



PNB Capital and Investment Corporation is the wholly-owned investment house subsidiary of Philippine National Bank which provides a full range of investment banking services such as loan syndications, retail bond offerings, private placement of shares, public offering of shares, securitization, and financial advisory including liability management, corporate restructuring, pre-IPO preparation, and mergers and acquisitions advisory.

PNB Capital is an active investment house in the market having led some of the major fund-raising deals in the country. We are currently looking for candidates for the positions indicated below:

DEAL ANALYST

Job Description Summary:

- With tasks of assisting senior team members in originating and executing investment banking transactions (i.e., loan syndications, bond issuances, Initial public offerings, financial advisory) in general. Tasks that may be assigned include such as but not limited to: industry research, company research, financial calculations, assistance in the review of legal documents.

Qualifications:

- Bachelor's Degree Holder in any of the following business-related courses: Management, Marketing, Economics, Management of Financial Institutions, etc.
- Good academic records, proven leadership capabilities, and involvement in extra-curricular activities
- With keen interest in finance
- Must be customer-oriented
- Fluent in both oral and written communication, and highly confident when dealing with clients
- Highly motivated and results oriented, with strong initiative and able to work independently
- Must have a decisive personality
- Applicants must have the ability to do thorough, reliable research and study of documents
- Proficient in the use of Microsoft Office applications
- Accepts fresh graduates

SALES SUPPORT ANALYST

Job Description Summary:

- Responsible for establishing and maintaining an effective document control system in the Distribution Team. He or she is also responsible in answering telephone and e-mail inquiries of internal and external clients and coordinates with external counterparts for the resolution of all client-related requests. Performs other tasks that may be assigned from time to time.

Qualifications:

- Graduate of Bachelor's/College Degree in Business Studies/Administration/Management or its equivalent
- With at least 1 year of administrative and documentation experience in the banking industry
- Highly organized, keen attention to details and can work with minimal supervision
- A team player with good oral and written communication skills
- Proficient in the use of Microsoft Office applications

Please send your resume with photo to pnbcapitalHRandAdmin@pnb.com.ph

Contact number: 85263131-40 local 4068