



SECURITIES AND EXCHANGE COMMISSION **SEC FORM 20-IS**

INFORMATION STATEMENT PURSUANT TO SECTION 20 OF THE SECURITIES REGULATION CODE

Check the appropriate box: 1.

[] Preliminary Information Statement

[x] Definitive Information Statement

Name of Registrant as specified in its charter 2.

PHILIPPINE NATIONAL BANK

3. Province, country or other jurisdiction of

incorporation or organization

Metro Manila, Philippines

4. SEC Identification Number AS096-005555

5. BIR Tax Identification Number 000-188-209-000

Address of principal office 6.

PNB Financial Center

President Diosdado Macapagal Blvd. Pasay City, Metro Manila, 1300

Registrant's telephone number, including area code 7.

(632) 834-0780

(Office of the Corporate Secretary)

8. Date of meeting

Time of meeting

Place of meeting

April 25, 2017

8:00 a.m.

Grand Ballroom, Upper Lobby

Century Park Hotel 599 Pablo Ocampo, Sr. St. Malate, City of Manila

Approximate date on which the Information Statement : March 28, 2017

is first to be sent or given to security holders

Securities registered pursuant to Sections 8 and 12 of the Code or Sections 4 and 8 of the RSA (information on number of shares and amount of debt is applicable only to corporate Registrant):

Title of Each Class

Number of Shares of Common Stock Outstanding or Amount of Debt Outstanding

COMMON SHARES

1,249,139,678

Are any or all Registrant's securities listed in a Stock Exchange?

Yes [√]

No []

If yes, disclose the name of such Stock Exchange and the class of securities listed therein

PHILIPPINE STOCK EXCHANGE/ COMMON STOCK





NOTICE OF ANNUAL STOCKHOLDERS' MEETING

Notice is hereby given that the Annual Meeting of Stockholders of the Philippine National Bank (the "Bank") will be held on April 25, 2017, Tuesday, at 8:00 a.m. at the Grand Ballroom, Upper Lobby, Century Park Hotel, 599 Pablo Ocampo, Sr. St., Malate, City of Manila.

The Agenda for the Meeting is as follows:

- 1. Call to Order
- 2. Secretary's Proof of Notice and Quorum
- Approval of the Minutes of the 2016 Annual Stockholders' Meeting held on May 31, 2016
- 4. Report of the President on the Results of Operations for the Year 2016
- 5. Approval of the 2016 Annual Report
- Ratification of All Legal Acts, Resolutions and Proceedings of the Board of Directors and Corporate Officers since the 2016 Annual Stockholders' Meeting
- 7. Election of Directors
- 8. Appointment of External Auditor
- 9. Other Matters
- 10. Adjournment

The details and rationale of each item in the Agenda are explained briefly in the attached "Annex A".

Minutes of the 2016 Annual Stockholders' Meeting, as well as the resolutions of the Board of Directors from the last stockholders' meeting held on May 31, 2016 up to the present, are available for examination during office hours at the Office of the Corporate Secretary located at the 9th Floor, PNB Financial Center, President Diosdado Macapagal Blvd., Pasay City, Metro Manila.

Only stockholders of record as of March 27, 2017 will be entitled to notice of, and to vote at, the meeting. Registration will begin at 6:00 a.m. on April 25, 2017.

If you cannot personally attend the meeting, you may designate your authorized representative by submitting a PROXY of your choice not later than 5:00 p.m. on April 20, 2017 to the Office of the Corporate Secretary at the 9th Floor, PNB Financial Center, President Diosdado Macapagal Blvd., Pasay City, Metro Manila. All proxies received will be validated by the Bank's Corporate Secretary on April 20, 2017 at 5:30 p.m. at the office of the Stock Transfer Agent, PNB Trust Banking Group, 3rd Floor, PNB Financial Center, President Diosdado Macapagal Blvd., Pasay City, Metro Manila. A sample proxy is attached for your reference.

Pasay City, March 14, 2017.

MAILA KATRINA Y. ILARDE Corporate Secretary

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SEC FORM 20-IS

DEFINITIVE INFORMATION STATEMENT PURSUANT TO SECTION 20 OF THE SECURITIES REGULATION CODE

A. GENERAL INFORMATION

Item 1. DATE, TIME AND PLACE OF MEETING OF SECURITY HOLDERS

- (a) The Annual Stockholdersø Meeting of the Philippine National Bank (hereafter õPNBö or the õBankö) will be held on April 25, 2017, Tuesday, at 8:00 a.m. at the Grand Ballroom, Upper Lobby, Century Park Hotel, 599 Pablo Ocampo, Sr. St., Malate, Manila, Philippines. The Bankøs complete address is PNB Financial Center, President Diosdado Macapagal Blvd., Pasay City, Metro Manila, Philippines.
- (b) The Definitive Information Statement, together with the Notice of Meeting, will be sent to qualified stockholders not later than March 28, 2017.

WE ARE NOT ASKING YOU FOR A PROXY AND YOU ARE NOT BEING REQUESTED TO SEND US A PROXY AT THIS TIME.

Item 2. DISSENTER'S RIGHT OF APPRAISAL

- (a) Title X ó Section 81 of the Corporation Code of the Philippines allows a stockholder to exercise his right to dissent and demand payment of the fair value of his shares in certain instances, to wit: (1) in case an amendment to the Articles of Incorporation will change or restrict the rights of such stockholder or class of shares, or authorize preferences in any respect superior to those of outstanding shares of any class or otherwise extend or shorten the term of the company; (2) in case of the sale, lease, exchange, transfer, mortgage, pledge or other disposition of all or substantially all of the company@ properties; or (3) in cases of merger or consolidation.
 - Under Section 42 of the Corporation Code, a stockholder is likewise given an appraisal right in cases where a corporation decides to invest its funds in another corporation or business.
- (b) None of the proposed corporate actions to be submitted to the stockholders for approval constitutes a ground for the exercise of the stockholder appraisal right.

Item 3. INTEREST OF CERTAIN PERSONS IN OR OPPOSITION TO MATTERS TO BE ACTED UPON

- (a) No person who has been a director of the Bank from the beginning of fiscal year 2016, or any associate of the foregoing, has any interest in any matter to be acted upon in the meeting other than election to office.
- (b) The Bank has not received any information from a director that he/she intends to oppose any matter to be acted upon in the meeting.

B. CONTROL AND COMPENSATION INFORMATION

Item 4. VOTING SECURITIES AND PRINCIPAL HOLDERS THEREOF

(a) The total number of common shares outstanding as of January 31, 2017 is 1,249,139,678 with a par value of \$\frac{P}{4}0.00\$ per share. Total foreign equity ownership is 111,348,390 common shares or 8.91%.

Pursuant to Article IV, Section 4.9 of the Bankøs By-Laws, every stockholder shall be entitled to one (1) vote for each share of common stock in his name in the books of the Bank as of March 27, 2017 (the õRecord Dateö).

With respect to the election of directors, a stockholder may vote such number of shares for as many persons as there are directors to be elected, or he may cumulate said shares and give one candidate as many votes as the number of directors to be elected, or he may distribute them on the same principle among as many candidates as he shall see fit, provided the total number of votes cast by him shall not exceed the number of shares owned by him multiplied by the number of directors to be elected.

- (b) Stockholders of record of the Bank as of the Record Date shall be entitled to notice of, and to vote at, the Annual Stockholders@Meeting.
- (c) Security Ownership of Certain Record and Beneficial Owners and Management
 - (1) Security Ownership of Certain Record and Beneficial Owners (more than 5% of any class of voting securities as of January 31, 2017)

| Name & Address of Record Owner and Relationship with Issuer | Name of Beneficial Owner and Relationship with Record Owner | Citizenship | No. of Common Shares Held | Percentage of Ownership |
|--|---|-------------|---------------------------------|----------------------------|
| All Seasons Realty Corp Makati City - 8,191,895 shares Stockholder | Majority-Owned and Controlled by LT Group, Inc. | Filipino | 747,326,928 | 59.8273308551 |
| Allmark Holdings Corporation - Quezon City ó 16,967,394 shares Stockholder | | Filipino | | |
| Caravan Holdings Corporation - Marikina City - 67,148,224 shares Stockholder | | Filipino | | |
| Donfar Management Limited - Makati City - 25,173,588 shares Stockholder | | Filipino | | |

| Name & Address of Record Owner and Relationship with Issuer | Name of Beneficial Owner and Relationship with Record Owner | Citizenship | No. of Common Shares Held | Percentage of Ownership |
|--|---|-------------|------------------------------|----------------------------|
| Dunmore Development Corporation (X-496) - Pasig City - 12,395,850 shares Stockholder | Majority-Owned and Controlled by LT Group, Inc. | Filipino | | |
| Dynaworld Holdings, Incorporated - Pasig City - 9,323,108 shares Stockholder | | Filipino | | |
| Fast Return Enterprises, Limited - Makati City - 14,865,453 shares Stockholder | | Filipino | | |
| Fil-Care Holdings, Incorporated - Quezon City - 20,836,937 shares Stockholder | | Filipino | | |
| Fragile Touch Investment Limited - Makati City - 18,581,537 shares | | Filipino | | |
| Stockholder Ivory Holdings, Inc Makati City - 16,997,821 shares | | Filipino | | |
| Stockholder Kenrock Holdings Corporation - Quezon City - | | Filipino | | |
| 21,301,405 shares Stockholder Kentwood Development Corp. | | Filipino | | |
| - Quezon City - 14,112,105 shares Stockholder | | | | |

| Name & Address of Record Owner and Relationship with Issuer | Name of Beneficial Owner and Relationship with Record Owner | Citizenship | No. of Common Shares Held | Percentage of Ownership |
|---|---|-------------|------------------------------|----------------------------|
| Key Landmark Investments, Limited - British Virgin Islands - 109,115,864 shares Stockholder | Majority-Owned and Controlled by LT Group, Inc. | Filipino | | |
| La Vida Development Corporation | | Filipino | | |
| - Quezon City - 16,052,705 shares Stockholder | | | | |
| Leadway Holdings, Incorporated - Quezon City - 53,470,262 shares | | Filipino | | |
| Stockholder | | | | |
| Mavelstone International Limited - Makati City - 24,213,463 shares | | Filipino | | |
| Stockholder | | | | |
| Merit Holdings and Equities Corp Quezon City - 14,233,686 shares | | Filipino | | |
| Stockholder | | | | |
| Multiple Star Holdings Corp Quezon City - 25,214,730 shares | | Filipino | | |
| Stockholder | | | | |
| Pioneer Holdings Equities, Inc Pasig City - 28,044,239 shares | | Filipino | | |
| Stockholder | | | | |
| Profound Holdings, Inc Marikina City - 14,935,099 shares | | Filipino | | |
| Stockholder | | | | |

| Name of Beneficial Owner and Relationship with Record Owner | Citizenship | No. of Common Shares Held | Percentage of Ownership |
|---|---|--|--|
| Majority-Owned and Controlled by LT Group, Inc. | Filipino | | |
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| | Filipino | | |
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| The Hongkong & Shanghai Banking Corp. Ltd. | Filipino | 63,085,353 | 5.0503041502 |
| | Beneficial Owner and Relationship with Record Owner Majority-Owned and Controlled by LT Group, Inc. The Hongkong & Shanghai Banking Corp. | Beneficial Owner and Relationship with Record Owner Majority-Owned and Controlled by LT Group, Inc. Filipino Filipino Filipino Filipino Filipino Filipino Filipino Filipino | Beneficial Owner and Relationship with Record Owner Majority-Owned and Controlled by LT Group, Inc. Filipino Filipino Filipino Filipino Filipino Filipino Filipino Filipino Filipino Filipino |

The right to vote or direct the voting of the Bankøs shares held by the foregoing stockholders is lodged in their respective Boards of Directors. The Bank expects to receive the proxy to vote the shares held by the foregoing stockholders on or before April 20, 2017.

(2) Security Ownership of Management (Individual Directors and Executive Officers as of January 31, 2017)

| Name of Beneficial Owner | Amount of Common Shares and Nature of Beneficial Ownership | Citizenship | Percentage of Ownership |
|--|--|-------------------|----------------------------|
| Florencia G. Tarriela Chairperson Independent Director | 2 shares \$\frac{1}{2}80.00 (R) | Filipino | 0.0000001601 |
| Felix Enrico R. Alfiler Vice Chairman Independent Director | 10,215 shares P 408,600.00 (R) | Filipino | 0.0008177628 |
| Florido P. Casuela Director | 133 shares ₱5,320.00 (R) | Filipino | 0.0000106473 |
| Leonilo G. Coronel Director | 1 share P 40.00 (R) | Filipino | 0.0000000801 |
| Edgar A. Cua Independent Director | 100 shares ₽4,000.00 (R) | Filipino | 0.0000080055 |
| Reynaldo A. Maclang Director | 155 shares P 6,200.00 (R) | Filipino | 0.0000124085 |
| Estelito P. Mendoza Director | 1,150 shares ₱46,000.00 (R) | Filipino | 0.0000920634 |
| Christopher J. Nelson Director | 100 shares ₱4,000.00 (R) | British | 0.0000080055 |
| Federico C. Pascual Independent Director | 39 shares ₱1,560.00 (R) | Filipino | 0.0000031221 |
| Cecilio K. Pedro Independent Director | 5,000 shares ₽200,000.00 (R) | Filipino | 0.0004002755 |
| Washington Z. SyCip Director | 39,111 shares ₱1,564,440.00 (R) | Filipino-American | 0.0031310350 |
| Carmen K. Tan Director | 5,000 shares ₱200,000.00 (R) | Filipino | 0.0004002755 |
| Lucio C. Tan Director | 14,843,119 shares P 593,724,760.00 (R) | Filipino | 1.1882673540 |

| Name of Beneficial Owner | Amount of Common Shares and Nature of Beneficial Ownership | Citizenship | Percentage of Ownership |
|---|--|-------------|----------------------------|
| Lucio K. Tan, Jr. Director | 2,300 shares ₱92,000.00 (R) | Filipino | 0.0001841267 |
| Michael G. Tan Director | 250 shares ₱10,000.00 (R) | Filipino | 0.0000200138 |
| Subtotal | 14,906,675 shares P 596,267,000.00 (R) | | 1.1933553359 |
| All Executive Officers & Directors as a Group | 14,926,564 shares ₱597,062,560.00 (R) | | 1.1949475517 |

(3) Voting Trust Holders of 5% or More

There are no voting trust holders of 5% or more of the Bankøs shares.

(4) Changes in Control

There has been no change in control of the Bank in the fiscal year 2016.

Item 5. DIRECTORS AND EXECUTIVE OFFICERS

(a) Directors and Executive Officers

On May 31, 2016, the Bank reported to the Bangko Sentral ng Pilipinas (BSP) the election of fifteen (15) members of the Board of Directors at the 2016 Annual Stockholdersø Meeting. Ms. Florencia G. Tarriela, Mr. Felix Enrico R. Alfiler, Mr. Federico C. Pascual and Mr. Cecilio K. Pedro were reelected as independent directors.

As defined in Section 38.2 of the 2015 Implementing Rules and Regulations of the Securities and Regulation Code (Republic Act No. 8799) (IRR of the SRC), an independent director means a person who, apart from his fees and shareholdings, is independent of Management and free from any business or other relationship which could or could reasonably be perceived to materially interfere with his exercise of independent judgment in carrying out his responsibilities as a director in any covered company.

The re-election of the following directors of PNB for the year 2016-2017 was exempted from confirmation by the Monetary Board (MB) of the BSP as provided in Subsection X141.4 of the Manual of Regulations for Banks (MORB) and pursuant to BSP Circular No. 758 dated May 11, 2012:

Florencia G. Tarriela Felix Enrico R. Alfiler Florido P. Casuela Leonilo G. Coronel Federico C. Pascual Cecilio K. Pedro Washington Z. Sycip Lucio C. Tan Reynaldo A. Maclang Estelito P. Mendoza Christopher J. Nelson Lucio K. Tan, Jr. Michael G. Tan

The election of Mr. Edgar A. Cua and Ms. Carmen K. Tan as Independent Director and Director, respectively, was confirmed by the MB on November 11, 2016.

The Bankøs Corporate Governance Committee (acting as the Bankøs Nomination Committee) considered the shortlist of the candidates nominated to sit as members of the Board of Directors according to the prescribed qualifications and disqualifications. A total of fifteen (15) nominees were considered. On February 24, 2017, the Board of Directors confirmed the nomination of the following individuals for election to the Board of Directors for the year 2017 ó 2018, as approved and confirmed by the Corporate Governance Committee, in compliance with Subsection X141.2 of the MORB of the BSP on the qualifications of a director and in accordance with the procedures for the nomination and election of independent directors set forth in Rule 38 of the IRR of the SRC and SEC Memorandum Circular No. 19, Series of 2016, Code of Corporate Governance for Publicly-Listed Companies (öSEC MC No. 19, Series of 2016ö):

- 1. Florencia G. Tarriela
- 2. Felix Enrico R. Alfiler
- 3. Florido P. Casuela
- 4. Leonilo G. Coronel
- 5. Edgar A. Cua
- 6. Reynaldo A. Maclang
- 7. Estelito P. Mendoza
- 8. Christopher J. Nelson
- 9. Federico C. Pascual
- 10. Cecilio K. Pedro
- 11. Washington Z. Sycip
- 12. Carmen K. Tan
- 13. Lucio C. Tan
- 14. Lucio K. Tan, Jr.
- 15. Michael G. Tan

(Please refer to pages 11 to 27 of this Information Statement for the profiles of the nominees and incumbent directors.)

Mr. Felix Enrico R. Alfiler, Mr. Edgar A. Cua, Mr. Federico C. Pascual, Mr. Cecilio K. Pedro, and Ms. Florencia G. Tarriela were nominated as independent directors. After due evaluation by the Corporate Governance Committee, it certified that said nominees are duly qualified in accordance with Subsection X141.2 of the MORB and Rule 38 of the IRR of the SRC. All of the nominees for independent director were nominated by Mr. Reynaldo A. Maclang to comply with the requirement on independent directors. Said nominees are not related to Mr. Maclang.

All nominations are compliant with SEC MC No. 19, Series of 2016 on the term limits of independent directors. The Certificate of Qualification of the independent directors pursuant to the SEC Notice to All Independent Directors on the Certificate of Qualification dated October 20, 2006 will be submitted by the Bank to the SEC within thirty (30) days after the election of the independent directors.

Profile of Directors and Executive Officers together with their Business Experience covering at least the Past Five (5) Years

| Name | FLORENCIA G. TARRIELA | | |
|---|---|--|--|
| Age | 70 | | |
| Nationality | Filipino | | |
| Education | * Bachelor of Science in Business Administration degree, Major in Economics, University of the Philippines * Masters in Economics degree from the University of California, Los Angeles, where she topped the Masters Comprehensive Examination | | |
| Current Position in the Bank | * Chairman of the Board/Independent Director | | |
| Date of First Appointment | * May 29, 2001 (as Director) * May 24, 2005 (as Chairman of the Board) * May 30, 2006 (as Independent Director) | | |
| Directorship in Other Listed Companies | * Independent Director of LT Group, Inc. | | |
| Other Current Positions | * Chairman/Independent Director of PNB Capital and Investment Corporation, PNB-IBJL Leasing and Finance Corporation, and PNB-IBJL Equipment Rentals Corporation * Independent Director of PNB International Investments Corp. * Columnist for õBusiness Optionsö of the Manila Bulletin and õFINEX Folioö of Business World * Director/Vice President of Tarriela Management Company and Director/Vice President/Assistant Treasurer of Gozon Development Corporation * Life Sustaining Member of the Bankers Institute of the Philippines and FINEX, where she is also a Director * Trustee of TSPI Development Corporation, TSPI MBA, and Foundation for Filipino Entrepreneurship, Inc. * Co-author of several inspirational books - õCoincidence or Miracle? Books I, II, III (õBlessings in Disguiseö), IV (õAgainst All Oddsö), and V (õBeyond All Barriersö), and gardening books - õOops-Donøt Throw Those Weeds Away!ö and õThe Secret is in the Soilö * Environmentalist and practices natural ways of gardening | | |
| Other Previous Positions | * Independent Director of PNB Life Insurance, Inc. * Undersecretary of Finance * Alternate Monetary Board Member of the BSP, Land Bank of the Philippines and the Philippine Deposit Insurance Corporation * Deputy Country Head, Managing Partner and the first Filipina Vice President of Citibank N. A. * President, Bank Administration Institute of the Philippines | | |
| Awards/Citations | * 2014 Most Outstanding Citibank Philippines Alumni awardee for community involvement | | |

Name FELIX ENRICO R. ALFILER

Age 67

Nationality Filipino

Education * Bachelor of Science and Masters in Statistics from the University

of the Philippines

Current Position in the Bank

* Vice Chairman/Independent Director

Date of First Appointment * January 1, 2012

Directorship in Other Listed Companies

* None

Other Current Positions

- * Chairman/Independent Director of PNB General Insurers Co., Inc. and PNB RCI Holdings Co., Ltd.
- * Independent Director of PNB Savings Bank and PNB International Investments Corp.

Other Previous Positions

- Independent Director of PNB-IBJL Leasing and Finance Corporation
- * Senior Advisor to the World Bank Group Executive Board in Washington, D.C.
- * Special Assistant to the Philippine Secretary of Finance for International Operations and Privatization
- * Director of the BSP
- * Assistant to the Governor of the Central Bank of the Philippines
- * Senior Advisor to the Executive Director at the International Monetary Fund
- * Associate Director at the Central Bank
- * Head of the Technical Group of the CB Open Market Committee
- * Monetary Policy Expert in the Economics Sub-Committee of the 1985-1986 Philippine Debt Negotiating Team which negotiated with over 400 private international creditors for the rescheduling of the Philippinesømedium- and long-term foreign debts
- * Advisor at Lazaro Bernardo Tiu and Associates, Inc.
- * President of Pilgrims (Asia Pacific) Advisors, Ltd.
- * President of the Cement Manufacturers Association of the Philippines (CeMAP)
- * Board Member of the Federation of Philippine Industries (FPI)
- * Vice President of the Philippine Product Safety and Quality Foundation, Inc.
- * Convenor for Fair Trade Alliance.

Nationality Filipino Education Bachelor of Science in Business Administration, Major in Accounting from the University of the Philippines Masters in Business Administration from the University of the Philippines Advanced Management Program for Overseas Bankers from the Philadelphia National Bank in conjunction with Wharton School of the University of Pennsylvania Government Civil Certified Public Accountant, Economist, Commercial Attaché Service Eligibilities Current Position in the Director Bank Date of First May 30, 2006 Appointment Directorship in Other None Listed Companies Other Current Chairman of PNB Securities, Inc. Positions Director of PNB Savings Bank, PNB International Investments Corporation, PNB RCI Holdings Co., Ltd., and Surigao Micro Credit Corporation Senior Adviser of the Bank of Makati, Inc. Other Previous Director of PNB Life Insurance, Inc. Positions President of Maybank Philippines, Inc., Land Bank of the Philippines, and Surigao Micro Credit Corporation Vice-Chairman of Land Bank of the Philippines and Maybank Philippines, Inc. Director, Meralco Trustee of Land Bank of the Philippines Countryside Development Foundation, Inc. Director of Sagittarius Mines, Inc. Senior Adviser in the BSP Senior Executive Vice President of United Overseas Bank (Westmont Bank) Executive Vice President of PDCP (Producers Bank) Senior Vice President of Philippine National Bank Special Assistant to the Chairman of the National Power Corporation First Vice President of Bank of Commerce Vice President of Metropolitan Bank & Trust Co. Staff Officer, BSP Audit Staff of Joaquin Cunanan, CPAs Awards/Citations One of the ten (10) awardees of the 2001 Distinguished Alumni Award of the UP College of Business Administration Most Outstanding Surigaonon in the field of Banking and Finance, awarded by the Rotary Club ó Surigao Chapter

FLORIDO P. CASUELA

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Name

Age

LEONILO G. CORONEL Name 70 Age Nationality Filipino Education Bachelor of Arts degree, Major in Economics from the Ateneo de Manila University Advance Management Program of the University of Hawaii Current Position in the Director Bank Date of First May 28, 2013 Appointment Directorship in Other Independent Director of Megawide Construction Corporation Listed Companies Other Current Independent Director of DBP-Daiwa Capital Markets Phil. Positions Director of Software Ventures International Other Previous Chairman of PNB-IBJL Leasing and Finance Corporation and Positions PNB-IBJL Equipment Rentals Corporation Executive Director of the Bankers Association of the Philippines and RBB Micro Finance Foundation Director/Treasurer of Philippine Depository and Trust Corporation Director of the Philippine Clearing House Corporation, the Philippine Dealing System and the Capital Markets Development Council Managing Director of BAP-Credit Bureau President of Cebu Bankers Association Consultant of Land Bank of the Philippines, Arthur Young, U.S. Aid, Bankers Association of the Philippines and Economic

Development Corporation

various positions.

Awards/Citations

* Fellow of the Australian Institute of Company Directors in 2002

Worked with Citibank, Manila for twenty (20) years, occupying

EDGAR A. CUA Name 61 Age Nationality Filipino Education Bachelor of Arts in Economics degree (Honors Program) from the Ateneo de Manila University Masters of Arts in Economics degree from the University of Southern California Masters of Planning Urban and Regional Environment degree from the University of Southern California Advanced Chinese from the Beijing Language and Culture University Sustainable Development Training Program, Cambridge University Current Position in Independent Director the Bank Date of First May 31, 2016 Appointment Directorship in Other * None Listed Companies Other Current Independent Director of PNB Capital and Investment Corporation Director of Davao Unicar Corporation Positions **Previous Positions** Held various managerial and staff positions at the Asian Development Bank (ADB) during a 30-year professional career. Retired in 2015 as Senior Advisor, East Asia Department of the Asian Development Bank (ADB), based in ADB's Resident Mission in Beijing, People's Republic of China (PRC). Other managerial positions in ADB included Deputy Director General, East Asia Department, Country Director, ADB Resident Mission in Indonesia

Staff Consultant, SGV & Co.

and Deputy Country Director, ADB Resident Mission in PRC.

Name REYNALDO A. MACLANG

Age 78

Nationality Filipino

Education * Bachelor of Laws from the Ateneo de Manila University

Current Position in the Bank

* President of the Bank

Directorship in Other Listed Companies

* None

Other Current Positions

- * Chairman of PNB (Europe) Plc.
- * Director of Allied Leasing & Finance Corporation, PNB Global Remittance and Financial Co., HK, Ltd., Bulawan Mining Corporation, PNB Management & Development Corporation and PNB Forex, Inc.
- * Director of the Bankers Association of the Philippines, Asian Bankers Association, LGU Guarantee Corporation and Bancnet, Inc., where he is also a Treasurer

Other Previous Positions

- * Director of PNB Savings Bank
- * President of Allied Savings Bank from 1986 to 2001
- * President of Allied Banking Corporation (ABC) from 2001 to 2009
- * Director of ABC, PNB Life Insurance, Inc., PNB Italy SpA, PNB International Investments Corporation, PNB Holdings Corporation, PNB Securities, Inc., PNB Forex, Inc., and Eton Properties Philippines, Inc.

Name ESTELITO P. MENDOZA

Age 87

Nationality Filipino

Education * Bachelor of Laws (cum laude) from the University of the

Philippines

* Master of Laws from Harvard University

Current Position in the

Bank

Director

Date of First Appointment * January 1, 2009

Directorship in Other Listed Companies

* Director of San Miguel Corporation and Petron Corporation

Other Current Positions * Chairman of Prestige Travel, Inc.

* Director of Philippine Airlines, Inc.

* Practicing lawyer for more than sixty (60) years

Other Previous Positions

* Professorial Lecturer of law at the University of the Philippines

* Undersecretary of Justice, Solicitor General and Minister of Justice

* Member of the Batasang Pambansa and Provincial Governor of Pambanga

* Chairman of the Sixth (Legal) Committee, 31st Session of the UN General Assembly and the Special Committee on the Charter of the United Nations and the Strengthening of the Role of the Organization.

Awards/Citations

- * Doctor of Laws degree (honoris causa) by Central Colleges of the Philippines, Hanyang University (Seoul, Korea), University of Manila, Angeles University Foundation and the University of the East
- * Doctor of Humane Letters degree by the Misamis University
- Recipient of a Presidential Medal of Merit as Special Counsel on Marine and Ocean Concerns
- University of the Philippines Alumni Association
 ø
 öProfessional Award in Lawö and 2013
 öLifetime Distinguished
 Achievement Awardö

Name CHRISTOPHER J. NELSON

Age 57

Nationality British

Education * B

* Bachelor of Arts and Masters of Arts in History from Emmanuel College, Cambridge University, U.K.

* Diploma in Marketing from the Institute of Marketing, Cranfield, U.K.

Current Position in the Bank

* Director

Date of First Appointment * March 21, 2013 (Director)
 * May 27, 2014 (Board Advisor)
 * May 26, 2015 (Director)

Directorship in Other Listed Companies

* None

Other Current Positions

- * Chairman of Lux Et Sal Corporation
- * Director of the Philippine Band of Mercy, the Federation of Philippine Industries, Bellagio 3 Condominium Association, Inc. and Greenlands Community
- * Vice President/Member of the Board of Trustees of the American Chamber Foundation Philippines, Inc. and British Chamber of Commerce of the Philippines, where he is also the Executive Chairman
- Member of the Society of Fellows of the Institute of Corporate Directors

Other Previous Positions

- * Director of PNB Holdings Corporation
- * Trustee of Tan Yan Kee Foundation
- * Director of the American Chamber of Commerce of the Philippines, Inc.
- * President of Philip Morris Philippines Manufacturing, Inc., a position he held for 10 years
- * Various management positions with Philip Morris International for 25 years including Area Director for Saudi Arabia, Kuwait, Gulf Cooperation Council, Yemen, and Horn of Africa

Name FEDERICO C. PASCUAL

Age 74

Nationality Filipino

Education * Bachelor of Arts, Ateneo de Manila University

* Bachelor of Laws (Member, Law Honors Society), University of the Philippines

* Master of Laws, Columbia University

Current Position in the Bank

Independent Director

Date of First Appointment * May 27, 2014

Directorship in Other Listed Companies

* None

Other Current Positions

- * Independent Director of Allianz PNB Life Insurance, Inc., PNB-IBJL Leasing and Finance Corporation, PNB International Investments Corporation and PNB Holdings Corporation
- * President/Director of Tala Properties, Inc. and Woldingham Realty, Inc.
- * Chairman of San Antonio Resources Incorporated
- * Director of Global Energy Growth System and Apo Reef World
- * Proprietor of Green Grower Farm
- * Partner of the University of Nueva Caceres Bataan Branch

Other Previous Positions

- * Chairman/Independent Director of PNB General Insurers Co., Inc.
- * President and General Manager of Government Service Insurance System
- President and CEO of Allied Banking Corporation and PNOC Alternative Fuels Corporation
- * Various positions with PNB for twenty (20) years in various positions, including Acting President, CEO and Vice Chairman
- * President and Director of Philippine Chamber of Commerce and Industry
- * Chairman of National Reinsurance Corporation
- * Co-Chairman of the Industry Development Council of the Department of Trade and Industry
- * Treasurer of BAP-Credit Guarantee
- * Director of San Miguel Corporation, Philippine Stock Exchange, Manila Hotel Corporation, Cultural Center of the Philippines, CITEM, Bankers Association of the Philippines, Philippine National Construction Corporation, Allied Cap Resources HK, Oceanic Bank SF, USA, AIDSISA Sugar Mill, PDCP Bank, Equitable PCIB, Bankard, Philippine International Trading Corporation, Philippine National Oil Corporation and Certified Data Centre Professional

Name CECILIO K. PEDRO

Age 63

Nationality Filipino

Education * Bachelor of Science in Business Management from the Ateneo de

Manila University
Honorary Doctorate of Philosophy in Technological Management

from the Technological University of the Philippines

Current Position in the

Bank

Independent Director

Date of First Appointment * February 28, 2014

Directorship in Other Listed Companies

None

Other Current Positions

- * Independent Director of PNB Savings Bank
- * Chief Executive Officer (CEO)/President of Lamoiyan Corporation
- Chairman and CEO of Pneumatic Equipment Corporation and Action Container, Inc.
- * Director of CATS Motors, Manila Doctors Hospital and Philippine Business for Social Progress
- * Chairman of the Deaf Evangelistic Alliance Foundation, Inc.
- * Vice President of the Federation of Filipino-Chinese Chambers of Commerce and Industry, Inc.
- * Chairman of Asian Theological Seminary

Other Previous Positions

- * CEO/President of Aluminum Container, Inc.
- * Director of DBS Philippines, Inc. (formerly Bank of Southeast Asia, Inc.)

Awards/Citations

- * Recipient of the Ten Outstanding Young Men in the field of Business Entrepreneurship, Aurelio Periquet Award on Business Leadership, Ateneo Sports Hall of Fame, CEO Excel Award, Ozanam Award for Service, Entrepreneur of the Year for Social Responsibility, Ten Outstanding Manileños, and PLDT SME Nation and Go Negosyoøs Grand MVP Bossing Award
- * Recognized by the House of Representatives for his Exemplary Accomplishment in the Promotion of the Welfare of the Deaf Community on October 16, 2012

Name WASHINGTON Z. SYCIP

Age 95

Nationality Filipino-American

Education * Bachelor of Science in Commerce from the University of Sto.

* Masters in Commerce from the University of Sto. Tomas and Columbia University

Current Position in the Bank

* Director

Date of First Appointment * December 8, 1999

Directorship in Other Listed Companies

- * Chairman of Cityland Development Corporation
- * Independent Director of Belle Corporation, First Philippine Holdings Corporation, Lopez Holdings Corporation, and Metro Pacific Investments Corporation
- * Director of LT Group, Inc. and MacroAsia Corporation

Other Current Positions

- * Founder of SGV Group
- * One of the founders and Chairman Emeritus of the Asian Institute of Management
- * Member of the Board of Overseers of the Graduate School of Business at Columbia University
- * Honorary Chairman of the Euro-Asia Centre of INSEAD in Fontainebleau, France
- * Honorary Life Trustee of The Asia Society
- Member of the Board of Directors of a number of other major corporations in the Philippines and other parts of the world

Other Previous Positions

- * President of the International Federation of Accountants
- * Member of the International Advisory Board of the Council on Foreign Relations
- * Vice Chairman of the Board of Trustees of The Conference Board
- * Chairman of the Asia Pacific Advisory Committee of the New York Stock Exchange
- * Served in the international Boards of the American International Group, AT&T, Australia & New Zealand Bank, Caterpillar, Chase Manhattan Bank, Owens-Illinois, Pacific Dunlop and United Technologies Corporation, among others.
- * Board of Trustees of the Ramon Magsaysay Award Foundation and Eisenhower Exchange Fellowship

Awards/Citations

- Most Outstanding Professional in the field of Accountancy given by the Professional Regulation Commission on June 2015
- * Arangkada Lifetime Achievement Award conferred by the Joint Foreign Chambers of the Philippines on March 3, 2015
- * Lifetime Achievement Award given by Asia Society, New York on November 8, 2012
- * Ramon V. del Rosario Award for Nation Building conferred by Junior Chamber of International Philippines Manila and the Asian Institute of Management & Ramon V. del Rosario, Sr. Center for Corporate Social Responsibility on May 2012

- * Order of Lakandula, Rank of Grand Cross, conferred by Philippine President Benigno S. Aquino, III on June 30, 2011
- * Lifetime Achievement Award given by Columbia Business School
- * Ramon Magsaysay Award for International Understanding
- * Management Man of the Year given by the Management Association of the Philippines
- * Botwonick Prize for Ethical Practice in the Professions
- * Doctor of Laws, Honorary Degree conferred by the University of Melbourne
- * Officerøs Cross of the Order of Merit given by the Federal Republic of Germany
- * Star of the Order of Merit Conferred by the Republic of Australia
- * Officer First Class of the Royal Order of the Polar Star awarded by H.M. the King of Sweden

Name CARMEN K. TAN

Age 75

Nationality Filipino

Current Position in the Bank

* Director

Date of First Appointment

* May 31, 2016

Directorship in Other Listed Companies

* Director of MacroAsia Corporation, LT Group, Inc., and PAL Holdings, Inc.

Other Current Positions

* Director: Asia Brewery, Tanduay Distillers, Inc., The Charter House, Inc., Dominium Realty and Construction Corporation, Eton City, Inc., Foremost Farms, Inc., Philippine Airlines, Inc., PAL Express, Fortune Tobacco Corporation, Himmel Industries, Inc., Lucky Travel Corporation, Manufacturing Services & Trade Corp., Progressive Farms, Inc., PMFTC, Inc., Shareholdings Inc., Sipalay Trading Corp., Trustmark Holdings Corp., Zuma Holdings and Management Corp., Tangent Holdings Corp., Cosmic Holdings Corp., Grandspan Development Corp., Basic Holdings Corp., Saturn Holdings, Inc., Paramount Land Equities, Inc., Interbev Philippines, Inc., Waterich Resources Corp., REM Development Corp., Fortune Tobacco International Corp. and Buona Sorte Holdings, Inc.

Major Affiliations

- * Director of Tan Yan Kee Foundation
- * Member of Tzu Chi Foundation

Name LUCIO C. TAN

Age 82

Nationality Filipino

Education

- * Bachelor of Science in Chemical Engineering degree from Far Eastern University and later from the University of Sto. Tomas
- * Doctor of Philosophy, Major in Commerce, from University of Sto.

Current Position in the Bank

* Director

Date of First Appointment

* December 8, 1999

Directorship in Other Listed Companies

- * Chairman and CEO: LT Group, Inc., PAL Holdings, Inc., and MacroAsia Corporation
- Other Current Positions
- * Chairman and CEO of Philippine Airlines, Inc. and University of the East
- * Chairman/President: Tangent Holdings Corporation and Lucky Travel Corporation
- * Chairman: Air Philippines Corporation, Eton Properties Philippines, Inc., Eton City, Inc. Belton Communities, Inc., Asia Brewery, Inc., Tanduay Distillers, Inc., Tanduay Brands International, Inc., Asian Alcohol Corporation, Absolut Distillers, Inc., The Charter House, Inc., PMFTC, Inc., Fortune Tobacco Corporation, PNB Holdings Corporation, PNB Savings Bank, Allianz PNB Life Insurance, Inc., Alliedbankers Insurance Corporation, Allied Commercial Bank, Allied Banking Corporation (HK) Ltd., Manufacturing Services & Trade Corp., Foremost Farms, Inc., Dominium Realty & Construction Corp., Shareholdings, Inc., REM Development Corporation, Sipalay Trading Corp., and Progressive Farms, Inc.
- President: Basic Holdings Corporation, Himmel Industries, Inc., and Grandspan Development Corporation
- * Chairman Emeritus of the Federation of Filipino-Chinese Chambers of Commerce and Industry, Inc.
- * Founder and Vice Chairman of the Foundation for Upgrading the Standard of Education, Inc.
- * Founded the Tan Yan Kee Foundation, Inc., of which he is the Chairman and President

Other Previous Positions * Chairman: Allied Banking Corporation

Awards/Citations

- * Honorary degrees from various universities
- * Lifetime Achievement Awardee by the Dr. Jose P. Rizal Awards for Excellence
- * Adopted to the Ancient Order of the Chamorri and designated Ambassador-at-Large of the U.S. Island-territory of Guam
- * Diploma of Merit by the Socialist Republic of Vietnam
- * Outstanding Manilan for the year 2000
- * UST Medal of Excellence in 1999
- * Most Distinguished Bicolano Business Icon in 2005
- * 2003 Most Outstanding Member Award by the Philippine

- Chamber of Commerce and Industry (PCCI)
- Award of Distinction by the Cebu Chamber of Commerce and Industry
- Award for Exemplary Civilian Service of the Philippine Medical Association
- Honorary Mayor and Adopted Son of Bacolod City; Adopted Son
- of Cauayan City, Isabela and Entrepreneurial Son of Zamboanga Distinguished Fellow during the 25th Conference of the ASEAN Federation of Engineering Association
- 2008 Achievement Award for service to the chemistry profession during the 10th Eurasia Conference on Chemical Sciences

Name LUCIO K. TAN, JR.

Age 50

Nationality Filipino

Education

- * Bachelor of Science degree in Civil Engineering (Minors in classical Chinese Mandarin and Mathematics), University of California Davis, U.S.A.
- * Executive Masters in Business Administration, Hong Kong University of Science and Technology (Business School) and J.L. Kellogg School of Management of Northwestern University, Hong Kong
- * Courses in Basic and Intermediate Japanese Language, Languages International, Makati and Asia Center for Foreign Languages, Ortigas

Current Position in the Bank

Director

Date of First Appointment * September 28, 2007

Directorship in Other Listed Companies

- * Director of MacroAsia Corporation, LT Group, Inc., PAL Holdings, Inc. and Victorias Milling Company, Inc.
- Other Current Positions
- President/Director of Tanduay Distillers, Inc. and Eton Properties Philippines, Inc.
- * Director of Bulawan Mining Corporation, PNB Capital and Investment Corporation, PNB Forex, Inc., PNB Management and Development Corporation, PNB Savings Bank, Allied Commercial Bank, Allied Leasing and Finance Corporation, PNB Global Remittance and Financial Company (HK) Ltd., and Allied Banking Corporation (HK) Limited
- * Director of PMFTC, Inc., Philippine Airlines, Inc., Air Philippines Corporation, Allied Bankers Insurance Corporation, Foremost Farms, Inc., Manufacturing Services & Trade Corp., Grandspan Development Corporation, Absolut Distillers, Inc., Asia Brewery, Inc., Eton City, Inc., Asian Alcohol Corporation, Lucky Travel Corporation, Progressive Farms, Inc., Tanduay Brands International, Inc., The Charter House, Incorporated, Himmel Industries, Incorporated
- * EVP and Director of Fortune Tobacco Corporation

Other Previous Positions

- * President and Chief Executive Officer of MacroAsia Corporation
- * Director of Tanduay Distillers, Inc.
- * Executive Vice President of Fortune Tobacco Corporation

Name MICHAEL G. TAN

Age 50

Nationality Filipino

Education * Bachelor of Applied Science in Civil Engineering, Major in Structural Engineering, from the University of British Columbia,

Canada

Current Position in the

* Director

Bank

February 9, 2013

Directorship in Other Listed Companies

Director and President of LT Group, Inc.

* Director of PAL Holdings, Inc. and Victorias Milling Company,

Other Current Positions

Date of First

Appointment

- * Chairman of PNB Management and Development Corporation
- * Director of PNB Forex, Inc., Bulawan Mining Corporation, PNB Savings Bank, Allied Commercial Bank, PNB Global Remittance and Financial Company (HK) Ltd. and Allied Banking Corp. (Hong Kong) Limited
- * Chief Operating Officer of Asia Brewery, Inc.
- * Director of the following companies: Philippine Airlines Foundation, Inc., Air Philippines Corp., Philippine Airlines, Inc., Absolut Distillers, Inc., Eton Properties Phils., Inc., Grandway Konstruct, Inc., Shareholdings, Inc., Lucky Travel Corporation, Eton City, Inc., Abacus Distribution Systems Philippines, Inc., PMFTC, Inc., Tangent Holdings Corporation, and Alliedbankers Insurance Corporation

Other Previous Positions

- * Chairman of PNB Holdings Corporation
- * Director of Allied Banking Corporation (ABC) from January 30, 2008 until the ABC merger with PNB on February 9, 2013

MAILA KATRINA Y. ILARDE Name 33 Age Nationality Filipino Education Bachelor of Science in Legal Management, De La Salle University Juris Doctor, Ateneo de Manila University School of Law Current Position in the Corporate Secretary Bank Date of First June 29, 2015 Appointment Directorship in Other None Listed Companies Other Current Position Corporate Secretary of PNB Capital and Investment Corporation and PNB Securities, Inc. Other Previous Senior Associate, Roxas De Los Reyes Laurel Rosario & Positions Leagogo Assistant Corporate Secretary, Ionics, Inc. Assistant Corporate Secretary, Ionics EMS, Inc. **RUTH PAMELA E. TANGHAL** Name 48 Age Nationality Filipino Education Bachelor of Science in Mathematics, Notre Dame University Bachelor of Laws (Notre Dame University) Current Position in the Assistant Corporate Secretary Bank Date of First June 29, 2015 Appointment Directorship in Other None Listed Companies Other Current Corporate Secretary of Bulawan Mining Corporation, PNB Positions Management and Development Corporation (MADECOR), and PNB Holdings Corporation Director of E.C. Tanghal & Co., Inc. and Palm Tree Bank, Inc. Other Previous Documentation Lawyer, PNB Legal Group Positions Director/Corporate Secretary, Rural Bank of Cotabato, Inc.

Director, Rural Bankers Association of the Philippines, Inc.

Board of Advisors:

Name JOSEPH T. CHUA Age Nationality Filipino Education Bachelor of Arts in Economics and Bachelor of Science in Business Management from the De La Salle University Masters in International Finance from the University of Southern California Current Position in the **Board Advisor** Bank Date of First May 26, 2015 Appointment Directorship in Other None Listed Companies **Current Positions** Chairman of Watergy Business Solutions, Inc. Chairman of Cavite Business Resources, Inc. Chairman of J.F. Rubber Philippines President of Goodwind Development Corporation President of MacroAsia Mining Corporation President of MacroAsia Corporation Director of PNB General Insurers Co., Inc. Director of Bulawan Mining Corporation Director of PNB Management and Development Corp. Director of Philippine Airlines Director of Eton Properties Philippines, Inc. Member of the Management Association of the Philippines, Philippine Chamber of Commerce and Industry, Chamber of Mines of the Philippines, German Philippine Chamber of Commerce and Rubber Association of the Philippines Other Previous Chairman of MacroAsia Mining Corporation Positions Director of Philippine National Bank Director/Chief Operating Officer of MacroAsia Corporation Managing Director of Goodwind Development Corporation

MANUEL T. GONZALES Name Age 79 Nationality Filipino Education Bachelor of Science in Commerce from the De La Salle University Masters of Arts in Economics from Ateneo De Manila University Current Position in the **Board Advisor** Bank Date of First October 1, 2013 Appointment Directorship in Other None

Listed Companies

Current Positions Director of PNB Securities, Inc.

> Director of PNB-IBJL Leasing and Finance Corporation Director of PNB-IBJL Equipment Rentals Corporation Director of Allied Leasing and Finance Corporation

Director of Alliedbankers Insurance Corporation

Other Previous Positions

Director of Allied Banking Corporation

Member, Management Association of the Philippines (MAP)

Member, Financial Executives of the Philippines (FINEX)

Member, European Chamber of Commerce of the Philippines (ECCP)

Member, Bankers Institute of the Philippines

WILLIAM T. LIM Name

Age 76

Filipino Nationality

Education Bachelor of Science in Chemistry from Adamson University

Current Position in the

Bank

Board Advisor

Date of First

Appointment

January 25, 2013

Directorship in Other Listed Companies

None

Current Positions

Director of PNB Holdings Corporation

Previous Positions

- Director of PNB Life Insurance, Inc.
- Consultant of Allied Banking Corporation
- Director of Corporate Apparel, Inc.
- Director of Concept Clothing
- Director of Freeman Management and Development Corporation
- President of Jas Lordan, Inc.
- Worked with Equitable Banking Corporation for 30 years, occupying various positions, including as VP & Head of the Foreign Department

Name HARRY C. TAN

Age 70

Nationality Filipino

Education * Bachelor of Science in Chemical Engineering, Mapua Institute

of Technology

Current Position in the

Bank

Board Advisor

Date of First Appointment * May 31, 2016

Directorship in Other Listed Companies

Director of LT Group, Inc.

Other Current Positions

- * Chairman of Bulawan Mining Corporation, PNB Management Development Corporation, and PNB Global Remittance and Financial Company (HK) Limited
- * Director of PNB Savings Bank
- * Chairman for the Tobacco Board of Fortune Tobacco Corporation
- President of Landcom Realty Corporation and Century Park Hotel
- * Vice Chairman of Lucky Travel Corporation, Eton Properties Philippines, Inc., Belton Communities, Inc., and Eton City, Inc.
- * Managing Director/Vice Chairman of The Charter House Inc.
- * Director of various private firms which include Asia Brewery, Inc., Dominium Realty and Construction Corporation, Progressive Farms, Inc., Shareholdings Inc., Himmel Industries, Inc., Basic Holdings Corporation, Asian Alcohol Corporation, Pan Asia Securities Inc., Tanduay Distillers, Inc., Manufacturing Services and Trade Corporation, Foremost Farms, Inc., Grandspan Development Corporation, Absolut Distillers, Inc., MacroAsia Corporation, Tanduay Brands International Inc., Allied Bankers Insurance Corp., Allied Banking Corporation (Hong Kong) Limited, PMFTC, Inc., and Allied Commercial Bank

Other Previous Positions

- * Director of Philippine National Bank
- * Director of Allied Banking Corporation
- * Director of Philippine Airlines
- * Director of MacroAsia Corporation

The following constitute the Bank's Corporate Governance Committee for the year 2016-2017:

Florencia G. Tarriela*

Reynaldo A. Maclang

Felix Enrico R. Alfiler*

Federico C. Pascual*

Cecilio K. Pedro*

* Independent Director

Chairman

Member

Member

Member

Member

The following constitute the Bank's Board Audit and Compliance Committee for the year 2016-2017:

Edgar A. Cua* - Chairman
Felix Enrico R. Alfiler* - Member
Florencia G. Tarriela* - Member

The following are the Executive Officers of the Bank:

REYNALDO A. MACLANG

(Please refer to page 16 of this Information Statement)

CENON C. AUDENCIAL, JR., 58, Filipino, Executive Vice President, is the Head of the Institutional Banking Sector. Before joining the Bank in 2009, he headed the Institutional and Corporate Bank of ANZ, prior to which he was a Senior Relationship Manager of Corporate Banking and Unit Head of Global Relationship Banking for Citibank N.A. He previously served as a Vice President and Unit Head of Standard Chartered Bankøs Relationship Management Group, and was a Relationship Manager in Citytrust Banking Corporation. Before his 20-year stint as a Relationship Manager, he was a Credit Analyst for Saudi French Bank and AEA Development Corporation. Mr. Audencial obtained his Bachelor of Arts degree in Economics from the Ateneo de Manila University.

HORACIO E. CEBRERO III, 54, Filipino, Executive Vice President, is the Head of the Treasury Group. He obtained his Bachelor of Science degree in Commerce, Major in Marketing, from the De La Salle University. Prior to joining PNB, he was an Executive Vice President and the Treasurer of EastWest Banking Corporation. He also held the post of Senior Vice President and Deputy Treasurer of Rizal Commercial Banking Corporation, Vice President/Head of the Foreign Exchange Desk of Citibank Manila and Vice President/Chief Dealer of the Treasury Group of Asian Bank Corporation. He brings with him thirty four (34) years of experience in the banking industry starting from Loans and Credit, Branch Banking, Fixed Income Sales, Trust Banking, Foreign Exchange and Fixed Income Trading, Portfolio Management and other Treasury-related activities.

NELSON C. REYES, 53, Filipino, Executive Vice President, joined the Bank on January 1, 2015 as the Chief Financial Officer. Prior to joining the Bank, he was the Chief Financial Officer of the Hongkong and Shanghai Banking Corporation (HSBC), Ltd., Philippine Branch, a position he held since 2004. He was also a Director for HSBC Savings Bank Philippines, Inc. and HSBC Insurance Brokers Philippines, Inc. His banking career with HSBC spanned twenty eight (28) years and covered the areas of Credit Operations, Corporate Banking, Treasury Operations and Finance. He gained international banking exposure working in HSBC offices in Australia, Thailand and Hong Kong. Mr. Reyes graduated from De La Salle University with a Bachelor of Science degree in Commerce, Major in Accounting, and is a Certified Public Accountant.

BERNARDO H. TOCMO, 55, Filipino, Executive Vice-President, is the Head of Retail Banking Sector who manages the Branch Banking Group, Global Filipino Banking Group, Cards Banking Solutions Group and Pinnacle Priority Banking Division of the Bank. Mr. Tocmo obtained his Masters in Business Economics from the University of Asia and the Pacific and likewise finished the Strategic Business Economics Program of said university. He graduated with a Bachelor of Science in AgriBusiness, major in Management from the Visayas State University. He joined Philippine National Bank in October 2015. Mr. Tocmo is a seasoned banker with over three decades of work experience with the country top and mid-tier commercial banks. He started his career with United Coconut Planters Bank in 1982. He further honed his skills at Union Bank of the Philippines where he assumed key managerial positions in 1990 to 1996. He left Union Bank as a Senior Manager and

^{*} Independent Director

joined Security Bank Corporation in 1996 as Assistant Vice President until his promotion to First Vice President in 2005 as Area Business Manager. Subsequently, he joined Metropolitan Bank & Trust Company in September 2005 as Vice President and was appointed Head of National Branch Banking Sector with the rank of Executive Vice President. He was also a Director of Metrobank Card Corporation from 2012 to 2015. As Head of the Retail Banking Sector of PNB, Mr Tocmo implemented various change initiatives which led to improved performance in 2016. The Branch Banking Group registered a 14% incremental growth in deposits year-on-year, which surpassed prior years growth rate of 2.9%. Further, 92% of the 626 branches became profitable in 2016 as against 55% of the previous year. The Card Banking Solutions Group on the other hand, chalked up 16% increase in billings, a 20% increase in receivables and 20% increase in active cards. The Global Filipino Banking Group which is in charge of the remittance business of the Bank, meanwhile, stood its ground with 2016 year-end remittance volume of US\$ 5Billion and 3.3Million remittance items. Its overseas branches and offices in Los Angeles, New York, Singapore, Japan, Guam and Middle East marketing and representative offices continued to register profitable operations while Bahrain, Canada, Europe, Hongkong and North America operations were marked by profit turnaround. The Pinnacle Priority Banking Division, which was folded into RBS in February 2016, generated P1.25 Billion in fresh funds through the provision of efficient wealth management services to high net worth clients.

YOLANDA M. ALBANO, 66, Filipino, First Senior Vice President, is the Head of the Bank's Commercial Banking Group. She was previously the First Senior Vice President and Head of ABC Institutional Banking Group, comprised of the Account Management Division and the Merchant Banking Division. She joined ABC in 1977, starting off as an Account Officer at the Business Development Division and moving on as the Head of the Credit and Research Department, concurrent Head of the Corporate Affairs Department, Head of the Account Management Division, and ultimately, Head of the Institutional Banking Group. At present, she is a member of the Financial Executives Institute of the Philippines (FINEX). She is a past President of the Bank Marketing Association of the Philippines (BMAP) and the Credit Management Association of the Philippines (CMAP). She is also a past President of the College of the Holy Spirit Alumnae Foundation. Ms. Albano completed her Bachelor of Arts degree in Economics in three (3) years with a Dean's Award for Academic Excellence from the University of the Philippines.

ALICE Z. CORDERO, 60, Filipino, First Senior Vice President, was appointed the Chief Compliance Officer (CCO) of the Bank on June 16, 2010 with oversight on the Bank, including all subsidiaries, affiliates and foreign branches. She is concurrently the Corporate Governance Executive of the Bank. She obtained Bachelor of Science degree in Business Economics from the University of the Philippines. She has earned units in Masters in Business Administration at the Ateneo Graduate School of Business. Prior to joining the Bank, she was the CCO of ABC (2007-2010). She worked with Citibank N.A - Manila Branch (1988-2007) for nineteen (19) years and held various senior positions in the Consumer Banking Group, including Compliance and Control Director (1999-2005) and concurrent Regional Compliance and Control Director for Philippines and Guam (2004). Her thirty seven (37) years of banking experience include working for ABC (1979-1983; 2007-2010), First National Bank of Chicago - Manila Branch (1983-1986), Far East Bank and Trust Company (1986-1988) and Citibank N.A. - Manila Branch (1988-2007), where she held department head positions in Credit Policy, Credit & Research Management, Financial Control, Corporate Regulatory Reporting, Asset Strategy, Business Development, Risk Management and Compliance.

MIGUEL ANGEL G. GONZALEZ, 58, Filipino, First Senior Vice President, is the Chief Credit Officer and Head of the Credit Management Group. He entered the Bank in March 2010 as Senior Vice President for Commercial Banking Group. He obtained his Bachelor of Science degree in Industrial Engineering from the University of the Philippines and Masters in Business Management degree from Asian Institute of Management. He started his banking career with Citibank N.A. in 1984. He later headed the Branch Banking Group of Land Bank of the Philippines in 1989 then joined Union Bank of the Philippines in 1994 where he was Senior Vice President and head of Credit and Market Risk Group. In 2007, he became the Country Manager for Genpact Services LLC.

JOHN HOWARD D. MEDINA, 47, Filipino, First Senior Vice President, is the Head of the Operations and Technology Support Sector which is composed of the Operations Group, Information Technology Group and Credit Management Group. The Sector is responsible for

delivering end-to-end technology, credit and operating services across the Bank. Mr. Medina has a Bachelor of Science degree in Industrial Engineering from the University of the Philippines and Masters in Business Administration from the Shidler College of Business at the University of Hawaiøi at Manoa. He was an East-West Center Degree Fellow and the recipient of a full scholarship while at the University of Hawaiøi. He also attended the Handelshøjskolen I Århus (the Aarhus School of Business), Pacific Asian Management Institute and the European Summer School for Advanced Management for additional graduate studies. Prior to joining PNB in 2004, he was a pioneer in the process and technology banking practice in the nineties when he helped transform the Asian operations of one of the largest multinational banks. He subsequently established a private consulting practice in the United States, helping set up operations and technology initiatives of large financial institutions.

BENJAMIN S. OLIVA, 64, Filipino, First Senior Vice President, is the Head of the Global Filipino Banking Group (GFBG) which manages PNB@ overseas network of branches and remittance subsidiaries in Asia, Europe, the Middle East, and North America, and a Director of PNB (Europe) Plc. Mr. Oliva obtained his Bachelor of Science degree in Commerce, Major in Accounting (Cum Laude), from the De La Salle University. He started his career with FNCB Finance, Inc. where he held various junior managerial positions from 1973-1978. He moved to Jardine Manila Finance in 1978 as Vice President of the Metro Manila Auto Finance. In 1980, Mr. Oliva started his career as a banker at the State Investment Bank where he was Head of Corporate Sales Lending Division. In 1981, he moved to PCI Bank when he handled Corporate Banking. He joined Citibank N.A. in 1988, where he exhibited his expertise in sales and headed different sales divisions (Loans, Cards and Citiphone Banking). He became a Director for various divisions such as Country Asset Sales, Credit Cards Business, Business Development and Personal Loans from November 1999 to January 2006. In January 2006, he was hired by Citibank Savings, Inc. as the Director for Personal Loans and moved back to Citibank N.A. as Business Development Director in February 2007. He was rehired by Citibank Savings, Inc. as its President in December 2007. From June 2009 to July 2011, he held concurrent positions as Commercial Banking Director of Citibank N.A. and Board member of Citibank Savings, Inc. In September 2011, he has been a designate Consultant for Consumer Banking of United Coconut Planters Bank. Mr. Oliva joined PNB on September 10, 2012.

AIDA M. PADILLA, 67, Filipino, is First Senior Vice President and the Head of the Remedial Management Division. She is the chief strategist for problem and distressed accounts. A seasoned professional, she rose from the branch banking ranks at the Philippine Banking Corporation to become Vice President for Marketing of its Corporate Banking Group. She obtained her Bachelor of Science degree in Commerce, Major in Accounting, from St. Theresase College.

CARMELA LETICIA A. PAMA, 60, Filipino, First Senior Vice President, is the Bankos Chief Risk Officer (CRO). She reports to the Bankøs Board-level Risk Oversight Committee to assist in the effective oversight of the various risks faced by the Bank. A Certified Public Accountant, she obtained her Bachelor of Science in Business Administration and Accountancy from the University of the Philippines and Master in Business Administration from the Stern School of Business, New York University. She started her banking career with Citibank N.A. (Phils.) where she held various positions in the areas of Treasury Trading and Marketing, and Operations and Quality Development. She moved back to Citibank N.A. (Phils.) in 1996 to head various support units, after a brief stint with Banco Santander, Phils. to open its Philippine operations. Prior to joining PNB, she was a Consulting Services Practice Manager at Oracle Corporation (Phils.) from 1999 to 2005 with project implementation experience at the Asian Development Bank. Her stint as CRO of the Bank, since October 2006, has developed her proficiency in all facets of banking operations and has rounded off her skills in enterprise risk management. Tasked to lead and/or co-lead various new enterprise support activities, she works to institutionalize the Bankos implementation of the following (among others) ó merger with ABC, compliance to the Bankøs submission of various institutional Basel II & III reports, as well as compliance to new regulatory circulars as mandated. With more than thirty (30) years of corporate experience, she provides a well-rounded expertise in the operations, technology and risk management areas of the Bank.

EMMANUEL GERMAN V. PLAN II, 64, Filipino, First Senior Vice President, is the Head of the Enterprise Sector and concurrently Head Special Assets Management Group. He holds a Bachelor of Science degree in Commerce, Major in Accounting, from the University of Santo Tomas and took up masteral studies at the Letran College. Prior to joining the Bank, he was Senior Vice President of the

Special Assets Group of ABC. He concurrently held the position of Senior Vice President of State Investment Trust and State Properties Corporation. He also acted as Managing Director of Bear Stearns State Asia and Northeast Land Development Corporation. He has exposure in investment banking, account management, and credit and collection. He has been involved in acquired assets management and in real estate development since 1997. Mr. Plan is also into social, religious and charitable undertakings through his active involvement in different educational and religious foundations like Sambayan Educational Foundation, Inc., LSQC Scholarship Foundation, UST-EHSGAA and Magis Deo, to name a few.

MANUEL C. BAHENA, JR., 55, Filipino, Senior Vice President, is the Chief Legal Counsel of the Bank. He joined PNB in 2003 and was appointed as Head of Documentation and Research Division of the Legal Group in 2009. Before joining PNB, he was the Corporate Secretary and Vice President of the Legal Department of Multinational Investment Bancorporation. He also formerly served as Corporate Secretary and Legal Counsel of various corporations, among which are the Corporate Partnership for Management in Business, Inc.; Orioxy Investment Corporation; Philippine Islands Corporation for Tourism and Development; Cencorp (Trade, Travel and Tours), Inc.; and Central Bancorporation General Merchants, Inc. He obtained his Bachelor of Science degree in Business Administration from Lyceum of the Philippines in 1981 and his Bachelor of Laws degree from Arellano University in 1987.

SCHUBERT CAESAR C. AUSTERO, 53, Filipino, Senior Vice President, is the Head of the Human Resource Group effective February 16, 2017. He has been connected with PNB since 1996 as Head of Human Capital Development Division and as Deputy HR Head. A Bachelor of Arts graduate from the Leyte Normal University, he has been an HR professional for more than 30 years. Prior to joining PNB, he was connected with the First Abacus Financial Holdings Corporation as Vice President and Group Head for Human Resources, with the Philippine Bank of Communications as Assistant Vice President and Training Director, and with Solidbank Corporation as Recruitment and Training Manager, and later as Senior Manager and Head of Corporate Communications and Public Affairs. He was National President of the People Management Association of the Philippines in 2011 and continues to be active in the association as Though Leader, and as Director for Strategic Planning. He was appointed by President Benigno Aquino as Employer Representative to the National Tripartite Industrial Peace Council in 2012. He currently sits as Director of the Organization Development Practitioners Network.

EMELINE C. CENTENO, 58, Filipino, Senior Vice President, is the Head of the Corporate Planning and Research Division. She obtained her Bachelor of Science degree in Statistics (Deanøs Lister) and completed the coursework in Masters of Arts in Economics (on scholarship) from the University of the Philippines. She joined PNB in 1983, rose from the ranks and held various positions at the Department of Economics and Research, Product Development, Monitoring and Implementation Division and the Corporate Planning Division before assuming her present position as Head of the merged Corporate Planning and Research Division. Ms. Centeno was awarded as one of the Ten Outstanding Employees of the Bank in 1987.

DIOSCORO TEODORICO L. LIM, 62, Filipino, Senior Vice President, is the Chief Audit Executive (CAE) of the Bank. A Certified Public Accountant, he holds a Bachelor of Science degree in Commerce, Major in Accounting, from the University of San Carlos-Cebu. He started his career in 1976 with SGV as a Staff Auditor and, after a year, was Field in Charge until 1978. He joined ABC in 1979 as a Junior Auditor. He rose from the ranks to become an Audit Officer in 1986, and was designated as Head of the Internal Audit Division in 2000, until his appointment as CAE of PNB on February 9, 2013. He also served as Compliance Officer of Allied Savings Bank (seconded officer) from August 2001 to August 2006. He served as a member of the Board of Directors of Rosehills Memorial Management (Philippines), Inc. in 2011 and 2013. He is a member of the Institute of Internal Auditors Philippines, Association of Certified Fraud Examiners-Philippines and Philippine Institute of Certified Public Accountants.

MARIA PAZ D. LIM, 56, Filipino, Senior Vice President, is the Corporate Treasurer. She is also concurrently the Treasurer of PNB Capital and Investment Corporation. She obtained her Bachelor of Science degree in Business Administration, Major in Finance and Marketing, from the University of the Philippines, and Masters in Business Administration from the Ateneo de Manila University. She joined PNB on June 23, 1981, rose from the ranks and occupied various officer positions at the

Department of Economics & Research, Budget Office and Corporate Disbursing Office prior to her present position.

NORMAN MARTIN C. REYES, 51, Filipino, Senior Vice President, is the Bankøs Chief Marketing Officer and Head of the Marketing Group. He obtained his Bachelor of Arts degree, Major in Economics at the University of the Philippines and Masters in Business Management at the Asian Institute of Management. He has over twenty (20) years of management experience in the field of product development, sales and marketing and process management, and has directly managed an extensive list of corporate and consumer services. He started his banking career in 1993, holding various positions at Citibank, Union Bank and Royal Bank of Scotland. Prior to joining PNB, he was Senior Vice President at United Coconut Planters Bank.

ROBERTO S. VERGARA, 65, Filipino, First Vice President, is the Chief Trust Officer and Head of the Trust Banking Group. He obtained his Bachelor of Arts degree, Major in Economics from Ateneo de Manila University. He began his career in 1973 and held various positions in Trust Banking, Treasury, Investment Banking and Global Banking/Overseas Remittances in various banks, including Solidbank and HSBC, among others. Prior to joining PNB, he was the Chief Trust Officer, then Treasury Group Head and lastly Global Banking/Overseas Remittance Group Head of the Land Bank of the Philippines. He is also a holder of Government Civil Service Career Executive Service Officer and Career Service Executive eligibility, and is a qualified Independent Director/Fellow under the Institute of Corporate Directors (ICD).

CONSTANTINO T. YAP, 53, Filipino, Vice President, is the Head of the Information Technology Group. He was hired by ABC on October 1, 2007 as Assistant Vice President for the Special Projects Section of the IT Division. Prior to joining ABC, he was the Dean of the College of Engineering and College of Computer Studies and Systems at the University of the East (Manila campus) from May 2005 to May 2007, and was the Assistant Dean of the College of Computer Studies at Lyceum of the Philippines from May 2004 to May 2005. He worked as an IT Consultant for various call centers and business-to-business firms from August 2002 to May 2004. He was the Technical Consultant for the horse racing totalizator project of Manila Jockey Club and a Vice President for Betting Operations of the Philippine Racing Club from 1996 to 2000. From 1994 to 1996, he helped manage his family's construction business. While living in the US from 1988 to 1994, he was a computer telephony programmer and systems analyst that provided promotions and marketing services running on interactive voice response systems (IVRS) for Phoneworks, Inc., American Network Exchange Inc., and Interactive Telephone Inc. He obtained his Bachelor of Engineering degree in Electrical Engineering at Purdue University in West Lafayette, Indiana, USA, in 1986.

(b) Identify Significant Employees

While all employees of the Bank are valued for their contribution to the business, no person who is not an executive officer is expected to make a significant contribution to the business.

(c) Family Relationships

Directors Lucio C. Tan and Carmen K. Tan are spouses. Directors Lucio K. Tan, Jr. and Michael G. Tan are sons of Director Lucio C. Tan. Board Advisor Harry C. Tan is the brother of Director Lucio C. Tan, while Board Advisor Joseph T. Chua is the son-in-law of Director Lucio C. Tan.

(d) Involvement in Certain Legal Proceedings

None of the Directors nor any of the executive officers have, for a period covering the past five (5) years, reported:

 any petition for bankruptcy filed by or against a business with which they are related as a general partner or executive officer;

- any criminal conviction by final judgment or being subject to a pending criminal proceeding, domestic or foreign, other than cases which arose out of the ordinary course of business in which they may have been impleaded in their official capacity;
- being subject to any order, judgment, or decree of a competent court, domestic or foreign, permanently or temporarily enjoining, barring, suspending or limiting their involvement in any type of business, securities, commodities or banking activities; or
- iv. being found by a domestic or foreign court of competent jurisdiction (in a civil action), the SEC or comparable foreign body, or a domestic or foreign exchange or other organized trading market or self-regulatory organization, to have violated a securities or commodities law or regulation, and the judgment has not been reversed, suspended, or vacated.

(e) Certain Relationships and Related Transactions

In the ordinary course of business, the Bank has loans and other transactions with its subsidiaries and affiliates, and with certain directors, officers, stockholders and related interests (DOSRI). Under the Bankøs policy, these loans and other transactions are made on substantially the same terms as with other individuals and businesses of comparable risks. The amount of direct credit accommodations to each of the Bankøs DOSRI, 70.00% of which must be secured, should not exceed the amount of their respective deposits and book value of their respective investments in the Bank.

In the aggregate, DOSRI loans generally should not exceed the Bankøs equity or 15% of the Bankøs total loan portfolio, whichever is lower. As of December 31, 2015 and 2014, the Bank and its subsidiaries (hereafter the õGroupö) were in compliance with such regulations.

Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions. The Group® related parties include:

- key Management personnel, close family members of key Management personnel and entities which are controlled, significantly influenced by or for which significant voting power is held by key Management personnel or their close family members;
- significant investors;
- subsidiaries, joint ventures and associates and their respective subsidiaries; and
- post-employment benefit plans for the benefit of the Group employees.

For proper monitoring of related party transactions (RPT) and to assist the Board in performing its oversight functions in monitoring and managing potential conflicts of interest of Management, Board members and stockholders, the Bank created the Board Oversight RPT Committee (BORC). The BORC is composed of at least five (5) regular members which include three (3) independent directors and two (2) non-voting members (the Chief Audit Executive and the CCO). The Chairman of the committee is an independent director and appointed by the Board.

Information related to transactions with related parties and with DOSRI is shown under Note 34 of the Audited Financial Statements of the Bank and Subsidiaries and Exhibit IV of the Supplementary Schedules Required by SRC Rule 68 Annex E.

Item 6. COMPENSATION OF DIRECTORS AND EXECUTIVE OFFICERS

(a) Executive Compensation

1) General

The annual compensation of executive officers consists of a sixteen (16)-month guaranteed cash emolument. Directors, on the other hand, are entitled to a reasonable per diem for each Board or Board committee meeting attended. The total per diem given to the Board of Directors of the Bank for the years 2015 and 2016 amounted to $\cancel{P4}1.950$ million and $\cancel{P4}3.150$ million, respectively.

Other than the abovestated, there are no other arrangements concerning compensation for services rendered by Directors or executive officers to the Bank and its subsidiaries.

2) Summary Compensation Table

| Annual Compensation (In Pesos) | | | | | | | |
|---|----------------|---------------|---------------|--------|---------------|--|--|
| Name and | Year | Salary | Bonus | Others | Total | | |
| Principal Position | | | | | | | |
| Mr. Reynaldo A. Maclang | | | | | | | |
| President | | | | | | | |
| Four most highly compensated executive officers other than the CEO: | | | | | | | |
| Cenon C. Audencial, Jr. Executive Vice President | | | | | | | |
| Horacio E. Cebrero III Executive Vice President | | | | | | | |
| 3. Nelson C. Reyes Executive Vice President | | | | | | | |
| Bernardo H. Tocmo Executive Vice President | | | | | | | |
| CEO and Four (4) Most Highly Compensated | Actual 2015 | 58,902,884 | 19,601,169 | - | 78,504,053 | | |
| Executive Officers | Actual 2016 | 64,766,296 | 21,873,148 | - | 86,639,444 | | |
| | Projected 2017 | 72,540,000 | 24,500,000 | - | 97,040,000 | | |
| All other officers and directors (as a group | Actual 2015 | 3,280,311,093 | 952,903,245 | - | 4,233,214,338 | | |
| unnamed) | Actual 2016 | 3,498,087,977 | 998,343,329 | - | 4,496,431,306 | | |
| | Projected 2017 | 3,917,860,000 | 1,118,150,000 | - | 5,036,010,000 | | |

3) Employment Contracts and Termination of Employment and Change-in-Control Arrangements

All executive officers are covered by the Bankøs standard employment contract which guarantees annual compensation on a sixteen (16)-month schedule of payment. In accordance with Sec. 6.1, Article VI of the Bankøs Amended By-Laws, all officers with the rank of Vice President and up hold office and serve at the pleasure of the Board of Directors.

4) Warrants and Options Outstanding

No warrants or options on the Bankøs shares of stock have been issued or given to the Directors or executive officers as a form of compensation for services rendered.

Item 7. INDEPENDENT PUBLIC ACCOUNTANTS

SyCip Gorres Velayo & Co. (õSGVö) is the current external auditor of the Bank and its domestic subsidiaries for the calendar year 2016. Representatives of SGV are expected to be present at the Annual StockholdersøMeeting. They will have the opportunity to make a statement if they desire to do so and will be available to respond to appropriate questions. Ms. Vicky Lee Salas is the engagement partner of the Bank for the year 2016.

The Board Audit and Compliance Committee (õBACCö) has sole authority to select, evaluate, appoint, dismiss, replace and reappoint the Bank's external auditors, subject to the approval of the Board of Directors and ratification of stockholders, based on fair and transparent criteria such as (i) core values, culture and high regard for excellence in audit quality, (ii) technical competence and expertise of auditing staff, (iii) independence, (iv) effectiveness of the audit process, and (v) reliability and relevance of the external auditor's reports. The Bank intends to re-appoint SGV as its external auditor for the year 2017, subject to the endorsement of the BACC, approval of the Board of Directors and appointment by the stockholders.

For the years reported, there were no changes in and disagreements with the Bank's external auditors on accounting and financial disclosure.

OTHER MATTERS

Item 8. ACTION WITH RESPECT TO REPORTS

The following matters will be submitted to a vote at the Annual Stockholdersø Meeting:

Among others, the salient matters approved at the meeting of the stockholders in 2016 are as follows:

- a. Amendment of Section 4.2, Article IV of the Amended By-Laws, to change the date of the Annual Stockholdersø Meeting from the last Tuesday of May to the last Tuesday of April of each year
- Ratification of All Legal Acts, Resolutions and Proceedings of the Board of Directors and Corporate Officers since the 2015 Annual Stockholders

 ø Meeting
- c. Election of Directors
- d. Appointment of External Auditor
- 2. Approval of the 2016 Annual Report

A copy of the 2016 Annual Report will be made available at the venue of the Annual Stockholders ϕ Meeting.

3. Ratification of all legal acts and proceedings of the Board of Directors and corporate officers since the 2016 Annual Stockholdersø Meeting

A list of all legal acts, resolutions and proceedings taken by the Directors and corporate officers will be too voluminous to be included in this report. Most relate to regular banking transactions and credit matters which the Board of Directors, either by law or by regulations issued by the BSP, is required to act upon. These actions are subjected to the annual review of the BSP and the Bankøs external auditor.

Copies of the Minutes of the Meetings of the Board of Directors may be examined by the stockholders of record as of March 27, 2017 at the Office of the Corporate Secretary during business hours.

Item 9. OTHER ACTIONS

(a) Election of Directors

Fifteen (15) directors will be elected for the year 2017 ó 2018.

(b) Appointment of External Auditor

The BACC has sole authority to select, evaluate, appoint, dismiss, replace and reappoint the Bank's external auditors, subject to the approval of the Board of Directors and ratification of stockholders, based on fair and transparent criteria such as (i) core values, culture and high regard for excellence in audit quality, (ii) technical competence and expertise of auditing staff, (iii) independence, (iv) effectiveness of the audit process, and (v) reliability and relevance of the external auditor's reports. The Bank intends to retain SGV as its external auditor for the year 2017, subject to the endorsement of BACC, approval of the Board of Directors and appointment by the stockholders.

SGV has the advantage of having historical knowledge of the business of the Bank and its subsidiaries and affiliates, having been the appointed external auditor of the Bank in 2016 and prior years.

Item 10. VOTING PROCEDURES

The affirmative vote of the stockholders present in person or by proxy representing at least a majority of the stockholders present at the meeting shall be sufficient to carry the vote for any of the matters submitted to a vote at the Annual Stockholdersø Meeting, except for Item 7 of the Agenda, on the election of directors.

For the election of directors, the fifteen (15) nominees garnering the highest number of votes from the stockholders present or represented by proxy shall be elected directors for the ensuing year.

The manner of voting and counting of votes will be as follows:

- a) Every stockholder entitled to vote shall have the right to vote, either in person or by proxy, the number of shares registered in his name on record as of the close of business hours on March 27, 2017. Only written proxies, signed by the stockholders and duly presented to the Corporate Secretary on or before 5:00 p.m. on April 20, 2017 for inspection and recording, shall be honored for purposes of voting.
- b) For purposes of electing directors, the system of cumulative voting shall be followed. Each stockholder has a number of votes equal to the number of shares he owns, times the number of directors to be elected. Under this voting system, the stockholder has the option to (i) cast all his votes in favor of one (1) nominee, or (ii) distribute those votes under the same principle among as many nominees as he shall see fit. Only candidates duly nominated shall be voted upon by the stockholders entitled to vote or by their proxies.
- c) Unless required by law, or upon motion by any stockholder, voting need not be by ballot and may be done by show of hands.
- d) The manner of election and the counting of the votes to be cast shall be under the supervision of the Corporate Secretary.

Item 11. CORPORATE GOVERNANCE

The Bank acknowledges that corporate governance is a dynamic concept and is a framework of rules, systems and processes in the organization. It has established a corporate governance framework in accordance with global standards and best practices. It has sustained building a stronger corporate

governance framework as its principles constantly evolves globally. The Bankos corporate governance framework incorporates the functions, duties and responsibilities of the Board and Management to the stockholders and other stakeholders. It provides direction towards the promotion of a bigger, stronger, and better corporate governance culture, while recognizing the current best practices. It takes also into account the context and principles prescribed under the ASEAN Corporate Governance Scorecard (ACGS). The framework also strives to raise corporate governance standards to a level that is at par with global standards and provide sustainable contribution to the development of Philippine capital markets.

The Bank adheres and strives to the highest principles of good corporate governance as embodied in the Bankøs Amended Articles of Incorporation, Amended By-Laws, Code of Conduct and its Revised Corporate Governance Manual; and at the same time, PNB believes that Corporate Social Responsibility is a commitment that is shared by everyone in the Bank. It subscribes to the philosophy of integrity, accountability and transparency in its manner of doing business, dealing fairly with its clients, investors, stockholders, the communities affected by the Bankøs activities and the public. The Bank espouses professionalism among its Board of Directors, Executives and employees, subsidiaries and affiliates, and respect for laws and regulations. The Bank continues to fervently pursue Corporate Social Responsibility (CSR) initiatives by giving back to the community and creating value for all stakeholders as it is a commitment that begins with the exercise of sound and fair corporate practices. PNB believes that CSR is a commitment that is shared by everyone in the Bank.

The Bankos operations is managed through an established organizational structure and adequate policies and procedures embodied in the manuals approved by the Board, Board Committees and Management. These manuals are subjected to periodic review and are updated regularly to incorporate new laws and regulations and to conform to the evolving global and regional standards and best practices.

The Bank was a recipient of the Silver Award for good corporate governance from the Institute of Corporate Directors (ICD) for two consecutive years, in 2011 and 2012. This is in recognition of the Bankos existing organization composed of dedicated corporate directors and Senior Management committed to the professional corporate directorship in line with global principles of modern corporate governance. In 2015, PNB was recognized among all publicly listed companies in the country by the PSE as one of the Top Ten Bell Awardees. The awards commend publicly listed companies and trading participants that practice the highest standards of corporate governance in the Philippines.

In 2016, with the objective that the Bankos corporate governance ensures sustainability with the global standards and best practices, the Bank engaged the health check services of the Institute of Corporate Directors (ICD), to identify the strengths and weakness of its corporate governance practices vis-a-vis the ASEAN Corporate Governance Scorecard (ACGS) standards.

Board of Directors

The Bank& compliance with the highest standards in corporate governance is principally initiated and led by the Board of Directors, composed of fifteen (15) members, including five (5) independent directors and Chairperson. The members of the Board are selected from a broad pool of competent and qualified candidates. The nominated Board members are elected annually by the stockholders. The Board is mandated to take final responsibility for exercising oversight function over Management, while taking a long-term view in securing the Bank& sustainability through due observance of fairness, transparency, and accountability under a corporate regime underpinned by ethics and social responsibility. Further, the Board has the primary responsibility of approving and overseeing the implementation of the Bank& strategic objectives, risk management strategy, corporate governance and corporate values, to foster the long-term success of the Bank, its subsidiaries and affiliates; and secure its sustained competitiveness and profitability in a manner aligned with PNB& corporate objectives and the best interests of its stockholders and other stakeholders.

The Bank observes diversity in the Board as there is no restriction on the membership of the Board on account of age, gender, nationality or race. The Board is represented by a combination of highly qualified business professionals, former bank presidents and senior officials affiliated with regulatory bodies and international organizations. The members of the Board believe in the highest level of integrity and possess broad and collective range of expertise that provides value in sustaining and upholding good corporate governance practices in the Bank.

The Board of Directors, the key officers of the Bank and its subsidiaries undergo continuous and sustainability training program in corporate governance. In August 2016, the Board and the entire Senior Management participated in the Securities and Exchange Commission (SEC) Corporate Governance Forum. PNB Group has three (3) directors inducted as õfellowsö. Two (2) Directors were confirmed by the Philippine Institute of Corporate Directors and one (1) director certified as õfellowö by the Australian Institute of Corporate Directors. This is attributed to their distinguished reputation and commitment to the highest standards of corporate governance principles, ethics and social responsibility.

Independent Directors

In carrying out their duties and responsibilities, the directors must act in a prudent manner and exercise independent judgment while encouraging transparency and accountability. The Bank has five (5) independent directors, representing 33% of the Board, which is in compliance with SEC MC No. 19, Series of 2016. The appointment of the five (5) independent directors, namely the Board Chairperson, Florencia G. Tarriela, and Board members Felix Enrico R. Alfiler, Edgar A. Cua, Federico C. Pascual, and Cecilio K. Pedro, were approved and confirmed by the appropriate regulatory bodies.

The independent directors act as Chairman of the Board, Corporate Governance/Nomination/Remuneration Committee, Board Audit and Compliance Committee, Board Oversight RPT Committee, Board Risk Oversight Committee and Board Trust Committee.

Chairperson of the Board

The Board Chairperson is Ms. Florencia G. Tarriela, a position she has been holding since 2005. Chairperson Tarriela has extensive experience in the banking industry and is an active member of numerous banking and non-profit institutions. She is currently a Life Sustaining Member of Bankers Institute of the Philippines (BAIPHIL) and Financial Executive of the Philippines (FINEX). She is also a Board Trustee of TSPI Development Corporation since 2003. She was a former Undersecretary of Finance, a former Alternate Board Member of the Monetary Board of BSP, was Alternate Board Member of Land Bank and PDIC, and was a Managing Partner & the First Filipina Vice President of Citibank N.A., Philippines. As an Independent Director, Chairperson Tarriela sits as Chairman of Corporate Governance/Nomination/Remuneration Committee and member of the two (2) Board Committees namely, the Board Audit and Compliance Committee and Board IT Governance Committee. She also sits as a Non-Voting Member in the Executive Committee.

The Board Chairperson works closely with the President & Chief Executive Officer. This complementary relationship provides appropriate balance of power, increased accountability, and independent decision making by the Board while Management having the responsibility to execute strategic plans of the Bank.

Board Committees

The following eight (8) Board Committees have been instrumental in setting the tone for the corporate governance practices of the Bank, its subsidiaries and affiliates: Board Executive Committee; Corporate Governance/Nomination/Remuneration Committee; Board Audit and Compliance Committee; Board Risk Oversight Committee; Board Trust Committee; Board Oversight RPT Committee; Board Oversight Committee-Domestic and Foreign Offices/Subsidiaries; and Board IT Governance Committee.

The authority, duties and responsibilities, as well as the frequency of the Board committee meetings are stated in their respective charters. Meetings are generally held on a monthly basis which may include special Board committee meetings when necessary. The Board committee secretariats are responsible for ensuring that the regular agenda of the meetings and resource persons are informed and provided with committee materials prior to meetings. The committee secretariat prepares the minutes of the committee meetings for endorsement and confirmation of the PNB Board and records the attendance of the committee members.

The Independent Directors are appointed Chairman of the oversight control committees namely, the Board Corporate Governance/Nomination/Remuneration Committee, Board Audit and Compliance Committee, Board Risk Oversight Committee, and Board Oversight RPT Committee.

Related Party Transaction (RPT)

In 2016, the Bank focused on the sustainability of the existing related party transaction policies and procedures. The policies were enhanced to align its provisions with the new BSP Circular on RPT, the principles of the ASEAN Corporate Governance Scorecard (ACGS), and with Basel III guidelines on good corporate governance. The expanded RPT policies covered the (i) oversight functions of the Board and the Board Oversight RPT Committee (BORC) while implementation by the Senior Management was reflected in the revisions made on procedures in the Operations Manuals, (ii) development of the RPT database system, (iii) enhancement in the review and audit programs conducted by the independent teams comprised of the Internal Audit Group and Global Compliance Group; and (iv) the external auditors and examinations performed by regulatory bodies.

Conflict of interests that may arise to related parties of the bank are managed through a Board approved enterprise-wide RPT Policy Framework. The Board Oversight RPT Committee (BORC) was created to assist the Board in performing its oversight functions in monitoring and managing potential conflicts of interest, to ensure that exposures to related parties are made on an armost length basis, are effectively monitored, appropriate steps are taken to control or mitigate the risks and write-offs of such exposures are made according to standard policies and processes.

The key elements of the RPT Policy Framework include the Board and Senior Management oversight, policies and procedures, training, monitoring and assessment, and disclosures/reports. The RPT guidelines cover a wide range of transactions that could pose credit risk, counterparty risk, material risk and potential abuse to the Bank and its stakeholders. The Bank ensures that individual and aggregate exposures to related parties are within prudent levels consistent with existing prudential limits and internal limits, monitored through independent reviews by Internal Audit and Global Compliance Groups, covered in disclosures and/or reporting requirements. There is sustained awareness of the RPT Policy Framework through RPT Framework Training Programs conducted by the Bank. The members of the Board, stockholders, and Management shall disclose to the Board whether they directly, indirectly or on behalf of third parties, have a financial interest in any transaction or matters affecting the Bank. Directors and officers involved in possible conflict of interest shall disassociate themselves from the decision making process and abstain in the discussion, approval and management of such transactions or matters affecting Board Oversight **RPT** Committee may inform Governance/Nomination/Remuneration Committee of the directors/officersø actual/potential conflicts of interest with the Bank, as necessary.

The Bank strictly applies the arm's length policy in the management of RPTs. The following critical factors are to be considered in the evaluation (a) the related partyøs relationship to the Bank and interest in the transaction, (b) the material facts of the proposed RPT, including the proposed aggregate value of such transactions, (c) the benefits to the Bank of the proposed RPT, (d) the availability of other sources of comparable products or services, and (e) the assessment of whether the proposed RPT is on the terms and conditions that are comparable to the terms generally available to an unrelated party under similar circumstances

Board Oversight RPT Committee (BORC)

The BORC was created in September 2013. The authorities and responsibilities of the BORC are governed by a Charter to assist the Board in performing its oversight functions in monitoring and managing potential conflicts of interest of stockholders, Board members, Management, and other stakeholders. The Committee is composed of five (5) regular members, including three (3) Independent Directors (IDs); and two (2) non-voting members, the Chief Audit Executive (CAE), and the Chief Compliance Officer (CCO). The CCO is designated as Secretariat of the Committee.

The BORC has the authority to evaluate RPT. In conformity with Bankøs policy, RPT dealings should be treated in the regular course of business on armøs length basis. This means that the RPTs are not

undertaken on more favorable economic terms to such related parties than similar transactions with non-related parties under similar circumstances. No corporate or business resources of the Bank are to be misappropriated or misapplied and sound judgment is to be exercised for the best interest of the Bank. Material RPTs are to be reviewed and endorsed to the Board for approval/notation by the BORC.

The duties and responsibilities of the BORC include: (i) reviewing and approving RPT policy guidelines; (ii) evaluating on an ongoing basis existing relations between and among businesses and counterparties; (iii) evaluating material RPTs; (iv) ensuring that appropriate disclosures are made; (v) endorsing to the Board (vi) reporting to the Board the status and aggregate exposures to related parties; (vii) ensuring that RPTs, including write-off of exposures are subject to independent reviews; and (viii) overseeing implementation of the system for identifying, monitoring, measuring, controlling and reporting RPTs, including the periodic review of RPT policies and procedures.

The RPT policy has been formulated and adopted in accordance with the provisions of the SEC Code of Corporate Governance and BSP regulations, including the PNB Code of Conduct and Business Ethics, to wit:

- É Code of Conduct ó it prescribes the moral code for PNB employees. The Code of Conduct instills discipline and yields higher productivity at the workplace and enhances and safeguards the corporate image of the Bank. Its overall intent is more for the prevention of the infraction rather than the administration of disciplinary measures. It also defines and provides the standards of conduct expected of all employees and enumerates the actions or omissions prejudicial to the interest of the Bank. All employees are required to certify that they have been furnished with a copy of the PNB Code of Conduct and further certify that they have read and thoroughly understood the provisions thereof, agree to be bound by the said policy, and fully aware that a violation of the Code will subject them to disciplinary action.
- É Whistleblower Policy ó This policy encourages the Bank employees and third parties to report any suspected or actual commission of theft/fraud, violation of ethical standard, law, rule or regulation and/or any misconduct by its directors, officers or staff in accordance with the Whistleblower Policy. It protects the employee/whistleblower against retaliation, discrimination, harassment or adverse personnel action, for reporting in good faith a suspected or actual violation.
- É Soliciting and/or Receiving Gifts Policy ó All PNB employees are expected to observe discretion and prudence in receiving gifts or donations, whether in cash or in kind, and other form of hospitality. Soliciting gifts/donations/sponsorship from clients, suppliers, and other business related parties is strictly prohibited. Employees, however, may be allowed to receive gifts/donations/sponsorship/financial assistance from clients, suppliers, and other business related parties, provided that said gifts/donations/sponsorships worth Two Thousand Pesos (PhP2,000.00) and above must be reported to the Human Resource Group (HRG), declaring the value, the giver and action taken. On the other hand, gifts with estimated value of more than Five Thousand Pesos (PhP5,000.00) shall likewise be reported and turned-over to the HRG for donation to any legitimate charitable institution preferred by the concerned employee.
- É Personal Investment Policy ó The policy set forth prudent standards of behavior for all employees when conducting their personal investment transactions. It provides minimum standards and specifies investment practices which are either prohibited or subject to special constraints. The employees may make investments for their personal accounts as long as these transactions are consistent with laws and regulations, and the personal investment policy of the Bank. These investments should not appear to involve a conflict of interest with the activities of the Bank or its customers. Employee investment decisions must be based solely on publicly available information and should be oriented toward long term investment rather than short term speculation. As a general policy, all employees are prohibited from purchasing or selling any PNB securities if they possess material non-public information about PNB that, if known by the public, might influence the price of PNB securities. Employees may not purchase or sell PNB options or execute a short sale of PNB security unless the transaction is effected as a bona-fide hedge.

The Corporate Governance Framework and RPT Framework are integral in the Bankøs Compliance Awareness Training Program conducted regularly by the Global Compliance Group. Sustained awareness

of group-wide personnel, as well as other stakeholders on good corporate governance and RPT compliance include posting of Corporate Governance manuals and RPT policies and procedures in the PNB website.

Operations Management

The day-to-day operations of the Bank and the implementation of the major business plans are under the responsibility of the President and the Chief Executive Officer. Critical issues, policies and guidelines are deliberated in the following major Management committees: Senior Management Team, Asset & Liability Committee, Acquired Asset Disposal Committee (AADC), Operations Committee, Product Committee, IT Management Committee, Procurement Committee, Promotion Committee, Ethical Standards Committee, PNB Succession Management Program-Talent Board, Senior Management Credit Committee, Philippine AML Review Committee and Occupational Safety, Health and Family Welfare Committee. Committee meetings are conducted in a manner that ensures open communication, meaningful participation and timely resolution of issues.

As part of the strong culture of accountability and transparency in the organization, the business plans, significant issues and its resolutions are escalated to the level of the Board by the Management committees. Majority of the Management committees has the President as the Chairman with the members comprised of Senior Management of the Bank and key officers of the various business segments, the Risk Management Group, Office of the Chief Legal Counsel, Internal Audit Group and Global Compliance Group. Periodical assessments are made to the composition and appointment of the senior officers in the different Management committees and may be reorganized according to the priorities set by the Bank.

Compliance System

The Bank has a well-defined organizational structure, updated policies and procedures, and an effective compliance program to reinforce a compliance system that fully adheres to banking laws and regulations. The Compliance Programs of PNB intends to promote safe and sound operations. In the process, the execution of the Compliance Programs is in support for the sustainability of an environment influenced by high corporate standards and best practices of good corporate governance.

The CCO, head of the Global Compliance Group, directly reports to the Board Audit and Compliance Committee. The CCO has direct responsibility for the effective implementation and management of the enterprise compliance system for the Bank, its subsidiaries and affiliates. The CCO is also primarily responsible for promoting compliance with the laws and regulations of the different jurisdictions, corporate policies and procedures and international standards and best practices. The CCO has been appointed by the Board of Directors as the Corporate Governance Executive tasked to assist the Board and the Corporate Governance/Nomination/Remuneration Committee in the discharge of their corporate governance oversight functions.

PNB

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The Bankøs existing Compliance Program clearly defines the eight (8) key elements of an effective compliance framework, with proactive Board and executive level oversight, effective compliance organizational structure, standardized policies and procedures across all businesses, periodic monitoring and assessment, robust MIS and compliance reporting, comprehensive compliance and AML awareness training, independent compliance testing reviews and sustained good working relationships with regulators. The Compliance Program for 2016-2017 incorporated new rules and regulations from various domestic and foreign regulatory bodies. Cognizant of rising concern on cybercrime related risks in the banking industry worldwide, an AML Cybercrime Officer was appointed in Global Compliance Group. The Compliance Programs of PNB remains effectively implemented across businesses.

The major Compliance Manuals include the Bankos AML/CFT Policy Guidelines, Money Laundering and Terrorist Financing Prevention Manual, FATCA Compliance Manual, and Remittance Third Party Arrangement Compliance Program. These compliance manuals were approved by the Board and implemented with updated policies and procedures to fully address in a timely manner recent developments and issuances by regulatory bodies.

With a comprehensive compliance system consistently implemented enterprise-wide and an effective compliance framework for PNB, no material deviation has been noted.

UNDERTAKING TO PROVIDE ANNUAL REPORT

The Registrant undertakes to provide without charge to each stockholder a copy of the Bank's Annual Report or SEC Form 17-A upon written request to the Bank addressed to:

The Corporate Secretary
Philippine National Bank
9/F, PNB Financial Center
President Diosdado Macapagal Blvd.
Pasay City, Metro Manila

SIGNATURES

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this report is true, complete and correct. This report is signed in the City of Pasay on March 14, 2017.

PHILIPPINE NATIONAL BANK

hv.

MAILA KATRINA Y. ILARDE

Corporate Secretary



AGENDA

DETAILS AND RATIONALE

- 1. **Call to Order**. The Chairman, Ms. Florencia G. Tarriela, will formally open the 2017 Annual Stockholdersø Meeting of the Philippine National Bank (õPNBö, the õBankö).
- Secretary's Proof of Notice and Quorum. The Corporate Secretary, Atty. Maila Katrina Y. Ilarde, will certify that copies of the Notice were duly sent to the stockholders of record as of March 27, 2017. Thereafter, Atty. Ilarde will certify as to the existence of a quorum for a valid transaction of business at the Annual Stockholdersø Meeting.
- 3. Approval of the Minutes of the 2016 Annual Stockholders' Meeting held on May 31, 2016. The Minutes of the 2016 Annual Stockholdersø Meeting of the Bank will be presented to the stockholders for approval. Copies of the said Minutes, as well as the resolutions of the Board of Directors from the last stockholdersø meeting held on May 31, 2016 up to the present, are available for examination during office hours at the Office of the Corporate Secretary at the 9th Floor, PNB Financial Center, President Diosdado Macapagal Blvd., Pasay City, Metro Manila.
- 4. **Report of the President on the Results of Operations for the Year 2016.** The President, Mr. Reynaldo A. Maclang, will present to the stockholders the highlights of the Bankøs performance for the year 2016.
- 5. **Approval of the 2016 Annual Report.** The 2016 PNB Annual Report, as well as the Audit Financial Statements (AFS) as of December 31, 2016, will be presented to the stockholders for approval. A copy of the AFS is incorporated in the Definitive Information Statement distributed to the stockholders.
- 6. Ratification of All Legal Acts, Resolutions and Proceedings of the Board of Directors and Corporate Officers since the 2016 Annual Stockholders' Meeting. The acts, resolutions and proceedings of the Board of Directors and Corporate Officers since the 2016 Annual Stockholdersø Meeting, most of which relate to regular banking transactions and credit matters which the Board of Directors, either by law or by regulations issued by the BSP, is required to act upon, will be presented to the stockholders for approval and ratification. Copies of the Minutes of the Meetings of the Board of Directors may be examined upon request by the stockholders of record as of March 27, 2017 at the Office of the Corporate Secretary during business hours.
- 7. **Election of Directors.** The Chairman of the Nomination Committee will present to the shareholders the nominees for election as members of the PNB Board of Directors. The profiles of the nominees are included in the Definitive Information Statement distributed to the stockholders.
- 8. **Appointment of External Auditor.** The appointment of SGV as the Bankøs external auditor for the year 2017 will be presented to the stockholders for confirmation and ratification.
- 9. **Other Matters.** Other matters arising subsequent to the sending out of the Notice of the Meeting and the Agenda, and as may be relevant to the Annual Stockholdersø Meeting, may be presented to the stockholders for consideration.
- 10. **Adjournment.** Upon consideration of all matters included in the Agenda, the Chairman shall declare the meeting adjourned.

PROXY

| The undersigned stockholder of PHILIPPINE NATIONAL BANK (%RNB+) does hereby nominate, constitute and appoint: |
|--|
| |
| as my/our proxy, with the right of substitution and revocation, to represent me/us and vote all shares registered in my/our name in the books of PNB at the Annual Stockholdersq Meeting scheduled on April 25, 2017. I/we hereby confirm and ratify any and all acts lawfully done by my/our proxy pursuant hereto. |
| Any other proxy or proxies issued by me/us on or before this date is/are hereby considered revoked and declared null and void and will have no effect whatsoever. |
| Date: |
| |
| Signature over Printed Name |



Item 1. Business

A. Business Development

The Philippine National Bank (õPNBö or the õBankö or the õParent Companyö), the countryøs first universal bank, is the fourth largest private local commercial bank in terms of assets. Last July 22, 2016, PNB celebrated its Centennial Year with the theme, õA Century of Excellenceö, signifying a meaningful milestone for an institution that has served generations of Filipinos here and abroad. For 100 years, PNB stands proud as an institution of stability and security for many Filipinos. With its century of banking history and experience, PNB is poised to move forward to becoming a more dynamic, innovative and service-focused bank, providing service excellence to Filipinos all over the world.

The Bank was established as a government-owned banking institution on July 22, 1916. As an instrument of economic development, the Bank led the industry through the years with its agricultural modernization program and trade finance support for the country agricultural exports, pioneering efforts in the Overseas Filipino Workers (õOFWö) remittance business, as well as the introduction of many innovations such as Bank on Wheels, computerized banking, ATM banking, mobile money changing, domestic traveler checks, and electronic filing and payment system for large taxpayers. PNB has the widest overseas office network and one of the largest domestic branch networks among local banks.

On February 9, 2013, the Bank concluded its planned merger with Allied Banking Corporation (õABCö) as approved and confirmed by the Board of Directors of the Bank and of ABC on January 22 and January 23, 2013, respectively. The respective stockholders of the Bank and ABC, representing at least two-thirds (2/3) of the outstanding capital stock of both banks, approved the amended terms of the Plan of Merger of the two banks on March 6, 2012. The original Plan of Merger was approved on June 24, 2008 by the affirmative vote of ABC and the Bankøs respective stockholders, representing at least two-thirds (2/3) of the outstanding capital stock of both banks.

In February 2014, the Bank successfully completed its Stock Rights Offering (õOfferö) of 162,931,262 common shares (õRights Sharesö) with a par value of P40.00 per share at a price of P71.00 each. The Rights Shares were offered to all eligible stockholders of the Bank at the proportion of 15 Rights Shares for every 100 common shares as of the record date of January 16, 2014. The offer period was from January 27, 2014 to February 3, 2014. A total of 33,218,348 Rights Shares were sourced from the existing authorized but unissued capital stock of the Bank. The remaining 129,712,914 Rights Shares were sourced from an increase in the authorized capital stock of the Bank. The Offer was oversubscribed and raised gross proceeds of P11.6 billion. The Offer strengthened the Bankøs capital position under the Basel III standards, which took effect on January 1, 2014.

PNB successfully closed and signed a USD150 million 3-year syndicated term loan facility with a large group of international and regional banks in April 2015. The facility was launched at USD150 million and attracted total commitments of USD220 million at close of syndication, representing an oversubscription of about 1.5 times with lending commitments received from 10 regional and international banks. This marks PNB¢s return to the syndicated loan market after more than a decade, the last being in 1998. The diversity of the syndicate of lenders is an affirmation of the growing international market appetite for assets from the Philippines. The success of the transaction is a strong acknowledgment of the capital market¢s confidence in the credit strength of the Bank.

In December 2015, Allianz SE (õAllianzö) and PNB have reached an agreement to enter into a 15-year exclusive distribution partnership and for Allianz to acquire 51% of PNB Life Insurance Inc. (õPNB Lifeö), the life insurance subsidiary of PNB. An important part of the joint venture between Allianz and PNB is a 15-year bancassurance agreement, which will provide Allianz exclusive access to PNB¢ 675 branches located nationwide, and four million customers. On June 6, 2016, 12,750 common shares of stock, representing 51% of the total issued and outstanding capital stock of PNB Life, was sold to Allianz.

Mr. Olaf Kliesow was subsequently appointed as CEO of the new venture. This acquisition marks Allianzøs entry into the fast-growing insurance market with an established distribution network, and enhances the Parent Companyøs position in Asia Pacific. The joint venture company will operate under the name of õAllianz PNB Life Insurance, Incö, as approved by the Securities and Exchange Commission (õSECö) on September 21, 2016.

On June 16, 2016, PNB exercised its Call Option to redeem its P6.5 billion Lower Tier 2 Unsecured Subordinated Notes with an interest rate of 6.75% (õNotesö). The said Notes were issued on June 15, 2011.

The Board of Directors of PNB approved a cash dividend declaration of P1.00 per share for an aggregate payout of P1.25 billion to be taken out of the Bankøs unrestricted Retained Earnings as of March 31, 2016. The cash dividend was paid to all stockholders of record as of August 19, 2016 on September 15, 2016. This marks the first dividend declaration of the Bank after its full privatization in 2007.

Following the approval from the Bangko Sentral ng Pilipinas (õBSPö) to issue up to P20.0 billion of Long Term Negotiable Certificates of Time Deposit (LTNCD) in tenors of 5.5 to 10 years in multiple tranches over a period of 1 year, PNB launched the initial tranche of LTNCDs on November 14, 2016. The initial offering was set at P3.0 billion, but was oversubscribed at P5.38 billion. The offer has a tenor of 5 years and 6 months and a coupon of 3.25% per annum. PNB is offering the LTNCDs to extend the maturity profile of the Bankøs liabilities as part of overall liability management and to raise long-term funds for general corporate purposes.

Reflecting the consistent improvement in its credit profile, Fitch Ratings upgraded PNB¢s credit rating to one notch below investment grade in July 2016. The upgrade was based on expectation that the Bank will maintain broadly steady asset quality, adequate capital buffers, and stable funding and liquidity profiles as it grows and potentially gains market share amidst continued economic improvement and pro-active regulatory oversight. The rating agency raised PNB¢s Long-Term Issuer Default Rating from BB to BB+ and its Viability Rating from 'bb' to 'bb+' and maintained its stable outlook. In October 2016, Moody¢s Investors Service maintained the investment grade rating of PNB. PNB¢s long-term and short-term deposit ratings are Baa3/P-2 with a stable outlook.

Likewise, in affirmation of the Bank¢s well-managed operations, PNB received awards from the BSP and other international award-giving bodies. In the 2014 BSP Stakeholdersø Ceremony, the Bank was recognized as the Outstanding PhilPass REMIT Participant. In recognition of PNB¢s innovative products, the Bank, together with PNB Life, was also accorded the Excellence in Business Model Innovation Award during the 2014 Retail Banker International Asian Trailblazer Awards for its Healthy KaPinoy Emergency Card which was launched in 2013 in the market. PNB was also awarded by the Asian Banking and Finance Awards as the õBest Website for 2015 Philippinesö in honor of the Bank¢s concerted efforts to address the ever-evolving needs of its clients. BancNet, on its 25th Anniversary, also awarded PNB as the õTop Inter-Bank Fund Transfer (IBFT) Transferee.ö Last October 2, 2015, PNB was awarded the Excellence in Retail Financial Services award under the õBest Remittance Business in the Philippinesö category by The Asian Banker. This is in recognition of the value-added differentiation that the Bank provides to the overseas Filipinos beyond remittance to include financial services such as Own-a-Philippine Home Loan, Pangarap Loan and Overseas Bills Payable System as well as other innovative products like Healthy KaPinoy medical card and ATM Safe insurance.

As a clear demonstration of the Bankøs commitment in offering competitive financing structures to clients while contributing to economic development and nation building, PNB and its wholly-owned subsidiary PNB Capital and Investment Corporation were recognized internationally last October 30, 2015 when they won four awards from The Asset Triple A Asia Infrastructure Awards in Hong Kong. The awards were given for the following deals: a) Best Project Finance Deal of the Year and Best Transport Deal, both for the P31 billion project finance syndicated term loan facility for Metro Manila Skyway Stage 3 Project; b) Best Transport Deal, Highly Commended for the P23.3 billion financing facility for GMR Megawide Cebu Airport Corporation Project; and c) Best Power Deal for the P33.3 billion financing facility for Pagbilao Energy Corporation Project.

On February 26, 2016, PNB was honored with a Silver Anvil for its 2014 Annual Report during the Public Relations Society of the Philippinesø (PRSP) Gabi ng Parangal 51st Anvil Awards held at the Makati Shangri-La Hotel with the theme, õExemplifying Filipino Banking Excellenceö. The 2014 Annual Report showcased the improved business and financial results brought about by an enhanced customer focus,

improved profitability, higher asset quality, and a strengthened synergy between PNB and the former ABC in its second year of merger.

PNB¢ Bank on Wheels was likewise recognized by three international award-giving bodies: a) the Most Innovative Banking Service - Philippines 2016 award from the Global Business Outlook Awards; b) the Most Innovative Bank, Philippines 2016 award from International Finance Magazine (IFM) Awards; and c) the Most Innovative Banking Product Philippines 2016 from the Global Banking and Finance Review Awards. PNB relaunched the Bank on Wheels in December 2015 to meet the evolving needs of its customers and provide them with banking services when and where they need it most.

On July 20, 2016, PNB received the õNew Consumer Lending Product of the Year Awardö for its SSS Pension Loan Program in the Asian Banking and Finance Retail Banking Awards 2016, held in Singapore.

During the SSS Balikat ng Bayan Award Ceremonies last Sept 2, 2016, PNB was awarded as Best OFW Collecting Partner. At the same time, PNB Savings Bank was awarded as Best Collecting Partner in the thrift bank category. The Best Collection Partner distinction is awarded to financial institutions that are consistently among the top institutions with the highest collections, have the biggest volume of transactions and widest coverage.

B. Business Description

1. Product and Services

PNB, through its Head Office and 675 domestic branches/offices and 73 overseas branches, representative offices, remittance centers and subsidiaries, provides a full range of banking and financial services to large corporate, middle-market, small and medium enterprises (SMEs) and retail customers, including OFWs, as well as to the Philippine National Government, national government agencies (NGAs), local government units (LGUs) and Government Owned and Controlled Corporations (GOCCs) in the Philippines. PNBøs principal commercial banking activities include deposit-taking, lending, trade financing, foreign exchange dealings, bills discounting, fund transfers/remittance servicing, asset management, treasury operations, comprehensive trust services, retail banking and other related financial services.

Its banking activities are undertaken through the following groups within the Bank, namely:

Institutional Banking Sector

The Bankøs Institutional Banking Sector (IBS) is responsible for credit relationships with large corporate, middle-market and SME customers as well as with the Government, GOCCs and financial institutions.

Retail Banking Sector

The Retail Banking Group (RBS) principally focuses on retail deposit products (i.e., current accounts, savings accounts and high cost accounts) and services. While the focal point is the generation of lower cost funding for the Bankøs operations, the RBS also concentrates on the cross-selling of consumer finance products, trust products, fixed income products, credit cards and bancassurance products to existing customers and referred customers by transforming its domestic branch distribution channels into a sales-focused organization.

Consumer Finance

The Bankøs consumer financing business is seen to be a major contributor to its revenue stream in the medium term. PNB Savings Bank (PNBSB) serves as the consumer arm of PNB. Strategic initiatives have been undertaken to put in place the proper infrastructure to support PNBSBøs business growth. To further propel consumer loans growth, a number of marketing campaigns, aimed at generating business and increasing product awareness, were initiated.

Treasury Sector

The Treasury Sector primarily manages the liquidity and regulatory reserves of the Bank and risk positions on interest rates and foreign exchange borne out from the daily inherent operations in deposit taking and lending and from proprietary trading. This includes an oversight on risk positions of its foreign branches and subsidiaries.

Global Filipino Banking Group

The Global Filipino Banking Group covers the Bankøs overseas offices which essentially provide convenient and safe remittance services to numerous OFWs abroad and full banking services in selected jurisdictions. It also provides consumer financing through the *Pangarap* Loan and Own a Philippine Home Loan which are available to OFWs.

Trust Banking Group

The Bank, through its Trust Banking arm provides a full range of Trust, Agency, and Fiduciary products and services designed to serve a broad spectrum of market segments. Its personal trust products and services include personal management trust, investment management, estate planning, guardianship, and life insurance trust. Corporate trust services and products include corporate trusteeship, securitization, portfolio management, administration of employee benefit plans, pension and retirement plans, and trust indenture services. Trust agency services include roles such as bond registrar, collecting and paying agent, loan facility agent, escrow agent, share transfer agent, and receiving bank.

2. Competition

In the Philippines, the Bank faces competition in all its principal areas of business, from both Philippine (private and government-owned) and foreign banks, finance companies, mutual funds and investment banks. The competition that the Bank faces from both domestic and foreign banks was in part a result of the liberalization of the banking industry with the entry of foreign banks under Republic Act (R.A.) No. 7721 in 1994 and R.A. No. 10641 in 2014, as well as, the recent mergers and consolidations in the banking industry. As of the latest available data from the BSP, there were 42 universal and commercial banks, of which 17 are private domestic banks, 3 are government banks and 22 are branches or subsidiaries of foreign banks. Some competitor banks have greater financial resources, wider networks and greater market share than PNB. Said banks also offer a wider range of commercial banking services and products, have larger lending limits and stronger balance sheets than PNB. To maintain its market position in the industry, the Bank offers diverse products and services, invests in technology, leverages on the synergies within the Lucio Tan Group of Companies and with its government customers, as well as builds on relationships with the Bankøs other key customers.

The Bank also faces competition in its operations overseas. In particular, the Bankøs stronghold in the remittance business in 16 countries in North America, Europe, the Middle East and Asia is being challenged by competitor banks and non-banks. As of December 31, 2016, the Bank has a distribution network of 675 branches and offices and 1,051 ATMs nationwide. The Bank is the fourth largest local private commercial bank in the Philippines in terms of local branches and the fourth largest in terms of consolidated total assets, net loans and receivables, capital and deposits. In addition, PNB has the widest international footprint among Philippine banks spanning Asia, Europe, the Middle East and North America with its overseas branches, representative offices, remittance centers and subsidiaries.

3. Revenue Derived from Foreign Operations

The Bank and its subsidiaries (the ŏGroupö) offer a wide range of financial services in the Philippines. The percentage contributions of the Groupos offices in Asia, the Canada and USA, United Kingdom and Other European Union Countries to the Groupos revenue, for the years 2016, 2015, 2014 are as follows:

| | 2016 | <u>2015</u> | 2014 |
|-----------------------------------|------|-------------|------|
| Asia (excluding the Philippines)/ | 4% | 5% | 4% |
| Middle East | | | |
| Canada and USA | 2% | 2% | 2% |
| United Kingdom & Other | 1% | 1% | 1% |
| European Union Countries | | | |

Please refer to Note 6 of the Audited Financial Statements.

4. New Products and Services

The Bank launched the following products and services in 2016:

a. Corporate Bills Payment

Corporate Bills Payment is a collection service wherein corporate billers/merchants outsource the administrative task of collecting payments from their corporate payors/customers to the Bank. Through Auto Debit Arrangement (õADAö), business entities, as the enrolled Accountholder/s (payors), are able to settle or pay, among others, bills/premiums/service fees and charges/membership dues (payables) by authorizing the Bank to charge the amount thereof against their enrolled current/savings account/s maintained with the Bank.

b. ATM Switch Migration

All PNB ATMs consolidated under one ATM switch, providing a more robust and higher capacity machine for customers, resulting to faster processing time and less downtime.

c. PNB-Meralco ADA Facility

In April 2016, PNB launched the MERALCO Automatic Debit Arrangement Bills Payment, an automated payment facility that allows PNB customers to settle their monthly MERALCO bills by authorizing PNB to charge the said amount against their enrolled deposit account.

d. One-Time Password (OTP) for online credit card transactions

PNB has implemented a OneTime Password (õOTPö) authentication for all PNB MasterCard and Visa cardholders effective April 27, 2016 to strengthen the security for its online credit card transactions.

e. Use of Lendr for SSS Loan Applications

In partnership with PLDT, PNB launched the country first digital and mobile lending facility for SSS pensioners in May 2016. The new facility is powered by a platform called Lendr. This allows SSS pensioners to apply for SSS Pension Loans via mobile and online applications.

f. UITF ATM Facility

UITF ATM facility is now available in all PNB branches. A first and only one of its kind in the Philippines, the UITF ATM Facility offers investments in UITFs via the ATM channel. It effectively expands the accessibility of PNB UITF products and enhances PNB competitive position vis-a-vis other banks. The launch was marked by social media postings and a print ad break on June 7 and 8, respectively.

g. PNB Mobile Banking App

The PNB Mobile App was released to the Apple and Google app stores in October 2016. Mobile apps are increasingly becoming a standard offering of banking and financial institutions, and a service expected by customers to be part of their daily banking requirements. With the PNB Mobile Banking App, it is expected that it will position the Bank into the digital age while providing a flexible and robust platform that allows the Bank to respond swiftly to the ever changing expectations of its clients. The app allows clients to do their banking transactions such as account balance and transaction inquiry, funds transfers, pay bills and order checkbooks. It also provides services that leverage on the everyday power of the mobile phone, including Touch ID verification, personalization and integration of location based services for clients to find PNB ATMs and branches.

h. Collection Solution for Electric Cooperatives

PNB aims to enhance the collections efficiency of Electric Cooperatives by deploying a mobile application to increase the number of collection agents.

i. Europay, Mastercard and Visa (EMV) Upgrade

The Bank has completed its systems upgrade to be able to support the new Europay, Mastercard and Visa (õEMVö) standards for debit and credit card payment systems. EMV chip based payments is a global standard for more secure alternatives to traditional magnetic stripe payment cards. All elements of the Bankøs payment system ó ATM and POS terminals, debit cards and credit cards are now fully certified to be compliant to the EMV standard.

5. Related Party Transactions

Please refer to Item 5(e) of the Information Statement.

6. Patents, Trademarks, Licenses, Franchises, Concessions and Royalty Agreements

The Bankøs operations are not dependent on any patents, trademarks, copyrights, franchises, concessions, and royalty agreements.

7. Government Approval of Principal Products or Services

Generally, electronic banking (e-banking) products and services require BSP approval. New deposit products require notification to the BSP. The Bank has complied with the aforementioned BSP requirements.

8. Estimate of Amount Spent for Research and Development Activities

The Bank provides adequate budget for the development of new products and services which includes hardware and system development, continuous education and market research. Estimated amount spent for 2016, 2015 and 2014 totaled P428.5 million, P372.7 million and P373.4 million, respectively.

9. Number of Employees

The total employees of the Bank as of December 31, 2016 is 8,357, of which 3,921 are classified as Bank officers and 4,436 as rank and file employees, broken down as follows:

| | Total |
|---|-------|
| Officers: | |
| Vice President and up | 144 |
| Assistant Manager up to Senior Assistant Vice President | 3,777 |
| Rank and File | 4,436 |
| Total | 8,357 |

The Bank shall continue to pursue selective and purposive hiring strictly based on business requirements. The Bank has embarked on a number of initiatives to improve operational efficiency. Foremost among these initiatives are the upgrade of its Systematics core banking system and the new branch banking system which are expected to bring about a gradual reduction in the number of employees in the support group upon full implementation.

With regard to the Collective Bargaining Agreement (CBA), the Bankøs regular rank and file employees are represented by two existing unions under the merged bank, namely: Allied Employee Union (ABEU) and Philnabank Employees Association (PEMA).

The Bank has not suffered any strikes, and the Management of the Bank considers its relations with its employees and the Union as harmonious and mutually beneficial.

10. Risk Management

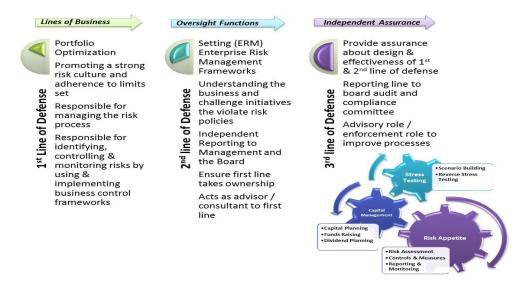
PNB Board of Directors have the ultimate responsibility and play a pivotal role in bank governance through their focus on two factors that will ultimately determine the success of the bank: responsibility for the bank strategic objectives and assurance that such will be executed by choice of talents. A sound, robust and effective enterprise risk management system coupled with global best practices were recognized as a necessity and are the prime responsibility of the Board and senior management. The approach to risk is founded on strong corporate governance practices that are intended to strengthen the

enterprise risk management of PNB, while positioning PNB Group to manage the changing regulatory environment in an effective and efficient manner.

Strong independent oversight has been established at all levels within the Group. The Bank® Board of Directors has delegated specific responsibilities to various board committees which are integral to the PNB® risk governance framework and allow executive management, through management committees, to evaluate the risks inherent in the business and to manage them effectively.

The approach to managing risk is outlined in the Bankøs Enterprise Risk Management (õERMö) Framework which creates the context for setting policies and standards, and establishing the right practices throughout the Group. It defines the risk management processes and sets out the activities, tools, and organizational structure to ensure material risks are identified, measured, monitored and managed.

Since 2006, the ERM Framework, with regular reviews and updates, has served PNB well and has been resilient through economic cycles. The organization has placed a strong reliance on this risk governance framework and the three lines-of-defense model (see Figure), which are fundamental to PNB as aspiration to be world-class at managing risk.



While the first line of defense in risk management lies primarily on the Bankøs risk taking units, as well as the Bankøs support units, the Risk Management Group (õRMGö) is primarily responsible for the monitoring of risk management functions to ensure that a robust risk-oriented organization is maintained.

The risk management framework of the Bank is under the direct oversight of the Chief Risk Officer (õCROö) who reports directly to the Risk Oversight Committee. The CRO is supported by Division Heads with specialized risk management functions to ensure that a robust organization is maintained. The Risk Management Group is independent from the business lines and organized into the following divisions: Credit Risk Division, BASEL and ICAAP Implementation Division, Market & ALM Division, Operational Risk Division, Information Security / Technology Risk Management, Trust and Fiduciary Risk Division and Business Intelligence & Warehouse Division.

Each division monitors the implementation of the processes and procedures that support the policies for risk management applicable to the organization. These board approved policies, clearly define the kinds of risks to be managed, set forth the organizational structure and provide appropriate training necessary to manage and control risks.

The Bankøs governance policies also provide for the validation, audits & compliance testing, to measure the effectiveness and suitability of the risk management structure. RMG also functions as the Secretariat to the Risk Oversight Committee which meets monthly to discuss the immediate previous monthøs total risk profile according to the material risks defined by the bank in its ICAAP document.

Further, each risk division engages with all levels of the organization among its business and support groups. This ensures that the risk management and monitoring is embedded at the moment of origination.

The risk management system and the directorsø criteria for assessing its effectiveness are revisited on an annual basis and limit settings are discussed with the business units and presented to the Risk Oversight Committee for endorsement for final Board approval.

In line with the integration of the BSP required ICAAP (internal capital adequacy assessment process) and risk management processes, PNB currently monitors 13 Material Risks (three for Pillar 1 and six for Pillar 2). These material risks are as follows:

Pillar 1 Risks:

- 1. Credit Risk (includes Credit Concentration, Counterparty and Country Risks)
- 2. Market Risk
- 3. Operational Risk

Pillar 2 Risks:

- 4. Credit Concentration Risk
- 5. Interest Rate Risk in Banking Book (IRRBB)
- 6. Liquidity Risk
- 7. Reputational / Customer Franchise Risk
- 8. Strategic Business Risk
- 9. Cyber Security Risk

Pillar 1 Risk Weighted Assets are computed based on the guidelines set forth in BSP Circular No. 538 using the Standard Approach for Credit and Market Risks and Basic Indicator Approach for Operational Risks. Discussions that follow below are for Pillar 1 Risks with specific discussions relating to Pillar 2 risks mentioned above:

Risk Categories and Definitions

We broadly classify and define risks into the following categories, and manage the risks according to their characteristics. These are monitored accordingly under the enterprise ICAAP 2016 program:

| Risk | Risk Definition | Risk Monitoring | Risk Management |
|---------------|---------------------------------|---------------------------------------|---|
| Category | | Process | Tools |
| Credit Risk | Credit risk is the risk to | Loan Portfolio | Trend Analysis |
| (including | earnings or capital that arises | Analysis | (Portfolio / Past Due |
| Credit | from an obligor/s, customer/s | Credit Dashboards | and NPL Levels |
| Concentration | or counterpartyøs failure to | Credit Review | Regulatory and |
| Risks and | perform and meet the terms | Credit Model | Internal Limits |
| Counterparty | of its contract. | Validation | Stress Testing |
| Risks) | Credit Concentration Risk is | | Rapid Portfolio |
| | part of credit risk that | | Review |
| | measures the risk concen- | | CRR Migration |
| | tration to any single customer | | Movement of |
| | or group of closely-related | | Portfolio |
| | customers with the potential | | Concentrations and |
| | threat of losses which are | | Demographics Review |
| | substantial enough to affect | | Large Exposure |
| | the financial soundness of a | | Report |
| | financial institution (BSP | | Counterparty Limits |
| | Circular 414) | | Monitoring |
| | ŕ | | Adequacy of Loan |
| | | | Loss Reserves Review |
| | | | Specialized Credit |

| | | | Monitoring (Power, |
|---|---|--|--|
| | | | Real Estate) |
| Market Risk | Market risk is the risk to earnings or capital arising from adverse movements in factors that affect the market value of financial instruments, products and transactions in an institutionøs overall portfolio, both on or off balance sheet and contingent financial contracts. Market risk arises from market-making, dealing and position taking in interest rate, foreign exchange, equity, and commodities market. | Value at Risk Utilization Results of Marking to Market Risks Sensitivity/Duration Report Exposure to Derivative/Structured Products | VAR Limits Stop Loss Limits Management Triggers Duration Report ROP Exposure Limit Limit to Structured Products 30-day AFS Holding Period Exception Report on Tradersø Limit Exception Report on Rate Tolerance |
| Liquidity Risk | Liquidity risk is generally defined as the current and prospective risk to earnings or capital arising from an FIøs inability to meet its obligations when they come due. | Funding Liquidity Plan Liquidity Ratios Large Fund Providers MCO Liquid Gap Analysis | MCO Limits Liquid Assets Monitoring Stress testing Large Fund Provider Analysis Contingency Planning |
| Interest Rate Risk in the Banking Books (IRBB) | Interest rate risk is the current and prospective risk to earnings or capital arising from movements in interest rates. The amount at risk is a function of the magnitude and direction of interest rate changes and the size and maturity structure of the mismatch position. (BSP Circular No. 510, dated 03 Feb 2006) | Interest Rate Gap Analysis Earnings at Risk Measurement Duration based Economic Value of Equity | EAR Limits Balance Sheet Profiling Repricing Gap Analysis Duration based Economic Value of Equity Stress Testing |
| Operational Risk | Operational Risk refers to the risk of loss resulting from inadequate or failed internal processes, people and systems; or from external events. This definition includes Legal Risk, but excludes Strategic and Reputational Risk. Operational Risk is inherent in all activities, products and services, and cuts across multiple activities and business lines within the financial institution and across the different entities in a banking group or conglomerate where the financial institution belongs. | ■ Risk Identification ■ Risk Measurement ■ Risk Evaluation (i.e. Analysis of Risk) ■ Risk Management (i.e. Monitor, Control or Mitigate Risk) Monitoring of Pillar II Risks fall under the purview of Operational Risk Management: 1. Risk Identification ó Risk Maps 2. Risk Measurement and Analysis ó ICAAP Risk Assessment | Internal Control Board Approved Operating Policies and Procedures Manuals Board Approved Product Manuals Loss Events Report (LER) Risk and Control Self-Assessment (RCSA) Key Risk Indicators (KRI) Business Continuity Management (BCM) Statistical Analysis |

| | (BSP Circular No. 900, date January 18, 2016) | ed | |
|---|--|---|--|
| Included i | in the Operational Risks: | | |
| Reputational Risk (Customer Franchise Risk) Strategic Business Risks | Reputational risk is the current and prospective impact on earnings or capital arising from negative public opinion. Customer franchise risk is defined as the failure to find, attract, and win new clients, nurture and retain those the Bank already has, and entice former clients back into the fold as well as the failure to meet clientøs expectation in delivering the Bankøs products and services. Strategic business risk is | Risk Identification Risk Measurement Risk Measurement Risk Evaluation (i.e. Analysis of Risk) Risk Management (i.e. Monitor, Control or Mitigate Risk) Monitoring of Pillar II Risks fall under the purview of Operational Risk Management: Risk Identification ó Risk Maps Risk Measurement and Analysis ó ICAAP Risk Assessment Major Factors considered: | Account Closures Report Service Desk Customer Issues Report/Customer Complaints Monitoring Report Mystery Caller/Shopper Evaluation/ Risk Mitigation of negative media coverage Public Relations Campaign Review of Stock Price performance Fraud Management Program Management Profitability Reports 6 |
| | the current and prospective impact on earnings or capital arising from adverse business decisions, improper implementation of decisions, or lack of responsiveness to industry changes. | Major Factors considered: Products Technology People Policies and Processes Stakeholders (including customer and regulators) | Profitability Reports ó Budgets vs Actuals Benchmarking vis-a- vis Industry, Peers Economic Forecasting Annual Strategic Planning Exercise |
| Cyber Security Risk | Cyber Risk is the current and prospective impact on earnings, reputation, customer franchise, and/or capital arising from information security threats of attack on the bankøs digital footprint through (not limited to) the following: • Breaches in data security • Sabotage on online (web-based) activities (Ransomware, DDOS, etc) • Common threats (spam, phishing, malware, spoofing viruses, spoofing viruses, spoofing, etc) • Scams and Frauds (Social engineering, identify thefts, email scams, etc) | | Risk Asset Register Incident Reporting Management Information Security Policy Formulation Risk Assessment Information Security Management System Implementation Continuous infosec / cyber risk awareness campaigns Network Security Protection Limits on Access Privileges Scanning of outbound and inbound digital traffic |

Regulatory Capital Requirements under BASEL II - Pillar 1

The Bank& Capital Adequacy Ratio as of end of December 2016 stands at 16.65% on a consolidated basis while the Bank& Risk Weighted Assets (öRWAö) as of end of 2016 amounted to P504.101 billion composed of P461.275 billion (öCredit Risk Weighted Assets-CRWAö), P2.753 billion (Market Risk Weighted Assets-MRWA) and, P40.073 billion (öOperational Risk Weighted Assets-ORWAö).

The Bank's total regulatory requirements for the four (4) quarters for 2016 are as follows:

| Consolidated | Weighted Exposures (Quarters 2016) | | | | |
|--------------------------------------|------------------------------------|---------------|---------------|--------------|--|
| (Amounts in P Million) | As of Dec 31 | As of Sept 30 | As of June 30 | As of Mar 31 | |
| CRWA | 461,274.99 | 447,846.236 | 450,360.195 | 423,718.803 | |
| MRWA | 2,752.61 | 1,833.265 | 4,759.093 | 2,587.802 | |
| ORWA | 40,073.48 | 40,073.478 | 40,073.478 | 40,073.478 | |
| Total Risk- Weighted Asset | 504,101.07 | 489,752.98 | 495,192.77 | 466,380.08 | |
| Common Equity Tier 1 Ratio | 15.80% | 16.65 | 16.50 | 16.91 | |
| Capital Conservation Buffer | 9.80% | 10.65 | 10.500 | 10.91 | |
| Tier 1 Capital Ratio | 15.80% | 16.65 | 16.50 | 16.91 | |
| Total Capital Adequacy Ratio | 16.65% | 17.53% | 17.34% | 17.77% | |

Credit Risk-Weighted Assets as of December 31, 2016

(In Million Pesos)

The Bank adopts the standardized approach in quantifying the risk-weighted assets. Credit risk exposures are risk weighted based on third party credit assessments of Fitch, Moodyøs, Standard & Poorøs and PhilRatings agencies. The ratings of these agencies are mapped in accordance with the BSPøs standards. The following are the consolidated credit exposures of the Bank and the corresponding risk weights:

| P In Millions | Exposure, Net of Specific Provision | Exposure s covered by Credit Risk Mitigants | Net Exposure | 0% | 20% | 50% | 75% | 100% | 150% |
|--------------------------------|--|---|-----------------|---------|--------|--------|--------|---------|-------|
| Cash & Cash Items | 11,770 | | 11,770 | 11,504 | 266 | | | | |
| Due from BSP | 127,397 | | 127,397 | 127,397 | | | | | |
| Due from Other Banks | 25,897 | | 25,897 | | 16,421 | 7,848 | | 1,628 | |
| Financial Asset at FVPL | 33 | | 33 | | | | | 33 | |
| Available for Sale | 68,384 | 11,232 | 57,153 | 11,134 | 9,349 | 18,259 | | 18,410 | |
| Held to Maturity (HTM) | 24,516 | 6,290 | 18,226 | 6,811 | | 11,150 | | 265 | |
| Unquoted Debt Securities | 3,277 | | 3,277 | | | 2,731 | | 546 | |
| Loans & Receivables | 414,784 | 21,636 | 393,148 | 2,749 | 41,376 | 9,650 | 25,016 | 313,005 | 1,352 |

| Loans and Receivables Arising from Repurchase Agreements, Securities Lending and Borrowing Transactions | 2,742 | | 2,742 | 2,742 | | | | | |
|---|---------|--------|---------|---------|--------|--------|--------|---------|--------|
| Sales Contracts Receivable | 5,748 | | 5,748 | | | | | 5,103 | 645 |
| Real & Other Properties Acquired | 9,921 | | 9,921 | | | | | | 9,921 |
| Other Assets | 32,171 | | 32,171 | | | | | 32,171 | |
| Total On- Balance Sheet Asset | 726,640 | 39,158 | 687,482 | 162,337 | 67,412 | 49,638 | 25,016 | 371,161 | 11,918 |
| Total Risk Weighted Asset - On- Balance Sheet | | | | - | 13,482 | 24,819 | 18,762 | 371,161 | 17,877 |
| Total Risk Weighted Asset - Off- Balance Sheet Asset | | | | 0 | 0 | 32 | 173 | 12,848 | 0 |
| Counterparty Risk Weighted Asset in Banking Book | | | | 0 | 305 | 1,317 | 0 | 0 | 0 |
| Counterparty Risk Weighted Asset in Trading Book | | | | 0 | 31 | 246 | 0 | 221 | 0 |

^{*} Credit Risk Mitigants used are cash, guarantees and warrants.

Market Risk-Weighted Assets as of December 31, 2016

The Bankøs regulatory capital requirements for market risks of the trading portfolio are determined using the standardized approach (õTSAö). Under this approach, interest rate exposures are charged both for specific risks and general market risk. The *general market risk* charge for trading portfolio is calculated based on the instrumentøs coupon and remaining maturity with risk weights ranging from 0% for items with very low market risk (i.e., tenor of less than 30 days) to a high of 12.5% for high risk-items (i.e., tenor greater than 20 years) while capital requirements for *specific risk* are also calculated for exposures with risk weights ranging from 0% to 8% depending on the issuerøs credit rating. On the other hand, equities portfolio are charged 8% for both specific and general market risk while FX exposures are charged 8% for general market risks only.

Capital Requirements by Market Risk Type under Standardized Approach

| Amount in | Capital | Adjusted Capital Charge | Market Risk Weighted Exposures |
|-----------|---------|-------------------------|--------------------------------|
| Millions | Charge | b= a*125% <u>1/</u> | c= b*10 <u>2/</u> |
| | | | (c) |
| | (a) | (b) | |
| | | | |

| Interest | 128.085 | 160.107 | 1,601.068 |
|-----------|---------|---------|-----------|
| Rate | | | |
| Exposures | | | |
| Specific | 30.709 | 38.386 | 383.860 |
| Risk | | | |
| General | 97.376 | 121.72 | 1,217.28 |
| Market | | | |
| Risk | | | |
| Equity | 4.351 | 5.439 | 54.387 |
| Exposures | | | |
| Foreign | 87.772 | 109.715 | 1,097.151 |
| Exchange | | | |
| Exposures | | | |
| Total | 220.208 | 275.261 | 2,752.606 |

Notes

The following are the Bankøs exposure with assigned market risk capital charge:

Interest Rate Exposures consist of specific risk and general market risk.

Specific Risk

Specific Risk which reflects the type of issuer of the held for trading (õHFTö) portfolio is P30.709 million, of 71% is contributed by the securities with 1.6% risk weight issued by Republic of the Philippines (ROP) with tenor over 2 years while 29% is attributable to securities rated below BBB- and unrated securities with 8% riskweight.

ROPs compose 84% of the portfolio with applicable risk weight ranging from 0.25% and 1.6% depending on the tenor of the securities. On the other hand, the Bankøs holdings in Peso denominated government securities which is estimated at 8% of the portfolio have zero risk weight. The remaining portfolio with applicable 8% risk weight consists of all other debt securities/derivatives that are issued by other entities and rated between AAA and BBB- (1%) as well as those rated below BBB- and unrated securities (7%)

| Part IV.1a INTEREST RATE EXPOSURES 6 SPECIFIC RISK (Amounts in Php million) | Positions | Risk Weight | | | | | |
|--|-----------|-------------|-----------|------|-----------|-------|-------|
| | | 0.00% | 0.25% | 1.0% | 1.60% | 8.00% | Total |
| Php-denominated debt | Long | 62.190 | | | | | |
| securities issued by | Short | 62.190 | | | | | |
| the Philippine | | | | | | | |
| National Government | | | | | | | |
| (NG) and BSP | | | | | | | |
| FCY-denominated | Long | | 1,247.145 | | 1,308.327 | | |
| debt securities issued | | | | | | | |
| by the Philippine | Short | | | | 40.435 | | |
| NG/BSP | | | | | | | |
| Debt | Long | | | | 8.285 | | |
| securities/derivatives | | | | | | | |
| with credit rating of | Short | | | | | | |
| AAA to BBB-issued | | | | | | | |

^{1/} Capital charge is multiplied by 125% to be consistent with BSP required minimum CAR of 10%, which is 25% higher than the Basel minimum of 8%.

^{2/}Adjusted capital charge is multiplied by 10 (i.e. the reciprocal of the minimum capital ratio of 10%)

| by other entities | | | | | | | |
|------------------------|-------|--------|-----------|-----|-----------|---------|--------|
| All other debt | Long | | | | | | |
| securities/derivatives | Short | | | | | 112.418 | |
| that are below BBB- | | | | | | | |
| and unrated | | | | | | | |
| Subtotal | Long | 62.190 | 1,247.145 | | 1,316.612 | 112.418 | |
| | Short | 62.190 | 0.0 | | 40.435 | | |
| Risk Weighted | | 0.0 | 0.003 | 0.0 | 21.713 | 8.993 | 30.709 |
| Exposures [Sum of | | | | | | | |
| long and short | | | | | | | |
| positions times the | | | | | | | |
| risk weight] | | | | | | | |
| Specific Risk Capital | | | | | | | |
| Charge for Credit- | | | | | | | |
| Linked Notes and | | | | | | | |
| Similar Products | | | | | | | |
| Specific Risk Capital | | | | | | | |
| Charge for Credit | | | | | | | |
| Default Swaps and | | | | | | | |
| Total Return Swaps | | | | | | | |
| SPECIFIC RISK | | 0.0 | 0.003 | 0.0 | 21.713 | 8.993 | 30.709 |
| CAPITAL CHARGE | | | | | | | |
| FOR DEBT | | | | | | | |
| SECURITIES AND | | | | | | | |
| DEBT | | | | | | | |
| DERIVATIVES | | | | | | | |

General Market Risk – Peso

The Bank's total General Market Risk of its Peso debt securities and interest rate derivative exposure is P4.462 million. In terms of weighted positions, the greater portion (57%) of the Bankøs capital charge comes from the Over 1 month to 3 months bucket at P2.508 million as well as Over 7 years to 10 years bucket (32%) at P1.419 million or a combined capital charge of P3.927 million. The remaining weighted positions (10%) are sparsely distributed over the remaining buckets.

| | ncy: PESO | | | | | | | |
|------|-----------|---------------|---------------|--------------------|--------|-----------|-------|--|
| PART | IV.1d GEN | NERAL MARKE | T RISK (Amo | unts in Php millio | on) | | | |
| Zone | Times Ba | nds | Debt Securiti | es & Debt | | Weighted | | |
| | | | Derivatives/I | nterest Rate | | Positions | | |
| | | | Derivatives | Derivatives | | | | |
| | Coupon | Coupon less | Total Individ | ual Positions | Weight | | | |
| | 3% or | than 3% | Long | Short | | Long | Short | |
| | more | | | | | | | |
| 1 | 1 month | 1 month or | | | 0.00% | | | |
| | or less | less | 11,222.445 | 1,248.400 | | - | - | |
| | Over 1 | Over 1 month | | | 0.20% | 2.508 | | |
| | month | to 3 months | | | | | | |
| | to 3 | | | | | | | |
| | months | | 1,254.127 | - | | | - | |
| | Over 3 | Over 3 | | | 0.40% | | | |
| | months | months to 6 | | | | | | |
| | to 6 | months | | | | | | |
| | months | | 2.981 | 2.981 | | 0.012 | 0.012 | |
| | Over 6 | Over 6 | | | 0.70% | | | |
| | months | months to 12 | | | | | | |
| | to 12 | months | | | | | | |
| | months | | 1.019 | 0.491 | | 0.007 | 0.003 | |
| 2 | Over 1 | Over 1.0 year | 2.100 | - | 1.25% | 0.026 | - | |

| | year to | to 1.9 years | | | | | | |
|---------------------------|---------------|---------------|------------|-----------|--------|-------|-------|-------|
| | 2 years | , | | | | | | |
| | Over 2 | Over 1.9 | | | 1.75% | | | |
| | years to | years to 2.8 | | | | | | |
| | 3 years | years | 2.732 | - | | 0.048 | - | |
| | Over 3 | Over 2.8 | | | 2.25% | | | |
| | years to | years to 3.6 | | | | | | |
| | 4 years | years | - | - | | - | - | |
| 3 | Over 4 | Over 3.6 | | | 2.75% | | | |
| | years to | years to 4.3 | | | | | | |
| | 5 years | years | 3.014 | - | | 0.083 | - | |
| | Over 5 | Over 4.3 | | | 3.25% | | | |
| | years to | years to 5.7 | | | | | | |
| | 7 years | years | 0.817 | 0.817 | | 0.027 | 0.027 | |
| | Over 7 | Over 5.7 | | | 3.75% | 1.419 | | |
| | years to | years to 7.3 | | | | | 1 | |
| | 10 years | years | 37.844 | - | | | - | |
| | Over 10 | Over 7.3 | | | 4.50% | | | |
| | years to | years to 9.3 | | | | | | |
| | 15 years | years | 5.137 | - | | 0.231 | - | |
| | Over 15 | Over 9.3 | | | 5.25% | | | |
| | years to | years to 10.6 | | | | | | |
| | 20 years | years | 13.715 | 13.715 | | 0.720 | 0.720 | |
| | Over 20 | Over 10.6 | | | 6.00% | | | |
| | years | years to 12 | | | | | | |
| | | years | 1.117 | - | | 0.067 | - | |
| | | Over 12 years | | | 8.00% | | | |
| | | to 20 years | - | - | | - | - | |
| | | Over 20 years | 1.117 | 1.117 | 12.50% | - | - | |
| Total | | | 12,547.047 | 1,266.404 | | 5.148 | 0.762 | |
| Overall Net Open Position | | | | | | | | |
| Vertical Disallowance | | | | | | | | |
| Horizo | ontal Disalle | owance | | | | | | - |
| TOTA | L GENER | AL MARKET RI | SK CAPITAL | CHARGE | | | | 4.462 |

General Market Risk - US Dollar

The capital charge on the Bank's General Market Risk from dollar-denominated exposures is P89.188 million. The exposure is concentrated under the Over 7 to 10 years buckets with risk weight of 3.75% and corresponding capital charge of at P45.184 million. The balance is distributed across the other time buckets up to Over 20 years with capital charge ranging from P0.532 million to P2.783 million.

| Currer | ncy: USD | | | | | | | |
|--------|-------------|--------------|----------------------------|-----------------|--------|------------|-----------|--|
| PART | IV.1d GEN | NERAL MARKE | T RISK (Amou | nts in Php mill | ion) | | | |
| Zone | Times Bands | | Debt Securitie | s & Debt | | Weighted I | Positions | |
| | | | Derivatives/Interest Rate | | | | | |
| | | | Derivatives | | Risk | | | |
| | Coupon | Coupon less | Total Individual Positions | | Weight | | | |
| | 3% or | than 3% | Long | Short | | Long | Short | |
| | more | | | | | | | |
| 1 | 1 month | 1 month or | | | | | | |
| | or less | less | 10,624.459 | 11649.22 | 0.00% | - | - | |
| | Over 1 | Over 1 month | | | | | | |
| | month | to 3 months | | | 0.20% | | | |
| | to 3 | | | | | | | |
| | months | | 9,841.445 | 10627.111 | | 19.683 | 21.254 | |
| | Over 3 | Over 3 | | | | | | |
| | months | months to 6 | 695.864 | 0 | 0.40% | 2.783 | - | |

| | to 6 | months | | | | | | | |
|---|-------------|---------------|-----------|-----------|--------|---------|---------|--------|--|
| | months | | | | | | | | |
| | Over 6 | Over 6 | | | | | | | |
| | months | months to 12 | | | 0.70% | | | | |
| | to 12 | months | | | | | | | |
| | months | | 76.054 | 0 | | 0.532 | _ | | |
| 2 | Over 1 | Over 1.0 year | | | | | | | |
| | year to | to 1.9 years | | | 1.25% | | | | |
| | 2 years | , | - | 0 | | _ | _ | | |
| | Over 2 | Over 1.9 | | | | | | | |
| | years to | years to 2.8 | | | 1.75% | | | | |
| | 3 years | years | 32.931 | 0 | | 0.576 | _ | | |
| | Over 3 | Over 2.8 | | | | | | | |
| | years to | years to 3.6 | | | 2.25% | | | | |
| | 4 years | years | 2,778.848 | 2739.5942 | | 62.524 | 61.641 | | |
| 3 | Over 4 | Over 3.6 | | | | | | | |
| | years to | years to 4.3 | | | 2.75% | | | | |
| | 5 years | years | - | 0 | | _ | - | | |
| | Over 5 | Over 4.3 | | | | | | | |
| | years to | years to 5.7 | | | 3.25% | | | | |
| | 7 years | years | - | 0 | | - | - | | |
| | Over 7 | Over 5.7 | | | | | | | |
| | years to | years to 7.3 | | | 3.75% | | | | |
| | 10 years | years | 1,204.917 | 0 | | 45.184 | - | | |
| | Over 10 | Over 7.3 | | | | | | | |
| | years to | years to 9.3 | | | 4.50% | | | | |
| | 15 years | years | 6,485.441 | 6447.5734 | | 291.845 | 290.141 | | |
| | Over 15 | Over 9.3 | | | | | | | |
| | years to | years to 10.6 | | | 5.25% | | | | |
| | 20 years | years | - | 0 | | - | - | | |
| | Over 20 | Over 10.6 | | | | | | | |
| | years | years to 12 | | | 6.00% | | | | |
| | | years | 33.330 | 12.574468 | | 2.000 | 0.754 | | |
| | | Over 12 years | | | | | | | |
| | | to 20 years | - | 0 | 8.00% | - | - | | |
| | | Over 20 years | - | 0 | 12.50% | - | - | | |
| Total 31,773.290 31,476.073 425.1 373.8 | | | | | | | | | |
| | ll Net Open | | | | | | | 51.338 | |
| Vertical Disallowance | | | | | | | | | |
| Horizontal Disallowance | | | | | | | | | |
| TOTA | L GENER | AL MARKET | | | | | | | |
| RISK | CAPITAL | CHARGE | | | | | | 89.188 | |
| | | | | | | | | | |

General Market Risk – Third currencies

The Bank is likewise exposed to various third currencies contracts most of them are in less than 30 days thus carries a 0% risk weight. The combined general market risk charge for contracts in Singapore Dollar (SGD) and Hongkong Dollar (HK) is \$\mathbb{P}3.725\$ million with risk weight ranging from 0.20% and 0.40%.

| PART IV.1d GENERAL MARKET RISK (Amounts in Php million) | | | | | | | | | | |
|---|---------------|--|------------|----------------|----------|-------------|--|--------------|--|--|
| Currency | Time Bands | Total Debt & Debt Derivative Rate Deriv | s/Interest | | Weighted | d Positions | | disallowance | | Fotal General Market Risk Capital Charge |
| | | Long | Short | Risk Weight | Long | Short | | | | |

| SGD | | | | | | | | _ | - | |
|-------|--------------------|---------|-----------|--------|-----|-------|-------------|---|---|-------|
| | | | | | | | | | | |
| | | | | | | | | | | |
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| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | _ | 17.178 | 0.00% | _ | _ | | | | |
| | Over 1 | | 27.1270 | 0.0073 | | | | - | - | |
| | months | | | | | | | | | |
| | to 3 | | 150 000 | 0.2004 | | 0.240 | | | | |
| TOTAL | months | - | 173.980 | 0.20% | - | 0.348 | | | | |
| TOTAL | ' | _ | | | | | | - | - | |
| | | | 191.158 | | | | 0.348 | | | 0.348 |
| **** | | ı | 1 | 1 | 1 | | T | ı | Т | |
| HKD | 1 month or less | | | | | | | | | |
| | | 373.435 | 1,907.951 | 0.00% | - | - | | | | |
| | Over 1 | | | | | | | | | |
| | months to 3 months | | 297.826 | 0.20% | | 0.596 | | | | |
| | Over 3 | - | 297.820 | 0.20% | - | 0.390 | | | | |
| | months to | | | | | | | | | |
| | 6 months | - | 695.428 | 0.40% | - | 2.782 | | | | |
| | Over 6 | | | | | | | | | |
| | months to | | | 0.700/ | | | | | | |
| | 12 months | | | 0.70% | | | | | | |
| | | | | | | | | | | |
| | | 373.435 | 2,901.205 | | 1 - | 1 | 3.377 | - | - | 3.377 |
| | | | , | | | | | | | |
| Total | | | | · | | | | | | 3.725 |
| | | | | | | | | | | |
| | | | | | | | | | | |

Equity Exposures

The Bank α s holdings are in the form of common stocks traded in the Philippine Stock Exchange, with 8% risk weight both for specific and general market risk. The Bank α s capital charge for equity weighted positions is P4.351 million or total risk-weighted equity exposures of P54.387 million.

| Item | Nature of Item | Positions | Stock Markets |
|------|---|--------------|-----------------|
| | | | Philippines |
| | | | (Amounts in Php |
| | | | million) |
| A.1 | Common Stocks | Long | 27.194 |
| | | Short | |
| A.10 | TOTAL | Long | 27.194 |
| | | Short | - |
| B. | Gross (long plus short) positions (A.10) | 27.194 | |
| C. | Risk Weights | | 8% |
| D. | Specific risk capital (B. times C.) | | 2.175 |
| E. | Net long or short positions | | 27.194 |
| F. | Risk Weights | | 8% |
| G. | General market risk capital charges (E. times F.) | 2.175 | |
| H. | Total Capital Charge For Equity Exposures (sum of | 4.351 | |
| I. | Adjusted Capital Charge For Equity Exposures (H | 5.439 | |
| J. | TOTAL RISK-WEIGHTED EQUITY EXPOSUR | ES (I. X 10) | 54.387 |

Foreign Exchange Exposures

The Bankos exposure to Foreign Exchange (õFXö) Risk carries a capital charge of P1,097.251 million. This includes P370 million arising from exposure in Non-Deliverable Forwards (õNDFsö) which carries a 4% risk weight while P724.251 million is from FX Exposures with 8% risk weight in FX assets and FX liabilities in USD, and third currencies not limited to JPY, CHF, GBP, EUR, CAD, AUD, SGD and other minor currencies.

| | Closing Rate | USD/PHP: | | | | 47.118 | |
|---|----------------|---------------------|-----------------|------------|-------------|---------------------|--|
| Nature of Item | Currency | In Million | uSD Equivale | ent | | In Million Pesos | |
| | | Net Long | (Short) | Net Delta- | Total Net | Total Net | |
| | | Position | , , | Weighted | Long/(Short | Long/(Short | |
| | | (excluding options) | | Positions |) Positions |) Position | |
| | | Banks | Subsidiaries | of FX | | | |
| | | | /Affiliates | Options | | | |
| | | 1 | 2 | 3 | 4=1+2+3 | 5 | |
| A. Currency | | | | | | | |
| A.1 U.S. Dollar | USD | (14.266) | 0.271 | | (13.995) | -695.822 | |
| A.2 Japanese Yen | JPY | 0.233 | - | | 0.233 | 11.605 | |
| A.3 Swiss Franc | CHF | 0.144 | - | | 0.144 | 7.166 | |
| A.4 Pound Sterling | GBP | (0.572) | - | | (0.572) | -28.429 | |
| A.5 Euro | EUR | 0.822 | - | | 0.822 | 40.866 | |
| A.6 Canadian Dollar | CAD | 0.079 | - | | 0.079 | 3.917 | |
| A.7 Australian Dollar | AUD | 0.091 | - | | 0.091 | 4.510 | |
| A. 8 Singapore Dollar | SGD | 0.093 | - | | 0.093 | 4.641 | |
| A. 9 Foreign currencies n | ot separately | 0.628 | | - | | 0.628 | |
| specified above | | | | | | | |
| A. 10 Sum of net long pos | | | | | | 103.912 | |
| A.11 Sum of net short pos | | | | | | 724.251 | |
| B. Overall net open position | ons 1/ | | | | | 724.251 | |
| C. Risk Weight | | | | | | 8% | |
| D. Total Capital Charge for | or Foreign Exc | change Exp | osures (B. time | s C.) | | 57.940 | |
| E. Adjusted Capital Char | | | | | | 72.425 | |
| F. Total Risk-Weighted Foreign Exchange Exposures, Excluding Incremental Risk-Weighted Foreign Exchange Exposures Arising From NDF Transactions (E. times 10) | | | | | | | |
| G. Incremental Risk-Weighted Foreign Exchange Exposures Arising From NDF Transactions (Part IV.3a, Item F) | | | | | | | |
| H. Total Risk-Weighted Foreign Exchange Exposures (Sum of F. and G.) | | | | | | | |

Operational Risk - Weighted Assets

The Bank uses the Basic Indicator Approach in quantifying the risk-weighted assets for Operational Risk. Under the Basic Indicator Approach, the Bank is required to hold capital for operational risk equal to the average over the previous three years of a fixed percentage (15% for this approach) of positive annual gross income (figures in respect of any year in which annual gross income was negative or zero are excluded).

| (amounts in P 0.000 Million) Consolidated as of Dec 31, 2016 | Gross Income | Capital Requirement (15% x Gross Income) |
|--|----------------|--|
| 2013 (Year 3) | 18,172 | 2,726 |
| 2014 (Year 2) | 22,061 | 3,309 |
| 2015 (last year) | 23,884 | 3,583 |
| Average for 3 years | | 3,206 |
| Adjusted Capital Charge | Average x 125% | 4,007 |
| Total Operational Risk weighted Asset | | 40,073 |

The following represent the Bankøs significant subsidiaries:

Domestic Subsidiaries:

PNB Savings Bank (õPNBSBö) is a wholly-owned subsidiary of PNB as a result of the merger of PNB and ABC. PNBSB traces its roots from First Malayan Development Bank which ABC bought in 1986 to reinforce its presence in the countryside. On January 17, 1996, it was renamed First Allied Savings Bank following the grant of license to operate as a savings bank. It was in the same year that the Monetary Board of the BSP granted a foreign currency deposit license. In 1998, First Allied Savings Bank changed its name to Allied Savings Bank to further establish its association with the parent ABC. With the merger of PNB and ABC in 2013, Allied Savings Bank became a wholly owned subsidiary of PNB. In November 2014, the SEC approved the change of name of Allied Savings Bank to PNB Savings Bank.

PNBSB closed the year 2016 with total resources of P37.6 billion, up 66% from the previous year of P22.7 billion. Total deposits closed the year with P24.2 billion, the bulk of which 84% were in high cost funds maintained in Angat Savings, Regular Time Deposits and Power Earner 5+1, a special savings account and a short and long term deposits, respectively. This product continues to attract new customers and fresh funds given its competitive pricing versus other banksø equivalent product lines. Regular time deposits had P9.9 billion, Power Earner 5+1 with P7.4 billion and Angat Savings had P3.0 billion in deposit portfolio. Other deposit products are regular savings, demand deposit, checks plus and NOW accounts. Cash Card was positioned for those segments of the market demanding a no maintaining balance account required for payroll, transfer of funds for allowances, and even remittances.

Total loan portfolio registered P30.5 billion by the end of 2016, up 60% from the previous year of P19.1 billion. Of the total loan portfolio, 93% comprised of consumer loans which is the thrust of the bank as the lending arms of PNB, the parent bank, for the consumer loans.

PNBSB posted a net income of P335.3 million in 2016, double the previous year of P167.2 million. Its net interest income of P1.4 billion was up by 43% year-on-year while pre-tax profits improved by 84% to close at P465.8 million. Return-on-equity stood at 2.95% higher than previous year. Its Capital Adequacy Ratio (õCARö) reached 37.21% and is well above the minimum required by the BSP. PNBSB ended the year with a network of 45 branches strategically located across Metro Manila, Southern & Northern Tagalog Regions, Bicol, Western Visayas and Northern Mindanao.

PNB General Insurers Co., Inc. (ôPNBGenö) is a subsidiary of the Bank established in 1991. It is a non-life insurance company that offers coverage for Fire and allied perils, Marine, Motor Car, Aviation, Surety, Engineering, Accident insurance and other specialized lines. PNBGen is a dynamic company providing and continuously developing a complete range of highly innovative products that will provide total protection to its customers at competitive terms. It started operations with an initial paid-up capital of P13 million. As of 31 December 2016, PNBGenøs paid-up capital was P912.60 million, one of the highest in the industry. Total Assets reached P6.88 billion with a total Net Worth of P659.30 million.

For the year ended December 31, 2016, the company recorded a Net Income of P109.48 million (unaudited) from a Net Loss of P490.50 million in 2015.

Allianz PNB Life Insurance, Inc. traces its roots to New York Life Insurance Philippines, Inc. (NYLIP), the Philippine subsidiary of US-based New York Life International, LLC. NYLIP commenced operations in the Philippines in August 2001.

In February 2003, ABC acquired a minority interest in NYLIP and started bancassurance operations in its branches nationwide.

In June 2007, New York Life International, LLC because of its Asian strategy, divested all its interests in NYLIP in favor of ABC and its principals, making the company a majority-owned subsidiary of ABC.

In May 2008, NYLIP changed its corporate name to PNB Life Insurance Inc. to reflect the change in ownership and in anticipation of the merger of ABC and PNB. This change in branding demonstrates the new ownersø commitment to the Philippine Life Insurance market niche, its dynamism and growth prospects.

In October 2009, PNB acquired a minority stake in PNB Life paving the way for the expansion of bancassurance operations of PNB Life to PNB branches nationwide.

In February 2013, the merger of ABC and PNB, with PNB as the surviving entity, further strengthened the bancassurance partnership with PNB Life which benefited from the resulting synergy and increased operational efficiency. This positive development set the stage for the introduction to the bank clients of competitive investment-linked Insurance products, designed to meet changing client needs for complete financial solutions.

As PNB Life expands its reach to more Filipino families, the company has set up Regional Business Centers (õRBCsö) in San Fernando City, La Union to cover Northern Luzon; San Fernando City, Pampanga to serve Central Luzon; Naga City to serve Southern Luzon; Zamboanga City to cater Western Mindanao; Davao City to cover Eastern Mindanao; Cebu City to serve Eastern Visayas; Iloilo City to accommodate Western Visayas. In Metro Manila, it has business centers in Binondo in the City of Manila for West Metro Manila, while the offices in Quezon City Circle and Cubao seek to serve North and East Metro Manila, respectively.

In December 2015, an agreement to enter into an exclusive distribution partnership was reached with global insurance firm Allianz SE. Under the terms of the agreement, Allianz will acquire 51% of PNB Life. An important aspect of the joint venture is a 15-year bancassurance agreement. On June 6, 2016, 12,750 common shares of stock representing 51% of the total issued and outstanding capital stock of PNB Life was sold to Allianz. The change of the companys name to õAllianz PNB Life Insurance, Incö was approved by the SEC on September 21, 2016.

PNB Capital and Investment Corporation (PNB Capital), a wholly-owned subsidiary of the Bank, is licensed by the SEC to operate as an investment house with a non-quasi-banking license. It was incorporated on 30 June 1997 and commenced operations on 8 October 1997.

As of December 31, 2016, PNB Capital had an authorized and paid-up capital of \$\partial{P}350\$ million or 3,500,000 shares with a par value of \$\partial{P}100.00\$ per share. Its principal business is to provide investment banking services which include debt and equity underwriting, private placement, loan arrangement, loan syndication, project financing and general financial advisory services, among others. The

company is authorized to buy and sell, for its own account, securities issued by private corporations and the Philippine Government. PNB Capital distributes its structured and packaged debt and equity securities by tapping banks, trust companies, insurance companies, retail investors, brokerage houses, funds and other entities that invest in such securities.

Investment banking is a highly regulated industry. Regulatory agencies overseeing PNB Capital include the BSP, SEC, Bureau of Internal Revenue (õBIRö), as well as several affiliates, support units and regulatory commissions of these entities.

The primary risks of the company include underwriting, reputational and liability risks. First, underwriting risk pertains to the risk of market@ non-acceptance of securities being offered and underwritten by PNB Capital. In such scenario, the company would have to purchase the offered securities for its own account. Second, reputational risk arises from the possibility that the company may not be able to close mandated deals as committed. Third, liability risk refers to the risk being held liable for any losses incurred by the client due to non-performance of committed duties or gross negligence by the company. These primary risks are addressed by:

- Ensuring that the staff is well-trained and capable, at the functional and technical level, to provide the services offered;
- Understanding the clientsø specific needs and goals;
- Clarifying and documenting all goals, methodologies, deliverables, timetables and fees before
 commencing on a project or engagement and including several indemnity clauses to protect
 PNB Capital from being held liable for actions and situations beyond its control. These
 indemnity clauses are revised and improved upon after each engagement, as and when new
 protection clauses are identified; and
- All transactions are properly documented and approved by the Investment Committee and/or Board of Directors.

PNB-IBJL Leasing and Finance Corporation (formerly Japan-PNB Leasing and Finance Corporation), was incorporated on April 24, 1996 under the auspices of the Provident Fund of the Bank as PF Leasing and Finance Corporation. It was largely inactive until it was used as the vehicle for the joint venture between the Bank (60%), IBJ Leasing Co Ltd., Tokyo (35%), and Industrial Bank of Japan, now called Mizuho Corporate Bank (5%). The corporate name was changed to Japan-PNB Leasing and Finance Corporation and the joint venture company commenced operations as such in February 1998.

On January 31, 2011, PNB increased its equity interest in JPNB Leasing from 60% to 90%. The Bankøs additional holdings were acquired from minority partners, IBJ Leasing Co., Ltd. (IBJL) and Mizuho Corporate Bank, which divested their 25% and 5% equity interests, respectively. IBJL remains as an active joint venture partner with a 10% equity interest.

PNB-IBJL Leasing and Finance Corporation operates as a financing company under Republic Act No. 8556 (the amended Finance Company Act). Its major activities are financial lease (direct lease, sale-leaseback, lease-sublease and foreign currency leasing), operating lease (through wholly-owned subsidiary, PNB-IBJL Equipment Rentals Corporation), term loans (for productive capital expenditures secured by chattel mortgage), receivable discounting (purchase of short-term trade receivables and installment papers) and Floor Stock Financing (short-term loan against assignment of inventories, e.g., motor vehicles).

Majority of the principal products or services are in peso leases and loans. Foreign currency (US dollar and Japanese yen) leases and loans are mostly funded by IBJL.

On April 3, 2014, the PNB-IBJL Leasing and Finance Corporation's Board and stockholders approved the increase of the companys authorized capital from P150 million to P1.0 billion, representing 10,000,000 shares with par value of P100 per share, in preparation for the declaration of stock dividends. On June 27, 2014, PNB-IBJL Leasing and Finance Corporations Board approved the declaration of 2 shares to 1 share stock dividends to stockholders of record as of June 30, 2014.

On November 28, 2014, PNB and IBJL entered into a Share Sale and Purchase Agreement covering the buy back by IBJL from PNB of 15% equity ownership in Japan-PNB Leasing with a closing date of January 30, 2015.

On January 13, 2015, the SEC approved the increase in its authorized capital stock from P150.0 million (1.5 million shares) to P1.0 billion (10 million shares). Subsequently, the stock dividends declaration was implemented with the issuance of 300,000 new shares on January 23, 2015.

On January 30, 2015, the buyback of the 15% equity of Japan-PNB Leasing by IBJL from PNB was consummated, resulting to an equity ownership as follows: PNB - 75% and IBJL - 25%.

On March 27, 2015, the Securities and Exchange Commission approved the change of name of Japan-PNB Leasing and Finance Corporation to PNB-IBJL Leasing and Finance Corporation.

As of December 31, 2016, PNB-IBJL Leasing and Finance Corporation consolidated total assets and total equity stood at \$\mathbb{P}6.7\$ billion and \$\mathbb{P}623.4\$ million, respectively. Its consolidated net loss for the year ended December 2016 was \$\mathbb{P}125\$ million.

PNB-IBJL Equipment Rentals Corporation (formerly Japan-PNB Equipment Rentals Corporation) is a wholly-owned subsidiary of PNB-IBJL Leasing and Finance Corporation. It was incorporated in the Philippines on July 3, 2008 as a rental company and started commercial operations on the same date. It is engaged in the business of renting all kinds of real and personal properties.

On March 11, 2015, the SEC approved the change of name from Japan-PNB Equipment Rentals Corporation to PNB-IBJL Equipment Rentals Corporation.

As of December 31, 2016, it had a paid-up capital of P40.0 million and total capital of P69.7 million. Its total assets and net income for the year ended December 31, 2016 were P555.1 million and P16.6 million, respectively.

Allied Leasing and Finance Corporation (õALFCö) became a majority-owned (57.21%) subsidiary of PNB by virtue of the merger between PNB and ABC on February 9, 2013. ALFC was incorporated on 10 December 1978. The company is authorized by the SEC to operate as a financing company in accordance with the provisions of Republic Act No. 5980, as amended by R.A. 8856, otherwise known as the Financing Company Act. It started operations on 25 June 1980. On October 16, 1996, the authorized capital was increased to \$\text{P}500\$ million divided into 5,000,000 shares with a par value of \$\text{P}100.00\$ per share. As of 31 December 2016, ALFC a paid-up capital amounted to \$\text{P}152.50\$ million.

PNB Holdings Corporation (ŏPHCö), a wholly-owned subsidiary of the Bank, was established on May 20, 1920 as Philippine Exchange Co., Inc. The SEC approved the extension of the corporate life of PNB Holdings for another fifty years effective May 20, 1970. In 1991, it was converted into a holding company and was used as a vehicle for the Bank to engage in the insurance business.

As of 31 December 2016, PHC had an authorized capital of \$\mathbb{P}\$500.0 million divided into 5,000,000 shares with a par value of \$\mathbb{P}\$100.00 per share. As of December 31, 2016, total paid-up capital of PHC was \$\mathbb{P}\$255.1 million while additional paid-in capital was \$\mathbb{P}\$3.6 million, while total assets and total capital were \$\mathbb{P}\$337.6 million and \$\mathbb{P}\$336.8 million, respectively, and net loss was \$\mathbb{P}\$1.1 million.

PNB Securities, Inc. (õPNBSecö) was incorporated in January 18, 1991 and is a member of the Philippine Stock Exchange, Inc. As a securities dealer, it is engaged in the buying and selling of securities listed in the Philippine Stock Exchange, Inc. either for its own account as Dealer or for account of its customers as Broker. It is a wholly-owned subsidiary of PNB and ranked 41st among 131 active members in the Philippine Stock Exchange, Inc. with 0.22% market share in terms of value turnover as of December 31, 2016.

- a. As of December 31, 2016, it has a total paid-up capital of P100.0 million with total assets and total capital of P242.3 million and P175.6 million, respectively. It ended year 2016 with a net income of P0.80 million.
- b. The PNBSec has no bankruptcy, receivership, or similar proceedings in the past three (3) years.
- c. There are no material reclassification, merger, consolidation, or purchase/sale of a significant asset not in the ordinary course of business.

Relative to its competitors, the companyos strength lies in the fact that it is backed up by PNB, a universal bank and considered one of the top commercial banks in the country today.

Inherent to all engaged in the stockbrokerage business, the company is exposed to risks like Operational Risk, Position Risk, Counterparty Risk and Large Exposure Risk. To address, identify, assess and manage the risks involved, the company submits monthly to the SEC the required Risk Based Capital Adequacy (RBCA) Report which essentially measures the brokers net liquid capital considering said risks. Further, the parents bank Risk Management Group is overseeing/ monitoring the Companys risk management / exposures.

PNB Forex, Inc. (õPFIö), a wholly-owned subsidiary of the Bank which was incorporated on 13 October 1994 as a trading company, was engaged in the buying and selling of foreign currencies in the spot market for its own account and on behalf of others. The company temporarily ceased its operations in foreign currency trading as of January 1, 2006. It derives 100% of its revenues from interest income earned from the cash/funds held by the company. On December 16, 2013, the PFIøs Board of Directors approved the dissolution of the company. Last March 17, 2014, the Office of the City Treasurer of Pasay City approved the company's application for retirement of business. The company is now applying for tax clearance with the BIR.

As of December 31, 2016, audited total assets and total equity of PFI is at P57.5 million and P56.8 million, respectively. For the year ended December 31, 2016, audited net loss is P7,574.00.

Bulawan Mining Corporation, a wholly-owned subsidiary of the Bank, was incorporated in the Philippines on March 12, 1985. It is authorized to explore and develop land for mining claims and sell and dispose such mining claims.

PNB Management and Development Corporation, a wholly-owned subsidiary of the Bank, was incorporated in the Philippines on February 6, 1989 primarily to own, acquire, hold, purchase, receive, sell, lease, exchange, mortgage, dispose of, manage, develop, improve, subdivide, or otherwise deal in real estate property, of any type and/or kind of an interest therein, as well as build, erect, construct, alter, maintain, or operate any subdivisions, buildings and/or improvements. It is also authorized to explore and develop land mining claims and to sell/dispose such mining claims.

Foreign Subsidiaries:

<u>Allied Commercial Bank</u> (õACBö), a 99.04% owned subsidiary of the PNB and formerly known as Xiamen Commercial Bank, was established in Xiamen in September 1993 as a foreign owned bank. It obtained its commercial banking license in July 1993 and opened for business in October 1993.

ACB maintains its head office in Xiamen, in Fujian Province, a southeastern commercial city of China. In 2003, ACB opened a branch in the southwestern city of Chongqing.

In April 2016, Chinaøs banking regulator, the China Banking Regulatory Commission (CBRC) approved ACBøs application to engage in foreign currency-denominated business for all types of clients and in CNY-denominated business for all clients except citizens within the territory of China. This means after compliance with a number of administrative processes, ACB shall be allowed to service the CNY denominated banking requirements of foreign nationals, foreign and Sino entities, in addition to the full foreign currency service license for all market sectors/segments. The last requirement prior to offering CNY denominated services formally would be the updating of the business license with the Fujian Administration for Industry and Commerce (FAIC). So far, still pending the final approval of FAIC.

Allied Banking Corporation (Hong Kong) Limited (ÕABCHKLÖ) is a private limited company incorporated in Hong Kong in 1978 and is licensed as a restricted license bank under the Hong Kong Banking Ordinance. By virtue of the merger between PNB and ABC in February 2013, PNB now owns 51% of ABCHK. The registered office address is 1402 World-Wide House, 19 Des Voeux Road Central HK SAR.

It provides a full range of commercial banking services predominantly in Hong Kong, which include lending and trade financing, documentary credits, participation in loans syndications and other risks,

deposit taking, money market and foreign exchange operations, money exchange, investment and general corporate services.

ABCHKL has one branch license and a wholly owned subsidiary (õABCHKL Groupö). The subsidiary, ACR Nominees Limited, is a private limited company incorporated in Hong Kong which provides non-banking general services to its customers.

There were no significant changes in the nature of the ABCHKL Group principal activities during the year.

PNB International Investment Corporation (öPNB IICö), formerly Century Bank Holding Corporation, a wholly-owned subsidiary of the Bank, is a U.S. non-bank holding company incorporated in California on December 21, 1979. It changed its name to PNB International Investment Corporation on December 1, 1999.

PNB IIC owns PNB Remittance Centers, Inc. (õPNB RCIö) which was incorporated in California on 19 October 1990. PNB RCI is a company engaged in the business of transmitting money to the Philippines. As of December 31, 2016, PNB RCI has 17 branches in 5 states. PNB RCI owns PNB RCI Holding Company, Ltd. which was incorporated in California on August 18, 1999 and PNB Remittance Company, Nevada (õPNB RCNö) which was incorporated in Nevada on June 12, 2009. PNB RCN is engaged in the business of transmitting money to the Philippines. PNB RCN has 1 branch located in Las Vegas. PNB RCI Holding Company, Ltd. is the holding company for PNB Remittance Company Canada (õPNB RCCö). PNB RCC is also a money transfer company incorporated in Canada on April 26, 2000. PNB RCC has 7 branches in Canada as of year-end 2016.

PNB RCI is regulated by the U.S. Internal Revenue Service and the Department of Financial Institutions of the State of California and other state regulators of financial institutions while PNBRCN is regulated by the Nevada Department of Business and Industry ó Division of Financial Institutions.

PNB RCC is regulated by the Office of the Superintendent of Financial Institutions of Canada and Financial Transactions and Reports Analysis Centre of Canada.

PNB IIC does not actively compete for business, being only a holding company. PNB RCI, PNB RCN and PNB RCC have numerous competitors from local U.S. banks, Philippine bank affiliates doing business in North America, as well as other money transfer companies like Western Union, Money Gram, Lucky Money and LBC.

<u>Philippine National Bank (Europe) Plc</u> (õPNB Europeö) was originally set up as a PNB London Branch in 1976. In 1997, it was converted as wholly-owned subsidiary bank of PNB, incorporated in the United Kingdom with a full banking license. It is also authorized to provide cross-border services to 19 member states of European Economic Area (õEEAö). In 2007, PNB Europe opened its branch in Paris, France, where it is engaged in the remittance services. PNB Europe is regulated by the Financial Conduct Authority and authorized and regulated by the Prudential Regulation Authority. PNB Europe Paris branch is governed by the Banque de France.

In April 2014, Allied Bank Phils (UK) was merged with PNBE Plc.

PNB Global Remittance & Financial Company (HK) Limited (õPNB Globalö), a wholly-owned subsidiary of the Bank, is registered with the Registrar of Companies in Hong Kong. On July 1, 2010, PNB Global took the remittance business of PNB Remittance Center, Ltd. with the former as the surviving entity. It now operates as a money lender and remittance company. As of December 31, 2016, it maintains seven offices in Hong Kong. Its remittance business is regulated by the Customs and Excise Department of Hong Kong.

Effective August 2012, PNB Global launched its tie-up arrangement with Western Union strengthening its cash pick-up services throughout the Philippines. This tie-up was mutually terminated on June 15, 2016.

Item 2. Directors and Executive Officers

Please refer to pages 11 to 37 of the Information Statement.

Item 3. Audited Consolidated Financial Statements

The Audited Financial Statements (AFS) of the Bank and its Subsidiaries, which comprise the Statements of Financial Position as at December 31, 2016 and 2015 and January 1, 2015, and the Statements of Income, Statements of Comprehensive Income, Statements of Changes in Equity and Statements of Cash Flows for each of the three years in the period ended December 31, 2016 and a Summary of Significant Accounting Policies and other explanatory information, Notes to Financial Statements, Independent Auditorsø Report and the Statement of Managementøs Responsibility are filed as part of the Bankøs SEC 17-A Report for the year ended December 31, 2016.

Item 4. Information on Independent Accountant, Changes in Accounting Principles and Other Related Matters

A. Audit and Other Related Fees

The following are the engagement fees billed and paid for each of the last two fiscal years for the professional services rendered by the Bankøs external auditor, SyCip Gorres Velayo and Co. (ŏSGVö):

2016 Audit

- P14.174 million engagement fee for the audit of the Bankøs Financial Statements as of December 31, 2016 (inclusive of out-of-pocket expenses (õOPEö) but excluding Value Added Tax (õVATö).
- P7.022 million engagement fee for the review of Financial Statements as of June 30, 2016 and engagement fee for the issuance of Comfort Letter related to the offering of PNB LTNCD Long Term Negotiable Certificates of Time Deposit (öLTNCDö) in June 2016.
- P3.524 million engagement fee for the audit of the Bankøs Financial Statements as of March 31, 2016 (inclusive of OPE but excluding VAT).

Other Related Fees

• P5.240 million engagement fee for PFRS 9 Diagnostics, Gap Analysis and Knowledge Transfer on the New Impairment Model.

<u>2015</u>

Audit

• P14.582 million engagement fee for the audit of the Bankøs Financial Statements as of December 31, 2015 (inclusive of OPE but excluding VAT).

<u>2014</u>

Audit

- P12.802 million engagement fee for the audit of the Bankøs Financial Statements as of December 31, 2014 (inclusive of OPE but excluding VAT).
- P6.350 million engagement fee for the review of Financial Statements as of June 30, 2014 and engagement fee for the issuance of Comfort Letter related to the offering of PNB LTNCD in June 2014.

There are no fees billed for the last three years for tax accounting performed by the Bankøs external auditor.

The approval of audit engagement fees is based on the Bankøs existing Manual of Signing Authority.

B. Changes in Accounting Policies and Disclosures

The accounting policies adopted are consistent with those of the previous year except for the following amendments and improvements to Philippine Financial Reporting Standards (PFRS) which are effective beginning on or after January 1, 2016. Except as otherwise indicated, the changes in the accounting policies that did not have any significant impact on the financial position or performance of the Group follow:

- PFRS 10, PFRS 12 and PAS 28, Investment Entities: Applying the Consolidation Exception (Amendments)
- PFRS 11, Accounting for Acquisitions of Interests in Joint Operations (Amendments)
- PFRS 14, Regulatory Deferral Accounts
- PAS 1, Disclosure Initiative (Amendments)
- PAS 16 and PAS 38, Clarification of Acceptable Methods of Depreciation and Amortization (Amendments)
- PAS 16 and PAS 41, Agriculture: Bearer Plants (Amendments)

Annual Improvements to PFRSs (2012-2014 cycle)

- PFRS 5, Non-current Assets Held-for-Sale and Discontinued Operations Changes in Methods of Disposal (Amendments)
- PFRS 7, Financial Instruments: Disclosures Servicing Contracts (Amendments)
- PFRS 7, Applicability of the Amendments to PFRS to Condensed Interim Financial Statements (Amendments)
- PAS 19, Employee Benefits regional market issue regarding discount rate (Amendments)
- PAS 34, Interim Financial Reporting disclosure of information elsewhere in the interim financial report (Amendments)

In 2016, the Parent Company adopted PAS 27, *Separate Financial Statements*, as amended, which provide entities an option to use the equity method to account for investments in subsidiaries, joint ventures, and associates in its separate financial statements following the guidelines provided by the BSP.

The Parent Company has previously accounted for its -Investments in subsidiaries and an associate@at cost less impairment loss, if any, as set out in PAS 27, Separate Financial Statements. Under the equity method, the carrying value of -Investments in subsidiaries and an associate@will be increased or decreased to recognize the Parent Company@s share in the profit or loss, as well as distributions received from the investee, after the date of acquisition. Adjustments to the carrying amount may also be necessary for changes in the Parent Company@s proportionate interest in the investee arising from changes in the investee@s other comprehensive income.

Additional statement of financial position as at January 1, 2015 is presented in the separate financial statements due to retrospective application of the change in accounting policy. The effects of retrospective restatement of items in the financial statements are detailed below:

| | December 31, 2015 | | | | |
|---|-------------------------|------------------------|-------------------------|--|--|
| | As previously | Effect of | | | |
| | reported | restatement | As restated | | |
| Statement of Financial Position | | | | | |
| Investments in subsidiaries and an | | | | | |
| associate | P 23,821,982 | P 2,675,750 | P 26,497,732 | | |
| Deferred tax assets | 1,031,948 | (95,456) | 936,492 | | |
| Assets of a disposal group classified as | | | | | |
| held for sale | 846,015 | 326,948 | 1,172,963 | | |
| Surplus | 22,219,098 | 2,580,260 | 24,799,358 | | |
| Net unrealized loss on available-for-sale | | | | | |
| investments | (3,022,853) | (7,735) | (3,030,588) | | |

| Remeasurement losses on retirement plan | (2,326,283) | (37,932) | (2,364,215) |
|--|-------------|----------|-------------|
| Accumulated translation adjustment | 154,713 | 457,755 | 612,468 |
| Reserves of a disposal group classified as | | | |
| held for sale | | (85,106) | (85,106) |
| | | | |

| | For the year | ended December 3 | 1, 2015 |
|--|------------------------|-------------------------|------------------------|
| - | As previously | Effect of | |
| | reported | restatement | As restated |
| Statement of Comprehensive Income | | | |
| Statement of income | | | |
| Miscellaneous income | P 1,759,155 | (P 259,482) | P 1,499,673 |
| Equity in net earnings of subsidiaries and | | | |
| an associate | | 69,307 | 69,307 |
| Provision for income tax | 1,014,865 | 95,456 | 1,110,321 |
| Net income from discontinued operations | | 182,545 | 182,545 |
| Other comprehensive income | | | |
| Share in changes in net unrealized gains | | | |
| on available-for-sale investments of | | | |
| subsidiaries and an associate | | 51,906 | 51,906 |
| Share in changes in accumulated | | | |
| translation adjustment of subsidiaries | | | |
| and an associate | | 586,212 | 586,212 |
| Share in changes in remeasurement gains | | | |
| on retirement plan of subsidiaries and | | | |
| an associate | | 5,071 | 5,071 |

| _ | | January 1, 2015 | |
|---|-------------------------|------------------------|-------------|
| | As previously | Effect of | |
| | reported | restatement | As restated |
| Statement of Financial Position | | | |
| Investments in subsidiaries and an | | | |
| associate | P 24,102,612 | P 2,452,245 | £26,554,857 |
| Surplus | 16,019,048 | 2,683,346 | 18,702,394 |
| Net unrealized loss on available-for-sale | | | |
| investments | (2,276,501) | (59,641) | (2,336,142) |
| Remeasurement losses on retirement plan | (2,249,830) | (43,003) | (2,292,833) |
| Accumulated translation adjustment | 68,603 | (128,457) | (59,854) |

| | For the year | ended December 3 | 1, 2014 |
|--|------------------------|------------------------|------------------------|
| | As previously | Effect of | |
| | reported | restatement | As restated |
| Statement of Comprehensive Income | | | |
| Statement of income | | | |
| Miscellaneous income | P 1,419,591 | (P 67,794) | P 1,351,797 |
| Equity in net earnings of subsidiaries | | | |
| and an associate | | 1,007,198 | 1,007,198 |
| Other comprehensive income | | | |
| Share in changes in net unrealized gains | | | |
| on available-for-sale investments of | | | |
| subsidiaries and an associate | | 121,295 | 121,295 |
| Share in changes in accumulated | | | |
| translation adjustment of | | | |
| subsidiaries and an associate | | (194,234) | (194,234) |
| Share in changes in remeasurement | | | |
| gains on retirement plan of | | (27,530) | (27,530) |
| | | | |

C. Disagreements with Accountants

The Bank and its subsidiaries had no disagreement with its auditors on any matter of accounting principles or practices, financial statements disclosure, or auditing scope procedure.

In compliance with SEC Rule 68, as amended, and BSP Circular 660, Series of 2009, we report no change to the appointed external auditor of the Bank for 2017. The Bank intends to re-appoint SGV as its external auditor for the year 2017, subject to the endorsement of the Board Audit and Compliance Committee, approval of the Board of Directors and appointment by the stockholders. Ms. Vicky B. Lee-Salas, SGV Leader for Market Group 5 and one of the more experienced audit partners in the banking industry, was the lead audit partner for the year 2016.

Item 5. Management's Discussion and Analysis of Financial Condition and Results of Operations

The financial statements have been prepared in accordance with PFRS.

Financial Condition

2016 vs. 2015

The Group's consolidated assets reached at \$\textstyle{P}753.8\$ billion as of December 31, 2016, 10.9% or \$\textstyle{P}74.1\$ billion higher compared to \$\textstyle{P}679.7\$ billion reported as of December 31, 2015. Changes (more than 5%) in assets were registered in the following accounts:

- Due from BSP, Due from Other Banks and Interbank Loans Receivable also registered increases as of December 31, 2016, by P46.0 billion, P4.4 billion and P2.0 billion, respectively from P81.4 billion, P18.3 billion and P5.8 billion, respectively as of December 31, 2015. On the other hand, Cash and Other Cash Items decreased by P4.2 billion from P15.2 billion as of December 31, 2015.
- Loans and Receivables registered an increase at P428.0 billion or P62.3 billion higher than the P365.7 billion December 2015 level mainly due to loan releases in the current year to various corporate borrowers.
- Financial Assets at Fair Value Through Profit or Loss at P1.9 billion as of December 31, 2016 was lower by 57.8% or P2.6 billion from P4.5 billion in 2015 attributed mainly due to the sale of various investment securities.
- Securities Held Under Agreements to Resell as of December 31, 2016 of P2.0 billion which represents lending transactions of the Bank with the BSP is lower by P12.6 billion compared to the P14.6 billion as of December 31, 2015.
- Investment Properties increased by P3.1 billion from P13.2 billion as of December 31, 2015 to P16.3 billion as of December 31, 2016 due to the following transactions:
 - Reclassification of P3.1 billion Allied Bank Center from Property and Equipment
 - Reclassification of P2.0 billion of other bank properties
 - Disposal of P1.8 billion worth of foreclosed properties.
 - Reclassification of P0.6 billion to Loans and Receivables
- Property and Equipment decreased by P4.0 billion from P22.1 billion as of December 31, 2015 to P18.1 billion as of December 31, 2016 mainly due to the reclassification of certain properties to Investment Properties as discussed in previous paragraph.
- Asset held for distribution

On December 21, 2015, the Parent Company entered into a 15-year exclusive partnership with Allianz SE under the following arrangements:

- Allianz SE will acquire 12,750 shares representing 51.00% stockholdings of PNB Life Insurance Inc. (õPNB LIIö) and will have management control over the new joint venture company;
- The new joint venture company will operate under the name of õAllianz PNB Life Insurance, Inc.ö;
- A 15-year distribution agreement which will provide Allianz exclusive access to the more than 670 branches nationwide of Parent Company.

This required the reclassification of the accounts of PNB Life in the December 31, 2015 Financial Statement as assets for distribution. The necessary regulatory approvals have been obtained and the above sale agreement was implemented on June 6, 2016.

- The P2.5 billion Equity Investments pertains to the remaining investment of the Bank in Allianz PNB Life Insurance, Inc. now accounted for as an Investment in Associate as of December 31, 2016.
- Intangible Assets, Deferred Tax Assets and Other Assets were higher by P0.1 billion, P0.3 billion and P0.3 billion from P2.5 billion to P2.6 billion, P1.2 billion to P1.5 billion and P6.8 billion to P7.1 billion, respectively.

Consolidated liabilities went up by 12.0% or P68.9 billion from P574.9 billion as of December 31, 2015 to P643.8 billion as of December 31, 2016. Major changes in liability accounts were as follows:

- Deposit liabilities totaled P570.5 billion, P84.6 billion higher compared to its year-end 2015 level of P485.9 billion. Increases were registered in Demand, Savings and Time by P7.3 billion, P53.5 billion and by P23.8 billion, respectively.
- Bills and Acceptances Payable increased by P10.1 billion, from P25.8 billion to P35.9 billion, mainly accounted for by various borrowings from other banks.
- Financial liabilities at Fair value through profit or loss was higher at P0.2 billion as of December 31, 2016 from last year P0.1 billion.
- Other Liabilities increased by P2.9 billion from P25.7 billion to P28.6 billion.
- Accrued Expenses decreased by P1.0 billion from P5.9 billion as of December 31, 2015 to P4.9 billion as of December 31, 2016.
- Subordinated Debt decreased from P10.0 billion as of December 31, 2015 to P3.5 billion as of December 31, 2016. On June 16, 2016, PNB exercised its Call Option on its P6.5 billion 6.75% Lower Tier 2 Unsecured Subordinated Notes.
- Decrease in Liabilities Held for Distribution was also attributed to sale of 51% equity in PNB Life as explained above under Assets Held for Distribution account.

Total equity accounts stood at P109.9 billion from P104.8 billion as of December 31, 2015, or higher by P5.2 billion attributed to current years net income of P7.2 billion and decrease in Net Unrealized Loss on Available for Sale Investments of P0.5 billion, P0.3 billion in Accumulated Translation Adjustment partly offset by the declaration of P1.3 billion cash dividends in September 2016, decrease of P0.5 billion in remeasurement losses on retirement plan, decrease of P0.6 billion in Reserves of a Disposal Group Held for Distribution, P0.2 billion Share in Equity Adjustment of an Associate and decrease in Non-controlling interest by P0.4 billion

2015 vs. 2014

The Group's consolidated assets stood at P679.7 billion as of December 31, 2015, 8.7% or P54.3 billion higher compared to P625.4 billion total assets reported as of December 31, 2014. Changes (more than 5%) in assets were registered in the following accounts:

- Due from Other Banks registered an increase of P2.7 billion from P15.6 billion as of December 31, 2014. On the other hand, Due from BSP decreased by P24.4 billion from P105.8 billion as of December 31, 2014 due to lower Special Deposit Account placement in 2015. Interbank Loans Receivable also decreased by P1.9 billion from P7.7 billion as of December 31, 2014.
- Financial Assets at Fair Value Through Profit or Loss (õFAFVPLö) were lower at P4.5 billion, from P17.4 billion as of December 31, 2014, mainly due to reclassification of the P13.8 billion õSegregated Fund Assetsö of PNB Life from FAFVPL to õAssets of Disposal Group Classified as Held for Saleö in line with the requirements of PFRS 5, Non-current Assets Held for Sale and Discontinued Operations. This arose following an agreement entered into between the Bank and Allianz last December 2015 for Allianz SE to acquire 51% ownership in PNB Life. PFRS 5 requires assets and liabilities of PNB Life, together with the results of operations of a disposal group, to be classified separately from continuing operations.
- Securities Held Under Agreements to Resell as of December 31, 2015 of P14.6 billion represents lending transactions of the Bank with the BSP.
- Available for Sale Investments and Held to Maturity Investment were higher at P68.3 billion and P23.2 billion as of December 31, 2015, respectively, from their P63.1 billion and P23.0 billion levels as of December 31, 2014, an improvement of P5.2 billion and P0.2 billion, respectively, due mainly to acquisition of various investments securities.
- Loans and Receivables reached \$\mathbb{P}365.7\$ billion, posting a significant growth of 15.7% or \$\mathbb{P}49.4\$ billion compared to the \$\mathbb{P}316.3\$ billion December 2014 level mainly due to loan releases implemented in the current year to various corporate borrowers.
- Investment Properties decreased by P7.0 billion from P20.2 billion as of December 31, 2014 to P13.2 billion as of December 31, 2015, due to the following transactions:
 - Sale of P1.0 billion Heritage Park lots
 - Reclassification of P2.0 billion foreclosed properties to Bank Premises
 - Reclassification of P1.2 billion properties entered into contractual agreements with real estate developers, and
 - Disposal of P2.8 billion worth of foreclosed properties.
- Property and Equipment increased by P2.5 billion from P19.6 billion as of December 31, 2014 to P22.1 billion as of December 31, 2015 mainly due to the reclassification of certain foreclosed properties as discussed in previous paragraph which shall be used as bank premises.
- Intangible assets grew by P0.1 billion from P2.3 billion as of December 31, 2014 to P2.4 billion as of December 31, 2015 mainly due to the recording of costs incurred in the ongoing upgrading of the core banking system of the Bank which is targeted for completion in 2017.
- Deferred Tax Assets was lower by P0.3 billion from P1.5 billion as of December 31, 2014 to P1.2 billion as of December 31, 2015.
- õAssets of Disposal Group Classified as Held for Saleö amounting to P23.5 billion pertains to
 assets of PNB Life which was presented under a separate line item in the financial statements in
 view of the sale agreement entered into between the Bank and Allianz last December 2015 as
 earlier discussed.
- Other assets was higher at P6.8 billion, or by P1.6 billion from last yeargs level mainly due to reclassification of P1.2 billion properties entered into contractual agreements with real estate developers from Investment Properties to Other Assets.

Consolidated liabilities went up by P48.5 billion or 9.2% from its P526.4 billion level as of December 31, 2014 to P574.9 billion as of December 31, 2015. Major changes in liability accounts were as follows:

- Financial liabilities at Fair value through profit or loss declined from P10.9 billion as of December 31, 2014 to P0.1 billion this year mainly due to reclassification of the P10.8 billion õSegregated Fund Liabilitiesö of PNB Life from FLFVPL to õLiabilities of Disposal Group Classified as Held for Saleö in line with the sale agreement with Allianz.
- Deposit liabilities totaled P485.9 billion, P38.3 billion higher compared to its year-end 2014 level
 of P447.6 billion. Increases were registered in Demand by P8.4 billion, Savings by P22.2 billion
 and Time deposits by P7.7 billion.
- Bills and Acceptances Payable increased by P6.7 billion, from P19.1 billion to P25.8 billion, mainly accounted for by various borrowings from other banks. Accrued Expenses Payable also increased from P5.4 billion to P5.9 billion as of December 31, 2015.
- õLiabilities of Disposal Group Classified as Held for Saleö amounting to P21.5 billion pertains to liabilities of PNB Life which was presented under a separate liability line item also in view of the sale agreement with Allianz SE.
- Income Tax Payable increased by P49 million from P85 million to P134 million.
- Reduction of P7.7 billion in other liabilities was also attributed to reclassification of certain other liability accounts of PNB Life under a separate line item in the balance sheet as held for sale.

Total equity accounts now stood at P104.8 billion from P99.1 billion as of December 31, 2014, or an improvement of P5.7 billion mainly attributed to the following:

- Current yeargs net income of P6.3 billion
- Additional translation gain pertaining to equity investments in foreign subsidiaries of P0.7 billion
- P0.6 billion reserves of a disposal group held for sale pertaining to other comprehensive income of PNB Life presented under a separate line item in equity

These were partly offset by additional unrealized losses on mark to market of Available for sale investments of P1.4 billion.

2014 vs. 2013

The Group's consolidated assets reached P625.4 billion as of December 31, 2014, higher by P9.1 billion compared to P616.3 billion total assets reported by the Bank as of December 31, 2013. Changes (more than 5%) in assets were registered in the following accounts:

- Loans and Receivables (L&R) expanded to P316.3 billion in December 2014, P42.0 billion or 15.3% higher as compared to its December 2013 level of P274.3 billion mainly due to loan releases implemented in the current year to various corporate borrowers.
- Financial Assets at Fair Value Through Profit or Loss at P17.4 billion grew by 48.7% or P5.7 billion from P11.7 billion attributed mainly to purchases of various investment securities and increase in segregated fund assets.
- Interbank Loans Receivable was at P7.7 billion as of December 31, 2014, a decrease of P0.7 billion from P8.4 billion as of December 31, 2013 due mainly to maturing interbank lending transactions to various banks.
- Available for Sale Investments went down to P63.1 billion as of December 31, 2014, P17.2 billion lower than the P80.3 billion level as of December 31, 2013 attributable mainly to the reclassification of P18.3 billion investment securities to Held to Maturity Investments two years after the sale of a significant amount of Held to Maturity Securities in October 2011. Held to Maturity Investments now stood at P23.0 billion.
- Due from BSP decreased by P47.4 billion from P153.2 billion to P105.8 billion accounted for by Special Deposit Accounts which dropped by P51.5 billion to fund various loan releases. Cash and

Other Cash Items increased by P2.8 billion from P11.8 billion to P14.6 billion. Due from Other Banks went up by P0.7 billion from P14.9 billion to P15.6 billion.

- Investment Properties decreased by P1.2 billion from P21.5 billion to P20.3 billion due to disposal of foreclosed properties
- Intangible assets were lower at \$\mathbb{P}2.3\$ billion in view of the amortization of merger-related core deposits and customer relations intangibles.
- Other assets and Deferred Tax Assets were higher by P1.8 billion and P0.2 billion from P3.4 billion to P5.2 billion and from P1.3 billion to P1.5 billion, respectively.

Consolidated liabilities decreased by P7.5 billion from P533.9 billion as of December 31, 2013 to P526.4 billion as of December 31, 2014. Major changes in liability accounts were as follows:

- Deposit Liabilities was lower by P14.8 billion from P462.4 billion to P447.6 billion. Demand deposits declined by P23.8 billion. The decline in deposits was due to a shift of funds by depositors to the stock rights offer of the Bank in the 1st quarter of this year. P6.75 billion LTNCD were redeemed in March and October 2014.
- Financial liabilities at Fair value through profit or loss was higher at P10.9 billion from last years P8.1 billion attributed to the increase in segregated fund liabilities of PNB Life.
- Bills and Acceptances Payable increased by P5.9 billion from P13.2 billion to P19.1 billion accounted for by interbank borrowings under repurchase agreement with foreign banks. Income Tax Payable increased by P38 million from P48 million to P86 million.

Total equity accounts improved by P16.8 billion, from P82.3 billion as of December 31, 2013 to a high of P99.1 billion as of December 31, 2014 on account of significant increases attributed to the following:

- P11.6 billion proceeds from the issuance of 162.9 million common shares in line with the stock rights offering in February 2014
- P5.5 billion net income for the twelve months period ended December 31, 2014
- P1.2 billion increase in net unrealized gain/(loss) on AFS adjustments and P0.2 billion increase in non-controlling interests.

Offset by the P1.0 billion downward adjustment in remeasurement losses on Retirement Plan, P0.4 billion decline in FX translation.

Results of Operations

2016 vs 2015

- For the year ended December 31, 2016, the Bankøs consolidated net income stood at P7.2 billion, P0.9 billion higher compared to the P6.3 billion net income for the same period last year.
- Net interest income totaled P19.6 billion, higher by 10.6% or P1.9 billion compared to the net interest income for the same period last year mainly due to expansion in the loan portfolio and investment securities which accounted for P2.5 billion and P0.3 billion increase in interest income, respectively, partly offset by the decline in income from deposits with banks by P0.2 billion. Total interest income was up by P2.6 billion from P21.7 billion to P24.3 billion. Total interest expense however, was also higher at P4.8 billion or by P0.8 billion from P4.0 billion last year.

Other income significantly increased to P8.6 billion from P5.1 billion compared to same period last year mainly due to the P0.9 billion gains from sale of foreclosed assets and from P0.8 billion, P0.3 billion and P1.5 billion increases in the Trading and Investment Securities gains, Foreign exchange

gains and Miscellaneous Income, respectively. Increase in Miscellaneous income was due to the P1.6 billion gain on sale of the Bankøs 51% interest in PNB Life to Allianz, one of the largest global insurance companies.

- Net service fees and commission income and net insurance premium were at P2.7 billion and P0.3 billion, respectively, for the year ended December 31, 2016.
- Administrative and other operating expenses amounted to \$\mathbb{P}23.1\$ billion for the year ended December 31, 2016, \$\mathbb{P}4.3\$ billion higher compared to the same period last year. Increases were registered in provision for impairment, credit and other losses of \$\mathbb{P}2.7\$ billion mainly due to reversal of \$\mathbb{P}1.0\$ billion in 2015 of provision for possible liability in view of court ruling favorable to the Bank and increases and additional \$\mathbb{P}1.7\$ billion in provision for impairment and credit losses. Compensation and fringe benefits, Taxes and Licenses and Miscellaneous Expenses also increased by \$\mathbb{P}1.6\$ billion.
- Income from discontinued operations in the current year pertains to the net income realized from the sale of 51% interest in PNB Life implemented in June 2016.
- Total Comprehensive Income for the year ended December 31, 2016 amounted to P6.7 billion, P0.5 billion higher compared to the P6.2 billion for the same period last year mainly due to the increase in net income of P0.6 billion, net unrealized gain on Available for Sale Securities of P0.6 billion partly offset by decreases in remeasurement gains on retirement plan of P0.4 billion, translation adjustment by P0.4 billion, share in changes in net unrealized gains and (losses) on available for sale investments of subsidiaries and an associate P0.2 billion and P0.1 billion in non-controlling interests.

2015 vs 2014

- For the year ended December 31, 2015, the Bank recorded a net income of P6.3 billion, P0.8 billion higher compared to the P5.5 billion net income for the same period last year.
- Net interest income totaled P17.7 billion, higher by P1.2 billion compared to the net interest income for the same period last year mainly due to expansion in the loan portfolio which accounted for P2.0 billion increase in interest income partly offset by the decline in income from deposits with banks by P1.1 billion. Total interest income was up by P1.6 billion from P20.1 billion to P21.7 billion. Total interest expense however, was slightly higher at P4.0 billion or by P0.4 billion from P3.6 billion last year, resulting to improvement in Net Interest Margin.
- Other income this year declined to P5.1 billion from P6.2 billion last year mainly due to the P0.7 billion trading gains recognized last year on the sale of a minority equity holdings and the continued reduction in treasury related income in the current year. The decline in other income was partly offset by growth in gains from sale of foreclosed assets of P0.1 billion in the current year.
- Net service fees and commission income and net insurance premium were at P3.6 billion and P0.1 billion, respectively, for the year ended December 31, 2015.
- Administrative and other operating expenses was slightly lower this year at P18.9 billion compared to P19.2 billion last year. The reduction was attributed to lower provisions this year of P0.6 billion compared to P2.3 billion in 2014 mainly due to a reversal this year of provision on the NSC case (refer to Note 35 of the AFS). Compensation and Fringe Benefits was higher by P0.8 billion. Miscellaneous expense increased by P0.6 billion in 2015.
- Provision for income tax this year was higher at P1.6 billion compared to P1.4 billion last year in view of higher taxable income in the current year.
- Net Income from Discontinuing Operations of P0.4 billion pertains to net income of PNB Life
 which was presented under a separate line item in the FS in line with the sale agreement with
 Allianz.

 Total Comprehensive Income for December 31, 2015 amounted to P6.2 billion, P0.8 billion higher compared to the P5.4 billion for the same period last year. Improvement in OCI mainly came from higher net income and accumulated translation adjustments in the current year partly offset by unrealized losses on AFS investments.

2014 vs. 2013

- Consolidated net income reached P5.5 billion for the twelve months ended December 31, 2014, an improvement of P0.3 billion compared with the P5.2 billion net income reported for the same period last year.
- Net interest income for the year ended 2014 at P16.5 billion went up significantly by P3.0 billion compared to P13.5 billion in 2013 as interest income posted an increase of P1.9 billion at P20.1 billion vs P18.2 billion primarily accounted for by interest on loans and receivables which increased by P2.1 billion, driven by significant expansion in the loan portfolio. On the other hand, interest expense which amounted to P4.7 billion last year dropped by P1.1 billion to P3.6 billion as the Bank continued to undertake its liability management exercise by raising long term deposits at lower interest rates. In March 2014, PNB redeemed P3.25 billion worth of LTNCDs with a coupon rate of 6.50% and in October 2014 likewise redeemed P3.5 billion worth of LTNCDs with a coupon rate of 7% issued by the ABC. These funds were replaced with an issuance of P7.0 billion worth of LTNCDs with a coupon rate of 4.125% which will mature in June 2020. Furthermore, interest on borrowings also declined as a result of the redemption of unsecured subordinated debts totaling P10.5 billion in 2013 (P4.5 billion, 7.13% redeemed in March 2013 and P6.0 billion, 8.5% redeemed in June 2013).
- Fee-based and other income decreased by P1.6 billion to P6.2 billion from P7.8 billion for the same period last year. The decrease was attributed to lower gains from Trading and Investment Securities which declined by P3.3 billion, partly offset by the P0.1 billion, P0.9 billion and P0.7 billion increases in Foreign Exchange Gains, Net gain on sale or exchange of assets and Miscellaneous Income, respectively.
- Net service fees and commission income and net insurance premium were at P2.9 billion and P0.3 billion, respectively, for the period ended December 31, 2014.
- Administrative and other operating expenses totaled P19.2 billion for the year ended December 31, 2014, P2.3 billion more than last year's P16.9 billion. Increases were registered in Compensation and Fringe Benefits by P1.5 billion partly due to implementation of the 2014 Collective Bargaining Agreement effective July 2014. Provision for impairment and credit losses also increased by P1.5 billion to P2.3 billion from P0.8 billion last year. Partly offset by P0.2 billion decreases in depreciation and amortization and P0.5 billion miscellaneous expenses.
- Total Comprehensive Income for the twelve months period ended December 31, 2014 amounted to P5.4 billion, P3.8 billion higher compared to the P1.6 billion for the same period last year. Current years comprehensive income came mainly from the net income totaling P5.5 billion and net unrealized gain on available-for-sale securities by P1.2 billion, offset by P0.4 billion in accumulated translation adjustments, P1.0 billion re-measurement losses on retirement plan taken up in the current year.

Key Performance Indicators

Capital Adequacy/Capital Management

The Parent Companyos Capital Management (Sub-Committee of the Asset/Liability Committee) has been created to specifically handle policies and procedures pertaining to the capital planning and assessment as well as possible equity investments of the Bank.

The Sub-Committee shall be responsible for the following:

- Determine the appropriate level of capital that will support the attainment of the Bankøs strategic objectives, meet the minimum regulatory requirements and cover all material risks that the Bank may encounter in the course of its business
- Periodically monitor and assess the capital ratios of the Bank. Monitoring shall include capital
 ratios with and without the regulatory stress test prescribed by the regulators, based on both the
 consolidated and solo financial statements of the bank.
- Report to the ALCO the Bankøs capital ratio and position based the consolidated and solo financial statements on a monthly basis and to the Board ICAAP Steering Committee on a quarterly basis.
- Inform the ALCO/ Board ICAAP Steering Committee on possible breach of ICAAP capital thresholds, particularly during period of stress and activating the Bankøs capital contingency plan, if needed.
- > The Sub-Committee will evaluate and endorse to the Board the options to improve the Bankøs capital adequacy as provided for in the Capital Contingency Plan
- In case of capital sourcing, the Sub-Committee shall endorse to the Board ICAAP Steering Committee / Board the manner, the amount and time period for capital raising.
- Ensure that the capital ratios resulting from the three-year strategic business plan under the Bankøs ICAAP shall meet the minimum regulatory requirement as well as the Bankøs internal thresholds.
- > The Sub-Committee shall determine the Bankøs internal thresholds and shall endorse same to the Board ICAAP Steering Committee / Board.
- Undertake the optimal allocation of the capital to the different business groups in accordance with the portfolio diversification policy and subject to the sustainability of earnings, risk weights of assets, among others.

The Bank and its individual regulatory operations have complied with all externally imposed capital requirements throughout the period.

Regulatory Qualifying Capital

Under existing BSP regulations, the determination of the Parent Company® compliance with regulatory requirements and ratios is based on the amount of the Parent Company® õunimpaired capitalö (regulatory net worth) reported to the BSP, which is determined on the basis of regulatory policies, which differ from PFRS in some respects.

As required under BSP Circular 781, the risk-based capital ratio of a bank, expressed as a percentage of qualifying capital to risk-weighted assets, should not be less than 10.00% for both solo basis (head office and branches) and consolidated basis (parent bank and subsidiaries engaged in financial allied undertakings but excluding insurance companies). Other minimum ratios include Common Equity Tier (CET) 1 ratio and Tier 1 capital ratios of 6.0% and 7.5%, respectively. A conservation buffer of 2.5%, comprised of CET 1 capital is likewise imposed.

Banks and their subsidiaries are subject to the following risk-based capital adequacy ratios (CARs):

- a. Common Equity Tier 1 ó must be at least 6.0% of risk weighted assets at all time;
- b. Tier 1 capital must be at least 7.5% of risk weighted assets at all times; and
- c. Qualifying capital (Tier 1 Capital plus Tier 2 Capital) must be at least 10.0% of risk weighted assets at all times.

Qualifying capital consists of the sum of the following elements, net of required deductions:

a. Common equity Tier 1 capital consists of 1) Paid up common stock that meet the eligibility criteria, b) Common stock dividends distributable, additional paid in capital resulting from the issuance of common stock included in CET1 capital, Deposits for common stock subscription, Retained earnings, Undivided profits, other comprehensive income (net unrealized gains or losses on AFS and cumulative foreign currency translation), and minority interest on subsidiary banks which are less than wholly-owned

- b. Additional Tier 1 capital consists of instruments issued by the bank that are not included in CET 1 capital that meet the criteria for inclusion in additional tier 1 capital, meet the required loss absorbency features for instrument classified as liabilities and loss absorbency feature at point of non-viability as defined in the BSP guidelines.
- c. Tier 2 capital is composed of 1) instruments issued by the Bank (and are not included in AT1 capital) that meet criteria for inclusion in Tier 2 and meet the required loss absorbency feature at point of non-viability as defined in the guidelines, 2) Deposits for subscription of T2 capital, 3) appraisal increment reserves on bank premises as authorized by the Monetary Board, 4) general loan loss provision, limited to a maximum of 1.00% of credit risk weighted asset, and minority interest in subsidiaries which are less than wholly owned as defined in the guidelines.

A capital conservation buffer of 2.5% of risk weighted assets, comprised of CET 1 capital, shall be required. This buffer is meant to promote the conservation of capital and build-up of adequate cushion that can be drawn down to absorb losses during period of financial and economic stress.

The Group consolidated capital adequacy ratio for combined credit, market and operational risks computed based on BSP Circular No. 781 (for 2014) and BSP Circular No. 538 (for 2013 and 2012) were 16.65%, 19.24% and 20.60% as of December 31, 2016, 2015 and 2014, respectively, improving and well above the minimum 10% required by BSP. The following table sets the regulatory capital as reported to BSP as at December 31, 2016, 2015 and 2014:

| (Amounts in Million) | | ONSOLIDATED | | | PARENT | |
|--|---------------------------|---------------------------------|--------------------------|----------------------------------|---------------------------------|--------------------------|
| | 2016 | 2015 | 2014 | 2016 | 2015 | 2014 |
| A. Tier 1 Capital | 104,103.597 | 97,272.252 | 93,899.128 | 101,545.136 | 94,044.294 | 90,782.607 |
| A.1 Common Equity Tier 1 (CET1) Capital Paid-up common stock | 104,103.597 49,965.587 | 97,272.252 49,965.587 | 93,899.128 49,965.587 | 101,545.136 49,965.587 | 94,044.294 49,965.587 | 90,782.607 49,965.587 |
| Common stock dividends distributable | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| Additional paid-in capital 1/ | 31,331.251 | 31,331.251 | 31,331.251 | 31,331.251 | 31,331.251 | 31,331.251 |
| Deposit for common stock subscription | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| Retained earnings | 24,866.360 | 18,277.578 | 13,368.528 | 25,215.142 | 17,799.075 | 12,689.560 |
| Undivided profits 2/ | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| Other comprehensive income | (4,634.165) | (4,720.666) | (3,469.641) | (4,966.844) | (5,051.619) | (3,203.791) |
| Minority interest in subsidiary banks which are less than wholly-owned | 2,574.564 | 2,418.502 | 2,703.403 | 0.000 | 0.000 | 0.000 |
| A.2 Regulatory Adjustments to CET1 Capital | 24,454.278 | 22,978.468 | 22,391.624 | 49,874.807 | 47,596.437 | 45,931.470 |
| Total outstanding unsecured credit accommodations, both direct and indirect, to directors, officers, stockholders and their related interests (DOSRI) | 2.583 | 1.515 | 1.906 | 2.583 | 1.515 | 1.906 |
| Total outstanding unsecured loans, other credit accommodations and | 2.014.222 | 1,958.667 | 1,575.000 | 2,014.333 | 1,878.667 | 1,575.000 |
| guarantees granted to subsidiaries Deferred tax assets 9/ | 2,014.333 4,350.895 | 3,478.712 | 3,810.979 | 4,006.138 | 3,257.313 | 3,567.215 |
| Goodwill 10/ | 13,515.765 | 13,515.765 | 13,515.765 | 13,515.765 | 13,515.765 | 13,515.765 |
| Other intangible assets 11/ | 1,424.055 | 1,670.277 | 2,033.313 | 1,333.201 | 1,573.764 | 1,938.996 |
| Investments in equity of unconsolidated subsidiary banks and quasi-banks, and other financial allied undertakings (excluding subsidiary securities dealers/brokers and insurance companies), after deducting related goodw iii, if any (for solo basis only and as applicable) 13/ | 0.000 | 0.000 | 0.000 | 25.678.974 | 25.141.007 | 24,066.287 |
| | 0.000 | 0.000 | 0.000 | 20,070.074 | 20,141.007 | 24,000.207 |
| Investments in equity of unconsolidated subsidiary securities dealers/brokers and insurance companies after deducting related goodwill, if any (for both solo and consolidated bases and as applicable) 13/ Significant minority investments (10%-50% of of voting stock) in securities | | 2,351.483 | 1,452.612 | 458.609 | 2,226.357 | 1,264.252 |
| dealers/brokers and insurance companies, after deducting related goodwill if any (for both solo and consolidated bases) 13/ | 2,863.271 | 0.000 | 0.000 | 2,863.271 | 0.000 | 0.000 |
| Other equity investments in non-financial allied undertakings and non-allied undertakings Projected investments in common steels of other books (was investments in common steels of other books (was investments). | 1.933 | 1.933 | 1.933 | 1.933 | 1.933 | 1.933 |
| Reciprocal investments in common stock of other banks/quasi-banks and financial allied undertakings including securities dealers/brokers and insurance companies, after deducting related goodwill, if any (for both solo and consolidated bases) | 0.000 | 0.116 | 0.116 | 0.000 | 0.116 | 0.116 |
| A.3 TOTAL COMMON EQUITY TIER 1 CAPITAL (A.1 minus A.2) | 79,649.319 | 74,293.784 | 71,507.504 | 51,670.329 | 46,447.857 | 44,851.137 |
| A.4 Additional Tier 1 (AT1) | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| A.5 Regulatory Adjustments to Additional Tier 1 (AT1) Capital | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| A.6 TOTAL ADDITIONAL TIER 1 CAPITAL (A.4 minus A.5) | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| A.7 TOTAL TIER1 CAPITAL (Sum of A.3 and A.6) | 79,649.319 | 74,293.784 | 71,507.504 | 51,670.329 | 46,447.857 | 44,851.137 |
| B. Tier 2 (T2) Capital B.1 Tier 2 (T2) Capital | 4,308.027 | 13,763.244 | 13,040.320 | 3,866.446 | 13,417.009 | 12,833.101 |
| Instruments issued by the bank that are eligible as Tier 2 capital (Unsecured Subordinated Debt - Eligible until 31 December 2015 as | | | | | | |
| per BSP Memorandum No. M 2013-008 dated 05 March 2013) | 0.000 | 9,986.427 | 9,970.136 | 0.000 | 9,986.427 | 9,969.498 |
| Appraisal Increment Reserve, Bank Premises auth. By MB | 291.725 | 291.725 | 291.725 | 291.725 | 291.725 | 291.725 |
| General loan loss provision (limited to 1.00% of credit risk-weighted assets | | | | | | |
| computed per Part III, Item B.) | 4,016.302 | 3,485.092 | 2,778.459 | 3,574.721 | 3,138.857 | 2,571.878 |
| Regulatory Adjustments to Tier 2 capital TOTAL TIER 2 CAPITAL | 0.000 4,308.027 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| | | 13,763.244 | 13,040.320 | 3,866.446 | 13,417.009 | 12,833.101 |
| TOTAL QUALIFYING CAPITAL | 83,957.346 | 88,057.028 | 84,547.824 | 55,536.775 | 59,864.866 | 57,684.238 |
| The risk-weighted assets of the Group and Parent Company as of Year End | | | | 207 720 409 | 266 957 922 | 220 020 120 |
| Risk-weighted on Balance sheet assets: | 446,101.620 13,482.401 | 405,219.194 7,358.947 | 359,881.507 3,948.319 | 397,730.498 11,676.125 | 366,857.832 6,677.082 | 329,029.139 3,845.662 |
| 50% | 24,819.389 | 16,841.447 | 15.558.027 | 22,328.759 | 15,459.492 | 13,799.102 |
| 75% | 18,761.908 | 16,119.608 | 14,282.083 | 18,039.059 | 14,063.362 | 13,705.209 |
| 100% | 371,161.410 | 345,521.954 | 297,726.532 | 330,044.869 | 312,532.594 | 270,610.938 |
| 150% | 17,876.512 | 19,377.239 | 28,366.547 | 15,641.686 | 18,125.303 | 27,068.228 |
| Off-Balance sheet assets: | 13,052.998 | 7,669.446 | 5,914.306 | 12,953.775 | 7,554.533 | 5,750.879 |
| 20% | 0.000 | 127.791 | 64.024 | 0.000 | 127.791 | 64.024 |
| 50% | 31.543 | 4,577.949 | 1,671.841 | 31.543 | 4,577.949 | 1,671.841 |
| 75% | 173.496 | 344.806 | 442.532 | 173.496 | 344.807 | 442.532 |
| 100% | 12,847.959 | 2,618.900 | 3,735.909 | 12,748.736 | 2,503.986 | 3,572.482 |
| 150% | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| Total Counterparty Risk-Weighted Assets in the Banking Book (Derivatives and Repo- Total Counterparty Risk-Weighted Assets in the Trading Book (Derivatives and Repo- | 1,622.161 | 1,304.542 | 1,497.381 | 1,622.161 | 1,304.541 | 1,497.381 |
| style Transactions) | 498.213 | 499.469 | 275.678 | 471.136 | 471.965 | 254.248 |
| Total Risk-Weighted Amount of Credit Linked Notes in the Banking Book Total Risk-Weighted Securitization Exposures | 0.000 | 0.000 | 0.000 | 0.000 0.000 | 0.000 | 0.000 0.000 |
| General ban loss provision [in excess of the amount permitted to be included in Upper Tier 2] | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| Total Credit Risk Weighted Assets | 461,274.992 | 414,692.651 | 367,568.872 | 412,777.570 | 376,188.871 | 336,531.647 |
| Market Risk Weighted Assets | 2,752.606 | 3,428.025 | 4,532.456 | 2,703.429 | 3,067.984 | 4,233.579 |
| Operational Risk-Weighted Assets | 40,073.477 | 39,541.943 | 38,234.751 | 35,831.511 | 35,791.717 | 34,261.055 |
| Total Risk Weighted Assets Capital Ratios | 504,101.075 | 457,662.619 | 410,336.079 | 451,312.510 | 415,048.571 | 375,026.281 |
| Common Equity Tier 1 Ratio | 15.80% | 16.23% | 17.43% | 11.45% | 11.19% | 11.96% |
| Capital Conservation Buffer | 9.80% | 10.23% | 11.43% | 5.45% | 5.19% | 5.96% |
| Tier 1 Capital Ratio | 15.80% | 16.23% | 17.43% | 11.45% | 11.19% | 11.96% |
| Total Capital Adequacy Ratio | 16.65% | 19.24% | 20.60% | 12.31% | 14.42% | 15.38% |

Asset Quality

The Group's non-performing loans (gross of allowance for impairment losses) decreased to P8.8 billion as of December 31, 2016 compared to P9.0 billion as of December 31, 2015. NPL ratios of the Bank based on BSP guidelines, net of valuation reserves is better than industry average at 0.18% as at December 31, 2016, compared to 0.25% at end of 2015. Gross NPL ratio is at 2.31% at end of 2016 and 2.61% at end of 2015.

Profitability

| | Year Ended | | |
|---|------------|----------|--|
| | 12/31/16 | 12/31/15 | |
| Return on equity (ROE) ^{1/} Return on assets(ROA) ^{2/} | 6.7% | 6.2% | |
| Return on assets(ROA) ^{2/} | 1.0% | 1.0% | |
| Net interest margin(NIM) ^{3/} | 3.2% | 3.2% | |

 $^{^{1/}}$ Net income divided by average total equity for the period indicated

Liquidity

The ratio of liquid assets to total assets as of December 31, 2016 was 31.8% compared to 30.6% as of December 31, 2015. Ratio of current assets to current liabilities was at 64.0% as of 31 December 2016 compared to 66.8% as of December 31, 2015.

Cost Efficiency

The ratio of total operating expenses (excluding provision for impairment, credit and other losses) to total operating income resulted to 63.0% for the year ended December 2016 compared to 69.3% for the same period last year.

Known trends, demands, commitments, events and uncertainties

The Bank presently has more than adequate liquid assets to meet known funding requirements and there are no known trends, demands, commitments, events or uncertainties that will have a material impact on the Bankøs liquidity.

Events that will trigger direct or contingent financial obligation

In the normal course of business, the Group makes various commitments and incurs certain contingent liabilities that are not presented in the financial statements, including several suits and claims which remain unsettled. No specific disclosures on such unsettled assets and claims are made because any such disclosures would prejudice the Group position with the other parties with whom it is in dispute. Such exemption from disclosures is allowed under PAS 37, Provisions, Contingent Liabilities and Contingent Assets. The Group and its legal counsel believe that any losses arising from these contingencies which are not specifically provided for will not have a material adverse effect on the financial statements.

²/Net income divided by average total assets for the period indicated

^{3/}Net interest income divided by average interest-earning assets

Material off-balance sheet transactions, arrangement or obligation

The following is a summary of various commitments and contingent liabilities of the Group as of December 31, 2016 and 2015 at their equivalent peso contractual amounts:

| | 12/31/2016 | 12/31/2015 | |
|-------------------------------------|---------------------|-------------------------|--|
| | (In Thousand Pesos) | | |
| Trust department accounts | P75,238,152 | P 78,708,656 | |
| Derivative forwards | 40,000,448 | 32,378,255 | |
| Standby letters of credit | 26,232,306 | 22,031,604 | |
| Deficiency claims receivable | 22,337,807 | 21,562,415 | |
| Credit card lines | 27,018,318 | 15,725,684 | |
| Interest rate swaps | 33,610,720 | 9,317,880 | |
| Derivative spots | 2,358,455 | 5,526,044 | |
| Inward bills for collection | 1,001,375 | 356,152 | |
| Outward bills for collection | 282,212 | 320,428 | |
| Other contingent accounts | 2,073,225 | 298,336 | |
| Confirmed export letters of credit | 100,461 | 88,409 | |
| Unused commercial letters of credit | 50,062 | 48,957 | |
| Shipping guarantees issued | 13,716 | 10,033 | |
| Items held as collateral | 1,237 | 42 | |
| Other credit commitments | , <u> </u> | 974,377 | |

Capital Expenditures

The Bank has committed on investing in the upgrade plan of its Systematics core banking system running on the IBM z-series mainframe, as well as on a new branch banking system. This ongoing top priority enterprise-wide project is expected to be completed in 2017 and requires major capital expenditures. For this project and other medium scale projects requiring information technology solutions, expected sources of funds will come from the sale of acquired assets and funds generated from the Bank's operations.

Significant Elements of Income or Loss

Significant elements of the Bankøs revenues consist mainly of net interest margin, service fees, net trading gains and gains from disposal of reacquired properties while the Bankøs expenses consist mainly of staff cost, depreciation and amortization of assets and provisions for probable losses. Please refer to the discussions on the results of operations for further details.

Seasonal Aspects

There was no seasonal aspect that had material effect on the Bankøs financial condition or results of operations.

Item 6. Market Price, Holders and Dividends

A. Market Price of and Dividends on Registrant's Common Equity and Related Stockholders

1. Market Price

The PNB common shares are listed and traded at the PSE. The high and low sales prices of PNB shares for each quarter for the last two fiscal years are:

| | <u>20</u> | <u>)15</u> | <u>20</u> | <u>)16</u> | <u>20</u> | <u>)17</u> |
|-----------|-----------|------------|-----------|------------|-----------|------------|
| | High | Low | High | Low | High | Low |
| Jan -Mar | 87.50 | 76.70 | 53.90 | 43.00 | 58.05 | 57.20 |
| Apr ó Jun | 79.00 | 62.00 | 59.85 | 46.45 | | |
| Jul ó Sep | 68.90 | 49.50 | 64.75 | 56.35 | | |
| Oct - Dec | 54.50 | 49.60 | 58.90 | 54.15 | | |

The trading price of each PNB common share as of March 1, 2017 was \$\frac{1}{2}\$57.00.

2. Holders

The Bank has 29,844 stockholders as of January 31, 2017. The top twenty holders of common shares, the number of shares held, and the percentage to total shares outstanding held by each are as follows:

| No. | Stockholders | Common Shares | Percentage To Total Outstanding Capital Stock |
|-----|--|------------------|---|
| 1 | PCD Nominee Corporation (Non-Filipino) | 111,091,751 | 8.8934610722 |
| 2 | Key Landmark Investments, Limited | 109,115,864 | 8.7358212437 |
| 3 | PCD Nominee Corporation (Filipino) | 106,017,241 | 8.4872206741 |
| 4 | Solar Holdings Corporation | 67,148,224 | 5.3755576884 |
| 5 | Caravan Holdings Corporation | 67,148,224 | 5.3755576884 |
| 6 | True Success Profits Limited | 67,148,224 | 5.3755576884 |
| 7 | Prima Equities & Investments Corporation | 58,754,696 | 4.7036129774 |
| 8 | Leadway Holdings, Incorporated | 53,470,262 | 4.2805670928 |
| 9 | Infinity Equities, Incorporated | 50,361,168 | 4.0316682663 |
| 10 | Pioneer Holdings Equities, Inc. | 28,044,239 | 2.2450843163 |
| 11 | Multiple Star Holdings Corporation | 25,214,730 | 2.0185676946 |
| 12 | Donfar Management Limited | 25,173,588 | 2.0152740677 |
| 13 | Uttermost Success, Limited | 24,752,272 | 1.9815455738 |
| 14 | Mavelstone International Limited | 24,213,463 | 1.9384111662 |
| 15 | Kenrock Holdings Corporation | 21,301,405 | 1.7052860761 |
| 16 | Fil-Care Holdings, Incorporated | 20,836,937 | 1.6681030446 |
| 17 | Fairlink Holdings Corporation | 20,637,854 | 1.6521654354 |
| 18 | Purple Crystal Holdings, Inc. | 19,980,373 | 1.5995307292 |
| 19 | Kentron Holdings & Equities Corporation | 19,944,760 | 1.5966797270 |
| 20 | Fragile Touch Investment, Limited | 18,581,537 | 1.4875467754 |

3. Dividends

The Bankøs ability to pay dividends is contingent on its ability to set aside unrestricted retained earnings for dividend distribution. In addition, the Bankøs declaration of dividends, including computation of unrestricted retained earnings, is subject to compliance with certain rules and regulations prescribed by the BSP as provided under the Manual of Regulations for Banks (MORB) and subject to compliance with such financial regulatory requirements as may be applicable to the Bank at the time of such declaration.

PNB has adopted the following general policy on the declaration of dividends:

"Dividends shall be declared and paid out of the surplus profits of the Bank at such times and in such amounts as the Board of Directors may determine in accordance with the provisions of law and the regulations of the Bangko Sentral ng Pilipinas (BSP) and the Securities and Exchange Commission (SEC), subject to compliance with such financial regulatory requirements as may be applicable to the Bank."

In 2016, the Bank declared a cash dividend of P1.00 per share or a total of P1,249,139,678.00, taken out of its unrestricted Retained Earnings as of March 31, 2016, to all stockholders of record as of August 19, 2016.

4. Recent Sales of Unregistered or Exempt Securities, Including Recent Issuance of Securities Constituting an Exempt Transaction

On August 4, 2015, the SEC issued the Certificate of Permit to Offer Securities for Sale authorizing the sale of 423,962,500 common shares of the Bank with a par value of \$\mathbb{P}40.00\$ per share. The Certificate covers the shares to be issued to the shareholders of ABC pursuant to the merger of the Bank and ABC, which was approved by the SEC on January 17, 2013. The application for listing of the said shares is pending with the PSE.

5. Computation of Public Ownership

As of December 31, 2016, PNBøs public ownership level is 21.03%, which is above the minimum percentage of ten percent (10%) for listed companies, in compliance with the public ownership requirement of the PSE.

B. Description of PNB's Securities

- As of January 31, 2017, PNB\(\epsilon\) authorized capital stock amounted to \(\mathbb{P}70,000,000,040.00\) divided into 1,750,000,001 common shares having a par value of \(\mathbb{P}40.00\) per share.
- The total number of common shares outstanding as of January 31, 2017 is 1,249,139,678. This includes the 423,962,500 common shares issued relative to the merger of PNB and ABC, subject of the Registration Statement approved by the SEC and the application for listing filed with the PSE.
- As of January 31, 2017, a total of 1,137,791,288 common shares (or 91.09%) are held by Filipino-Private Stockholders while the remaining 111,348,390 common shares (or 8.91%) are held by Foreign-Private Stockholders. PNB has an outstanding capital of P49,965,587,120.00.
- The Bankøs stockholders have no pre-emptive right to subscribe to any new or additional issuance of shares by the Bank, regardless of the class of shares, whether the same are issued from the Bankøs unissued capital stock or in support of an increase in capital (Article Seven of PNB's Amended Articles of Incorporation).
- At each meeting of the stockholders, every stockholder entitled to vote shall be entitled to one (1) vote for each share of stock standing in his name in the books of the Bank at the time of the closing of the transfer books for such meeting or on the record date fixed by the Board of Directors (Section 4.9 of PNB's Amended By-Laws).
- Section 24 of the Corporation Code of the Philippines provides that $\tilde{o} x x x$ every stockholder entitled to vote shall have the right to vote in person or by proxy the number of shares of stock standing, at the time fixed in the by-laws, in his own name on the stock books of the corporation x x x and said stockholder may vote such number of shares for as many persons as there are directors to be elected or he may cumulate said shares and give one candidate as many votes as the number of directors to be elected multiplied by the number of his shares shall equal $x x x.\ddot{o}$

Item 7. Discussion on Compliance with Leading Practices on Corporate Governance

Please refer to pages 41 to 47 of the Information Statement.

Item 8. Undertaking

The Bank shall, on written request and without charge, provide stockholders a copy of the Annual Report on SEC Form 17-A. Such requests should be directed to the Office of the Corporate Secretary, Philippine National Bank, 9/F PNB Financial Center, President Diosdado Macapagal Blvd., Pasay City, Metro Manila, Philippines.



Office of the Corporate Secretary

Direct Line: 536-0540 Trunk Lines: 891-6040 to 70

Local: 4106

SECRETARY'S CERTIFICATE

I, MAILA KATRINA Y. ILARDE, Corporate Secretary of the Philippine National Bank ("PNB"), a universal banking corporation organized and existing under the laws of the Republic of the Philippines, with principal office address at PNB Financial Center, Pres. Diosdado Macapagal Blvd., Pasay City, Metro Manila, after having been sworn in accordance with law, do hereby certify and state that:

- 1. The following are the incumbent directors of PNB:
 - Ms. Florencia G. Tarriela
 - Mr. Felix Enrico R. Alfiler
 - Mr. Florido P. Casuela
 - Mr. Leonilo G. Coronel
 - Mr. Edgar A. Cua
 - Mr. Reynaldo A. Maclang
 - Mr. Estelito P. Mendoza
 - Mr. Christopher J. Nelson

- Mr. Federico C. Pascual
- Mr. Cecilio K. Pedro
- Mr. Washington Z. Sycip
- Ms. Carmen K. Tan
- Mr. Lucio C. Tan
- Mr. Lucio K. Tan, Jr.
- Mr. Michael G. Tan

2. To the best of my knowledge, none of the above-mentioned directors are appointed officials or employees of any agency of the government of the Philippines.

IN WITNESS WHEREOF, I have hereunto affixed my signature this March 2, 2017 in Pasay

City.

TRINA Y. ILARDE orpdrate Secretary

SUBSCRIBED AND SWORN to before me this MAR Pasav affiant in City. exhibited to me her TIN No. 260-890-405.

Doc. No. Page No. Book No.

Series of 2017

Philippine National Bank PNB Financial Center Pres. Diosdado Macapagal Blvd., Pasay City, Metro Manila 1300, Philippines

Commission No. 16-09; Rall No. 45731 Notary Public for Passy City until 12/31/17 9" Floor PNB Financial Center

www.pnb.com.ph

Authorized Depository of the Republic of the Philippines Member: PDIC



STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS

The management of Philippine National Bank is responsible for the preparation and fair presentation of the financial statements, including the schedules attached therein, for the years 2016, 2015 and 2014 ended December 31, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Philippine National Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Philippine National Bank or to cease operations, or has no realistic alternative to do so.

The Board of Directors is responsible for overseeing the Philippine National Bank's financial reporting process.

The Board of Directors reviews and approves the financial statements, including the schedules attached therein, and submits the same to the stockholders.

SyCip, Gorres, Velayo & Co., the independent auditor appointed by the stockholders, has audited the financial statements of the Philippine National Bank in accordance with Philippine Standards on Auditing, and in their report to the stockholders, have expressed their opinion on the fairness of presentation upon completion of such

FLORENCIA G. TARRIELA

Chairman of the Board

REYNALDO A. MACLANG

President

NELSON C. REYES

Executive Vice President & Chief Financial Officer

MAR 0 9 2017

SUBSCRIBED AND SWORN to before me this day of March 2017 affiants exhibiting to me their Passport No. as follows:

| No., as follows. | | | |
|-----------------------|--------------|-------------------|----------------|
| Names | Passport No. | Date of Issue | Place of Issue |
| Florencia G. Tarriela | EB6620757 | October 23, 2012 | DFA Manila |
| Reynaldo Maclang | EC0299319 | February 14, 2014 | DFA Manila |
| Nelson C. Reyes | EC3050873 | December 20, 2014 | DFA NCR South |

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Notary Public

Continuesion Not 16-10; Roll No. 45158 Notary Public for Pesay City until 12-31-17

Philippine National Bank **PNB Financial Center** Pres. Diosdado Macapagal Blvd., Pasay City, Metro Manila 1300, **Philippines**

P.O. Box 1844 (Manila) P.O. Box 410 (Pasay City) www.pnb.com.ph

T. (632) 526-3131 to 70 / 891-6040 to 70 9th Floor PNB Financial Center Pres. D.P. Mecapagal Blvd., Pasay City PTR No. 5284604/01-06-17 IBP No. 1060895/ 01-10-2017/RSM

COVER SHEET

for

AUDITED FINANCIAL STATEMENTS

SEC Registration Number S 0 9 6 0 0 5 5 5 5 COMPANY NAME S P I P P I E T I 0 В K D Н Ι L N A A N R \mathbf{E} U В \mathbf{S} I D I I S A PRINCIPAL OFFICE(No. / Street / Barangay / City / Town / Province) В \mathbf{F} i i \mathbf{C} N n a n \mathbf{c} a 1 e n t \mathbf{e} r r \mathbf{e} i d e n D i d M В d d 1 l t 0 a 0 a \mathbf{c} a a u e v r S p a g 0 a P \mathbf{C} i t a S a y y Form Type Department requiring the report Secondary License Type, If Applicable S F **COMPANY INFORMATION** Company's Telephone Number Mobile Number Company's Email Address Fiscal Year (Month / Day) No. of Stockholders Annual Meeting (Month / Day) 04/25 12/31 **CONTACT PERSON INFORMATION** The designated contact person <u>MUST</u> be an Officer of the Corporation Name of Contact Person **Email Address** Telephone Number/s Mobile Number Mr. Nelson C. Reyes 891-6040 to 70 **CONTACT PERSON'S ADDRESS**

NOTE 1: In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.



^{2:} All Boxes must be properly and completely filled-up. Failure to do so shall cause the delay in updating the corporation's records with the Commission and/or non-receipt of Notice of Deficiencies. Further, non-receipt of Notice of Deficiencies shall not excuse the corporation from liability for its deficiencies.



SyCip Gorres Velayo & Co. 6760 Ayala Avenue 1226 Makati City Philippines Tel: (632) 891 0307 Fax: (632) 819 0872 ey.com/ph BOA/PRC Reg. No. 0001, December 14, 2015, valid until December 31, 2018 SEC Accreditation No. 0012-FR-4 (Group A), November 10, 2015, valid until November 9, 2018

INDEPENDENT AUDITOR'S REPORT

The Stockholders and the Board of Directors Philippine National Bank PNB Financial Center President Diosdado Macapagal Boulevard Pasay City, Metro Manila

Report on the Consolidated and Parent Company Financial Statements

Opinion

We have audited the consolidated financial statements of Philippine National Bank and Subsidiaries (the Group) and the parent company financial statements of Philippine National Bank (the Parent Company), which comprise the consolidated and parent company statements of financial position as at December 31, 2016 and 2015 and the consolidated and parent company statements of income, consolidated and parent company statements of company statements of changes in equity and consolidated and parent company statements of cash flows for each of the three years in the period ended December 31, 2016, and notes to the consolidated and parent company financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated and parent company financial statements present fairly, in all material respects, the financial position of the Group and the Parent Company as at December 31, 2016 and 2015, and their financial performance and their cash flows for each of the three years in the period ended December 31, 2016 in accordance with Philippine Financial Reporting Standards (PFRSs).

Basis for Opinion

We conducted our audits in accordance with Philippine Standards on Auditing (PSAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated and Parent Company Financial Statements* section of our report. We are independent of the Group and the Parent Company in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audit of the consolidated and parent company financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated and parent company financial statements of the current period. These matters were addressed in the context of our audit of the consolidated and parent company financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.





We have fulfilled the responsibilities described in the *Auditor's Responsibilities for the Audit of the Consolidated and Parent Company Financial Statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated and parent company financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying consolidated and parent company financial statements.

Applicable to the Audit of the Consolidated and Parent Company Financial Statements

Adequacy of allowance for credit losses on loans and receivables

The Group and the Parent Company's loans and receivables are significant as they represent 56.79% and 53.15% of the total assets of the Group and the Parent Company, respectively. The Group determines the allowance for credit losses on individual basis for individually significant loans and receivables, and collectively, for loans and receivables that are not individually significant such as consumer loans and credit card receivables. We considered the impairment of loans and receivables as a key audit matter because it involves significant management judgment in determining the allowance for credit losses. The determination of the recoverable amount of loans receivables involves various assumptions and factors including the financial condition of the borrower, timing of expected future cash flows, probability of collections, observable market prices and expected net selling prices of the collateral. The disclosures related to allowance for credit losses on loans and receivables are included in Notes 3 and 16 of the financial statements.

Audit response

We obtained an understanding of the specific and collective impairment process and tested the related controls over impairment data and calculations. For loans and receivables subjected to specific impairment, we obtained an understanding of the basis for measuring the impairment. We selected samples of individually impaired loans and inquired of the latest developments about the borrowers. We tested the key inputs to the impairment calculation by assessing whether the forecasted cash flows are based on the borrower's current financial condition, inspecting recent appraisal reports to determine the fair value of collateral held and checking whether the discount rates used are based on the original effective interest rate or the last repriced rate. For loans and receivables subjected to collective impairment, we tested inputs in the historical loss and net flow rate models such as, for consumer loans, agreeing the past due aging reports per consumer loan product type while for business loans, agreeing the groupings of business loans based on their internal credit risk ratings to the Group's records and subsidiary ledgers. We examined whether the assumptions and parameters in the collective impairment calculation, such as historical losses of default and recovery rate, are based on historical data. We also reperformed the calculation of historical loss rates.





Assessment of goodwill

As at December 31, 2016, the Group and the Parent Company has goodwill amounting to ₱13.4 billion and ₱13.5 billion, respectively, as a result of its merger with Allied Banking Corporation (ABC) in 2013. Under PFRS, the Group is required to annually test the amount of goodwill for impairment. Goodwill has been allocated to three cash generating units (CGUs) namely retail banking, corporate banking and treasury. The Group performed the impairment testing using the value in use calculation. The annual impairment test was significant to our audit because significant judgment and estimates are involved in the determination of the value in use of the CGUs. The assumptions used in the calculation of the value in use are sensitive to estimates of future cash flows from business, interest margin, discount rate and long-term growth rate used to project cash flows. The disclosures related to goodwill impairment are included in Notes 3 and 14 of the financial statements.

Audit response

We obtained an understanding of the Group's impairment assessment process and related controls. We involved our internal specialist to assist in evaluating the assumptions and methodology used by the Group, in particular those relating to long-term growth rate of the future cash flows and the discount rate used in determining the present value of the future cash flows. We compared the interest margin and long-term growth rate of the future cash flows to the historical performance of the CGUs. We also compared long-term growth rate of the future cash flows to economic and industry forecasts. We assessed the discount rate applied in determining the value in use whether these represent current market assessment of risk associated with the future cash flows.

Valuation of retirement benefit liability

As at December 31, 2016, the present value of pension obligation of the Group and the Parent Company amounted to \$\mathbb{P}\$7.5 billion and \$\mathbb{P}\$7.3 billion, respectively, while the fair value of plan assets amounted to \$\mathbb{P}\$4.4 billion and \$\mathbb{P}\$4.3 billion, respectively. Accumulated remeasurement losses amounted to \$\mathbb{P}\$2.8 billion which accounts for 2.57% and 2.63% of the Group and Parent Company's total equity, respectively, as at December 31, 2016. The Parent Company also provides certain post-employee benefit through a guarantee of a specified return on contributions in its employee investment plan. The valuation of the retirement benefit liability involves significant management judgment in the use of assumptions. The valuation also requires the assistance of an external actuary whose calculation depends on certain assumptions such as prospective salary and employee turnover rate, as well as discount rate, which could have a material impact on the results. Thus, we considered this as a key audit matter. The disclosures related to retirement liability are included in Note 29 of the financial statements.

Audit response

We involved our internal specialist in the review of the scope, bases, methodology and results of the work by the Group's external actuary. We also considered the internal specialist's professional qualifications and objectivity. We evaluated the key assumptions used by comparing the employee demographics and attrition rate against the Group's human resources data, and the discount rate and mortality rate against available market data. We inquired from management about the basis of the salary rate increase and compared it against the Group's forecast and available market data. We compared the fair value of the retirement plan assets to market price information.





Accounting for the disposal of Allianz-PNB Life Insurance, Inc. (APLII) and the remaining interest in APLII

In 2016, the Parent Company completed the sale of its 51.00% ownership interest in APLII for a consideration amounting to USD66.0 million (₱3.1 billion). Pursuant to the sale of APLII, the Parent Company also entered into a distribution agreement with APLII where the Parent Company will allow APLII to have exclusive access to the distribution network of the Parent Company and its subsidiary, PNB Savings Bank, for over a period of 15 years (the Exclusive Distribution Rights). Both the share purchase agreement and distribution agreement have provisions referring to one another; making the distribution agreement an integral component of the sale transaction. Accordingly, the purchase consideration of USD66.0 million was allocated between the 51.00% ownership interest in APLII and the Exclusive Distribution Rights. The sale of the 51.00% ownership interest in APLII resulted in the loss of control of the Parent Company. Under PFRS, the Parent Company is required to remeasure the remaining interest in APLII to its fair value at date of disposal. The accounting for the disposal of 51.00% ownership interest in APLII and the remaining interest in APLII is significant to our audit because of the amount involved in the transaction and the significant judgment of the management for the valuation of the 51.00% interest in APLII, the Exclusive Distribution Rights and the remaining interest in APLII. The Parent Company engaged a third party valuer in determining the fair values of the shares of APLII and the Exclusive Distribution Rights. The disclosures related to the disposal of APLII are included in Notes 12 and 37 of the financial statements.

Audit response

We read the key agreements related to the disposal of APLII such as the share purchase and distribution agreement. Likewise, we also reviewed the accounting for the consideration received and the allocation made between the 51.00% interest in APLII and the Exclusive Distribution Rights. We considered the competence, capabilities and objectivity of the valuer engaged by the Parent Company to perform the valuation. We performed an understanding of the valuation techniques used by the valuer. We involved our internal specialist to assist us in evaluating the valuation methodology and the data and valuation multiples used by the third party valuer. For key assumptions related to the valuation of the 51.00% ownership interest in APLII, we compared the data and the valuation multiples used to available market or industry data. We also compared the discount rate and growth rate used on future cash flows to publicly available data on market participants that are comparable to the business of APLII. For key assumptions related to the valuation of the Exclusive Distribution Rights, we compared the data and valuation multiples (i.e., number of customers and number of branches) used in the valuation to available market or industry data and to the internal data of the Parent Company.

Other Information

Management is responsible for the other information. The other information comprises the information included in the SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2016, but does not include the consolidated and parent company financial statements and our auditor's report thereon. The SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2016 are expected to be made available to us after the date of this auditor's report.

Our opinion on the consolidated and parent company financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.





In connection with our audits of the consolidated and parent company financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated and parent company financial statements or our knowledge obtained in the audits, or otherwise appears to be materially misstated.

Responsibilities of Management and Those Charged with Governance for the Consolidated and Parent Company Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated and parent company financial statements in accordance with PFRSs, and for such internal control as management determines is necessary to enable the preparation of consolidated and parent company financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated and parent company financial statements, management is responsible for assessing the Group's and Parent Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group and the Parent Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's and Parent Company's financial reporting process.

Auditor's Responsibilities for the Audit of the Consolidated and Parent Company Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated and parent company financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated and parent company financial statements.

As part of an audit in accordance with PSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated and parent company financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's and Parent Company's internal control.





- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and Parent Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated and parent company financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and the Parent Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated and parent company financial statements, including the disclosures, and whether the consolidated and parent company financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements.
 We are responsible for the direction, supervision and performance of the audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated and parent company financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Report on the Supplementary Information Required Under Revenue Regulations 15-2010

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information required under Revenue Regulations 15-2010 in Note 40 to the financial statements is presented for purposes of filing with the Bureau of Internal Revenue and is not a required part of the basic financial statements. Such information is the responsibility of the management of Philippine National Bank. The information has been subjected to the auditing procedures applied in our audit of the basic financial statements. In our opinion, the information is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.





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The engagement partner on the audit resulting in this independent auditor's report is Vicky Lee Salas.

SYCIP GORRES VELAYO & CO.

Vicky Lu Lolos Vicky Lee Salas

Partner •

CPA Certificate No. 86838

SEC Accreditation No. 0115-AR-4 (Group A),

May 1, 2016, valid until May 1, 2019

Tax Identification No. 129-434-735

BIR Accreditation No. 08-001998-53-2015,

March 17, 2015, valid until March 16, 2018 PTR No. 5908709, January 3, 2017, Makati City

February 24, 2017



PHILIPPINE NATIONAL BANK AND SUBSIDIARIES

STATEMENTS OF FINANCIAL POSITION

(In Thousands)

| | Consolidated Parent Company | | | | |
|---|---|--|--|---|--|
| | | Decemb | | , , , , , , , , , , , , , , , , , , , | January 1 |
| | | | | 2015 | 2015 |
| | 2016 | 2015 | 2016 | (As Restated - Note 2) | (As Restated - Note 2) |
| | 2016 | 2013 | 2010 | Note 2) | Note 2) |
| ASSETS | | | | | |
| Cash and Other Cash Items | ₽11,014,663 | ₽15,220,536 | ₽10,626,525 | ₽12,598,715 | ₽13,865,078 |
| Due from Bangko Sentral ng Pilipinas (Notes 7 and 17) | 127,337,861 | 81,363,444 | 123,799,952 | 79,203,948 | 95,415,467 |
| Due from Other Banks (Note 34) | 22,709,805 | 18,287,308 | 12,831,514 | 11,450,573 | 5,013,357 |
| Interbank Loans Receivable (Notes 8 and 34) | 7,791,108 | 5,800,383 | 7,907,366 | 5,958,526 | 7,671,437 |
| Securities Held Under Agreements to Resell (Note 8) | 1,972,310 | 14,550,000 | 1,972,310 | 14,550,000 | - |
| Financial Assets at Fair Value Through Profit or Loss (Note 9) | 1,913,864 | 4,510,545 | 1,880,071 | 4,492,864 | 6,695,950 |
| Available-for-Sale Investments (Note 9) Held-to-Maturity Investments (Note 9) | 67,340,739 24,174,479 | 68,341,024 23,231,997 | 65,819,735 24,074,898 | 66,734,752 23,137,643 | 55,411,588 21,559,631 |
| Loans and Receivables (Notes 10 and 34) | 428,027,471 | 365,725,146 | 378,198,738 | 328,300,238 | 289,021,394 |
| Property and Equipment (Note 11) | 18,097,355 | 22,128,464 | 16,505,047 | 19,144,198 | 18,683,415 |
| Investments in Subsidiaries and an Associate (Note 12) | 2,532,755 | - | 28,359,871 | 26,497,732 | 26,554,857 |
| Investment Properties (Notes 13 and 35) | 16,341,252 | 13,230,005 | 15,975,130 | 14,666,831 | 19,752,903 |
| Deferred Tax Assets (Note 31) | 1,482,214 | 1,173,575 | 1,014,308 | 936,492 | 1,029,423 |
| Intangible Assets (Note 14) | 2,562,369 | 2,442,878 | 2,471,451 | 2,346,246 | 2,200,102 |
| Goodwill (Note 14) | 13,375,407 | 13,375,407 | 13,515,765 | 13,515,765 | 13,515,765 |
| Assets of Disposal Group Classified as Held for Sale (Note 37) | - | 23,526,757 | - | 1,172,963 | 4 170 455 |
| Other Assets (Note 15) | 7,091,458 | 6,780,268 | 6,552,874 | 5,417,287 | 4,178,455 |
| TOTAL ASSETS | ₽753,765,110 | ₽679,687,737 | ₽711,505,555 | ₽630,124,773 | ₽580,568,822 |
| Deposit Liabilities (Notes 17 and 34) Demand | ₽117,329,019 | ₽110,029,680 | ₽115,391,610 | ₽108,667,550 | ₽100,322,249 |
| Savings | 368,798,751 | 315,355,056 | \$115,391,610 364,067,427 | 311,090,518 | 284,837,113 |
| Time | 84,375,617 | 60,552,445 | 62,731,586 | 50,736,320 | 47,287,301 |
| | 570,503,387 | 485,937,181 | 542,190,623 | 470,494,388 | 432,446,663 |
| Financial Liabilities at Fair Value Through Profit or Loss | | | | | |
| (Note 18) | 232,832 | 135,193 | 231,977 | 135,009 | 44,264 |
| Bills and Acceptances Payable (Notes 19, 34 and 36) Accrued Taxes, Interest and Other Expenses (Note 20) | 35,885,948 4,943,626 | 25,752,222 5,875,228 | 33,986,698 4,231,615 | 24,629,887 5,371,733 | 18,526,044 5,035,156 |
| Subordinated Debt (Note 21) | 3,497,798 | 9,986,427 | 3,497,798 | 9,986,427 | |
| Income Tax Payable | 195,240 | 134,720 | 3,477,770 | | 9 969 498 |
| Liabilities of Disposal Group Classified as Held for Sale | 1,0,2.0 | | 60.898 | | 9,969,498 70,001 |
| | | 134,720 | 60,898 | 55,180 | 9,969,498 70,001 |
| (Note 37) | _ | 21,452,621 | 60,898 | | |
| (Note 37) | - 28,565,373 | | 60,898 - 20,027,960 | | 70,001 |
| (Note 37) Other Liabilities (Note 22) | 28,565,373 643,824,204 | 21,452,621 | _ | 55,180 | 70,001 |
| (Note 37) Other Liabilities (Note 22) EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF | | 21,452,621 25,658,284 | 20,027,960 | 55,180 | 70,001 - 18,629,173 |
| (Note 37) Other Liabilities (Note 22) EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT COMPANY | 643,824,204 | 21,452,621 25,658,284 574,931,876 | 20,027,960 604,227,569 | 55,180 — 17,669,131 528,341,755 | 70,001 - 18,629,173 484,720,799 |
| (Note 37) Other Liabilities (Note 22) EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT COMPANY Capital Stock (Note 25) | 643,824,204 49,965,587 | 21,452,621 25,658,284 574,931,876 49,965,587 | 20,027,960 604,227,569 49,965,587 | 55,180 - 17,669,131 528,341,755 49,965,587 | 70,001 - 18,629,173 484,720,799 49,965,587 |
| (Note 37) Other Liabilities (Note 22) EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT COMPANY Capital Stock (Note 25) Capital Paid in Excess of Par Value (Note 25) | 643,824,204 49,965,587 31,331,251 | 21,452,621 25,658,284 574,931,876 49,965,587 31,331,251 | 20,027,960 604,227,569 49,965,587 31,331,251 | 55,180 - 17,669,131 528,341,755 49,965,587 31,331,251 | 70,001 |
| (Note 37) Other Liabilities (Note 22) EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT COMPANY Capital Stock (Note 25) Capital Paid in Excess of Par Value (Note 25) Surplus Reserves (Notes 25 and 33) | 643,824,204 49,965,587 | 21,452,621 25,658,284 574,931,876 49,965,587 | 20,027,960 604,227,569 49,965,587 | 55,180 - 17,669,131 528,341,755 49,965,587 | 70,001 - 18,629,173 484,720,799 49,965,587 |
| (Note 37) Other Liabilities (Note 22) EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT COMPANY Capital Stock (Note 25) Capital Paid in Excess of Par Value (Note 25) Surplus Reserves (Notes 25 and 33) Surplus (Note 25) | 49,965,587 31,331,251 573,658 | 21,452,621 25,658,284 574,931,876 49,965,587 31,331,251 554,263 | 20,027,960 604,227,569 49,965,587 31,331,251 573,658 | 55,180 17,669,131 528,341,755 49,965,587 31,331,251 554,263 | 70,001 18,629,173 484,720,799 49,965,587 31,331,251 537,620 18,702,394 |
| (Note 37) Other Liabilities (Note 22) EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT COMPANY Capital Stock (Note 25) Capital Paid in Excess of Par Value (Note 25) Surplus Reserves (Notes 25 and 33) Surplus (Note 25) Net Unrealized Loss on Available-for-Sale Investments (Note 9) | 49,965,587 31,331,251 573,658 30,678,189 | 21,452,621 25,658,284 574,931,876 49,965,587 31,331,251 554,263 24,799,259 | 20,027,960 604,227,569 49,965,587 31,331,251 573,658 30,678,390 | 55,180 | 70,001 18,629,173 484,720,799 49,965,587 31,331,251 537,620 18,702,394 (2,336,142) |
| (Note 37) Other Liabilities (Note 22) EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT COMPANY Capital Stock (Note 25) Capital Paid in Excess of Par Value (Note 25) Surplus Reserves (Notes 25 and 33) Surplus (Note 25) Net Unrealized Loss on Available-for-Sale Investments (Note 9) Remeasurement Losses on Retirement Plan (Note 29) Accumulated Translation Adjustment (Note 25) | 49,965,587 31,331,251 573,658 30,678,189 (3,469,939) (2,821,853) 915,222 | 21,452,621 25,658,284 574,931,876 49,965,587 31,331,251 554,263 24,799,259 (3,030,588) | 20,027,960 604,227,569 49,965,587 31,331,251 573,658 30,678,390 (3,469,939) (2,821,853) 915,222 | 55,180 | 70,001 18,629,173 484,720,799 49,965,587 31,331,251 537,620 18,702,394 (2,336,142 (2,292,833 |
| (Note 37) Other Liabilities (Note 22) EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT COMPANY Capital Stock (Note 25) Capital Paid in Excess of Par Value (Note 25) Surplus Reserves (Notes 25 and 33) Surplus (Note 25) Net Unrealized Loss on Available-for-Sale Investments (Note 9) Remeasurement Losses on Retirement Plan (Note 29) Accumulated Translation Adjustment (Note 25) Other Equity Reserves (Note 25) | 49,965,587 31,331,251 573,658 30,678,189 (3,469,939) (2,821,853) 915,222 105,670 | 21,452,621 25,658,284 574,931,876 49,965,587 31,331,251 554,263 24,799,259 (3,030,588) (2,364,215) 612,468 | 20,027,960 604,227,569 49,965,587 31,331,251 573,658 30,678,390 (3,469,939) (2,821,853) | 55,180 | 70,001 18,629,173 484,720,799 49,965,587 31,331,251 537,620 18,702,394 (2,336,142 (2,292,833 |
| (Note 37) Other Liabilities (Note 22) EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT COMPANY Capital Stock (Note 25) Capital Paid in Excess of Par Value (Note 25) Surplus Reserves (Notes 25 and 33) Surplus (Note 25) Net Unrealized Loss on Available-for-Sale Investments (Note 9) Remeasurement Losses on Retirement Plan (Note 29) Accumulated Translation Adjustment (Note 25) Other Equity Reserves (Note 25) Other Equity Adjustment (Note 12) | 49,965,587 31,331,251 573,658 30,678,189 (3,469,939) (2,821,853) 915,222 | 21,452,621 25,658,284 574,931,876 49,965,587 31,331,251 554,263 24,799,259 (3,030,588) (2,364,215) | 20,027,960 604,227,569 49,965,587 31,331,251 573,658 30,678,390 (3,469,939) (2,821,853) 915,222 | 55,180 | 70,001 18,629,173 484,720,799 49,965,587 31,331,251 537,620 18,702,394 (2,336,142 (2,292,833 |
| (Note 37) Other Liabilities (Note 22) EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT COMPANY Capital Stock (Note 25) Capital Paid in Excess of Par Value (Note 25) Surplus Reserves (Notes 25 and 33) Surplus (Note 25) Net Unrealized Loss on Available-for-Sale Investments (Note 9) Remeasurement Losses on Retirement Plan (Note 29) Accumulated Translation Adjustment (Note 25) Other Equity Reserves (Note 25) Other Equity Adjustment (Note 12) Reserves of a Disposal Group Classified as Held for Sale | 49,965,587 31,331,251 573,658 30,678,189 (3,469,939) (2,821,853) 915,222 105,670 | 21,452,621 25,658,284 574,931,876 49,965,587 31,331,251 554,263 24,799,259 (3,030,588) (2,364,215) 612,468 13,959 | 20,027,960 604,227,569 49,965,587 31,331,251 573,658 30,678,390 (3,469,939) (2,821,853) 915,222 | 55,180 17,669,131 528,341,755 49,965,587 31,331,251 554,263 24,799,358 (3,030,588) (2,364,215) 612,468 | 70,001 18,629,173 484,720,799 49,965,587 31,331,251 537,620 18,702,394 (2,336,142 (2,292,833 |
| (Note 37) Other Liabilities (Note 22) EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT COMPANY Capital Stock (Note 25) Capital Paid in Excess of Par Value (Note 25) Surplus Reserves (Notes 25 and 33) Surplus (Note 25) Net Unrealized Loss on Available-for-Sale Investments (Note 9) Remeasurement Losses on Retirement Plan (Note 29) Accumulated Translation Adjustment (Note 25) Other Equity Reserves (Note 25) Other Equity Adjustment (Note 12) Reserves of a Disposal Group Classified as Held for Sale (Notes 12 and 37) | 49,965,587 31,331,251 573,658 30,678,189 (3,469,939) (2,821,853) 915,222 105,670 | 21,452,621 25,658,284 574,931,876 49,965,587 31,331,251 554,263 24,799,259 (3,030,588) (2,364,215) 612,468 - 13,959 (133,500) | 20,027,960 604,227,569 49,965,587 31,331,251 573,658 30,678,390 (3,469,939) (2,821,853) 915,222 | 55,180 | 70,001 18,629,173 484,720,799 49,965,587 31,331,251 537,620 18,702,394 (2,336,142) (2,292,833) |
| (Note 37) Other Liabilities (Note 22) EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT COMPANY Capital Stock (Note 25) Capital Paid in Excess of Par Value (Note 25) Surplus Reserves (Notes 25 and 33) Surplus (Note 25) Net Unrealized Loss on Available-for-Sale Investments (Note 9) Remeasurement Losses on Retirement Plan (Note 29) Accumulated Translation Adjustment (Note 25) Other Equity Reserves (Note 25) Other Equity Adjustment (Note 12) Reserves of a Disposal Group Classified as Held for Sale (Notes 12 and 37) | 49,965,587 31,331,251 573,658 30,678,189 (3,469,939) (2,821,853) 915,222 105,670 13,959 | 21,452,621 25,658,284 574,931,876 49,965,587 31,331,251 554,263 24,799,259 (3,030,588) (2,364,215) 612,468 - 13,959 (133,500) (9,945) | 20,027,960 604,227,569 49,965,587 31,331,251 573,658 30,678,390 (3,469,939) (2,821,853) 915,222 105,670 | 55,180 17,669,131 528,341,755 49,965,587 31,331,251 554,263 24,799,358 (3,030,588) (2,364,215) 612,468 ———————————————————————————————————— | 70,001 18,629,173 484,720,799 49,965,587 31,331,251 537,620 18,702,394 (2,336,142) (2,292,833) (59,854) |
| (Note 37) Other Liabilities (Note 22) EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT COMPANY Capital Stock (Note 25) Capital Paid in Excess of Par Value (Note 25) Surplus Reserves (Notes 25 and 33) Surplus (Note 25) Net Unrealized Loss on Available-for-Sale Investments (Note 9) Remeasurement Losses on Retirement Plan (Note 29) Accumulated Translation Adjustment (Note 25) Other Equity Reserves (Note 25) Other Equity Adjustment (Note 12) Reserves of a Disposal Group Classified as Held for Sale (Notes 12 and 37) Parent Company Shares Held by a Subsidiary (Note 25) | 49,965,587 31,331,251 573,658 30,678,189 (3,469,939) (2,821,853) 915,222 105,670 13,959 | 21,452,621 25,658,284 574,931,876 49,965,587 31,331,251 554,263 24,799,259 (3,030,588) (2,364,215) 612,468 - 13,959 (133,500) | 20,027,960 604,227,569 49,965,587 31,331,251 573,658 30,678,390 (3,469,939) (2,821,853) 915,222 | 55,180 17,669,131 528,341,755 49,965,587 31,331,251 554,263 24,799,358 (3,030,588) (2,364,215) 612,468 | 70,001 18,629,173 484,720,799 49,965,587 31,331,251 537,620 18,702,394 (2,336,142) (2,292,833) |
| (Note 37) Other Liabilities (Note 22) EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT COMPANY Capital Stock (Note 25) Capital Paid in Excess of Par Value (Note 25) Surplus (Note 25) Surplus (Note 25) Net Unrealized Loss on Available-for-Sale Investments (Note 9) Remeasurement Losses on Retirement Plan (Note 29) Accumulated Translation Adjustment (Note 25) Other Equity Reserves (Note 25) Other Equity Adjustment (Note 12) Reserves of a Disposal Group Classified as Held for Sale | 49,965,587 31,331,251 573,658 30,678,189 (3,469,939) (2,821,853) 915,222 105,670 13,959 | 21,452,621 25,658,284 574,931,876 49,965,587 31,331,251 554,263 24,799,259 (3,030,588) (2,364,215) 612,468 - 13,959 (133,500) (9,945) | 20,027,960 604,227,569 49,965,587 31,331,251 573,658 30,678,390 (3,469,939) (2,821,853) 915,222 105,670 | 55,180 17,669,131 528,341,755 49,965,587 31,331,251 554,263 24,799,358 (3,030,588) (2,364,215) 612,468 ———————————————————————————————————— | 70,001 18,629,173 484,720,799 49,965,587 31,331,251 537,620 18,702,394 (2,336,142) (2,292,833) (59,854) |

See accompanying Notes to Financial Statements.



PHILIPPINE NATIONAL BANK AND SUBSIDIARIES

STATEMENTS OF INCOME

(In Thousands, Except Earnings per Share)

| _ | | Parent Company | . <u>y</u> | | | |
|--|-------------|------------------------|------------------------|-------------|------------------------|------------------------|
| | | | Years Ended D | ecember 31 | 2015 | 2014 |
| | 2016 | 2015 | 2014 | 2016 | (As Restated - | (As Restated - |
| | 2016 | 2015 | 2014 | 2016 | Note 2) | Note 2) |
| INTEREST INCOME ON Loans and receivables (Notes 10 and 34) | ₽19,686,409 | ₽17,137,657 | ₽15,172,464 | ₽16,923,864 | ₽15,151,263 | ₽13,994,793 |
| Trading and investment securities (Note 9) | 4,026,594 | 3,742,036 | 2,992,864 | 3,975,682 | 3,705,138 | 2,938,727 |
| Deposits with banks and others | -,, | -,-,, | _,,,,_,,,, | -,, | 2,1.22,222 | _,, - ,, - , |
| (Notes 7 and 34) | 597,500 | 785,414 | 1,919,443 | 440,664 | 596,592 | 1,616,415 |
| Interbank loans receivable (Note 8) | 33,862 | 36,746 | 19,218 | 34,174 | 36,316 | 19,219 |
| | 24,344,365 | 21,701,853 | 20,103,989 | 21,374,384 | 19,489,309 | 18,569,154 |
| INTEREST EXPENSE ON | | | | | | |
| Deposit liabilities (Notes 17 and 34) | 3,780,242 | 2,980,019 | 2,788,400 | 3,356,866 | 2,773,720 | 2,614,956 |
| Bills payable and other borrowings | | 1 020 005 | 056.025 | | 1 002 152 | 001.114 |
| (Notes 19, 21 and 34) | 997,621 | 1,029,995 | 856,927 | 959,609 | 1,003,173 | 801,114 |
| | 4,777,863 | 4,010,014 | 3,645,327 | 4,316,475 | 3,776,893 | 3,416,070 |
| NET INTEREST INCOME | 19,566,502 | 17,691,839 | 16,458,662 | 17,057,909 | 15,712,416 | 15,153,084 |
| Service fees and commission income | | | | | | |
| (Notes 26 and 34) | 3,569,958 | 4,312,898 | 3,546,449 | 2,731,258 | 3,355,972 | 2,872,162 |
| Service fees and commission expense (Note 34) | 914,527 | 716,849 | 670,033 | 480,549 | 292,724 | 351,287 |
| NET SERVICE FEES AND COMMISSION | | | | | | |
| INCOME | 2,655,431 | 3,596,049 | 2,876,416 | 2,250,709 | 3,063,248 | 2,520,875 |
| | • | | | | | |
| Net insurance premium (Note 27) | 629,826 | 540,464 | 408,273 | _ | _ | _ |
| Net insurance benefits and claims (Note 27) | 255,698 | 436,887 | 96,138 | <u> </u> | | = |
| NET INSURANCE PREMIUM | 374,128 | 103,577 | 312,135 | _ | _ | _ |
| OTHER INCOME | | | | | | |
| Net gains on sale or exchange of assets | | | | | | |
| (Note 13) | 2,510,361 | 1,595,518 | 1,453,047 | 2,517,861 | 1,581,385 | 1,435,726 |
| Gain on remeasurement of a previously held interest | | | | | | |
| (Note 12) | 1,644,339 | 1 207 040 | 1 205 210 | 1,644,339 | - 073 (00 | 1 007 476 |
| Foreign exchange gains - net (Note 23) Trading and investment securities gains net | 1,487,740 | 1,207,840 | 1,295,318 | 926,529 | 973,680 | 1,007,476 |
| (Note 9) | 1,378,321 | 574,321 | 1,267,706 | 1,369,514 | 569,778 | 1,234,347 |
| Equity in net earnings of subsidiaries and an | 1,0 / 0,021 | | -,,,,,,, | 1,000,011 | , | -,=, |
| associate (Note 12) | 49,325 | _ | _ | 255,292 | 251,852 | 1,007,198 |
| Miscellaneous (Note 28) | 1,542,367 | 1,719,759 | 2,141,415 | 1,194,947 | 1,499,673 | 1,351,797 |
| TOTAL OPERATING INCOME | 31,208,514 | 26,488,903 | 25,804,699 | 27,217,100 | 23,652,032 | 23,710,503 |
| OPERATING EXPENSES | | | | | | |
| Compensation and fringe benefits (Notes 29 | | | | | | |
| and 34) | 8,569,994 | 8,234,957 | 7,429,876 | 7,370,977 | 7,173,327 | 6,582,719 |
| Provision for impairment, credit and other losses | , , | | | , , | | |
| (Note 16) | 3,212,694 | 568,180 | 2,264,615 | 1,707,494 | 94,435 | 2,155,199 |
| Taxes and licenses | 2,172,042 | 1,910,735 | 1,826,963 | 1,952,291 | 1,723,421 | 1,693,907 |
| Depreciation and amortization (Note 11) | 1,554,645 | 1,452,221 | 1,481,931 | 1,343,583 | 1,305,779 | 1,342,210 |
| Occupancy and equipment-related costs (Note 30) Miscellaneous (Note 28) | 1,473,342 | 1,430,048 5,319,544 | 1,462,540 4,740,602 | 1,262,952 | 1,219,156 4,911,986 | 1,257,625 3,950,882 |
| | 6,142,744 | | | 5,604,188 | | |
| TOTAL OPERATING EXPENSES | 23,125,461 | 18,915,685 | 19,206,527 | 19,241,485 | 16,428,104 | 16,982,542 |
| INCOME BEFORE INCOME TAX | 8,083,053 | 7,573,218 | 6,598,172 | 7,975,615 | 7,223,928 | 6,727,961 |
| PROVISION FOR INCOME TAX | | | | | | |
| (Note 31) | 1,517,030 | 1,619,554 | 1,367,288 | 1,228,372 | 1,110,321 | 1,369,207 |
| NET INCOME FROM CONTINUING | | | | | | |
| OPERATIONS | 6,566,023 | 5,953,664 | 5,230,884 | 6,747,243 | 6,113,607 | 5,358,754 |
| NET INCOME EDOM DISCONTINUED | | | | | | |
| NET INCOME FROM DISCONTINUED OPERATIONS NET OF TAX (Notes 12 | | | | | | |
| and 37) | 619,563 | 357,931 | 264,161 | 400,323 | = | = |
| - | | • | | | Ð6 112 607 | D5 250 754 |
| NET INCOME | ₽7,185,586 | ₽6,311,595 | ₽5,495,045 | ₽7,147,566 | ₽6,113,607 | ₽5,358,754 |

(Forward)



| | | Consolidated | | Parent Company | | | | |
|---------------------------------------|------------|--------------|-------------|----------------|----------------|----------------|--|--|
| | | | Years Ended | December 31 | _ | | | |
| | | | | | 2015 | 2014 | | |
| | | | | | (As Restated - | (As Restated - | | |
| | 2016 | 2015 | 2014 | 2016 | Note 2) | Note 2) | | |
| ATTRIBUTABLE TO: | | | | | | | | |
| Equity Holders of the Parent Company | ₽7,147,464 | ₽6,113,508 | ₽5,358,669 | | | | | |
| Non-controlling Interests | 38,122 | 198,087 | 136,376 | | | | | |
| | ₽7,185,586 | ₽6,311,595 | ₽5,495,045 | | | | | |
| Basic/Diluted Earnings Per Share | | | | | | | | |
| Attributable to Equity Holders of the | | | | | | | | |
| Parent Company (Note 32) | ₽5.72 | ₽4.89 | ₽4.60 | | | | | |
| Basic/Diluted Earnings Per Share | | | | | | | | |
| Attributable to Equity Holders of the | | | | | | | | |
| Parent Company from Continuing | | | | | | | | |
| Operations (Note 32) | ₽5.24 | ₽4.67 | ₽4.42 | | | | | |

See accompanying Notes to Financial Statements.



PHILIPPINE NATIONAL BANK AND SUBSIDIARIES

STATEMENTS OF COMPREHENSIVE INCOME

(In Thousands)

| | | Consolidated | Parent Company | | | | | |
|--|-----------------------|-----------------------|---|-------------|----------------------------|-------------|--|--|
| | | | Years Ended l | December 31 | | | | |
| | | | | | 2015 | 2014 | | |
| | 2016 | 2015 | 2014 | 2016 | As Restated - (Note 2) | | | |
| | 2010 | 2015 | 2014 | 2010 | Note 2) | Note 2) | | |
| NET INCOME | ₽7,185,586 | ₽6,311,595 | ₽5,495,045 | ₽7,147,566 | ₽6,113,607 | ₽5,358,754 | | |
| OTHER COMPREHENSIVE INCOME | | | | | | | | |
| (LOSS) | | | | | | | | |
| Items that recycle to profit or loss in | | | | | | | | |
| subsequent periods: | | | | | | | | |
| Net change in unrealized gain (loss) on available-for-sale investments | | | | | | | | |
| (Note 9) | (193,484) | (824,011) | 1,257,552 | (185,603) | (822,826) | 1,115,369 | | |
| Income tax effect (Note 31) | 286 | 2,887 | 9,059 | (103,003) | 2,887 | 9,059 | | |
| Share in changes in net unrealized gains | 200 | 2,007 | 7,037 | | 2,007 | 7,037 | | |
| (losses) on available for sale | | | | | | | | |
| investments of subsidiaries and an | | | | | | | | |
| associate (Note 12) | (245,867) | _ | _ | (253,748) | 51,906 | 121,295 | | |
| | (439,065) | (821,124) | 1,266,611 | (439,351) | (768,033) | 1,245,723 | | |
| Accumulated translation adjustment | 420,381 | 823,525 | (368,697) | 282,601 | 86,110 | (156,991) | | |
| Share in changes in accumulated | | | | | | | | |
| translation adjustment of subsidiaries | | | | | 506.010 | (101001) | | |
| and an associate (Note 12) | (10.604) | 2 401 | - 007.014 | 20,153 | 586,212 | (194,234) | | |
| T | (18,684) | 2,401 | 897,914 | (136,597) | (95,711) | 894,498 | | |
| Items that do not recycle to profit or loss in subsequent periods: | | | | | | | | |
| Remeasurement losses on retirement plan | | | | | | | | |
| (Note 29) | (458,740) | (94,267) | (1,024,067) | (464,207) | (90,249) | (996,265) | | |
| Income tax effect (Note 31) | 2,204 | 2,277 | 9,334 | (404,207) | 2,277 | 9,334 | | |
| Share in changes in remeasurement gains | 2,20. | _,_ , , | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | _,_ , , | >,55 . | | |
| (losses) of subsidiaries and an | | | | | | | | |
| associate (Note 12) | 1,208 | _ | _ | 6,569 | 5,071 | (27,530) | | |
| | (455,328) | (91,990) | (1,014,733) | (457,638) | (82,901) | (1,014,461) | | |
| OTHER COMPREHENSIVE LOSS, | | | | | | | | |
| NET OF TAX | (474,012) | (89,589) | (116,819) | (594,235) | (178,612) | (119,963) | | |
| TOTAL COMPREHENSIVE INCOME | ₽6,711,574 | ₽6,222,006 | ₽5,378,226 | ₽6,553,331 | ₽5,934,995 | ₽5,238,791 | | |
| A TEMPLIFICA DA E TO | | | | | | | | |
| ATTRIBUTABLE TO: | D6 552 220 | B5 006 500 | Ð5 220 70 <i>6</i> | | | | | |
| Equity holders of the Parent Company Non-controlling interests | ₽6,553,229 158,345 | ₱5,886,502 335,504 | ₱5,238,706 139,520 | | | | | |
| TVOII-COILLOITING INICICSIS | ₽6,711,574 | ₽6.222.006 | ₽5,378,226 | | | | | |
| | 10,/11,5/4 | 1 0,222,000 | 1 3,3 / 0,220 | | | | | |

See accompanying Notes to Financial Statements.



PHILIPPINE NATIONAL BANK AND SUBSIDIARIES

STATEMENTS OF CHANGES IN EQUITY

(In Thousands)

| | | | | | | | Consol | | | | | | | |
|---|---------------------|--------------|-----------|-------------|---------------------------|---------------------------|-------------------|--------------|-------------------|--------------|-------------------|--------------|-------------|--------------|
| | | | | | | to Equity Hold | ers of the Parent | t Company | | | | | | |
| | | | | 1 | Net Unrealized | emeasurement | | | Reserves of a | | Parent | | | |
| | | Capital Paid | Surplus | | Available- | Losses on | Accumulated | | Disposal Group | | Company Shares | | Non- | |
| | | in Excess of | Reserves | | for-Sale | Retirement | Translation | Other Equity | Classified as | Other Equity | Held by a | | controlling | |
| | Capital Stock | Par Value | (Notes 25 | Surplus | Investments | Plan | Adjustment | Reserves | Held for Sale | Adjustment | Subsidiary | | Interest | Total |
| | (Note 25) | (Note 25) | and 33) | (Note 25) | (Note 9) | (Note 29) | (Note 25) | (Note 25) | (Note 37) | (Note 12) | (Note 25) | Total | (Note 12) | Equity |
| Balance at January 1, 2016 | ₽49,965,587 | ₽31,331,251 | ₽554,263 | ₽24,799,259 | (P 3,030,588) | (P 2,364,215) | ₽612,468 | ₽- | (₱133,500) | ₽13,959 | (₽9,945) | ₽101,738,539 | ₽3,017,322 | ₽104,755,861 |
| Total comprehensive income (loss) for the year | , , , <u> </u> | , , <u> </u> | _ | 7,147,464 | (439,351) | (457,638) | 302,754 | _ | | _ | | 6,553,229 | 158,345 | 6,711,574 |
| Sale of direct interest in a subsidiary (Note 12) | _ | _ | _ | · · · - | | ` | _ | _ | 133,500 | _ | _ | 133,500 | (483,296) | (349,796) |
| Disposal of Parent Company shares by a | | | | | | | | | | | | | . , , | ` ′ ′ |
| subsidiary | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ | 9,945 | 9,945 | _ | 9,945 |
| Cash dividends declared (Note 25) | _ | _ | _ | (1,249,139) | _ | _ | _ | _ | _ | _ | | (1,249,139) | _ | (1,249,139) |
| Other equity reserves (Note 25) | _ | _ | _ | | _ | _ | _ | 105,670 | _ | _ | _ | 105,670 | _ | 105,670 |
| Declaration of dividends by subsidiaries to non- | | | | | | | | ŕ | | | | ŕ | | , |
| controlling interests | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ | (43,209) | (43,209) |
| Transfer to surplus reserves (Note 33) | _ | _ | 19,395 | (19,395) | _ | _ | _ | _ | _ | _ | _ | _ | ` | ` |
| Balance at December 31, 2016 | ₽49,965,587 | ₽31,331,251 | ₽573,658 | ₽30,678,189 | (¥3,469,939) | (₱2,821,853) | ₽915,222 | ₽105,670 | ₽- | ₽13,959 | ₽- | ₽107,291,744 | ₽2,649,162 | ₽109,940,906 |
| | | | | | | | | | | | | | | |
| Balance at January 1, 2015 | ₱49,965,587 | ₱31,331,251 | ₽537,620 | ₱18,702,394 | (P 2,336,142) | (P 2,292,833) | (₱59,854) | ₽- | ₽_ | ₽_ | ₽– | ₽95,848,023 | ₱3,212,859 | ₽99,060,882 |
| Total comprehensive income (loss) for the year | _ | _ | _ | 6,113,508 | (809,876) | (89,452) | 672,322 | _ | _ | _ | _ | 5,886,502 | 335,504 | 6,222,006 |
| Sale of direct interest in a subsidiary (Note 12) | _ | _ | _ | _ | _ | _ | _ | _ | _ | (543) | _ | (543) | 103,166 | 102,623 |
| Acquisition of non-controlling interest (Note 12) | _ | _ | _ | _ | _ | _ | _ | _ | _ | 14,502 | _ | 14,502 | (616,274) | (601,772) |
| Acquisition of Parent Company Shares by a | | | | | | | | | | | | | | |
| subsidiary | _ | _ | _ | _ | | _ | _ | _ | _ | _ | (9,945) | (9,945) | _ | (9,945) |
| Reserves of a disposal group classified as held | | | | | | | | | | | | | | |
| for sale | _ | _ | _ | _ | 115,430 | 18,070 | _ | _ | (133,500) | _ | _ | _ | _ | _ |
| Declaration of dividends by subsidiaries to non- | | | | | | | | | | | | | | |
| controlling interests | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ | (17,933) | (17,933) |
| Transfer to surplus reserves (Note 33) | _ | _ | 16,643 | (16,643) | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ |
| Balance at December 31, 2015 | ₽49,965,587 | ₱31,331,251 | ₽554,263 | ₽24,799,259 | (₱3,030,588) | (₱2,364,215) | ₽612,468 | ₽- | (₱133,500) | ₽13,959 | (₱9,945) | ₽101,738,539 | ₽3,017,322 | ₽104,755,861 |
| Balance at January 1, 2014 | ₽43,448,337 | ₽26,499,909 | ₽524,003 | ₽13,357,342 | (2 3,581,865) | (₱1,278,372) | ₽291,371 | ₽_ | ₽_ | ₽_ | ₽_ | ₽79,260,725 | ₽3,078,228 | ₽82,338,953 |
| Total comprehensive income (loss) for the year | £43,446,33 <i>1</i> | £20,499,909 | F324,003 | 5,358,669 | 1,245,723 | (, , , | , | r- - | r- | r- | - | 5,238,706 | 139,520 | 5,378,226 |
| Issuance of capital stock (Note 25) | 6 517 250 | 5,050,869 | _ | | , , | (1,014,461) | (351,225) | _ | _ | _ | _ | 11,568,119 | 139,320 | 11,568,119 |
| Transaction costs of shares issuance | 6,517,250 | (219,527) | _ | _ | _ | _ | _ | _ | _ | _ | _ | (219,527) | _ | (219,527) |
| Declaration of dividends by subsidiaries to non- | _ | (219,327) | _ | _ | _ | _ | _ | _ | _ | _ | _ | (219,327) | _ | (219,327) |
| controlling interests | | | | | | | | | | | | | (4 000) | (4 990) |
| | _ | _ | 13,617 | (12 617) | _ | _ | _ | _ | _ | _ | _ | _ | (4,889) | (4,889) |
| Transfer to surplus reserves (Note 33) | P40.065.507 | D21 221 251 | | (13,617) | (D2 22(142) | (D2 202 022) | (D50.054) | | | | | DOE 040 022 | P2 212 050 | P00 060 002 |
| Balance at December 31, 2014 | ₱49,965,587 | ₱31,331,251 | ₽537,620 | ₱18,702,394 | (P 2,336,142) | (P 2,292,833) | (₱59,854) | ₽- | ₽- | ₽- | ₽– | ₽95,848,023 | ₱3,212,859 | ₽99,060,882 |



| | | | | | Parent Cor | mpany | | | | |
|--|-------------------------------|--|--|--------------------------|--|---------------------------------------|--|--|---|--------------------------|
| | Capital Stock (Note 25) | Capital Paid in Excess of Par Value (Note 25) | Surplus Reserves (Notes 25 and 33) | Surplus (Note 25) | Reserves of a Disposal Group Classified as Held for Sale (Notes 12 and 37) | Other Equity Reserves (Note 25) | Net Unrealized Loss on AFS Investments (Note 9) | Remeasurement Losses on Retirement Plan (Note 29) | Accumulated Translation Adjustment (Note 25) | Total Equity |
| Balance at January 1, 2016, as previously reported Effect of retroactive application of PAS 27 (Amendment) (Note 2) | ₽49,965,587 - | ₽31,331,251 - | ₽ 554,263 | ₽22,219,098 2,580,260 | ₽- (85,106) | ₽ − - | (₱3,022,853) (7,735) | (₱2,326,283) (37,932) | ₽154,713 457,755 | ₱98,875,776 2,907,242 |
| Balance at January 1, 2016, as restated | 49,965,587 | 31,331,251 | 554,263 | 24,799,358 | (85,106) | _ | (3,030,588) | (2,364,215) | 612,468 | 101,783,018 |
| Total comprehensive income (loss) for the year | _ | _ | _ | 7,147,566 | | _ | (439,351) | (457,638) | 302,754 | 6,553,331 |
| Declaration of Cash Dividends | _ | _ | _ | (1,249,139) | - | _ | | ` - | _ | (1,249,139) |
| Sale of direct interest in a subsidiary (Note 37) | _ | _ | _ | - | 85,106 | _ | _ | _ | _ | 85,106 |
| Other equity reserves (Note 25) | _ | _ | _ | _ | _ | 105,670 | _ | _ | _ | 105,670 |
| Transfer to surplus reserves (Note 33) | _ | _ | 19,395 | (19,395) | _ | _ | _ | - | - | |
| Balance at December 31, 2016 | ₽49,965,587 | ₽31,331,251 | ₽573,658 | ₽30,678,390 | ₽- | ₽105,670 | (P 3,469,939) | (P 2,821,853) | ₽915,222 | ₽107,277,986 |
| Balance at January 1, 2015, as previously reported Effect of retroactive application of PAS 27 (Amendment) (Note 2) | ₽49,965,587 | ₱31,331,251 | ₽537,620 | ₱16,019,048 2,683,346 | ₽- | ₽- - | (\$\P2,276,501) (59,641) | (\(\mathbb{P}2,249,830\) (43,003) | ₱68,603 (128,457) | ₱93,395,778 2,452,245 |
| Balance at January 1, 2015, as restated | 49,965,587 | 21 221 251 | 537,620 | | | | | | | |
| Total comprehensive income (loss) for the year | 49,965,587 | 31,331,251 | 557,620 | 18,702,394 6,113,607 | _ | | (2,336,142) | (2,292,833) | (59,854) | 95,848,023 5,934,995 |
| | _ | _ | _ | 0,113,007 | (95.106) | _ | (768,033) | (82,901) | 672,322 | 3,934,993 |
| Reserves of a disposal group classified as held for sale (Note 37) Transfer to surplus reserves (Note 33) | _ | _ | 16.642 | (16.642) | (85,106) | _ | 73,587 | 11,519 | _ | _ |
| | P40.065.507 | P21 221 251 | 16,643 | (16,643) | (D05.106) | | (D2 020 500) | (D2 2 (4 215) | P(12.460 | P101 702 010 |
| Balance at December 31, 2015 | ₽49,965,587 | ₱31,331,251 | ₽554,263 | ₽24,799,358 | (₱85,106) | ₽– | (₱3,030,588) | (2 2,364,215) | ₽612,468 | ₱101,783,018 |
| Balance at January 1, 2014, as previously reported Effect of retroactive application of PAS 27 (Amendment) (Note 2) | ₱43,448,337 _ | ₽26,499,909 - | ₽524,003 _ | ₱11,613,316 1,743,941 | ₽- | ₽- | (₱3,400,929) (180,936) | (₱1,262,899) (15,473) | ₱225,594 65,777 | ₽77,647,331 1,613,309 |
| Balance at January 1, 2014, as restated | 43,448,337 | 26,499,909 | 524,003 | 13,357,257 | | | . , , | (1,278,372) | 291,371 | 79,260,640 |
| Total comprehensive income (loss) for the year | 43,448,337 | 20,499,909 | 324,003 | 5,358,754 | _ | _ | (3,581,865) 1,245,723 | (1,278,372) (1,014,461) | (351,225) | 79,260,640 5,238,791 |
| Issuance of capital stock (Note 25) | 6,517,250 | 5,050,869 | _ | 3,336,734 | _ | _ | 1,243,723 | (1,014,401) | (331,223) | 11,568,119 |
| Transaction costs on shares issuance | 0,517,230 | (219,527) | _ | _ | _ | _ | _ | _ | _ | (219,527) |
| Transfer to surplus reserves (Note 33) | _ | (219,327) | 13,617 | (13,617) | _ | _ | _ | _ | _ | (217,327) |
| Balance at December 31, 2014 | ₽49.965.587 | ₽31,331,251 | ₽537.620 | ₽18,702,394 | ₽_ | ₽_ | (P 2,336,142) | (P 2,292,833) | (P 59,854) | ₽95,848,023 |
| Datance at Decenior 31, 2014 | r47,703,36/ | F31,331,231 | F337,020 | £10,/U2,394 | <u>r</u> - | f- | (F 2,330,142) | (+2,272,033) | (+33,034) | £33,040,023 |

See accompanying Notes to Financial Statements.



PHILIPPINE NATIONAL BANK AND SUBSIDIARIES

STATEMENTS OF CASH FLOWS

(In Thousands)

| | Consolidated Parent Company | | | | v | |
|--|-----------------------------|---|-------------------------|--------------------|----------------|----------------|
| _ | | Consonance | Years Ended December 31 | | | |
| | | | | | 2015 | 2014 |
| | | | | | (As Restated - | (As Restated - |
| | 2016 | 2015 | 2014 | 2016 | Note 2) | Note 2) |
| CASH FLOWS FROM OPERATING | | | | | | |
| ACTIVITIES | | | | | | |
| Income before income tax from continuing operations | ₽8,083,053 | ₽7,573,218 | ₽6,598,172 | ₽7,975,615 | ₽7,223,928 | ₽6,727,961 |
| Income before income tax from discontinued | 10,003,033 | F/,3/3,210 | F0,396,172 | F1,973,013 | F1,223,926 | F0,727,901 |
| operations (Note 37) | 826,061 | 402,236 | 307,333 | 681,228 | _ | _ |
| Income before income tax | 8,909,114 | 7.975.454 | 6.905.505 | 8,656,843 | 7,223,928 | 6,727,961 |
| Adjustments for: | -, , | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | ********** | -,, | .,, | *,,-,,, |
| Provision for impairment, credit and other | | | | | | |
| losses (Notes 16 and 37) | 3,212,694 | 600,945 | 2,264,615 | 1,707,494 | 94,435 | 2,155,199 |
| Net gain on sale or exchange of assets | | | | | | |
| (Note 13) | (2,510,361) | (1,595,518) | (1,453,047) | (2,517,861) | (1,581,385) | (1,435,726) |
| Gain on remeasurement of a previously held | (1.644.220) | | | (1 (44 220) | | |
| interest (Note 12) Depreciation and amortization (Notes 11 | (1,644,339) | _ | _ | (1,644,339) | _ | _ |
| and 37) | 1,554,645 | 1,462,925 | 1,495,970 | 1,343,583 | 1,305,779 | 1,342,210 |
| Realized trading gain on available-for-sale | 1,334,043 | 1,402,923 | 1,493,970 | 1,343,363 | 1,303,779 | 1,342,210 |
| investments (Notes 9 and 37) | (1,362,477) | (782,065) | (1,174,153) | (1,350,468) | (756,777) | (1,128,511) |
| Amortization of premium (discount) on | (1,002,) | (/02,000) | (1,17,1,100) | (1,000,100) | (100,111) | (1,120,011) |
| investment securities | 1,144,317 | (911,967) | (694,846) | 1,137,513 | (872,123) | 1,099,979 |
| | | | | | | |
| Loss (gain) on mark-to-market of derivatives | | | | | | |
| (Note 23) | 698,071 | 583,375 | (105,244) | 698,071 | 583,358 | (105,087) |
| Loss (gain) from sale of previously held | (********* | | | (504.440) | | |
| interest (Note 12) | (681,228) | _ | _ | (681,228) | 13,247 | (1,917) |
| Recoveries on receivable from special purpose | (500,000) | (252,000) | (27,000) | (500,000) | (252,000) | (27,000) |
| vehicle (Note 28) Amortization of fair values of HTM | (500,000) | (353,000) | (27,000) | (500,000) | (353,000) | (27,000) |
| reclassified to AFS (Note 9) | 145,727 | 139,372 | 124,145 | 140,332 | 126,531 | 102,615 |
| Loss on mark-to-market of held for trading | 143,727 | 139,372 | 124,143 | 140,332 | 120,331 | 102,013 |
| securities (Note 9) | 88,436 | 314,836 | 233,439 | 88,436 | 314,846 | 233,506 |
| Equity in net earnings of subsidiaries and an | 00,120 | , | | , | , | |
| associate (Note 12) | (49,325) | _ | _ | (255,292) | (251,852) | (1,007,198) |
| Amortization of transaction costs (Note 17) | 36,640 | 33,836 | 38,600 | 36,640 | 33,836 | 38,600 |
| Amortization of fair value adjustments | 21,137 | 63,519 | 222,245 | 21,137 | 63,519 | 222,245 |
| Gain on mark-to-market of financial assets and | | | | | | |
| liabilities designated at fair value through | | | | | | |
| profit or loss (Notes 9 and 18) | 3,202 | (210) | (1,751) | _ | _ | - 0.52 |
| Loss on write-off of software cost (Note 14) | 894 | _ | 2,648 | _ | _ | 852 |
| Changes in operating assets and liabilities: Decrease (increase) in amounts of: | | | | | | |
| Interbank loan receivable (Note 8) | (547,222) | 178,898 | (178,898) | (508,224) | 132,596 | (178,898) |
| Financial assets at fair value through | (347,222) | 170,070 | (170,070) | (300,224) | 132,370 | (170,070) |
| profit or loss | 1,904,611 | (1,691,607) | (5,768,722) | 1,923,254 | 1,304,882 | (2,978,696) |
| Loans and receivables | (66,333,237) | (49,881,768) | (44,553,319) | (52,436,762) | (38,729,690) | (35,839,430) |
| Other assets | (1,643,070) | 238,353 | (3,022,695) | (743,644) | 666,991 | (2,357,544) |
| Increase (decrease) in amounts of: | | | | | | |
| Financial liabilities at fair value through | | | | | | |
| profit or loss | | 2,998,489 | 2,787,130 | | 90,745 | (118,819) |
| Deposit liabilities | 84,510,588 | 38,196,138 | (14,994,164) | 71,640,617 | 37,950,439 | (16,258,325) |
| Accrued taxes, interest and other | 720 407 | 505 606 | (02.174) | 530 070 | 226 577 | 25,002 |
| expenses Other liabilities | 729,486 1,204,703 | 595,696 538,654 | (82,174) (2,565,604) | 520,970 651,404 | 336,577 | 25,993 |
| Net cash generated from (used in) | 1,204,703 | 330,034 | (2,303,004) | 031,404 | (294,584) | (3,314,173) |
| operations | 28,893,006 | (1,295,645) | (60,547,320) | 27,928,476 | 7,402,298 | (52,802,164) |
| Income taxes paid | (784,682) | (718,496) | (899,599) | (715,203) | (516,503) | (696,006) |
| Net cash provided by (used in) operating | (,) | (, , , , , ,) | () | (,-,-,-) | (3-3,230) | (32 2,200) |
| activities | 28,108,324 | (2,014,141) | (61,446,919) | 27,213,273 | 6,885,795 | (53,498,170) |

(Forward)



| | | Consolidated | | | Parent Compan | v |
|---|----------------------------|-------------------------|-------------------------|----------------------------|---------------------------|------------------------|
| | | Consonance | Years Ended December 31 | | - mone company | |
| | | | | | 2015 | 2014 |
| | 2016 | 2015 | 2014 | 2016 | (As Restated - Note 2) | , |
| CASH FLOWS FROM INVESTING | 2010 | 2010 | 2011 | 2010 | 11000 2) | 11010 2) |
| ACTIVITIES | | | | | | |
| Proceeds from sale of: Available-for-sale investments | ₽83,143,335 | ₽66,348,222 | ₽63,379,326 | ₽81,843,119 | ₽60,096,798 | ₽56,615,134 |
| Investment properties | 2,387,170 | 4,050,406 | 2,849,775 | 2,255,377 | 3,918,919 | 2,830,358 |
| Property and equipment (Note 11) | 142,129 | 499,529 | 451,212 | 418,869 | 432,469 | 457,352 |
| Disposal group classified as held for sale/Investment in shares of a subsidiary | | | | | | |
| (Notes 12 and 37) | 3,230,966 | _ | _ | 3,230,966 | 102,623 | _ |
| Proceeds from maturities of : | -,,- | | | -,, | , | |
| Available-for-sale investments | _ | 21,848,096 | 368,050 | _ | 21,848,096 | _ |
| Held-to-maturity investments Collection of receivables from special purpose | - | 115,397 | 40,000 | _ | _ | _ |
| vehicle | 500,000 | 353,000 | 27,000 | 500,000 | 353,000 | 27,000 |
| Share in dividends from subsidiaries (Note 12) | _ | _ | _ | 66,125 | 180,000 | 67,793 |
| Acquisitions of: Available-for-sale investments | (83,486,942) | (100,599,843) | (65,706,781) | (82,272,241) | (92,903,772) | (59,016,667) |
| Property and equipment (Note 11) | (2,028,339) | (1,907,386) | (981,458) | (1,740,338) | | |
| Software cost (Note 14) | (406,053) | (571,768) | (384,951) | (404,837) | | |
| Held-to-maturity investments | _ | (976,403) | (571,602) | _ | (892,200) | (571,602) |
| Additional investments in subsidiaries (Note 12) | _ | _ | _ | (292,416) | (601,772) | (10,600,000) |
| Closure of subsidiaries (Note 12) | _ | _ | _ | (2)2,110) | (001,772) | 2,035 |
| Net cash provided by(used in) investing activities | 3,482,266 | (10,840,750) | (529,429) | 3,604,624 | (9,601,358) | (11,404,223) |
| CASH FLOWS FROM FINANCING ACTIVITIES | | | | | | |
| Proceeds from issuances of: | | | | | | |
| Bills and acceptances payable | 180,747,610 | 116,889,829 | 42,300,489 | 175,375,030 | 112,249,710 | 39,296,399 |
| Capital stock | _ | _ | 11,568,119 | _ | _ | 11,568,119 |
| Proceeds from sale of non-controlling interest in subsidiaries (Note 12) | _ | 102,623 | _ | _ | _ | _ |
| Settlement of: | | 102,023 | | | | |
| Bills and acceptances payable | (169,839,126) | (111,139,760) | (36,442,592) | (165,576,107) | | (34,286,795) |
| Subordinated debt Cash dividends declared and paid | (6,500,000) (1,249,139) | _ | _ | (6,500,000) (1,249,139) | | _ |
| Acquisition of non-controlling interest in | (1,249,139) | | | (1,249,139) | | |
| subsidiaries (Note 12) | (292,416) | (601,772) | _ | _ | _ | _ |
| Dividends paid to non-controlling interest | (43,209) | (17,933) | (4,889) | _ | _ | _ |
| Payments for transaction cost of issuance of shares | _ | _ | (219,527) | _ | _ | (219,527) |
| Net cash provided by (used in) financing | | | (21),021) | | | (217,021) |
| activities | 2,823,720 | 5,232,987 | 17,201,600 | 2,049,784 | 4,644,582 | 16,358,196 |
| NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS | 34,414,310 | (7,621,904) | (44 774 749) | 32,867,681 | 1,929,019 | (49 544 107) |
| CASH AND CASH EQUIVALENTS AT | 34,414,310 | (7,021,904) | (44,774,748) | 32,007,001 | 1,929,019 | (48,544,197) |
| BEGINNING OF YEAR | | | | | | |
| Cash and other cash items | 15,863,080 | 14,628,489 | 11,804,746 | 12,598,715 | 13,865,078 | 9,700,005 |
| Due from Bangko Sentral ng Pilipinas Due from other banks | 81,363,444 | 105,773,685 | 153,169,330 | 79,203,948 11,450,573 | 95,415,467 | 146,079,249 |
| Interbank loans receivable | 18,287,308 5,800,383 | 15,591,406 7,492,539 | 14,881,541 8,405,250 | 5,912,224 | 5,013,357 7,492,539 | 6,146,134 8,405,250 |
| Securities held under agreements to resell | 14,550,000 | | | 14,550,000 | | |
| | 135,864,215 | 143,486,119 | 188,260,867 | 123,715,460 | 121,786,441 | 170,330,638 |
| CASH AND CASH EQUIVALENTS AT END OF YEAR | | | | | | |
| Cash and other cash items | 11,014,663 | 15,863,080 | 14,628,489 | 10,626,525 | 12,598,715 | 13,865,078 |
| Due from Bangko Sentral ng Pilipinas | 127,337,861 | 81,363,444 | 105,773,685 | 123,799,952 | 79,203,948 | 95,415,467 |
| Due from other banks | 22,709,805 | 18,287,308 | 15,591,406 | 12,831,514 | 11,450,573 | 5,013,357 |
| Interbank loans receivable (Note 8) Securities held under agreements to resell | 7,243,886 1,972,310 | 5,800,383 14,550,000 | 7,492,539 | 7,352,840 1,972,310 | 5,912,224 14,550,000 | 7,492,539 |
| becarries neid under agreements to resen | ₽170,278,525 | ₱135,864,215 | ₽143,486,119 | ₱156,583,141 | ₱123,715,460 | <u>+</u> 121,786,441 |
| OPERATIONAL CASH FLOWS FROM | , -,- | , - , | ,, - | ,, | , -, -, | ,, |
| INTEREST AND DIVIDENDS | | | | | | |
| Interest paid | ₽4,620,623 | ₱3,881,864 | ₱3,387,941 | ₽4,254,991 | ₱3,628,149 | ₱3,150,615 |
| Interest received Dividends received | 23,544,207 17,593 | 20,208,489 22,190 | 22,270,498 2,409 | 20,653,077 80,841 | 17,952,107 198,338 | 22,147,995 79,744 |
| | 11,070 | 22,170 | 2,707 | 50,041 | 1,0,00 | 12,177 |

See accompanying Notes to Financial Statements.



PHILIPPINE NATIONAL BANK AND SUBSIDIARIES

NOTES TO FINANCIAL STATEMENTS

(Amounts in Thousand Pesos except When Otherwise Indicated)

1. Corporate Information

Philippine National Bank (the Parent Company) was established in the Philippines in 1916 and started commercial operations that same year. On May 27, 1996, the Parent Company was registered with the Philippine Securities and Exchange Commission (SEC) with a corporate term of 50 years. Its principal place of business is at PNB Financial Center, President Diosdado Macapagal Boulevard, Pasay City, Metro Manila. As of December 31, 2016 and 2015, the LT Group, Inc. (LTG) held indirect ownership of 59.83% of the Parent Company's shares through various holding companies, while 17.38% of the Parent Company's shares were held by Philippine Central Depository (PCD) Nominee Corporation. The remaining 22.79% of the Parent Company's shares were held by other stockholders holding less than 10.00% each of the Parent Company's shares.

The Parent Company's immediate parent company, LTG, and ultimate parent company, Tangent Holdings Corporation, are incorporated in the Philippines.

The Parent Company provides a full range of banking and other financial services to corporate, middle-market and retail customers, the National Government (NG), local government units (LGUs) and government-owned and controlled corporations (GOCCs) and various government agencies. The Parent Company's principal commercial banking activities include deposit-taking, lending, bills discounting, foreign exchange dealing, investment banking, fund transfers/remittance servicing and a full range of retail banking and trust services through its 675 and 665 domestic branches as of December 31, 2016 and 2015, respectively.

The Parent Company has the largest overseas network among Philippine banks with 73 and 75 branches, representative offices, remittance centers and subsidiaries as of December 31, 2016 and 2015, respectively, in 16 locations in the United States, Canada, Europe, the Middle East and Asia.

The subsidiaries of the Parent Company are engaged in a number of diversified financial and related businesses such as remittance, life and nonlife insurance, banking, leasing, stock brokerage, foreign exchange trading and/or related services.

The Parent Company previously operated under a rehabilitation program pursuant to the memorandum of agreement signed by the Republic of the Philippines, the Philippine Deposit Insurance Corporation (PDIC) and the LTG on May 3, 2002. In May 2007, the Parent Company concluded its 5-year Rehabilitation Plan as approved by the Bangko Sentral ng Pilipinas (BSP).

Merger with Allied Banking Corporation

The respective shareholders of the Parent Company and Allied Banking Corporation (ABC), representing at least two-thirds of the outstanding capital stock of both banks, approved the amended terms of the Plan of Merger of the two banks on March 6, 2012. The original plan of the merger, which involved a share-for-share exchange, was approved by the affirmative vote of ABC and the Parent Company's respective shareholders, representing at least two-thirds of the outstanding capital stock of both banks, on June 24, 2008. Under the approved amended terms, the Parent Company will be the surviving entity. It will issue to ABC shareholders 130 Parent Company common shares for every ABC common share and 22.763 Parent Company common



shares for every ABC preferred share. Merger and business combination are terms used interchangeably within the accompanying financial statements and have the same meaning.

On February 9, 2013, the Parent Company concluded its planned merger with ABC as approved and confirmed by the Board of Directors (BOD) of the Parent Company and of ABC on January 22 and 23, 2013, respectively. The purchase consideration as of February 9, 2013, the acquisition date, amounted to \$\frac{1.5}{241.5}\$ billion which represents 423,962,500 common shares at the fair value of \$\frac{1.5}{297.90}\$ per share in exchange for the 100.00% voting interest in ABC at the share swap ratio of 130 Parent Company common shares for one ABC share and 22.763 Parent Company common shares for one ABC preferred share (Note 14). The fair value of the shares is the published price of the shares of the Parent Company as of February 9, 2013. There are no contingent considerations arrangements as part of the merger.

The merger of the Parent Company and ABC enabled the two banks to advance their long-term strategic business interests as they capitalized on their individual strengths and markets.

On April 26, 2013, the Group filed a request for a ruling from the BIR seeking confirmation that the statutory merger of PNB and ABC is a tax-free merger under Section 40(C)(2) of the National Internal Revenue Code of 1997 as amended (Tax Code). As of December 31, 2016, the ruling request is still pending with the Law Division of the BIR. The Group believes that the BIR will issue such confirmation on the basis of BIR Preliminary Ruling No. 01-2008 (dated September 28, 2008) whereby the BIR held that the statutory merger of PNB and ABC complies with Revenue Memorandum Ruling (RMR) No. 1-2001, subject to the submission of the merger documents and documents pertaining to the assets and liabilities transferred. RMR No. 1-2001 provides the fact pattern that should be present in order to secure BIR confirmation for a tax-free Section 40(C)(2) transaction.

2. Summary of Significant Accounting Policies

Basis of Preparation

The accompanying financial statements of the Parent Company and its subsidiaries (the Group) have been prepared on a historical cost basis except for financial assets and liabilities at fair value through profit or loss (FVPL) and available-for-sale (AFS) investments that are measured at fair value. Amounts in the financial statements are presented to the nearest thousand pesos (\$\mathbb{P}000\$) unless otherwise stated.

The financial statements of the Parent Company and PNB Savings Bank (PNBSB) reflect the accounts maintained in the Regular Banking Unit (RBU) and Foreign Currency Deposit Unit (FCDU).

The functional currency of RBU and FCDU is Philippine pesos (Php) and United States Dollar (USD), respectively. For financial reporting purposes, FCDU accounts and foreign currency-denominated accounts in the RBU are translated into their equivalents in Philippine pesos (see accounting policy on Foreign Currency Translation). The financial statements individually prepared for these units are combined and inter-unit accounts and transactions are eliminated.

Each entity in the Group determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency. The respective functional currencies of the subsidiaries are presented in Note 12.



Statement of Compliance

The financial statements have been prepared in accordance with Philippine Financial Reporting Standards (PFRS).

Presentation of Financial Statements

The statements of financial position of the Group and of the Parent Company are presented in order of liquidity. An analysis regarding recovery or settlement within 12 months after the reporting date (current) and more than 12 months after the reporting date (non-current) is presented in Note 24.

Financial assets and financial liabilities are offset and the net amount is reported in the statements of financial position only when there is a legal enforceable right to offset the recognized amounts and there is an intention to settle on a net basis or to realize the assets and settle the liabilities simultaneously. Income and expense are not offset in the statements of income unless required or permitted by any accounting standard or interpretation and as specifically disclosed in the accounting policies. This is not generally the case with master netting agreements, where the related assets and liabilities are presented gross amounts in the statement of financial position.

Basis of Consolidation

The consolidated financial statements comprise the financial statements of the Parent Company and its subsidiaries (Note 12).

Subsidiaries are fully consolidated from the date on which control is transferred to the Group. Control is achieved when the Group is exposed, or has rights, to variable return from its involvement with an investee and has the ability to affect those returns through its power over the investee. The Group controls an investee if and only if, the Group has:

- Power over the investee (i.e., existing rights that give it the current ability to direct the relevant activities of the investee)
- Exposure or rights to variable returns from its involvement with the investee
- The ability to use its power over the investee to affect its returns

Generally, there is a presumption that a majority of voting rights result in control. To support this presumption, and when the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- Contractual arrangement with the other voting shareholders of the investee
- Rights arising from other contractual arrangements
- The Group's voting rights and potential voting rights

The Group re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Assets, liabilities, income, expenses and other comprehensive income (OCI) of a subsidiary acquired or disposed of during the year are included in the consolidated financial statements from the date the Group gains control until the date the Group ceases to control the subsidiary.

Profit or loss and each component of OCI are attributed to the equity holders of the Parent Company and to the non-controlling interests, even if this results in deficit balances of non-controlling interests. The financial statements of the subsidiaries are prepared on the same



reporting period as the Parent Company using consistent accounting policies. All significant intragroup balances, transactions, income and expenses and profits and losses resulting from intragroup transactions are eliminated in full in the consolidation.

Changes in the Group and the Parent Company's ownership interest in a subsidiary that do not result in a loss of control are accounted for within equity as 'Other equity adjustment'. In such circumstances, the carrying amounts of the controlling and NCI are adjusted by the Group to reflect the changes in its relative interests in the subsidiary. Any difference between the amount by which the non-controlling interests are adjusted and the fair value of the consideration paid or received is recognized directly in equity and attributed to the owners of the Parent Company.

When a change in ownership interest in a subsidiary occurs which results in a loss of control over the subsidiary, the Parent Company:

- Derecognizes the assets (including goodwill) and liabilities of the subsidiary
- Derecognizes the carrying amount of any non-controlling interest
- Recognizes the fair value of the consideration received
- Recognizes the fair value of any investment retained
- Recognizes any surplus or deficit in profit or loss
- Reclassifies the parent's share of components previously recognized in OCI to profit or loss or surplus, as appropriate, as would be required if the Group had directly disposed of the related assets and liabilities

Non-controlling Interests

Non-controlling interests represent the portion of profit or loss and the net assets not held by the Group and are presented separately in the consolidated statement of income, consolidated statement of comprehensive income and within equity in the consolidated statement of financial position, separately from equity attributable to the Parent Company. Subsequent to acquisition (See Accounting Policy on Business Combinations and Goodwill), non-controlling interests consist of the amount attributed to such interest at initial recognition and the non-controlling interests' share of changes in equity since the date of business combination.

Changes in Accounting Policies and Disclosures

The accounting policies adopted are consistent with those of the previous year except for the following amendments and improvements to PFRS which are effective beginning on or after January 1, 2016. Except as otherwise indicated, the changes in the accounting policies that did not have any significant impact on the financial position or performance of the Group follow:

- PFRS 10, PFRS 12 and PAS 28, *Investment Entities: Applying the Consolidation Exception* (Amendments)
- PFRS 11, Accounting for Acquisitions of Interests in Joint Operations (Amendments)
- PFRS 14, Regulatory Deferral Accounts
- Philippine Accounting Standards (PAS) 1, Disclosure Initiative (Amendments)
- PAS 16 and PAS 38, Clarification of Acceptable Methods of Depreciation and Amortization (Amendments)
- PAS 16 and PAS 41, Agriculture: Bearer Plants (Amendments)



Annual Improvements to PFRSs (2012-2014 cycle)

- PFRS 5, Non-current Assets Held-for-Sale and Discontinued Operations Changes in Methods of Disposal (Amendments)
- PFRS 7, Financial Instruments: Disclosures Servicing Contracts(Amendments)
- PFRS 7, Applicability of the Amendments to PFRS to Condensed Interim Financial Statements (Amendments)
- PAS 19, Employee Benefits regional market issue regarding discount rate (Amendments)
- PAS 34, Interim Financial Reporting disclosure of information elsewhere in the interim financial report (Amendments)

In 2016, the Parent Company adopted the amendments to PAS 27, *Separate Financial Statements*, *Equity Method in Separate Financial Statements*, following the guidelines provided by the BSP. The amendments allow entities to use the equity method to account for investments in subsidiaries, joint ventures, and associates in their separate financial statements. The Parent Company elected to use the equity method in its separate financial statements. These amendments do not have any impact on the Group's consolidated financial statements.

Additional statement of financial position as at January 1, 2015 is presented in the separate financial statements due to retrospective application of the change in accounting policy. The effects of retrospective restatement of items in the financial statements are detailed below:

| | December 31, 2015 | | | |
|--|--------------------------------------|-------------|-------------|--|
| | As previously | Effect of | | |
| | reported | restatement | As restated | |
| Statement of Financial Position | | | | |
| Investments in subsidiaries and an | | | | |
| associate | ₽ 23,821,982 | ₽2,675,750 | ₽26,497,732 | |
| Deferred tax assets | 1,031,948 | (95,456) | 936,492 | |
| Assets of a disposal group classified as | | | | |
| held for sale | 846,015 | 326,948 | 1,172,963 | |
| Surplus | 22,219,098 | 2,580,260 | 24,799,358 | |
| Net unrealized loss on available-for-sale | | | | |
| investments | (3,022,853) | (7,735) | (3,030,588) | |
| Remeasurement losses on retirement plan | (2,326,283) | (37,932) | (2,364,215) | |
| Accumulated translation adjustment | 154,713 | 457,755 | 612,468 | |
| Reserves of a disposal group classified as | | | | |
| held for sale | _ | (85,106) | (85,106) | |
| | | | | |
| | For the year ended December 31, 2015 | | | |
| | As previously | Effect of | | |
| | reported | restatement | As restated | |
| Statement of Comprehensive Income | | | | |
| Statement of income | | | | |
| Miscellaneous income | ₽1,759,155 | (₱259,482) | ₽1,499,673 | |
| Equity in net earnings of subsidiaries and | | | | |
| an associate | _ | 69,307 | 69,307 | |
| Provision for income tax | 1,014,865 | 95,456 | 1,110,321 | |
| Net income from discontinued operations | _ | 182,545 | 182,545 | |
| (Forward) | | | | |
| (LOTHER) | | | | |



| | For the year ended December 31, 2015 | | | |
|--|--------------------------------------|-----------------------|---------------------|--|
| | As previously | Effect of | | |
| | reported | restatement | As restated | |
| Other comprehensive income | | | | |
| Share in changes in net unrealized gains | | | | |
| on available-for-sale investments of | | | | |
| subsidiaries and an associate | ₽- | ₽ 51,906 | ₽ 51,900 | |
| Share in changes in accumulated | | | | |
| translation adjustment of subsidiaries | | | | |
| and an associate | _ | 586,212 | 586,212 | |
| Share in changes in remeasurement gains | | | | |
| on retirement plan of subsidiaries and | | 7 0 7 1 | 5.05 | |
| an associate | _ | 5,071 | 5,071 | |
| | January 1, 2015 | | | |
| | As previously | Effect of | | |
| | reported | restatement | As restated | |
| Statement of Financial Position | 1 | | | |
| Investments in subsidiaries and an | | | | |
| associate | ₽ 24,102,612 | ₽2,452,245 | ₽ 26,554,857 | |
| Surplus | 16,019,048 | 2,683,346 | 18,702,394 | |
| Net unrealized loss on available-for-sale | | | | |
| investments | (2,276,501) | (59,641) | (2,336,142 | |
| Remeasurement losses on retirement plan | (2,249,830) | (43,003) | (2,292,833 | |
| Accumulated translation adjustment | 68,603 | (128,457) | (59,854) | |
| | For the year ended December 31, 2014 | | | |
| | As previously | Effect of | , | |
| | reported | restatement | As restated | |
| Statement of Comprehensive Income | - | | | |
| Statement of income | | | | |
| Miscellaneous income | ₽1,419,591 | (₱67,794) | ₽1,351,797 | |
| Equity in net earnings of subsidiaries and | | | | |
| an associate | _ | 1,007,198 | 1,007,198 | |
| Other comprehensive income | | | | |
| Share in changes in net unrealized gains | | | | |
| on available-for-sale investments of | | | | |
| subsidiaries and an associate | _ | 121,295 | 121,295 | |
| Share in changes in accumulated | | | | |
| translation adjustment of subsidiaries | | | | |
| and an associate | _ | (194,234) | (194,234 | |
| Share in changes in remeasurement gains | | | | |
| on retirement plan of subsidiaries and | | (07.500) | (25.522 | |
| an associate | _ | (27,530) | (27,530) | |



Significant Accounting Policies

Business Combinations and Goodwill

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred at acquisition date fair value and the amount of any non-controlling interest in the acquiree. For each business combination, the Group elects whether to measure the non-controlling interest in the acquiree at fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition-related costs are expensed as incurred and included in administrative expenses.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree.

If the initial accounting for a business combination is incomplete by the end of the reporting period in which the combination occurs, the Group, as an acquirer, shall report in its financial statements provisional amounts for the items for which the accounting is incomplete. During the measurement period, the Group as an acquirer shall retrospectively adjust the provisional amounts recognized at the acquisition date to reflect new information obtained about facts and circumstances that existed as of the acquisition date and, if known, would have affected the measurement of the amounts recognized as of that date. During the measurement period, the Group as an acquirer shall also recognize additional assets or liabilities if new information is obtained about facts and circumstances that existed as of the acquisition date and, if known, would have resulted in the recognition of those assets and liabilities as of that date. The measurement period ends as soon as the Group as an acquirer receives the information it was seeking about facts and circumstances that existed as of the acquisition date or learns that more information is not obtainable. However, the measurement period shall not exceed one year from the acquisition date.

If the business combination is achieved in stages, the previously held equity interest is remeasured at its acquisition date fair value and any resulting gain or loss is recognized in the consolidated statement of income. Any contingent consideration to be transferred by the acquirer will be recognized at fair value at the acquisition date. Contingent consideration classified as an asset or liability that is a financial instrument and within the scope of PAS 39, *Financial Instruments: Recognition and Measurement*, is measured at fair value with changes in fair value recognized either in the consolidated statement of income or as a change to OCI. If the contingent consideration is not within the scope of PAS 39, it is measured in accordance with the appropriate PFRS. Contingent consideration that is classified as equity is not remeasured and subsequent settlement is accounted for within equity. Goodwill is initially measured at cost, being the excess of the aggregate of the consideration transferred and the amount recognized for non-controlling interest over the net identifiable assets acquired and liabilities assumed. If the fair value of the net assets acquired is in excess of the aggregate consideration transferred, the gain is recognized in the consolidated statement of income.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's CGUs that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units. Where goodwill has been allocated to a CGU and part of the operation within that unit is disposed of, the goodwill associated with the disposed operation is included in the carrying amount of the operation when determining the gain or loss on disposal. Goodwill disposed in this



circumstance is measured based on the relative values of the disposed operation and the portion of the CGU retained.

Where there are business combinations in which all the combining entities within the Group are ultimately controlled by the same ultimate parent before and after the business combination and that the control is not transitory ("business combinations under common control"), the Group accounts such business combinations under the purchase method of accounting, if the transaction was deemed to have substance from the perspective of the reporting entity. In determining whether the business combination has substance, factors such as the underlying purpose of the business combination and the involvement of parties other than the combining entities such as the non-controlling interest, shall be considered.

In cases where the business combination has no substance, the Group shall account for the transaction similar to a pooling of interests. The assets and liabilities of the acquired entities and that of the Group are reflected at their carrying values. The difference in the amount recognized and the fair value of the consideration given, is accounted for as an equity transaction, i.e., as either a contribution or distribution of equity. Further, when a subsidiary is disposed in a common control transaction, the difference in the amount recognized and the fair value consideration received, is also accounted for as an equity transaction.

Non-current Assets and Disposal Group Held for Sale and Discontinued Operations

The Group classifies non-current assets and disposal group as held for sale if their carrying amounts will be recovered principally through a sale transaction. As such non-current assets and disposal groups are measured at the lower of their carrying amount and fair value less costs to sell. Costs to sell are the incremental costs directly attributable to the sale, excluding the finance costs and income tax expense.

The criteria for held for sale classification is regarded as met only when the sale is highly probable and the asset or disposal group is available for immediate sale in its present condition. Actions required to complete the sale should indicate that it is unlikely that significant changes to the sale will be made or that the decision to sell will be withdrawn. Management must be committed to the sale expected within one year from the date of the classification.

Assets and liabilities of disposal group classified as held for sale are presented separately in the statements of financial position.

A disposal group qualifies as discontinued operation if it is a component of an entity that either has been disposed of, or is classified as held for sale, and:

- Represents a separate major line of business or geographical area of operations
- Is part of a single coordinated plan to dispose of a separate major line of business or geographical area of operations, or
- Is a subsidiary acquired exclusively with a view to resale

Discontinued operations are excluded from the results of continuing operations and are presented as a single amount as profit or loss after tax from discontinued operations in the statement of income.

Refer to Note 37 for the detailed disclosure on discontinued operations. All other notes to the financial statements include amounts for continuing operations, unless otherwise mentioned.



Foreign Currency Translation

The financial statements are presented in Php, which is also the Parent Company's functional currency. The books of accounts of the RBU are maintained in Php while those of the FCDU are maintained in USD. Each entity in the Group determines its own functional currency and items included in the consolidated financial statements of each entity are measured using that functional currency.

Transactions and balances

As at reporting date, foreign currency-denominated monetary assets and liabilities in the RBU are translated in Philippine peso based on the Philippine Dealing System (PDS) closing rate prevailing at end of year, and for foreign currency-denominated income and expenses at the exchange rates prevailing at transaction dates. Foreign exchange differences arising from revaluation of foreign currency-denominated monetary assets and liabilities of the entities are credited to or charged against operations in the period in which foreign exchange rates change.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non-monetary assets measured at fair value in a foreign currency are translated using the exchange rate at the date when the fair value is determined.

FCDU and overseas subsidiaries

As at the reporting date, the assets and liabilities of the FCDU and overseas subsidiaries are translated into the Parent Company's presentation currency (the Philippine peso) at the closing rate prevailing at the reporting date, and their income and expenses are translated at the average exchange rate for the year. Exchange differences arising on translation are taken directly to OCI under 'Accumulated Translation Adjustment'. Upon disposal of a foreign entity or upon actual remittance of FCDU profits to RBU, the deferred cumulative amount recognized in OCI relating to the particular foreign operation is recognized in the statement of income.

Insurance Product Classification

Insurance contracts are those contracts where the Group (the insurer) has accepted significant insurance risk from another party (the policyholders) by agreeing to compensate the policyholders if a specified uncertain future event (the insured event) adversely affects the policyholders. As a general guideline, the Group determines whether it has significant insurance risk, by comparing benefits paid with benefits payable if the insured event did not occur. Insurance contracts can also transfer financial risk.

Financial risk is the risk of a possible future change in one or more of a specified interest rate, security price, commodity price, foreign exchange rate, index of price or rates, a credit rating or credit index or other variable. Investment contracts mainly transfer financial risk but can also transfer insignificant insurance risk.

Once a contract has been classified as an insurance contract, it remains an insurance contract for the remainder of its lifetime, even if the insurance risk reduces significantly during this period, unless all rights and obligations are extinguished or has expired. Investment contracts, however, can be reclassified to insurance contracts after inception if the insurance risk becomes significant.

For financial options and guarantees which are not closely related to the host insurance contract, bifurcation is required to measure these embedded financial derivatives separately as financial assets or liabilities at fair value through profit or loss (FVPL). Bifurcation is not required if the embedded derivative is itself an insurance contract or when the host insurance contract itself is measured as financial assets or liabilities at FVPL. The options and guarantees within the



insurance contracts issued by the Group are treated as derivative financial instruments which are closely related to the host insurance and therefore not bifurcated subsequently. As such, the Group does not separately measure options to surrender insurance contracts for a fixed amount (or an amount based on a fixed amount and an interest rate). Likewise, the embedded derivative in unit-linked insurance contracts linking the payment on the contract to units of internal investment funds meets the definition of an insurance contract and is therefore not accounted for separately from the host insurance contract.

Based on the Group guidelines, all products in its portfolio meet the definition of insurance contracts, including unit-linked products, which contain features that make use of funds specifically segregated for the benefit of unit-linked policyholders.

Cash and Cash Equivalents

For purposes of reporting cash flows, cash and cash equivalents include cash and other cash items (COCI), amounts due from BSP and other banks, interbank loans receivable and securities held under agreements to resell that are convertible to known amounts of cash, with original maturities of three months or less from dates of placements and that are subject to an insignificant risk of changes in fair value. Due from BSP includes statutory reserves required by the BSP, which the Group considers as cash equivalents wherein drawings can be made to meet cash requirements.

Fair Value Measurement

The Group measures financial instruments such as financial assets and liabilities at FVPL and AFS investments at fair value at each reporting date. Also, fair values of financial instruments measured at amortized cost and investment properties are disclosed in Note 5.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- in the principal market for the asset or liability, or
- in the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible to the Group. The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

If an asset or a liability measured at fair value has a bid price and ask price, the price within the bid-ask spread is the most representative of fair value in the circumstance shall be used to measure fair value regardless of where the input is categorized within the fair value hierarchy. A fair value measurement of a nonfinancial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorized within the fair value hierarchy, described in Note 5, based on the lowest level input that is significant to the fair value measurement as a whole.



For assets and liabilities that are recognized in the financial statements on a recurring basis, the Group determines whether transfers have occurred between levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

<u>Financial Instruments - Initial Recognition and Subsequent Measurement</u> *Date of recognition*

Purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace are recognized on settlement date, the date that an asset is delivered to or by the Group. Derivatives are recognized on trade date basis (i.e., the date that the Group commits to purchase or sell). Deposits, amounts due to banks and customers and loans are recognized when cash is received by the Group or advanced to the borrowers.

Initial recognition of financial instruments

All financial instruments are initially recognized at fair value. Except for financial instruments at FVPL, the initial measurement of financial instruments includes transaction costs. The Group classifies its financial assets in the following categories: financial assets at FVPL, held-to-maturity (HTM) investments, AFS investments, and loans and receivables. The classification depends on the purpose for which the investments were acquired and whether they are quoted in an active market. Management determines the classification of its investments at initial recognition and, where allowed and appropriate, re-evaluates such designation at every reporting date. Financial liabilities are classified into financial liabilities at FVPL and other financial liabilities at amortized cost.

Derivatives recorded at FVPL

The Parent Company and some of its subsidiaries are counterparties to derivative contracts, such as currency forwards, currency swaps, interest rate swaps and warrants. These contracts are entered into as a service to customers and as a means of reducing or managing their respective foreign exchange and interest rate exposures, as well as for trading purposes. Such derivative financial instruments are initially recorded at fair value on the date at which the derivative contract is entered into and are subsequently remeasured at fair value. Any gains or losses arising from changes in fair values of derivatives are taken directly to the statement of income and are included in 'Trading and investment securities gains - net' except for currency forwards and currency swaps, where fair value changes are included under 'Foreign exchange gains - net'. Derivatives are carried as assets when the fair value is positive and as liabilities when the fair value is negative.

Financial assets or financial liabilities held-for-trading

Financial assets or financial liabilities held for trading (classified as 'Financial Assets at FVPL' or 'Financial Liabilities at FVPL') are recorded in the statement of financial position at fair value. Changes in fair value relating to the held-for-trading (HFT) positions are recognized in 'Trading and investment securities gains - net'. Interest earned or incurred is recorded in 'Interest income' or 'Interest expense', respectively, while dividend income is recorded in 'Miscellaneous income' when the right to receive payment has been established.

Included in this classification are debt and equity securities which have been acquired principally for the purpose of selling or repurchasing in the near term.



Designated financial assets or financial liabilities at FVPL

Financial assets or financial liabilities classified in this category are designated by management on initial recognition when any of the following criteria are met:

- the designation eliminates or significantly reduces the inconsistent treatment that would otherwise arise from measuring the assets or liabilities or recognizing gains or losses on them on a different basis; or
- the assets and liabilities are part of a group of financial assets, financial liabilities or both
 which are managed and their performance evaluated on a fair value basis, in accordance with a
 documented risk management or investment strategy; or
- the financial instrument contains an embedded derivative, unless the embedded derivative
 does not significantly modify the cash flows or it is clear, with little or no analysis, that it
 would not be separately recorded.

Designated financial assets and financial liabilities at FVPL are recorded in the statement of financial position at fair value. Changes in fair value are recorded in 'Trading and investment securities gains - net'. Interest earned or incurred is recorded in 'Interest income' or 'Interest expense', respectively, while dividend income is recorded in 'Miscellaneous income' according to the terms of the contract, or when the right of payment has been established.

HTM investments

HTM investments are quoted, non-derivative financial assets with fixed or determinable payments and fixed maturities for which the Group has the positive intention and ability to hold to maturity. Where the Group sells or reclassifies other than an insignificant amount of HTM investments before maturity (other than in certain specific circumstances), the entire category would be tainted and reclassified as AFS investments. Once tainted, the Group is prohibited from classifying investments under HTM for at least the following two financial years.

After initial measurement, these investments are subsequently measured at amortized cost using the effective interest method, less impairment losses, if any. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the effective interest rate (EIR). Gains and losses are recognized in the statement of income when the HTM investments are derecognized and impaired, as well as through the amortization process. Losses arising from impairment of such investments are recognized in the statement of income under 'Provision for impairment, credit and other losses'. The effects of revaluation on foreign currency-denominated HTM investments are recognized as 'Foreign exchange gains-net' in the consolidated statement of income.

Loans and receivables

Significant accounts falling under this category are 'Loans and Receivables', 'Due from BSP', 'Due from Other Banks', 'Interbank Loans Receivable' and 'Securities Held Under Agreements to Resell'

These are non-derivative financial assets with fixed or determinable payments and fixed maturities and are not quoted in an active market. They are not entered into with the intention of immediate or short-term resale and are not classified as financial assets at FVPL or designated as AFS investments.

'Loans and Receivables' also include receivables arising from transactions on credit cards issued directly by the Parent Company. Furthermore, 'Loans and Receivables' include the aggregate rental on finance lease transactions and notes receivables financed by PNB-IBJL Leasing and Finance Corporation (PILFC) and Allied Leasing and Finance Corporation (ALFC). Unearned



income on finance lease transactions is shown as a deduction from 'Loans and Receivables' (included in 'Unearned and other deferred income').

After initial measurement, loans and receivables are subsequently measured at amortized cost using the effective interest method, less allowance for credit losses. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the EIR. The amortization is included in 'Interest income' in the statement of income. Losses arising from impairment are recognized in 'Provision for impairment, credit and other losses' in the statement of income.

AFS investments

AFS investments are those which are designated as such or do not qualify to be classified as 'Financial Assets at FVPL', 'HTM Investments' or 'Loans and Receivables'. They are purchased and held indefinitely, and may be sold in response to liquidity requirements or changes in market conditions. They include debt and equity instruments.

After initial measurement, AFS investments are subsequently measured at fair value. The effective yield component of AFS debt securities, as well as the impact of restatement on foreign currency-denominated AFS debt securities, is reported in the statement of income. The unrealized gains and losses arising from the fair valuation of AFS investments are excluded, net of tax, from reported income and are reported as 'Net change in unrealized gain (loss) on AFS investments' in the statement of comprehensive income.

When the security is disposed of, the cumulative gain or loss previously recognized in OCI is recognized as 'Trading and investment securities gains - net' in the statement of income. Interest earned on holding AFS debt investments are reported as 'Interest income' using the effective interest method. Dividends earned on holding AFS equity investments are recognized in the statement of income as 'Miscellaneous income' when the right of payment has been established. Losses arising from impairment of such investments are recognized as 'Provision for impairment, credit and other losses' in the statement of income.

Other financial liabilities

Issued financial instruments or their components, which are not designated at FVPL, are classified as 'Deposit Liabilities', 'Bills and Acceptances Payable', 'Subordinated Debt' and other appropriate financial liability accounts, where the substance of the contractual arrangement results in the Group having an obligation either to deliver cash or another financial asset to the holder, or to satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares. The components of issued financial instruments that contain both liability and equity elements are accounted for separately, with the equity component being assigned the residual amount after deducting from the instrument as a whole the amount separately determined as the fair value of the liability component on the date of issue.

After initial measurement, other financial liabilities not qualified as and not designated at FVPL are subsequently measured at amortized cost using the effective interest method. Amortized cost is calculated by taking into account any discount or premium on the issue and fees that are an integral part of the EIR.

Reclassification of financial assets

The Group may choose to reclassify a non-derivative trading financial asset out of the held-for-trading category if the financial asset is no longer held for purposes of selling it in the near term and only in rare circumstances arising from a single event that is unusual and highly unlikely to recur in the near term. In addition, the Group may choose to reclassify financial assets that would



meet the definition of loans and receivables out of the AFS investments category if the Group has the intention and ability to hold these financial assets for the foreseeable future or until maturity at the date of reclassification.

The Group may also reclassify certain AFS investments to HTM investments when there is a change of intention and the Group has the ability to hold the financial instruments to maturity.

For reclassifications from AFS, the fair value carrying amount at the date of reclassification becomes the new amortized cost and any previous gain or loss that has been recognized in equity is amortized to profit or loss over the remaining life of the investment using the effective interest method.

Derecognition of Financial Assets and Liabilities

Financial asset

A financial asset (or, where applicable, a part of a financial asset or part of a group of financial assets) is derecognized when:

- the rights to receive cash flows from the asset have expired;
- the Group retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a 'pass-through' arrangement; or
- the Group has transferred its rights to receive cash flows from the asset and either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained the risk and rewards of the asset but has transferred control over the asset.

Where the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control over the asset, the asset is recognized to the extent of the Group's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

Financial liability

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or has expired. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in the statement of income.

Repurchase and Reverse Repurchase Agreements

Securities sold under agreements to repurchase at a specified future date ('repos') are not derecognized from the statement of financial position. The corresponding cash received, including accrued interest, is recognized in the statement of financial position as a loan to the Group, reflecting the economic substance of such transaction.

Conversely, securities purchased under agreements to resell at a specified future date ('reverse repos') are not recognized in the statement of financial position. The Group is not permitted to sell or repledge the securities in the absence of default by the owner of the collateral. The corresponding cash paid, including accrued interest, is recognized on the statement of financial position as 'Securities Held Under Agreements to Resell', and is considered a loan to the



counterparty. The difference between the purchase price and resale price is treated as interest income and is accrued over the life of the agreement using the effective interest method.

Impairment of Financial Assets

The Group assesses at each reporting date whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that the borrower or a group of borrowers is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganization, and where observable data indicate that there is measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

Financial assets at amortized cost

For financial assets carried at amortized costs such as 'Loans and Receivables', 'HTM Investments', 'Due from BSP', 'Due from Other Banks', 'Interbank Loans Receivable' and 'Securities Held under Agreements to Resell', the Group first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant.

If there is objective evidence that an impairment loss has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of the estimated future cash flows (excluding future credit losses that have not been incurred). The present value of the estimated future cash flows is discounted at the financial asset's original EIR. If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current EIR, adjusted for the original credit risk premium. The calculation of the present value of the estimated future cash flows of a collateralized financial asset reflects the cash flows that may result from foreclosure less costs for obtaining and selling the collateral, whether or not foreclosure is probable.

If the Group determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses for impairment. Those characteristics are relevant to the estimation of future cash flows for groups of such assets by being indicative of the debtors' ability to pay all amounts due according to the contractual terms of the assets being evaluated. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be recognized, are not included in a collective assessment for impairment.

For the purpose of a collective evaluation of impairment, financial assets are grouped on the basis of credit risk characteristics such as internal credit risk rating, collateral type, past-due status and term. Future cash flows in a group of financial assets that are collectively evaluated for impairment are estimated on the basis of historical loss experience for assets with credit risk characteristics similar to those in the Group. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not exist currently. Estimates of changes in future cash flows reflect, and are directionally consistent with changes in related observable data from period to period (such as changes in property prices, payment status, or other factors that are indicative of incurred losses in



the Group and their magnitude). The methodology and assumptions used for estimating future cash flows are reviewed regularly by the Group to reduce any differences between loss estimates and actual loss experience.

The carrying amount of the asset is reduced through the use of an allowance account and the amount of loss is charged to the statement of income. Interest income continues to be recognized based on the original EIR of the asset. Loans and receivables, together with the associated allowance accounts, are written off when there is no realistic prospect of future recovery and all collateral has been realized. If subsequently, the amount of the estimated impairment loss decreases because of an event occurring after the impairment was recognized, the previously recognized impairment loss is reduced by adjusting the allowance account. If a future write-off is later recovered, any amounts formerly charged are credited to 'Recoveries' under 'Miscellaneous income' in the statement of income.

The consumer loans and credit card receivables of the Group are assessed for impairment collectively because these receivables are not individually significant. The carrying amount of these receivables is reduced for impairment through the use of an allowance account and the amount of loss is recognized under 'Provision for impairment, credit and other losses' in the statement of income. Consumer loans and credit card receivables, together with the associated allowance accounts, are written off if the accounts are 360 days past due and 180 days past due, respectively. If a write-off is later recovered, any amounts formerly charged to allowance for credit losses are credited to 'Recoveries' under 'Miscellaneous income' in the statement of income. Past due accounts include accounts with no payments or with payments less than the minimum amount due on or before the due dates.

The allowance for credit losses of consumer loans and credit card receivables are determined based on the net flow rate methodology. Net flow tables are derived from account-level monitoring of monthly movements between different stage buckets, from 1-day past due to 180-days past due. The net flow rate methodology relies on the last 60 months for consumer loans and 24 months for credit card receivables of net flow tables to establish a percentage (net flow rate) of receivables that are current or in any state of delinquency (i.e., 30, 60, 90, 120, 150 and 180 days past due) as of the reporting date that will eventually result in write-off. The gross provision is then computed based on the outstanding balances of the receivables as of the reporting date and the net flow rates determined for the current and each delinquency bucket.

Restructured loans

Where possible, the Group seeks to restructure loans rather than to take possession of collateral. This may involve extending the payment arrangements and the agreement of new loan conditions. Once the terms have been renegotiated, the loan is no longer considered past due. Management continuously reviews restructured loans to ensure that all criteria are met and that future payments are likely to occur. The loans continue to be subject to an individual or collective impairment assessment, calculated using the loan's original EIR. The difference between the recorded value of the original loan and the present value of the restructured cash flows, discounted at the original EIR, is recognized in 'Provision for impairment, credit and other losses' in the statement of income.

AFS investments

For AFS investments, the Group assesses at each reporting date whether there is objective evidence that a financial asset or group of financial assets is impaired.



In the case of equity investments classified as AFS investments, this would include a significant or prolonged decline in the fair value of the investments below its cost. The Group treats 'significant' generally as 20.00% or more and 'prolonged' greater than 12 months. In addition, the Group evaluates other factors, including normal volatility in share price for quoted equity securities and the future cash flows and the discount factors for unquoted equity securities. Where there is evidence of impairment, the cumulative loss - measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognized in the statement of income - is removed from equity and recognized in the statement of income. Impairment losses on equity investments are not reversed through the statement of income. Increases in fair value after impairment are recognized directly in OCI.

In the case of debt instruments classified as AFS investments, impairment is assessed based on the same criteria as financial assets carried at amortized cost. However, the amount recorded for impairment is the cumulative loss measured as the difference between the amortized cost and the current fair value, less any impairment loss on that investment previously recognized in profit or loss. Future interest income is based on the reduced carrying amount and is accrued based on the rate of interest used to discount future cash flows for the purpose of measuring impairment loss. Such accrual is recorded as part of 'Interest income' in the statement of income. If subsequently, the fair value of a debt instrument increased and the increase can be objectively related to an event occurring after the impairment loss was recognized in the statement of income, the impairment loss is reversed through the statement of income.

Reinsurance assets

An impairment review is performed at each reporting period date or more frequently when an indication of impairment arises during the reporting year. Impairment occurs when objective evidence exists that the Group may not recover outstanding amounts under the terms of the contract and when the impact on the amounts that the Group will receive from the reinsurer can be measured reliably. The impairment loss is charged against the consolidated statement of income.

Financial Guarantees

In the ordinary course of business, the Group gives financial guarantees consisting of letters of credit, letters of guarantees, and acceptances. Financial guarantees on trade receivables are initially recognized in the financial statements at fair value under 'Bills and Acceptances Payable' or 'Other Liabilities'. Subsequent to initial recognition, the Group's liabilities under such guarantees are each measured at the higher of the initial fair value less, when appropriate, cumulative amortization calculated to recognize the fee in the statement of income in 'Service fees and commission income', over the term of the guarantee, and the best estimate of the expenditure required to settle any financial obligation arising as a result of the guarantee.

Any increase in the liability relating to financial guarantees is taken to the statement of income in 'Miscellaneous expenses'. Any financial guarantee liability remaining is recognized in the statement of income in 'Service fees and commission income', when the guarantee is discharged, cancelled or has expired.

Nonlife Insurance Contract Liabilities

Provision for unearned premiums

The proportion of written premiums, gross of commissions payable to intermediaries, attributable to subsequent periods or to risks that have not yet expired is deferred as provision for unearned premiums. Premiums from short-duration insurance contracts are recognized as revenue over the period of the contracts using the 24th method except for marine cargo where the provision for unearned premiums pertains to the premiums for the last two months of the year. The portion of the premiums written that relate to the unexpired periods of the policies at the end of reporting



period are accounted for as provision for unearned premiums and presented as part of 'Insurance contract liabilities' in the 'Other Liabilities' section of the consolidated statement of financial position. The change in the provision for unearned premiums is taken to the consolidated statement of income in the order that revenue is recognized over the period of risk. Further provisions are made to cover claims under unexpired insurance contracts which may exceed the unearned premiums and the premiums due in respect of these contracts.

Claims provision and IBNR losses

Outstanding claims provisions are based on the estimated ultimate cost to all claims incurred but not settled at the reporting date, whether reported or not, together with the related claims handling costs and reduction for the expected value of salvage and other recoveries. Delays can be experienced in the notification and settlement of certain types of claims, therefore the ultimate cost of which cannot be known with certainty at the reporting date. The liability is not discounted for the time value of money and includes provision for IBNR. No provision for equalization or catastrophic reserves is recognized. The liability is derecognized when the contract is discharged or cancelled or has expired.

Liability Adequacy Test

Liability adequacy tests on life insurance contracts are performed annually to ensure the adequacy of the insurance contract liabilities. In performing these tests, current best estimates of future contractual cash flows, claims handling and policy administration expenses are used. Any deficiency is immediately charged against profit or loss initially by establishing a provision for losses arising from the liability adequacy tests. The adequacy of the liability on insurance contracts is tested based on the pricing assumptions set out at the inception of the contract. When the liability adequacy test requires the adoption of a new set of revised best estimate assumptions, such assumptions are used for the subsequent measurement of these liabilities.

For nonlife insurance contracts, liability adequacy tests are performed at the end of each reporting date to ensure the adequacy of insurance contract liabilities, net of related Deferred Acquisition Cost (DAC). Changes in expected claims that have occurred, but which have not been settled, are reflected by adjusting the liability for claims and future benefits. Any inadequacy is immediately charged to the statement of income by establishing an unexpired risk provision for losses arising from the liability adequacy tests. The provision for unearned premiums is increased to the extent that the future claims and expenses in respect of current insurance contracts exceed future premiums plus the current provision for unearned premiums.

Investments in Subsidiaries

Subsidiaries pertain to entities over which the Group has control. The existence and effect of potential voting rights that are currently exercisable or convertible and qualitative criteria are considered when assessing whether the Group controls another entity (see Basis of Consolidation). In the Parent Company separate financial statements, investments in subsidiaries are accounted for under equity method of accounting.

<u>Investments in an Associate and Joint Ventures</u>

Associates pertain to all entities over which the Group has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee, but is not control or joint control over those policies. Investment in an associate are accounted for under equity method of accounting.

Under the equity method, the investments in an associate and joint ventures are carried in the statement of financial position at cost plus post-acquisition changes in the share in the net assets of the associates and joint ventures. The statement of comprehensive income reflects the share of the



results of operations of the associates and joint ventures. When there has been a change recognized in the investee's other comprehensive income, the Group recognizes its share of any changes and discloses this, when applicable, in the other comprehensive income in the statement of comprehensive income. Profits and losses arising from transactions between the Group and the associates are eliminated to the extent of the interest in the associates and joint ventures.

Upon loss of significant influence over the associate, the Group measures and recognizes any retained investment at its fair value. Any difference between the carrying amount of the associate upon loss of significant influence and the fair value of the retained investment and proceeds from disposal is recognized in the statement of income.

Revenue Recognition

Revenue is recognized to the extent that it is probable that economic benefits will flow to the Group and the revenue can be reliably measured. The Group assesses its revenue arrangements against specific criteria in order to determine if it is acting as principal or agent. The Group has concluded that it is acting as a principal in all of its revenue arrangements except for brokerage transactions. The following specific recognition criteria must also be met before revenue is recognized:

Interest income

For all financial instruments measured at amortized cost and interest-bearing financial instruments classified as FVPL and AFS investments, interest income is recorded using the EIR, which is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset or financial liability. The calculation takes into account all contractual terms of the financial instrument (for example, prepayment options), includes any fees or incremental costs that are directly attributable to the instrument and are an integral part of the EIR, but not future credit losses. The adjusted carrying amount is calculated based on the original EIR. The change in carrying amount is recorded as 'Interest income'. Once the recorded value of a financial asset or group of similar financial assets has been reduced due to an impairment loss, interest income continues to be recognized using the original EIR applied to the new carrying amount.

Service fees and commission income

The Group earns fee and commission income from diverse range of services it provides to its customers. Fee income can be divided into the following two categories:

a) Fee income earned from services that are provided over a certain period of time
Fees earned for the provision of services over a period of time are accrued over that period.
These fees include investment fund fees, custodian fees, fiduciary fees, credit-related fees,
trust fees, portfolio and other management fees, and advisory fees. However, commitment
fees for loans that are likely to be drawn down are deferred (together with any incremental
costs) and recognized as an adjustment to the EIR of the loan.

b) Bancassurance fees

Non-refundable access fees are recognized on a straight-line basis over the term of the period of the provision of the access.

Milestone fees or variable and fixed earn-out fees are recognized in reference to the stage of achievement of the milestones.



c) Fee income from providing transaction services

Fees arising from negotiating or participating in the negotiation of a transaction for a third party - such as the arrangement of the acquisition of shares or other securities or the purchase or sale of businesses - are recognized on completion of the underlying transaction.

Fees or components of fees that are linked to a certain performance are recognized after fulfilling the corresponding criteria. These fees include underwriting fees, corporate finance fees, remittance fees, brokerage fees, commissions, deposit-related and other credit-related fees. Loan syndication fees are recognized in the statement of income when the syndication has been completed and the Group retains no part of the loans for itself or retains part at the same EIR as the other participants.

Interchange fee and revenue from rewards redeemed

'Interchange fees' are taken up as income under 'Service fees and commission income' upon receipt from member establishments of charges arising from credit availments by the Group's cardholders. These discounts are computed based on certain agreed rates and are deducted from amounts remitted to the member establishments.

The Group operates a loyalty points program which allows customers to accumulate points when they purchase from member establishments using the issued card of the Group. The points can then be redeemed for free products subject to a minimum number of points being redeemed. Consideration received is allocated between the discounts earned, interchange fee and the points earned, with the consideration allocated to the points equal to its fair value. The fair value is determined by applying statistical analysis. The fair value of the points issued is deferred and recognized as revenue when the points are redeemed. The deferred balance is included under 'Other Liabilities' in the statement of financial position.

Commissions earned on credit cards

Commissions earned are taken up as income upon receipt from member establishments of charges arising from credit availments by credit cardholders. These commissions are computed based on certain agreed rates and are deducted from amounts remittable to member establishments.

Purchases by the credit cardholders, collectible on installment basis, are recorded at the cost of the items purchased plus certain percentage of cost. The excess over cost is credited to 'Unearned and other deferred income' and is shown as a deduction from 'Loans and Receivables' in the statement of financial position. The unearned and other deferred income is taken up to income over the installment terms and is computed using the effective interest method.

Commission earned on reinsurance

Reinsurance commissions are recognized as revenue over the period of the contracts using the 24th method except for marine cargo where the provision for unearned premiums pertain to the premiums for the last months of the year. The portion of the commissions that relates to the unexpired periods of the policies at the end of the reporting period is accounted for as 'Insurance contract liabilities.'

Dividend income

Dividend income is recognized when the Group's right to receive payment is established.

Trading and investment securities gains - net

'Trading and investment securities gains - net' includes results arising from trading activities, all gains and losses from changes in fair value of financial assets and financial liabilities at FVPL and gains and losses from disposal of AFS investments.



Rental income

Rental income arising on leased properties is accounted for on a straight-line basis over the lease terms of ongoing leases and is recorded in the statement of income under 'Miscellaneous income'.

Income on direct financing leases and receivables financed

Income of the Group on loans and receivables financed is recognized using the effective interest method.

Unearned discounts included under 'Unearned and other deferred income' which are amortized over the term of the note or lease using the effective interest method consist of:

- transaction and finance fees on finance leases and loans and receivables financed with longterm maturities; and
- excess of the aggregate lease rentals plus the estimated residual value of the leased equipment over its cost.

Premiums revenue

Gross insurance written premiums comprise the total premiums receivable for the whole period of cover provided by contracts entered into during the accounting period. Premiums include any adjustments arising in the accounting period for premiums receivable in respect of business written in prior periods. Premiums from short-duration insurance contracts are recognized as revenue over the period of the contracts using the 24th method except for marine cargo where the provision for unearned premiums pertains to the premiums for the last two months of the year. The portion of the premiums written that relate to the unexpired periods of the policies at end of reporting period are accounted for as provision for unearned premiums and presented as part of 'Other Liabilities' in the consolidated statement of financial position. The related reinsurance premiums ceded that pertain to the unexpired periods at the end of the reporting periods are accounted for as deferred reinsurance premiums shown as part of 'Other Assets' in the consolidated statement of financial position. The net changes in these accounts between ends of the reporting periods are credited to or charged against the consolidated statement of income for the period.

Other income

Income from sale of services is recognized upon rendition of the service. Income from sale of properties is recognized upon completion of the earning process and when the collectability of the sales price is reasonably assured.

Expenses

Expenses encompass losses as well as those expenses that arise in the course of the ordinary activities of the Group. Expenses are recognized when incurred.

Taxes and licenses

This includes all other taxes, local and national, including gross receipts taxes (GRT), documentary stamp taxes, real estate taxes, licenses and permit fees that are recognized when incurred.

Policy Loans

Policy loans included under loans and receivables are carried at their unpaid balances plus accrued interest and are fully secured by the policy values on which the loans are made.



Reinsurance

The Group cedes insurance risk in the normal course of business. Reinsurance assets represent balances due from reinsurance companies. Recoverable amounts are estimated in a manner consistent with the outstanding claims provision and are in accordance with the reinsurance contract. When claims are paid, such reinsurance assets are reclassified to 'Accounts receivable'.

Ceded reinsurance arrangements do not relieve the Group from its obligations to policyholders.

The Group also assumes reinsurance risk in the normal course of business for insurance contracts. Premiums and claims on assumed reinsurance are recognized as income and expenses in the same manner as they would be if the reinsurance were considered direct business, taking into account the product classification of the reinsured business. Reinsurance liabilities represent balances due to ceding companies. Amounts payable are estimated in a manner consistent with the associated reinsurance contract.

Premiums and claims are presented on a gross basis for both ceded and assumed reinsurance.

Reinsurance assets or liabilities are derecognized when the contractual rights are extinguished or expired or when the contract is transferred to another party.

When the Group enters into a proportional treaty reinsurance agreement for ceding out its insurance business, the Group initially recognizes a liability at transaction price. Subsequent to initial recognition, the portion of the amount initially recognized as a liability which is presented as 'Other Liabilities' in the consolidated statement of financial position will be withheld and recognized as Funds held for reinsurers and included as part of the 'Other Liabilities' in the consolidated statement of financial position. The amount withheld is generally released after a year.

Deferred Acquisition Cost

Commission and other acquisition costs incurred during the financial period that vary with and are related to securing new insurance contracts and/or renewing existing insurance contracts, but which relates to subsequent financial periods, are deferred to the extent that they are recoverable out of future revenue margins. All other acquisition costs are recognized as an expense when incurred

Subsequent to initial recognition, these costs are amortized using the 24thmethod except for marine cargo where the DAC pertains to the commissions for the last two months of the year. Amortization is charged to 'Service fees and commission expense' in the consolidated statement of income. The unamortized acquisition costs are shown as 'Deferred acquisition costs' in the assets section of the consolidated statement of financial position.

An impairment review is performed at each end of the reporting period or more frequently when an indication of impairment arises. The carrying value is written down to the recoverable amount and the impairment loss is charged to the consolidated statement of income. The DAC is also considered in the liability adequacy test for each reporting period.

Property and Equipment

Land is stated at cost less any impairment in value and depreciable properties such as buildings, long-term leasehold land, leasehold improvements, and furniture, fixture and equipment are stated at cost less accumulated depreciation and amortization and any impairment in value.



The initial cost of property and equipment consists of its purchase price, including import duties, taxes and any directly attributable costs of bringing the asset to its working condition and location for its intended use.

Expenditures incurred after items of property and equipment have been put into operation, such as repairs and maintenance are normally charged against operations in the period in which the costs are incurred. In situations where it can be clearly demonstrated that the expenditures have resulted in an increase in the future economic benefits expected to be obtained from the use of an item of property and equipment beyond its originally assessed standard of performance, the expenditures are capitalized as an additional cost of property and equipment.

Depreciation is computed using the straight-line method over the estimated useful lives of the respective assets. Long-term leasehold land is amortized over the term of the lease. Leasehold improvements are amortized over lease term and the shorter of the terms of the covering leases and the estimated useful lives of the improvements.

The estimated useful lives follow:

| | Years |
|-----------------------------------|-----------------------|
| Buildings | 25 - 50 |
| Furniture, fixtures and equipment | 5 |
| Long-term leasehold land | 46 - 50 |
| Leasehold improvements | 10 or the lease term, |
| _ | whichever is shorter |

The useful life and the depreciation and amortization method are reviewed periodically to ensure that the period and the method of depreciation and amortization are consistent with the expected pattern of economic benefits from items of property and equipment.

An item of property and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising from derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the statement of income in the period the asset is derecognized.

Investment Properties

Investment properties are measured initially at cost, including transaction costs. An investment property acquired through an exchange transaction is measured at fair value of the asset acquired unless the fair value of such an asset cannot be reliably measured in which case the investment property acquired is measured at the carrying amount of asset given up. Any gain or loss on exchange is recognized in the statement of income under 'Net gain on sale or exchange of assets'.

Foreclosed properties are classified under 'Investment Properties' upon:

- a. entry of judgment in case of judicial foreclosure;
- b. execution of the Sheriff's Certificate of Sale in case of extra-judicial foreclosure; or
- c. notarization of the Deed of Dacion in case of payment in kind (dacion en pago).

Subsequent to initial recognition, investment properties are carried at cost less accumulated depreciation (for depreciable investment properties) and any impairment in value.



Depreciation is calculated on a straight-line basis using the remaining useful lives from the time of acquisition of the depreciable investment properties ranging from 10 to 25 years.

Investment properties are derecognized when they have either been disposed of or when the investment property is permanently withdrawn from use and no future benefit is expected from its disposal. Any gains or losses on the retirement or disposal of an investment property are recognized in the statement of income under 'Net gain on sale or exchange of assets' in the period of retirement or disposal.

Expenditures incurred after the investment properties have been put into operations, such as repairs and maintenance costs, are normally charged against income in the period in which the costs are incurred.

Transfers are made to investment properties when, and only when, there is a change in use evidenced by ending of owner occupation, commencement of an operating lease to another party or ending of construction or development. Transfers are made from investment properties when, and only when, there is a change in use evidenced by commencement of owner occupation or commencement of development with a view to sale.

Other Properties Acquired

Other properties acquired include chattel mortgage properties acquired in settlement of loan receivables. These are carried at cost, which is the fair value at recognition date, less accumulated depreciation and any impairment in value.

The Group applies the cost model in accounting for other properties acquired. Depreciation is computed on a straight-line basis over the estimated useful life of five years. The estimated useful life and the depreciation method are reviewed periodically to ensure that the period and the method of depreciation are consistent with the expected pattern of economic benefits from items of other properties acquired.

The carrying values of other properties acquired are reviewed for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable. If any such indication exists and where the carrying values exceed the estimated recoverable amount, the assets are written down to their recoverable amounts (see accounting policy on Impairment of Nonfinancial Assets).

Intangible Assets

Intangible assets acquired separately are measured on initial recognition at cost. The cost of intangible assets acquired in a business combination is their fair value at the date of acquisition. Following initial recognition, intangible assets are carried at cost less any accumulated amortization and accumulated impairment losses. Internally generated intangibles, excluding capitalized development costs, are not capitalized and the related expenditure is reflected in profit or loss in the period in which the expenditure is incurred.

The useful lives of intangible assets are assessed as either finite or indefinite.

Intangible assets with finite lives are amortized over the respective useful lives and assessed for impairment whenever there is an indication that the intangible asset may be impaired.

The amortization period and the amortization method for an intangible asset with a finite useful life are reviewed at least at the end of each reporting period. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset are



considered to modify the amortization period or method, as appropriate, and are treated as changes in accounting estimates. The amortization expense on intangible assets with finite lives is recognized in the statement of income as the expense category that is consistent with the function of the intangible assets.

Intangible assets with indefinite useful lives are not amortized, but are tested for impairment annually, either individually or at the CGU level. The assessment of indefinite life is reviewed annually to determine whether the indefinite life continues to be supportable. If not, the change in useful life from indefinite to finite is made on a prospective basis.

Gains or losses arising from derecognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognized in the statement of income when the asset is derecognized.

Software costs

Software costs, included in 'Intangible Assets', are capitalized on the basis of the cost incurred to acquire and bring to use the specific software. These costs are amortized over five years on a straight-line basis. The estimated useful life and the amortization method are reviewed periodically to ensure that the period and the method of amortization are consistent with the expected pattern of economic benefits from the software. Costs associated with maintaining the computer software programs are recognized as expense when incurred.

Customer relationship and core deposit intangibles

Customer relationship intangibles (CRI) and core deposit intangibles (CDI) are the intangible assets acquired by the Group through business combination. These intangible assets are initially measured at their fair value at the date of acquisition. The fair value of these intangible assets reflects expectations about the probability that the expected future economic benefits embodied in the asset will flow to the Group.

Following initial recognition, customer relationship and core deposit are measured at cost less accumulated amortization and any accumulated impairment losses. Customer relationship related to the commercial loans business is amortized on a straight-line basis over its useful life of 3 years while core deposit is amortized on a straight-line basis over its useful life of 10 years.

Impairment of Nonfinancial Assets

Property and equipment, investment properties, intangible assets and other properties acquired At each reporting date, the Group assesses whether there is any indication that its property and equipment, investment properties, intangibles and other properties acquired with finite useful lives may be impaired. When an indicator of impairment exists or when an annual impairment testing for an asset is required, the Group makes a formal estimate of recoverable amount. Recoverable amount is the higher of an asset's fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets, in which case the recoverable amount is assessed as part of the CGU to which it belongs.

Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.



An impairment loss is charged against operations in the period in which it arises. An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation and amortization, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in the statement of income. After such reversal, the depreciation and amortization expense is adjusted in future period to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over its remaining life.

Investments in subsidiaries and an associate

The Parent Company assesses at each reporting date whether there is any indication that its investments in subsidiaries and an associate may be impaired. If any impairment indication exists, the Parent Company estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or CGU's fair value less costs to sell and its value in use. Where the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount.

Goodwill

Goodwill is reviewed for impairment, annually or more frequently if events or changes in circumstances indicate that the carrying value may be impaired.

Impairment is determined for goodwill by assessing the recoverable amount of the CGU (or group of CGUs) to which the goodwill relates. Where the recoverable amount of the CGU (or group of CGUs) is less than the carrying amount of the CGU (or group of CGUs) to which goodwill has been allocated (or to the aggregate carrying amount of a group of CGUs to which the goodwill relates but cannot be allocated), an impairment loss is recognized immediately in the statement of income. Impairment losses relating to goodwill cannot be reversed for subsequent increases in its recoverable amount in future periods. The Group performs its annual impairment test of goodwill every fourth quarter, or more frequently if events or changes in circumstances indicate that the carrying value may be impaired.

Leases

The determination of whether an arrangement is, or contains a lease is based on the substance of the arrangement and requires an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset. A reassessment is made after inception of the lease only if one of the following applies:

- a. there is a change in contractual terms, other than a renewal or extension of the arrangement;
- b. a renewal option is exercised or extension granted, unless that term of the renewal or extension was initially included in the lease term;
- c. there is a change in the determination of whether fulfillment is dependent on a specified asset; or
- d. there is a substantial change to the asset.

Where a reassessment is made, lease accounting shall commence or cease from the date when the change in circumstances gave rise to the reassessment for scenarios a, c or d above, and at the date of renewal or extension period for scenario b.



Group as lessee

Finance leases, which transfer to the Group substantially all the risks and benefits incidental to ownership of the leased item, are capitalized at the inception of the lease at the fair value of the leased property or, if lower, at the present value of the minimum lease payments and included in 'Property and Equipment' account with the corresponding liability to the lessor included in 'Other Liabilities' account. Lease payments are apportioned between the finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are charged directly to 'Interest expense'.

Capitalized leased assets are depreciated over the shorter of the estimated useful lives of the assets or the respective lease terms, if there is no reasonable certainty that the Group will obtain ownership by the end of the lease term.

Leases where the lessor retains substantially all the risks and benefits of ownership of the asset are classified as operating leases. Operating lease payments are recognized as an expense in the statement of income on a straight-line basis over the lease term.

Group as lessor

Finance leases, where the Group transfers substantially all the risks and benefits incidental to ownership of the leased item to the lessee, are included in the statement of financial position under 'Loans and Receivables' account. A lease receivable is recognized at an amount equivalent to the net investment (asset cost) in the lease. All income resulting from the receivable is included in 'Interest income' in the statement of income.

Leases where the Group does not transfer substantially all the risks and benefits of ownership of the assets are classified as operating leases. Lease payments received are recognized as an income in the statement of income on a straight line basis over the lease term. Initial direct costs incurred in negotiating operating leases are added to the carrying amount of the leased asset and recognized over the lease term on the same basis as the rental income. Contingent rents are recognized as revenue in the period in which they are earned.

Residual Value of Leased Assets and Deposits on Finance Leases

The residual value of leased assets, which approximates the amount of guaranty deposit paid by the lessee at the inception of the lease, is the estimated proceeds from the sale of the leased asset at the end of the lease term. At the end of the lease term, the residual value of the leased asset is generally applied against the guaranty deposit of the lessee when the lessee decides to buy the leased asset.

Retirement Benefits

Defined benefit plan

The net defined benefit liability or asset is the aggregate of the present value of the defined benefit obligation at the end of the reporting period reduced by the fair value of plan assets and adjusted for any effect of limiting a net defined benefit asset to the asset ceiling, if any. The asset ceiling is the present value of any economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

The cost of providing benefits under the defined benefit plans is actuarially determined using the projected unit credit method.



Defined benefit costs comprise the following:

- a. service cost;
- b. net interest on the net defined benefit liability or asset; and
- c. remeasurements of net defined benefit liability or asset.

Service costs which include current service costs, past service costs and gains or losses on non-routine settlements are recognized as expense in profit or loss. Past service costs are recognized when plan amendment or curtailment occurs. These amounts are calculated periodically by independent qualified actuaries.

Net interest on the net defined benefit liability or asset is the change during the period in the net defined benefit liability or asset that arises from the passage of time which is determined by applying the discount rate based on government bonds to the net defined benefit liability or asset. Net interest on the net defined benefit liability or asset is recognized as expense or income in the statement of income.

Remeasurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on defined benefit liability) are recognized immediately in OCI in the period in which they arise. Remeasurements are not reclassified to profit or loss in subsequent periods. Plan assets are assets that are held by a long-term employee benefit fund or qualifying insurance policies. Plan assets are not available to the creditors of the Group, nor can they be paid directly to the Group. Fair value of plan assets is based on market price information. When no market price is available, the fair value of plan assets is estimated by discounting expected future cash flows using a discount rate that reflects both the risk associated with the plan assets and the maturity or expected disposal date of those assets (or, if they have no maturity, the expected period until the settlement of the related obligations).

The Group's right to be reimbursed of some or all of the expenditure required to settle a defined benefit obligation is recognized as a separate asset at fair value when and only when reimbursement is virtually certain.

Employee leave entitlement

Employee entitlements to annual leave are recognized as a liability when they are accrued to the employees. The undiscounted liability for leave expected to be settled wholly before twelve months after the end of the annual reporting period is recognized for services rendered by employees up to the end of the reporting period. For leave entitlements expected to be settled for more than twelve months after the reporting date, the estimated liability is actuarially determined and reported under 'Accrued Taxes, Interest and Other Expenses' in the statement of financial position.

Provisions

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event and it is probable that an outflow of assets embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. When the Group expects some or all of a provision to be reimbursed, for example, under an insurance contract, the reimbursement is recognized as a separate asset but only when the reimbursement is virtually certain. The expense relating to any provision is presented in the statement of income, net of any reimbursement. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.



When discounting is used, the increase in the provision due to the passage of time is recognized as an interest expense.

Contingent Liabilities and Contingent Assets

Contingent liabilities are not recognized in the financial statements but are disclosed unless the possibility of an outflow of assets embodying economic benefits is remote. Contingent assets are not recognized but are disclosed in the financial statements when an inflow of economic benefits is probable.

Income Taxes

Income tax on profit and loss for the year comprises current and deferred tax. Income tax is determined in accordance with tax laws and is recognized in the statement of income, except to the extent that it relates to items directly recognized in OCI.

Current tax

Current tax assets and liabilities for the current periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted at the reporting date.

Deferred tax

Deferred tax is provided, using the balance sheet liability method, on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences, including asset revaluations. Deferred tax assets are recognized for all deductible temporary differences, carryforward of unused tax credits from the excess of minimum corporate income tax (MCIT) over the regular corporate income tax (RCIT), and unused net operating loss carryover (NOLCO), to the extent that it is probable that sufficient taxable income will be available against which the deductible temporary differences and carryforward of unused tax credits from MCIT and unused NOLCO can be utilized. Deferred tax, however, is not recognized on temporary differences that arise from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting income nor taxable income.

Deferred tax liabilities are not provided on non-taxable temporary differences associated with investments in domestic subsidiaries and an associate. With respect to investments in foreign subsidiaries and associates, deferred tax liabilities are recognized except where the timing of the reversal of the temporary difference can be controlled and it is probable that the temporary difference will not reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient future taxable income will be available to allow all or part of the deferred income tax asset to be utilized. Unrecognized deferred tax assets are reassessed at each reporting date and are recognized to the extent that it has become probable that future taxable income will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are applicable to the period when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.



Current tax and deferred tax relating to items recognized directly in OCI are also recognized in OCI and not in the statement of income.

In the consolidated financial statements, deferred tax assets and liabilities are offset if a legally enforceable right exists to set off current tax assets against current tax liabilities and deferred taxes related to the same taxable entity and the same taxation authority.

Parent Company Shares Held by a Subsidiary

Own equity instruments which are acquired by subsidiaries (treasury shares) are deducted from equity and accounted for at weighted average cost. No gain or loss is recognized in the consolidated statement of income on the purchase, sale, issue or cancellation of the Parent Company's own equity instruments.

Earnings per Share

Basic earnings per share (EPS) is computed by dividing net income for the period attributable to common shareholders by the weighted average number of common shares outstanding during the period after giving retroactive effect to stock dividends declared and stock rights exercised during the period, if any. Diluted EPS is calculated by dividing the aggregate of net income attributable to common shareholders by the weighted average number of common shares outstanding during the period adjusted for the effects of any dilutive shares.

Dividends

Dividends on common shares are recognized as a liability and deducted from equity when approved by the respective BOD of the Parent Company and subsidiaries. Dividends for the period that are approved after the reporting date are dealt with as an event after the reporting date.

Share-based Payment

Employees of the Parent Company receive remuneration in the form of share-based payments, where employees render services as consideration for equity instruments. The cost of equity-settled transactions is determined by the fair value at the date when the grant is made. That cost is recognized in "Compensation and fringe benefits", together with a corresponding increase in equity (other capital reserves), over the period in which the service is fulfilled. The cumulative expense recognized for equity settled transactions at each reporting date until the vesting date reflects to the extent to which the vesting period has expired and the Parent Company's best estimate of the number of equity instruments that will ultimately vest. The expense or credit in the statement of income for a period represents the movement in the cumulative expense recognized as at the beginning and end of the period.

Debt Issue Costs

Issuance, underwriting and other related expenses incurred in connection with the issuance of debt instruments (other than debt instruments designated at FVPL) are deferred and amortized over the terms of the instruments using the effective interest method. Unamortized debt issuance costs are included in the measurement of the related carrying value of the debt instruments in the statement of financial position.

Borrowing Costs

Borrowing costs are recognized as expense in the year in which these costs are incurred. Borrowing costs consist of interest expense calculated using the effective interest method calculated in accordance with PAS 39 that the Group incurs in connection with borrowing of funds.



Events after the Reporting Date

Any post-year-end event that provides additional information about the Group's position at the reporting date (adjusting event) is reflected in the financial statements. Post-year-end events that are not adjusting events, if any, are disclosed when material to the financial statements.

Segment Reporting

The Group's operating businesses are organized and managed separately according to the nature of the products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets. Refer to Note 6 for the detailed disclosure on segment information.

Fiduciary Activities

Assets and income arising from fiduciary activities together with related undertakings to return such assets to customers are excluded from the financial statements where the Parent Company acts in a fiduciary capacity such as nominee, trustee or agent.

Equity

Capital stock is measured at par value for all shares issued and outstanding. When the shares are sold at a premium, the difference between the proceeds and the par value is credited to 'Capital Paid in Excess of Par Value' account. Direct costs incurred related to equity issuance, such as underwriting, accounting and legal fees, printing costs and taxes are chargeable to 'Capital Paid in Excess of Par Value' account. If the 'Capital Paid in Excess of Par Value' is not sufficient, the excess is charged against the 'Surplus'.

'Surplus' represents accumulated earnings (losses) of the Group less dividends declared.

Equity Reserves

The reserves recorded in equity in the statement of financial position include:

- 'Remeasurement Losses on Retirement Plan' which pertains to remeasurement comprising actuarial losses on the present value of the retirement obligation, net of return on plan assets.
- 'Accumulated Translation Adjustment' which is used to record exchange differences arising from the translation of the FCDU accounts and foreign operations (i.e. overseas branches and subsidiaries) to Philippine peso.
- 'Net Unrealized Gain (Loss) on Available-for-Sale Investments' reserve which comprises changes in fair value of AFS investments.

Future Changes in Accounting Policies

Standards issued but not yet effective up to the date of issuance of the Group's financial statements are listed below. This listing consists of standards and interpretations issued, which the Group reasonably expects to be applicable at a future date. The Group intends to adopt these standards when they become effective.



Effective beginning on or after January 1, 2017

PFRS 12, Clarification of the Scope of the Standard (Part of Annual Improvements to PFRSs 2014 - 2016 Cycle) (Amendments)

The amendments clarify that the disclosure requirements in PFRS 12, other than those relating to summarized financial information, apply to an entity's interest in a subsidiary, a joint venture or an associate (or a portion of its interest in a joint venture or an associate) that is classified (or included in a disposal group that is classified) as held for sale.

The amendments do not have any impact on the Group's financial position and results of operation. The Group will include the required disclosures in its 2017 consolidated financial statements.

PAS 7, Statement of Cash Flows, Disclosure Initiative (Amendments)

The amendments to PAS 7 require an entity to provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flows and non-cash changes (such as foreign exchange gains or losses). On initial application of the amendments, entities are not required to provide comparative information for preceding periods. Early application of the amendments is permitted.

Application of amendments will result in additional disclosures in the 2017 consolidated financial statements of the Group.

PAS 12, *Income Taxes, Recognition of Deferred Tax Assets for Unrealized Losses* (Amendments) The amendments clarify that an entity needs to consider whether tax law restricts the sources of taxable profits against which it may make deductions on the reversal of that deductible temporary difference. Furthermore, the amendments provide guidance on how an entity should determine future taxable profits and explain the circumstances in which taxable profit may include the recovery of some assets for more than their carrying amount.

Entities are required to apply the amendments retrospectively. However, on initial application of the amendments, the change in the opening equity of the earliest comparative period may be recognized in opening retained earnings (or in another component of equity, as appropriate), without allocating the change between opening retained earnings and other components of equity. Entities applying this relief must disclose that fact. Early application of the amendments is permitted.

These amendments are not expected to have any impact on the Group.

Effective beginning on or after January 1, 2018

PFRS 2, Share-based Payment, Classification and Measurement of Share-based Payment Transactions (Amendments)

The amendments to PFRS 2 address three main areas: the effects of vesting conditions on the measurement of a cash-settled share-based payment transaction; the classification of a share-based payment transaction with net settlement features for withholding tax obligations; and the accounting where a modification to the terms and conditions of a share-based payment transaction changes its classification from cash settled to equity settled.



On adoption, entities are required to apply the amendments without restating prior periods, but retrospective application is permitted if elected for all three amendments and if other criteria are met. Early application of the amendments is permitted.

The Group is assessing the potential effect of the amendments on its consolidated financial statements.

PFRS 4, *Insurance Contracts, Applying PFRS 9, Financial Instruments, with PFRS 4* (Amendments)

The amendments address concerns arising from implementing PFRS 9, the new financial instruments standard before implementing the forthcoming insurance contracts standard. They allow entities to choose between the overlay approach and the deferral approach to deal with the transitional challenges. The overlay approach gives all entities that issue insurance contracts the option to recognize in other comprehensive income, rather than profit or loss, the volatility that could arise when PFRS 9 is applied before the new insurance contracts standard is issued. On the other hand, the deferral approach gives entities whose activities are predominantly connected with insurance an optional temporary exemption from applying PFRS 9 until the earlier of application of the forthcoming insurance contracts standard or January 1, 2021.

The overlay approach and the deferral approach will only be available to an entity if it has not previously applied PFRS 9.

The Group is assessing which approach it will use and the potential impact of the chosen approach in its consolidated financial statements.

PFRS 9, Financial Instruments

PFRS 9 reflects all phases of the financial instruments project and replaces PAS 39, Financial Instruments: Recognition and Measurement, and all previous versions of PFRS 9. The standard introduces new requirements for classification and measurement, impairment, and hedge accounting. PFRS 9 is effective for annual periods beginning on or after January 1, 2018, with early application permitted. Retrospective application is required, but providing comparative information is not compulsory. For hedge accounting, the requirements are generally applied prospectively, with some limited exceptions.

The adoption of PFRS 9 will have an effect on the classification and measurement of the Group's financial assets and impairment methodology for financial assets, but will have no impact on the classification and measurement of the Group's financial liabilities. The adoption will also have an effect on the Group's application of hedge accounting and on the amount of its credit losses. The Group is currently assessing the impact of adopting this standard.

PFRS 15, Revenue from Contracts with Customers

PFRS 15 establishes a new five-step model that will apply to revenue arising from contracts with customers. Under PFRS 15, revenue is recognized at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The principles in PFRS 15 provide a more structured approach to measuring and recognizing revenue.

The new revenue standard is applicable to all entities and will supersede all current revenue recognition requirements under PFRSs. Either a full or modified retrospective application is required for annual periods beginning on or after January 1, 2018.

The Group is currently assessing the impact of adopting this standard.



PAS 28, Measuring an Associate or Joint Venture at Fair Value (Part of Annual Improvements to PFRSs 2014 - 2016 Cycle) (Amendments)

The amendments clarify that an entity that is a venture capital organization, or other qualifying entity, may elect, at initial recognition on an investment-by-investment basis, to measure its investments in associates and joint ventures at fair value through profit or loss. They also clarify that if an entity that is not itself an investment entity has an interest in an associate or joint venture that is an investment entity, the entity may, when applying the equity method, elect to retain the fair value measurement applied by that investment entity associate or joint venture to the investment entity associate's or joint venture's interests in subsidiaries. This election is made separately for each investment entity associate or joint venture, at the later of the date on which (a) the investment entity associate or joint venture is initially recognized; (b) the associate or joint venture becomes an investment entity; and (c) the investment entity associate or joint venture first becomes a parent. The amendments should be applied retrospectively, with earlier application permitted.

PAS 40, *Investment Property, Transfers of Investment Property* (Amendments) The amendments clarify when an entity should transfer property, including property under construction or development into, or out of investment property. The amendments state that a change in use occurs when the property meets, or ceases to meet, the definition of investment property and there is evidence of the change in use. A mere change in management's intentions for the use of a property does not provide evidence of a change in use. The amendments should be applied prospectively to changes in use that occur on or after the beginning of the annual reporting period in which the entity first applies the amendments. Retrospective application is only permitted if this is possible without the use of hindsight.

Philippine Interpretation IFRIC-22, Foreign Currency Transactions and Advance Consideration The interpretation clarifies that in determining the spot exchange rate to use on initial recognition of the related asset, expense or income (or part of it) on the derecognition of a non-monetary asset or non-monetary liability relating to advance consideration, the date of the transaction is the date on which an entity initially recognizes the nonmonetary asset or non-monetary liability arising from the advance consideration. If there are multiple payments or receipts in advance, then the entity must determine a date of the transactions for each payment or receipt of advance consideration. The interpretation may be applied on a fully retrospective basis. Entities may apply the interpretation prospectively to all assets, expenses and income in its scope that are initially recognized on or after the beginning of the reporting period in which the entity first applies the interpretation or the beginning of a prior reporting period presented as comparative information in the financial statements of the reporting period in which the entity first applies the interpretation.

Effective beginning on or after January 1, 2019

PFRS 16, Leases

Under the new standard, lessees will no longer classify their leases as either operating or finance leases in accordance with PAS 17, Leases. Rather, lessees will apply the single-asset model. Under this model, lessees will recognize the assets and related liabilities for most leases on their balance sheets, and subsequently, will depreciate the lease assets and recognize interest on the lease liabilities in their profit or loss. Leases with a term of 12 months or less or for which the underlying asset is of low value are exempted from these requirements.

The accounting by lessors is substantially unchanged as the new standard carries forward the principles of lessor accounting under PAS 17. Lessors, however, will be required to disclose more information in their financial statements, particularly on the risk exposure to residual value.



Entities may early adopt PFRS 16 but only if they have also adopted PFRS 15. When adopting PFRS 16, an entity is permitted to use either a full retrospective or a modified retrospective approach, with options to use certain transition reliefs.

The Group is currently assessing the impact of adopting PFRS 16.

Deferred effectivity

PFRS 10 and PAS 28, Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (Amendments)

The amendments address the conflict between PFRS 10 and PAS 28 in dealing with the loss of control of a subsidiary that is sold or contributed to an associate or joint venture. The amendments clarify that a full gain or loss is recognized when a transfer to an associate or joint venture involves a business as defined in PFRS 3, *Business Combinations*. Any gain or loss resulting from the sale or contribution of assets that does not constitute a business, however, is recognized only to the extent of unrelated investors' interests in the associate or joint venture

On January 13, 2016, the Financial Reporting Standards Council postponed the original effective date of January 1, 2016 of the said amendments until the International Accounting Standards Board has completed its broader review of the research project on equity accounting that may result in the simplification of accounting for such transactions and of other aspects of accounting for associates and joint ventures.

3. Significant Accounting Judgments and Estimates

The preparation of the financial statements in compliance with PFRS requires the Group to make judgments and estimates that affect the reported amounts of assets, liabilities, income and expenses and disclosure of contingent assets and contingent liabilities. Future events may occur which will cause the assumptions used in arriving at the estimates to change. The effects of any change in estimates are reflected in the financial statements as they become reasonably determinable.

Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

Judgments

(a) Leases

Operating leases

Group as lessee

The Group has entered into lease on premises it uses for its operations. The Group has determined, based on the evaluation of the terms and conditions of the lease agreement (i.e., the lease does not transfer ownership of the asset to the lessee by the end of the lease term and lease term is not for the major part of the asset's economic life), that the lessor retains all the significant risks and rewards of ownership of these properties.

Finance leases

Group as lessor

The Group, as lessor, has entered into lease arrangements on real estate, various machineries and other types of equipment. The Group has determined that it transfers all the significant risks and rewards of ownership of these properties and so accounts for these leases as finance lease.



(b) Fair value of financial instruments

Where the fair values of financial assets and financial liabilities recorded in the statement of financial position cannot be derived from active markets, they are determined using valuation techniques that include the use of mathematical models (Note 5). The input to these models is taken from observable markets where possible, but where this is not feasible, a degree of judgment is required in establishing fair values. The judgments include considerations of liquidity and model inputs such as correlation and volatility for longer dated derivatives.

(c) Contingencies

The Group is currently involved in legal proceedings. The estimate of the probable cost for the resolution of claims has been developed in consultation with the aid of the outside legal counsels handling the Group's defense in these matters and is based upon an analysis of potential results. Management does not believe that the outcome of these matters will affect the results of operations. It is probable, however, that future results of operations could be materially affected by changes in the estimates or in the effectiveness of the strategies relating to the proceedings (Note 35).

(d) Functional currency

PAS 21 requires management to use its judgment to determine the entity's functional currency such that it most faithfully represents the economic effects of the underlying transactions, events and conditions that are relevant to the entity.

In making this judgment, the Group considers the following:

- the currency that mainly influences prices for financial instruments and services (this will often be the currency in which prices for its financial instruments and services are denominated and settled);
- the currency in which funds from financing activities are generated; and
- the currency in which receipts from operating activities are usually retained.

(e) Assessment of control over entities for consolidation

Where the Parent Company does not have majority of the voting interest over an investee, it considers all relevant facts and circumstances in assessing whether it has control over the investee. This may include a contractual arrangement with the other voting shareholders of the investee or rights arising from other contractual arrangements which give power to the Parent Company over the investee to affect its returns.

The Parent Company determined that it controls Oceanic Holding (BVI) Ltd. (OHBVI) through its combined voting rights of 70.56% which arises from its direct ownership of 27.78% and voting rights of 42.78% assigned by certain stockholders of OHBVI to the Parent Company through a voting trust agreement.

(f) Assessment of joint control

The Parent Company has certain joint arrangements with real estate companies for the development of its investment properties into residential/condominium units. In assessing joint control over these investees, the Parent Company assesses whether all the parties collectively control the arrangement. Further, the Parent Company determines the relevant activities of the arrangement and whether decisions around relevant activities require unanimous consent. The Parent Company also considers the scope of decision-making authority of the real estate companies in accordance with their respective contractual arrangements.



The Parent Company determined that it has joint control over these joint arrangements on the basis that even though the real estate companies are the designated operators of the joint arrangement, they are still bound by the contract that establishes joint control of the undertaking and they can only act in accordance with the authorities granted to them under the joint venture agreement.

(g) Sale of Allianz-PNB Life Insurance, Inc.(APLII)

Pursuant to the sale of APLII under a share purchase agreement, the Parent Company also entered into a distribution agreement with APLII where the Parent Company will allow APLII to have exclusive access to the distribution network of the Parent Company and its subsidiary, PNB Savings Bank, over a period of 15 years.

The Group has determined based on its evaluation that the share purchase agreement and distribution agreement have provisions referring to one another; making the distribution agreement an integral component of the sale transaction. Accordingly, the consideration received by the Parent Company was allocated between the sale of its ownership interest in APLII and the Exclusive Distribution Right (see Note 12).

Estimates

(a) Credit losses on loans and receivables

The Group reviews its impaired loans and receivables on a quarterly basis to assess whether additional provision for credit losses should be recorded in the consolidated statement of income. In particular, judgment by management is required in the estimation of the amount and timing of future cash flows when determining the level of required allowance. Such estimates are based on assumptions about a number of factors and actual results may differ, resulting in future changes to the allowance. Estimated future cash flows of a collateralized loan reflects the cash flows that may result from foreclosure less costs for obtaining and selling the collateral, whether or not foreclosure is probable. The Group takes into account the latest available information of the borrower's financial condition, industry risk and market trends.

The present value of the estimated future cash flows is discounted at the financial asset's original EIR. If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current EIR, adjusted for the original credit risk premium.

In addition to specific allowance against individually significant loans and receivables, the Group also makes a collective impairment allowance against exposures which, although not specifically identified as requiring a specific allowance, have a greater risk of default than when originally granted. For the purpose of a collective impairment, loans and receivables are grouped on the basis of their credit risk characteristics such as internal credit risk rating, collateral type, past-due status and term. Future cash flows in a group of financial assets that are collectively evaluated for impairment are estimated on the basis of historical loss experience for assets with credit risk characteristics similar to those in the Group.

Refer to Notes 10 and 15 for the carrying values of loans and receivables and receivable from SPVs, respectively.

(b) Recognition of deferred tax assets

Deferred tax assets are recognized for all unused tax losses and temporary differences to the extent that it is probable that future taxable profit will be available against which the losses can be utilized. Significant management judgment is required to determine the amount of



deferred tax assets that can be recognized, based upon the likely timing and level of future taxable income together with future tax planning strategies.

The Group and Parent Company's estimates of future taxable income indicate that certain temporary differences will be realized in the future. The amounts of recognized and unrecognized deferred tax assets are disclosed in Note 31.

(c) Present value of retirement obligation

The cost of defined benefit pension plan and other post-employment benefits is determined using actuarial valuations. The actuarial valuation involves making assumptions about discount rates, future salary increases, mortality rates and employee turnover. Due to the long-term nature of these plans, such estimates are subject to significant uncertainty. All assumptions are reviewed at each reporting date. The discount rate is based on zero-coupon yield of government bonds with remaining maturity approximating the estimated average duration of benefit payment. Future salary increases was based on the Group's policy taking into account the prevailing inflation rate. The mortality rate used is based on publicly available mortality table modified accordingly with estimates of mortality improvements. The employee turnover is based on the Group's most recent experience.

The fair value of plan assets is based on market price information. When no market price is available, the fair value of plan assets is estimated by discounting expected future cash flows using a discount rate that reflects both the risk associated with the plan assets and the maturity or expected disposal date of those assets.

The present value of retirement obligation and fair value of plan assets are disclosed in Note 29.

- (d) Impairment of nonfinancial assets property and equipment, investments in subsidiaries and an associate, investment properties, other properties acquired and intangibles The Parent Company assesses impairment on its investments in subsidiaries and an associate whenever events or changes in circumstances indicate that the carrying amount of the asset may not be recoverable. Among others, the factors that the Parent Company considers important which could trigger an impairment review on its investments in subsidiaries and associate include the following:
 - deteriorating or poor financial condition;
 - recurring net losses; and
 - significant changes on the technological, market, economic, or legal environment which had an adverse effect on the subsidiary or associate during the period or in the near future, in which the subsidiary or associate operates.

The Group also assesses impairment on its nonfinancial assets (e.g., investment properties, property and equipment, other acquired properties and intangibles) and considers the following impairment indicators:

- significant underperformance relative to expected historical or projected future operating results;
- significant changes in the manner of use of the acquired assets or the strategy for overall business; and
- significant negative industry or economic trends.



An impairment loss is recognized whenever the carrying amount of an asset exceeds its recoverable amount. Except for investment properties and land and building where recoverable amount is determined based on fair value less cost to sell, the recoverable amount of all other nonfinancial assets is determined based on the asset's value in use computation which considers the present value of estimated future cash flows expected to be generated from the continued use of the asset or group of assets. The Group is required to make estimates and assumptions that can materially affect the carrying amount of the asset or group of assets being assessed.

The carrying values of the Group's property and equipment, investments in subsidiaries and an associate, investment properties, goodwill and intangible assets and other nonfinancial assets are disclosed in Notes 11, 12, 13, 14 and 15.

(e) Impairment of goodwill

The Group conducts an annual review for any impairment in the value of goodwill. Goodwill is written down for impairment where the recoverable amount is insufficient to support their carrying value. The Group estimates the discount rate used for the computation of the net present value by reference to industry cost of capital. Future cash flows from the business are estimated based on the theoretical annual income of the relevant CGUs. Average growth rate is derived from the long-term Philippine growth rate. The recoverable amount of the CGU is determined based on a value-in-use calculation using cash flow projections from financial budgets approved by senior management and BOD of the Parent Company covering a three-year period. The assumptions used in the calculation of value-in-use are sensitive to estimates of future cash flows from business, interest margin, discount rate and long-term growth rate used to project cash flows.

The carrying values of the Group's goodwill and key assumptions used in determining value-in-use are disclosed in Note 14.

(f) Valuation of insurance contracts

Estimates have to be made both for the expected ultimate cost of claims reported and for the expected ultimate cost of IBNR at the reporting date. It can take a significant period of time before the ultimate claim costs can be established with certainty.

Nonlife insurance contract liabilities are not discounted for the time value of money. The main assumption underlying the estimation of the claims provision is that a company's past claims development experience can be used to project future claims development and hence ultimate claims costs. Historical claims development is mainly analyzed by accident years as well as by significant business lines and claim types. Large claims are usually separately addressed, either by being reserved at the face value of loss adjuster estimates or separately projected in order to reflect their future development.

The carrying values of total provisions for claims reported and claims IBNR are included in the 'Insurance contract liabilities' disclosed in Note 22.

(g) Determination of fair value of shares of APLII and Exclusive Distribution Rights (EDR)

The Group determined the fair value of the shares of APLII using a combination of the
Income Approach and the Market Approach. The Income Approach was based on the present
value of the future cash flows over a three-year period, adjusted for the control premium and
the lack of marketability discount. Significant management judgment is required to determine
the expected future cash flows. The valuation under the Income Approach is most sensitive to
discount rate and growth rate used to project cash flows.



The Market Approach involved determining the price to book value of selected publicly traded companies that have been identified to be comparable to PLII such as those with similar business activities and product offerings. The price to book value are then subjected to a control premium and lack of marketability discount.

The fair value of the Exclusive Distribution Right was determined using the Market Approach where it involved identifying recent bancassurance agreements with upfront payments from publicly available data of comparable companies. Using the amount of upfront payment fee, the number of branches and customers, a value per branch and value per customer multiple were determined.

4. Financial Risk Management Objectives and Policies

Introduction

The Parent Company's BOD has overall responsibility for the establishment and oversight of the Group's risk management framework. As delegated by the BOD, the Risk Oversight Committee (ROC) is mandated to set risk appetite, approve frameworks, policies and processes for managing risk, and accept risks beyond the approval discretion provided to management. The ROC advises on the overall current and future risk appetite and strategy and assists in overseeing the implementation of those strategies and business plans by senior management. Details of the Parent Company's risk framework are discussed under the Risk Management Disclosure Section of the Parent Company's annual report.

The Group's activities are principally related to the development, delivery, servicing and use of financial instruments. Risk is inherent in these activities but it is managed through a process of ongoing identification, measurement and monitoring, subject to risk limits and other controls. This process of risk management is critical to the Group's continuing profitability.

The Group defines material risks (at group level) as those risks from any business activity large enough to threaten the Parent Company's capital position to drop below its desired level resulting in either an \$\mathbb{P}8.0\$ billion increase in risk weighted assets or a \$\mathbb{P}1.0\$ billion reduction in earnings and/or qualifying capital which translate into a reduction in CAR by 20 bps.

Resulting from the assessments based on the premise identified above, the Parent Company agrees and reviews on a regular basis the material risks that need particular focus from all three lines of defense. For the assessment period 2017-2019, these are based on the following nine (9) material risks, which are grouped under Pillar 1 and Pillar 2 risks, and shall be covered in the ICAAP Document and required for monitoring.

Types and definition of each of these risks are discussed hereunder:

Pillar 1 Risks:

- 1. Credit Risk (includes Counterparty and Country Risks)
- 2. Market Risk
- 3. Operational Risk

Pillar 2 Risks:

- 4. Credit Concentration Risk
- 5. Interest Rate Risk in Banking Book (IRRBB)
- 6. Liquidity Risk
- 7. Reputational / Customer Franchise Risk



- 8. Strategic Business Risk
- 9. Cyber Security Risk

The Risk Management Group (RMG) provides the legwork for the ROC in its role of formulating the risk management strategy, the development and maintenance of the internal risk management framework, and the definition of the governing risk management principles. The RMG provides assistance to the Assets and Liabilities Committee (ALCO) on capital management and the Board Policy Committee on the management of regulatory capital.

The mandate of the RMG involves:

- Implementing the risk management framework of identifying, measuring, controlling and monitoring the various risk taking activities of the Group, inherent in all financial institutions;
- Providing services to the risk-taking units and personnel in the implementation of risk mitigation strategies; and
- Establishing recommended limits based on the results of its analysis of exposures.

Credit Risk

Credit risk is the non-recovery of credit exposures (on-and-off balance sheet exposures). Managing credit risk also involves monitoring of migration risk, concentration risk, country risk and settlement risk. The Group manages its credit risk at various levels (i.e., strategic level, portfolio level down to individual transaction).

The credit risk management of the entire loan portfolio is under the direct oversight of the ROC and Executive Committee. Credit risk assessment of individual borrower is performed by the business sector and remedial sector. Risk management is embedded in the entire credit process, i.e., from credit origination to remedial management (if needed).

Among the tools used by the Parent Company in identifying, assessing and managing credit risk include:

- Documented credit policies and procedures: sound credit granting process, risk asset acceptance criteria, target market and approving authorities;
- System for administration and monitoring of exposure;
- Pre-approval review of loan proposals;
- Post approval review of implemented loans;
- Work out system for managing problem credits;
- Regular review of the sufficiency of valuation reserves;
- Monitoring of the adequacy of capital for credit risk via the Capital Adequacy Ratio (CAR) report:
- Monitoring of breaches in regulatory and internal limits;
- Credit Risk Management Dashboard;
- Diversification;
- Internal Risk Rating System for corporate accounts;
- Credit Scoring for retail accounts; and
- Active loan portfolio management undertaken to determine the quality of the loan portfolio and identify the following:
 - a. portfolio growth
 - b. movement of loan portfolio (cash releases and cash collection for the month)
 - c. loss rate
 - d. recovery rate



- e. trend of nonperforming loans (NPLs)
- f. concentration risk (per classified account, per industry, clean exposure, large exposure, contingent exposure, currency, security, facility, demographic, etc.)

The Parent Company collects data on risk rating of loan borrowers with an asset size of \$\mathbb{P}\$15.0 million and above as initial requirement in the Parent Company's model for internal Probability of Default (PD) and Loss Given Default (LGD).

The Group follows the BOD approved policy on the generic classification of loans based on the type of borrowers and the purpose of the loan.

Credit-related commitments

The exposures represent guarantees, standby letters of credit (LCs) issued by the Parent Company and documentary/commercial LCs which are written undertakings by the Parent Company.

To mitigate this risk the Parent Company requires hard collaterals, as discussed under *Collateral* and other credit enhancement, for standby LCs lines while commercial LCs are collateralized by the underlying shipments of goods to which they relate.

Derivative financial instruments

Credit risk arising from derivative financial instruments is, at any time, limited to those with positive fair values, as recorded in the statement of financial position.

Unit-linked financial assets

The Group issues unit-linked insurance policies. In the unit-linked business, the policy holder bears the investment risk in the assets held in the unit-linked funds as the policy benefits are directly linked to the values of the assets in the fund. Therefore, the Group has no material credit risk on unit-linked financial assets

Collateral and other credit enhancement

As a general rule, character is the single most important consideration in granting loans. However, collaterals are requested to mitigate risk. The loan value and type of collateral required depend on the assessment of the credit risk of the borrower or counterparty. The Group follows guidelines on the acceptability of types of collateral and valuation parameters.

The main types of collateral obtained are as follows:

- For corporate accounts deposit hold outs, guarantees, securities, physical collaterals (e.g., real estate, chattels, inventory, etc.); as a general rule, commercial, industrial and residential lots are preferred
- For retail lending mortgages on residential properties and vehicles financed
- For securities lending and reverse repurchase transactions cash or securities

The disposal of the foreclosed properties is handled by the Asset Management Sector which adheres to the general policy of disposing assets at the highest possible market value.

Management regularly monitors the market value of the collateral and requests additional collateral in accordance with the underlying agreement. The existing market value of the collateral is considered during the review of the adequacy of the allowance for credit losses. Generally, collateral is not held over loans and advances to banks except for reverse repurchase agreements. The Group is not permitted to sell or repledge the collateral held over loans and advances to counterparty banks and BSP in the absence of default by the owner of the collateral.



Maximum exposure to credit risk after collateral held or other credit enhancements
An analysis of the maximum exposure to credit risk after taking into account any collateral held or other credit enhancements for the Group and the Parent Company is shown below:

| | Consolidated 2016 | | | |
|--|------------------------------|-----------------------------|-----------------|--------------------------------------|
| | | | | |
| | Gross Maximum Exposure | Fair Value of Collateral | Net Exposure | Financial Effect of Collateral |
| Securities held under repurchase agreement | ₽1,972,310 | ₽1,968,603 | ₽3,707 | ₽1,968,603 |
| Loans and receivables: | | | | |
| Receivable from customers*: | | | | |
| Business loans | 345,154,387 | 275,990,051 | 276,724,626 | 68,429,761 |
| Consumers | 41,224,688 | 24,791,559 | 28,463,760 | 12,760,928 |
| GOCCs and National Government | | | | |
| Agencies (NGAs) | 19,897,037 | 25,594,651 | 3,089,179 | 16,807,858 |
| LGUs | 7,335,499 | 1,053,132 | 6,806,185 | 529,314 |
| Fringe benefits | 588,092 | 743,271 | 291,754 | 296,338 |
| Unquoted debt securities | 6,972,710 | 2,789,063 | 4,125,801 | 2,789,063 |
| Other receivable | 21,039,980 | 10,745,528 | 15,156,530 | 5,883,450 |
| | ₽444,184,703 | ₽343,675,858 | ₽334,661,542 | ₽109,465,315 |

^{*}Receivables from customers exclude residual value of the leased asset (Note 10).

| | Consolidated 2015 | | | |
|--|-------------------|---------------|--------------|--------------|
| | | | | |
| | Gross | | | Financial |
| | Maximum | Fair Value of | Net | Effect of |
| | Exposure | Collateral | Exposure | Collateral |
| Securities held under repurchase agreement | ₽14,550,000 | ₽14,516,223 | ₽33,777 | ₱14,516,223 |
| Loans and receivables: | | | | |
| Receivable from customers*: | | | | |
| Business loans | 290,095,409 | 251,693,476 | 232,049,711 | 58,045,698 |
| Consumers | 33,615,950 | 46,755,806 | 15,652,016 | 17,963,934 |
| GOCCs and NGAs | 23,037,919 | 27,561,404 | 3,941,304 | 19,096,615 |
| LGUs | 7,792,655 | 1,430,738 | 7,050,998 | 741,657 |
| Fringe benefits | 552,079 | 829,780 | 246,613 | 305,466 |
| Unquoted debt securities | 4,245,069 | 3,434,914 | 810,155 | 3,434,914 |
| Other receivable | 19,101,758 | 8,553,573 | 14,856,651 | 4,245,107 |
| | ₽392,990,839 | ₽354,775,914 | ₱274,641,225 | ₱118,349,614 |

^{*}Receivables from customers exclude residual value of the leased asset (Note 10).

| | Parent Company | | | |
|--|----------------|---------------|--------------|-------------|
| | 2016 | | | |
| | Gross | | | Financial |
| | Maximum | Fair Value of | Net | Effect of |
| | Exposure | Collateral | Exposure | Collateral |
| Securities held under repurchase agreement | ₽1,972,310 | ₽1,968,603 | ₽3,707 | ₽1,968,603 |
| Loans and receivables: | | | | |
| Receivable from customers: | | | | |
| Business loans | 332,783,948 | 255,205,029 | 273,830,642 | 58,953,306 |
| Consumers | 9,988,258 | 3,059,479 | 8,357,123 | 1,631,135 |
| GOCCs and NGAs | 19,897,036 | 25,594,651 | 3,089,179 | 16,807,857 |
| LGUs | 7,335,499 | 1,053,132 | 6,806,185 | 529,314 |
| Fringe benefits | 560,828 | 734,575 | 283,164 | 277,664 |
| Unquoted debt securities | 6,914,864 | 2,789,063 | 4,125,801 | 2,789,063 |
| Other receivable | 14,750,427 | 10,743,494 | 9,124,573 | 5,625,854 |
| | ₽394,203,170 | ₽301,148,026 | ₽305,620,374 | ₽88,582,796 |



| | Parent Company | | | |
|--|----------------|---------------|--------------|-------------|
| | 2015 | | | |
| | Gross | | | Financial |
| | Maximum | Fair Value of | Net | Effect of |
| | Exposure | Collateral | Exposure | Collateral |
| Securities held under repurchase agreement | ₽14,550,000 | ₽14,516,223 | ₽33,777 | ₱14,516,223 |
| Loans and receivables: | | | | |
| Receivable from customers | | | | |
| Business loans | 277,692,524 | 231,128,278 | 232,161,031 | 45,531,493 |
| Consumers | 14,033,577 | 25,514,598 | 6,384,992 | 7,648,585 |
| GOCCs and NGAs | 23,037,919 | 27,561,404 | 3,941,304 | 19,096,615 |
| LGUs | 7,792,655 | 1,430,738 | 7,050,998 | 741,657 |
| Fringe benefits | 538,887 | 820,321 | 242,878 | 296,009 |
| Unquoted debt securities | 4,245,069 | 3,434,914 | 810,155 | 3,434,914 |
| Other receivable | 13,820,335 | 8,544,352 | 9,584,448 | 4,235,887 |
| | ₱355,710,966 | ₱312,950,828 | ₱260,209,583 | ₱95,501,383 |

The maximum credit risk, without taking into account the fair value of any collateral and netting agreements, is limited to the amounts on the statement of financial position plus commitments to customers such as unused commercial letters of credit, outstanding guarantees and others as disclosed in Note 35 to the financial statements.

Excessive risk concentration

Credit risk concentrations can arise whenever a significant number of borrowers have similar characteristics. The Parent Company analyzes the credit risk concentration to an individual borrower, related group of accounts, industry, geographic, internal rating buckets, currency, term and security. For risk concentration monitoring purposes, the financial assets are broadly categorized into (1) loans and receivables and (2) trading and financial investment securities. To mitigate risk concentration, the Parent Company constantly checks for breaches in regulatory and internal limits. Clear escalation process and override procedures are in place, whereby any excess in limits are covered by appropriate approving authority to regularize and monitor breaches in limits.

a. Limit per Client or Counterparty

For loans and receivables, the Parent Company sets an internal limit for group exposures which is equivalent to 100.00% of the single borrower's limit (SBL) for loan accounts with credit risk rating (CRR) 1 to CRR 5 or 50.00% of SBL if rated below CRR 5.

For trading and investment securities, the Group limits investments to government issues and securities issued by entities with high-quality investment ratings.

b. Geographic Concentration

The table below shows the credit risk exposures, before taking into account any collateral held or other credit enhancements, categorized by geographic location:

| | Consolidated 2016 | | | |
|----------------------------------|-------------------|------------------------|--------------------|--------------|
| | | | | |
| | Loans and | Trading and investment | Other financial | |
| | receivables* | securities | assets** | Total |
| Philippines | ₽388,503,018 | ₽78,723,534 | ₽131,622,446 | ₽598,848,998 |
| Asia (excluding the Philippines) | 18,430,743 | 12,716,017 | 18,211,900 | 49,358,660 |
| USA and Canada | 15,315,893 | 202,939 | 4,302,151 | 19,820,983 |
| (Forward) | | | | |



| | Consolidated | | | | |
|--------------------------------|--------------|-------------|--------------|--------------|--|
| | | 2016 | | | |
| | | Trading and | Other | | |
| | Loans and | investment | financial | | |
| | receivables* | securities | assets** | Total | |
| Other European Union Countries | ₽1,425,522 | ₽942,855 | ₽4,643,448 | ₽7,011,825 | |
| Oceania | 3,594,610 | _ | _ | 3,594,610 | |
| United Kingdom | 42,086 | 843,737 | 1,568,364 | 2,454,187 | |
| Middle East | 7,707 | _ | 31,042 | 38,749 | |
| | ₽427.319.579 | ₽93,429,082 | ₽160.379.351 | ₽681.128.012 | |

- * Loans and receivables exclude residual value of the leased asset (Note 10).
- ** Other financial assets include the following financial assets: 'Due from BSP', 'Due from other banks', 'Interbank loans receivable', 'Securities held under agreements to resell', and other financial assets booked under 'Other assets' (Note 15).

| | Consolidated | | | |
|----------------------------------|-----------------|-------------|--------------|--------------|
| | 2015 | | | |
| | Trading and Oth | | | |
| | Loans and | investment | financial | |
| | receivables* | securities | assets** | Total |
| Philippines | ₽346,480,786 | ₽76,378,062 | ₽98,334,288 | ₱521,193,136 |
| Asia (excluding the Philippines) | 17,732,943 | 12,884,161 | 14,081,917 | 44,699,021 |
| USA and Canada | 776,838 | 957,062 | 5,079,342 | 6,813,242 |
| Other European Union Countries | _ | 5,725,103 | 1,640,140 | 7,365,243 |
| United Kingdom | 20,893 | 139,178 | 1,156,311 | 1,316,382 |
| Middle East | 1,365 | _ | 12,108 | 13,473 |
| | ₽365,012,825 | ₽96,083,566 | ₱120,304,106 | ₽581,400,497 |

- * Loans and receivables exclude residual value of the leased asset (Note 10).
- ** Other financial assets include the following financial assets: 'Due from BSP', 'Due from other banks', 'Interbank loans receivable', 'Securities held under agreements to resell', and other financial assets booked under 'Other assets' (Note 15).

| | Parent Company | | | |
|----------------------------------|----------------|-------------|--------------|--------------|
| | 2016 | | | |
| | | Trading and | Other | _ |
| | Loans and | investment | financial | |
| | receivables | securities | assets* | Total |
| Philippines | ₽366,510,639 | ₽77,371,752 | ₽127,423,155 | ₽571,305,547 |
| Asia (excluding the Philippines) | 11,011,491 | 12,715,714 | 10,154,230 | 33,881,435 |
| USA and Canada | _ | 843,276 | 4,053,526 | 4,896,802 |
| Oceania | 668,901 | _ | 4,135,016 | 4,803,917 |
| Other European Union Countries | _ | 843,737 | 1,244,950 | 2,088,687 |
| Middle East | 7,707 | _ | 31,042 | 38,749 |
| United Kingdom | | 225 | _ | 225 |
| | ₽378,198,738 | ₽91,774,704 | ₽147,041,919 | ₽617,015,362 |

* Other financial assets include the following financial assets: 'Due from BSP', 'Due from other banks', 'Interbank loans receivable', 'Securities held under agreements to resell', and other financial assets booked under 'Other assets' (Note 15).

| | Parent Company | | | |
|----------------------------------|-------------------|-------------|--------------|--------------|
| | 2015 | | | |
| | Trading and Other | | | |
| | Loans and | investment | financial | |
| | receivables | securities | assets* | Total |
| Philippines | ₱319,220,646 | ₽74,835,244 | ₽94,995,277 | ₽489,051,167 |
| Asia (excluding the Philippines) | 8,509,086 | 12,883,954 | 9,035,854 | 30,428,894 |
| USA and Canada | 569,141 | 862,708 | 4,801,070 | 6,232,919 |
| Other European Union Countries | _ | 5,725,103 | 1,639,322 | 7,364,425 |
| Middle East | 1,365 | _ | 12,108 | 13,473 |
| United Kingdom | _ | 58,250 | 814,433 | 872,683 |
| | ₽328,300,238 | ₽94,365,259 | ₽111,298,064 | ₽533,963,561 |

* Other financial assets include the following financial assets: 'Due from BSP', 'Due from other banks', 'Interbank loans receivable', 'Securities held under agreements to resell', and other financial assets booked under 'Other assets' (Note 15).



c. Concentration by Industry

The tables below shows the industry sector analysis of the Group's and Parent Company's financial assets at amounts before taking into account the fair value of the loan collateral held or other credit enhancements.

| | Consolidated 2016 | | | |
|--------------------------------------|------------------------|-----------------------------------|---------------------------------|----------------------|
| | | | | |
| | Loans and receivables* | Trading and investment securities | Other financial assets*** | Total |
| Primary target industry: | | | | |
| Financial intermediaries | ₽60,774,307 | ₽10,066,253 | ₽30,506,854 | ₽ 101,347,414 |
| Wholesale and retail | 63,358,584 | 26 | 8,772 | 63,367,382 |
| Electricity, gas and water | 49,857,988 | 4,771,740 | 5,469 | 54,635,197 |
| Transport, storage and communication | 38,352,051 | 7,249,511 | 1,286 | 45,602,848 |
| Manufacturing | 40,987,080 | 496,529 | 71 | 41,483,680 |
| Public administration and defense | 23,289,595 | _ | 411 | 23,290,006 |
| Agriculture, hunting and forestry | 5,970,524 | _ | _ | 5,970,524 |
| Secondary target industry: | | | | |
| Government | 625,802 | 63,321,206 | 129,310,255 | 193,257,263 |
| Real estate, renting and business | | | | |
| activities | 67,321,221 | 6,814,681 | 50,343 | 74,186,245 |
| Construction | 18,249,762 | 99,939 | 1,070 | 18,350,771 |
| Others** | 58,532,665 | 609,197 | 494,820 | 59,636,682 |
| | ₽427,319,579 | ₽93,429,082 | ₱160,379,351 | ₽681,128,012 |

^{*} Loans and receivables exclude residual value of the leased asset (Note 10).

^{***} Other financial assets include the following financial assets: 'Due from BSP', 'Due from other banks', 'Interbank loans receivable', 'Securities held under agreements to resell', and other financial assets booked under 'Other assets' (Note 15)

| | Consolidated | | | |
|--------------------------------------|--------------|-------------|--------------|--------------|
| | | 201 | .5 | |
| | | Trading and | Other | _ |
| | Loans and | investment | financial | |
| | receivables* | securities | assets*** | Total |
| Primary target industry: | | | | |
| Financial intermediaries | ₽38,776,292 | ₽8,420,062 | ₱24,088,110 | ₽71,284,464 |
| Wholesale and retail | 50,575,572 | _ | 5,579 | 50,581,151 |
| Electricity, gas and water | 49,526,664 | 1,799,906 | 3,591 | 51,330,161 |
| Transport, storage and communication | 28,872,881 | 1,661 | 599 | 28,875,141 |
| Manufacturing | 40,697,028 | 30,611 | 27 | 40,727,666 |
| Public administration and defense | 25,294,475 | _ | _ | 25,294,475 |
| Agriculture, hunting and forestry | 5,996,258 | _ | 75 | 5,996,333 |
| Secondary target industry: | | | | |
| Government | 625,802 | 72,457,525 | 95,913,444 | 168,996,771 |
| Real estate, renting and business | 43,751,147 | 5,488,738 | 27,671 | 49,267,556 |
| activities | | | | |
| Construction | 11,516,779 | _ | 371 | 11,517,150 |
| Others** | 69,379,927 | 7,885,063 | 264,639 | 77,529,629 |
| | ₱365,012,825 | ₱96,083,566 | ₱120,304,106 | ₽581,400,497 |

^{*} Loans and receivables exclude residual value of the leased asset (Note 10)



^{**} Others include the following sectors - Other community, social and personal services, private household, hotel and restaurant, education, mining and quarrying, and health and social work.

^{**} Others include the following sectors - Other community, social and personal services, private household, hotel and restaurant, education, mining and quarrying, and health and social work.

^{***} Other financial assets include the following financial assets: 'Due from BSP', 'Due from other banks', 'Interbank loans receivable', 'Securities held under agreements to resell', and other financial assets booked under 'Other assets' (Note 15)

Parent Company 2016 Trading and Other Loans and investment financial receivables securities assets** Total Primary target industry: ₽59,963,399 ₽9,976,639 ₽20,744,821 ₽90,684,859 Financial intermediaries Wholesale and retail 56,592,495 26 8,772 54,403,614 4,771,510 Electricity, gas and water 49,626,635 5,469 56,601,293 Transport, storage and communication 34,052,933 7,150,623 1,286 41,204,842 Manufacturing 35,104,381 496,529 71 35,600,981 Public administration and defense 23,915,397 23,915,808 411 Agriculture, hunting and forestry 4,922,200 4,922,200 Secondary target industry: Government 62,372,155 125,772,346 188,144,501 Real estate, renting and business activities 51,294,655 6,721,508 50,343 58,066,506 Construction 99,939 14,589,241 14,488,232 1,070 Others* 185,775 48,882,016 48,238,411 457,830 ₽378,198,738 ₽91,774,704 ₽147,042,419 **₽617,015,861**

^{**} Other financial assets include the following financial assets: 'Due from BSP', 'Due from other banks', 'Interbank loans receivable', 'Securities held under agreements to resell', and other financial assets booked under 'Other assets' (Note 15).

| | Parent Company | | | |
|--------------------------------------|----------------|-------------|--------------|--------------|
| | 2015 | | | |
| | | Trading and | Other | |
| | Loans and | investment | financial | |
| | receivables | securities | assets** | Total |
| Primary target industry: | | | | _ |
| Financial intermediaries | ₽38,440,318 | ₽8,173,172 | ₽17,409,518 | ₱64,023,008 |
| Wholesale and retail | 46,788,392 | _ | 5,579 | 46,793,971 |
| Electricity, gas and water | 49,463,182 | 1,799,906 | 3,591 | 51,266,679 |
| Transport, storage and communication | 27,034,887 | 1,661 | 599 | 27,037,147 |
| Manufacturing | 37,203,799 | 30,611 | 27 | 37,234,437 |
| Public administration and defense | 25,294,475 | _ | _ | 25,294,475 |
| Agriculture, hunting and forestry | 5,519,770 | _ | 75 | 5,519,845 |
| Secondary target industry: | | | | |
| Government | 625,802 | 71,244,398 | 93,753,948 | 165,624,148 |
| Real estate, renting and business | 36,160,266 | 5,488,738 | 27,671 | 41,676,675 |
| activities | | | | |
| Construction | 9,793,549 | _ | 371 | 9,793,920 |
| Others* | 51,975,798 | 7,626,773 | 216,319 | 59,818,890 |
| | ₽328,300,238 | ₽94,365,259 | ₱111,417,698 | ₽534,083,195 |

^{*} Others include the following sectors - Other community, social and personal services, private household, hotel and restaurant, education, mining and quarrying, and health and social work.

The internal limit of the Parent Company based on the Philippine Standard Industry Classification (PSIC) sub-industry is 12.00% for priority industry, 8.00% for regular industry and 30.00% for power industry versus total loan portfolio.

Credit quality per class of financial assets

The credit quality of financial assets is assessed and managed using external and internal ratings. For receivable from customers classified as business loans, the credit quality is generally monitored using the 14-grade CRR System which is integrated in the credit process particularly in loan pricing and allocation of valuation reserves. The model on risk ratings is assessed and updated regularly.



^{*} Others include the following sectors - Other community, social and personal services, private household, hotel and restaurant, education, mining and quarrying, and health and social work.

^{**} Other financial assets include the following financial assets: 'Due from BSP', 'Due from other banks', 'Interbank loans receivable', 'Securities held under agreements to resell', and other financial assets booked under 'Other assets' (Note 15).

Validation of the individual internal risk rating is conducted by the Credit Management Division to maintain accurate and consistent risk ratings across the credit portfolio. The rating system has two parts, namely, the borrower's rating and the facility rating. It is supported by a variety of financial analytics, combined with an assessment of management and market information such as industry outlook and market competition to provide the main inputs for the measurement of credit or counterparty risk.

Loans and Receivables

The CRRs of the Parent Company's Receivables from customers (applied to loans with asset size of ₱15.0 million and above) are defined below:

CRR 1 - Excellent

Loans receivables rated as excellent include borrowers which are significant in size, with long and successful history of operations, an industry leader, with ready access to all equity and debt markets and have proven its strong debt service capacity.

CRR 2 - Super Prime

Loans receivables rated as super prime include borrowers whose ability to service all debt and meet financial obligations remains unquestioned.

CRR 3 - Prime

Under normal economic conditions, borrowers in this rating have good access to public market to raise funds and face no major uncertainties which could impair repayment.

CRR 4 - Very Good

Loans receivables rated as very good include borrowers whose ability to service all debts and meet financial obligations remain unquestioned, but current adverse economic conditions or changing circumstances have minimal impact on payment of obligations.

CRR 5 - Good

Loans receivables rated as good include borrowers with good operating history and solid management, but payment capacity could be vulnerable to adverse business, financial or economic conditions.

CRR 6 - Satisfactory

These are loans receivables to borrowers whose ability to service all debt and meet financial obligations remains unquestioned, but with somewhat lesser capacity than in CRR 5 accounts.

CRR 7 - Average

These are loans receivables to borrowers having ability to repay the loan in the normal course of business activity, although may not be strong enough to sustain a major setback.

CRR 8 - Fair

These are loans receivables to borrowers possessing the characteristics of borrowers rated as CRR7 with slightly lesser quality in financial strength, earnings, performance and/or outlook.

CRR 9 - Marginal

These are performing loans receivables from borrowers not qualified as CRRs 1-8. The borrower is able to withstand normal business cycles, although any prolonged unfavorable economic and/or market period would create an immediate deterioration beyond acceptable levels.



CRR 10 - Watchlist

This rating includes borrower where the credit exposure is not at risk of loss at the moment but the performance of the borrower has weakened and, unless present trends are reversed, could eventually lead to losses.

CRR 11 - Special Mention

These are loans that have potential weaknesses that deserve management's close attention. These potential weaknesses, if left uncorrected, may affect the repayment of the loan and thus increase credit risk to the Parent Company.

CRR 12 - Substandard

These are loans or portions thereof which appear to involve a substantial and unreasonable degree of risk to the Parent Company because of unfavorable record or unsatisfactory characteristics.

CRR 13 - Doubtful

These are loans or portions thereof which have the weaknesses inherent in those classified as CRR 12 with the added characteristics that existing facts, conditions and values make collection or liquidation in full highly improbable and in which substantial loss is probable.

CRR 14 - Loss

These are loans or portions thereof which are considered uncollectible or worthless.

The Parent Company uses credit scoring for evaluating borrowers with assets size below \$\mathbb{P}15.0\$ million. Credit scoring details the financial capability of the borrower to pay for any future obligation.

GOCCs and LGUs are rated using the "means and purpose" test whereby borrowers have to pass the two major parameters, namely:

- "Means" test the borrower must have resources or revenues of its own sufficient to service its debt obligations.
- "Purpose" test the loan must be obtained for a purpose consistent with the borrower's general business.

LGU loans are backed-up by assignment of Internal Revenue Allotment. Consumer loans are covered by mortgages in residential properties and vehicles financed and guarantees from Home Guaranty Corporation. Fringe benefit loans are repaid through automatic salary deductions and exposure is secured by mortgage on house or vehicles financed.



The table below shows the Group's and Parent Company's receivable from customers, gross of allowance for credit losses and unearned and other deferred income, for each CRR as of December 31, 2016 and 2015, but net of residual values of leased assets.

| | Consolidated | | | | | |
|--|---------------------|--------------|--------------|--------------|--|--|
| | 2016 | | | | | |
| | Neither Past | | | | | |
| | Due nor | and not | | | | |
| | Individually | Individually | Individually | | | |
| | Impaired | Impaired | Impaired | Total | | |
| Rated Receivable from Customers | | | | | | |
| 1 – Excellent | ₽9,426,928 | ₽7 91 | ₽- | ₽9,427,719 | | |
| 2 - Super Prime | 50,660,171 | _ | _ | 50,660,171 | | |
| 3 – Prime | 81,566,409 | _ | _ | 81,566,409 | | |
| 4 - Very Good | 46,455,179 | _ | _ | 46,455,179 | | |
| 5 - Good | 28,223,428 | _ | _ | 28,223,428 | | |
| 6 - Satisfactory | 37,118,762 | 33,674 | _ | 37,152,436 | | |
| 7 - Average | 26,039,398 | 5,085 | _ | 26,044,483 | | |
| 8 - Fair | 21,057,009 | _ | _ | 21,057,009 | | |
| 9 - Marginal | 5,855,663 | _ | _ | 5,855,663 | | |
| 10 - Watchlist | 44,135,681 | 5,346 | _ | 44,141,027 | | |
| 11 - Special Mention | 2,786,219 | 78,861 | 148,981 | 3,014,061 | | |
| 12 - Substandard | 776,933 | 484,029 | 610,813 | 1,871,775 | | |
| 13 - Doubtful | 5,890 | 113,428 | 413,634 | 532,952 | | |
| 14 - Loss | 3,203 | 655,932 | 3,502,163 | 4,161,298 | | |
| | 354,110,873 | 1,377,146 | 4,675,591 | 360,163,610 | | |
| Unrated Receivable from Customers | | | | | | |
| Consumers | 37,548,926 | 802,828 | 27,440 | 38,379,194 | | |
| Business Loans | 8,026,179 | 465,016 | 567,575 | 9,058,770 | | |
| LGUs | 7,196,440 | 9,950 | 130,523 | 7,336,913 | | |
| Fringe Benefits | 560,534 | 12,484 | _ | 573,018 | | |
| GOCCs and NGAs | 178,153 | | | 178,153 | | |
| | 53,510,232 | 1,290,278 | 725,538 | 55,526,048 | | |
| | ₽407,621,105 | ₽2,667,424 | ₽5,401,129 | ₽415,689,658 | | |

| | | Consolidated | | | | | | |
|---------------------------------|--------------|--|--------------|-------------|--|--|--|--|
| | | 2015 Neither Past Past Due Due nor and not Individually Individually Impaired Impaired Impaired | | | | | | |
| | Neither Past | Past Due | | | | | | |
| | Due nor | and not | | | | | | |
| | Individually | Individually | Individually | | | | | |
| | Impaired | Impaired | Impaired | Total | | | | |
| Rated Receivable from Customers | | | | | | | | |
| 1 - Excellent | ₽4,090,408 | ₽_ | ₽_ | ₽4,090,408 | | | | |
| 2 - Super Prime | 65,177,554 | _ | _ | 65,177,554 | | | | |
| 3 - Prime | 55,509,700 | 193 | _ | 55,509,893 | | | | |
| 4 - Very Good | 29,059,432 | 467 | _ | 29,059,899 | | | | |
| 5 - Good | 53,997,893 | 159 | 76,066 | 54,074,118 | | | | |
| 6 - Satisfactory | 31,701,037 | 8,355 | 85,648 | 31,795,040 | | | | |
| 7 - Average | 19,304,040 | 1,260 | _ | 19,305,300 | | | | |
| 8 - Fair | 24,464,636 | 2,076 | 139,333 | 24,606,045 | | | | |
| 9 - Marginal | 9,846,975 | 1,864 | 49,351 | 9,898,190 | | | | |
| 10 - Watchlist | 18,884,955 | 89 | 3,000 | 18,888,044 | | | | |
| 11 - Special Mention | 2,311,620 | 87,930 | 148,456 | 2,548,006 | | | | |
| 12 - Substandard | 613,275 | 191,601 | 647,968 | 1,452,844 | | | | |
| 13 - Doubtful | ´ – | 26,301 | 1,306,189 | 1,332,490 | | | | |
| 14 - Loss | _ | 1,364,422 | 2,263,739 | 3,628,161 | | | | |
| | 314,961,525 | 1,684,717 | 4.719.750 | 321,365,992 | | | | |

(Forward)



| | Consolidated | | | | | | | |
|--|--------------|--------------|--------------|--------------|--|--|--|--|
| | | 2015 | | | | | | |
| | Neither Past | Past Due | | | | | | |
| | Due nor | and not | | | | | | |
| | Individually | Individually | Individually | | | | | |
| | Impaired | Impaired | Impaired | Total | | | | |
| Unrated Receivable from Customers | | | | | | | | |
| Consumers | ₽7,943,525 | ₽1,398,624 | ₽32,199 | ₽9,374,348 | | | | |
| Business Loans | 15,144,231 | 150,695 | 46,282 | 15,341,208 | | | | |
| GOCCs and NGAs | 2,455,069 | _ | 47,060 | 2,502,129 | | | | |
| Fringe Benefits | 518,923 | 10,725 | 25,994 | 555,642 | | | | |
| LGUs | 7,697,189 | 26,597 | 65,424 | 7,789,210 | | | | |
| | 33,758,937 | 1,586,641 | 216,959 | 35,562,537 | | | | |
| | ₽348,720,462 | ₱3,271,358 | ₽4,936,709 | ₽356,928,529 | | | | |

| | Parent Company | | | | | |
|--|----------------|--------------|--------------|--------------|--|--|
| | | 201 | .6 | | | |
| | Neither Past | Past Due | | | | |
| | Due nor | and not | | | | |
| | Individually | Individually | Individually | | | |
| | Impaired | Impaired | Impaired | Total | | |
| Rated Receivable from Customers | | | | | | |
| 1 - Excellent | ₱9,356,313 | ₹7 91 | ₱- | ₽9,357,104 | | |
| 2 - Super Prime | 49,664,931 | _ | _ | 49,664,931 | | |
| 3 - Prime | 80,281,186 | | _ | 80,281,186 | | |
| 4 - Very Good | 44,936,909 | _ | _ | 44,936,909 | | |
| 5 - Good | 27,370,130 | | _ | 27,370,130 | | |
| 6 - Satisfactory | 28,790,669 | | _ | 28,790,669 | | |
| 7 - Average | 25,168,489 | 5,085 | _ | 25,173,574 | | |
| 8 - Fair | 20,879,402 | | _ | 20,879,402 | | |
| 9 - Marginal | 5,549,401 | _ | _ | 5,549,401 | | |
| 10 - Watchlist | 44,111,934 | _ | _ | 44,111,934 | | |
| 11 - Special Mention | 2,695,185 | 78,861 | _ | 2,774,046 | | |
| 12 - Substandard | 716,596 | 93,764 | 96,465 | 906,825 | | |
| 13 - Doubtful | _ | 8,821 | 379,665 | 388,486 | | |
| 14 - Loss | - - | 605,299 | 3,369,191 | 3,974,490 | | |
| | 339,521,145 | 792,621 | 3,845,321 | 344,159,087 | | |
| Unrated Receivable from Customers | | | | | | |
| Business Loans | 9,186,145 | 403,791 | 567,575 | 10,157,511 | | |
| Consumers | 8,658,310 | 631,265 | 15,503 | 9,305,078 | | |
| LGUs | 7,196,440 | 9,950 | 130,523 | 7,336,913 | | |
| Fringe Benefits | 533,272 | 12,484 | , <u> </u> | 545,756 | | |
| GOCCs and NGAs | 178,153 | ´ - | _ | 178,153 | | |
| | 25,752,320 | 1,057,490 | 713,601 | 27,523,411 | | |
| | ₽365,273,465 | ₽1,850,111 | ₽4,558,922 | ₽371,682,498 | | |



| | Parent Company | | | | | | |
|--|----------------|--------------|--------------|--------------|--|--|--|
| | 2015 | | | | | | |
| | Neither Past | Past Due | | | | | |
| | Due nor | and not | | | | | |
| | Individually | Individually | Individually | | | | |
| | Impaired | Impaired | Impaired | Total | | | |
| Rated Receivable from Customers | | | | | | | |
| 1 - Excellent | ₱3,944,861 | ₽_ | ₽_ | ₱3,944,861 | | | |
| 2 - Super Prime | 64,243,898 | _ | _ | 64,243,898 | | | |
| 3 - Prime | 54,377,704 | 193 | _ | 54,377,897 | | | |
| 4 - Very Good | 27,568,487 | 467 | _ | 27,568,954 | | | |
| 5 - Good | 33,868,924 | 159 | _ | 33,869,083 | | | |
| 6 - Satisfactory | 23,798,683 | 3,019 | 23,432 | 23,825,134 | | | |
| 7 - Average | 18,649,361 | 1,260 | _ | 18,650,621 | | | |
| 8 - Fair | 24,060,879 | 2,076 | 139,333 | 24,202,288 | | | |
| 9 - Marginal | 9,751,289 | 1,864 | 49,351 | 9,802,504 | | | |
| 10 - Watchlist | 17,897,858 | _ | 3,000 | 17,900,858 | | | |
| 11 - Special Mention | 2,262,084 | 32,004 | 32,915 | 2,327,003 | | | |
| 12 - Substandard | 613,275 | 159,680 | 436,856 | 1,209,811 | | | |
| 13 - Doubtful | _ | 15,218 | 1,025,278 | 1,040,496 | | | |
| 14 - Loss | - | 1,364,422 | 2,152,444 | 3,516,866 | | | |
| | 281,037,303 | 1,580,362 | 3,862,609 | 286,480,274 | | | |
| Unrated Receivable from Customers | | | | | | | |
| Business Loans | 17,735,218 | 150,695 | 46,282 | 17,932,195 | | | |
| Consumers | 7,871,087 | 1,390,262 | 19,204 | 9,280,553 | | | |
| LGUs | 7,697,189 | 26,597 | 65,424 | 7,789,210 | | | |
| Fringe Benefits | 505,730 | 10,725 | 22,520 | 538,975 | | | |
| GOCCs and NGAs | 2,455,069 | _ | 47,060 | 2,502,129 | | | |
| | 36,264,293 | 1,578,279 | 200,490 | 38,043,062 | | | |
| | ₽317,301,596 | ₽3,158,641 | ₽4,063,099 | ₽324,523,336 | | | |

Under PFRS 7, a financial asset is past due when a counterparty has failed to make a payment when contractually due. The tables below show the aging analysis of past due but not individually impaired loans receivables per class.

| | | | Consolidated | | | | |
|-----------------|-------------------|---------------|----------------|-----------------------|------------|--|--|
| | 2016 | | | | | | |
| | Less than 30 days | 31 to 90 days | 91 to 180 days | More than 180 days | Total | | |
| Business loans | ₽117,611 | ₽159,652 | ₽52,707 | ₽1,476,010 | ₽1,805,980 | | |
| Consumers | 235,986 | 20,222 | 8,505 | 574,297 | 839,010 | | |
| Fringe benefits | 29 | 24 | 721 | 11,710 | 12,484 | | |
| LGUs | _ | _ | _ | 9,950 | 9,950 | | |
| Total | ₽353,626 | ₽179,898 | ₽61,933 | ₽2,071,967 | ₽2,667,424 | | |

| | | | Consolidated | | |
|-----------------|------------|---------------|----------------|------------|------------|
| | ' <u>'</u> | | 2015 | | |
| | Less than | | | More than | |
| | 30 days | 31 to 90 days | 91 to 180 days | 180 days | Total |
| Business loans | ₽59,704 | ₽10,508 | ₽26,437 | ₽1,685,805 | ₽1,782,454 |
| Consumers | 172,194 | 95,601 | 238,854 | 944,934 | 1,451,583 |
| Fringe benefits | 904 | 98 | 1,294 | 8,428 | 10,724 |
| LGUs | _ | _ | _ | 26,597 | 26,597 |
| Total | ₽232,802 | ₽106,207 | ₽266,585 | ₽2,665,764 | ₱3,271,358 |



| | Parent Company | | | | | | | |
|-----------------|----------------|---------------|----------------|------------|------------|--|--|--|
| | 2016 | | | | | | | |
| | Less than | | | More than | | | | |
| | 30 days | 31 to 90 days | 91 to 180 days | 180 days | Total | | | |
| Business loans | ₽56,339 | ₽159,451 | ₽47,404 | ₽930,506 | ₽1,193,700 | | | |
| Consumers | 35,830 | 19,074 | 6,235 | 572,838 | 633,977 | | | |
| Fringe benefits | 29 | 24 | 721 | 11,710 | 12,484 | | | |
| LGUs | _ | _ | _ | 9,950 | 9,950 | | | |
| Total | ₽92,198 | ₽178,549 | ₽54,360 | ₽1,525,004 | ₽1,850,111 | | | |

| | Parent Company | | | | | | | |
|-----------------|----------------|---------------|----------------|------------|------------|--|--|--|
| | | 2015 | | | | | | |
| | Less than | | | More than | | | | |
| | 30 days | 31 to 90 days | 91 to 180 days | 180 days | Total | | | |
| Business loans | ₽12,079 | ₽9,841 | ₽26,437 | ₽1,681,269 | ₽1,729,626 | | | |
| Consumers | 113,519 | 95,452 | 237,789 | 944,934 | 1,391,694 | | | |
| Fringe benefits | 904 | 98 | 1,294 | 8,428 | 10,724 | | | |
| LGUs | _ | _ | _ | 26,597 | 26,597 | | | |
| Total | ₽126,502 | ₽105,391 | ₽265,520 | ₱2,661,228 | ₱3,158,641 | | | |

Trading and Investment Securities and Other Financial Assets

In ensuring quality investment portfolio, the Bank uses the credit risk rating based on the external ratings of eligible external credit rating institutions (i.e. Moody's Investors Service) as follows:

Aaa to Aa3 - fixed income are judged to be of high quality and are subject to very low credit risk, but their susceptibility to long-term risks appears somewhat greater.

A1 to A3 - fixed income obligations are considered upper-medium grade and are subject to low credit risk, but have elements present that suggest a susceptibility to impairment over the long term.

Baa1 and below - represents those investments which fall under any of the following grade:

- Baa1, Baa2, Baa3 fixed income obligations are subject to moderate credit risk. They are
 considered medium grade and as such protective elements may be lacking or may be
 characteristically unreliable.
- Ba1, Ba2, Ba3 obligations are judged to have speculative elements and are subject to substantial credit risk.
- B1, B2, B3 obligations are considered speculative and are subject to high credit risk.
- Caa1, Caa2, Caa3 are judged to be of poor standing and are subject to very high credit risk.
- Ca are highly speculative and are likely in, or very near, default, with some prospect of recovery of principal and interest.
- C are the lowest rated class of bonds and are typically in default, with little prospect for recovery of principal or interest.



Below are the financial assets of the Group and the Parent Company, net of allowances, excluding receivable from customers, which are monitored using external ratings.

| | | | Conso | lidated | | |
|---|------------|-----------|--------------|--------------|-----------------------|--------------|
| | | | 20 |)16 | | |
| | | Ra | nted | | | |
| | | | Baa1 | | | |
| | Aaa to Aa3 | A1 to A3 | and below | Subtotal | Unrated ^{5/} | Total |
| Due from BSP ^{1/} | ₽- | ₽- | ₽127,337,861 | ₽127,337,861 | ₽- | ₽127,337,861 |
| Due from other banks | 5,051,163 | 6,461,719 | 10,580,175 | 22,093,057 | 616,748 | 22,709,805 |
| Interbank loans receivables | 4,928,854 | 1,866,579 | 995,541 | 7,790,974 | 134 | 7,791,108 |
| Securities held under agreements to resell | | | 1,972,310 | 1,972,310 | | 1,972,310 |
| Financial assets at FVPL: | | | | | | |
| Government securities | _ | _ | 949,379 | 949,379 | 364,021 | 1,313,400 |
| Derivative assets ² / | 43,510 | 28,097 | 9,974 | 81,581 | 337,541 | 419,122 |
| Private debt securities | _ | _ | _ | _ | 120,589 | 120,589 |
| Equity securities | _ | _ | 27,415 | 27,415 | 27,194 | 54,609 |
| Investment in unit investment trust funds (UITFs) | - | - | 6,144 | 6,144 | - | 6,144 |
| AFS investments: | | | | | | |
| Government securities | 1,548,376 | _ | 36,202,024 | 37,750,400 | 84,159 | 37,834,559 |
| Private debt securities | 4,299,497 | 2,880,154 | 4,964,387 | 12,144,038 | 16,697,032 | 28,841,070 |
| Quoted equity securities | _ | _ | 54,139 | 54,139 | 439,819 | 493,958 |
| Unquoted equity securities | 16,837 | _ | 536 | 17,373 | 153,779 | 171,152 |
| HTM investments | | | | | | |
| Government securities | 99,580 | - | 22,842,219 | 22,941,799 | 1,232,680 | 24,174,479 |
| Loans and receivables: | | | | | | |
| Unquoted debt securities ^{3/} | _ | _ | _ | _ | 3,285,222 | 3,285,222 |
| Others ^{4/} | _ | _ | _ | _ | 18.208.225 | 18.208.225 |

Others^{4/} – – – – - 18,208,225 18,208,225 $^{1/}$ 'Due from BSP' is composed of interest-earning short-term placements with the BSP and a demand deposit account to support the regular operations of

As of December 31, 2016 and 2015, financial assets that are unrated are neither past due nor impaired.

| | Consolidated | | | | | |
|-------------------------------------|--------------|-----------|------------|------------|-------------|-------------|
| | | | 201 | .5 | | |
| | | Rate | ed | | | |
| - | | | Baa1 | | | |
| | Aaa to Aa3 | A1 to A3 | and below | Subtotal | Unrated5/ | Total |
| Due from BSP ^{1/} | ₽- | ₽_ | ₽– | ₽– | ₽81,363,444 | ₽81,363,444 |
| Due from other banks | 5,973,964 | 3,770,982 | 7,700,508 | 17,445,454 | 841,854 | 18,287,308 |
| Interbank loans receivables | 1,814,131 | 3,525,011 | 461,192 | 5,800,334 | 49 | 5,800,383 |
| Securities held under agreements to | _ | _ | _ | _ | 14,550,000 | 14,550,000 |
| resell | | | | | | |
| Financial assets at FVPL: | | | | | | |
| Government securities | _ | _ | 3,723,377 | 3,723,377 | 244,837 | 3,968,214 |
| Derivative assets ² / | 12,391 | 10,458 | 35,242 | 58,091 | 123,257 | 181,348 |
| Private debt securities | _ | _ | 113,196 | 113,196 | 30,604 | 143,800 |
| Equity securities | _ | _ | 69 | 69 | 199,853 | 199,922 |
| Investment in Unit Investment Trust | _ | _ | _ | _ | 17,261 | 17,261 |
| Funds (UITFs) | | | | | | |
| AFS investments: | | | | | | |
| Government securities | 1,829,038 | _ | 28,625,851 | 30,454,889 | 14,805,508 | 45,260,397 |
| Private debt securities | 3,320,989 | 397,000 | 10,938,756 | 14,656,745 | 7,596,235 | 22,252,980 |
| Quoted equity securities | _ | _ | 203,182 | 203,182 | 450,749 | 653,931 |
| Unquoted equity securities | _ | _ | 508 | 508 | 173,208 | 173,716 |
| HTM investments | | | | | | |
| Government securities | 94,354 | 4,706 | 23,132,937 | 23,231,997 | _ | 23,231,997 |

(Forward)



Derivative assets represent the value of credit derivatives embedded in host contracts issued by financial intermediaries and the mark-to-market valuation of freestanding derivatives (Note 23).

Unquoted debt securities represent investments in bonds and notes issued by financial intermediaries, government and private entities that are not quoted in the market (Note 10).

Loans and receivables - Others is composed of Accrued interest receivable, Accounts receivable, Sales contracts receivable and other miscellaneous

receivables (Note 10).

| | | | Consolid | lated | | |
|--|------------|----------|-----------|----------|------------|------------|
| | | | 2015 | 5 | | |
| | | Rate | ed | | | |
| | | Baa1 | | | | |
| | Aaa to Aa3 | A1 to A3 | and below | Subtotal | Unrated5/ | Total |
| Loans and receivables: | | | | | | |
| Unquoted debt securities ^{3/} | ₽- | ₽– | ₽75,394 | ₽75,394 | ₽550,408 | ₱625,802 |
| Others ^{4/} | _ | _ | _ | _ | 15 923 079 | 15 923 079 |

- 1/ 'Due from BSP' is composed of interest-earning short-term placements with the BSP and a demand deposit account to support the regular operations of the Parent Company.
- Derivative assets represent the value of credit derivatives embedded in host contracts issued by financial intermediaries and the mark-to-market valuation of freestanding derivatives (Note 23).
- Unquoted debt securities represent investments in bonds and notes issued by financial intermediaries, government and private entities that are not quoted in the market (Note 10).

 Loans and receivables - Others is composed of Accrued interest receivable, Accounts receivable, Sales contracts receivable and other miscellaneous
- receivables (Note 10).
- As of December 31, 2016 and 2015, financial assets that are unrated are neither past due nor impaired.

| | | | Parent (| Company | | |
|--|------------|-----------|--------------|--------------|-----------------------|--------------|
| | | | 20 |)16 | | |
| | | Ra | ited | | | |
| | | | Baa1 | | | |
| | Aaa to Aa3 | A1 to A3 | and below | Subtotal | Unrated ^{5/} | Total |
| Due from BSP ^{1/} | ₽- | ₽- | ₽123,799,952 | ₽123,799,952 | ₽- | ₽123,799,952 |
| Due from other banks | 4,849,575 | 5,877,522 | 1,564,859 | 12,291,956 | 539,558 | 12,831,514 |
| Interbank loans receivables | 4,928,854 | 1,866,579 | 995,541 | 7,790,974 | 116,392 | 7,907,366 |
| Securities held under agreements to resell | - | _ | 1,972,310 | 1,972,310 | _ | 1,972,310 |
| Financial assets at FVPL: | | | | | | |
| Government securities | _ | _ | 949,379 | 949,379 | 364,021 | 1,313,400 |
| Derivative assets ^{2/} | 43,510 | 28,097 | 9,974 | 81,581 | 337,238 | 418,819 |
| Private debt securities | _ | _ | _ | _ | 120,589 | 120,589 |
| Equity securities | _ | _ | 69 | 69 | 27,194 | 27,263 |
| AFS investments: | | | | | | |
| Government securities | 730,311 | _ | 36,170,619 | 36,900,930 | _ | 36,900,930 |
| Private debt securities | 3,835,425 | 2,880,154 | 4,912,596 | 11,628,175 | 16,697,032 | 28,325,207 |
| Quoted equity securities | _ | _ | _ | _ | 439,819 | 439,819 |
| Unquoted equity securities | _ | _ | _ | _ | 153,779 | 153,779 |
| HTM investments | | | | | | |
| Government securities | _ | _ | 22,842,219 | 22,842,219 | 1,232,679 | 24,074,898 |
| Loans and receivables: | | | | | | |
| Unquoted debt securities ^{3/} | _ | _ | _ | _ | 3,227,376 | 3,227,376 |
| Others ^{4/} | _ | _ | _ | _ | 12,268,647 | 12,268,647 |

- 'Due from BSP' is composed of interest-earning short-term placements with the BSP and a demand deposit account to support the regular operations of the Parent Company.
- Derivative assets represent the value of credit derivatives embedded in host contracts issued by financial intermediaries and the mark-to-market valuation of freestanding derivatives (Note 23).
- Unquoted debt securities represent investments in bonds and notes issued by financial intermediaries, government and private entities that are not quoted in the market (Note 10).
- Loans and receivables Others is composed of Accrued interest receivable, Accounts receivable, Sales contracts receivable and other miscellaneous receivables (Note 10).

⁵/As of December 31, 2016 and 2015, financial assets that are unrated are neither past due nor impaired.

| | Parent Company | | | | | | | |
|--|----------------|-----------|-----------|------------|-------------|-------------|--|--|
| | | | 201 | 5 | | | | |
| | | Rate | ed | | | | | |
| | | | Baa1 | | | | | |
| | Aaa to Aa3 | A1 to A3 | and below | Subtotal | Unrated5/ | Total | | |
| Due from BSP ^{1/} | ₽- | ₽– | ₽_ | ₽– | ₽79,203,948 | ₽79,203,948 | | |
| Due from other banks | 5,856,006 | 3,770,856 | 981,857 | 10,608,719 | 841,854 | 11,450,573 | | |
| Interbank loans receivables | 1,814,131 | 3,525,011 | 461,192 | 5,800,334 | 158,192 | 5,958,526 | | |
| Securities held under agreements to resell | - | _ | _ | _ | 14,550,000 | 14,550,000 | | |
| Financial assets at FVPL: | | | | | | | | |
| Government securities | _ | _ | 3,723,377 | 3,723,377 | 244,837 | 3,968,214 | | |
| Derivative assets ² / | 12,228 | 10,415 | 35,242 | 57,885 | 123,257 | 181,142 | | |
| Private debt securities | _ | _ | 113,197 | 113,197 | 30,603 | 143,800 | | |
| Equity securities | _ | _ | 69 | 69 | 199,639 | 199,708 | | |

(Forward)



| | Parent Company 2015 | | | | | | | | |
|--|---------------------|----------|-------------|-------------|-------------|-------------|--|--|--|
| | | | | | | | | | |
| | | Ra | ted | | | | | | |
| | | | Baa1 | | | | | | |
| | Aaa to Aa3 | A1 to A3 | and below | Subtotal | Unrated5/ | Total | | | |
| AFS investments: | | | | | | | | | |
| Government securities | ₽727,525 | ₽- | ₱28,542,175 | ₽29,269,700 | ₽14,805,509 | ₱44,075,209 | | | |
| Private debt securities | 3,222,933 | 397,000 | 10,819,417 | 14,439,350 | 7,596,235 | 22,035,585 | | | |
| Quoted equity securities | _ | _ | _ | _ | 450,749 | 450,749 | | | |
| Unquoted equity securities | _ | _ | _ | _ | 173,209 | 173,209 | | | |
| HTM investments | | | | | | | | | |
| Government securities | _ | 4,706 | 23,132,937 | 23,137,643 | _ | 23,137,643 | | | |
| Loans and receivables: | | | | | | | | | |
| Unquoted debt securities ^{3/} | _ | _ | 75,394 | 75,394 | 550,408 | 625,802 | | | |
| 0414/ | | | | | 10 042 404 | 10.042.404 | | | |

- 'Due from BSP' is composed of interest-earning short-term placements with the BSP and a demand deposit account to support the regular operations of the Parent Company
- Derivative assets represent the value of credit derivatives embedded in host contracts issued by financial intermediaries and the mark-to-market valuation of freestanding derivatives (Note 23).
- Unquoted debt securities represent investments in bonds and notes issued by financial intermediaries, government and private entities that are not quoted in the market (Note 10).
- Loans and receivables Others is composed of Accrued interest receivable, Accounts receivable, Sales contracts receivable and other miscellaneous receivables (Note 10).

Impairment assessment

The Group recognizes impairment or credit losses based on the results of specific (individual) and collective assessment of its credit exposures. A possible impairment has taken place when there are presence of known difficulties in the payment of obligation by counterparties, a significant credit rating downgrade takes place, infringement of the original terms of the contract has happened, or when there is an inability to pay principal or interest overdue beyond a certain threshold (e.g., 90 days). These and other factors, either singly or in tandem with other factors, constitute observable events and/or data that meet the definition of an objective evidence of impairment.

The two methodologies applied by the Group in assessing and measuring impairment or credit losses include:

a. Specific (individual) assessment

The Group assesses each individually significant credit exposure or advances for any objective evidence of impairment.

Among the items and factors considered by the Group when assessing and measuring specific impairment/credit allowances are:

- the going concern of the borrower's business;
- the ability of the borrower to repay its obligations during financial crises;
- the projected receipts or expected cash flows;
- the availability of other sources of financial support;
- the existing realizable value of collateral; and
- the timing of the expected cash flows.

The impairment or credit allowances, if any, are evaluated every quarter or as the need arise in view of favorable or unfavorable developments.



⁵/As of December 31, 2016 and 2015, financial assets that are unrated are neither past due nor impaired

b. Collective assessment

Loans and advances that are not individually significant (e.g., credit cards, housing loans, car loans, development incentives loans, fringe benefit loans) and individually significant loans and advances where there is no apparent evidence of individual impairment are collectively assessed for impairment. A particular portfolio is reviewed every quarter to determine its corresponding appropriate allowances.

Impairment losses are estimated by taking into consideration the following information:

- historical losses of the portfolio;
- current adverse economic conditions that have direct impact on the portfolio; and
- expected receipts and recoveries once impaired.

Refer to Note 16 for the detailed information on the allowance for credit losses on loans and receivables and other financial assets.

Liquidity Risk and Funding Management

Liquidity risk is generally defined as the current and prospective risk to earnings or capital arising from the Parent Company's inability to meet its obligations when they come due without incurring unacceptable losses or costs.

The Parent Company's liquidity management involves maintaining funding capacity to accommodate fluctuations in asset and liability levels due to changes in the Parent Company's business operations or unanticipated events created by customer behavior or capital market conditions. The Parent Company seeks to ensure liquidity through a combination of active management of liabilities, a liquid asset portfolio composed substantially of deposits in primary and secondary reserves, and the securing of money market lines and the maintenance of repurchase facilities to address any unexpected liquidity situations.

Liquidity risk is monitored and controlled primarily by a gap analysis of maturities of relevant assets and liabilities reflected in the maximum cumulative outflow (MCO) report, as well as an analysis of available liquid assets. The MCO focuses on a 12-month period wherein the 12-month cumulative outflow is compared to the acceptable MCO limit set by the BOD. Furthermore, an internal liquidity ratio has been set to determine sufficiency of liquid assets over deposit liabilities.

Liquidity is monitored by the Parent Company on a daily basis through the Treasury Group. Likewise, the RMG monitors the static liquidity via the MCO under normal and stressed scenarios.



The table below shows the financial assets and financial liabilities' liquidity information which includes coupon cash flows categorized based on the expected date on which the asset will be realized and the liability will be settled. For other assets, the analysis into maturity grouping is based on the remaining period from the end of the reporting period to the contractual maturity date or if earlier, the expected date the assets will be realized.

| Designated at FVPL | | | | Conso | lidated | | |
|---|---------------------------------------|--------------|-------------|-------------|-------------|--------------|--------------|
| Financial Assers | | | | 20 | 16 | | |
| Month Mont | | | More than | More than | More than | | |
| Financial Assets | | Up to 1 | 1 Month to | 3 Months to | 6 Months to | Beyond | |
| Due from BSP and other banks 150,054,162 150,054,162 | | Month | 3 Months | 6 Months | 1 Year | 1 year | Total |
| Due from BSP and other banks 150,054,162 1,005,602 149,965 150,626 7,793,949 | Financial Assets | | | | | | |
| Interbank loans receivable 6,487,756 1,005,602 149,965 150,626 - 7,793,949 Securities under agreements to resell 1,972,803 1,972,803 1,972,8 | COCI | ₽11,014,663 | ₽– | ₽– | ₽_ | ₽– | ₽11,014,663 |
| Securities under agreements to resell 1,972,803 - | Due from BSP and other banks | 150,054,162 | _ | _ | _ | _ | 150,054,162 |
| Financial assets at FVPL: Held-for-trading: Government securities 1,318,421 1,318,421 Private debt securities 121,166 121,166 Equity securities 54,609 54,609 Perivative assets: Gross contractual receivable 23,134,620 602,481 363,065 97,557 945,345 25,143,068 Gross contractual payable (23,027,1112 (602,494 (359,977 (81,868 (652,495 (24,723,946) (24,724,946) (2 | Interbank loans receivable | 6,487,756 | 1,005,602 | 149,965 | 150,626 | _ | 7,793,949 |
| Held-for-trading: | Securities under agreements to resell | 1,972,803 | _ | _ | _ | _ | 1,972,803 |
| Government securities 1318,421 | Financial assets at FVPL: | | | | | | |
| Private debt securities | | | | | | | |
| Equity securities 54,609 - - - - 54,609 Derivative assets: Gross contractual receivable Gross contractual payable 23,134,620 602,481 363,065 97,557 945,345 25,143,068 Gross contractual payable 107,508 (13) 3,088 15,689 292,850 419,122 Designated at FVPL Investment in UITFS 6,144 - - - - 6,144 AFS investments: - 216,349 180,604 311,691 608,101 33,527,569 348,44,314 Equity securities 216,349 180,604 311,691 608,101 33,527,569 348,44,314 Equity securities 186,669 188,619 268,121 638,758 42,326,085 465,0898 HTM investments: 186,669 188,619 268,121 638,758 42,326,085 43,608,252 Loans and receivables: 186,669 188,619 268,121 638,758 42,326,085 43,608,252 Loans and receivables: 57,846 2,731,616 <td< td=""><td></td><td>1,318,421</td><td>_</td><td>_</td><td>_</td><td>_</td><td>1,318,421</td></td<> | | 1,318,421 | _ | _ | _ | _ | 1,318,421 |
| Derivative assets: Gross contractual receivable Gross contractual payable (23,027,112) (602,494) (359,977) (81,868) (652,495) (24,723,946) (24,723,946) (602,494) (359,977) (81,868) (652,495) (24,723,946) | | 121,166 | _ | _ | _ | _ | 121,166 |
| Gross contractual receivable Gross contractual payable 23,134,620 (23,027,112) 602,494 (359,977) 97,577 (81,868) 945,345 (652,495) 25,143,068 (622,495) 24,723,946) 24,723,946) 24,723,946) 24,723,946 24,723,946 24,723,946 24,723,946 24,723,946 24,723,946 24,122 22,850 419,122 22,850 419,122 22,850 419,122 22,850 419,122 22,850 419,122 22,850 419,122 22,850 419,122 22,850 419,122 22,850 419,122 22,812 419,122 22,850 419,122 419,122 22,850 419,122 419,122 22,812 419,122 42,412 419,122 42,412 419,122 42,412 419,122 42,412 419,122 42,412 419,122 42,412 419,122 42,412 419,122 42,412 419,122 42,412 419,122 42,412 419,122 42,412 419,122 42,412 42,412 42,614 42,614 42,614 42,614 42,614 42,614 42,614 42,224,612 42,224,618 | Equity securities | 54,609 | _ | _ | _ | _ | 54,609 |
| Gross contractual payable (23,027,112) (602,494) (359,977) (81,868) (652,495) (24,723,946) | Derivative assets: | | | | | | |
| Designated at FVPL | Gross contractual receivable | 23,134,620 | 602,481 | 363,065 | 97,557 | 945,345 | 25,143,068 |
| Designated at FVPL Investment in UTFs | Gross contractual payable | (23,027,112) | (602,494) | (359,977) | (81,868) | (652,495) | (24,723,946) |
| The strict of | | 107,508 | (13) | 3,088 | 15,689 | 292,850 | 419,122 |
| AFS investments: Government securities Government securities Private debt | Designated at FVPL | | | | | | _ |
| Government securities 445,411 1,360,270 833,280 952,375 44,483,507 48,074,843 Private debt securities 216,349 180,604 311,691 608,101 33,527,569 34,844,314 Equity securities - - - - 665,898 665,898 HTM investments: - - - - 665,898 465,898 HTM investments: - - - - 665,898 465,898 Government securities 186,669 188,619 268,121 638,758 42,326,085 43,608,252 Loans and receivables: - - 61,017,482 22,991,722 21,982,567 322,823,346 480,097,099 Unquoted debt securities 57,846 2,731,616 2,910 2,904 4,211,082 7,046,358 Other receivables 7,747,353 689,651 1,608,947 329,549 12,234,095 22,609,595 Other receivables 453,531,478 #67,175,432 #26,172,236 #24,700,368 #406,650,151 | Investment in UITFs | 6,144 | _ | _ | _ | _ | 6,144 |
| Private debt securities 216,349 180,604 311,691 608,101 33,527,569 34,844,314 Equity securities — — — — — 665,898 665,898 HTM investments: — — — — — 665,898 665,898 HTM investments: — — — — — 665,898 665,898 HTM investments: — — — — — 665,898 665,898 HTM investments: — — — — 665,898 43,608,252 Loans and receivables: — — — 22,991,722 21,982,567 322,823,346 480,097,099 Unquoted debt securities 57,846 2,731,616 2,910 2,904 4,211,082 7,006,358 Other receivables 7,747,353 689,651 1,608,947 329,549 12,234,095 22,609,595 Other raceivables 458,636 1,601 2,512 19,799 85,719 \$85,719 \$568,267 Total financial lassets <td>AFS investments:</td> <td>,</td> <td></td> <td></td> <td></td> <td></td> <td>,</td> | AFS investments: | , | | | | | , |
| Equity securities — — — — — 665,898 665,898 HTM investments: Government securities 186,669 188,619 268,121 638,758 42,326,085 43,608,252 Loans and receivables: Receivables from customers 51,281,982 61,017,482 22,991,722 21,982,567 322,823,346 480,097,099 Unquoted debt securities 57,846 2,731,616 2,910 2,904 4,211,082 7,006,358 Other receivables 7,747,353 689,651 1,608,947 329,549 12,234,095 22,609,595 Other assets 458,636 1,601 2,512 19,799 85,719 568,267 Total financial assets #231,531,478 #67,175,432 #26,172,236 #24,700,368 #460,650,151 #810,229,665 Financial Liabilities Deposit liabilities: Demand #117,329,019 P P P P P P P P P P P P P P P P | Government securities | 445,411 | 1,360,270 | 833,280 | 952,375 | 44,483,507 | 48,074,843 |
| HTM investments: Government securities Loans and receivables: Receivables from customers Unquoted debt securities Styles of the receivables Other receivables Other receivables Other receivables P231,531,478 P67,175,432 P26,172,236 P24,700,368 P460,650,151 P810,229,665 Financial Liabilities Deposit liabilities Deposit liabilities at FVPL: Derivative liabilities: Gross contractual payable Gross contractual payable Gross contractual receivable Gross contractual receivable (4,258,623) Receivables (1,027,751) Receivables (23,981,536) Receivables (22,991,722) P26,172,236 P21,611,443 P26,175,432 P26,172,236 P24,700,368 P460,650,151 P810,229,665 P8- P- P | Private debt securities | 216,349 | 180,604 | 311,691 | 608,101 | 33,527,569 | 34,844,314 |
| Government securities 186,669 188,619 268,121 638,758 42,326,085 43,608,252 Loans and receivables: Receivables from customers 51,281,982 61,017,482 22,991,722 21,982,567 322,823,346 480,097,099 Unquoted debt securities 57,846 2,731,616 2,910 2,904 4,211,082 7,006,358 Other receivables 7,747,353 689,651 1,608,947 329,549 12,234,095 22,609,595 Other assets 458,636 1,601 2,512 19,799 85,719 568,267 Total financial assets ₱231,531,478 ₱67,175,432 ₱26,172,236 ₱24,700,368 ₱460,650,151 ₱810,229,665 Financial Liabilities Deposit liabilities Deposit liabilities 291,611,443 31,169,095 12,960,373 18,753,987 15,868,774 370,363,672 Time 23,861,628 17,470,857 8,226,400 6,371,654 33,651,214 89,581,753 Financial liabilities at FVPL: Derivative liabilities | Equity securities | _ | _ | _ | _ | 665,898 | 665,898 |
| Coans and receivables: Receivables from customers S1,281,982 61,017,482 22,991,722 21,982,567 322,823,346 480,097,099 Unquoted debt securities 57,846 2,731,616 2,910 2,904 4,211,082 7,006,358 Coher receivables 7,747,353 689,651 1,608,947 329,549 12,234,095 22,609,595 Coher assets 458,636 1,601 2,512 19,799 85,719 568,267 Total financial assets P231,531,478 P67,175,432 P26,172,236 P24,700,368 P460,650,151 P810,229,665 P10,000 P | HTM investments: | | | | | | |
| Receivables from customers 51,281,982 61,017,482 22,991,722 21,982,567 322,823,346 480,097,099 Unquoted debt securities 57,846 2,731,616 2,910 2,904 4,211,082 7,006,358 Other receivables 7,747,353 689,651 1,608,947 329,549 12,234,095 22,609,595 Other assets 458,636 1,601 2,512 19,799 85,719 568,267 Total financial assets P231,531,478 P67,175,432 P26,172,236 P24,700,368 P460,650,151 P810,229,665 P10,000 P10,000 P10,000 P11,329,019 P10,000 P11,329,019 P10,000 P11,329,019 P11,329,019 P10,000 P11,329,019 P1 | Government securities | 186,669 | 188,619 | 268,121 | 638,758 | 42,326,085 | 43,608,252 |
| $ \begin{array}{c ccccccccccccccccccccccccccccccccccc$ | Loans and receivables: | | | | | | |
| Other receivables 7,747,353 689,651 1,608,947 329,549 12,234,095 22,609,595 Other assets 458,636 1,601 2,512 19,799 85,719 568,267 Total financial assets ₱231,531,478 ₱67,175,432 ₱26,172,236 ₱24,700,368 ₱460,650,151 ₱810,229,665 Financial Liabilities Demand ₱117,329,019 ₱ | Receivables from customers | 51,281,982 | 61,017,482 | 22,991,722 | 21,982,567 | 322,823,346 | 480,097,099 |
| Other assets 458,636 1,601 2,512 19,799 85,719 568,267 Total financial assets ₱231,531,478 ₱67,175,432 ₱26,172,236 ₱24,700,368 ₱460,650,151 ₱810,229,665 Financial Liabilities Deposit liabilities: Demand ₱117,329,019 ₱- ₱- ₱- ₱- ₱17,329,019 <td>Unquoted debt securities</td> <td>57,846</td> <td>2,731,616</td> <td>2,910</td> <td>2,904</td> <td>4,211,082</td> <td>7,006,358</td> | Unquoted debt securities | 57,846 | 2,731,616 | 2,910 | 2,904 | 4,211,082 | 7,006,358 |
| Total financial assets ₱231,531,478 ₱67,175,432 ₱26,172,236 ₱24,700,368 ₱460,650,151 ₱810,229,665 Financial Liabilities Deposit liabilities: Demand ₱117,329,019 ₱- ₱- ₱- ₱- ₱- ₱- ₱117,329,019 \$30,365,724< | Other receivables | 7,747,353 | 689,651 | 1,608,947 | 329,549 | 12,234,095 | 22,609,595 |
| Financial Liabilities Deposit liabilities: Period | | 458,636 | 1,601 | 2,512 | 19,799 | 85,719 | 568,267 |
| Deposit liabilities: Demand ₱117,329,019 ₱- | Total financial assets | ₽231,531,478 | ₽67,175,432 | ₽26,172,236 | ₽24,700,368 | ₽460,650,151 | ₽810,229,665 |
| Deposit liabilities: Demand ₱117,329,019 ₱- | Financial Liabilities | | | | | | |
| Savings 291,611,443 31,169,095 12,960,373 18,753,987 15,868,774 370,363,672 Time 23,861,628 17,470,857 8,226,400 6,371,654 33,651,214 89,581,753 Financial liabilities at FVPL: Derivative liabilities: Gross contractual payable Gross contractual receivable 4,266,633 1,032,083 338,061 97,308 794,951 6,529,036 Gross contractual receivable (4,258,623) (1,027,751) (336,280) (84,515) (589,035) (6,296,204) Bills and acceptances payable 14,828,488 1,107,665 4,390,454 5,074,742 12,967,428 38,368,777 Subordinated debt - 51,406 51,406 102,812 4,425,308 4,630,932 Accrued interest payable and accrued other expenses payable 585,761 232,935 247,614 619,526 - 1,685,836 Other liabilities 19,114,919 57,012 58,421 11,756 1,483,085 20,725,193 | | | | | | | |
| Time 23,861,628 17,470,857 8,226,400 6,371,654 33,651,214 89,581,753 Financial liabilities at FVPL: Derivative liabilities: Gross contractual payable 4,266,633 1,032,083 338,061 97,308 794,951 6,529,036 Gross contractual receivable (4,258,623) (1,027,751) (336,280) (84,515) (589,035) (6,296,204) Bills and acceptances payable 14,828,488 1,107,665 4,390,454 5,074,742 12,967,428 38,368,777 Subordinated debt - 51,406 51,406 102,812 4,425,308 4,630,932 Accrued interest payable and accrued other expenses payable 585,761 232,935 247,614 619,526 - 1,685,836 Other liabilities 19,114,919 57,012 58,421 11,756 1,483,085 20,725,193 | Demand | ₽117,329,019 | ₽- | ₽- | ₽- | ₽- | ₽117,329,019 |
| Financial liabilities at FVPL: Derivative liabilities: Gross contractual payable Gross contractual receivable 4,266,633 1,032,083 338,061 97,308 794,951 6,529,036 (4,258,623) (1,027,751) (336,280) (84,515) (589,035) (6,296,204) 8,010 4,332 1,781 12,793 205,916 232,832 Bills and acceptances payable 14,828,488 1,107,665 4,390,454 5,074,742 12,967,428 38,368,777 Subordinated debt - 51,406 51,406 102,812 4,425,308 4,630,932 Accrued interest payable and accrued other expenses payable 585,761 232,935 247,614 619,526 - 1,685,836 Other liabilities 19,114,919 57,012 58,421 11,756 1,483,085 20,725,193 | Savings | 291,611,443 | 31,169,095 | 12,960,373 | 18,753,987 | 15,868,774 | 370,363,672 |
| Derivative liabilities: Gross contractual payable 4,266,633 1,032,083 338,061 97,308 794,951 6,529,036 Gross contractual receivable (4,258,623) (1,027,751) (336,280) (84,515) (589,035) (6,296,204) Royald | Time | 23,861,628 | 17,470,857 | 8,226,400 | 6,371,654 | 33,651,214 | 89,581,753 |
| Gross contractual payable 4,266,633 1,032,083 338,061 97,308 794,951 6,529,036 Gross contractual receivable (4,258,623) (1,027,751) (336,280) (84,515) (589,035) (6,296,204) 8,010 4,332 1,781 12,793 205,916 232,832 Bills and acceptances payable 14,828,488 1,107,665 4,390,454 5,074,742 12,967,428 38,368,777 Subordinated debt - 51,406 51,406 102,812 4,425,308 4,630,932 Accrued interest payable and accrued other expenses payable 585,761 232,935 247,614 619,526 - 1,685,836 Other liabilities 19,114,919 57,012 58,421 11,756 1,483,085 20,725,193 | Financial liabilities at FVPL: | | | | | | |
| Gross contractual receivable (4,258,623) (1,027,751) (336,280) (84,515) (589,035) (6,296,204) 8,010 4,332 1,781 12,793 205,916 232,832 Bills and acceptances payable 14,828,488 1,107,665 4,390,454 5,074,742 12,967,428 38,368,777 Subordinated debt - 51,406 51,406 102,812 4,425,308 4,630,932 Accrued interest payable and accrued other expenses payable 585,761 232,935 247,614 619,526 - 1,685,836 Other liabilities 19,114,919 57,012 58,421 11,756 1,483,085 20,725,193 | Derivative liabilities: | | | | | | |
| 8,010 4,332 1,781 12,793 205,916 232,832 Bills and acceptances payable 14,828,488 1,107,665 4,390,454 5,074,742 12,967,428 38,368,777 Subordinated debt - 51,406 51,406 102,812 4,425,308 4,630,932 Accrued interest payable and accrued other expenses payable 585,761 232,935 247,614 619,526 - 1,685,836 Other liabilities 19,114,919 57,012 58,421 11,756 1,483,085 20,725,193 | Gross contractual payable | 4,266,633 | 1,032,083 | 338,061 | 97,308 | 794,951 | 6,529,036 |
| Bills and acceptances payable 14,828,488 1,107,665 4,390,454 5,074,742 12,967,428 38,368,777 Subordinated debt - 51,406 51,406 102,812 4,425,308 4,630,932 Accrued interest payable and accrued other expenses payable 585,761 232,935 247,614 619,526 - 1,685,836 Other liabilities 19,114,919 57,012 58,421 11,756 1,483,085 20,725,193 | Gross contractual receivable | (4,258,623) | (1,027,751) | (336,280) | (84,515) | (589,035) | (6,296,204) |
| Subordinated debt - 51,406 51,406 102,812 4,425,308 4,630,932 Accrued interest payable and accrued other expenses payable 585,761 232,935 247,614 619,526 - 1,685,836 Other liabilities 19,114,919 57,012 58,421 11,756 1,483,085 20,725,193 | | 8,010 | 4,332 | 1,781 | 12,793 | 205,916 | 232,832 |
| Subordinated debt - 51,406 51,406 102,812 4,425,308 4,630,932 Accrued interest payable and accrued other expenses payable 585,761 232,935 247,614 619,526 - 1,685,836 Other liabilities 19,114,919 57,012 58,421 11,756 1,483,085 20,725,193 | Bills and acceptances payable | 14,828,488 | 1,107,665 | 4,390,454 | 5,074,742 | 12,967,428 | 38,368,777 |
| Accrued interest payable and accrued other expenses payable 585,761 232,935 247,614 619,526 — 1,685,836 Other liabilities 19,114,919 57,012 58,421 11,756 1,483,085 20,725,193 | | · · · - | | | | | |
| Other liabilities 19,114,919 57,012 58,421 11,756 1,483,085 20,725,193 | Accrued interest payable and accrued | | * | , | | | |
| | other expenses payable | 585,761 | 232,935 | 247,614 | 619,526 | _ | 1,685,836 |
| | Other liabilities | 19,114,919 | 57,012 | 58,421 | 11,756 | 1,483,085 | 20,725,193 |
| | Total financial liabilities | ₽467,339,268 | ₽50,093,302 | ₽25,936,449 | ₽30,947,270 | ₽68,601,725 | ₽642,918,014 |



| | | | | lidated | | |
|--|------------------|-------------------------------------|--------------------------------------|------------------------------------|------------------|---------------|
| | | | |)15 | | |
| | Up to 1 Month | More than 1 Month to 3 Months | More than 3 Months to 6 Months | More than 6 Months to 1 Year | Beyond 1 year | Total |
| Financial Assets | | | | | -) | |
| COCI | ₽15,220,536 | ₽- | ₽- | ₽- | ₽- | ₽15,220,536 |
| Due from BSP and other banks | 99,653,689 | _ | _ | _ | _ | 99,653,689 |
| Interbank loans receivable | 5,384,320 | 416,335 | 2 | _ | _ | 5,800,657 |
| Securities held under agreements to | | - , | | | | .,, |
| resell | 14,583,112 | _ | _ | _ | _ | 14,583,112 |
| Financial assets at FVPL: | , , | | | | | , , |
| Held-for-trading: | | | | | | |
| Government securities | 3,979,182 | _ | _ | _ | _ | 3,979,182 |
| Private debt securities | 143,800 | _ | _ | _ | _ | 143,800 |
| Equity securities | 199,922 | _ | _ | _ | _ | 199,922 |
| Derivative assets: | 1201-01- | • 050 055 | | | | 10.00= 10= |
| Gross contractual receivable | 16,817,945 | 2,059,068 | 28,125 | 41,474 | 348,870 | 19,295,482 |
| Gross contractual payable | (16,752,755) | (2,040,301) | (18,692) | (27,122) | (275,264) | . , , , |
| | 65,190 | 18,767 | 9,433 | 14,352 | 73,606 | 181,348 |
| Designated at FVPL: | | | | | | |
| Investment in UITFs | 17,261 | _ | _ | _ | _ | 17,261 |
| AFS investments: | | | | | | |
| Government securities | 1,059,295 | 520,629 | 951,709 | 1,001,232 | 56,959,465 | 60,492,330 |
| Private debt securities | 183,767 | 534,094 | 307,439 | 11,562 | 27,717,072 | 28,753,934 |
| Equity securities | _ | _ | _ | _ | 827,647 | 827,647 |
| HTM investments: | | | | | | |
| Government securities | 180,144 | 180,557 | 258,803 | 678,216 | 38,629,314 | 39,927,034 |
| Loans and receivables: | | | | | | |
| Receivables from customers | 66,383,185 | 52,578,247 | 14,540,326 | 22,197,081 | 271,348,146 | 427,046,985 |
| Unquoted debt securities | _ | 944 | 7,228 | 76,792 | 4,178,634 | 4,263,598 |
| Other receivables | 2,726,391 | 573,776 | 1,451,743 | 346,294 | 14,761,243 | 19,859,447 |
| Other assets | 247,521 | 2,300 | 1,405 | 1,141 | 50,605 | 302,972 |
| Total financial assets | ₱210,027,315 | ₱54,825,649 | ₱17,528,088 | ₱24,326,670 | ₱414,545,732 | ₱721,253,454 |
| Financial Liabilities | | | | | | |
| Deposit liabilities: | | | | | | |
| Demand | ₱110,029,680 | ₽_ | ₽– | ₽– | | ₱110,029,680 |
| Savings | 260,880,163 | 25,250,869 | 11,251,179 | 5,732,360 | 13,745,867 | 316,860,438 |
| Time | 14,063,900 | 9,319,023 | 6,449,528 | 3,815,186 | 27,445,340 | 61,092,977 |
| Financial liabilities at FVPL: Derivative liabilities: | | | | | | |
| Gross contractual payable | 5,543,024 | 2,890,536 | 255,308 | 41,235 | 283,752 | 9,013,855 |
| Gross contractual receivable | (5,500,389) | (2,829,870) | (246,017) | (27,122) | (275,264) | (8,878,662) |
| | 42,635 | 60,666 | 9,291 | 14,113 | 8.488 | 135,193 |
| Bills and acceptances payable | 4,075,366 | 1,437,194 | 89,661 | 538,023 | 20,204,285 | 26,344,529 |
| Subordinated debt | -,075,500 | 161,094 | 161,094 | 102,813 | 10,102,813 | 10,527,814 |
| Accrued interest payable and accrued | | 101,074 | 101,07 | 102,013 | 10,102,013 | 10,527,017 |
| other expenses payable | 1,019,379 | 158,692 | 17,574 | 23,423 | 1,564,522 | 2,783,590 |
| Other liabilities | 16,994,824 | 336,090 | 397,086 | 126,790 | 1,432,971 | 19,287,761 |
| Total financial liabilities | ₽407.105.947 | ₽36,723,628 | ₽18.375.413 | ₱10,352,708 | | ₱547,061,982 |
| 1 our maneiar naointies | 170/,100,74/ | 1-30,723,020 | 110,5/5,413 | 1-10,332,700 | 17,504,200 | 1 371,001,702 |



| | | | Parent C | Company | | |
|---------------------------------------|--------------|-------------|-------------|-------------|--------------|--------------|
| | , | | 20 | 16 | | |
| | - | More than | More than | More than | | |
| | Up to 1 | 1 Month to | 3 Months to | 6 Months to | Beyond | |
| | Month | 3 Months | 6 Months | 1 Year | 1year | Total |
| Financial Assets | | | | | , | |
| COCI | ₽10,626,525 | ₽- | ₽- | ₽_ | ₽- | ₽10,626,525 |
| Due from BSP and other banks | 136,637,734 | - | _ | _ | _ | 136,637,734 |
| Interbank loans receivable | 6,600,278 | 1,009,362 | 149,965 | 150,626 | _ | 7,910,231 |
| Securities under agreements to resell | 1,972,803 | - | - | - | _ | 1,972,803 |
| Financial assets at FVPL: | -,, | | | | | -,, |
| Held-for-trading: | | | | | | |
| Government securities | 1,318,421 | _ | _ | _ | _ | 1,318,421 |
| Private debt securities | 121,166 | _ | _ | _ | _ | 121,166 |
| Equity securities | 27,263 | _ | _ | _ | _ | 27,263 |
| Derivative assets: | , | | | | | , |
| Gross contractual receivable | 23,102,042 | 552,761 | 39,862 | 97,557 | 945,345 | 24,737,567 |
| Gross contractual payable | (22,994,783) | (552,786) | (36,817) | (81,868) | (652,494) | (24,318,748) |
| 1 3 | 107,259 | (25) | 3,045 | 15,689 | 292,851 | 418,819 |
| AFS investments: | | (- / | | - , | | |
| Government securities | 361,066 | 1,359,182 | 782,328 | 883,536 | 43,661,794 | 47,047,906 |
| Private debt securities | 164,558 | 178,096 | 309,183 | 603,085 | 33,009,976 | 34,264,898 |
| Equity securities | _ | _ | _ | _ | 593,598 | 593,598 |
| HTM investments: | | | | | , | , |
| Government securities | 186,669 | 188,578 | 268,090 | 638,573 | 42,226,116 | 43,508,026 |
| Loans and receivables: | , | ŕ | | ŕ | | |
| Receivables from customers | 47,135,914 | 58,812,741 | 20,970,205 | 19,158,472 | 288,318,164 | 434,395,496 |
| Unquoted debt securities | _ | 2,731,616 | 2,910 | 2,904 | 4,211,082 | 6,948,512 |
| Other receivables | 2,400,902 | 519,217 | 1,542,416 | 183,824 | 11,661,573 | 16,307,932 |
| Other assets | 459,877 | 1,601 | 2,512 | 3,156 | 64,131 | 531,277 |
| Total financial assets | ₽208,120,435 | ₽64,800,368 | ₽24,030,654 | ₽21,639,865 | ₽424,039,285 | ₽742,630,607 |
| Financial Liabilities | | | | | | |
| Deposit liabilities: | | | | | | |
| Demand | ₱115,392,463 | ₽_ | ₽- | ₽_ | ₽_ | 115,392,463 |
| Savings | 286,307,746 | 31,169,095 | 12,960,373 | 18,753,987 | 15,868,774 | 365,059,975 |
| Time | 16,846,800 | 10,047,816 | 5,080,280 | 5,038,937 | 26,252,632 | 63,266,465 |
| Financial liabilities at FVPL: | | | | | | |
| Derivative liabilities: | | | | | | |
| Gross contractual payable | 2,740,229 | 783,483 | 39,741 | 97,308 | 794,951 | 4,455,712 |
| Gross contractual receivable | (2,732,875) | (779,167) | (38,143) | (84,515) | (589,035) | (4,223,735) |
| - | 7,354 | 4,316 | 1,598 | 12,793 | 205,916 | 231,977 |
| Bills and acceptances payable | 10,765,961 | 1,565,459 | 4,957,897 | 4,903,913 | 12,235,687 | 34,428,917 |
| Subordinated debt | · · · - | 51,406 | 51,406 | 102,812 | 4,425,308 | 4,630,932 |
| Accrued interest payable and accrued | | * | | , | | |
| other expenses payable | 414,252 | 236,725 | 251,453 | 630,422 | _ | 1,532,852 |
| Other liabilities | 12,656,889 | ´ - | 1,731 | ´ - | 952,255 | 13,610,875 |
| Total financial liabilities | ₽442,391,465 | ₽43,074,817 | ₽23,304,738 | ₽29,442,864 | ₽59,940,572 | ₽598,154,456 |



| | | | Parent C | Company | | |
|--------------------------------------|------------------|------------------------|-------------------------|-----------------------|------------------|--------------|
| | - | | | 015 | | |
| | | More than | More than | More than | | |
| | Up to 1 Month | 1 Month to 3 Months | 3 Months to 6 Months | 6 Months to 1 Year | Beyond 1 vear | Total |
| Financial Assets | William | 3 Wionths | 0 Months | 1 I Cai | 1 year | Total |
| COCI | ₽12,598,715 | ₽_ | ₽- | ₽_ | ₽- | ₽12,598,715 |
| Due from BSP and other banks | 90,656,132 | _ | | | _ | 90,656,132 |
| Interbank loans receivable | 5,508,484 | 441,255 | 9,061 | _ | _ | 5,958,800 |
| Securities held under agreements to | 3,300,404 | 441,233 | >,001 | | | 3,730,000 |
| resell | 14,583,112 | _ | _ | _ | _ | 14,583,112 |
| Financial assets at FVPL: | 1 1,000,112 | | | | | 11,000,112 |
| Held-for-trading: | | | | | | |
| Government securities | 3,979,182 | _ | _ | _ | _ | 3,979,182 |
| Private debt securities | 143,800 | _ | _ | _ | _ | 143,800 |
| Equity securities | 199,708 | _ | _ | _ | _ | 199,708 |
| Derivative assets: | , | | | | | , |
| Gross contractual receivable | 15,866,204 | 2,057,068 | 20,125 | 41,474 | 348,870 | 18,333,741 |
| Gross contractual payable | (15,801,188) | (2,038,302) | (10,723) | (27,122) | (275,264) | (18,152,599 |
| | 65,016 | 18,766 | 9,402 | 14,352 | 73,606 | 181,142 |
| AFS investments: | , | , | , | , | , | , |
| Government securities | 909,573 | 369,261 | 752,825 | 620,595 | 56,246,178 | 58,898,432 |
| Private debt securities | 183,767 | 534,094 | 269,017 | 994 | 27,546,996 | 28,534,868 |
| Equity securities | _ | _ | | _ | 623,958 | 623,958 |
| HTM investments: | | | | | ŕ | ŕ |
| Government securities | 180,144 | 180,557 | 258,803 | 614,748 | 38,598,427 | 39,832,679 |
| Loans and receivables: | | | | | | |
| Receivables from customers | 63,179,932 | 50,212,435 | 13,042,482 | 19,528,423 | 244,008,754 | 389,972,026 |
| Unquoted debt securities | _ | 944 | 7,228 | 76,792 | 4,178,634 | 4,263,598 |
| Other receivables | 1,568,082 | 425,558 | 1,345,612 | 140,576 | 11,047,327 | 14,527,155 |
| Other assets | 215,207 | 2,300 | 1,405 | 1,142 | 34,597 | 254,651 |
| Total financial assets | ₽193,970,854 | ₽52,185,170 | ₱15,695,835 | ₽20,997,622 | ₱382,358,477 | ₽665,207,958 |
| Financial Liabilities | | | | | | |
| Deposit liabilities: | | | | | | |
| Demand | ₱108,667,550 | ₽– | ₽– | ₽– | ₽- | ₱108,667,550 |
| Savings | 256,194,773 | 25,250,869 | 11,251,179 | 5,732,360 | 13,745,867 | 312,175,048 |
| Time | 13,863,388 | 5,855,896 | 4,550,162 | 3,557,448 | 23,433,015 | 51,259,909 |
| Financial liabilities at FVPL: | | | | | | |
| Derivative liabilities: | | | | | | |
| Gross contractual payable | 4,710,062 | 2,655,236 | 20,008 | 41,235 | 283,751 | 7,710,292 |
| Gross contractual receivable | (4,667,535) | (2,594,639) | (10,723) | (27,122) | (275,264) | (7,575,283 |
| | 42,527 | 60,597 | 9,285 | 14,113 | 8,487 | 135,009 |
| Bills and acceptances payable | 3,035,251 | 1,418,949 | 84,838 | 436,855 | 20,204,285 | 25,180,178 |
| Subordinated debt | _ | 161,094 | 161,094 | 102,813 | 10,102,813 | 10,527,814 |
| Accrued interest payable and accrued | | | | | | |
| other expenses payable | 991,128 | 156,705 | 14,717 | 23,239 | 1,564,522 | 2,750,311 |
| Other liabilities | 11,541,802 | 423,937 | 165,079 | 148,918 | 662,967 | 12,942,703 |
| Total financial liabilities | ₽394,336,419 | ₽33,328,047 | ₱16,236,354 | ₱10,015,746 | ₽69,721,956 | ₽523,638,522 |

Market Risk

Market risk is the risk to earnings or capital arising from adverse movements in factors that affect the market value of instruments, products, and transactions in an institutions' overall portfolio. Market risk arises from market making, dealing, and position taking in interest rate, foreign exchange and equity markets. The succeeding sections provide discussion on the impact of market risk on the Parent Company's trading and structural portfolios.

Trading market risk

Trading market risk exists in the Parent Company as the values of its trading positions are sensitive to changes in market rates such as interest rates, foreign exchange rates and equity prices. The Parent Company is exposed to trading market risk in the course of market making as well as from taking advantage of market opportunities. For internal monitoring of the risks in the trading portfolio, the Parent Company uses the Value at Risk (VaR) as a primary risk measurement tool. It adopts both the Parametric VaR methodology and Historical Simulation Methodology (with 99% confidence level) to measure the Parent Company's trading market risk. Both the Parametric



models and Historical Simulation models were validated by an external independent validator. Volatilities used in the parametric are updated on a daily basis and are based on historical data for a rolling 261-day period while yields and prices in the historical VaR approach are also updated daily. The RMG reports the VaR utilization and breaches to limits to the risk taking personnel on a daily basis and to the ALCO and ROC on a monthly basis. All risk reports discussed in the ROC meeting are noted by the BOD. The VaR figures are back tested to validate the robustness of the VaR model. Results of backtesting on a rolling one year period are reported also to the ROC.

Objectives and limitations of the VaR methodology

The VaR models are designed to measure market risk in a normal market environment. The models assume that any changes occurring in the risk factors affecting the normal market environment will follow a normal distribution. The use of VaR has limitations because it is based on historical volatilities in market prices and assumes that future price movements will follow a statistical distribution. Due to the fact that VaR relies heavily on historical data to provide information and may not clearly predict the future changes and modifications of the risk factors, the probability of large market moves may be under estimated if changes in risk factors fail to align with the normal distribution assumption. VaR may also be under- or over- estimated due to the assumptions placed on risk factors and the relationship between such factors for specific instruments. Even though positions may change throughout the day, the VaR only represents the risk of the portfolios at the close of each business day, and it does not account for any losses that may occur beyond the 99.00% confidence level.

VaR assumptions/parameters

VaR estimates the potential loss on the current portfolio assuming a specified time horizon and level of confidence at 99.00%. The use of a 99.00% confidence level means that, within a one day horizon, losses exceeding the VaR figure should occur, on average, not more than once every one hundred days.

Backtesting

The validity of the assumptions underlying the Parent Company's VaR models can only be checked by appropriate backtesting procedures. Backtesting is a formal statistical framework that consists of verifying that actual losses are within the projected VaR approximations. The Parent Company adopts both the clean backtesting and dirty backtesting approaches approach in backtesting. Clean backtesting, consists of comparing the VaR estimates with some hypothetical P&L values of the portfolio, having kept its composition unchanged. In this case, the same portfolio is repriced or marked-to-market at the end of the time interval and the hypothetical P&L is then compared with the VaR. The other method, called dirty backtesting, consists of comparing the VaR estimates with the actual P&L values at the end of the time horizon. This method, however, may pose a problem if the portfolio has changed drastically because of trading activities between the beginning and the end of the time horizon since VaR models assume that the portfolio is "frozen" over the horizon. The Parent Company uses the regulatory 3-zone (green, yellow and red) boundaries in evaluating the backtesting results. For the years 2016 and 2015, the number of observations which fell outside the VaR is within the allowable number of exceptions in the green and yellow zones to conclude that there is no problem with the quality and accuracy of the VaR models at 99.00% confidence level. Nonetheless, closer monitoring and regular review of the model's parameters and assumptions are being conducted.

Stress Testing

To complement the VaR approximations, the Parent Company conducts stress testing on a quarterly basis, the results of which are being reported to the BOD. Scenarios used in the conduct of stress test are event driven and represent the worst one-off event of a specific risk factor. Results of stress testing are analyzed in terms of the impact to earnings and capital.



VaR limits

Since VaR is an integral part of the Parent Company's market risk management, VaR limits have been established annually for all financial trading activities and exposures. Calculated VaR compared against the VaR limits are monitored. Limits are based on the tolerable risk appetite of the Parent Company. VaR is computed on an undiversified basis; hence, the Parent Company does not consider the correlation effects of the three trading portfolios.

The tables below show the trading VaR (in millions):

| | Foreign | Interest | Equities | |
|-------------------|-----------|----------|-----------------|-------------|
| Trading Portfolio | Exchange* | Rate | Price | Total VaR** |
| December 29, 2016 | ₽1.65 | ₽77.87 | ₽1.39 | ₽80.91 |
| Average Daily | 3.35 | 161.09 | 4.73 | 169.17 |
| Highest | 12.09 | 444.55 | 9.14 | 465.79 |
| Lowest | 0.62 | 34.67 | 1.33 | 36.62 |

^{*} FX VaR is the bankwide foreign exchange risk

^{**} The high and low for the total portfolio may not equal the sum of the individual components as the highs and lows of the individual trading portfolios may have occurred on different trading days

| | Foreign | Interest | Equities | |
|-------------------|-----------|----------|----------|-------------|
| Trading Portfolio | Exchange* | Rate | Price | Total VaR** |
| December 29, 2015 | ₽1.99 | ₽296.83 | ₽8.81 | ₽307.63 |
| Average Daily | 3.67 | 306.33 | 8.99 | 318.99 |
| Highest | 14.52 | 420.79 | 10.50 | 392.93 |
| Lowest | 0.92 | 144.96 | 7.19 | 170.35 |

^{*} FX VaR is the bankwide foreign exchange risk

The table below shows the interest rate VaR for AFS investments (in millions):

| | 2016 | 2015 |
|---------------|-----------|-----------|
| End of year | ₽1,399.01 | ₽1,303.05 |
| Average Daily | 1,261.85 | 1,249.75 |
| Highest | 1,575.39 | 1,444.14 |
| Lowest | 859.08 | 797.87 |

Structural Market Risk

Non-trading Market Risk

Interest rate risk

The Parent Company seeks to ensure that exposure to fluctuations in interest rates are kept within acceptable limits. Interest margins may increase as a result of such changes but may be reduced or may create losses in the event that unexpected movements arise.

Repricing mismatches will expose the Parent Company to interest rate risk. The Parent Company measures the sensitivity of its assets and liabilities to interest rate fluctuations by way of a "repricing gap" analysis using the repricing characteristics of its financial instrument positions tempered with approved assumptions. To evaluate earnings exposure, interest rate sensitive liabilities in each time band are subtracted from the corresponding interest rate assets to produce a "repricing gap" for that time band. The difference in the amount of assets and liabilities maturing or being repriced over a one year period would then give the Parent Company an indication of the extent to which it is exposed to the risk of potential changes in net interest income. A negative gap occurs when the amount of interest rate sensitive liabilities exceeds the amount of interest rate



^{**} The high and low for the total portfolio may not equal the sum of the individual components as the highs and lows of the individual trading portfolios may have occurred on different trading days

sensitive assets. Vice versa, positive gap occurs when the amount of interest rate sensitive assets exceeds the amount of interest rate sensitive liabilities.

During a period of rising interest rates, a company with a positive gap is better positioned because the company's assets are refinanced at increasingly higher interest rates increasing the net interest margin of the company over time. During a period of falling interest rates, a company with a positive gap would show assets repricing at a faster rate than one with a negative gap, which may restrain the growth of its net income or result in a decline in net interest income.

For risk management purposes, the loan accounts are assessed based on next repricing date, thus as an example, if a loan account is scheduled to reprice three years from year-end report date, slotting of the account will be based on the date of interest repricing. Deposits with no specific maturity dates are excluded in the one-year repricing gap except for the portion of volatile regular savings deposits which are assumed to be withdrawn during the one year period and assumed to be replaced by a higher deposit rate.

The Parent Company uses the Earnings at Risk (EaR) methodology to measure the likely interest margin compression in case of adverse change in interest rates given the Parent Company's repricing gap. The repricing gap covering the one-year period is multiplied by an assumed change in interest rates to yield an approximation of the change in net interest income that would result from such an interest rate movement. The Parent Company's BOD sets a limit on the level of EaR exposure tolerable to the Parent Company. EaR exposure and compliance to the EaR limit is monitored monthly by the RMG and subject to a quarterly stress test.

The following table sets forth the repricing gap position of the Group and the Parent Company:

| | | | Consol | idated | | | | | |
|-------------------------------|--------------|-------------------------|----------------------------|----------------------------|-------------|--------------------|--|--|--|
| | , | 2016 | | | | | | | |
| | Up to 1 | More than 1 Month to | More than 3 Months to | More than 6 Months to | Beyond | | | | |
| | Month | 3 Months | 6 Months | 1 Year | 1 year | Total | | | |
| Financial Assets* | | | | | | | | | |
| Due from BSP and other banks | ₽57,091,542 | ₽3,963,915 | ₽1,552,139 | ₽148,711 | ₽191,407 | ₽62,947,714 | | | |
| Interbank loans receivable | 6,483,431 | 1,158,517 | _ | 149,160 | _ | 7,791,108 | | | |
| Receivable from customers and | | | | | | | | | |
| other receivables - gross** | 112,589,715 | 69,561,736 | 13,940,309 | 3,330,898 | 66,612,092 | 266,034,750 | | | |
| Total financial assets | ₽176,164,688 | ₽74,684,168 | ₽15,492,448 | ₽3,628,769 | ₽66,803,499 | ₽336,773,572 | | | |
| Financial Liabilities* | | | | | | | | | |
| Deposit liabilities: | | | | | | | | | |
| Savings | ₽87,934,546 | ₽30,744,080 | ₽19,341,869 | ₽26,083,607 | ₽14,471,705 | ₽178,575,807 | | | |
| Time | 22,628,013 | 11,627,502 | 8,195,577 | 6,214,396 | 11,327,985 | 59,993,473 | | | |
| Bills and acceptances payable | 11,916,653 | 13,623,760 | 5,416,933 | 1,084,673 | 3,843,929 | 35,885,948 | | | |
| Total financial liabilities | ₽122,479,212 | ₽55,995,342 | ₽32,954,379 | ₽33,382,676 | ₽29,643,619 | ₽274,455,228 | | | |
| Repricing gap | ₽53,685,476 | ₽18,688,826 | (P 17,461,931) | (P 29,753,907) | ₽37,159,880 | ₽62,318,344 | | | |
| Cumulative gap | 53,685,476 | 72,374,302 | 54,912,371 | 25,158,464 | 62,318,344 | | | | |
| | | | | | | | | | |

^{*}Financial instruments that are not subject to repricing/rollforward were excluded.



^{**}Receivable from customers excludes residual value of leased assets (Note 10).

| | | | Consol | idated | | | | | |
|-------------------------------|--------------|-------------|-----------------------------|----------------------------|-------------|--------------|--|--|--|
| | | 2015 | | | | | | | |
| | | More than | More than | More than | | | | | |
| | Up to 1 | 1 Month to | 3 Months to | 6 Months to | Beyond | | | | |
| | Month | 3 Months | 6 Months | 1 Year | 1 year | Total | | | |
| Financial Assets* | | | | | | | | | |
| Due from BSP and other banks | ₽23,068,982 | ₱2,139,755 | ₽441,737 | ₱414,746 | ₽226,955 | ₱26,292,175 | | | |
| Interbank loans receivable | 5,251,490 | 158,192 | 390,702 | _ | _ | 5,800,384 | | | |
| Receivable from customers and | | | | | | | | | |
| other receivables - gross** | 119,503,109 | 54,698,330 | 7,568,053 | 2,524,222 | 51,382,112 | 235,675,826 | | | |
| Total financial assets | ₱147,823,581 | ₽56,996,277 | ₽8,400,492 | ₽2,938,968 | ₱51,609,067 | ₽267,768,385 | | | |
| Financial Liabilities* | | | | | | | | | |
| Deposit liabilities: | | | | | | | | | |
| Savings | ₽82,042,319 | ₽26,460,116 | ₽18,737,481 | ₱19,104,851 | ₽12,364,766 | ₽158,709,533 | | | |
| Time | 19,329,798 | 8,793,128 | 6,358,168 | 3,958,490 | 3,098,634 | 41,538,218 | | | |
| Bills and acceptances payable | 3,850,446 | 1,080,637 | 1,006,011 | 1,140,959 | 18,674,168 | 25,752,221 | | | |
| Total financial liabilities | ₱105,222,563 | ₱36,333,881 | ₽26,101,660 | ₽24,204,300 | ₱34,137,568 | ₽225,999,972 | | | |
| Repricing gap | ₽42,601,018 | ₽20,662,396 | (1 217,701,168) | (P 21,265,332) | ₽17,471,499 | ₽41,768,413 | | | |
| Cumulative gap | 42,601,018 | 63,263,414 | 45,562,246 | 24,296,914 | 41,768,413 | _ | | | |

^{*} Financial instruments that are not subject to repricing/rollforward were excluded.
** Receivable from customers excludes residual value of leased assets (Note 10).

| | Parent Company | | | | | |
|-------------------------------|----------------|-------------|----------------------------|----------------------------|-------------|--------------|
| | 2016 | | | | | |
| | | More than | More than | More than | | |
| | Up to 1 | 1 Month to | 3 Months to | 6 Months to | Beyond | |
| | Month | 3 Months | 6 Months | 1 Year | 1 year | Total |
| Financial Assets* | | | | | | |
| Due from BSP and other banks | ₽49,531,514 | ₽- | ₽- | ₽- | ₽- | ₽49,531,514 |
| Interbank loans receivable | 6,599,689 | 1,158,517 | _ | 149,160 | _ | 7,907,366 |
| Receivable from customers and | | | | | | |
| other receivables - gross | 112,589,715 | 69,561,736 | 13,940,309 | 3,330,898 | 66,612,092 | 266,034,750 |
| Total financial assets | ₽168,720,918 | ₽70,720,253 | ₽13,940,309 | ₽3,480,058 | ₽66,612,092 | ₽323,473,630 |
| Financial Liabilities* | | | | | | |
| Deposit liabilities: | | | | | | |
| Savings | ₽84,396,897 | ₽30,689,495 | ₽19,260,425 | ₽25,923,172 | ₽14,471,705 | ₽174,741,694 |
| Time | 18,593,842 | 5,798,198 | 5,112,195 | 4,903,355 | 3,941,853 | 38,349,443 |
| Bills and acceptances payable | 15,207,904 | 13,045,275 | 4,877,709 | 152,588 | 703,222 | 33,986,698 |
| Total financial liabilities | ₽118,198,643 | ₽49,532,968 | ₽29,250,329 | ₽30,979,115 | ₽19,116,780 | ₽247,077,835 |
| Repricing gap | ₽50,522,275 | ₽21,187,285 | (P 15,310,020) | (P 27,499,057) | ₽47,495,312 | ₽76,395,795 |
| Cumulative gap | 50,522,275 | 71,709,560 | 56,399,540 | 28,900,483 | 76,395,795 | _ |

^{*}Financial instruments that are not subject to repricing/rollforward were excluded.

| | Parent Company | | | | | |
|-------------------------------|----------------|-------------|----------------------------|----------------------------|-------------|--------------|
| | 2015 | | | | | |
| | | More than | More than | More than | | |
| | Up to 1 | 1 Month to | 3 Months to | 6 Months to | Beyond | |
| | Month | 3 Months | 6 Months | 1 Year | 1 year | Total |
| Financial Assets* | | | | | | |
| Due from BSP and other banks | ₽17,271,237 | ₽- | ₽_ | ₽24,707 | ₽_ | ₽17,295,944 |
| Interbank loans receivable | 5,409,633 | 158,192 | 390,702 | _ | _ | 5,958,527 |
| Receivable from customers and | | | | | | |
| other receivables - gross | 119,503,109 | 54,698,330 | 7,568,053 | 2,524,222 | 51,382,112 | 235,675,826 |
| Total financial assets | ₱142,183,979 | ₽54,856,522 | ₽7,958,755 | ₱2,548,929 | ₽51,382,112 | ₽258,930,297 |
| Financial Liabilities* | | | | | | |
| Deposit liabilities: | | | | | | |
| Savings | ₽78,666,283 | ₽26,460,116 | ₱18,737,481 | ₱19,104,851 | ₱12,364,766 | ₽155,333,497 |
| Time | 15,232,475 | 5,339,910 | 4,446,307 | 3,721,070 | 2,982,331 | 31,722,093 |
| Bills and acceptances payable | 3,257,332 | 351,318 | 479,587 | 283,413 | 20,258,236 | 24,629,886 |
| Total financial liabilities | ₽97,156,090 | ₱32,151,344 | ₱23,663,375 | ₱23,109,334 | ₽35,605,333 | ₱211,685,476 |
| Repricing gap | ₽45,027,889 | ₱22,705,178 | (P 15,704,620) | (P 20,560,405) | ₽15,776,779 | ₽47,244,821 |
| Cumulative gap | 45,027,889 | 67,733,067 | 52,028,447 | 31,468,042 | 47,244,821 | _ |

^{*}Financial instruments that are not subject to repricing/rollforward were excluded.



The following table sets forth, for the year indicated, the impact of changes in interest rates on the Group's and the Parent Company's repricing gap for the years ended December 31, 2016 and 2015:

| | | Consolidated | | | | | | |
|---------|-----------|------------------|-----------|-----------|--|--|--|--|
| | 2016 | 2016 | | | | | | |
| | Statement | | Statement | | | | | |
| | of Income | Equity | of Income | Equity | | | | |
| +50bps | ₽410,056 | ₽410,056 | ₽358,163 | ₽358,163 | | | | |
| -50bps | (410,056) | (410,056) | (358,163) | (358,163) | | | | |
| +100bps | 820,112 | 820,112 | 716,326 | 716,326 | | | | |
| -100bps | (820,112) | (820,112) | (716,326) | (716,326) | | | | |
| | | Parent Company | | | | | | |
| | 2016 | 2016 2015 | | | | | | |
| | Statement | | Statement | | | | | |
| | of Income | Equity | of Income | Equity | | | | |
| +50bps | ₽396,673 | ₽396,673 | ₽371,372 | ₽371,372 | | | | |
| -50bps | (396,673) | (396,673) | (371,372) | (371,372) | | | | |
| +100bps | 793,346 | 793,346 | 742,744 | 742,744 | | | | |
| -100bps | (793,346) | (793,346) | (742.744) | (742.744) | | | | |

As one of the long-term goals in the risk management process, the Parent Company has also implemented the adoption of the economic value approach in measuring the impact of the interest rate risk in the banking books to complement the earnings at risk approach using the modified duration approach. Cognizant of this requirement, the Parent Company has undertaken the initial activities such as identification of the business requirement and design of templates for each account and the inclusion of this requirement in the Asset Liability Management business requirement definition.

Foreign currency risk

Foreign exchange is the risk to earnings or capital arising from changes in foreign exchange rates. The Group takes on exposure to effects of fluctuations in the prevailing foreign currency exchange rates on its financials and cash flows.

Foreign currency liabilities generally consist of foreign currency deposits in the Parent Company's FCDU books, accounts made in the Philippines or which are generated from remittances to the Philippines by Filipino expatriates and overseas Filipino workers who retain for their own benefit or for the benefit of a third party, foreign currency deposit accounts with the Parent Company and foreign currency-denominated borrowings appearing in the regular books of the Parent Company.

Foreign currency deposits are generally used to fund the Parent Company's foreign currency-denominated loan and investment portfolio in the FCDU. Banks are required by the BSP to match the foreign currency liabilities with the foreign currency assets held through FCDUs. In addition, the BSP requires a 30.00% liquidity reserve on all foreign currency liabilities held through FCDUs. Outside the FCDU, the Parent Company has additional foreign currency assets and liabilities in its foreign branch network.

The Group's policy is to maintain foreign currency exposure within acceptable limits and within existing regulatory guidelines. The Group believes that its profile of foreign currency exposure on its assets and liabilities is within conservative limits for a financial institution engaged in the type of business in which the Group is involved.



The table below summarizes the exposure to foreign exchange rate risk. Included in the table are the financial assets and liabilities at carrying amounts, categorized by currency (amounts in Philippine peso equivalent).

| | Consolidated | | | | | |
|---|--------------|-------------|-------------|-------------|------------|-------------|
| | 2016 | | | 2015 | | |
| | USD | Others* | Total | USD | Others* | Total |
| Assets | | | | | | |
| COCI and due from BSP | ₽2,439,520 | ₽364,532 | ₽2,804,052 | ₱2,442,421 | ₽367,924 | ₽2,810,345 |
| Due from other banks | 6,963,920 | 12,842,915 | 19,806,835 | 8,864,214 | 8,878,761 | 17,742,975 |
| Interbank loans receivable and securities | | | | | | |
| held under agreements to resell | 2,465,839 | 1,650,496 | 4,116,335 | 2,309,227 | 1,207,330 | 3,516,557 |
| Loans and receivables | 13,443,688 | 697,144 | 14,140,832 | 17,533,276 | 508,518 | 18,041,794 |
| Financial assets at FVPL | _ | _ | _ | 103 | 31,488 | 31,591 |
| AFS investments | 1,876,850 | 1,958,502 | 3,835,352 | 483,785 | 942,936 | 1,426,721 |
| HTM investments | 8,026 | _ | 8,026 | 3,183 | _ | 3,183 |
| Other assets | 92,922 | 82,444 | 175,366 | 47,315 | 49,465 | 96,780 |
| Total assets | 27,290,765 | 17,596,033 | 44,886,798 | 31,683,524 | 11,986,422 | 43,669,946 |
| Liabilities | | | | | | |
| Deposit liabilities | 9,857,351 | 3,679,624 | 13,536,975 | 9,778,371 | 3,354,614 | 13,132,985 |
| Derivative liabilities | 427 | 529 | 956 | 92 | 169 | 261 |
| Bills and acceptances payable | 4,931,773 | 225,866 | 5,157,639 | 2,968,079 | 292,304 | 3,260,383 |
| Accrued interest payable | 41,222 | 105,904 | 147,126 | 1,591,617 | 39,457 | 1,631,074 |
| Other liabilities | 1,070,134 | 520,406 | 1,590,540 | 677,965 | 409,194 | 1,087,159 |
| Total liabilities | 15,900,907 | 4,532,329 | 20,433,236 | 15,016,124 | 4,095,738 | 19,111,862 |
| Net Exposure | ₽11,389,858 | ₽13,063,704 | ₽24,453,562 | ₽16,667,400 | ₽7,890,684 | ₱24,558,084 |

^{*} Other currencies include UAE Dirham (AED.) Australia dollar (AUD), Bahrain dollar (BHD), Brunei dollar (BND), Canada dollar (CAD), Swiss franc (CHF), China Yuan (CNY), Denmark kroner (DKK), Euro (EUR), UK pound (GBP), Hong Kong dollar (HKD), Indonesia rupiah (IDR), Japanese yen (JPY), New Zealand dollar (NZD), PHP, Saudi Arabia riyal (SAR), Sweden kroner (SEK), Singapore dollar (SGD), South Korean won (SKW), Thailand baht (THB) and Taiwan dollar (TWD).

| | Parent Company | | | | | |
|---|----------------|------------|-------------|-------------|------------|-------------|
| | 2016 | | | 2015 | | |
| | USD | Others* | Total | USD | Others* | Total |
| Assets | | | | | | |
| COCI and due from BSP | ₽134,521 | ₽236,225 | ₽370,746 | ₱351,524 | ₽267,197 | ₱618,721 |
| Due from other banks | 2,342,535 | 8,514,773 | 10,857,308 | 2,145,720 | 7,254,596 | 9,400,316 |
| Interbank loans receivable and securities | | | | | | |
| held under agreements to resell | 1,816,463 | 1,449,239 | 3,265,702 | 1,432,622 | 1,006,287 | 2,438,909 |
| Loans and receivables | 11,638,723 | 452,175 | 12,090,898 | 14,306,521 | 288,917 | 14,595,438 |
| Financial assets at FVPL | _ | _ | _ | _ | 31,427 | 31,427 |
| AFS investments | 1,876,314 | 1,891,150 | 3,767,464 | 483,277 | 862,008 | 1,345,285 |
| HTM investments | 8,026 | _ | 8,026 | 3,183 | _ | 3,183 |
| Other assets | 92,922 | 268 | 93,190 | 47,212 | 247 | 47,459 |
| Total assets | 17,909,504 | 12,543,830 | 30,453,334 | 18,770,059 | 9,710,679 | 28,480,738 |
| Liabilities | | | | | | |
| Deposit liabilities | 1,990,870 | 3,308,204 | 5,299,074 | 2,081,030 | 2,984,574 | 5,065,604 |
| Derivative liabilities | _ | 529 | 529 | _ | 169 | 169 |
| Bills and acceptances payable | 4,763,163 | 70,183 | 4,833,346 | 2,706,703 | 143,323 | 2,850,026 |
| Accrued interest payable | 34,342 | 19,023 | 53,365 | 1,584,964 | 17,546 | 1,602,510 |
| Other liabilities | 914,852 | 104,947 | 1,019,799 | 663,161 | 249,935 | 913,096 |
| Total liabilities | 7,703,227 | 3,502,886 | 11,206,113 | 7,035,858 | 3,395,547 | 10,431,405 |
| Net Exposure | ₽10,206,277 | ₽9,040,944 | ₽19,247,221 | ₽11,734,201 | ₽6,315,132 | ₱18,049,333 |

^{*} Other currencies include AED, AUD, BHD, BND, CAD, CHF, CNY, DKK, EUR, GBP, HKD, IDR, JPY, NZD, PHP, SAR, SEK, SGD, SKW, THB and TWD.

Information relating to the Parent Company's currency derivatives is contained in Note 23. The Parent Company has outstanding foreign currency spot transactions (in equivalent peso amounts) of ₱1.1 billion (sold) and ₱265.7 million (bought) as of December 31, 2016 and ₱1.2 billion (sold) and ₱3.9 billion (bought) as of December 31, 2015.



The exchange rates used to convert the Group and the Parent Company's US dollar-denominated assets and liabilities into Philippine peso as of December 31, 2016 and 2015 follow:

| | 2016 | 2015 |
|---|-------------------|-------------------|
| US dollar - Philippine peso exchange rate | ₽49.72 to USD1.00 | ₱47.06 to USD1.00 |

The following tables set forth the impact of the range of reasonably possible changes in the US dollar-Philippine peso exchange rate on the Group and the Parent Company's income before income tax and equity (due to the revaluation of monetary assets and liabilities) for the years ended December 31, 2016 and 2015:

| | | 2016 | | | | | | |
|--------|--------------|-----------|----------------|-----------|--|--|--|--|
| | Consolid | ated | Parent Company | | | | | |
| | Statement | | Statement | Equity | | | | |
| | of Income | Equity | of Income | | | | | |
| +1.00% | .00% ₽95,130 | | ₽83,300 | ₽102,063 | | | | |
| -1.00% | (95,130) | (113,899) | (83,300) | (102,063) | | | | |
| | | 2015 | | | | | | |
| | Consolid | ated | Parent Company | | | | | |
| | Statement | Statement | | | | | | |
| | of Income | Equity | of Income | Equity | | | | |
| +1.00% | ₽161,836 | ₽166,674 | ₽112,509 | ₽117,342 | | | | |
| -1.00% | (161,836) | (166,674) | (112,509) | (117,342) | | | | |

The Group and the Parent Company do not expect the impact of the volatility on other currencies to be material.

Capital management and management of insurance and financial risks

Governance framework

The Group has established a risk management function with clear terms of reference and with the responsibility for developing policies on market, credit, liquidity, insurance and operational risks. It also supports the effective implementation of policies at the overall company and individual business unit levels.

The policies define the Group's identification of risk and its interpretation, limit structure to ensure the appropriate quality and diversification of assets, alignment of underwriting and reinsurance strategies to the corporate goals and specific reporting requirements.

Regulatory framework

Regulators are interested in protecting the rights of the policyholders and maintain close vigil to ensure that the Group is satisfactorily managing affairs for their benefit. At the same time, the regulators are also interested in ensuring that the Group maintains appropriate solvency position to meet liabilities arising from claims and that the risk levels are at acceptable levels.

The Group has an insurance business which is subject to the regulatory requirements of the Insurance Commission (IC). Such regulations not only prescribe approval and monitoring of activities but also impose certain restrictive provisions (e.g., fixed capitalization requirements, risk-based capital requirements).



Capital management

APLII's and PNB General Insurers Inc. (PNB Gen's) capital management framework is aligned with the statutory requirements imposed by the IC. To ensure compliance with these externally imposed capital requirements, it is the policy of APLII and PNB Gen to assess its position against set minimum capital requirements.

Under the requirements of the IC and the Insurance Code, APLII and PNB Gen should meet the minimum levels set for the following capital requirements: Minimum Statutory Net Worth - ₱250.0 million, ₱550.0 million, ₱900.0 million and ₱1.3 billion with compliance dates of June 30, 2013, December 31, 2016, December 31, 2019 and December 31, 2022, respectively; and Risk-Based Capital (RBC) - 100.00% for both life and nonlife insurance companies.

The required investments in government bonds and securities of at least 25.00% of the Minimum Paid-up Capital, under Section 203 of the Insurance Code, are free from liens and encumbrances.

The Group manages the capital of its subsidiaries in accordance with the capital requirements of the relevant regulatory agency, such as the IC, SEC and Philippine Stock Exchange (PSE). APLII has fully complied with the relevant capital requirements having an estimated statutory net worth amounting to ₱1.5 billion and ₱1.4 billion as of December 31, 2016 and 2015, respectively, and RBC ratio of 185.00% and 187.00% as of December 31, 2016 and 2015, respectively. As of December 31, 2016 and 2015, PNB Gen has an estimated statutory net worth amounting to ₱484.3 million and ₱374.0 million, respectively. PNB Gen's RBC ratio as of December 31, 2016 and 2015 is 72.00% and 21.55%, respectively.

In a letter dated January 11, 2017 addressed to the Parent Company, the BSP approved on December 28, 2016 the request of the Parent Company to infuse ₱200.0 million in PNB Gen subject to regulatory compliance and reporting conditions, and to be booked by the latter as contingency surplus in compliance with IC Circular Letter (CL) No. 2015-02-A dated January 13, 2015.

Under Section D of IMC No. 7-2006, Mandatory Control Event shall occur if the RBC ratio of the company is less than 35.00%. Should this event occur, the Commissioner is required to place the company under regulatory control under Section 247 (Title 13, *Suspension or Revocation of Authority*) of the Code. The Mandatory Control Event shall be deemed sufficient grounds for the Commissioner to take action under Section 247 of the Insurance Code.

PNB Gen expects its financial performance to continue to improve in 2017 through strategy of profitable growth, effective claims management and more efficient collection of both premiums receivable and claims recoverable. These will have positive impact on the RBC ratio, not to mention on the new RBC formula which is presently under consideration.

The final amount of the RBC ratio can be determined only after the accounts of PNB Gen have been examined by the IC. Further, the IC has yet to finalize the new RBC computation under the New Insurance Code.



5. Fair Value Measurement

The methods and assumptions used by the Group in estimating the fair value of its assets and liabilities follow:

Cash equivalents - Carrying amounts approximate fair values due to the relatively short-term maturity of these investments.

Debt securities - Fair values are generally based upon quoted market prices. If the market prices are not readily available, fair values are estimated using adjusted quoted market prices of comparable investments or using the discounted cash flow methodology.

Equity securities - Fair values of quoted equity securities are based on quoted market prices. While unquoted equity securities are carried at their original cost less impairment if any, since the fair value could not be reliably determined due to the unpredictable nature of future cash flows and the lack of suitable methods of arriving at a reliable fair value.

Investments in UITFs classified as financial assets designated as at FVPL - Fair values are based on Net Asset Value per share (NAVps).

Loans and receivables - For loans with fixed interest rates, fair values are estimated using the discounted cash flow methodology, using the current incremental lending rates for similar types of loans. For loans with floating interest rates, with repricing frequencies on a quarterly basis, the Group assumes that the carrying amount approximates fair value.

Investment properties - The fair values of the Group and the Parent Company's investment properties have been determined by the appraisal method by independent external and in-house appraisers based on highest and best use of property being appraised. Valuations were derived on the basis of recent sales of similar properties in the same areas as the land, building and investment properties and taking into account the economic conditions prevailing at the time the valuations were made and comparability of similar properties sold with the property being valued.

Financial liabilities - Except for time deposit liabilities, bills payable with long-term maturity and subordinated debt, the carrying values approximate fair values due to either the presence of a demand feature or the relatively short-term maturities of these liabilities.

Derivative instruments - Fair values are estimated based on quoted market prices or acceptable valuation models.

Time deposit liabilities, bills payable with long-term maturity and subordinated debt including designated at FVPL - Fair value is determined using the discounted cash flow methodology. The discount rate used in estimating the fair values of the subordinated debt and time deposits ranges from 2.70% to 6.75% and from 2.66% to 3.77% as of December 31, 2016 and 2015, respectively.

Fair value hierarchy

The Group has assets and liabilities that are measured at fair value on a recurring basis in the statement of financial position after initial recognition. Recurring fair value measurements are those that another PFRS requires or permits to be recognized in the statement of financial position at the end of each reporting period. These include financial assets and liabilities at FVPL and AFS investments.



The Group uses the following hierarchy for determining and disclosing the fair value of assets and liabilities by valuation technique. These levels are based in the inputs that are used to determine the fair value and can be summarized in:

- Level 1 quoted (unadjusted) prices in active markets for identical assets or liabilities
- Level 2 valuation techniques for which the lowest level input that is significant to their fair value measurement is directly or indirectly observable
- Level 3 valuation techniques for which the lowest level of input that is significant to their fair value measurement is unobservable

The Group and the Parent Company held the following financial assets and liabilities measured at fair value and at cost but for which fair values are disclosed and their corresponding level in fair value hierarchy:

| | Consolidated | | | | | |
|--|--------------|--------------------|--------------------|------------|-----------------|-----------------|
| - | 2016 | | | | | |
| _ | Valuation | Carrying | | | | |
| | Date | Value | Level 1 | Level 2 | Level 3 | Total |
| Assets measured at fair value: | | | | | | |
| Financial Assets | | | | | | |
| Financial assets at FVPL: | | | | | | |
| Government securities | 12/29/16 | ₽1,313,400 | ₽1,300,293 | ₽13,107 | ₽_ | ₽1,313,400 |
| Derivative assets | 12/29/16 | 419,122 | _ | 357,577 | 61,545 | 419,122 |
| Private debt securities | 12/29/16 | 120,589 | 112,605 | 7,984 | _ | 120,589 |
| Equity securities | 12/29/16 | 54,609 | 54,609 | _ | _ | 54,609 |
| Investments in UITF | 12/29/16 | 6,144 | _ | 6,144 | _ | 6,144 |
| AFS investments: | | | | | | |
| Government securities | 12/29/16 | 37,834,559 | 34,416,113 | 3,418,446 | _ | 37,834,559 |
| Private debt securities | 12/29/16 | 28,841,070 | 26,177,419 | 2,663,651 | _ | 28,841,070 |
| Equity securities* | 12/29/16 | 493,958 | 493,958 | _ | _ | 493,958 |
| | | ₽69,083,451 | ₽62,554,997 | ₽6,466,909 | ₽61,545 | ₽69,083,451 |
| Liabilities measured at fair value: | | | | | | |
| Financial Liabilities | | | | | | |
| Financial Liabilities at FVPL: | | | | | | |
| Designated at FVPL: | | | | | | |
| Derivative liabilities | 12/29/16 | ₽232,832 | _ | ₽232,832 | _ | ₽232,832 |
| Assets for which fair values are | | | | | | |
| disclosed: | | | | | | |
| Financial Assets | | | | | | |
| HTM investments | 12/29/16 | ₽24,174,479 | ₽21,282,956 | ₽3,807,936 | ₽_ | ₽25,090,892 |
| Loans and Receivables: ** | | | | | | |
| Receivables from customers | 12/29/16 | 406,534,024 | _ | _ | 412,236,428 | 412,236,428 |
| Unquoted debt securities | 12/29/16 | 3,285,222 | _ | _ | 3,305,345 | 3,305,345 |
| | | ₽433,993,725 | ₽21,282,956 | ₽3,807,936 | ₽415,541,773 | ₽440,632,665 |
| Nonfinancial Assets | | | | | | |
| Investment property:*** | | | | | | |
| Land | 12/29/16 | ₽13,309,379 | ₽_ | ₽_ | ₽19,019,263 | ₽19,019,263 |
| Buildings and improvements | 12/29/16 | 3,031,873 | _ | _ | 3,963,475 | 3,963,475 |
| | | ₽16,341,252 | ₽- | ₽- | ₽22,982,738 | ₽22,982,738 |
| Liabilities for which fair values are | | - /- / | <u> </u> | | <i>y - 1.00</i> | <i>j j.</i> - g |
| disclosed: | | | | | | |
| Financial Liabilities | | | | | | |
| Financial liabilities at amortized cost: | | | | | | |
| Time deposits | 12/29/16 | ₽84,375,617 | ₽_ | ₽_ | ₽86,109,334 | ₽86,109,334 |
| Bills payable | 12/29/16 | 34,226,608 | _ | _ | 38,468,732 | 38,468,732 |
| Subordinated debt | 12/29/16 | 3,497,798 | _ | _ | 3,551,484 | 3,551,484 |
| 2 | 12,2,,10 | ₽122,100,023 | ₽_ | ₽_ | ₽128,129,550 | ₽128,129,550 |
| | | 1 122,100,023 | г- | г- | 1 120,127,550 | 1 120,127,550 |

^{*} Excludes unquoted available-for-sale securities (Note 9)



^{**} Net of allowance for credit losses (Note 10)

^{***} Based on the fair values from appraisal reports which is different from their carrying amounts which are carried at cost (Note 13)

| _ | Consolidated | | | | | |
|--|-------------------|-------------------|--------------|--------------|--------------|---------------------------|
| <u> </u> | | | 201 | 15 | | |
| | Valuation Date | Carrying Value | Level 1 | Level 2 | Level 3 | Total |
| Assets measured at fair value: | | | | | | |
| Financial Assets | | | | | | |
| Financial assets at FVPL: | | | | | | |
| Government securities | 12/29/2015 | ₽3,968,214 | ₱2,636,413 | ₽1,331,801 | ₽- | ₽3,968,214 |
| Derivative assets | 12/29/2015 | 181,348 | _ | 118,016 | 63,332 | 181,348 |
| Private debt securities | 12/29/2015 | 143,800 | 143,800 | · – | · – | 143,800 |
| Equity securities | 12/29/2015 | 199,922 | 199,752 | 170 | _ | 199,922 |
| Investment in UITFs | 12/29/2015 | 17,261 | _ | 17,261 | _ | 17,261 |
| AFS investments: | | , | | , | | , |
| Government securities | 12/29/2015 | 45,260,397 | 33,499,835 | 11,760,562 | _ | 45,260,397 |
| Private debt securities | 12/29/2015 | 22,252,980 | 21,614,280 | 638,700 | _ | 22,252,980 |
| Equity securities* | 12/29/2015 | 653,931 | 560,272 | 93,659 | _ | 653,931 |
| Assets of a Disposal Group | 12/27/2013 | 055,751 | 300,272 | 75,057 | | 033,731 |
| Classified as Held for Sale: Financial assets at FVPL: | | | | | | |
| Segregated fund assets | 12/29/2015 | 13,634,687 | 7,854,450 | _ | 5,780,237 | 13,634,687 |
| AFS Investments | 12/2//2013 | 13,034,007 | 7,004,400 | | 5,700,237 | 15,054,007 |
| Government securities | 12/29/2015 | 2,485,902 | 2,485,902 | _ | _ | 2,485,902 |
| Other debt securities | 12/29/2015 | 3,604,065 | 3,604,065 | _ | _ | 3,604,065 |
| Equity securities* | 12/29/2015 | 1,378,686 | 1,378,686 | _ | _ | 1,378,686 |
| Equity securities | 12/27/2013 | ₽93,781,193 | ₽73,977,455 | ₽13,960,169 | ₽5,843,569 | ₽93,781,193 |
| | | 173,761,173 | 173,777,733 | 113,700,107 | 1-3,043,307 | 1-73,761,173 |
| Liabilities measured at fair value: | | | | | | |
| Financial Liabilities | | | | | | |
| Financial Liabilities at FVPL: | | | | | | |
| Designated at FVPL: | | | | | | |
| Derivative liabilities | 12/29/2015 | ₽135,193 | ₽– | ₽135,193 | ₽- | ₽135,193 |
| Liabilities of Disposal Group | | | | | | |
| Classified as Held for Sale | | | | | | |
| Financial Liabilities at FVPL: | | | | | | |
| Segregated fund liabilities**** | 12/29/2015 | 13,634,687 | 7,854,450 | _ | 5,780,237 | 13,634,687 |
| | | ₽13,769,880 | ₽7,854,450 | ₽135,193 | ₽5,780,237 | ₽13,769,880 |
| Assets for which fair values are | | | | | | |
| disclosed: | | | | | | |
| Financial Assets | | | | | | |
| HTM investments | 12/29/2015 | ₽23,231,997 | ₽18,729,222 | ₽5,887,982 | ₽_ | ₱24,617,204 |
| Loans and Receivables:** | 12/29/2013 | F23,231,991 | F10,729,222 | F3,007,902 | r- | F24,017,204 |
| | 12/20/2015 | 240 176 265 | | | 260 126 440 | 260 126 440 |
| Receivables from customers | 12/29/2015 | 349,176,265 | _ | _ | 360,136,440 | 360,136,440 |
| Unquoted debt securities | 12/29/2015 | 625,802 | _ | _ | 648,046 | 648,046 |
| Assets of a Disposal Group | | | | | | |
| Classified as Held for Sale: | | | | | | |
| HTM investments | 12/29/2015 | 1,269,398 | 1,336,814 | | | 1,336,814 |
| | | ₱374,303,462 | ₱20,066,036 | ₽5,887,982 | ₽360,784,486 | ₱386,738,504 |
| Nonfinancial Assets | | | | | | |
| Investment property:*** | | | | | | |
| Land | 2015 | ₽11,432,653 | ₽_ | ₽_ | ₽21,012,616 | ₱21,012,616 |
| Buildings and improvements | 2015 | 1,797,352 | _ | _ | 3,584,585 | 3,584,585 |
| | | ₽13,230,005 | ₽_ | ₽- | ₽24,597,201 | ₽24,597,201 |
| Liabilities for which friendless | | 1 15,250,005 | | | 12.,071,201 | 1 = 1,001,201 |
| Liabilities for which fair values are | | | | | | |
| disclosed: | | | | | | |
| Financial Liabilities | | | | | | |
| Financial liabilities at amortized cost: | | | | | | |
| | | | _ | | | |
| Time deposits | 12/29/2015 | ₽60,552,445 | ₽_ | ₽- | ₱60,762,710 | |
| Time deposits Bills payable | 1229/2015 | 25,407,406 | P | P | 25,033,940 | ₽60,762,710 25,033,940 |
| Time deposits | | | | | | |



Excludes unquoted available-for-sale securities (Note 9)

Net of allowance for credit losses (Note 10)

Based on the fair values from appraisal reports which is different from their carrying amounts which are carried at cost (Note 13)

| disclosed: Financial Assets HTM investments 12/29/16 ₱24,074,898 ₱21,183,585 ₱3,807,936 - ₱24,991,52 Loans and Receivables:** Receivables from customers | | | | Parent Co | ompany | | |
|--|--|----------|--------------------|--------------------|------------|-------------------------|--------------|
| Date Value Level 2 Level 3 Total | _ | | | 201 | 6 | | |
| Assets measured at fair value: Financial Assets Investment securities I2/29/16 418,819 - 357,274 61,545 418,81 Private debt securities I2/29/16 120,589 112,605 7,984 - 120,585 Equity securities I2/29/16 27,263 27,263 27,264 AFS investments: Government securities I2/29/16 36,900,930 33,482,484 3,418,446 - 36,900,939 Private debt securities I2/29/16 28,325,207 25,661,556 2,663,651 - 28,325,207 Equity securities* I2/29/16 439,819 439,819 439,815 Equity securities* I2/29/16 P24,074,898 P21,183,585 P3,807,936 - P24,991,52 Labilities measured at fair value: Financial Liabilities Financial Liabilities I2/29/16 P24,074,898 P21,183,585 P3,807,936 - P24,991,52 Loans and Receivables.** Receivables from customers I2/29/16 362,702,715 368,405,370 368,405,370 Unquoted debt securities I2/29/16 3,227,376 3,247,498 3,247,49 P390,004,989 P21,183,585 P3,807,936 P371,652,868 P396,644,38 Nonfinancial Assets Investment property:*** Land I2/29/16 13,341,300 18,800,199 18,800,199 Buildings and improvements I2/29/16 2,633,830 P22,164,210 P22,164,211 Liabilities for which fair values are disclosed: Financial Liabilities Financial Liabili | _ | | | Lavel 1 | Lavala | Laval 2 | Total |
| Financial Assets Financial assets at FVPL: Government securities 12/29/16 | Assets measured at fair value | Date | value | Level I | Level 2 | Level 5 | 10141 |
| Financial assets at FVPL: Government securities 12/29/16 418,819 - 357,274 61,545 418,81 Private debt securities 12/29/16 120,589 112,605 7,984 - 120,58 Equity securities 12/29/16 120,589 112,605 7,984 - 120,58 Equity securities 12/29/16 27,263 27,263 - 2 2 2,726 AFS investments: Government securities 12/29/16 36,900,930 33,482,484 3,418,446 - 36,900,900 Private debt securities 12/29/16 48,9819 439,819 43,819 - 2 28,325,20 Equity securities* 12/29/16 439,819 439,819 - 2 28,325,20 Equity securities* 28,325,200 25,661,556 2,663,651 - 28,325,20 Equity securities* 28,325,200 25,661,566 2,663,651 - 28,325,20 Equity securiti | | | | | | | |
| Government securities | | | | | | | |
| Derivative assets | | 12/29/16 | ₽1 313 400 | ₽1 300 293 | ₽13 107 | ₽_ | ₽1 313 400 |
| Private debt securities 12/29/16 120,589 112,605 7,984 — 120,58 Equity securities 12/29/16 27,263 27,263 — — 27,26 AFS investments 27/29/16 36,900,930 33,482,484 3,418,446 — 36,900,93 Private debt securities 12/29/16 36,900,930 33,482,484 3,418,446 — 36,900,93 Private debt securities 12/29/16 439,819 439,819 — — — — 439,819 — — — — — — — — 439,819 — — — — — — — — — — | | | , , | 11,500,275 | , | _ | , , |
| Equity securities | | | -) | 112 605 | , | , | , |
| AFS investments: Government securities 12/29/16 | | | , | , | 7,504 | _ | |
| Government securities 12/29/16 36,900,930 33,482,484 3,418,446 - 36,900,93 28,325,207 25,661,556 2,663,651 - 28,325,20 28,325,201 24,39,819 439,819 | | 12/27/10 | 27,203 | 27,203 | _ | _ | 27,203 |
| Private debt securities | | 12/29/16 | 36 900 930 | 33 482 484 | 3 418 446 | _ | 36 900 930 |
| Equity securities* 12/29/16 439,819 439,819 — — 439,819 #67,546,027 #61,024,020 #6,460,462 #61,545 #67,546,02 #61,545 #67,546,027 #61,024,020 #6,460,462 #61,545 #67,546,02 #61,545 #67,546,02 #61,602,4020 #6,460,462 #61,545 #67,546,02 #61,545 #67,546,02 #61,602,4020 #61,602 #61,545 #67,546,02 #61,602,4020 #61,602 #61,545 #67,546,02 #61,602,4020 #61,602 #61,545 #67,546,02 #61,602,4020 #61,602 #61,545 #67,546,02 #61,602,4020 #61,602 #61,545 #67,546,02 #61,602,4020 #61,602 #61,545 #67,546,02 #61,602 #61,545 #67,546,02 #61,602,4020 #61,602 #62,154,02 #61,602,4020 #61,602 #62,154,02 #61,602,4020 #61,602 #62,154,02 #61,602,4020 #61,602 #62,154,02 #61,602,4020 #61,602 #62,154,02 #61,602,402 #61,602 #62,154,02 #61,602,402 #61,602 #62,154,02 #61,602,402 #61,602 #62,102 #61,602,402 #61,602 #62,102 #61,602,402 #61,602 #62,102 #61,602,402 #61,602 #62,102 #61,602,402 #61,602 #62,102 #61,602,402 #61,602 #62,102 #61,602,402 #61,602 #62,102 #61,602,402 #61,602 #62,102 #61,602,402 #61,602 #62,102 #61,602,402 #61,602 #62,102 #61,602,402 #61,602 #62,102 #61,602,402 #61,602 #62,102 #61,602,402 #61,602 #62,102 #61,6 | | | | | | | |
| P67,546,027 P61,024,020 P6,460,462 P61,545 P67,546,02 | | | | | 2,003,031 | | |
| Liabilities measured at fair value: Financial Liabilities Financial Liabilities at FVPL: Designated at FVPL: Derivative liabilities 12/29/16 | Equity securities | 12/29/10 | | | P(1(0 1(2 | | |
| Financial Liabilities Financial Liabilities at FVPL: Designated at FVPL: Derivative liabilities 12/29/16 P231,977 - P231,977 - P231,977 - P231,977 Assets for which fair values are disclosed: Financial Assets HTM investments 12/29/16 P24,074,898 P21,183,585 P3,807,936 - P24,991,52 Loans and Receivables:** Receivables from customers 12/29/16 362,702,715 368,405,370 368,405,37 Unquoted debt securities 12/29/16 3,227,376 3,247,498 3,247,498 P390,004,989 P21,183,585 P3,807,936 P371,652,868 P396,644,38 Nonfinancial Assets Investment property:*** Land 12/29/16 13,341,300 18,800,199 18,800,199 Buildings and improvements 12/29/16 2,633,830 3,364,011 3,364,01 P15,975,130 - P22,164,210 P22,164,211 Liabilities for which fair values are disclosed: Financial Liabilities Financial Liabilities Financial liabilities Financial liabilities Time deposits 12/29/16 P62,731,586 P62,154,985 P62,154,985 Bills payable 12/29/16 32,327,358 32,641,258 32,641,258 Subordinated debt 12/29/16 3,497,798 3,551,484 3,551,484 | | | F07,540,027 | ¥01,024,020 | £0,400,402 | £01,545 | F07,540,027 |
| Financial Liabilities at FVPL: Designated at FVPL: Derivative liabilities 12/29/16 | | | | | | | |
| Designated at FVPL: Derivative liabilities 12/29/16 | | | | | | | |
| Derivative liabilities 12/29/16 | | | | | | | |
| Assets for which fair values are disclosed: Financial Assets HTM investments Loans and Receivables:** Receivables from customers Unquoted debt securities 12/29/16 22/29/16 23,227,376 23,247,498 24,241 24 | 2 | | | | | | |
| disclosed: Financial Assets HTM investments 12/29/16 ₱24,074,898 ₱21,183,585 ₱3,807,936 - ₱24,991,52 Loans and Receivables:** Receivables from customers | Derivative liabilities | 12/29/16 | ₽231,977 | _ | ₽231,977 | | ₽231,977 |
| Financial Assets HTM investments Loans and Receivables:** Receivables from customers Unquoted debt securities 12/29/16 12/29/16 12/29/16 362,702,715 368,405,370 48990,004,989 48990,004,989 48990,004,989 48990,004,989 48990,004,989 48990,004,989 491,183,585 493,807,936 4931,652,868 4936,644,38 | Assets for which fair values are | | | | | | |
| HTM investments Loans and Receivables:** Receivables from customers Unquoted debt securities 12/29/16 12/29/16 12/29/16 362,702,715 368,405,370 37,464,38 P390,004,989 P21,183,585 P3,807,936 P371,652,868 P396,644,38 P396,6 | disclosed: | | | | | | |
| Loans and Receivables:** Receivables from customers Unquoted debt securities 12/29/16 12/29/16 362,702,715 368,405,370 368,405,370 368,405,370 368,405,370 368,405,370 368,405,370 368,405,370 368,405,370 368,405,370 368,405,370 368,405,370 368,405,370 368,405,370 368,405,370 368,405,370 368,405,370 368,405,370 368,405,370 368,405,370 32,47,498 32,247,498 P390,004,989 P21,183,585 P3,807,936 P371,652,868 P396,644,38 P396,644 | Financial Assets | | | | | | |
| Receivables from customers Unquoted debt securities 12/29/16 12/29/16 3,227,376 3,247,498 3,247,49 \$\frac{2}{3}390,004,989}\$ \$\frac{2}{2}1,183,585\$ \$\frac{2}{3},807,936\$ \$\frac{2}{3}71,652,868\$ \$\frac{2}{3}86,644,38\$ Nonfinancial Assets Investment property:*** Land 12/29/16 13,341,300 18,800,199 18,800,199 Buildings and improvements 12/29/16 2,633,830 3,364,011 3,364,01 \$\frac{2}{3}15,975,130}\$ \$\frac{2}{3} - \frac{2}{3}2,641,210\$ \$\frac{2}{3}2,164,210}\$ \$\frac{2}{3}2,164,210}\$ \$\frac{2}{3}2,164,210}\$ Financial Liabilities Financial Liabilities Financial liabilities at amortized cost: Time deposits 12/29/16 12/29/16 32,327,358 \$\frac{2}{3}2,641,258}\$ 32,641,255 Subordinated debt 12/29/16 3,497,798 3,551,484 3,551,485 | HTM investments | 12/29/16 | ₽24,074,898 | ₽21,183,585 | ₽3,807,936 | _ | ₽24,991,521 |
| Unquoted debt securities 12/29/16 3,227,376 | Loans and Receivables: ** | | | | | | |
| P390,004,989 ₱21,183,585 ₱3,807,936 ₱371,652,868 ₱396,644,38 Nonfinancial Assets Investment property:*** Land 12/29/16 13,341,300 - - - 18,800,199 | Receivables from customers | 12/29/16 | 362,702,715 | _ | _ | 368,405,370 | 368,405,370 |
| Nonfinancial Assets Investment property:*** Land | Unquoted debt securities | 12/29/16 | 3,227,376 | _ | _ | 3,247,498 | 3,247,498 |
| Land | - | | ₽390,004,989 | ₽21,183,585 | ₽3,807,936 | ₽371,652,868 | ₽396,644,389 |
| Land | Nonfinancial Assets | | | | | | |
| $ \begin{array}{c ccccccccccccccccccccccccccccccccccc$ | | | | | | | |
| | | 12/29/16 | 13.341.300 | _ | _ | 18.800.199 | 18.800.199 |
| $ \begin{array}{c ccccccccccccccccccccccccccccccccccc$ | | | | _ | | , , | |
| Liabilities for which fair values are disclosed: Financial Liabilities Financial liabilities at amortized cost: Time deposits 12/29/16 ₱62,731,586 − − ₱62,154,985 ₱62,154,98 Bills payable 12/29/16 32,327,358 − − 32,641,258 32,641,258 Subordinated debt 12/29/16 3,497,798 − − 3,551,484 3,551,484 | ggp | 12/2//10 | | _ | _ | | ₽22,164,210 |
| disclosed: Financial Liabilities Financial liabilities at amortized cost: Time deposits 12/29/16 ₱62,731,586 − − ₱62,154,985 ₱62,154,98 Bills payable 12/29/16 32,327,358 − − 32,641,258 32,641,258 Subordinated debt 12/29/16 3,497,798 − − 3,551,484 3,551,48 | I jabilities for which fair values are | | ,, | | | ,, | ,, |
| Financial Liabilities Financial liabilities at amortized cost: Time deposits 12/29/16 ₱62,731,586 − − ₱62,154,985 ₱62,154,98 Bills payable 12/29/16 32,327,358 − − 32,641,258 32,641,25 Subordinated debt 12/29/16 3,497,798 − − 3,551,484 3,551,484 | | | | | | | |
| Financial liabilities at amortized cost: Time deposits Bills payable Subordinated debt 12/29/16 12/2 | | | | | | | |
| Time deposits 12/29/16 \$\frac{\text{P62}}{2},731,586\$ - - \$\frac{\text{P62}}{2},154,985\$ \$\frac{\text{P62}}{2},154,985\$ Bills payable 12/29/16 32,327,358 - - 32,641,258 32,641,258 Subordinated debt 12/29/16 3,497,798 - - 3,551,484 3,551,484 | | | | | | | |
| Bills payable 12/29/16 32,327,358 - - 32,641,258 32,641,258 Subordinated debt 12/29/16 3,497,798 - - 3,551,484 3,551,484 | | 12/29/16 | ₽62 731 596 | | | ₽62 154 095 | P62 154 095 |
| Subordinated debt 12/29/16 3,497,798 3,551,484 3,551,48 | | | | _ | _ | | |
| | | | | _ | _ | | |
| | Subordinated debt | 14/47/10 | ₱98,556,742 | | | ₽ 98,347,727 | ₱98,347,727 |

^{*} Excludes unquoted available-for-sale securities (Note 9)

** Net of allowance for credit losses (Note 10)

*** Based on the fair values from appraisal reports which is different from their carrying amounts which are carried at cost (Note 13)

| _ | Parent Company | | | | | |
|-------------------------------------|----------------|-------------|-------------|-------------|---------|-------------|
| _ | | | 201 | 15 | | |
| | Valuation | Carrying | Y 11 | r 10 | r 12 | T . 1 |
| | Date | Value | Level 1 | Level 2 | Level 3 | Total |
| Assets measured at fair value: | | | | | | |
| Financial Assets | | | | | | |
| Financial assets at FVPL: | | | | | | |
| Government securities | 12/29/2015 | ₽3,968,214 | ₽2,636,413 | ₱1,331,801 | ₽- | ₽3,968,214 |
| Derivative assets | 12/29/2015 | 181,142 | _ | 117,810 | 63,332 | 181,142 |
| Private debt securities | 12/29/2015 | 143,800 | 143,800 | _ | _ | 143,800 |
| Equity securities | 12/29/2015 | 199,708 | 199,708 | _ | _ | 199,708 |
| AFS investments: | | | | | | |
| Government securities | 12/29/2015 | 44,075,209 | 32,314,647 | 11,760,562 | _ | 44,075,209 |
| Private debt securities | 12/29/2015 | 22,035,585 | 21,396,885 | 638,700 | _ | 22,035,585 |
| Equity securities* | 12/29/2015 | 450,749 | 357,090 | 93,659 | _ | 450,749 |
| | | ₽71,054,407 | ₽57,048,543 | ₽13,942,532 | ₽63,332 | ₽71,054,407 |
| Liabilities measured at fair value: | | | | | | |
| Financial Liabilities | | | | | | |
| Derivative liabilities | 12/29/2015 | ₽135,009 | ₽- | ₽135,009 | ₽- | ₽135,009 |

(Forward)



| | Parent Company | | | | | |
|--|----------------|--------------|-------------|------------|--------------|--------------|
| _ | | | 201 | 5 | | |
| _ | Valuation | Carrying | | | | |
| | Date | Value | Level 1 | Level 2 | Level 3 | Total |
| Assets for which fair values are | | | | | | |
| disclosed: | | | | | | |
| Financial Assets | | | | | | |
| HTM investments | 12/29/2015 | ₱23,137,643 | ₽18,634,867 | ₽5,887,982 | ₽_ | ₱24,522,849 |
| Loans and Receivables: ** | | | | | | |
| Receivables from customers | 12/29/2015 | 316,730,942 | _ | _ | 325,917,837 | 325,917,837 |
| Unquoted debt securities | 12/29/2015 | 625,802 | _ | _ | 648,046 | 648,046 |
| | | ₱340,494,387 | ₽18,634,867 | ₽5,887,982 | ₱326,565,883 | ₱351,088,732 |
| Nonfinancial Assets | | | | | | |
| Investment properties:*** | | | | | | |
| Land | 2015 | ₽13,045,427 | ₽_ | ₽_ | ₱21,290,540 | ₽21,290,540 |
| Buildings and improvements | 2015 | 1,621,404 | _ | _ | 2,912,787 | 2,912,787 |
| | | ₱14,666,831 | ₽– | ₽_ | ₱24,203,327 | ₽24,203,327 |
| Liabilities for which fair values are | | | | | | |
| disclosed: | | | | | | |
| Financial Liabilities | | | | | | |
| Financial liabilities at amortized cost: | | | | | | |
| Time deposits | 12/29/2015 | ₽50,736,320 | ₽_ | ₽_ | ₽50,946,585 | ₽50,946,585 |
| Bills payable | 12/29/2015 | 24,285,071 | _ | _ | 23,904,966 | 23,904,966 |
| Subordinated debt | 12/29/2015 | 9,986,427 | _ | _ | 10,241,659 | 10,241,659 |
| | | ₽85,007,818 | ₽– | ₽– | ₽85,093,210 | ₽85,093,210 |

^{*} Excludes unquoted available-for-sale securities (Note 9)

When fair values of listed equity and debt securities, as well as publicly traded derivatives at the reporting date are based on quoted market prices or binding dealer price quotations, without any deduction for transaction costs, the instruments are included within Level 1 of the hierarchy.

For all other financial instruments, fair value is determined using valuation techniques. Valuation techniques include net present value techniques, comparison to similar instruments for which market observable prices exist and other revaluation models.

Significant input used in determining fair values of financial instruments under Level 2 comprises of interpolated market rates of benchmark securities. For investments in UITFs, fair values are determined based on published NAVps as of reporting date.

As of December 31, 2016 and 2015, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into and out of Level 3 fair value measurements.

The following table shows a reconciliation of the beginning and closing amount of Level 3 financial assets and liabilities which are recorded at fair value:

| | Consoli | idated | Parent Company | |
|------------------------------------|-------------|------------|----------------|-----------------|
| _ | 2016 | 2015 | 2016 | 2015 |
| Financial assets | | | | _ |
| Balance at beginning of year | ₽5,843,569 | ₽5,339,628 | ₽63,332 | ₽ 71,160 |
| Fair value changes recognized in | | | | |
| profit or loss | (1,787) | 503,941 | (1,787) | (7,828) |
| Change arising from sale of direct | | | | |
| interest in a subsidiary | (5,780,237) | _ | _ | _ |
| Balance at end of year | ₽61,545 | ₽5,843,569 | ₽61,545 | ₽63,332 |

(Forward)



^{**} Net of allowance for credit losses (Note 10)

^{***} Based on the fair values from appraisal reports which is different from their carrying amounts which are carried at cost (Note 13)

| | Consolidated | | Parent Company | |
|------------------------------------|--------------------|--------------------|----------------|------|
| | 2016 | 2015 | 2016 | 2015 |
| Financial liabilities | | | | |
| Balance at beginning of year | ₽ 5,780,237 | ₽ 5,268,468 | ₽– | ₽_ |
| Fair value changes recognized in | | | | |
| profit or loss | _ | 511,769 | _ | _ |
| Change arising from sale of direct | | | | |
| interest in a subsidiary | (5,780,237) | _ | _ | _ |
| Balance at end of year | ₽_ | ₽5,780,237 | ₽_ | ₽_ |

Equity and/or Credit-Linked Notes are shown as 'Assets of Disposal Group Classified as Held for Sale' as of December 31, 2015 (Note 37).

The structured Variable Unit-Linked Notes can be decomposed into bond components and options components. The fair value of structured notes has been computed by counterparties using present value calculations and option pricing models, as applicable. The valuation requires management to make certain assumptions about the model inputs particularly the credit spread of the Issuer. The model also used certain market observable inputs including the counterparty's credit default swap (CDS), PHP interest rate swap (IRS) rates (for the Peso-denominated issuances) and ROP CDS rates (for the USD-denominated issuances).

Description of valuation techniques follow:

| | | Significant Unobservable | Significant Observable |
|--------------------|--------------------|--------------------------|------------------------|
| Structured Notes | Valuation Methods | Inputs | Inputs |
| Peso-denominated | DCF Method / Monte | Issuer's Funding rate / | PHP IRS |
| | Carlo Simulation | Issuer's CDS as proxy | |
| Dollar-denominated | DCF Method / Monte | Issuer's Funding rate / | ROP CDS / USD IRS |
| | Carlo Simulation | Issuer's CDS as proxy | |

The sensitivity analysis of the fair market value of the structured notes as of December 31, 2015 is performed for the reasonable possible movement in the significant inputs with all other variables held constant, showing the impact to profit and loss follows:

Sensitivity of the fair value measurement to changes in unobservable inputs:

| | | 2015 | |
|-------------------------|--------------------|------------------------|---|
| Structured | Significant | Range of | |
| Investments | Unobservable Input | Input | Sensitivity of the Input to Fair Value* |
| Peso - denominated | Bank CDS Levels | 47.28 - 92.37 bps | 50 bps increase/(decrease) in change inputs would result in a (decrease) / increase in the market value of the note by \$\infty\$65,500,462 |
| Dollar - denominated | Bank CDS Levels | 40.179 - 76.344 bps | 50 bps increase/(decrease) in change inputs would result in a (decrease) / increase in the market value of the note by \$\frac{9}{4}1,710,217\$ |

^{*} The sensitivity analysis is performed only on the fixed income portion of the Note, thus are based on assumptions that if changed may cause the value to fall out of range



Sensitivity of the fair value measurement to changes in observable inputs:

| 2 | Λ | 1 | 5 |
|---|---|---|---|

| Structured | Significant Observable | Range of | |
|--------------------|------------------------|------------|---|
| Investments | Input | Input | Sensitivity of the Input to Fair Value* |
| Peso - denominated | PHP IRS (3Y) | 180.25 - | 50 bps increase/(decrease) in change inputs would |
| | | 355.00 bps | result in a (decrease) / increase in the market value of the note by \$\text{P65,500,462}\$ |
| Dollar- | ROP CDS (5Y) | 126.15 - | 50 bps increase/(decrease) in change inputs would |
| denominated | | 193.33 bps | result in a (decrease) / increase in the market value of the note by \$\mathbb{P}28.095.617 |

^{*} The sensitivity analysis is performed only on the fixed income portion of the Note, thus are based on assumptions that if changed may cause the value to fall out of range

The fair values of warrants have been determined using price quotes received from a third-party broker without any pricing adjustments imputed by the Parent Company. The valuation model and inputs used in the valuation which were developed and determined by the third-party broker were not made available to the Parent Company. Under such instance, PFRS 13 no longer requires an entity to create quantitative information to comply with the related disclosure requirements.

Description of the valuation techniques and significant unobservable inputs used in the valuation of the Group and Parent Company's investment properties follows:

| T 7 1 | TD 1 ' |
|-----------|-------------------|
| Valuation | Techniques |
| | |

Market Data Approach A process of comparing the subject property being appraised to

similar comparable properties recently sold or being offered for

sale.

Replacement Cost Approach It is an estimate of the investment required to duplicate the property in its present condition. It is reached by estimating the value of the

building "as if new" and then deducting the depreciated cost. Fundamental to the Cost Approach is the estimate of the

improvement's Reproduction Cost New.

Significant Unobservable Inputs

Price per square meter Ranges from ₱800 to ₱100,000

Reproduction Cost New The cost to create a virtual replica of the existing structure,

employing the same design and similar building materials.

Size Size of lot in terms of area. Evaluate if the lot size of property or

comparable conforms to the average cut of the lots in the area and

estimate the impact of lot size differences on land value.

Shape Particular form or configuration of the lot. A highly irregular shape

limits the usable area whereas an ideal lot configuration maximizes the usable area of the lot which is associated in designing an

improvement which conforms with the highest and best use of the

property.



Significant Unobservable Inputs

Location Location of comparative properties whether on a main road, or

secondary road. Road width could also be a consideration if data is available. As a rule, properties located along a main road are

superior to properties located along a secondary road.

Time Element "An adjustment for market conditions is made if general property

values have appreciated or depreciated since the transaction dates due to inflation or deflation or a change in investors' perceptions of the market over time". In which case, the current data is superior to

historic data.

Discount Generally, asking prices in ads posted for sale are negotiable.

Discount is the amount the seller or developer is willing to deduct from the posted selling price if the transaction will be in cash or

equivalent.

Corner influence Bounded by two (2) roads.

6. Segment Information

Business Segments

The Group's operating businesses are determined and managed separately according to the nature of services provided and the different markets served with each segment representing a strategic business unit. The Group's business segments follow:

Retail Banking - principally handling individual customer's deposits, and providing consumer type loans, credit card facilities and fund transfer facilities;

Corporate Banking - principally handling loans and other credit facilities and deposit accounts for corporate and institutional customers

Treasury - principally providing money market, trading and treasury services, as well as the management of the Group's funding operations by use of T-bills, government securities and placements and acceptances with other banks, through treasury and wholesale banking; and

Other Segments - include, but not limited to, insurance, leasing, remittances and other support services. Other support services of the Group comprise of the operations and financial control groups.

Transactions between segments are conducted at estimated market rates on an arm's length basis. Interest is credited to or charged against business segments based on pool rate which approximates the marginal cost of funds.

For management purposes, business segment report is done on a quarterly basis. Business segment information provided to the BOD, chief operating decision maker (CODM) is based on the Regulatory Accounting Principles (RAP) submitted to the BSP in compliance with the reportorial requirements under the Financial Reporting Package for banks, which differ from PFRS. Significant differences arose from the manner of provisioning for impairment and credit losses, measurement of investment properties and the fair value measurement of financial



instruments. The report submitted to CODM represents only the results of operation for each of the reportable segment.

Segment assets are those operating assets that are employed by a segment in its operating activities and that either are directly attributable to the segment or can be allocated to the segment on a reasonable basis.

Segment liabilities are those operating liabilities that result from the operating activities of a segment and that either are directly attributable to the segment or can be allocated to the segment on a reasonable basis.

Segment revenues pertain to the net interest margin and other operating income earned by a segment in its operating activities and that either are directly attributable to the segment or can be allocated to the segment on a reasonable basis.

The Group has no significant customer which contributes 10.00% or more of the consolidated revenue.

Business segment information of the Group follows:

| | | | 201 | 6 | | |
|----------------------------------|-------------|---------------------|------------|------------------|------------------|---------------------|
| · | | | | | Adjustments | |
| | Retail | Corporate | | | and | |
| | Banking | Banking | Treasury | Others | Eliminations* | Total |
| Net interest margin | | | | | | |
| Third party | ₽1,136,370 | ₽ 15,027,877 | ₽3,014,495 | ₽ 126,606 | ₽ 261,154 | ₱19,566,50 2 |
| Inter-segment | 5,345,226 | (7,756,129) | 2,410,903 | _ | _ | _ |
| Net interest margin after inter- | | | | | | |
| segment transactions | 6,481,596 | 7,271,748 | 5,425,398 | 126,606 | 261,154 | 19,566,502 |
| Other income | 1,896,868 | 4,274,575 | 2,284,097 | 3,323,121 | (136,649) | 11,642,012 |
| Segment revenue | 8,378,464 | 11,546,323 | 7,709,495 | 3,449,727 | 124,505 | 31,208,514 |
| Other expenses | (8,207,826) | (3,611,997) | (200,330) | (3,423,737) | 576,949 | (14,866,941) |
| Segment result | ₽170,638 | ₽7,934,326 | ₽7,509,165 | ₽25,990 | ₽701,454 | ₽16,341,573 |
| Unallocated expenses | | | | | | (8,258,520) |
| Net income before income tax | | | | | • | 8,083,053 |
| Income tax | | | | | | 1,517,030 |
| Net income from continuing | | | | | • | |
| operations | | | | | | 6,566,023 |
| Net income from discontinued | | | | | | |
| operations | | | | | | 619,563 |
| Non-controlling interest | | | | | - | (38,122) |
| Net income for the year | | | | | | |
| attributable to equity holders | | | | | | |
| of the Parent Company | | | | | | ₽7,147,464 |
| Other segment information | | | | | | |
| Capital expenditures | ₽1,063,897 | ₽5,723 | ₽961 | ₽510,870 | ₽- | ₽1,581,451 |
| Unallocated capital expenditure | | | | | | 852,941 |
| Total capital expenditure | | | | | • | ₽2,434,392 |
| Depreciation and amortization | ₽493,221 | ₽22,318 | ₽2,663 | ₽644,739 | ₽- | ₽1,162,941 |
| Unallocated depreciation and | | | | | | |
| amortization | | | | | | 391,704 |
| Total depreciation and | | | | | • | |
| amortization | | | | | | ₽1,554,645 |
| Provision for (reversal of) | | | | | • | |
| impairment, credit and other | | | | | | |
| losses | ₽360,089 | ₽2,529,286 | ₽300 | ₽4,233 | ₽319,056 | ₽3,212,964 |

^{*} The adjustments and eliminations column mainly represent the RAP to PFRS adjustments



| _ | | | 201 | 15 | | |
|--|-------------------|----------------------|------------------|--------------|-------------------------|--------------|
| | D / 11 | G t | | | Adjustments | |
| | Retail Banking | Corporate Banking | Treasury | Others | and Eliminations* | Total |
| Net interest margin | D2 20 (002 | D11 (14 242 | D2 155 260 | D220 255 | D2 (2 07 (| D17 (01 020 |
| Third party | ₱2,396,903 | ₱11,614,343 | ₱3,177,360 | ₽239,257 | ₽263,976 | ₽17,691,839 |
| Inter-segment Net interest margin after inter- | 4,287,196 | (4,915,106) | 627,910 | | _ | |
| segment transactions | 6,684,099 | 6,699,237 | 3,805,270 | 239,257 | 263,976 | 17,691,839 |
| Other income | 1,413,242 | 4,103,084 | 2,195,452 | 1,693,160 | 545,862 | 9,950,800 |
| Segment revenue | 8,097,341 | 10,802,321 | 6,000,722 | 1,932,417 | 809,838 | 27,642,639 |
| Other expenses | (7,808,713) | (935,445) | (118,411) | (3,061,754) | (1,076,767) | (13,001,090) |
| Segment result | ₽288,628 | ₽9,866,876 | ₽5,882,311 | (₱1,129,337) | (P 266,929) | 14,641,549 |
| Inallocated expenses | | | | | | (7,068,331) |
| Net income before income tax | | | | | - | 7,573,218 |
| ncome tax | | | | | | (1,619,554) |
| Net income from continuing operations | | | | | - | 5,953,664 |
| Vet income from discontinued operations | | | | | | 357,931 |
| Non-controlling interest | | | | | | (198,087) |
| Net income for the year attributable to equity holders | | | | | - | DC 112 500 |
| of the Parent Company Other segment information | | | | | = | ₽6,113,508 |
| Capital expenditures | ₽925,062 | ₽10,405 | ₽1,780 | ₽121,557 | ₽250,092 | ₽1,308,896 |
| Jnallocated capital expenditure | | | | | <u>-</u> | 589,574 |
| Total capital expenditure | | | | | = | ₽1,898,470 |
| Depreciation and amortization | ₽558,046 | ₽132,559 | ₽6,440 | ₽542,347 | ₽143,101 | ₽1,382,493 |
| Jnallocated depreciation and amortization | | | | | | 69,728 |
| Fotal depreciation and amortization | | | | | _ | ₽1,452,221 |
| Provision for (reversal of) impairment, credit and other | | | | | - | |
| losses | ₽301,499 | (₱261,596) | (₱11,910) | ₽220,261 | ₽319,926 | ₽568,180 |
| The adjustments and elimination | is column mainly | represent the RAP | to PFRS adjustme | ents | | |
| - | | | 201 | 4 | | |
| | Data il | Componeto | | | Adjustments | |
| | Retail Banking | Corporate Banking | Treasury | Others | and Eliminations* | Total |
| Net interest margin | Danking | Danking | Treasury | Others | Eliminations | Total |
| Third party | ₽1,306,979 | ₽11,521,156 | ₽2,987,955 | ₽206,786 | ₽435,786 | ₽16,458,662 |
| Inter-segment | 3,928,385 | (3,431,729) | (496,656) | | - | |
| Net interest margin after inter- | , , | · / / / | | | | |
| segment transactions | 5,235,364 | 8,089,427 | 2,491,299 | 206,786 | 435,786 | 16,458,662 |
| Other income | 2,026,365 | 4,062,801 | 1,122,246 | 2,946,655 | (45,859) | 10,112,208 |
| Segment revenue | 7,261,729 | 12,152,228 | 3,613,545 | 3,153,441 | 389,927 | 26,570,870 |
| Other expenses | (7,131,047) | (3,677,796) | (217,934) | (2,158,368) | (628,280) | (13,813,425) |
| Segment result | ₽130,682 | ₽8,474,432 | ₽3,395,611 | ₽995,073 | (₱238,353) | 12,757,445 |
| Jnallocated expenses | | | | | _ | (6,159,273) |
| Net income before income tax | | | | | _ | 6,598,172 |
| ncome tax | | | | | - | (1,367,288) |
| Net income from continuing operations | | | | | | 5,230,884 |
| Net income from discontinued | | | | | | |
| operations | | | | | | 264,161 |
| Non-controlling interest | | | | | - | (136,376) |
| Net income for the year | | | | | | |
| attributable to equity holders | | | | | | Ð5 250 660 |
| of the Parent Company | | | | | = | ₽5,358,669 |

(Forward)



| | | | 2014 | ļ | | |
|--|----------|-----------|-----------|----------|---------------|------------|
| _ | | | | | Adjustments | |
| | Retail | Corporate | | | and | |
| | Banking | Banking | Treasury | Others | Eliminations* | Total |
| Other segment information | | | | | | |
| Capital expenditures | ₽744,394 | ₽25,454 | ₽1,404 | ₽291,118 | ₽32,553 | ₽1,094,923 |
| Unallocated capital expenditure | | | | | | 271,486 |
| Total capital expenditure | | | | | _ | ₽1,366,409 |
| Depreciation and amortization | ₽140,607 | ₽110,966 | ₽5,562 | ₽720,041 | ₽276,170 | ₽1,253,346 |
| Unallocated depreciation and amortization | | | | | | 228,585 |
| Total depreciation and amortization | | | | | _ | ₽1,481,931 |
| Provision for (reversal of) impairment, credit and other | | | | | - - | |
| losses | ₽545,281 | ₽859,782 | (₱11,766) | ₽355,627 | ₽515,691 | ₽2,264,615 |

^{*} The adjustments and eliminations column mainly represent the RAP to PFRS adjustments

| | | | As of Decem | ber 31, 2016 | | |
|-------------------------|--------------|--------------|--------------|--------------|-----------------------------|--------------|
| | | | | | Adjustments | |
| | Retail | Corporate | | | and | |
| | Banking | Banking | Treasury | Others | Eliminations* | Total |
| Segment assets | ₽368,781,391 | ₽359,553,260 | ₽212,189,932 | ₽25,351,620 | (₽ 213,533,306) | ₽752,342,897 |
| Unallocated assets | | | | | | 1,422,213 |
| Total assets | | | | | | ₽753,765,110 |
| Segment liabilities | ₽528,797,409 | ₽57,719,741 | ₽64,033,215 | ₽37,602,324 | (P 213,885,651) | ₽474,267,038 |
| Unallocated liabilities | | | | | | 169,557,166 |
| Total liabilities | | | | | | ₽643,824,204 |

^{*} The adjustments and eliminations column mainly represent the RAP to PFRS adjustments

| | | As of December 31, 2015 | | | | | |
|-------------------------|--------------|-------------------------|--------------|--------------|-----------------------------|--------------|--|
| | | | | | Adjustments | | |
| | Retail | Corporate | | | and | | |
| | Banking | Banking | Treasury | Others | Eliminations* | Total | |
| Segment assets | ₽70,842,231 | ₽278,330,998 | ₱192,617,758 | ₽273,895,363 | (P 138,148,929) | ₽677,537,421 | |
| Unallocated assets | | | | | | 2,150,316 | |
| Total assets | | | | | | ₽679,687,737 | |
| Segment liabilities | ₱328,801,574 | ₽51,043,083 | ₽50,222,776 | ₱189,688,815 | (P 137,664,873) | ₽482,091,375 | |
| Unallocated liabilities | | | | | | 92,840,501 | |
| Total liabilities | | | | | | ₽574,931,876 | |

^{*} The adjustments and eliminations column mainly represent the RAP to PFRS adjustments

Geographical Segments

Although the Group's businesses are managed on a worldwide basis, the Group operates in five (5) principal geographical areas of the world. The distribution of assets, liabilities, credit commitments items and revenues by geographic region of the Group follows:

| | Non-curr | Non-current Assets | | Liabilities | | penditure |
|------------------------------|--------------|--------------------|--------------|--------------|------------|------------|
| | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 |
| Philippines | ₽310,067,651 | ₱297,495,756 | ₽615,084,923 | ₽550,838,120 | ₽2,195,996 | ₽1,879,019 |
| Asia (excluding Philippines) | 6,225,748 | 6,063,370 | 24,392,446 | 20,378,499 | 232,949 | 167 |
| USA and Canada | 77,790,006 | 74,359,768 | 4,245,479 | 3,661,259 | 461 | 19,284 |
| United Kingdom | 2,649,627 | 728,454 | 101,356 | 53,998 | 4,986 | _ |
| _ | ₽396,733,032 | ₱378,647,348 | ₽643,824,204 | ₽574,931,876 | ₽2,434,392 | ₽1,898,470 |

Gross of allowance for impairment and credit losses (Note 16), unearned and other deferred income (Note 10), and accumulated amortization and depreciation (Notes 11, 13, and 14)



| | Credit Cor | nmitments | Ex | es | |
|------------------------------|-------------|-------------|-------------|-------------|-------------|
| | 2016 | 2015 | 2016 | 2015 | 2014 |
| Philippines | ₽27,995,354 | ₽16,083,883 | ₽29,124,972 | ₱25,580,852 | ₱24,650,375 |
| Asia (excluding Philippines) | 467,830 | 465,026 | 1,267,659 | 1,308,540 | 1,184,773 |
| USA and Canada | 4,197 | 796 | 668,833 | 598,662 | 534,838 |
| United Kingdom | _ | _ | 147,050 | 154,585 | 200,884 |
| | ₽28,467,381 | ₽16,549,705 | ₽31,208,514 | ₽27,642,639 | ₽26,570,870 |

The Philippines is the home country of the Parent Company, which is also the main operating company. The Group offers a wide range of financial services as discussed in Note 1. Additionally, most of the remittance services are managed and conducted in Asia, Canada, USA and United Kingdom.

The areas of operations include all the primary business segments.

7. Due from Bangko Sentral ng Pilipinas

As of December 31, 2016 and 2015, 30.11% and 8.69% of the Group's Due from BSP are placed under the Term Deposit Facility (TDF) with the BSP. Due from BSP bear annual interest rates ranging from 2.50% to 3.50% in 2016 and 2.00% to 2.50% in 2015 and 2014.

As of December 31, 2016 and 2015, 29.64% and 7.32% of the Parent Company's Due from BSP are placed under the TDF with the BSP. TDFs bear annual interest rates ranging from 2.50% to 3.50% in 2016 and 2.00% to 2.50% in 2015 and 2014.

8. Interbank Loans Receivable and Securities Held Under Agreements to Resell

The Group's interbank loans receivable include foreign currency-denominated placements amounting to ₱7.8 billion as of December 31, 2016 and ₱5.8 billion as of December 31, 2015. The Group's and the Parent Company's peso-denominated interbank loans receivables bear interest ranging from 2.56% to 3.19% in 2015, and from 3.00% to 3.19% in 2014; and from 0.01% to 4.40%, 0.01% to 0.35%, and 0.08% to 0.25% for foreign-currency denominated placements in 2016, 2015 and 2014, respectively.

The amount of the Group's and the Parent Company's interbank loans receivable considered as cash and cash equivalents follow:

| | Consol | idated | Parent Company | | |
|--------------------------------------|------------|------------|----------------|------------|--|
| | 2016 | 2015 | 2016 | 2015 | |
| Interbank loans receivable | ₽7,791,108 | ₽5,800,383 | ₽7,907,366 | ₽5,958,526 | |
| Less: Interbank loans receivable not | | | | | |
| considered as cash and cash | | | | | |
| equivalents | 547,222 | _ | 554,526 | 46,302 | |
| | ₽7,243,886 | ₽5,800,383 | ₽7,352,840 | ₽5,912,224 | |

Securities held under agreements to resell are peso-denominated placements with carrying value of $\clubsuit 2.0$ billion and $\clubsuit 14.6$ billion as of December 31, 2016 and 2015, respectively. The Group's and the Parent Company's peso-denominated securities held under repurchase agreements bear interest ranging from 3.00% to 4.00% in 2016 and 4.00% in 2015. The fair value of the treasury bills pledged under these agreements as of December 31, 2016 and 2015 amount to $\clubsuit 2.0$ billion and $\clubsuit 14.5$ billion, respectively.



9. Trading and Investment Securities

This account consists of:

| | Conso | lidated | Parent Company | | |
|--------------------------|-------------|-------------|----------------|-------------|--|
| | 2016 | 2015 | 2016 | 2015 | |
| Financial assets at FVPL | ₽1,913,864 | ₽4,510,545 | ₽1,880,071 | ₽4,492,864 | |
| AFS investments | 67,340,739 | 68,341,024 | 65,819,735 | 66,734,752 | |
| HTM investments | 24,174,479 | 23,231,997 | 24,074,898 | 23,137,643 | |
| | ₽93,429,082 | ₱96,083,566 | ₽91,774,704 | ₱94,365,259 | |

Financial Assets at FVPL

This account consists of:

| | Consol | idated | Parent Company | | |
|-------------------------------------|------------|------------|----------------|------------|--|
| _ | 2016 | 2015 | 2016 | 2015 | |
| Government securities | ₽1,313,400 | ₱3,968,214 | ₽1,313,400 | ₱3,968,214 | |
| Derivative assets (Notes 23 and 36) | 419,122 | 181,348 | 418,819 | 181,142 | |
| Private debt securities | 120,589 | 143,800 | 120,589 | 143,800 | |
| Equity securities | 54,609 | 199,922 | 27,263 | 199,708 | |
| Investment in UITFs | 6,144 | 17,261 | _ | _ | |
| | ₽1,913,864 | ₽4,510,545 | ₽1,880,071 | ₽4,492,864 | |

As of December 31, 2016 and 2015, unrealized loss on government and private debt securities recognized by the Group and the Parent Company amounted to ₱66.9 million and ₱261.5 million, respectively.

The carrying amount of equity securities includes unrealized loss of ₱21.5 million and ₱53.3 million as of December 31, 2016 and 2015, respectively, for the Group and unrealized loss of ₱32.0 million and ₱12.0 million as of December 31, 2016 and 2015, respectively, for the Parent Company.

In 2016, 2015, and 2014, the nominal interest rates of government securities range from 2.75% to 10.63%, 2.13% to 10.63%, and 2.75% to 8.88%, respectively.

In 2016, 2015, and 2014, the nominal interest rates of private debt securities range from 5.50% to 7.38%, 4.80% to 7.38%, and 4.25% to 7.38%, respectively.

AFS Investments

This account consists of:

| _ | Consol | lidated | Parent Company | | |
|--------------------------------------|---------------------|---------------------|----------------|-------------|--|
| _ | 2016 | 2015 | 2016 | 2015 | |
| Government debt securities | | | | | |
| (Notes 19 and 33) | ₽37,834,559 | ₽ 45,260,397 | ₽36,900,930 | ₱44,075,209 | |
| Private securities | 28,841,070 | 22,252,980 | 28,325,207 | 22,035,585 | |
| Equity securities - net of allowance | | | | | |
| for impairment losses (Note 16) | | | | | |
| Quoted | 493,958 | 653,931 | 439,819 | 450,749 | |
| Unquoted | 171,152 | 173,716 | 153,779 | 173,209 | |
| | ₽ 67,340,739 | ₽68,341,024 | ₽65,819,735 | ₽66,734,752 | |



In 2016, the Group and the Parent Company recognized impairment losses on equity securities amounting to ₱15.9 million and ₱15.6 million, respectively. In 2015, the Group and the Parent Company recognized impairment losses on equity securities amounting to ₱0.2 million (Note 16).

The movements in net unrealized loss on AFS investments of the Group are as follows:

| | | 2016 | | | 2015 | | | 2014 | |
|--------------------------------|--------------|-----------|--------------|--------------|----------|---------------------------|---------------------------|----------|--------------|
| | Parent | | | Parent | | | Parent | | |
| | Company | NCI | Total | Company | NCI | Total | Company | NCI | Total |
| Balance at the beginning of | | | | | | | | | |
| the year | (¥3,030,588) | ₽168,630 | (¥2,861,958) | (₱2,336,142) | ₽179,878 | (P 2,156,264) | (P 3,581,865) | ₽158,990 | (₱3,422,875) |
| Changes in fair values of | | | | | | | | | |
| AFS investments | 1,009,783 | _ | 1,009,783 | (171,907) | (9,641) | (181,548) | 2,286,623 | 19,514 | 2,306,137 |
| Provision for impairment | | | | | | | | | |
| (Note 16) | 15,856 | _ | 15,856 | 230 | _ | 230 | 1,423 | _ | 1,423 |
| Realized gains | (1,364,066) | (360) | (1,364,426) | (777,890) | (4,175) | (782,065) | (1,171,221) | (2,932) | (1,174,153) |
| Amortization of net | | | | | | | | | |
| unrealized loss on AFS | | | | | | | | | |
| investments reclassified as | | | | | | | | | |
| HTM | 144,657 | 1,079 | 145,736 | 136,804 | 2,568 | 139,372 | 119,839 | 4,306 | 124,145 |
| Share in net unrealized losses | | | | | | | | | |
| of an associate (Note 12) | (245,867) | _ | (245,867) | _ | _ | _ | _ | _ | _ |
| Effect of disposal group | | | | | | | | | |
| classified as held-for-sale | | | | | | | | | |
| (Note 37) | _ | (169,349) | (169,349) | 115,430 | _ | 115,430 | _ | _ | |
| | (439,637) | (168,630) | (608,267) | (697,333) | (11,248) | (708,581) | 1,236,664 | 20,888 | 1,257,552 |
| · | · | | | | | | | | |
| Income tax effect (Note 31) | 286 | _ | 286 | 2,887 | _ | 2,887 | 9,059 | _ | 9,059 |
| Balance at end of year | (¥3,469,939) | ₽- | (¥3,469,939) | (₱3,030,588) | ₽168,630 | (₱2,861,958) | (P 2,336,142) | ₽179,878 | (₱2,156,264) |

The changes in the net unrealized loss in AFS investments of the Parent Company follow:

| | 2016 | 2015 (As restated) | 2014 (As restated) |
|---|---------------------------|---------------------------|---------------------------|
| Balance at the beginning of the year | (P 3,030,588) | (P 2,336,142) | (P 3,581,865) |
| Changes in fair values of AFS investments | 1,008,908 | (192,809) | 2,139,842 |
| Provision for impairment (Note 16) | 15,601 | 230 | 1,423 |
| Realized gains | (1,350,453) | (756,777) | (1,128,511) |
| Amortization of net unrealized loss on AFS investments reclassified as HTM | 140,341 | 126,531 | 102,615 |
| Share in net unrealized losses of subsidiaries and an associate (Note 12) Effect of disposal group classified as held-for-sale (Note 37) | (253,748) | 51,906 73,586 | 121,295 |
| | (3,469,939) | (3,033,475) | (2,345,201) |
| Income tax effect (Note 31) | | 2,887 | 9,059 |
| Balance at end of year | (P 3,469,939) | (₱3,030,588) | (₽ 2,336,142) |

As of December 31, 2016 and 2015, the fair value of the AFS investments in the form of government and private bonds pledged to fulfill its collateral requirements with securities sold under repurchase agreements transactions with counterparties amounted to \$\mathbb{P}9.8\$ billion and \$\mathbb{P}8.5\$ billion, respectively (Note 19). The counterparties have an obligation to return the securities to the Parent Company once the obligations have been settled. In case of default, the counterparties have the right to hold the securities and sell them as settlement of the repurchase agreement. There are no other significant terms and conditions associated with the pledged investments.

Included in the Group's AFS investments are pledged securities for the Surety Bond with face value amount of ₱800.0 million issued by PNB Gen. As of December 31, 2015, the carrying value and fair value of these securities amounted to ₱873.0 million and ₱974.4 million, respectively (Note 35). As of December 31, 2016, a compromise agreement on the settlement of loans has been made and said Surety Bond was no longer renewed by PNB Gen.



HTM Investments

As of December 31, 2016, HTM investments of the Group and the Parent Company consist of government securities amounting to ₱24.2 billion and ₱24.1 billion, respectively.

As of December 31, 2015, HTM investments of the Group and the Parent Company consist of government securities and private debt securities amounting to ₱23.2 billion and ₱23.1 billion, respectively.

As of December 31, 2016 and 2015, the fair value of the HTM investments in the form of Republic of the Philippines bonds pledged to fulfill its collateral requirements with securities sold under repurchase agreements transactions with counterparties amounted to ₱15.3 billion and ₱7.5 billion, respectively (Note 19).

Reclassification of Financial Assets

On March 3 and 5, 2014, the Group reclassified certain AFS investment securities, which were previously classified as HTM investments, with fair values of \$\mathbb{P}15.9\$ billion and \$\mathbb{P}6.8\$ billion, respectively, back to its original classification as management has established that it continues to have the positive intention and ability to hold these securities to maturity. The reclassification was approved by the BOD on February 28, 2014. The previous fair valuation gains amounting to \$\mathbb{P}2.7\$ billion that have been recognized in OCI shall be amortized to profit or loss over the remaining life of the HTM investments using effective interest rates ranging from 3.60% to 5.64%.

As of December 31, 2016, the carrying values and fair values of the Group's and Parent Company's reclassified investment securities amounted to ₱20.1 billion and ₱21.4 billion, respectively. As of December 31, 2015, the carrying values and fair values of the reclassified investment securities amounted to ₱20.3 billion and ₱21.8 billion, respectively, for the Group and ₱20.2 billion and ₱21.7 billion, respectively, for the Parent Company. Had these securities not been reclassified as HTM, the additional mark-to-market loss that would have been recognized by the Group and the Parent Company in the statement of comprehensive income amounts to ₱0.3 billion in 2016 and ₱0.8 billion in 2015.

Interest Income on Trading and Investment Securities

This account consists of:

| | | Consolidated | | Parent Company | | | |
|--------------------------|------------|--------------|------------|----------------|------------|------------|--|
| | 2016 | 2015 | 2014 | 2016 | 2015 | 2014 | |
| AFS investments | ₽2,262,857 | ₱2,443,660 | ₽1,953,437 | ₽2,212,466 | ₽2,407,634 | ₽1,968,228 | |
| HTM investments | 926,652 | 925,334 | 794,541 | 926,131 | 924,462 | 725,613 | |
| Financial assets at FVPL | 837,085 | 373,042 | 244,886 | 837,085 | 373,042 | 244,886 | |
| | ₽4,026,594 | ₽3,742,036 | ₽2,992,864 | ₽3,975,682 | ₽3,705,138 | ₽2,938,727 | |

Effective interest rates range from 1.31% to 5.93%, 1.03% to 5.62%, and 2.58% to 5.62% in 2016, 2015 and 2014, respectively, for peso-denominated AFS investments.

Effective interest rates range from 1.29% to 5.30%, 1.10% to 5.39%, and 2.06% to 5.83% in 2016, 2015 and 2014, respectively, for foreign currency-denominated AFS investments.

HTM investments bear effective annual interest rates ranging from 3.60% to 5.64% in 2016, 2015 and 2014, respectively.



<u>Trading and Investment Securities Gains (Losses) - net</u> This account consists of:

| | (| Consolidated | | Pa | rent Compa | ny |
|----------------------------------|-----------------|--------------|------------|-----------------|-------------------------|------------|
| | 2016 | 2015 | 2014 | 2016 | 2015 | 2014 |
| Financial assets at FVPL: | | | | | | |
| Held-for-trading | (₽6,113) | (₱175,161) | ₽197,224 | (₽6,113) | (P 175,290) | ₽196,597 |
| Designated at FVPL | (3,202) | _ | 1,751 | _ | _ | _ |
| AFS investments | 1,362,462 | 761,191 | 1,159,492 | 1,350,453 | 756,777 | 1,128,511 |
| Derivative financial instruments | | | | | | |
| (Note 23) | 25,174 | (11,709) | (90,761) | 25,174 | (11,709) | (90,761) |
| | ₽1,378,321 | ₽574,321 | ₽1,267,706 | ₽1,369,514 | ₽569,778 | ₽1,234,347 |

10. Loans and Receivables

This account consists of:

| | Conso | lidated | Parent Co | ompany |
|--------------------------------------|--------------|--------------|--------------|--------------|
| | 2016 | 2015 | 2016 | 2015 |
| Receivable from customers: | | | | |
| Loans and discounts | ₽392,159,433 | ₽333,910,923 | ₽350,840,183 | ₱305,051,911 |
| Customers' liabilities on letters of | | | | |
| credit and trust receipts | 8,830,606 | 10,501,665 | 8,600,938 | 10,162,498 |
| Credit card receivables | 7,102,207 | 5,363,750 | 7,102,207 | 5,363,750 |
| Bills purchased (Note 22) | 3,596,589 | 3,832,905 | 3,379,721 | 3,498,652 |
| Lease contracts receivable | | | | |
| (Note 30) | 3,049,375 | 3,686,791 | 100,109 | 101,709 |
| Customers' liabilities on | | | | |
| acceptances (Note 19) | 1,659,340 | 344,816 | 1,659,340 | 344,816 |
| | 416,397,550 | 357,640,850 | 371,682,498 | 324,523,336 |
| Less unearned and other deferred | | | | |
| income | 1,489,955 | 1,834,517 | 1,116,929 | 1,427,774 |
| | 414,907,595 | 355,806,333 | 370,565,569 | 323,095,562 |
| Unquoted debt securities | 6,972,710 | 4,245,069 | 6,914,864 | 4,245,069 |
| Other receivables: | | | | |
| Accounts receivable | 9,385,522 | 8,212,190 | 3,423,593 | 3,102,573 |
| Sales contract receivables | 7,449,020 | 5,491,409 | 7,397,664 | 5,487,416 |
| Accrued interest receivable | 3,703,763 | 4,968,236 | 3,485,881 | 4,829,204 |
| Miscellaneous | 501,675 | 429,923 | 443,289 | 401,142 |
| | 21,039,980 | 19,101,758 | 14,750,427 | 13,820,335 |
| | 442,920,285 | 379,153,160 | 392,230,860 | 341,160,966 |
| Less allowance for credit losses | | | | |
| (Note 16) | 14,892,814 | 13,428,014 | 14,032,122 | 12,860,728 |
| | ₽428,027,471 | ₽365,725,146 | ₽378,198,738 | ₽328,300,238 |



Below is the reconciliation of loans and receivables as to classes:

| | | Consolidated | | | | | | | | | | |
|--|-------------------|--------------------|------------|-------------|--------------------|--------------------------------|-------------|--------------|--|--|--|--|
| | | | | 20 | 16 | | | | | | | |
| | Business Loans | GOCCs and NGAs | LGUs | Consumers | Fringe Benefits | Unquoted Debt Securities | Others | Total | | | | |
| Receivable from customers: | | | | | | | | | | | | |
| Loans and discounts | ₽329,917,238 | ₽20,117,661 | ₽7,346,757 | ₽34,336,857 | ₽440,920 | ₽– | ₽- | ₽392,159,433 | | | | |
| Customers' liabilities on letters of credit and trust | | | | | | | | | | | | |
| receipts | 8,830,606 | _ | _ | _ | _ | _ | _ | 8,830,606 | | | | |
| Credit card receivables | 66,258 | _ | _ | 6,888,616 | 147,333 | _ | _ | 7,102,207 | | | | |
| Bills purchased (Note 22) Lease contracts receivable | 3,383,938 | 212,651 | - | _ | _ | _ | - | 3,596,589 | | | | |
| (Note 30) | 3,049,375 | _ | _ | _ | _ | _ | _ | 3,049,375 | | | | |
| Customers' liabilities on | | | | | | | | | | | | |
| acceptances (Note 19) | 1,659,340 | _ | _ | _ | _ | _ | _ | 1,659,340 | | | | |
| | 346,906,755 | 20,330,312 | 7,346,757 | 41,225,473 | 588,253 | _ | _ | 416,397,550 | | | | |
| Less unearned and other | | | | | | | | | | | | |
| deferred income | 1,044,476 | 433,275 | 11,258 | 785 | 161 | _ | _ | 1,489,955 | | | | |
| | 345,862,279 | 19,897,037 | 7,335,499 | 41,224,688 | 588,092 | _ | _ | 414,907,595 | | | | |
| Unquoted debt securities | _ | _ | _ | _ | _ | 6,972,710 | _ | 6,972,710 | | | | |
| Other receivables: | | | | | | | | | | | | |
| Accounts receivable | _ | _ | _ | _ | _ | _ | 9,385,522 | 9,385,522 | | | | |
| Sales contract receivables | _ | _ | _ | _ | _ | _ | 7,449,020 | 7,449,020 | | | | |
| Accrued interest receivable | _ | _ | _ | _ | _ | _ | 3,703,763 | 3,703,763 | | | | |
| Miscellaneous | _ | _ | _ | _ | _ | _ | 501,675 | 501,675 | | | | |
| | 345,862,279 | 19,897,037 | 7,335,499 | 41,224,688 | 588,092 | 6,972,710 | 21,039,980 | 442,920,285 | | | | |
| Less allowance for credit losses | | | | | | | | | | | | |
| (Note 16) | 6,846,958 | 96,030 | 170,175 | 1,241,394 | 19,014 | 3,687,488 | 2,831,755 | 14,892,814 | | | | |
| | ₽339,015,321 | ₽19,801,007 | ₽7,165,324 | ₽39,983,294 | ₽569,078 | ₽3,285,222 | ₽18,208,225 | ₽428,027,471 | | | | |

| | | | | Consol | idated | | | |
|--|--------------|-------------------|------------|-------------|--------------------|--------------------------------|-------------|--------------|
| | | | | 20 | 15 | | | |
| | Business | GOCCs and NGAs | LGUs | Consumers | Fringe Benefits | Unquoted Debt Securities | Others | Total |
| Receivable from customers: | | | | | | | | |
| Loans and discounts | ₽274,314,706 | ₽22,920,494 | ₽7,804,678 | ₽28,398,408 | ₽472,637 | ₽_ | ₽_ | ₽333,910,923 |
| Customers' liabilities on letters of credit and trust | , , | , , | , , | , , | ŕ | | | |
| receipts | 10,501,665 | _ | _ | - | _ | _ | _ | 10,501,665 |
| Credit card receivables | 59,732 | _ | - | 5,224,371 | 79,647 | _ | _ | 5,363,750 |
| Bills purchased (Note 22) Lease contracts receivable | 3,142,231 | 690,674 | - | _ | - | _ | - | 3,832,905 |
| (Note 30) Customers' liabilities on | 3,686,791 | = | = | = | = | = | = | 3,686,791 |
| acceptances (Note 19) | 344,816 | = | _ | = | = | _ | = | 344,816 |
| • | 292,049,941 | 23,611,168 | 7,804,678 | 33,622,779 | 552,284 | _ | _ | 357,640,850 |
| Less unearned and other | | | | | • | | | |
| deferred income | 1,242,211 | 573,249 | 12,023 | 6,829 | 205 | _ | _ | 1,834,517 |
| | 290,807,730 | 23,037,919 | 7,792,655 | 33,615,950 | 552,079 | _ | - | 355,806,333 |
| Unquoted debt securities | _ | _ | _ | _ | - | 4,245,069 | - | 4,245,069 |
| Other receivables: | | | | | | | | |
| Accounts receivable | =. | _ | - | - | _ | _ | 8,212,190 | 8,212,190 |
| Sales contract receivables | = | _ | = | = | _ | _ | 5,491,409 | 5,491,409 |
| Accrued interest receivable | =. | _ | - | - | _ | _ | 4,968,236 | 4,968,236 |
| Miscellaneous | _ | _ | _ | _ | _ | _ | 429,923 | 429,923 |
| | 290,807,730 | 23,037,919 | 7,792,655 | 33,615,950 | 552,079 | 4,245,069 | 19,101,758 | 379,153,160 |
| Less allowance for credit losses | • | 150.047 | 140.602 | 1 112 167 | 22.066 | 2 (10 2(7 | 2.170.670 | 12 420 014 |
| (Note 16) | 5,186,186 | 159,047 | 148,602 | 1,113,167 | 23,066 | 3,619,267 | 3,178,679 | 13,428,014 |
| | ₱285,621,544 | ₱22,878,872 | ₽7,644,053 | ₱32,502,783 | ₽529,013 | ₽625,802 | ₱15,923,079 | ₱365,725,146 |



| | | | | Parent C | ompany | | | |
|----------------------------------|-------------------|-------------------|------------|------------|--------------------|--------------------------------|-------------|--------------|
| | | | | 201 | 16 | | | |
| | Business Loans | GOCCs and NGAs | LGUs | Consumers | Fringe Benefits | Unquoted Debt Securities | Others | Total |
| Receivable from customers: | | | | | | | | |
| Loans and discounts | ₽319,861,682 | ₽20,117,661 | ₽7,346,757 | ₽3,100,426 | ₽413,657 | _ | _ | ₽350,840,183 |
| Customers' liabilities on | | | | | | | | |
| letters of credit and trust | | | | | | | | |
| receipts | 8,600,938 | _ | _ | _ | _ | _ | _ | 8,600,938 |
| Credit card receivables | 66,258 | _ | _ | 6,888,617 | 147,332 | _ | _ | 7,102,207 |
| Bills purchased (Note 22) | 3,167,071 | 212,650 | _ | _ | _ | _ | _ | 3,379,721 |
| Lease contracts receivable | | | | | | | | |
| (Note 30) | 100,109 | _ | _ | _ | _ | _ | _ | 100,109 |
| Customers' liabilities on | | | | | | | | |
| acceptances (Note 19) | 1,659,340 | _ | _ | _ | _ | _ | _ | 1,659,340 |
| | 333,455,398 | 20,330,311 | 7,346,757 | 9,989,043 | 560,989 | _ | _ | 371,682,498 |
| Less unearned and other | | | | | | | | |
| deferred income | 671,450 | 433,275 | 11,258 | 785 | 161 | _ | _ | 1,116,929 |
| | 332,783,948 | 19,897,036 | 7,335,499 | 9,988,258 | 560,828 | _ | _ | 370,565,569 |
| Unquoted debt securities | _ | _ | _ | _ | _ | 6,914,864 | _ | 6,914,864 |
| Other receivables: | | | | | | | | |
| Accounts receivable | _ | _ | _ | _ | _ | _ | 3,423,593 | 3,423,593 |
| Sales contract receivables | _ | _ | _ | _ | _ | _ | 7,397,664 | 7,397,664 |
| Accrued interest receivable | _ | _ | _ | _ | _ | _ | 3,485,881 | 3,485,881 |
| Miscellaneous | _ | _ | _ | _ | _ | _ | 443,289 | 443,289 |
| | 332,783,948 | 19,897,036 | 7,335,499 | 9,988,258 | 560,828 | 6,914,864 | 14,750,427 | 392,230,860 |
| Less allowance for credit losses | 3 | | | | | | | |
| (Note 16) | 6,687,544 | 96,030 | 170,175 | 890,093 | 19,012 | 3,687,488 | 2,481,780 | 14,032,122 |
| | ₽326,096,404 | ₽19,801,006 | ₽7,165,324 | ₽9,098,165 | ₽541,816 | ₽3,227,376 | ₽12,268,647 | ₽378,198,738 |

| | | | | Parent C | ompany | | | |
|---------------------------------|-------------------|-------------------|------------|-------------|--------------------|--------------------------------|-------------|--------------|
| | | | | 20 | 15 | | | |
| | Business Loans | GOCCs and NGAs | LGUs | Consumers | Fringe Benefits | Unquoted Debt Securities | Others | Total |
| Receivable from customers: | | | | | | | | |
| Loans and discounts | ₽265,051,259 | ₽22,920,494 | ₽7,804,678 | ₽8,816,035 | ₱459,445 | ₽_ | ₽ | ₽305,051,911 |
| Customers' liabilities on | | | | | | | | |
| letters of credit and trust | | | | | | | | |
| receipts | 10,162,498 | _ | - | - | _ | _ | _ | 10,162,498 |
| Credit card receivables | 59,732 | _ | _ | 5,224,371 | 79,647 | _ | _ | 5,363,750 |
| Bills purchased (Note 22) | 2,807,978 | 690,674 | - | _ | _ | _ | _ | 3,498,652 |
| Lease contracts receivable | | | | | | | | |
| (Note 30) | 101,709 | _ | _ | _ | _ | _ | _ | 101,709 |
| Customers' liabilities on | | | | | | | | |
| acceptances (Note 19) | 344,816 | _ | = | = | _ | _ | _ | 344,816 |
| | 278,527,992 | 23,611,168 | 7,804,678 | 14,040,406 | 539,092 | _ | _ | 324,523,336 |
| Less unearned and other | | | | | | | | |
| deferred income | 835,468 | 573,249 | 12,023 | 6,829 | 205 | _ | _ | 1,427,774 |
| | 277,692,524 | 23,037,919 | 7,792,655 | 14,033,577 | 538,887 | _ | _ | 323,095,562 |
| Unquoted debt securities | - | - | - | - | _ | 4,245,069 | - | 4,245,069 |
| Other receivables: | | | | | | | | |
| Accounts receivable | _ | _ | - | - | _ | _ | 3,102,573 | 3,102,573 |
| Sales contract receivables | _ | _ | _ | _ | _ | _ | 5,487,416 | 5,487,416 |
| Accrued interest receivable | _ | _ | - | - | _ | _ | 4,829,204 | 4,829,204 |
| Miscellaneous | _ | _ | - | - | _ | _ | 401,142 | 401,142 |
| | 277,692,524 | 23,037,919 | 7,792,655 | 14,033,577 | 538,887 | 4,245,069 | 13,820,335 | 341,160,966 |
| Less allowance for credit losse | S | | | | | | | |
| (Note 16) | 5,038,887 | 159,047 | 148,602 | 995,020 | 23,064 | 3,619,267 | 2,876,841 | 12,860,728 |
| | ₽272,653,637 | ₱22,878,872 | ₽7,644,053 | ₽13,038,557 | ₽515,823 | ₽625,802 | ₽10,943,494 | ₽328,300,238 |

On November 27, 1997, Maybank Philippines, Inc. (Maybank) and the Parent Company signed a deed of assignment transferring to the Parent Company certain Maybank assets (included in 'Loans and Receivables') and liabilities in connection with the sale of the Parent Company's 60.00% equity in Maybank.

As of December 31, 2015, the balance of these receivables amounted to ₱3.7 billion (₱1.8 billion is included under 'Loans and discounts' and ₱1.9 billion is included under 'Accrued interest receivable') while the transferred liabilities amounted to ₱3.4 billion (₱1.8 billion is included under 'Bills payable to BSP and local banks' - Note 19 and ₱1.6 billion is included under 'Accrued interest payable' - Note 20). The excess of the transferred receivables over the



transferred liabilities is fully covered by an allowance for credit losses amounting to ₱0.3 billion as of December 31, 2015.

In 2016, the Group and the Parent Company applied the transferred liabilities against the principal and interest components of the transferred receivables. As of December 31, 2016, the remaining receivables amounted to \$\frac{1}{2}\$0.3 billion, which is fully covered by an allowance.

Unquoted debt instruments

Unquoted debt instruments include the zero-coupon notes received by the Parent Company from Special Purpose Vehicle (SPV) Companies on October 15, 2004, at the principal amount of ₱803.5 million (Tranche A Note) payable in five years and at the principal amount of ₱3.4 billion (Tranche B Note) payable in eight years in exchange for the outstanding loans receivable from National Steel Corporation (NSC) of ₱5.3 billion. The notes are secured by a first ranking mortgage and security interest over the NSC Plant Assets. As of December 31, 2016 and 2015, the notes are carried at their recoverable values.

Lease contract receivables

An analysis of the Group's and the Parent Company's lease contract receivables follows:

| | Consolio | lated | Parent Cor | npany |
|--|------------|------------|------------|----------|
| _ | 2016 | 2015 | 2016 | 2015 |
| Minimum lease payments | | | | |
| Due within one year | ₽1,177,612 | ₱1,428,529 | ₽23,509 | ₽17,909 |
| Due beyond one year but not over five years | 1,127,371 | 1,498,041 | 40,100 | 35,900 |
| Due beyond five years | 36,500 | 47,900 | 36,500 | 47,900 |
| | 2,341,483 | 2,974,470 | 100,109 | 101,709 |
| Residual value of leased equipment | | | | |
| Due within one year | 249,923 | 225,590 | _ | _ |
| Due beyond one year but not over five years | 457,969 | 486,731 | _ | _ |
| | 707,892 | 712,321 | _ | _ |
| Gross investment in lease contract receivables (Note 30) | ₽3,049,375 | ₽3,686,791 | ₽100,109 | ₽101,709 |

Interest income

Interest income on loans and receivables consists of:

| | | Consolidated | | Parent Company | | | |
|-------------------------------------|-------------|--------------|-------------|----------------|-------------|-------------|--|
| | 2016 | 2015 | 2014 | 2016 | 2015 | 2014 | |
| Receivable from customers and sales | | | | | | | |
| contract receivables | ₽19,635,249 | ₱17,074,179 | ₽14,650,909 | ₽16,874,365 | ₽15,092,695 | ₽13,491,902 | |
| Unquoted debt securities | 51,160 | 63,478 | 521,555 | 49,499 | 58,568 | 502,891 | |
| | ₽19,686,409 | ₽17,137,657 | ₽15,172,464 | ₽16,923,864 | ₱15,151,263 | ₽13,994,793 | |

As of December 31, 2016 and 2015, 75.24% and 82.84%, respectively, of the total receivable from customers of the Group were subject to interest repricing. As of December 31, 2016 and 2015, 76.23% and 76.18%, respectively, of the total receivable from customers of the Parent Company were subject to interest repricing. Remaining receivables carry annual fixed interest rates ranging from 2.30% to 8.75% in 2016, 1.10% to 7.00% in 2015, and 2.51% to 9.00% in 2014 for foreign currency-denominated receivables, and from 1.00% to 35.00% in 2016, 0.50% to 15.25% in 2015, and 0.03% to 23.04% in 2014 for peso-denominated receivables.

Sales contract receivables bear fixed interest rate per annum ranging from 5.00% to 21.00%, 3.30% to 21.00%, and 5.05% to 21.00% in 2016, 2015 and 2014, respectively.

Interest income accrued on impaired loans and receivable of the Group and Parent Company amounted to ₱103.7 million in 2016, ₱217.0 million in 2015, and ₱274.8 million in 2014. (Note 16).



BSP Reporting

An industry sector analysis of the Group's and the Parent Company's receivable from customers before taking into account the unearned and other deferred income and allowance for credit losses is shown below.

| | | Consolio | lated | | Parent Company | | | | | |
|----------------------------|--------------------|----------|--------------|--------|--------------------|--------|--------------|--------|--|--|
| | 201 | 6 | 201: | 2015 | | 6 | 2015 | | | |
| | Carrying | | Carrying | | Carrying | | Carrying | | | |
| | Amount | % | Amount | % | Amount | % | Amount | % | | |
| Primary target industry: | | | | | | | | | | |
| Financial intermediaries | ₽64,806,163 | 15.56 | ₽38,910,047 | 10.88 | ₽64,415,801 | 17.33 | ₽38,565,876 | 11.88 | | |
| Wholesale and retail | 61,414,279 | 14.75 | 51,740,591 | 14.47 | 57,682,565 | 15.52 | 47,900,547 | 14.76 | | |
| Electricity, gas and water | 49,814,968 | 11.96 | 49,944,409 | 13.96 | 49,687,531 | 13.37 | 49,873,733 | 15.37 | | |
| Manufacturing | 39,939,856 | 9.59 | 42,115,959 | 11.78 | 37,085,522 | 9.98 | 38,252,329 | 11.79 | | |
| Transport, storage and | | | | | | | | | | |
| communication | 36,542,499 | 8.78 | 29,358,316 | 8.21 | 34,276,937 | 9.22 | 27,136,991 | 8.36 | | |
| Public administration and | | | | | | | | | | |
| defense | 24,676,655 | 5.93 | 26,128,861 | 7.31 | 24,601,304 | 6.62 | 26,128,860 | 8.05 | | |
| Agriculture, hunting | , , | | , , | | , , | | , , | | | |
| and forestry | 5,490,920 | 1.32 | 6,211,092 | 1.74 | 5,044,898 | 1.36 | 5,690,508 | 1.76 | | |
| Secondary target industry: | | | | | | | | | | |
| Real estate, renting and | | | | | | | | | | |
| business activities | 59,701,406 | 14.34 | 45,723,378 | 12.78 | 53,719,909 | 14.45 | 38,240,191 | 11.78 | | |
| Construction | 16,819,358 | 4.04 | 11,697,215 | 3.27 | 14,574,409 | 3.92 | 9,898,467 | 3.05 | | |
| Others | 57,191,446 | 13.73 | 55,810,982 | 15.60 | 30,593,622 | 8.23 | 42,835,834 | 13.20 | | |
| | ₽416,397,550 | 100.00 | ₱357,640,850 | 100.00 | ₽371,682,498 | 100.00 | ₱324,523,336 | 100.00 | | |

The information (gross of unearned and other deferred income and allowance for credit losses) relating to receivable from customers as to secured and unsecured and as to collateral follows:

| | | Consoli | dated | | Parent Company | | | | |
|-----------------------|---------------------|---------|--------------|----------|----------------|--------|--------------|--------|--|
| | 201 | 6 | 201 | 5 | 2016 | | 2015 | | |
| | Carrying | | Carrying | Carrying | | | Carrying | | |
| | Amount | % | Amount | % | Amount | % | Amount | % | |
| Secured: | | | | | | | | | |
| Real estate mortgage | ₽ 62,257,711 | 14.95 | ₽57,028,872 | 15.94 | ₽45,697,957 | 12.30 | ₱42,625,055 | 13.13 | |
| Chattel mortgage | 33,531,566 | 8.05 | 17,162,402 | 4.80 | 25,326,989 | 6.81 | 10,723,203 | 3.30 | |
| Bank deposit hold-out | 14,034,793 | 3.38 | 1,924,828 | 0.54 | 13,938,107 | 3.75 | 1,924,828 | 0.59 | |
| Shares of stocks | 1,681,531 | 0.40 | 889,340 | 0.25 | 1,681,531 | 0.45 | 694,769 | 0.22 | |
| Others | 38,699,661 | 9.29 | 30,352,753 | 8.49 | 35,368,522 | 9.52 | 26,431,424 | 8.15 | |
| | 150,205,262 | 36.07 | 107,358,195 | 30.02 | 122,013,106 | 32.83 | 82,399,279 | 25.39 | |
| Unsecured | 266,192,288 | 63.93 | 250,282,655 | 69.98 | 249,669,392 | 67.17 | 242,124,057 | 74.61 | |
| | ₽416,397,550 | 100.00 | ₽357,640,850 | 100.00 | ₽371,682,498 | 100.00 | ₽324,523,336 | 100.00 | |

The table below reflects the balances of loans and receivables as reported to the BSP. For purposes of BSP reporting, the acquired loans and receivables were measured based on their original amortized cost as at acquisition date instead of their corresponding fair values.

Non-performing Loans (NPL) of the Parent Company as to secured and unsecured follows:

| | 2016 | 2015 |
|-----------|------------|------------|
| Secured | ₽4,918,225 | ₽5,888,561 |
| Unsecured | 3,853,334 | 3,090,858 |
| | ₽8,771,559 | ₽8,979,419 |



Generally, NPLs refer to loans whose principal and/or interest is unpaid for thirty (30) days or more after due date or after they have become past due in accordance with existing BSP rules and regulations. This shall apply to loans payable in lump sum and loans payable in quarterly, semi-annual, or annual installments, in which case, the total outstanding balance thereof shall be considered nonperforming

In the case of loans that are payable in monthly installments, the total outstanding balance thereof shall be considered nonperforming when three (3) or more installments are in arrears.

In the case of loans that are payable in daily, weekly, or semi-monthly installments, the total outstanding balance thereof shall be considered nonperforming at the same time that they become past due in accordance with existing BSP regulations, i.e., the entire outstanding balance of the receivable shall be considered as past due when the total amount of arrearages reaches ten percent (10.00%) of the total loan balance.

Loans are classified as nonperforming in accordance with BSP regulations, or when, in the opinion of management, collection of interest or principal is doubtful. Loans are not reclassified as performing until interest and principal payments are brought current or the loans are restructured in accordance with existing BSP regulations, and future payments appear assured.

Loans which do not meet the requirements to be treated as performing loans shall also be considered as NPLs. Effective January 1, 2013, the exclusion of NPLs classified as loss but are fully covered by allowance was removed by the BSP through Circular No. 772. Previous banking regulations allow banks that have no unbooked valuation reserves and capital adjustments to exclude from nonperforming classification those loans classified as Loss in the latest examination of the BSP which are fully covered by allowance for credit losses, provided that interest on said receivables shall not be accrued.

As of December 31, 2016 and 2015, based on the revised definition of NPLs under Circular No. 772, NPLs of ₱8.8 billion and ₱8.9 billion, respectively which the Parent Company reported to the BSP are gross of specific allowance amounting to ₱8.3 billion and ₱8.1 billion, respectively. Most of these loans are secured by real estate or chattel mortgages.

As of December 31, 2016 and 2015, gross and net NPL ratios of the Parent Company were 2.31% and 0.18%, and 2.61% and 0.25%, respectively.

Restructured loans of the Group and the Parent Company as of December 31, 2016 and 2015 amounted to ₱1.5 billion and ₱1.6 billion, respectively.



11. Property and Equipment

The composition of and movements in property and equipment follow:

| | | | | Consolidated | | | | | |
|---------------------------------|-------------|-------------|--------------|--------------|--------------|--------------|-------------|--|--|
| | 2016 | | | | | | | | |
| | | | Furniture, | Long-term | | | | | |
| | | | Fixtures and | Leasehold | Construction | Leasehold | | | |
| | Land | Building | Equipment | Land | In-progress | Improvements | Total | | |
| Cost | | | | | | | | | |
| Balance at beginning of year | ₱15,552,766 | ₽6,894,418 | ₽4,686,714 | ₽553,988 | ₽341,366 | ₽841,052 | ₽28,870,304 | | |
| Additions/transfers | _ | 206,910 | 965,326 | _ | 669,094 | 187,009 | 2,028,339 | | |
| Disposals/transfers/others | (4,082,341) | (1,383,567) | (704,936) | 13,282 | (312,329) | 66,556 | (6,403,335) | | |
| Balance at end of year | 11,470,425 | 5,717,761 | 4,947,104 | 567,270 | 698,131 | 1,094,617 | 24,495,308 | | |
| Accumulated Depreciation and | | | | | | | | | |
| Amortization | | | | | | | | | |
| Balance at beginning of year | _ | 2,641,945 | 3,105,944 | 23,595 | _ | 509,279 | 6,280,763 | | |
| Depreciation and amortization | _ | 235,546 | 623,153 | 5,199 | _ | 149,779 | 1,013,677 | | |
| Disposals/transfers/others | _ | (306,325) | (811,426) | 4,508 | _ | (11,477) | (1,124,720) | | |
| Balance at end of year | _ | 2,571,166 | 2,917,671 | 33,302 | _ | 647,581 | 6,169,720 | | |
| Allowance for Impairment Losses | | | | | | | | | |
| (Note 16) | 121,033 | 107,200 | _ | _ | _ | _ | 228,233 | | |
| Net Book Value at End of Year | ₽11,349,392 | ₽3,039,395 | ₽2,029,433 | ₽533,968 | ₽698,131 | ₽447,036 | ₽18,097,355 | | |

| | | | | Consolidated | | | | | |
|---|-------------|------------|--------------|--------------|--------------|--------------|-------------|--|--|
| | 2015 | | | | | | | | |
| | | | Furniture, | Long-term | | | | | |
| | | | Fixtures and | Leasehold | Construction | Leasehold | | | |
| | Land | Building | Equipment | Land | In-progress | Improvements | Total | | |
| Cost | | | | | | | | | |
| Balance at beginning of year | ₽13,294,729 | ₽6,716,569 | ₽4,027,169 | ₽536,081 | ₽238,083 | ₽702,604 | ₱25,515,235 | | |
| Additions/transfers | 2,259,224 | 217,072 | 1,082,544 | = | 431,635 | 175,953 | 4,166,428 | | |
| Disposals/transfers/others | (1,187) | (36,121) | (382,562) | _ | (328,352) | (24,033) | (772,255) | | |
| Cumulative translation adjustment | _ | (3,102) | 1,697 | 17,907 | _ | 594 | 17,096 | | |
| Effect of disposal group classified as held | | | | | | | | | |
| for sale (Note 37) | _ | = | (42,134) | = | _ | (14,066) | (56,200) | | |
| Balance at end of year | 15,552,766 | 6,894,418 | 4,686,714 | 553,988 | 341,366 | 841,052 | 28,870,304 | | |
| Accumulated Depreciation and | | | | | | | | | |
| Amortization | | | | | | | | | |
| Balance at beginning of year | _ | 2,362,174 | 2,925,285 | 9,456 | _ | 414,431 | 5,711,346 | | |
| Depreciation and amortization | _ | 234,400 | 479,662 | 5,030 | _ | 122,275 | 841,367 | | |
| Disposals/transfers/others | _ | 49,010 | (281,903) | _ | _ | (17,486) | (250,379) | | |
| Cumulative translation adjustment | _ | (3,639) | (537) | 9,109 | _ | 150 | 5,083 | | |
| Effect of disposal group classified as held | | | | | | | | | |
| for sale (Note 37) | _ | = | (16,563) | = | _ | (10,091) | (26,654) | | |
| Balance at end of year | - | 2,641,945 | 3,105,944 | 23,595 | - | 509,279 | 6,280,763 | | |
| Allowance for Impairment Losses | | | | | | | | | |
| (Note 16) | 351,373 | 109,704 | = | _ | _ | _ | 461,077 | | |
| Net Book Value at End of Year | ₽15,201,393 | ₽4,142,769 | ₽1,580,770 | ₽530,393 | ₽341,366 | ₽331,773 | ₱22,128,464 | | |

| | Parent Company | | | | | | | |
|---------------------------------|----------------|-------------|---------------------------|-----------------------------|---------------------------|-------------|--|--|
| | | | 20 | 16 | | | | |
| | | | Furniture, | | | | | |
| | Land | Building | Fixtures and Equipment | Construction In-progress | Leasehold Improvements | Total | | |
| Cost | | | | | | | | |
| Balance at beginning of year | ₽13,380,915 | ₽6,831,425 | ₽3,936,183 | ₽341,366 | ₽726,223 | ₽25,216,112 | | |
| Additions/transfers | = | 206,910 | 716,982 | 669,094 | 147,352 | 1,740,338 | | |
| Disposals/transfers/others | (2,114,746) | (1,550,138) | (706,311) | (312,328) | 2,849 | (4,680,674) | | |
| Balance at end of year | 11,266,169 | 5,488,197 | 3,946,854 | 698,132 | 876,424 | 22,275,776 | | |
| Accumulated Depreciation and | | | | | | | | |
| Amortization | | | | | | | | |
| Balance at beginning of year | _ | 2,621,673 | 2,747,940 | _ | 437,600 | 5,807,213 | | |
| Depreciation and amortization | _ | 234,210 | 476,638 | _ | 124,619 | 835,467 | | |
| Disposals/transfers/others | _ | (337,825) | (759,246) | _ | (3,113) | (1,100,184) | | |
| Balance at end of year | _ | 2,518,058 | 2,465,332 | _ | 559,106 | 5,542,496 | | |
| Allowance for Impairment Losses | | | | | | | | |
| (Note 16) | 121,033 | 107,200 | _ | _ | _ | 228,233 | | |
| Net Book Value at End of Year | ₽11,145,136 | ₽2,862,939 | ₽1,481,522 | ₽698,132 | ₽317,318 | ₽16,505,047 | | |



| | Parent Company | | | | | | | |
|---|----------------|------------|---------------------------|-----------------------------|---------------------------|-------------|--|--|
| | 2015 | | | | | | | |
| | | | Furniture, | G: | | | | |
| | Land | Building | Fixtures and Equipment | Construction In-progress | Leasehold Improvements | Total | | |
| Cost | | | | | | | | |
| Balance at beginning of year | ₽13,292,296 | ₽6,653,863 | ₽3,377,862 | ₽238,083 | ₽595,174 | ₱24,157,278 | | |
| Additions/transfers | 89,806 | 217,072 | 780,849 | 431,635 | 147,591 | 1,666,953 | | |
| Disposals/transfers/others | (1,187) | (39,510) | (222,528) | (328,352) | (16,542) | (608,119) | | |
| Balance at end of year | 13,380,915 | 6,831,425 | 3,936,183 | 341,366 | 726,223 | 25,216,112 | | |
| Accumulated Depreciation and Amortization | | | | | | | | |
| Balance at beginning of year | - | 2,341,778 | 2,563,525 | _ | 340,107 | 5,245,410 | | |
| Depreciation and amortization | = | 233,174 | 371,448 | = | 105,920 | 710,542 | | |
| Disposals/transfers/others | = | 46,721 | (187,033) | = | (8,427) | (148,739) | | |
| Balance at end of year | - | 2,621,673 | 2,747,940 | = | 437,600 | 5,807,213 | | |
| Allowance for Impairment Losses | | | | | | | | |
| (Note 16) | 154,997 | 109,704 | - | = | _ | 264,701 | | |
| Net Book Value at End of Year | ₽13,225,918 | ₽4,100,048 | ₽1,188,243 | ₽341,366 | ₽288,623 | ₱19,144,198 | | |

The total recoverable value of certain property and equipment of the Group and the Parent Company for which impairment loss has been recognized or reversed amounted to ₱234.9 million and ₱548.9 million as of December 31, 2016 and 2015, respectively.

Gain on disposal of property and equipment in 2016, 2015 and 2014 amounted to ₱1.2 million, ₱7.7 million, and ₱12.1 million, respectively, for the Group and ₱1.5 million, ₱3.7 million and ₱12.4 million, respectively, for the Parent Company (Note 13).

Depreciation and amortization consists of:

| | Consolidated | | | Parent Company | | |
|----------------------------------|--------------|------------|------------|----------------|------------|------------|
| _ | 2016 | 2015 | 2014 | 2016 | 2015 | 2014 |
| Continuing operations: | | | | | | |
| Depreciation | | | | | | |
| Property and equipment | ₽1,013,677 | ₽830,663 | ₽795,065 | ₽835,467 | ₽710,542 | ₽674,965 |
| Investment properties (Note 13) | 226,545 | 162,097 | 190,727 | 206,472 | 149,309 | 183,382 |
| Chattel mortgage | 22,000 | 35,285 | 23,455 | 22,001 | 33,748 | 23,281 |
| Amortization - Intangible assets | | | | | | |
| (Note 14) | 292,423 | 424,176 | 472,684 | 279,643 | 412,180 | 460,582 |
| | 1,554,645 | 1,452,221 | 1,481,931 | 1,343,583 | 1,305,779 | 1,342,210 |
| Discontinued operations: | , , | | | | | |
| Property and Equipment | | | | | | |
| (Note 37) | 4,707 | 10,704 | 14,039 | _ | _ | _ |
| | ₽1,559,352 | ₽1,462,925 | ₽1,495,970 | ₽1,343,583 | ₽1,305,779 | ₽1,342,210 |

Certain property and equipment of the Parent Company with carrying amount of ₱178.5 million and ₱180.8 million are temporarily idle as of December 31, 2016 and 2015, respectively.

As of December 31, 2016 and 2015, property and equipment of the Parent Company with gross carrying amounts of ₱3.3 billion and ₱3.4 billion, respectively, are fully depreciated but are still being used.



12. Investments in Subsidiaries and an Associate

The consolidated financial statements of the Group include:

| | | | | Pe | Ownership | ρ | |
|--|----------------------|----------------|------------|--------|-----------|--------|----------|
| | | Country of | Functional | 201 | 6 | 201 | 5 |
| Subsidiaries | Nature of Business | Incorporation | Currency | Direct | Indirect | Direct | Indirect |
| PNB Savings Bank (PNBSB)* | Banking | Philippines | Php | 100.00 | _ | 100.00 | _ |
| PNB Capital and Investment | | ** | • | | | | |
| Corporation (PNB Capital) | Investment | - do - | Php | 100.00 | _ | 100.00 | _ |
| PNB Forex, Inc. (PNB Forex) | FX trading | - do - | Php | 100.00 | _ | 100.00 | _ |
| PNB Holdings Corporation (PNB | | | • | | | | |
| Holdings) | Investment | - do - | Php | 100.00 | _ | 100.00 | _ |
| PNB General Insurers Inc.(PNB Gen) | Insurance | - do - | Php | 65.75 | 34.25 | 65.75 | 34.25 |
| PNB Securities, Inc. (PNB Securities) | Securities Brokerage | - do - | Php | 100.00 | _ | 100.00 | _ |
| PNB Corporation – Guam | Remittance | USA | USD | 100.00 | _ | 100.00 | _ |
| PNB International Investments | | | | | | | |
| Corporation (PNB IIC) | Investment | - do - | USD | 100.00 | _ | 100.00 | _ |
| PNB Remittance Centers, Inc. (PNB | | | | | | | |
| RCI) (a) | Remittance | - do - | USD | _ | 100.00 | _ | 100.00 |
| PNB Remittance Co. (Nevada) (b) | Remittance | -do- | USD | _ | 100.00 | _ | 100.00 |
| PNB RCI Holding Co. Ltd. (b) | Holding Company | - do - | USD | _ | 100.00 | _ | 100.00 |
| Allied Bank Philippines (UK) Plc | 5 - 5 - 1 - J | | | | | | |
| (ABUK)* | Banking | United Kingdom | GBP | 100.00 | _ | 100.00 | _ |
| PNB Europe PLC | Banking | - do - | GBP | 100.00 | _ | 100.00 | _ |
| PNB Remittance Co. (Canada) (c) | Remittance | Canada | CAD | _ | 100.00 | _ | 100.00 |
| PNB Global Remittance & Financial | | | | | | | |
| Co. (HK) Ltd. (PNB GRF) | Remittance | Hong Kong | HKD | 100.00 | _ | 100.00 | _ |
| | | People's | | | | | |
| | | Republic | | | | | |
| Allied Commercial Bank (ACB)* (d) | Banking | of China | USD | 99.04 | _ | 99.04 | _ |
| PNB-IBJL Leasing and Finance | 8 | | | | | | |
| Corporation (PILFC)(e) | Leasing/Financing | Philippines | Php | 75.00 | _ | 75.00 | _ |
| PNB-IBJL Equipment Rentals | 5 to 5 | rr | r | | | | |
| Corporation ^(f) | Rental | - do - | Php | _ | 75.00 | _ | 75.00 |
| Allianz-PNB Life Insurance, Inc. | | | r | | | | |
| (APLII) (formerly PNB LII) *(g) | Insurance | - do - | Php | 44.00 | _ | 80.00 | _ |
| Allied Leasing and Finance Corporation | n | | r | | | | |
| (ALFC) * | Rental | - do - | Php | 57.21 | _ | 57.21 | _ |
| Allied Banking Corporation (Hong | | | P | | | | |
| Kong) Limited (ABCHKL) * | Banking | Hong Kong | HKD | 51.00 | _ | 51.00 | _ |
| ACR Nominees Limited * | Banking | - do - | HKD | - | 51.00 | - | 51.00 |
| | | British Virgin | | | 2-130 | | 2 2.00 |
| Oceanic Holding (BVI) Ltd.* | Holding Company | Islands | USD | 27.78 | _ | 27.78 | _ |
| * G 1 : 1: : : 1 1. | 0 1 3 | | | | | | |

^{*} Subsidiaries acquired as a result of the merger with ABC



⁽a) Owned through PNB IIC (b) Owned through PNB RCI

 ⁽c) Owned through PNB RCI Holding Co. Ltd.
 (d) Purchase of additional shares was approved by BSP and China Banking Regulatory Commission on June 4, 2014 and November 12, 20015, respectively. On November 27, 2015, the Parent company purchased 8.63% ownership interest from individual stockholders.

⁽e) Formerly Japan-PNB Leasing
(f) Formerly Japan-PNB Equipment Rentals Corporation. Owned through PILFC

⁽g) As of December 31, 2015, APLII was classified as a disposal group held for sale and as a discontinued operation. The acquisition of the shares of APLII by Allianz SE was completed on June 6, 2016. As of December 31, 2016, the Group owns 44.0% interest in APLII and is presented as investment in an associate in the statement of financial position.

The details of this account follow:

| | Consolidated P | | | Parent Company | | |
|---|----------------|------|-------------|----------------|---------------|--|
| _ | December 31 | | | | January 1 | |
| _ | | | | 2015 | 2015 | |
| | 2016 | 2015 | 2016 | (As restated) | (As restated) | |
| Investment in Subsidiaries | | | | | | |
| PNB SB | ₽- | ₽- | ₽10,935,041 | ₱10,935,041 | ₽10,935,041 | |
| ACB | _ | - | 6,087,520 | 6,087,520 | 5,485,747 | |
| PNB IIC | _ | _ | 2,028,202 | 2,028,202 | 2,028,202 | |
| PNB Europe PLC | _ | _ | 1,006,537 | 1,006,537 | 1,006,537 | |
| ABCHKL | _ | _ | 947,586 | 947,586 | 947,586 | |
| PNB GRF | _ | _ | 753,061 | 753,061 | 753,061 | |
| PNB Gen | _ | _ | 600,000 | 600,000 | 600,000 | |
| PNB Holdings | _ | - | 377,876 | 377,876 | 377,876 | |
| PNB Capital | _ | - | 350,000 | 350,000 | 350,000 | |
| ABUK | _ | _ | 320,858 | 320,858 | 320,858 | |
| OHBVI | _ | _ | 291,841 | 291,841 | 291,840 | |
| PILFC | _ | _ | 181,942 | 181,942 | 218,331 | |
| ALFC | _ | _ | 148,400 | 148,400 | 148,400 | |
| PNB Securities | _ | _ | 62,351 | 62,351 | 62,351 | |
| PNB Forex, Inc. | _ | _ | 50,000 | 50,000 | 50,000 | |
| APLII | _ | _ | _ | 481,068 | 1,327,083 | |
| PNB Corporation - Guam | _ | _ | 7,672 | 7,672 | 7,672 | |
| Trib corporation Guain | | | 24,148,887 | 24,629,955 | 24,910,585 | |
| Investment in an Associate | 2,728,089 | _ | 2,728,089 | 24,027,733 | 24,710,363 | |
| Accumulated equity in net earnings | , , | | , , | | | |
| of subsidiaries and an | | | | | | |
| associate: | | | | | | |
| Balance at beginning of year | _ | _ | 1,455,689 | 1,875,373 | 935,968 | |
| Equity in net earnings for the year | 49,325 | _ | 255,292 | 251,852 | 1,007,198 | |
| Transfer to 'Investment in an | .,,,,,, | | 200,272 | 201,002 | 1,007,170 | |
| associate' | | _ | (347,023) | _ | _ | |
| Transfer to 'Assets of a disposal | | | (547,025) | | | |
| group held for sale' | _ | _ | _ | (326,948) | _ | |
| Transfer to 'Reserves of a disposal | | | | (320,740) | | |
| group held for sale' | _ | _ | _ | (85,106) | _ | |
| Sale of direct interest in a subsidiary | _ | _ | _ | (79,482) | _ | |
| Sale of direct interest in a subsidiary | 40.225 | | 1 2/2 059 | | 1 042 166 | |
| Di-: 1 1 1 f 1 | 49,325 | _ | 1,363,958 | 1,635,689 | 1,943,166 | |
| Dividends received for the year | 40.225 | _ | (66,125) | (180,000) | (67,793) | |
| | 49,325 | | 1,297,833 | 1,455,689 | 1,875,373 | |
| Accumulated share in: | | | | | | |
| Net unrealized losses on available- | (0.15.05=) | | (0.51.105) | /= =a=: | /=0 <1: | |
| for-sale investments (Note 9) | (245,867) | _ | (261,483) | (7,735) | (59,641) | |
| Remeasurement losses on retirement | | | | | | |
| plan | 1,208 | _ | (31,363) | (37,932) | (43,003) | |
| Accumulated translation adjustments | _ | _ | 477,908 | 457,755 | (128,457) | |
| | (244,659) | - | 185,062 | 412,088 | (231,101) | |
| | ₽2,532,755 | ₽- | ₽28,359,871 | ₱26,497,732 | ₱26,554,857 | |

As part of the Group's rehabilitation program in 2002, the SEC approved on November 7, 2002 the application of the accumulated translation adjustment of \$\mathbb{P}1.6\$ billion to eliminate the Parent Company's remaining deficit of \$\mathbb{P}1.3\$ billion as of December 31, 2001, after applying the total reduction in par value amounting to \$\mathbb{P}7.6\$ billion. The SEC approval is subject to the following conditions: (a) remaining translation adjustment of \$\mathbb{P}310.7\$ million as of December 31, 2001 (shown as part of 'Capital paid in excess of par value' in the statement of financial position) will not be used to wipe out losses that may be incurred in the future without prior approval of SEC; and (b) for purposes of dividend declaration, any future surplus account of the Parent Company shall be restricted to the extent of the deficit wiped out by the translation adjustment.



As of December 31, 2016 and 2015, the acquisition cost of the investments in the Parent Company's separate financial statements includes the balance of ₱2.1 billion consisting of the translation adjustment and accumulated equity in net earnings, net of dividends subsequently received from the quasi-reorganization date, that were closed to deficit on restructuring date and is not available for dividend declaration.

Material non-controlling interests

The financial information as of December 31, 2016 and 2015 of subsidiaries which have material NCI is provided below.

Proportion of equity interest held by non- controlling interests

| | | Equity interest of | | Accumulated balances of | | Profit al | located to |
|--------|----------------------|--------------------|--------|-------------------------|--------------|-----------|------------|
| NCI | | | NCI | | material NCI | ma | terial NCI |
| | Principal Activities | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 |
| ABCHKL | Banking | 49.00% | 49.00% | ₽1,427,340 | ₽1,322,771 | ₽41,667 | ₽80,376 |
| APLII | Insurance | _ | 20.00% | _ | 414,828 | _ | 71,586 |

The following tables present financial information of subsidiaries with material non-controlling interests as of December 31, 2016 and 2015:

| | 2016 | 20 |)15 |
|---|------------|------------|------------|
| | ABCHKL | APLII | ABCHKL |
| Statement of Financial Position | | | |
| Current assets | ₽7,528,024 | ₽9,973,869 | ₽6,288,564 |
| Non-current assets | 3,877,748 | 13,552,891 | 4,309,709 |
| Current liabilities | 8,244,753 | 9,264,101 | 7,722,515 |
| Non-current liabilities | 164,164 | 12,188,520 | 176,225 |
| Statement of Comprehensive Income | | | |
| Revenues | 345,376 | 2,361,982 | 404,547 |
| Expenses | 260,342 | 2,004,051 | 240,514 |
| Net income | 85,034 | 357,931 | 164,033 |
| Total comprehensive income (loss) | 134,237 | (61,693) | 125,354 |
| Statement of Cash Flows | | | |
| Net cash provided by operating activities | 116,786 | 1,210,588 | 200,843 |
| Net cash provided used in investing | | | |
| activities | (69,200) | (815,306) | (640) |
| Net cash used in financing activities | · - | _ | 193,904 |

As of December 31, 2016 and 2015, the non-controlling interests in respect of ALFC, PILFC, ACB and OHBVI is not material to the Group.

Investment in APLII

On December 21, 2015, the Parent Company entered into a 15-year exclusive partnership with Allianz SE under the following arrangements, subject to regulatory approvals:

- Allianz SE will acquire 12,750 shares representing 51.00% stockholdings of APLII and will have management control over the new joint venture company;
- The new joint venture company will operate under the name of "Allianz-PNB Life Insurance, Inc.";
- A 15-year distribution agreement which will provide Allianz an exclusive access to the branch network of the Parent Company and PNB SB.



As of December 31, 2015, the carrying value of the 51% equity interest in APLII amounting to \$\mathbb{P}\$1.2 billion was classified as "Assets of Disposal Group Held for Sale" in the separate statement of financial position.

The sale of APLII was completed on June 6, 2016 for a total consideration of USD66.0 million (\$\P\$3.1 billion). Pursuant to the sale of APLII, the Parent Company also entered into a distribution agreement with APLII where the Parent Company will allow APLII to have exclusive access to the distribution network of the Parent Company and its subsidiary, PNB Savings Bank, over a period of 15 years. Both the share purchase agreement and distribution agreement have provisions referring to one another; making the distribution agreement an integral component of the sale transaction. Accordingly, the purchase consideration of USD66.0 million was allocated between the sale of the 51.00% interest in APLII and the Exclusive Distribution Rights (EDR) amounting to USD44.9 million (\$\P\$2.1 billion) and USD21.1 million (\$\P\$1.0 billion), respectively.

The Parent Company will also receive variable annual and fixed bonus earn out payments based on milestones achieved over the 15-year term of the distribution agreement.

The Parent Company recognized gain on sale of the 51.00% interest in APLII amounting to ₱400.3 million, net of taxes and transaction costs amounting to ₱276.7 million and ₱153.3 million, respectively. The consideration allocated to the EDR was recognized as "Other Deferred Revenue" and will be amortized to income over 15 years from date of sale.

Prior to the sale of shares to Allianz SE, the Parent Company acquired additional 15.00% stockholdings from the minority shareholders for a consideration amounting to ₱292.4 million between June 2, 2016 and June 5, 2016.

Consequently, the Parent Company accounted for its remaining 44.00% ownership interest in APLII as an associate. At the date of loss of control, the Parent Company's investment in APLII was remeasured to ₱2.7 billion based on the fair value of its retained equity. The Parent Company recognized gain on remeasurement amounting to ₱1.6 billion in the statement of income in 2016.

The fair value of the retained equity was based on a combination of the income approach and market approach.

On September 21, 2016, the SEC approved the amendment of PNB Life Insurance, Inc.'s article of incorporation to reflect the change in corporate name to Allianz-PNB Life Insurance, Inc.

Summarized financial information of APLII as of December 31, 2016 are as follows:

| Current assets | ₽14,812,452 |
|------------------------|-------------|
| Noncurrent assets | 9,602,162 |
| Current liabilities | 14,287,861 |
| Noncurrent liabilities | 7,995,855 |
| Equity | 2,130,898 |



Summarized statement of income of APLII for the seven months ended December 31, 2016 follows:

| Revenues | ₽1,164,407 |
|--|-------------------------|
| Costs and expenses | (1,022,543) |
| Income before tax | 141,684 |
| Provision for income tax | (29,762) |
| Net income | 112,101 |
| Other comprehensive loss | (556,042) |
| Total comprehensive income | (P 443,941) |
| Group's share of comprehensive income for the period | (₱195,334) |

Investment in ACB

In August 2009, the Parent Company acquired 39.41% ownership in ACB in Xiamen China for a total consideration of CNY394.1 million or USD57.7 million (equivalent to ₱2.8 billion).

With its merger with ABC in 2013 (Note 1), the Parent Company's equity interest in ACB increased from 39.41% to 90.41%. This resulted in change in accounting for such investment from an associate to a subsidiary. In accordance with PFRS 3, the step-up acquisition of investment in ACB is accounted for as a disposal of the equity investment in ACB and the line by line consolidation of ACB's assets and liabilities in the Group's financial statements. The fair value of consideration received from the step-up acquisition is equal to the carrying value of the disposed investment in ACB.

On November 22, 2013, the BOD of the Parent Company approved and confirmed the increase in equity investment of the Parent Company in ACB as a prerequisite to ACB's application for CNY license, by way of purchase of the 9.59% shareholdings of the natural–person investors in ACB in the amount of USD13.8 million. This was approved by BSP on June 4, 2014. On November 12, 2015, the China Banking Regulatory Commission approved the takeover of the Parent Company of the 51.00% shareholdings held by ABC and the buyout of the 8.63% shareholdings of six natural-person investors in ACB resulting in the increase of equity ownership in ACB to 99.04%. The Parent Company paid the natural-person investors on November 27, 2015. This acquisition was accounted for as an equity transaction which resulted in an increase of other equity adjustment amounting to \$\mathbb{P}14.5\$ million in the consolidated statement of financial position.

PNB Forex

On August 23, 2013, the Parent Company approved the dissolution of PNB Forex by shortening its corporate life to December 31, 2013. PNB Forex ceased its business operations on January 1, 2006. As of December 31, 2016, PNB Forex is still in the process of complying with the requirements of regulatory agencies to effect the dissolution.

PNB SB

On November 28, 2014, the Parent Company infused additional capital to PNB SB amounting to \$\mathbb{P}\$10.0 billion which will be used to build and refocus the Group's consumer lending business. The infusion of additional equity to PNB SB was approved by the BSP on February 28, 2014.

PILFC

On November 28, 2014, the BOD of the Parent Company approved the sell back by the Parent Company to IBJ Leasing (IBJL) of its 15.00% equity ownership in PILFC. Under the terms of the new and expanded partnership, IBJL increased its stake in PILFC from 10.00% to 25.00%, and the Parent Company's stake decreased from 90.00% to 75.00%. The total consideration from the sale



of 15.00% equity ownership amounted to P102.6 million and the Parent Company recognized loss from disposal amounting to P12.2 million in its statement of income. This sale was accounted for as an equity transaction which resulted in a decrease of other equity adjustment amounting to P0.5 million in the consolidated statement of financial position.

PNB Gen

The Parent Company contributed \$\mathbb{P}600.0\$ million to PNB Gen in 2014 to acquire 65.75% direct interest ownership over the latter. In 2013, the Parent Company has indirect ownership over PNB Gen through PNB Holdings. The additional capital of PNB Gen is meant to strengthen the financial position of the subsidiary considering that it suffered a net loss in 2013. Further, the restructuring of relationships between the entities in the Group have no impact on the consolidated financial statements.

PNB Italy SpA (PISpA)

PISpA was liquidated on November 9, 2014. The Group will shift to an agent-arrangement to continue remittance business in Italy.

Significant restrictions

The Group does not have significant restrictions on its ability to access or use its assets and settle its liabilities other than those resulting from the regulatory supervisory frameworks within which insurance and banking subsidiaries operate.

The BSP and IC regulations require banks and insurance companies to maintain certain levels of regulatory capital. As of December 31, 2016 and 2015, the total assets of banking subsidiaries amounted to ₱59.8 billion and ₱57.1 billion, respectively; and ₱6.9 billion and ₱30.8 billion for insurance subsidiaries, respectively.

13. Investment Properties

Breakdown of investment properties:

| | Consol | idated | Parent Company | | |
|---------------------------|-------------|-------------|----------------|-------------|--|
| | 2016 | 2015 | 2016 | 2015 | |
| Properties held for lease | ₽4,821,335 | ₽_ | ₽5,137,644 | ₽1,974,560 | |
| Foreclosed assets | 11,519,917 | 13,230,005 | 10,837,486 | 12,692,271 | |
| Total | ₽16,341,252 | ₽13,230,005 | ₽15,975,130 | ₽14,666,831 | |

The composition of and movements in this account follow:

| | <u> </u> | Consolidated | | | | |
|----------------------------|--------------------|---------------|-------------|--|--|--|
| | | 2016 | _ | | | |
| | · | Buildings and | | | | |
| | Land | Improvements | Total | | | |
| Cost | | | | | | |
| Beginning balance | ₽14,287,746 | ₽3,989,636 | ₽18,277,382 | | | |
| Additions | 386,491 | 295,019 | 681,510 | | | |
| Disposals/transfers/others | 1,634,996 | 777,643 | 2,412,639 | | | |
| Balance at end of year | 16,309,233 | 5,062,298 | 21,371,531 | | | |

(Forward)



| | | Consolidated | | | |
|---|---------------------------------|----------------|--|--|--|
| = | | 2016 | | | |
| = | | Buildings and | | | |
| | Land | Improvements | Total | | |
| Accumulated Depreciation | | | | | |
| Balance at beginning of year | ₽_ | ₽1,753,738 | ₽1,753,738 | | |
| Depreciation (Note 11) | _ | 226,545 | 226,545 | | |
| Disposals/transfers/others | _ | (246,345) | (246,345) | | |
| Balance at end of year | _ | 1,733,938 | 1,733,938 | | |
| Allowance for Impairment Losses (Note 16) | 2,999,854 | 296,487 | 3,296,341 | | |
| Net Book Value at End of Year | ₽13,309,379 | ₽3,031,873 | ₽16,341,252 | | |
| | , , | , , | | | |
| | | Consolidated | | | |
| - | | 2015 | | | |
| - | | Buildings and | | | |
| | Land | Improvements | Total | | |
| Cost | | • | | | |
| Beginning balance | ₱21,411,572 | ₱4,450,944 | ₱25,862,516 | | |
| Additions | 313,968 | 191,294 | 505,262 | | |
| Disposals/transfers/others | (7,446,794) | (653,612) | (8,100,406) | | |
| Cumulative translation adjustments | 9,000 | 1,010 | 10,010 | | |
| Balance at end of year | 14,287,746 | 3,989,636 | 18,277,382 | | |
| Accumulated Depreciation | | | | | |
| Balance at beginning of year | _ | 1,856,814 | 1,856,814 | | |
| Depreciation (Note 11) | _ | 162,097 | 162,097 | | |
| Disposals/transfers/others | _ | (265,343) | (265,343) | | |
| Cumulative translation adjustments | _ | 170 | 170 | | |
| Balance at end of year | | 1,753,738 | 1,753,738 | | |
| Allowance for Impairment Losses (Note 16) | 2,855,093 | 438,546 | 3,293,639 | | |
| Net Book Value at End of Year | <u>2,833,093</u> ₱11,432,653 | ₽1,797,352 | 23,293,039 13,230,005 | | |
| Net book value at End of Year | £11,432,033 | F1,797,332 | £13,230,003 | | |
| | Parent Company | | | | |
| · | 2016 | | | | |
| • | | Buildings and | | | |
| | Land | Improvements | Total | | |
| Cost | | | | | |
| Beginning balance | ₽ 16,096,896 | ₽3,760,994 | ₽ 19,857,890 | | |
| Additions | 352,577 | 256,621 | 609,198 | | |
| Disposals/Transfers/Others | (108,319) | 609,954 | 501,635 | | |
| Balance at end of year | 16,341,154 | 4,627,569 | 20,968,723 | | |
| Accumulated Depreciation | | | | | |
| Balance at beginning of year | _ | 1,705,410 | 1,705,410 | | |
| Depreciation (Note 11) | _ | 206,472 | 206,472 | | |
| Disposals/Transfers/Others | _ | (219,361) | (219,361) | | |
| Balance at end of year | _ | 1,692,521 | 1,692,521 | | |
| Allowance for Impairment Losses (Note 16) | 2,999,854 | 301,218 | 3,301,072 | | |
| Net Book Value at End of Year | ₽13,341,300 | ₽2,633,830 | ₽15,975,130 | | |
| Tee Book value at End of Tear | 110,011,000 | 12,000,000 | 110,570,100 | | |
| | 1 | Parent Company | | | |
| · | | 2015 | | | |
| | | Buildings and | | | |
| | Land | Improvements | Total | | |
| Cost | Land | mprovements | 1 Otal | | |
| Beginning balance | ₱21,108,095 | ₽4,218,699 | ₽25,326,794 | | |
| Additions | 261,352 | 172,600 | 433,952 | | |
| Disposals/Transfers/Others | (5,272,551) | (630,305) | (5,902,856) | | |
| Balance at end of year | 16,096,896 | 3,760,994 | 19,857,890 | | |
| Darance at the or year | 10,070,070 | 5,100,774 | 17,037,030 | | |

(Forward)



| | Parent Company | | | | | |
|---|----------------|--------------|-------------|--|--|--|
| | 2015 | | | | | |
| | Buildings and | | | | | |
| | Land | Improvements | Total | | | |
| Accumulated Depreciation | | | | | | |
| Balance at beginning of year | ₽- | ₱1,813,425 | ₱1,813,425 | | | |
| Depreciation (Note 11) | _ | 149,309 | 149,309 | | | |
| Disposals/Transfers/Others | _ | (257,324) | (257,324) | | | |
| Balance at end of year | _ | 1,705,410 | 1,705,410 | | | |
| Allowance for Impairment Losses (Note 16) | 3,051,469 | 434,180 | 3,485,649 | | | |
| Net Book Value at End of Year | ₽13,045,427 | ₱1,621,404 | ₽14,666,831 | | | |

Investment properties include real properties foreclosed or acquired in settlement of loans. Foreclosed investment properties of the Parent Company still subject to redemption period by the borrowers amounted to ₱155.4 million and ₱150.0 million, as of December 31, 2016 and 2015, respectively. Valuations were derived on the basis of recent sales of similar properties in the same area as the investment properties and taking into account the economic conditions prevailing at the time the valuations were made. The Group and the Parent Company are exerting continuing efforts to dispose these properties.

The total recoverable value of certain investment properties of the Group that were impaired amounted to ₱7.0 billion and ₱7.5 billion as of December 31, 2016 and 2015, respectively. For the Parent Company, the total recoverable value of certain investment properties that were impaired amounted to ₱6.9 billion and ₱7.3 billion as of December 31, 2016 and 2015, respectively.

In 2015, investment properties with carrying value of ₱2.2 billion were converted as branches and head offices of its subsidiaries and were transferred to property and equipment by the Group. Also in 2015, investment properties under joint arrangements with total carrying value of ₱1.2 billion were transferred to Real Estate Inventories Held under Development under 'Other Assets' (Note 15). Property and equipment with carrying value of ₱54.5 million were leased out under operating leases and have been transferred to investment properties in 2015.

In 2016, the Group and the Parent Company reclassified certain properties from 'Property and equipment' to 'Investment property' with aggregate carrying amount of ₱4.7 billion and ₱3.2 billion, respectively. These properties mainly consist of the office spaces in the Allied Bank Center in Makati leased out and land in Buendia, Makati being held for future development.

For the Group, direct operating expenses on investment properties that generated rental income during the year (other than depreciation and amortization), included under 'Miscellaneous expenses - Others', amounted to ₱13.6 million, ₱30.5 million and ₱26.4 million in 2016, 2015, and 2014, respectively. Direct operating expenses on investment properties that did not generate rental income included under 'Miscellaneous expenses - Others', amounted to ₱201.8 million, ₱192.4 million and ₱134.3 million in 2016, 2015, and 2014, respectively.

For the Parent Company, direct operating expenses on investment properties that generated rental income during the year (other than depreciation and amortization), included under 'Miscellaneous expenses - Others', amounted to ₱8.3 million, ₱20.4 million and ₱23.3 million in 2016, 2015, and 2014, respectively. Direct operating expenses on investment properties that did not generate rental income included under 'Miscellaneous expenses - Others', amounted to ₱201.6 million, ₱182.7 million and ₱132.6 million in 2016, 2015, and 2014, respectively.



Net gains on sale or exchange of assets This account consists of:

| | Consolidated | | | Parent Company | | |
|--|--------------|------------|------------|----------------|------------|------------|
| | 2016 | 2015 | 2014 | 2016 | 2015 | 2014 |
| Net gains from sale of investment property | | | | | | |
| (Note 34) | ₽2,343,634 | ₽1,435,798 | ₽1,072,653 | ₽2,387,472 | ₽1,400,650 | ₽1,058,574 |
| Net gains from foreclosure and repossession of | | | | | | |
| investment property | 165,570 | 152,061 | 368,341 | 128,927 | 152,553 | 364,745 |
| Net gains from sale of property and equipment | | | | | | |
| (Note 11) | 1,157 | 7,659 | 12,053 | 1,462 | 3,741 | 12,407 |
| Net gains from sale of receivables (Note 34) | _ | _ | _ | _ | 24,441 | _ |
| | ₽2,510,361 | ₽1,595,518 | ₽1,453,047 | ₽2,517,861 | ₽1,581,385 | ₽1,435,726 |

14. Goodwill and Intangible Assets

Goodwill and intangible assets consist of:

| _ | | | Consolidated | | | | |
|-----------------------------------|--------------|--------------------------|---------------|------------|-------------|--|--|
| | | | 2016 | | | | |
| _ | | Intangible Assets | | | | | |
| | Core Deposit | Customer Relationship | Software Cost | Total | Goodwill | | |
| Cost | | | | | | | |
| Balance at beginning of year | ₽1,897,789 | ₽391,943 | ₽1,830,957 | ₽4,120,689 | ₽13,375,407 | | |
| Additions | _ | _ | 406,053 | 406,053 | _ | | |
| Write-offs | _ | _ | (894) | (894) | _ | | |
| Cumulative translation adjustment | _ | _ | 3,146 | 3,146 | _ | | |
| Balance at end of year | 1,897,789 | 391,943 | 2,239,262 | 4,528,994 | 13,375,407 | | |
| Accumulated Amortization | | | | | | | |
| Balance at beginning of year | 549,304 | 378,153 | 750,354 | 1,677,811 | _ | | |
| Amortization (Note 11) | 189,779 | 13,790 | 88,854 | 292,423 | _ | | |
| Cumulative translation adjustment | _ | _ | (3,609) | (3,609) | _ | | |
| Balance at end of year | 739,083 | 391,943 | 835,599 | 1,966,625 | | | |
| Net Book Value at End of Year | ₽1,158,706 | ₽- | ₽1,403,663 | ₽2,562,369 | ₽13,375,407 | | |

| _ | Consolidated | | | | | | |
|-----------------------------------|--------------|--------------|---------------|------------|-------------|--|--|
| | | | 2015 | | | | |
| Intangible Assets | | | | | | | |
| | | Customer | | | | | |
| | Core Deposit | Relationship | Software Cost | Total | Goodwill | | |
| Cost | | | | | | | |
| Balance at beginning of year | ₽1,897,789 | ₽391,943 | ₽1,254,343 | ₽3,544,075 | ₽13,375,407 | | |
| Additions | _ | _ | 571,768 | 571,768 | _ | | |
| Write-offs | _ | _ | (704) | (704) | _ | | |
| Cumulative translation adjustment | _ | _ | 5,550 | 5,550 | _ | | |
| Balance at end of year | 1,897,789 | 391,943 | 1,830,957 | 4,120,689 | 13,375,407 | | |
| Accumulated Amortization | | | | | | | |
| Balance at beginning of year | 359,525 | 247,505 | 642,221 | 1,249,251 | _ | | |
| Amortization (Note 11) | 189,779 | 130,648 | 103,749 | 424,176 | _ | | |
| Write-offs | _ | _ | (704) | (704) | _ | | |
| Cumulative translation adjustment | _ | _ | 5,088 | 5,088 | _ | | |
| Balance at end of year | 549,304 | 378,153 | 750,354 | 1,677,811 | _ | | |
| Net Book Value at End of Year | ₽1,348,485 | ₽13,790 | ₽1,080,603 | ₱2,442,878 | ₽13,375,407 | | |



| _ | Parent Company | | | | | | |
|-----------------------------------|----------------|--------------|---------------|------------|-------------|--|--|
| | 2016 | | | | | | |
| | | Intangil | ole Assets | | | | |
| | | Customer | | | | | |
| | Core Deposit | Relationship | Software Cost | Total | Goodwill | | |
| Cost | | | | | | | |
| Balance at beginning of year | ₽1,897,789 | ₽391,943 | ₽1,701,224 | ₽3,990,956 | ₽13,515,765 | | |
| Additions | _ | _ | 404,837 | 404,837 | _ | | |
| Write-offs | _ | _ | (15) | (15) | _ | | |
| Cumulative translation adjustment | _ | _ | 186 | 186 | _ | | |
| Balance at end of year | 1,897,789 | 391,943 | 2,106,232 | 4,395,964 | 13,515,765 | | |
| Accumulated Amortization | | | | | | | |
| Balance at beginning of year | 549,304 | 378,153 | 717,253 | 1,644,710 | ₽_ | | |
| Amortization (Note 11) | 189,779 | 13,790 | 76,074 | 279,643 | _ | | |
| Cumulative translation adjustment | _ | _ | 160 | 160 | _ | | |
| Balance at end of year | 739,083 | 391,943 | 793,487 | 1,924,513 | _ | | |
| Net Book Value at End of Year | ₽1,158,706 | ₽- | ₽1,312,745 | ₽2,471,451 | ₽13,515,765 | | |

| _ | Parent Company | | | | | | | |
|-----------------------------------|----------------|-------------------|---------------|------------|-------------|--|--|--|
| | | | 2015 | | | | | |
| | | Intangible Assets | | | | | | |
| | | Customer | | | | | | |
| | Core Deposit | Relationship | Software Cost | Total | Goodwill | | | |
| Cost | | | | | | | | |
| Balance at beginning of year | ₽1,897,789 | ₽391,943 | ₽1,142,782 | ₱3,432,514 | ₱13,515,765 | | | |
| Additions | _ | _ | 558,372 | 558,372 | _ | | | |
| Cumulative translation adjustment | _ | _ | 70 | 70 | _ | | | |
| Balance at end of year | 1,897,789 | 391,943 | 1,701,224 | 3,990,956 | 13,515,765 | | | |
| Accumulated Amortization | | | | | | | | |
| Balance at beginning of year | 359,525 | 247,505 | 625,382 | 1,232,412 | _ | | | |
| Amortization (Note 11) | 189,779 | 130,648 | 91,753 | 412,180 | _ | | | |
| Cumulative translation adjustment | _ | _ | 118 | 118 | _ | | | |
| Balance at end of year | 549,304 | 378,153 | 717,253 | 1,644,710 | _ | | | |
| Net Book Value at End of Year | ₽1,348,485 | ₽13,790 | ₽983,971 | ₱2,346,246 | ₱13,515,765 | | | |

Core deposit (CDI) and customer relationship (CRI)

CDI and CRI are the intangible assets acquired through the merger of the Parent Company with ABC. CDI includes the stable level of deposit liabilities of ABC which is considered as favorably priced source of funds by the Parent Company. CRI pertains to ABC's key customer base which the Parent Company expects to bring more revenue through loan availments.

Software cost

Software cost as of December 31, 2016 and 2015 includes capitalized development costs amounting to \$\mathbb{P}\$1.2 billion and \$\mathbb{P}\$797.7 million, respectively, related to the Parent Company's new core banking system which is expected to be completed and available for use by 2017.

Goodwill

As discussed in Note 1, on February 9, 2013, the Parent Company acquired 100.00% of voting common stock of ABC, a listed universal bank. The acquisition of ABC was made to strengthen the Parent Company's financial position and enlarge its operations.

The Parent Company accounted for the business combination with ABC under the acquisition method of PFRS 3. The Group has elected to measure the non-controlling interest in the acquiree at proportionate share of identifiable assets and liabilities.



The business combination resulted in recognition of goodwill which is determined as follows:

| Purchase consideration transferred | ₽41,505,927 |
|--|-------------|
| Add: Proportionate share of the non-controlling interest in the net | |
| assets of ABC | 2,768,380 |
| Acquisition-date fair value of previously held interest in | |
| subsidiaries | 2,471,630 |
| Less: Fair values of net identifiable assets and liabilities assumed | 33,370,530 |
| Goodwill | ₽13,375,407 |

Impairment testing of goodwill and intangible asset

Goodwill acquired through business combinations has been allocated to three CGUs which are also reportable segments, namely: retail banking, corporate banking and treasury. Goodwill allocated to the CGUs amounted to \$\mathbb{P}6.2\$ billion, \$\mathbb{P}4.2\$ billion and \$\mathbb{P}3.1\$ billion, respectively. CDI is allocated to retail banking while CRI is allocated to corporate banking.

Goodwill is reviewed for impairment annually in the fourth quarter of the reporting period, or more frequently if events or changes in circumstances indicate that the carrying value may be impaired. CDI and CRI, on the other hand, are assessed for impairment where indicator(s) of objective evidence of impairment has been identified. Impairment testing is done by comparing the recoverable amount of each CGU with its carrying amount. The carrying amount of a CGU is derived based on its net assets plus the amount allocated to the CGU. The recoverable amount is the higher of a CGUs' fair value less costs to sell and its value in use. The goodwill impairment test in 2015 and 2014 did not result in an impairment loss of goodwill of the CGUs as the recoverable amount for these CGUs were higher than their respective carrying amount.

Key assumptions used in value in use calculations

The recoverable amounts of the CGUs have been determined on the basis of value in use calculation using the discounted cash flows (DCF) model. The DCF model uses earnings projections based on financial budgets approved by senior management and the BOD of the Parent Company covering a three-year period and are discounted to their present value. Estimating future earning involves judgment which takes into account past and actual performance and expected developments in the respective markets and in the overall macro-economic environment.

The following rates were applied to the cash flow projections:

| | | 2016 | | | 2015 | |
|-----------------------|---------|-----------|----------|---------|-----------|----------|
| | Retail | Corporate | | Retail | Corporate | _ |
| | Banking | Banking | Treasury | Banking | Banking | Treasury |
| Pre-tax discount rate | 11.17% | 11.19% | 8.99% | 11.21% | 13.11% | 7.82% |
| Projected growth rate | 6.50% | 6.50% | 6.50% | 6.03% | 6.03% | 6.03% |

The calculation of value in use for retail banking, corporate banking and treasury cash generating units is most sensitive to interest margin, discount rates, market share during the budget period, projected growth rates used to extrapolate cash flows beyond the budget period, and current local gross domestic product.

Discount rate

The discount rate applied have been determined based on cost of equity for retail and corporate banking segments and weighted average cost of capital for treasury segment. The cost of equity was derived using the capital asset pricing model which is comprised of a market risk premium,



risk-free interest rate and the beta factor. The values for the risk-free interest rate, the market risk premium and the beta factors were obtained from external sources of information.

Sensitivity to changes in assumptions

Management believes that no reasonably possible change in any of the key assumptions used would cause the carrying value of the units to exceed their recoverable amount.

15. Other Assets

This account consists of:

| | Consolid | lated | Parent Company | |
|------------------------------------|-----------------|------------|-----------------|------------|
| | 2016 | 2015 | 2016 | 2015 |
| Financial | | | | |
| Return checks and other cash items | ₽249,528 | ₽103,667 | ₽254,420 | ₽95,886 |
| Checks for clearing | 198,109 | 119,134 | 198,109 | 119,134 |
| Security deposits | 109,944 | 78,922 | 71,713 | 38,775 |
| Receivable from SPV | 500 | 500 | 500 | 500 |
| Others | 10,186 | 748 | 6,535 | 356 |
| | 568,267 | 302,971 | 531,277 | 254,651 |
| Non-financial | | | | |
| Creditable withholding taxes | 4,193,254 | 3,770,716 | 4,187,074 | 3,675,683 |
| Real estate inventories held under | | | | |
| development | 728,752 | 1,235,530 | 728,752 | 1,235,530 |
| Deferred reinsurance premium | 627,861 | 786,287 | _ | _ |
| Deferred benefits | 532,938 | 401,231 | 458,119 | 326,380 |
| Prepaid expenses | 470,882 | 395,671 | 330,930 | 328,489 |
| Documentary stamps on hand | 214,969 | 221,088 | 212,145 | 134,459 |
| Stationeries and supplies | 64,900 | 78,764 | 59,433 | 72,798 |
| Chattel mortgage properties-net of | | | | |
| depreciation | 36,586 | 51,086 | 35,046 | 47,848 |
| Other investments | 22,201 | 37,664 | 18,862 | 16,696 |
| Miscellaneous | 401,510 | 339,411 | 729,324 | 159,795 |
| | 7,293,853 | 7,317,448 | 6,759,685 | 5,997,678 |
| | 7,862,120 | 7,620,419 | 7,290,962 | 6,252,329 |
| Less allowance for impairment | | | | |
| losses (Note 16) | 770,662 | 840,151 | 738,088 | 835,042 |
| | ₽7,091,458 | ₽6,780,268 | ₽6,552,874 | ₽5,417,287 |

Real estate inventories held under development

This represents parcels of land contributed by the Parent Company under joint arrangements with real estate developers to be developed as residential condominium units and subdivision lots.

Deferred reinsurance premiums

The deferred reinsurance premiums of the Group refer to portion of reinsurance premiums ceded that are unexpired as of December 31, 2016 and 2015.

Prepaid expenses

This represents expense prepayments expected to benefit the Group for a future period not exceeding one year, such as insurance premiums, rent and interest on time certificates of deposits paid in advance which shall be amortized monthly.



Deferred benefits

This represents the share of the Group in the cost of transportation equipment acquired under the Group's car plan which shall be amortized monthly.

Chattel mortgage properties

As of December 31, 2016 and 2015, accumulated depreciation on chattel mortgage properties acquired by the Group and the Parent Company in settlement of loans amounted to ₱79.1 million and ₱36.5 million, respectively.

As of December 31, 2016 and 2015, the total recoverable value of certain chattel mortgage properties of the Group and the Parent Company that were impaired amounted to \$\mathbb{P}2.1\$ million and \$\mathbb{P}9.8\$ million, respectively.

Receivable from SPV

The Group has receivable from SPV, Opal Portfolio Investing Inc. (OPII), which was deconsolidated upon adoption of PFRS 10.

Receivable from SPV represents fully provisioned subordinated notes received by the Parent Company from Golden Dragon Star Equities and its assignee, OPII, relative to the sale of certain Non-performing assets of the Bank. Collections from OPII in 2016, 2015 and 2014 amounting to ₱500.0 million, ₱353.0 million and ₱27.0 million, respectively are recorded under 'Miscellaneous Income' (Note 28).

Miscellaneous

Other financial assets include revolving fund, petty cash fund and miscellaneous cash and other cash items.

Other nonfinancial assets include postages, refundable deposits, notes taken for interest and sundry debits.

16. Allowance for Impairment and Credit Losses

Provision for impairment, credit and other losses This account consists of:

| | Consolidated | | | Parent Company | | |
|-----------------------------|------------------|------------------|------------|------------------|-----------|------------|
| | 2016 | 2015 | 2014 | 2016 | 2015 | 2014 |
| Continuing operations: | | | | | | |
| Provision for impairment | ₽ 114,448 | ₽ 449,698 | ₽293,384 | ₽ 113,593 | ₽322,649 | ₽495,674 |
| Provision for credit losses | 2,696,693 | 860,393 | 1,912,663 | 1,192,348 | 513,697 | 1,600,957 |
| Provision for (reversal of) | | | | | | |
| other losses (Note 35) | 401,553 | (741,911) | 58,568 | 401,553 | (741,911) | 58,568 |
| | 3,212,694 | 568,180 | 2,264,615 | 1,707,494 | 94,435 | 2,155,199 |
| Discontinued operations: | | | | | | |
| Provision for credit losses | | | | | | |
| (Note 37) | 4,704 | 32,765 | _ | _ | _ | _ |
| | ₽3,217,398 | ₽600,945 | ₱2,264,615 | ₽1,707,494 | ₽94,435 | ₱2,155,199 |



Changes in the allowance for impairment and credit losses on financial assets follow:

| | Consolidated | | | | | |
|--|--------------|-------------|---------|-------------|-------------|---------|
| | | 2016 | | | 2015 | |
| | AFS | Loans and | Other | AFS | Loans and | Other |
| | Investments | Receivables | Assets* | Investments | Receivables | Assets* |
| Balance at beginning of year | ₽930,111 | ₽13,428,014 | ₽500 | ₱929,881 | ₱12,435,509 | ₽500 |
| Provisions | 15,856 | 2,680,837 | _ | 32,995 | 860,163 | _ |
| Accretion on impaired loans | | | | | | |
| (Note 10) | _ | (103,715) | _ | _ | (217,097) | _ |
| Accounts charged-off | _ | (1,282,872) | _ | _ | (543,736) | _ |
| Transfers and others | (70,492) | 170,550 | _ | _ | 893,175 | _ |
| Effect of disposal group classified as | | | | | | |
| held for sale (Note 37) | _ | _ | _ | (32,765) | _ | _ |
| Balance at end of year | ₽875,475 | ₽14,892,814 | ₽500 | ₽930,111 | ₽13,428,014 | ₽500 |

^{*}Pertains to 'Receivable from SPV'

| | Parent Company | | | | | |
|------------------------------|------------------|-------------|---------|-------------|-------------|---------|
| | 2016 2015 | | | | 2015 | |
| | AFS | Loans and | Other | AFS | Loans and | Other |
| | Investments | Receivables | Assets* | Investments | Receivables | Assets* |
| Balance at beginning of year | ₽930,111 | ₽12,860,728 | ₽500 | ₱929,881 | ₱11,946,142 | ₽500 |
| Provisions | 15,601 | 1,176,747 | _ | 230 | 513,467 | _ |
| Accretion | _ | (103,715) | _ | _ | (216,973) | _ |
| Accounts charged-off | _ | (419,978) | _ | _ | (463,112) | _ |
| Transfers and others | (70,492) | 518,340 | _ | _ | 1,081,204 | _ |
| Balance at end of year | ₽875,220 | ₽14,032,122 | ₽500 | ₽930,111 | ₱12,860,728 | ₽500 |

^{*}Pertains to 'Receivable from SPV'

Movements in the allowance for impairment losses on nonfinancial assets follow:

| | Consolidated | | | | | |
|------------------------------|--------------|------------|----------|-----------|------------|----------|
| | 2016 | | | 2015 | | |
| | Property | | | Property | | |
| | and | Investment | Other | and | Investment | Other |
| | Equipment | Properties | Assets | Equipment | Properties | Assets |
| Balance at beginning of year | ₽461,077 | ₽3,293,639 | ₽839,651 | ₽229,506 | ₽3,757,220 | ₽457,646 |
| Provisions (reversals) | _ | 141,740 | (27,292) | 5,372 | 319,880 | 124,446 |
| Disposals | _ | (331,094) | _ | _ | (475,243) | (90) |
| Transfers and others | (232,844) | 192,056 | (42,197) | 226,199 | (308,218) | 257,649 |
| Balance at end of year | ₽228,233 | ₽3,296,341 | ₽770,162 | ₽461,077 | ₽3,293,639 | ₽839,651 |

| | Parent Company | | | | | |
|------------------------------|----------------|------------|----------|-----------------------------|------------|----------|
| | 2016 | | | 2015 (As restated - Note 2) | | |
| | Property | | | Property | | |
| | and | Investment | Other | and | Investment | Other |
| | Equipment | Properties | Assets | Equipment | Properties | Assets |
| Balance at beginning of year | ₽264,701 | ₽3,485,649 | ₽834,542 | ₱228,453 | ₽3,760,466 | ₽452,324 |
| Provisions (reversals) | _ | 140,883 | (27,290) | 5,372 | 315,514 | 1,763 |
| Disposals | _ | (331,094) | _ | _ | (475,243) | (90) |
| Transfers and others | (36,468) | 5,634 | (69,664) | 30,876 | (115,088) | 380,545 |
| Balance at end of year | ₽228,233 | ₽3,301,072 | ₽737,588 | ₽264,701 | ₽3,485,649 | ₽834,542 |



The movements in allowance for credit losses for loans and receivables by class follow:

| | | | | Consoli | dated | | | |
|---|------------|---------------------------|----------|------------|----------|------------|------------|-------------|
| | | | | 201 | 6 | | | |
| | | Receivable from customers | | | | Unquoted | | |
| | Business | GOCCs | | | Fringe | Debt | | |
| | Loans | and NGAs | LGUs | Consumers | Benefits | Securities | Others | Total |
| Balance at beginning of year | ₽5,186,186 | ₽159,047 | ₽148,602 | ₽1,113,167 | ₽23,066 | ₽3,619,267 | ₽3,178,679 | ₽13,428,014 |
| Provisions (reversals) | 2,646,019 | (60,691) | 7,855 | 345,819 | (1,375) | 68,221 | (325,011) | 2,680,837 |
| Accretion on impaired loans | | | | | | | | |
| (Note 10) | (98,161) | _ | (7,478) | 1,855 | 69 | _ | _ | (103,715) |
| Accounts charged off | (886,304) | _ | _ | (304,081) | (1,534) | _ | (90,953) | (1,282,872) |
| Transfers and others | (782) | (2,326) | 21,196 | 84,634 | (1,212) | _ | 69,040 | 170,550 |
| Balance at end of year | ₽6,846,958 | ₽96,030 | ₽170,175 | ₽1,241,394 | ₽19,014 | ₽3,687,488 | ₽2,831,755 | ₽14,892,814 |
| Individual impairment | ₽4,508,372 | ₽- | ₽67,637 | ₽49,861 | ₽14,940 | ₽3,687,488 | ₽1,761,208 | ₽10,089,506 |
| Collective impairment | 2,338,586 | 96,030 | 102,538 | 1,191,533 | 4,074 | _ | 1,070,547 | 4,803,308 |
| | ₽6,846,958 | ₽96,030 | ₽170,175 | ₽1,241,394 | ₽19,014 | ₽3,687,488 | ₽2,831,755 | ₽14,892,814 |
| Gross amounts of loans and receivables subject to | | | | | | | | |
| individual impairment | ₽5,573,463 | ₽- | ₽130,523 | ₽81,276 | ₽15,155 | ₽6,914,864 | ₽1,763,012 | ₽14,478,293 |

| | | | | Consolid | dated | | | |
|------------------------------|------------|----------|-----------------|------------|----------|------------|------------|-------------|
| | | 2015 | | | | | | |
| | | Receiva | able from custo | omers | | Unquoted | | |
| | Business | GOCCs | | | Fringe | Debt | | |
| | Loans | and NGAs | LGUs | Consumers | Benefits | Securities | Others | Total |
| Balance at beginning of year | ₽4,530,880 | ₽189,270 | ₽62,462 | ₽1,012,637 | ₽17,109 | ₽3,619,267 | ₽3,003,884 | ₱12,435,509 |
| Provisions (reversals) | 803,832 | (1,556) | (56,009) | 176,565 | (376) | (166,627) | 104,334 | 860,163 |
| Accretion on impaired loans | | | | | | | | |
| (Note 10) | (195,847) | (100) | (10,595) | (10,398) | (157) | _ | _ | (217,097) |
| Accounts charged off | (314,705) | - | _ | (19,915) | _ | =. | (209,116) | (543,736) |
| Transfers and others | 362,026 | (28,567) | 152,744 | (45,722) | 6,490 | 166,627 | 279,577 | 893,175 |
| Balance at end of year | ₽5,186,186 | ₽159,047 | ₽148,602 | ₽1,113,167 | ₽23,066 | ₽3,619,267 | ₽3,178,679 | ₱13,428,014 |
| Individual impairment | ₽3,191,973 | ₽47,060 | ₽50,582 | ₽79,743 | ₱22,520 | ₽3,619,267 | ₽2,111,427 | ₽9,122,572 |
| Collective impairment | 1,994,213 | 111,987 | 98,020 | 1,033,424 | 546 | _ | 1,067,252 | 4,305,442 |
| | ₽5,186,186 | ₽159,047 | ₽148,602 | ₽1,113,167 | ₽23,066 | ₽3,619,267 | ₽3,178,679 | ₽13,428,014 |
| Gross amounts of loans and | | | | | | | | |
| receivables subject to | | | | | | | | |
| individual impairment | ₽4,427,469 | ₱47,060 | ₽65,424 | ₽370,763 | ₽25,993 | ₽3,694,435 | ₽2,682,529 | ₽11,313,673 |

| | | | | Parent Co | mpany | | | |
|------------------------------|---------------------------|----------|----------|-----------|----------|------------|------------|-------------|
| | | 2016 | | | | | | |
| | Receivable from customers | | | | Unquoted | | | |
| | Business | GOCCs | | | Fringe | Debt | | |
| | Loans | and NGAs | LGUs | Consumers | Benefits | Securities | Others | Total |
| Balance at beginning of year | ₽5,038,887 | ₽159,047 | ₽148,602 | ₽995,020 | ₽23,064 | ₽3,619,267 | ₽2,876,841 | ₱12,860,728 |
| Provisions (reversals) | 1,178,626 | (60,691) | 7,855 | 327,211 | (1,375) | 68,221 | (343,100) | 1,176,747 |
| Accretion on impaired loans | | | | | | | | |
| (Note 10) | (98,161) | _ | (7,478) | 1,855 | 69 | _ | _ | (103,715) |
| Accounts charged off | (24,221) | _ | ` - | (304,075) | (1,534) | _ | (90,148) | (419,978) |
| Transfers and others | 592,413 | (2,326) | 21,196 | (129,918) | (1,212) | _ | 38,187 | 518,340 |
| Balance at end of year | ₽6,687,544 | ₽96,030 | ₽170,175 | ₽890,093 | ₽19,012 | ₽3,687,488 | ₽2,481,780 | ₽14,032,122 |
| Individual impairment | ₽4,045,946 | ₽- | ₽67,637 | ₽575 | ₽14,940 | ₽3,687,488 | ₽1,649,393 | ₽9,465,979 |
| Collective impairment | 2,641,598 | 96,030 | 102,538 | 889,518 | 4,072 | _ | 832,387 | 4,566,143 |
| | ₽6,687,544 | ₽96,030 | ₽170,175 | ₽890,093 | ₽19,012 | ₽3,687,488 | ₽2,481,780 | ₽14,032,122 |
| Gross amounts of loans and | | | | | | | | |
| receivables subject to | | | | | | | | |
| individual impairment | ₽4,412,364 | ₽- | ₽130,523 | ₽1,075 | ₽14,940 | ₽6,914,864 | ₽1,649,393 | ₽13,123,159 |



| | | | | Parent Co | mpany | | | |
|---|---------------------------|----------|----------|-----------|----------|------------|------------|-------------|
| | | 2015 | | | | | | |
| | Receivable from customers | | | | Unquoted | | | |
| | Business | GOCCs | | | Fringe | Debt | | |
| | Loans | and NGAs | LGUs | Consumers | Benefits | Securities | Others | Total |
| Balance at beginning of year | ₽4,266,298 | ₽189,270 | ₽62,462 | ₽963,545 | ₽17,105 | ₽3,619,267 | ₱2,828,195 | ₽11,946,142 |
| Provisions (reversals) | 739,770 | (1,556) | (56,009) | 45,803 | (375) | (166,627) | (47,539) | 513,467 |
| Accretion on impaired loans | | | | | | | | |
| (Note 10) | (195,847) | (100) | (10,594) | (10,275) | (157) | _ | _ | (216,973) |
| Accounts charged off | (234,454) | = | _ | (19,774) | _ | = | (208,884) | (463,112) |
| Transfers and others | 463,120 | (28,567) | 152,743 | 15,721 | 6,491 | 166,627 | 305,069 | 1,081,204 |
| Balance at end of year | ₽5,038,887 | ₽159,047 | ₽148,602 | ₽995,020 | ₽23,064 | ₽3,619,267 | ₽2,876,841 | ₽12,860,728 |
| Individual impairment | ₽3,121,354 | ₽47,060 | ₽50,582 | ₽1,950 | ₱22,520 | ₽3,619,267 | ₽1,884,127 | ₽8,746,860 |
| Collective impairment | 1,917,533 | 111,987 | 98,020 | 993,070 | 544 | = | 992,714 | 4,113,868 |
| | ₽5,038,887 | ₽159,047 | ₽148,602 | ₽995,020 | ₽23,064 | ₽3,619,267 | ₽2,876,841 | ₽12,860,728 |
| Gross amounts of loans and receivables subject to | | | | | | | | |
| individual impairment | ₽3,908,379 | ₽47,060 | ₽65,424 | ₽19,716 | ₽22,520 | ₽3,694,435 | ₽2,390,837 | ₽10,148,371 |

17. Deposit Liabilities

As of December 31, 2016 and 2015, noninterest-bearing deposit liabilities amounted to ₱19.9 billion and ₱23.8 billion, respectively, for the Group and ₱15.8 billion and ₱23.6 billion, respectively, for the Parent Company. The remaining deposit liabilities of the Group generally earn annual fixed interest rates ranging from 0.00% to 6.23% in 2016, 0.05% to 5.00% in 2015 and 0.05% to 6.11% in 2014 for peso-denominated deposit liabilities, and from 0.00% to 3.71% in 2016, 0.00% to 2.25% in 2015 and 0.02% to 2.26% in 2014 for foreign currency-denominated deposit liabilities. The remaining deposit liabilities of the Parent Company generally earn annual fixed interest rates ranging from 0.01% to 6.23% in 2016, 0.10% to 5.00% in 2015, and 0.10% to 6.11% in 2014 for peso-denominated deposit liabilities, and from 0.02% to 4.00% in 2016, 0.00% to 2.25% in 2015 and 0.02% to 2.26% in 2014 for foreign-currency denominated deposit liabilities.

On March 29, 2012, BSP issued Circular No. 753 which provides for the unification of the statutory and liquidity reserve requirement, non-remuneration of the unified reserve requirement, exclusion of cash in vault and demand deposits as eligible forms of reserve requirement compliance, and reduction in the unified reserve requirement ratios.

Under existing BSP regulations, non-FCDU deposit liabilities of the Parent Company and PNB SB are subject to reserves equivalent to 20.00% and 8.00%, respectively.

Available reserves booked under 'Due from BSP' are as follows:

| | 2016 | 2015 |
|----------------|-------------|-------------|
| Parent Company | ₽87,099,952 | ₽73,403,945 |
| PNB SB | 1,895,909 | 886,496 |
| | ₽88,995,861 | ₽74,290,441 |



Long-term Negotiable Certificates of Time Deposits

Time deposit includes the following Long-term Negotiable Certificates of Time Deposits (LTNCDs) issued by the Parent Company:

| | | | | Interest | | |
|-------------------|-------------------|------------|--------|-------------|------------|------------|
| | | | Coupon | Repayment _ | Carrying | Value |
| Issue Date | Maturity Date | Face Value | Rate | Terms | 2016 | 2015 |
| December 6, 2016 | June 6, 2022 | ₽5,380,000 | 3.25% | Quarterly | ₽5,343,041 | ₽_ |
| December 12, 2014 | June 12, 2020 | 7,000,000 | 4.13% | Quarterly | 6,967,077 | ₽6,958,411 |
| October 21, 2013 | April 22, 2019 | 4,000,000 | 3.25% | Quarterly | 3,986,777 | 3,981,365 |
| August 5, 2013 | February 5, 2019 | 5,000,000 | 3.00% | Quarterly | 4,985,977 | 4,979,615 |
| November 18, 2011 | February 17, 2017 | 3,100,000 | 5.18% | Quarterly | 3,099,272 | 3,094,836 |

Other significant terms and conditions of the above LTNCDs follow:

- (1) Issue price at 100.00% of the face value of each LTNCD.
- (2) The LTNCDs bear interest rate per annum on its principal amount from and including the Issue Date thereof, up to but excluding the Early Redemption Date or Maturity Date (as the case may be).
 - Interest in respect of the LTNCD will be calculated on an annual basis and will be paid in arrears quarterly on the last day of each successive Interest Period.
- (3) Unless earlier redeemed, the LTNCDs shall be redeemed by the Parent Company on maturity date at an amount equal to one hundred percent (100.00%) of the aggregate issue price thereof, plus any accrued and unpaid interest thereon. The LTNCDs may not be redeemed at the option of the holders.
- (4) The LTNCDs constitute direct, unconditional, unsecured, and unsubordinated obligations of the Parent Company, enforceable according to these Terms and Conditions, and shall at all times rank pari passu and without any preference or priority among themselves and at least pari passu with all other present and future direct, unconditional, unsecured, and unsubordinated obligations of the Issuer, except for any obligation enjoying a statutory preference or priority established under Philippine laws.
- (5) Subject to the "Events of Default" in the Terms and Conditions, the LTNCDs cannot be preterminated at the instance of any CD Holder before Maturity Date. In the case of an event of default, none of the CD Holders may accelerate the CDs on behalf of other CD Holders, and a CD Holder may only collect from the Parent Company to the extent of his holdings in the CDs. However, the Parent Company may, subject to the General Banking Law of 2000, Section X233.9 of the Manual of Regulations for Banks, Circular No. 304 Series of 2001 of the BSP and other related circulars and issuances, as may be amended from time to time, redeem all and not only part of the outstanding CDs on any Interest Payment Date prior to Maturity Date, at an Early Redemption Amount equal to the Issue Price plus interest accrued and unpaid up to but excluding the Early Redemption Date.
- (6) The LTNCDs are insured by the PDIC up to a maximum amount of ₱0.50 million subject to applicable laws, rules and regulations, as the same may be amended from time to time.



(7) Each Holder, by accepting the LTNCDs, irrevocably agrees and acknowledges that: (a) it may not exercise or claim any right of set-off in respect of any amount owed to it by the Parent Company arising under or in connection with the LTNCDs; and (b) it shall, to the fullest extent permitted by applicable law, waive and be deemed to have waived all such rights of set-off.

Interest expense on deposit liabilities consists of:

| | (| Consolidated | | | Parent Company | | |
|---------|------------|--------------|------------|------------|----------------|------------|--|
| | 2016 | 2015 | 2014 | 2016 | 2015 | 2014 | |
| Savings | ₽2,124,979 | ₽1,677,307 | ₽1,680,386 | ₽2,074,446 | ₽1,646,552 | ₽1,677,129 | |
| Time | 798,894 | 463,980 | 354,016 | 431,161 | 292,707 | 196,795 | |
| LTNCDs | 764,230 | 752,562 | 637,957 | 764,230 | 752,563 | 637,957 | |
| Demand | 92,139 | 86,170 | 116,041 | 87,029 | 81,898 | 103,075 | |
| | ₽3,780,242 | ₽2,980,019 | ₽2,788,400 | ₽3,356,866 | ₽2,773,720 | ₱2,614,956 | |

In 2016, 2015 and 2014, interest expense on LTNCDs for both the Group and the Parent Company includes amortization of transaction costs amounting to ₱25.3 million, ₱16.9 million and ₱22.8 million, respectively. Unamortized transaction costs of the LTNCDs amounted to ₱97.9 million and ₱85.8 million as of December 31, 2016 and 2015, respectively.

18. Financial Liabilities at Fair Value Through Profit or Loss

This account consists of:

| | Consolidated | | Parent Co | mpany |
|--|--------------|----------|-----------|----------|
| | 2016 | 2015 | 2016 | 2015 |
| Derivative liabilities (Notes 23 and 36) | ₽232,832 | ₽135,193 | ₽231,977 | ₽135,009 |

19. Bills and Acceptances Payable

This account consists of:

| | Consol | idated | Parent Company | | |
|-----------------------------------|---------------------|-------------|----------------|-------------|--|
| | 2016 | 2015 | 2016 | 2015 | |
| Bills payable to: | | | | _ | |
| BSP and local banks (Note 34) | ₽ 26,575,781 | ₽17,580,304 | ₽23,121,171 | ₽14,784,750 | |
| Foreign banks | 7,632,548 | 7,676,238 | 9,188,027 | 9,269,456 | |
| Others | 18,279 | 150,864 | 18,160 | 230,865 | |
| | 34,226,608 | 25,407,406 | 32,327,358 | 24,285,071 | |
| Acceptances outstanding (Note 10) | 1,659,340 | 344,816 | 1,659,340 | 344,816 | |
| | ₽35,885,948 | ₱25,752,222 | ₽33,986,698 | ₽24,629,887 | |

Foreign currency-denominated borrowings of the Group and the Parent Company bear annual interest ranging from 0.05% to 2.00%, 0.01% to 2.50% and 0.03% to 2.50% in 2016, 2015 and 2014, respectively.

Peso-denominated borrowings of the Group and the Parent Company bear annual interest of 0.63% in 2016 and from 0.38% to 0.63% and 0.63% to 2.00% in 2015 and 2014, respectively.



The Parent Company's bills payable to BSP includes the transferred liabilities from Maybank amounting to \$\mathbb{P}\$1.8 billion as of December 31, 2015 which were applied against the principal component of the transferred receivables in May 2016 (Note 10).

Bills payable to foreign banks consist of various repurchase agreements and a three-year syndicated borrowing, with carrying value of \$\mathbb{P}7.4\$ billion and \$\mathbb{P}7.0\$ billion as of December 31, 2016 and 2015, respectively.

Significant terms and conditions of the three-year syndicated borrowing include the following:

- (1) The lenders agree to provide the Parent Company with a term loan facility of up to \$150.00 million. The Parent Company must repay all utilized loans at April 24, 2018, the final maturity date, which is three years from the agreement date.
- (2) The borrowing bears interest at 1.38% over USD LIBOR. The Parent Company may select an interest period of one or three months for each utilization, provided that the interest period for a utilization shall not extend beyond the final maturity date.
- (3) The Parent Company shall ensure that so long as any amount is of the facility is utilized, the Common Equity Tier 1 Risk Weighted Ratio, the Tier 1 Risk Weighted Ratio, and the Qualifying Capital Risk Weighted Ratio will, at all times, be equal to or greater than the percentage prescribed by BSP from time to time. Failure to comply with such financial covenants will result to cancellation of the total commitments of the lenders and declare all or part of the loans, together with accrued interest, be immediately due and payable.
- (4) The Parent Company may voluntarily prepay whole or any part of any loan outstanding and in integral multiples of \$1.00 million, subject to prior notice of the Agent for not less than 15 business days. Prepayment shall be made on the last day of an interest period applicable to the loan. Mandatory prepayment may occur if a change of control or credit rating downgrade occurs. In this case, the lenders may cancel the facility and declare all outstanding loans, together with accrued interest, immediately due and demandable.

As of December 31, 2016 and 2015, the Parent Company has complied with the above debt covenants.

As of December 31, 2016 and 2015, the unamortized transaction cost of the syndicated borrowing amounted to ₱32.7 million and ₱54.9 million, respectively.

As of December 31, 2016, bills payable with a carrying amount of ₱20.6 billion is secured by a pledge of certain AFS investments with carrying value and fair value of ₱10.0 billion and ₱9.8 billion and HTM investments with carrying value and fair value of ₱14.5 billion and ₱15.3 billion, respectively (Note 9).

As of December 31, 2015, bills payable with a carrying amount of ₱12.8 billion is secured by a pledge of certain AFS investments with carrying value and fair value of ₱8.5 billion and HTM investments with carrying value and fair value of ₱7.0 billion and ₱7.5 billion, respectively (Note 9).



Following are the significant terms and conditions of the repurchase agreements entered into by the Parent Company:

- (1) Each party represents and warrants to the other that it is duly authorized to execute and deliver the Agreement, and to perform its obligations and has taken all the necessary action to authorize such execution, delivery and performance;
- (2) The term or life of this borrowing is up to three years;
- (3) Some borrowings bear a fixed interest rate while others have floating interest rate;
- (4) The Parent Company has pledged its AFS and HTM investments, in the form of ROP Global bonds, in order to fulfill its collateral requirement;
- (5) Haircut from market value ranges from 15.00% to 25.00% depending on the tenor of the bond;
- (6) Certain borrowings are subject to margin call of up to USD1.4 million; and
- (7) Substitution of pledged securities is allowed if one party requested and the other one so agrees.

Interest expense on bills payable and other borrowings consists of:

| | Consolidated | | | Parent Company | | |
|-----------------------------|--------------|------------|----------|----------------|------------|----------|
| | 2016 | 2015 | 2014 | 2016 | 2015 | 2014 |
| Subordinated debt (Note 21) | ₽416,871 | ₽661,304 | ₽757,000 | ₽416,871 | ₽661,304 | ₽660,222 |
| Bills payable | 526,755 | 321,128 | 94,741 | 492,650 | 296,399 | 139,741 |
| Others | 53,995 | 47,563 | 5,186 | 50,088 | 45,470 | 1,151 |
| | ₽997,621 | ₽1,029,995 | ₽856,927 | ₽959,609 | ₽1,003,173 | ₽801,114 |

20. Accrued Taxes, Interest and Other Expenses

This account consists of:

| | Consolid | Consolidated | | mpany |
|----------------------------------|------------|--------------|------------|------------|
| | 2016 | 2015 | 2016 | 2015 |
| Accrued taxes and other expenses | ₽4,281,609 | ₽3,845,382 | ₽3,664,288 | ₱3,340,821 |
| Accrued interest | 662,017 | 2,029,846 | 567,327 | 2,030,912 |
| | ₽4,943,626 | ₽5,875,228 | ₽4,231,615 | ₽5,371,733 |

Accrued taxes and other expenses consist of:

| | Consolidated | | Parent Company | |
|---------------------------------|------------------|----------|------------------|----------|
| | 2016 | 2015 | 2016 | 2015 |
| Financial liabilities: | | | | |
| Promotional expenses | ₽ 405,651 | ₱284,281 | ₽ 405,651 | ₱284,281 |
| Rent and utilities payable | 324,878 | 103,043 | 284,826 | 90,454 |
| Information technology-related | | | | |
| expenses | 122,039 | 194,974 | 120,719 | 193,889 |
| Management, directors and other | | | | |
| professional fees | 110,611 | 148,935 | 93,689 | 128,855 |
| Repairs and maintenance | 60,640 | 22,511 | 60,640 | 21,920 |
| | 1,023,819 | 753,744 | 965,525 | 719,399 |

(Forward)



| | Consoli | dated | Parent Company | | |
|------------------------------------|-------------------|------------|--------------------|------------|--|
| | 2016 | 2015 | 2016 | 2015 | |
| Nonfinancial liabilities: | | | | | |
| Other benefits - monetary value of | | | | | |
| leave credits | ₽1,506,395 | ₽1,441,417 | ₽ 1,475,124 | ₽1,416,521 | |
| PDIC insurance premiums | 517,145 | 470,701 | 494,466 | 459,901 | |
| Employee benefits | 373,167 | 298,183 | 343,008 | 282,674 | |
| Other taxes and licenses | 243,134 | 398,455 | 86,610 | 81,966 | |
| Reinstatement premium | 56,922 | 9,676 | _ | _ | |
| Other expenses | 561,027 | 473,206 | 299,555 | 380,360 | |
| | 3,257,790 | 3,091,638 | 2,698,763 | 2,621,422 | |
| | ₽4,281,609 | ₽3,845,382 | ₽3,664,288 | ₱3,340,821 | |

The Parent Company's accrued interest payable includes the transferred liabilities from Maybank amounting to \$\mathbb{P}\$1.6 billion as of December 31, 2015 which were applied against the interest component of the transferred receivables in May 2016 (Note 10).

'Other expenses' include janitorial, representation and entertainment, communication and other operating expenses.

21. Subordinated Debt

This account consists of:

| | | | Coupon | Interest Repayment | Carrying \ | Value |
|---------------|---------------|-------------|--------|-----------------------|------------|------------|
| Issue Date | Maturity Date | Face Value | Rate | Terms | 2016 | 2015 |
| June 15, 2011 | June 15, 2021 | ₽6,500,000 | 6.750% | Quarterly | ₽_ | ₽6,494,324 |
| May 9, 2012 | May 9, 2022 | 3,500,000 | 5.875% | Quarterly | 3,497,798 | 3,492,103 |
| | | ₽10,000,000 | | | ₽3,497,798 | ₽9,986,427 |

5.875% ₱3.5 Billion Subordinated Notes

On May 9, 2012, the Parent Company's BOD approved the issuance of unsecured subordinated notes of ₱3.5 billion that qualify as Lower Tier 2 capital. EIR on this note is 6.05%.

Significant terms and conditions of the subordinated notes follow:

- (1) The 2012 Notes bear interest at the rate of 5.88% per annum from and including May 9, 2012 to but excluding May 9, 2022. Interest will be payable quarterly in arrears on the 9th of August, November, February and May of each year, commencing on May 9, 2012, unless the 2012 Notes are redeemed at a redemption price equal to 100.00% of the principal amount on May 10, 2017, call option date.
- (2) Each noteholder, by accepting the 2012 Notes, irrevocably agrees and acknowledges that it may not exercise or claim any right of set-off in respect of any amount owed by the Parent Company arising under or in connection with the 2012 Notes.

In a resolution dated January 26, 2017, the BSP Monetary Board approved the request of the Parent Company to exercise its call option on the ₱3.5 Billion Subordinated Notes, subject to compliance of relevant regulations. The 2012 Notes will be redeemed on May 10, 2017 at an amount equal to the aggregate issue price of the Notes plus accrued and unpaid interest thereon up to but excluding May 10, 2017 (Call Option Amount). The Call Option Amount shall be paid to



all noteholders on record as of April 25, 2017. No transfers shall be allowed from April 25 to May 9, 2017.

6.75% ₱6.5 Billion Subordinated Notes

On May 15, 2011, the Parent Company's BOD approved the issuance of unsecured subordinated notes of \$\mathbb{P}6.5\$ billion that qualify as Lower Tier 2 capital. EIR on this note is 6.94%.

Significant terms and conditions of the subordinated notes follow:

- (1) The 2011 Notes bear interest at the rate of 6.75% per annum from and including June 15, 2011 to but excluding June 15, 2021. Interest will be payable quarterly in arrears on the 15th of September, December, March and June of each year, commencing on June 15, 2011, unless the 2011 Notes are redeemed at a redemption price equal to 100.00% of the principal amount on June 16, 2016, call option date.
- (2) Each noteholder, by accepting the 2011 Notes, irrevocably agrees and acknowledges that it may not exercise or claim any right of set-off in respect of any amount owed by the Parent Company arising under or in connection with the 2011 Notes.

On June 16, 2016, the Parent Company exercised its call option and paid ₱6.5 billion to all noteholders as of June 1, 2016.

As of December 31, 2016 and 2015, the unamortized transaction cost of subordinated debt amounted to ₱2.2 million and ₱13.6 million, respectively.

In 2016, 2015 and 2014, amortization of transaction costs amounting to ₱11.4 million, ₱16.9 million and ₱15.8 million, respectively were charged to 'Interest expenses - bills payable and other borrowings' in the statement of income (Note 19).

22. Other Liabilities

This account consists of:

| | Consoli | dated | Parent Company | | |
|--|------------|------------|----------------|------------|--|
| | 2016 | 2015 | 2016 | 2015 | |
| Financial | | | | | |
| Accounts payable | ₽7,652,222 | ₽6,825,663 | ₽6,375,193 | ₱6,179,304 | |
| Insurance contract liabilities | 4,581,800 | 4,719,336 | _ | _ | |
| Bills purchased - contra (Note 10) | 3,260,308 | 3,418,002 | 3,254,224 | 3,411,729 | |
| Manager's checks and demand drafts | | | | | |
| outstanding | 1,174,872 | 937,799 | 1,003,755 | 915,764 | |
| Other dormant credits | 928,582 | 753,338 | 918,217 | 734,346 | |
| Due to other banks | 923,777 | 461,100 | 763,046 | 517,261 | |
| Deposits on lease contracts | 805,377 | 854,817 | 35,769 | 37,448 | |
| Accounts payable - electronic money | 791,223 | 556,618 | 791,223 | 556,618 | |
| Payment order payable | 292,336 | 407,196 | 292,336 | 407,196 | |
| Margin deposits and cash letters of credit | 174,206 | 182,640 | 162,972 | 168,820 | |
| Commission payable | 94,618 | 132,059 | _ | _ | |
| Transmission liability | 31,732 | 24,976 | _ | _ | |
| Deposit for keys on safety deposit boxes | 14,140 | 14,217 | 14,140 | 14,217 | |
| | 20,725,193 | 19,287,761 | 13,610,875 | 12,942,703 | |

(Forward)



| | Consol | idated | Parent Company | | |
|--|-------------|-------------|----------------|-------------|--|
| | 2016 | 2015 | 2016 | 2015 | |
| Nonfinancial | | | | | |
| Retirement benefit liability (Note 29) | ₽3,138,824 | ₽2,955,003 | ₽3,063,243 | ₽2,889,735 | |
| Provisions (Note 35) | 1,300,290 | 898,737 | 1,300,290 | 898,737 | |
| Reserve for unearned premiums | 1,075,732 | 1,191,405 | _ | _ | |
| Other deferred revenue (Note 12) | 939,672 | _ | 939,672 | _ | |
| Due to Treasurer of the Philippines | 543,002 | 438,943 | 542,501 | 438,451 | |
| Withholding tax payable | 230,044 | 224,523 | 220,859 | 209,567 | |
| Deferred tax liabilities (Note 31) | 152,532 | 152,585 | _ | _ | |
| SSS, Philhealth, Employer's | | | | | |
| Compensation Premiums and | | | | | |
| Pag-ÎBIG Contributions Payable | 28,327 | 29,092 | 27,404 | 24,237 | |
| Miscellaneous | 431,757 | 480,235 | 323,116 | 265,701 | |
| | 7,840,180 | 6,370,523 | 6,417,085 | 4,726,428 | |
| | ₽28,565,373 | ₱25,658,284 | ₽20,027,960 | ₽17,669,131 | |

Other deferred revenue pertains to the allocated portion of the consideration received for the disposal of APLII related to the Exclusive Distribution Right (Note 12). In 2016, amortization of other deferred revenue amounting to ₱36.6 million was recognized under 'Service fees and commission income.'

'Miscellaneous' of the Group and the Parent Company include interoffice floats, remittance - related payables, overages, advance rentals and sundry credits.

23. Derivative Financial Instruments

The table below shows the fair values of derivative financial instruments entered into by the Group, recorded as derivative assets or derivative liabilities, together with the notional amounts. The notional amount is the amount of a derivative's underlying asset, reference rate or index and is the basis upon which changes in the value of derivatives are measured. The notional amounts indicate the volume of transactions outstanding as of December 31, 2016 and 2015 and are not indicative of either market risk or credit risk (amounts in thousands, except average forward rate).

| | | Consoli | dated | |
|------------------------------|----------|-------------|---------------|------------|
| | | 201 | 6 | |
| | | T . 1 | Average | Notional |
| | Assets | Liabilities | Forward Rate* | Amount* |
| Freestanding derivatives: | | | | |
| Currency forwards and spots: | | | | |
| BUY: | | | | |
| USD | ₽99 | ₽3,766 | 49.99 | 200,498 |
| EUR | 94 | 48 | 1.05 | 979 |
| HKD | 630 | _ | 0.13 | 412,710 |
| CAD | 277 | _ | 0.74 | 1,861 |
| GBP | _ | 160 | 1.23 | 2,595 |
| SELL: | | | | , |
| USD | 46,155 | 10,601 | 49.85 | 382,664 |
| CAD | 873 | 258 | 0.74 | 4,263 |
| GBP | 5,227 | _ | 1.24 | 9,550 |
| SGD | | 361 | 0.69 | 5,573 |
| HKD | _ | 1,032 | 0.13 | 144,748 |
| EUR | 740 | _ | 1.05 | 4,000 |
| JPY | 45,957 | 504 | 0.01 | 16,524,949 |
| AUD | 483 | _ | 0.74 | 450 |
| Interest rate swaps | 257,042 | 216,102 | | |
| Warrants | 61,545 | ´ – | | |
| | ₽419,122 | ₽232,832 | | |

^{*}The notional amounts and average forward rates pertain to original currencies.



Consolidated 2015 Average Forward Rate* Notional Liabilities Assets Amount* Freestanding derivatives: Currency forwards and spots: BUY: USD ₽42 ₽5,210 47.37 155,521 EUR 122 1.09 898 7.75 HKD 13,012 66 170 0.72 1,385 CAD GBP 168 1.36 1,104 SELL: 66,932 374,421 USD 47.31 520 34 CAD 0.72 3,444 GBP ₽455 ₽139 1.49 5,700 4,600 SGD 411 190 1.41 7.75 63,733 HKD 86 184 2,200 **EUR** 4 11 1.10 JPY 86,305 0.39 4,492,495 AUD 0.72 149 450 Interest rate swaps 49,444 42,567 63,332 Warrants ₱135,193 ₱181,348

| | Parent Company | | | | | | | |
|------------------------------|----------------|-------------|--------------------------|---------------------|--|--|--|--|
| | _ | 201 | 6 | | | | | |
| | Assets | Liabilities | Average Forward Rate* | Notional Amount* | | | | |
| Freestanding derivatives: | | | | | | | | |
| Currency forwards and spots: | | | | | | | | |
| BUY: | | | | | | | | |
| USD | ₽- | ₽3,766 | 49.99 | 196,998 | | | | |
| CAD | 277 | ´ - | 0.74 | 1,861 | | | | |
| GBP | _ | 160 | 1.23 | 2,595 | | | | |
| HKD | 520 | _ | 0.13 | 58,154 | | | | |
| EUR | _ | 48 | 1.05 | 358 | | | | |
| SELL: | | | | | | | | |
| USD | 46,155 | 10,093 | 49.85 | 336,314 | | | | |
| CAD | 873 | 258 | 0.74 | 4,263 | | | | |
| GBP | 5,227 | _ | 1.24 | 9,550 | | | | |
| SGD | _ | 361 | 0.69 | 5,573 | | | | |
| EUR | 740 | _ | 1.05 | 4,000 | | | | |
| HKD | _ | 711 | 0.13 | 117,609 | | | | |
| JPY | 45,957 | 478 | 0.01 | 16,524,949 | | | | |
| AUD | 483 | _ | 0.74 | 450 | | | | |
| Interest rate swaps | 257,042 | 216,102 | | | | | | |
| Warrants | 61,545 | <u> </u> | | | | | | |
| | ₽418,819 | ₽231,977 | | | | | | |

^{*}The notional amounts and average forward rates pertain to original currencies.

| | | Parent Company | | | | |
|------------------------------|--------|----------------|--------------------------|---------------------|--|--|
| | 2015 | | | | | |
| | Assets | Liabilities | Average Forward Rate* | Notional Amount* | | |
| Freestanding derivatives: | | | | | | |
| Currency forwards and spots: | | | | | | |
| BUY: | | | | | | |
| USD | ₽42 | ₽5,210 | 47.37 | 155,521 | | |
| CAD | _ | 170 | 0.72 | 1,385 | | |
| GBP | _ | 168 | 1.36 | 1,104 | | |
| HKD | _ | 66 | 7.75 | 13,012 | | |
| JPY | _ | _ | 120.34 | 1,330 | | |
| SELL: | | | | | | |
| USD | 66,932 | _ | 47.31 | 374,421 | | |
| CAD | 520 | 34 | 0.72 | 3,444 | | |
| GBP | 455 | 139 | 1.49 | 5,700 | | |
| (Forward) | | | | | | |



| | | Parent Company | | | | | | |
|---------------------|----------|----------------|---------------|-----------|--|--|--|--|
| | | 2015 | | | | | | |
| | | Average | | | | | | |
| | Assets | Liabilities | Forward Rate* | Amount* | | | | |
| SGD | ₽411 | ₽190 | 1.41 | 4,600 | | | | |
| EUR | 4 | 11 | 1.10 | 2,200 | | | | |
| HKD | 2 | _ | 7.75 | 6,633 | | | | |
| JPY | _ | 86,305 | 0.39 | 4,492,495 | | | | |
| AUD | _ | 149 | 0.72 | 450 | | | | |
| Interest rate swaps | 49,444 | 42,567 | | | | | | |
| Warrants | 63,332 | _ | | | | | | |
| | ₽181,142 | ₽135,009 | | | | | | |

^{*}The notional amounts and average forward rates pertain to original currencies.

As of December 31, 2016 and 2015, the Parent Company holds 306,405 shares of ROP Warrants Series B1 at their fair value of USD1.2 million and USD1.3 million, respectively.

The table below shows the rollforward analysis of net derivatives assets (liabilities) as of December 31, 2016 and 2015:

| | Consolidated | Parent Company | | | |
|---------------------------------------|-----------------|----------------|------------------|-----------|--|
| • | 2016 | 2015 | 2016 | 2015 | |
| Balance at the beginning of the year: | | | | | |
| Derivative assets | ₽181,348 | ₽136,551 | ₽ 181,142 | ₽135,929 | |
| Derivative liabilities | 135,193 | 44,903 | 135,009 | 44,264 | |
| | 46,155 | 91,648 | 46,133 | 91,665 | |
| Changes in fair value | | | | | |
| Currency forwards and spots* | (723,245) | (571,666) | (723,245) | (571,649) | |
| Interest rate swaps and warrants** | 25,174 | (11,709) | 25,174 | (11,709) | |
| | (698,071) | (583,375) | (698,071) | (583,358) | |
| Availments (Settlements) | 838,206 | 537,882 | 838,780 | 537,826 | |
| Balance at end of year: | | | | | |
| Derivative assets | 419,122 | 181,348 | 418,819 | 181,142 | |
| Derivative liabilities | 232,832 | 135,193 | 231,977 | 135,009 | |
| | ₽186,290 | ₽46,155 | ₽186,842 | ₽46,133 | |

^{*} Presented as part of 'Foreign exchange gains - net'.

24. Maturity Analysis of Assets and Liabilities

The following table shows an analysis of assets and liabilities of the Group and Parent Company analyzed according to whether they are expected to be recovered or settled within one year and beyond one year from reporting date:

| | Consolidated | | | | | |
|--|--------------|------------|-------------|-------------|------------|-------------|
| | 2016 | | | 2015 | | |
| | Less than | Over | | Less than | Over | |
| | Twelve | Twelve | | Twelve | Twelve | |
| | Months | Months | Total | Months | Months | Total |
| Financial Assets | | | | | | |
| COCI | ₽11,014,663 | ₽– | ₽11,014,663 | ₽15,220,536 | ₽_ | ₱15,220,536 |
| Due from BSP | 127,337,861 | _ | 127,337,861 | 81,363,444 | _ | 81,363,444 |
| Due from other banks | 22,709,805 | _ | 22,709,805 | 18,287,308 | _ | 18,287,308 |
| Interbank loans receivable | 7,791,108 | _ | 7,791,108 | 5,800,383 | _ | 5,800,383 |
| Securities held under agreements to resell | 1,972,310 | _ | 1,972,310 | 14,550,000 | _ | 14,550,000 |
| Financial assets at FVPL | 1,913,864 | _ | 1,913,864 | 4,510,545 | _ | 4,510,545 |
| AFS investments - gross (Note 9) | 1,891,137 | 66,325,077 | 68,216,214 | 2,915,170 | 66,355,965 | 69,271,135 |
| HTM investments | _ | 24,174,479 | 24,174,479 | 68,173 | 23,163,824 | 23,231,997 |

(Forward)



^{**} Recorded under 'Trading and investment securities gains - net' (Note 9)

| | Consolidated | | | | | |
|--|--------------|--------------|---------------|--------------|---|---------------|
| • | | 2016 | | | 2015 | |
| • | Less than | Over | | Less than | Over | |
| | Twelve | Twelve | | Twelve | Twelve | |
| | Months | Months | Total | Months | Months | Total |
| Loans and receivables - gross (Note 10) | ₽176,048,393 | ₽267,653,955 | ₽443,702,348 | ₱159,032,473 | ₱221,242,883 | ₱380,275,356 |
| Other assets - gross (Note 15) | 482,548 | 85,719 | 568,267 | 252,366 | 50,605 | 302,971 |
| Giner assets Gross (Field 12) | 351,161,689 | 358,239,230 | 709,400,919 | 302,000,398 | 310,813,277 | 612,813,675 |
| Nonfinancial Assets | 001,101,000 | 030,207,200 | 707,100,717 | 302,000,370 | 310,013,277 | 012,013,073 |
| Property and equipment - gross (Note 11) | _ | 24,495,308 | 24,495,308 | _ | 28,870,304 | 28,870,304 |
| Investments in Subsidiaries and an | | 24,475,500 | 24,475,500 | | 20,070,304 | 20,070,304 |
| Associate - gross (Note 12) | | 2,532,755 | 2,532,755 | | | |
| Investment properties - gross (Note 13) | _ | 21,371,531 | 21,371,531 | _ | 18,277,382 | 18,277,382 |
| Deferred tax assets | _ | 1,482,214 | 1,482,214 | _ | 1,173,575 | 1,173,575 |
| Goodwill (Note 14) | _ | 13,375,407 | 13,375,407 | _ | 13,375,407 | 13,375,407 |
| Intangible assets (Note 14) | | 4,528,994 | 4,528,994 | _ | 4,120,689 | 4,120,689 |
| Residual value of leased assets (Note 10) | 249,923 | 457,969 | 707,892 | 225,590 | 486,731 | 712,321 |
| Other assets - gross (Note 15) | 5,620,466 | 1,673,387 | 7,293,853 | 5,787,465 | 1,529,983 | 7,317,448 |
| Other assets - gross (Note 13) | | | | 6,013,055 | | |
| A (C); 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | 5,870,389 | 69,917,565 | 75,787,954 | 0,013,033 | 67,834,071 | 73,847,126 |
| Assets of disposal group classified as held | | | | 22.526.55 | | 22.526.75 |
| for sale (Note 37) | | | | 23,526,757 | | 23,526,757 |
| Less: Allowance for impairment and credit | | | | | | |
| losses (Note 16) | | | 20,063,525 | | | 18,952,992 |
| Unearned and other deferred income | | | | | | |
| (Note 10) | | | 1,489,955 | | | 1,834,517 |
| Accumulated amortization and | | | | | | |
| depreciation (Notes 11, 13 | | | | | | |
| and 14) | | | 9,870,283 | | | 9,712,312 |
| | | | ₽753,765,110 | | | ₽679,687,737 |
| Financial Liabilities | | | | | | |
| Deposit liabilities | ₽537,325,097 | ₽33,178,290 | ₽570,503,387 | ₱446,102,751 | ₽39,834,430 | ₽485,937,181 |
| Financial liabilities at FVPL | 232,832 | - | 232,832 | 126,075 | 9,118 | 135,193 |
| Bills and acceptances payable | 25,066,507 | 10,819,441 | 35,885,948 | 5,836,838 | 19,915,384 | 25,752,222 |
| Subordinated debt | | 3,497,798 | 3,497,798 | _ | 9,986,427 | 9,986,427 |
| Accrued interest payable (Note 20) | 662,017 | _ | 662,017 | 465,324 | 1,564,522 | 2,029,846 |
| Accrued other expenses payable (Note 20) | 1,023,819 | _ | 1,023,819 | 753,744 | _ | 753,744 |
| Other liabilities (Note 22): | | | | | | |
| Accounts payable | 7,624,523 | 27,699 | 7,652,222 | 6,825,663 | _ | 6,825,663 |
| Insurance contract liabilities | 4,565,925 | 15,875 | 4,581,800 | 4,528,298 | 191,038 | 4,719,336 |
| Bills purchased – contra | 3,260,308 | | 3,260,308 | 3,418,002 | _ | 3,418,002 |
| Managers' checks and demand | | | | | | |
| drafts outstanding | 1,174,872 | _ | 1,174,872 | 937,799 | _ | 937,799 |
| Dormant credits | 11,744 | 916,838 | 928,582 | 116,337 | 637,001 | 753,338 |
| Due to other banks | 923,777 | ´ - | 923,777 | 461,100 | · – | 461,100 |
| Deposit on lease contracts | 268,754 | 536,623 | 805,377 | 249,885 | 604,932 | 854,817 |
| Accounts payable – electronic money | 791,223 | | 791,223 | 556,618 | _ | 556,618 |
| Payment order payable | 292,336 | _ | 292,336 | 407,196 | _ | 407,196 |
| Margin deposits and cash letters of credit | 174,206 | _ | 174,206 | 182,640 | _ | 182,640 |
| Commission payable | 94,618 | _ | 94,618 | 132,059 | _ | 132,059 |
| Transmission liability | 31,732 | _ | 31,732 | 24,976 | _ | 24,976 |
| Deposit for keys on safety deposit boxes | 14,140 | _ | 14,140 | 14,217 | _ | 14,217 |
| | 583,538,430 | 48,992,564 | 632,530,994 | 471,139,522 | 72,742,852 | 543,882,374 |
| Nonfinancial Liabilities | , | -) | / | . , , | . ,, | ,~~-,~ / |
| Accrued taxes and other expenses (Note 20) | 3,257,790 | _ | 3,257,790 | 1,177,015 | 1,914,623 | 3,091,638 |
| Income tax payable | 195,240 | _ | 195,240 | 134,720 | -,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 134,720 |
| Other liabilities (Note 22) | 2,882,530 | 4,957,650 | 7,840,180 | 2,799,195 | 3,571,328 | 6,370,523 |
| 2 (1.000 22) | 6,335,560 | 4,957,650 | 11,293,210 | 4,110,930 | 5,485,951 | 9,596,881 |
| Liabilities of disposal group classified as | 0,555,500 | 4,237,030 | 11,2/3,210 | 7,110,730 | 5,705,751 | 7,570,001 |
| held for sale (Note 37) | _ | _ | _ | 21,452,621 | | 21,452,621 |
| nera for saic (Note 37) | ₽589,873,990 | P53 050 214 | ₽643,824,204 | | ₽78,228,803 | ₽574,931,876 |
| | エンロノ・ロノン・フプリ | TJJ,JJU,414 | 1.042,024,204 | 1770,/03,0/3 | r /0,440,003 | 1-0/7,731,0/0 |



| | | | Parent C | Company | | |
|--|------------------------|-------------|------------------------|-------------------------|------------------|-------------------------|
| • | | 2016 | | 2015 (| As Restated - No | ote 2) |
| | Less than | Over | | Less than | Over | |
| | Twelve | Twelve | | Twelve | Twelve | |
| | Months | Months | Total | Months | Months | Total |
| Financial Assets | D10 (2(525 | n | D10 (2/ 525 | D12 500 715 | D. | D12 500 715 |
| COCI | ₽10,626,525 | ₽- | ₽10,626,525 | ₱12,598,715 | ₽- | ₱12,598,715 |
| Due from BSP | 123,799,952 | _ | 123,799,952 | 79,203,948 | _ | 79,203,948 |
| Due from other banks Interbank loans receivable | 12,831,514 | _ | 12,831,514 | 11,450,573 | _ | 11,450,573 |
| Securities held under agreements to resell | 7,907,366 1,972,310 | _ | 7,907,366 1,972,310 | 5,958,526 14,550,000 | _ | 5,958,526 14,550,000 |
| Financial assets at FVPL | 1,880,071 | _ | 1,880,071 | 4,492,864 | _ | 4,492,864 |
| AFS investments - gross (Note 9) | 1,612,001 | 65,082,954 | 66,694,955 | 2,026,914 | 65,637,949 | 67,664,863 |
| HTM investments | 1,012,001 | 24,074,898 | 24,074,898 | 4,706 | 23,132,937 | 23,137,643 |
| Loans and receivables - gross (Note 10) | 158,852,021 | 234,495,768 | 393,347,789 | 146,526,387 | 196,062,353 | 342,588,740 |
| Other assets - gross (Note 15) | 467,146 | 64,131 | 531,277 | 220,054 | 34,597 | 254,651 |
| other assets - gross (Note 15) | 319,948,906 | 323,717,751 | 643,666,657 | 277,032,687 | 284,867,836 | 561,900,523 |
| Nonfinancial Assets | 317,740,700 | 323,717,731 | 045,000,057 | 277,032,007 | 204,007,030 | 301,700,323 |
| Property and equipment– gross (Note 11) | _ | 22,275,776 | 22,275,776 | _ | 25,216,112 | 25,216,112 |
| Investment properties—gross (Note 11) | _ | 20,968,723 | 20,968,723 | _ | 19,857,890 | 19,857,890 |
| Deferred tax assets | _ | 1,014,308 | 1,014,308 | _ | 936,492 | 936,492 |
| Investments in Subsidiaries and an | _ | 1,014,500 | 1,014,500 | _ | 930,492 | 930,492 |
| Associate (Note 12) | | 28,359,871 | 28,359,871 | _ | 26,497,732 | 26,497,732 |
| Goodwill (Note 14) | _ | 13,515,765 | 13,515,765 | _ | 13,515,765 | 13,515,765 |
| Intangible assets (Note 14) | _ | 4,395,964 | 4,395,964 | _ | 3,990,956 | 3,990,956 |
| Other assets– gross (Note 15) | 6,123,328 | 636,357 | 6,759,685 | 5,470,227 | 527,451 | 5,997,678 |
| Other assets— gross (Note 15) | 6,123,328 | 91,166,764 | 97,290,092 | 5,470,227 | 90,542,398 | 96,012,625 |
| Asset of disposal group classified as held for | 0,123,326 | 91,100,704 | 97,290,092 | 3,470,227 | 90,342,396 | 90,012,023 |
| sale (Note 37) | _ | _ | _ | 1,172,963 | _ | 1,172,963 |
| Less: Allowance for impairment and credit losses (Note 16) | | | 19,174,735 | | | 18,376,231 |
| Unearned and other deferred income (Note 10) | | | 1,116,929 | | | 1,427,774 |
| Accumulated amortization and | | | | | | |
| depreciation (Notes 11, 13 | | | | | | |
| and 14) | | | 9,159,530 | | | 9,157,333 |
| | | | ₽711,505,555 | | | ₽630,124,773 |
| Financial Liabilities | | | | | | |
| Deposit liabilities | ₽ 501,442,928 | ₽40,747,695 | ₽542,190,623 | ₱434,664,563 | ₱35,829,825 | ₱470,494,388 |
| Financial liabilities at FVPL | 231,977 | _ | 231,977 | 125,891 | 9,118 | 135,009 |
| Bills and acceptances payable | 21,876,831 | 12,109,867 | 33,986,698 | 4,714,503 | 19,915,384 | 24,629,887 |
| Subordinated debt | _ | 3,497,798 | 3,497,798 | _ | 9,986,427 | 9,986,427 |
| Accrued interest payable (Note 20) | 567,327 | _ | 567,327 | 466,390 | 1,564,522 | 2,030,912 |
| Accrued other expenses payable (Note 20) | 965,525 | _ | 965,525 | 719,399 | _ | 719,399 |
| Other liabilities (Note 22): | | | | | | |
| Accounts payable | 6,375,193 | _ | 6,375,193 | 6,179,304 | _ | 6,179,304 |
| Bills purchased - contra | 3,254,224 | _ | 3,254,224 | 3,411,729 | _ | 3,411,729 |
| Managers' checks and demand | | | | | | |
| drafts outstanding | 1,003,755 | _ | 1,003,755 | 915,764 | _ | 915,764 |
| Dormant credits | 1,731 | 916,486 | 918,217 | 108,827 | 625,519 | 734,346 |
| Accounts payable - electronic money | 791,223 | _ | 791,223 | 556,618 | _ | 556,618 |
| Due to other banks | 763,046 | _ | 763,046 | 517,261 | _ | 517,261 |
| Payment order payable | 292,336 | _ | 292,336 | 407,196 | _ | 407,196 |
| Margin deposits and cash letters of | | | | | | |
| credit | 162,972 | | 162,972 | 168,820 | | 168,820 |
| Deposit on lease contracts Deposit for keys on safety deposit | _ | 35,769 | 35,769 | _ | 37,448 | 37,448 |
| boxes | 14,140 | _ | 14,140 | 14,217 | | 14,217 |
| | 537,743,208 | 57,307,615 | 595,050,823 | 452,970,482 | 67,968,243 | 520,938,725 |
| Nonfinancial Liabilities | | · | | | | <u> </u> |
| Accrued taxes and other expenses (Note 20) | ₽2,698,763 | ₽- | ₽2,698,763 | ₽824,541 | ₽1,796,881 | ₽2,621,422 |
| Income tax payable | 60,898 | _ | 60,898 | 55,180 | _ | 55,180 |
| Other liabilities | 1,619,827 | 4,797,258 | 6,417,085 | 1,373,445 | 3,352,983 | 4,726,428 |
| | 4,379,488 | 4,797,258 | 9,176,746 | 2,253,166 | 5,149,864 | 7,403,030 |
| | ₽542,122,696 | ₽62,104,873 | ₽604,227,569 | ₱455,223,648 | ₽73,118,107 | |



25. Equity

Capital stock consists of (amounts in thousands, except for par value and number of shares):

| | S | hares | Amount | | |
|--|---------------|---------------|-------------|-------------|--|
| | 2016 | 2015 | 2016 | 2015 | |
| Common - ₱40 par value | | | | | |
| Authorized | 1,750,000,001 | 1,750,000,001 | ₽70,000,000 | ₽70,000,000 | |
| Issued and outstanding | | | | | |
| Balance at the beginning of the year | 1,249,139,678 | 1,249,139,678 | 49,965,587 | 49,965,587 | |
| | 1,249,139,678 | 1,249,139,678 | ₽49,965,587 | ₽49,965,587 | |
| Parent Company Shares Held by a Subsidiary | _ | (120,000) | _ | (9,945) | |
| | 1,249,139,678 | 1,249,019,678 | ₽49,965,587 | ₽49,955,642 | |

The Parent Company shares are listed in the PSE. As of December 31, 2016 and 2015, the Parent Company had 29,853 and 29,985 stockholders, respectively.

Pursuant to the 1986 Revised Charter of the Parent Company, the Parent Company's authorized capital stock was ₱10.0 billion divided into 100,000,000 common shares with a par value of ₱100.0 per share. Its principal stockholder was the NG which owned 25,000,000 common shares.

To foster a financial intermediation system that is both competitive and efficient, the partial privatization of the Parent Company was carried out through the following public offerings:

| Date of | | No. of Shares | | | Authorized | Issued and |
|------------|------------------|-------------------|-----------|-------------|------------------|--------------------|
| Offering | Type of Offering | Offered | Par Value | Offer Price | Number of Shares | Outstanding Shares |
| June 1989 | Initial Public | 10,800,000 | ₽100.0 | ₽100.0 | 250,000,000 | 36,011,569 |
| | Offering | common shares | | | common shares | common shares |
| April 1992 | Second Public | 8,033,140 | ₽100.0 | ₽265.0 | 250,000,000 | 80,333,350 |
| | Offering | common shares | | | common shares | common shares |
| December | Third Public | 7,200,000 | ₽100.0 | ₽260.0 | 250,000,000 | 99,985,579 |
| 1995 | Offering | common shares and | | | common shares | common shares |
| | | 2,400,000 covered | | | | |
| | | warrants | | | | |

After the three (3) public offerings, the NG sold a total of 54.41% of its shareholdings to both the Philippine public and international investors.

On May 27, 1996, the privatization of the Parent Company was completed when the Parent Company's new Articles of Incorporation and By-Laws were approved by the SEC under SEC Registration No. AS096-005555. As of May 27, 1996, the NG owned 45.59% of the outstanding shares of the Parent Company. The Parent Company's authorized capital stock was increased to ₱25.0 billion pesos divided into 250,000,000 common shares with a par value of ₱100.0 per share.

As part of the Parent Company's capital build-up program, the Parent Company also completed the following rights offerings:

| | | | | | | Authorized | Issued and |
|-----------|------------------|------------------|------------------|-----------|-------------|---------------|---------------|
| Date of | | No. of Shares | Basis of | | | Number of | Outstanding |
| Offering | Type of Offering | Offered | Subscription | Par Value | Offer Price | Shares | Shares |
| September | Stock Rights | 68,740,086 | One (1) Right | ₽100.0 | ₽137.8 | 250,000,000 | 206,220,257 |
| 1999 | Offering | common shares | Share for every | | | common shares | common shares |
| | | | two common | | | | |
| | | | shares | | | | |
| September | Pre-emptive | 71,850,215 | Five (5) Right | ₽100.0 | ₽60.0 | 833,333,334 | 206,220,257 |
| 2000 | Rights Offering | common shares | Shares for every | | | common shares | common shares |
| | | with 170,850,215 | Six (6) common | | | | |
| | | warrants | shares | | | | |
| February | Stock Rights | 162,931,262 | Fifteen (15) | ₽40.0 | ₽71.0 | 1,750,000,001 | 1,249,139,678 |
| 2014 | Offering | common shares | Right Shares for | | | common shares | common shares |
| | | | every 100 | | | | |
| | | | common shares | | | | |



On August 18, 2000, the SEC approved the decrease of the capital stock of the Parent Company from ₱25.0 billion divided into 250,000,000 common shares with a par value of ₱100.0 per share to ₱15.0 billion divided into 250,000,000 common shares with a par value of ₱60.0 per share. Subsequently on November 7, 2000, the SEC approved the increase of the capital stock of the Parent Company from ₱15.0 Billion divided into 250,000,000 common shares with a par value of ₱60.0 per share to ₱50,000,000,000,040 divided into 833,333,334 shares with a par value of ₱60.0 per share.

On July 23, 2002, the SEC approved the decrease of the capital stock of the Parent Company from ₱50,000,000,040.0 divided into 833,333,334 shares with a par value of ₱60.0 per share to ₱33,333,333,360.0 divided into 833,333,334 shares with a par value of ₱40.0 per share. On the same day, the SEC also approved the increase of the capital stock of the Parent Company from ₱33,333,333,360.0 divided into 833,333,334 shares with a par value of ₱40.0 per share to ₱50,000,000,040.0 divided into 1,054,824,557 common shares and 195,175,444 preferred shares both with a par value of ₱40.0 each.

In July 2007, the Parent Company made a primary and secondary offering of up to 160,811,091 common shares. The Offer consisted of: (i) primary offer by the Parent Company of up to 89,000,000 new shares from the Parent Company's authorized but unissued common share capital, and (ii) secondary offer of up to an aggregate of 71,811,091 existing shares, comprising (a) 17,453,340 shares offered by the NG, and (b) 54,357,751 shares which were owned by the PDIC in the form of convertible preferred shares. The Primary Offer Shares and Secondary Offer Shares were offered at the Offer Price of \$\mathbb{P}59.0\$ per share.

On January 17, 2013, the SEC approved the conversion of the Parent Company's 195,175,444 authorized preferred shares into common shares, thereby increasing its authorized common shares to 1,250,000,001. The increase in authorized common shares is intended to accommodate the issuance of the Parent Company of common shares to ABC shareholders relative to the business combination.

Prior to conversion to common shares, the preferred shares had the following features:

- a. Non-voting, non-cumulative, fully participating on dividends with the common shares;
- b. Convertible, at any time at the option of the holder who is qualified to own and hold common shares on a one (1) preferred share for one (1) common share basis;
- c. With mandatory and automatic conversion into common shares upon the sale of such preferred shares to any person other than the NG or any other government agency or GOCC's; and
- d. With rights to subscribe to additional new preferred shares with all of the features described above, in the event that the Bank shall offer new common shares for subscription, in such number corresponding to the number of shares being offered.

In February 2014, the Bank successfully completed its Stock Rights Offering (Offer) of 162,931,262 common shares (Rights Shares) with a par value of ₱40.0 per share at a price of ₱71.0 each. The Rights Shares were offered to all eligible shareholders of the Bank at the proportion of fifteen (15) Rights Shares for every one hundred (100) common shares as of the record date of January 16, 2014. The offer period was from January 27, 2014 to February 3, 2014. A total of 33,218,348 Rights Shares were sourced from the existing authorized but unissued capital stock of the Bank. The remaining 129,712,914 Rights Shares were sourced from an increase in the authorized capital stock of the Bank. The Offer was oversubscribed and raised gross proceeds of ₱11.6 billion. It also strengthened the Bank's capital position under the Basel III standards, which took effect on January 1, 2014.



Surplus amounting to ₱7.7 billion and Capital Paid in Excess of Par Value of the Parent Company amounting to ₱2.2 billion as of December 31, 2016 and 2015 which represent the balances of accumulated translation adjustment (₱1.6 billion), accumulated equity in net earnings (₱0.6 billion)and revaluation increment from land (₱7.7 billion) that have been applied to eliminate the Parent Company's deficit through a quasi-reorganization in 2002 and 2000, are not available for dividend declaration without prior approval from the Philippine SEC and the BSP.

Accumulated Translation Adjustment

As part of the Group's rehabilitation program in 2002, the SEC approved on November 7, 2002 the application of the accumulated translation adjustment of \$\mathbb{P}1.6\$ billion to eliminate the Parent Company's remaining deficit of \$\mathbb{P}1.3\$ billion as of December 31, 2001, after applying the total reduction in par value amounting to \$\mathbb{P}7.6\$ billion. The SEC approval is subject to the following conditions: (a) remaining translation adjustment of \$\mathbb{P}310.7\$ million as of December 31, 2001 (shown as part of Capital paid in excess of par value in the statement of financial position) will not be used to wipe out losses that may be incurred in the future without prior approval of SEC; and (b) for purposes of dividend declaration, any future surplus account of the Parent Company shall be restricted to the extent of the deficit wiped out by the translation adjustment.

Surplus Reserves

The surplus reserves consist of:

| | 2016 | 2015 |
|--------------------------------------|------------------|----------|
| Reserve for trust business (Note 33) | ₽ 493,658 | ₱474,263 |
| Reserve for self-insurance | 80,000 | 80,000 |
| | ₽573,658 | ₽554,263 |

Reserve for self-insurance, contingencies and other account represents the amount set aside to cover losses due to fire, defalcation by and other unlawful acts of the Parent Company's personnel or third parties.

Other Equity Reserves

On August 26, 2016, the Parent Company's BOD approved the grant of centennial bonus to its employees, officers and directors on record as of July 22, 2016, in the form of the Parent Company's shares of stock to be sourced from open market at fair value. Acquisition and distribution of the estimated 3.0 million shares shall be done based on a predetermined schedule over a period of five years, and are subject to service conditions. The grant is accounted for as equity-settled share-based payments. The Parent Company recognized other employee benefit expense in relation to the grant of centennial bonus amounting to \$\mathbb{P}105.7\$ million in 2016 in the statement of income and a corresponding increase in equity of the same amount in the statement of financial position as of December 31, 2016 based on \$\mathbb{P}70.0\$ per share, the projected fair value at grant date based on an independent, short-term forecast by a stock broker.

Capital Management

The primary objectives of the Parent Company's capital management are to ensure that it complies with externally imposed capital requirements and it maintains strong credit ratings and healthy capital ratios in order to support its business and to maximize shareholders' value.

The Parent Company manages its capital structure and makes adjustments to it in the light of changes in economic conditions and the risk characteristics of its activities. In order to maintain or adjust the capital structure, the Parent Company may adjust the amount of dividend payment to shareholders, return capital structure, or issue capital securities. No changes were made in the objectives, policies and processes from the previous periods.



Regulatory Qualifying Capital

Under existing BSP regulations, the determination of the Parent Company's compliance with regulatory requirements and ratios is based on the amount of the Parent Company's "unimpaired capital" (regulatory net worth) reported to the BSP, which is determined on the basis of regulatory policies, which differ from PFRS in some respects.

In addition, the risk-based capital ratio of a bank, expressed as a percentage of qualifying capital to risk-weighted assets, should not be less than 10.00% for both solo basis (head office and branches) and consolidated basis (parent bank and subsidiaries engaged in financial allied undertakings but excluding insurance companies). Qualifying capital and risk-weighted assets are computed based on BSP regulations. Risk-weighted assets consist of total assets less cash on hand, due from BSP, loans covered by hold-out on or assignment of deposits, loans or acceptances under letters of credit to the extent covered by margin deposits and other non-risk items determined by the MB of the BSP.

The BSP approved the booking of additional appraisal increment of \$\mathbb{P}431.8\$ million in 2002 on properties and recognition of the same in determining the capital adequacy ratio, and booking of translation adjustment of \$\mathbb{P}1.6\$ billion in 2002 representing the increase in peso value of the investment in foreign subsidiaries for purposes of the quasi-reorganization and rehabilitation of the Parent Company, provided that the same shall be excluded for dividend purposes.

As of December 31, 2016 and 2015, CAR reported to the BSP, which considered combined credit, market and operational risk weighted asset (BSP Circular No. 538) are shown in the table below (amounts in millions).

| | 2016 | | 2015 | | |
|---------------------------------------|-------------|------------|-------------|------------|--|
| Consolidated | Actual | Required | Actual | Required | |
| Common Equity Tier 1 Capital (CET1) | ₽104,103.60 | | ₱97,272.25 | | |
| Less: Regulatory Adjustments to CET 1 | 24,454.28 | | 22,978.47 | | |
| Total CET1 Capital | 79,649.32 | | 74,293.78 | | |
| Add: Additional Tier 1 Capital (AT1) | 0.00 | | 0.00 | | |
| Tier 1 Capital | 79,649.32 | | 74,293.78 | | |
| Add: Tier 2 Capital | 4,308.03 | | 13,763.24 | | |
| Total qualifying capital | ₽83,957.35 | ₽50,410.11 | ₽88,057.03 | ₽45,766.26 | |
| Risk weighted assets | ₽504,101.07 | | ₽457,662.62 | | |
| Tier 1 capital ratio | 15.80% | | 16.23% | | |
| Total capital ratio | 16.65% | | 19.24% | | |
| | 2016 | | 2015 | | |
| Parent | | | Actual | Required | |
| Common Equity Tier 1 Capital (CET1) | ₽101,545.14 | | ₽94,044.29 | | |
| Less: Regulatory Adjustments to CET 1 | 49,874.81 | | 47,596.44 | | |
| Total CET1 Capital | 51,670.33 | | 46,447.86 | | |
| Add: Additional Tier 1 Capital (AT1) | 0.00 | | 0.00 | | |
| Tier 1 Capital | 51,670.33 | | 46,447.86 | | |
| Add: Tier 2 Capital | 3,866.45 | | 13,417.01 | | |
| Total qualifying capital | ₽55,536.78 | ₽45,131.25 | ₽59,864.87 | ₽41,504.86 | |
| Risk weighted assets | ₽451,312.51 | | ₽415,048.57 | | |
| Tier 1 capital ratio | 11.45% | | 11.19% | | |
| Total capital ratio | 12.31% | | 14.42% | | |

The Group and its individually regulated subsidiaries/operations have complied with all externally imposed capital requirement throughout the year.

On January 15, 2013, the BSP issued Circular No. 781, Basel III Implementing Guidelines on Minimum Capital Requirements, which provides the implementing guidelines on the revised risk-based capital adequacy framework particularly on the minimum capital and disclosure



requirements for universal banks and commercial banks, as well as their subsidiary banks and quasi-banks, in accordance with the Basel III standards. The circular is effective on January 1, 2014.

The Circular sets out a minimum Common Equity Tier 1 (CET1) ratio of 6.0% and Tier 1 capital ratio of 7.5%. It also introduces a capital conservation buffer of 2.5% comprised of CET1 capital. The BSP's existing requirement for Total CAR remains unchanged at 10% and these ratios shall be maintained at all times.

Further, existing capital instruments as of December 31, 2010 which do not meet the eligibility criteria for capital instruments under the revised capital framework shall no longer be recognized as capital upon the effectivity of Basel III. Capital instruments issued under BSP Circular Nos.709 and 716 (the circulars amending the definition of qualifying capital particularly on Hybrid Tier 1 and Lower Tier 2 capitals), starting January 1, 2011 and before the effectivity of BSP Circular No. 781, shall be recognized as qualifying capital until December 31, 2015. In addition to changes in minimum capital requirements, this Circular also requires various regulatory adjustments in the calculation of qualifying capital.

On June 27, 2014, the BSP issued Circular No. 839, *Real Estate Stress Test (REST) Limit for Real Estate Exposure*, which set a prudential limit for real estate exposures and other real estate properties of universal, commercial and thrift banks. REST will be undertaken for real estate exposure at an assumed write-off of 25.00%. The prudential REST limit which shall be complied at all times are 6.00% of CET1 ratio and 10.00% of CAR. The Circular is effective July 19, 2014.

The Parent Company has taken into consideration the impact of the foregoing requirements to ensure that the appropriate level and quality of capital are maintained on an ongoing basis.

Surplus

The computation of surplus available for dividend declaration in accordance with SEC Memorandum Circular No. 11 issued in December 2008 differs to a certain extent from the computation following BSP guidelines. Surplus and Capital Paid in Excess of Par Value of the Parent Company amounting to \$\frac{1}{2}9.9\$ billion as of December 31, 2016 and 2015 which represents the balances of accumulated translation adjustment, accumulated equity in net earnings and revaluation increment from land that have been applied to eliminate the Parent Company's deficit through a quasi-reorganization in 2002 and 2000, are not available for dividend declaration without prior approval from the Philippine SEC and the BSP. Also, unrealized foreign exchange gains, except those attributable to cash and cash equivalents, unrealized actuarial gains, fair value adjustment or the gains arising from mark-to-market valuation, deferred tax asset recognized that reduced the income tax expense and increased the net income and retained earnings, adjustment due to deviation from PFRS/GAAP and other unrealized gains or adjustments, are excluded from the Bank's surplus available for dividend declaration.

A portion of a Group's surplus corresponding to the net earnings of the subsidiaries amounting to ₱2.7 billion and ₱2.6 billion as of December 31, 2016 and 2015, respectively, is not available for dividend declaration. The accumulated earnings become available for dividends upon receipt of cash dividends from subsidiaries.



Cash Dividends

On July 22, 2016, the BOD declared and approved cash dividend declaration of one peso (\$\mathbb{P}1.0\$) per share or a total of \$\mathbb{P}1.3\$ billion out of the unrestricted surplus of the Parent Company as of March 31, 2016, to all stockholders of record as of August 19, 2016, and was paid on September 15, 2016. On August 19, 2016, the Parent Company received the approval from the BSP on the said dividend declaration.

Merger Incentives

In connection with the merger of the Parent Company with ABC, the BSP gave certain incentives and the more relevant incentives are:

- (a) Recognition of the fair value adjustments under GAAP and RAP books;
- (b) Full recognition of appraisal increment from the revaluation of premises, improvements and equipment in the computation of CAR.

Internal Capital Adequacy Assessment Process (ICAAP) Implementation

In compliance with BSP Circular 639, the Parent Company has adopted its live ICAAP Document for 2011 to 2013. However, the BOD and the Management recognized that ICAAP is beyond compliance, i.e. it is about how to effectively run the Parent Company's operations by ensuring that the Parent Company maintains at all times an appropriate level and quality of capital to meet its business objective and commensurate to its risk profile. In line with its ICAAP principles, the Parent Company shall maintain a capital level that will not only meet the BSP CAR requirement, but will also cover all material risks that it may encounter in the course of its business. The ICAAP process highlights close integration of capital planning/strategic management with risk management. The Parent Company has in place a risk management framework that involves a collaborative process for assessing and managing identified Pillar 1 and Pillar 2 risks. The Parent Company complies with the required annual submission of updated ICAAP.

Financial Performance

The following basic ratios measure the financial performance of the Group and the Parent Company:

| | | Consolidated | Parent Company | | | | | |
|--|-------------|--------------|----------------|-------------|---------------|---------------|--|--|
| | | | | | 2015 | 2014 | | |
| | 2016 | 2015 | 2014 | 2016 | (As Restated) | (As Restated) | | |
| Return on average equity (a/b) | 6.69% | 6.19% | 6.06% | 6.84% | 6.19% | 6.18% | | |
| a) Net income | ₽7,185,586 | ₽6,311,595 | ₽5,495,045 | ₽7,147,566 | ₽6,113,607 | ₽5,358,754 | | |
| b) Average total equity | 107,348,384 | 101,908,372 | 90,699,918 | 104,530,502 | 98,815,521 | 86,747,677 | | |
| Return on average assets (c/d) | 1.00% | 0.97% | 0.89% | 1.07% | 1.01% | 0.93% | | |
| c) Net income | ₽7,185,586 | ₽6,311,595 | ₽5,495,045 | ₽7,147,566 | ₽6,113,607 | ₽5,358,754 | | |
| d) Average total assets | 716,726,424 | 652,566,785 | 620,860,726 | 670,815,164 | 605,346,798 | 578,081,537 | | |
| Net interest margin on average | | | | | | | | |
| earning assets (e/f) | 3.16% | 3.22% | 3.13% | 3.01% | 3.16% | 3.21% | | |
| e) Net interest income | ₽19,566,502 | ₽17,691,839 | ₽16,458,662 | ₽17,057,909 | ₽15,712,416 | ₱15,153,084 | | |
| f) Average interest earning assets | 618,625,074 | 549,237,255 | 525,995,312 | 567,286,721 | 496,470,744 | 472,784,065 | | |
| Note: Average balances were the sum of beginning and ending balances of the respective statement of financial position accounts as of the end of the year divided by two (2) | | | | | | | | |



26. Service Fees and Commission Income

This account consists of:

| | Consolidated | | | Parent Company | | | |
|----------------------|--------------|------------|------------|----------------|------------|------------|--|
| | 2016 | 2015 | 2014 | 2016 | 2015 | 2014 | |
| Remittance | ₽830,032 | ₽739,779 | ₽735,420 | ₽460,899 | ₱363,822 | ₽344,045 | |
| Deposit-related | 643,991 | 1,076,041 | 984,541 | 618,972 | 1,050,546 | 960,199 | |
| Credit-related | 503,891 | 500,852 | 387,535 | 498,514 | 479,174 | 374,698 | |
| Commissions | 448,089 | 820,497 | 641,216 | 305,574 | 685,396 | 539,146 | |
| Interchange fees | 389,179 | 317,509 | 203,501 | 389,179 | 317,509 | 203,501 | |
| Trust fees (Note 33) | 311,882 | 256,203 | 230,111 | 311,882 | 256,203 | 230,111 | |
| Underwriting fees | 187,133 | 327,400 | 136,265 | - | _ | _ | |
| Credit card-related | 61,584 | 62,071 | 84,899 | 61,584 | 62,071 | 84,899 | |
| Miscellaneous | 194,177 | 212,546 | 142,961 | 84,654 | 141,251 | 135,563 | |
| | ₽3,569,958 | ₽4,312,898 | ₽3,546,449 | ₽2,731,258 | ₽3,355,972 | ₽2,872,162 | |

Commissions include those income earned for services rendered on opening letters of credit, handling of collection items, domestic/export/import bills and telegraphic transfers and sale of demand drafts, traveler's checks and government securities.

The interchange fees and rewards revenue were generated from the credit card business acquired by the Parent Company through rewards revenue.

'Miscellaneous' includes income from security brokering activities and other fees and commission.

27. Net Insurance Premium and Benefits and Claims

Net Insurance Premium

This account consists of:

| | 2016 | 2015 | 2014 |
|--|-------------|-------------|-------------|
| Gross earned premiums | ₽2,356,996 | ₽2,431,033 | ₽1,682,368 |
| Reinsurers' share of gross earned premiums | (1,727,170) | (1,890,569) | (1,274,095) |
| | ₽629,826 | ₽540,464 | ₽408,273 |

Net Insurance Benefits and Claims

This account consists of:

| 2016 | 2015 | 2014 |
|-----------|--|--|
| ₽787,537 | ₽1,653,355 | ₽1,453,605 |
| | | |
| (304,382) | (1,045,150) | (1,109,404) |
| (69,051) | (529,863) | (1,011,013) |
| | | |
| (158,406) | 358,545 | 762,950 |
| ₽255,698 | ₽436,887 | ₽96,138 |
| | ₽787,537 (304,382) (69,051) (158,406) | ₱787,537 ₱1,653,355 (304,382) (1,045,150) (69,051) (529,863) (158,406) 358,545 |



28. Miscellaneous Income and Expenses

Miscellaneous Income

This account consists of:

| | Consolidated | | | Parent Company | | |
|---|--------------|------------|------------|----------------|----------------|----------------|
| | | | | | 2015 | 2014 |
| | | | | | (As Restated - | (As Restated – |
| | 2016 | 2015 | 2014 | 2016 | Note 2) | Note 2) |
| | | | | | | |
| Income from SPV | ₽500,000 | ₽353,000 | ₽27,000 | ₽500,000 | ₽353,000 | ₽27,000 |
| Recoveries | 405,363 | 162,430 | 171,392 | 251,805 | 90,179 | 168,724 |
| Rental income | 376,631 | 338,055 | 634,397 | 275,317 | 266,067 | 363,956 |
| Penalty charges | 40,388 | 30,799 | 11,027 | 40,388 | 30,799 | 11,027 |
| Customs Fees | 18,983 | 14,801 | 11,702 | 18,984 | 14,801 | 11,702 |
| Dividends | 17,854 | 22,190 | 2,409 | 14,716 | 18,338 | 11,951 |
| Sales deposit forfeiture | 15,772 | 12,023 | 12,250 | 15,772 | 12,023 | 12,250 |
| Referral and trust fees | 2,811 | 2,382 | 1,993 | _ | _ | _ |
| Recovery from insurance claim (Note 34) | _ | 709,160 | _ | _ | 709,160 | _ |
| Gain on redemption of Victorias Milling | | | | | | |
| common shares (Note 34) | _ | _ | 622,983 | _ | _ | 622,983 |
| Others | 164,565 | 74,919 | 646,262 | 77,965 | 5,306 | 122,204 |
| | ₽1,542,367 | ₽1,719,759 | ₱2,141,415 | ₽1,194,947 | ₽1,499,673 | ₽1,351,797 |

^{&#}x27;Others' consist of marketing allowance and income from wire transfers.

Miscellaneous Expenses

This account consists of:

| | Consolidated | | | Parent Company | | |
|--|--------------|------------|------------|----------------|------------|------------|
| _ | 2016 | 2015 | 2014 | 2016 | 2015 | 2014 |
| Secretarial, janitorial and messengerial | ₽1,305,081 | ₽1,105,946 | ₽1,031,126 | ₽1,256,605 | ₽1,066,364 | ₽997,624 |
| Insurance | 1,128,939 | 1,078,679 | 949,743 | 1,044,959 | 1,027,759 | 913,679 |
| Marketing expenses | 1,064,993 | 764,767 | 540,544 | 988,160 | 731,870 | 523,658 |
| Information technology | 499,319 | 489,036 | 396,818 | 471,262 | 465,872 | 375,945 |
| Management and other professional fees | 433,398 | 323,979 | 338,947 | 374,649 | 268,137 | 266,756 |
| Litigation expenses | 323,726 | 235,526 | 229,886 | 304,783 | 224,669 | 216,741 |
| Travelling | 248,433 | 229,251 | 222,552 | 223,896 | 209,116 | 201,922 |
| Postage, telephone and cable | 207,828 | 216,189 | 180,893 | 158,841 | 166,034 | 135,873 |
| Entertainment and representation | 99,024 | 86,095 | 146,950 | 89,944 | 72,799 | 126,698 |
| Repairs and maintenance | 82,113 | 81,711 | 79,664 | 82,113 | 81,711 | 79,664 |
| Freight | 45,727 | 34,195 | 46,723 | 43,986 | 32,556 | 35,043 |
| Fuel and lubricants | 21,237 | 25,476 | 54,721 | 17,521 | 24,275 | 54,027 |
| Miscellaneous | 682,926 | 648,694 | 522,035 | 547,469 | 540,824 | 23,252 |
| | ₽6,142,744 | ₽5,319,544 | ₽4,740,602 | ₽5,604,188 | ₽4,911,986 | ₽3,950,882 |

^{&#}x27;Miscellaneous' includes stationery and supplies used, donation, fines, penalties, periodicals, magazines and other charges.



29. Retirement Plan

The Parent Company and certain subsidiaries of the Group, have separate funded, noncontributory defined benefit retirement plans covering substantially all its officers and regular employees. Under these retirement plans, all covered officers and employees are entitled to cash benefits after satisfying certain age and service requirements.

The amounts of net defined benefit liability in the statements of financial position follow:

| _ | Consoli | dated | Parent Company | | |
|--|------------|------------|----------------|------------|--|
| | 2016 | 2015 | 2016 | 2015 | |
| Retirement benefit liability (included in 'Other liabilities') | ₽3,138,824 | ₽2,955,003 | ₽3,063,243 | ₽2,889,735 | |
| Net plan assets (included in 'Other assets') | 2,714 | 3,045 | - | _ | |
| | ₽3,136,110 | ₽2,951,958 | ₽3,063,243 | ₽2,889,735 | |

The Group's annual contribution to the retirement plan consists of a payment covering the current service cost, unfunded actuarial accrued liability and interest on such unfunded actuarial liability. The retirement plan provides each eligible employer with a defined amount of retirement benefit dependent on one or more factors such as age, years of service and salary.

As of December 31, 2016 and 2015, the Parent Company has two separate regular retirement plans for the employees of PNB and ABC. In addition, the Parent Company provides certain postemployee benefit through a guarantee of a specified return on contributions in one of its employee investment plans (EIP).

The latest actuarial valuations for these retirement plans were made as of December 31, 2016. The following table shows the actuarial assumptions as of December 31, 2016 and 2015 used in determining the retirement benefit obligation of the Group:

| | | | | | Parent (| Company | | |
|----------------------|---------------|---------------|-------|-------|----------|---------|-------|-------|
| | Conse | olidated | ABC | ; | PNB | } | EI | P |
| | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 |
| Discount rate | 4.65% - 5.01% | 4.31% - 4.62% | 4.81% | 4.38% | 4.81% | 4.38% | 4.81% | 4.38% |
| Salary rate increase | 5.00% - 8.00% | 5 00% - 8 00% | 6.00% | 5.00% | 6.00% | 5.00% | _ | _ |



The changes in the present value obligation and fair value of plan assets are as follows:

| | | | | | | | Consolidated | | | | | | |
|---------------------------|------------|--------------|----------|--------------|----------|------------|---------------|-------------------------|----------------|------------------|--------|-------------------------|--------------|
| | | | | | | 2016 | | | | | | | |
| | | | | | | | Remeasu | rements in othe | r comprehensiv | ve income | | | _ |
| | | | | | | | Return on | | Actuarial | | | | |
| | | | | | | | plan asset | Actuarial | changes | | | | |
| | | | Net bene | fit costs* | | | excluding | changes | arising from | | | | |
| | | | Past | | <u> </u> | | amount | arising from | changes in | | | | |
| | January 1, | Current | service | | | Benefits | included in | experience | financial | | | Contributions l | December 31, |
| | 2016 | service cost | cost | Net interest | Subtotal | paid | net interest) | adjustments | assumptions | Subtotal | Others | by employer | 2016 |
| Present value of pension | | | | | | | | | | | | | |
| obligation | ₽6,823,317 | ₽533,442 | ₽- | ₽326,287 | ₽859,729 | (₱579,110) | ₽- | (\$ 58,823) | ₽467,429 | ₽ 408,606 | ₽- | ₽- | ₽7,512,542 |
| Fair value of plan assets | 3,871,359 | _ | _ | 186,219 | 186,219 | (579,110) | (50,134) | | _ | (50,134) | _ | 948,098 | 4,376,432 |
| | ₽2,951,958 | ₽533,442 | ₽- | ₽140,068 | ₽673,510 | ₽- | ₽50,134 | (58,832) | ₽467,429 | ₽458,740 | ₽- | (P 948,098) | ₽3,136,110 |

Net benefit costs is included in 'Compensation and fringe benefits' in the statement of income

| | | | | | | | Conso | lidated | | | | | |
|---------------------------|------------|--------------|-----------|--------------|----------|------------|---------------|-----------------|-------------------------|-------------------------|-----------|-----------------|--------------|
| | | | | | | | 2015 | | | | | | |
| | | | | | | _ | Remeasu | rements in othe | er comprehensive | income | | | |
| | | | | | | | Return on | | Actuarial | <u> </u> | | | |
| | | | | | | | plan asset | Actuarial | changes | | | | |
| | | | Net benef | fit costs* | | | excluding | changes | arising from | | | | |
| | | | Past | | | | amount | arising from | changes in | | | | |
| | January 1, | Current | service | | | Benefits | included in | experience | financial | | | Contributions 1 | December 31, |
| | 2015 | service cost | cost | Net interest | Subtotal | paid | net interest) | adjustments | assumptions | Subtotal** | Others*** | by employer | 2015 |
| Present value of pension | | | | | | | | | | | | | |
| obligation | ₽6,537,062 | ₽628,059 | ₽6,759 | ₱297,507 | ₽932,325 | (₱473,928) | ₽– | ₽93,289 | (P 334,797) | (P 241,508) | ₽69,366 | ₽- | ₽6,823,317 |
| Fair value of plan assets | 3,675,484 | _ | _ | 160,627 | 160,627 | (473,928) | (335,775) | _ | _ | (335,775) | (34,084) | 879,035 | 3,871,359 |
| | ₽2,861,578 | ₽628,059 | ₽6,759 | ₽136,880 | ₽771,698 | ₽– | ₽335,775 | ₽93,289 | (₱334,797) | ₽94,267 | ₽103,450 | (₱879,035) | ₽2,951,958 |



Net benefit costs is included in 'Compensation and fringe benefits' in the statement of income
Includes remeasurement losses of P4.4 million for APLII in 2015
Others consist of retirement of a disposal group classified as held for sale and retirement previously included in accrued expenses

| | | | | | | P | Parent Compan | ıy | | | | | |
|---------------------------|------------|--------------|----------|--------------|----------|-------------------------|---------------|------------------------|----------------|------------------|--------|-----------------|--------------|
| | | | | | | | 2016 | | | | | | |
| | | | | | | | Remeasurer | nent losses in o | ther comprehen | sive income | | | |
| | | | | | | | Return on | | Actuarial | _ | | | |
| | | | | | | | plan asset | Actuarial | changes | | | | |
| | | | Net bene | fit costs* | | | excluding | changes | arising from | | | | |
| | | | Past | | | | amount | arising from | changes in | | | | |
| | January 1, | Current | service | | | Benefits | included in | experience | financial | | | Contributions l | December 31, |
| | 2016 | service cost | cost | Net interest | Subtotal | paid | net interest) | adjustments | assumptions | Subtotal | Others | by employer | 2016 |
| Present value of pension | | | | | | | | | | | | | _ |
| obligation | ₽6,666,412 | ₽492,729 | ₽_ | ₽319,738 | ₽812,467 | (P 576,395) | ₽_ | (₱17,649) | ₽435,427 | ₽ 417,778 | ₽_ | ₽- | ₽7,320,262 |
| Fair value of plan assets | 3,776,677 | _ | _ | 181,658 | 181,658 | (576,395) | (46,429) | | _ | (46,429) | _ | 921,508 | 4,257,019 |
| | ₽2,889,735 | ₽492,729 | ₽- | ₽138,080 | ₽630,809 | ₽– | 46,429 | (₽ 17,649) | ₽435,427 | ₽464,207 | ₽– | (₱921,508) | ₽3,063,243 |

Net benefit costs is included in 'Compensation and fringe benefits' in the statement of income

| | | | | | | | Parent C | ompany | | | | | |
|---------------------------|------------|------------------|-----------|--------------|----------|-------------------------|---------------|------------------|------------------|-------------------------|----------|-----------------|--------------|
| | | 2015 | | | | | | | | | | | |
| | | | | | | | Remeasurer | ment losses in o | ther comprehensi | ive income | | | |
| | | | | | | _ | Return on | | Actuarial | | | | |
| | | | | | | | plan asset | Actuarial | changes | | | | |
| | | | Net benef | fit costs* | | | excluding | changes | arising from | | | | |
| | | | Past | | | | amount | arising from | changes in | | | | |
| | January 1, | Current | service | | | Benefits | included in | experience | financial | | | Contributions 1 | December 31, |
| | 2015 | service cost | cost | Net interest | Subtotal | paid | net interest) | adjustments | assumptions | Subtotal | Others** | by employer | 2015 |
| Present value of pension | | | | | | | | | | | | | |
| obligation | ₽6,370,475 | ₽ 587,218 | ₽6,455 | ₽290,683 | ₽884,356 | (P 469,129) | ₽- | ₽77,139 | (₱321,702) | (P 244,563) | ₽125,273 | ₽- | ₽6,666,412 |
| Fair value of plan assets | 3,573,478 | _ | _ | 156,518 | 156,518 | (469,129) | (334,812) | _ | _ | (334,812) | _ | 850,622 | 3,776,677 |
| | ₽2,796,997 | ₽587,218 | ₽6,455 | ₽134,165 | ₽727,838 | ₽– | 334,812 | ₽77,139 | ₽(321,702) | ₽90,249 | ₽125,273 | (₱850,622) | ₽2,889,735 |

Net benefit costs is included in 'Compensation and fringe benefits' in the statement of income Others consist of retirement previously included in accrued expenses



The Group and the Parent Company expect to contribute ₱934.5 million and ₱920.9 million, respectively, to the defined benefit plans in 2017. The average duration of the retirement liability of the Group and the Parent Company as of December 31, 2016 is 17.0 years.

Shown below is the maturity analysis of the undiscounted benefit payments:

| | Cons | olidated | Parent | Company |
|----------------------------------|------------|------------|------------|------------|
| | 2016 | 2015 | 2016 | 2015 |
| Less than one year | ₽347,321 | ₽330,098 | ₽341,323 | ₽325,319 |
| More than one year to five years | 1,671,800 | 1,632,402 | 1,646,006 | 1,599,833 |
| More than five years to 10 years | 3,393,078 | 3,371,760 | 3,338,327 | 3,291,709 |
| More than 10 years to 15 years | 4,877,000 | 4,557,857 | 4,687,986 | 4,421,078 |
| More than 15 years | 22,189,610 | 16,973,725 | 20,268,606 | 16,081,829 |

The fair values of plan assets by each class as at the end of the reporting periods are as follow:

| | Consol | idated | Parent Company | | |
|----------------------------------|------------|------------|-----------------------|------------|--|
| | 2016 | 2015 | 2016 | 2015 | |
| Cash and cash equivalents | ₽2,101,820 | ₽1,871,868 | ₽2,042,229 | ₽1,828,922 | |
| Equity investments | | | | | |
| Financial institutions (Note 34) | 491,884 | 468,461 | 491,884 | 468,461 | |
| Others | 8,346 | 13,382 | 5,440 | 5,263 | |
| Debt investment | | | | | |
| Private debt securities | 1,373,837 | 1,050,312 | 1,354,853 | 1,026,929 | |
| Government securities | 261,749 | 278,674 | 244,533 | 258,215 | |
| Investment in UITFs | 122,356 | 175,228 | 101,572 | 175,228 | |
| Loans and receivables | 3,713 | 4,006 | 3,713 | 4,006 | |
| Interest and other receivables | 14,699 | 11,163 | 14,299 | 10,904 | |
| | 4,378,404 | 3,873,094 | 4,258,523 | 3,777,928 | |
| Accrued expenses | (1,972) | (1,735) | (1,505) | (1,251) | |
| | ₽4,376,432 | ₽3,871,359 | ₽4,257,018 | ₽3,776,677 | |

All equity and debt investments held have quoted prices in active markets. The remaining plan assets do not have quoted market prices in an active market, thus, their fair value is determined using the discounted cash flow methodology, using the Parent Company's current incremental lending rates for similar types of loans and receivables.

The fair value of the plan assets as of December 31, 2016 and 2015 includes investments in the Parent Company shares of stock with fair value amounting to ₱491.9 million and ₱468.5 million, respectively.

The plan assets have diverse investments and do not have any concentration risk.



The sensitivity analysis below has been determined based on reasonably possible changes of each significant assumption on the defined benefit obligation as of the end of the reporting period, assuming all other assumptions were held constant:

2016

| | | 201 | 6 | |
|------------------------|-----------------------|------------------------|-----------------------|------------------------|
| | Consol | idated | Parent C | ompany |
| | Possible fluctuations | Increase (decrease) | Possible fluctuations | Increase (decrease) |
| Discount rate | +1.00% | (₽774,902) | +1.00% | (₽751,438) |
| | -1.00% | 913,564 | -1.00% | 884,722 |
| Salary increase rate | +1.00% | 830,911 | +1.00% | 803,116 |
| - | -1.00% | (724,710) | -1.00% | (701,513) |
| Employee turnover rate | +10.00% | (66,070) | +10.00% | (52,572) |
| | -10.00% | 66,070 | -10.00% | 52,572 |
| | | 201 | 5 | |
| | Consolid | ated | Parent Con | npany |
| | Possible | Increase | Possible | Increase |
| | fluctuations | (decrease) | fluctuations | (decrease) |

| | Consolida | ated | Parent Com | ıpany |
|------------------------|--------------|-------------------------|--------------|-------------------------|
| | Possible | Increase | Possible | Increase |
| | fluctuations | (decrease) | fluctuations | (decrease) |
| Discount rate | +1.00% | (P 685,868) | +1.00% | (P 670,812) |
| | -1.00% | 800,477 | -1.00% | 782,231 |
| Salary increase rate | +1.00% | 723,151 | +1.00% | 705,298 |
| | -1.00% | (635,942) | -1.00% | (620,886) |
| Employee turnover rate | +10.00% | (54,767) | +10.00% | (42,004) |
| | -10.00% | 54,767 | -10.00% | 42,004 |
| | | | | |

Full actuarial valuations were performed to test the sensitivity of the defined benefit obligation to a 1.00% increment in salary increase rate and a 1.00% decrement in the discount rate. The results also provide a good estimate of the sensitivity of the defined benefit obligation to a 1.00% decrement in salary increase rate and a 1.00% increment in the discount rate.

The Group and the Parent Company employs asset-liability matching strategies to maximize investment returns at the least risk to reduce contribution requirements while maintaining a stable retirement plan. Retirement plans are invested to ensure that liquid funds are available when benefits become due, to minimize losses due to investment pre-terminations and maximize opportunities for higher potential returns at the least risk.

The current plan assets of the Group and the Parent Company are allocated to cover benefit payments in the order of their proximity to the present time. Expected benefit payments are projected and classified into short-term or long-term liabilities. Investment instruments that would match the liabilities are identified. This strategy minimizes the possibility of the asset-liability match being distorted due to the Group's and the Parent Company's failure to contribute in accordance with its general funding strategy.

30. Leases

Operating Leases

Group as Lessee

The Parent Company leases the premises occupied by majority of its branches (about 32.22% of the branch sites are Parent Company-owned). Some of its subsidiaries also lease the premises occupied by their Head Offices and most of their branches. The lease contracts are for periods ranging from 1 to 25 years and are renewable at the Group's option under certain terms and



conditions. Various lease contracts include escalation clauses, most of which bear an annual rent increase of 5.00% to 10.00%.

Rent expense charged against current operations (included in 'Occupancy and equipment-related costs' in the statements of income) amounted to ₱824.7 million, ₱881.5 million and ₱1.1 billion in 2016, 2015 and 2014, respectively, for the Group, of which ₱787.7 million, ₱727.6 million and ₱705.3 million in 2016, 2015, and 2014, respectively, pertain to the Parent Company.

Future minimum rentals payable under non-cancelable operating leases follow:

| _ | Consolid | lated | Parent Company | | |
|--|------------|------------|----------------|------------|--|
| | 2016 | 2015 | 2016 | 2015 | |
| Within one year | ₽439,613 | ₽470,777 | ₽319,498 | ₽396,330 | |
| Beyond one year but not more than five years | 988,042 | 781,652 | 766,990 | 671,367 | |
| More than five years | 280,004 | 118,186 | 212,890 | 22,183 | |
| | ₽1,707,659 | ₽1,370,615 | ₽1,299,378 | ₽1,089,880 | |

Group as Lessor

The Parent Company has entered into commercial property leases on its investment properties. These non-cancelable leases have lease terms of one to five years. Some leases include escalation clauses (such as 5% per year). In 2016, 2015 and 2014, total rent income (included under 'Miscellaneous income') amounted to ₱376.6 million, ₱338.1 million and ₱634.4 million, respectively, for the Group and ₱275.3 million, ₱266.1 million and ₱364.0 million, respectively, for the Parent Company (Note 28).

Future minimum rentals receivable under non-cancelable operating leases follow:

| | Consolida | ated | Parent Company | | |
|--|-----------|----------|----------------|---------|--|
| _ | 2016 | 2015 | 2016 | 2015 | |
| Within one year | ₽313,458 | ₽183,496 | ₽164,501 | ₽22,654 | |
| Beyond one year but not more than five years | 302,910 | 169,379 | 265,821 | 12,110 | |
| More than five years | 34,849 | 9,835 | 16,155 | 9,835 | |
| | ₽651,217 | ₽362,710 | ₽446,477 | ₽44,599 | |

Finance Lease

Group as Lessor

Leases where the Group substantially transfers to the lessee all risks and benefits incidental to ownership of the leased asset are classified as finance leases and are presented as receivable at an amount equal to the Group's net investment in the lease. Finance income is recognized based on the pattern reflecting a constant periodic rate of return on the bank's net investment outstanding in respect of the finance lease (EIR method). Lease payments relating to the period are applied against the gross investment in the lease to reduce both the principal and the unearned finance income.

Future minimum lease receivables under finance leases are as follows:

| _ | Consolidated | | Parent Company | |
|--|--------------|------------|----------------|---------|
| | 2016 | 2015 | 2016 | 2015 |
| Within one year | ₽1,738,954 | ₽1,654,119 | ₽23,509 | ₽17,909 |
| Beyond one year but not more than five years | 1,273,921 | 1,984,772 | 40,100 | 35,900 |
| More than five years | 36,500 | 47,900 | 36,500 | 47,900 |

(Forward)



| | Consolidated | | Parent Company | |
|---|--------------|------------|----------------|----------|
| | 2016 | 2015 | 2016 | 2015 |
| Gross investment in finance lease contracts | | | | |
| receivable (Note 10) | ₽3,049,375 | ₽3,686,791 | ₽100,109 | ₽101,709 |
| Less amounts representing finance charges | 355,743 | 62,206 | 56,880 | 62,206 |
| Present value of minimum lease payments | ₽2,693,632 | ₽3,624,585 | ₽43,229 | ₽39,503 |

31. Income and Other Taxes

Under Philippine tax laws, the Parent Company and certain subsidiaries are subject to percentage and other taxes (presented as Taxes and Licenses in the statements of income) as well as income taxes. Percentage and other taxes paid consist principally of gross receipts tax and documentary stamp tax.

Income taxes include the corporate income tax, discussed below, and final taxes paid which represents final withholding tax on gross interest income from government securities and other deposit substitutes and income from the FCDU transactions. These income taxes, as well as the deferred tax benefits and provisions, are presented as 'Provision for income tax' in the statements of income.

Effective November 1, 2005, Republic Act (RA) No. 9337, an act amending the National Internal Revenue Code (NIRC of 1997), provides that the RCIT rate shall be 30.00% and interest allowed as a deductible expenses shall be reduced by 33.00% of interest income subjected to final tax.

MCIT of 2.00% on modified gross income is computed and compared with the RCIT. Any excess of MCIT over the RCIT is deferred and can be used as a tax credit against future income tax liability for the next three years. In addition, the Parent Company and certain subsidiaries are allowed to deduct NOLCO from taxable income for the next three years from the period of incurrence. FCDU offshore income (income from non-residents) is tax-exempt while gross onshore income (income from residents) is generally subject to 10.00% income tax. In addition, interest income on deposit placement with other FCDUs and offshore banking units (OBUs) is taxed at 7.50%. RA No. 9294 provides that the income derived by the FCDU from foreign currency transactions with non-residents, OBUs, local commercial banks including branches of foreign banks is tax-exempt while interest income on foreign currency loans from residents other than OBUs or other depository banks under the expanded system is subject to 10.00% income tax.

Provision for income tax consists of:

| | Consolidated | | | P | Parent Company | | |
|--------------------------|--------------|------------|------------|------------|----------------|------------|--|
| | | | | | 2015 | | |
| | | | | (| As Restated - | | |
| | 2016 | 2015 | 2014 | 2016 | Note 2) | 2014 | |
| Continuing operations: | | | | | | | |
| Current | | | | | | | |
| Regular | ₽1,058,065 | ₽756,033 | ₽767,085 | ₽880,828 | ₱501,682 | ₽652,067 | |
| Final | 665,615 | 504,618 | 665,813 | 429,058 | 512,401 | 674,058 | |
| | 1,723,680 | 1,260,651 | 1,432,898 | 1,309,886 | 1,014,083 | 1,326,125 | |
| Deferred | (206,650) | 314,598 | (108,782) | (81,514) | 96,238 | 43,082 | |
| | 1,517,030 | 1,575,249 | 1,324,116 | 1,228,372 | 1,110,321 | 1,369,207 | |
| Discontinued operations: | | | | | | | |
| Current | | | | | | | |
| Regular | 1,671 | 5,839 | 5,084 | _ | _ | _ | |
| Final | 296,126 | 38,466 | 38,088 | 276,748 | _ | _ | |
| | 297,797 | 44,305 | 43,172 | 276,748 | _ | _ | |
| Deferred | (91,299) | _ | _ | · – | _ | _ | |
| | 206,498 | 44,305 | 43,172 | 276,748 | _ | _ | |
| Total | ₽1,723,528 | ₽1,619,554 | ₽1,367,288 | ₽1,505,120 | ₽1,110,321 | ₽1,369,207 | |



The components of net deferred tax assets reported in the statements of financial position follow:

| | Consolidated | | Parent Company | | |
|--|--------------|------------|----------------|----------------|--|
| | | | | 2015 | |
| | | | | (As Restated - | |
| | 2016 | 2015 | 2016 | Note 2) | |
| Deferred tax asset on: | | | | | |
| Allowance for impairment, credit and | | | | | |
| other losses | ₽5,142,623 | ₽4,852,727 | ₽4,695,139 | ₽4,695,139 | |
| Accumulated depreciation on investment | | | | | |
| properties | 521,069 | 512,973 | 511,623 | 511,623 | |
| Deferred revenue | 97,622 | _ | 97,622 | _ | |
| Net retirement liability | 20,218 | 16,474 | _ | _ | |
| Excess of net provision for unearned | | | | | |
| premiums per PFRS over tax basis | 7,498 | 6,339 | _ | _ | |
| Deferred reinsurance on commission | 5,884 | 20,560 | _ | _ | |
| Accrued expenses | 4,806 | 1,060 | _ | _ | |
| Unamortized past service cost | 4,224 | _ | _ | _ | |
| Unrealized loss on AFS investment | 1,116 | 830 | 830 | 830 | |
| NOLCO | _ | 94,944 | _ | _ | |
| Unrealized trading loss on FVPL | _ | 10 | _ | _ | |
| Others | 54,053 | 10,655 | 10,188 | 10,556 | |
| | 5,859,113 | 5,516,572 | 5,315,402 | 5,218,148 | |
| Deferred tax liability on: | | | | | |
| Fair value adjustment on investment | | | | | |
| properties | 1,448,798 | 1,593,081 | 1,448,798 | 1,584,385 | |
| Fair value adjustments due to business | , , | , , | , , | , , | |
| combination | 1,043,112 | 1,137,326 | 1,043,112 | 1,137,326 | |
| Revaluation increment on land and | ,, | , , | ,, | , ,- | |
| buildings* | 736,436 | 736,436 | 736,436 | 736,436 | |
| Unrealized foreign exchange gains | 664,971 | 578,555 | 665,237 | 577,007 | |
| Gain on remeasurement of a previously |)- | , | , - | , | |
| held interest | 160,272 | _ | 164,429 | _ | |
| Unrealized trading gains on financial | , | | , , | | |
| assets at FVPL | 105,646 | 53,132 | 105,646 | 53,132 | |
| Lease income differential between | | , | ,- | , | |
| finance and operating lease method | 45,662 | 21,646 | _ | _ | |
| Deferred acquisition cost | 19,354 | 17,835 | _ | _ | |
| Temporary difference associated with | - , | , | | | |
| investments in disposal group | | | | | |
| classified as held for sale | _ | 91,299 | _ | 95,456 | |
| Others | 152,648 | 113,687 | 137,436 | 97,914 | |
| | 4,376,899 | 4,342,997 | 4,301,094 | 4,281,656 | |
| | ₽1,482,214 | ₽1,173,575 | ₽1,014,308 | ₽936,492 | |
| | 1 19 1029217 | 11,110,010 | 1 190179000 | 1,50,172 | |

^{*} Balance includes deferred tax liability amounting to \$\mathbb{P}736.4\$ million acquired from business combination

As of December 31, 2016 and 2015, the Group's net deferred tax liabilities as disclosed in 'Other liabilities' (Note 22) include deferred tax liabilities on fair value adjustments due to business combination amounting to \$\mathbb{P}\$148.3 million and on accelerated depreciation on property and equipment amounting to \$\mathbb{P}\$6.1 million.



Benefit from deferred tax charged directly to OCI during the year follows:

| | Consolidated | | | Par | ent Compan | iy |
|----------------------------------|--------------|--------|--------|------|------------|--------|
| _ | 2016 | 2015 | 2014 | 2016 | 2015 | 2014 |
| Net unrealized losses (gains) on | | | | | | |
| AFS investments | ₽286 | ₽2,887 | ₽9,059 | ₽- | ₽2,887 | ₽9,059 |
| Remeasurement losses on | | | | | | |
| retirement plan | 2,204 | 2,277 | 9,334 | _ | 2,277 | 9,334 |

The movements in the net deferred tax assets of the Group include impact of CTA amounting to ₱8.2 million in 2016 and 2015. The movements in the net deferred tax asset of the Parent Company include impact of CTA amounting to ₱3.7 million and ₱0.4 million in 2016 and 2015, respectively.

Based on the three-year financial forecast prepared by management and duly approved by the Executive Committee of the BOD, the Parent Company's gross deferred tax assets of ₱5.3 billion and ₱5.2 billion as of December 31, 2016 and 2015, respectively is expected to be realized from its taxable profits within the next three years.

Unrecognized Deferred Tax Assets

The Parent Company and certain subsidiaries did not recognize deferred tax assets on the following unused tax credit and losses and temporary differences since they believe that the related tax benefits will not be realized in the future:

| | Consolidated | | Parent C | ompany |
|---------------------------------------|--------------|------------|-------------------|------------|
| | 2016 | 2015 | 2016 | 2015 |
| Allowance for impairment and credit | | | | |
| losses | ₽1,676,551 | ₽1,193,391 | ₽1,112,654 | ₽1,060,122 |
| Retirement liability | 919,382 | 778,925 | 918,973 | 778,925 |
| Unamortized past service cost | 603,280 | 551,466 | 603,280 | 551,466 |
| Accrued expenses | 442,562 | 426,911 | 442,537 | 424,956 |
| NOLCO | 439,659 | 426,913 | _ | _ |
| Unearned income | 122,269 | 112,500 | 122,269 | 112,500 |
| Derivative liabilities | 69,593 | 40,503 | 69,593 | 40,503 |
| Provision for IBNR | 65,000 | 19,500 | _ | _ |
| Conveyance of real estate inventories | | | | |
| held for sale | 34,321 | _ | 34,321 | _ |
| Other equity reserves | 31,701 | _ | 31,701 | _ |
| Others | 4,244 | 15,807 | 4,242 | 13,347 |
| | ₽4,408,562 | ₽3,565,916 | ₽3,339,570 | ₽2,981,819 |

Details of the Group's NOLCO follow:

| Year Incurred | Amount | Used/Expired | Balance | Expiry Year |
|---------------|-------------|--------------|----------|-------------|
| 2013 | ₽942,021 | ₽942,021 | ₽– | 2016 |
| 2014 | 170,349 | _ | 170,349 | 2017 |
| 2015 | 289,320 | _ | 289,320 | 2018 |
| 2016 | 3,204 | _ | 3,204 | 2019 |
| | ₽1,404,894* | ₽942,021 | ₽462,873 | _ |

^{*}Balance includes NOLCO amounting to ₱277,952 acquired from business combination



The Group has net operating loss carryforwards for US federal tax purposes of USD6.2 million as of December 31, 2016 and 2015, respectively, and net operating loss carryforwards for California state tax purposes of USD4.1 million as of December 31, 2016 and 2015, respectively.

Unrecognized Deferred Tax Liabilities

As of December 31, 2016, there was a deferred tax liability of \$\mathbb{P}665.6\$ million (\$\mathbb{P}788.2\$ million in 2015) for temporary differences of \$\mathbb{P}2.2\$ billion (\$\mathbb{P}2.6\$ billion in 2015) related to investment in certain subsidiaries. However, this liability was not recognized because the Parent Company controls whether the liability will be incurred and it is satisfied that it will not be incurred in the foreseeable future.

The reconciliation between the statutory income tax rate to effective income tax rate follows:

| | Consolidated | | | Parent Company | | |
|-----------------------------|--------------|--------|--------|----------------|----------------|------------|
| | | | | | 2015 | 2014 |
| | | | | (A | As Restated (A | s Restated |
| | 2016 | 2015 | 2014 | 2016 | - Note 2) | - Note 2) |
| Statutory income tax rate | 30.00% | 30.00% | 30.00% | 30.00% | 30.00% | 30.00% |
| Tax effects of: | | | | | | |
| FCDU income before tax | (3.68) | (4.62) | (6.05) | (3.78) | (5.10) | (6.19) |
| Net non-deductible expenses | 6.90 | 10.14 | 16.34 | 6.23 | 8.12 | 19.91 |
| Optional standard deduction | (0.02) | (0.38) | 0.02 | _ | _ | _ |
| Tax-exempt income | (7.82) | (6.85) | (7.09) | (9.22) | (8.63) | (20.97) |
| Tax-paid income | (2.19) | (3.77) | (4.14) | (1.91) | (3.15) | (3.04) |
| Net unrecognized deferred | , , | | | | | |
| tax assets | (3.84) | (3.66) | (8.65) | (3.88) | (5.87) | 0.64 |
| Effective income tax rate | 19.35% | 20.86% | 20.43% | 17.44% | 15.37% | 20.35% |

Current tax regulations define expenses to be classified as entertainment, amusement and recreation (EAR) and set a limit for the amount that is deductible for tax purposes. EAR are limited to 1.00% of net revenues for sellers of services. EAR charged against current operations (included in 'Miscellaneous expense' in the statements of income) amounted to ₱99.0 million in 2016, ₱86.1 million in 2015, and ₱147.0 million in 2014 for the Group, and ₱89.9 million in 2016, ₱72.8 million in 2015, and ₱126.7 million in 2014 for the Parent Company (Note 28).

32. Earnings Per Share

The following tables reflect the net income and share data used in the earnings per share computations:

Earnings per share attributable to equity holders of the Parent Company:

| | | 2016 | 2015 | 2014 |
|----|---|--------------------|------------|------------|
| a) | Net income attributable to equity holders | | | _ |
| | of the Parent Company | ₽ 7,147,464 | ₽6,113,508 | ₽5,358,669 |
| b) | Weighted average number of common | | | _ |
| | shares for basic earnings per share | | | |
| | (Note 25) | 1,249,140 | 1,249,020 | 1,163,938 |
| c) | Basic/Diluted earnings per share (a/b) | ₽5.72 | ₽4.89 | ₽4.60 |



Earnings per share attributable to equity holders of the Parent Company from continuing operations:

| | | 2016 | 2015 | 2014 |
|----|---|------------|--------------------|------------|
| a) | Net income attributable to equity holders | | | _ |
| | of the Parent Company | ₽6,551,658 | ₽ 5,827,163 | ₽5,147,340 |
| b) | Weighted average number of common | | | _ |
| | shares for basic earnings per share | | | |
| | (Note 25) | 1,249,140 | 1,249,020 | 1,163,938 |
| c) | Basic/Diluted earnings per share (a/b) | ₽5.24 | ₽4.67 | ₽4.42 |

As of December 31, 2016, 2015 and 2014, there are no potential common shares with dilutive effect on the basic earnings per share.

33. Trust Operations

Securities and other properties held by the Parent Company in fiduciary or agency capacities for its customers are not included in the accompanying statements of financial position since these are not assets of the Parent Company. Such assets held in trust were carried at a value of \$\text{P}75.2\$ billion and \$\text{P}78.7\$ billion as of December 31, 2016 and 2015, respectively (Note 35). In connection with the trust functions of the Parent Company, government securities amounting to \$\text{P}924.8\$ million and \$\text{P}747.8\$ million (included under 'AFS Investments') as of December 31, 2016 and 2015, respectively, are deposited with the BSP in compliance with trust regulations (Note 9).

Trust fee income in 2016, 2015 and 2014 amounting to ₱311.9 million, ₱256.2 million and ₱230.1 million, respectively, is included under 'Service fees and commission income' (Note 26).

In compliance with existing banking regulations, the Parent Company transferred from surplus to surplus reserves the amounts of ₱19.4 million, ₱16.6 million and ₱13.6 million in 2016, 2015 and 2014, respectively, which correspond to 10.00% of the net income realized in the preceding years from its trust, investment management and other fiduciary business until such related surplus reserve constitutes 20.00% of its regulatory capital.

34. Related Party Transactions

Regulatory Reporting

In the ordinary course of business, the Parent Company has loans and other transactions with its subsidiaries and affiliates, and with certain Directors, Officers, Stockholders and Related Interests (DOSRI). Under the Parent Company's policy, these loans and other transactions are made substantially on the same terms as with other individuals and businesses of comparable risks. The amount of direct credit accommodations to each of the Parent Company's DOSRI, 70.00% of which must be secured, should not exceed the amount of their respective deposits and book value of their respective investments in the Parent Company.

In the aggregate, DOSRI loans generally should not exceed the Parent Company's equity or 15% of the Parent Company's total loan portfolio, whichever is lower. As of December 31, 2016 and 2015, the Group and Parent Company were in compliance with such regulations.



The information relating to the DOSRI loans of the Group and Parent Company follows:

| | Consolidated | | Parent Cor | npany |
|---|--------------|------------|-------------|------------|
| - | 2016 | 2015 | 2016 | 2015 |
| Total Outstanding DOSRI Accounts* | ₽11,900,939 | ₽7,681,274 | ₽11,900,939 | ₽7,681,274 |
| Percent of DOSRI accounts granted prior to | | | | |
| effectivity of BSP Circular No. 423 to total loans | 2.89% | 2.14% | 3.23% | 2.36% |
| Percent of DOSRI accounts granted after effectivity | | | | |
| of BSP Circular No. 423 to total loans | 2.89% | 2.14% | 3.23% | 2.36% |
| Percent of DOSRI accounts to total loans | 2.89% | 2.14% | 3.23% | 2.36% |
| Percent of unsecured DOSRI accounts to total | | | | |
| DOSRI accounts | 0.02% | 0.02% | 0.02% | 0.02% |
| Percent of past due DOSRI accounts to total DOSRI | | | | |
| accounts | 0.01% | 0.01% | 0.01% | 0.01% |
| Percent of non-accruing DOSRI accounts to total | | | | |
| DOSRI accounts | 0.01% | 0.01% | 0.01% | 0.01% |

^{*}Includes outstanding unused credit accommodations of ₱178.7 million as of December 31, 2016 and ₱291.5 million as of December 31, 2015

In accordance with existing BSP regulations, the reported DOSRI performing loans exclude loans extended to certain borrowers before these borrowers became DOSRI.

On January 31, 2007, BSP Circular No. 560 was issued providing the rules and regulations that govern loans, other credit accommodations and guarantees granted to subsidiaries and affiliates of banks and quasi-banks. Under the said Circular, total outstanding exposures to each of the bank's subsidiaries and affiliates shall not exceed 10% of a bank's net worth, the unsecured portion of which shall not exceed 5% of such net worth. Further, the total outstanding exposures to subsidiaries and affiliates shall not exceed 20% of the net worth of the lending bank. BSP Circular No. 560 is effective on February 15, 2007.

Related Parties

Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions. The Group's related parties include:

- key management personnel, close family members of key management personnel and entities
 which are controlled, significantly influenced by or for which significant voting power is held
 by key management personnel or their close family members;
- significant investors;
- subsidiaries, joint ventures and associates and their respective subsidiaries; and
- post-employment benefit plans for the benefit of the Group's employees.

Details on significant related party transactions of the Group and the Parent Company follow (transactions with subsidiaries have been eliminated in the consolidated financial statements). Transactions reported under subsidiaries represent companies where the Parent Company has control. Transactions reported under other related parties represent companies which are under common control.

| | | 2016 | | |
|-----------------------|-------------------|------------------------|--|--|
| Category | Amount/ Volume | Outstanding Balance | Nature, Terms and Conditions | |
| Significant Investors | | | | |
| Deposit Liabilities | | ₽ 120,074 | Peso-denominated savings deposits with annual rates ranging from 0.10% to 0.125% | |
| Interest expense | ₽5,633 | | Interest expense on deposits | |
| Net withdrawals | 110,585 | | Net withdrawals during the period | |

(Forward)



| _ | | | 2016 |
|------------------------------|-------------------|--------------------|---|
| | Amount/ | Outstanding | |
| Category | Volume | Balance | Nature, Terms and Conditions |
| Subsidiaries | | | |
| Receivables from customers | | ₽ 2,014,333 | Term loan maturing in 2017 with 3.85% nominal |
| Loan releases | ₽6,876,000 | | rate; Revolving credit lines with interest rate of |
| Loan collections | 6,740,334 | | 2.90% maturity of three months; Unsecured |
| Loan commitments | | 7,433,296 | |
| Interbank loans receivable | | 116,393 | |
| Availments | 1,349,191 | | with interest rates ranging from 0.20% to 0.30% and |
| Settlements | 1,390,990 | | maturity terms ranging from 30 to 150 days |
| Due from other banks | | 428,290 | Foreign currency-denominated demand deposits and |
| | | | time deposits with maturities of up to 90 days with |
| | | | annual fixed interest rates ranging from 0.01% to |
| | | | 4.50% |
| Accrued interest receivable | | 2,849 | |
| | | _,,- | interbank loans receivable |
| Deposit liabilities | | 5,465,222 | Peso and foreign currency denominated demand, |
| 2 openi memue | | 0,100,222 | savings and time deposits with annual fixed interest |
| | | | rates ranging from 0.125% to 1.125% and maturities |
| | | | from 30 to 365 days |
| Net withdrawals | 501,832 | | Net withdrawals during the period |
| Bills payable | 301,032 | 1,776,997 | Foreign currency-denominated bills payable with |
| Availments | 1,971,729 | 1,770,227 | interest rates ranging from 0.20% to 2.00% and |
| Settlements | 2,097,198 | | maturity terms ranging from 30 to 183 days |
| Due to other banks | 2,077,170 | 45,211 | , , , |
| Due to other banks | | 43,211 | used for funding and settlement of remittances |
| Accrued interest payable | | 9,261 | |
| Accided interest payable | | 9,201 | payable |
| Rental deposit | | 10,900 | Advance rental deposit received for 2 years and 3 |
| Rental deposit | | 10,500 | mos. |
| Interest income | 75,684 | | Interest income on receivable from customers, due |
| interest income | 73,004 | | from other banks and interbank loans receivable |
| Interest avnance | 140 922 | | Interest expense on deposit liabilities and bills |
| Interest expense | 149,832 | | |
| Rental income | <i>55</i> 002 | | payable Rental income from one to three years lease |
| Kentai income | 55,003 | | agreement, with escalation rate of 10.00% per annum |
| Securities transactions | | | agreement, with escalation rate of 10.00% per annum |
| | 1 540 250 | | Outsight supplies of accounting |
| Purchases | 1,549,350 | | Outright purchase of securities |
| Sales | 1,218,139 | | Outright sale of securities |
| Trading loss | 965 | | Loss from sale of investment securities |
| Affiliates | | 10 40 4 00 4 | C 11 |
| Receivables from customers | 12 002 252 | 19,404,084 | Secured by hold-out on deposits, government |
| Loan releases | 13,803,372 | | securities, real estate and mortgage trust indenture; |
| Loan Collections | 12,567,911 | | Unimpaired; With interest rates ranging from 2.82% |
| | | | to 6.00% with maturity terms ranging from 90 days |
| | | | to 12 years and payment terms of ranging from |
| • | | | monthly to quarterly payments. |
| Loan commitments | | 2,941,216 | |
| Investment in non-marketable | | 269,719 | |
| equity securities | | | ₽5.00 to ₽100.00 per share |
| Sales contract receivable | | 2,257,651 | |
| | | | properties on installment; secured with interest rate |
| | | | of 6.00%, maturity of five years |
| Accrued interest receivable | | 26,739 | Accrued interest on receivables from customers |
| Rental deposits | | 10,171 | |
| | | | two months, three months and two years |
| Operating lease | | 7,575 | Lease contract for 5 years |
| (Forward) | | | |
| | | | |



| | | | 2016 |
|---|-------------------|------------------------|--|
| | Amount/ | Outstanding | |
| Category | Volume | Balance | Nature, Terms and Conditions |
| Deposit liabilities | | ₽10,918,370 | Peso-denominated and foreign currency-denominated demand, savings and time deposits with annual interest rates ranging from 0.10% to 1.75% and maturity terms ranging from 30 days to 365 days |
| Net deposits | ₽3,499,520 | | Net deposits during the period |
| Accrued interest payable | , , | 52 | Accrued interest payable from various deposits |
| Interest income | 388,599 | | Interest income on receivable from customers |
| Interest expense | 75,633 | | Interest expense on deposit liabilities |
| Gain on sale of investment | 1,281,742 | | 20.00% to 30.00% downpayment; 80.00% to 70.00% |
| property | | | balance payable in 5 years. Interest-bearing at 6.00% |
| Rental income | 53,253 | | Monthly rent income from related parties |
| Rental expense | 13,213 | | Monthly rent payments with term ranging from 24 to 240 months |
| Miscellaneous expense | 438 | | Claims expense, comprehensive insurance, service and referral fees |
| Securities transactions | | | |
| Purchases | 1,216 | | Outright purchase of securities |
| Sales | 1,216 | | Outright sale of securities |
| Trading gains | | | Gain from sale of investment securities |
| Associate | | | |
| Deposit liabilities | | 352,146 | Peso-denominated and foreign currency-denominated demand, savings and time deposits with annual interest rates ranging from 0.125% to 2.00% and |
| | | | maturity terms ranging from 30 days. |
| Other liabilities | | 115 | Various manager's check related premium insurance |
| Interest expense | 29,440 | | Interest expense on deposit liabilities |
| Rental income | 10,158 | | Rental income from a five-year lease agreement, monthly rental subject to 5% escalation rate |
| Key Management Personnel | | | |
| Loans to officers | | 14,941 | Housing loans to senior officers with interest rates ranging from 3.00% to 15.00%; Secured and unimpaired |
| Loan collections | 2,057 | | Settlement of loans and interest |
| Other equity reserves | 2,007 | 105,670 | Other employee benefit expense in relation to the |
| • • | | | grant of centennial bonus based on ₱70.0 per share |
| Transactions of subsidiaries with other related parties | | | |
| Due from banks | | 940,860 | With annual fixed interest rates ranging from 0.01% to 3.75% and includes time deposits with maturities of up to 90 days |
| Deposit liabilities | | 940,053 | With annual fixed interest rates ranging from 0.01% to 3.75% and includes time deposits with maturities |
| Other liabilities | | 1 122 | of up to 90 days |
| Other liabilities | 4 50 4 | 1,133 | Various manager's check |
| Interest income | 4,524 19,051 | | Interest income on receivable from customers |
| Interest expense Miscellaneous income | 19,051 | | Interest expense on bills payable Premiums collected |
| Wiscenaneous income | 3 | | Fremiums conected |
| | | | 2015 |
| Category | Amount/ Volume | Outstanding Balance | Nature, Terms and Conditions |
| Significant Investors | | | |
| Deposit liabilities | | ₽230,659 | Peso-denominated savings deposits with annual rates ranging from 0.10% to 0.13% |
| Interest expense | ₽16,406 | | Interest expense on deposit liabilities |
| Net withdrawals | 4,743,187 | | Net withdrawals during the period |
| (Forward) | | | |



2015 Outstanding Amount/ Balance Category Volume Nature, Terms and Conditions **Subsidiaries** ₱1,878,667 Receivables from customers Term loan maturing in 2017 with 3.85% nominal rate; Loan releases ₽5,650,750 Revolving credit lines with interest rate of 3.00 Loan collections 9,982,760 maturity of three months; Unsecured Loan commitments 566,497 Money market line; pre-settlement risk Interbank loans receivable 158,192 Foreign currency-denominated interbank term loans Availments 1,041,975 with interest rates ranging from 0.03% to 0.35% and Settlements 940,815 maturity terms ranging from 15 to 150 days Due from other banks 504,201 Foreign currency-denominated demand deposits and time deposits with maturities of up to 90 days with annual fixed interest rates ranging from 0.01% to Accrued interest receivable 3,923 Interest accrual on receivables from customers and interbank loans receivable Deposit liabilities 5,967,054 Peso-denominated and foreign currency-denominated demand and savings deposits with annual interest rates ranging from 0.10% to 2.35% Foreign currency-denominated time deposits with annual interest rates ranging from 0.62% to 1.25% and maturity terms of 30 days 2,045,599 Net deposits Net deposits during the period Bills payable 1,902,466 Foreign currency-denominated bills payable with Availments 3,296,949 interest rates ranging from 0.20% to 2.50% and Settlements 3,648,952 maturity terms ranging from 30 to 365 days 252,997 Due to other banks Foreign currency-denominated clearing accounts used for funding and settlements of remittances 25,066 Accrued interest payable Accrued interest on deposit liabilities and bills payable Rental deposit 10,637 Advanced rental and security deposits received for two and three months Other liabilities Various manager's check related to premium insurance Interest income 57,385 Interest income on receivables from customers, due from other banks and interbank loans receivable Interest expense 112.529 Interest expense on deposit liabilities and bills Rental income 61,616 Rental income from three years year lease agreement, with escalation rate of 10.00% per annum Fees and commission income 130,082 Income from client referrals and professional fees on service agreements with Legal Group Miscellaneous income 716,247 Proceeds from fire insurance claims on the Ever Gotesco property Securities transactions: Purchases 3,141,507 Outright purchase of securities 3,410,775 Sales Outright sale of securities Trading gains 287 Gain from sale of investment securities Affiliates Secured by hold-out on deposits, government Receivables from customers 18,168,623 Loan releases 15,858,440 securities, real estate and mortgage trust indenture; 8,888,360 Loan collections Unimpaired; With interest rates ranging from 2.82% to 6.00%, maturity terms ranging from 90 days to 12 years and payment terms ranging from monthly payments to quarterly payments Loan commitments 6.340.087 Term loan with maturity in 2023; various short-term lines with expiry in 2016; counterparty line Investment in non-marketable 269,719 Common shares with acquisition costs ranging from ₱5.0 to ₱100.00 per share equity securities (Forward)



2015 Outstanding Amount/ Nature, Terms and Conditions Category Volume Balance Sales contract receivable ₱2,047,347 Purchase of the Parent Company's investment properties on installment; secured with interest rate of 6.00%, maturity term of five years. Accrued interest receivable 27,861 Accrued interest on receivables from customers 10,346 Rental deposits Advance rental and security deposits received for two months, three months and two years Deposit liabilities 7,418,850 Peso-denominated and foreign currency-denominated demand and savings deposits with annual interest rates ranging from 0.10% to 1.50%; Peso-denominated and foreign currency-denominated time deposits with annual interest rates ranging from 0.88% to 1.75% and maturity terms ranging from 30 days to 365 days. Net deposits ₱1,329,040 Net deposits during the period Accrued interest payable 57.058 Accrued interest payable from various deposits Other liabilities Various manager's check related to EIP and premium insurance Rental income 27,152 Rental income on operating lease with term of 10 Rental expense 51,006 Rent payments on operating leases with term ranging from 24 to 240 months 337,899 Interest income on receivable from customers Interest income Interest expense 35,288 Interest expense on deposit liabilities Gain on sale of investment 20.00% to 30.00% downpayment; 80.00% to 70.00% 369,000 properties balance payable in 5 years. Interest-bearing at 6.00% Service fees and commission 136,908 Income on insurance premiums collected income Service fees and commission 22,245 Claims expense, comprehensive insurance, service expense and referral fees Securities transactions: Outright purchase of securities Purchases 1,216 Sales 1,216 Outright sale of securities **Kev Management Personnel** 16,998 Housing loans to senior officers with interest rates Loans to officers ranging from 3.00% to 15.00%; Secured and unimpaired Loan releases 3,170 Loan drawdowns 2.246 Loan collections Settlement of loans and interest 2.910 Other expenses Payment of legal fees Transactions of subsidiaries with other related parties Receivable from customers 80,000 Short-term loan with interest rate of 3.00% with maturity of three months Accrued interest receivable Interest accrual on receivables from customers 39,898 Investment in marketable equity Various investments under management account securities placed with the TBG; composed of cash assets, deposits with the Parent Company, deposits with other banks and AFS government securities Bills Payable 80.000 Peso-denominated bills payable with interest rate of 3.00% and maturity of three months Accrued interest payable Accrued interest on bills payable Interest income 8,514 Interest income on receivable from customers Interest expense 2,299 Interest expense on bills payable Net insurance premiums 4,623 Income on insurance premiums collected Net insurance benefits and claims 3,497 Claims expense, comprehensive insurance, service and referral fees



The related party transactions shall be settled in cash. There are no provisions for credit losses in 2016 and 2015 in relation to amounts due from related parties.

Outsourcing Agreement between the Parent Company and PNB GRF

The 'Pangarap Loans', which are all-purpose credit facilities fully secured by customer's deposits pledged with either PNB Hong Kong Branch or other PNB overseas branches, mainly comprise the consumer lending activity of PNB GRF. On March 19, 2004, the Parent Company and PNB GRF entered into an agreement where the Parent Company agreed to undertake all impaired Pangarap Loans of PNB GRF. PNB GRF transfers the impaired loans at their carrying values on a quarterly basis or when aggregate carrying value of the impaired loans amounts to HK\$2.0 million, whichever comes earlier. Subject to BOD approval, PNB GRF regularly declares special dividends (recognized as a liability). These special dividends are being offset against the intercompany receivables from the Parent Company.

In June 2013, the Parent Company and PNB GRF agreed to amend the settlement procedure on defaulted Pangarap Loans. Under the new settlement procedure, the Parent Company, in which the pledged deposits of the defaulted Pangarap Loans are placed with, remit the corresponding defaulted amounts (including accrued interests, surcharges and other related charges) from the pledged deposits of the defaulted customers to PNB GRF. The remitted amounts are being offset against the intercompany receivables from the Parent Company.

Financial Assets at FVPL traded through PNB Securities

As of December 31, 2016 and 2015, the Parent Company's financial assets at FVPL include equity securities traded through PNB Securities with a fair value of ₱27.2 million and ₱199.7 million, respectively. The Parent Company recognized trading losses amounting to ₱13.5 million in 2016 and trading gains amounting to ₱7.2 million and ₱19.5 million in 2015 and 2014, respectively from the trading transactions facilitated by PNB Securities.

Investment in OHBVI

The Group accounts for its investments in OHBVI as a subsidiary although the Group holds less than 50.00% of OHBVI's issued share capital on the basis of the voting rights of 42.78% assigned by certain stockholders to the Parent Company under a voting trust agreement. There are no other transactions with OHBVI during the year.

VMC Convertible Notes and Common Shares

As of December 31, 2013, the Parent Company holds convertible notes with face amount of \$\mathbb{P}353.4\$ million, recorded under 'Unquoted debt securities' and 161,978,996 common shares, recorded under 'AFS investments', issued by VMC, an affiliate of the Group. Each of the investment has a carrying value of \$\mathbb{P}1.0\$ (one peso). In March 2014, VMC redeemed a portion of the convertible notes for a total price of \$\mathbb{P}330.3\$ million, the same amount of gain was recorded under 'Interest income' in the statement of income of the Parent Company. In April 2014, the Parent Company sold the remaining convertible notes to LTG at \$\mathbb{P}3.50\$ for every \$\mathbb{P}1.0\$ convertible note. The Parent Company recognized a gain on sale of convertible notes amounting to \$\mathbb{P}608.4\$ million, booked under 'Miscellaneous income' in the statement of income of the Parent Company (Note 28). Also in April 2014, the Parent Company sold its investment in common shares of VMC to LTG, at current market price of \$\mathbb{P}4.54\$ per share resulting in a gain of \$\mathbb{P}735.4\$ million recorded under 'Trading and investment securities gains - net' in the statement of income of the Parent Company. The sale of VMC shares to LTG was facilitated by PNB Securities.



Compensation of Key Management Personnel

The compensation of the key management personnel for the Group and Parent Company follows:

| | 2016 | 2015 | 2014 |
|--|-----------------|----------|----------------------|
| Short-term employee benefits (Note 20) | ₽581,302 | ₽589,199 | ₽ 459,759 |
| Post-employment benefits | 61,544 | 51,365 | 47,844 |
| | ₽642,846 | ₽640,564 | ₽507,603 |

Members of the BOD are entitled to a per diem of ₱0.05 million for attendance at each meeting of the Board and of any committees, and other non-cash benefit in the form of healthcare plans and insurance. In 2016 and 2015, total per diem given to the BOD amounted to ₱43.2 million and ₱42.0 million, respectively, recorded in 'Miscellaneous expenses' in the statement of income. Directors' remuneration covers all PNB Board activities and membership of committees and subsidiary companies.

Joint Arrangements

The Parent Company and EPPI signed two Joint Venture Agreement (JVA) for the development of two real estate properties of the Parent Company included under 'Other assets' and with carrying values of \$\mathbb{P}1.2\$ billion. EPPI and the Group are under common control. These two projects are among the Parent Company's strategies in reducing its non-performing assets.

The Parent Company contributed the aforementioned properties into the Joint Venture (JV) as approved by BSP. EPPI, on the other hand, contributed its resources and technical expertise for the completion of the said JV. The Parent Company is prohibited to contribute funds for the development of the JV. Income from the sale of the properties under the JV will be shared by the Parent Company and EPPI in accordance with the terms of the JVAs. These Joints Arrangements qualify as Joint Operations under PFRS 11.

In July 2016, the Bank executed deeds of conveyance to EPPI on the areas of the land under the JVA arrangement. The execution of the deeds of conveyance was made to facilitate the issuance of the condominium certificates of title to the buyers.

Outsourcing Agreement between the Parent Company and PNB SB

PNB SB entered into a "Deed of Assignment" with the Parent Company for the purchase, on a without recourse basis, housing (including contract-to-sell loans) and motor vehicle loans with a total carrying value of ₱5.2 billion in July and August 2016 and ₱5.0 billion on July 15, 2015. The purchase includes the assignment of the promissory notes and other relevant credit documents as well as collateral/s and other accessory contract thereto and was implemented in tranches in various dates. The total consideration paid for the purchased loans amounted to ₱5.0 billion in 2016 and 2015. In 2016 and 2015, the Parent Company recognized gain of ₱18.3 million and ₱24.4 million, respectively.

PNB SB and the Parent Company entered into a servicing agreement pertaining to the purchased loan portfolio. The agreement shall be valid and binding until terminated by the either party if so required by the BSP or upon a 60-day prior written notice to the other party. As to the amount of service fee, the Parent Company shall charge PNB SB with the amount it charges it customers.

Service charges pertain to outsourced services rendered by the Parent Company, including legal and information technology services. These are payable on a monthly basis.



PNB SB has available credit lines with the Parent Company amounting to ₱1.3 billion and ₱300.0 million as of December 31, 2016 and 2015, respectively. As of December 31, 2016 and 2015, the credit lines remain undrawn.

Claim from PNB Gen

In 2015, the Parent Company recognized income amounted to \$\mathbb{P}716.2\$ million under 'Miscellaneous income' arising from the fire insurance claims of the Parent Company from PNB Gen on involving the Ever Gotesco Grand Central ('Insured Property') which was mortgaged to the Parent Company by Gotesco Investment, Inc. and Ever Emporium, Inc. (collectively 'Ever Gotesco Group') to secure certain credit accommodations. The insurable interest of the Parent Company (as mortgagee) was insured with PNB Gen. The Insured Property was razed by fire on March 19, 2012, which justified the payment by PNB Gen of the insurance claims of the Parent Company, after the Court cleared the legal issues between PNB and Ever Gotesco Group that might potentially bar the payment thereof.

Transactions with Retirement Plans

Management of the retirement funds of the Group and the Parent Company is handled by the PNB Trust Banking Group (TBG). The fair values and carrying values of the funds of the Parent Company amounted to ₱4.3 billion and ₱3.8 billion as of December 31, 2016 and 2015, respectively.

Relevant information on assets/liabilities and income/expense of the retirement plan assets follows:

| | Consolidated | | Parent Company | |
|------------------------------------|--------------|-------------------------|----------------|------------|
| | 2016 | 2015 | 2016 | 2015 |
| Investment in PNB Shares | ₽491,884 | ₽468,461 | ₽491,884 | ₽468,461 |
| Deposits with PNB | 330,716 | 342,767 | 330,678 | 342,722 |
| Investment in UITFs | 122,306 | 166,258 | 101,572 | 153,857 |
| Total Fund Assets | ₽904,906 | ₽977,486 | ₽924,134 | ₽965,040 |
| Unrealized gain (loss) on HFT (PNB | | | | |
| shares) | ₽23,423 | (P 252,248) | ₽23,423 | (₱252,248) |
| Interest income | 15,602 | 13,427 | 14,952 | 11,188 |
| | 39,025 | (238,821) | 38,375 | (241,060) |
| Trust fees | (4,821) | (4,854) | (4,912) | (4,577) |
| Fund income (loss) | ₽34,204 | (₱243,675) | ₽33,463 | (₱245,637) |

As of December 31, 2016 and 2015, the retirement fund of the Group and the Parent Company include 9,008,864 PNB shares classified under HFT. There are no limitations and restrictions over the PNB shares while the corresponding voting rights are exercised by a trust officer or any of its designated alternate officer of TBG.

In addition to the regular retirement funds, TBG also manages the funds of the Parent Company's employee investment plans.



35. Provisions, Contingent Liabilities and Other Commitments

In the normal course of business, the Group makes various commitments and incurs certain contingent liabilities that are not presented in the financial statements including several suits and claims which remain unsettled. No specific disclosures on such unsettled assets and claims are made because any such specific disclosures would prejudice the Group's position with the other parties with whom it is in dispute. Such exemption from disclosures is allowed under PAS 37, *Provisions, Contingent Liabilities and Contingent Assets.* The Group and its legal counsel believe that any losses arising from these contingencies which are not specifically provided for will not have a material adverse effect on the financial statements.

Movements of provisions for legal claims for the Group and the Parent Company are as follows:

| | 2016 | 2015 |
|--|------------|------------|
| Balance at beginning of the year | ₽898,737 | ₽1,640,648 |
| Provisions (reversals) during the year (Note 16) | 401,553 | (741,911) |
| Balance at the end of the year | ₽1,300,290 | ₽898,737 |

Tax Assessment

In the ordinary course of the Group's operations, certain entities within the Group have pending tax assessments/claims which are in various stages of protest/appeal with the tax authorities, the amounts of which cannot be reasonably estimated. Management believes that the bases of said protest/appeal are legally valid such that the ultimate resolution of these assessments/claims would not have material effects on the consolidated financial position and results of operations.

BSP Reporting

The following is a summary of various commitments, contingent assets and contingent liabilities at their equivalent peso contractual amounts:

| | Consolidated | | Parent Co | Parent Company | |
|-------------------------------------|--------------|-------------|-------------|----------------|--|
| | 2016 | 2015 | 2016 | 2015 | |
| Trust department accounts (Note 33) | ₽75,238,152 | ₽78,708,656 | ₽75,238,152 | ₽78,708,656 | |
| Derivative forwards | 40,000,448 | 32,378,255 | 34,886,157 | 26,907,910 | |
| Interest rate swaps | 33,610,720 | 9,317,880 | 33,610,720 | 9,317,880 | |
| Standby letters of credit | 26,232,306 | 22,031,604 | 26,133,083 | 21,916,691 | |
| Deficiency claims receivable | 22,337,807 | 21,562,415 | 22,285,950 | 21,541,459 | |
| Unutilized credit card lines | 27,018,318 | 15,725,684 | 27,018,318 | 15,725,684 | |
| Derivative spots | 2,358,455 | 5,526,044 | 2,358,455 | 5,526,044 | |
| Inward bills for collection | 1,001,375 | 356,152 | 974,300 | 248,839 | |
| Outward bills for collection | 282,212 | 320,428 | 117,898 | 89,201 | |
| Confirmed export letters of credit | 100,461 | 88,409 | 100,461 | 88,409 | |
| Unused commercial letters of credit | 50,062 | 48,957 | 50,062 | 48,957 | |
| Shipping guarantees issued | 13,716 | 10,033 | 13,716 | 10,033 | |
| Items held as collateral | 1,237 | 42 | 1,225 | 31 | |
| Other credit commitments (Note 9) | _ | 974,377 | _ | 974,377 | |
| Other contingent accounts | 2,073,225 | 298,336 | 2,068,481 | 296,174 | |



36. Offsetting of Financial Assets and Liabilities

The amendments to PFRS 7, which is effective January 1, 2013, require the Group to disclose information about rights of offset and related arrangements (such as collateral posting requirements) for financial instruments under an enforceable master netting agreements or similar arrangements. The effects of these arrangements are disclosed in the succeeding tables.

Financial assets

| | | | 2016 | | | |
|--|--|---|---|--|--|-----------------------|
| | | Gross amounts offset in | Net amount presented in statements of | Effect of remaining (including rights to collateral) that do n | set off financial | |
| Financial assets recognized at end of reporting period by type | Gross carrying amounts (before offsetting) | accordance with the offsetting criteria | financial position [a-b] | Financial instruments | Fair value of financial collateral | Net exposure [c-d] |
| | [a] | [b] | [c] | [d] | | [e] |
| Derivative assets Securities sold under agreements to repurchase | ₽28,500,758 | (P 28,152,954) | ₽347,804 | ₽199,855 | _ | ₽147,949 |
| (Notes 8) | 1,972,310 | _ | 1,972,310 | _ | 1,968,603* | 3,707 |
| Total | ₽30,473,068 | (¥28,152,954) | ₽2,320,114 | ₽199,855 | ₽1,968,603 | ₽151,656 |

^{*} Included in bills and acceptances payable in the statements of financial position

| | | | 2015 | | | |
|--|--|---|---------------------------------------|--|------------------------------------|--------------------|
| | | Gross amounts offset in | Net amount presented in statements of | Effect of remaining (including rights to collateral) that do r | set off financial | |
| Financial assets recognized at end of reporting period by type | Gross carrying amounts (before offsetting) | accordance with the offsetting criteria | financial position [a-b] | Financial instruments | Fair value of financial collateral | Net exposure [c-d] |
| type | [a] | [b] | [c] | [d] | conacerar | [e] |
| Securities sold under agreements to repurchase | | | | | | |
| (Notes 8) | ₽14,550,000 | ₽ | ₽14,550,000 | ₽_ | ₽14,516,223* | ₽33,777 |

^{*} Included in bills and acceptances payable in the statements of financial position

Financial liabilities

| | | | 2016 | | | |
|---|--|---|---|--|--|-----------------------|
| | | Gross amounts offset in | Net amount presented in statements of | Effect of remaining (including rights to collateral) that do n | set off financial | |
| Financial liabilities recognized at end of reporting period by type | Gross carrying amounts (before offsetting) | accordance with the offsetting criteria | financial position [a-b] | Financial instruments | Fair value of financial collateral | Net exposure [c-d] |
| | [a] | [b] | [c] | [d] | | [e] |
| Derivative liabilities Securities sold under agreements to repurchase | ₽15,217,658 | (P15,449,106) | (P 231,448) | ₽273,191 | ₽- | ₽- |
| (Notes 9 and 19)* | 20,635,171 | _ | 20,635,171 | _ | 24,657,929 | _ |
| Total | ₽35,852,829 | (¥15,449,106) | ₽20,403,723 | ₽273,191 | ₽24,657,929 | ₽- |

^{*} Included in bills and acceptances payable in the statements of financial position

| | | | 2015 | | | |
|---|-----------------------------------|-----------------------------------|---------------------------------------|--|-------------------------|--------------|
| | | Gross amounts offset in | Net amount presented in statements of | Effect of remaining (including rights to collateral) that do n | set off financial | |
| Financial liabilities recognized at end of reporting period | Gross carrying amounts (before | accordance with the offsetting | financial position | Financial | Fair value of financial | Net exposure |
| by type | offsetting) | criteria | [a-b] | instruments | collateral | [c-d] |
| | [a] | [b] | [c] | [d] | | [e] |
| Derivative liabilities Securities sold under | ₽216,636 | ₽_ | ₽216,636 | ₽465 | ₽250,830 | ₽_ |
| agreements to repurchase | | | | | | |
| (Notes 9 and 19)* | 12,806,499 | - | 12,806,499 | - | 15,941,143 | - |
| Total | ₽13,023,135 | ₽_ | ₽13,023,135 | ₽465 | ₽16,191,973 | ₽ |

^{*} Included in bills and acceptances payable in the statements of financial position



The amounts disclosed in column (d) include those rights to set-off amounts that are only enforceable and exercisable in the event of default, insolvency or bankruptcy. This includes amounts related to financial collateral both received and pledged, whether cash or non-cash collateral, excluding the extent of over-collateralization.

37. Assets and Liabilities of Disposal Group Held for Sale

As disclosed in Note 12, the Group entered into a share purchase agreement with Allianz SE for the sale of 51% equity interest in APLII on December 21, 2015. As a result, APLII was classified as a disposal group held for sale and as a discontinued operation. The Group reclassified all the assets and liabilities of APLII to 'Assets of disposal group classified as held for sale' and 'Liabilities of disposal group classified as held for sale', respectively, in the consolidated statement of financial position. The business of APLII represented the entirety of the Group's life insurance business until December 21, 2015. With APLII being classified as a discontinued operation in 2015, the consolidated statement of income and comprehensive income were presented to show the discontinued operations separately from the continued operations.

On June 6, 2016, the sale of APLII was completed. The Group recognized gain on sale amounting to \$\mathbb{P}834.5\$ million recognized in "Net Income from Discontinued Operations" in the consolidated statement of income.

2016

2015

2014

The results of operation of APLII follow:

| | 2016 | 2015 | 2014 |
|---|---------------|-----------|-----------|
| Interest Income on | | | |
| Loans and receivables | ₽7,610 | ₽20,343 | ₽18,707 |
| Trading and investment securities | 195,605 | 443,116 | 396,586 |
| Deposits with banks and others | 5,151 | 3,504 | 323 |
| | 208,366 | 466,963 | 415,616 |
| Net Service Fees And Commission Income | (67,591) | (281,639) | (335,635) |
| Net insurance premium | 508,770 | 1,716,308 | 1,604,500 |
| Net insurance benefits and claims | 441,090 | 1,290,439 | 1,191,359 |
| Net Insurance premium | 67,680 | 425,869 | 413,141 |
| Other Income | | | |
| Trading and investment securities gains - net | 1,800 | 20,874 | 14,661 |
| Foreign exchange gains (losses) - net | (876) | 11,806 | (1,999) |
| Miscellaneous | 80,667 | 149,061 | 101,111 |
| Total Operating Income | 290,046 | 792,934 | 606,895 |
| Operating Expenses | | | |
| Compensation and fringe benefits | 71,741 | 223,322 | 166,757 |
| Taxes and licenses | 16,759 | 39,570 | 36,544 |
| Occupancy and equipment-related costs | 7,610 | 9,764 | 9,196 |
| Depreciation and amortization | 4,707 | 10,704 | 14,039 |
| Provision for impairment, credit and other losses | 4,704 | 32,765 | _ |
| Miscellaneous | 39,692 | 74,573 | 73,026 |
| Total Operating Expense | 145,213 | 390,698 | 299,562 |
| Results from Operating Activities | 144,833 | 402,236 | 307,333 |
| Provision for income tax | 21,049 | 44,305 | 43,172 |
| | | | |

(Forward)



| | 2016 | 2015 | 2014 |
|---|------------------|------------------|------------------|
| Results from Operating Activities, net of tax | ₽123,784 | ₽357,931 | ₽264,161 |
| Gain on Sale of Discontinued Operation | 834,535 | _ | _ |
| Transaction Costs | 153,307 | _ | _ |
| Provision for Income Tax | 185,449 | _ | _ |
| Net Income from Discontinued Operations | ₽619,563 | ₽357,931 | ₽264,161 |
| | | | |
| Attributable to: | | | |
| Equity holders of the Parent Company | ₽ 594,806 | ₽ 286,345 | ₽ 211,328 |
| Non-controlling interests | 24,757 | 71,586 | 52,833 |
| | ₽619,563 | ₽357,931 | ₽ 264,161 |

The major classes of assets and liabilities of APLII classified as disposal group held for sale to equity holders of the Parent follows:

| | 2016 | 2015 |
|---|------------------|-------------------------|
| Assets | | |
| Cash and other cash items | ₽ 546,621 | ₽642,544 |
| Financial assets at fair value through profit or loss | 14,506,651 | 13,634,687 |
| AFS investments | 7,922,461 | 7,468,653 |
| HTM investments | 1,254,898 | 1,269,398 |
| Other receivables | 473,259 | 437,210 |
| Property and equipment - net | 31,931 | 29,546 |
| Other assets | 41,791 | 44,719 |
| | ₽24,777,612 | ₽23,526,757 |
| Liabilities | | |
| Financial liabilities at fair value through profit or loss: | ₽14,475,772 | ₽13,725,321 |
| Accrued taxes, interest and other expenses | 76,938 | 161,817 |
| Insurance contract liability | 7,097,270 | 6,837,144 |
| Other liabilities | 577,348 | 728,339 |
| | ₽22,227,328 | ₱21,452,621 |
| Net assets of disposal group held for sale | 2,550,284 | 2,074,136 |
| Amounts included in accumulated OCI: | | |
| Net unrealized gain on AFS investments | ₽34,876 | (P 115,430) |
| Remeasurement losses on retirement plan | (18,070) | (18,070) |
| remeasurement rosses on remement plan | ₽16,806 | (₱133,500) |
| | | |

| | 2016 | 2015 | 2014 |
|---|-----------|------------|-------------|
| The net cash flows directly associated with | | | |
| disposal group: | | | |
| Operating | ₽171,535 | ₽1,210,588 | ₽1,535,951 |
| Investing | (267,458) | (903,161) | (1,395,508) |
| | (₱95,923) | ₽307,427 | ₽140,443 |



38. Notes to Statements of Cash Flows

The Group applied creditable withholding taxes against its income tax payable amounting to ₱882.2 million, ₱504.0 million and ₱582.6 million in 2016, 2015 and 2014, respectively. The Parent Company applied creditable withholding taxes against its income tax payable amounting to ₱869.9 million, ₱498.3 million and ₱566.3 million in 2016, 2015, and 2014, respectively.

In 2015, the Group classified APLII as disposal group held for sale and as discontinued operation and classified assets, liabilities, and reserves of APLII amounting to ₱23.5 billion, ₱21.5 billion, and ₱0.1 billion, respectively, as held for sale.

In 2014, the Group and the Parent Company reclassified some of its AFS investment securities, which were previously classified as HTM investments, back to its original classification amounting to ₱22.7 billion and ₱21.3 billion, respectively (Note 9).

In 2014, properties with carrying value of ₱3.0 million were reclassified by the Parent Company from property and equipment to investment property while ₱74.0 million were reclassified by the Group from investment property to property and equipment (Notes 11 and 13).

In 2015, the Group transferred investment properties with a carrying value of ₱2.0 billion and ₱1.2 billion to property and equipment and to Other Assets (presented as 'Real Estate Investments Held under Development'), respectively.

In 2016, the Group and the Parent Company reclassified certain properties from 'Property and equipment' to 'Investment property' with aggregate carrying amount of ₱4.7 billion and ₱3.2 billion, respectively. These properties mainly consist of the office spaces in the Allied Bank Center in Makati leased out and land in Buendia, Makati being held for future development.

For the Group, investment properties acquired through foreclosure and rescission amounted to ₱0.7 billion, ₱0.5 billion and ₱1.3 billion in 2016, 2015 and 2014, respectively. For the Parent Company, investment properties acquired through foreclosure and rescission amounted to ₱0.6 billion, ₱0.4 billion, and ₱1.2 billion in 2016, 2015 and 2014, respectively.

In 2016, collections booked under accounts payable from sold and turned over units pertaining to the joint venture with EPPI amounting to \$\mathbb{P}\$174.9 million were applied against receivables for sold real estate inventories held for sale with carrying value of \$\mathbb{P}\$422.3 million. The Group and the Parent Company also recognized sales contract receivables amounting to \$\mathbb{P}\$459.1 million for the remaining unpaid balance for the said units. The resulting gain from the transaction amounted to \$\mathbb{P}\$211.7 million

In 2016, the Group and the Parent Company applied transferred payables from Maybank amounting to ₱1.8 billion under bills payable and ₱1.6 billion under accrued interest payable against the principal and accrued interest components of the transferred receivables.

Interest income of the Group includes fair value amortization of loans and receivables amounting to ₱9.2 million, ₱16.9 million, and ₱27.5 million in 2016, 2015 and 2014, respectively.

Interest expense of the Group includes fair value amortization of deposit liabilities amounting to ₱30.3 million, ₱80.4 million, and ₱249.7 million in 2016, 2015 and 2014, respectively.



Depreciation and amortization expenses include fair value amortization of property and equipment, investment properties and intangible assets amounting to \$\mathbb{P}338.6\$ million, \$\mathbb{P}352.4\$ million and \$\mathbb{P}648.9\$ million in 2016, 2015 and 2014, respectively.

39. Approval of the Release of the Financial Statements

The accompanying financial statements of the Group and of the Parent Company were authorized for issue by the Parent Company's BOD on February 24, 2017.

40. Report on the Supplementary Information Required Under Revenue Regulations (RR) No. 15-2010

On November 25, 2010, the Bureau of Internal Revenue issued Revenue Regulations (RR) 15-2010 to amend certain provisions of RR 21-2002. The Regulations provide that starting 2010 the notes to financial statements shall include information on taxes, duties and license fees paid or accrued during the taxable year.

The Parent Company paid or accrued the following types of taxes for the tax period January to December 2016 (in absolute amounts).

1. Taxes and licenses

| <u></u> | ₹2,959,453,589 |
|-------------------------|----------------|
| Others | 93,269,874 |
| Local taxes | 47,910,475 |
| Real estate tax | 139,145,101 |
| Documentary stamp taxes | 1,585,000,000 |
| Gross receipts tax | ₽1,094,128,139 |
| | Amount |

2. Withholdings taxes

| | Remitted | Outstanding |
|---|----------------|--------------|
| Withholding Taxes on Compensation and Benefits | ₽1,076,620,698 | ₽175,968,775 |
| Final income taxes withheld on interest on deposits and | | |
| yield on deposit substitutes | 351,743,603 | 38,607,512 |
| Expanded withholding taxes | 164,229,237 | 14,294,521 |
| VAT withholding taxes | 2,488,464 | 262,670 |
| Other Final Taxes | 63,218,988 | 2,678,612 |
| | ₽1,658,300,990 | ₱231,812,090 |

Tax Cases and Assessments

As of December 31, 2016, the Parent Company has no final tax assessment but has outstanding cases filed in courts for various claims for tax refund. Management is of the opinion that the ultimate outcome of these cases will not have a material impact on the financial statements of the Parent Company.





SyCip Gorres Velayo & Co. 6760 Ayala Avenue 1226 Makati City Philippines Tel: (632) 891 0307 Fax: (632) 819 0872 ey.com/ph BOA/PRC Reg. No. 0001, December 14, 2015, valid until December 31, 2018 SEC Accreditation No. 0012-FR-4 (Group A), November 10, 2015, valid until November 9, 2018

INDEPENDENT AUDITOR'S REPORT ON SUPPLEMENTARY SCHEDULES

The Stockholders and the Board of Directors Philippine National Bank PNB Financial Center President Diosdado Macapagal Boulevard Pasay City, Metro Manila

We have audited in accordance with Philippine Standards on Auditing, the consolidated financial statements of Philippine National Bank (the Bank) and its subsidiaries (the Group) as at December 31, 2016 and 2015 and for each of the three years in the period ended December 31, 2016, and have issued our report thereon dated February 24, 2017. Our audits were made for the purpose of forming an opinion on the basic financial statements taken as a whole. The schedules listed in the Index to the Financial Statements and Supplementary Schedules are the responsibility of the Bank's management. These schedules are presented for purposes of complying with Securities Regulation Code Rule 68, As Amended (2011), and are not part of the basic financial statements. These schedules have been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, fairly state, in all material respects, the financial data required to be set forth therein in relation to the basic financial statements taken as a whole.

SYCIP GORRES VELAYO & CO.

Vocky Lu Lalos Vicky Lee Salas

Partner |

CPA Certificate No. 86838

SEC Accreditation No. 0115-AR-4 (Group A),

May 1, 2016, valid until May 1, 2019

Tax Identification No. 129-434-735

BIR Accreditation No. 08-001998-53-2015,

March 17, 2015, valid until March 16, 2018

PTR No. 5908709, January 3, 2017, Makati City

February 24, 2017



PHILIPPINE NATIONAL BANK AND SUBSIDIARIES INDEX TO THE FINANCIAL STATEMENTS AND SUPPLEMENTARY SCHEDULES DECEMBER 31, 2016

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PART I

PHILIPPINE NATIONAL BANK (PARENT COMPANY) SCHEDULE A

RECONCILIATION OF RETAINED EARNINGS AVAILABLE FOR DIVIDEND DECLARATION DECEMBER 31, 2016

(In thousands)

| Retained Earnings, January 1, 2016 as unadjusted | | ₽24,799,358 |
|--|------------|--------------|
| Less: Adjustments (see adjustments in previous year's reconciliation): | | |
| Appraisal increment closed to capital on quasi-reorganization | ₽7,691,808 | |
| Deferred tax assets | 5,218,148 | |
| Fair value adjustment on foreclosed properties - net gain | 4,700,400 | |
| Accumulated equity in net earnings of subsidiaries and an associate | 2,580,260 | |
| Accretion on impaired accounts | 1,888,894 | |
| Translation adjustment applied to deficit on quasi-reorganization | 1,315,685 | |
| Accumulated equity in net earnings applied to deficit on quasi- | , , | |
| reorganization | 563,048 | |
| | 23,958,243 | |
| | 20,500,210 | (23,958,243) |
| Retained Earnings, as adjusted, beginning | _ | 841,115 |
| Add: Net income per audited financial statements | 7,147,566 | |
| Less: Non-actual/unrealized income net of tax | | |
| Gain on remeasurement of a previously held interest | 1,644,339 | |
| Unrealized foreign exchange gain- net (except those attributable to | 1,0,000 | |
| cash and cash equivalents) | 1,208,521 | |
| Equity in net income of subsidiaries and an associate | 255,292 | |
| Gain on foreclosure on investment properties for the period | 128,927 | |
| Accretion income of impaired loans | 103,715 | |
| Benefits from gross deferred tax assets | 97,254 | |
| Accretion on off market transactions - sales contract receivables | 96,701 | |
| Subtotal | 3,534,749 | |
| Net income actually earned during the period | | 3,612,817 |
| Less: Dividends declared | | (1,249,140) |
| Appropriation to surplus reserves | | (19,395) |
| Total Retained Earnings, End Available for Dividend, | | |
| December 31, 2016 | | ₽3,185,397 |

PHILIPPINE NATIONAL BANK AND SUBSIDIARIES SCHEDULE B

EFFECTIVE STANDARDS AND INTERPRETATIONS UNDER PFRS IN COMPLIANCE WITH SRC RULE 68, AS AMENDED DECEMBER 31, 2016

| INTERPRE | E FINANCIAL REPORTING STANDARDS AND FATIONS of December 31, 2016 | Adopted | Not Adopted | Not Applicable | Not Early Adopted |
|---------------------|---|---------|----------------|-------------------|----------------------|
| Framework | for the Preparation and Presentation of Financial Statements | | | | |
| Conceptual F | ramework Phase A: Objectives and Qualitative Characteristics | ü | | | |
| PFRSs Pract | ice Statement Management Commentary | ü | | | |
| Philippine F | inancial Reporting Standards | | | | |
| PFRS 1 (Revised) | First-time Adoption of Philippine Financial Reporting Standards | | | ü | |
| | Amendments to PFRS 1 and PAS 27: Cost of an Investment in a Subsidiary, Jointly Controlled Entity or Associate | ü | | | |
| | Amendments to PFRS 1: Additional Exemptions for First-time Adopters | | | ü | |
| | Amendment to PFRS 1: Limited Exemption from Comparative PFRS 7 Disclosures for First-time Adopters | | | ü | |
| | Amendments to PFRS 1: Severe Hyperinflation and Removal of Fixed Date for First-time Adopters Amendments to PFRS 1: Government Loans | | | ü | |
| | Amendments to PFRS 1: Government Loans Amendment to PFRS 1: Meaning of Effective PFRSs | | | ü | |
| PFRS 2 | Share Based Payment | ü | | <u> </u> | |
| | Amendments to PFRS 2: Vesting Conditions and Cancellations | ü | | | |
| | Amendments to PFRS 2: Group Cash-settled Share-based Payment Transactions | | | ü | |
| Amendment to PFI | Amendment to PFRS 2: Definition of Vesting Condition | ü | | | |
| PFRS 3 (Revised) | Business Combinations | ü | | | |
| | Amendment to PFRS 3: Accounting for Contingent Consideration in a Business Combination | | | ü | |
| | Amendment to PFRS 3: Scope Exceptions for Joint Arrangements | | | ü | |
| PFRS 4 | Insurance Contracts | ü | | | |
| | Amendments to PAS 39 and PFRS 4: Financial Guarantee Contracts | ü | | | |
| PFRS 5 | Non-current Assets Held for Sale and Discontinued Operations | ü | | | |
| | Amendment to PFRS 5: Changes in methods of disposal | | | ü | |
| PFRS 6 | Exploration for and Evaluation of Mineral Resources | | | ü | |
| PFRS 7 | Financial Instruments: Disclosures | ü | | | |
| | Amendments to PFRS 7: Transition | ü | | | |
| | Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets | ü | | | |
| | Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets - Effective Date and Transition | ü | | | |
| | Amendments to PFRS 7: Improving Disclosures about Financial Instruments | ü | | | |
| | Amendments to PFRS 7: Disclosures - Transfers of Financial Assets | ü | | | |
| | Amendments to PFRS 7: Disclosures - Offsetting Financial Assets and Financial Liabilities | ü | | | |
| | Amendments to PFRS 7: Mandatory Effective Date of PFRS 9 and Transition Disclosures | | | | ü |

| INTERPRE | E FINANCIAL REPORTING STANDARDS AND TATIONS of December 31, 2016 | Adopted | Not Adopted | Not Applicable | Not Early Adopted |
|--------------------|--|---------|----------------|-------------------|----------------------|
| | Amendments to PFRS 7: Additional hedge accounting disclosures (and consequential amendments) resulting from the introduction of the hedge accounting chapter in PFRS 9 Amendments to PFRS 7: Servicing Contracts | | | ü | ü |
| | Amendments to PFRS 7: Applicability of the Amendments to PFRS 7 to Condensed Interim Financial Statements | | | ü | |
| PFRS 8 | Operating Segments Amendments to PFRS 8: Aggregation of Operating Segments and Reconciliation of the Total of the Reportable Segments' Assets to the Entity's Assets | ü | | ü | |
| PFRS 9 | Financial Instruments Financial Instruments: Classification and Measurement of | | | | ü |
| | Financial Assets Financial Instruments: Classification and Measurement of | | | | ü |
| | Financial Liabilities Amendments to PFRS 9: Mandatory Effective Date of PFRS 9 and Transition Disclosures | | | | ü ü |
| | Reissue to incorporate a hedge accounting chapter and permit early application of the requirements for presenting in other comprehensive income the "own credit" gains or losses on financial liabilities designated under the fair value option without early applying the other requirements of PFRS 9 | | | | ü |
| | Financial Instruments (final version), incorporating requirements for classification and measurement, impairment, general hedge accounting and derecognition | | | | ü |
| PFRS 10 | Consolidated Financial Statements | ü | | | |
| | Amendments to PFRS 10: Transition Guidance | ü | | | |
| | Amendments to PFRS 10: Investment Entities | | | ü | |
| | Amendments to PFRS 10 and PAS 28: Sale or Contribution of Assets Between an Investor and its Associate or Joint Venture | | | ü | |
| | Amendments to PFRS 10: Investment Entities – Applying the Consolidation Exception | | | ü | |
| PFRS 11 | Joint Arrangements | | | ü | |
| | Amendments to PFRS 11: Transition Guidance | | | ü | |
| | Amendments to PFRS 11: Accounting for Acquisitions of Interests in Joint Operations | | | ü | |
| PFRS 12 | Disclosure of Interest in Other Entities | ü | | | |
| | Amendments to PFRS 12: Transition Guidance | ü | | | |
| | Amendments to PFRS 12: Investment Entities - Applying the Consolidation Exception | | | ü | |
| PFRS 13 | Fair Value Measurements | ü | | | |
| | Amendment to PFRS 13: Short-term Receivables and Payables | ü | | | |
| DED C 4.4 | Amendment to PFRS 13: Portfolio Exception | | | ü | |
| PFRS 14 IFRS 15 | Regulatory Deferral Accounts Revenue from contracts with customers | | | ü | ü |
| IFRS 16 | Leases | | | | ü |
| | ccounting Standards | | | | - |
| PAS 1 | Presentation of Financial Statements | ü | | | |
| (Revised) | Amendment to PAS 1: Capital Disclosure | ü | | | |
| | Amendments to PAS 1: Capital Disclosure Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation | u | | ü | |
| | Amendments to PAS 1: Presentation of Items of Other Comprehensive Income | ü | | | |

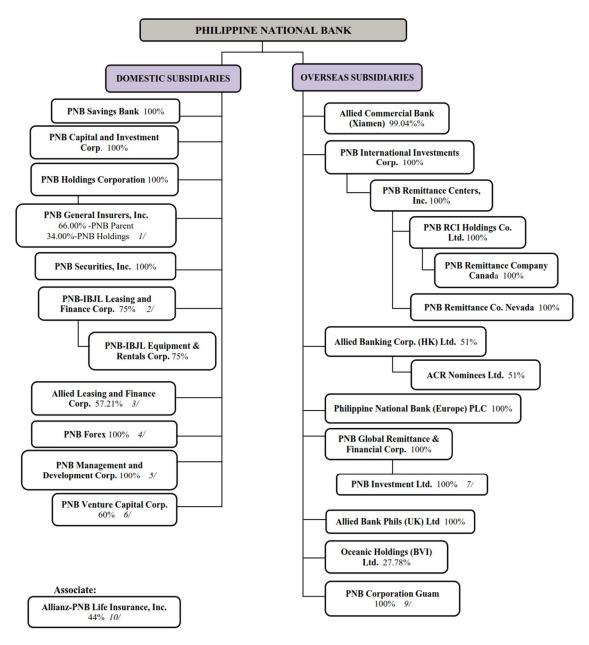
| INTERPRET | FINANCIAL REPORTING STANDARDS AND ATIONS December 31, 2016 | Adopted | Not Adopted | Not Applicable | Not Early Adopted |
|---------------------|---|----------|----------------|-------------------|----------------------|
| Effective as of | Amendments to PFRS 10: Investment Entities – Applying | | | | |
| | the consolidation exception | | | ü | |
| | Amendments to PAS 1: Disclosure Initiative | ü | | | |
| PAS 2 | Inventories | | | ü | |
| PAS 7 | Statement of Cash Flows | ü | | | |
| PAS 8 | Accounting Policies, Changes in Accounting Estimates and Errors | ü | | | |
| PAS 10 | Events after the Reporting Period | ü | | | |
| PAS 11 | Construction Contracts | | | ü | |
| PAS 12 | Income Taxes | ü | | | |
| | Amendment to PAS 12 - Deferred Tax: Recovery of | ü | | | |
| | Underlying Assets | | | | |
| PAS 16 | Property, Plant and Equipment | ü | | | |
| | Amendment to PAS 16: Revaluation Method – Proportionate | | | ü | |
| | Restatement of Accumulated Depreciation on Revaluation Amendments to PAS 16 and PAS 38: Clarification of | | | 1 | |
| | Acceptable Methods of Depreciation and Amortization | | | ü | |
| | Amendments to PAS 16 and PAS 41, Agriculture: Bearer | | | | |
| | Plants | | | ü | |
| PAS 17 | Leases | ü | | | |
| PAS 18 | Revenue | ü | | | |
| PAS 19 | Employee Benefits | ü | | | |
| (Amended) | Amendments to PAS 19: Actuarial Gains and Losses, Group Plans and Disclosures | | | ü | |
| | Amendments to PAS 19: Defined Benefit Plans: Employee Contribution | ü | | | |
| | Amendments to PAS 19: Discount Rate: Regional Market Issue | | | ü | |
| PAS 20 | Accounting for Government Grants and Disclosure of Government Assistance | | | ü | |
| PAS 21 | The Effects of Changes in Foreign Exchange Rates | ü | | | |
| | Amendment: Net Investment in a Foreign Operation | ü | | | |
| PAS 23 (Revised) | Borrowing Costs | | | ü | |
| PAS 24 (Revised) | Related Party Disclosures | ü | | | |
| PAS 26 | Accounting and Reporting by Retirement Benefit Plans | | | ü | |
| PAS 27 | Separate Financial Statements | ü | | | |
| (Amended) | _ | <u> </u> | | | |
| | Amendments for investment entities | | | ü | |
| | Amendments to PAS 27: Equity Method in Separate Financial Statements | ü | | | |
| PAS 28 (Amended) | Investments in Associates | ü | | | |
| | Amendments to PAS 28: Investment Entities – Applying the Consolidation Exception | | | ü | |
| PAS 29 | Financial Reporting in Hyperinflationary Economies | | | ü | |
| PAS 32 | Financial Instruments: Disclosure and Presentation | ü | | <u> </u> | |
| | Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation | | | ü | |
| | Amendment to PAS 32: Classification of Rights Issues | | | ü | |
| | Amendments to PAS 32: Offsetting Financial Assets and Financial Liabilities | ü | | | |
| PAS 33 | Earnings per Share | ü | | | |
| PAS 34 | Interim Financial Reporting | | | ü | |
| | Amendment to PAS 34: Disclosure of information 'Elsewhere in the Interim financial report' | | | ü | |

| INTERPRET | E FINANCIAL REPORTING STANDARDS AND FATIONS of December 31, 2016 | Adopted | Not Adopted | Not Applicable | Not Early Adopted |
|----------------------|--|----------|----------------|--|----------------------|
| PAS 36 | Impairment of Assets | ü | | | |
| | Amendments to PAS 36: Recoverable Amount Disclosures | ü | | | |
| | for Non-Financial Assets | u | | | |
| PAS 37 | Provisions, Contingent Liabilities and Contingent Assets | ü | | | |
| PAS 38 | Intangible Assets | ü | | | |
| 111500 | Amendments to PAS 38 : Proportionate Restatement of | <u> </u> | | | |
| | Accumulated Depreciation on Revaluation | | | ü | |
| | Amendments to PAS 38 : Revaluation Method – | | | 2.5 | |
| | Proportionate Restatement Of Accumulated Amortization | | | ü | |
| | Amendments to PAS 16 and PAS 38: Clarification of | | | ü | |
| | Acceptable Methods of Depreciation and Amortization | | | ч | |
| PAS 39 | Financial Instruments: Recognition and Measurement | ü | | | |
| | Amendments to PAS 39: Transition and Initial Recognition of Financial Assets and Financial Liabilities | ü | | | |
| | Amendments to PAS 39: Cash Flow Hedge Accounting of | | | | |
| | Forecast Intragroup Transaction | | | ü | |
| | | | | | |
| | Amendments to PAS 39: The Fair Value Option | ü | | | |
| | Amendments to PAS 39 and PFRS 4: Financial Guarantee | | | | |
| | Contracts | ü | | | |
| | Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets | ü | | | |
| | Amendments to PAS 39 and PFRS 7: Reclassification of | | | | |
| | Financial Assets - Effective Date and Transition | ü | | | |
| | Amendments to Philippine Interpretation IFRIC-9 and PAS | | | | |
| | 39: Embedded Derivatives | ü | | | |
| | Amendment to PAS 39: Eligible Hedged Items | | | ü | |
| | Amendment to PAS 39: Novation of Derivatives and | | | u | |
| | Continuation of Hedge Accounting | | | ü | |
| PAS 40 | Investment Property | ü | | | |
| 1115 40 | Amendments to PAS 40: Clarifying the Interrelationship | <u> </u> | | | |
| | between PFRS 3 and PAS 40 when Classifying Property as | ü | | | |
| | Investment Property or Owner-Occupied Property | C. | | | |
| PAS 41 | Agriculture | | | ü | |
| | Amendments to PAS 16 and PAS 41, Agriculture: Bearer | | | | |
| | Plants | | | ü | |
| Philippine In | terpretations | | | | |
| IFRIC 1 | Changes in Existing Decommissioning, Restoration and | | | | |
| II KIC I | Similar Liabilities | | | ü | |
| IFRIC 2 | Members' Share in Co-operative Entities and Similar | | | | |
| | Instruments | | | ü | |
| IFRIC 4 | Determining Whether an Arrangement Contains a Lease | ü | | | |
| | ů ů | g | | | |
| IFRIC 5 | Rights to Interests Arising from Decommissioning, Restoration and Environmental Rehabilitation Funds | | | ü | |
| IEDIC | | | | | |
| IFRIC 6 | Liabilities Arising from Participating in a Specific Market - Waste Electrical and Electronic Equipment | | | ü | |
| IFRIC 7 | Applying the Restatement Approach under PAS 29 Financial | | | 1 | |
| IFMIC / | Reporting in Hyperinflationary Economies | | | ü | |
| IFRIC 9 | Reassessment of Embedded Derivatives | ü | | + | |
| II KIU Y | Amendments to Philippine Interpretation IFRIC-9 and PAS | u | | + | |
| | 39: Embedded Derivatives | ü | | | |
| IFRIC 10 | Interim Financial Reporting and Impairment | | | ü | |
| IFRIC 12 | Service Concession Arrangements | | | ü | |
| | Customer Loyalty Programmes | ü | | | |
| | Castonion Loganty 110grannion | 7 | | + | |
| IFRIC 13 | | | | | |
| IFRIC 13 | The Limit on a Defined Benefit Asset, Minimum Funding | | | ü | |
| IFRIC 13 IFRIC 14 | | | | ü | |

| INTERPRET | FINANCIAL REPORTING STANDARDS AND ATIONS December 31, 2016 | Adopted | Not Adopted | Not Applicable | Not Early Adopted |
|-----------|--|---------|----------------|-------------------|----------------------|
| IFRIC 15 | Agreements for the Construction of Real Estate | | | ü | |
| IFRIC 16 | Hedges of a Net Investment in a Foreign Operation | | | ü | |
| IFRIC 17 | Distributions of Non-cash Assets to Owners | | | ü | |
| IFRIC 18 | Transfers of Assets from Customers | | | ü | |
| IFRIC 19 | Extinguishing Financial Liabilities with Equity Investment | | | ü | |
| IFRIC 20 | Stripping Costs in the Production Phase of a Surface Mine | | | ü | |
| IFRIC 21 | Levies | | | ü | |
| SIC - 7 | Introduction of the Euro | | | ü | |
| SIC - 10 | Government Assistance - No Specific Relation to Operating Activities | | | ü | |
| SIC - 13 | Jointly Controlled Entities - Non Monetary Contributions by Venturers | | | ü | |
| SIC - 15 | Operating Leases - Incentives | ü | | | |
| SIC - 27 | Evaluating the Substance of Transactions Involving the Legal Form of a Lease | ü | | | |
| SIC - 29 | Service Concession Arrangements: Disclosures | | | ü | |
| SIC - 31 | Revenue - Barter Transactions Involving Advertising Services | | | ü | |
| SIC - 32 | Intangible Assets - Web Site Costs | | | ü | |

Standards and Interpretations applicable to annual periods beginning on or after January 1,2017 will be adopted by the Group as they become effective.

PHILIPPINE NATIONAL BANK AND SUBSIDIARIES SCHEDULE C MAP OF RELATIONSHIPS OF THE COMPANIES WITHIN THE GROUP DECEMBER 31, 2016



- 1/ The remaining 34% is owned by PNB Holdings.
- 2/ Percent ownership reduced from 90% to 75% effective January 2015.
- 3/ Winding down operations effective January 1, 2016.
- 4/ For dissolution, awaiting BIR clearance.
- 5/ Mining rights under deed of assignment with Macroasia.
- 6/ Under trust agreement with PNB Trust Banking Group.
- 7/ For de-registration/liquidation. Awaiting for tax clearance, a SEC requirement for de-registration.
- 8/ Merged on April 2, 2014, with PNBE as surviving unit.
- 9/ Ceased operations on June 30, 2012 but business license/books are active/open due to pending legal cases.
- 10/ PNB holdings in PNB Life was reduced from 80% to 44% effective June 1, 2016.

PHILIPPINE NATIONAL BANK AND SUBSIDIARIES SCHEDULE A – FINANCIAL ASSETS DECEMBER 31, 2016

Financial Assets at Fair Value through Profit or Loss (Amounts in thousands, except for number of shares)

| Name of Issuing Entity and Association of each Issue | Number of Shares | Principal Amount of Bonds and Notes | Amount shown in the Balance Sheet based on Bid Prices as of Balance Sheet Date | Income Received and Accrued |
|--|---------------------|--|---|-----------------------------------|
| Government securities | | | <u> </u> | |
| Republic of the Philippines (ROP) Bonds | _ | ₽1,097,022 | ₽1,259,709 | ₽23,386 |
| Fixed Rate Treasury Notes | _ | 31,085 | 32,164 | 36,150 |
| Retail Treasury Bonds | _ | 10,586 | 11,472 | 5,808 |
| Power Sector Assets & Liabilities Mgt Corp | _ | 8,701 | 10,055 | 542 |
| Republic of the Indonesia | _ | _ | _ | 1,012 |
| US Treasury Notes | _ | _ | _ | 44 |
| | _ | 1,147,394 | 1,313,400 | 66,942 |
| Private Debt Securities | | | | |
| SM Investments Corporation | _ | 74,580 | 76,201 | 3,696 |
| International Container Terminal Services Inc | _ | 32,467 | 36,403 | 2,741 |
| Ayala Land Inc | _ | 7,550 | 7,902 | 977 |
| Fil-Invest Land Inc | _ | 80 | 83 | 7 |
| Filinvest Development Cayman Islands | _ | _ | _ | 388 |
| San Miguel Global Power Holdings Corp | _ | _ | _ | 403 |
| SM Prime Holdings Inc. | _ | _ | _ | 338 |
| Export-Import Bank of Korea | _ | _ | _ | 4 |
| | | 114,677 | 120,589 | 8,553 |
| Equity Securities Alco Preferred | 7,000 | _ | 718 | _ |
| Alliance Global Group Inc | 60,000 | _ | 767 | _ |
| Ayala Corporation | 10,000 | _ | 7,305 | _ |
| Ayala Land Inc | 70,000 | _ | 2,240 | _ |
| Cosco Capital, Inc | 150,000 | _ | 1,275 | _ |
| DMCI Holdings Inc | 500,000 | _ | 6,630 | _ |
| Emperador Inc | 80,000 | _ | 560 | _ |
| Filinvest Land, Inc. | 200,000 | _ | 306 | _ |
| First Metro Phil Equity Exchange | 7,000 | _ | 791 | _ |
| First Phil Holdings | 10,000 | _ | 679 | _ |
| Forest Hills Golf and Country Club | 1 | _ | 170 | _ |
| Global Ferro | 31,127 | _ | 89 | _ |
| GT Cap Preferred Series B | 1,000 | _ | 1,020 | _ |
| GT Capital Holdings, Inc. | 500 | _ | 635 | _ |
| Manila Electric Co | 20,000 | _ | 5,300 | _ |
| Manila Water Company, Inc. | 25,000 | _ | 725 | _ |

| | Number of | Principal Amount of Bonds and | Amount shown in the Balance Sheet based on Bid Prices as of Balance Sheet | Income Received and |
|---|-------------|-------------------------------------|---|------------------------|
| Name of Issuing Entity and Association of each Issue | Shares | Notes | Date | Accrued |
| Petro Energy Resources Corp | 6,289 | _ | 26 | _ |
| PLDT Common Shares | 7,500 | _ | 10,239 | _ |
| PNOC Energy Development Corporation | 1,230,000 | _ | 6,335 | _ |
| Resorts World Manila | 810,000 | _ | 2,665 | _ |
| San Miguel Corp - Preferred 2G | 4,100 | - | 326 | _ |
| San Miguel Corp - Preferred 2H | 26,000 | - | 2,003 | _ |
| San Miguel Corp - Preferred 2I | 25,970 | _ | 2,026 | _ |
| Security Bank Corp | 9,000 | _ | 1,710 | _ |
| Universal Rightfield Prop. Inc. | 2,883,000 | _ | 69 | _ |
| | 6,173,487 | _ | 54,609 | - |
| Derivatives | | | | |
| Allied Bank Hong Kong | _ | _ | 303 | _ |
| Australia and New Zealand Bank Manila | _ | 1,245,850 | 2,429 | _ |
| Ban Kee Trading, Inc. | _ | 14,952 | 3 | _ |
| Banco De Oro Universal Bank | _ | 2,742,575 | 7,576 | _ |
| Bank of Tokyo Mitsubishi UFJ | _ | 1,988,800 | 11,612 | _ |
| Bank of Tokyo-Mitsubishi Manila | _ | 500,950 | 2,440 | _ |
| BNP Paribas Paris | _ | 1,105,082 | 10,538 | _ |
| Chase Manhattan Bank London | _ | 19,221 | 92 | _ |
| Citibank N.A. Manila Br. | _ | 4,243,358 | 16,769 | _ |
| GETZ Advanced Materials, Inc. | _ | 7,260 | 23 | _ |
| Hong Kong and Shanghai Banking Corp | _ | 49,810 | 92 | _ |
| I-Remit Inc. | _ | 5,756 | 0 | _ |
| Land Bank of the Philippines | _ | 49,810 | 92 | _ |
| Metropolitan Bank and Trust Company | _ | 99,620 | 184 | _ |
| Mizuho Bank Limited Manila | _ | 747,075 | 1,047 | _ |
| Petron Corporation | _ | 4,735,175 | 10,380 | _ |
| Philippine Long Distance Telephone Co. | _ | 2,436,280 | 29,195 | _ |
| PNB International Investments Corporation | _ | 49,933 | 243 | _ |
| PNB Remittance Center Canada | _ | 18,450 | 34 | _ |
| Republic of the Philippines | _ | 15,234,457 | 61,545 | _ |
| Robinsons Bank Corporation | _ | 499,145 | 1,964 | _ |
| Standard Chartered Bank | _ | 599,844 | 3,157 | _ |
| Standard Chartered Bank London | | 6,047,764 | 227,979 | _ |
| Wells Fargo Bank NA | _ | 4,804,430 | 31,425 | _ |
| Wells Pargo Dalik IVA | | 47,245,597 | 419,122 | |
| | | | | |
| Designated at FVPL Unit Investment Trust Fund – PNB Peso Money Market | | | | |
| Fund | 5,390,918 | 6,049 | 6,144 | _ |
| Total Financial Assets at Fair Value through Profit or Loss | P11,564,405 | P48,513,717 | P1,913,864 | P 75,495 |

Available-for-Sale (AFS) Securities (Amounts in thousands, except for number of shares)

| (Amounts in thousands, except for number of shares) Name of Issuing Entity and Association of each Issue | Number of Shares | Principal Amount of Bonds and Notes | Amount shown in the Balance Sheet based on Bid Prices as of Balance Sheet Date | Income Received and Accrued |
|---|---------------------|--|---|--------------------------------------|
| Government securities | Shares | Notes | Date | Accided |
| Bangko Sentral ng Pilipinas | _ | ₽163,658 | ₽221,010 | ₽4,086 |
| Development Bank of the Philippines | _ | 2,172,217 | 2,394,652 | 25,891 |
| Fixed Rate Treasury Notes | _ | 5,455,460 | 5,689,853 | 318,214 |
| Global Peso Notes | _ | 400,000 | 375,200 | 13,072 |
| Philippines - SGD | _ | 74,580 | 79,405 | 28 |
| PhilippineTreasury Bills | | 690,000 | 687,130 | 8,542 |
| Power Sector Assets and Liabilities Management Corporation | - | 6,822,083 | 8,271,561 | 167,113 |
| Republic of Indonesia | _ | 2,794,438 | 3,025,131 | 288,534 |
| Republic of the Philippines (On-shore Dollar Bonds) | _ | _ | 24,567 | 684 |
| Republic of the Philippines (ROP) Treasury Bonds | _ | 10,576,240 | 12,420,267 | 240,347 |
| Retail Treasury Bonds | _ | 3,622,745 | 3,822,873 | 132,039 |
| Singapore Fixed Rate Treasury Notes | _ | 25,078 | 25,245 | 2 |
| Singapore Treasury Bills | _ | 394,330 | 393,641 | _ |
| Small Business Loan asset backed securities | _ | 278,531 | 32,661 | 644 |
| Treasury Gilts | _ | 66,961 | 67,352 | 2,038 |
| U.S. Treasury Bills | _ | 296,132 | 304,009 | 6,117 |
| | _ | 33,832,453 | 37,834,558 | 1,207,351 |
| Private Debt Securities Aboitiz Power | _ | _ | _ | 598 |
| Agricultural Bank Of China | _ | _ | _ | 6,565 |
| Apple Inc | _ | 497,200 | 496,529 | 27,608 |
| Ayala Land Inc | _ | 1,473,390 | 1,481,245 | 29,214 |
| Banco De Oro | _ | 1,814,482 | 1,769,897 | 2,823 |
| Bank of China | _ | 894,960 | 915,033 | 26,090 |
| Barclays Bank | _ | _ | _ | 20,511 |
| BNP Paribas | _ | 82,790 | 83,166 | 664 |
| China Construct Bank Asia | _ | _ | _ | 4,925 |
| Deutsche Bank | _ | _ | _ | 12,216 |
| Energy Development Corp | _ | 1,217,488 | 1,341,487 | 47,408 |
| European Investment Bank | _ | 21,213 | 21,381 | 49 |
| Export-Import Bank of Korea | _ | 845,240 | 818,141 | 13,264 |
| Filinvest Development Cayman Islands | _ | 1,731,996 | 1,755,915 | 64,150 |
| Filinvest Land Inc | _ | 460,440 | 477,212 | 29,053 |
| First Gen Corporation | _ | 1,258,910 | 1,346,757 | 35,779 |
| | | 1 544 050 | 1 502 124 | 46.004 |
| First Pacific Company | _ | 1,544,253 | 1,582,134 | 46,234 |
| First Pacific Company FPC Finance Limited | | 1,544,253 678,678 | 709,252 | 46,234 18,077 |

| Name of Issuing Entity and Association of each Issue | Number of Shares | Principal Amount of Bonds and Notes | Amount shown in the Balance Sheet based on Bid Prices as of Balance Sheet Date | Income Received and |
|--|---------------------|--|---|---------------------------|
| FPT Finance Limited | Shares – | 74,580 | 80,022 | 4,815 |
| Hongkong & Shanghai Banking Corporation Finance | _ | 310,462 | 320,164 | 495 |
| Hongkong & Shanghai Banking Corporation Holdings | _ | 103,487 | 110,804 | 12,688 |
| Hutchison Whampoa Limited | _ | 1,342,440 | 1,377,482 | 18,636 |
| Industrial & Commercial Bank of China | _ | 198,880 | 204,011 | 23,605 |
| International Container Terminal Services Inc. | _ | 4,365,615 | 4,555,829 | 293,043 |
| JP Morgan Chase | _ | _ | | 17,210 |
| Kookmin Bank | _ | _ | _ | 2,375 |
| Korea Development Bank | _ | 367,928 | 361,400 | 3,517 |
| Lloyds Bank | _ | _ | _ | 2,753 |
| Manila North Tollway Corporation Bonds | _ | 50,000 | 50,133 | 2,535 |
| Metropolitan Bank & Trust Co. | _ | 567,100 | 550,602 | 30,397 |
| Petron Corporation | _ | 10,000 | 10,000 | 70 |
| Philippine Long Distance Telephone Company (PLDT) | _ | 1,174,337 | 1,185,422 | 19,575 |
| Philippine Savings Bank | _ | 75,000 | 71,796 | 4,114 |
| PNB Prime Peso Money Market | _ | 51,500 | 51,791 | |
| Rizal commercial Banking Corp | _ | 620,456 | 638,276 | 54,051 |
| Security Bank Corp | _ | 119,328 | 123,761 | 6,670 |
| Sinopec Corp | _ | 2,038,520 | 2,027,171 | 47,881 |
| SM Investments Corporation (SMIC) | _ | 2,470,362 | 2,524,618 | 49,033 |
| SM Prime Holdings, Inc. | _ | 261,534 | 269,109 | 11,327 |
| South Luzon Tollway Corporation | _ | 302,700 | 305,760 | 17,862 |
| Standard Chartered Bank London | _ | 685,603 | 702,188 | 8,202 |
| State Bank of India | _ | 74,580 | 76,195 | 24,099 |
| Sumitomo Bank Tokyo | _ | 248,600 | 248,207 | 5,991 |
| Westpac Bank Sydney | _ | 149,160 | 148,947 | 5,374 |
| | | 28,232,932 | 28,841,070 | 1,055,502 |
| Equity Securities | | 20,202,202 | 20,041,070 | 1,000,002 |
| Allied Banker Insurance | 200,000 | _ | 20,000 | _ |
| Apo Golf & Country Club | 1 | _ | 2 | _ |
| Asean Finance | _ | _ | 3,604 | _ |
| Asia Pacific Rural & Agricultural Credit Association Trust Fund | 1 | _ | 1,500 | _ |
| Bacnotan Steel Industries | 334,499,800 | _ | _ | _ |
| Baguio City Country Club | 1 | _ | 1500 | _ |
| Bancnet, Inc. | 49,999 | _ | 5,000 | _ |
| BAP Credit Guaranty | 29,800 | _ | 1,138 | _ |
| Bulawan Mining Company | 2,500,000 | _ | _ | _ |
| Camp John Hay Golf Club | 3 | _ | 260 | _ |
| Club Filipino | 1 | _ | 350 | _ |
| Cruz Telephone Company | 30 | _ | 3 | _ |
| Eagle Ridge Golf & Country Club | 30 | _ | 2,700 | _ |
| Evercrest Golf Club-A | 2 | _ | 1,000 | _ |
| | | | | |

| | Number of | Principal Amount of Bonds and | Amount shown in the Balance Sheet based on Bid Prices as of Balance Sheet | Income Received and |
|--|------------|-------------------------------------|---|---------------------------|
| Name of Issuing Entity and Association of each Issue Fairways & Bluewater Resort | Shares 294 | Notes | Date | Accrued |
| Heavenly Garden | 5,000 | _ | 500 | |
| Iligan Golf & Country Club | 3,000 | _ | 1 | _ |
| Lepanto Consolidated Mining Co."A" | 4,973 | _ | _ | _ |
| Lepanto Consolidated Mining Co."B" | 1,776 | _ | _ | _ |
| LGU Guarantee Corporation | 50,000 | _ | 10,000 | _ |
| Manila Golf & Country Club, Inc. (Corp) | 100 | _ | 123,000 | _ |
| Manila Polo Club | _ | _ | 12,500 | _ |
| Manila Southwoods Golf & Country Club | 1 | _ | 250 | _ |
| Manila Southwoods Golf Club | 1 | _ | 536 | _ |
| Meralco | 2,873 | _ | 45,611 | _ |
| Mimosa Golf & Country Club | 1 | _ | 400 | _ |
| Mount Malarayat Gold & Country Club | 17 | _ | _ | _ |
| National Reinsurance Corp Common stock | 1,000 | _ | 1 | _ |
| Northern Telephone Company | 1,800 | _ | 18 | _ |
| Orchard Golf & Country Club-C | 1 | _ | 350 | _ |
| PCDI Preferred Shares | 175 | _ | 39 | _ |
| Philex Mining | 151 | _ | _ | _ |
| Philippine Central Depository Incorporated | 3,855 | _ | _ | _ |
| Philippine Clearing House | 21,000 | _ | 2,100 | _ |
| Philippine Clearing House Corporation | _ | _ | 2,100 | _ |
| Philippine Columbian Association | 2 | _ | _ | _ |
| Philippine Dealing House | 73,000 | _ | 7,300 | _ |
| Philippine Depository & Trust Corporation | 24,436 | _ | 2,392 | _ |
| Philippine Long Distance Telephone Company | 2,879 | _ | 2,685 | _ |
| Philippine Racing Club | 30,331,103 | _ | 299,577 | _ |
| Philippines Electric Corporation Shares | 202,440 | _ | 95 | _ |
| Philodril | 695,625 | _ | 8 | _ |
| PICOP Resources | 19,021,252 | _ | _ | _ |
| PLDT Communication and Energy Venture | 20 | _ | 9 | _ |
| PNB Management & Development Corporation | 313,879 | _ | 1,933 | _ |
| PNB Prime Peso Money Market | _ | _ | 1,281 | _ |
| PNB Venture Capital | 50,398 | | 5,062 | |
| Proton Chemical Industries Common Shares | 44,419 | _ | _ | _ |
| PSE shares | 17,820 | _ | 4,259 | _ |
| PT&T | 5,000,000 | _ | _ | _ |
| Pueblo de Oro Golf & Country Club | 2 | _ | 821 | _ |
| Quezon City Sports Club | 1 | _ | 420 | _ |
| Retelco | 20 | _ | 5 | _ |
| Riviera Golf Shares "C" | 4 | _ | 180 | _ |
| Santa Elena Golf & Country Club | 1 | _ | 2,800 | _ |
| Sierra Grande Country | 100 | _ | 32 | _ |

| Name of Issuing Entity and Association of each Issue | Number of Shares | Principal Amount of Bonds and Notes | Amount shown in the Balance Sheet based on Bid Prices as of Balance Sheet Date | Income Received and Accrued |
|--|---------------------|--|---|--------------------------------------|
| Small Business Guarantee | 400,000 | - | 40,000 | _ |
| Southern Iloilo Telephone Company | 20 | _ | 2 | _ |
| Sta. Elena Properties, Inc. "A" | 4 | _ | 12,400 | _ |
| Subic Bay Yacht Club | 58 | _ | _ | _ |
| Tagaytay Highlands | 1 | _ | 550 | _ |
| Tagaytay Midlands | 1 | _ | 500 | _ |
| Ternate Dev't Corporation | _ | _ | 170 | _ |
| Valley Golf & Country Club | _ | _ | 680 | _ |
| Wack Wack Golf & Country Club | 3 | _ | 47,487 | _ |
| | 393,499,773 | _ | 665,111 | _ |
| Total Available-for-Sale Securities | ₽393,499,773 | P62,065,385 | ₽67,340,739 | ₽2,262,857 |

Held to Maturity Securities (Amounts in thousands, except for number of shares)

| Name of Issuing Entity and Association of each Issue | Number of Shares | Principal Amount of Bonds and Notes | Amount shown in the Balance Sheet based on Bid Prices as of Balance Sheet Date | Income Received and Accrued |
|--|---------------------|--|---|--------------------------------------|
| Government securities | | | | |
| Republic of the Philippines (ROP) Bonds | _ | ₽14,813,577 | ₽17,183,357 | ₽615,155 |
| Retail Treasury Bonds | _ | 2,885,515 | 3,115,347 | 136,550 |
| Fixed Rate Treasury Notes | _ | 2,737,693 | 3,514,068 | 162,653 |
| Republic of Indonesia | _ | 248,600 | 257,045 | 11,773 |
| Federal National Mortgage Association | _ | 77,066 | 77,138 | 385 |
| Federal Home Loan Mortgage Corp | _ | 22,374 | 22,443 | 136 |
| Federal Reserve | _ | 5,081 | 5,081 | _ |
| Total Held to Maturity Securities | - | ₽20,789,906 | ₽24,174,479 | P926,652 |

Loans and Receivables

(In thousands)

| Name of Issuing Entity and Association of Each Issue | Principal Amount of Bonds and Notes | Amount shown in the Balance Sheet | Valued based on Discounted Cash Flows at end of Reporting Period | Income Received and Accrued |
|---|--|---|---|-----------------------------|
| Government Securities | | | | |
| Landbank of the Philippines | ₽124,749 | ₽124,749 | ₽124,749 | ₽5,435 |
| National Food Authority | 256,869 | 256,859 | 276,183 | 17,337 |
| Caticlan Super Marina | 101,111 | 101,111 | 101,948 | 4,665 |
| Home Guaranty Corporation | 14,285 | 14,285 | 14,248 | 453 |
| Home Development and Mutual Fund | | 57,846 | 57,846 | 1,661 |
| | 497,014 | 554,850 | 574,973 | 29,550 |
| Private Securities | | | | |
| Agricultural Bank of China Ltd HK | 497,200 | 496,488 | 496,488 | 3,602 |
| Bank of China Ltd Sydney | 248,600 | 248,274 | 248,274 | 7,356 |
| Bank of China HK | 497,200 | 497,200 | 497,200 | 593 |
| China Construction Bank HK Industrial & Commercial Bank of China | 497,200 | 496,436 | 496,436 | 3,555 |
| Sydney | 497,200 | 496,455 | 496,455 | 6,031 |
| Industrial & Commercial Bank of China | 497,200 | 495,519 | 495,519 | 472 |
| Steel Asia Manufacturing Corporation | 4,255 | _ | _ | - |
| Pilipinas Hino Incorporated | 6,988 | _ | _ | - |
| Golden Dragon Star Equities Inc./OPAL | _* | _ | _ | _ |
| Global Steel (NSC) | 3,676,245 | | | |
| | 6,422,088 | 2,730,372 | 2,730,372 | 21,610 |
| Total Unquoted Debt Securities | ₽6,919,102 | Р3,285,222 | P3,305,345 | P51,160 |

^{*}amount less than 1,000 pesos

PHILIPPINE NATIONAL BANK AND SUBSIDIARIES SCHEDULE B – AMOUNTS RECEIVABLE FROM DIRECTORS, OFFICERS, EMPLOYEES, RELATED PARTIES AND PRINCIPAL STOCKHOLDERS (OTHER THAN RELATED PARTIES) DECEMBER 31, 2016

(In thousands)

| N 10 : 4 4 | Balance at Beginning of | | (C. B. 4: \) | | | Balance at Ending of | | | | |
|-----------------------------------|----------------------------|-------------|-----------------------|------------------------|------------|-------------------------|---------------|-----------------|---------------------|----------------|
| Name and Designation of Debtor | Period (12/31/15) | Dologge | (Collections)/ | Amounts Written Off | Status | Period (12/31/16) | Due Dates | Interest Rates | Terms of Payment | Collateral |
| | (12/31/15) | Releases | Movements | Written Oil | Status | (12/31/10) | Due Dates | Interest Rates | Terms of Payment | Conateral |
| Subsidiary | D1 000 (/0 | D. 07. 000 | (DC #40 222) | | a . | D2 01 4 222 | 01/00/00164 | 2.000/ / 2.050/ | D 11 141 0 | ** |
| PNB-IBJL Leasing and Finance | ₽1,878,667 | ₽6,876,000 | (P 6,740,333) | ₽– | Current | ₽2,014,333 | 01/28/2016 to | 2.90% to 3.85% | Payable within 3 | Unsecured |
| Corp | | | | | | | 5/20/2017 | | years | |
| Related Party | | | | | | | | | | |
| Philippine Airlines Inc. | ₽- | P1,491,600 | ₽- | ₽– | Current | P1,491,600 | 6/12/2017 to | 3.5% | _ | Real Estate |
| •• | | | | | | | 6/25/2017 | | | |
| Victorias Milling | 138,968 | 6,061,577 | (6,018,387) | _ | Current | 182,159 | 1/31/2017 | 2.75% | _ | _ |
| Horizon Global Investment | 7,059,000 | _ | 399,000 | _ | Current | 7,458,000 | 9/12/2017 | 3.66% | Quarterly payment | Unsecured |
| Eton Properties | 590,010 | 2,000,000 | (590,010) | _ | Current | 2,000,000 | 5/31/2023 | 5.00% | Quarterly payment | Real Estate |
| Interbev Philippines Inc. | _ | 2,227 | _ | _ | Current | 2,227 | 1/27/2017 | _ | Payable at Maturity | Unsecured |
| Lufthansa Teknik | 263,536 | _ | (226,246) | _ | Current | 37,290 | 1/27/2017 to | 3.38% to 3.41% | Quarterly payment | Unsecured |
| | | | | | | | 2/22/2017 | | | |
| Maranaw Hotel & Resort Corp | 93,000 | 87,000 | (96,107) | _ | Current | 83,893 | 8/8/2023 | 4.75% | Quarterly payment | Unsecured |
| Major Win Enterprises Limited | 1,203,308 | _ | (16,235) | _ | Current | 1,187,073 | 8/17/2027 | 4.16% | Quarterly payment | Unsecured |
| Golden Investments TMK | 8,470,800 | _ | (1,510,000) | _ | Current | 6,960,800 | 06/26/2020 | 4.52% | _ | _ |
| Absolut Distillers, Inc. | 350,000 | 200,000 | (550,000) | _ | Past Due | _ | 01/26/2016 to | 4.50% | _ | Unsecured |
| | | | | | | | 3/22/2016 | | | |
| Asia Brewery | _ | 663,864 | (662,821) | _ | Current | 1,042 | 01/27/2017 | _ | Payable at maturity | Real Estate |
| Tanduay Distillers | _ | 684,885 | (684,885) | _ | Current | _ | _ | _ | _ | |
| Himmel Industries | _ | 607,112 | (607,112) | _ | Current | _ | _ | _ | _ | |
| Package World | _ | 2,941 | (2,941) | _ | Current | _ | _ | _ | _ | |
| Foremost Farms | _ | 2,166 | (2,166) | _ | Current | _ | _ | _ | _ | |
| Key Management Personnel | 16,998 | _ | (2,057) | _ | Current | 14,941 | Various | Various | Payable on demand | Various |
| Officers | 223,747 | 50,910 | (90,966) | _ | Current | 183,691 | 09/30/2015 to | 0.25% to 16.5% | Payable within 1 | Bank deposit |
| | | | | | | | 09/30/2036 | | month to 25 years | hold-out, real |
| | | | | | | | | | | estate and |
| | | | | | | | | | | chattel |
| | | | | | | | | | | mortgages |
| | P20,288,034 | P18,730,282 | (P17,401,266) | ₽- | | ₽ 21.617.050 | | | | |

^{*}in Peso equivalent

The related party transactions indicated above are within the ordinary course of business of the Bank and shall be settled in cash. There are no provisions for credit losses in 2015.

PART II

PHILIPPINE NATIONAL BANK AND SUBSIDIARIES SCHEDULE C – AMOUNTS RECEIVABLE FROM RELATED PARTIES WHICH ARE ELIMINATED DURING THE CONSOLIDATION OF FINANCIAL STATEMENTS DECEMBER 31, 2016

(In thousands)

| | Balance at | | | | | Balance at | | | | |
|----------------------|--------------|------------|----------------|-------------|---------|------------|---------------|----------------|----------------|------------|
| | Beginning of | | | | | Ending of | | | | |
| Name and Designation | Period | | (Collections)/ | Amounts | | Period | | | Terms of | |
| of Debtor | (12/31/15) | Releases | Movements | Written Off | Status | (12/31/16) | Due Dates | Interest Rates | Payment | Collateral |
| PNB-IBJL Leasing | P1,878,667 | P6,876,000 | (P6,740,334) | ₽– | Current | P2,014,333 | 01/04/2017 to | 2.90% to | Payable within | Unsecured |
| and Finance Corp | | | | | | | 05/20/2017 | 3.85% | 3 years | |

The related party transactions indicated above are within the ordinary course of business of the Bank and shall be settled in cash. There are no provisions for credit losses in 2016.

PHILIPPINE NATIONAL BANK AND SUBSIDIARIES SCHEDULE D – INTANGIBLE ASSETS – OTHER ASSETS DECEMBER 31, 2016

(In thousand pesos)

| Description | Beginning Balance 12/31/2015 | Additions | Charged to Costs and Expenses (Amortization) | Charged to Other Accounts | Other Changes | Ending Balance 12/31/2016 |
|------------------------|---------------------------------|-----------|---|------------------------------|---------------|------------------------------|
| Core deposits* | P1,348,485 | ₽- | (P189,779) | P- | <u>P</u> _ | P1,158,706 |
| Customer relationship* | 13,790 | _ | (13,790) | _ | _ | _ |
| Other Intangibles | 1,080,603 | 406,053 | (88,854) | _ | 5,861 | 1,403,663 |

^{*}Acquired from business combination

PHILIPPINE NATIONAL BANK AND SUBSIDIARIES SCHEDULE E – LONG TERM DEBT DECEMBER 31, 2016

(In thousands)

| (III tilousanus) | | | | | - | |
|--|-----------------------------------|---|---|----------------|--|--------------------------------------|
| Type of Issue and Type of Obligation | Amount Authorized by Indenture | Amount shown under caption "Current Portion of Long-Term Debt" in related balance sheet | Amount shown under caption ''Long-Term Debt'' in related balance sheet | Interest Rates | Amounts or Numbers of Periodic Installments | Maturity Dates |
| Long Term Negotiable Certificates of Deposits | P5,380,000 | ₽_ | P5,343,041 | 3.25% | Interest shall be payable quarterly | 6/6/2022 |
| Long Term Negotiable Certificates of Deposits | 7,000,000 | - | 6,967,077 | 4.13% | Interest shall be payable quarterly | 6/12/2020 |
| Long Term Negotiable Certificates of Deposits | 4,000,000 | - | 3,986,777 | 3.25% | Interest shall be payable quarterly | 4/22/2019 |
| Long Term Negotiable Certificates of Deposits | 5,000,000 | - | 4,985,977 | 3.00% | Interest shall be payable quarterly | 2/5/2019 |
| Long Term Negotiable Certificates of Deposits | 3,100,000 | 3,099,272 | - | 5.18% | Interest shall be payable quarterly | 2/17/2017 |
| Unsecured Subordinated Notes | 3,500,000 | - | 3,497,797 | 5.88% | Interest shall be payable quarterly | 5/9/2022 1/5/2017 to 10/9/2018 |
| Bills Payable | 34,225,938 | 23,406,497 | 10,819,441 | 0.05% to 2.00% | Various | 1/5/2021 |

PHILIPPINE NATIONAL BANK AND SUBSIDIARIES SCHEDULE F – INDEBTEDNESS TO RELATED PARTIES DECEMBER 31, 2016

(In thousand pesos)

| Name of Related Parties (i) Balance at Beginning of Period | Balance at Ending of Period (ii) | Nature, Terms and Conditions |
|--|----------------------------------|------------------------------|
|--|----------------------------------|------------------------------|

None to report

⁽i) The related parties named shall be grouped as in Schedule D. The information called shall be stated for any persons whose investments shown separately in such related schedule.

⁽ii) For each affiliate named in the first column, explain in a note hereto the nature and purpose of any increase during the period that is in excess of 10 percent of the related balance at either the beginning or end of the period.

PHILIPPINE NATIONAL BANK AND SUBSIDIARIES SCHEDULE G - GUARANTEES OF SECURITIES OF OTHER ISSUERS DECEMBER 31, 2016

| Name of issuing entity of | | | | |
|------------------------------|---------------------------------|--------------------------------|---------------------------|--------------------------|
| securities guaranteed by the | Title of issue of each class of | Total amount of guaranteed | Amount owned by person of | Nature of guarantee (ii) |
| company for which this | securities guaranteed | and outstanding ⁽ⁱ⁾ | which statement is filed | Nature of guarantee |
| statement is filed | | | | |

None to Report

⁽i) Indicate in a note any significant changes since the date of the last balance sheet file. If this schedule is filed in support of consolidated financial statements, there shall be set forth guarantees by any person included in the consolidation except such guarantees of securities which are included in the consolidated balance sheet.

⁽ii) There must be a brief statement of the nature of the guarantee, such as "Guarantee of principal and interest", "Guarantee of Interest", or "Guarantee of Dividends". If the guarantee is of interest, dividends, or both, state the annual aggregate amount of interest or dividends so guaranteed.

PHILIPPINE NATIONAL BANK AND SUBSIDIARIES SCHEDULE H – CAPITAL STOCK DECEMBER 31, 2016

(Absolute number of shares)

| | Title of Issue (i) | Number of shares authorized | Number of shares issued and outstanding as shown under the related balance sheet caption | Number of shares reserved for options, warrants, conversion and other rights | Number of shares held by related parties (ii) | Directors, officers and employees | Others (iii) |
|---|--------------------|-----------------------------|--|--|--|--------------------------------------|--------------|
| - | Common Shares | ₱1,750,000,001 | ₱1,249,139,678 | _ | | ₱14,928,214 | _ |

Required information is contained in Note 25: Equity to the Audited Financial Statements of the Bank and Subsidiaries.

⁽i) Include in this column each type of issue authorized.

⁽ii) Related parties referred to include persons for which separate financial statements are filed and those included in the consolidated financial statements, other than the issuer of the particular security.

⁽iii) Indicate in a note any significant changes since the date of the last balance sheet filed.

PHILIPPINE NATIONAL BANK AND SUBSIDIARIES SCHEDULE OF FINANCIAL RATIOS DECEMBER 31, 2016 AND 2015

| | FORMULA | CONSOLIDATED | | PARENT | |
|---|---|--------------|--------|--------|--------|
| | | 2016 | 2015 | 2016 | 2015 |
| (i) Liquidity Ratios | | | | | |
| a. Current Ratio | Current Assets/Current Liabilities | 62.32% | 66.75% | 60.16% | 62.24% |
| b. Liquid assets to total assets- gross | Liquid Assets- gross/Total Assets- gross | 31.14% | 29.40% | 30.89% | 29.79% |
| c. Liquid assets to total assets- net | Liquid Assets- net/Total Assets-net | 31.85% | 30.59% | 31.60% | 31.06% |
| d. Liquid assets ratio-gross | Liquid Assets- gross/Liquid Liabilities | 40.23% | 42.24% | 39.80% | 40.97% |
| e. Liquid assets-net | Liquid Assets- net/Liquid Liabilities | 40.09% | 42.06% | 39.65% | 40.77% |
| f. Liquid assets-gross to total deposits | Liquid Assets- gross/Total Deposits | 42.24% | 42.97% | 41.63% | 41.60% |
| g. Liquid assets-net to total deposits | Liquid Assets- net/Total Deposits | 42.08% | 42.78% | 41.47% | 41.41% |
| h. Net loans to total deposits | Net Loans/Total Deposits | 71.26% | 71.86% | 66.90% | 67.32% |
| (ii) Solvency Ratios | | | | | |
| a. Debt to equity ratio | Total Liabilities/Total Shareholders' Equity | 5.86 | 5.49 | 5.63 | 5.34 |
| b. Debt ratio | Total Liabilities/Total Assets | 85.41% | 84.59% | 84.92% | 84.24% |
| c. Equity ratio | Total SHE/Total Assets | 14.59% | 15.41% | 15.08% | 15.76% |
| (iii) Asset-to-Equity Ratios | | | | | |
| a. Asset to Equity ratio | Total Assets/Total SHE | 6.86 | 6.49 | 6.63 | 6.34 |
| b. Fixed assets to equity ratio | Total Fixed Assets/Total SHE | 31.32% | 33.75% | 30.28% | 34.20% |
| c. Fixed assets to total assets ratio | Total Fixed Assets/Total Assets | 4.57% | 5.20% | 4.56% | 5.39% |
| (iv) Interest Rate Coverage Ratios | | | | | |
| a. Times interest earned ratio (v) Profitability Ratios | EBIT/Interest Expense | 2.86 | 2.99 | 3.00 | 2.91 |
| a. Return on Assets | | | | | |
| 1. Using Net Income | Net Income/Average Assets | 1.00% | 0.97% | 1.07% | 1.03% |
| 2. Using Net Income attributable to parent | NIATP/Average Assets | 1.00% | 0.94% | 1.07% | 1.03% |
| a. Return on Equity 1. Using Net Income | Net Income/Average | 6.69% | 6.19% | 6.84% | 6.47% |
| Using Net Income attributable to parent | Capital NIATP/Average Capital | 6.66% | 6.00% | 6.84% | 6.47% |

| | FORMULA | CONSOLIDATED | | PARENT | |
|---|---|--------------|--------|--------|--------|
| | | 2016 | 2015 | 2016 | 2015 |
| (vi) Capital Adequacy Ratios | | • | | | |
| a. Tier I capital ratio | Tier 1/Total RWA | 15.80% | 16.23% | 11.45% | 11.19% |
| b. Capital risk asset ratio | Qualifying Capital/Total RWA | 16.65% | 19.24% | 12.31% | 14.42% |
| (vii) Other Ratios | | | | | |
| a. Non-performing loans ratio | Non-performing loans/Adjusted Loans | 2.49% | 2.81% | 2.41% | 2.82% |
| b. Net interest margin | Net Interest Income/Average Earnings Assets | 3.16% | 3.24% | 3.01% | 3.14% |
| c. Efficiency ratio | Total Operating Expenses/Total Operating Income | 63.81% | 70.77% | 64.42% | 69.44% |
| d. Allowance for probable loan losses* to total loans ratio | Allowance for probable loan losses*/Total Loans* | 2.01% | 1.85% | 2.12% | 1.96% |
| e. Allowance for probable loan losses* to NPL ratio | Allowance for probable loan losses*/NPL | 82.43% | 67.46% | 89.64% | 70.88% |

^{*} Total loans pertain to receivables from customers.

PHILIPPINE NATIONAL BANK List of Bank Owned Properties As of December 31, 2016

| Branch Name Metro Manila | COMPLETE ADDRESS |
|-----------------------------|---|
| ANGONO | — Quezon Ave. cor. E. Dela Paz St., Brgy. San Pedro, Angono, Rizal |
| ARRANQUE | 1427 Citiriser Building, Soler St., Sta. Cruz, Manila |
| AYALA AVE. | G/F, VGP Center, 6772 Ayala Avenue, Makati City |
| BAYANAN-MUNTINLUPA | Allied Bank Building, National Road, Bayanan, Muntinlupa City |
| BENAVIDEZ | Unit G-1D, G/F BSA Mansion, 108 Benavidez St., Legaspi Village, Makati City |
| BETTER LIVING | 50 ABC Bldg., Doña Soledad Ave., Better Living Subd., Parañaque City |
| BINONDO CENTER | Alliance Bldg., 410 Quintin Paredes St., Binondo, Manila |
| BUENDIA | 56 Gil Puyat Ave., Buendia, Makati City |
| CALOOCAN | Gen. San Miguel St., Brgy. 4, Zone 1, Sangandaan, Dist. II, Caloocan City |
| CALOOCAN CENTER | 1716 Rizal Ave. Ext. corner L. Bustamante St., Caloocan City |
| CUBAO | cor Gen. Araneta St. and Aurora Blvd., Cubao, Quezon City |
| DAPITAN | 1710 Dapitan St. near cor. M. dela Fuente St., Sampaloc, Manila |
| DIVISORIA-STO. CRISTO | 767 Sto. Cristo cor. M. delos Santos Sts., Divisoria, Manila |
| EARNSHAW | 1357 Earnshaw corner Jhocson Sts., Sampaloc, Manila |
| FELIX AVENUE | F. P. Felix Avenue, Brgy. San Isidro, Cainta, Rizal 1900 |
| J. ABAD SANTOS | Unit B, Dynasty Towers, J. Abad Santos corner Bambang Sts., Manila |
| KAMUNING | 118 Kamuning Road, Quezon City |
| LAS PIÑAS | #19 Alabang Zapote Road, Pamplona II, Las Piñas City |
| MAIN | G/F, PNB Financial Center, Pres. Diosdado Macapagal Blvd., Pasay City |
| MAKATI CENTER | G/F, Allied Bank Center, 6754 Ayala Ave. cor. Legazpi St., Makati City |
| MAKATI POBLACION | 1204 JP Rizal St., corner Angono & Cardona Streets, Makati City |
| MAKATI-C. PALANCA | G/F, Unit G1 and G2, BSA Suites, G103 C. Palanca cor. dela Rosa Sts., Makati City |
| MALABON | F. Sevilla Blvd., Brgy. Tañong, Malabon City |
| MALABON-RIZAL AVE. | 701 Rizal Avenue Ext., corner Magsaysay St., Malabon City |
| MANDALUYONG | 471 Shaw Blvd., Mandaluyong City |

Branch Name COMPLETE ADDRESS

MARIKINA-A. TUAZON Gil Fernando Ave. cor. Chestnut St., Brgy. San Roque, Marikina City

NAVOTAS 865 M. Naval St., Navotas City, Metro Manila

NEW MANILA 322 E. Rodriguez Sr. Ave., New Manila, Quezon City

NIA EDSA corner Nia Road, Brgy. Piñahan, Diliman, Quezon City NOVALICHES-QUIRINO 903 Quirino Hi-way, Brgy. Gulod, Novaliches, Quezon City ORTIGAS G/F, JMT Bldg., ADB Avenue, Ortigas Center, Pasig City

P. TUAZON 279 P. Tuazon Blvd., Cubao, Quezon City

PACO 756 Pedro Gil cor. Pasaje-Rosario Sts., Paco, Manila

PASAY 2976 Mexico Avenue, Pasay City

PASIG-SHAW G/F, Jade Center Condominium, 105 Shaw Blvd., Brgy. Oranbo, Pasig City
PETRON MEGA PLAZA G/F, Petron Mega Plaza Bldg., 358 Sen. Gil Puyat Avenue, Makati City
PLAZA DEL CONDE G/F, San Fernando Towers, Plaza del Conde St., Binondo, Manila

PROJECT 3-AURORA BLVD.

1003 Aurora Blvd. cor. Lauan St., Quirino Dist., Quezon City

QUADRANGLE

Unit I, Paramount Bldg., EDSA corner West Ave., Quezon City

QUEZON CITY CIRCLE

Elliptical Road cor. Kalayaan Avenue, Diliman, Quezon City

RIZAL AVENUE Rizal Avenue corner Saturnino Herrera St., Sta. Cruz, Manila

SAN LORENZO G/F, Jackson Bldg., 926 A. Arnaiz Avenue, Makati City

VALENZUELA 313 San Vicente St. corner Mc Arthur Highway, Karuhatan, Valenzuela City

VALENZUELA-MC ARTHUR 101 McArthur Hi-way, Bo. Marulas, Valenzuela City

WACK WACK G/F, Summit One Tower, 530 Shaw Blvd., Mandaluyong City

WEST AVENUE 92 West Ave., Quezon City

WEST TRIANGLE 1396 Quezon Ave., Quezon City

Northern Luzon

AGOO

Verceles St., Consolacion, Agoo, La Union

PHILIPPINE NATIONAL BANK

List of Bank Owned Properties As of December 31, 2016

Branch Name COMPLETE ADDRESS

ALAMINOS Quezon Avenue, Poblacion, Alaminos City, Pangasinan ANGELES 730 Sto. Rosario St., Angeles City, Pampanga 2009

APARRI J.P.Rizal St., Aparri, Cagayan 3515

BAGUIO 51 Session Road, Corner Upper Mabini St., Baguio City

BALANGA Zulueta St., Poblacion, Balanga, Bataan 2100 BALIUAG 015 Rizal St., San Jose, Baliuag, Bulacan

BANGUED McKinley corner Peñarrubia Streets, Zone 4, Bangued, Abra, 2800

BANGUED-MAGALLANES Taft cor. Magallanes Sts., Zone 5, Bangued, Abra

BASCO NHA Bldg., Caspo Fiesta Road Kaychanarianan, Basco, Batanes
BATAC cor San Marcelino and Concepcion Sts., Batac, Ilocos Norte

BAYOMBONG J.P. Rizal St., District 4, Bayombong, Nueva Vizcaya

CABANATUAN Corner Paco Roman and Del Pilar Sts., Cabanatuan City, Nueva Ecija
CANDON National Highway cor. Dario St., San Antonio, Candon City 2700

CANDON-NATL HI-WAY
National Hi-way, Brgy. San Juan, Candon City, Ilocos Sur
CAUAYAN
Maharlika Hi-way cor Cabanatuan Rd., Cauayan, Isabela 3305

CONCEPCION A. Dizon St., San Nicolas, Concepcion, Tarlac 2316

DAGUPAN A.B. Fernandez Ave., Dagupan City

DAU MacArthur Highway, Dau, Mabalacat, Pampanga 2010
GAPAN Tinio Street, San Vicente, Gapan City, Nueva Ecija
GAPAN-POBLACION Tinio Street, Poblacion, Gapan City, Nueva Ecija

GUAGUA PNB Guagua Bldg., Brgy. Sto. Cristo, Guagua, Pampanga 2003

IBA 1032 R. Magsaysay Ave., Zone I, Iba, Zambales 2201 ILAGAN Old Capitol Site Calamagui 2, Ilagan City, Isabela 3300

LA UNION Quezon Ave., City of San Fernando, La Union

LAOAG Brgy. 10, Trece Martires St. Corner J.P. Rizal St., Laoag City 2900 LINGAYEN Avenida Rizal East cor. Maramba Blvd., Lingayen, Pangasinan

Branch Name COMPLETE ADDRESS

MALLIG PLAINS Cor. Don Mariano Marcos Ave. & Bernabe Sts., Roxas, Isabela 3320

MALOLOS Sto. Niño, Malolos City, Bulacan

MEYCAUAYAN Mc Arthur Highway, Saluysoy, Meycauayan City, Bulacan

MUÑOZ D. Delos Santos St. cor. Tobias St., Science City of Muñoz, Nueva Ecija

OLONGAPO 2440 Rizal Ave., East Bajac, Olongapo City, Zambales 2200

PANIQUI M.H. Del Pilar St., corner Mc Arthur Hi-way, Paniqui Tarlac

ROSALES MC Arthur Highway, Carmen East, Rosales, Pangasinan

SAN FERNANDO A. Consunji St., Sto. Rosario, City of San Fernando, Pampanga

SAN FERNANDO-LA UNION 612 Quezon Ave., San Fernando, La Union

SAN JOSE N. ECIJA Maharlika Hi-way Cor. Cardenas St., San Jose City, Nueva Ecija 3121

SANTIAGO Marcos Highway cor. Camacam St., Centro East, Santiago City, Isabela 3311

SOLANO-MAHARLIKA HI-WAY Maharlika National Highway, Solano, Nueva Vizcaya

TARLAC F. Tanedo St., San Nicolas, Tarlac City

TAYUG PNB Tayug Branch Bldg., Zaragoza Street, Poblacion, Tayug, Pangasinan 2445

TUGUEGARAO Bonifacio St., Tuguegarao City, Cagayan 3500

URDANETA Mc Arthur Highway, Nancayasan, Urdaneta City, Pangasinan 2428

VIGAN Leona Florentino St., Vigan City, Ilocos Sur 2700

Southern Luzon

BACOOR KM 17, Aguinaldo Highway, Bacoor, Cavite

BALAYAN 147 Plaza Mabini, Balayan, Batangas

CALAMBA Burgos St., Calamba City

CALAPAN J.P.Rizal St. Camilmil, Calapan City, Oriental Mindoro

CANDELARIA National Road, Poblacion, Candelaria, Quezon

CAVITE P. Burgos Avenue, Caridad, Cavite City

Branch Name COMPLETE ADDRESS

DAET Carlos II St., Brgy, 3, Daet, Camarines Norte

DARAGA Baylon Compound, Market Site, Rizal St., Daraga, Albay

IRIGA Highway 1, San Roque, Iriga City, Camarines Sur

KAWIT Allied Bank Bldg., Gen. Tirona Highway, Balsahan, Binakayan, Kawit, Cavite

LEGASPI Corner Rizal and Gov. Forbes Sts., Brgy. Baybay, Legaspi City

LIPA B. Morada Ave., Lipa City, Batangas

LOPEZ San Francisco St. Talolong Lopez Quezon

LUCENA Quezon Ave., Brgy IX, Lucena City

MAMBURAO National Road, Brgy. Payompon, Mamburao, Occidental Mindoro

MANGARIN Quirino corner M.H. Del Pilar Sts., Brgy. 6, San Jose, Occidental Mindoro 5100

MASBATE Quezon St., Brgy. Pating, Masbate City, Masbate

NAGA Gen. Luna St., Brgy. Abella, Naga City, Camarines Sur

ODIONGAN #15 J.P. Laurel St., cor M. Formilleza St., Ligaya, Odiongan, Romblon

PUERTO PRINCESA Valencia St. cor. Rizal Avenue, Brgy. Tagumpay, Puerto Princesa City, Palawan

PUERTO PRINCESA-RIZAL AVE. Rizal Ave., Brgy. Mangahan, Puerto Princesa City, Palawan

SAN PABLO M. Paulino St., San Pablo City, Laguna

SAN PEDRO KM 30 National Hi-way, San Pedro, Laguna

SILANG 166 J.P. Rizal St., Silang, Cavite

SORSOGON Rizal St., Sorsogon City

STA. CRUZ Pedro Guevarra Avenue Brgy. Uno Sta. Cruz, Laguna
TABACO Ziga Avenue, Cor. Bonifacio St., Tayhi, Tabaco City
TAGAYTAY-AGUINALDO E. Aguinaldo Hi-way, Kaybagal South, Tagaytay City

Visayas

ANTIQUE

T. Fornier St., Bantayan, San Jose, Antique 5700

Branch Name COMPLETE ADDRESS

BACOLOD-ARANETA Araneta Ave., near cor. Luzuriaga St., Bacolod City, Negros Occidental

BAYAWAN National Highway cor Mabini St., Brgy. Suba, Bayawan City

BAYBAY-MAGSAYSAY 148 R. Magsaysay Ave., Baybay, Leyte

BINALBAGAN Don Pedro R. Yulo St., Binalbagan, Negros Occidental 6107

Brgy. Balabag, Boracay Island, Malay, Aklan

BORACAY FX Counter I - Oro Beach Resort, Station III, Boracay Island, Malay, Aklan

FX Counter II - Plazoleta, Station II, Boracay Island, Malay, Aklan

BORONGAN Real St., Brgy Songco, Borongan City, Samar

CADIZ Cor Luna and Cabahug Sts., Cadiz City, Negros Occidental 6121

CALBAYOG Maharlika Highway, Brgy Obrero, Calbayog City, Leyte

CATARMAN Cor. Jacinto & Carlos P Garcia St., Brgy Narra, Catarman, Nothern Samar

CATBALOGAN Imelda Park Site, Catbalogan, Western Samar 6700
CEBU Corner M.C. Briones and Jakosalem Streets, Cebu City

DANAO Juan Luna St., Danao City, Cebu

DUMAGUETE Siliman Avenue cor Real St., Dumaguete City, Negros Orriental

DUMAGUETE-LOCSIN 33 Dr. V. Locsin St., Dumaguete City, Negros Oriental

ILOILO Cor. Gen Luna & Valeria Street, Iloilo City

ILOILO-LEDESMA Ledesma cor. Quezon Sts., Brgy. Ed Ganzon, Iloilo

JAKOSALEM D. Jakosalem cor. Legaspi Sts., Cebu City

KABANKALAN NOAC National Highway cor Guanzon St., Kabankalan City

KALIBO 0508 G. Pastrana St., Kalibo, Aklan

LAPU-LAPU * Manuel L. Quezon National Highway, Pajo, Lapulapu City

LARENA Roxas St., Larena, Siquijor

LUZURIAGA Cor Luzuriaga and Araneta Sts., Bacolod City

MAASIN Cor. Allen & Juan Luna St., Brgy. Tunga-tunga, Maasin City, Leyte
NAVAL Cor. Caneja & Ballesteros Sts., Naval, Biliran Province 6543, Leyte

Branch Name COMPLETE ADDRESS

ORMOC Cor. Cata-ag & Bonifacio Sts., Ormoc City, Leyte

PASSI 5037 F. Palmares Street, Passi City, Iloilo (beside St. William Parish Church).

PLAZA LIBERTAD JM Basa Street, Iloilo City 5000

POTOTAN Guanco St., Pototan, Iloilo

ROXAS Cor. CM Recto & G. Del Pilar Streets, Brgy. III, Roxas City, Capiz 5800

ROXAS DOWNTOWN Roxas Ave., Roxas City, Capiz SAN CARLOS V. Gustilo St., San Carlos City

SILAY Rizal St., Silay City

TACLOBAN Cor. Sto. Niño & Justice Romualdez Sts., Tacloban City, Leyte 6500

TACLOBAN-ZAMORA 111 Zamora St., Tacloban City, Leyte

C. P. Garcia Ave. cor. J. A. Clarin St., Poblacion, Tagbilaran City, Bohol TAGBILARAN

TANJAY Magallanes cor. E. Romero Sts, Tanjay City, Negros Oriental.

TOLEDO Rafols St., Poblacion, Toledo City, Cebu

TUBIGON Corner Cabangbang Avenue & Jesus Vaño Street, Centro, Tubigon, Bohol, Philippines

VICTORIAS Cor. Ascalon and Montinola Sts., Victorias City

Mindanao

AGUSAN DEL SUR Roxas St., Brgy 4, San Francsico, Agusan del Sur

BASILAN Strong Blvd., Isabela, Basilan

BASILAN-ROXAS Roxas Ave., Isabela City, Basilan Province

BISLIG Cor. Abarca & Espiritu Sts., Mangagoy, Bislig, Surigao del Sur **BUTUAN** Montilla Blvd., Brgy. Dagohoy, Butuan City, Agusan del Norte **BUUG**

National Highway, Poblacion, Buug, Zamboanga, Sibugay

CAGAYAN DE ORO Corrales Ave., cor. T. Chavez St., Cagayan de Oro City, Misamis Oriental

CDO-COGON JR Borja cor. V. Roa Sts., CDO City, Misamis Oriental

Branch Name COMPLETE ADDRESS

CDO-DIVISORIA Tiano Brothers cor. Cruz Taal Sts., CDO City, Misamis Oriental

CDO-LAPASAN Lim Ket Kai Drive, Lapasan, CDO City, Misamis Oriental

COTABATO 39 Makakua St., Cotabato City, Maguindanao

COTABATO-DOROTHEO Alejandro Dorotheo St. cor. Corcuera St., Cotabato City, North Cotabato

DAVAO San Pedro St., cor. C.M. Recto St., Davao City, Davao del Sur

DAVAO-CM RECTO CM Recto St., Davao City
DAVAO-SAN PEDRO San Pedro St., Davao City

DIGOS Quezon Avenue, Digos, Davao del Sur

DIPOLOG Gen. Luna St. cor. C.P. Garcia Sts., Dipolog City, Zamboanga del Norte

GENERAL SANTOS City Hall Dr. Osmena St., General Santos City, South Cotabato
GINGOOG National Highway, Brgy. 23, Gingoog City, Misamis Oriental

ILIGAN Cor. Gen. Aguinaldo & Labao Sts., Poblacion, Iligan City, Lanao del Norte

IPIL National Hi-way, Poblacion, Ipil, Zamboanga Sibugay

JOLO-AROLAS Gen. Arolas corner Magno Sts., Jolo, Sulu

KIDAPAWAN Quezon Blvd., Kidapawan City, North Cotabato

KORONADAL Morrow St., Koronadal, South Cotabato

KORONADAL-POBLACION Gen. Santos Drive, Brgy. Zone 1, Koronadal City, South Cotabato

LIMKETKAI CENTER Limketkai Center, Lapasan, Cagayan de Oro City, Misamis Oriental

MAMBAJAO Cor. Gen. Aranas & Burgos Sts., Brgy. Poblacion, Mambajao, Camiguin

MARANDING National Highway, Maranding, Lala, Lanao del Norte

MARAWI Perez St., Poblacion, Marawi City, Lanao del Sur MATI Rizal Ext., Brgy. Central, Mati, Davao Oriental

MIDSAYAP Quezon Avenue, Midsayap, North Cotabato

MOLAVE Mabini St., Molave, Zamboanga del Sur

OROQUIETA Sen. Jose Ozamis St., Lower Lamac, Oroquieta City, Misamis Occidental

Branch Name COMPLETE ADDRESS

OZAMIS Rizal Ave., Aguada, Ozamis City, Misamis Occidental

PAGADIAN Rizal, Ave., Balangasan District, Pagadian City, Zamboanga del Sur

PAGADIAN-PAJARES F.S. Pajares Ave. cor. Cabrera St., Brgy. San Francisco, Pagadian City, Zamboanga del Sur

SK PENDATUN Quezon Ave., Cotabato City

SURIGAO 45 Rizal St., Brgy. Washington, Surigao City, Surigao del Norte

TACURONG Alunan Highway, Tacurong City, Sultan Kudarat

TAGUM Rizal St., Magugpo, Poblacion, Tagum City, Davao del Norte

TANDAG Napo, National Highway, Tandag, Surigao del Sur

TAWI-TAWI BONGAO Datu-Halun St., Bongao, Tawi-Tawi

ZAMBOANGA J.S. Alano St., Zamboanga City, Zamboanga del Sur

ZAMBOANGA-SUCABON Mayor MS Jaldon St., Zamboanga City, Zamboanga del Sur

PHILIPPINE NATIONAL BANK LIST OF BRANCHES UNDER LEASE AS OF DECEMBER 31, 2016

| Branch Name | ADDRESS | Monthly Rent (In Pesos) | Expiration of Lease |
|--------------------------|---|----------------------------|---------------------|
| Metro Manila | | | |
| 168 MALL | Stall 3S-04, 168 Shopping Mall, Sta. Elena, Soler Sts., Binondo, Manila | 124,287.12 | 14-May-19 |
| A. BONIFACIO | 789 A. Bonifacio Ave. Brgy. Pag-Ibig sa Nayon, Balintawak, Quezon City | 107,520.00 | 14-May-19 |
| ACROPOLIS | 251 TriQuetra Bldg., E. Rodriguez Jr. Ave., Brgy. Bagumbayan, Quezon City | 170,000.00 | 31-Oct-20 |
| ADRIATICO | G/F, Pearl Garden Hotel, 1700 M. Adriatico cor. Malvar Sts., Malate, Manila | 203,700.00 | 30-Jun-24 |
| AGUILAR AVENUE-LAS PIÑAS | G/F, Las Piñas Doctors' Hospital, Aguilar Ave., Citadella Subd., Las Piñas City | 141,715.61 | 26-Sep-19 |
| AGUIRRE | G/F, 112 All Seasons Building, Aguirre St., Legaspi Village, Makati City | 119,142.01 | 27-Sep-19 |
| ALABANG | G/F, Page 1 Building, 1215 Acacia Avenue, Madrigal Business Park, Ayala Alabang, Muntinlupa | 165,820.60 | 15-Mar-17 |
| ALABANG-LAS PIÑAS | Don Mariano Lim Industrial Compound, Alabang Zapote Rd. cor. Concha Cruz Rd., Las Piñas | 100,000.00 | 31-Dec-17 |
| ALI MALL | Alimall II Bldg., Gen. Romulo Ave., cor P. Tuazon Blvd., Cubao, Quezon City | in progr | ess |
| ALMANZA | Hernz Arcade, Alabang-Zapote Road, Almanza, Las Piñas City 1750 | 118,543.51 | 31-Mar-18 |
| AMORSOLO | 114 Don Pablo Building, Amorsolo St., Legaspi Village, Makati City | 212,991.87 | 31-Jul-18 |
| ANNAPOLIS | G/F, Continental Plaza, Annapolis St., Greenhills, San Juan | 137,812.50 | 28-Feb-18 |
| ANTIPOLO | 89 P. Oliveros St., Kapitoloyo Arcade, San Roque, Antipolo City, Rizal | 80,000.00 | 31-Dec-19 |
| ANTIPOLO-CIRCUMFERENTIAL | Circumferential Road, Brgy. Dalig, Antipolo, Rizal | 9,000.00 | 21-Apr-16 |
| AURORA BLVDKATIPUNAN | Aurora Blvd., near PSBA, Brgy. Loyola Heights, Quezon City | 38,587.50 | 14-Nov-16 |
| BALIC-BALIC | AGB Bldg., 1816 G. Tuason cor. Prudencio Sts., Balic-Balic, Sampaloc, Manila | 77,175.00 | 31-Mar-18 |
| BAMBANG MASANGKAY | G/F, ST Condominium, 1480 G. Masangkay St., Sta. Cruz, Manila | 133,705.69 | 29-Feb-16 |
| BANAWE | 210 Banawe Street, Brgy. Tatalon, Quezon City | 147,000.00 | 31-Dec-19 |
| BANAWE-N. ROXAS | 395 Prosperity Bldg. Center, Banawe cor. N. Roxas Street, Quezon City | 210,000.00 | 31-Dec-19 |
| BANGKAL | G/F, E. P. Hernandez Bldg., 1646 Evangelista St., Bangkal, Makati City | 92,137.50 | 31-Oct-17 |
| BATASANG PAMBANSA | Main Entrance, Batasan Pambansa Complex, Constitutional Hills, Quezon City | 3,400.00 | 12-Feb-17 |

| BEL-AIR MAKATI | 52 Jupiter St., Bel-Air, Makati City | 250,000.00 | 05-Jun-21 |
|---|---|------------|-----------|
| BELLEVUE-FILINVEST | G/F, Bellevue Hotel, North Bridgeway, Northgate Cyberzone, Filinvest Corporate City, Alabang, Muntinlupa City | 189,000.00 | 31-Jul-19 |
| BF HOMES | 43-C President Avenue, BF Homes, Parañaque City | 93,712.50 | 31-Dec-18 |
| BF HOMES-AGUIRRE AVENUE | 47 Aguirre Ave. corner Tirona St., B.F. Homes, Parañaque City 1718 | 79,763.50 | 12-Jul-17 |
| BF HOMES-PHASE 3 | 47 Aguirre Ave. corner Tirona St., BF Homes, Parañaque City 1718 | 99,225.00 | 31-Dec-18 |
| BICUTAN | VCD Building, 89 Doña Soledad Avenue Betterliving Subdivision, Bicutan, Parañaque City | 60,000.00 | 24-May-16 |
| BICUTAN-WEST SERVICE ROAD | Km. 16, West Service Road, South Super Highway, Bicutan, Parañaque City | 60,775.31 | 31-Dec-17 |
| BINONDO | 452 San Fernando St. cor. Elcano St., Binondo, Manila | 169,400.00 | 31-Dec-16 |
| BINONDO-NUEVA | Lot 17-18, Blk. 2037, Yuchengco (formerly Nueva) St. & Tomas Pinpin St., Binondo, Manila | 158,260.50 | 30-Nov-20 |
| BLUMENTRITT | Citidorm Blumentritt, 1848 Blumentritt corner Leonor Rivera Sts., Sta. Cruz, Manila | 90,000.00 | 30-Nov-19 |
| BLUMENTRITT-RIZAL AVE. EXT. | 2229-2231 Rizal Avenue, Sta. Cruz, Manila | 88,200.00 | 31-Dec-17 |
| BONI AVENUE | 654 Boni Ave., Mandaluyong City | 128,784.62 | 31-Dec-16 |
| BONIFACIO GLOBAL CITY | Shop 2, The Luxe Residences 28th St., cor 4th Ave., Bonifacio Global City, Taguig | 288,144.00 | 30-Nov-19 |
| BSP SU | G/F, Cafetorium Building, BSP Complex, A. Mabini cor. P. Ocampo Sts. Malate, Manila | 12,000.00 | 30-Jun-16 |
| C. PALANCA | 201 C. Palanca corner Quezon Blvd., Quiapo, Manila | 132,300.00 | 30-Nov-18 |
| CAINTA | RRCG Transport Bldg., Km. 18 Ortigas Avenue Extension, Brgy. San Isidro, Cainta, Rizal | 65,000.00 | 08-Sep-16 |
| CAINTA - FELIX AVE. | G/F, Arellano Bldg., Felix Ave., cor. Village East Ave., Cainta, Rizal | 56,453.34 | 15-Feb-17 |
| CAINTA-ORTIGAS AVE. EXTENSION | Paramount Plaza, Km. 17, Ortigas Ave. Ext., Brgy. Sto. Domingo, Cainta, Rizal | 110,617.50 | 11-Dec-20 |
| CALOOCAN-A.MABINI | 451 A. Mabini corner J. Rodriguez St., Caloocan City | 80,357.14 | 14-Feb-18 |
| CARTIMAR-TAFT | SATA Corp. Bldg., 2217 Cartimar-Taft Avenue, Pasay City | 105,140.25 | 15-Oct-19 |
| CENTURY PARK | G/F, Century Park Hotel, M. Adriatico cor. P. Ocampo Sts., Malate, Manila | 227,850.00 | 28-Feb-19 |
| CHINO ROCES AVENUE EXT. | GA Building, 2303 Don Chino Roces Ave. Ext., Makati City | 212,854.49 | 15-May-19 |
| CM RECTO | G/F, Dr. Lucio C. Tan Bldg., UE Manila Annex, C.M. Recto, Manila | 84,560.85 | 12-Jul-20 |
| COA | COA Building, Commonwealth Avenue, Quezon City | 53,556.15 | 31-Dec-18 |
| COMMONWEALTH | G/F, KC Square Bldg., 529 Commonwealth Avenue, Quezon City | 85,730.40 | 01-Dec-19 |
| QUEZON CITY-VISAYAS AVENUE (formerly CONGRESSIONAL) | Wilcon City Center, No. 121 Visayas Avenue, Brgy. Bahay Toro, Quezon City | 119,326.68 | 19-Apr-17 |
| CUBAO-HARVARD | SRMC Bldg., 901 Aurora Blvd. cor Harvard & Stanford Sts., Cubao, Quezon City | 100,000.00 | 30-Sep-16 |
| DASMA-MAKATI | 2284 Allegro Center, Chino Roces Avenue Extension, Makati City | 122,492.50 | 31-Oct-20 |

| DEL MONTE | 116 Del Monte Ave. cor. D. Tuazon St., Brgy. Maharlika, Quezon City | 132,490.18 | 31-Jul-16 |
|--------------------------------|--|------------|-----------|
| DELTA | 101-N dela Merced Bldg., West Avenue corner Quezon Avenue, Quezon City | 95,408.99 | 31-Aug-16 |
| DIVISORIA | 869 Sto. Cristo St., Binondo, Manila | 100,000.00 | 06-Sep-20 |
| DIVISORIA MARKET | 706-708 Elcano St., Binondo, Manila | 30,579.55 | 28-Feb-15 |
| DIVISORIA-JUAN LUNA | CK Bldg., 750 Juan Luna St., Binondo, Manila | 130,277.25 | 31-Mar-18 |
| DOMESTIC AIRPORT | G/F, PAL Data Center Bldg., Domestic Airport Road, Pasay City | 15,769.28 | 31-Jan-14 |
| DON ANTONIO HEIGHTS | 30 G/F, Puno Foundation Bldg., Brgy. Holy Spirit, Quezon City | 59,172.00 | 30-Nov-11 |
| E. RODRIGUEZ -G. ARANETA | 599 B, G. Araneta Ave. cor. E. Rodriguez Sr. Ave., Doña Imelda, Quezon City | 40,516.88 | 31-Aug-17 |
| E. RODRIGUEZ SR. AVE BANAUE | 97 ECCOI Building, E. Rodriguez Sr. Avenue, Brgy. Tatalon, Quezon City 1102 | 46,800.00 | 31-Aug-16 |
| E. RODRIGUEZ SR. AVENUE | 1706 Rimando Building, E. Rodriguez Sr. Ave., Cubao, Quezon City | 97,655.47 | 31-May-16 |
| EASTWOOD CITY | MDC 100 Building, Mezzanine Level, Unit M3, E. Rodriguez Jr. Ave., corner Eastwood Ave., Brgy. Bagumbayan, Libis, Quezon City 1110 | 239,982.40 | 22-Apr-19 |
| EDISON-BUENDIA | Visard Bldg, #19 Sen. Gil Puyat Ave., Makati City | 101,513.96 | 07-Feb-21 |
| EDSA BALINTAWAK | 337-339 EDSA corner, Don Vicente Ang St., Caloocan City | 96,000.00 | 10-Jun-19 |
| EDSA EXTENSION | 235-A Loring St., Pasay City | 129,868.34 | 28-May-19 |
| EDSA ROOSEVELT | 1024 Global Trade Center Bldg., EDSA, Quezon City | 139,162.10 | 31-Jan-19 |
| EDSA-CALOOCAN | 462 G/F, Insular Life Bldg., cor. B. Serrano, EDSA, Caloocan City | 86,691.42 | 31-Jul-20 |
| EDSA-ETON CYBERPOD CENTRIS | G/F, One Cyberpod Centris, EDSA Eton Centris, cor. EDSA & Quezon Ave., Quezon City | 108,050.60 | 31-Mar-20 |
| ELCANO | 706-708 Elcano St., Binondo, Manila | 120,608.32 | 30-Nov-17 |
| ERMITA-ROXAS BOULEVARD | Roxas Boulevard corner Arquiza St., Ermita, Manila | 243,581.00 | 15-Jan-21 |
| ERMITA-U.N. | Physician's Tower, 533 U.N. Avenue, cor. San Carlos Sts., Ermita, Manila | 151,648.87 | 31-Jan-18 |
| ESCOLTA | G/F, Regina Bldg., Escolta, Manila | 202,447.26 | 30-Sep-20 |
| ESPAÑA | Unit 104, St. Thomas Square, 1150 España Blvd., cor Padre Campa St., Sampaloc East, Manila | 51,850.50 | 15-Mar-18 |
| ESPAÑA-WELCOME ROTONDA | 10 Doña Natividad Bldg., Quezon Ave., Welcome Rotonda, Quezon City | 90,852.64 | 15-Jun-16 |
| ETON-BELTON YAKAL | Unit 5A, Belton Place Makati, Pasong Tamo corner Yakal Sts., Makati City | 121,738.59 | 30-Jun-20 |
| ETON-CORINTHIAN | Unit 78 E-Life, Eton Cyberpod Corinthian, EDSA cor. Ortigas Ave., Brgy. Ugong Norte, Quezon City | 129,105.50 | 14-Mar-20 |
| EVER GOTESCO | Lower G/F, Stall No. 20, Ever Gotesco Commonwealth, Quezon City | 43,444.22 | 06-Mar-16 |
| FAIRVIEW | No. 41, Regalado Ave., West Fairview, Quezon City | 157,883.16 | 31-May-21 |
| FAIRVIEW-COMMONWEALTH | 70 Commonwealth Ave., Fairview Park Subd., Fairview, Quezon City | 79,000.00 | 31-Mar-18 |
| | | | |

| FILINVEST AVENUE | BC Group Center, Filinvest Avenue & East Asia Drive, Filinvest Corporate City, Alabang, Muntinlupa City | 184,137.86 | 15-Jan-17 |
|---------------------------------|--|------------|-----------|
| FORT BONIFACIO-INFINITY | G/F, 101 The Infinity Tower, 26th Street, Fort Bonifacio, Taguig City | 239,200.00 | 15-May-16 |
| FORT BONIFACIO-MCKINLEY HILL | G/F, Unit B, McKinley Hill 810 Bldg., Upper McKinley Road, McKinley Town Center, Fort Bonifacio, Taguig City | 295,900.00 | 07-Apr-16 |
| FRISCO | Unit E/F, MCY Bldg., #136 Roosevelt Ave., SFDM, Quezon City | 40,518.00 | 19-Oct-19 |
| FRISCO-SFDM | 972 Del Monte Ave., corner San Pedro Bautista St., SFDM, Quezon City | 86,821.87 | 23-Jan-18 |
| FTI | Lot 55, G/F Old Admin Bldg., FTI Complex, Taguig City | 80,996.80 | 07-Jul-19 |
| G. ARANETA | 1-B Dolores Go Buidling, G. Araneta Ave., Quezon City | 121,501.80 | 10-May-19 |
| GALAS | 20 A. Bayani St., corner Bustamante, Galas, Quezon City | 207,966.56 | 31-May-21 |
| GEN. T. DE LEON | 4024 General T. de Leon Street, Brgy. Gen. T. de Leon, Valenzuela City | 84,251.57 | 31-Jul-21 |
| GILMORE | Gilmore IT Center No. 08, Gilmore Ave., cor 1st St., New Manila, Quezon City | 167,388.38 | 31-Dec-19 |
| GOV. PASCUAL | 157 Gov. Pascual Avenue, Acacia, Malabon City | 49,498.28 | 15-Jun-18 |
| GRACE PARK | 354 A-C 10th Ave., Grace Park, Caloocan City | 73,920.00 | 13-May-19 |
| GRACE PARK-3RD AVE. | 126 Rizal Avenue Ext., Between 2nd and 3rd Avenue, Grace Park, Caloocan City | 111,396.73 | 31-Oct-21 |
| GRACE PARK-7TH AVE. | 322 Rizal Ave. Ext. near corner, 7th Avenue, Grace Park, Caloocan City | 70,000.00 | 31-Jul-17 |
| GRACE VILLAGE | G/F, TSPS Bldg., Christian cor. Grace Sts., Grace Village, Quezon City | 107,854.25 | 31-Dec-16 |
| GRANADA | G/F, Xavier Hills Condominium, 32 Granada cor. N. Domingo Sts., Brgy Valencia, Quezon City | 134,361.51 | 29-Feb-20 |
| GREENBELT | G/F, 114 Charter House Building, Legaspi St., Legaspi Village, Makati City | 143,487.97 | 30-Sep-26 |
| GREENHILLS | G/F, One Kennedy Place, Club Filipino Drive Greenhills, San Juan City | 273,346.70 | 31-May-25 |
| GREENHILLS CENTER | G/F, Limketkai Bldg., Ortigas Ave., Greenhills, San Juan City | 306,605.25 | 18-Jun-18 |
| GSIS | Level 1 GSIS Bldg., Financial Center, Roxas Blvd., Pasay City | 109,347.15 | 31-May-18 |
| GUADALUPE | Pacmac Bldg., 23 EDSA Guadalupe, Makati City | 141,380.59 | 18-Oct-21 |
| HARRISON PLAZA | RMSC Bldg., M. Adriatico St., Malate, Manila | Rent free | 09-Jan-20 |
| INTRAMUROS | G/F, Marine Technology Bldg. Cor. A Soriano Ave. & Arzobispo Sts., Intramuros, Manila | 142,412.26 | 30-Jun-19 |
| INTRAMUROS-CATHEDRAL | 707 Shipping Center Condominium, A. Soriano Jr. St., Intramuros, Manila | 113,536.35 | 30-Nov-19 |
| J.P. LAUREL | G/F, Gama Bldg., J. P. Laurel cor. Minerva Sts., San Miguel, Manila | 118,077.75 | 28-Feb-19 |
| JADE-ORTIGAS | Antel Global Corporate Center Building, Jade Drive, Ortigas Center, Pasig City | 118,355.58 | 29-Feb-16 |
| KAMIAS | 99-101 Ground Floor, Topaz Bldg., Kamias Road, Quezon City | 99,484.44 | 31-May-19 |
| KAPASIGAN | Emiliano A. Santos Bldg., A. Mabini cor. Dr. Sixto Antonio Ave., Pasig City | 210,000.00 | 30-Sep-20 |
| KATIPUNAN | 335 Agcor Bldg., Katipunan Ave., Loyola Heights, Quezon City | 169,205.16 | 31-Dec-16 |
| | | | |

| KATIPUNAN-ST. IGNATIUS | G/F, Linear Building, 142 Katipunan Road, Quezon City | 97,500.00 | 31-Jan-19 |
|------------------------|--|------------|-----------|
| LAGRO | BDI Center Inc., Lot 33, Blk. 114, Regalado Ave., Greater Lagro, Quezon City | 144,005.12 | 16-Sep-18 |
| LAGRO-QUIRINO | Km. 21, Lester Bldg., Quirino Highway, Lagro, Quezon City | 112,266.00 | 30-Jun-19 |
| LAS PIÑAS-ALMANZA | Consolidated Asiatic Project, Inc. Bldg., Alabang-Zapote Road, Brgy. Almanza Uno, Las Piñas City | 144,257.40 | 31-Mar-17 |
| LEGASPI VILLAGE | First Life Center 174 Salcedo St., Legaspi Village, Makati City | 117,467.37 | 15-Oct-19 |
| LEON GUINTO | G/F, Marlow Bldg., 2120 Leon Guinto St., Malate Manila | 187,393.34 | 15-Jul-20 |
| LUNETA | National Historical Institute (NHI) Compound, T.M. Kalaw St., Ermita, Manila | 40,000.00 | 26-Apr-18 |
| MACEDA-LAONG LAAN | G/F, Maceda Place Bldg., Laong-Laan cor. Maceda St., Sampaloc, Manila | 86,905.80 | 14-Sep-19 |
| MALATE-TAFT | Mark 1 Building, 1971 Taft Avenue, Malate, Manila 1004 | 164,514.37 | 18-Jul-21 |
| MALINTA | Moiriah's Building, 407 Mc Arthur Highway, Malinta, Valenzuela City | 88,853.50 | 31-Aug-20 |
| MANDALUYONG SHAW | VSK Building, 2 Acacia Lane corner Shaw Blvd., Mandaluyong City | 115,473.12 | 15-Jun-19 |
| MARIKINA | Shoe Ave. corner W. Paz St., Sta. Elena, Marikina City 1800 | 205,838.29 | 14-Nov-20 |
| MARIKINA-CONCEPCION | Bayan-Bayanan Ave. cor. Eustaquio St., Concepcion, Marikina City | 162,067.50 | 30-Jun-17 |
| MARIKINA-STA. ELENA | 314 J. P. Rizal St., Bgy. Sta. Elena, Marikina City | 65,000.00 | 31-Jul-18 |
| MASANGKAY | 916 G. Masangkay St., Binondo, Manila | 239,359.42 | 30-Nov-21 |
| MASINAG | Silicon Valley Bldg., 169 Sumulong Highway, Mayamot, Antipolo City | 67,915.20 | 31-Dec-16 |
| MASINAG-SUMULONG | F. N. Crisostomo Bldg. 2, Sumulong Highway, Mayamot, Antipolo City, Rizal | 84,000.00 | 28-Feb-20 |
| MATALINO | 21 Tempus Bldg., Matalino St., Diliman, Quezon City | 118,411.08 | 30-Jun-21 |
| METROPOLITAN AVENUE | G/F,1012 BUMA Bldg., Metropolitan Avenue, San Antonio Village, Makati City | 113,647.60 | 15-Oct-18 |
| MINDANAO AVE. | 888 Yrreverre Square Bldg., Mindanao Ave., Brgy. Talipapa, Novaliches, Quezon City | 116,781.44 | 30-Jun-21 |
| MONTALBAN | E. Rodriguez Ave., corner Midtown Subdivision, Rosario, Rodriguez, Rizal | 72,930.38 | 31-May-16 |
| MONUMENTO | 419 D&I Bldg., EDSA, Caloocan City | 112,000.00 | 30-Jun-17 |
| MORAYTA | 929 Consuelo Building, Nicanor Reyes St., Sampaloc, Manila | 141,230.25 | 31-Jul-17 |
| MUNTINLUPA | G/F, Arbar Building, National Highway, Poblacion, Muntinlupa City | 84,341.25 | 18-Jun-19 |
| MWSS | MWSS Compound, Katipunan Road, Balara, Quezon City | 84,821.70 | 01-Jan-17 |
| N.S. AMORANTO | Unit 103, "R" Place Building, 255 N.S. Amoranto Sr. Avenue, Quezon City | 98,091.59 | 31-May-18 |
| NAGA ROAD-LAS PIÑAS | Lot 2A, Naga Road corner DBP Extension, Pulang Lupa Dos, Las Piñas City | 44,800.00 | 12-Apr-22 |
| NAIA | Arrival Area Lobby, NAIA Complex, Pasay City | 9,959.40 | 31-Dec-15 |
| NAIA 1 | Departure Area, NAIA Terminal Bldg., Imelda Ave., Parañaque City, Metro Manila | 28,927.80 | 31-Aug-11 |
| NAIA 2 | NAIA Centennial Terminal II, Northwing Level Departure Intl., Bldg., Pasay City | 21,438.56 | 31-Dec-14 |
| NAIA 3 | Arrival Area Lobby, NAIA Terminal 3 Complex, Pasay City | 21,736.00 | 31-Dec-15 |
| | | | |

| NAVOTAS-FISH PORT | Bulungan cor Daungan Ave., Navotas Fish Port Complex, North Bay Boulevard South, Navotas City | 17,947.20 | 17-Mar-18 |
|-----------------------|--|------------|-----------|
| NFA | SRA Building, Brgy. Vastra, North Avenue, Quezon City | 33,720.96 | 31-Aug-16 |
| NORTHBAY | 511 Honorio Lopez Blvd., Balut, Tondo, Manila | 38,408.48 | 31-Oct-20 |
| NOVALICHES | 513 Quirino Highway, Talipapa, Novaliches, Quezon City | 53,000.00 | 24-Feb-20 |
| NPC | Agham Road, Diliman, Quezon City | 156,697.20 | 25-Nov-18 |
| ONGPIN | Prestige Tower, 919 Ongpin St., Sta. Cruz, Manila | 151,011.10 | 18-Apr-18 |
| ORTIGAS CENTER-GARNET | Unit 104, Taipan Place Building, Emerald Ave., Ortigas Center, Pasig City | 127,338.75 | 15-Oct-17 |
| OYSTER PLAZA | Unit D1, Oyster Plaza Bldg., Ninoy Aquino Ave., Brgy. San Dionisio, Paranaque City | 72,930.38 | 31-Oct-15 |
| PADRE FAURA | PAL Learning Center Bldg., 540 Padre Faura cor. Adriatico Sts., Ermita, Manila | 97,337.74 | 30-Jun-26 |
| PADRE RADA | 647 RCS Bldg., Padre Rada St., Tondo, Manila | 184,481.23 | 31-Oct-19 |
| PAMPLONA | 267 Alabang-Zapote Road, Pamplona Tres, Las Piñas City | 104,186.25 | 07-Feb-18 |
| PANDACAN | Jesus Street, Cor. T. San Luis, Pandacan, Manila | 63,720.22 | 31-Oct-20 |
| PASAY-EDSA | 765 EDSA, Malibay, Pasay City | 106,203.83 | 14-Sep-18 |
| PASAY-LIBERTAD | 244 P. Villanueva St., Libertad, Pasay City | 93,593.99 | 30-Dec-16 |
| PASAY-TAFT | 2482 Taft Avenue, Pasay City | 176,400.00 | 31-Jan-18 |
| PASIG | G/F, Westar Bldg., 611 Shaw Blvd., Pasig City 1600 | 133,827.27 | 30-Sep-17 |
| PASIG-C. RAYMUNDO | G/F, JG Bldg., C. Raymundo Ave., Maybunga, Pasig City | 73,169.43 | 31-Aug-20 |
| PASIG-ORTIGAS EXT. | 103 B. Gan Building, Ortigas Ave. Ext., Rosario, Pasig City | 111,300.00 | 31-Aug-18 |
| PASIG-SANTOLAN | Amang Rodriguez Ave., Brgy. Dela Paz, Santolan, Pasig City | 102,052.91 | 07-Dec-18 |
| PASIG-TIENDESITAS | G/F, Units 4-5, Silver City Bldg., No. 03, Frontera Verde Drive, Ortigas Center, Pasig City | 176,100.00 | 29-Sep-20 |
| PASO DE BLAS | 179 Paso de Blas, Valenzuela City | 110,000.00 | 31-May-19 |
| PASONG TAMO | 2233 Chino Roces Avenue, Makati City | 114,916.95 | 30-Jun-21 |
| PGH | PGH Compound, Taft Avenue, Ermita, Manila | 334,800.00 | 01-Nov-13 |
| PIONEER | G/F, B. Guerrero Complex, 123 Pioneer St., Mandaluyong City | 120,000.00 | 14-Apr-19 |
| PLAZA STA. CRUZ | 740 Florentino Torres St., Sta. Cruz, Manila 1003 | 144,735.61 | 14-Sep-22 |
| PORT AREA | G/F, Bureau of Customs Compound, South Harbor, Port Area, Manila | 92,702.46 | 23-Nov-18 |
| POTRERO | A & S Building, 189 McArthur Highway, Potrero, Malabon City | 78,100.34 | 12-Apr-20 |
| PRITIL | MTSC Bldg., Juan Luna cor.Capulong Ext., Tondo, Manila 1012 | 102,678.57 | 31-Oct-20 |
| PROJECT 8 | Mecca Trading Bldg., Congressional Avenue, Project 8, Quezon City | 80,000.00 | 01-Jun-16 |
| | | | |

| QUIAPO | 516 Evangelista cor. Ronquillo Sts., Quiapo, Manila | 132,490.18 | 15-Feb-16 |
|------------------------|---|------------|-----------|
| REINA REGENTE | 1067 Don Felipe St., (near corner Reina Regente), Binondo, Manila | 72,930.38 | 31-Mar-16 |
| REMEDIOS | G/F, Royal Plaza Twin Towers Condominium, 648 Remedios cor. Ma. Orosa Sts., Malate, Manila | 97,240.50 | 31-Aug-15 |
| RETIRO | 422 N.S. Amoranto St., Edificio Enriqueta Bldg., Sta. Mesa Heights, Quezon City | 138,567.71 | 15-Apr-18 |
| ROCES AVENUE | 54 Don Alejandro Roces Ave., Quezon City | 41,000.00 | 31-Aug-14 |
| ROCKWELL CENTER | Stall No. RS-03, G/F, Manansala Tower, Estrella St., Rockwell Center, Makati City | 196,734.63 | 31-Mar-18 |
| ROOSEVELT | 256 Roosevelt Ave., San Francisco del Monte, Quezon City | 147,000.00 | 30-Apr-19 |
| ROXAS BLVD. | Suite 101, CTC Building 2232 Roxas Boulevard, Pasay City | 119,125.00 | 28-Feb-17 |
| SALCEDO VILLAGE | G/F, LPL Mansions Condominium, 122 L.P. Leviste St., Salcedo Village, Makati City 1227 | 173,088.98 | 19-Apr-21 |
| SALCEDO-DELA COSTA | G/F, Classica Tower Condominium, 114 H.V. Dela Costa St., Salcedo Village, Makati City | 95,659.20 | 30-Apr-19 |
| SAMSON ROAD | 149 Samson Road corner P. Bonifacio St., Caloocan City | 80,405.74 | 31-Jan-19 |
| SAN ANDRES | 1155 Swanson Building cor. Linao Street, San Andres, Manila | 102,876.48 | 31-Jul-20 |
| SAN JUAN | 213 F. Blumentritt St. cor. Lope K. Santos, San Juan City | 70,420.35 | 31-Mar-18 |
| SAN LORENZO-ARNAIZ | G/F, Power Realty Bldg., 1012 A. Arnaiz Avenue, Brgy. San Lorenzo, Makati City | 81,033.75 | 30-Jun-21 |
| SAN MATEO | 19 Gen. Luna St., Brgy. Banaba, San Mateo, Rizal | 49,835.76 | 31-Oct-16 |
| SAN NICOLAS | 534 Gedisco Towers, Asuncion St., San Nicolas, Manila | 170,093.09 | 31-Mar-19 |
| SHANGRI-LA PLAZA | Unit AX 116 P3 Carpark Bldg., Shangri-la Annex Plaza Mall, Edsa corner Shaw Blvd., Mandaluyong City | 131,054.00 | 30-Sep-20 |
| SHAW BLVD. | Starmall cor. EDSA Shaw Blvd., Mandaluyong City | 102,101.10 | 31-Jul-15 |
| SHAW BLVDPRINCETON | G/F, Sun Plaza Bldg., 1505 Princeton St. cor. Shaw Blvd., Mandaluyong City | 172,500.00 | 30-May-17 |
| SSS DILIMAN | G/F, SSS Building, East Avenue Diliman, Quezon City | 172,800.00 | 31-Jan-18 |
| STARMALL ALABANG | Upper Ground Level, Starmall Alabang, South Superhighway, Alabang, Muntinlupa City, 1770 | 43,200.00 | 14-Aug-16 |
| SUCAT | G/F, Kingsland Bldg., Dr. A. Santos Avenue, Sucat, Parañaque City | 127,310.00 | 31-Oct-20 |
| SUCAT-EVACOM | G/F, AC Raftel Center, 8193 Dr. A. Santos Ave., Sucat Road, Paranaque City | 158,015.81 | 30-May-19 |
| T. ALONZO | 905 T. Alonzo cor. Ongpin Sts., Sta. Cruz, Manila | 179,025.00 | 31-Mar-20 |
| TAFT AVENUE | G/F, One Archers' Place Condominium, 2311 Taft Avenue, Malate, Manila | 114,595.38 | 30-Nov-20 |
| TANAY | Tanay New Public Market Road, Brgy. Plaza Aldea, Tanay, Rizal | 40,000.00 | 29-Oct-17 |
| TANDANG SORA | 102 cor. San Miguel Village and Tandang Sora Ave., Brgy. Pasong Tamo, Quezon City | 60,500.00 | 25-Sep-16 |
| TAYTAY | Ilog Pugad National Road, Brgy. San Juan, Taytay, Rizal | 36,538.25 | 22-Oct-18 |
| THE FORT-BURGOS CIRCLE | Unit GF-4, The Fort Residences, 30th St., corner 2nd Avenue, Padre Burgos Circle, Bonifacio Global City, Taguig | 257,571.42 | 30-Nov-17 |

| TIMOG | G/F, Newgrange Bldg., 32 Timog Ave., Brgy. Laging Handa, Quezon City | 84,000.00 | 13-Nov-16 |
|---------------------------------|--|------------|-----------|
| TONDO | 1941-1943 Juan Luna St., Tondo, Manila | 103,318.03 | 31-Oct-17 |
| TUTUBAN | LS 31 Podium Level, Tutuban Prime Block Mall, Tutuban Center, C.M. Recto, Manila | 104,500.52 | 14-Jun-17 |
| TUTUBAN-ABAD SANTOS | 1450-1452 Coyuco Bldg., Jose Abad Santos, Tondo, Manila | 55,645.87 | 31-Aug-16 |
| U.E. RECTO | G/F, Dalupan Bldg., University of the East, 2219 Claro M. Recto Ave., Manila | 61,528.50 | 31-Mar-20 |
| U.N. AVENUE | G/F, UMC Bldg., 900 U.N. Avenue, Ermita, Manila | 80,801.32 | 30-Nov-17 |
| UNITED PARAÑAQUE | Iba corner Malugay Sts., East Service Road, Brgy. San Martin de Porres, United Parañaque, Metro Manila | 69,457.50 | 30-Nov-17 |
| UP CAMPUS | No. 3 Apacible St., UP Campus, Diliman, Quezon City 1101 | 476,437.50 | 31-Dec-17 |
| URATEX-EAST SERVICE ROAD | Uratex Bldg., Km. 23, East Service Road, Brgy. Cupang, Muntinlupa City | 53,697.00 | 13-Aug-18 |
| VILLAMOR AIR BASE | G/F, Airmens Mall Bldg. cor Andrews & Sales Sts., Villamor Air Base, Pasay City | 16,350.00 | 31-Dec-15 |
| VISAYAS CONGRESSIONAL | #22 RTS Building, Congressional Ave., Quezon City | 95,206.79 | 15-Mar-16 |
| VITO CRUZ | 550 Pablo Ocampo cor. Mabini Sts., Malate, Manila | 100,713.38 | 31-Aug-16 |
| ZABARTE | 1131 Quirino Hi-way, Brgy. Kaligayahan, Novaliches, Quezon City | 85,323.04 | 31-Jul-16 |
| ZAPOTE | 99 Real Street, Alabang-Zapote Road, Pamplona 1, Las Piñas City | 84,234.58 | 04-Dec-18 |
| Northern Luzon | | | |
| ABANAO | 90 NRC Bldg., Abanao St., Baguio City | 93,571.20 | 15-Oct-18 |
| AGOO-SAN ANTONIO | B&D Bldg. National Highway, San Antonio, Agoo, La Union 2504 | 100,000.00 | 31-Dec-24 |
| ANGELES-MC ARTHUR | F. Navarro Bldg., MacArthur Highway, Brgy. Salapungan, Angeles City, Pampanga | 146,250.00 | 31-Jul-20 |
| APALIT | Mc Arthur Highway, San Vicente, Apalit, Pampanga | 11,576.25 | 31-Jul-18 |
| BAGUIO-CENTER MALL | G/F, Baguio Center Mall, Magsaysay Ave., Baguio City | 126,000.00 | 31-Mar-19 |
| BALAGTAS | G/F D & A Bldg., Mc Arthur Highway, San Juan, Balagtas, Bulacan | 45,982.14 | 30-Jun-20 |
| BAYAMBANG | Prime Bldg., Rizal St., Zone 2, Bayambang, Pangasinan | 64,000.00 | 18-May-17 |
| BEPZ | Bataan Economic Zone, Luzon Ave., Mariveles, Bataan 2106 | 61,778.00 | 07-Mar-19 |
| BOCAUE | JM Mendoza Building, McArthur Hi-way, Lolomboy, Bocaue, Bulacan | 72,930.38 | 07-Oct-17 |
| BONTOC | G/F Mt. Province Commercial Center, Poblacion, Bontoc, Bontoc, Mountain Province | 27,030.00 | 10-Sep-16 |
| CABANATUAN-MAHARLIKA HIGHWAY | Km. 114 Maharlika Highway, Cabanatuan, Nueva Ecija | 60,000.00 | 30-Apr-19 |
| CAMILING-RIZAL | Rizal St., Camiling, Tarlac | 23,841.82 | 15-Mar-16 |
| CAPAS | Capas Comm'l Complex, Sto. Domingo, Capas, Tarlac | 68,645.72 | 15-Oct-16 |
| | | | |

| CAUAYAN-MAHARLIKA HI-WAY | Disston Bldg., Maharlika Highway, Bgy. San Fermin, Cauayan, Isabela | 84,000.00 | 31-Mar-19 |
|--------------------------|--|------------|-----------|
| CENTRO ILAGAN | J. Rizal St., Centro, Ilagan City, Isabela 3300 | 31,500.00 | 04-Aug-18 |
| CLARK FIELD | Retail 4 & 5, Berthaphil III, Clark Field Center 2, Jose Abad Santos Ave., Clark Field Freeport Zone, Clark Field, Pampanga 2023 | US\$2,100 | 31-May-19 |
| DAGUPAN-FERNANDEZ | A. B. Fernandez Ave., cor. Noble St., Dagupan City, Pangasinan | 90,000.00 | 31-Dec-19 |
| DINALUPIHAN | BDA Bldg., San Ramon Highway, Dinalupihan, Bataan 2110 | 44,642.86 | 20-Mar-17 |
| DOLORES | Units 4 & 5 G/F, Peninsula Plaza Bldg., Mc Arthur Highway, Dolores, City of San Fernando, Pampanga | 73,420.72 | 31-May-19 |
| EAST GATE CITY WALK | East Gate CW Commercial Center, Olongapo Gapan Rd., San Jose, City of San Fernando, Pampanga | 62,390.62 | 15-Jun-18 |
| GUIMBA | CATMAN Bldg., Provincial Road corner Faigal St., Saranay District , Guimba, Nueva Ecija | 39,600.00 | 30-Sep-17 |
| LA TRINIDAD | Benguet State University Compound, Brgy. Balili, Kilometer 5, La Trinidad, Benguet 2601 | 31,794.40 | 05-Oct-27 |
| LAGAWE | JDT Bldg., Inguiling Drive, Poblacion East, Lagawe, Ifugao | 16,000.00 | 10-Nov-18 |
| LAOAG-CASTRO | F.R. Castro St., Brgy. 17, Laoag City, Ilocos Norte | 99,225.00 | 31-Mar-19 |
| LUBAO | OG Road, Ela Paz Arcade, Brgy. Sta. Cruz, Lubao, Pampanga | 46,189.24 | 31-Dec-20 |
| MABALACAT | Destiny Building, Brgy., Mabiga, Mabalacat, Pampanga | 50,594.28 | 31-Jan-21 |
| MACABEBE | Y N CEE Commercial Bldg., Poblacion, San Gabriel, Macabebe, Pampanga | 40,000.00 | 27-Mar-21 |
| MAGSAYSAY AVE. | G/F, Lyman Ogilby Centrum Bldg., 358 Magsaysay Ave., Baguio City 2600 | 85,800.00 | 21-May-17 |
| MALOLOS-MC ARTHUR | FC Bldg., Km 40, McArthur Hi-way, Sumapang Matanda, Malolos City, Bulacan | 80,223.41 | 31-Dec-16 |
| MANGALDAN | G/F, Abad Biascan Bldg., Rizal St., Poblacion, Mangaldan, Pangasinan | 55,315.15 | 30-Mar-20 |
| MEYCAUAYAN-ESPERANZA | G/F, Stalls 8 & 9, Esperanza Mall, McArthur Highway, Brgy. Calvario, Meycauayan, Bulacan | 81,554.39 | 31-Oct-16 |
| NAGUILIAN ROAD-BAGUIO | G/F, High Country Inn, Naguilian Road, Baguio City | 81,033.75 | 31-Oct-16 |
| NARVACAN | Annex Bldg., Narvacan Municipal Hall, Sta. Lucia, Narvacan, Ilocos Sur | 49,107.14 | 01-Sep-17 |
| NORTH ZAMBALES | Brgy. Hall, Poblacion South, Sta. Cruz, Zambales | 13,392.86 | 31-Dec-17 |
| OLONGAPO-MAGSAYSAY | YBC Mall, 97 Magsaysay Drive, East Tapinac, Olongapo City | 154,350.00 | 31-May-18 |
| ORANI | Agustina Bldg., McArthur Highway, Parang-Parang, Orani, Bataan | 36,000.00 | 17-Nov-18 |
| PASUQUIN | Farmers Trading Center Bldg., Maharlika Hi-way, Poblacion 1, Pasuquin, Ilocos Norte | 20,000.00 | 12-Feb-22 |
| PEREZ BLVDDAGUPAN | Orient Pacific Building, Perez Blvd. cor. Rizal Ext., Dagupan City | 75,245.63 | 31-Mar-17 |
| PLARIDEL | Cagayan Valley Road, Banga 1st, Plaridel, Bulacan | 19,292.30 | 30-Jul-17 |
| ROBINSONS PULILAN | Robinsons Mall Pulilan, Maharlika Highway, Cutcut, Pulilan, Bulacan | 41,110.69 | 21-Dec-19 |
| SAN AGUSTIN | G/F, Tagle Bldg., McArthur Hi-way, Bgy. San Agustin, City of San Fernando, Pampanga | 104,742.00 | 15-Aug-18 |
| SAN CARLOS-PANGASINAN | Plaza Jaycee, San Carlos City, Pangasinan | 60,272.94 | 14-Aug-19 |
| SAN FERNANDO-MC ARTHUR | LNG Bldg., Mc Arthur Highway, Brgy. Dolores, City of San Fernando, Pampanga | 77,638.33 | 31-Jul-18 |
| | | | |

| SAN JOSE DEL MONTE | Dalisay Bldg., Quirino Hi-way, Tungkong Mangga, City of San Jose Del Monte, Bulacan | 75,000.00 | 31-Dec-19 |
|------------------------------------|--|------------|-----------|
| SAN RAFAEL | San Rafael Public Market, Cagayan Valley Road, Brgy. Cruz na Daan, San Rafael, Bulacan | 55,800.00 | 30-Nov-25 |
| SANCHEZ MIRA | C-2 Maharlika Highway, Sanchez Mira, Cagayan 3518 | 29,464.28 | 02-Dec-22 |
| SANGITAN | R. Macapagal Bldg., Maharlika Highway, Brgy. Dicarma, Cabanatuan City | 52,175.20 | 31-Aug-16 |
| SANTIAGO-PANGANIBAN | Municipal Integrated Parking Bldg., Panganiban St., Brgy. Centro East, Santiago City, Isabela | 5,023.50 | 28-Aug-15 |
| ISABELA - ALICIA (formerly SOLANO) | Armando & Leticia de Guia Bldg., San Mateo Road, Antonio, Alicia, Isabela | 44,642.86 | 31-Aug-17 |
| STA. MARIA | Jose Corazon De Jesus St., Poblacion, Sta. Maria, Bulacan | 75,000.00 | 30-Sep-18 |
| STA. ROSA-NUEVA ECIJA | G/F, JNB Bldg., Brgy. Cojuangco, Cagayan Valley Road, Sta. Rosa, Nueva Ecija | 43,758.23 | 30-Sep-16 |
| SUBIC | Lot 5 Retail 2, Times Square Mall, Sta. Rita Road, Subic Bay Freeport Zone, Olongapo City, Zambales 2220 | 66,862.50 | 08-Oct-16 |
| TABUK | I-Square Bldg., Provincial Road, Poblacion Centro, Tabuk City, Kalinga | 49,098.00 | 20-Dec-20 |
| TARLAC-ZAMORA | A & E Bldg., Unit 123, #06 Zamora St., Brgy. San Roque, Tarlac City | 75,581.39 | 31-Oct-17 |
| TUAO | GF, Villacete Bldg., National Highway, Pata, Tuao, Cagayan | 12,000.00 | 23-Sep-18 |
| TUGUEGARAO-BRICKSTONE MALL | G/F, Brickstone Mall, Km. 482, Maharlika Highway, Pengue Ruyu, Tuguegarao City, Cagayan | 72,201.07 | 15-Nov-20 |
| URDANETA-ALEXANDER | AAG Bldg. 2, Alexander St., Urdaneta City, Pangasinan | 86,821.88 | 14-Dec-17 |
| VIGAN-QUEZON AVE. | 36 Quezon Ave., Vigan City, Ilocos Sur | 93,712.50 | 30-Apr-18 |
| Southern Luzon | | | |
| ALBAY CAPITOL | ANST Bldg. II, Rizal St., Brgy. 14, Albay District., Legaspi City | 60,372.90 | 12-Feb-19 |
| ATIMONAN | Our Lady of the Angels Parish Compund, Quezon Street, Atimonan, Quezon | 35,000.00 | 15-Jul-20 |
| BACOOR-PANAPAAN | San Miguel Commercial Building, 215 E. Aguinaldo Highway, Barangay Panapaan I, Bacoor, Cavite | 75,245.63 | 13-May-17 |
| BATANGAS | Unit G1E, G/F Expansion Area, Nuciti Central Mall, P. Burgos St., Batangas City, Batangas | 117,820.70 | 22-Mar-20 |
| BATANGAS-KUMINTANG | JPA AMA Bldg., National Hi-way, Kumintang Ilaya, Batangas City | 60,000.00 | 28-Feb-20 |
| BATANGAS-PALLOCAN WEST | GF, MAJ Bldg., National Highway, Pallocan West, Batangas City | 70,000.00 | 26-Jun-19 |
| BAUAN | G/F, ADD Building, J.P. Rizal St., Poblacion, Bauan, Batangas | 31,250.00 | 02-Aug-16 |
| BIÑAN | Ammar Commercial Center, Nepa National Highway, Brgy. Sto. Domingo, Biñan, Laguna | 76,500.00 | 31-Mar-23 |
| BOAC | Gov. Damian Reyes St., Murallon, Boac, Marinduque | 26,785.20 | 31-Jul-19 |
| BULAN | Zone 4 Tomas de Castro St., Bulan, Sorsogon | 40,516.88 | 31-Jul-17 |
| CABUYAO | Asia Brewery Complex, National Hi-way, Brgy. Sala, Cabuyao, Laguna | 38,778.53 | 31-Mar-16 |
| | | | |

| CABUYAO-CENTRO MALL | Unit 124, Centro Mall, Brgy. Pulo, Cabuyao, Laguna | 59,400.00 | 21-Jun-20 |
|---------------------|---|------------|-----------|
| CALAMBA CROSSING | G/F, Unit Building, J. Alcasid Business Center, Crossing Calamba City, Laguna | 90,405.00 | 14-Mar-16 |
| CALAMBA-BUCAL | GF, Prime Unit 103 Carolina Center Bldg. COR. Ipil-ipil St., Brgy.Bucal, Calamba, Laguna | 72,629.69 | 30-Nov-18 |
| CALAMBA-NATL HI-WAY | G/F, Sta. Cecilia Business Center II, Brgy. Parian, Calamba City, Laguna | 39,000.00 | 15-Oct-16 |
| CARMONA | 9767 Brgy. Maduya, Carmona, Cavite | 66,150.00 | 30-Apr-18 |
| CAVITE-DASMARIÑAS | G/F LCVM Bldg., Aguinaldo Hi-Way Zone IV, Dasmariñas, Cavite City | 143,545.76 | 21-Dec-20 |
| CEPZ | Gen. Trias Drive, Rosario, Cavite | 26,032.76 | 13-Feb-17 |
| DAET-PIMENTEL | F. Pimentel Ave. cor. Dasmarinas St., Daet, Camarines Norte | 79,000.00 | 15-Mar-20 |
| DASMARIÑAS-SALITRAN | Michael's Bldg., Aguinaldo Highway, Salitran, Dasmariñas City, Cavite | 57,821.43 | 25-Oct-20 |
| GEN. TRIAS | 129 Governor's Drive, Manggahan, General Trias, Cavite | 59,484.38 | 31-Aug-18 |
| GOA | Juan Go Bldg., cor. Rizal & Bautista Sts., Goa, Camarines sur | 37,500.00 | 31-Aug-17 |
| GUMACA | Andres Bonifacio St., Brgy. San Diego Poblacion, Gumaca, Quezon | 80,000.00 | 29-Nov-20 |
| IMUS | GF, J. Antonio Bldg. 1167 Gen. Aguinaldo Highway, Bayan Luma 7, Imus, Cavite 4103 | 125,355.00 | 11-Nov-16 |
| IMUS-AGUINALDO | Sayoc Abella Bldg., E. Aguinaldo Hi-way, Imus, Cavite | 91,162.97 | 30-Aug-20 |
| LEGAZPI-IMPERIAL | 35 F. Imperial St., Legaspi City, Albay | 67,200.00 | 31-May-17 |
| LEMERY | Humarang Bldg., Corner Ilustre Ave. and P. De Joya St., Lemery Batangas | 76,000.00 | 30-Jun-16 |
| LIGAO | San Jose St., Dunao, Ligao City, Albay | 56,000.00 | 30-Sep-17 |
| LIPA - AYALA HI-WAY | K-Pointe Plaza, Ayala Hi-way, Brgy. Sabang, Lipa City, Batangas | 75,000.00 | 31-Oct-20 |
| LUCENA-ENRIQUEZ | Enriquez corner Enverga Sts., Poblacion, Lucena City, Quezon | 70,000.00 | 15-Sep-17 |
| MAHARLIKA | G/F, Kadiwa Building, Brgy. Maharlika, Sta. Cruz, Marinduque | 39,025.80 | 20-Jun-15 |
| MOLINO | I.K. Commercial Bldg., Villa Maria Subd., Molino Highway, Molino III, Bacoor Cavite | 74,842.50 | 31-May-19 |
| NAGA-MAGSAYSAY | G/F G Square Bldg., Magsaysay Ave. corner Catmon II St., Balatas, Naga City, Camarines Sur | 75,000.00 | 14-Apr-19 |
| NAGA-PANGANIBAN | DECA Corporate Center, Panganiban Drive, Brgy. Tinago, Naga City, Camarines Sur | 75,600.00 | 23-Feb-18 |
| NAIC | P. Poblete Street, Ibayo Silangan, Naic, Cavite | 68,000.00 | 14-Feb-17 |
| NASUGBU | J. P. Laurel corner F. Alix Sts., Nasugbu, Batangas | 70,000.00 | 31-May-19 |
| PACITA COMPLEX | JRJ Building, National Highway, Brgy. Nueva, San Pedro, Laguna | 52,000.00 | 31-May-16 |
| PASEO DE SANTA ROSA | Blk. 5 Lot 3B, Sta. Rosa Estate 2-A, Balibago, Tagaytay Road, Bo. Sto. Domingo, Sta. Rosa City, 4026 Laguna | 135,000.00 | 14-May-16 |
| PILI | Cu Bldg, Old San Roque, Pili, Camarines Sur | 60,648.00 | 31-Aug-17 |
| PINAMALAYAN | Mabini St., Zone IV, Pinamalayan, Oriental Mindoro | 37,991.71 | 30-Sep-20 |
| POLANGUI | National Road, Ubaliw, Polangui, Albay | 33,928.57 | 30-Apr-18 |
| | | | |

| SAL Building, Republika St., Brgy. 1, Romblon, Romblon | 18,700.00 | 11-Oct-19 |
|---|---|--|
| Mary Grace Building, Colago Ave. cor. Quezon Ave., San Pablo City, Laguna | 54,697.78 | 30-Nov-16 |
| Km. 31, National Highway, Brgy. Nueva, San Pedro, Laguna | 71,662.50 | 28-Feb-18 |
| G. Redor St. Siniloan, Laguna | 77,058.80 | 17-Jan-16 |
| 2nd Floor, PNB Sorsogon Branch Rizal St., Sorsogon City, Sorsogon | 110,250.00 | 15-Dec-18 |
| 37 A. Regidor St., Sta. Cruz, Laguna | 90,000.00 | 21-Feb-19 |
| NATIONAL HIGHWAY BALIBAGO CITY OF STA ROSA LAGUNA | 82,000.00 | 10-Jun-16 |
| Vistamart Bldg., Gen. E. Aguilnado Highway, Mendez Crossing West, Tagaytay City | 62,500.00 | 29-Nov-19 |
| G/F V. Luansing Bldg, J.P. Laurel Highway, Tanauan City, Batangas | 70,312.50 | 21-Aug-16 |
| G/F, Annie's Plaza Building, A. Soriano Highway, Daang Amaya, Tanza, Cavite | 62,400.00 | 15-Oct-20 |
| LANZONES ST. UPLB COLLEGE LOS BANOS, LAGUNA | 72,489.55 | month-to- month |
| 055 Quezon Ave., Brgy Salvacion, Virac, Catanduanes | free BOT | 21-Jul-18 |
| | | |
| A. Cortes Ave., Ibabaw, Mandaue City, Cebu | 96,032.77 | 29-Feb-16 |
| 10th Lacson St., Bacolod City | P99/year | 12-Aug-65 |
| G/F, Besca Properties Bldg., Burgos Extension, Bacolod City, Negros Occidental | 59,481.40 | 25-Oct-19 |
| Hilado corner L.N. Agustin Sts., Bacolod City | 44,100.00 | 19-Feb-17 |
| Penghong Bldg., Poinsetia St., Libertad Ext., Bacolod City, Negros Occidental | 54,697.78 | 03-Nov-16 |
| Negros First Cyber Centre Bldg., Lacson cor. Hernaez St., Bacolod City, Negros Occidental | 58,000.00 | 12-Jul-18 |
| Rosa Dy-Teves Bldg, Quezon St., Bais City | 26,785.71 | 30-Nov-16 |
| Gov. M. Cuenco Ave., cor. Paseo Saturnino St., Banilad, Cebu City | 117,315.00 | 28-Feb-20 |
| AS Fortuna St., Banilad, Mandaue City, Cebu | 50,000.00 | 31-Mar-17 |
| J.P. Rizal St., Ticad, Bantayan, Cebu City | 53,340.00 | 21-Jun-25 |
| Cor. R. Fernan & San Vicente Sts., Bogo City, Cebu | 24,310.12 | 16-Apr-16 |
| Venue One Hotel, Main Road Station 1, Balabag, Boracay Island, Malay, Aklan | 193,821.69 | 10-Apr-21 |
| 41-43 Plaridel St., Ermita, Cebu City | 108,000.00 | 31-Oct-19 |
| Jose Rizal St., Poblacion 1, Carcar City, Cebu | 69,283.86 | 21-Feb-16 |
| Unit F, Upper G/F, FLB Corporate Center, Archbishop Reyes Avenue, Cebu Business Park, Cebu City | 131,560.00 | 06-Dec-20 |
| | Mary Grace Building, Colago Ave. cor. Quezon Ave., San Pablo City, Laguna Km. 31, National Highway, Brgy. Nueva, San Pedro, Laguna G. Redor St. Siniloan, Laguna 2nd Floor, PNB Sorsogon Branch Rizal St., Sorsogon City, Sorsogon 37 A. Regidor St., Sta. Cruz, Laguna NATIONAL HIGHWAY BALIBAGO CITY OF STA ROSA LAGUNA Vistamart Bldg., Gen. E. Aguilnado Highway, Mendez Crossing West, Tagaytay City G/F V. Luansing Bldg, J.P. Laurel Highway, Tanauan City, Batangas G/F, Annie's Plaza Building, A. Soriano Highway, Daang Amaya, Tanza, Cavite LANZONES ST. UPLB COLLEGE LOS BANOS, LAGUNA 055 Quezon Ave., Brgy Salvacion, Virac, Catanduanes A. Cortes Ave., Ibabaw, Mandaue City, Cebu 10th Lacson St., Bacolod City G/F, Besca Properties Bldg., Burgos Extension, Bacolod City, Negros Occidental Hilado corner L.N. Agustin Sts., Bacolod City Penghong Bldg., Poinsetia St., Libertad Ext., Bacolod City, Negros Occidental Negros First Cyber Centre Bldg., Lacson cor. Hernaez St., Bacolod City, Negros Occidental Rosa Dy-Teves Bldg, Quezon St., Bais City Gov. M. Cuenco Ave., cor. Paseo Saturnino St., Banilad, Cebu City AS Fortuna St., Banilad, Mandaue City, Cebu J.P. Rizal St., Ticad, Bantayan, Cebu City Cor. R. Fernan & San Vicente Sts., Bogo City, Cebu Venue One Hotel, Main Road Station 1, Balabag, Boracay Island, Malay, Aklan 41-43 Plaridel St., Ermita, Cebu City Jose Rizal St., Poblacion 1, Carcar City, Cebu Unit F, Upper G/F, FLB Corporate Center, Archbishop Reyes Avenue, Cebu Business Park, | Mary Grace Building, Colago Ave. cor. Quezon Ave., San Pablo City, Laguna Km. 31, National Highway, Brgy. Nueva, San Pedro, Laguna 71,662.50 G. Redor St. Siniloan, Laguna 77,058.80 2nd Floor, PNB Sorsogon Branch Rizal St., Sorsogon City, Sorsogon 37 A. Regidor St., Sta. Cruz, Laguna NATIONAL HIGHWAY BALIBAGO CITY OF STA ROSA LAGUNA 82,000.00 Vistamart Bldg., Gen. E. Aguilnado Highway, Mendez Crossing West, Tagaytay City 62,500.00 G/F V. Luansing Bldg, J.P. Laurel Highway, Tanauan City, Batangas 70,312.50 G/F, Annie's Plaza Building, A. Soriano Highway, Daang Amaya, Tanza, Cavite 62,400.00 LANZONES ST. UPLB COLLEGE LOS BANOS, LAGUNA 72,489.55 055 Quezon Ave., Brgy Salvacion, Virac, Catanduanes free BOT A. Cortes Ave., Ibabaw, Mandaue City, Cebu 96,032.77 10th Lacson St., Bacolod City G/F, Besca Properties Bldg., Burgos Extension, Bacolod City, Negros Occidental Hilado corner L.N. Agustin Sts., Bacolod City Penghong Bldg., Poinsetia St., Libertad Ext., Bacolod City, Negros Occidental 54,697.78 Negros First Cyber Centre Bldg., Lacson cor. Hernaez St., Bacolod City, Negros Occidental Rosa Dy-Teves Bldg, Quezon St., Bais City Gov. M. Cuenco Ave., cor. Paseo Saturnino St., Banilad, Cebu City AS Fortuna St., Banilad, Mandaue City, Cebu J.P. Rizal St., Ticad, Bantayan, Cebu City Cor. R. Fernan & San Vicente Sts., Bogo City, Cebu Venue One Hotel, Main Road Station 1, Balabag, Boracay Island, Malay, Aklan 193,821.69 41-43 Plaridel St., Ermita, Cebu City Jose Rizal St., Poblacion 1, Carcar City, Cebu Unit F, Upper G/F, ELB Corporate Center, Archbishop Reyes Avenue, Cebu Business Park, Unit F, Upper G/F, ELB Corporate Center, Archbishop Reyes Avenue, Cebu Business Park, |

| CEBU IT PARK | G/F, TGU Tower, Cebu IT Park, Salinas Drive cor. J.M del Mar St., Apas, Cebu City | 209,700.00 | 15-Dec-17 |
|---------------------------------|--|------------|-----------|
| CEBU-ESCARIO | G/F, Capitol Square, N. Escario Street, Cebu City | 78,750.00 | 30-Aug-20 |
| CEBU-LILOAN | Units 11-12, G/F, Gaisano Grand Liloan, Barangay Poblacion, Liloan, Cebu | 56,250.00 | 14-Mar-21 |
| CEBU-MOALBOAL | G/F, Stall MBL-GFS 7, 8 & 9, Gaisano Grand Mall, Poblacion East, Moalboal, Cebu | 54,000.00 | 16-Mar-20 |
| CENTRO MANDAUE | G/F M2, Gaisano Grand Mall, Mandaue Centro, A. Del Rosario St., Mandaue City 6014, Cebu | 97,500.00 | 26-Feb-17 |
| COLON | G/F J. Avela Bldg., Collonade Mall Oriente, Colon St., Cebu City | 134,300.00 | 31-Dec-18 |
| CONSOLACION | Consolacion Government Center Extension, Poblacion, Orientation, Consolacion, Cebu City | 66,000.00 | 02-Aug-20 |
| DOWNTOWN TACLOBAN | G/F, Washington Trading Bldg., Rizal Ave., Tacloban City, Leyte 6500 | 100,160.19 | 22-Oct-16 |
| DUMAGUETE-SOUTH ROAD | Manhattan Suites, South Rd, Calindagan, Dumaguete City, Negros Oriental | 67,142.25 | 14-Oct-17 |
| FUENTE OSMEÑA | BF Paray Bldg., Osmena Blvd., Cebu city | 130,000.00 | 25-May-18 |
| GUIHULNGAN | New Guihulngan Public Market, S. Villegas St., Guihulngan, Negros Oriental | 18,000.00 | 08-Feb-18 |
| GUIUAN | Cor. San Nicolas & Guimbaolibot Sts., Guiuan, Eastern Samar 6809 | 35,718.24 | 31-Oct-19 |
| ILOILO-ALDEGUER | St. Catherine Arcade, Aldeguer St., Iloilo City | 80,000.00 | 15-Nov-21 |
| ILOILO-DIVERSION ROAD | Unicom Bldg., Sen. Benigno Aquino Ave. (Diversion Road), Brgy. San Rafael, Mandurriao, Iloilo City | 47,103.00 | 02-Oct-19 |
| ILOILO-GEN. LUNA | Go Sam Building, Gen. Luna St., Iloilo City | 65,000.00 | 17-Dec-16 |
| ISLAND CITY MALL- TAGBILARAN | Upper Ground Floor 33-34, Island City Mall, Dampas District, Tagbilaran City | 55,048.50 | 31-Jul-16 |
| JARO | #8 Lopez Jaena St., Jaro, Iloilo City | 108,528.00 | 02-May-16 |
| JARO-LEDESMA | Simeon Ledesma St., Jaro, Iloilo City | 66,852.84 | 28-Feb-17 |
| KALIBO-MARTELINO | 0624 S. Martelino St., Kalibo, Aklan | 37,685.24 | 30-Nov-20 |
| LA CARLOTA | Cor La Paz and Rizal Sts., La Carlota City | 33,693.83 | 31-May-16 |
| LA PAZ | Inayan Bldg., cor. Huevana & Rizal Sts.,La Paz, Iloilo City 5000 | 58,600.00 | 31-Dec-18 |
| LAHUG | G/F Juanita Bldg., Escario St. Cor. Gorordo Ave., Brgy. Camputhaw, Lahug, Cebu City | 59,400.00 | 07-Feb-16 |
| LAPU-LAPU MARKET | Mangubat cor. Rizal Sts., Lapu-Lapu City, Cebu | 25,639.73 | 31-Dec-22 |
| MAMBALING | GF, Supermetro Mambaling, F. Llamas St., corner Cebu South Road, Basak, San Nicolas, Cebu City | 67,744.22 | 28-Oct-16 |
| MANDAUE | JD Building, Lopez Jaena Street, Tipolo, Mandaue City, Cebu 6014 | 84,917.84 | 14-Apr-20 |
| MANDAUE-SUBANGDAKU | KRC Building, Lopez Jaena St., Subangdaku, Mandaue City, Cebu | 62,865.38 | 15-Aug-16 |
| MEPZ | 1st Ave., MEPZ 1, Mactan Island, Lapu-Lapu City, Cebu 6015 | 12,438.68 | 19-Jul-19 |
| MIAG-AO | One TGN Building, Cor. Noble & Sto. Tomas Sts., Miagao., Iloilo | 42,446.25 | 15-May-18 |
| | | | |

| MINGLLANILLA | Ward 4, Poblacion, Minglanilla Cebu | 60,196.50 | 14-Oct-17 |
|---|--|------------|-----------|
| NORTH ROAD-MANDAUE | Insular Square, 31 JP Rizal St., MandaueCity | 74,363.63 | 28-Feb-18 |
| ONE PAVILION MALL-CEBU CITY | One Pavilion Mall, R. Duterte St., Banawa, Cebu City, 6000 | 69,484.50 | 07-Oct-17 |
| ORMOC-REAL | Narcisa Codilla Building, Real St., Ormoc City., Leyte | 60,775.31 | 30-Sep-16 |
| PALOMPON | Ground Floor, Municipal Bldg., Rizal St., Palompon, Leyte | 15,000.00 | 16-May-18 |
| PUSOK | M. L. Quezon National Highway, Pusok, Lapu-Lapu City, Cebu | 23,579.48 | 29-Feb-16 |
| SAN JOSE-ANTIQUE | Calixto O. Zaldivar St., San Jose de Buenavista, Antique | 61,990.00 | 11-Jun-20 |
| SOGOD | No. 006 Osmeña St., Brgy Zone 2, Sogod, Southern Leyte | 1,000.00 | 23-Dec-17 |
| STA. BARBARA | Liz Complex, Bangga Dama, Brgy. Bolong Oeste, Sta. Barbara, Iloilo | 64,639.87 | 31-Oct-18 |
| TABUNOK | Paul Sy Bldg., National Highway, Tabunok, Talisay City | 80,454.00 | 16-Jan-21 |
| TABUNOK-TALISAY | Viva Lumber Bldg., Talisay, Tabunok, Cebu | 56,000.00 | 17-Jun-19 |
| ALTURAS MALL-TAGBILARAN (formerly TAGBILARAN-DEL PILAR) | G/F, Stall 10, Alturas Mall, C.P. Garcia Ave., M.H. Del Pilar & B. Inting Sts., Tagbilaran | 70,000.00 | 31-Jul-12 |
| TALAMBAN | Leyson St., Talamban, Cebu City | 61,740.00 | 15-Aug-18 |
| UBAY-BOHOL | G/F LM Commercial Bldg., National Hi-way Cor. Tan Pentong St., Poblacion, Ubay, Bohol | 50,711.88 | 11-Jun-18 |
| UPTOWN CEBU | G/F, Visayas Community Medical Center Mixed Use Bldg., Osmeña Blvd., Cebu City | 142,848.00 | 29-Feb-20 |
| Mindanao | | | |
| AGDAO-LAPU-LAPU | Chavez Bldg., Lapu-Lapu St., Agdao, Davao City | 84,000.00 | 30-Nov-19 |
| ATENEO DE DAVAO-JACINTO | G/F, Community Center, Ateneo de Davao University, Jacinto St., Davao City | 60,168.00 | 10-Oct-25 |
| BANGOY | Roman Paula Bldg., 35-37 C. Bangoy Street, Davao City. | 66,000.00 | 24-Apr-19 |
| BAYUGAN | Mendoza Square, Narra Avenue, Poblacion, Bayugan City, Agusan del Sur | 42,525.00 | 31-Aug-19 |
| BUTUAN-J.C. AQUINO | J.C. Aquino Avenue, Butuan City, Agusan del Norte | 66,150.00 | 31-Mar-17 |
| CARMEN | REGO Building , 296 Agoho Drive, Carmen, Cagayan de Oro City, Misamis Oriental | 71,428.57 | 25-Oct-20 |
| CLIMACO | JNB Bldg., Buenavista St., Zamboanga City, Zamboanga del Sur | 79,860.00 | 24-Jun-17 |
| DADIANGAS | RD Realty Development Bldg., Santiago Blvd., General Santos City, South Cotabato | 55,125.00 | 28-Feb-18 |
| DAVAO-CALINAN | LTH Building, Davao-Bukidnon Highway, Calinan, Davao City | 37,044.00 | 30-Nov-17 |
| DAVAO-DIVERSION ROAD | Doors 2 & 3, Gimenes Bldg., Carlos Garcia Hi-way (Diversion Road) Buhangin, Davao City | 47,600.00 | 14-Jul-19 |
| DAVAO-LANANG | Km. 7, Lanang, Davao City | 52,500.00 | 24-Jul-19 |
| | | | |

| DAVAO-OBRERO | G/F JJ Commune Bldg., Loyola St., Bo. Obrero, Davao City | 72,828.00 | 30-Jun-18 |
|-----------------------------------|--|------------|-----------|
| DIGOS-GEN. LUNA | Gonzales Building, Gen. Luna St., Digos City, Davao del Sur | 40,262.42 | 30-Sep-20 |
| DIPOLOG-RIZAL | Rizal Ave. cor. Osmena St., Dipolog City, Zamboanga del Norte | 98,398.13 | 16-Apr-17 |
| GAISANO CAPITAL-SURIGAO | Gaisano Capital, KM 4, National Highway, Barangay Luna, Surigao City | 35,663.00 | 10-Jul-17 |
| GENERAL SANTOS-ACHARON | Pedro Acharon Blvd., General Santos City, South Cotabato | 21,533.40 | 30-Jun-16 |
| ILIGAN-QUEZON | Quezon Ave., Poblacion, Iligan City, Lanao del Norte | 92,610.00 | 31-Oct-16 |
| ISULAN | Aristoza Bldg., National Highway, Isulan, Sultan Kudarat | 38,808.00 | 31-May-17 |
| KCC MALL DE ZAMBOANGA | Upper Ground Floor, KCC Mall de Zamboanga, Gov. Camins St., Brgy. Camino Nuevo, Zamboanga City | 17,280.00 | 28-Feb-17 |
| KCC MALL-GEN. SANTOS CITY | Unit 018 Lower G/F KCC Mall of Gensan, Jose Catolico Sr. Ave. General Santos City, South Cotabato | 98,435.17 | 10-Apr-16 |
| LILOY | Chan Bldg., Baybay, Liloy, Zamboanga del Norte | 35,000.00 | 30-Apr-20 |
| LIMKETKAI MALL-NORTH CONCOURSE | G/F North Concourse, Limketkai Mall, Limketkai Center, Lapasan, Cagayan de Oro City, Misamis Oriental | 174,567.97 | 31-Oct-16 |
| MALAYBALAY | Flores Bldg., cor. Rizal & Tabios Sts., Brgy. 5, Malaybalay City, Bukidnon | 54,000.00 | 30-Apr-17 |
| MALAYBALAY-FORTICH | Fortich cor. Kapitan Juan Sts., Brgy 7, Malaybalay City, Bukidnon | 42,350.00 | 31-Mar-18 |
| MATINA | HIJ Bldg., Mc Arthur Highway, Brgy. Matina, Davao City | 55,357.14 | 01-May-18 |
| MATINA CROSSING | 80 Lua Building, Mc Arthur Highway, Matina, Davao City | 40,000.00 | 14-Sep-20 |
| MONTEVERDE | Mintrade Bldg., Monteverde St. cor. Sales St., Davao City, Davao del Sur | 94,905.05 | 31-Mar-17 |
| MONTEVERDE-BANGOY | 42 T.Monteverde cor. S. Bangoy Sts., Davao City | 119,590.94 | 13-Mar-20 |
| OZAMIS-GOMEZ | Gomez cor. Burgos Sts., 50th Brgy., Ozamis City, Misamis Occidental | 52,500.00 | 30-Sep-18 |
| PALA-O | G/F Iligan Day Inn Bldg., Benito S. Ong St., Pala-O, Iligan City, Lanao del Norte | 48,616.07 | 30-Sep-17 |
| PANABO CITY | G/F Gaisano Grand Mall of Panabo, Quezon St., Brgy. Sto. Niño, Panabo City, Davao Del Norte | 56,223.25 | 30-Nov-16 |
| SASA | Carmart Bldg., Km 8, Sasa, Davao City | 41,659.54 | 14-Nov-18 |
| SINDANGAN | Corner Rizal & Bonifacio Sts., Poblacion, Sindangan, Zamboanga del Norte | 10,368.00 | 11-Aug-22 |
| STA. ANA DAVAO | Bonifacio Tan Bldg., Rosemary cor. Bangoy Sts., Sta. Ana Dist., Davao City, Davao del Sur | 57,375.00 | 30-Apr-18 |
| STA. ANA-MAGSAYSAY | R. Magsaysay Ave. cor. Lizada St., Davao City | 115,473.09 | 24-May-16 |
| SURIGAO-WASHINGTON | San Nicolas St., Brgy. Washington, Surigao City, Surigao del Norte | 112,815.00 | 31-Mar-16 |
| TAGUM-APOKON | GL 04-06 Gaisano Grand Arcade, Apokon Road corner Lapu-Lapu Ext., Brgy. Visayan Village, Tagum City, Davao Del Norte | 52,093.13 | 15-Sep-17 |
| TETUAN | G/F, AL Gonzalez & Sons Bldg., Veterans Ave., Zamboanga City 7000 | 62,012.50 | 02-Apr-17 |

| TORIL | Anecita G. Uy Bldg., Saavedra St., Toril, Davao City, Davao del Sur | 60,062.68 | 01-Jun-17 |
|------------------------------|--|-----------|-----------|
| VALENCIA | Tamay Lang Bldg., G. Lavina St., Poblacion, Valencia, Bukidnon | 65,595.63 | 20-Apr-17 |
| VALENCIA-MABINI | Tamaylang Bldg., Mabini Street, Poblacion, Valencia City, Bukidnon | 58,593.75 | 28-Feb-21 |
| ZAMBOANGA-CANELAR | G/F Blue Shark Hotel, Mayor Jaldon St., Canelar, Zamboanga City | 53,146.83 | 31-Aug-22 |
| ZAMBOANGA-NUÑEZ EXT. | Ciudad Medical, Zamboanga Nuñez Ext., Camino Nuevo, Zamboanga City | 60,000.00 | 31-May-16 |
| ZAMBOANGA-SAN JOSE | San Jose, Zamboanga City, Zamboanga del Sur | 30,000.00 | 22-Apr-19 |
| ZAMBOANGA-VETERANS AVENUE | G/F Zamboanga Doctors' Hospital, Annex Bldg., Veterans Ave., Zamboanga City, Zamboanga del Sur | 73,856.48 | 15-May-17 |