



**OFFICE OF THE CORPORATE SECRETARY**

Direct Line: 8536-0540  
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Local: 4582

March 22, 2021

**PHILIPPINE DEALING & EXCHANGE CORPORATION**

29<sup>th</sup> Floor, BDO Equitable Tower  
8751 Paseo de Roxas  
Makati City

Attention: **ATTY. MARIE ROSE M. MAGALLEN-LIRIO**  
Head - Issuer Compliance and Disclosure Department (ICCD)

Dear Atty. Magallen-Lirio:

We are pleased to furnish the Philippine Dealing and Exchange Corporation (PDEX) a copy of our disclosure to the Philippine Stock Exchange regarding their request for clarification and/confirmation of the news article "PNB sees 51% profit growth in 2021" posted in Inquirer.net on March 22, 2021.

We trust you will take note accordingly. Thank you.

Very truly yours,



**RUTH PAMELA E. TANGHAL**  
Corporate Secretary

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PNB Financial Center  
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Pasay City, Metro Manila 1300, Philippines

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Authorized Depository of the Republic of the Philippines  
Member: PDIC

C01842-2021

## SECURITIES AND EXCHANGE COMMISSION

### SEC FORM 17-C

#### CURRENT REPORT UNDER SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17.2(c) THEREUNDER

1. Date of Report (Date of earliest event reported)  
Mar 22, 2021
2. SEC Identification Number  
ASO96-005555
3. BIR Tax Identification No.  
000-188-209-000
4. Exact name of issuer as specified in its charter  
Philippine National Bank
5. Province, country or other jurisdiction of incorporation  
Philippines
6. Industry Classification Code(SEC Use Only)
7. Address of principal office  
PNB Financial Center, Pres. Diosdado Macapagal Blvd., Pasay City, Metro Manila  
Postal Code  
1300
8. Issuer's telephone number, including area code  
(632) 8526-3131 to 70/(632) 8891-6040 to 70
9. Former name or former address, if changed since last report  
Not Applicable
10. Securities registered pursuant to Sections 8 and 12 of the SRC or Sections 4 and 8 of the RSA
 

| Title of Each Class | Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding |
|---------------------|-----------------------------------------------------------------------------|
| Common Shares       | 1,525,764,850                                                               |
11. Indicate the item numbers reported herein  
Item 9

*The Exchange does not warrant and holds no responsibility for the veracity of the facts and representations contained in all corporate disclosures, including financial reports. All data contained herein are prepared and submitted by the disclosing party to the Exchange, and are disseminated solely for purposes of information. Any questions on the data contained herein should be addressed directly to*

the Corporate Information Officer of the disclosing party.



# PNB

## Philippine National Bank PNB

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**PSE Disclosure Form 4-13 - Clarification of News Reports**  
**References: SRC Rule 17 (SEC Form 17-C) and**  
**Section 4.4 of the Revised Disclosure Rules**

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**Subject of the Disclosure**

Clarification of News Article - PNB sees 51% profit growth in 2021

|                               |                                    |
|-------------------------------|------------------------------------|
| <b>Source</b>                 | Inquirer.net                       |
| <b>Subject of News Report</b> | PNB sees 51% profit growth in 2021 |
| <b>Date of Publication</b>    | Mar 22, 2021                       |

**Clarification of News Report**

We write in response to the letter of the Exchange today, seeking clarification and/or confirmation of the news article entitled "PNB sees 51% profit growth in 2021" posted in Inquirer.net on March 22, 2021, reporting in part that:

"Tycoon Lucio Tan-led Philippine National Bank expects to grow its net profit this year by 51 percent, excluding the impact of extraordinary gains the bank may unlock from its valuable pool of real estate assets.

Coming from a P2.6-billion attributable net profit last year, which marked a decline of about 73 percent due to a larger provisioning made for probable loan losses, this earnings growth outlook suggests that PNB is gunning for about P3.93 billion in net profit this year.

'I'm very optimistic about the financial numbers of 2021, especially if we're now able to finally conclude the monetization of real estate properties,' PNB president Wick Veloso said in a briefing on Friday.

'Nevertheless, without the monetization of real estate properties, our income is even projected to move up by 51 percent,' he said, adding that this assumed a low and nonvolatile interest rate regime.

. . . .

Among the valuable assets waiting to be monetized are the 10-hectare existing head office along Macapagal Avenue, the old Allied Bank building on Ayala Avenue and the 8,000-square-meter prime lot foreclosed from musician-businessman Ramon "RJ" Jacinto. These three big properties have an estimated fair value of about P50 billion, or larger than PNB's current market capitalization of P35 billion.

Veloso said he was optimistic that the real estate monetization would be consummated this year, boosting momentum to sustain its earnings growth beyond 2021.

. . . ."

Please be advised that the statement in the said news article was in response to questions raised to PNB CEO Wick Veloso during PNB's Virtual Media Roundtable on its 2020 Performance held over Zoom last Friday, March 19, 2021. The 51% increase quoted in the article pertains to the improvement in the estimated amount of net income in 2021 based on projections made taking into account various operating scenarios.

The Bank is expecting a reduction in its loan loss provisioning in 2021 as the anticipated re-opening of the economy following the roll out of the COVID 19 vaccine will allow its customers to resume their operations, recover revenues and generate cash flows to service their financial obligations. As a result of the reduction in loan loss provisioning compared to 2020, the Bank expects its net income to improve in 2021.

We trust that we have sufficiently addressed your concern.

#### Other Relevant Information

None.

#### Filed on behalf by:

|                    |                     |
|--------------------|---------------------|
| <b>Name</b>        | Ruth Pamela Tanghal |
| <b>Designation</b> | Corporate Secretary |