ₽2,572,835 | ₽1,201,227 |
| b) | Weighted average number of common shares for | | |
| | basic earnings per share | 1,249.020 | 1,249,140 |
| c) | Basic and diluted earnings per share (a/b) | ₽2.06 | ₽0.96 |

There are no potential common shares that would dilute the earnings per share.

16. Related Party Transactions

In the ordinary course of business, the Parent Company has loans and other transactions with its subsidiaries and affiliates, and with certain Directors, Officers, Stockholders and Related Interests (DOSRI). Under the Parent Company's policy, these loans and other transactions are made substantially on the same terms as with other individuals and businesses of comparable risks. The amount of direct credit accommodations to each of the Parent Company's DOSRI, 70.00% of which must be secured, should not exceed the amount of their respective deposits and book value of their respective investments in the Parent Company.

In the aggregate, DOSRI loans generally should not exceed the Parent Company's equity or 15.00% of the Parent Company's total loan portfolio, whichever is lower. As of March 31, 2016 and December 31, 2015, the Parent Company was in compliance with such regulations.

The information relating to the DOSRI loans of the Group follows:

| | March 31, | December 31, |
|---|-------------|--------------|
| | 2016 | 2015 |
| | (Unaudited) | (Audited) |
| Total Outstanding DOSRI Accounts* | ₱9,587,410 | ₽7,681,274 |
| Percent of DOSRI accounts to total loans | 2.69% | 2.14% |
| Percent of unsecured DOSRI accounts to total | | |
| DOSRI accounts | 2.69% | 2.14% |
| Percent of past due DOSRI accounts to total DOSRI | | |
| accounts | 2.69% | 2.14% |
| Percent of non-accruing DOSRI accounts to total | | |
| DOSRI accounts | 0.01% | 0.02% |

^{*}Includes outstanding unused credit accommodations of P173.5 million as of March 31, 2016 and P291.5 million as of December 31, 2015.

In accordance with existing BSP regulations, the reported DOSRI performing loans exclude loans extended to certain borrowers before these borrowers became DOSRI.

On January 31, 2007, BSP Circular No. 560 was issued providing the rules and regulations that govern loans, other credit accommodations and guarantees granted to subsidiaries and affiliates of banks and quasi-banks. Under the said Circular, total outstanding exposures to each of the bank's subsidiaries and affiliates shall not exceed 10.00% of a bank's net worth, the unsecured portion of which shall not exceed 5.00% of such net worth. Further, the total outstanding exposures to subsidiaries and affiliates shall not exceed 20.00% of the net worth of the lending bank. BSP Circular No. 560 is effective on February 15, 2007.

Related Parties

Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions. The Group's related parties include:

- key management personnel, close family members of key management personnel and entities which are controlled, significantly influenced by or for which significant voting power is held by key management personnel or their close family members;
- significant investors;
- subsidiaries, joint ventures and associates and their respective subsidiaries; and
- post-employment benefit plans for the benefit of the Group's employees.

Details on significant related party transactions of the Group follow (transactions with subsidiaries have been eliminated in the consolidated financial statements). Transactions reported under subsidiaries represent companies where the Parent Company has control. Transactions reported under other related parties represent companies which are under common control.

| Marc | h 31 | , 201 | 6 |
|------|------|-------|---|
| | | | |

| Category | Amount/ Volume | Outstanding Balance | Nature, Terms and Conditions |
|--|--------------------------|------------------------|---|
| Significant Investors | Volume | Datance | Nature, Terms and Conditions |
| Deposit liabilities | | ₽569,478 | Peso-denominated savings deposits with annual rates ranging from 0.10% to 0.13% |
| Interest expense | ₽1,499 | | Interest expense on deposits |
| Net deposits | 338,819 | | Net deposits during the period |
| Subsidiaries | | | |
| Receivables from customers | | 1,748,667 | Term loan maturing in 2014 with 3.85% nominal rate; Revolving credit lines with interest rates of 3.00% maturity of three months; Unsecured |
| Loan commitments Investment in non- marketable equity | | 1,263,848 269,719 | Money market line; pre-settlement risk Common shares with acquisition costs ranging from P5.0 to P100.0 per share |
| securities Interbank loans receivable Availments | 434,692 | 144,061 | Foreign currency-denominated interbank term loans with interest rates ranging from 0.03% to 0.35% and |
| Settlements Due from other banks | 448,823 | 7,151,151 | maturity terms ranging from 15 to 150 days. Foreign currency-denominated demand deposits and time deposits with maturities of up to 90 days with annual fixed interest rates ranging from 0.01% to 4.50%. |
| Accrued interest receivable | | 26,177 | Interest accrual on receivables from customers and interbank loans receivable |
| Accounts Receivable Deposit liabilities | | | Advances to finance remittance cover. Peso-denominated and foreign currency-denominated demand and savings deposits with annual interest rates ranging from 0.10% to 2.35%; Foreign |
| Bills payable | | 3,881,278 | currency-denominated time deposits with annual interest rates ranging from 0.62% to 1.25% and maturity terms of 30 days. Foreign currency-denominated bills payable with |
| Availments Settlements | 16,055,879 14,077,067 | | interest rates ranging from 0.20% to 2.50% and maturity terms ranging from 30 to 365 days |
| Due to other banks | | 173,094 | Foreign currency-denominated clearing accounts used for funding and settlement of remittances |
| Accrued interest payable | | 26,719 | Accrued interest on deposit liabilities and bills payable |
| Rental deposit | | 202 | Advanced rental and security deposits received for two and three months |
| Other liabilities | | 461 | Various manager's check related to premium insurance |
| Interest income | 58,863 | | Interest income on receivable from customers, due from other banks and interbank loans receivable |
| Interest expense | 45,597 | | Interest expense on deposit liabilities and bills payable |
| Rental income | 10,948 | | Rental income from one to three years lease agreement, with escalation rate of 10.00% per annum |
| Dividend income | 1,578 | | Dividend income related to dividend declaration of subsidiaries |
| Fees and commission income | 169,149 | | Income from client referrals and professional fees on service agreements with Legal Group |
| Rental expense | 22,065 | | Monthly rent payments to related parties with terms ranging from 24 to 240 months. |
| Miscellaneous income | 27,902 | | Premiums collected |
| Miscellaneous expense Securities transactions | 10,692 | | Claims expense and comprehensive insurance |
| Purchases | 239,078 | | Outright purchase of securities |
| Sales | 327,055 | | Outright sale of securities |
| Trading gains | 111 | | Loss from sale of investment securities |
| Loan releases | 1,242,000 | | Loan drawdowns |
| Loan collections | 1,372,000 | | Settlement of loans and interest |
| Louis concetions | 1,5/2,000 | | Semi-mont of found and interest |

March 31, 2016

| | Amount/ | Outstanding | N. T. J.C. W. |
|---|------------------------------------|-------------------------|--|
| Category | Volume | Balance | Nature, Terms and Conditions |
| Net deposits | 421,346 | | Net deposits during the period |
| Affiliates Receivables from customers | | ₽27,231,567 | Secured by hold-out on deposits, government securities, real estate and mortgage trust indenture; Unimpaired; With interest rates ranging from 2.82% to 6.00, maturity terms ranging from 90 days to 12 years and payment terms ranging from monthly to quarterly payments. |
| Loan commitments Sales contract receivable | | 35,427,056 2,360,178 | Omnibus line; Approved credit lines Purchase of the Parent' Company's investment properties on installment; secured with interest rate of 6.00%, maturity term of five years |
| Accrued interest receivable Deposit liabilities | | 24,528 7,804,398 | Accrued interest on receivables from customers Peso-denominated and foreign currency-denominated demand and savings deposits with annual interest rates ranging from 0.10% to 1.50%; Peso-denominated and foreign currency-denominated time deposits with annual interest rates ranging from 0.88% to 1.75% and maturity terms ranging from 30 |
| Accrued interest payable Other liabilities | | | days to 365 days. Accrued interest payable from various deposits Various manager's check related to EISP and |
| Rental income | ₽ 18,142 | | Rental income on operating lease with term of 10 |
| Rental expense | 2,757 | | years Rent payments on operating leases with term ranging from 24 to 240 months |
| Interest income Interest expense | 173,639 13,065 | | Interest income on receivable from customers Interest expense on deposit liabilities |
| Gain on sale of investment properties Service fees and commission | 1,281,742 18,758 | | 20.00% to 30.00% downpayment; 80.00% to 70.00% balance payable in 5 years. Interest bearing at 6.00% Income on insurance premiums collected |
| income Service fees and commission expense | 192 | | Claims expense, comprehensive insurance, service and referral fees |
| Loan releases Loan collections Net deposits | 11,914,526 2,851,582 385,548 | | Loan drawdowns Settlement of loans and interest Net deposits during the period |
| Key Management Personnel | 363,346 | | ivet deposits during the period |
| Loans to officers Loan releases | | 16,494 | Housing loans to senior officers with interest rates ranging from 3.00% to 15.00%; Secured and unimpaired Loan drawdowns |
| Loan collections | 503 | | Settlement of loans and interest |
| Transactions of subsidiaries with other related parties | | | |
| Receivable from customers | | ₽80,000 | Short-term loan with interest rate of 3.00% with maturity of three months |
| Accrued interest receivable Due from other banks | | 463 413,254 | Interest accrual on receivables from customers With annual fixed interest rates ranging from 0.01% to 3.75% and includes time deposits with maturities up to 90 days |
| Deposit liabilities | | 413,274 | Peso-denominated savings and time deposits with annual interest rates ranging from 0.10% to 2.35% |
| Bills payable | | 80,000 | Peso-denominated bills payable with interest rate of 3.00% and maturity of three months |
| Accrued interest payable Interest income Interest expense | ₽ 2,017 1,830 | 58 | Accrued interest payable on bills payable Interest income on receivable from customers Interest expense on bills payable |

| | | | 2015 |
|---|------------------------|-------------|---|
| - | Amount/ | Outstanding | |
| Category | Volume | Balance | Nature, Terms and Conditions |
| Significant Investors Deposit liabilities | | ₽230,659 | Peso-denominated savings deposits with annual rates ranging from 0.10% to 0.13% |
| Interest expense | ₽16,406 | | Interest expense on deposits |
| Net withdrawals | 4,743,187 | | Net withdrawals during the period |
| Subsidiaries | | | <u> </u> |
| Receivables from customers | | 1,878,667 | Term loan maturing in 2017 with 3.85% nominal rate; Revolving credit lines with interest rate of 3.00% maturity of three months; Unsecured |
| Loan commitments | | 566,497 | Money market line; pre-settlement risk |
| Interbank loans receivable Availments Settlements | 1,041,975 940,815 | 158,192 | Foreign currency-denominated interbank term loans with interest rates ranging from 0.03% to 0.35% and maturity terms ranging from 15 to 150 days |
| Due from other banks | , | 504,201 | Foreign currency-denominated demand deposits and time deposits with maturities of up to 90 days with annual fixed interest rates ranging from 0.01% to 4.50%. |
| Accrued interest receivable | | 3,923 | Interest accrual on receivables from customers and interbank loans receivable |
| Deposit liabilities | | 5,967,054 | Peso-denominated and foreign currency-denominated demand and savings deposits with annual interest rates ranging from 0.10% to 2.35%; |
| | | | Foreign currency-denominated time deposits with annual interest rates ranging from 0.62% to 1.25% and maturity terms of 30 days. |
| Bills payable | | 1,902,466 | Foreign currency-denominated bills payable with |
| Availments | 3,296,949 | | interest rates ranging from 0.20% to 2.50% and |
| Settlements Due to other banks | 3,648,952 | 252,997 | maturity terms ranging from 30 to 365 days Foreign currency-denominated clearing accounts used |
| Accrued interest payable | | 25,066 | for funding and settlement of remittances Accrued interest on deposit liabilities and bills payable |
| Rental deposit | | 10,637 | Advanced rental and security deposits received for two and three months |
| Other liabilities | | 2 | Various manager's check related to premium insurance |
| Interest income | 57,385 | | Interest income on receivable from customers, due from other banks and interbank loans receivable |
| Interest expense | 112,529 | | Interest expense on deposit liabilities and bills payable |
| Rental income | 61,616 | | Rental income from one to three years lease agreement, with escalation rate of 10.00% per annum |
| Dividend income | 180,000 | | Cash dividends |
| Fees and commission income | 130,082 | | Income from client referrals and professional fees on service agreements with Legal Group |
| Miscellaneous income | 716,247 | | Proceeds from fire insurance claims on the Ever Gotesco property |
| Securities transactions | | | |
| Purchases | 3,141,507 | | Outright purchase of securities |
| Sales | 3,410,775 | | Outright sale of securities |
| Trading gains | 287 | | Gain from sale of investment securities |
| Loan releases | 5,650,750 | | Loan drawdowns |
| Loan collections Net deposits | 9,982,760 2,045,599 | | Settlement of loans and interest Net deposits during the period |
| net deposits | 4,073,333 | | ret deposits during the period |
| Affiliates | | | |
| Receivables from customers | | ₽18,168,623 | Secured by hold-out on deposits, government securities, real estate and mortgage trust indenture; |

securities, real estate and mortgage trust indenture; Unimpaired; With interest rates ranging from 2.82%

| March | 31 | 201 | 16 |
|---------|-----|-----|----|
| iviaici | 91. | 20. | w |

| | | March 31, 2016 | |
|---|-------------------|----------------|---|
| Cotocom | Amount/ | Outstanding | Natura Tamas and Conditions |
| Category | Volume | Balance | Nature, Terms and Conditions |
| | | | to 6.00%, maturity terms ranging from 90 days to 12 years and payment terms ranging from monthly to quarterly payments. |
| Loan commitments | | 6,340,087 | Term loan with maturity in 2023; various short-term lines with expiry in 2016; counterparty line |
| Investment in non- | | 269 719 | Common shares with acquisition costs ranging from |
| marketable equity securities | | 203,713 | ₱5.0 to ₱100.0 per share |
| Sales contract receivable | | 2,047,347 | Purchase of the Parent Company's investment properties on installment; secured with interest rate of 6.00%, maturity term of five years |
| Due from other banks | | 3,994,475 | With annual fixed interest rates ranging from 0.01% to 3.75% and includes time deposits with maturities of up to 90 days |
| Accrued interest receivable | | 27,861 | * |
| Rental deposits | | | Advance rental and security deposits received for two months, three months and two years |
| Deposit liabilities | | 7,418,850 | _ |
| | | | rates ranging from 0.10% to 1.50%; |
| | | | Peso-denominated and foreign currency-denominated time deposits with annual interest rates ranging from 0.88% to 1.75% and maturity terms ranging from 30 days to 365 days. |
| Accrued interest payable | | 57,058 | · · |
| Other liabilities | | 666 | |
| Rental income | ₽27,152 | | Rental income on operating lease with term of 10 years |
| Rental expense | 51,006 | | Rent payments on operating leases with term ranging from 24 to 240 months |
| Interest income | 337,899 | | Interest income on receivable from customers |
| Interest expense Gain on sale of investment | 35,288 369,000 | | Interest expense on deposit liabilities 20.00% to 30.00% downpayment; 80.00% to 70.00% |
| properties | 309,000 | | balance payable in 5 years. Interest-bearing at 6.00% |
| Service fees and commission income | 136,908 | | Income on insurance premiums collected |
| Service fees and commission expense | 22,245 | | Claims expense, comprehensive insurance, service and referral fees |
| Securities transactions | | | |
| Purchases Sales | 1,216 | | Outright purchase of securities |
| Trading gains | 1,216 | | Outright sale of securities Gain from sale of investment securities |
| Loan releases | 15,858,440 | | Loan drawdowns |
| Loan collections | 8,888,360 | | Settlement of loans and interest |
| Net deposits | 1,329,040 | | Net deposits during the period |
| Key Management Personnel Loans to officers | | 16,998 | Housing loans to senior officers with interest rates ranging from 3.00% to 15.00%; Secured and |
| | | | unimpaired |
| Loan releases | 3,170 | | Loan drawdowns |
| Loan collections Other expenses | 2,246 2,910 | | Settlement of loans and interest Payment of legal fees |
| Transactions of subsidiaries with | 2,710 | | i aj mont or rogar 1000 |
| other related parties | | | |
| Receivable from customers | | ₽80,000 | Short-term loan with interest rate of 3.00% with maturity of three months |
| Accrued interest receivable | | 44 | Interest accrual on receivables from customers |
| Investment in marketable equity securities | | 39,898 | Various investments under management account placed with the TBG; composed of cash assets, deposits with the Parent Company, deposits with |

| March 31, 2016 |
|----------------|
|----------------|

| • | | | |
|----------------------------|---------|-------------|--|
| | Amount/ | Outstanding | |
| Category | Volume | Balance | Nature, Terms and Conditions |
| | | | other banks and AFS government securities |
| Bills payable | | 80,000 | Peso-denominated bills payable with interest rate of |
| | | | 3.00% and maturity of three months |
| Accrued interest payable | | 90 | Accrued interest payable on bills payable |
| Interest income | ₽8,514 | | Interest income on receivable from customers |
| Interest expense | 2,299 | | Interest expense on bills payable |
| Net insurance premiums | 4,623 | | Income on insurance premiums collected |
| Net insurance benefits and | 3,497 | | Claims expense, comprehensive insurance, service |
| claims | • | | and referral fees |
| | | | |

The related party transactions shall be settled in cash. There are no provisions for credit losses for the three-months ended March 31, 2016 and December 31, 2015 in relation to amounts due from related parties.

The Group accounts for its investments in OHBVI as a subsidiary although the Group holds less than 50.00% of OHBVI's issued share capital on the basis of the voting rights of 42.78% assigned by certain stockholders to the Parent Company under a voting trust agreement. There are no other transactions with OHBVI during the year.

The compensation of the key management personnel follows:

| | Three Months Ended (In Thousand Pesos) | |
|------------------------------|--|-------------|
| | | |
| | March 31, | March 31, |
| | 2016 | 2015 |
| | (Unaudited) | (Unaudited) |
| Short-term employee benefits | ₽135,039 | ₽125,198 |
| Post-employment benefits | 13,292 | 11,961 |
| | ₽148,331 | ₽137,159 |

Members of the BOD are entitled to a per diem of ₱0.05 million for attendance at each meeting of the Board and of any committees, and other non-cash benefit in the form of healthcare plans and insurance.

Joint Arrangements

The Parent Company and EPPI signed two Joint Venture Agreement (JVA) for the development of two real estate properties of the Parent Company included under 'Other assets' and with carrying values of \$\mathbb{P}\$1.2 billion. EPPI and the Parent Company are under common control. These two projects are among the Parent Company's strategies in reducing its non-performing assets.

The Parent Company contributed the aforementioned properties into the Joint Venture (JV) as approved by BSP. EPPI, on the other hand, contributed its resources and technical expertise for the completion of the said JV. The Parent Company is prohibited to contribute funds for the development of the JV. Hence, there are no receivables from each party with respect to the JV. Income from the sale of the properties under the JV will be shared by the Parent Company and EPPI in accordance with the terms of the JVAs. These joints arrangements qualify as joint operations under PFRS 11.

Transactions with Retirement Plans

Management of the retirement funds of the Group and the Parent Company is handled by the PNB Trust Banking Group (TBG). The fair values and carrying values of the funds of the Parent Company amounted to ₱3.9 billion and ₱3.8 billion as of March 31, 2016 and December 31, 2015, respectively.

Relevant information on assets/liabilities and income/expense of the retirement plan assets as of March 31, 2016 and for the year ended December 31, 2015 and for the three months ended March 31, 2016 and March 31, 2015 follows:

| | Consolidated | |
|--|------------------|----------------|
| | (in millions) | |
| | March 31, | December 31, |
| | 2016 | 2015 |
| Investment securities: | | |
| Held for trading | ₽ 478,856 | ₽473,724 |
| Available-for-sale | 1,813,961 | 1,464,379 |
| Held-to-maturity | _ | _ |
| Deposits with other banks | 1,263,714 | 1,486,200 |
| Deposits with PNB | 350,669 | 342,722 |
| Loans and other receivables | 15,333 | 10,905 |
| Total Fund Assets | ₽ 3,922,532 | ₽3,777,930 |
| Due to BIR | 75 | 117 |
| Trust fees payable | 1,161 | 1,135 |
| Total Fund Liabilities | 1,236 | 1,251 |
| | | |
| | March 31, | March 31, |
| | 2016 | 2015 |
| | (Unaudited) | (Unaudited) |
| | (Three Months) | (Three Months) |
| Interest income | ₽27,990 | ₽24,029 |
| Trading gains | _ | _ |
| Dividend income | _ | 360 |
| Unrealized loss on HFT | 5,132 | (22,022) |
| Gains on sale of investment securities | _ | |
| Other Income | 36,022 | 2,188 |
| Fund Income | ₽36,022 | ₽ 4,554 |
| Trust fees | ₽1,161 | ₽ 1,206 |
| Other expenses | 626 | 822 |
| Fund Expense | ₽1,787 | ₽2,028 |

As of March 31, 2016 and December 31, 2015, the retirement fund of the Group includes 9,008,864 PNB shares of the Parent classified under HFT. Such shares have a market value of P473 million and P468 million as of March 31, 2016 and December 31, 2015, respectively. No limitations and restrictions are provided and voting rights over these shares are exercised by a trust officer or any of its designated alternate officer.

As of March 31, 2016 and December 31, 2015, AFS and HTM investments include government and private debt securities and various funds. Deposits with other banks pertain to SDA placement with BSP. Loans and other receivables include accrued interest amounting to P11.4 million and P10.9 million as of March 31, 2016 and December 31, 2015, respectively, and income include interest on deposits with PNB amounting to P14.9 million and P11.2 million for the three months periods ended March 31, 2016 and 2015, respectively. Deposits with PNB under Prime Savings Account bear annual interest rate of 0.30% while deposits under PNBSB Power Earner bear annual interest rate of 4.5% and will mature on April 10, 2020. Investments are approved by an authorized fund manager or trust officer of TBG.

17. Contingent Liabilities and Other Commitments

The following is a summary of various commitments, contingent assets and contingent liabilities at their equivalent peso contractual amounts:

| | Consolidated | |
|-------------------------------------|--------------|--------------|
| | March 31, | December 31, |
| | 2016 | 2015 |
| Trust department accounts | ₽ 82,159,811 | ₽78,708,656 |
| Derivative forwards | 51,915,622 | 32,378,255 |
| Standby letters of credit | 24,599,199 | 22,031,604 |
| Deficiency claims receivable | 21,601,351 | 21,562,415 |
| Credit card lines | 16,493,184 | 15,725,684 |
| Interest rate swaps | 9,121,860 | 9,317,880 |
| Derivative spots | 4,201,575 | 5,526,044 |
| Other credit commitments | 974,377 | 974,377 |
| Inward bills for collection | 453,630 | 356,152 |
| Outward bills for collection | 342,034 | 320,428 |
| Other contingent accounts | 310,001 | 298,336 |
| Confirmed export letters of credit | 88,498 | 88,409 |
| Unused commercial letters of credit | 93,868 | 48,957 |
| Shipping guarantees issued | 13,652 | 10,033 |
| Items held as collateral | 1,131 | 42 |

^{18.} Events After Reporting Date None.

PHILIPPINE NATIONAL BANK AND SUBSIDIARIES

SCHEDULE OF AGING OF LOANS RECEIVABLES* (PSE Requirement per Circular No. 2164-99) As of March 31, 2016 (In Thousand Pesos)

| Current accounts (by maturity) | |
|------------------------------------|-------------|
| Up to 12 months | 137,067,935 |
| over 1 year to 3 years | 36,634,696 |
| over 3 years to 5 years | 38,342,648 |
| over 5 years | 135,179,940 |
| Past due and items in litigations | 8,534,246 |
| Loans Receivables (gross) | 355,759,465 |
| Less: | |
| Unearned and Other deferred income | (2,013,528) |
| Allowance for credit losses | (6,563,085) |
| Loans Receivables (net) | 347,182,852 |

^{*} includes loans and discounts, bills purchased, customers' liability under acceptances, letters of credits and trust receipts, lease contract receivable and credit card accounts.

SIGNATURES

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

PHILIPPINE NATIONAL BANK

Issuer

REYNALDO A. MACLANG

President

NELSON C. REYES

Executive Vice President & Chief Financial Officer

Date: May 2, 2016

Annex A

Selected Financial Ratios For the Periods Indicated

| | 03/31/2016 | 12/31/2015 |
|-------------------------------------|------------|------------|
| | | |
| Current Ratio | 64.0% | 66.7% |
| Liquid assets to total assets-net | 35.8% | 30.6% |
| Liquid assets to Liquid Liabilities | 47.9% | 42.1% |
| Debt to Equity | 547.0% | 548.8% |
| Assets to Equity | 647.0% | 648.8% |
| Book value per share | 84.10 1/ | 81.45 |
| | 03/31/2016 | 03/31/2015 |
| Interest Coverage | 412.9% | 272.6% |
| Profitability | | |
| Return on average equity | 9.8% 2/ | 5.1% |
| Return on average assets | 1.5% | 0.8% |
| Net interest margin | 3.2% | 3.2% |
| Cost efficiency ratio | 57.4% | 70.6% |
| | | |
| Basic Earnings per share | 2.06 | 0.96 |

Book value per share without goodwill - P 73.39

ROE without goodwill –11.2%