SEC Number AS096-005555 File Number

# PHILIPPINE NATIONAL BANK AND SUBSIDIARIES

(Company's Full Name)

PNB Financial Center, Pres. Diosdado P. Macapagal Boulevard, Pasay City

(Company's Address)

(632) 891-6040 to 70

(Telephone Number)

(Calendar Year Ended)

**SEC FORM 17-Q REPORT** 

Form Type

(Amendment Designation (if applicable)

**SEPTEMBER 30, 2007** 

Period Ended Date

LISTED

(Secondary License Type and File Number)

#### SECURITIES AND EXCHANGE COMMISSION

#### **SEC FORM 17-Q**

#### QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

- 1. For the quarterly period ended <u>September 30, 2007</u>
- 2. Commission Identification No. AS096-05555
- 3. BIR Tax Identification No. 000-188-209
- 4. Exact name of issuer as specified in its charter: <u>Philippine National Bank</u>
- <u>Philippines</u>
   Province, Country or other jurisdiction of incorporation or organization
   6. (SEC Use Only) Industry Classification Code:
- 7. <u>PNB Financial Center, Pres. Diosdado P. Macapagal Blvd, Pasay City</u> Address of principal office <u>1300</u> Postal Code
- 8. <u>(632)/891-60-40 up to 70</u> Issuer's telephone number, including area code
- 9. <u>not applicable</u> . Former name, former address, and former fiscal year, if changed since last report

10. Securities registered pursuant to Sections 8 and 12 of the Code or Sections 4 and 8 of the RSA

Title of Each Class

Number of Shares Issued

Common Stock, P40 par value

662,245,916 shares

11. Are any or all of these securities listed on a Stock Exchange:

Yes [√] No []

If yes, state the name of such stock exchange and the classes of securities listed therein:

Philippine Stock Exchange Common Stocks

12. Indicate by check mark whether the registrant:

(a) has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder or Section 11 of the RSA and RSA Rule 11 (a) – 1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines during the preceding twelve (12) months (or for such shorter period that the registrant was required to file such reports):

Yes [√] No []

(b) has been subject to such filing requirements for the past ninety (90) days. Yes [  $\sqrt{}$  ] No [ ]

# PART I - FINANCIAL INFORMATION

# ITEM 1. FINANCIAL STATEMENTS

The accompanying consolidated financial statements of Philippine National Bank and its Subsidiaries (the Group) which comprise the statements of condition as of September 30, 2007 and December 31, 2006 and the statements of income, statements of changes in equity and statements of cash flows for the nine months ended September 30, 2007 and September 30, 2006 have been prepared in accordance with Philippine Financial Reporting Standards (PFRS), except for the deferral of losses on sale of non-performing assets (NPAs) to special purposes vehicles (SPVs) in 2004, 2005 and 2006 which were taken up in line with Republic Act No. 9182 (The Special Purpose Vehicle Act of 2002) and the non-consolidation of the SPV that acquired the NPAs in 2006. These were also filed as part of this SEC Form 17-Q report (please refer to pages 8 to 15), viz:

- Consolidated Statements of Condition (p. 8)
- Consolidated Statements of Income (p. 9)
- Consolidated Statements of Changes in Equity (p. 10)
- Consolidated Statements of Cash Flows (p. 11)
- Selected Notes to Consolidated Financial Statements (p.12-15)

# ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### (1) Management's Discussion and Analysis

#### A. Financial Condition

As of September 30, 2007, the Group's consolidated resources was P236.36 billion, P7.11 billion lower compared to P243.47 billion as of December 31, 2006 as the Bank settled its P6.1 billion loan to PDIC in June 2007, four years ahead of the loan's due date. Payment was sourced from the Bank's excess liquidity.

Significant changes were registered in the following asset accounts:

- Cash and Other Cash Items decreased by P1.06 billion from P4.82 billion to P3.76 billion. The level of cash is maintained based on the limits set under existing Bank's policies.
- Due from Bangko Sentral ng Pilipinas (BSP) increased by P13.74 billion from P12.57 billion to P26.31 billion mainly accounted for by the increase in the balances of the Reserves and Special Deposit Accounts with BSP.
- Due from Other Banks increased by P3.48 billion from P3.56 billion to P7.04 billion attributed to higher balance of accounts maintained with foreign banks.
- Interbank Loans Receivable decreased by P7.02 billion from P22.41 billion to P 15.39 billion due to lower lending to foreign banks.

- Securities Held Under Agreements to Resell decreased by P8.40 billion, from P15.70 billion to P7.30 billion as lending to BSP decreased.
- Securities at Fair Value Through Profit or Loss increased by P4.84 billion from P1.14 billion to P5.98 billion accounted for mainly by additional investments in government securities.
- Loans and Receivables decreased by P15.94 billion from P83.59 billion to P67.65 billion mainly due to the maturity of 12-year bonds amounting to P 11.2 billion which were issued by the National Government in 1995 in settlement of the Bank's claims.
- Available for Sale Investments increased by P5.30 billion from P42.82 billion to P48.13 billion due to additional purchases of government securities.
- Held to Maturity Investments decreased by P1.11 billion, from P1.55 billion to P449 million due to reclassification to Available for Sale Investments of certain securities in accordance with BSP Circular No. 558.
- Investment in Subsidiaries and an Associate decreased by <del>P</del>91 million, from <del>P</del>802 million to <del>P</del>711 million mainly attributed to decrease in share in earnings and equity adjustment of an associate.
- Other Resources decreased by P1.17 billion, from P11.68 billion to P10.51 billion mainly due to the implementation in March 2007 of the sale of the second pool of Non-Performing Assets (NPAs). Certain NPAs of the Bank which were sold to SPV in December 2006 were divided into two pools: the sale of the first pool was implemented in 2006 while the second pool was reported as NPAs to be sold and temporarily reflected under Other Assets.
- The consolidated liabilities decreased by P11.60 billion from P218.71 billion as of year-end 2006 to P207.12 billion as of September 30, 2007 accounted for by the changes in the following accounts:
  - Deposit Liabilities declined by P7.35 billion from P181.67 billion to P174.32 billion accounted for by the decrease in savings and time deposits by P6.62 billion and P2.55 billion, respectively, partly offset by the increase in demand deposits by P1.82 billion.
  - Bills and Acceptances Payable decreased by P1.67 billion, from P10.96 billion to P9.29 billion mainly due to the settlement of the P6.1 billion PDIC loan, partly offset by new interbank borrowings.
  - Accrued Taxes, Interest and Other Expenses dropped by P692 million, from P4.90 billion to P4.21 billion mainly attributed to lower expenses as a result of the PDIC loan settlement.
  - Other Liabilities decreased by P1.91 billion, from P12.80 billion to P10.89 billion. This pertains mainly to Manager's/Cashier's Checks Outstanding which decreased from P1.98 billion to P435 million due to negotiations.

 The consolidated capital funds as of September 30, 2007 reached P29.25 billion, P 4.49 billion higher compared to P24.76 billion as of December 31, 2006. In August 2007, PNB's shares were offered and sold at a price of P59.0 per share to the public. The sale consists of 89,000,000 primary offer shares. Included in the follow-on offering were 71,811,091 secondary common shares held by ROP and PDIC. As a result of the sale of the 89,000,000 new common shares, Capital Stock increased by P3.56 billion with additional P1.49 billion additional paid in capital in excess of par value.

# B. Results of Operations

- The consolidated net income of the Group reached P1.11 billion for the first nine months of 2007, an 82% growth compared to P610 million net income for the same period last year. The third quarter net income was P491 million, more than twice the P183 million net income for the third quarter last year.
- Main contributory to the higher net income was net interest margin which reached P4.16 billion year to date and P1.45 billion for the third quarter of 2007.
- For the 1<sup>st</sup> three quarters of 2007, trading and investment gains and foreign exchange net gains decreased by P1.16 billion mainly attributed to lower mark to market gain on securities and the continuous appreciation of the Philippine peso against the US dollar. Miscellaneous income also decreased by P285 million.
- Total operating expenses went down by P1.64 billion from P9.02 billion to P7.38 billion accounted for mainly by lower provision for impairment and credit losses by P1.61 billion as NPAs were substantially reduced thru the sale under SPV in December 2006.
- Provision for income tax was P481 million and P661 million for the nine months ended September 30, 2007 and 2006, respectively.

# **C. Key Performance Indicators**

1. Capital Adequacy

As of September 30, 2007, the Group's capital adequacy ratio (on consolidated basis) was 19.8%, computed in accordance with the new BSP Circular 538 on the revised risk-based capital adequacy framework to conform to Basel II.

2. Asset Quality

The amount of non-perfoming loans (NPL's) was further reduced by P1.4 billion from P12.3 billion as of December 31, 2006 to P10.9 billion as of September 30, 2007 mainly due to payments of past due loans and foreclosures.

#### 3. Profitability

	Nine Months Ended	
	<u>9/30/07</u>	<u>9/30/06</u>
Return on equity <sup>1/</sup>	5.5%	3.6%
Return on assets <sup>2/</sup>	0.6%	0.4%
Net interest margin <sup>3/</sup>	3.2%	3.3%

1/ Net income divided by average total capital funds for the period indicated. Net income for the nine months is annualized

2/ Net income divided by average total assets for the period indicated. Net income for the nine months is annualized

3/ Net interest income divided by average interest-earning assets for the period indicated. Net income for the nine months is annualized

#### 4. Liquidity

The ratio of liquid assets to total assets was 48.2% and 42.3% as of September 30, 2007 and December 31, 2006, respectively.

The Bank is in compliance with liquidity and legal reserve requirements for deposit liabilities.

5. Cost Efficiency

The ratio of total operating expenses (excluding provision for losses) to total operating income was 71.9% and 63.0% for the nine months ended September 30, 2007 and September 30, 2006, respectively.

#### **D.** Other Activities and Events

#### • Cargo Services in the US

PNB achieved another milestone in its colorful history as it became the first Philippine bank to be granted a license to operate a cargo company in the United States. With the establishment of PNB Cargo Services (PNBCS), PNB will now be able to provide freight forwarding services to overseas Filipinos, particularly Filipino-Americans who regularly send goods from the United States to the Philippines. PNBCS offers extra customer value and convenience to PNB Remittance Centers INC's (PNBRCI) existing clientele as they will now be able to send goods and remit money at the same time to their loved ones in the Philippines.

# • Big Time Privileges Program

PNB launched the Big Time Privileges Program as one of the strategies of retaining loyal overseas remitters and attracting new remitters to avail of its remittance services. The Program is open to holders of the Global Filipino Money Card who remit money through any of the Bank's overseas offices. The GFMC holder who wishes to participate in the Program should enroll his/her GFMC in the nearest overseas office.

For purposes of point conversion and redemption, the money card that is enrolled by the remitter shall be considered by the Bank as the remitter's loyalty card. All Program members will earn three reward points for every eligible remittance transaction. Rewards are listed in the rewards catalog and may be redeem within the validity period of the Program.

## • PNB recently signed a Memorandum of Agreements with the following:

**ING Bank** - to develop the International Filipino Savings Fund and ensure a brighter future for the country's Overseas Filipino Workers. In the agreement, both PNB and ING will provide the seed money of \$15 Million each for the said fund. The Bank's overseas offices will be tapped to enable overseas Filipinos to invest in the said Fund which aims to "achieve steady returns and capital growth over the medium to long-term by investing in a diversified portfolio of fixed income securities".

**Manila International Airport Authority (MIAA)** - wherein the Bank shall make available its collection system consisting of over-the-counter, automated tellering machines (ATMs), phone banking and auto debit arrangement to MIAA's concessionaires/clients who pay bills/settle accounts to aforementioned government agency.

**Cebuana Lhuillier Services Corp.** - as PNB's pay-out partner of remittances received from foreign sources to intended beneficiaries in the Philippines.

**Prime Asia Pawn and Jewelry Shop, Inc.**- as PNB's remittance pay-out agent. Prime Asia is an independent contractor licensed to engage in the management of money remittance service in the Philippines with 107 remittance payout outlets.

#### E. Known trends, demands, commitments, events or uncertainties

There are no known demands, commitments, events or uncertainties that will have any material effect on the Group's liquidity or income from operations within the next twelve (12) months.

#### F. Events that will trigger direct or contingent financial obligation

In the normal course of business, the Group makes various commitments and incurs certain contingent liabilities that are not presented in the financial statements including several suits and claims which remain unsettled. No specific disclosures on such unsettled assets and claims are made because any such specific disclosures would prejudice the Group's position with the other parties with whom it is in dispute. Such exemption from disclosures is allowed under PAS 37, *Provisions, Contingent Liabilities and Contingent Assets*. The Group and its legal counsel believe that any losses arising from these contingencies which are not specifically provided for will not have a material adverse effect on the financial statements.

#### G. Material off-balance sheet transactions, arrangements or obligations

A summary of various commitments, contingent assets and contingent liabilities as of September 30, 2007 and December 31, 2006 at their equivalent peso contractual amounts are presented in the Selected Notes to Consolidated Financial Statements (Note 4) on page 14 of this report.

#### H. Capital Expenditures

The Bank has commitments for capital expenditures. Among these are investments on IT-related projects, leasehold improvements, major repairs of bank-owned buildings, relocation and renovation of branch buildings, acquisitions and major repairs of furniture, fixtures and equipment needed to bring the Bank at par with competitors. Expected sources of funds for the projects will come from sale of acquired assets and funds generated from operations.

#### I. Significant Elements of Income or Loss

Significant elements of the consolidated net income of the Group for nine months ended September 30, 2007 came from its continuing operations.

#### J. Seasonal Aspects

There are no seasonal aspects that had a material effect on the Group's financial condition and results of operations.

#### (2) Aging of Receivables from Customers

The schedule of aging of loans receivables as required by Philippine Stock Exchange (PSE) per its Circular No. 2164-99 and letter dated August 23, 2001 is shown on page 16.

#### PART II – OTHER INFORMATION

#### ITEM 1. Any information not previously reported in a report on SEC Form 17-C

There is nothing to report under this item.

#### CONSOLIDATED STATEMENTS OF CONDITION As of Dates Indicated

(In Thousand Pesos)

	9/30/2007 1/	12/31/2006 <sup>2/</sup>
ASSETS		
Cash and Other Cash Items	3,756,929	4,820,155
Due from Bangko Sentral ng Pilipinas	26,306,744	12,566,759
Due from Other Banks	7,043,438	3,555,603
Interbank Loans Receivable	15,388,625	22,412,817
Securities Held Under Agreements to Resell	7,300,000	15,700,000
Securities at Fair Value Through Profit or Loss	5,979,838	1,137,835
Loans and Receivables	67,647,719	83,592,219
Receivables from Special Purpose Vehicle	1,327,476	1,361,074
Available for Sale Investments	48,130,552	42,824,810
Held to Maturity Investments	448,832	1,554,368
Property and Equipment	16,541,074	16,577,000
Investments in Subsidiaries and an Associate	711,175	801,838
Investment Properties	25,267,410	24,882,076
Other Assets	10,514,397	11,684,511
TOTAL ASSETS	236,364,208	243,471,065
LIABILITIES AND EQUITY		
Liabilities		
Deposit Liabilities		
Demand	19,692,827	17,867,651
Savings	133,616,645	140,233,120
Time	21,013,008	23,566,921
	174,322,480	181,667,692
Bills and Acceptances Payable	9,285,405	10,955,948
Accrued Taxes, Interest and Other Expenses	4,207,606	4,899,427
Subordinated Debt	8,409,255	8,389,297
Other Liabilities	10,891,125	12,802,426
TOTAL LIABILITIES	207,115,870	218,714,790
EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT COMPANY		
Capital Stock	26,489,837	22,929,837
Capital Paid In Excess of Par Value	2,037,272	545,745
Surplus Reserves	532,136	512,204
Deficit	(1,817,175)	(2,603,474)
Revaluation Increment on Land and Buildings	2,471,113	2,471,113
Accumulated Translation Adjustment	(443,891)	(114,869)
Net Unrealized Gain/(Loss) on AFS Investments	(174,150)	832,490
Share in Equity Adjustments of an Associate	53,924	89,592
Parent Company Shares Held by a Subsidiary	(5,323)	(5,323)
· · · · ·	29,143,743	24,657,315
MINORITY INTEREST	104,595	98,960
TOTAL EQUITY	29,248,338	24,756,275
	-, -,	

<sup>&</sup>lt;sup>1/</sup> unaudited

<sup>2/</sup> audited

#### CONSOLIDATED STATEMENTS OF INCOME <sup>1/</sup>

For the Periods Indicated (In Thousand Pesos, Except Earnings Per Share Amounts)

	Nine Month	s Ended	Third (	Quarter Ended
	09/30/2007	9/30/2006	9/30/2007	9/30/2006
INTEREST INCOME ON:			<b></b>	
Loans and receivables	4,719,132	5,400,064	1,453,122	1,755,756
Investment securities	2,710,011	3,045,083	956,139	1,138,510
Deposits with banks and others	737,550	408,929	292,981	146,378
	8,166,693	8,854,076	2,702,242	3,040,644
INTEREST EXPENSE ON:				
Deposits liabilities	2,933,640	3,847,371	889,240	1,261,871
Bills payable and other borrowings	1,074,256	1,091,172	366,741	589,378
	4,007,896	4,938,543	1,255,981	1,851,249
NET INTEREST INCOME	4,158,797	3,915,533	1,446,261	1,189,395
Service fees and commission income	1,861,837	1,926,421	658,778	628,920
Service fees and commission expense	89,256	70,203	29,656	22,712
NET SERVICE FEES AND COMMISSION INCOME	1,772,581	1,856,218	629,122	606,208
Trading and investment securities gains - net	810,178	1,909,833	351,088	886,214
Foreign exchange gains/(loss) - net	700,569	761,444	201,283	(155,690)
Miscellaneous	1,537,784	1,822,979	675,204	463,759
TOTAL OPERATING INCOME	8,979,909	10,266,007	3,302,958	2,989,886
OTHER EXPENSES				
Compensation and fringe benefits	2,553,691	2,398,255	870,211	801,547
Provision for Impairment and cedit Losses	928,030	2,541,170	272,892	792,729
Taxes and licenses	723,435	854,099	247,019	269,676
Depreciation and amortization	698,772	724,382	306,969	13,780
Occupancy and other equipment related costs	727,511	770,647	255,722	331,840
Miscellaneous	1,750,524	1,736,503	639,852	416,325
TOTAL OPERATING EXPENSES	7,381,963	9,025,056	2,592,665	2,625,897
INCOME BEFORE SHARE IN NET INCOME				
OF AN ASSOCIATE AND INCOME TAX	1,597,946	1,240,951	710,293	363,989
SHARE IN NET INCOME/(LOSS) OF AN ASSOCIATE	(4,089)	30,061	1,116	(979)
INCOME BEFORE INCOME TAX	1,593,857	1,271,012	711,409	363,010
PROVISION FOR INCOME TAX	481,262	661,069	220,660	179,687
NET INCOME	1,112,595	609,943	490,749	183,322
ATTRIBUTABLE TO:				
Equity Holders of the Parent Company	1,106,956	605,127	488,660	180,437
Minority Interest	5,639	4,816	2,089	2,885
· · · ·	1,112,595	609,943	490,749	183,322
Basic/Diluted Earnings Per Share				
Attributable to Equity Holders of the Parent Company	2 1.87 ₽	2 1.06	₽ 0.77	₽ 0.31

<sup>1/</sup> unaudited

# CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY $^{\prime\prime}$

# For the Periods Indicated

(In Thousand Pesos, except Par Value and Number of Shares)

	Nine Months Ended	
	9/30/2007	9/30/2006
CAPITAL STOCK		
Preferred - <del>P</del> 40 par value		
Authorized - 195,175,444 shares		
Issued - 54,357,751 shares as of 9/30/06	-	2,174,310
Common - P40 par value		
Authorized - 1,054,824,557 shares	00,400,007	00 755 507
Issued - 662,245,916 shares as of 9/30/07 and 518,888,165 shares as of 9/30/06	26,489,837	20,755,527
Balance at end of the period	26,489,837	22,929,837
CAPITAL PAID-IN EXCESS OF PAR VALUE	2,037,272	545,745
SURPLUS RESERVES		
Balance at beginning of the period	512,204	495,118
Transfer from Surplus	19,932	17,086
Balance at end of the period	532,136	512,204
SURPLUS (DEFICIT)		
Balance at beginning of the period	(2,603,474)	(3,657,870)
Net income for the period	1,112,595	605,127
Transfer to surplus reserves	(19,932)	(17,086)
Amortization of deferred losses	(306,363)	(201,087)
Balance at end of the period	(1,817,175)	(3,270,916)
REVALUATION INCREMENT ON LAND AND BUILDINGS	2,471,113	1,482,106
ACCUMULATED TRANSLATION ADJUSTMENT	(443,891)	(64,794)
NET UNREALIZED GAIN/(LOSS) ON AVAILABLE- FOR SALE INVESTMENTS	(174,150)	126,036
	(174,130)	120,000
SHARE IN EQUITY ADJUSTMENTS OF AN ASSOCIATE	53,924	47,172
PARENT COMPANY SHARES HELD BY A SUBSIDIARY	(5,323)	(5,323)
	29,143,743	22,302,067
MINORITY INTEREST	104,595	97,752
TOTAL EQUITY	29,248,338	22,399,818

<sup>1/</sup> unaudited

#### CONSOLIDATED STATEMENTS OF CASH FLOWS <sup>17</sup> For the Periods Indicated (In Thousand Pesos)

	Nine Mont 9/30/2007	hs Ended 9/30/2006
CASH FLOWS FROM OPERATING ACTIVITIES		-
Income before income tax	1,593,856	1,271,012
Adjustments for:		
Provision for impairment and credit losses	928,031	2,541,170
Depreciation and amortization	698,772	724,382
Realized trading gain	(692,307)	(916,468)
Gain on sale of investment property	(343,608)	(328,742)
Share in net income/loss of an associate	4,089	(30,061)
Changes in operating assets and liabilities:		
Decrease (increase) in amounts of:		
Securities at fair value through profit or loss	(4,842,003)	(151,584)
Loans and receivables	15,882,784	511,339
Other assets	927,667	(1,067,099)
Increase (decrease) in amounts of:		
Deposit liabilities	(7,345,212)	9,271,230
Accrued taxes, interest and other expenses	(890,676)	(37,239)
Other liabilities	(1,905,667)	(1,493,945)
Net cash generated from (used in) operations	4,015,727	10,293,995
Income taxes paid	(282,406)	(641,938)
Net cash provided by (used in) operating activities	3,733,320	9,652,057
CASH FLOWS FROM INVESTING ACTIVITIES Acquisition of:		
Available-for-sale investments	(193,450,925)	(168,291,063)
Property and equipment	(662,846)	(564,432)
Investment properties	(1,180,807)	(926,521)
Held-to-maturity investments	(3,932,807)	(5,371,366)
Proceeds from sale of:	(0,002,001)	(0,011,000)
Available-for-sale investments	187,795,182	159,239,005
Proceeds from maturity/redemption of held-to-maturity investments	5,038,344	6,716,026
Net cash provided by (used in) investing activities	(6,393,860)	(9,198,350)
CASH FLOWS FROM FINANCING ACTIVITIES		
Settlement of bills and acceptances payable	(14,509,834)	(7,680,556)
Issuance of Capital Stock	5,051,527	-
Proceeds from bills and acceptances payable	12,839,291	6,943,611
Subordinated debt	19,958	5,424,461
Net cash provided by (used in) financing activities	3,400,942	4,687,516
NET INCREASE IN CASH AND CASH EQUIVALENTS	740,402	5,141,222
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR		
Cash and other cash items	4,820,155	5,670,002
Due from Bangko Sentral ng Pilipinas	12,566,759	3,719,362
		5,696,540
Due from other banks	3,555,603	
Due from other banks Interbank loans receivable	3,555,603 22,412,817	16,914,045
		16,914,045 12,300,000
Interbank loans receivable	22,412,817	, ,
Interbank loans receivable	22,412,817 15,700,000	12,300,000
Interbank loans receivable Securities held under agreements to resell	22,412,817 15,700,000	12,300,000
Interbank loans receivable Securities held under agreements to resell CASH AND CASH EQUIVALENTS AT END OF YEAR	22,412,817 15,700,000 59,055,334	12,300,000 44,299,949
Interbank loans receivable Securities held under agreements to resell CASH AND CASH EQUIVALENTS AT END OF YEAR Cash and other cash items	22,412,817 15,700,000 59,055,334 3,756,929	12,300,000 44,299,949 4,461,937
Interbank loans receivable Securities held under agreements to resell CASH AND CASH EQUIVALENTS AT END OF YEAR Cash and other cash items Due from Bangko Sentral ng Pilipinas Due from other banks Interbank loans receivable	22,412,817 15,700,000 59,055,334 3,756,929 26,306,744	12,300,000 44,299,949 4,461,937 7,401,514 5,191,602 17,586,118
Interbank loans receivable Securities held under agreements to resell CASH AND CASH EQUIVALENTS AT END OF YEAR Cash and other cash items Due from Bangko Sentral ng Pilipinas Due from other banks	22,412,817 15,700,000 59,055,334 3,756,929 26,306,744 7,043,438	12,300,000 44,299,949 4,461,937 7,401,514 5,191,602 17,586,118 14,800,000
Interbank loans receivable Securities held under agreements to resell CASH AND CASH EQUIVALENTS AT END OF YEAR Cash and other cash items Due from Bangko Sentral ng Pilipinas Due from other banks Interbank loans receivable	22,412,817 15,700,000 59,055,334 3,756,929 26,306,744 7,043,438 15,388,625	12,300,000 44,299,949 4,461,937 7,401,514 5,191,602 17,586,118
Interbank loans receivable Securities held under agreements to resell CASH AND CASH EQUIVALENTS AT END OF YEAR Cash and other cash items Due from Bangko Sentral ng Pilipinas Due from other banks Interbank loans receivable Securities held under agreements to resell OPERATIONAL CASH FLOWS FROM INTEREST	22,412,817 15,700,000 59,055,334 3,756,929 26,306,744 7,043,438 15,388,625 7,300,000 59,795,736	12,300,000 44,299,949 4,461,937 7,401,514 5,191,602 17,586,118 14,800,000
Interbank loans receivable Securities held under agreements to resell CASH AND CASH EQUIVALENTS AT END OF YEAR Cash and other cash items Due from Bangko Sentral ng Pilipinas Due from other banks Interbank loans receivable Securities held under agreements to resell	22,412,817 15,700,000 59,055,334 3,756,929 26,306,744 7,043,438 15,388,625 7,300,000	12,300,000 44,299,949 4,461,937 7,401,514 5,191,602 17,586,118 14,800,000

′ Unaudited

# 1) Accounting Policies and Methods

The accompanying consolidated financial statements of Philippine National Bank and its Subsidiaries (the Group) which comprise the statements of condition as of September 30, 2007 and December 31, 2006 and the statements of income, statements of changes in equity and statements of cash flows for the nine months ended September 30, 2007 and September 30, 2006 have been prepared in accordance with Philippine Financial Reporting Standards (PFRS), except for the deferral of losses on sale of non-performing assets (NPAs) to special purposes vehicles (SPVs) in 2004, 2005 and 2006 which were taken up in line with Republic Act No. 9182 (The Special Purpose Vehicle Act of 2002) and the non-consolidation of the SPV that acquired the NPAs in 2006.

## 2) Issuance of Subordinated Notes

On August 10, 2006, PNB issued two series (A and B) P5,500,000,000 worth of 10.0% Subordinated Notes due 2016, callable with step up in 2011 (the "Notes"). From and including 10 August 2006 but excluding 10 August 2011, the Notes will bear interest at the rate of 10.0% per annum and shall be payable quarterly in arrears on every 10<sup>th</sup> February, May, August and November each year, commencing 10 November 2006. Unless the Notes are previously redeemed, the interest rate from and including 10 August 2011 to but excluding10 August 2016 will be reset at the equivalent of the fiveyear MART1 FXTN (as Reset Date) multiplied by 80.00%, plus a spread of 4.4935% per annum, and such stepped up interest shall be payable quarterly in arrears every 10<sup>th</sup> of February, May, August and November of each year, commencing 10 November 2011. The Notes will mature on 10 August 2016, if not redeemed earlier.

# 3) Segment Information

#### Business Segments

The Group's operating businesses are determined and managed separately according to the nature of services provided and the different markets served with each segment representing a strategic business unit. Group's business segments follow:

Retail Banking - principally handling individual customers' deposits, and providing consumer type loans, credit card facilities and fund transfer facilities;

Corporate Banking - principally handling loans and other credit facilities and deposit accounts for corporate and institutional customers;

Treasury - principally providing money market, trading and treasury services, as well as the management of the Group's funding operations by investing in T-bills, government securities and placements and acceptances with other banks.

These segments are the bases on which the Group reports its primary segment information. Other operations of the Group comprise of the operations and financial control groups. Transactions between segments are conducted at estimated market rates on an arm's length basis. Interest is credited to or charged against business segments based on a pool rate which approximates the marginal cost of funds.

Business segment information of the Group as of September 30, 2007 (in thousand pesos) follows:

	Retail	Corporate	Treasury	Other	Total
Gross income	2,237,847	4,363,524	5,405,168	1,066,431	13,072,971
Segment result	1,054,783	2,007,111	1,321,902	212,165	4,595,961
Unallocated expenses Income from operations before taxations and					2,996,465
minority interest Provision for income tax Minority interest Net income for the year					1,588,217 (481,262) 5,639 1,112,595
Other Information Segment resources Unallocated resources	22,012,267	62,388,137	76,642,887	32,101,172	193,144,464 43,219,744
Total resources Segment liabilities Unallocated liabilities	18,827,219	53,360,934	65,553,104	27,456,317	236,364,208 165,197,574 41,918,296
Total liabilities Minority interest					207,115,870 104,595 207,220,466
Other Segment Information					
Capital Expenditures Unallocated capital expenditures Total Capital Expenditures	156,593	5,983	597	8,773 -	171,945 323,668 495,613
Depreciation and amortization Unallocated depreciation and amo Total Depreciation and	76,447 ortization	171,028	3,898	7,220	258,593 440,179
amortization				:	698,772

#### Geographical Segments

Although the Group's businesses are managed on a worldwide basis, the Group operates in five principal geographical areas of the world. In the Philippines, the Group offers a wide range of financial services. Most of its remittance services are managed and conducted in Asia, Canada, USA and United Kingdom.

The distribution of the Group's gross revenue by geographical market follows:	

	Nine Months Ended		
	9/30/07	9/30/06	
	(In Thousand Pesos)		
Philippines	<del>P</del> 11,578,811	₽ 12,417,560	
Canada and the United States	738,438	964,582	
Asia (excluding Philippines)	594,071	658,708	
United Kingdom	79,638	141,745	
Other European Countries	82,013	55,149	
	<del>P</del> 13,072,971	<del>.P</del> 14,237,744	

#### 4) Contingent Accounts

Following is a summary of the Group's commitments and contingent accounts as of September 30, 2007 and December 31, 2006 at their equivalent peso contractual amounts:

	9/30/07	12/31/06	
	(In Thousand Pesos)		
Trust department accounts	<del>P</del> 22,585,694	<del>P</del> 14,130,582	
Deficiency claims receivable	11,541,885	12,772,446	
Inward bills for collection	102,998	6,533,310	
Unused commercial letters of credit	6,211,171	6,962,819	
Confirmed export letters of credit	2,905,753	2,733,999	
Outward bills for collection	195,490	152,738	
Outstanding guarantees issued	523,851	351,967	
Others contingent accounts	61,301	59,387	

#### 5) Material Contingencies

In the normal course of business, the Group makes various commitments and incurs certain contingent liabilities that are not presented in the financial statements including several suits and claims which remain unsettled. No specific disclosures on such unsettled assets and claims are made because any such specific disclosures would prejudice the Group's position with the other parties with whom it is in dispute. Such exemption from disclosures is allowed under PAS 37, Provisions, Contingent Liabilities and Contingent Assets. The Group and its legal counsel believe that any losses arising from these contingencies which are not specifically provided for will not have a material adverse effect on the financial statements.

## 6) Earnings Per Share

Earnings per share is calculated as follows:

	Nine Months Ended	
	9/30/07	9/30/06
a. Net Income attributable to equity holders		
of the Parent Company (in thousand pesos)	1,106,596	605,127
Less income attributable to convertible		
Preferred stocks classified as equity		
(in thousand pesos)	-	57,381
b. Net income attributable to common shareholders	1,106,596	547,746
c. Weighted average number of common shares		
for basic earnings per share	593,132	518,888
d. Effect of dilution:		
Convertible preferred shares	-	54,358
e. Adjusted weighted average number of		
Common shares of diluted income per share	593,132	573,246
f. Basic income per share (b/c)	₽ 1.87	P 1.06
g. Diluted income per share (a/e)	-	1.06

# 7) Sale of PNB's Shares

In August 2007, PNB's Shares were offered and sold at a price of P59.0 per share to the public. The sale consists of 89,000,000 primary offer shares. Included in the follow-on offering were 71,811,091 secondary common shares held by ROP and PDIC. Of the total offer, 70 percent was sold to international investors and 30 percent to local players.

# 8) Reclassification

Certain accounts in the financial statements for the period ended September 2006 were reclassified to conform with the period ended September 30, 2007 presentation which takes into account the fundamental nature and significance of the transactions as well as general financial statement presentation giving consideration to BSP chart of accounts as applicable under PFRS reporting.

#### 9) Other Disclosures

The Bank has nothing to disclose on the following:

- Seasonality or cyclicality of interim operations
- Nature and amount of items affecting assets, liabilities, equity, net income, or cash flows that are unusual because of their nature, size or incidents (other than those disclosed in the report)
- Change in estimates
- Dividends paid separately for ordinary shares and other shares
- Changes in the composition of the enterprise during the interim period including business combination, disposal of subsidiaries and long-term investments, restructurings and discontinuing operations.

SCHEDULE OF AGING OF LOANS RECEIVABLES\* (PSE Requirement per Circular No. 2164-99) As of September 30, 2007 (In Thousand Pesos)

Current accounts (by maturity)	
Up to 12 months	21,910,649
over 1 year to 3 years	5,279,806
over 3 years to 5 years	11,975,321
over 5 years	10,224,295
Past due and items in litigations	10,339,620
Loans Receivables (gross)	59,729,692
Less:	
Unearned discount	(186,382)
Capitalized interest	(301,178)
Allowance for credit losses	(6,754,027)
Loans Receivables (net)	52,488,105

\* includes loans and discounts, bills purchased, customers' liability under acceptances, letters of credits and trust receipts, lease contract receivable and credit card accounts.

#### SIGNATURES

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

> PHILIPPINE NATIONAL BANK Issuer

MIER OMAR B President and Chief Executive Officer

CARMEN G. HUANG Executive Vice President & Chief Financial Officer

Date: November 8, 2007