



**Office of the Corporate Secretary**

Direct Line: 536-0540  
Trunk Lines: 891-6040 to 70  
Local: 4782

March 20, 2018

**PHILIPPINE DEALING & EXCHANGE CORPORATION**

37<sup>th</sup> Floor, Tower 1, The Enterprise Center  
6766 Ayala Avenue corner Paseo de Roxas  
Makati City

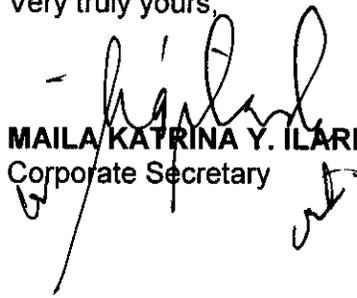
Attention: **Ms. Erika Grace C. Alulod**  
Head - Issuer Compliance and Disclosure Department

Dear Ms. Salonga:

We are pleased to furnish the Philippine Dealing and Exchange Corporation (PDEX) a copy of our disclosure to the Philippine Stock Exchange regarding the Definitive Information Statement of the Philippine National Bank relative to its holding of Annual Stockholders' Meeting on April 24, 2018 at the Grand Ballroom, Upper Lobby of the Century Park Hotel.

We trust you will take note accordingly. Thank you.

Very truly yours,

  
**MAILA KATRINA Y. ILARDE**  
Corporate Secretary

Philippine National Bank  
PNB Financial Center  
Pres. Diosdado Macapagal Blvd.,  
Pasay City, Metro Manila 1300, Philippines

T. (632) 526-3131 to 70/891-6040 to 70  
P.O. Box 1884 (Manila)  
P.O. Box 410 (Pasay City)  
[www.pnb.com.ph](http://www.pnb.com.ph)

Authorized Depository of the Republic of the Philippines  
Member: PDIC

CR01474-2018

**SECURITIES AND EXCHANGE COMMISSION**  
**SEC FORM 20-IS**

**INFORMATION STATEMENT PURSUANT TO SECTION 17.1(b)**  
**OF THE SECURITIES REGULATION CODE**

1. Check the appropriate box:

- Preliminary Information Statement
- Definitive Information Statement

2. Name of Registrant as specified in its charter

Philippine National Bank

3. Province, country or other jurisdiction of incorporation or organization

Philippines

4. SEC Identification Number

AS096-005555

5. BIR Tax Identification Code

000-188-209-000

6. Address of principal office

PNB Financial Center, Pres. Diosdado Macapagal Blvd., Pasay City, Metro Manila

Postal Code

1300

7. Registrant's telephone number, including area code

(632) 526-3131 to 70/(632) 891-6040 to 70

8. Date, time and place of the meeting of security holders

April 24, 2018, 8:00 a.m., Grand Ballroom, Upper Lobby, Century Park Hotel, 599 Pablo Ocampo, Sr. St., Malate, City of Manila

9. Approximate date on which the Information Statement is first to be sent or given to security holders

Mar 27, 2018

10. In case of Proxy Solicitations:

Name of Person Filing the Statement/Solicitor

Not Applicable

Address and Telephone No.

Not Applicable

11. Securities registered pursuant to Sections 8 and 12 of the Code or Sections 4 and 8 of the RSA

(information on number of shares and amount of debt is applicable only to corporate registrants):

Title of Each Class	Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding
Common Shares	1,249,139,678

13. Are any or all of registrant's securities listed on a Stock Exchange?

- Yes       No

If yes, state the name of such stock exchange and the classes of securities listed therein:

Philippine Stock Exchange

*The Exchange does not warrant and holds no responsibility for the veracity of the facts and representations contained in all corporate disclosures, including financial reports. All data contained herein are prepared and submitted by the disclosing party to the Exchange, and are disseminated solely for purposes of information. Any questions on the data contained herein should be addressed directly to the Corporate Information Officer of the disclosing party.*



# PNB

## Philippine National Bank

### PNB

**PSE Disclosure Form 17-5 - Information Statement for Annual or  
Special Stockholders' Meeting  
References: SRC Rule 20 and  
Section 17.10 of the Revised Disclosure Rules**

<b>Date of Stockholders' Meeting</b>	Apr 24, 2018
<b>Type (Annual or Special)</b>	Annual
<b>Time</b>	8:00 a.m.
<b>Venue</b>	Grand Ballroom, Upper Lobby, Century Park Hotel, 599 Pablo Ocampo, Sr. St., Malate, City of Manila
<b>Record Date</b>	Mar 26, 2018

**Inclusive Dates of Closing of Stock Transfer Books**

<b>Start Date</b>	Mar 20, 2018
<b>End date</b>	Mar 26, 2018

**Other Relevant Information**

None.

**Filed on behalf by:**

<b>Name</b>	Maila Katrina Ilarde
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<b>Designation</b>	Corporate Secretary
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**SECURITIES AND EXCHANGE COMMISSION  
SEC FORM 20-IS**

INFORMATION STATEMENT PURSUANT TO SECTION 20  
OF THE SECURITIES REGULATION CODE

1. Check the appropriate box:  
 Preliminary Information Statement  
 Definitive Information Statement
2. Name of Registrant as specified in its charter : PHILIPPINE NATIONAL BANK
3. Province, country or other jurisdiction of incorporation or organization : Metro Manila, Philippines
4. SEC Identification Number : AS096-005555
5. BIR Tax Identification Number : 000-188-209-000
6. Address of principal office : PNB Financial Center  
President Diosdado Macapagal Blvd.  
Pasay City, Metro Manila, 1300
7. Registrant's telephone number, including area code : (632) 834-0780  
(Office of the Corporate Secretary)
8. Date of meeting : April 24, 2018  
 Time of meeting : 8:00 a.m.  
 Place of meeting : Grand Ballroom, Upper Lobby  
 Century Park Hotel  
 599 Pablo Ocampo, Sr. St.  
 Malate, City of Manila
9. Approximate date on which the Information Statement is first to be sent or given to security holders : March 27, 2018
10. Securities registered pursuant to Sections 8 and 12 of the Code or Sections 4 and 8 of the RSA (information on number of shares and amount of debt is applicable only to corporate Registrant):

Title of Each Class	Number of Shares of Common Stock Outstanding or Amount of Debt Outstanding
COMMON SHARES	1,249,139,678

11. Are any or all Registrant's securities listed in a Stock Exchange?

Yes

No

If yes, disclose the name of such Stock Exchange and the class of securities listed therein : **PHILIPPINE STOCK EXCHANGE/  
COMMON STOCK**



RECEIVED  
MAR 19 2018  
MARKET REGULATION DEPT.  
BY: \_\_\_\_\_ TIME: \_\_\_\_\_

**NOTICE OF ANNUAL STOCKHOLDERS' MEETING**

Notice is hereby given that the Annual Meeting of Stockholders of the Philippine National Bank (the "Bank") will be held on April 24, 2018, Tuesday, at 8:00 a.m. at the Grand Ballroom, Upper Lobby, Century Park Hotel, 599 Pablo Ocampo, Sr. St., Malate, City of Manila.

The Agenda for the Meeting is as follows:

1. Call to Order
2. Secretary's Proof of Notice and Quorum
3. Approval of the Minutes of the 2017 Annual Stockholders' Meeting held on April 25, 2017
4. Report of the President on the Results of Operations for the Year 2017
5. Approval of the 2017 Annual Report
6. Amendment of the By-Laws, as follows:
  - a. Section 4.4, Article IV, to include the preparation and sending out of supporting documents to the notice of the meeting in electronic form;
  - b. Section 4.8, Article IV, to delete the list of specific items to be included in the agenda of the annual stockholders' meeting;
  - c. Section 5.17, Article V, to update the manner of reporting of Board Committees to the Board of Directors; and
  - d. Sections 6.1, 6.4 and 6.6, Article VI, to update the classification, duties and responsibilities of certain officers of the Bank
7. Ratification of All Legal Acts, Resolutions and Proceedings of the Board of Directors and Corporate Officers since the 2017 Annual Stockholders' Meeting
8. Election of Directors
9. Appointment of External Auditor
10. Other Matters
11. Adjournment

The details and rationale of each item in the Agenda are explained briefly in the attached "Annex A".

The Minutes of the 2017 Annual Stockholders' Meeting, as well as the resolutions of the Board of Directors from the last stockholders' meeting held on April 25, 2017 up to the present, are available for examination during office hours at the Office of the Corporate Secretary located at the 9<sup>th</sup> Floor, PNB Financial Center, President Diosdado Macapagal Blvd., Pasay City, Metro Manila.

Only stockholders of record as of March 26, 2018 will be entitled to notice of, and to vote at, the meeting. Registration will begin at 6:00 a.m. on April 24, 2018.

If you cannot personally attend the meeting, you may designate your authorized representative by submitting a PROXY of your choice not later than 5:00 p.m. on April 19, 2018 to the Office of the Corporate Secretary at the 9th Floor, PNB Financial Center, President Diosdado Macapagal Blvd., Pasay City, Metro Manila. All proxies received will be validated by the Bank's Corporate Secretary on April 19, 2017 at 5:30 p.m. at the office of the Stock Transfer Agent, PNB Trust Banking Group, 3<sup>rd</sup> Floor, PNB Financial Center, President Diosdado Macapagal Blvd., Pasay City, Metro Manila. A sample proxy is attached for your reference.

A copy of the Definitive Information Statement, Management Report and Financial Statements ("Documents") is contained in the compact discs transmitted with this Notice and may also be viewed and downloaded at <http://bit.ly/PNBASM2018>. Should you wish for a printed copy of the Documents, you may request for the same from the Office of the Corporate Secretary.

Pasay City, March 19, 2018.

  
MAILA KATRINA Y. ILARDE  
Corporate Secretary



**SEC FORM 20-IS**

**DEFINITIVE INFORMATION STATEMENT  
PURSUANT TO SECTION 20 OF THE SECURITIES REGULATION CODE**

**A. GENERAL INFORMATION**

**Item 1. DATE, TIME AND PLACE OF MEETING OF SECURITY HOLDERS**

- (a) The Annual Stockholders Meeting of the Philippine National Bank (hereafter "PNB" or the "Bank") will be held on April 24, 2018, Tuesday, at 8:00 a.m. at the Grand Ballroom, Upper Lobby, Century Park Hotel, 599 Pablo Ocampo, Sr. St., Malate, Manila, Philippines. The Bank's complete address is PNB Financial Center, President Diosdado Macapagal Blvd., Pasay City, Metro Manila, Philippines.
- (b) The Definitive Information Statement, together with the Notice of Meeting, will be sent to qualified stockholders not later than March 27, 2018.

**WE ARE NOT ASKING YOU FOR A PROXY AND YOU ARE NOT BEING REQUESTED TO SEND US A PROXY AT THIS TIME.**

**Item 2. DISSENTER'S RIGHT OF APPRAISAL**

- (a) Title X of Section 81 of the Corporation Code of the Philippines allows a stockholder to exercise his right to dissent and demand payment of the fair value of his shares in certain instances, to wit: (1) in case an amendment to the Articles of Incorporation will change or restrict the rights of such stockholder or class of shares, or authorize preferences in any respect superior to those of outstanding shares of any class or otherwise extend or shorten the term of the company; (2) in case of the sale, lease, exchange, transfer, mortgage, pledge or other disposition of all or substantially all of the company's properties; or (3) in cases of merger or consolidation.

Under Section 42 of the Corporation Code, a stockholder is likewise given an appraisal right in cases where a corporation decides to invest its funds in another corporation or business.

- (b) None of the proposed corporate actions to be submitted to the stockholders for approval constitutes a ground for the exercise of the stockholder's appraisal right.

**Item 3. INTEREST OF CERTAIN PERSONS IN OR OPPOSITION TO MATTERS TO BE ACTED UPON**

- (a) No person who has been a director of the Bank from the beginning of fiscal year 2017, or any associate of the foregoing, has any interest in any matter to be acted upon in the meeting other than election to office.
- (b) The Bank has not received any information from a director that he/she intends to oppose any matter to be acted upon in the meeting.

**B. CONTROL AND COMPENSATION INFORMATION**

**Item 4. VOTING SECURITIES AND PRINCIPAL HOLDERS THEREOF**

- (a) The total number of common shares outstanding as of January 31, 2018 is 1,249,139,678 with a par value of ₱40.00 per share. Total foreign equity ownership is 109,188,042 common shares or 8.74%.

Pursuant to Article IV, Section 4.9 of the Bank's By-Laws, every stockholder shall be entitled to one (1) vote for each share of common stock in his name in the books of the Bank as of March 26, 2018 (the "Record Date").

With respect to the election of directors, a stockholder may vote such number of shares for as many persons as there are directors to be elected, or he may cumulate said shares and give one candidate as many votes as the number of directors to be elected, or he may distribute them on the same principle among as many candidates as he shall see fit, provided the total number of votes cast by him shall not exceed the number of shares owned by him multiplied by the number of directors to be elected.

- (b) Stockholders of record of the Bank as of the Record Date shall be entitled to notice of, and to vote at, the Annual Stockholders' Meeting.
- (c) Security Ownership of Certain Record and Beneficial Owners and Management

**(1) Security Ownership of Certain Record and Beneficial Owners (*more than 5% of any class of voting securities as of February 28, 2018*)**

<b>Name &amp; Address of Record Owner and Relationship with Issuer</b>	<b>Name of Beneficial Owner and Relationship with Record Owner</b>	<b>Citizenship</b>	<b>No. of Common Shares Held</b>	<b>Percentage of Ownership</b>
All Seasons Realty Corp. - Makati City - 8,191,895 shares  Stockholder	Majority-Owned and Controlled by LT Group, Inc.	Filipino	747,326,928	59.8273308551
Allmark Holdings Corporation - Quezon City 16,967,394 shares  Stockholder		Filipino		
Caravan Holdings Corporation - Marikina City - 67,148,224 shares  Stockholder		Filipino		
Donfar Management Limited - Makati City - 25,173,588 shares  Stockholder		Filipino		

Name & Address of Record Owner and Relationship with Issuer	Name of Beneficial Owner and Relationship with Record Owner	Citizenship	No. of Common Shares Held	Percentage of Ownership
<p>Dunmore Development Corporation (X-496) - Pasig City - 12,395,850 shares</p> <p>Stockholder</p>	<p>Majority-Owned and Controlled by LT Group, Inc.</p>	Filipino		
<p>Dynaworld Holdings, Incorporated - Pasig City - 9,323,108 shares</p> <p>Stockholder</p>		Filipino		
<p>Fast Return Enterprises, Limited - Makati City - 14,865,453 shares</p> <p>Stockholder</p>		Filipino		
<p>Fil-Care Holdings, Incorporated - Quezon City - 20,836,937 shares</p> <p>Stockholder</p>		Filipino		
<p>Fragile Touch Investment Limited - Makati City - 18,581,537 shares</p> <p>Stockholder</p>		Filipino		
<p>Ivory Holdings, Inc. - Makati City - 16,997,821 shares</p> <p>Stockholder</p>		Filipino		
<p>Kenrock Holdings Corporation - Quezon City - 21,301,405 shares</p> <p>Stockholder</p>		Filipino		
<p>Kentwood Development Corp. - Quezon City - 14,112,105 shares</p> <p>Stockholder</p>		Filipino		

Name & Address of Record Owner and Relationship with Issuer	Name of Beneficial Owner and Relationship with Record Owner	Citizenship	No. of Common Shares Held	Percentage of Ownership
Key Landmark Investments, Limited - British Virgin Islands - 109,115,864 shares  Stockholder	Majority-Owned and Controlled by LT Group, Inc.	Filipino		
La Vida Development Corporation - Quezon City - 16,052,705 shares  Stockholder		Filipino		
Leadway Holdings, Incorporated - Quezon City - 53,470,262 shares  Stockholder		Filipino		
Mavelstone International Limited - Makati City - 24,213,463 shares  Stockholder		Filipino		
Merit Holdings and Equities Corp. - Quezon City - 14,233,686 shares  Stockholder		Filipino		
Multiple Star Holdings Corp. - Quezon City - 25,214,730 shares  Stockholder		Filipino		
Pioneer Holdings Equities, Inc. - Pasig City - 28,044,239 shares  Stockholder		Filipino		
Profound Holdings, Inc. - Marikina City - 14,935,099 shares  Stockholder		Filipino		

<b>Name &amp; Address of Record Owner and Relationship with Issuer</b>	<b>Name of Beneficial Owner and Relationship with Record Owner</b>	<b>Citizenship</b>	<b>No. of Common Shares Held</b>	<b>Percentage of Ownership</b>
Purple Crystal Holdings, Inc. - Manila City - 19,980,373 shares  Stockholder	Majority-Owned and Controlled by LT Group, Inc.	Filipino		
Safeway Holdings & Equities, Inc. - Quezon City - 9,864,499 shares  Stockholder		Filipino		
Society Holdings Corporation - Quezon City - 14,162,708 shares  Stockholder		Filipino		
Solar Holdings Corp. - Pasig City - 67,148,224 shares  Stockholder		Filipino		
Total Holdings Corp. - Quezon City - 13,095,263 shares  Stockholder		Filipino		
True Success Profits, Limited - British Virgin Islands - 67,148,224 shares  Stockholder		Filipino		
Uttermost Success, Limited - Makati City ó 24,752,272 shares  Stockholder		Filipino		

The right to vote or direct the voting of the Bank's shares held by the foregoing stockholders is lodged in their respective Boards of Directors. The Bank expects to receive the proxy to vote the shares held by the foregoing stockholders on or before April 19, 2018.

**(2) Security Ownership of Management (Individual Directors and Executive Officers as of February 28, 2018)**

<b>Name of Beneficial Owner</b>	<b>Amount of Common Shares and Nature of Beneficial Ownership</b>	<b>Citizenship</b>	<b>Percentage of Ownership</b>
Florencia G. Tarriela Chairperson Independent Director	2 shares ₱80.00 (R)	Filipino	0.0000001601
Felix Enrico R. Alfiler Vice Chairman Independent Director	10,215 shares ₱408,600.00 (R)	Filipino	0.0008177628
Florido P. Casuela Director	133 shares ₱5,320.00 (R)	Filipino	0.0000106473
Leonilo G. Coronel Director	1 share ₱40.00 (R)	Filipino	0.0000000801
Edgar A. Cua Independent Director	100 shares ₱4,000.00 (R)	Filipino	0.0000080055
Reynaldo A. Maclang Director	1,749 shares ₱69,960.00 (R)	Filipino	0.0001400164
Estelito P. Mendoza Director	1,150 shares ₱46,000.00 (R)	Filipino	0.0000920634
Christopher J. Nelson Director	100 shares ₱4,000.00 (R)	British	0.0000080055
Federico C. Pascual Independent Director	39 shares ₱1,560.00 (R)	Filipino	0.0000031221
Cecilio K. Pedro Independent Director	5,000 shares ₱200,000.00 (R)	Filipino	0.0004002755
Carmen K. Tan Director	5,000 shares ₱200,000.00 (R)	Filipino	0.0004002755
Lucio C. Tan Director	14,843,119 shares ₱593,724,760.00 (R)	Filipino	1.1882673540
Lucio K. Tan, Jr. Director	2,300 shares ₱92,000.00 (R)	Filipino	0.0001841267

<b>Name of Beneficial Owner</b>	<b>Amount of Common Shares and Nature of Beneficial Ownership</b>	<b>Citizenship</b>	<b>Percentage of Ownership</b>
Michael G. Tan Director	250 shares ₱10,000.00 (R)	Filipino	0.0000200138
Vivienne K. Tan Director	10 shares ₱400.00 (R)	Filipino	0.0000008006
Subtotal	14,869,168 shares ₱594,766,720.00 (R)		1.1903527093
All Executive Officers & Directors as a Group	14,928,015 shares ₱597,120,600.00 (R)		1.1950637117

**(3) Voting Trust Holders of 5% or More**

There are no voting trust holders of 5% or more of the Bank's shares.

**(4) Changes in Control**

There has been no change in control of the Bank in the fiscal year 2017.

**Item 5. DIRECTORS AND EXECUTIVE OFFICERS**

**(a) Directors and Executive Officers**

On April 25, 2017, the Bank reported to the Bangko Sentral ng Pilipinas (BSP) the election of fifteen (15) members of the Board of Directors at the 2017 Annual Stockholders Meeting. Ms. Florencia G. Tarriela, Mr. Felix Enrico R. Alfiler, Mr. Edgar A. Cua, Mr. Federico C. Pascual and Mr. Cecilio K. Pedro were re-elected as independent directors.

As defined in Section 38.2 of the 2015 Implementing Rules and Regulations of the Securities and Regulation Code (Republic Act No. 8799) (IRR of the SRC), an independent director means a person who, apart from his fees and shareholdings, is independent of Management and free from any business or other relationship which could or could reasonably be perceived to materially interfere with his exercise of independent judgment in carrying out his responsibilities as a director in any covered company.

The re-election of the following directors of PNB for the year 2017-2018 was exempted from confirmation by the Monetary Board (MB):

Florencia G. Tarriela	Federico C. Pascual
Felix Enrico R. Alfiler	Cecilio K. Pedro
Florido P. Casuela	Washington Z. Sycip
Leonilo G. Coronel	Lucio C. Tan
Edgar A. Cua	Carmen K. Tan
Reynaldo A. Maclang	Lucio K. Tan, Jr.
Estelito P. Mendoza	Michael G. Tan
Christopher J. Nelson	

On December 15, 2017, Ms. Vivienne K. Tan was elected as Director of PNB, filling the vacancy left by Mr. Washington Z. Sycip who passed away on October 7, 2017. The same was disclosed and is subject to the approval of the regulators. A letter-request for confirmation of the election of Ms. Tan as Director of PNB was sent to the BSP on January 16, 2018.

The Bank's Corporate Governance, Nomination, Remuneration and Sustainability Committee considered the shortlist of the candidates nominated to sit as members of the Board of Directors according to the prescribed qualifications and disqualifications. A total of fifteen (15) nominees were considered. On February 23, 2018, the Board of Directors confirmed the nomination of the following individuals for election to the Board of Directors for the year 2018 to 2019, as approved and confirmed by the Corporate Governance, Nomination, Remuneration and Sustainability Committee, in compliance with the Manual of Regulations for Banks (MORB) of the BSP on the qualifications of a director and in accordance with the procedures for the nomination and election of independent directors set forth in Rule 38 of the IRR of the SRC and SEC Memorandum Circular No. 19, Series of 2016, Code of Corporate Governance for Publicly-Listed Companies (SEC MC No. 19, Series of 2016):

1. Florencia G. Tarriela
2. Felix Enrico R. Alfiler
3. Florido P. Casuela
4. Leonilo G. Coronel
5. Edgar A. Cua
6. Reynaldo A. Maclang
7. Estelito P. Mendoza
8. Christopher J. Nelson
9. Federico C. Pascual
10. Cecilio K. Pedro
11. Carmen K. Tan
12. Lucio C. Tan
13. Lucio K. Tan, Jr.
14. Michael G. Tan
15. Vivienne K. Tan

(Please refer to pages 11 to 26 of this Information Statement for the profiles of the nominees and incumbent directors.)

Mr. Felix Enrico R. Alfiler, Mr. Edgar A. Cua, Mr. Federico C. Pascual, Mr. Cecilio K. Pedro, and Ms. Florencia G. Tarriela were nominated as independent directors. After due evaluation by the Corporate Governance, Nomination, Remuneration and Sustainability Committee, it certified that said nominees are duly qualified in accordance with the MORB and Rule 38 of the IRR of the SRC. All of the nominees for independent director were nominated by Mr. Reynaldo A. Maclang to comply with the requirement on independent directors. Said nominees are not related to Mr. Maclang.

All nominations are compliant with SEC MC No. 4, Series of 2017 on the term limits of independent directors. The Certificate of Qualification of the independent directors pursuant to SEC MC No. 5 dated March 7, 2017 was submitted by the Bank to the SEC together with the Bank's Information Statements (SEC Form 20-IS) and before the election of the independent directors.

**Profile of Directors and Executive Officers together with their Business Experience covering at least the Past Five (5) Years**

Name	<b>FLORENCIA G. TARRIELA</b>
Age	71
Nationality	Filipino
Education	<ul style="list-style-type: none"> <li>* Bachelor of Science in Business Administration degree, Major in Economics, University of the Philippines</li> <li>* Masters in Economics degree from the University of California, Los Angeles, where she topped the Masters Comprehensive Examination</li> </ul>
Current Position in the Bank	* Chairman of the Board/Independent Director
Date of First Appointment	<ul style="list-style-type: none"> <li>* May 29, 2001 (as Director)</li> <li>* May 24, 2005 (as Chairman of the Board)</li> <li>* May 30, 2006 (as Independent Director)</li> </ul>
Directorship in Other Listed Companies	* Independent Director of LT Group, Inc.
Other Current Positions	<ul style="list-style-type: none"> <li>* Chairman/Independent Director of PNB Capital and Investment Corporation, PNB-IBJL Leasing and Finance Corporation, and PNB-IBJL Equipment Rentals Corporation</li> <li>* Independent Director of PNB International Investments Corp.</li> <li>* Columnist for "Business Options" of the Manila Bulletin and "FINEX Folio" of Business World</li> <li>* Director/Vice President of Tarriela Management Company and Director/Vice President/Assistant Treasurer of Gozon Development Corporation</li> <li>* Life Sustaining Member of the Bankers Institute of the Philippines and FINEX, where she is also a Director</li> <li>* Trustee of TSPI Development Corporation, TSPI MBA, and Foundation for Filipino Entrepreneurship, Inc.</li> <li>* Co-author of several inspirational books - "Coincidence or Miracle? Books I, II, III ("Blessings in Disguise"), IV ("Against All Odds"), and V ("Beyond All Barriers"), and gardening books - "Oops-Don't Throw Those Weeds Away!" and "The Secret is in the Soil"</li> <li>* Environmentalist and practices natural ways of gardening</li> </ul>
Other Previous Positions	<ul style="list-style-type: none"> <li>* Independent Director of PNB Life Insurance, Inc.</li> <li>* Undersecretary of Finance</li> <li>* Alternate Monetary Board Member of the BSP, Land Bank of the Philippines and the Philippine Deposit Insurance Corporation</li> <li>* Deputy Country Head, Managing Partner and the first Filipina Vice President of Citibank N. A.</li> <li>* President, Bank Administration Institute of the Philippines</li> </ul>
Awards/Citations	* 2014 Most Outstanding Citibank Philippines Alumni awardee for community involvement

Name	<b>FELIX ENRICO R. ALFILER</b>
Age	68
Nationality	Filipino
Education	* Bachelor of Science and Masters in Statistics from the University of the Philippines
Current Position in the Bank	* Vice Chairman/Independent Director
Date of First Appointment	* January 1, 2012
Directorship in Other Listed Companies	* None
Other Current Positions	* Chairman/Independent Director of PNB General Insurers Co., Inc. and PNB RCI Holdings Co., Ltd. * Independent Director of PNB Savings Bank and PNB International Investments Corp.
Other Previous Positions	* Independent Director of PNB-IBJL Leasing and Finance Corporation * Senior Advisor to the World Bank Group Executive Board in Washington, D.C. * Special Assistant to the Philippine Secretary of Finance for International Operations and Privatization * Director of the BSP * Assistant to the Governor of the Central Bank of the Philippines * Senior Advisor to the Executive Director at the International Monetary Fund * Associate Director at the Central Bank * Head of the Technical Group of the CB Open Market Committee * Monetary Policy Expert in the Economics Sub-Committee of the 1985-1986 Philippine Debt Negotiating Team which negotiated with over 400 private international creditors for the rescheduling of the Philippines' medium- and long-term foreign debts * Advisor at Lazaro Bernardo Tiu and Associates, Inc. * President of Pilgrims (Asia Pacific) Advisors, Ltd. * President of the Cement Manufacturers Association of the Philippines (CeMAP) * Board Member of the Federation of Philippine Industries (FPI) * Vice President of the Philippine Product Safety and Quality Foundation, Inc. * Convenor for Fair Trade Alliance

Name	<b>FLORIDO P. CASUELA</b>
Age	76
Nationality	Filipino
Education	<ul style="list-style-type: none"> <li>* Bachelor of Science in Business Administration, Major in Accounting from the University of the Philippines</li> <li>* Masters in Business Administration from the University of the Philippines</li> <li>* Advanced Management Program for Overseas Bankers from the Philadelphia National Bank in conjunction with Wharton School of the University of Pennsylvania</li> </ul>
Government Civil Service Eligibilities	* Certified Public Accountant, Economist, Commercial Attaché
Current Position in the Bank	* Director
Date of First Appointment	* May 30, 2006
Directorship in Other Listed Companies	* None
Other Current Positions	<ul style="list-style-type: none"> <li>* Chairman of PNB Securities, Inc.</li> <li>* Vice Chairman of PNB Savings Bank, Director of PNB International Investments Corporation, PNB RCI Holdings Co., Ltd., and Surigao Micro Credit Corporation</li> <li>* Senior Adviser of the Bank of Makati, Inc.</li> </ul>
Other Previous Positions	<ul style="list-style-type: none"> <li>* President of Maybank Philippines, Inc., Land Bank of the Philippines, and Surigao Micro Credit Corporation</li> <li>* Vice-Chairman of Land Bank of the Philippines and Maybank Philippines, Inc.</li> <li>* Director of PNB Life Insurance, Inc.</li> <li>* Director, Meralco</li> <li>* Trustee of Land Bank of the Philippines Countryside Development Foundation, Inc.</li> <li>* Director of Sagittarius Mines, Inc.</li> <li>* Senior Adviser in the BSP</li> <li>* Senior Executive Vice President of United Overseas Bank (Westmont Bank)</li> <li>* Executive Vice President of PDCP (Producers Bank)</li> <li>* Senior Vice President of Philippine National Bank</li> <li>* Special Assistant to the Chairman of the National Power Corporation</li> <li>* First Vice President of Bank of Commerce</li> <li>* Vice President of Metropolitan Bank &amp; Trust Co.</li> <li>* Staff Officer, BSP</li> <li>* Audit Staff of Joaquin Cunanan, CPAs</li> </ul>
Awards/Citations	<ul style="list-style-type: none"> <li>* One of the ten (10) awardees of the 2001 Distinguished Alumni Award of the UP College of Business Administration</li> <li>* Most Outstanding Surigaonon in the field of Banking and Finance, awarded by the Rotary Club ó Surigao Chapter</li> </ul>

Name	<b>LEONILO G. CORONEL</b>
Age	71
Nationality	Filipino
Education	<ul style="list-style-type: none"> <li>* Bachelor of Arts degree, Major in Economics from the Ateneo de Manila University</li> <li>* Advance Management Program of the University of Hawaii</li> </ul>
Current Position in the Bank	* Director
Date of First Appointment	* May 28, 2013
Directorship in Other Listed Companies	* Independent Director of Megawide Construction Corporation
Other Current Positions	<ul style="list-style-type: none"> <li>* Independent Director of DBP-Daiwa Capital Markets Phil.</li> <li>* Director of Software Ventures International</li> </ul>
Other Previous Positions	<ul style="list-style-type: none"> <li>* Chairman of PNB-IBJL Leasing and Finance Corporation and PNB-IBJL Equipment Rentals Corporation</li> <li>* Executive Director of the Bankers Association of the Philippines and RBB Micro Finance Foundation</li> <li>* Director/Treasurer of Philippine Depository and Trust Corporation</li> <li>* Director of the Philippine Clearing House Corporation, the Philippine Dealing System and the Capital Markets Development Council</li> <li>* Managing Director of BAP-Credit Bureau</li> <li>* President of Cebu Bankers Association</li> <li>* Consultant of Land Bank of the Philippines, Arthur Young, U.S. Aid, Bankers Association of the Philippines and Economic Development Corporation</li> <li>* Worked with Citibank, Manila for twenty (20) years, occupying various positions</li> </ul>
Awards/Citations	* Fellow of the Australian Institute of Company Directors in 2002

Name	<b>EDGAR A. CUA</b>
Age	62
Nationality	Filipino
Education	<ul style="list-style-type: none"> <li>* Bachelor of Arts in Economics degree (Honors Program) from the Ateneo de Manila University</li> <li>* Masters of Arts in Economics degree from the University of Southern California</li> <li>* Masters of Planning Urban and Regional Environment degree from the University of Southern California</li> <li>* Advanced Chinese from the Beijing Language and Culture University</li> <li>* Sustainable Development Training Program, Cambridge University</li> </ul>
Current Position in the Bank	* Independent Director
Date of First Appointment	* May 31, 2016
Directorship in Other Listed Companies	* None
Other Current Positions	<ul style="list-style-type: none"> <li>* Independent Director of PNB Capital and Investment Corporation and Allied Commercial Bank, Xiamen</li> <li>* Director of Davao Unicar Corporation</li> </ul>
Previous Positions	<ul style="list-style-type: none"> <li>* Held various managerial and staff positions at the Asian Development Bank (ADB) during a 30-year professional career.</li> <li>* Retired in 2015 as Senior Advisor, East Asia Department of the Asian Development Bank (ADB), based in ADB's Resident Mission in Beijing, People's Republic of China (PRC). Other managerial positions in ADB included Deputy Director General, East Asia Department, Country Director, ADB Resident Mission in Indonesia and Deputy Country Director, ADB Resident Mission in PRC.</li> <li>* Staff Consultant, SGV &amp; Co.</li> </ul>

Name	<b>REYNALDO A. MACLANG</b>
Age	79
Nationality	Filipino
Education	* Bachelor of Laws from the Ateneo de Manila University
Current Position in the Bank	* President of the Bank
Date of First Appointment	* February 9, 2013 (as Director) * May 27, 2014 (as President)
Directorship in Other Listed Companies	* None
Other Current Positions	* Director of Philippine Payments Management Inc., PNB Global Remittance and Financial Co., HK, Ltd., Bulawan Mining Corporation and PNB Management & Development Corporation * Director of Asian Bankers Association, LGU Guarantee Corporation and Bancnet, Inc., where he is also a Treasurer
Other Previous Positions	* Director of PNB Savings Bank * President of Allied Savings Bank from 1986 to 2001 * President of Allied Banking Corporation (ABC) from 2001 to 2009 * Director of Allied Banking Corporation, Allied Leasing & Finance Corporation, PNB Life Insurance, Inc., PNB Italy SpA, PNB International Investments Corporation, PNB Holdings Corporation, PNB Securities, Inc., PNB Forex, Inc., Eton Properties Philippines, Inc., and Bankers Association of the Philippines

Name	<b>ESTELITO P. MENDOZA</b>
Age	88
Nationality	Filipino
Education	<ul style="list-style-type: none"> <li>* Bachelor of Laws (cum laude) from the University of the Philippines</li> <li>* Master of Laws from Harvard University</li> </ul>
Current Position in the Bank	* Director
Date of First Appointment	* January 1, 2009
Directorship in Other Listed Companies	* Director of San Miguel Corporation and Petron Corporation
Other Current Positions	<ul style="list-style-type: none"> <li>* Chairman of Prestige Travel, Inc.</li> <li>* Director of Philippine Airlines, Inc.</li> <li>* Practicing lawyer for more than sixty (60) years</li> </ul>
Other Previous Positions	<ul style="list-style-type: none"> <li>* Professorial Lecturer of law at the University of the Philippines</li> <li>* Undersecretary of Justice, Solicitor General and Minister of Justice</li> <li>* Member of the Batasang Pambansa and Provincial Governor of Pampanga</li> <li>* Chairman of the Sixth (Legal) Committee, 31st Session of the UN General Assembly and the Special Committee on the Charter of the United Nations and the Strengthening of the Role of the Organization.</li> </ul>
Awards/Citations	<ul style="list-style-type: none"> <li>* Doctor of Laws degree (honoris causa) by Central Colleges of the Philippines, Hanyang University (Seoul, Korea), University of Manila, Angeles University Foundation and the University of the East</li> <li>* Doctor of Humane Letters degree by the Misamis University</li> <li>* Recipient of a Presidential Medal of Merit as Special Counsel on Marine and Ocean Concerns</li> <li>* University of the Philippines Alumni Association 1975 "Professional Award in Law" and 2013 "Lifetime Distinguished Achievement Award"</li> </ul>

Name	<b>CHRISTOPHER J. NELSON</b>
Age	58
Nationality	British
Education	<ul style="list-style-type: none"> <li>* Bachelor of Arts and Masters of Arts in History from Emmanuel College, Cambridge University, U.K.</li> <li>* Diploma in Marketing from the Institute of Marketing, Cranfield, U.K.</li> </ul>
Current Position in the Bank	* Director
Date of First Appointment	<ul style="list-style-type: none"> <li>* March 21, 2013 (Director)</li> <li>* May 27, 2014 (Board Advisor)</li> <li>* May 26, 2015 (Director)</li> </ul>
Directorship in Other Listed Companies	* None
Other Current Positions	<ul style="list-style-type: none"> <li>* Chairman of Lux Et Sal Corporation</li> <li>* Director of the Philippine Band of Mercy, the Federation of Philippine Industries and Greenlands Community</li> <li>* Trustee of the Bellagio 3 Condominium Association, Inc</li> <li>* Vice President/Member of the Board of Trustees of the American Chamber Foundation Philippines, Inc. and British Chamber of Commerce of the Philippines, where he is also the Executive Chairman</li> <li>* Member of the Society of Fellows of the Institute of Corporate Directors</li> <li>* Trustee of Dualtech Training Foundation as of March 2017</li> </ul>
Other Previous Positions	<ul style="list-style-type: none"> <li>* Director of PNB Holdings Corporation</li> <li>* Trustee of Tan Yan Kee Foundation</li> <li>* Director of the American Chamber of Commerce of the Philippines, Inc.</li> <li>* President of Philip Morris Philippines Manufacturing, Inc., a position he held for 10 years</li> <li>* Various management positions with Philip Morris International for 25 years including Area Director for Saudi Arabia, Kuwait, Gulf Cooperation Council, Yemen, and Horn of Africa</li> </ul>

Name	<b>FEDERICO C. PASCUAL</b>
Age	75
Nationality	Filipino
Education	<ul style="list-style-type: none"> <li>* Bachelor of Arts, Ateneo de Manila University</li> <li>* Bachelor of Laws (Member, Law Honors Society), University of the Philippines</li> <li>* Master of Laws, Columbia University</li> </ul>
Current Position in the Bank	* Independent Director
Date of First Appointment	* May 27, 2014
Directorship in Other Listed Companies	* None
Other Current Positions	<ul style="list-style-type: none"> <li>* Independent Director of Allianz PNB Life Insurance, Inc., PNB-IBJL Leasing and Finance Corporation, PNB International Investments Corporation and PNB Holdings Corporation</li> <li>* Chairman of Bataan Peninsula Educational Institution, Inc.</li> <li>* President/Director of Tala Properties, Inc. and Woldingham Realty, Inc.</li> <li>* Director of Apo Reef World Resort, Global Energy Growth System and Sarco Land Resources Ventures Corporation</li> <li>* Proprietor of Green Grower Farm</li> <li>* Partner of the University of Nueva Caceres Bataan Branch</li> </ul>
Other Previous Positions	<ul style="list-style-type: none"> <li>* Chairman/Independent Director of PNB General Insurers Co., Inc.</li> <li>* President and General Manager of Government Service Insurance System</li> <li>* President and CEO of Allied Banking Corporation and PNOC Alternative Fuels Corporation</li> <li>* Various positions with PNB for twenty (20) years in various positions, including Acting President, CEO and Vice Chairman</li> <li>* President and Director of Philippine Chamber of Commerce and Industry</li> <li>* Chairman of National Reinsurance Corporation</li> <li>* Co-Chairman of the Industry Development Council of the Department of Trade and Industry</li> <li>* Treasurer of BAP-Credit Guarantee</li> <li>* Chairman of Alabang Country Club</li> <li>* President of Alabang Country Club</li> <li>* Director of San Miguel Corporation, Philippine Stock Exchange, Manila Hotel Corporation, Cultural Center of the Philippines, CITEM, Bankers Association of the Philippines, Philippine National Construction Corporation, Allied Cap Resources HK, Oceanic Bank SF, USA, AIDSISA Sugar Mill, PDCP Bank, Equitable PCIB, Bankard, Philippine International Trading Corporation, and Philippine National Oil Corporation</li> </ul>

Name	<b>CECILIO K. PEDRO</b>
Age	64
Nationality	Filipino
Education	<ul style="list-style-type: none"> <li>* Bachelor of Science in Business Management from the Ateneo de Manila University</li> <li>* Honorary Doctorate of Philosophy in Technological Management from the Technological University of the Philippines</li> </ul>
Current Position in the Bank	* Independent Director
Date of First Appointment	* February 28, 2014
Directorship in Other Listed Companies	* None
Other Current Positions	<ul style="list-style-type: none"> <li>* Independent Director of PNB Savings Bank</li> <li>* Chief Executive Officer (CEO)/President of Lamoiyan Corporation</li> <li>* Chairman and CEO of Pneumatic Equipment Corporation and Action Container, Inc.</li> <li>* Director of CATS Motors, Manila Doctors Hospital and Philippine Business for Social Progress</li> <li>* Chairman of the Asian Theological Seminary, Deaf Evangelistic Alliance Foundation, Inc. and Legazpi Hope Christian School</li> <li>* Member of the Board of Trustees of GT Foundation</li> <li>* Vice President of the Federation of Filipino-Chinese Chambers of Commerce and Industry, Inc.</li> </ul>
Other Previous Positions	* CEO/President of Aluminum Container, Inc.
Awards/Citations	<ul style="list-style-type: none"> <li>* Recipient of the Ten Outstanding Young Men in the field of Business Entrepreneurship, Aurelio Periquet Award on Business Leadership, Ateneo Sports Hall of Fame, CEO Excel Award, Ozanam Award for Service, Entrepreneur of the Year for Social Responsibility, Ten Outstanding Manileños, PLDT SME Nation, Go Negosyo Grand MVP Bossing Award, and ASEAN Business Advisory Council (BAC) Social Entrepreneur Award</li> <li>* Recognized by the House of Representatives for his Exemplary Accomplishment in the Promotion of the Welfare of the Deaf Community on October 16, 2012</li> </ul>

Name	<b>CARMEN K. TAN</b>
Age	76
Nationality	Filipino
Current Position in the Bank	* Director
Date of First Appointment	* May 31, 2016
Directorship in Other Listed Companies	* Director of MacroAsia Corporation, LT Group, Inc., and PAL Holdings, Inc.
Other Current Positions	* Director: Asia Brewery, Tanduay Distillers, Inc., The Charter House, Inc., Dominion Realty and Construction Corporation, Eton City, Inc., Foremost Farms, Inc., Philippine Airlines, Inc., PAL Express, Fortune Tobacco Corporation, Himmel Industries, Inc., Lucky Travel Corporation, Manufacturing Services & Trade Corp., Progressive Farms, Inc., PMFTC, Inc., Shareholdings Inc., Sipalay Trading Corp., Trustmark Holdings Corp., Zuma Holdings and Management Corp., Tangent Holdings Corp., Cosmic Holdings Corp., Grandspan Development Corp., Basic Holdings Corp., Saturn Holdings, Inc., Paramount Land Equities, Inc., Interbev Philippines, Inc., Waterich Resources Corp., REM Development Corp., Fortune Tobacco International Corp. and Buona Sorte Holdings, Inc.
Major Affiliations	* Director of Tan Yan Kee Foundation * Member of Tzu Chi Foundation

Name	<b>LUCIO C. TAN</b>
Age	83
Nationality	Filipino
Education	<ul style="list-style-type: none"> <li>* Bachelor of Science in Chemical Engineering degree from Far Eastern University</li> <li>* Doctor of Philosophy, Major in Commerce, from University of Sto. Tomas</li> </ul>
Current Position in the Bank	* Director
Date of First Appointment	* December 8, 1999
Directorship in Other Listed Companies	* Chairman and CEO: LT Group, Inc., PAL Holdings, Inc., and MacroAsia Corporation
Other Current Positions	<ul style="list-style-type: none"> <li>* Chairman and CEO of Philippine Airlines, Inc. and University of the East</li> <li>* Chairman/President: Tangent Holdings Corporation and Lucky Travel Corporation</li> <li>* Chairman: Air Philippines Corporation, Eton Properties Philippines, Inc., Eton City, Inc. Belton Communities, Inc., Asia Brewery, Inc., Tanduay Distillers, Inc., Tanduay Brands International, Inc., Asian Alcohol Corporation, Absolut Distillers, Inc., The Charter House, Inc., PMFTC, Inc., Fortune Tobacco Corporation, PNB Holdings Corporation, PNB Savings Bank, Allianz PNB Life Insurance, Inc., Alliedbankers Insurance Corporation, Allied Commercial Bank, Allied Banking Corporation (HK) Ltd., Manufacturing Services &amp; Trade Corp., Foremost Farms, Inc., Dominion Realty &amp; Construction Corp., Shareholdings, Inc., REM Development Corporation, Sipalay Trading Corp., and Progressive Farms, Inc.</li> <li>* President: Basic Holdings Corporation, Himmel Industries, Inc., and Grandspan Development Corporation</li> <li>* Chairman Emeritus of the Federation of Filipino-Chinese Chambers of Commerce and Industry, Inc.</li> <li>* Founder and Vice Chairman of the Foundation for Upgrading the Standard of Education, Inc.</li> <li>* Founded the Tan Yan Kee Foundation, Inc., of which he is the Chairman and President</li> </ul>
Other Previous Positions	* Chairman: Allied Banking Corporation and Allied Leasing and Finance Corporation
Awards/Citations	<ul style="list-style-type: none"> <li>* Honorary degrees from various universities</li> <li>* Lifetime Achievement Awardee by the Dr. Jose P. Rizal Awards for Excellence</li> <li>* Adopted to the Ancient Order of the Chamorri and designated</li> </ul>

- Ambassador-at-Large of the U.S. Island-territory of Guam
- \* Diploma of Merit by the Socialist Republic of Vietnam
  - \* Outstanding Manilan for the year 2000
  - \* UST Medal of Excellence in 1999
  - \* Most Distinguished Bicolano Business Icon in 2005
  - \* 2003 Most Outstanding Member Award by the Philippine Chamber of Commerce and Industry (PCCI)
  - \* Award of Distinction by the Cebu Chamber of Commerce and Industry
  - \* Award for Exemplary Civilian Service of the Philippine Medical Association
  - \* Honorary Mayor and Adopted Son of Bacolod City; Adopted Son of Cauayan City, Isabela and Entrepreneurial Son of Zamboanga
  - \* Distinguished Fellow during the 25<sup>th</sup> Conference of the ASEAN Federation of Engineering Association
  - \* 2008 Achievement Award for service to the chemistry profession during the 10<sup>th</sup> Eurasia Conference on Chemical Sciences

Name	<b>LUCIO K. TAN, JR.</b>
Age	51
Nationality	Filipino
Education	<ul style="list-style-type: none"> <li>* Bachelor of Science degree in Civil Engineering (Minors in classical Chinese Mandarin and Mathematics), University of California Davis, U.S.A.</li> <li>* Executive Masters in Business Administration, Hong Kong University of Science and Technology (Business School) and J.L. Kellogg School of Management of Northwestern University, Hong Kong</li> <li>* Courses in Basic and Intermediate Japanese Language, Languages International, Makati and Asia Center for Foreign Languages, Ortigas</li> </ul>
Current Position in the Bank	* Director
Date of First Appointment	* September 28, 2007
Directorship in Other Listed Companies	* Director of MacroAsia Corporation, LT Group, Inc., PAL Holdings, Inc. and Victorias Milling Company, Inc.
Other Current Positions	<ul style="list-style-type: none"> <li>* President/COO of Tanduay Distillers, Inc.</li> <li>* President of Eton Properties Philippines, Inc.</li> <li>* Director of Bulawan Mining Corporation, PNB Management and Development Corporation, PNB Savings Bank, Allied Commercial Bank, PNB Global Remittance and Financial Company (HK) Ltd., and Allied Banking Corporation (HK) Limited</li> <li>* Director of PMFTC, Inc., Philippine Airlines, Inc., Air Philippines Corporation, Allied Bankers Insurance Corporation, Foremost Farms, Inc., Manufacturing Services &amp; Trade Corp., Grandspan Development Corporation, Absolut Distillers, Inc., Asia Brewery, Inc., Eton City, Inc., Asian Alcohol Corporation, Lucky Travel Corporation, Progressive Farms, Inc., Tanduay Brands International, Inc., The Charter House, Incorporated, Himmel Industries, Incorporated</li> <li>* EVP and Director of Fortune Tobacco Corporation</li> </ul>
Other Previous Positions	<ul style="list-style-type: none"> <li>* President and Chief Executive Officer of MacroAsia Corporation</li> <li>* Director of Tanduay Distillers, Inc., Allied Leasing and Finance Corporation, PNB (Europe) Plc and PNB Forex, Inc.</li> <li>* Executive Vice President of Fortune Tobacco Corporation</li> </ul>

Name	<b>MICHAEL G. TAN</b>
Age	51
Nationality	Filipino
Education	* Bachelor of Applied Science in Civil Engineering, Major in Structural Engineering, from the University of British Columbia, Canada
Current Position in the Bank	* Director
Date of First Appointment	* February 9, 2013
Directorship in Other Listed Companies	* Director and President of LT Group, Inc. * Director of PAL Holdings, Inc. and Victorias Milling Company, Inc.
Other Current Positions	* Director of PNB Management and Development Corporation, Bulawan Mining Corporation, PNB Savings Bank, Allied Commercial Bank, PNB Global Remittance and Financial Company (HK) Ltd. and Allied Banking Corp. (Hong Kong) Limited * Chief Operating Officer of Asia Brewery, Inc. * Director of the following companies: Philippine Airlines Foundation, Inc., Air Philippines Corp., Philippine Airlines, Inc., Absolut Distillers, Inc., Eton Properties Phils., Inc., Grandway Konstruct, Inc., Shareholdings, Inc., Lucky Travel Corporation, Eton City, Inc., Abacus Distribution Systems Philippines, Inc., PMFTC, Inc., Tangent Holdings Corporation, and Alliedbankers Insurance Corporation
Other Previous Positions	* Chairman of PNB Holdings Corporation * Director of PNB Forex, Inc. * Director of Allied Banking Corporation (ABC) from January 30, 2008 until the ABC's merger with PNB on February 9, 2013

Name	<b>VIVIENNE K. TAN</b>
Age	49
Nationality	Filipino
Education	<ul style="list-style-type: none"> <li>* Bachelor of Science - Double Degree in Mathematics and Computer Science from the University of San Francisco, U.S.A</li> <li>* Diploma in Fashion Design and Manufacturing Management from the Fashion Institute of Design and Merchandising, Los Angeles, U.S.A.</li> </ul>
Current Position in the Bank	* Director
Date of First Appointment	* December 15, 2017
Directorship in Other Listed Companies	* None
Other Current Positions	<ul style="list-style-type: none"> <li>* Member of the Board of Trustees of the University of the East and the University of the East Ramon Magsaysay Memorial Medical Center</li> <li>* Founding Chairperson of the Entrepreneurs School of Asia (ESA)</li> <li>* Founding Trustee of the Philippine Center for Entrepreneurship (Go Negosyo)</li> </ul>
Other Previous Positions	<ul style="list-style-type: none"> <li>* Executive Vice President, Commercial Group and Manager, Corporate Development, of Philippine Airlines</li> <li>* Founder and President of Thames International Business School</li> <li>* Owner of Vaju, Inc. (Los Angeles, U.S.A.)</li> <li>* Systems Analyst/Programmer of Fallon Bixby &amp; Cheng Law Office (San Francisco, U.S.A.)</li> <li>* Member of the Board of Trustees of Bantay Bata (Children's Foundation)</li> <li>* Proponent/Partner of various NGO/social work projects like Gawad Kalinga's GK-Batya sa Bagong Simula, livelihood programs thru Teenpreneur Challenge spearheaded by ESA, Conserve and Protect Foundation's artificial reef project in Calatagan, Batangas, Quezon City Sikap-Buhay Project's training and mentorship program for micro-entrepreneurs, and as Chairman of Ten Inspirational Entrepreneur Students Award</li> </ul>
Awards/Citations	* Recipient of the Ten Outstanding Young Men (TOYM) Award for Business Education and Entrepreneurship (2006), UNESCO Excellence in Education and Social Entrepreneurship Award (2007), Leading Women of the World Award (2007), and "People of the Year", People Asia Award (2008)

Name	<b>MAILA KATRINA Y. ILARDE</b>
Age	34
Nationality	Filipino
Education	* Bachelor of Science in Legal Management, De La Salle University * Juris Doctor, Ateneo de Manila University School of Law
Current Position in the Bank	* Corporate Secretary
Date of First Appointment	* June 29, 2015
Directorship in Other Listed Companies	* None
Other Current Position	* Corporate Secretary of PNB Capital and Investment Corporation and PNB Securities, Inc.
Other Previous Positions	* Senior Associate, Roxas De Los Reyes Laurel Rosario & Leagogo * Assistant Corporate Secretary, Ionics, Inc. * Assistant Corporate Secretary, Ionics EMS, Inc.

Name	<b>RUTH PAMELA E. TANGHAL</b>
Age	49
Nationality	Filipino
Education	* Bachelor of Science in Mathematics, Notre Dame University, Cotabato City * Bachelor of Laws (Notre Dame University, Cotabato City)
Current Position in the Bank	* Assistant Corporate Secretary
Date of First Appointment	* June 29, 2015
Directorship in Other Listed Companies	* None
Other Current Positions	* Corporate Secretary of Bulawan Mining Corporation, PNB Management and Development Corporation (MADECOR), and PNB Holdings Corporation * Director of E.C. Tanghal & Co., Inc. and Palm Tree Bank, Inc.
Other Previous Positions	* Documentation Lawyer, PNB Legal Group * Director/Corporate Secretary, Rural Bank of Cotabato, Inc. * Director, Rural Bankers Association of the Philippines, Inc.

**Board of Advisors:**

Name	<b>MANUEL T. GONZALES</b>
Age	80
Nationality	Filipino
Education	* Bachelor of Science in Commerce from the De La Salle University * Masters of Arts in Economics from Ateneo De Manila University
Current Position in the Bank	* Board Advisor
Date of First Appointment	* October 1, 2013
Directorship in Other Listed Companies	* None
Current Positions	* Director of PNB Securities, Inc. * Director of PNB-IBJL Leasing and Finance Corporation * Director of PNB-IBJL Equipment Rentals Corporation * Director of Allied Leasing and Finance Corporation * Director of AlliedBankers Insurance Corporation
Other Previous Positions	* Director of Allied Banking Corporation * Member, Management Association of the Philippines (MAP) * Member, Financial Executives of the Philippines (FINEX) * Member, European Chamber of Commerce of the Philippines (ECCP) * Member, Bankers Institute of the Philippines

Name	<b>WILLIAM T. LIM</b>
Age	77
Nationality	Filipino
Education	* Bachelor of Science in Chemistry from Adamson University
Current Position in the Bank	* Board Advisor
Date of First Appointment	* January 25, 2013
Directorship in Other Listed Companies	* None
Current Positions	<ul style="list-style-type: none"> <li>* President of Jas Lordan, Inc.</li> <li>* Director of PNB Holdings Corporation, BH Fashion Retailers, Inc., and Concept Clothing, Co., Inc.</li> <li>* Board Advisor of PNB Savings Bank</li> <li>* Advisor to the Chairman of the Board of Directors of Allianz PNB Life Insurance, Inc.</li> </ul>
Previous Positions	<ul style="list-style-type: none"> <li>* Director of PNB Life Insurance, Inc.</li> <li>* Consultant of Allied Banking Corporation</li> <li>* Director of Corporate Apparel, Inc.</li> <li>* Director of Concept Clothing</li> <li>* Director of Freeman Management and Development Corporation</li> <li>* Worked with Equitable Banking Corporation for 30 years, occupying various positions, including as VP &amp; Head of the Foreign Department</li> </ul>

Name	<b>HARRY C. TAN</b>
Age	71
Nationality	Filipino
Education	* Bachelor of Science in Chemical Engineering, Mapua Institute of Technology
Current Position in the Bank	* Board Advisor
Date of First Appointment	* May 31, 2016
Directorship in Other Listed Companies	* Director of LT Group, Inc.
Other Current Positions	<ul style="list-style-type: none"> <li>* Chairman of Bulawan Mining Corporation, PNB Management Development Corporation, and PNB Global Remittance and Financial Company (HK) Limited</li> <li>* Director of PNB Savings Bank</li> <li>* Chairman of the Tobacco Board of Fortune Tobacco Corporation</li> <li>* President of Landcom Realty Corporation and Century Park Hotel</li> <li>* Vice Chairman of Lucky Travel Corporation, Eton Properties Philippines, Inc., Belton Communities, Inc., and Eton City, Inc.</li> <li>* Managing Director/Vice Chairman of The Charter House Inc.</li> <li>* Director of various private firms which include Asia Brewery, Inc., Dominion Realty and Construction Corporation, Progressive Farms, Inc., Shareholdings Inc., Himmel Industries, Inc., Basic Holdings Corporation, Asian Alcohol Corporation, Pan Asia Securities Inc., Tanduay Distillers, Inc., Manufacturing Services and Trade Corporation, Foremost Farms, Inc., Grandspan Development Corporation, Absolut Distillers, Inc., Tanduay Brands International Inc., Allied Bankers Insurance Corp., Allied Banking Corporation (Hong Kong) Limited, PMFTC, Inc., and Allied Commercial Bank</li> </ul>
Other Previous Positions	<ul style="list-style-type: none"> <li>* Director of Philippine National Bank</li> <li>* Director of Allied Banking Corporation</li> <li>* Director of Philippine Airlines</li> <li>* Director of MacroAsia Corporation</li> </ul>

**The following constitute the Bank's Corporate Governance, Nomination, Remuneration and Sustainability Committee for the year 2017-2018:**

Florencia G. Tarriela*	-	Chairman
Felix Enrico R. Alfiler*	-	Member
Federico C. Pascual*	-	Member
Cecilio K. Pedro*	-	Member

*\* Independent Director*

**The following constitute the Bank's Board Audit and Compliance Committee for the year 2017-2018:**

Edgar A. Cua*	-	Chairman
Felix Enrico R. Alfiler*	-	Member
Florencia G. Tarriela*	-	Member
Vivienne K. Tan	-	Member

*\* Independent Director*

**The following are the Executive Officers of the Bank:**

**REYNALDO A. MACLANG**

(Please refer to page 16 of this Information Statement)

**CENON C. AUDENCIAL, JR.**, 59, Filipino, Executive Vice President, is the Head of the Institutional Banking Sector. Before joining the Bank in 2009, he headed the Institutional and Corporate Bank of ANZ, prior to which he was a Senior Relationship Manager of Corporate Banking and Unit Head of Global Relationship Banking for Citibank N.A. He previously served as a Vice President and Unit Head of Standard Chartered Bank's Relationship Management Group, and was a Relationship Manager in Citytrust Banking Corporation. Before his 20-year stint as a Relationship Manager, he was a Credit Analyst for Saudi French Bank and AEA Development Corporation. Mr. Audencial obtained his Bachelor of Arts degree in Economics from the Ateneo de Manila University.

**HORACIO E. CEBRERO III**, 55, Filipino, Executive Vice President, is the Head of the Treasury Sector. He is a graduate of the Stanford University Senior Executive Leadership Program. He obtained his Bachelor of Science in Commerce degree, Major in Marketing, from the De La Salle University. He is currently a Director of PNB Capital and Investment Corporation and Chairperson of PNB (Europe) Plc. Prior to joining PNB, he was an Executive Vice President and the Treasurer of EastWest Banking Corporation, Director of AIG Philam Savings Bank and PASBERFUND Realty Holdings. He also held the post of Senior Vice President and Deputy Treasurer of Rizal Commercial Banking Corporation, Vice President Head of the Foreign Exchange Desk of Citibank N.A. in Manila, Vice President/Chief Dealer of the Treasury Group of Asian Bank Corporation. He brings with him 34 years of experience in the banking industry starting from Loans and Credit, Branch Banking, Fixed Income Sales, Trust Banking, Foreign Exchange and Fixed Income Trading, Portfolio Management and other Treasury-related activities.

**NELSON C. REYES**, 53, Filipino, Executive Vice President, joined the Bank on January 1, 2015 as the Chief Financial Officer. Prior to joining the Bank, he was the Chief Financial Officer of the Hongkong and Shanghai Banking Corporation (HSBC), Ltd., Philippine Branch, a position he held since 2004. He was also a Director for HSBC Savings Bank Philippines, Inc. and HSBC Insurance Brokers Philippines, Inc. His banking career with HSBC spanned twenty eight (28) years and covered the areas of Credit Operations, Corporate Banking, Treasury Operations and Finance. He gained international banking exposure working in HSBC offices in Australia, Thailand and Hong Kong. Mr. Reyes graduated from De La Salle University with a Bachelor of Science degree in Commerce, Major in Accounting, and is a Certified Public Accountant.

**BERNARDO H. TOCMO**, 56, Filipino, Executive Vice-President, is the Head of Retail Banking Sector (RBS) which manages the Branch Banking Group, Global Filipino Banking Group, Cards Banking Solutions Group and Pinnacle Priority Banking Division of the Bank. Mr. Tocmo obtained his Masters in Business Economics from the University of Asia and the Pacific where he likewise finished the Strategic Business Economics Program. He graduated with a Bachelor of Science in

AgriBusiness, major in Management, from the Visayas State University. He joined Philippine National Bank in October 2015. Mr. Tocmo is a seasoned banker with over three decades of work experience with the country's top and mid-tier commercial banks. He started his career with United Coconut Planters Bank in 1982. He further honed his skills at Union Bank of the Philippines where he assumed key managerial positions in 1990 to 1996. He left Union Bank as a Senior Manager and joined Security Bank Corporation in 1996 as Assistant Vice President until his promotion to First Vice President in 2005 as Area Business Manager. Subsequently, he joined Metropolitan Bank & Trust Company in September 2005 as Vice President and was appointed Head of National Branch Banking Sector with the rank of Executive Vice President. He was also a Director of Metrobank Card Corporation from 2012 to 2015.

As Head of the Retail Banking Sector of PNB, Mr. Tocmo implemented various change initiatives which led to improved performance in 2016. The Branch Banking Group registered a 13.7% incremental growth in deposits year-on-year, which surpassed prior year's growth rate of 2.9%. Further, 92% of the 626 branches became profitable in 2016 as against 55% of the previous year. The Card Banking Solutions Group on the other hand, chalked up 16% increase in billings, a 20% increase in receivables and 20% increase in active cards. The Global Filipino Banking Group which is in charge of the remittance business of the Bank, meanwhile, stood its ground with 2016 year-end remittance volume of US\$ 5Billion and 3.3Million remittance items. Its overseas branches and offices in Los Angeles, New York, Singapore, Japan, Guam and Middle East marketing and representative offices continued to register profitable operations while Bahrain, Canada, Europe, Hong Kong, and North America operations were marked by profit turnaround. The Pinnacle Priority Banking Division, which was folded into RBS in February 2016, generated P1.25 Billion in fresh funds through the provision of efficient wealth management services to high net worth clients.

**ALICE Z. CORDERO**, 61, Filipino, First Senior Vice President, was appointed the Chief Compliance Officer (CCO) of the Bank on June 16, 2010 with oversight on the Bank, including all subsidiaries, affiliates and foreign branches. She is concurrently the Corporate Governance Executive of the Bank. She is a Director of the Association of Bank Compliance Officers (ABCOMP) since 2007. She obtained her Bachelor of Science degree in Business Economics from the University of the Philippines. She has earned units in Masters in Business Administration at the Ateneo Graduate School of Business. Prior to joining the Bank, she was the CCO of ABC (2007-2010). She worked with Citibank N.A - Manila Branch (1988-2007) for almost twenty eight (28) years and held various senior positions in the Consumer Banking Group, including Compliance and Control Director (1999-2005) and concurrent Regional Compliance and Control Director for Philippines and Guam (2004). Her thirty eight (38) years of banking experience include working for ABC (1979-1983; 2007-2010), First National Bank of Chicago - Manila Branch (1983-1986), Far East Bank and Trust Company (1986-1988) and Citibank N.A. - Manila Branch (1988-2007), where she held department head positions in Credit Policy, Credit & Research Management, Financial Control, Corporate Regulatory Reporting, Asset Strategy, Business Development, Risk Management and Compliance.

**AIDA M. PADILLA**, 68, Filipino, is First Senior Vice President and the Head of the Enterprise Services Sector. She is the chief strategist for problem and distressed accounts. A seasoned professional, she rose from the branch banking ranks at the Philippine Banking Corporation to become Vice President for Marketing of its Corporate Banking Group. She obtained her Bachelor of Science degree in Commerce, Major in Accounting, from St. Theresa's College.

**CARMELA LETICIA A. PAMA**, 61, Filipino, First Senior Vice President, is the Bank's Chief Risk Officer and Data Protection Officer of the PNB Group. A Certified Public Accountant, she obtained her Bachelor of Science in Business Administration and Accountancy degree from the University of the Philippines and Masters in Business Administration degree from the Stern School of Business, New York University. She started her banking career with Citibank N.A. (Phils.) where she held various positions in the areas of Treasury Trading and Marketing, and Operations and Quality Development. She left Citibank with the rank of Vice President and moved to Banco Santander to open its operations in the Philippines. She moved back to Citibank, N.A. (Phils.) in 1996 to head various operation units. Prior to joining PNB on October 9, 2006, she was a Consulting Services Practice Manager at Oracle Corporation (Phils.) from 1999 to 2005, with project implementation at the Asian Development Bank (ADB). Further to her role as Chief Risk Officer, she also coordinates the Internal Capital Adequacy and Assessment Process (ICAAP)

implementation of the PNB Group. The ICAAP is the enterprise-wide program to ensure the group continually reviews its level of risk and ensures the adequacy of capital commensurate to its risk taking abilities. She assumed the role of Data Protection Officer (DPO) for PNB Group in December 2017 and is tasked to roll out the implementation of RA 10173 - Data Privacy Act. With more than 33 years of corporate experience, she provides a well-rounded expertise in the operations, technology and risk management areas of the bank.

**SCHUBERT CAESAR C. AUSTERO**, 53, Filipino, Senior Vice President, is the Head of the Human Resource Group. He has been connected with PNB since 2006 as Head of Human Capital Development Division and as Deputy HR Head. A Bachelor of Arts graduate at the Leyte Normal University where he earned a number of academic and non-academic distinctions. He has been an HR professional for more than 30 years. Prior to joining PNB, he was connected with the First Abacus Financial Group as Vice President and Group Head of the Human Resources, with the Philippine Bank of Communications as Assistant Vice President and Training Director, and with Solidbank Corporation as Recruitment and Training Manager, and later as Senior Manager and Head of Corporate Communications and Public Affairs. He was National President of the People Management Association of the Philippines in 2011 and continues to be active in the association as Thought Leader for Learning and Development, as Director for Strategic Planning, and as the current Chairperson of the Council of Presidents. He was appointed by President Benigno Aquino as Employer Representative to the National Tripartite Industrial Peace Council in 2012. He currently sits as Director of the Organization Development Practitioners Network.

**MANUEL C. BAHENA, JR.**, 56, Filipino, Senior Vice President, is the Chief Legal Counsel of the Bank. He joined PNB in 2003 and was appointed as Head of Documentation and Research Division of the Legal Group in 2009. Before joining PNB, he was the Corporate Secretary and Vice President of the Legal Department of Multinational Investment Bancorporation. He also formerly served as Corporate Secretary and Legal Counsel of various corporations, among which are the Corporate Partnership for Management in Business, Inc.; Orioxy Investment Corporation; Philippine Islands Corporation for Tourism and Development; Cencorp (Trade, Travel and Tours), Inc.; and Central Bancorporation General Merchants, Inc. He obtained his Bachelor of Science degree in Business Administration from Lyceum of the Philippines in 1981 and his Bachelor of Laws degree from Arellano University in 1987.

**EMELINE C. CENTENO**, 59, Filipino, Senior Vice President, is the Head of the Corporate Planning and Research Division. She obtained her Bachelor of Science degree in Statistics (Dean's Lister) and completed the coursework in Masters of Arts in Economics (on scholarship) from the University of the Philippines. She joined PNB in 1983, rose from the ranks and held various positions at the Department of Economics and Research, Product Development, Monitoring and Implementation Division and the Corporate Planning Division before assuming her present position as Head of the merged Corporate Planning and Research Division. Ms. Centeno was awarded as one of the Ten Outstanding Employees of the Bank in 1987.

**MARIE FE LIZA S. JAYME**, 55, Filipino, Senior Vice President, is Head of the Operations Group. She graduated with a degree in Bachelor of Arts, Major in Communication Arts and Business Administration, from the Assumption College and completed academic units in Master in Business Administration from the Ateneo de Manila University. She joined PNB in 2007 as Head of Cash Product Management Division to establish the bank's cash management services. Ms. Jayme began her career in banking in 1990 as an account officer with Land Bank of the Philippines. From then on, she assumed expanded and multiple roles and responsibilities in account management as Senior Manager with United Coconut Planters Bank; risk management, cash and trades sales, cash products as Assistant Vice President in Citibank, N.A.'s Global Transaction Services/E-business; and marketing and product management as Vice President and Head of Marketing and Product Management Group of Export and Industry Bank. Prior to banking, Ms. Jayme held senior staff positions with the Office of the Secretary of Finance, Department of Trade and Industry and former Office of the Prime Minister.

**MARIA PAZ D. LIM**, 57, Filipino, Senior Vice President, is the Corporate Treasurer. She is also concurrently the Treasurer of PNB Capital and Investment Corporation. She obtained her Bachelor of Science degree in Business Administration, Major in Finance and Marketing, from the University of the Philippines, and Masters in Business Administration from the Ateneo de Manila University.

She joined PNB on June 23, 1981, rose from the ranks and occupied various officer positions at the Department of Economics & Research, Budget Office and Corporate Disbursing Office prior to her present position.

**ROLAND V. OSCURO**, 54, Filipino, Senior Vice President, is the Chief Information Security Officer and, in concurrent capacity, the Chief Security Officer and Head of Enterprise Security Group. He obtained his Bachelor of Science in Electronics and Communications Engineering degree from Mapua Institute of Technology and took up units in Master in Business Administration for Middle Manager at the Ateneo de Manila Graduate School. He is an Electronic and Communications Engineering Board passer. He took and passed the Information Systems Audit and Control Association's (ISACA) Certified Information Security Manager (CISM) certification last December 2016 and is currently completing documentation for the said certification. Prior to his present position, Mr. Oscuro was hired as IT Consultant of the Bank on November 2, 2003. In May 2004, he was appointed as the Head of Network Management Division of Information Technology Group with the rank of First Vice President. He was the Operational Support System Group Manager of Multi-Media Telephony, Inc. (Broadband Philippines) prior to joining PNB. He was also connected with various corporations such as Ediserve Corp. (Global Sources), Sterling Tobacco Corporation, Zero Datasoft (Al Bassam), Metal Industry Research and Development Center, and Pacific Office Machines, Inc.

**NORMAN MARTIN C. REYES**, 52, Filipino, Senior Vice President, is the Bank's Chief Marketing Officer and Head of the Marketing Group. He obtained his Bachelor of Arts degree, Major in Economics at the University of the Philippines and Masters in Business Management at the Asian Institute of Management. He has over twenty (20) years of management experience in the field of product development, sales and marketing and process management, and has directly managed an extensive list of corporate and consumer services. He started his banking career in 1993, holding various positions at Citibank, Union Bank and Royal Bank of Scotland. Prior to joining PNB, he was Senior Vice President at United Coconut Planters Bank.

**TERESITA U. SEBASTIAN**, 57, Filipino, Senior Vice President, is the Head of the Global Filipino Banking Group (GFBG), which manages PNB's overseas network of branches and remittance subsidiaries in Asia and the Pacific, Europe, the Middle East and North America. Ms. Sebastian obtained her Bachelor of Science degree in Management Engineering (Cum Laude) from Ateneo de Davao University and finished her MBA at the Ateneo de Zamboanga University. She has 35 years of banking experience under her belt. She started off her career with Philippine National Bank as a casual employee in June 1981 at Western Mindanao Regional Office and rose from the ranks. She held various managerial positions from 1990-1999 until she became the Regional Business Manager of PNB Western Mindanao Region in 2002. She was promoted to AVP on February 1, 2003 and after six months, became Senior Assistant Vice President. With her excellent performance, she was promoted to Vice President in 2007 and became the Area Head of Western Mindanao in 2008. From year 2010 to 2013, she was the Region Head of Mindanao. On October 1, 2013, Ms. Sebastian was promoted to First Vice President and was assigned as the Region Head of PNB Visayas from March to June 2016. On July 1, 2017, she became Senior Vice President. Ms. Sebastian was appointed as the Deputy Head of GFBG on October 1, 2016, then became the Head of GFBG in June 2017.

**NANETTE O. VERGARA**, 57, Filipino, Senior Vice President, is the Chief Credit Officer and Head of Credit Management Group. She obtained her degree in Bachelor of Science in Statistics (Cum Laude) in 1981 from the University of the Philippines in Diliman. She joined PNB in 2006 and was appointed as First Vice President & Head of Credit Management Division. She started her banking career with Bank of Commerce in 1981. She moved to the Credit Rating Services Department of the Credit Information Bureau in 1983 and went back to banking in 1992 when she joined Union Bank of the Philippines. She later transferred to Solidbank Corporation in 1993 to head various credit-related units. Prior to joining PNB, she worked with United Overseas Bank from 2000-2006 as VP/Head of Credit Risk Management.

**MARTIN G. TENGCO, JR.**, 52, Filipino, First Vice President, is the Chief Audit Executive (CAE) of the Bank. A Certified Public Accountant, he holds a Bachelor of Science in Business Administration degree, Major in Accounting, from the Philippine School of Business Administration. He completed his Master in Business Administration at Ateneo de Manila University under the Ateneo-Regis University MBA program. He started his career as a working student in 1984 as an

accountant in a construction company before joining Allied Banking Corporation on June 1, 1992 as a Junior Auditor. He rose from the ranks to become an officer in 1996, and in 2009, was designated as Deputy Chief Audit Executive and IS Audit Division Head until his appointment as Chief Audit Executive of PNB on June 1, 2017. He also served as the Business Continuity Coordinator of Allied Bank from June 2007 to April 2008. He served as a member of the Audit Committee of Bancnet from 2009 to 2014. He is a member of the Philippine Institute of Certified Public Accountants, Institute of Internal Auditors (IIA), Information Systems Audit and Control Association (ISACA) and Association of Certified Fraud Examiners-Philippines.

**ROBERTO S. VERGARA**, 66, Filipino, First Vice President, is the Chief Trust Officer and Head of the Trust Banking Group. He obtained his Bachelor of Arts degree, Major in Economics from Ateneo de Manila University. He began his career in 1973 and held positions in Trust Banking, Treasury, Investment Banking and Global Banking/Overseas Remittances in various banks, including Metrobank, Solidbank, and HSBC, among others. Prior to joining PNB, he was the Chief Trust Officer, then Treasury Group Head and lastly Global Banking/Overseas Remittance Group Head of the Land Bank of the Philippines. He is also a holder of Government Civil Service Career Executive Service Officer and Career Service Executive eligibility, and is a qualified Independent Director/Fellow under the Institute of Corporate Directors (ICD).

**CONSTANTINO T. YAP**, 54, Filipino, First Vice President, was appointed as Head of Information Technology Group on July 1, 2013 after Allied Banking Corporation (ABC) was merged with Philippine National Bank (PNB) on February 11, 2013. He supervised the operations of two (2) different banking systems, Systematics (for ABC) and Flexcube (for PNB) with 300 personnel. He was a Steering Committee member of the Systematics Core Banking Integration Project (CBIP) from 2014 to 2017 that went live in two phases: on March 27, 2017 with 285 branches of ABC, and on August 14, 2017 with 345 branches of PNB. Other major banking projects he oversaw were the ATM Switch Conversion, ATM EMV Migration, Check Image Conversion System, Trust Banking System, and Information Security Projects. He was hired by ABC on October 1, 2007 as Assistant Vice President for the Special Projects Section of the IT Division. Prior to joining ABC, he was Dean of the College of Engineering and College of Computer Studies and Systems at the University of the East (Manila) from 2005 to 2007. He graduated from Purdue University (West Lafayette, Indiana, USA) with a Master of Science degree in Electrical Engineering in 1986.

**(b) Identify Significant Employees**

All employees of the Bank are valued for their contribution to the business. No employee who is not an executive officer is expected to make any significant contribution to the business of the Bank.

**(c) Family Relationships**

Directors Lucio C. Tan and Carmen K. Tan are spouses. Directors Lucio K. Tan, Jr., Michael G. Tan and Vivienne K. Tan are children of Director Lucio C. Tan. Board Advisor Harry C. Tan is the brother of Director Lucio C. Tan.

**(d) Involvement in Certain Legal Proceedings**

None of the Directors nor any of the executive officers have, for a period covering the past five (5) years, reported:

- i. any petition for bankruptcy filed by or against a business with which they are related as a general partner or executive officer;
- ii. any criminal conviction by final judgment or being subject to a pending criminal proceeding, domestic or foreign, other than cases which arose out of the ordinary course of business in which they may have been impleaded in their official capacity;

- iii. being subject to any order, judgment, or decree of a competent court, domestic or foreign, permanently or temporarily enjoining, barring, suspending or limiting their involvement in any type of business, securities, commodities or banking activities; or
- iv. being found by a domestic or foreign court of competent jurisdiction (in a civil action), the SEC or comparable foreign body, or a domestic or foreign exchange or other organized trading market or self-regulatory organization, to have violated a securities or commodities law or regulation, and the judgment has not been reversed, suspended, or vacated.

#### **(e) Certain Relationships and Related Transactions**

In the ordinary course of business, the Bank, (hereinafter also referred to as the "Parent Company"), has loans and other transactions with its subsidiaries and affiliates, and with certain directors, officers, stockholders and related interests (DOSRI). Under the Parent Company's policy, these loans and other transactions are made substantially on the same terms as with other individuals and businesses of comparable risks. The amount of direct credit accommodations to each of the Parent Company's DOSRI, 70.00% of which must be secured, should not exceed the amount of the respective deposits and book value of the respective investments of the DOSRI in the Parent Company.

In the aggregate, DOSRI loans generally should not exceed the Parent Company's equity or 15% of the Parent Company's total loan portfolio, whichever is lower. As of December 31, 2017 and 2016, the Bank and its subsidiaries (collectively, the "Group") were in compliance with such regulations.

Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions. The Group's related parties include:

- key management personnel, close family members of key management personnel and entities which are controlled, significantly influenced by or for which significant voting power is held by key management personnel or their close family members;
- significant investors;
- subsidiaries, joint ventures and associates and their respective subsidiaries; and
- post-employment benefit plans for the benefit of the Group's employees.

For proper monitoring of related party transactions (RPT) and to assist the Board in performing its oversight functions in monitoring and managing potential conflicts of interest of management, board members and shareholders, the Bank created the Board Oversight RPT Committee (BORC). The BORC is composed of at least five (5) regular members which include three (3) independent directors and 2 resource persons (the Chief Audit Executive and the Chief Compliance Officer). The Chairman of the committee is an independent director and appointed by the Board.

Information related to transactions with related parties and with certain DOSRI is shown under Note 34 of the Audited Financial Statements of the Bank and Subsidiaries and Exhibit IV of the Supplementary Schedules Required by SRC Rule 68 Annex E.

### **Item 6. COMPENSATION OF DIRECTORS AND EXECUTIVE OFFICERS**

#### **(a) Executive Compensation**

##### **1) General**

The annual compensation of executive officers consists of a sixteen (16)-month guaranteed cash emolument. Directors, on the other hand, are entitled to a reasonable per diem for each Board or Board committee meeting attended. The total per diem given to the Board of Directors of the Bank for the years 2016 and 2017 amounted to ₱43.150 million and ₱39.485 million, respectively.

Other than the abovestated, there are no other arrangements concerning compensation for services rendered by Directors or executive officers to the Bank and its subsidiaries.

## 2) Summary Compensation Table

Annual Compensation (In Pesos)					
Name and Principal Position	Year	Salary	Bonus	Others	Total
Mr. Reynaldo A. Maclang President					
Four most highly compensated executive officers other than the CEO:					
1. Cenon C. Audencial, Jr. Executive Vice President					
2. Horacio E. Cebrero III Executive Vice President					
3. Nelson C. Reyes Executive Vice President					
4. Bernardo H. Tocmo Executive Vice President					
CEO and Four (4) Most Highly Compensated Executive Officers	Actual 2016	64,766,296	21,873,148	-	86,639,444
	Actual 2017	69,379,691	23,335,205	-	92,714,896
	Projected 2018	75,624,000	25,435,000	-	101,059,000
All other officers and directors (as a group unnamed)	Actual 2016	3,498,087,977	998,343,329	-	4,496,431,306
	Actual 2017	3,575,143,838	1,034,573,766	-	4,609,717,604
	Projected 2018	3,896,907,000	1,127,686,000	-	5,024,593,000

## 3) Employment Contracts and Termination of Employment and Change-in-Control Arrangements

All executive officers are covered by the Bank's standard employment contract which guarantees annual compensation on a sixteen (16)-month schedule of payment. In accordance with Sec. 6.1, Article VI of the Bank's Amended By-Laws, all officers with the rank of Vice President and up hold office and serve at the pleasure of the Board of Directors.

## 4) Warrants and Options Outstanding

No warrants or options on the Bank's shares of stock have been issued or given to the Directors or executive officers as a form of compensation for services rendered.

## Item 7. INDEPENDENT PUBLIC ACCOUNTANTS

SyCip Gorres Velayo & Co., CPAs (SGV) is the current external auditor of the Bank and its domestic subsidiaries for the calendar year 2017. Representatives of SGV are expected to be present at the stockholders meeting. They will have the opportunity to make a statement if they desire to do so and will be available to respond to appropriate questions. Ms. Janeth Nunez Javier is the engagement partner of the Bank for the year 2017.

The Board Audit and Compliance Committee (BACC) has sole authority to select, evaluate, appoint, dismiss, replace and reappoint the Bank's external auditors, subject to the approval of the Board of Directors and ratification of Stockholders, based on fair and transparent criteria such as (i) core values, culture and high regard for excellence in audit quality; (ii) technical competence and expertise of auditing staff; (iii) independence; (iv) effectiveness of the audit process; and (v) reliability and relevance of the external auditor's reports. The Bank intends to retain SGV & Co. as its external auditor for the year 2018 subject to BACC endorsement, approval of the Board of Directors and ratification of Stockholders.

For the years reported, there were no changes in and disagreements with the Bank's external auditors on accounting and financial disclosure.

## **OTHER MATTERS**

### **Item 8. AMENDMENT OF THE AMENDED BY-LAWS**

The amendment of the following sections of the By-Laws will be presented for approval of the stockholders during the Annual Stockholders Meeting:

- a. Section 4.4, Article IV, to include a clause to allow the preparation and sending out of supporting documents to the notice of the meeting in electronic form

The proposed amendment is consistent with the Bank's thrust to be in the forefront of technology to better serve its clients, shareholders and stakeholders. As proposed, the Bank is given the option to utilize the latest technology for the benefit of its shareholders.

- b. Section 4.8, Article IV, to delete the list of specific items to be included in the agenda of the annual stockholders meeting

As currently appearing in its By-Laws, an agenda is set forth therein for the annual shareholders meeting. By deleting the same, the intention is to give the Bank flexibility in setting its own agenda for the annual stockholders meetings, which shall, at minimum, be consistent with the requirements of law.

- c. Section 5.17, Article V, to update the manner of reporting by the Board Committees to the Board of Directors

The current By-Laws require quarterly reporting by the Board Committees to the Board. By deleting the quarterly reporting requirement, the proposed amendment is intended to allow the Committees to more frequently notify the Board of the reports, minutes and proceedings of the Board Committees;

- d. Section 6.1, Article VI, to delete the specific classifications of Vice Presidents

The proposal seeks to remove the reference in the afore-mentioned clause to Senior Executive Vice President, Executive Vice President, Senior Vice President and Vice President. In order to give the Board wide discretion in determining the executive officers that the Bank may require, the foregoing clause is replaced by "such classes of Vice Presidents".

- e. Section 6.4, Article VI, to delete the specific duties assigned to the various classes of Vice Presidents

The proposal is aligned with the intention expressed for the amendment of Section 6.1 of Article VI. Since the specific classifications of Vice Presidents were removed, this clause has become inconsequential and hence, a general description of the duties of the Vice Presidents is proposed in its place.

- f. Section 6.6, Article VI, to update the duties of the Treasurer

The proposal seeks to rationalize the duties of the Treasurer by removing therefrom the obligation to render financial statements and reports to the Board and to the President as they may from time to time require. This function is performed by the Chief Financial Officer who presents and discusses the financial reports at the regular meetings of the Board.

## **Item 9. ACTION WITH RESPECT TO REPORTS**

The following matters will be submitted to a vote at the Annual StockholdersøMeeting:

1. Approval of the Minutes of the 2017 Annual StockholdersøMeeting held on April 25, 2017

The matters approved at the meeting of the stockholders in 2017 are as follows:

- a. Minutes of the 2016 Annual StockholdersøMeeting held on May 31, 2016;
- b. Report of the President on the Results of Operations for the Year 2016;
- c. 2016 Annual Report;
- d. Ratification of All Legal Acts, Resolutions and Proceedings of the Board of Directors and Corporate Officers since the 2016 Annual StockholdersøMeeting;
- e. Election of Directors; and
- f. Appointment of External Auditor.

The Minutes of the 2017 Annual StockholdersøMeeting are uploaded in the Bankø website.

2. Approval of the 2017 Annual Report

A copy of the 2017 Annual Report will be made available at the venue of the Annual Stockholdersø Meeting.

3. Ratification of all legal acts and proceedings of the Board of Directors and corporate officers since the 2017 Annual StockholdersøMeeting

A list of all legal acts, resolutions and proceedings taken by the Directors and corporate officers will be too voluminous to be included in this report. Most relate to regular banking transactions and credit matters which the Board of Directors, either by law or by regulations issued by the BSP, is required to act upon. It includes, among others, approval of loans, investments, new products and services, amendment of bank policies and manuals, matters related to various bank-acquired assets and related party transactions. These actions are subjected to the annual review of the BSP and the Bankø external auditor.

Copies of the Minutes of the Meetings of the Board of Directors may be examined upon request by the stockholders of record as of March 26, 2018 at the Office of the Corporate Secretary during business hours.

## **Item 10. OTHER ACTIONS**

- (a) Election of Directors

Fifteen (15) directors will be elected for the year 2018 ó 2019.

- (b) Appointment of External Auditor

The BACC has sole authority to select, evaluate, appoint, dismiss, replace and reappoint the Bank's external auditors, subject to the approval of the Board of Directors and ratification of Stockholders, based on fair and transparent criteria such as (i) core values, culture and high regard for excellence in audit quality; (ii) technical competence and expertise of auditing staff; (iii) independence; (iv) effectiveness of the audit process; and (v) reliability and relevance of the external auditor's reports. The Bank intends to retain SGV & Co. as its external auditor for the year 2018 subject to BACC endorsement, approval of the Board of Directors and ratification of Stockholders.

SGV has the advantage of having historical knowledge of the business of the Bank and its subsidiaries and affiliates, having been the appointed external auditor of the Bank in 2017 and prior years.

#### **Item 11. VOTING PROCEDURES**

The affirmative vote of the stockholders present in person or by proxy representing at least a majority of the stockholders present at the meeting shall be sufficient to carry the vote for any of the matters submitted to a vote at the Annual Stockholders Meeting, except for Items 6 and 8 of the Agenda, on the amendment of the Amended By-Laws and election of directors.

For Item 6, on the amendment of the Bank's Amended By-Laws, the favorable vote of the stockholders representing at least a majority of the outstanding capital stock of the Bank is required.

For the election of directors, the fifteen (15) nominees garnering the highest number of votes from the stockholders present or represented by proxy shall be elected directors for the ensuing year.

The manner of voting and counting of votes will be as follows:

- a) Every stockholder entitled to vote shall have the right to vote, either in person or by proxy, the number of shares registered in his name on record as of the close of business hours on March 26, 2018. Only written proxies, signed by the stockholders and duly presented to the Corporate Secretary on or before 5:00 p.m. on April 19, 2018 for inspection and recording, shall be honored for purposes of voting.
- b) For purposes of electing directors, the system of cumulative voting shall be followed. Each stockholder has a number of votes equal to the number of shares he owns, times the number of directors to be elected. Under this voting system, the stockholder has the option to (i) cast all his votes in favor of one (1) nominee, or (ii) distribute those votes under the same principle among as many nominees as he shall see fit. Only candidates duly nominated shall be voted upon by the stockholders entitled to vote or by their proxies.
- c) Unless required by law, or upon motion by any stockholder, voting need not be by ballot and may be done by show of hands.
- d) The manner of election and the counting of the votes to be cast shall be under the supervision of the Corporate Secretary.

#### **Item 12. CORPORATE GOVERNANCE**

The Bank acknowledges that corporate governance is the dynamic system of stewardship and control to guide organizations in fulfilling their long-term economic, moral, legal and social obligation towards their stakeholders with the purpose of maximizing the organization's long-term success, creating sustainable value for its stockholders, other stakeholders and the nation. It has established a corporate governance framework in accordance with global standards and best practices. It has sustained building a stronger corporate governance framework as its principles constantly evolves globally. The Bank's corporate governance framework incorporates the functions, duties and responsibilities of the Board and Management to the stockholders and other stakeholders. It provides direction towards the promotion of a bigger, stronger, and better corporate governance culture, while recognizing the current best practices. It also takes into account the context and principles prescribed under the ASEAN Corporate Governance Scorecard (ACGS). The framework also strives to raise corporate governance standards to a level that is at par with global standards and to provide sustainable contribution to the development of Philippine capital markets, to the economy, to the society and to the environment in which the Bank operates.

The Bank adheres and strives to the highest principles of good corporate governance as embodied in the Bank's Amended Articles of Incorporation, Amended By-Laws, Code of Conduct and its Revised Corporate Governance Manual; and at the same time, PNB believes that Corporate Social Responsibility is a commitment that is shared by everyone in the Bank. It subscribes to the philosophy of integrity,

accountability and transparency in its manner of doing business, dealing fairly with its clients, investors, stockholders, the communities affected by the Bank's activities and the public. The Bank espouses professionalism among its Board of Directors, Executives and employees, subsidiaries and affiliates, and respect for laws and regulations. The Bank continues to fervently pursue Corporate Social Responsibility (CSR) initiatives by giving back to the community and creating value for all stakeholders as it is a commitment that begins with the exercise of sound and fair corporate practices.

The Bank's operations is managed through an established organizational structure and adequate policies and procedures embodied in the manuals approved by the Management, Board Committees and the Board. These manuals are subjected to periodic review and are updated regularly to incorporate new laws and regulations and to conform to the evolving global and regional standards and best practices.

The Bank was a recipient of the Silver Award for good corporate governance from the Institute of Corporate Directors (ICD) for two consecutive years, in 2011 and 2012. This is in recognition of the Bank's existing organization composed of dedicated corporate directors and Senior Management committed to the professional corporate directorship in line with global principles of modern corporate governance. In 2015, PNB was recognized among all publicly listed companies in the country by the Philippine Stock Exchange (PSE) as one of the Top Ten Bell Awardees. The awards commend publicly listed companies and trading participants that practice the highest standards of corporate governance in the Philippines.

In 2016, with the objective that the Bank's corporate governance ensures sustainability with the global standards and best practices, the Bank engaged the health check services of the ICD, to identify the strengths and weakness of its corporate governance practices vis-a-vis the ASEAN Corporate Governance Scorecard (ACGS) standards.

PNB consistently strengthened its corporate governance practices. In 2017, PNB raised the bar on sustainability reporting by exploring Global Reporting Initiative (GRI) documentation and requirements. It engaged the services of the ICD to conduct Corporate Governance Health Check and released ACGS Report identifying strengths and areas for improvement. It maximized the presence of the four (4) ICD fellows in the Board, affiliated with non-profit-organizations, LGUs and other organizations active in financial literacy programs, environmental, social and other corporate social responsibility projects, and introduced the semi-annual meetings of Independent Directors.

1. Annual Directors Performance Evaluation. The Board conducts an annual self-assessment through an established evaluation system, a tool to determine and measure directors and management compliance with the code of corporate governance standards and practices. All members of the Board are required to accomplish two (2) sets of evaluation forms as part of the process. Form I is for the evaluation of the individual as a Director, the Board as a body and the Board Committees, as a Chairman or member while Form II is to assess the management team corporate governance practices based on criteria for "Management" per the BSP CAMELS rating system. Annual results were discussed in the Corporate Governance/Nomination/Remuneration/Sustainability Committee and to the Board.
2. Annual Review of Corporate Governance Policies and Procedures. Corporate Governance Policies and Procedures including the Board-level committee charters are reviewed at least annually to include new regulations, document relevant practices and align with best practices. For the year 2017, the Corporate Governance Manual was reviewed twice to include the requirements of the Securities and Exchange Commission (SEC) Code of Corporate Governance for Publicly Listed Companies and BSP Circular No. 969 Enhanced Corporate Governance Guidelines for BSP-Supervised Financial Institutions. As a result of the review of the Board-level committees, the following changes were made:
  - i. Reorganization of the members of the Corporate Governance/Nomination/Remuneration and Sustainability Committee to be composed of all Independent Directors to comply with the ASEAN Corporate Governance Scorecard (ACGS) requirement.
  - ii. Increase in membership of the Risk Oversight Committee from three (3) to five (5), majority of which are Independent Directors, including the Chairman. Appointment of two (2) Non-Executive Directors as new members.

- iii. Appointment of Director Christopher J. Nelson as the Chairman of the Trust Committee, vice Director Federico C. Pascual, who will continue to serve as member of the Trust Committee. Trust Committee membership is retained at five (5): one (1) Independent Director, two (2) Non-Executive Directors, including Chairman, Ex-Officio: President and Trust Head.
  - iv. Expansion of the Board Audit and Compliance Committee to articulate two (2) functions: (a) investigate significant issues/concerns; and (b) establish a whistle blowing mechanism.
3. Initiatives towards reporting the sustainability efforts of the Bank.
- i. Explored Global Reporting Initiatives (GRI) documentation reporting requirements. In January 2017, as part of the commitment of the Bank to sustainability documentation and reporting, an overview of the GRI was reported to the Board which led to the attendance of two (2) participants to the GRI Standards Certified Training Course conducted by the National Center for Sustainability Reporting (NCSR). In the 2016 Annual Report of the Bank, the CSR portion was expanded to include "Taking Steps to Sustainability" disclosing sustainability initiatives of the Bank. For 2017, the annual report would include an expanded section on sustainability efforts and activities of the Bank.
  - ii. Revised the Corporate Governance Manual to align with the requirements of the SEC and the BSP. In May 2017, the Board approved the 2017 Revised Corporate Governance Manual and the Revised Charter for Corporate Governance/Remuneration/Nomination and Sustainability Committee to expand duties of the committee to oversee the sustainability framework of the Bank covering policy & disclosures on non-financial information emphasizing on management of economic, environmental, social and governance policies. In October 2017, PNB revised the Corporate Governance Manual, conducted an annual review of the Board-level committee charters and partnered/attended with the SEC on the Annual Corporate Governance Training of the Board and Key Officers. Formed part of the Manual are the approved revised committee charters, including the charters of Executive Committee and Risk Oversight Committee revised in February 2017 to incorporate the BSP recommendation.
  - iii. Introduced the semi-annual Independent Directors Meeting. In July 2017, the first Independent Directors Meeting was held revisiting the Director's Role, ID functions & qualifications, trainings, top priorities, committee memberships, directorship in subsidiaries & attendance. In December 2017, the second Independent Directors Meeting was held focusing on 2017 PNB Accomplishments, Role of Board, Directors and Independent Directors, Board Committee Composition & Significant Regulations, Three (3) Lines of Defense and the 2018-2020 Top Priorities.
  - iv. Strengthened corporate governance practices aligned with ASEAN Corporate Governance Scorecard (ACGS). In June 2017, the ICD 2016 ACGS Report disclosed a better PNB score compared to 2015. With the commitment of the Board to aim for a higher score, the ACGS results were discussed by the Board. The Board identified the strengths and areas for improvement plus recommendations in the Corporate Governance/Nomination/ Remuneration/Sustainability Committee. In September 2017, PNB focused on ACGS additional points to improve score by disclosing in PNB Corporate Governance website additional documentation and proof of compliance.
  - v. Participated in PSE Bell Awards. In August 2017, PNB participated in the 2017 PSE Bell Awards "Excellence in Corporate Governance and PSE Bell Awards "Best Compliance & Ethics Program, where it documented PNB's 2016 CG success story, the three (3) pronged CSR and Sustainability Framework, namely, to promote social philanthropic activities, empower Filipinos through education and protect the environment, and the 2016 "2017 Awards & Recognitions
  - vi. Ensured that PNB complies with the Annual Continuing Training Requirements of SEC. In November 2017, seventy three (73) attendees from PNB Group participated in the 4<sup>th</sup> SEC-PSE Corporate Governance Forum at the Philippine International Convention Center entitled Improving the Philippine Investment Climate by Balancing Bank Secrecy and Transparency. Chairperson Florencia G. Tarriela was one of the Panelist in the said Forum. Four (4) Topics were covered, namely, (1) Cyber Security & IT Governance (2) Improving the Philippine Investment

Climate by Balancing Bank Secrecy and Transparency (3) Millennials and the Future of Corporate Governance & (4) SEC-PSE Integrated Annual Corporate Governance Report. For the past two (2) years, PNB has been in partnership with the SEC whereby the Bank sends the most attendees to SEC-PSE Forums as part of the Annual Continuing Training of Board and Key Officers. In 2017, all the Directors attended training on Corporate Governance.

### **Board of Directors**

The Bank's compliance with the highest standards in corporate governance is principally initiated and led by the Board of Directors, composed of fifteen (15) highly qualified members, including five (5) independent directors and Chairperson. The members of the Board are selected from a broad pool of competent and qualified candidates. The nominated Board members are elected annually by the stockholders. The Board is mandated to take final responsibility for exercising oversight function over Management, while taking a long-term view in securing the Bank's sustainability through due observance of fairness, transparency, and accountability under a corporate regime underpinned by ethics and social responsibility. Further, the Board has the primary responsibility of approving and overseeing the implementation of the Bank's strategic objectives, risk management strategy, corporate governance and corporate values, to foster the long-term success of the Bank, its subsidiaries and affiliates; and secure its sustained competitiveness and profitability in a manner aligned with PNB's corporate objectives and the best interests of its stockholders and other stakeholders in order to consistently build and preserve its sustainable franchise.

The Bank observes diversity in the Board as there is no restriction on the membership of the Board on account of age, gender, nationality or race. Two Directors are above 80 years old, five are above 70 years old, four (4), three (3) and one (1) are in their 60s, 50s and 40s, respectively. To date, 20% or 3 out of 15 members of the Board are women, the highest percentage or representation so far. One of the Directors is a British citizen. The Board is represented by a combination of highly qualified business professionals, former bank presidents and senior officials affiliated with regulatory bodies and international organizations. The members of the Board believe in the highest level of integrity and possess broad and collective range of expertise that provides value in sustaining and upholding good corporate governance practices in the Bank.

The Board of Directors, the key officers of the Bank and its subsidiaries undergo continuous and sustainability training program in corporate governance. For the past two (2) consecutive years, PNB partnered with the SEC and sent the most attendees for PSE-SEC Forums as part of the Annual Continuing Training of Board and Key Officers. On November 22, 2017, seventy three (73) participants from the PNB Group led by Chairperson Florencia G. Tarriela, who was one of the panelist in the said forum. In 2017, all the Directors attended training on Corporate Governance.

Four (4) out of the fifteen (15) PNB Directors are ICD Fellows. Chairperson Florencia G. Tarriela, Director Florido P. Casuela, Director Leonilo G. Coronel and Director Christopher J. Nelson were confirmed by the ICD as the directors possess distinguished reputation and commitment to the highest standards of corporate governance principles, ethics and social responsibility. Fellows are part of a learned society of trained professional directors and contributes to the development of corporate governance policy and best practices and participates in ICD training and workshops.

### **Changes in the Board**

In October 2017, PNB joined the financial community in mourning the passing of one of its esteemed directors, Mr. Washington Z. Sycip, who joined our creator on October 7, 2017 at the age of 96. A director of PNB for almost 18 years, Mr. Sycip's guidance was a key factor in making the Bank one of the leading financial institutions in the country. His legacy of excellence will always be remembered and will continue to inspire future generations of leaders. Mr. Sycip will always be remembered as a man of principle, brilliance and compassion. His remarkable work ethics have inspired countless professionals and helped develop leaders across many generations and industries.

In December of 2017, the Board approved the election of Ms. Vivienne K. Tan as member of the Bank's Board of Directors, and her appointment as member of the Board IT Governance Committee and Board Audit and Compliance Committee.

## **Independent Directors**

In carrying out their duties and responsibilities, the directors must act in a prudent manner and exercise independent judgment while encouraging transparency and accountability. The Bank has five (5) independent directors, representing 1/3 or 33% of the Board, which is in compliance with SEC Code of Corporate Governance for publicly listed companies (PLCs). The appointment of the five (5) independent directors, namely the Board Chairperson, Florencia G. Tarriela, and Board members Felix Enrico R. Alfiler, Edgar A. Cua, Federico C. Pascual, and Cecilio K. Pedro, were approved and confirmed by the appropriate regulatory bodies.

The Chairperson of the Board is an Independent Director. Moreover, consistent to the SEC, BSP and ASEAN Scorecard guidelines, the Chairman of the board level committees that perform independent oversight/control functions such as the Corporate Governance/Nomination/ Remuneration/Sustainability Committee, Board Audit and Compliance Committee, Board Oversight Related Party Transaction Committee and Board Risk Oversight Committee are all Independent Directors. Majority of the members of the said committees are Independent Directors except for the Corporate Governance/Nomination/ Remuneration/Sustainability Committee and Board Oversight RPT Committee where all members are Independent Directors.

In 2017, PNB introduced the semi-annual Independent Directors Meeting as part of assessing their functions, qualifications and performance to further strengthen corporate governance practices. The meetings were held in July and December 2017.

## **Chairperson of the Board**

The Board Chairperson is Ms. Florencia G. Tarriela, a position she has been holding since 2005. Chairperson Tarriela has extensive experience in the banking industry and is an active member of numerous banking and non-profit institutions. She is currently a Life Sustaining Member of Bankers Institute of the Philippines (BAIPHIL), Financial Executive of the Philippines (FINEX) and ICD. She has also been a Board Trustee of Tulay sa Pag-unlad, Inc. (TSPI) since 2003. She was a former Undersecretary of Finance, a former Alternate Board Member of the Monetary Board of BSP, Alternate Board Member of Land Bank and PDIC, and was a Managing Partner and the First Filipina Vice President of Citibank N.A., Philippines. She is a columnist for *Business Options* of the Manila Bulletin and *FINEX Folio* of Business World. As an Independent Director, Chairperson Tarriela sits as Chairman of the Corporate Governance/Nomination/Remuneration/Sustainability Committee and member of the two (2) Board Committees namely, the Board Audit and Compliance Committee and Board IT Governance Committee. She also sits as a Non-Voting Member in the Executive Committee.

The Board Chairperson works closely with the President and Chief Executive Officer. This complementary relationship provides appropriate balance of power, increased accountability, and independent decision making by the Board while Management has the responsibility to execute the strategic plans of the Bank.

## **Board Committees**

The following eight (8) Board Committees have been instrumental in setting the tone for the corporate governance practices of the Bank, its subsidiaries and affiliates: Board Executive Committee; Corporate Governance/Nomination/Remuneration/Sustainability Committee; Board Audit and Compliance Committee; Board Risk Oversight Committee; Board Trust Committee; Board Oversight RPT Committee; Board IT Governance Committee and Board Strategy and Policy Committee. In May 2017 the Corporate Governance Charter was expanded to include sustainability in order to comply with the SEC Memorandum Circular No. 19, Re: Code of Corporate Governance for PLCs.

The authority, duties and responsibilities, as well as the frequency of the Board committee meetings are stated in their respective charters. Meetings are generally held on a monthly basis which may include special Board committee meetings when necessary. The Board committee secretariats are responsible for ensuring that the regular agenda of the meetings and resource persons are informed and provided with committee materials prior to meetings. The committee secretariat prepares the minutes of the committee meetings for endorsement and confirmation of the PNB Board and records the attendance of the committee members.

The Independent Directors are appointed Chairman of the oversight control committees namely, the Board Corporate Governance/Nomination/Remuneration/Sustainability Committee, Board Audit and Compliance Committee, Board Risk Oversight Committee, and Board Oversight RPT Committee. All the four (4) oversight control committees are composed at least 3 board members, majority of which are Independent Directors, including the Chairman.

### **Related Party Transaction (RPT)**

In 2016, the Bank focused on the sustainability of the existing related party transaction policies and procedures. The policies were enhanced to align its provisions with the new BSP Circular on RPT, the principles of the ASEAN Corporate Governance Scorecard (ACGS), and with Basel III guidelines on good corporate governance. The expanded RPT policies covered the (i) oversight functions of the Board and the Board Oversight RPT Committee (BORC) while implementation by the Senior Management was reflected in the revisions made on procedures in the Operations Manuals, (ii) development of the RPT database system, (iii) enhancement in the review and audit programs conducted by the independent teams comprised of the Internal Audit Group and Global Compliance Group; and (iv) the external auditors and examinations performed by regulatory bodies.

Conflicts of interest that may arise with respect to related parties of the bank are managed through a Board approved enterprise-wide RPT Policy Framework. The BORC was created to assist the Board in performing its oversight functions in monitoring and managing potential conflicts of interest, and to ensure that exposures to related parties are made on an arm's length basis, are effectively monitored, and appropriate steps to control or mitigate the risks and write-offs of such exposures are made according to standard policies and processes.

The key elements of the RPT Policy Framework include the Board and Senior Management oversight, policies and procedures, training, monitoring and assessment, and disclosures/reports. The RPT guidelines cover a wide range of transactions that could pose credit risk, counterparty risk, material risk and potential abuse to the Bank and its stakeholders. The Bank ensures that individual and aggregate exposures to related parties are within prudent levels consistent with existing prudential limits and internal limits, monitored through independent reviews by Internal Audit and Global Compliance Groups, covered in disclosures and/or reporting requirements. There is sustained awareness of the RPT Policy Framework through RPT Framework Training Programs conducted by the Bank. The members of the Board, stockholders, and Management shall disclose to the Board whether they directly, indirectly or on behalf of third parties, have financial interest in any transaction or matters affecting the Bank. Directors and officers involved in possible conflict of interest shall disassociate themselves from the decision making process and abstain from the discussion, approval and management of such transactions or matters affecting the Bank. The BORC may inform the Corporate Governance/Nomination/Remuneration/Sustainability Committee of the directors/officers' actual/potential conflicts of interest with the Bank, as necessary.

The Bank strictly applies the arm's length policy in the management of RPTs. The following critical factors are to be considered in the evaluation: (a) the related party's relationship to the Bank and interest in the transaction, (b) the material facts of the proposed RPT, including the proposed aggregate value of such transactions, (c) the benefits to the Bank of the proposed RPT, (d) the availability of other sources of comparable products or services, and (e) the assessment of whether the proposed RPT is on the terms and conditions that are comparable to the terms generally available to an unrelated party under similar circumstances.

In 2017, the Bank enhanced the RPT practices as recommended by the BSP examination Team as follows: (a) Expanded the classification of RPTs into four (4): (i) DOSRI; (ii) Subsidiaries & Affiliates; (iii) Other Related Parties; and (iv) Related Parties (RP) with economic interdependencies; (b) Enhanced BORC Memo template to include price discovery mechanism to align with the primary objective of the BORC members to ensure that RPT proposals reviewed and endorsed to Board are conducted at an arm's length basis and terms and conditions accorded to RPT accounts are also granted to third party borrowers/clients; (c) Formalized and documented the approving authority for RPT dealings below the materiality threshold - RPTs below the threshold shall go through the normal course of vetting and approval processes by authorities following the Bank's existing Manual on Signing Authorities (MSA); (d) Established and documented internal limits for individual and aggregate exposures to other related parties and related

parties with Economic Interdependencies to ensure that RPTs are within prudent levels, consistent with the Bank's risk appetite, risk profile and capital strength; and (e) Continue periodic review of RPT database.

#### **Board Oversight RPT Committee (BORC)**

The BORC was created in September 2013. The authorities and responsibilities of the BORC are governed by a Charter to assist the Board in performing its oversight functions in monitoring and managing potential conflicts of interest of stockholders, Board members, Management, and other stakeholders. The Committee is composed of five (5) regular members, three (3) Independent Directors (IDs), *including the Chairman*; and two (2) non-voting members, the Chief Audit Executive (CAE), and the Chief Compliance Officer (CCO). The CCO is designated as Secretariat of the Committee.

The BORC has the authority to evaluate RPTs. In conformity with Bank's policy, RPT dealings should be treated in the regular course of business on an arm's length basis. This means that the RPTs are not undertaken on more favorable economic terms to such related parties than similar transactions with non-related parties under similar circumstances. No corporate or business resources of the Bank are to be misappropriated or misapplied and sound judgment is to be exercised for the best interest of the Bank. Material RPTs are to be reviewed and endorsed to the Board for approval/notation by the BORC.

The duties and responsibilities of the BORC include: (i) reviewing and approving RPT policy guidelines; (ii) evaluating on an ongoing basis existing relations between and among businesses and counterparties; (iii) evaluating material RPTs; (iv) ensuring that appropriate disclosures are made; (v) endorsing to the Board (vi) reporting to the Board the status and aggregate exposures to related parties; (vii) ensuring that RPTs, including write-off of exposures are subject to independent reviews; and (viii) overseeing implementation of the system for identifying, monitoring, measuring, controlling and reporting RPTs, including the periodic review of RPT policies and procedures.

The RPT policy has been formulated and adopted in accordance with the provisions of the SEC Code of Corporate Governance and BSP regulations, including the PNB Code of Conduct and Business Ethics, to wit:

- É Code of Conduct ó It prescribes the moral code for PNB employees. The Code of Conduct instills discipline and yields higher productivity at the workplace and enhances and safeguards the corporate image of the Bank. Its overall intent is more for the prevention of the infraction rather than the administration of disciplinary measures. It also defines and provides the standards of conduct expected of all employees and enumerates the actions or omissions prejudicial to the interest of the Bank. All employees are required to certify that they have been furnished with a copy of the PNB Code of Conduct and further certify that they have read and thoroughly understood the provisions thereof, and agree to be bound by the said policy, fully aware that a violation of the Code will subject them to disciplinary action.
- É Whistleblower Policy ó This policy encourages the Bank employees and third parties to report any suspected or actual commission of theft/fraud, violation of ethical standard, law, rule or regulation and/or any misconduct by its directors, officers or staff in accordance with the Whistleblower Policy. It protects the employee/whistleblower against retaliation, discrimination, harassment or adverse personnel action, for reporting in good faith a suspected or actual violation.
- É Soliciting and/or Receiving Gifts Policy ó All PNB employees are expected to observe discretion and prudence in receiving gifts or donations, whether in cash or in kind, and other form of hospitality. Soliciting gifts/donations/sponsorship from clients, suppliers, and other business related parties is strictly prohibited. Employees, however, may be allowed to receive gifts/donations/sponsorship/financial assistance from clients, suppliers, and other business related parties, provided that said gifts/donations/sponsorships worth Two Thousand Pesos (PhP2,000.00) and above must be reported to the Human Resource Group (HRG), declaring the value, the giver and action taken. On the other hand, gifts with estimated value of more than Five Thousand Pesos (PhP5,000.00) shall likewise be reported and turned-over to the HRG for donation to any legitimate charitable institution preferred by the concerned employee.
- É Personal Investment Policy ó The policy set forth prudent standards of behavior for all employees when conducting their personal investment transactions. It provides minimum standards and specifies

investment practices which are either prohibited or subject to special constraints. The employees may make investments for their personal accounts as long as these transactions are consistent with laws and regulations, and the personal investment policy of the Bank. These investments should not appear to involve a conflict of interest with the activities of the Bank or its customers. Employee investment decisions must be based solely on publicly available information and should be oriented toward long term investment rather than short term speculation. As a general policy, all employees are prohibited from purchasing or selling any PNB securities if they possess material non-public information about PNB that, if known by the public, might influence the price of PNB securities. Employees may not purchase or sell PNB options or execute a short sale of PNB security unless the transaction is effected as a bona-fide hedge.

The Corporate Governance Framework and RPT Framework are integral in the Bank's Compliance Awareness Training Program conducted regularly by the Global Compliance Group. Sustained awareness of group-wide personnel, as well as other stakeholders on good corporate governance and RPT compliance include posting of Corporate Governance manuals and RPT policies and procedures in the PNB website.

### **Operations Management**

The day-to-day operations of the Bank and the implementation of the major business plans are under the responsibility of the President and the Chief Executive Officer. Critical issues, policies and guidelines are deliberated in the following major Management committees: Senior Management Team, Asset & Liability Committee, Capital Management Sub-Committee, Promotions Committee, Operations Committee, IT Evaluation Committee, Branch Site-Selection Committee, Procurement Committee, Acquired Asset Disposal Committee, Asset Disposal Committee, Ethical Standards Committee, Accreditation of Overseas Remittance Agents, Selection Committee for Expatriate Personnel, Branch Site Selection (Overseas Offices), Product Committee, Senior Management Credit Committee, PNB Retirement Fund Board, PNB Succession Management Program-Talent Board, Metro Manila Commercial Credit Committee, Provincial Commercial Credit Committee for Luzon Accounts, Provincial Commercial Credit Committee for Visayas/Mindanao Accounts, Institutional Banking Sector Credit Committee, Retail Banking Sector Credit Committee, Committee on Decorum and Investigation, Occupational Safety, Health and Family Welfare Committee, Philippine AML Review Committee, Senior Management ICAAP Steering Committee. Committee meetings are conducted in a manner that ensures open communication, meaningful participation and timely resolution of issues.

As part of the strong culture of accountability and transparency in the organization, the business plans, significant issues and its resolutions are escalated to the level of the Board by the Management committees. Majority of the Management committees has the President as the Chairman with the members comprised of Senior Management of the Bank and key officers of the various business segments, the Risk Management Group, Office of the Chief Legal Counsel, Internal Audit Group and Global Compliance Group. Periodical assessments are made to the composition and appointment of the senior officers in the different Management committees and may be reorganized according to the priorities set by the Bank.

### **Compliance System**

The Bank has a well-defined organizational structure, updated policies and procedures, and an effective compliance program to reinforce a compliance system that fully adheres to banking laws and regulations. The Compliance Programs of PNB intends to promote safe and sound operations. In the process, the execution of the Compliance Programs is in support for the sustainability of an environment influenced by high corporate standards and best practices of good corporate governance.

The CCO, head of the Global Compliance Group, directly reports to the Board Audit and Compliance Committee. The CCO has direct responsibility for the effective implementation and management of the enterprise compliance system of the Bank, its subsidiaries and affiliates. The CCO is also primarily responsible for promoting compliance with the laws and regulations of the different jurisdictions, corporate policies and procedures and international standards and best practices. The CCO has been appointed by the Board of Directors as the Corporate Governance Executive tasked to assist the Board and the Corporate Governance/Nomination/Remuneration/Sustainability Committee in the discharge of their corporate governance oversight functions.

PNB's various Compliance Frameworks are carried out by the Global Compliance Group through six (6) major divisions, namely, Global Anti Money Laundering (AML) Compliance Division, Compliance System Support Division, Regulatory Compliance Division, Business Vehicle Management Compliance Division, Compliance Testing and Review Division and Corporate Governance Monitoring Division. The latter provides direct support to the Board Audit and Compliance Committee, Corporate Governance/Nomination/Remuneration/Sustainability Committee and the BORC on corporate governance matters. Two (2) Deputy Compliance Officer Positions were created to assist the Chief Compliance Officer in providing oversight to the Divisions under supervision and fast track implementation of succession planning to identify personnel who will take on higher level positions/responsibilities and intensify on-the-job training.

The Bank's existing Compliance Program clearly defines the eight (8) key elements of an effective compliance framework, with proactive Board and executive level oversight, effective compliance organizational structure, standardized policies and procedures across all businesses, periodic monitoring and assessment, robust MIS and compliance reporting, comprehensive compliance and AML awareness training, independent compliance testing reviews and sustained good working relationships with regulators. The Compliance Program for 2017-2018 incorporated new rules and regulations from various domestic and foreign regulatory bodies. Cognizant of rising concern on cybercrime related risks in the banking industry worldwide, an AML Cybercrime Officer was appointed by the Global Compliance Group. The Compliance Programs of PNB remains effectively implemented across businesses.

In October 26, 2017, the Board approved, under Board Resolution No. 30/10-26-17, the 2017-2018, PNB Compliance Program. The 2017-2018 Compliance Program (the "Program") is aligned with BSP Circular No. 972: Enhanced Guidelines in Strengthening Compliance Frameworks dated August 22, 2017 amending relevant provisions of BSP 747 to establish a dynamic and responsive compliance risk management system. It also reiterates the Bank's commitment to implement an effective Compliance System that adheres to banking laws, rules and regulations governed by high standards and best practices of good governance. The significant updates of the Program are the following: (1) Section IV- Compliance Structure on Re-organization of Compliance Group taking into consideration succession planning, change in the core banking system, continuous/sustaining the transaction monitoring activities attuned to the latest trends, in-sourcing by other offices of transaction monitoring and enhanced due diligence of alerts of Compliance Group, upgrading the compliance testing review programs to incorporate new regulatory requirements and enhancing the compliance trainings programs to align with the Bank's 2017 Business Plan/Strategic Plan; and (2) Section VI- Monitoring and Assessment Revised AML and Regulatory Compliance Certifications to further enhance the certification processes in conducting self-assessment and documentation for audit trail implemented this 3Q 2017 and the Compliance Testing Review Division (CTRD) developed a Compliance Testing & Review Manual incorporating all compliance testing policies and procedures. Moreover, a standard compliance testing procedure and checklist were also created to document the compliance testing conducted by Compliance Officers/Designates to support quarterly compliance certification.

The major Compliance Manuals include the Bank's AML/CFT Policy Guidelines, Money Laundering and Terrorist Financing Prevention Manual (MLPP), FATCA Compliance Manual, and Remittance Third Party Arrangement Compliance Program, Consumer Protection Compliance Program, AML Cybercrime Compliance Framework, Compliance Program for Foreign Exchange Dealers and Money Changes, Compliance Program for Remittance Agents, Revised Corporate Governance Manual, Related Party Transaction (RPT) Policy Manual, Data Privacy Act Compliance Program and Correspondent Banking Compliance Program. Moreover, in 2017, the Compliance Testing Review Manual was formalized and compliance testing program was developed for financial consumer protection, operational risk, trust banking operations and statutory limit validation procedure program. These compliance manuals were approved by the Board and implemented with updated policies and procedures to fully address in a timely manner recent developments and issuances by regulatory bodies. Recognizing the important role of continuous education in effectively carrying out the compliance function and implementing a sound compliance framework, the Global Compliance Group developed the Compliance Academy program that formalizes the AML and regulatory training conducted by the Group and also updated the Level II AML Compliance Mastery Program.

With a comprehensive compliance system consistently implemented within the Group and an effective compliance framework for PNB, and its subsidiaries and affiliates, no material deviation has been noted by the Bank.

**UNDERTAKING TO PROVIDE ANNUAL REPORT**

**The Registrant undertakes to provide without charge to each stockholder a copy of the Bank's Annual Report or SEC Form 17-A upon written request to the Bank addressed to:**

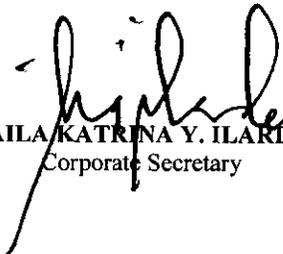
**The Corporate Secretary  
Philippine National Bank  
9/F, PNB Financial Center  
President Diosdado Macapagal Blvd.  
Pasay City, Metro Manila**

**SIGNATURES**

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this report is true, complete and correct. This report is signed in the City of Pasay on March 19, 2018.

**PHILIPPINE NATIONAL BANK**

By:

  
**MAILA KATRINA Y. ILARDE**  
Corporate Secretary



## AGENDA

### DETAILS AND RATIONALE

1. **Call to Order.** The Chairman, Ms. Florencia G. Tarriela, will formally open the 2018 Annual Stockholders Meeting of the Philippine National Bank (PNB, the Bank).
2. **Secretary’s Proof of Notice and Quorum.** The Corporate Secretary, Atty. Maila Katrina Y. Ilarde, will certify that copies of the Notice were duly sent to the stockholders of record as of March 26, 2018. Thereafter, Atty. Ilarde will certify as to the existence of a quorum for a valid transaction of business at the Annual Stockholders Meeting.
3. **Approval of the Minutes of the 2017 Annual Stockholders’ Meeting held on April 25, 2017.** The Minutes of the 2017 Annual Stockholders Meeting of the Bank will be presented to the stockholders for approval. Copies of the said Minutes, as well as the resolutions of the Board of Directors from the last stockholders meeting held on April 25, 2017 up to the present, are available for examination during office hours at the Office of the Corporate Secretary at the 9<sup>th</sup> Floor, PNB Financial Center, President Diosdado Macapagal Blvd., Pasay City, Metro Manila.
4. **Report of the President on the Results of Operations for the Year 2017.** The President, Mr. Reynaldo A. Maclang, will present to the stockholders the highlights of the Bank’s performance for the year 2017.
5. **Approval of the 2017 Annual Report.** The 2017 PNB Annual Report, as well as the Audit Financial Statements (AFS) as of December 31, 2017, will be presented to the stockholders for approval. A copy of the AFS is incorporated in the Definitive Information Statement distributed to the stockholders.
6. **Amendment of the PNB Amended By-Laws.** The amendment of certain provisions of the PNB Amended By-Laws will be presented to the stockholders for approval.
7. **Ratification of All Legal Acts, Resolutions and Proceedings of the Board of Directors and Corporate Officers since the 2017 Annual Stockholders’ Meeting.** The acts, resolutions and proceedings of the Board of Directors and Corporate Officers since the 2017 Annual Stockholders Meeting, most of which relate to regular banking transactions and credit matters which the Board of Directors, either by law or by regulations issued by the BSP, is required to act upon, will be presented to the stockholders for approval and ratification. Copies of the Minutes of the Meetings of the Board of Directors may be examined upon request by the stockholders of record as of March 26, 2018 at the Office of the Corporate Secretary during business hours.
8. **Election of Directors.** The Chairman of the Nomination Committee will present to the shareholders the nominees for election as members of the PNB Board of Directors. The profiles of the nominees are included in the Definitive Information Statement distributed to the stockholders.
9. **Appointment of External Auditor.** The appointment of SGV as the Bank’s external auditor for the year 2018 will be presented to the stockholders for confirmation and ratification.
10. **Other Matters.** Other matters arising subsequent to the sending out of the Notice of the Meeting and the Agenda, and as may be relevant to the Annual Stockholders Meeting, may be presented to the stockholders for consideration.
11. **Adjournment.** Upon consideration of all matters included in the Agenda, the Chairman shall declare the meeting adjourned.

## PROXY

The undersigned stockholder of **PHILIPPINE NATIONAL BANK** (PNB) does hereby nominate, constitute and appoint:

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as my/our proxy, with the right of substitution and revocation, to represent me/us and vote all shares registered in my/our name in the books of PNB at the Annual Stockholders Meeting scheduled on April 24, 2018. I/we hereby confirm and ratify any and all acts lawfully done by my/our proxy pursuant hereto.

Any other proxy or proxies issued by me/us on or before this date is/are hereby considered revoked and declared null and void and will have no effect whatsoever.

Date: \_\_\_\_\_

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Signature over Printed Name



## MANAGEMENT REPORT

### Item 1. Business

#### A. Business Development

The Philippine National Bank (PNB or the Bank), the country's first universal bank, is the fourth largest private local commercial bank in terms of assets. In July 2016, PNB celebrated its Centennial Year with the theme, "A Century of Excellence", signifying a meaningful milestone for an institution that has served generations of Filipinos here and abroad. For 100 years, PNB stands proud as an institution of stability and security for many Filipinos. With its century of banking history and experience, PNB is poised to move forward to becoming a more dynamic, innovative and service-focused bank, providing service excellence to Filipinos all over the world.

The Bank was established as a government-owned banking institution on July 22, 1916. As an instrument of economic development, the Bank led the industry through the years with its agricultural modernization program and trade finance support for the country's agricultural exports, pioneering efforts in the Overseas Filipino Workers (OFW) remittance business, as well as the introduction of many innovations such as Bank on Wheels, computerized banking, ATM banking, mobile money changing, domestic traveler's checks, and electronic filing and payment system for large taxpayers. PNB has the widest overseas office network and one of the largest domestic branch networks among local banks.

In 2013, the Bank concluded its merger with Allied Banking Corporation (ABC) which was approved and confirmed by the Board of Directors of the Bank and ABC shareholders.

PNB successfully closed and signed a USD 150 million 3-year syndicated term loan facility with a large group of international and regional banks in April 2015. The facility was launched at USD 150 million and attracted total commitments of USD 220 million at close of syndication, representing an oversubscription of about 1.5 times with lending commitments received from 10 regional and international banks. This marks PNB's return to the syndicated loan market after more than a decade, the last being in 1998. The diversity of the syndicate of lenders is an affirmation of the growing international market appetite for assets from the Philippines. The success of the transaction is a strong acknowledgment of the capital market's confidence in the credit strength of the Bank.

In December 2015, Allianz SE (Allianz) and PNB agreed to enter into a 15-year exclusive distribution partnership and for Allianz to acquire 51 percent of PNB Life Insurance Inc. (PNB Life), the life insurance subsidiary of PNB. An important part of the joint venture between Allianz and PNB is a 15-year bancassurance agreement, which will provide Allianz exclusive access to PNB's branches located nationwide, and to more than four million customers. On June 6, 2016, 12,750 common shares of stock, representing 51% of the total issued and outstanding capital stock of PNB Life, was sold to Allianz. Mr. Olaf Kliesow was subsequently appointed as CEO of the new venture. This acquisition marked Allianz's entry into the fast-growing insurance market with an established distribution network, and enhanced the Bank's position in Asia Pacific. The joint venture company operates under the name of "Allianz PNB Life Insurance, Inc." (Allianz PNB Life) as approved by the Securities and Exchange Commission (SEC) on September 21, 2016.

On June 16, 2016, PNB exercised its Call Option to redeem its P6.5 billion Lower Tier 2 Unsecured Subordinated Notes issued in June 2011 with an interest rate of 6.75%. Likewise, on May 9, 2017, PNB exercised its Call Option on its P3.5 billion Lower Tier 2 Unsecured Subordinated Notes issued in May 2012 with interest rate of 6.75%.

PNB received the approval from the Bangko Sentral ng Pilipinas (BSP) to issue up to P20.0 billion of Long Term Negotiable Certificates of Time Deposit (LTNCDs) in tenors of 5.5 to 10 years in multiple tranches over a period of one year. Along this line, PNB launched the initial tranche on December 14, 2016 with an offering of P3.0 billion and this was oversubscribed at P5.38 billion. The said offer has a tenor of 5

years and 6 months and a coupon rate of 3.25%. In 2017, two LTNCD tranches were issued, viz: a) on April 27, 2017, P3.765 billion at 3.75% coupon rate; and b) on October 26, 2017, P6.35 billion at 3.875% coupon rate. The last tranche was oversubscribed at more than double the issue size of P3.0 billion. PNB is offering the LTNCDs to extend the maturity profile of the Bank's liabilities as part of overall liability management and to raise long-term funds for general corporate purposes.

Recognizing the consistent improvement in PNB's credit profile, Moody's upgraded in November 2017 the Bank's foreign currency and local currency deposit ratings to Baa2/P-2 from Baa3/P-3, two notches above investment grade. The upgrade reflects the improvement in financial profile of the Bank since PNB's merger with ABC. Capital Intelligence likewise raised PNB's Financial Strength Rating (FSR) to -BBB- from -BB+ one notch above investment grade. The said international rating agency noted the Bank's solid capital adequacy, good liquidity and sound asset quality. In December 2017, Fitch Ratings also increased the support rating floor (SRF) of PNB to -BB from -BB- following the upgrade of the Philippines sovereign rating to -BBB from -BBB-.

In affirmation of the Bank's well-managed operations, PNB received awards from the BSP and other international award-giving bodies. In the 2017 BSP Stakeholders' Ceremony, PNB was recognized as the Outstanding PhilPass REMIT Participant. In recognition of PNB's innovative products, PNB received two awards from the Asian Banking & Finance Retail Banking Awards 2017, i.e. "Digital Banking Initiative of the Year" for the PNB Mobile Banking App and "New Consumer Lending Product of the Year" for the PNBSB Smart Salary Loan Program. PNB was also awarded by the Asian Banking and Finance Awards as the "Best Website for 2015 Philippines" in honor of the Bank's concerted efforts to address the ever-evolving needs of its clients. BancNet, on its 25<sup>th</sup> Anniversary, also awarded PNB as the "Top Inter-Bank Fund Transfer (IBFT) Transferee." Last October 2, 2015, PNB was awarded the Excellence in Retail Financial Services award under the "Best Remittance Business in the Philippines" category by The Asian Banker. This is in recognition of the value-added differentiation that the Bank provides to the overseas Filipinos beyond remittance to include financial services such as Own-a-Philippine Home Loan, Pangarap Loan and Overseas Bills Payable System as well as other innovative products like Healthy KaPinoy medical card and ATM Safe insurance.

As a clear demonstration of the Bank's commitment in offering competitive financing structures to clients while contributing to economic development and nation building, PNB, and its wholly-owned subsidiary PNB Capital and Investment Corporation, were recognized internationally last October 30, 2015 when they won four awards from The Asset Triple A Asia Infrastructure Awards in Hong Kong. The awards were given for the following deals: a) Best Project Finance Deal of the Year and Best Transport Deal, both for the P31 billion project finance syndicated term loan facility for Metro Manila Skyway Stage 3 Project; b) Best Transport Deal, Highly Commended for the P23.3 billion financing facility for GMR Megawide Cebu Airport Corporation Project; and c) Best Power Deal for the P33.3 billion financing facility for Pagbilao Energy Corporation Project.

PNB's Bank on Wheels was likewise granted awards and recognized by three (3) international award-giving bodies, namely: a) the Most Innovative Banking Service - Philippines 2016 award from the Global Business Outlook Awards; b) the Most Innovative Bank, Philippines 2016 award from International Finance Magazine (IFM) Awards; and c) the Most Innovative Banking Product Philippines 2016 from the Global Banking and Finance Review Awards. PNB relaunched the Bank on Wheels in December 2015 to meet the evolving needs of its customers and provide them with banking services when and where they need it most.

Last July 20, 2016, PNB received the "New Consumer Lending Product of the Year Award" for its SSS Pension Loan Program in the Asian Banking and Finance Retail Banking Awards 2016, held in Singapore.

During the SSS Balikang Bayan Award Ceremonies last Sept 2, 2016, PNB was awarded as Best OFW Collecting Partner. At the same time, PNB Savings Bank (PNBSB) was awarded as Best Collecting Partner in the thrift bank category. The Best Collection Partner distinction is awarded to financial institutions that are consistently among the top with the highest collections, have the biggest volume of transactions and widest coverage.

In September 28, 2017, the PNB-PAL Mabuhay Mastercard won the "Best Co-Brand Program Award" in the Philippines in the Mastercard Innovation Forum 2017 held at Singapore.

PNB received the "Best Brand Initiative award in Philippine Country Awards for 2017" at The Asian Banker's Future of Finance in Philippines Awards Program 2017 last October 6, 2017, due to the following initiatives of the Bank: a) Launch of "You First" campaign to re-establish PNB in the market; b) initiation of a series of strategically-designed marketing campaigns; and c) increase in the Bank's auto and home loans bookings for 2016 as a result of PNB's "You First" campaign.

## **B. Business Description**

### **1. Product and Services**

PNB, through its Head Office and 692 domestic branches/offices and 72 overseas branches, representative offices, remittance centers and subsidiaries, provides a full range of banking and financial services to large corporate, middle-market, small and medium enterprises (SMEs) and retail customers, including OFWs, as well as to the Philippine National Government, national government agencies (NGAs), local government units (LGUs) and Government Owned and Controlled Corporations (GOCCs) in the Philippines. PNB's principal commercial banking activities include deposit-taking, lending, trade financing, foreign exchange dealings, bills discounting, fund transfers/remittance servicing, asset management, treasury operations, comprehensive trust services, retail banking and other related financial services.

Its banking activities are undertaken through the following groups within the Bank:

#### **Institutional Banking Sector**

The Bank's Institutional Banking Sector (IBS) is responsible for credit relationships with large corporate, middle-market and SME customers as well as with GOCCs and financial institutions.

#### **Retail Banking Sector**

The Retail Banking Group (RBS) principally focuses on retail deposit products (i.e., current accounts, savings accounts and High Cost accounts) and services. While the focal point is the generation of lower cost funding for the Bank's operations, the RBS also concentrates on the cross-selling of consumer finance products, trust products, fixed income products, credit cards and bancassurance products to existing customers and referred customers by transforming its domestic branch distribution channels into a sales-focused organization.

#### **Consumer Finance**

The Bank's consumer financing business is seen to be a major contributor to its revenue stream in the medium term. PNBSB serves as the consumer arm of PNB. Strategic initiatives have been undertaken to put in place the proper infrastructure to support PNBSB's business growth. To further propel consumer loans growth, a number of marketing campaigns, aimed at generating business and increasing product awareness, were initiated.

#### **Treasury Sector**

The Treasury Sector primarily manages the liquidity and regulatory reserves of the Bank and risk positions on interest rates and foreign exchange borne out from the daily inherent operations in deposit taking and lending and from proprietary trading. This includes an oversight on risk positions of its foreign branches and subsidiaries.

#### **Global Filipino Banking Group**

The Global Filipino Banking Group covers the Bank's overseas offices which essentially provide convenient and safe remittance services to numerous OFWs abroad and full banking services in selected jurisdictions. It also provides consumer financing through the *Pangarap* Loan and Own a Philippine Home Loan which are available to OFWs.

#### **Trust Banking Group**

The Bank, through its Trust Banking arm, provides a full range of Trust, Agency, and Fiduciary products and services designed to serve a broad spectrum of market segments. Its personal trust products and services include personal management trust, investment management, estate planning, guardianship, and life insurance trust. Corporate trust services and products include corporate trusteeship, securitization, portfolio management, administration of employee benefit plans, pension and retirement plans, and trust

indenture services. Trust agency services include such roles as bond registrar, collecting and paying agent, loan facility agent, escrow agent, share transfer agent, and receiving bank.

## 2. Competition

In the Philippines, the Bank faces competition in all its principal areas of business, from both Philippine (private and government-owned) and foreign banks, as well as finance companies, mutual funds and investment banks. The competition that the Bank faces from both domestic and foreign banks was in part a result of the liberalization of the banking industry with the entry of foreign banks under Republic Act (R.A.) 7721 in 1994 and R.A. 10641 in 2014, as well as, the recent mergers and consolidations in the banking industry. As of the latest available data from the BSP, there are 43 universal and commercial banks, of which 17 are private domestic banks, 3 are government banks and 23 are branches or subsidiaries of foreign banks. Some competitor banks have greater financial resources, wider networks and greater market share than PNB. Said banks also offer a wider range of commercial banking services and products; have larger lending limits; and stronger balance sheets than PNB. To maintain its market position in the industry, the Bank offers diverse products and services, invests in technology, leverages on the synergies within the Lucio Tan Group of Companies and with its government customers, and builds on relationships with the Bank's other key customers.

The Bank also faces competition in its operations overseas. In particular, the Bank's stronghold in the remittance business in 16 countries in North America, Europe, the Middle East and Asia is being challenged by competitor banks and non-banks. As of December 31, 2017, the Bank has a distribution network of 692 branches and offices and 1,243 ATMs nationwide. The Bank is the fourth largest local private commercial bank in the Philippines in terms of local branches and the fourth largest in terms of consolidated total assets, net loans and receivables, capital and deposits. In addition, it has the widest international footprint among Philippine banks spanning Asia, Europe, the Middle East and North America with its overseas branches, representative offices, remittance centers and subsidiaries.

## 3. Revenue Derived from Foreign Operations

The Bank and its subsidiaries (the Group) offer a wide range of financial services in the Philippines. The percentage contributions of the Group's offices in Asia, Canada and USA, United Kingdom and Other European Union Countries to the Group's revenue, for the years 2017, 2016, 2015 are as follows:

	<u>2017</u>	<u>2016</u>	<u>2015</u>
Asia (excluding the Philippines)/ Middle East	4%	4%	5%
Canada and USA	2%	2%	2%
United Kingdom & Other European Union Countries	1%	1%	1%

Please refer to Note 6 of the Audited Financial Statements.

## 4. New Products and Services

The Bank launched the following products and services in 2017:

### a. Issuance of Long Term Negotiable Certificates of Time Deposits (LTNCD)

On April 27, 2017, the Bank issued Three Billion Seven Hundred Sixty-Five Million Pesos (P3,765,000,000.00) worth of LTNCDs with a coupon rate of 3.75% rate and maturity on October 27, 2022. On October 26, 2017, the Bank issued another Six Billion Three Hundred Fifty Million Pesos (P6,350,000,000.00) worth of LTNCDs with a coupon rate of 3.875% rate and maturing on April 26, 2023. The aforementioned are the second and third tranches of LTNCDs that were issued out of a P20.0 Billion LTNCD issuance approved by the BSP Monetary Board on October 2016. Total LTNCD issuance, including the first tranche issued in December 2016, amounted to Fifteen Billion Four Hundred Ninety Five Million Pesos (P15,495,000,000.00). The net proceeds of the LTNCD issuances, after deducting fees, commissions, and other related expenses, were utilized to extend maturity profile of the Bank's Peso liabilities as part of overall liability management strategy and to raise long-term funds for general corporate purposes.

- b. EMV Certification for ATMs**  
EMV Terminal Integration Certification of all PNB ATMs was completed last January 2017. This makes the PNB ATM and Debit/Prepaid Card system fully compliant with the specifications of EMV, in time for the BSP deadline for the implementation of fraud liability shift guidelines.
- c. PNB Mobile Banking App**  
To better serve its customers' mobile banking needs, PNB launched the PNB Mobile Banking App. The App offers secure online banking for clients who do their transaction via mobile phones. Clients can download the PNB Mobile Banking App for free via the App Store or Google Play to experience hassle-free banking.
- d. Electronic Channels Integration to New Core Banking System**  
PNB's electronic channels (ATM, Internet Banking, Mobile Banking) were successfully integrated to the implementation of the Bank's new core banking system.
- e. PNB Savings Bank Power Saver Account (PNB Savings Account)**  
The PNB Savings Account is a tiered, high-interest earning savings account that offers free value-added benefits to account holders with a minimum monthly average daily balance of P25,000. The free services included are a Life and Accidental Death Insurance by Allianz PNB Life and Telemedicine Services by Medgate. Withdrawals are limited to two instances per month. If, however, there are more than two withdrawals, the interest rate earned by the account will be reverted to a regular savings rate.
- f. Enhanced PNB Internet Banking**  
Last August 2017, the PNB Internet Banking had a fresh new look with enhanced features. The new internet banking had the following enhanced features, a) simplified log-in process; b) easier viewing of account balances and transaction history; c) availability to Systematics Account holders, among others.

## **5. Related Party Transactions**

*Please refer to Item 5(e) of the Information Statement.*

## **6. Patents, Trademarks, Licenses, Franchises, Concessions and Royalty Agreements**

The Bank's operations are not dependent on any patents, trademarks, copyrights, franchises, concessions, and royalty agreements.

## **7. Government Approval of Principal Products or Services**

Generally, electronic banking (e-banking) products and services require BSP approval. New deposit products require notification to the BSP. The Bank has complied with the aforementioned BSP requirements.

## **8. Estimate of Amount Spent for Research and Development Activities**

The Bank provides adequate budget for the development of new products and services which includes hardware and system development, continuous education and market research. Estimated amount spent for 2017, 2016 and 2015 totaled P416.9 million, P428.5 million and P372.7 million, respectively.

## 9. Number of Employees

The total employees of the Bank as of December 31, 2017 is 8,234, of which 3,958 are classified as Bank officers and 4,276 as rank and file employees, broken down as follows:

	Total
Officers:	
Vice President and up	129
Assistant Manager up to Senior Assistant Vice President	3,829
Rank and File	4,276
Total	8,234

The Bank shall continue to pursue purposive hiring strictly based on business requirements. The Bank has embarked on a number of initiatives to improve operational efficiency. Foremost among these initiatives are the upgrade of its Systematics core banking system and the new branch banking system which are expected to result in a leaner organization.

With regard to the Collective Bargaining Agreement (CBA), the Bank's regular rank and file employees are represented by two (2) existing unions under the merged bank, namely: Allied Employee Union (ABEU) and Philnabank Employees Association (PEMA). The two unions are expected to merge in 2019.

The Bank has not suffered any strikes, and Management considers its relations with its employees and the Union as harmonious and mutually beneficial.

## 10. Risk Management

As a financial institution with various allied undertakings with an international footprint, PNB continues to comply with an evolving and regulatory and legislative framework in each of the jurisdictions in which we operate. The nature and the impact of future changes in laws and regulations are not always predictable. These changes have implications on the way business is conducted and corresponding potential impact to capital and liquidity.

Effective risk management is essential to consistent and sustainable performance for all of our stakeholders and is therefore a central part of the financial and operational management of the Group. PNB adds value to clients and therefore the communities in which we operate, generating returns for shareholders by taking and managing risk.

Through the Bank's Risk Management Framework, PNB manages enterprise wide risks, with the objective of maximizing risk-adjusted returns while remaining within the Bank's risk appetite.

PNB's Board of Directors have the ultimate responsibility and play a pivotal role in bank governance through their focus on two (2) factors that will ultimately determine the success of the Bank: responsibility for the Bank's strategic objectives and assurance that such will be executed by choice of talents.

Strong independent oversight has been established at all levels within the group. The Bank's Board of Directors has delegated specific responsibilities to various board committees which are integral to the PNB's risk governance framework and allow executive management, through management committees, to evaluate the risks inherent in the business and to manage them effectively. There are eight (8) Board Committees as presented previously.

<b>Board of Directors</b>	Corporate Governance Committee
	Board Audit and Compliance Committee
	Risk Oversight Committee
	Board Oversight Committee - Domestic and Foreign Offices/Subsidiaries
	Board Oversight RPT Committee
	Executive Committee
	Trust Committee
Board Information Technology Governance Committee	

Figure 1: Board Level Committees

A sound, robust and effective enterprise risk management system coupled with global best practices were recognized as a necessity and are the prime responsibility of the Board and senior management. The approach to risk is founded on strong corporate governance practices that are intended to strengthen the enterprise risk management of PNB, while positioning the Group to manage the changing regulatory environment in an effective and efficient manner.

The approach to managing risk is outlined in the Bankø Enterprise Risk Management (ERM) Framework which creates the context for setting policies and standards, and establishing the right practices throughout the Group. The ERM Framework defines the risk management processes and sets out the activities, tools, and organizational structure to ensure that material risks are identified, measured, monitored and managed.

PNBø ERM Framework, with regular reviews and updates, has served the Bank well and has been resilient through economic cycles. The organization has placed a strong reliance on this risk governance framework and the three lines-of-defense model (see Figure 2), which are fundamental to PNBø's aspiration to be world-class at managing risk.

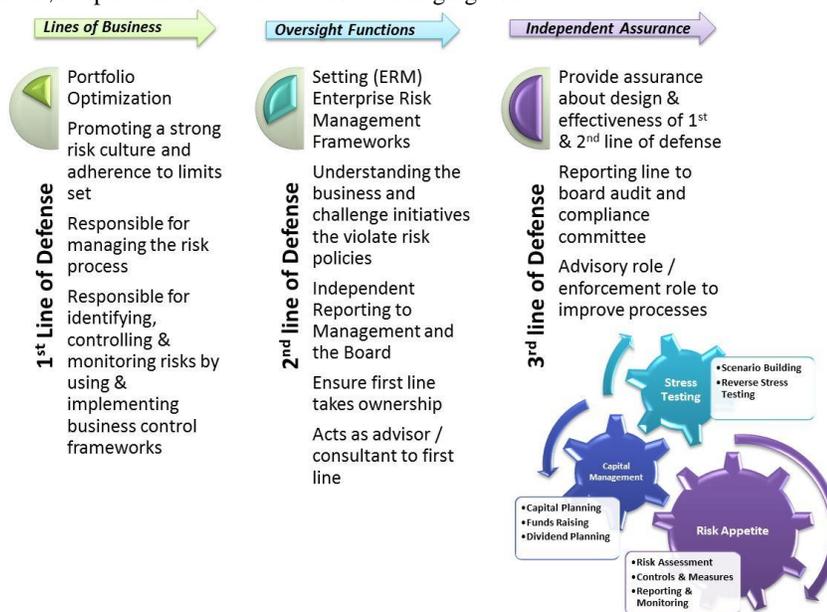


Figure 2: Three-Lines-of-Defense Model

While the first line of defense in risk management lies primarily on the Bankø risk taking units as well as the Bankø support units, the Risk Management Group (RMG) is primarily responsible for the monitoring of risk management functions to ensure that a robust risk-oriented organization is maintained.

The risk management framework of the Bank is under the direct oversight of the Chief Risk Officer (CRO) who reports directly to the Risk Oversight Committee. The CRO is supported by Division

Heads with specialized risk management functions to ensure that a robust organization is maintained. The Risk Management Group is independent from the business lines and organized into the following divisions: Credit Risk Division, BASEL and ICAAP Implementation Division, Market & ALM Division, Operational Risk Division, Information Security / Technology Risk Management Division, Data Privacy Program Division, Trust and Fiduciary Risk Division and Business Intelligence & Warehouse Division.

Each division monitors the implementation of the processes and procedures that support the policies for risk management applicable to the organization. These board approved policies, clearly define the kinds of risks to be managed, set forth the organizational structure and provide appropriate training necessary to manage and control risks.

The Bank's governance policies also provide for the validation, audits & compliance testing, to measure the effectiveness and suitability of the risk management structure. RMG also functions as the Secretariat to the Risk Oversight Committee which meets monthly to discuss the immediate previous month's total risk profile according to the material risks defined by the bank in its ICAAP document.

Further, each risk division engages with all levels of the organization among its business and support groups. This ensures that the risk management and monitoring is embedded at the moment of origination.

The risk management system and the directors' criteria for assessing its effectiveness are revisited on an annual basis and limit settings are discussed with the business units and presented to the Risk Oversight Committee for endorsement for final Board Approval.

In line with the integration of the BSP required ICAAP (internal capital adequacy assessment process) and risk management processes, PNB currently monitors 11 material risks (three for Pillar 1 and 8 for Pillar 2). These material risks are as follows:

Pillar 1 Risks:

1. Credit Risk (includes Counterparty and Country Risks)
2. Market Risk
3. Operational Risk

Pillar 2 Risks:

1. Credit Concentration Risk
2. Interest Rate Risk in Banking Book (IRRBB)
3. Liquidity Risk
4. Reputational / Customer Franchise Risk (including Social Media and AML Risks)
5. Strategic Business Risk
6. Cyber Security Risk / External Fraud Risk
7. Information Security / Data Privacy
8. Information Technology (including Core Banking Implementation)

Pillar 1 Risk Weighted Assets are computed based on the guidelines set forth in BSP Circular No. 538 using the Standard Approach for Credit and Market Risks and Basic Indicator Approach for Operational Risks. Discussions that follow below are for Pillar 1 Risks with specific discussions relating to Pillar 2 risks mentioned above:

**Risk Categories and Definitions**

We broadly classify and define risks into the following categories, and manage the risks according to their characteristics. These are monitored accordingly under the enterprise ICAAP 2016 program:

Risk Category	Risk Definition	Risk Monitoring Process	Risk Management Tools
Credit Risk (including Credit Concentration)	Credit risk is the risk to earnings or capital that arises from an obligor/s, customer/s or	Loan Portfolio Analysis Credit Dashboards	Trend Analysis (Portfolio / Past Due and NPL Levels Regulatory and Internal

Risks and Counterparty Risks)	counterparty's failure to perform and meet the terms of its contract. Credit Concentration Risk is part of credit risk that measures the risk concentration to any single customer or group of closely-related customers with the potential threat of losses which are substantial enough to affect the financial soundness of a financial institution (BSP Circular 414, dated 13 January 2004)	Credit Review Credit Model Validation	Limits Stress Testing Rapid Portfolio Review CRR Migration Movement of Portfolio Concentrations and Demographics Review Large Exposure Report Counterparty Limits Monitoring Adequacy of Loan Loss Reserves Review Specialized Credit Monitoring (Power, Real Estate)
Market Risk	Market risk is the risk to earnings or capital arising from adverse movements in factors that affect the market value of financial instruments, products and transactions in an institution's overall portfolio, both on or off balance sheet and contingent financial contracts. Market risk arises from market-making, dealing and position taking in interest rate, foreign exchange, equity, and commodities market.	Value at Risk (VAR) Utilization Results of Marking to Market Risks Sensitivity/Duration Report Exposure to Derivative/Structured Products	VAR Limits Stop Loss Limits Management Triggers Duration Report ROP Exposure Limit Limit to Structured Products 30-day AFS Holding Period Exception Report on Traders' Limit Exception Report on Rate Tolerance
Liquidity Risk	Liquidity risk is generally defined as the current and prospective risk to earnings or capital arising from a financial institution's inability to meet its obligations when they come due.	Funding Liquidity Plan Liquidity Ratios Large Fund Providers Maximum Cumulative Outflow (MCO) Liquidity Gap Analysis	MCO Limits Liquid Assets Monitoring Stress testing Large Fund Provider Analysis Contingency Planning
Interest Rate Risk in the Banking Books (IRBB)	Interest rate risk is the current and prospective risk to earnings or capital arising from movements in interest rates. The amount at risk is a function of the magnitude and direction of interest rate changes and the size and maturity structure of the mismatch position. (BSP Cir. 510, dated 03 Feb 2006)	Interest Rate Gap Analysis Earnings at Risk (EAR) Measurement Duration based Economic Value of Equity	EAR Limits Balance Sheet Profiling Repricing Gap Analysis Duration based Economic Value of Equity Stress Testing
Operational Risk	Operational Risk refers to the risk of loss resulting from inadequate or failed internal processes, people and systems; or from external events. This definition includes Legal Risk, but excludes Strategic and Reputational Risk. Operational Risk is inherent in all activities, products and services, and cuts across multiple activities and business lines within the financial institution and across the different entities in a banking group or conglomerate where the financial institution belongs. (BSP	Risk Identification Risk Measurement Risk Evaluation (i.e. Analysis of Risk) Risk Management (i.e. Monitor, Control or Mitigate Risk)  Monitoring of Pillar II Risks fall under the purview of Operational Risk Management: Risk Identification ó	Internal Control Board Approved Operating Policies and Procedures Manuals Board Approved Product Manuals Loss Events Report (LER) Risk and Control Self-Assessment (RCSA) Key Risk Indicators (KRI) Business Continuity Management (BCM) Statistical Analysis

	Circular 900, dated 18 January 2016)	Risk Maps Risk Measurement and Analysis ó ICAAP Risk Assessment	
<b>Included in the Operational Risks:</b>			
Reputational Risk (Customer Franchise Risk) Including Social Media Risk and AML Risk	<p>Reputational risk is the current and prospective impact on earnings or capital arising from negative public opinion. Customer franchise risk is defined as the failure to find, attract, and win new clients, nurture and retain those the Bank already has, and entice former clients back into the fold as well as the failure to meet clientø expectation in delivering the Bankø products and services.</p> <p>Risks in social media include susceptibility to account takeover, malware distribution, brand bashing, inadvertent disclosure of sensitive information and privacy violation, among other possible threats</p> <p>Risks relating to Money Laundering refers to transfers or movement of funds that falls into the following (but not limited to) categories: Terrorist financing Unlawful purposes Transactions over certain amounts as defined by AMLC ó Ant-Money Laundering Council</p>	<p>Risk Identification Risk Measurement Risk Measurement Risk Evaluation (i.e. Analysis of Risk) Risk Management ( i.e. Monitor, Control or Mitigate Risk)</p> <p>Monitoring of Pillar II Risks fall under the purview of Operational Risk Management: Risk Identification ó Risk Maps Risk Measurement and Analysis ó ICAAP Risk Assessment</p> <p>Major Factors considered: Products Technology People Policies and Processes Stakeholders (including customer and regulators)</p>	<p>Account Closures Report Service Desk Customer Issues Report/Customer Complaints Monitoring Report Mystery Caller/Shopper Evaluation/ Risk Mitigation of negative media coverage Public Relations Campaign Review of Stock Price performance Fraud Management Program Social Media Management Framework Social Media Risk Management AML Customer Risk Rating Enhanced Due Diligence (EDD) Customer Identification Process Electronic Monitoring System for Money Laundering (e.g. Giftswab EDD, Dow Jones Risk and Compliance Software, AML CTR Generation System-ACGS, AML Data Capture/Entry System-ADCS, Centralized Watchlist System-CWS Reporting of Covered Transactions Detection, Monitoring &amp; Reporting of Suspicious Transactions AML Training Programs Screening and Recruitment Process of Personnel Internal Audit Risk Based Work Program Compliance Testing and Review Record keeping and Retention</p>
Strategic Business Risks	Strategic business risk is the current and prospective impact on earnings or capital arising from adverse business decisions,		Management Profitability Reports ó Budgets vis-a-vis Actuals Benchmarking vis-a-vis

	improper implementation of decisions, or lack of responsiveness to industry changes.		Industry, Peers Economic Forecasting Annual Strategic Planning Exercise
Cyber Security Risk /	Cyber Risk is the current and prospective impact on earnings, reputation, customer franchise, and/or capital arising from information security threats of attack on the bank's digital footprint through (not limited to) the following: Breaches in data security Sabotage on online (web-based) activities (Ransomware, DDOS, etc) Common threats (spam, phishing, malware, spoofing viruses, spoofing, etc) Scams and Frauds (Social engineering, identify thefts, email scams, etc)		Incident Reporting Management Information Security Policy Formulation Risk Assessment Information Security Management System Implementation Continuous infosec / cyber risk awareness campaigns Network Security Protection Limits on Access Privileges Scanning of outbound and inbound digital traffic
Information Security / Data Privacy	Information Security Risk is the risk to organizational operations due to the potential for unauthorized access, use, disclosure, disruption, modification or destruction of information or information assets that will compromise the Confidentiality, Integrity, and Availability (CIA). Social Engineering can result in various key risk indicators of phishing, spamming, dumpster diving, direct approach, baiting, spying & eaves dropping, among others.  Data Privacy Risk refers to the risk of misuse of personal data that could lead to individual harm which may take the form of loss of income, other financial loss, reputational damage, discrimination, and other harms.		Installation of firewalls, IPS/IDS, enterprise security solution (anti-virus for endpoint, email and internet). Enterprise-wide implementation of the Information Security Management Systems Education / InfoSec awareness is also constantly conducted Conduct of internal and 3rd party vulnerability assessments and penetration testing (to include social engineering tests) and follow through on remediation of threats and risks Implementing the enterprise-wide data privacy risk management framework which complies with both domestic and global requirements Institutionalization of data protection culture within the group through regular awareness programs
Information Technology (including Core Banking Implementation)	Technology Risk result from human error, malicious intent, or even compliance regulations. It threatens assets and processes vital to the bank's business and may prevent compliance with	Risk Identification Risk Measurement Risk Measurement Risk Evaluation (i.e. Analysis of Risk) Risk Management	Risk Asset Register Risk Awareness Campaigns IT Risk Assessments Formal Project Management Program

	regulations, impact profitability, and damage your company's reputation in the marketplace. Risks in the smooth operation of the newly implemented core banking application may also threaten the delivery of service to clients and customer.	( i.e. Monitor, Control or Mitigate Risk)	adoption Vulnerability Assessment and Penetration Testing Maintenance and upgrades of disaster recovery sites Business Users / IT joint engagement for problem resolution Technology Operations Management Policies & Guidelines Vendor Management Process Monitoring
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**Regulatory Capital Requirements under BASEL II – Pillar 1 Capital Adequacy Ratio (in Millions Pesos)**

The Bank's Capital Adequacy Ratio as of end of December 2017 stands at 15.35% on a consolidated basis while the Bank's Risk Weighted Assets (RWA) as of end 2017 amounted to P610,106 million composed of P555,825 million (Credit Risk Weighted Assets-CRWA), P9,880 million (Market Risk Weighted Assets-MRWA) and), P44,401 million (Operational Risk Weighted Assets-ORWA).

The Bank's total regulatory requirements for the four (4) quarters of 2017 are as follows:

Consolidated (Amounts in P0.000 million)	Weighted Exposures (Quarters 2017)			
	As of Dec 31	As of Sept 30	As of June 30	As of Mar 31
CRWA	555,825.29	536,881.86	501,638.97	476,956.54
MRWA	9,880.16	7,610.78	3,712.99	3,706.88
ORWA	44,401.79	44,400.79	44,400.79	44,400.79
Total Risk-Weighted Asset	610,106.24	588,893.43	549,752.75	525,064.21
Total Qualifying Capital	93,639.83	90,907.88	86,248.88	84,441.07
Common Equity Tier 1 Ratio	14.58%	14.70%	14.89%	15.45%
Capital Conservation Buffer	8.58%	8.70%	8.89%	9.45%
Tier 1 Capital Ratio	14.58%	14.70%	14.89%	15.45%
Total Capital Adequacy Ratio	15.35%	15.44%	15.69%	16.27%

**Credit Risk-Weighted Assets as of December 31, 2017  
(In Million Pesos)**

The Bank adopts the standardized approach in quantifying the risk-weighted assets. Credit risk exposures are risk weighted based on third party credit assessments of Fitch, Moody's, Standard & Poor's and PhilRatings agencies. The ratings of these agencies are mapped in accordance with the BSP's standards. The following are the consolidated credit exposures of the Bank and the corresponding risk weights:

P In Millions	Exposure, Net of Specific Provision	Exposures covered by Credit Risk Mitigants*	Net Exposure	0%	20%	50%	75%	100%	150%
Cash & Cash Items	17,561		17,561	17,373	188				
Due from BSP	108,751		108,751	108,751					
Due from Other Banks	27,517		27,517		17,889	7,495		2,133	
Financial Asset at FVPL	49		49					49	
Available for Sale	68,831	7,682	61,149	17,066	9,161	28,968		5,954	
Held to Maturity (HTM)	27,170	6,219	20,951	9,303		11,425		223	
Unquoted Debt Securities	11,008		11,008			10,460		538	10
Loans & Receivables	482,869	20,719	462,150	2,042	27,855	10,399	16,822	402,266	2,766
Loans and Receivables Arising from Repurchase Agreements, Securities Lending and Borrowing Transactions	16,505		16,505	16,505					
Sales Contracts Receivable	6,169		6,169					5,134	1,035
Real & Other Properties Acquired	9,526		9,526						9,526
Other Assets	33,518		33,518					33,518	
Total On-Balance Sheet Asset	809,474	34,620	774,854	171,040	55,093	68,747	16,822	449,815	13,337
Total Risk Weighted Asset - On-Balance Sheet					11,019	34,373	12,616	449,816	20,007
Total Risk Weighted Asset - Off-Balance Sheet Asset					26	34		23,876	
Counterparty Risk Weighted Asset in Banking Book					484	2,772			
Counterparty Risk Weighted Asset in Trading Book					39	320		442	

\* Credit Risk Mitigants used are cash, guarantees and warrants.

### Market Risk-Weighted Assets as of December 31, 2017

The Bank's regulatory capital requirements for market risks of the trading portfolio are determined using the standardized approach (SISA). Under this approach, interest rate exposures are charged both for specific risks and general market risk. The general market risk charge for trading portfolio is calculated based on the instrument's coupon and remaining maturity with risk weights ranging from 0% for items with very low market risk (i.e., tenor of less than 30 days) to a high of 12.5% for high risk-items (i.e., tenor greater than 20 years) while capital requirements for specific risk are also calculated for exposures with risk weights ranging from 0% to 8% depending on the issuer's credit rating. On the other hand, equities portfolio are charged 8% for both specific and general market risk while foreign exchange (FX) exposures are charged 8% for general market risks only.

### Capital Requirements by Market Risk Type under Standardized Approach

(Amounts in P0.000Million)	Capital Charge (a)	Adjusted Capital Charge (b) b= a*125% 1/	Market Risk Weighted Exposures (c) c= b*10 2/
Interest Rate Exposures	102.515	128.144	1,281.442
Specific Risk	5.580	6.975	69.751
General Market Risk	96.935	121.169	1,211.691
Equity Exposures	5.685	7.106	71.060
Foreign Exchange Exposures	682.213	852.766	8,527.662
Total	790.413	988.016	9,880.164
Notes:			
1. Capital charge is multiplied by 125% to be consistent with BSP required minimum Capital Adequacy Ratio (CAR) of 10%, which is 25% higher than the Basel minimum of 8%.			
2. Adjusted capital charge is multiplied by 10 (i.e. the reciprocal of the minimum capital ratio of 10%)			

The following are the Bank's exposure with assigned market risk capital charge.

#### Interest Rate Exposures consist of specific risk and general market risk.

##### Specific Risk

Specific Risk which reflects the type of issuer of the held for trading (HFT) portfolio is P5.580 million and is composed of securities with tenor of over 2 years that are subjected to risk weight of 1.6%. 91% of these securities are issued by Republic of the Philippines (ROP) while 9% is attributable to debt securities rated AAA to BBB- issued by other entities. 10% of HFT portfolio is composed of ROPs with applicable risk weight of 1.6% and tenor of over 2 years. On the other hand, the Bank's holding in peso denominated securities which are estimated at 89% of the portfolio have zero risk weight. The remaining portfolio with applicable 1.6% risk weight consists of all other debt securities that are issued by other entities rated between AAA and BBB-.

Part IV.1a INTEREST RATE EXPOSURES ó SPECIFIC RISK (Amounts in P0.000 million)	Positions	Risk Weight					
		0.00%	0.25%	1.0%	1.60%	8.00%	Total
PhP-denominated debt securities issued by the Philippine National Government (NG) and BSP	Long	2,017.676					
	Short	696.260					
FCY-denominated debt securities issued by the Philippine NG/BSP	Long				317.307		
	Short						
Debt securities/derivatives with credit rating of AAA to BBB- issued by other entities	Long				31.448		
	Short						
All other debt securities/derivatives that are below BBB- and unrated	Long						
	Short						
Subtotal	Long	2,017.676			348.755		
	Short	696.260					
Risk Weighted Exposures [Sum of long and short positions times the risk weight]		-			5.580		5.580
Specific Risk Capital Charge for Credit-Linked Notes and Similar Products							
Specific Risk Capital Charge for Credit Default Swaps and Total Return Swaps							
SPECIFIC RISK CAPITAL		-			5.580		5.580

CHARGE FOR DEBT SECURITIES AND DEBT DERIVATIVES							
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### General Market Risk – Peso

The Bank's total General Market Risk of its Peso debt securities and interest rate derivative exposure is P34.974 million. In terms of weighted positions, the greater portion, or approximately 50%, of the Bank's capital charge comes from the Over 4 years to 5 years bucket at P 17.065 million as well as Over 1 month to 3 months bucket (28%) at P 9.626 million or a combined capital charge of P26.691 million. The remaining weighted positions, approximately 22%, are distributed over the remaining buckets.

Currency: PESO							
PART IV.1d GENERAL MARKET RISK (Amounts in P0.000 million)							
Zone	Times Bands		Debt Securities & Debt Derivatives/Interest Rate Derivatives		Risk Weight	Weighted Positions	
	Coupon 3% or more	Coupon less than 3%	Total Individual Positions			Long	Short
			Long	Short			
1	1 month or less	1 month or less	16,388.811	11,572.640	0.00%	0.00	0.00
	Over 1 month to 3 months	Over 1 month to 3 months	4,813.234	3,082.089	0.20%	9.626	6.164
	Over 3 months to 6 months	Over 3 months to 6 months	1,085.306	561.979	0.40%	4.341	2.248
	Over 6 months to 12 months	Over 6 months to 12 months	419.856	0.985	0.70%	2.939	0.007
2	Over 1 year to 2 years	Over 1.0 year to 1.9 years	263.679	49.898	1.25%	3.296	0.624
	Over 2 years to 3 years	Over 1.9 years to 2.8 years	32.796	-	1.75%	0.574	-
	Over 3 years to 4 years	Over 2.8 years to 3.6 years	-	-	2.25%	-	-
3	Over 4 years to 5 years	Over 3.6 years to 4.3 years	88.945	-	2.75%	2.446	-
	Over 5 years to 7 years	Over 4.3 years to 5.7 years	525.075	-	3.25%	17.065	-
	Over 7 years to 10 years	Over 5.7 years to 7.3 years	55.300	-	3.75%	2.074	-
	Over 10 years to 15 years	Over 7.3 years to 9.3 years	2.300	-	4.50%	0.104	-
	Over 15 years to 20 years	Over 9.3 years to 10.6 years	3.814	-	5.25%	0.200	-
	Over 20 years	Over 10.6 years to 12 years	7.457	-	6.00%	0.447	-
		Over 12 years to 20 years	-	-	8.00%	-	-
	Over 20 years	-	-	12.50%	-	-	
Total			23,685.573	15,267.591		43.112	9.043
Overall Net Open Position							34.070
Vertical Disallowance							0.904
Horizontal Disallowance							-
<b>TOTAL GENERAL MARKET RISK CAPITAL CHARGE</b>							<b>34.974</b>

### General Market Risk – US Dollar

The capital charge on the Bank's General Market Risk from dollar-denominated exposures is P42.504 million. The exposure is concentrated under the Over 1 month to 3 months time bucket with risk weight of 0.20% resulting in a capital charge of P12.066million (short). The balance is distributed across other time buckets up to over 20 years with capital charge ranging from P0.070million to P 10.144million

Currency: USD								
PART IV.1d GENERAL MARKET RISK (Amounts in P0.000 million)								
Zone	Times Bands		Debt Securities & Debt Derivatives/Interest Rate Derivatives		Risk Weight	Weighted Positions		
	Coupon 3% or more	Coupon less than 3%	Total Individual Positions			Long	Short	
			Long	Short				
1	1 month or less	1 month or less	15,007.954	17,637.532	0.00%	-	-	
	Over 1 month to 3 months	Over 1 month to 3 months	13,574.805	19,607.955	0.20%	27.150	39.216	
	Over 3 months to 6 months	Over 3 months to 6 months	1,399.385	499.300	0.40%	5.598	1.997	
	Over 6 months to 12 months	Over 6 months to 12 months	-	-	0.70%	-	-	
2	Over 1 year to 2 years	Over 1.0 year to 1.9 years	-	-	1.25%	-	-	
	Over 2 years to 3 years	Over 1.9 years to 2.8 years	2,648.446	2,644.431	1.75%	46.348	46.278	
	Over 3 years to 4 years	Over 2.8 years to 3.6 years	-	-	2.25%	-	-	
3	Over 4 years to 5 years	Over 3.6 years to 4.3 years	-	-	2.75%	-	-	
	Over 5 years to 7 years	Over 4.3 years to 5.7 years	312.108	-	3.25%	10.144	-	
	Over 7 years to 10 years	Over 5.7 years to 7.3 years	5,949.049	5,924.704	3.75%	223.089	222.176	
	Over 10 years to 15 years	Over 7.3 years to 9.3 years	-	-	4.50%	-	-	
	Over 15 years to 20 years	Over 9.3 years to 10.6 years	-	-	5.25%	-	-	
	Over 20 years	Over 10.6 years to 12 years	2.482	-	6.00%	0.149	-	
		Over 12 years to 20 years	-	-	8.00%	-	-	
	Over 20 years	-	-	12.50%	-	-		
Total			38,894.229	46,313.922		312.478	309.667	
Overall Net Open Position								2.810
Vertical Disallowance								29.760
Horizontal Disallowance								9.934
TOTAL GENERAL MARKET RISK CAPITAL CHARGE								42.504

### General Market Risk – Third currencies

The Bank is likewise exposed to various third currencies contracts most of them are in less than 30 days thus carries a 0% risk weight. The combined general market risk charge for contracts in Singapore Dollar (SGD), Japanese Yen (JPY), Hongkong Dollar (HK), Euro Dollar (EUR) and Canadian Dollar (CAD) is P19.475million with risk weight ranging from 0.20% and 0.40%.

PART IV.1d GENERAL MARKET RISK (Amounts in P0.000 million)										
Currency	Time Bands	Total Debt Securities & Debt Derivatives/Interest Rate Derivatives		Risk Weight	Weighted Positions		Overall Net Open Position	Vertical dis-allowance	Horizontal dis-allowance within	Total General Market risk capital charge
		Long	Short		Long	Short				
SGD	1 month or less	-	-	0.00%	-	-				
	Over 1 months to 3 months	-	0.300	0.20%	-	0.600				

TOTAL		-	0.300		0.600	-	-	0.600
JPY	1 month or less	1,286.502	2,503.658	0.00%	-	-		
	Over 1 months to 3 months	6,046.687	442.773	0.20%	12.093	0.886		
TOTAL		7,333.189	2,946.431		11.208	0.089	-	11.296
HKD	1 month or less	99.804	598.416	0.00%	-	-		
	Over 1 months to 3 months	-	897.447	0.20%	-	1.795		
	Over 3 months to 6 months	-	1,394.287	0.40%	-	5.577		
TOTAL		99.804	2,890.150		7.372	-	-	7.372
EUR	1 month or less	20.613	59.681	0.00%	-	-		
	Over 1 months to 3 months	-	89.522	0.20%	-	0.179		
TOTAL		20.613	149.203		0.179	-	-	0.179
CAD	1 month or less	-	-	0.00%	-	-		
	Over 1 months to 3 months	50.002	49.917	0.20%	0.100	0.099		
TOTAL		50.002	49.917		0.001	0.010	-	0.010
TOTAL THIRD CURRENCIES								19.457

### Equity Exposures

The Bank's holdings are in the form of common stocks traded in the Philippine Stock Exchange, with 8% risk weight both for specific and general market risk. The Bank's capital charge for equity weighted positions is P5.685million or total risk-weighted equity exposures of P71.059million.

Item	Nature of Item	Positions	Stock Markets
			Philippines
A.1	Common Stocks	Long	35.530
		Short	8.301
A.10	TOTAL	Long	35.530
		Short	8.301
B.	Gross (long plus short) positions (A.10)		43.831
C.	Risk Weights		8%
D.	Specific risk capital (B. times C.)		3.506
E.	Net long or short positions		27.229
F.	Risk Weights		8%
G.	General market risk capital charges (E. times F.)		2.178
H.	Total Capital Charge For Equity Exposures (sum of D. and G.)		5.685
I.	Adjusted Capital Charge For Equity Exposures (H. times 125%)		7.1059
J.	TOTAL RISK-WEIGHTED EQUITY EXPOSURES (I. X 10)		71.059

## Foreign Exchange Exposures

The Bank's exposure to FX Risk carries a capital charge of P8,527.662 million. This includes P7,863.975 million arising from exposure in Non-Deliverable Forwards (NDF)s) which carries a 4% risk weight while P663.687 million is from FX Exposures with 8% risk weight in FX assets and FX liabilities in USD, and third currencies not limited to JPY, Swiss Franc (CHF), Pound Sterling (GBP), EUR, CAD, Australian Dollar (AUD), SGD and other minor currencies.

Part IV. 3 FOREIGN EXCHANGE EXPOSURES (as of Dec 31, 2017)						
	Closing Rate USD/PhP:					49.93
Nature of Item	Currency	In Million USD Equivalent				In Million Pesos
		Net Long/(Short) Position (excluding options)		Net Delta-Weighted Positions of FX Options	Total Net Long/(Short) Positions	Total Net Long/(Short) Position
		Banks	Subsidiaries /Affiliates			
		1	2	3	4=1+2+3	5
<b>Currency</b>						
A.1 U.S. Dollar	USD	(15.031)	1.759		(13.272)	(662.671)
A.2 Japanese Yen	JPY	0.567	-		0.567	28.299
A.3 Swiss Franc	CHF	0.250	-		0.250	12.499
A.4 Pound Sterling	GBP	(0.020)	-		(0.020)	(1.016)
A.5 Euro	EUR	1.855	-		1.855	92.617
A.6 Canadian Dollar	CAD	1.884	-		1.884	94.093
A.7 Australian Dollar	AUD	0.577	-		0.577	28.787
8 Singapore Dollar	SGD	1.615	-		1.615	80.652
A. 9 Foreign currencies not separately specified above		0.650		-	0.650	32.455
Dirham						
Arab Emirates	AED	0.00017			0.00017	
Bahrain Dinar	BHD	0.00019			0.00019	
Brunei Dollar	BND	(0.002)			(0.002)	
Yuan Renminbi	CNY	0.496			0.496	
Hongkong Dollar	HKD	0.063			0.063	
Korean Won	KRW	0.054			0.054	
Ringgit						
Malaysian	MYR	0.00004			0.00004	
Norwegian Krone	NOK	0.004			0.004	
Dollar						
New Zealand	NZD	0.053			0.053	
Saudi Riyal	SAR	(0.008)			(0.008)	
Thai Baht	THB	(0.019)			(0.019)	
Taiwan Dollar	TWD	0.011			0.011	
A. 10 Sum of net long positions						369.403
A.11 Sum of net short positions						(663.687)
B. Overall net open positions 1/						663.686
Risk Weight						8%
Total Capital Charge for Foreign Exchange Exposures (B. times C.)						53.095
Adjusted Capital Charge for Foreign Exchange Exposures (D. times 125%)						66.369
Total Risk-Weighted Foreign Exchange Exposures, Excluding Incremental Risk-Weighted Foreign Exchange Exposures Arising From NDF Transactions (E. times 10)						663.687
Incremental Risk-Weighted Foreign Exchange Exposures Arising From NDF Transactions (Part IV.3a, Item F)						7,863.975
Total Risk-Weighted Foreign Exchange Exposures (Sum of F. and G.)						8,527.662
1/ Overall net open position shall be the greater of the absolute value of the sum of the net long position or the sum of net short position.						

## Operational Risk – Weighted Assets

The Bank uses the Basic Indicator Approach in quantifying the risk-weighted assets for Operational Risk. Under the Basic Indicator Approach, the Bank is required to hold capital for operational risk equal to the average over the previous three years of a fixed percentage (15% for this approach) of

positive annual gross income (figures in respect of any year in which annual gross income was negative or zero are excluded).

(Amounts in P0.000 Million) Consolidated as of December 31, 2017	Gross Income	Capital Requirement (15% x Gross Income)
2014 (Year 3)	22,061	3,309
2015 (Year 2)	23,884	3,583
2016 (Last Year)	25,096	3,764
Average for 3 Years		3,552
Adjusted Capital Charge	Average x 125%	4,440
<b>Total Operational Risk Weighted Asset</b>		<b>44,401</b>

### C. Subsidiaries

The following represent the Bank's significant subsidiaries:

#### Domestic Subsidiaries:

**PNB Savings Bank (PNBSB)** is a wholly-owned subsidiary of PNB as a result of the merger of PNB and Allied Banking Corporation (ABC). PNBSB traces its roots from First Malayan Development Bank which ABC bought in 1986 to reinforce its presence in the countryside. In 17 January 1996, it was renamed First Allied Savings Bank following the grant of license to operate as a savings bank. It was in the same year that the Monetary Board of the BSP granted a foreign currency deposit license. In 1998, First Allied Savings Bank changed its name to Allied Savings Bank to further establish its association with the parent ABC. With the merger of PNB and ABC in 2013, Allied Savings Bank became a wholly owned subsidiary of PNB. In November 2014, Securities and Exchange Commission approved the change of name of Allied Savings Bank to PNB Savings Bank.

PNBSB closed the year 2017 with total resources of ₱51.4 billion, up 37% from the previous year of ₱37.6 billion. Total deposits closed the year with ₱37.3 billion, the bulk of which 85% were in high cost funds maintained in Power Saver, Regular Time Deposits and Power Earner 5+1, a special savings account and a short and long term deposits, respectively. This product continues to attract new customers and fresh funds given its competitive pricing versus other bank's equivalent product lines. Regular time deposits had ₱20.7 billion, Power Earner 5+1 with ₱8.0 billion and Power Saver had ₱2.9 billion in deposit portfolio. Other deposit products are regular savings, demand deposit, checks plus and NOW accounts. Cash Card was positioned for those segments of the market demanding a no maintaining balance account required for payroll, transfer of funds for allowances, and even remittances.

Total loan portfolio registered ₱44.4 billion by the end of 2017, up 45% from the previous year of ₱30.7 billion. Of the total loan portfolio, 83% comprised of consumer loans which is the thrust of the bank as the lending arms of PNB, parent bank, for the consumer loans.

PNBSB posted a net income of ₱520.8 million in 2017, up 71% from previous year of ₱305.0 million. Its net interest income of ₱2.0 billion was up by 41% year-on-year while pre-tax profits improved by 55% to close at ₱722.5 million. Return-on-equity stood at 4.49% higher than previous year. Its Capital Adequacy Ratio (CAR) reached 24.51% and is well above the minimum required by the BSP. PNBSB ended the year with a network of 57 branches strategically located across Metro Manila, Southern & Northern Tagalog Regions, Bicol, Western Visayas and Northern Mindanao.

**PNB General Insurers Co., Inc. (PNBGen)** is a subsidiary of the Bank established in 1991. It is a non-life insurance company that offers coverage for Fire and Allied Perils, Marine, Motor Car, Aviation, Surety, Engineering, Accident Insurance and other specialized lines. PNBGen is a dynamic company providing and continuously developing a complete range of highly innovative products that will provide total protection to its customers at competitive terms. It started operations with an initial paid-up capital of ₱13 million. As of 31 December 2017, PNBGen's paid-up capital was ₱912.6 million, one of the highest in the industry. Total assets reached ₱7.6 billion with a total net worth of ₱909.8 million.

For the year ended December 31, 2017, the company recorded a net income of ₱67.1 million (unaudited) from a net income of ₱110.9 million in 2016.

**PNB Capital and Investment Corporation** (PNB Capital), a wholly-owned subsidiary of the Bank, is licensed by the SEC to operate as an investment house with a non-quasi-banking license. It was incorporated on 30 July 1997 and commenced operations on 8 October 1997.

As of December 31, 2017, PNB Capital had an authorized capital of ₱1 billion or 10,000,000 shares at ₱100.00 par value and paid-up capital of ₱850 million or 8,500,000 shares. Its principal business is to provide investment banking services which include debt and equity underwriting, private placement, loan arrangement, loan syndication, project financing and general financial advisory services, among others. The company is authorized to buy and sell, for its own account, securities issued by private corporations and the Philippine Government. PNB Capital distributes its structured and packaged debt and equity securities by tapping banks, trust companies, insurance companies, retail investors, brokerage houses, funds and other entities that invest in such securities.

Investment banking is a highly regulated industry. Regulatory agencies overseeing PNB Capital include the BSP, SEC, BIR, as well as several affiliates, support units and regulatory commissions of these entities.

The primary risks of the company include underwriting, reputational and liability risks. First, underwriting risk pertains to the risk of market's non-acceptance of securities being offered and underwritten by PNB Capital. In such scenario, the company would have to purchase the offered for its own account. Second, reputational risk arises from the possibility that the company may not be able to close mandated deals as committed. Third, liability risk refers to the risk being held liable for any losses incurred by the client due to non-performance of committed duties or gross negligence by the company. These primary risks are addressed by:

- ensuring that the staff is well-trained and capable, at the functional and technical level, to provide the services offered;
- understanding the clients'specific needs and goals;
- clarifying and documenting all goals, methodologies, deliverables, timetables and fees before commencing on a project or engagement and including several indemnity clauses to protect PNB Capital from being held liable for actions and situations beyond its control. These indemnity clauses are revised and improved upon after each engagement, as and when new protection clauses are identified; and
- all transactions are properly documented and approved by the Investment Committee and/or Board of Directors.

**PNB-IBJL Leasing and Finance Corporation** (formerly Japan-PNB Leasing and Finance Corporation), was incorporated on April 24, 1996 under the auspices of the Provident Fund of the Bank as PF Leasing and Finance Corporation. It was largely inactive until it was used as the vehicle for the joint venture between the Bank (60%), IBJ Leasing Co Ltd., Tokyo (35%), and Industrial Bank of Japan, now called Mizuho Corporate Bank (5%). The corporate name was changed to Japan-PNB Leasing and Finance Corporation and the joint venture company commenced operations as such in February 1998.

On January 31, 2011, PNB increased its equity interest in JPNB Leasing from 60% to 90%. The Bank's additional holdings were acquired from minority partners, IBJ Leasing Co., Ltd. (IBJL) and Mizuho Corporate Bank, which divested their 25% and 5% equity interests, respectively. IBJL remains as an active joint venture partner with a 10% equity interest.

PNB-IBJL Leasing and Finance Corporation operates as a financing company under Republic Act No. 8556 (the amended Finance Company Act). Its major activities are financial lease (direct lease, sale-leaseback, lease-sublease and foreign currency leasing), operating lease (through wholly-owned subsidiary, PNB-IBJL Equipment Rentals Corporation), term loans (for productive capital expenditures secured by chattel mortgage), receivable discounting (purchase of short-term trade receivables and installment papers) and Floor Stock Financing (short-term loan against assignment of inventories, e.g., motor vehicles).

Majority of the principal products or services are in peso leases and loans. Foreign currency (US dollar and Japanese yen) leases and loans are mostly funded by IBJL.

On April 3, 2014, the PNB-IBJL Leasing and Finance Corporation's Board and stockholders approved the increase of the company's authorized capital from ₱150 million to ₱1.0 billion, representing 10,000,000 shares with par value of ₱100 per share, in preparation for the declaration of stock dividends. On June 27, 2014, PNB-IBJL Leasing and Finance Corporation's Board approved the declaration of 2 shares to 1 share stock dividends to stockholders of record as of June 30, 2014.

On November 28, 2014, PNB and IBJL entered into a Share Sale and Purchase Agreement covering the buy back by IBJL from PNB of 15% equity ownership in Japan-PNB Leasing with a closing date of January 30, 2015.

On January 13, 2015, the Securities and Exchange Commission approved the increase in its authorized capital stock from ₱150.0 million (1.5 million shares) to ₱1.0 billion (10.0 million shares). Subsequently, the stock dividends declaration was implemented with the issuance of 300,000 new shares on January 23, 2015.

On January 30, 2015, the buyback of the 15% equity of Japan-PNB Leasing by IBJL from PNB was consummated, resulting to an equity ownership as follows: PNB - 75% and IBJL - 25%.

On March 27, 2015, the Securities and Exchange Commission approved the change of name of Japan-PNB Leasing and Finance Corporation to PNB-IBJL Leasing and Finance Corporation.

On December 15, 2017, the Parent Company's BOD approved additional capital infusion of up to P400 million to PNB-IBJL Leasing and Finance Corporation.

As of December 31, 2017, PNB-IBJL Leasing and Finance Corporation's consolidated total assets and total equity stood at ₱5.4 billion and ₱290.7 million, respectively. Its consolidated net loss for the year ended December 2017 was ₱319.9 million.

**PNB-IBJL Equipment Rentals Corporation** (formerly Japan-PNB Equipment Rentals Corporation) is a wholly-owned subsidiary of PNB-IBJL Leasing and Finance Corporation. It was incorporated in the Philippines on July 3, 2008 as a rental company and started commercial operations on the same date. It is engaged in the business of renting all kinds of real and personal properties.

On March 11, 2015, the Securities and Exchange Commission approved the change of name from Japan-PNB Equipment Rentals Corporation to PNB-IBJL Equipment Rentals Corporation.

As of December 31, 2017, it had a paid-up capital of ₱40.0 million and total capital of ₱71.5 million. Its total assets and net income for the year ended December 31, 2017 were ₱624.9 million and ₱8.8 million, respectively.

**Allied Leasing and Finance Corporation** (ALFC) became a majority-owned (57.21%) subsidiary of PNB by virtue of the merger between PNB and Allied Bank In February 9, 2013. It was incorporated on 10 December 1978. The company is authorized by the SEC to operate as a financing company in accordance with the provisions of Republic Act No. 5980, as amended by R.A. 8856, otherwise known as the Financing Company Act. On December 18, 2017, the Securities and Exchange Commission (SEC) approved the dissolution of ALFC.

**PNB Holdings Corporation** (PHC), a wholly-owned subsidiary of the Bank, was established on May 20, 1920 as Philippine Exchange Co., Inc. The Securities and Exchange Commission (SEC) approved the extension of the corporate life of PNB Holdings for another fifty (50) years effective May 20, 1970. In 1991, it was converted into a holding company and was used as a vehicle for the Bank to engage into the insurance business.

As of 31 December 2017, PHC had an authorized capital of ₱500.0 million or 5,000,000 shares at ₱100 par value per share. As of December 31, 2017, total paid-up capital of PHC was ₱255.1 million while additional paid-in capital was ₱3.6 million, while unaudited total assets and total capital were ₱374.4

million and ₱373.9 million, respectively, and unaudited net income was ₱38.1 million. PNB Holdings owns 34.25% of PNB General Insurer's Co. Inc.

**PNB Securities, Inc. (PNBSec)** was incorporated in January 18, 1991 and is a member of the Philippine Stock Exchange, Inc. As a securities dealer, it is engaged in the buying and selling of securities listed in the Philippine Stock Exchange, Inc. either for its own account as Dealer or for account of its customers as Broker. It is a wholly-owned subsidiary of PNB and ranked 35th among 132 active members in the Philippine Stock Exchange, Inc. with 0.33% market share in terms of value turn-over as of December 31, 2017.

- a. As of December 31, 2017, it has a total paid-up capital of ₱100.0 million with total assets and total capital of ₱291.3 million and ₱163.4 million, respectively. It ended year 2017 with a net income of ₱5.75 million.
- b. The PNBSI has no bankruptcy, receivership, or similar proceedings in the past three (3) years.
- c. There are no material reclassification, merger, consolidation, or purchase/sale of a significant asset not in the ordinary course of business.

Relative to its competitors, the company's strength lies in the fact that it is backed up by PNB, a universal bank and considered one of the top commercial banks in the country today.

Inherent to all engaged in the stockbrokerage business, the company is exposed to risks like Operational Risk, Position Risk, Counterparty Risk and Large Exposure Risk. To address, identify, assess and manage the risks involved, the company submits monthly to the SEC the required Risk Based Capital Adequacy (RBCA) Report which essentially measures the broker's net liquid capital considering said risks. Further, the parent's bank Risk Management Group is overseeing/ monitoring the Company's risk management / exposures.

**PNB Forex, Inc. (PFI)**, a wholly-owned subsidiary of the Bank which was incorporated on 13 October 1994 as a trading company, was engaged in the buying and selling of foreign currencies in the spot market for its own account and on behalf of others. On August 24, 2017, the Securities and Exchange Commission (SEC) approved the dissolution of PFI. Liquidating dividends amounting to ₱57.4 million were returned to PNB last September 14, 2017.

**Bulawan Mining Corporation**, a wholly-owned subsidiary of the Bank, was incorporated in the Philippines on March 12, 1985. It is authorized to explore and develop land for mining claims and sell and dispose such mining claims.

**PNB Management and Development Corporation**, a wholly-owned subsidiary of the Bank, was incorporated in the Philippines on February 6, 1989 primarily to own, acquire, hold, purchase, receive, sell, lease, exchange, mortgage, dispose of, manage, develop, improve, subdivide, or otherwise deal in real estate property, of any type and/or kind of an interest therein, as well as build, erect, construct, alter, maintain, or operate any subdivisions, buildings and/or improvements. It is also authorized to explore and develop land mining claims and to sell/dispose such mining claims.

#### **Foreign Subsidiaries:**

**Allied Commercial Bank (ACB)**, a 99.04% owned subsidiary of the PNB and formerly known as Xiamen Commercial Bank, was established in Xiamen in September 1993 as a foreign owned bank. It obtained its commercial banking license in July 1993 and opened for business in October 1993.

ACB maintains its head office in Xiamen, in Fujian Province, a southeastern commercial city of China. In 2003, ACB opened a branch in the southwestern city of Chongqing.

In December 2015, China's banking regulator, the China Banking Regulatory Commission (CBRC), Xiamen Office approved ACB's application to engaged in Yuan Renminbi (CNY)-denominated business for all clients, except citizens within the territory of China.

In Apr 2016, ACB completed the preparatory work for CNY business and CBRC Xiamen Office issued the opinions on passing the inspection on CNY business to ACB.

On January 16, 2017, the Fujian Administration for Industry and Commerce (FAIC) issued a Business License to ACB to engage in foreign currency-denominated business servicing all types of clients and in CNY-denominated business servicing all clients, except Chinese resident citizens.

**Allied Banking Corporation (Hong Kong) Limited (ABCHKL)** is a private limited company incorporated in Hong Kong in 1978 and is licensed as a restricted license bank under the Hong Kong Banking Ordinance. By virtue of the merger between PNB and Allied Bank in February 2013, PNB now owns 51% of ABCHK. The registered office address is 1402 World-Wide House, 19 Des Voeux Road Central HK SAR.

It provides a full range of commercial banking services predominantly in Hong Kong, which include lending and trade financing, documentary credits, participation in loans syndications and other risks, deposit taking, money market and foreign exchange operations, money exchange, investment and general corporate services.

ABCHKL has one branch license and a wholly owned subsidiary (the ðABCHKL Groupö). The subsidiary, ACR Nominees Limited, is a private limited company incorporated in Hong Kong which provides non-banking general services to its customers.

There were no significant changes in the nature of the ABCHKL Group's principal activities during the year.

**PNB International Investment Corporation (PNB IIC)**, formerly Century Bank Holding Corporation, a wholly-owned subsidiary of the Bank, is a U.S. non-bank holding company incorporated in California on December 21, 1979. It changed its name to PNB International Investment Corporation on December 1, 1999.

PNB IIC owns PNB Remittance Centers, Inc. (PNB RCI) which was incorporated in California on 19 October 1990. PNB RCI is a company engaged in the business of transmitting money to the Philippines. As of December 31, 2017, PNB RCI has 15 branches in 5 states. PNB RCI owns PNB RCI Holding Company, Ltd. which was incorporated in California on August 18, 1999 and PNB Remittance Company, Nevada (PNB RCN) which was incorporated in Nevada on June 12, 2009. PNB RCN is engaged in the business of transmitting money to the Philippines. PNB RCI Holding Company, Ltd. is the holding company for PNB Remittance Company Canada (PNB RCC). PNB RCC is a money transfer company incorporated in Canada on April 26, 2000. PNB RCC has 7 branches and 1 sub-branch as of year-end 2017.

PNB RCI is regulated by the U.S. Internal Revenue Service and the Department of Financial Institutions of the State of California and other state regulators of financial institutions while PNB RCN is regulated by the Nevada Department of Business and Industry's Division of Financial Institutions. PNB RCC is regulated by the Office of the Superintendent of Financial Institutions of Canada and Financial Transactions and Reports Analysis Centre of Canada.

PNB IIC does not actively compete for business, being only a holding company. PNB RCI, PNB RCN and PNB RCC have numerous competitors from local U.S. banks, Philippine bank affiliates doing business in North America, as well as other money transfer companies like Western Union, Money Gram, Lucky Money and LBC.

**Philippine National Bank (Europe) Plc (PNB Europe)** was originally set up as a PNB London Branch in 1976. In 1997, it was converted as wholly-owned subsidiary bank of PNB, incorporated in the United Kingdom with a full banking license. It is also authorized to provide cross-border services to 19 members states of the European Economic Area (EEA). In 2007, PNB Europe opened its branch in Paris, France, where it is engaged in remittance services, however said branch ceased operations at the close of business hours last August 31, 2017. PNB Europe is regulated by the Financial Conduct Authority and authorized and regulated by the Prudential Regulation Authority.

In April 2014, Allied Bank Phils (UK). was merged with PNB Europe.

**PNB Global Remittance & Financial Company (HK) Limited (PNB Global)**, a wholly-owned subsidiary of the Bank, is registered with the Registrar of Companies in Hong Kong.

On July 1, 2010, PNB Global took the remittance business of PNB Remittance Center, Ltd. with the former as the surviving entity. It now operates as a lending and remittance company. As of December 31, 2017, it maintains seven (7) offices in Hong Kong. Its remittance business is regulated by the Customs and Excise Department of Hong Kong.

## **Item 2. Directors and Executive Officers**

*Please refer to pages 11 to 35 of the Information Statement.*

## **Item 3. Audited Consolidated Financial Statements**

The Audited Financial Statements (AFS) of the Bank and its Subsidiaries, which comprise the Statements of Financial Position as at December 31, 2017 and 2016 and January 1, 2015, and the Statements of Income, Statements of Comprehensive Income, Statements of Changes in Equity and Statements of Cash Flows for each of the three (3) years in the period ended December 31, 2017 and a Summary of Significant Accounting Policies and other explanatory information, Notes to Financial Statements, Independent Auditors' Report and the Statement of Management's Responsibility are filed as part of the SEC 17-A report for the year ended December 31, 2017.

## **Item 4. Information on Independent Accountant, Changes in Accounting Principles and Other Related Matters**

### **A. Audit and Other Related Fees**

- The following are the engagement fees billed and paid for each of the last two fiscal years for the professional services rendered by the Bank's external auditor, SyCip Gorres Velayo and Co.:

#### **2017**

##### **Audit**

- P17.450 million engagement fee for the audit of the Bank's Financial Statements as of December 31, 2017 [inclusive of out-of-pocket expenses (OPE) but excluding Value Added Tax (VAT)].
- P2.420 million engagement fee for the review and report on the Condensed Consolidated Statement of Financial Position of PNB and its subsidiaries as of June 30, 2017 and the related Interim Condensed Consolidated Statements of Comprehensive Income, Changes in Equity and Cash flows for the six month periods ended June 30, 2017.
- P2.200 million engagement for the issuance of Comfort Letter related to the proposed offering by PNB of LTNCDs.

#### **2016**

##### **Audit**

- P14.174 million engagement fee for the audit of the Bank's Financial Statements as of December 31, 2016 (inclusive of OPEs but excluding VAT).
- P7.022 million engagement fee for the review of Financial Statements as of June 30, 2016 and engagement fee for the issuance of Comfort Letter related to the offering of PNB LTNCD in June 2016.
- P3.524 million engagement fee for the audit of the Bank's Financial Statements as of March 31, 2016 (OPEs but excluding VAT).

### **Other Related Fees**

- P5.240 million engagement fee for PFRS 9 Diagnostics, Gap Analysis and Knowledge Transfer on the New Impairment Model.

There are no fees billed for the last three (3) years for tax accounting performed by the Bank's external auditor.

The approval of audit engagement fees is based on the Bank's existing Manual of Signing Authority.

### **B. Changes in Accounting Policies and Disclosures**

The accounting policies adopted are consistent with those of the previous financial year except for the amendments and improvements to Philippine Financial Reporting Standards (PFRS) which are effective beginning on or after January 1, 2017. The changes in the accounting policies that have or did not have any significant impact on the financial position or performance of the Group are discussed under Note 2 (Summary of Significant Accounting Principles) of the audited financial statements of the Group.

### **C. Disagreements with Accountants**

The Bank and its subsidiaries had no disagreement with its auditors on any matter of accounting principles or practices, financial statements disclosure, or auditing scope procedure.

In compliance with SEC Rule 68, as amended, and BSP Circular 660, Series of 2009, we report no change to the appointed external auditor of the Bank for 2017, subject to the endorsement of the Board Audit and Compliance Committee, Board approval and Stockholders ratification. Ms. Janeth Nunez Javier, one of the more experienced audit partners in the banking industry, was the lead audit partner for the year 2017.

## **Item 5. Management's Discussion and Analysis of Financial Condition and Results of Operations**

The financial statements have been prepared in accordance with Philippine Financial Reporting Standards (PFRS).

### **2017 vs. 2016**

The Group's consolidated total assets stood at P836.2 billion as of December 31, 2017, 10.9% or P82.2 billion higher compared to P754 billion reported as of December 31, 2016. Changes of more than 5% in assets were registered in the following accounts:

- Cash and Other Cash Items and Interbank Loans Receivable registered increased as of December 31, 2017, by P1.4 billion and P5.0 billion, respectively, from P11.0 billion, and P7.8 billion, respectively as of December 31, 2016. On the other hand, Due from Bangko Sentral ng Pilipinas and Due from Other Banks decreased by P18.6 billion and by P0.7 billion, respectively, from P127.3 billion and P22.7 billion, respectively, as of December 31, 2016.
- Balance of Securities Held Under Agreements to Resell as of December 31, 2017 of P14.6 billion, which represents lending transactions of the Bank with the BSP, was higher by P12.6 billion compared to P2.0 billion as of December 31, 2016.
- Financial Assets at Fair Value Through Profit or Loss at P2.9 billion went up by 50.6% or P1.0 billion from P1.9 billion attributed mainly to the purchases of various investment securities, net of sold and matured securities.

- Available for Sale Investments and Held to Maturity Investments were higher at P69.8 billion and P26.8 billion, respectively, as of December 31, 2017, an increase of P2.5 billion or by 3.7% and P2.6 billion or by 10.9%, respectively from the P67.3 billion and P24.2 billion level, respectively, as of December 31, 2016 due to purchases of various investment securities.
- Loans and Receivables registered an increase at P502.1 billion or P73.9 billion higher than the P428.2 billion December 2016 level mainly due to loan releases, net of paydowns, to various corporate borrowers.
- Investment Properties decreased by P0.7 billion from P16.3 billion as of December 31, 2016 to P15.6 billion as of December 31, 2017, mainly due to disposal of foreclosed properties.
- Intangible Assets increased by P0.8 billion from P2.6 billion in December 31, 2017 mainly due to the capitalization of core banking integration costs and other software acquisitions.
- Deferred Tax Assets and Other Assets were higher by P0.2 billion and P1.8 billion, respectively, from P1.5 billion to P1.7 billion and P7.1 billion to P8.9 billion, respectively. Increase in Other Assets was due to increases in creditable withholding taxes, deferred charges and outstanding clearing items received as of year-end.

Consolidated liabilities went up by 11.2% or P72.4 billion from P644.0 billion as of December 31, 2016 to P716.4 billion as of December 31, 2017. Major changes in liability accounts were as follows:

- Deposit liabilities totaled P637.9 billion, P67.4 billion higher compared to its year-end 2016 level of P570.5 billion due to increases in Demand deposits by P8.2 billion, Savings deposits by P10.4 billion, Time deposits by P41.8 and LTNCD by 7.0 billion.
- Bills and Acceptances Payable increased by P8.0 billion, or from P35.9 billion to P43.9 billion, mainly due to borrowings from other banks.
- Accrued Expenses increased by P0.4 billion, from P4.9 billion as of December 31, 2016 to P5.3 billion as of December 31, 2017.
- Financial liabilities at Fair value through profit or loss was higher by P110 million from 2016 year-end balance of P0.2 billion.
- PNB exercised the Call Option on its P3.5 billion 6.75% Lower Tier 2 Unsecured Subordinated Notes on May 9, 2017.
- Income Tax Payable increased by P0.8 billion from P0.2 billion to P1.0 billion coming from income tax provisions for the year.
- Other Liabilities increased by P0.9 billion, from P28.8 billion in December 31, 2016 to P27.9 billion as of December 31, 2017.

Total equity accounts stood at P119.7 billion from P110.0 billion as of December 31, 2017, or an improvement of P9.8 billion attributed to the current period's net income of P8.2 billion, improvement/increase in Net Unrealized Loss on Available-for-Sale Investments, Accumulated Translation Adjustments and Remeasurement Losses on Retirement Plan.

### **2016 vs. 2015**

The Group's consolidated assets reached at P754.0 billion as of December 31, 2016, 10.9% or P74.0 billion higher compared to P680.0 billion reported as of December 31, 2015. Changes of more than 5% in assets were registered in the following accounts:

- Due from Bangko Sentral ng Pilipinas, Due from Other Banks and Interbank Loans Receivable also registered increases as of December 31, 2016, by P45.9 billion, P4.4 billion and P2.0 billion, respectively from P81.4 billion, P18.3 billion and P5.8 billion, respectively as of December 31,

2015. On the other hand, Cash and Other Cash Items decreased by P4.2 billion from P15.2 as of December 31, 2015.

- Loans and Receivables registered an increase at P428.2 billion or P62.1 billion higher than the P366.1 billion as of December 31, 2015, mainly due to loan releases in the current year to various corporate borrowers.
- Financial Assets at Fair Value Through Profit or Loss at P1.9 billion as of December 31, 2016 was lower by 57.8% or P2.6 billion from P4.5 billion in 2015, mainly due to the sale of various investment securities.
- Securities Held Under Agreements to Resell as of December 31, 2016 of P2.0 billion which represents lending transactions of the Bank with the BSP is lower by P12.6 billion compared to the P14.6 billion as of December 31, 2015.
- Investment Properties increased by P3.1 billion from P13.2 billion as of December 31, 2015 to P16.3 billion as of December 31, 2016 due to the following transactions:
  - reclassification of P3.2 billion Allied Bank Center from Property and Equipment
  - reclassification of P2.0 billion of other bank properties
  - disposal of P1.8 billion worth of foreclosed properties.
  - reclassification of P0.6 billion to Loans and Receivables
- Property and Equipment decreased by P4.0 billion from P22.1 billion as of December 31, 2015 to P18.1 billion as of December 31, 2016 mainly due to the reclassification of certain properties to Investment Properties as discussed in previous paragraph.
- Asset held for distribution

On December 21, 2015, the Bank entered into a 15-year exclusive partnership with Allianz under the following arrangements:

- Allianz will acquire 12,750 shares representing 51.00% stockholdings of PNB Life and will have management control over the new joint venture company;
- The new joint venture company will operate under the name of Allianz PNB Life Insurance, Inc.;
- A 15-year distribution agreement which will provide Allianz an exclusive access to the branch network of the Bank and PNBSB.

This required the reclassification of the accounts of PNB Life in the December 31, 2015 Financial Statement as assets for distribution. The necessary regulatory approvals have been obtained and the above sale agreement was implemented on June 6, 2016.

- The P2.5 billion Equity Investments pertains to the remaining investment of the Bank in Allianz PNB Life Insurance, Inc. now accounted for as an Investment in Associate as of December 31, 2016.
- Intangible Assets, Deferred Tax Assets and Other Assets were higher by P0.2 billion, P0.3 billion and P0.3 billion from P2.4 billion to P2.6 billion, P1.2 billion to P1.5 billion and P6.8 billion to P7.1 billion, respectively.

Consolidated liabilities went up by 12.0% or P68.8 billion from P575.2 billion as of December 31, 2015 to P644.0 billion as of December 31, 2016. Major changes in liability accounts were as follows:

- Deposit liabilities totaled P570.5 billion, P84.6 billion higher compared to its year-end 2015 level of P485.9 billion. Increases were registered in Demand, Savings, Time and LTNCD by P7.3 billion, P48.9 billion and by P23.8 billion and P5.4 billion, respectively.
- Bills and Acceptances Payable increased by P10.1 billion, from P25.8 billion to P35.9 billion, mainly accounted for by various borrowings from other banks.

- Financial liabilities at Fair value through profit or loss was higher at P0.2 billion as of December 31, 2016 from last year's P0.1 billion.
- Other Liabilities increased by P2.8 billion from P26.0 billion to P28.8 billion.
- Accrued Expenses decreased by P1.0 billion from P5.9 billion as of December 31, 2015 to P4.9 billion as of December 31, 2016.
- Subordinated Debt decreased from P10.0 billion as of December 31, 2015 to P3.5 billion as of December 31, 2016. On June 16, 2016, PNB exercised its Call Option on its P6.5 billion 6.75% Lower Tier 2 Unsecured Subordinated Notes.
- Decrease in Liabilities of Disposal Group Classified as Held for Sale was also attributed to sale of 51% equity in PNB Life as explained above under Assets Held for Distribution account.

Total equity accounts stood at P110.0 billion from P104.8 billion as of December 31, 2015, or higher by P5.2 billion attributed to current year's net income of P7.2 billion and increases in, P0.3 billion in Accumulated Translation Adjustment and P0.1 billion in Reserves of a Disposal Group Held for Distribution. These were partly offset by the declaration of P1.3 billion cash dividends in September 2016, decreases of P0.5 billion in remeasurement losses on retirement plan, Net Unrealized Loss on Available for Sale Investments of P0.4 billion and Non-controlling interest by P0.4 billion.

#### **2015 vs. 2014**

The Group's consolidated assets stood at P680.0 billion as of December 31, 2015, 8.7% or P54.6 billion higher compared to P625.4 billion total assets reported as of December 31, 2014. Changes of more than 5% in assets were registered in the following accounts:

- Due from Other Banks registered an increase of P2.7 billion from P15.6 billion as of December 31, 2014. On the other hand, Due from Bangko Sentral ng Pilipinas decreased by P24.4 billion from P105.8 billion as of December 31, 2014 due to lower Special Deposit Account placement in 2015. Interbank Loans Receivable also decreased by P1.9 billion from P7.7 billion as of December 31, 2014.
- Financial Assets at Fair Value Through Profit or Loss (FAFVPL) were lower at P4.5 billion, from P17.4 billion as of December 31, 2014, mainly due to the reclassification of the P13.8 billion "Segregated Fund Assets" of PNB Life from FAFVPL to "Assets of Disposal Group Classified as Held for Sale" in line with the requirements of PFRS 5, Non-current Assets Held for Sale and Discontinued Operations. This arose following an agreement entered into between the Bank and Allianz last December 2015 for Allianz to acquire 51% ownership in PNB Life. PFRS 5 requires assets and liabilities of PNB Life, together with the results of operations of a disposal group, to be classified separately from continuing operations.
- Securities Held Under Agreements to Resell as of December 31, 2015 of P14.6 billion represents lending transactions of the Bank with the BSP.
- Available for Sale Investments and Held to Maturity Investment were higher at P68.3 billion and P23.2 billion as of December 31, 2015, respectively, from their P63.1 billion and P23.0 billion levels as of December 31, 2014, an improvement of P5.2 billion and P0.2 billion, respectively, due mainly to acquisition of various investments securities.
- Loans and Receivables reached P366.1 billion, posting a significant growth of 15.8% or P49.8 billion compared to the P316.3 billion December 2014 level mainly due to loan releases implemented in the current year to various corporate borrowers.
- Investment Properties decreased by P7.0 billion from P20.2 billion as of December 31, 2014 to P13.2 billion as of December 31, 2015, due to the following transactions:
  - sale of P1.0 billion Heritage Park lots;

- reclassification of P2.0 billion foreclosed properties to Bank Premises;
  - reclassification of P1.2 billion properties entered into contractual agreements with real estate developers; and
  - disposal of P2.8 billion worth of foreclosed properties.
- Property and Equipment increased by P2.5 billion from P19.6 billion as of December 31, 2014 to P22.1 billion as of December 31, 2015 mainly due to the reclassification of certain foreclosed properties as discussed in the previous paragraph which shall be used as bank premises.
  - Intangible assets grew by P0.1 billion from P2.3 billion as of December 31, 2014 to P2.4 billion as of December 31, 2015 mainly due to the recording of costs incurred in the ongoing upgrading of the core banking system of the Bank which is targeted for completion in 2017.
  - Deferred Tax Assets was lower by P0.3 billion from P1.5 billion as of December 31, 2014 to P1.2 billion as of December 31, 2015.
  - Assets of Disposal Group Classified as Held for Sale amounting to P23.5 billion pertains to assets of PNB Life which was presented under a separate line item in the financial statements in view of the sale agreement entered into between the Bank and Allianz last December 2015, as earlier discussed.
  - Other assets was higher at P6.8 billion, or by P1.6 billion from last year's level mainly due to reclassification of P1.2 billion worth of properties subject of contractual agreements with real estate developers from Investment Properties to Other Assets.

Consolidated liabilities went up by P48.8 billion or 9.3% from its P526.4 billion level as of December 31, 2014 to P575.2 billion as of December 31, 2015. Major changes in liability accounts were as follows:

- Financial liabilities at Fair value through profit or loss declined from P10.9 billion as of December 31, 2014 to P0.1 billion this year mainly due to reclassification of the P10.8 billion Segregated Fund Liabilities of PNB Life from FIFVPL to Liabilities of Disposal Group Classified as Held for Sale in line with the sale agreement with Allianz.
- Deposit liabilities totaled P485.9 billion, P38.3 billion higher compared to its year-end 2014 level of P447.6 billion. Increases were registered in Demand by P8.5 billion and Time deposits by P30.9 billion partially offset by decrease in Savings by P1.1 billion.
- Bills and Acceptances Payable increased by P6.7 billion, from P19.1 billion to P25.8 billion, mainly accounted for by various borrowings from other banks. Accrued Expenses Payable also increased from P5.4 billion to P5.9 billion as of December 31, 2015.
- Liabilities of Disposal Group Classified as Held for Sale amounting to P21.5 billion pertains to liabilities of PNB Life which was presented under a separate liability line item also in view of the sale agreement with Allianz.
- Income Tax Payable increased by P49.2 million from P85.5 million to P134.7 million.
- Reduction of P7.4 billion in other liabilities was also attributed to reclassification of certain other liability accounts of PNB Life under a separate line item in the balance sheet as held for sale.

Total equity accounts now stood at P104.8 billion from P99.1 billion as of December 31, 2014, or an improvement of P5.7 billion mainly attributed to the following:

- current year's net income of P6.3 billion;
- additional translation gain pertaining to equity investments in foreign subsidiaries of P0.7 billion;
- and
-

These were partly offset by additional unrealized losses on mark to market of Available for sale investments of P0.7 billion and P0.1 billion reserves of a disposal group held for sale pertaining to other comprehensive income of PNB Life presented under a separate line item in equity.

## **Results of Operations**

### **2017 vs 2016**

- For the year ended December 31, 2017, the Bank registered a net income of P8.2 billion, P1.0 billion higher compared to the P7.2 billion net income for the same period last year.
- Net interest income totaled P22.1 billion, higher by 12.8% or P2.5 billion compared to the net interest income for the same period last year mainly due to expansion in the loan portfolio and income from deposits with banks which accounted for P3.0 billion and P0.7 billion increase in interest income, respectively, partly offset by the decline in interest on investment securities and interbank loans receivable by P0.1 billion and P0.3 billion. Total interest income was up by P3.3 billion from P24.3 billion to P27.6 billion. Total interest expense however, was also higher at P5.5 billion or by P0.7 billion from P4.8 billion last year.
- Other income is higher by P0.1 billion at P7.1 billion compared to P7.0 billion for the same period last year.
- Net service fees and commission income and net insurance premium were at P3.1 billion and P0.3 billion, respectively, for the year ended December 31, 2017.
- Administrative and other operating expenses amounted to P22.1 billion for the year ended December 31, 2017, lower compared to the same period last year mainly due to decrease in provision for impairment, credit and other losses by P2.3 billion. This was partly offset by increases in Compensation and fringe benefits, Taxes and Licenses, Occupancy and equipment related costs, Depreciation and amortization and miscellaneous expenses by P0.5 billion, P0.3 billion, P0.1 billion, P0.1 billion and P0.2 billion, respectively.
- Reported income from discontinued operations in June 2016 pertains to the income from the 51% ownership interest in PNB Life.
- Total Comprehensive Income for the year ended December 31, 2017 amounted to P9.8 billion, P3.1 billion higher compared to the P6.7 billion for the same period last year mainly due to higher remeasurement gains on retirement plan and net income reported in the current year.

### **2016 vs 2015**

- For the year ended December 31, 2016, the Bank's consolidated net income stood at P7.2 billion, P0.9 billion higher compared to the P6.3 billion net income for the same period last year.
- Net interest income totaled P19.6 billion, higher by 10.6% or P1.9 billion compared to the net interest income for the same period last year mainly due to expansion in the loan portfolio and interbank loans receivable, which accounted for P2.6 billion and P0.6 billion, respectively, partly offset by the decline in income from deposits with banks and investment securities by P0.2 billion and P0.3 billion, respectively. Total interest income was up by P2.6 billion from P21.7 billion to P24.3 billion. Total interest expense however, was also higher at P4.8 billion or by P0.8 billion from P4.0 billion last year.
- Other income significantly increased to P7.0 billion from P5.1 billion compared to the same period last year mainly due to the P0.9 billion gains from the sale of foreclosed assets and from P0.8 billion and P0.3 billion increases in the Trading and Investment Securities gains and Foreign exchange gains, respectively. Miscellaneous income decreased by P0.2 billion from P1.7 billion last year.

- Net service fees and commission income and net insurance premium were at P2.7 billion and P0.3 billion, respectively, for the year ended December 31, 2016.
- Administrative and other operating expenses amounted to P23.1 billion for the year ended December 31, 2016, P4.2 billion higher compared to the same period last year. Increases were registered in provision for impairment, credit and other losses of P2.6 billion mainly due to the reversal of P1.0 billion in 2015 of provision for possible liability in view of court ruling favorable to the Bank and additional P1.6 billion in provision for impairment and credit losses. Compensation and fringe benefits, Taxes and Licenses and Miscellaneous Expenses also increased by P1.6 billion.
- Income from discontinued operations in the current year pertains to the net income realized from the sale of 51% interest in PNB Life implemented in June 2016.
- Total Comprehensive Income for the year ended December 31, 2016 amounted to P6.7 billion, P0.5 billion higher compared to the P6.2 billion for the same period last year mainly due to the increase in net income of P0.9 billion, net unrealized gain on Available for Sale Securities of P0.4 billion partly offset by decreases in remeasurement gains on retirement plan of P0.5 billion, translation adjustment by P0.4 billion, and P0.1 billion in non-controlling interests.

#### **2015 vs 2014**

- For the year ended December 31, 2015, the Bank recorded a net income of P6.3 billion, P0.8 billion higher compared to the P5.5 billion net income for the same period last year.
- Net interest income totaled P17.7 billion, higher by P0.8 billion compared to the net interest income for the same period last year, mainly due to expansion in the loan portfolio which accounted for a P1.9 billion increase in interest income partly offset by the decline in income from deposits with banks by P1.1 billion. Total interest income was up by P1.2 billion from P20.5 billion to P21.7 billion. Total interest expense however, was slightly higher at P4.0 billion or by P0.4 billion from P3.6 billion last year, resulting to improvement in Net Interest Margin.
- Other income this year declined to P5.1 billion from P6.2 billion last year mainly due to the P0.7 billion trading gains recognized last year on the sale of a minority equity holdings and the continued reduction in treasury related income in the current year. The decline in other income was partly offset by growth in gains from sale of foreclosed assets of P0.1 billion in the current year.
- Net service fees and commission income and net insurance premium were at P3.6 billion and P0.1 billion, respectively, for the year ended December 31, 2015.
- Administrative and other operating expenses was slightly lower this year at P18.9 billion compared to P19.5 billion last year. The reduction was attributed to lower provisions this year of P0.6 billion compared to P2.3 billion in 2014 mainly due to a reversal this year of provision on the National Steel Corporation (NSC) case (refer to Note 34 AFS). Compensation and Fringe Benefits was higher by P0.6 billion. Miscellaneous expense increased by P0.5 billion in 2015.
- Provision for income tax in 2015 was higher at P1.6 billion compared to P1.4 billion in 2014 in view of higher taxable income in 2015.
- Net Income from Discontinuing Operations of P0.4 billion pertains to net income of PNB Life which was presented under a separate line item in the 2015 audited financial statements (AFS) in line with the sale agreement with Allianz.
- Total Comprehensive Income for December 31, 2015 amounted to P6.2 billion, P0.8 billion higher compared to the P5.4 billion for the same period last year. Improvement in OCI mainly came from higher net income and accumulated translation adjustments in the current year partly offset by unrealized losses on AFS investments.

## Key Performance Indicators

- Capital Adequacy/Capital Management

The Bankø Capital Management (Sub-Committee of the Asset/Liability Committee) has been created to specifically handle policies and procedures pertaining to the capital planning and assessment as well as possible equity investments of the Bank.

The Sub-Committee shall be responsible for the following:

- Determine the appropriate level of capital that will support the attainment of the Bankø strategic objectives, meet the minimum regulatory requirements and cover all material risks that the Bank may encounter in the course of its business
- Periodically monitor and assess the capital ratios of the Bank. Monitoring shall include capital ratios, with and without the regulatory stress test prescribed by the regulators, based on both the consolidated and solo financial statements of the bank.
- Report to the Asset and Liability Committee (ALCO) the Bankø capital ratio and position based the consolidated and solo financial statements on a monthly basis and to the Board ICAAP Steering Committee on a quarterly basis.
- Inform the ALCO/ Board ICAAP Steering Committee on possible breach of ICAAP capital thresholds, particularly during period of stress and activating the Bankø capital contingency plan, if needed.
  - The Sub-Committee will evaluate and endorse to the Board the options to improve the Bankø capital adequacy as provided for in the Capital Contingency Plan
  - In case of capital sourcing, the Sub-Committee shall endorse to the Board ICAAP Steering Committee / Board the manner, the amount and time period for capital raising.
- Ensure that the capital ratios resulting from the three-year strategic business plan under the Bankø ICAAP shall meet the minimum regulatory requirement as well as the Bankø internal thresholds.
  - The Sub-Committee shall determine the Bankø internal thresholds and shall endorse same to the Board ICAAP Steering Committee / Board.
- Undertake the optimal allocation of the capital to the different business groups in accordance with the portfolio diversification policy and subject to the sustainability of earnings, risk weights of assets, among others.

The Bank and its individual regulatory operations have complied with all externally imposed capital requirements throughout the period.

## Regulatory Qualifying Capital

Under existing BSP regulations, the determination of the Bankø compliance with regulatory requirements and ratios is based on the amount of the Bankø ðunimpaired capitalö (regulatory net worth) reported to the BSP, which is determined on the basis of regulatory policies, which differ from PFRS in some respects.

As required under BSP Circular 781, the risk-based capital ratio of a bank, expressed as a percentage of qualifying capital to risk-weighted assets, should not be less than 10.00% for both solo basis (head office and branches) and consolidated basis (parent bank and subsidiaries engaged in financial allied undertakings but excluding insurance companies). Other minimum ratios include Common Equity Tier (CET) 1 ratio and Tier 1 capital ratios of 6.0% and 7.5%, respectively. A conservation buffer of 2.5%, comprised of CET 1 capital is likewise imposed.

Banks and their subsidiaries are subject to the following risk-based capital adequacy ratios (CARs):

- a. Common Equity Tier 1 must be at least 6.0% of risk weighted assets at all time;
- b. Tier 1 capital must be at least 7.5% of risk weighted assets at all times; and
- c. Qualifying capital (Tier 1 Capital plus Tier 2 Capital) must be at least 10.0% of risk weighted assets at all times.

Qualifying capital consists of the sum of the following elements, net of required deductions:

- a. Common equity Tier 1 capital consists of the following:
  - 1) Paid up common stock that meet the eligibility criteria; and
  - 2) Common stock dividends distributable, additional paid in capital resulting from the issuance of common stock included in CET1 capital, Deposits for common stock subscription, Retained earnings, Undivided profits, other comprehensive income (net unrealized gains or losses on AFS and cumulative foreign currency translation), and minority interest on subsidiary banks which are less than wholly-owned
- b. Additional Tier 1 capital consists of instruments issued by the bank that are not included in CET 1 capital that meet the criteria for inclusion in additional tier 1 capital, meet the required loss absorbency features for instrument classified as liabilities and loss absorbency feature at point of non-viability as defined in the BSP guidelines.
- c. Tier 2 capital is composed of the following:
  - 1) Instruments issued by the Bank (and are not included in Additional Tier 1 capital) that meet criteria for inclusion in Tier 2 and meet the required loss absorbency feature at point of non-viability as defined in the guidelines;
  - 2) Deposits for subscription of Tier 2 capital;
  - 3) Appraisal increment reserves on bank premises as authorized by the Monetary Board; and
  - 4) General loan loss provision, limited to a maximum of 1.00% of credit risk weighted asset, and minority interest in subsidiaries which are less than wholly owned as defined in the guidelines.

A capital conservation buffer of 2.5% of risk weighted assets, comprised of CET 1 capital, shall be required. This buffer is meant to promote the conservation of capital and build-up of adequate cushion that can be drawn down to absorb losses during period of financial and economic stress.

The Group's consolidated capital adequacy ratio for combined credit, market and operational risks computed based on BSP Circular No. 781 (for 2014) and BSP Circular No. 538 (for 2013 and 2012) were 15.35%, 16.65%, and 19.24% as of December 31, 2017, 2016 and 2015, respectively, above the minimum 10% required by BSP. The following table sets the regulatory capital as reported to BSP as at December 31, 2017, 2016 and 2015:

**CAPITAL ADEQUACY RATIO (CONSOLIDATED AND PARENT)**  
(Amount in Million Philippine Peso)

	CONSOLIDATED			PARENT		
	2017	2016	2015	2017	2016	2015
<b>A. Tier 1 Capital</b>	<b>112,344.766</b>	<b>104,103.597</b>	<b>97,272.252</b>	<b>108,605.501</b>	<b>101,545.136</b>	<b>94,044.294</b>
<b>A.1 Common Equity Tier 1 (CET1) Capital (Sum of A.1(1) to A.1(13))</b>	<b>112,344.766</b>	<b>104,103.597</b>	<b>97,272.252</b>	<b>108,605.501</b>	<b>101,545.136</b>	<b>94,044.294</b>
For Domestic Banks and Subsidiaries of Foreign Banks						
1 Paid-up common stock	49,965.587	49,965.587	49,965.587	49,965.587	49,965.587	49,965.587
2 Common stock dividends distributable	0.000	0.000	0.000	0.000	0.000	0.000
3 Additional paid-in capital 1/	31,331.251	31,331.251	31,331.251	31,331.251	31,331.251	31,331.251
4 Deposit for common stock subscription	0.000	0.000	0.000	0.000	0.000	0.000
5 Retained earnings	32,797.185	24,866.360	18,277.578	32,335.706	25,215.142	17,799.075
6 Undivided profits 2/	0.000	0.000	0.000	0.000	0.000	0.000
7 Other comprehensive income (Sum of A.1(7)(i) to A.1(7)(v))	(4,358.337)	(4,634.165)	(4,720.666)	(5,027.043)	(4,966.844)	(5,051.619)
8 Minority interest in subsidiary banks which are less than wholly-owned 4/	2,609.080	2,574.564	2,418.502	0.000	0.000	0.000
Mnus:						
<b>A.2 Regulatory Adjustments to CET1 Capital (Sum of A.2(1) to A.2(24))</b>	<b>23,401.420</b>	<b>24,454.278</b>	<b>22,978.468</b>	<b>47,409.153</b>	<b>49,874.807</b>	<b>47,596.437</b>
Total outstanding unsecured credit accommodations, both direct and indirect, to 4 directors, officers, stockholders and their related interests (DOSRI)	1.816	2.583	1.515	1.816	2.583	1.515
Total outstanding unsecured loans, other credit accommodations and guarantees 5 granted to subsidiaries	2,264.464	2,014.333	1,958.667	2,264.464	2,014.333	1,878.667
6 Deferred tax assets 9/	1,500.565	4,350.895	3,478.712	974.243	4,006.138	3,257.313
7 Goodwill 10/	13,515.765	13,515.765	13,515.765	13,515.765	13,515.765	13,515.765
8 Other intangible assets 11/	2,740.423	1,424.055	1,670.277	2,651.754	1,333.201	1,573.764
Investments in equity of unconsolidated subsidiary banks and quasi-banks, and other financial allied undertakings (excluding subsidiary securities dealers/brokers and insurance companies), after deducting related goodwill, if any (for solo basis only and 11 as applicable) 13/	0.000	0.000	0.000	24,457.074	25,678.974	25,141.007
Investments in equity of unconsolidated subsidiary securities dealers/brokers and insurance companies after deducting related goodwill, if any (for both solo and consolidated bases and as applicable) 13/	526.689	281.443	2,351.483	692.339	458.609	2,226.357
12 Significant minority investments (10%-50% of voting stock) in securities dealers/brokers and insurance companies, after deducting related goodwill, if any (for both solo and consolidated bases) 13/	2,849.765	2,863.271	0.000	2,849.765	2,863.271	0.000
14 Other equity investments in non-financial allied undertakings and non-allied 17 undertakings	1.933	1.933	1.933	1.933	1.933	1.933
Reciprocal investments in common stock of other banks/quasi-banks and financial allied undertakings including securities dealers/brokers and insurance companies, after deducting related goodwill, if any (for both solo and consolidated bases)	0.000	0.000	0.116	0.000	0.000	0.116
<b>TOTAL COMMON EQUITY TIER 1 CAPITAL</b>	<b>88,943.346</b>	<b>79,649.319</b>	<b>74,293.784</b>	<b>61,196.348</b>	<b>51,670.329</b>	<b>46,447.857</b>
<b>A.3 (A.1 minus A.2)</b>	<b>88,943.346</b>	<b>79,649.319</b>	<b>74,293.784</b>	<b>61,196.348</b>	<b>51,670.329</b>	<b>46,447.857</b>
<b>A.4 Additional Tier 1 (AT1) Capital (Sum of A.4(1) to A.4(4))</b>	<b>0.000</b>	<b>0.000</b>	<b>0.000</b>	<b>0.000</b>	<b>0.000</b>	<b>0.000</b>
<b>A.5 Regulatory Adjustments to Additional Tier 1 (AT1) Capital 18/ (Sum of A.5(1) to A.5(4))</b>	<b>0.000</b>	<b>0.000</b>	<b>0.000</b>	<b>0.000</b>	<b>0.000</b>	<b>0.000</b>
<b>A.6 TOTAL ADDITIONAL TIER 1 CAPITAL</b>	<b>0.000</b>	<b>0.000</b>	<b>0.000</b>	<b>0.000</b>	<b>0.000</b>	<b>0.000</b>
<b>TOTAL TIER 1 CAPITAL (Sum of A.3 and A.6)</b>	<b>88,943.346</b>	<b>79,649.319</b>	<b>74,293.784</b>	<b>61,196.348</b>	<b>51,670.329</b>	<b>46,447.857</b>
<b>B. Tier 2 (T2) Capital</b>	<b>4,696.483</b>	<b>4,308.027</b>	<b>13,763.244</b>	<b>4,228.829</b>	<b>3,866.446</b>	<b>13,417.009</b>
For Domestic Banks						
Instruments issued by the bank that are eligible as Tier 2 capital 21/ (Sum of B.1(1)(i) and B.1(1)(ii))						
1 (i) Limited life preferred shares	0.000	0.000	9,986.427	0.000	0.000	9,986.427
(ii) Other limited life capital instruments (Unsecured Subordinated Debt was eligible until 31 Dec 2015 as BSP Memorandum No. M2013-008 dated 05 Mar 2013)	0.000	0.000	9,986.427	0.000	0.000	9,986.427
2 Deposit for subscription of T2 capital	0.000	0.000	0.000	0.000	0.000	0.000
3 Appraisal increment reserve - bank premises, as authorized by the Monetary Board	291.725	291.725	291.725	291.725	291.725	291.725
General loan loss provision, limited to a maximum of 1% of credit risk-weighted assets, and any amount in excess thereof shall be deducted from the credit risk-weighted 4 assets in computing the denominator of the risk-based capital ratio	4,404.758	4,016.302	3,485.092	3,937.104	3,574.721	3,138.857
5 Minority interest in subsidiary banks which are less than wholly-owned 22/	0.000	0.000	0.000	0.000	0.000	0.000
For Philippine Branch of a Foreign Bank						
General loan loss provision, limited to a maximum of 1% of credit risk-weighted assets, and any amount in excess thereof shall be deducted from the credit risk-weighted 6 assets in computing the denominator of the risk-based capital ratio	0.000	0.000	0.000	0.000	0.000	0.000
<b>B.2 Regulatory Adjustments to Tier 2 capital (Sum B.2(1) to B.2(9))</b>	<b>0.000</b>	<b>0.000</b>	<b>0.000</b>	<b>0.000</b>	<b>0.000</b>	<b>0.000</b>
<b>TOTAL TIER 2 CAPITAL</b>	<b>4,696.483</b>	<b>4,308.027</b>	<b>13,763.244</b>	<b>4,228.829</b>	<b>3,866.446</b>	<b>13,417.009</b>
<b>B.3 (B.1 minus B.2)</b>	<b>4,696.483</b>	<b>4,308.027</b>	<b>13,763.244</b>	<b>4,228.829</b>	<b>3,866.446</b>	<b>13,417.009</b>
<b>C. TOTAL QUALIFYING CAPITAL (Sum of A.7 and B.3)</b>	<b>93,639.829</b>	<b>83,957.346</b>	<b>88,057.028</b>	<b>65,425.177</b>	<b>55,536.775</b>	<b>59,864.866</b>
<b>Total Risk Weighted On-Balance Sheet Assets</b>	<b>527,831.541</b>	<b>446,101.620</b>	<b>405,219.194</b>	<b>467,534.043</b>	<b>397,730.498</b>	<b>366,857.832</b>
20%	11,018.591	13,482.401	7,358.947	9,017.868	11,676.125	6,677.082
50%	34,373.114	24,819.389	16,841.447	32,824.606	22,328.759	15,459.492
75%	12,616.170	18,761.908	16,119.608	12,105.697	18,039.059	14,063.362
100%	449,816.496	371,161.410	345,521.954	397,208.424	330,044.869	312,532.594
150%	20,007.170	17,876.512	19,377.239	16,377.448	15,641.686	18,125.303
<b>Total Risk-Weighted Off-Balance Sheet Assets</b>	<b>23,936.175</b>	<b>13,052.998</b>	<b>7,669.445</b>	<b>23,880.982</b>	<b>12,953.775</b>	<b>7,554.532</b>
20%	26.308	0.000	127.791	26.308	0.000	127.791
50%	33.584	31.543	4,577.949	33.584	31.543	4,577.949
75%	0.000	173.496	344.806	0.000	173.496	344.807
100%	23,876.283	12,847.959	2,618.900	23,821.090	12,748.736	2,503.986
150%	0.000	0.000	0.000	0.000	0.000	0.000
<b>Total Counterparty Risk Weighted Assets in the Banking Book (Derivatives and Repo-style Transactions) [Part III.3]</b>	<b>3,256.262</b>	<b>1,622.161</b>	<b>1,304.542</b>	<b>3,256.262</b>	<b>1,622.161</b>	<b>1,304.541</b>
<b>Total Counterparty Risk Weighted Assets in the Trading Book (Derivatives and Repo-style Transactions)</b>	<b>801.313</b>	<b>498.213</b>	<b>499.469</b>	<b>763.321</b>	<b>471.136</b>	<b>471.965</b>
<b>TOTAL CREDIT RISK WEIGHTED ASSETS</b>	<b>555,825.291</b>	<b>461,274.992</b>	<b>414,692.651</b>	<b>495,434.608</b>	<b>412,777.570</b>	<b>376,188.870</b>
<b>Total Market Risk-Weighted Assets</b>	<b>9,880.165</b>	<b>2,752.606</b>	<b>3,428.025</b>	<b>9,909.562</b>	<b>2,703.429</b>	<b>3,067.984</b>
<b>Total Operational Risk-Weighted Assets</b>	<b>44,400.786</b>	<b>40,073.477</b>	<b>39,541.943</b>	<b>38,428.181</b>	<b>35,831.511</b>	<b>35,791.717</b>
<b>Total Risk Weighted Assets</b>	<b>610,106.242</b>	<b>504,101.075</b>	<b>457,662.619</b>	<b>543,772.351</b>	<b>451,312.510</b>	<b>415,048.571</b>
<b>Capital Ratios</b>						
<b>Common Equity Tier 1 Ratio</b>	<b>14.58%</b>	<b>15.80%</b>	<b>16.23%</b>	<b>11.25%</b>	<b>11.45%</b>	<b>11.19%</b>
<b>Capital Conversion Buffer</b>	<b>8.58%</b>	<b>9.80%</b>	<b>10.23%</b>	<b>5.25%</b>	<b>5.45%</b>	<b>5.19%</b>
<b>Tier 1 Capital Ratio</b>	<b>14.58%</b>	<b>15.80%</b>	<b>16.23%</b>	<b>11.25%</b>	<b>11.45%</b>	<b>11.19%</b>
<b>Total Capital Adequacy Ratio</b>	<b>15.35%</b>	<b>16.65%</b>	<b>19.24%</b>	<b>12.03%</b>	<b>12.31%</b>	<b>14.42%</b>

- **Asset Quality**

The Group's non-performing loans (gross of allowance for impairment losses) increased to P9.0 billion as of December 31, 2017 compared to P8.8 billion as of December 31, 2016. Non-Performing Loan (NPL) ratios of the Bank based on BSP guidelines, net of valuation reserves is better than industry average at 0.26% as at December 31, 2017, compared to 0.18% at end of 2016. Gross NPL ratio is at 2.01% at end of 2017 and 2.31% at end of 2016.

- **Profitability**

	Year Ended	
	12/31/17	12/31/16
Return on equity (ROE) <sup>1/</sup>	7.1%	6.7%
Return on assets(ROA) <sup>2/</sup>	1.0 %	1.0%
Net interest margin(NIM) <sup>3/</sup>	3.1 %	3.2%

*1/Net income divided by average total equity for the period indicated*

*2/Net income divided by average total assets for the period indicated*

*3/Net interest income divided by average interest-earning assets*

- **Liquidity**

The ratio of liquid assets to total assets as of December 31, 2017 was 29.1% compared to 31.8% as of December 31, 2016. Ratio of current assets to current liabilities was at 57.9% as of 31 December 2017 compared to 60.5% as of December 31, 2016.

- **Cost Efficiency**

The ratio of total operating expenses (excluding provision for impairment, credit and other losses) to total operating income resulted to 65.9% for the year ended December 2017 compared to 67.4% for the same period last year.

- **Known trends, demands, commitments, events and uncertainties**

The Bank presently has more than adequate liquid assets to meet known funding requirements and there are no known trends, demands, commitments, events or uncertainties that will have a material impact on the Bank's liquidity.

- **Events that will trigger direct or contingent financial obligation**

In the normal course of business, the Group makes various commitments and incurs certain contingent liabilities that are not presented in the financial statements, including several suits and claims which remain unsettled. No specific disclosures on such unsettled assets and claims are made because any such disclosures would prejudice the Group's position with the other parties with whom it is in dispute. Such exemption from disclosures is allowed under PAS 37, Provisions, Contingent Liabilities and Contingent Assets. The Group and its legal counsel believe that any losses arising from these contingencies which are not specifically provided for will not have a material adverse effect on the financial statements.

- **Material off-balance sheet transactions, arrangement or obligation**

The summary of material off-balance sheet transactions, arrangement or obligations (including contingent obligations) is discussed in Note 35 (Provisions, Contingent Liabilities and Other Commitments) of the accompanying audited financial statements of the Group as attached under Exhibit III.

- **Capital Expenditures**

In line with the Bank's digital transformation initiatives and enhancing customer banking experience strategy, technology upgrades and branch physical infrastructure will account for the bulk of the

Bank's capital expenditures for 2018. Capital expenditures will be funded from the proceeds of the sale of acquired assets and funds generated from the Bank's operations.

- **Significant Elements of Income or Loss**

Significant elements of the Bank's revenues consist mainly of net interest margin, service fees, net trading gains and gains from disposal of reacquired properties while the Bank's expenses consist mainly of staff cost, depreciation and amortization of assets and provisions for probable losses. Please refer to the discussions on the results of operations for further details.

- **Seasonal Aspects**

There was no seasonal aspect that had material effect on the Bank's financial condition or results of operations.

## **Item 6. Market Price, Holders and Dividends**

### **A. Market Price of and Dividends on Registrant's Common Equity and Related Stockholders**

#### **1. Market Price**

PNB's common shares are listed and traded at the PSE. The high and low sales prices of PNB shares for each quarter for the last two fiscal years are:

	<u>2016</u>		<u>2017</u>		<u>2018</u>	
	<u>High</u>	<u>Low</u>	<u>High</u>	<u>Low</u>	<u>High</u>	<u>Low</u>
Jan -Feb	53.90	43.00	61.00	53.00	59.15	56.40
Apr ó Jun	59.85	46.45	71.00	54.90		
Jul ó Sep	64.75	56.35	68.40	59.15		
Oct - Dec	58.90	54.15	60.20	55.05		

The trading price of each PNB common share as of March 9, 2018 was ₱56.80.

#### **2. Holders**

The Bank has 37,307 stockholders as of February 28, 2018. The top twenty holders of common shares, the number of shares held, and the percentage to total shares outstanding held by each are as follows:

<b>No.</b>	<b>Stockholders</b>	<b>Common Shares</b>	<b>Percentage To Total Outstanding Capital Stock</b>
1	Key Landmark Investments, Limited	109,115,864	8.7352812437
2	PCD Nominee Corporation (Non-Filipino)	108,990,863	8.7252742763
3	PCD Nominee Corporation (Filipino)	107,636,196	8.6168262762
4	Solar Holdings Corporation	67,148,224	5.3755576884
5	Caravan Holdings Corporation	67,148,224	5.3755576884
6	True Success Profits Limited	67,148,224	5.3755576884
7	Prima Equities & Investments Corporation	58,754,696	4.7036129774
8	Leadway Holdings, Incorporated	53,470,262	4.2805670928
9	Infinity Equities, Incorporated	50,361,168	4.0316682663
10	Pioneer Holdings Equities, Inc.	28,044,239	2.2450843163
11	Multiple Star Holdings Corporation	25,214,730	2.0185676946
12	Donfar Management Limited	25,173,588	2.0152740677
13	Uttermost Success, Limited	24,752,272	1.9815455738
14	Mavelstone International Limited	24,213,463	1.9384111662

15	Kenrock Holdings Corporation	21,301,405	1.7052860761
16	Fil-Care Holdings, Incorporated	20,836,937	1.6681030446
17	Fairlink Holdings Corporation	20,637,854	1.6521654354
18	Purple Crystal Holdings, Inc.	19,980,373	1.5995307292
19	Kentron Holdings & Equities Corporation	19,944,760	1.5966797270
20	Fragile Touch Investments, Limited	18,581,537	1.4875467754

### 3. Dividends

The Bank's ability to pay dividends is contingent on its ability to set aside unrestricted retained earnings for dividend distribution. In addition, the Bank's declaration of dividends, including computation of unrestricted retained earnings, is subject to compliance with certain rules and regulations prescribed by the BSP as provided under the Manual of Regulations for Banks (MORB) and subject to compliance with such financial regulatory requirements as may be applicable to the Bank at the time of such declaration.

PNB has adopted the following general policy on the declaration of dividends:

*"Dividends shall be declared and paid out of the surplus profits of the Bank at such times and in such amounts as the Board of Directors may determine in accordance with the provisions of law and the regulations of the Bangko Sentral ng Pilipinas (BSP) and the Securities and Exchange Commission (SEC), subject to compliance with such financial regulatory requirements as may be applicable to the Bank."*

On July 22, 2016, the Board of Directors of PNB approved a cash dividend declaration of P1.00 per share for an aggregate payout of P1.25 billion to be taken out of the Bank's unrestricted Retained Earnings as of March 31, 2016. The cash dividend was paid to all stockholders of record as of August 19, 2016 on September 15, 2016. This marks the first dividend declaration of the Bank after its full privatization in 2007.

### 4. Recent Sales of Unregistered or Exempt Securities, Including Recent Issuance of Securities Constituting an Exempt Transaction

On August 4, 2015, the SEC issued the Certificate of Permit to Offer Securities for Sale authorizing the sale of 423,962,500 common shares of the Bank with a par value of P40.00 per share. The Certificate covers the shares to be issued to the shareholders of ABC pursuant to the merger of the Bank and ABC, which was approved by the SEC on January 17, 2013.

### 5. Computation of Public Ownership

As of December 31, 2017, PNB's public ownership level is 21.03%, which more than complies with the minimum percentage of ten percent (10%) for listed companies, in compliance with the public ownership requirement of the PSE.

## B. Description of PNB's Securities

- As of February 28, 2018, PNB's authorized capital stock amounted to P70,000,000,040.00 divided into 1,750,000,001 common shares having a par value of P40.00 per share.
- The total number of common shares outstanding as of February 28, 2018 is 1,249,139,678. This includes the 423,962,500 common shares issued relative to the merger of PNB and ABC.
- As of February 28, 2018, a total of 1,139,951,151 common shares (or 91.26%) are held by Filipino-Private Stockholders while the remaining 109,188,527 common shares (or 8.74%) are held by Foreign-Private Stockholders. PNB has an outstanding capital of P49,965,587,120.00.

- The Bank's stockholders have no pre-emptive right to subscribe to any new or additional issuance of shares by the Bank, regardless of the class of shares, whether the same are issued from the Bank's unissued capital stock or in support of an increase in capital (*Article Seven of PNB's Amended Articles of Incorporation*).
- At each meeting of the stockholders, every stockholder entitled to vote shall be entitled to one (1) vote for each share of stock standing in his name in the books of the Bank at the time of the closing of the transfer books for such meeting or on the record date fixed by the Board of Directors (*Section 4.9 of PNB's Amended By-Laws*).
- Section 24 of the Corporation Code of the Philippines provides that *every stockholder entitled to vote shall have the right to vote in person or by proxy the number of shares of stock standing, at the time fixed in the by-laws, in his own name on the stock books of the corporation and said stockholder may vote such number of shares for as many persons as there are directors to be elected or he may cumulate said shares and give one candidate as many votes as the number of directors to be elected multiplied by the number of his shares shall equal*

**Item 7. Discussion on Compliance with Leading Practices on Corporate Governance**

*Please refer to pages 40 to 48 of the Information Statement.*

**Item 8. Undertaking**

**The Bank shall, on written request and without charge, provide stockholders a copy of the Annual Report on SEC Form 17-A. Such requests should be directed to the Office of the Corporate Secretary, Philippine National Bank, 9/F PNB Financial Center, President Diosdado Macapagal Blvd., Pasay City, Metro Manila, Philippines.**



**Office of the Corporate Secretary**  
 Direct Line: 536-0540  
 Trunk Lines: 891-6040 to 70  
 Local: 4106

**SECRETARY'S CERTIFICATE**

I, **MAILA KATRINA Y. ILARDE**, Corporate Secretary of the Philippine National Bank ("PNB"), a universal banking corporation organized and existing under the laws of the Republic of the Philippines, with principal office address at PNB Financial Center, Pres. Diosdado Macapagal Blvd., Pasay City, Metro Manila, after having been sworn in accordance with law, do hereby certify and state that:

1. The following are the incumbent directors of PNB:

- Ms. Florencia G. Tarriela
- Mr. Felix Enrico R. Alfiler
- Mr. Florido P. Casuela
- Mr. Leonilo G. Coronel
- Mr. Edgar A. Cua
- Mr. Reynaldo A. Maclang
- Mr. Estelito P. Mendoza
- Mr. Christopher J. Nelson
- Mr. Federico C. Pascual
- Mr. Cecilio K. Pedro
- Ms. Carmen K. Tan
- Mr. Lucio C. Tan
- Mr. Lucio K. Tan, Jr
- Mr. Michael G. Tan
- Ms. Vivienne K. Tan

2. To the best of my knowledge, none of the above-mentioned directors are appointed officials or employees of any agency of the government of the Philippines.

IN WITNESS WHEREOF, I have hereunto affixed my signature this March 7, 2018 in Pasay City.

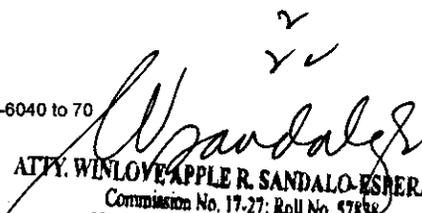
  
**MAILA KATRINA Y. ILARDE**  
 Corporate Secretary

SUBSCRIBED AND SWORN to before me this MAR 07 2018 in Pasay City, affiant exhibited to me her TIN No. 260-890-405.

Doc. No. 327 ;  
 Page No. 07 ;  
 Book No. 17 ;  
 Series of 2018.

Philippine National Bank  
 PNB Financial Center  
 Pres. Diosdado Macapagal Blvd.,  
 Pasay City, Metro Manila 1300,  
 Philippines

T. (632) 526-3131 to 70/891-6040 to 70  
 P.O. Box 1884 (Manila)  
 P.O. Box 410 (Pasay City)  
 www.pnb.com.ph

  
**ATTY. WINLOVE APPLE R. SANDALO-ESPERANZA**  
 Commission No. 17-27; Roll No. 57898  
 Notary Public for Pasay City until 12/31/18  
 9th Floor PNB Financial Center  
 Pres. D.P. Macapagal Blvd., Pasay City  
 PTR No. 5820114/01-03-18/Pasay City  
 IBP No. 021291/01-05-18/Quezon City

Authorized Depository of the Republic of the Philippines  
 Member: PDIC



STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS

The management of Philippine National Bank is responsible for the preparation and fair presentation of the financial statements, including the schedules attached therein, for the years 2017, 2016 and 2015 ended December 31, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Philippine National Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Philippine National Bank or to cease operations, or has no realistic alternative to do so.

The Board of Directors is responsible for overseeing the Philippine National Bank's financial reporting process.

The Board of Directors reviews and approves the financial statements, including the schedules attached therein, and submits the same to the stockholders.

SyCip, Gorres, Velayo & Co., the independent auditor appointed by the stockholders, has audited the financial statements of the Philippine National Bank in accordance with Philippine Standards on Auditing, and in their report to the stockholders, have expressed their opinion on the fairness of presentation upon completion of such audit.

FLORENCIA G. TARRIELA
Chairman of the Board

REYNALDO A. MACLANG
President

NELSON C. REYES
Executive Vice President & Chief Financial Officer

SUBSCRIBED AND SWORN to before me this 13 day of March 2018 affiants exhibiting to me their Passport No., as follows:

Table with 4 columns: Names, Passport No., Date of Issue, Place of Issue. Rows include Florencia G. Tarriela, Reynaldo Maclang, and Nelson C. Reyes.

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Page No. 2
Book No. 18
Series of 2018
Philippine National Bank
PNB Financial Center
Pres. Diosdado Macapagal Blvd.,
Pasay City, Metro Manila 1300,
Philippines

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P.O. Box 1844 (Manila)
P.O. Box 410 (Pasay City)
www.pnb.com.ph

Notary Public
ATTY. WINI LOVE APPLE R. SANDALO-ESPERANZA
Commission No. 17-27; Roll No. 37838
Notary Public for Pasay City until 12/31/18
9th Floor PNB Financial Center
Pres. D.P. Macapagal Blvd., Pasay City
PTR No. 5820114/01-03-18/Pasay City
IBP No. 021291/01-05-18/Quezon City

# COVER SHEET

for  
**AUDITED FINANCIAL STATEMENTS**

SEC Registration Number

A	S	0	9	6	-	0	0	5	5	5	5
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**COMPANY NAME**

P	H	I	L	I	P	P	I	N	E	N	A	T	I	O	N	A	L	B	A	N	K	A	N	D	S
U	B	S	I	D	I	A	R	I	E	S															

**PRINCIPAL OFFICE** ( No. / Street / Barangay / City / Town / Province )

P	N	B	F	i	n	a	n	c	i	a	l	C	e	n	t	e	r	,	P	r	e	s	i	d	e	n		
t			D	i	o	s	d	a	d	o	M	a	c	a	p	a	g	a	l	B	o	u	l	e	v	a	r	d

Form Type  

A	A	F	S
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Department requiring the report  

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Secondary License Type, If Applicable  

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**COMPANY INFORMATION**

Company's Email Address <input style="width: 90%;" type="text"/>	Company's Telephone Number <input style="width: 90%;" type="text"/>	Mobile Number <input style="width: 90%;" type="text"/>
No. of Stockholders <input style="width: 90%;" type="text"/>	Annual Meeting (Month / Day) <input style="width: 90%; text-align: center;" type="text" value="04/24"/>	Fiscal Year (Month / Day) <input style="width: 90%; text-align: center;" type="text" value="12/31"/>

**CONTACT PERSON INFORMATION**

The designated contact person ***MUST*** be an Officer of the Corporation

Name of Contact Person <input style="width: 95%;" type="text" value="Mr. Nelson C. Reyes"/>	Email Address <input style="width: 95%;" type="text"/>	Telephone Number/s <input style="width: 95%; text-align: center;" type="text" value="891-6040 to 70"/>	Mobile Number <input style="width: 95%;" type="text"/>
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**CONTACT PERSON'S ADDRESS**

**NOTE 1:** In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.

**2:** All Boxes must be properly and completely filled-up. Failure to do so shall cause the delay in updating the corporation's records with the Commission and/or non-receipt of Notice of Deficiencies. Further, non-receipt of Notice of Deficiencies shall not excuse the corporation from liability for its deficiencies.



## **INDEPENDENT AUDITOR'S REPORT**

The Stockholders and the Board of Directors  
Philippine National Bank  
Philippine National Bank Financial Center  
President Diosdado Macapagal Boulevard  
Pasay City

### **Report on the Consolidated and Parent Company Financial Statements**

#### **Opinion**

We have audited the consolidated financial statements of Philippine National Bank and Subsidiaries (the Group) and the parent company financial statements of Philippine National Bank (the Parent Company), which comprise the consolidated and parent company statements of financial position as at December 31, 2017 and 2016 and the consolidated and parent company statements of income, consolidated and parent company statements of comprehensive income, consolidated and parent company statements of changes in equity and consolidated and parent company statements of cash flows for each of the three years in the period ended December 31, 2017, and notes to the consolidated and parent company financial statements, including a summary of significant accounting policies and other explanatory information.

In our opinion, the accompanying consolidated and parent company financial statements present fairly, in all material respects, the financial position of the Group and the Parent Company as at December 31, 2017 and 2016, and their financial performance and their cash flows for each of the three years in the period ended December 31, 2017 in accordance with Philippine Financial Reporting Standards (PFRSs).

#### **Basis for Opinion**

We conducted our audits in accordance with Philippine Standards on Auditing (PSAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated and Parent Company Financial Statements* section of our report. We are independent of the Group and the Parent Company in accordance with the Code of Ethics for Professional Accountants in the Philippines (the Code of Ethics) together with the ethical requirements that are relevant to our audit of the consolidated and parent company financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated and parent company financial statements of the current period. These matters were addressed in the context of our audit of the consolidated and parent company financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.



We have fulfilled the responsibilities described in the *Auditor's Responsibilities for the Audit of the Consolidated and Parent Company Financial Statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated and parent company financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying consolidated and parent company financial statements.

#### Applicable to the Audit of the Consolidated and Parent Company Financial Statements

##### ***Adequacy of Allowance for Credit Losses on Loans and Receivables***

The Group and the Parent Company's loans and receivables are significant as they represent 60.05% and 56.69% of the total assets of the Group and the Parent Company, respectively, as of December 31, 2017. The carrying amount of loans and receivables as of December 31, 2017 is net of allowance for credit losses amounting to ₱15.76 billion and ₱14.51 billion for the Group and the Parent Company, respectively. The Group determines the allowance for credit losses on loans and receivables on an individual basis for individually significant loans and receivables, and collectively, for loans and receivables that are not individually significant such as consumer loans and credit card receivables. We considered the measurement of impairment of loans and receivables as a key audit matter because it involves significant management judgment in determining the allowance for credit losses. The determination of the allowance for credit losses involves various assumptions such as timing of expected future cash flows, probability of collections, observable market prices and expected net selling prices of the collateral.

The disclosures related to allowance for credit losses on loans and receivables are included in Notes 3 and 16 of the financial statements.

##### ***Audit Response***

For loans and receivables subjected to specific impairment, we selected samples of individually impaired loans and receivables and obtained an understanding of the borrower's business and financial capacity. This was done by inquiring on the latest developments about the borrower and checking the payment history of the borrower. We tested the assumptions underlying the impairment identification and quantification of the allowance for credit losses by assessing whether the forecasted cash flows are based on the latest developments about the borrower's financial condition and where applicable, inspecting recent appraisal reports to determine the fair value of collateral held. We also checked whether the discount rates used are based on the original effective interest rate or the last repriced rate of the loans and re-performed the impairment calculation.

For loans and receivables subjected to collective impairment, we tested the underlying models and the inputs to those models such as the historical loss rates and net flow rates. This was done by agreeing the details of the loan information used in the calculation of the loss rates and net flow rates to the Group's records and subsidiary ledgers, validating the delinquency age buckets of the loans and loan groupings and re-performing the calculation of the provision for credit losses.



### ***Impairment Testing of Goodwill***

As at December 31, 2017, the Group and the Parent Company has goodwill amounting to ₱13.38 billion as a result of the acquisition of Allied Banking Corporation (ABC) in 2013. Under PFRS, the Group is required to annually test the amount of goodwill for impairment. Goodwill has been allocated to three cash generating units (CGUs) namely retail banking, corporate banking and treasury. The Group performed the impairment testing using the value in use calculation. The annual impairment test was significant to our audit because significant judgment and estimates are involved in the determination of the value in use of the CGUs. The assumptions used in the calculation of the value in use are sensitive to estimates of future cash flows from the business, interest margin, discount rate and long-term growth rate used to project cash flows.

The disclosures related to goodwill impairment are included in Notes 3 and 14 of the financial statements.

### ***Audit Response***

We involved our internal specialist to evaluate the assumptions and methodology used by the Group. These assumptions include estimates of future cash flows from the business, interest margin, discount rate and long-term growth rate used to project cash flows. We compared the interest margin and long-term growth rate to the historical performance of the CGUs. We also compared long-term growth rate to economic and industry forecasts. We assessed the discount rate applied in determining the value in use whether this represent current market assessment of risk associated with the future cash flows.

### ***Valuation of Retirement Benefit Liability***

As at December 31, 2017, the present value of pension obligation of the Group and the Parent Company amounted to ₱6.77 billion and ₱6.54 billion, respectively, while the fair value of plan assets amounted to ₱5.25 billion and ₱5.06 billion, respectively. Accumulated remeasurement losses amounted to ₱2.11 billion which accounts for 1.76% and 1.80% of the Group and Parent Company's total equity, respectively, as at December 31, 2017. The Parent Company also provides certain post-employee benefit through a guarantee of a specified return on contributions in its employee investment plan. The valuation of the retirement benefit liability and post-employment benefit requires the assistance of an external actuary due to the complexities involved in the calculation and the use of certain assumptions such as prospective salary and employee turnover rate, as well as discount rate, which could have a material impact on the results. Thus, we considered this as a key audit matter.

The disclosures related to retirement liability are included in Note 29 of the financial statements.

### ***Audit response***

We involved our internal specialist in the review of the scope, bases, methodology and results of the work of the Group's external actuary, whose professional qualifications, capabilities and objectivity were also taken into consideration. We evaluated the key assumptions used by comparing the employee demographics and attrition rate against the Group's human resources data, and the discount rate and mortality rate against available market data. We inquired from management about the basis of the salary rate increase and compared it against the Group's forecast. We compared the fair value of the retirement plan assets to market price information.



### ***Migration to New Core Banking System***

In 2017, the Parent Company and PNB Savings Bank (collectively, the “Banks”) implemented their new core banking system supporting the loans, deposits, and financial reporting processes. The migration to the new core banking system represents a financial reporting risk as there might be a breakdown in internal controls during the transition and an increased risk of inaccurate or incomplete migration of financial data. We therefore considered the testing of the migration of data from the old system to the new core banking system and the changes in IT application controls as a key audit matter.

### ***Audit Response***

We involved our internal specialist in obtaining an understanding of the processes, testing and evaluation of controls over data migration. We also performed substantive testing on the data migrated from the old system to the new core banking system by reviewing the reconciliations performed by the Banks of the balances between the two systems. We evaluated the related IT application controls of the relevant business processes affected by the migration to the new core banking system. Where necessary, we performed procedures to evaluate the controls design and test the operation of compensating controls. We evaluated and considered the results of the testing of controls in the design and extent of our substantive audit procedures.

### **Other Information**

Management is responsible for the other information. The other information comprises the information included in the SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2017, but does not include the consolidated and parent company financial statements and our auditor’s report thereon. The SEC Form 20-IS (Definitive Information Statement) SEC Form 17-A and Annual Report for the year ended December 31, 2017 are expected to be made available to us after the date of this auditor's report.

Our opinion on the consolidated and parent company financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated and parent company financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

### **Responsibilities of Management and Those Charged with Governance for the Consolidated and Parent Company Financial Statements**

Management is responsible for the preparation and fair presentation of the consolidated and parent company financial statements in accordance with PFRSs, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.



In preparing the consolidated and parent company financial statements, management is responsible for assessing the Group's and the Parent Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group and the Parent Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's and the Parent Company's financial reporting process.

### **Auditor's Responsibilities for the Audit of the Consolidated and Parent Company Financial Statements**

Our objectives are to obtain reasonable assurance about whether the consolidated and parent company financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with PSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's and the Parent Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and the Parent Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated and parent company financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and the Parent Company to cease to continue as a going concern.



- Evaluate the overall presentation, structure and content of the consolidated and parent company financial statements, including the disclosures, and whether the consolidated and parent company financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group and the Parent Company to express an opinion on the consolidated and parent company financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

### **Report on the Supplementary Information Required Under Revenue Regulations 15-2010**

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information required under Revenue Regulations 15-2010 in Note 40 to the financial statements is presented for purposes of filing with the Bureau of Internal Revenue and is not a required part of the basic financial statements. Such information is the responsibility of the management of Philippine National Bank. The information has been subjected to the auditing procedures applied in our audit of the basic financial statements. In our opinion, the information is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.



The engagement partner on the audit resulting in this independent auditor's report is Janeth T. Nuñez-Javier.

SYCIP GORRES VELAYO & CO.

*Janeth T. Nuñez-Javier*

Janeth T. Nuñez-Javier

Partner

CPA Certificate No. 111092

SEC Accreditation No. 1328-AR-1 (Group A),

July 28, 2016, valid until July 28, 2019

Tax Identification No. 900-322-673

BIR Accreditation No. 08-001998-69-2018,

February 26, 2018, valid until February 25, 2021

PTR No. 6621305, January 9, 2018, Makati City

February 23, 2018



**PHILIPPINE NATIONAL BANK AND SUBSIDIARIES**  
**STATEMENTS OF FINANCIAL POSITION**  
(In Thousands)

	Consolidated			Parent Company		
	December 31		January 1	December 31		January 1
	2017	2016	2016	2017	2016	2016
	(As Restated – Note 2)			(As Restated – Note 2)		
<b>ASSETS</b>						
Cash and Other Cash Items	₱12,391,139	₱11,014,663	₱15,220,536	₱11,671,952	₱10,626,525	₱12,598,715
Due from Bangko Sentral ng Pilipinas (Notes 7 and 17)	108,743,985	127,337,861	81,363,444	105,497,459	123,799,952	79,203,948
Due from Other Banks (Note 34)	22,025,322	22,709,805	18,287,308	10,755,260	12,831,514	11,450,573
Interbank Loans Receivable (Notes 8 and 34)	12,837,721	7,791,108	5,800,383	11,083,515	7,907,366	5,958,526
Securities Held Under Agreements to Resell (Note 8)	14,621,483	1,972,310	14,550,000	14,621,483	1,972,310	14,550,000
Financial Assets at Fair Value Through Profit or Loss (Note 9)	2,882,395	1,913,864	4,510,545	2,829,877	1,880,071	4,492,864
Available-for-Sale Investments (Note 9)	69,837,416	67,340,739	68,341,024	67,677,952	65,819,735	66,734,752
Held-to-Maturity Investments (Note 9)	26,805,131	24,174,479	23,231,997	26,680,483	24,074,898	23,137,643
Loans and Receivables (Notes 10 and 34)	502,116,517	428,215,501	366,071,767	441,513,305	378,198,738	328,300,238
Property and Equipment (Note 11)	18,664,357	18,097,355	22,128,464	16,894,236	16,505,047	19,144,198
Investments in Subsidiaries and an Associate (Note 12)	2,363,757	2,556,738	–	28,407,414	28,379,668	26,537,953
Investment Properties (Notes 13)	15,594,385	16,341,252	13,230,005	15,318,408	15,975,130	14,666,831
Deferred Tax Assets (Note 31)	1,695,295	1,482,029	1,173,581	987,332	1,014,308	936,492
Intangible Assets (Note 14)	3,322,857	2,562,369	2,442,878	3,163,243	2,471,451	2,346,246
Goodwill (Note 14)	13,375,407	13,375,407	13,375,407	13,515,765	13,515,765	13,515,765
Assets of Disposal Group Classified as Held for Sale (Note 37)	–	–	23,526,757	–	–	1,172,963
Other Assets (Note 15)	8,877,314	7,096,156	6,780,204	8,152,615	6,552,874	5,417,287
<b>TOTAL ASSETS</b>	<b>₱836,154,481</b>	<b>₱753,981,636</b>	<b>₱680,034,300</b>	<b>₱778,770,299</b>	<b>₱711,525,352</b>	<b>₱630,164,994</b>
<b>LIABILITIES AND EQUITY</b>						
<b>LIABILITIES</b>						
Deposit Liabilities (Notes 17 and 34)						
Demand	₱125,581,889	₱117,329,019	₱110,029,680	₱123,396,962	₱115,391,610	₱108,667,550
Savings	351,422,377	341,008,603	292,093,306	345,279,463	336,277,279	287,828,768
Time	129,552,035	87,783,621	64,799,968	96,364,657	66,139,590	54,983,843
Long Term Negotiable Certificates	31,363,956	24,382,144	19,014,227	31,363,956	24,382,144	19,014,227
	637,920,257	570,503,387	485,937,181	596,405,038	542,190,623	470,494,388
Financial Liabilities at Fair Value Through Profit or Loss (Note 18)	343,522	232,832	135,193	343,416	231,977	135,009
Bills and Acceptances Payable (Notes 19, 34 and 36)	43,916,687	35,885,948	25,752,222	41,400,804	33,986,698	24,629,887
Accrued Taxes, Interest and Other Expenses (Note 20)	5,323,487	4,943,626	5,875,228	4,673,545	4,231,615	5,371,733
Subordinated Debt (Note 21)	–	3,497,798	9,986,427	–	3,497,798	9,986,427
Income Tax Payable	993,245	195,240	134,720	833,708	60,898	55,180
Liabilities of Disposal Group Classified as Held for Sale (Note 37)	–	–	21,452,621	–	–	–
Other Liabilities (Note 22)	27,919,334	28,762,102	25,964,626	18,034,343	20,027,960	17,669,131
	716,416,532	644,020,933	575,238,218	661,690,854	604,227,569	528,341,755
<b>EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT COMPANY</b>						
Capital Stock (Note 25)	49,965,587	49,965,587	49,965,587	49,965,587	49,965,587	49,965,587
Capital Paid in Excess of Par Value (Note 25)	31,331,251	31,331,251	31,331,251	31,331,251	31,331,251	31,331,251
Surplus Reserves (Notes 25 and 33)	597,605	573,658	554,263	597,605	573,658	554,263
Surplus (Note 25)	38,831,522	30,694,899	24,839,480	38,831,716	30,695,100	24,839,579
Net Unrealized Loss on Available-for-Sale Investments (Note 9)	(3,040,507)	(3,469,939)	(3,030,588)	(3,040,507)	(3,469,939)	(3,030,588)
Remeasurement Losses on Retirement Plan (Note 29)	(2,106,586)	(2,821,853)	(2,364,215)	(2,106,586)	(2,821,853)	(2,364,215)
Accumulated Translation Adjustment (Note 25)	1,417,884	915,222	612,468	1,417,884	915,222	612,468
Other Equity Reserves (Note 25)	70,215	105,670	–	70,215	105,670	–
Share in Aggregate Reserves on Life Insurance Policies (Note 12)	12,280	3,087	–	12,280	3,087	–
Other Equity Adjustment (Note 12)	13,959	13,959	13,959	–	–	–
Reserves of a Disposal Group Classified as Held for Sale (Notes 12 and 37)	–	–	(133,500)	–	–	(85,106)
Parent Company Shares Held by a Subsidiary (Note 25)	–	–	(9,945)	–	–	–
	117,093,210	107,311,541	101,778,760	117,079,445	107,297,783	101,823,239
<b>NON-CONTROLLING INTERESTS</b> (Note 12)	<b>2,644,739</b>	<b>2,649,162</b>	<b>3,017,322</b>	<b>–</b>	<b>–</b>	<b>–</b>
	119,737,949	109,960,703	104,796,082	117,079,445	107,297,783	101,823,239
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>₱836,154,481</b>	<b>₱753,981,636</b>	<b>₱680,034,300</b>	<b>₱778,770,299</b>	<b>₱711,525,352</b>	<b>₱630,164,994</b>

See accompanying Notes to Financial Statements.



# PHILIPPINE NATIONAL BANK AND SUBSIDIARIES

## STATEMENTS OF INCOME

(In Thousands, Except Earnings per Share)

	Consolidated			Parent Company		
	December 31			December 31		
	2017	2016	2015	2017	2016	2015
	(As Restated – Note 2)			(As Restated – Note 2)		
<b>INTEREST INCOME ON</b>						
Loans and receivables (Notes 10 and 34)	₱22,669,476	₱19,686,409	₱17,137,657	₱19,245,810	₱16,923,864	₱15,151,263
Trading and investment securities (Note 9)	3,138,719	3,266,456	3,595,059	3,072,652	3,215,544	3,558,161
Deposits with banks and others (Notes 7 and 34)	1,330,144	597,500	785,414	1,053,354	440,664	596,592
Interbank loans receivable (Note 8)	480,021	794,000	183,723	446,134	794,312	183,293
	<b>27,618,360</b>	<b>24,344,365</b>	<b>21,701,853</b>	<b>23,817,950</b>	<b>21,374,384</b>	<b>19,489,309</b>
<b>INTEREST EXPENSE ON</b>						
Deposit liabilities (Notes 17 and 34)	4,794,227	3,780,242	2,980,019	4,104,798	3,356,866	2,773,720
Bills payable and other borrowings (Notes 19, 21 and 34)	747,481	997,621	1,029,995	650,724	959,609	1,003,173
	<b>5,541,708</b>	<b>4,777,863</b>	<b>4,010,014</b>	<b>4,755,522</b>	<b>4,316,475</b>	<b>3,776,893</b>
<b>NET INTEREST INCOME</b>	<b>22,076,652</b>	<b>19,566,502</b>	<b>17,691,839</b>	<b>19,062,428</b>	<b>17,057,909</b>	<b>15,712,416</b>
Service fees and commission income (Notes 26 and 34)	4,180,861	3,569,958	4,312,898	3,130,783	2,731,258	3,355,972
Service fees and commission expense (Note 34)	1,087,498	914,527	716,849	592,427	480,549	292,724
<b>NET SERVICE FEES AND COMMISSION INCOME</b>	<b>3,093,363</b>	<b>2,655,431</b>	<b>3,596,049</b>	<b>2,538,356</b>	<b>2,250,709</b>	<b>3,063,248</b>
Net insurance premiums (Note 27)	656,329	624,927	541,924	–	–	–
Net insurance benefits and claims (Note 27)	322,244	295,015	420,550	–	–	–
<b>NET INSURANCE PREMIUM</b>	<b>334,085</b>	<b>329,912</b>	<b>121,374</b>	<b>–</b>	<b>–</b>	<b>–</b>
<b>OTHER INCOME</b>						
Net gains on sale or exchange of assets (Note 13)	3,921,136	2,510,361	1,595,518	3,862,341	2,517,861	1,581,385
Foreign exchange gains - net (Note 23)	1,674,370	1,487,740	1,207,840	1,675,985	926,529	973,680
Trading and investment securities gains net (Note 9)	559,758	1,378,321	574,321	556,429	1,369,514	569,778
Equity in net earnings of subsidiaries and an associate (Note 12)	59,215	70,220	–	498,254	231,780	269,709
Miscellaneous (Note 28)	893,517	1,542,367	1,719,759	592,041	1,194,947	1,499,673
<b>TOTAL OPERATING INCOME</b>	<b>32,612,096</b>	<b>29,540,854</b>	<b>26,506,700</b>	<b>28,785,834</b>	<b>25,549,249</b>	<b>23,669,889</b>
<b>OPERATING EXPENSES</b>						
Compensation and fringe benefits (Notes 25, 29 and 34)	9,108,837	8,569,994	8,234,957	7,754,566	7,370,977	7,173,327
Taxes and licenses	2,492,392	2,172,042	1,910,735	2,222,755	1,952,291	1,723,421
Depreciation and amortization (Note 11)	1,684,391	1,554,645	1,452,221	1,385,357	1,343,583	1,305,779
Occupancy and equipment-related costs (Note 30)	1,596,066	1,473,342	1,430,048	1,343,021	1,262,952	1,219,156
Provision for impairment, credit and other losses (Note 16)	884,133	3,212,694	568,180	161,877	1,707,494	94,435
Miscellaneous (Note 28)	6,367,519	6,142,744	5,319,544	5,634,019	5,604,188	4,911,986
<b>TOTAL OPERATING EXPENSES</b>	<b>22,133,338</b>	<b>23,125,461</b>	<b>18,915,685</b>	<b>18,501,595</b>	<b>19,241,485</b>	<b>16,428,104</b>
<b>INCOME BEFORE INCOME TAX</b>	<b>10,478,758</b>	<b>6,415,393</b>	<b>7,591,015</b>	<b>10,284,239</b>	<b>6,307,764</b>	<b>7,241,785</b>
<b>PROVISION FOR INCOME TAX</b> (Note 31)	<b>2,322,213</b>	<b>1,517,221</b>	<b>1,619,494</b>	<b>2,123,676</b>	<b>1,228,372</b>	<b>1,110,321</b>
<b>NET INCOME FROM CONTINUING OPERATIONS</b>	<b>8,156,545</b>	<b>4,898,172</b>	<b>5,971,521</b>	<b>8,160,563</b>	<b>5,079,392</b>	<b>6,131,464</b>
<b>NET INCOME FROM DISCONTINUED OPERATIONS NET OF TAX</b> (Notes 12 and 37)	<b>–</b>	<b>2,263,902</b>	<b>357,931</b>	<b>–</b>	<b>2,044,662</b>	<b>–</b>
<b>NET INCOME</b>	<b>₱8,156,545</b>	<b>₱7,162,074</b>	<b>₱6,329,452</b>	<b>₱8,160,563</b>	<b>₱7,124,054</b>	<b>₱6,131,464</b>

(Forward)



	<b>Consolidated</b>			<b>Parent Company</b>		
	<b>2017</b>	December 31		<b>2017</b>	December 31	
		2016	2015		2016	2015
		(As Restated – Note 2)			(As Restated – Note 2)	
<b>ATTRIBUTABLE TO:</b>						
<b>Equity Holders of the Parent Company (Note 32)</b>	<b>₱8,160,570</b>	₱7,123,952	₱6,131,365			
<b>Non-controlling Interests</b>	<b>(4,025)</b>	38,122	198,087			
	<b>₱8,156,545</b>	₱7,162,074	₱6,329,452			
<b>Basic/Diluted Earnings Per Share Attributable to</b>						
<b>Equity Holders of the Parent Company (Note 32)</b>	<b>₱6.53</b>	₱5.70	₱4.91			
<b>Basic/Diluted Earnings Per Share Attributable to</b>						
<b>Equity Holders of the Parent Company from</b>						
<b>Continuing Operations (Note 32)</b>	<b>₱6.53</b>	₱3.89	₱4.62			

*See accompanying Notes to Financial Statements.*



**PHILIPPINE NATIONAL BANK AND SUBSIDIARIES**  
**STATEMENTS OF COMPREHENSIVE INCOME**  
(In Thousands)

	Consolidated			Parent Company		
	Years Ended December 31					
	2017	2016	2015	2017	2016	2015
	(As Restated – Note 2)			(As Restated – Note 2)		
<b>NET INCOME</b>	<b>₱8,156,545</b>	<b>₱7,162,074</b>	<b>₱6,329,452</b>	<b>₱8,160,563</b>	<b>₱7,124,054</b>	<b>₱6,131,464</b>
<b>OTHER COMPREHENSIVE INCOME (LOSS)</b>						
<i>Items that recycle to profit or loss in subsequent periods:</i>						
Net change in unrealized gain (loss) on available-for-sale investments (Note 9)	454,188	(193,484)	(824,011)	468,861	(185,603)	(822,826)
Income tax effect (Note 31)	–	286	2,887	–	–	2,887
Share in changes in net unrealized gains (losses) on available for sale investments of subsidiaries and an associate (Note 12)	(24,756)	(245,867)	–	(39,429)	(253,748)	51,906
	429,432	(439,065)	(821,124)	429,432	(439,351)	(768,033)
Accumulated translation adjustment	504,736	420,381	823,525	(5,932)	282,600	86,110
Share in changes in accumulated translation adjustment of subsidiaries and an associate (Note 12)	–	–	–	508,594	20,154	586,212
	934,168	(18,684)	2,401	932,094	(136,597)	(95,711)
<i>Items that do not recycle to profit or loss in subsequent periods:</i>						
Share in aggregate reserves on life insurance policies (Note 2)	9,193	3,087	–	9,193	3,087	–
Remeasurement losses on retirement plan (Note 29)	952,143	(458,740)	(94,267)	973,728	(464,207)	(90,249)
Income tax effect (Note 31)	554	2,204	2,277	–	–	2,277
Share in changes in remeasurement gains (losses) of subsidiaries and an associate (Note 12)	(236,632)	1,208	–	(258,461)	6,569	5,071
	725,258	(452,241)	(91,990)	724,460	(454,551)	(82,901)
<b>OTHER COMPREHENSIVE INCOME (LOSS), NET OF TAX</b>	<b>1,659,426</b>	<b>(470,925)</b>	<b>(89,589)</b>	<b>1,656,554</b>	<b>(591,148)</b>	<b>(178,612)</b>
<b>TOTAL COMPREHENSIVE INCOME</b>	<b>₱9,815,971</b>	<b>₱6,691,149</b>	<b>₱6,239,863</b>	<b>₱9,817,117</b>	<b>₱6,532,906</b>	<b>₱5,952,852</b>
<b>ATTRIBUTABLE TO:</b>						
Equity holders of the Parent Company	₱9,817,124	₱6,532,804	₱5,904,359			
Non-controlling interests	(1,153)	158,345	335,504			
	₱9,815,971	₱6,691,149	₱6,239,863			

See accompanying Notes to Financial Statements.



**PHILIPPINE NATIONAL BANK AND SUBSIDIARIES**

**STATEMENTS OF CHANGES IN EQUITY**

(In Thousands)

	Consolidated														
	Attributable to Equity Holders of the Parent Company														
	Capital Stock (Note 25)	Capital Paid in Excess of Par Value (Note 25)	Surplus Reserves (Notes 25 and 33)	Surplus (Note 25)	Net Unrealized Loss on Available- for-Sale Investments (Note 9)	Remeasurement Losses on Retirement Plan (Note 29)	Accumulated Translation Adjustment (Note 25)	Other Equity Reserves (Note 25)	Share in Aggregate Reserves on Life Insurance Policies (Note 12)	Reserves of a Disposal Group Classified as Held for Sale (Note 37)	Other Equity Adjustment (Note 12)	Parent Company Shares Held by a Subsidiary (Note 25)	Total	Non- controlling Interest (Note 12)	Total Equity
Balance at January 1, 2017 as previously reported	₱49,965,587	₱31,331,251	₱573,658	₱30,702,322	(₱3,469,939)	(₱2,821,853)	₱915,222	₱105,670	₱-	₱-	₱13,959	₱-	₱107,315,877	₱2,649,162	₱109,965,039
Effect of change in valuation of insurance reserves (Note 2)	-	-	-	(7,423)	-	-	-	-	3,087	-	-	-	(4,336)	-	(4,336)
Balance at January 1, 2017, as restated	49,965,587	31,331,251	573,658	30,694,899	(3,469,939)	(2,821,853)	915,222	105,670	3,087	-	13,959	-	107,311,541	2,649,162	109,960,703
Total comprehensive income (loss) for the year	-	-	-	8,160,570	429,432	715,267	502,662	-	9,193	-	-	-	9,817,124	(1,153)	9,815,971
Other equity reserves (Note 25)	-	-	-	-	-	-	-	(35,455)	-	-	-	-	(35,455)	-	(35,455)
Declaration of dividends by subsidiaries to non-controlling interests	-	-	-	-	-	-	-	-	-	-	-	-	-	(3,270)	(3,270)
Transfer to surplus reserves (Note 33)	-	-	23,947	(23,947)	-	-	-	-	-	-	-	-	-	-	-
Balance at December 31, 2017	₱49,965,587	₱31,331,251	₱597,605	₱38,831,522	(₱3,040,507)	(₱2,106,586)	₱1,417,884	₱70,215	₱12,280	₱-	₱13,959	₱-	₱117,093,210	₱2,644,739	₱119,737,949
Balance at January 1, 2016 as previously reported	₱49,965,587	₱31,331,251	₱554,263	₱24,799,258	(₱3,030,588)	(₱2,364,215)	₱612,468	₱-	₱-	(₱133,500)	₱13,959	(₱9,945)	₱101,738,538	₱3,017,322	₱104,755,860
Effect of change in valuation of insurance reserves (Note 2)	-	-	-	40,222	-	-	-	-	-	-	-	-	40,222	-	40,222
Balance at January 1, 2016, as restated	49,965,587	31,331,251	554,263	24,839,480	(3,030,588)	(2,364,215)	612,468	-	-	(133,500)	13,959	(9,945)	101,778,760	3,017,322	104,796,082
Total comprehensive income (loss) for the year	-	-	-	7,123,952	(439,351)	(457,638)	302,754	-	3,087	-	-	-	6,532,804	158,345	6,691,149
Sale of direct interest in a subsidiary (Note 12)	-	-	-	-	-	-	-	-	-	133,500	-	-	133,500	(483,296)	(349,796)
Disposal of Parent Company shares by a subsidiary	-	-	-	-	-	-	-	-	-	-	-	9,945	9,945	-	9,945
Cash dividends declared (Note 25)	-	-	-	(1,249,138)	-	-	-	-	-	-	-	-	(1,249,138)	-	(1,249,138)
Other equity reserves (Note 25)	-	-	-	-	-	-	-	105,670	-	-	-	-	105,670	-	105,670
Declaration of dividends by subsidiaries to non-controlling interests	-	-	-	-	-	-	-	-	-	-	-	-	-	(43,209)	(43,209)
Transfer to surplus reserves (Note 33)	-	-	19,395	(19,395)	-	-	-	-	-	-	-	-	-	-	-
Balance at December 31, 2016	₱49,965,587	₱31,331,251	₱573,658	₱30,694,899	(₱3,469,939)	(₱2,821,853)	₱915,222	₱105,670	₱3,087	₱-	₱13,959	₱-	₱107,311,541	₱2,649,162	₱109,960,703

(Forward)



Consolidated

Attributable to Equity Holders of the Parent Company

	Capital Stock (Note 25)	Capital Paid in Excess of Par Value (Note 25)	Surplus Reserves (Notes 25 and 33)	Surplus (Note 25)	Net Unrealized Loss on Available- for-Sale Investments (Note 9)	Remeasurement Losses on Retirement Plan (Note 29)	Accumulated Translation Adjustment (Note 25)	Other Equity Reserves (Note 25)	Share in Aggregate Reserves on Life Insurance Policies (Note 12)	Reserves of a Disposal Group Classified as Held for Sale (Note 37)	Other Equity Adjustment (Note 12)	Parent Company Shares Held by a Subsidiary (Note 25)	Total	Non- controlling Interest (Note 12)	Total Equity
Balance at January 1, 2015, as previously reported	₱49,965,587	₱31,331,251	₱537,620	₱18,702,394	(₱2,336,142)	(₱2,292,833)	(₱59,854)	₱-	₱-	₱-	₱-	₱-	₱95,848,023	₱3,212,859	₱99,060,882
Effect of change in valuation of insurance reserves (Note 2)	-	-	-	22,364	-	-	-	-	-	-	-	-	22,364	-	22,364
Balance at January 1, 2015, as restated	49,965,587	31,331,251	537,620	18,724,758	(2,336,142)	(2,292,833)	(59,854)	-	-	-	-	-	95,870,387	3,212,859	99,083,246
Total comprehensive income (loss) for the year	-	-	-	6,131,365	(809,876)	(89,452)	672,322	-	-	-	-	-	5,904,359	335,504	6,239,863
Sale of direct interest in a subsidiary (Note 12)	-	-	-	-	-	-	-	-	-	-	(543)	-	(543)	103,166	102,623
Acquisition of non-controlling interest (Note 12)	-	-	-	-	-	-	-	-	-	-	14,502	-	14,502	(616,274)	(601,772)
Acquisition of Parent Company Shares by a subsidiary	-	-	-	-	-	-	-	-	-	-	-	(9,945)	(9,945)	-	(9,945)
Reserves of a disposal group classified as held for sale	-	-	-	-	115,430	18,070	-	-	-	(133,500)	-	-	-	-	-
Declaration of dividends by subsidiaries to non-controlling interests	-	-	-	-	-	-	-	-	-	-	-	-	-	(17,933)	(17,933)
Transfer to surplus reserves (Note 33)	-	-	16,643	(16,643)	-	-	-	-	-	-	-	-	-	-	-
Balance at December 31, 2015	₱49,965,587	₱31,331,251	₱554,263	₱24,839,480	(₱3,030,588)	(₱2,364,215)	₱612,468	₱-	₱-	(₱133,500)	₱13,959	(₱9,945)	₱101,778,760	₱3,017,322	₱104,796,082



Parent Company

	Capital Stock (Note 25)	Capital Paid in Excess of Par Value (Note 25)	Surplus Reserves (Notes 25 and 33)	Surplus (Note 25)	Reserves of a Disposal Group Classified as Held for Sale (Note 37)	Other Equity Reserves (Note 25)	Net Unrealized Loss on AFS Investments (Note 9)	Remeasurement Losses on Retirement Plan (Note 29)	Accumulated Translation Adjustment (Note 25)	Share in Aggregate Reserves (Note 12)	Total Equity
<b>Balance at January 1, 2017, as previously reported</b>	<b>₱49,965,587</b>	<b>₱31,331,251</b>	<b>₱573,658</b>	<b>₱30,678,390</b>	<b>₱-</b>	<b>₱105,670</b>	<b>(₱3,469,939)</b>	<b>(₱2,821,853)</b>	<b>₱915,222</b>	<b>₱-</b>	<b>₱107,277,986</b>
Effect of change in valuation of insurance reserves (Note 2)	-	-	-	16,710	-	-	-	-	-	3,087	19,797
<b>Balance at January 1, 2017, as restated</b>	<b>49,965,587</b>	<b>31,331,251</b>	<b>573,658</b>	<b>30,695,100</b>	<b>-</b>	<b>105,670</b>	<b>(3,469,939)</b>	<b>(2,821,853)</b>	<b>915,222</b>	<b>3,087</b>	<b>107,297,783</b>
Total comprehensive income (loss) for the year	-	-	-	8,160,563	-	-	429,432	715,267	502,662	9,193	9,817,117
Transfer to surplus reserves (Note 33)	-	-	23,947	(23,947)	-	-	-	-	-	-	-
Other equity reserves (Note 25)	-	-	-	-	-	(35,455)	-	-	-	-	(35,455)
<b>Balance at December 31, 2017</b>	<b>₱49,965,587</b>	<b>₱31,331,251</b>	<b>₱597,605</b>	<b>₱38,831,716</b>	<b>₱-</b>	<b>₱70,215</b>	<b>(₱3,040,507)</b>	<b>(₱2,106,586)</b>	<b>₱1,417,884</b>	<b>₱12,280</b>	<b>₱117,079,445</b>
Balance at January 1, 2016, as previously reported	₱49,965,587	₱31,331,251	₱554,263	₱24,799,357	(₱85,106)	₱-	(₱3,030,588)	(₱2,364,215)	₱612,468	₱-	₱101,783,017
Effect of change in valuation of insurance reserves (Note 2)	-	-	-	40,222	-	-	-	-	-	-	40,222
Balance at January 1, 2016, as restated	49,965,587	31,331,251	554,263	24,839,579	(85,106)	-	(3,030,588)	(2,364,215)	612,468	-	101,823,239
Total comprehensive income (loss) for the year	-	-	-	7,124,054	-	-	(439,351)	(457,638)	302,754	3,087	6,532,906
Declaration of Cash Dividends	-	-	-	(1,249,138)	-	-	-	-	-	-	(1,249,138)
Transfer to surplus reserves (Note 33)	-	-	19,395	(19,395)	-	-	-	-	-	-	-
Other equity reserves (Note 25)	-	-	-	-	-	105,670	-	-	-	-	105,670
Reserves of a disposal group classified as held for sale (Note 37)	-	-	-	-	85,106	-	-	-	-	-	85,106
<b>Balance at December 31, 2016</b>	<b>₱49,965,587</b>	<b>₱31,331,251</b>	<b>₱573,658</b>	<b>₱30,695,100</b>	<b>₱-</b>	<b>₱105,670</b>	<b>(₱3,469,939)</b>	<b>(₱2,821,853)</b>	<b>₱915,222</b>	<b>₱3,087</b>	<b>₱107,297,783</b>
Balance at January 1, 2015, as previously reported	₱49,965,587	₱31,331,251	₱537,620	₱18,702,394	₱-	-	(₱2,336,142)	(₱2,292,833)	(₱59,854)	-	₱95,848,023
Effect of change in valuation of insurance reserves (Note 2)	-	-	-	22,364	-	-	-	-	-	-	22,364
Balance at January 1, 2015, as restated	49,965,587	31,331,251	537,620	18,724,758	-	-	(2,336,142)	(2,292,833)	(59,854)	-	95,870,387
Total comprehensive income (loss) for the year	-	-	-	6,131,464	-	-	(768,033)	(82,901)	672,322	-	5,952,852
Transfer to surplus reserves (Note 33)	-	-	16,643	(16,643)	-	-	-	-	-	-	-
Reserves of a disposal group classified as held for sale (Note 37)	-	-	-	-	(85,106)	-	73,587	11,519	-	-	-
<b>Balance at December 31, 2015</b>	<b>₱49,965,587</b>	<b>₱31,331,251</b>	<b>₱554,263</b>	<b>₱24,839,579</b>	<b>(₱85,106)</b>	<b>-</b>	<b>(₱3,030,588)</b>	<b>(₱2,364,215)</b>	<b>₱612,468</b>	<b>₱-</b>	<b>₱101,823,239</b>

See accompanying Notes to Financial Statements.



**PHILIPPINE NATIONAL BANK AND SUBSIDIARIES**  
**STATEMENTS OF CASH FLOWS**  
(In Thousands)

	Consolidated			Parent Company		
	Years Ended December 31					
	2017	2016	2015	2017	2016	2015
	(As Restated – Note 2)			(As Restated – Note 2)		
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>						
Income before income tax from continuing operations	<b>₱10,478,758</b>	₱6,415,393	₱7,591,015	<b>₱10,284,239</b>	₱6,307,764	₱7,241,785
Income before income tax from discontinued operations (Note 37)	–	2,470,400	402,236	–	2,325,568	–
Income before income tax	<b>10,478,758</b>	8,885,793	7,993,251	<b>10,284,239</b>	8,633,332	7,241,785
Adjustments for:						
Net gain on sale or exchange of assets (Note 13)	<b>(3,921,136)</b>	(2,510,361)	(1,595,518)	<b>(3,862,341)</b>	(2,517,861)	(1,581,385)
Depreciation and amortization (Notes 11 and 37)	<b>1,684,391</b>	1,554,645	1,462,925	<b>1,385,357</b>	1,343,583	1,305,797
Amortization of premium (discount) on investment securities	<b>1,383,338</b>	1,144,317	(911,967)	<b>1,375,100</b>	1,137,513	(872,123)
Provision for impairment, credit and other losses (Notes 16 and 37)	<b>884,133</b>	3,212,694	600,945	<b>161,877</b>	1,707,494	94,435
Loss (gain) on mark-to-market of derivatives (Note 23)	<b>(128,417)</b>	698,071	583,375	<b>(124,679)</b>	698,071	583,358
Realized trading loss (gain) on available-for-sale investments (Notes 9 and 37)	<b>(506,238)</b>	(1,362,477)	(782,065)	<b>(506,238)</b>	(1,350,468)	(756,777)
Amortization of transaction costs (Note 17)	<b>60,239</b>	36,640	33,836	<b>60,239</b>	36,640	33,836
Equity in net earnings of subsidiaries and an associate (Note 12)	<b>(59,215)</b>	(70,220)	–	<b>(498,254)</b>	(231,780)	(269,709)
Gain on remeasurement of a previously held interest (Note 12)	–	(1,644,339)	–	–	(1,644,339)	–
Loss (gain) from sale of previously held interest (Note 12)	–	(681,228)	–	–	(681,228)	13,247
Recoveries on receivable from special purpose vehicle (Note 28)	–	(500,000)	(353,000)	–	(500,000)	(353,000)
Amortization of fair values of HTM reclassified to AFS (Note 9)	<b>141,802</b>	145,727	139,372	141,802	140,332	126,531
Loss on mark-to-market of held for trading securities (Note 9)	<b>94,480</b>	88,436	314,836	94,480	88,436	314,846
Amortization of fair value adjustments	<b>4,692</b>	21,137	63,519	4,692	21,137	63,519
Gain on mark-to-market of financial assets and liabilities designated at fair value through profit or loss (Notes 9 and 18)	<b>(3,328)</b>	3,202	(210)	–	–	–
Loss on write-off of software cost (Note 14)	–	894	–	–	–	–
Changes in operating assets and liabilities:						
Decrease (increase) in amounts of:						
Interbank loan receivable (Note 8)	<b>(798,815)</b>	(547,222)	178,898	<b>(828,073)</b>	(508,224)	132,596
Financial assets at fair value through profit or loss	<b>(820,576)</b>	1,904,611	(1,691,607)	<b>(808,168)</b>	1,923,254	1,304,882
Loans and receivables	<b>(75,945,021)</b>	(66,333,237)	(49,881,768)	<b>(63,393,954)</b>	(52,436,762)	(38,729,690)
Other assets	<b>(1,132,198)</b>	(1,643,068)	238,354	<b>(2,202,588)</b>	(743,644)	666,991
Increase (decrease) in amounts of:						
Financial liabilities at fair value through profit or loss	–	–	2,998,489	–	–	90,745
Deposit liabilities	<b>67,387,302</b>	84,510,588	38,196,138	<b>54,189,539</b>	71,640,617	37,950,439
Accrued taxes, interest and other expenses	<b>379,861</b>	729,486	595,696	<b>441,930</b>	520,970	336,577
Other liabilities	<b>(187,797)</b>	1,248,917	520,856	<b>(1,348,046)</b>	651,403	(294,584)
Net cash generated from (used in) operations	<b>(1,003,745)</b>	28,893,006	(1,295,645)	<b>(5,433,086)</b>	27,928,476	7,402,316
Income taxes paid	<b>(1,524,208)</b>	(784,682)	(718,496)	<b>(1,350,866)</b>	(715,203)	(516,503)
Net cash provided by (used in) operating activities	<b>(2,527,953)</b>	28,108,324	(2,014,141)	<b>(6,783,952)</b>	27,213,273	6,885,813

(Forward)



	Consolidated			Parent Company		
	Years Ended December 31					
	2017	2016	2015	2017	2016	2015
		(As Restated – Note 2)			(As Restated – Note 2)	
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>						
Proceeds from sale of or maturities from:						
Available-for-sale investments	₱199,856,642	₱83,143,335	₱88,196,318	₱199,690,619	₱81,843,119	₱81,944,894
Held-to-maturity investments	–	–	115,397	–	–	–
Investment properties	5,570,269	2,387,170	4,050,406	5,119,922	2,255,377	3,918,919
Property and equipment (Note 11)	235,015	142,129	499,529	383,206	418,869	432,451
Disposal group classified as held for sale/Investment in shares of a subsidiary (Notes 12 and 37)	–	3,230,966	–	–	3,230,966	102,623
Collection of receivables from special purpose vehicle	–	500,000	353,000	–	500,000	353,000
Share in dividends from subsidiaries (Note 12)	–	–	–	1,333,350	66,125	180,000
Acquisitions of:						
Available-for-sale investments	(202,587,314)	(83,486,942)	(100,599,843)	(201,794,860)	(82,272,241)	(92,903,772)
Property and equipment (Note 11)	(1,930,786)	(2,028,339)	(1,907,386)	(1,658,985)	(1,740,338)	(1,577,147)
Software cost (Note 14)	(1,162,121)	(406,053)	(571,768)	(979,650)	(404,837)	(558,372)
Held-to-maturity investments	(2,801,983)	–	(976,403)	(2,726,786)	–	(892,200)
Additional investments in subsidiaries (Note 12)	–	–	–	(700,000)	(292,416)	(601,772)
Closure of subsidiaries (Note 12)	–	–	–	50,000	–	–
Net cash provided by/(used in) investing activities	(2,820,278)	3,482,266	(10,840,750)	(1,283,184)	3,604,624	(9,601,376)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>						
Proceeds from issuances of Bills and acceptances payable	164,866,720	180,747,610	116,889,829	159,025,830	175,375,030	112,249,710
Proceeds from sale of non-controlling interest in subsidiaries (Note 12)	–	–	102,623	–	–	–
Settlement of:						
Bills and acceptances payable	(157,020,131)	(169,839,126)	(111,139,760)	(151,794,765)	(165,576,107)	(107,605,128)
Subordinated debt	(3,500,000)	(6,500,000)	–	(3,500,000)	(6,500,000)	–
Cash dividends declared and paid	–	(1,249,139)	–	–	(1,249,139)	–
Acquisition of non-controlling interest in subsidiaries (Note 12)	–	(292,416)	(601,772)	–	–	–
Dividends paid to non-controlling interest	(3,270)	(43,209)	(17,933)	–	–	–
Payments for transaction cost of issuance of shares	–	–	–	–	–	–
Net cash provided by (used in) financing activities	4,343,319	2,823,720	5,232,987	3,731,065	2,049,784	4,644,582
<b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	<b>(1,004,912)</b>	<b>34,414,310</b>	<b>(7,621,904)</b>	<b>(4,336,071)</b>	<b>32,867,681</b>	<b>1,929,019</b>
<b>CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR</b>						
Cash and other cash items	11,014,663	15,863,080	14,628,489	10,626,525	12,598,715	13,865,078
Due from Bangko Sentral ng Pilipinas	127,337,861	81,363,444	105,773,685	123,799,952	79,203,948	95,415,467
Due from other banks	22,709,805	18,287,308	15,591,406	12,831,514	11,450,573	5,013,357
Interbank loans receivable	7,243,886	5,800,383	7,492,539	7,352,840	5,912,224	7,492,539
Securities held under agreements to resell	1,972,310	14,550,000	–	1,972,310	14,550,000	–
	170,278,525	135,864,215	143,486,119	156,583,141	123,715,460	121,786,441
<b>CASH AND CASH EQUIVALENTS AT END OF YEAR</b>						
Cash and other cash items	12,391,139	11,014,663	15,863,080	11,671,952	10,626,525	12,598,715
Due from Bangko Sentral ng Pilipinas	108,743,985	127,337,861	81,363,444	105,497,459	123,799,952	79,203,948
Due from other banks	22,025,322	22,709,805	18,287,308	10,755,260	12,831,514	11,450,573
Interbank loans receivable (Note 8)	11,491,684	7,243,886	5,800,383	9,700,916	7,352,840	5,912,224
Securities held under agreements to resell	14,621,483	1,972,310	14,550,000	14,621,483	1,972,310	14,550,000
	₱169,273,613	₱170,278,525	₱135,864,215	₱152,247,070	₱156,583,141	₱123,715,460
<b>OPERATIONAL CASH FLOWS FROM INTEREST AND DIVIDENDS</b>						
Interest paid	₱5,317,161	₱4,620,623	₱3,881,864	₱4,617,444	₱4,254,991	₱3,628,149
Interest received	28,559,267	22,279,734	20,208,489	25,320,173	20,653,077	17,952,107
Dividends received	3,270	17,593	2,409	32,417	80,841	198,338

See accompanying Notes to Financial Statements.



# **PHILIPPINE NATIONAL BANK AND SUBSIDIARIES**

## **NOTES TO FINANCIAL STATEMENTS**

**(Amounts in Thousand Pesos except When Otherwise Indicated)**

### **1. Corporate Information**

Philippine National Bank (the Parent Company) is a universal bank established in the Philippines in 1916 and started commercial operations that same year. The Philippine Securities and Exchange Commission (SEC) approved the renewal of its corporate registration on May 27, 1996, with a corporate term of 50 years. Its principal place of business is at PNB Financial Center, President Diosdado Macapagal Boulevard, Pasay City, Metro Manila. As of December 31, 2017 and 2016, the LT Group, Inc. (LTG) held indirect ownership of 59.83% of the Parent Company's shares through various holding companies, while 17.33% of the Parent Company's shares were held by Philippine Central Depository (PCD) Nominee Corporation. The remaining 22.84% of the Parent Company's shares were held by other stockholders holding less than 10.00% each of the Parent Company's shares. The Parent Company's shares were listed with the Philippine Stock Exchange (PSE) on June 21, 1989.

The Parent Company's immediate parent company, LTG, and ultimate parent company, Tangent Holdings Corporation, are incorporated in the Philippines.

The Parent Company provides a full range of banking and other financial services to corporate, middle-market and retail customers, the National Government (NG), local government units (LGUs) and government-owned and controlled corporations (GOCCs) and various government agencies. The Parent Company's principal commercial banking activities include deposit-taking, lending, bills discounting, foreign exchange dealing, investment banking, fund transfers/ remittance servicing and a full range of retail banking and trust services through its 692 and 675 domestic branches as of December 31, 2017 and 2016, respectively.

The Parent Company has the largest overseas network among Philippine banks with 72 branches and 73 branches, representative offices, remittance centers and subsidiaries as of December 31, 2017 and 2016, respectively, in 16 locations in the United States, Canada, Europe, the Middle East and Asia.

The subsidiaries of the Parent Company are engaged in a number of diversified financial and related businesses such as remittance, life and nonlife insurance, banking, leasing, stock brokerage, foreign exchange trading and/or related services.

#### Merger with Allied Banking Corporation

The respective shareholders of the Parent Company and Allied Banking Corporation (ABC), representing at least two-thirds of the outstanding capital stock of both banks, approved the amended terms of the Plan of Merger of the two banks on March 6, 2012. The original plan of the merger, which involved a share-for-share exchange, was approved by the affirmative vote of ABC and the Parent Company's respective shareholders, representing at least two-thirds of the outstanding capital stock of both banks, on June 24, 2008. Under the approved amended terms, the Parent Company will be the surviving entity. It will issue to ABC shareholders 130 Parent Company common shares for every ABC common share and 22.763 Parent Company common shares for every ABC preferred share. Merger and business combination are terms used interchangeably within the accompanying financial statements and have the same meaning.

On February 9, 2013, the Parent Company concluded its planned merger with ABC as approved and confirmed by the Board of Directors (BOD) of the Parent Company and of ABC on January 22 and 23, 2013, respectively. The purchase consideration as of February 9, 2013, the acquisition date,



amounted to ₱41.5 billion which represents 423,962,500 common shares at the fair value of ₱97.90 per share in exchange for the 100.00% voting interest in ABC at the share swap ratio of 130 Parent Company common shares for one ABC share and 22.763 Parent Company common shares for one ABC preferred share (Note 14). The fair value of the shares is the published price of the shares of the Parent Company as of February 9, 2013. There are no contingent considerations arrangements as part of the merger.

On April 26, 2013, the Parent Company filed a request for a ruling from the Bureau of Internal Revenue (BIR) seeking confirmation that the statutory merger of PNB and ABC is a tax-free merger under Section 40(C)(2) of the National Internal Revenue Code of 1997 as amended (Tax Code). The Parent Company received BIR Preliminary Ruling No. 01-2008 (dated September 28, 2008) whereby the BIR held that the statutory merger of PNB and ABC complies with Revenue Memorandum Ruling (RMR) No. 1-2001, subject to the submission of the merger documents and documents pertaining to the assets and liabilities transferred. RMR No. 1-2001 provides the fact pattern that should be present in order to secure BIR confirmation for a tax-free Section 40(C)(2) transaction. The Parent Company received the final confirmation ruling on March 2, 2017.

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## 2. Summary of Significant Accounting Policies

### Basis of Preparation

The accompanying financial statements of the Parent Company and its subsidiaries (the Group) have been prepared on a historical cost basis except for financial assets and liabilities at fair value through profit or loss (FVPTL) and available-for-sale (AFS) investments that are measured at fair value. Amounts in the financial statements are presented to the nearest thousand pesos (₱000) unless otherwise stated.

The financial statements of the Parent Company and PNB Savings Bank (PNBSB) reflect the accounts maintained in the Regular Banking Unit (RBU) and Foreign Currency Deposit Unit (FCDU).

The functional currency of RBU and FCDU is Philippine pesos (Php) and United States Dollar (USD), respectively. For financial reporting purposes, FCDU accounts and foreign currency-denominated accounts in the RBU are translated into their equivalents in Philippine pesos (see accounting policy on Foreign Currency Translation). The financial statements individually prepared for these units are combined and inter-unit accounts and transactions are eliminated.

Each entity in the Group determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency. The respective functional currencies of the subsidiaries are presented in Note 12.

### Statement of Compliance

The financial statements have been prepared in accordance with Philippine Financial Reporting Standards (PFRS).

### Presentation of Financial Statements

The statements of financial position of the Group and of the Parent Company are presented in order of liquidity. An analysis regarding recovery or settlement within 12 months after the reporting date (current) and more than 12 months after the reporting date (non-current) is presented in Note 24. Financial assets and financial liabilities are offset and the net amount is reported in the statements of financial position only when there is a legal enforceable right to offset the recognized amounts and



there is an intention to settle on a net basis or to realize the assets and settle the liabilities simultaneously. Income and expense are not offset in the statements of income unless required or permitted by any accounting standard or interpretation and as specifically disclosed in the accounting policies. This is not generally the case with master netting agreements, where the related assets and liabilities are presented gross amounts in the statement of financial position.

#### Basis of Consolidation

The consolidated financial statements comprise the financial statements of the Parent Company and its subsidiaries (Note 12).

Subsidiaries are fully consolidated from the date on which control is transferred to the Group. Control is achieved when the Group is exposed, or has rights, to variable return from its involvement with an investee and has the ability to affect those returns through its power over the investee. The Group controls an investee if and only if, the Group has:

- Power over the investee (i.e., existing rights that give it the current ability to direct the relevant activities of the investee)
- Exposure or rights to variable returns from its involvement with the investee
- The ability to use its power over the investee to affect its returns

Generally, there is a presumption that a majority of voting rights result in control. To support this presumption, and when the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- Contractual arrangement with the other voting shareholders of the investee
- Rights arising from other contractual arrangements
- The Group's voting rights and potential voting rights

The Group re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Assets, liabilities, income, expenses and other comprehensive income (OCI) of a subsidiary acquired or disposed of during the year are included in the consolidated financial statements from the date the Group gains control until the date the Group ceases to control the subsidiary.

Profit or loss and each component of OCI are attributed to the equity holders of the Parent Company and to the non-controlling interests, even if this results in deficit balances of non-controlling interests. The financial statements of the subsidiaries are prepared on the same reporting period as the Parent Company using consistent accounting policies. All significant intra-group balances, transactions, income and expenses and profits and losses resulting from intra-group transactions are eliminated in full in the consolidation.

Changes in the Group and the Parent Company's ownership interest in a subsidiary that do not result in a loss of control are accounted for within equity as 'Other equity adjustment'. In such circumstances, the carrying amounts of the controlling and NCI are adjusted by the Group to reflect the changes in its relative interests in the subsidiary. Any difference between the amount by which the non-controlling interests are adjusted and the fair value of the consideration paid or received is recognized directly in equity and attributed to the owners of the Parent Company.



When a change in ownership interest in a subsidiary occurs which results in a loss of control over the subsidiary, the Parent Company:

- Derecognizes the assets (including goodwill) and liabilities of the subsidiary
- Derecognizes the carrying amount of any non-controlling interest
- Recognizes the fair value of the consideration received
- Recognizes the fair value of any investment retained
- Recognizes any surplus or deficit in profit or loss
- Reclassifies the parent's share of components previously recognized in OCI to profit or loss or surplus, as appropriate, as would be required if the Group had directly disposed of the related assets and liabilities

#### Non-controlling Interests

Non-controlling interests represent the portion of profit or loss and the net assets not held by the Group and are presented separately in the consolidated statement of income, consolidated statement of comprehensive income and within equity in the consolidated statement of financial position, separately from equity attributable to the Parent Company. Subsequent to acquisition (See Accounting Policy on Business Combinations and Goodwill), non-controlling interests consist of the amount attributed to such interest at initial recognition and the non-controlling interests' share of changes in equity since the date of business combination.

#### **Changes in Accounting Policies and Disclosures**

The accounting policies adopted are consistent with those of the previous financial year except for the amendments and improvements to Philippine Financial Reporting Standards (PFRS) which are effective beginning on or after January 1, 2017. The Changes in the accounting policies that have or did not have any significant impact on the financial position or performance of the Group are discussed under Summary of Significant Accounting Principles of the audited financial statements of the group.

- Amendments to PFRS 12, *Disclosure of Interests in Other Entities, Clarification of the Scope of the Standard* (Part of *Annual Improvements to PFRSs 2014 - 2016 Cycle*)
- Amendments to PAS 7, *Statement of Cash Flows, Disclosure Initiative*
- Amendments to PAS 12, *Income Taxes, Recognition of Deferred Tax Assets for Unrealized Losses*

The Insurance Commission issued new regulations in 2016 which provide, among others, for changes in valuation standards for both life and non-life insurance policy reserves. The new valuation standards, which took effect beginning January 1, 2017, are to be adopted retrospectively. The impact to prior years are presented as follows (amounts in millions):

	Consolidated								
	December 31, 2016			December 31, 2015			January 1, 2015		
	As previously reported	Effect of restatement	As restated	As previously reported	Effect of restatement	As restated	As previously reported	Effect of restatement	As restated
<b>Statement of Financial Position</b>									
Loans and receivables	₱428,027	₱188	₱428,215	₱365,725	₱347	₱366,072	₱-	₱-	₱-
Investments in subsidiaries and an associate	2,533	24	2,557	-	-	-	-	-	-
Other assets	7,091	5	7,096	6,780	-	6,780	5,159	(27)	5,186
Other liabilities	28,565	197	28,762	25,658	306	25,964	33,333	4	33,3
Surplus	30,678	17	30,695	24,799	40	24,839	13,344	(22)	13,362

*The effect of DTA is immaterial.*





acquisition date and, if known, would have resulted in the recognition of those assets and liabilities as of that date. The measurement period ends as soon as the Group as an acquirer receives the information it was seeking about facts and circumstances that existed as of the acquisition date or learns that more information is not obtainable. However, the measurement period shall not exceed one year from the acquisition date.

If the business combination is achieved in stages, the previously held equity interest is remeasured at its acquisition date fair value and any resulting gain or loss is recognized in the consolidated statement of income. Any contingent consideration to be transferred by the acquirer will be recognized at fair value at the acquisition date. Contingent consideration classified as an asset or liability that is a financial instrument and within the scope of PAS 39, *Financial Instruments: Recognition and Measurement*, is measured at fair value with changes in fair value recognized either in the consolidated statement of income or as a change to OCI. If the contingent consideration is not within the scope of PAS 39, it is measured in accordance with the appropriate PFRS. Contingent consideration that is classified as equity is not remeasured and subsequent settlement is accounted for within equity. Goodwill is initially measured at cost, being the excess of the aggregate of the consideration transferred and the amount recognized for non-controlling interest over the net identifiable assets acquired and liabilities assumed. If the fair value of the net assets acquired is in excess of the aggregate consideration transferred, the gain is recognized in the consolidated statement of income.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's CGUs that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units. Where goodwill has been allocated to a CGU and part of the operation within that unit is disposed of, the goodwill associated with the disposed operation is included in the carrying amount of the operation when determining the gain or loss on disposal. Goodwill disposed in this circumstance is measured based on the relative values of the disposed operation and the portion of the CGU retained.

Where there are business combinations in which all the combining entities within the Group are ultimately controlled by the same ultimate parent before and after the business combination and that the control is not transitory ("business combinations under common control"), the Group accounts such business combinations under the purchase method of accounting, if the transaction was deemed to have substance from the perspective of the reporting entity. In determining whether the business combination has substance, factors such as the underlying purpose of the business combination and the involvement of parties other than the combining entities such as the non-controlling interest, shall be considered.

In cases where the business combination has no substance, the Group shall account for the transaction similar to a pooling of interests. The assets and liabilities of the acquired entities and that of the Group are reflected at their carrying values. The difference in the amount recognized and the fair value of the consideration given, is accounted for as an equity transaction, i.e., as either a contribution or distribution of equity. Further, when a subsidiary is disposed in a common control transaction, the difference in the amount recognized and the fair value consideration received, is also accounted for as an equity transaction.

#### Non-current Assets and Disposal Group Held for Sale and Discontinued Operations

The Group classifies non-current assets and disposal group as held for sale if their carrying amounts will be recovered principally through a sale transaction. As such non-current assets and disposal groups are measured at the lower of their carrying amount and fair value less costs to sell. Costs to sell are the incremental costs directly attributable to the sale, excluding the finance costs and income tax expense.



The criteria for held for sale classification is regarded as met only when the sale is highly probable and the asset or disposal group is available for immediate sale in its present condition. Actions required to complete the sale should indicate that it is unlikely that significant changes to the sale will be made or that the decision to sell will be withdrawn. Management must be committed to the sale expected within one year from the date of the classification.

Assets and liabilities of disposal group classified as held for sale are presented separately in the statements of financial position.

A disposal group qualifies as discontinued operation if it is a component of an entity that either has been disposed of, or is classified as held for sale, and:

- Represents a separate major line of business or geographical area of operations
- Is part of a single coordinated plan to dispose of a separate major line of business or geographical area of operations, or
- Is a subsidiary acquired exclusively with a view to resale

Discontinued operations are excluded from the results of continuing operations and are presented as a single amount as profit or loss after tax from discontinued operations in the statement of income.

Refer to Note 37 for the detailed disclosure on discontinued operations. All other notes to the financial statements include amounts for continuing operations, unless otherwise mentioned.

#### Foreign Currency Translation

The financial statements are presented in PHP, which is also the Parent Company's functional currency. The books of accounts of the RBU are maintained in Php while those of the FCDU are maintained in USD. Each entity in the Group determines its own functional currency and items included in the consolidated financial statements of each entity are measured using that functional currency.

#### *Transactions and balances*

As at reporting date, foreign currency-denominated monetary assets and liabilities in the RBU are translated in Philippine peso based on the Philippine Dealing System (PDS) closing rate prevailing at end of year, and for foreign currency-denominated income and expenses at the exchange rates prevailing at transaction dates. Foreign exchange differences arising from revaluation of foreign currency-denominated monetary assets and liabilities of the entities are credited to or charged against operations in the period in which foreign exchange rates change.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non-monetary assets measured at fair value in a foreign currency are translated using the exchange rate at the date when the fair value is determined.

#### *FCDU and overseas subsidiaries*

As at the reporting date, the assets and liabilities of the FCDU and overseas subsidiaries are translated into the Parent Company's presentation currency (the Philippine peso) at the closing rate prevailing at the reporting date, and their income and expenses are translated at the average exchange rate for the year. Exchange differences arising on translation are taken directly to OCI under 'Accumulated Translation Adjustment'. Upon disposal of a foreign entity or upon actual remittance of FCDU profits to RBU, the deferred cumulative amount recognized in OCI relating to the particular foreign operation is recognized in the statement of income.



### Insurance Product Classification

Insurance contracts are those contracts where the Group (the insurer) has accepted significant insurance risk from another party (the policyholders) by agreeing to compensate the policyholders if a specified uncertain future event (the insured event) adversely affects the policyholders. As a general guideline, the Group determines whether it has significant insurance risk, by comparing benefits paid with benefits payable if the insured event did not occur. Insurance contracts can also transfer financial risk.

Financial risk is the risk of a possible future change in one or more of a specified interest rate, security price, commodity price, foreign exchange rate, index of price or rates, a credit rating or credit index or other variable. Investment contracts mainly transfer financial risk but can also transfer insignificant insurance risk.

Once a contract has been classified as an insurance contract, it remains an insurance contract for the remainder of its lifetime, even if the insurance risk reduces significantly during this period, unless all rights and obligations are extinguished or has expired. Investment contracts, however, can be reclassified to insurance contracts after inception if the insurance risk becomes significant.

Based on the Group guidelines, all products in its portfolio meet the definition of insurance contracts.

### Cash and Cash Equivalents

For purposes of reporting cash flows, cash and cash equivalents include cash and other cash items (COCI), amounts due from BSP and other banks, interbank loans receivable and securities held under agreements to resell that are convertible to known amounts of cash, with original maturities of three months or less from dates of placements and that are subject to an insignificant risk of changes in fair value. Due from BSP includes statutory reserves required by the BSP, which the Group considers as cash equivalents wherein drawings can be made to meet cash requirements.

### Fair Value Measurement

The Group measures financial instruments such as financial assets and liabilities at FVPTL and AFS investments at fair value at each reporting date. Also, fair values of financial instruments measured at amortized cost and investment properties are disclosed in Note 5.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- in the principal market for the asset or liability, or
- in the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible to the Group. The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

If an asset or a liability measured at fair value has a bid price and ask price, the price within the bid-ask spread is the most representative of fair value in the circumstance shall be used to measure fair value regardless of where the input is categorized within the fair value hierarchy. A fair value measurement of a nonfinancial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.



The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorized within the fair value hierarchy, described in Note 5, based on the lowest level input that is significant to the fair value measurement as a whole.

For assets and liabilities that are recognized in the financial statements on a recurring basis, the Group determines whether transfers have occurred between levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

#### Financial Instruments - Initial Recognition and Subsequent Measurement

##### *Date of recognition*

Purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace are recognized on settlement date, the date that an asset is delivered to or by the Group. Derivatives are recognized on trade date basis (i.e., the date that the Group commits to purchase or sell). Deposits, amounts due to banks and customers and loans are recognized when cash is received by the Group or advanced to the borrowers.

##### *Initial recognition of financial instruments*

All financial instruments are initially recognized at fair value. Except for financial instruments at FVPTL, the initial measurement of financial instruments includes transaction costs. The Group classifies its financial assets in the following categories: financial assets at FVPTL, held-to-maturity (HTM) investments, AFS investments, and loans and receivables. The classification depends on the purpose for which the investments were acquired and whether they are quoted in an active market. Management determines the classification of its investments at initial recognition and, where allowed and appropriate, re-evaluates such designation at every reporting date. Financial liabilities are classified into financial liabilities at FVPL and other financial liabilities at amortized cost.

##### *Derivatives recorded at FVPTL*

The Parent Company and some of its subsidiaries are counterparties to derivative contracts, such as currency forwards, currency swaps, interest rate swaps and warrants. These contracts are entered into as a service to customers and as a means of reducing or managing their respective foreign exchange and interest rate exposures, as well as for trading purposes. Such derivative financial instruments are initially recorded at fair value on the date at which the derivative contract is entered into and are subsequently remeasured at fair value. Any gains or losses arising from changes in fair values of derivatives are taken directly to the statement of income and are included in 'Trading and investment securities gains - net' except for currency forwards and currency swaps, where fair value changes are included under 'Foreign exchange gains - net'. Derivatives are carried as assets when the fair value is positive and as liabilities when the fair value is negative.

##### *Financial assets or financial liabilities held-for-trading*

Financial assets or financial liabilities held for trading (classified as 'Financial Assets at FVPTL' or 'Financial Liabilities at FVPTL') are recorded in the statement of financial position at fair value. Changes in fair value relating to the held-for-trading (HFT) positions are recognized in 'Trading and investment securities gains - net'. Interest earned or incurred is recorded in 'Interest income' or 'Interest expense', respectively, while dividend income is recorded in 'Miscellaneous income' when the right to receive payment has been established.



Included in this classification are debt and equity securities which have been acquired principally for the purpose of selling or repurchasing in the near term.

*Designated financial assets or financial liabilities at FVPTL*

Financial assets or financial liabilities classified in this category are designated by management on initial recognition when any of the following criteria are met:

- the designation eliminates or significantly reduces the inconsistent treatment that would otherwise arise from measuring the assets or liabilities or recognizing gains or losses on them on a different basis; or
- the assets and liabilities are part of a group of financial assets, financial liabilities or both which are managed and their performance evaluated on a fair value basis, in accordance with a documented risk management or investment strategy; or
- the financial instrument contains an embedded derivative, unless the embedded derivative does not significantly modify the cash flows or it is clear, with little or no analysis, that it would not be separately recorded.

Designated financial assets and financial liabilities at FVPTL are recorded in the statement of financial position at fair value. Changes in fair value are recorded in 'Trading and investment securities gains - net'. Interest earned or incurred is recorded in 'Interest income' or 'Interest expense', respectively, while dividend income is recorded in 'Miscellaneous income' according to the terms of the contract, or when the right of payment has been established.

*HTM investments*

HTM investments are quoted, non-derivative financial assets with fixed or determinable payments and fixed maturities for which the Group has the positive intention and ability to hold to maturity. Where the Group sells or reclassifies other than an insignificant amount of HTM investments before maturity (other than in certain specific circumstances), the entire category would be tainted and reclassified as AFS investments. Once tainted, the Group is prohibited from classifying investments under HTM for at least the following two financial years.

After initial measurement, these investments are subsequently measured at amortized cost using the effective interest method, less impairment losses, if any. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the effective interest rate (EIR). Gains and losses are recognized in the statement of income when the HTM investments are derecognized and impaired, as well as through the amortization process. Losses arising from impairment of such investments are recognized in the statement of income under 'Provision for impairment, credit and other losses'. The effects of revaluation on foreign currency-denominated HTM investments are recognized as 'Foreign exchange gains-net' in the statement of income.

*Loans and receivables*

Significant accounts falling under this category are 'Loans and Receivables', 'Due from BSP', 'Due from Other Banks', 'Interbank Loans Receivable' and 'Securities Held Under Agreements to Resell'.

These are non-derivative financial assets with fixed or determinable payments and fixed maturities and are not quoted in an active market. They are not entered into with the intention of immediate or short-term resale and are not classified as financial assets at FVPTL or designated as AFS investments.

'Loans and Receivables' also include receivables arising from transactions on credit cards issued directly by the Parent Company. Furthermore, 'Loans and Receivables' include the aggregate rental



on finance lease transactions and notes receivables financed by PNB-IBJL Leasing and Finance Corporation (PILFC) and Allied Leasing and Finance Corporation (ALFC). Unearned income on finance lease transactions is shown as a deduction from 'Loans and Receivables' (included in 'Unearned and other deferred income').

After initial measurement, loans and receivables are subsequently measured at amortized cost using the effective interest method, less allowance for credit losses. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the EIR. The amortization is included in 'Interest income' in the statement of income. Losses arising from impairment are recognized in 'Provision for impairment, credit and other losses' in the statement of income.

#### *AFS investments*

AFS investments are those which are designated as such or do not qualify to be classified as 'Financial Assets at FVPL', 'HTM Investments' or 'Loans and Receivables'. They are purchased and held indefinitely, and may be sold in response to liquidity requirements or changes in market conditions. They include debt and equity instruments.

After initial measurement, AFS investments are subsequently measured at fair value. The effective yield component of AFS debt securities, as well as the impact of restatement on foreign currency-denominated AFS debt securities, is reported in the statement of income. The unrealized gains and losses arising from the fair valuation of AFS investments are excluded, net of tax, from reported income and are reported as 'Net change in unrealized gain (loss) on AFS investments' in the statement of comprehensive income.

When the security is disposed of, the cumulative gain or loss previously recognized in OCI is recognized as 'Trading and investment securities gains - net' in the statement of income. Interest earned on holding AFS debt investments are reported as 'Interest income' using the effective interest method. Dividends earned on holding AFS equity investments are recognized in the statement of income as 'Miscellaneous income' when the right of payment has been established. Losses arising from impairment of such investments are recognized as 'Provision for impairment, credit and other losses' in the statement of income.

#### *Other financial liabilities*

Issued financial instruments or their components, which are not designated at FVPTL, are classified as 'Deposit Liabilities', 'Bills and Acceptances Payable', 'Subordinated Debt' and other appropriate financial liability accounts, where the substance of the contractual arrangement results in the Group having an obligation either to deliver cash or another financial asset to the holder, or to satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares. The components of issued financial instruments that contain both liability and equity elements are accounted for separately, with the equity component being assigned the residual amount after deducting from the instrument as a whole the amount separately determined as the fair value of the liability component on the date of issue.

After initial measurement, other financial liabilities not qualified as and not designated at FVPTL are subsequently measured at amortized cost using the effective interest method. Amortized cost is calculated by taking into account any discount or premium on the issue and fees that are an integral part of the EIR.

#### *Reclassification of financial assets*

The Group may choose to reclassify a non-derivative trading financial asset out of the held-for-trading category if the financial asset is no longer held for purposes of selling it in the near term and only in rare circumstances arising from a single event that is unusual and highly unlikely to recur in



the near term. In addition, the Group may choose to reclassify financial assets that would meet the definition of loans and receivables out of the AFS investments category if the Group has the intention and ability to hold these financial assets for the foreseeable future or until maturity at the date of reclassification.

The Group may also reclassify certain AFS investments to HTM investments when there is a change of intention and the Group has the ability to hold the financial instruments to maturity.

For reclassifications from AFS, the fair value carrying amount at the date of reclassification becomes the new amortized cost and any previous gain or loss that has been recognized in equity is amortized to profit or loss over the remaining life of the investment using the effective interest method.

#### Derecognition of Financial Assets and Liabilities

##### *Financial asset*

A financial asset (or, where applicable, a part of a financial asset or part of a group of financial assets) is derecognized when:

- the rights to receive cash flows from the asset have expired;
- the Group retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a 'pass-through' arrangement; or
- the Group has transferred its rights to receive cash flows from the asset and either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained the risk and rewards of the asset but has transferred control over the asset.

Where the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control over the asset, the asset is recognized to the extent of the Group's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

##### *Financial liability*

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or has expired. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in the statement of income.

#### Repurchase and Reverse Repurchase Agreements

Securities sold under agreements to repurchase at a specified future date ('repos') are not derecognized from the statement of financial position. The corresponding cash received, including accrued interest, is recognized in the statement of financial position as a loan to the Group, reflecting the economic substance of such transaction.

Conversely, securities purchased under agreements to resell at a specified future date ('reverse repos') are not recognized in the statement of financial position. The Group is not permitted to sell or repledge the securities in the absence of default by the owner of the collateral. The corresponding cash paid, including accrued interest, is recognized on the statement of financial position as 'Securities Held Under Agreements to Resell', and is considered a loan to the counterparty. The difference between the purchase price and resale price is treated as interest income and is accrued over the life of the agreement using the effective interest method.



### Impairment of Financial Assets

The Group assesses at each reporting date whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that the borrower or a group of borrowers is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganization, and where observable data indicate that there is measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

#### *Financial assets at amortized cost*

For financial assets carried at amortized costs such as 'Loans and Receivables', 'HTM Investments', 'Due from BSP', 'Due from Other Banks', 'Interbank Loans Receivable' and 'Securities Held under Agreements to Resell', the Group first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant.

If there is objective evidence that an impairment loss has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of the estimated future cash flows (excluding future credit losses that have not been incurred). The present value of the estimated future cash flows is discounted at the financial asset's original EIR. If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current EIR, adjusted for the original credit risk premium. The calculation of the present value of the estimated future cash flows of a collateralized financial asset reflects the cash flows that may result from foreclosure less costs for obtaining and selling the collateral, whether or not foreclosure is probable.

If the Group determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses for impairment. Those characteristics are relevant to the estimation of future cash flows for groups of such assets by being indicative of the debtors' ability to pay all amounts due according to the contractual terms of the assets being evaluated. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be recognized, are not included in a collective assessment for impairment.

For the purpose of a collective evaluation of impairment, financial assets are grouped on the basis of credit risk characteristics such as internal credit risk rating, collateral type, past-due status and term. Future cash flows in a group of financial assets that are collectively evaluated for impairment are estimated on the basis of historical loss experience for assets with credit risk characteristics similar to those in the Group. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not exist currently. Estimates of changes in future cash flows reflect, and are directionally consistent with changes in related observable data from period to period (such as changes in property prices, payment status, or other factors that are indicative of incurred losses in the Group and their magnitude). The methodology and assumptions used for estimating future cash flows are reviewed regularly by the Group to reduce any differences between loss estimates and actual loss experience.



The carrying amount of the asset is reduced through the use of an allowance account and the amount of loss is charged to the statement of income. Interest income continues to be recognized based on the original EIR of the asset. Loans and receivables, together with the associated allowance accounts, are written off when there is no realistic prospect of future recovery and all collateral has been realized. If subsequently, the amount of the estimated impairment loss decreases because of an event occurring after the impairment was recognized, the previously recognized impairment loss is reduced by adjusting the allowance account. If a future write-off is later recovered, any amounts formerly charged are credited to 'Recoveries' under 'Miscellaneous income' in the statement of income.

The consumer loans and credit card receivables of the Group are assessed for impairment collectively because these receivables are not individually significant. The carrying amount of these receivables is reduced for impairment through the use of an allowance account and the amount of loss is recognized under 'Provision for impairment, credit and other losses' in the statement of income. Consumer loans and credit card receivables, together with the associated allowance accounts, are written off if the accounts are 360 days past due and 180 days past due, respectively. If a write-off is later recovered, any amounts formerly charged to allowance for credit losses are credited to 'Recoveries' under 'Miscellaneous income' in the statement of income. Past due accounts include accounts with no payments or with payments less than the minimum amount due on or before the due dates.

The allowance for credit losses of consumer loans and credit card receivables are determined based on the net flow rate methodology. Net flow tables are derived from account-level monitoring of monthly movements between different stage buckets, from 1-day past due to 180-days past due. The net flow rate methodology relies on the last 60 months for consumer loans and 24 months for credit card receivables of net flow tables to establish a percentage (net flow rate) of receivables that are current or in any state of delinquency (i.e., 30, 60, 90, 120, 150 and 180 days past due) as of the reporting date that will eventually result in write-off. The gross provision is then computed based on the outstanding balances of the receivables as of the reporting date and the net flow rates determined for the current and each delinquency bucket.

#### *Restructured loans*

Where possible, the Group seeks to restructure loans rather than to take possession of collateral. This may involve extending the payment arrangements and the agreement of new loan conditions. Once the terms have been renegotiated, the loan is no longer considered past due. Management continuously reviews restructured loans to ensure that all criteria are met and that future payments are likely to occur. The loans continue to be subject to an individual or collective impairment assessment, calculated using the loan's original EIR. The difference between the recorded value of the original loan and the present value of the restructured cash flows, discounted at the original EIR, is recognized in 'Provision for impairment, credit and other losses' in the statement of income.

#### *AFS investments*

For AFS investments, the Group assesses at each reporting date whether there is objective evidence that a financial asset or group of financial assets is impaired.

In the case of equity investments classified as AFS investments, this would include a significant or prolonged decline in the fair value of the investments below its cost. The Group treats 'significant' generally as 20.00% or more and 'prolonged' greater than 12 months. In addition, the Group evaluates other factors, including normal volatility in share price for quoted equity securities and the future cash flows and the discount factors for unquoted equity securities. Where there is evidence of impairment, the cumulative loss - measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognized in the statement of income - is removed from equity and recognized in the statement of income.



Impairment losses on equity investments are not reversed through the statement of income. Increases in fair value after impairment are recognized directly in OCI.

In the case of debt instruments classified as AFS investments, impairment is assessed based on the same criteria as financial assets carried at amortized cost. However, the amount recorded for impairment is the cumulative loss measured as the difference between the amortized cost and the current fair value, less any impairment loss on that investment previously recognized in profit or loss. Future interest income is based on the reduced carrying amount and is accrued based on the rate of interest used to discount future cash flows for the purpose of measuring impairment loss. Such accrual is recorded as part of 'Interest income' in the statement of income. If subsequently, the fair value of a debt instrument increased and the increase can be objectively related to an event occurring after the impairment loss was recognized in the statement of income, the impairment loss is reversed through the statement of income.

#### *Reinsurance assets*

An impairment review is performed at each reporting period date or more frequently when an indication of impairment arises during the reporting year. Impairment occurs when objective evidence exists that the Group may not recover outstanding amounts under the terms of the contract and when the impact on the amounts that the Group will receive from the reinsurer can be measured reliably. The impairment loss is charged against the consolidated statement of income.

#### Financial Guarantees

In the ordinary course of business, the Group gives financial guarantees consisting of letters of credit, letters of guarantees, and acceptances. Financial guarantees on trade receivables are initially recognized in the financial statements at fair value under 'Bills and Acceptances Payable' or 'Other Liabilities'. Subsequent to initial recognition, the Group's liabilities under such guarantees are each measured at the higher of the initial fair value less, when appropriate, cumulative amortization calculated to recognize the fee in the statement of income in 'Service fees and commission income', over the term of the guarantee, and the best estimate of the expenditure required to settle any financial obligation arising as a result of the guarantee.

Any increase in the liability relating to financial guarantees is taken to the statement of income in 'Miscellaneous expenses'. Any financial guarantee liability remaining is recognized in the statement of income in 'Service fees and commission income', when the guarantee is discharged, cancelled or has expired.

#### Nonlife Insurance Contract Liabilities

Insurance contract liabilities are recognized when contracts are entered into and premiums are charged.

#### *Claims provisions and incurred but not reported (IBNR) losses*

Outstanding claims provisions are based on the estimated ultimate cost of all claims incurred but not settled at the reporting date, whether reported or not, together with related claims handling costs and reduction for the expected value of salvage and other recoveries. Delays can be experienced in the notification and settlement of certain types of claims, therefore the ultimate cost of which cannot be known with certainty at the end of the reporting period. The liability is not discounted for the time value of money and includes provision for claims IBNR. No provision for equalization or catastrophic reserves is recognized. The liability is derecognized when the contract, is discharged or cancelled and has expired.



*Provision for unearned premiums*

The proportion of written premiums, gross of commissions payable to intermediaries, attributable to subsequent periods or to risks that have not yet expired is deferred as provision for unearned premiums. Premiums from short-duration insurance contracts are recognized as revenue over the period of the contracts using the 24th method except for the marine cargo where the provision for unearned premiums pertains to the premiums for the last two months of the year. The portion of the premiums written that relate to the unexpired periods of the policies at the reporting date are accounted for as provision for unearned premiums and presented as part of “Insurance contract liabilities” in the liabilities section of the statement of financial position. The change in the provision for unearned premiums is taken to the statement of income in the order that revenue is recognized over the period of risk. Further provisions are made to cover claims under unexpired insurance contracts which may exceed the unearned premiums and the premiums due in respect of these contracts.

*Liability adequacy test*

At each reporting date, liability adequacy tests are performed, to ensure the adequacy of insurance contract liabilities, net of related deferred acquisition costs. In performing the test, current best estimates of future cash flows, claims handling and policy administration expenses, as well as investment income from assets backing such liabilities, are used. Changes in expected claims that have occurred, but which have not been settled, are reflected by adjusting the liability for claims and future benefits. Any inadequacy is immediately charged to the statement of income by establishing an unexpired risk provision for losses arising from the liability adequacy tests. The provision for unearned premiums is increased to the extent that the future claims and expenses in respect of current insurance contracts exceed future premiums plus the current provision for unearned premiums.

Investments in Subsidiaries

Subsidiaries pertain to entities over which the Group has control. The existence and effect of potential voting rights that are currently exercisable or convertible and qualitative criteria are considered when assessing whether the Group controls another entity (see Basis of Consolidation). In the Parent Company separate financial statements, investments in subsidiaries are accounted for under equity method of accounting similar to investment in an associate.

Investments in an Associate and Joint Ventures

Associates pertain to all entities over which the Group has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee, but is not control or joint control over those policies. Investment in an associate are accounted for under equity method of accounting.

Under the equity method, the investments in an associate and joint ventures are carried in the statement of financial position at cost plus post-acquisition changes in the share in the net assets of the associates and joint ventures. The statement of comprehensive income reflects the share of the results of operations of the associates and joint ventures. When there has been a change recognized in the investee’s other comprehensive income, the Group recognizes its share of any changes and discloses this, when applicable, in the other comprehensive income in the statement of comprehensive income. Profits and losses arising from transactions between the Group and the associates are eliminated to the extent of the interest in the associates and joint ventures.

Upon loss of significant influence over the associate, the Group measures and recognizes any retained investment at its fair value. Any difference between the carrying amount of the associate upon loss of significant influence and the fair value of the retained investment and proceeds from disposal is recognized in the statement of income.



### Revenue Recognition

Revenue is recognized to the extent that it is probable that economic benefits will flow to the Group and the revenue can be reliably measured. The Group assesses its revenue arrangements against specific criteria in order to determine if it is acting as principal or agent. The Group has concluded that it is acting as a principal in all of its revenue arrangements except for brokerage transactions. The following specific recognition criteria must also be met before revenue is recognized:

#### *Interest income*

For all financial instruments measured at amortized cost and interest-bearing financial instruments classified as FVPL and AFS investments, interest income is recorded using the EIR, which is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset or financial liability. The calculation takes into account all contractual terms of the financial instrument (for example, prepayment options), includes any fees or incremental costs that are directly attributable to the instrument and are an integral part of the EIR, but not future credit losses. The adjusted carrying amount is calculated based on the original EIR. The change in carrying amount is recorded as 'Interest income'. Once the recorded value of a financial asset or group of similar financial assets has been reduced due to an impairment loss, interest income continues to be recognized using the original EIR applied to the new carrying amount.

#### *Service fees and commission income*

The Group earns fee and commission income from diverse range of services it provides to its customers. Fee income can be divided into the following two categories:

- a) *Fee income earned from services that are provided over a certain period of time*  
Fees earned for the provision of services over a period of time are accrued over that period. These fees include investment fund fees, custodian fees, fiduciary fees, credit-related fees, trust fees, portfolio and other management fees, and advisory fees. However, commitment fees for loans that are likely to be drawn down are deferred (together with any incremental costs) and recognized as an adjustment to the EIR of the loan.
- b) *Bancassurance fees*  
Non-refundable access fees are recognized on a straight-line basis over the term of the period of the provision of the access.

Milestone fees or variable and fixed earn-out fees are recognized in reference to the stage of achievement of the milestones.

- c) *Fee income from providing transaction services*  
Fees arising from negotiating or participating in the negotiation of a transaction for a third party - such as the arrangement of the acquisition of shares or other securities or the purchase or sale of businesses - are recognized on completion of the underlying transaction.

Fees or components of fees that are linked to a certain performance are recognized after fulfilling the corresponding criteria. These fees include underwriting fees, corporate finance fees, remittance fees, brokerage fees, commissions, deposit-related and other credit-related fees. Loan syndication fees are recognized in the statement of income when the syndication has been completed and the Group retains no part of the loans for itself or retains part at the same EIR as the other participants.



*Interchange fee and revenue from rewards redeemed*

'Interchange fees' are taken up as income under 'Service fees and commission income' upon receipt from member establishments of charges arising from credit availments by the Group's cardholders. These discounts are computed based on certain agreed rates and are deducted from amounts remitted to the member establishments.

The Group operates a loyalty points program which allows customers to accumulate points when they purchase from member establishments using the issued card of the Group. The points can then be redeemed for free products subject to a minimum number of points being redeemed. Consideration received is allocated between the discounts earned, interchange fee and the points earned, with the consideration allocated to the points equal to its fair value. The fair value is determined by applying statistical analysis. The fair value of the points issued is deferred and recognized as revenue when the points are redeemed. The deferred balance is included under 'Other Liabilities' in the statement of financial position.

*Commissions earned on credit cards*

Commissions earned are taken up as income upon receipt from member establishments of charges arising from credit availments by credit cardholders. These commissions are computed based on certain agreed rates and are deducted from amounts remittable to member establishments.

Purchases by the credit cardholders, collectible on installment basis, are recorded at the cost of the items purchased plus certain percentage of cost. The excess over cost is credited to 'Unearned and other deferred income' and is shown as a deduction from 'Loans and Receivables' in the statement of financial position. The unearned and other deferred income is taken up to income over the installment terms and is computed using the effective interest method.

*Commission earned on reinsurance*

Reinsurance commissions are recognized as revenue over the period of the contracts using the 24<sup>th</sup> method except for marine cargo where the provision for unearned premiums pertain to the premiums for the last months of the year. The portion of the commissions that relates to the unexpired periods of the policies at the end of the reporting period is accounted for as 'Insurance contract liabilities.'

*Dividend income*

Dividend income is recognized when the Group's right to receive payment is established.

*Trading and investment securities gains - net*

'Trading and investment securities gains - net' includes results arising from trading activities, all gains and losses from changes in fair value of financial assets and financial liabilities at FVPL and gains and losses from disposal of AFS investments.

*Rental income*

Rental income arising on leased properties is accounted for on a straight-line basis over the lease terms of ongoing leases and is recorded in the statement of income under 'Miscellaneous income'.

*Income on direct financing leases and receivables financed*

Income of the Group on loans and receivables financed is recognized using the effective interest method.



Unearned discounts included under 'Unearned and other deferred income' which are amortized over the term of the note or lease using the effective interest method consist of:

- transaction and finance fees on finance leases and loans and receivables financed with long-term maturities; and
- excess of the aggregate lease rentals plus the estimated residual value of the leased equipment over its cost.

#### *Premiums revenue*

Gross insurance written premiums comprise the total premiums receivable for the whole period of cover provided by contracts entered into during the accounting period. Premiums include any adjustments arising in the accounting period for premiums receivable in respect of business written in prior periods. Premiums from short-duration insurance contracts are recognized as revenue over the period of the contracts using the 24th method except for marine cargo where the provision for unearned premiums pertains to the premiums for the last two months of the year. The portion of the premiums written that relate to the unexpired periods of the policies at end of reporting period are accounted for as provision for unearned premiums and presented as part of 'Other Liabilities' in the consolidated statement of financial position. The related reinsurance premiums ceded that pertain to the unexpired periods at the end of the reporting periods are accounted for as deferred reinsurance premiums shown as part of 'Other Assets' in the consolidated statement of financial position. The net changes in these accounts between ends of the reporting periods are credited to or charged against the consolidated statement of income for the period.

#### *Other income*

Income from sale of services is recognized upon rendition of the service. Income from sale of properties is recognized upon completion of the earning process and when the collectability of the sales price is reasonably assured.

#### Expenses

Expenses encompass losses as well as those expenses that arise in the course of the ordinary activities of the Group. Expenses are recognized when incurred.

#### *Taxes and licenses*

This includes all other taxes, local and national, including gross receipts taxes (GRT), documentary stamp taxes, real estate taxes, licenses and permit fees that are recognized when incurred.

#### Reinsurance

The Group cedes insurance risk in the normal course of business. Reinsurance assets represent balances due from reinsurance companies. Recoverable amounts are estimated in a manner consistent with the outstanding claims provision and are in accordance with the reinsurance contract. When claims are paid, such reinsurance assets are reclassified to 'Accounts receivable'.

Ceded reinsurance arrangements do not relieve the Group from its obligations to policyholders. The Group also assumes reinsurance risk in the normal course of business for insurance contracts. Premiums and claims on assumed reinsurance are recognized as income and expenses in the same manner as they would be if the reinsurance were considered direct business, taking into account the product classification of the reinsured business. Reinsurance liabilities represent balances due to ceding companies. Amounts payable are estimated in a manner consistent with the associated reinsurance contract.

Premiums and claims are presented on a gross basis for both ceded and assumed reinsurance.



Reinsurance assets or liabilities are derecognized when the contractual rights are extinguished or expired or when the contract is transferred to another party.

When the Group enters into a proportional treaty reinsurance agreement for ceding out its insurance business, the Group initially recognizes a liability at transaction price. Subsequent to initial recognition, the portion of the amount initially recognized as a liability which is presented as 'Other Liabilities' in the consolidated statement of financial position will be withheld and recognized as Funds held for reinsurers and included as part of the 'Other Liabilities' in the consolidated statement of financial position. The amount withheld is generally released after a year.

#### Deferred Acquisition Cost (DAC)

Commission and other acquisition costs incurred during the financial period that vary with and are related to securing new insurance contracts and/or renewing existing insurance contracts, but which relates to subsequent financial periods, are deferred to the extent that they are recoverable out of future revenue margins. All other acquisition costs are recognized as an expense when incurred. Subsequent to initial recognition, these costs are amortized using the 24<sup>th</sup> method except for marine cargo where the DAC pertains to the commissions for the last two months of the year. Amortization is charged to 'Service fees and commission expense' in the consolidated statement of income. The unamortized acquisition costs are shown as 'Deferred acquisition costs' in the assets section of the consolidated statement of financial position.

An impairment review is performed at each end of the reporting period or more frequently when an indication of impairment arises. The carrying value is written down to the recoverable amount and the impairment loss is charged to the consolidated statement of income. The DAC is also considered in the liability adequacy test for each reporting period.

#### Property and Equipment

Land is stated at cost less any impairment in value and depreciable properties such as buildings, long-term leasehold land, leasehold improvements, and furniture, fixture and equipment are stated at cost less accumulated depreciation and amortization and any impairment in value.

The initial cost of property and equipment consists of its purchase price, including import duties, taxes and any directly attributable costs of bringing the asset to its working condition and location for its intended use.

Expenditures incurred after items of property and equipment have been put into operation, such as repairs and maintenance are normally charged against operations in the period in which the costs are incurred. In situations where it can be clearly demonstrated that the expenditures have resulted in an increase in the future economic benefits expected to be obtained from the use of an item of property and equipment beyond its originally assessed standard of performance, the expenditures are capitalized as an additional cost of property and equipment.

Depreciation is computed using the straight-line method over the estimated useful lives of the respective assets. Long-term leasehold land is amortized over the term of the lease. Leasehold improvements are amortized over lease term and the shorter of the terms of the covering leases and the estimated useful lives of the improvements.



The estimated useful lives follow:

	Years
Buildings	25 - 50
Furniture, fixtures and equipment	5
Long-term leasehold land	46 - 50
Leasehold improvements	10 or the lease term, whichever is shorter

The useful life and the depreciation and amortization method are reviewed periodically to ensure that the period and the method of depreciation and amortization are consistent with the expected pattern of economic benefits from items of property and equipment.

An item of property and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising from derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the statement of income in the period the asset is derecognized.

#### Investment Properties

Investment properties are measured initially at cost, including transaction costs. An investment property acquired through an exchange transaction is measured at fair value of the asset acquired unless the fair value of such an asset cannot be reliably measured in which case the investment property acquired is measured at the carrying amount of asset given up. Any gain or loss on exchange is recognized in the statement of income under 'Net gain on sale or exchange of assets'.

Foreclosed properties are classified under 'Investment Properties' upon:

- a. entry of judgment in case of judicial foreclosure;
- b. execution of the Sheriff's Certificate of Sale in case of extra-judicial foreclosure; or
- c. notarization of the Deed of Dacion in case of payment in kind (dacion en pago).

Subsequent to initial recognition, investment properties are carried at cost less accumulated depreciation (for depreciable investment properties) and any impairment in value.

Depreciation is calculated on a straight-line basis using the remaining useful lives from the time of acquisition of the depreciable investment properties ranging from 10 to 25 years.

Investment properties are derecognized when they have either been disposed of or when the investment property is permanently withdrawn from use and no future benefit is expected from its disposal. Any gains or losses on the retirement or disposal of an investment property are recognized in the statement of income under 'Net gain on sale or exchange of assets' in the period of retirement or disposal.

Expenditures incurred after the investment properties have been put into operations, such as repairs and maintenance costs, are normally charged against income in the period in which the costs are incurred.

Transfers are made to investment properties when, and only when, there is a change in use evidenced by ending of owner occupation, commencement of an operating lease to another party or ending of construction or development. Transfers are made from investment properties when, and only when, there is a change in use evidenced by commencement of owner occupation or commencement of development with a view to sale.



### Other Properties Acquired

Other properties acquired include chattel mortgage properties acquired in settlement of loan receivables. These are carried at cost, which is the fair value at recognition date, less accumulated depreciation and any impairment in value.

The Group applies the cost model in accounting for other properties acquired. Depreciation is computed on a straight-line basis over the estimated useful life of five years. The estimated useful life and the depreciation method are reviewed periodically to ensure that the period and the method of depreciation are consistent with the expected pattern of economic benefits from items of other properties acquired.

The carrying values of other properties acquired are reviewed for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable. If any such indication exists and where the carrying values exceed the estimated recoverable amount, the assets are written down to their recoverable amounts (see accounting policy on Impairment of Nonfinancial Assets).

### Intangible Assets

Intangible assets acquired separately are measured on initial recognition at cost. The cost of intangible assets acquired in a business combination is their fair value at the date of acquisition. Following initial recognition, intangible assets are carried at cost less any accumulated amortization and accumulated impairment losses. Internally generated intangibles, excluding capitalized development costs, are not capitalized and the related expenditure is reflected in profit or loss in the period in which the expenditure is incurred.

The useful lives of intangible assets are assessed as either finite or indefinite.

Intangible assets with finite lives are amortized over the respective useful lives and assessed for impairment whenever there is an indication that the intangible asset may be impaired.

The amortization period and the amortization method for an intangible asset with a finite useful life are reviewed at least at the end of each reporting period. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset are considered to modify the amortization period or method, as appropriate, and are treated as changes in accounting estimates. The amortization expense on intangible assets with finite lives is recognized in the statement of income as the expense category that is consistent with the function of the intangible assets.

Intangible assets with indefinite useful lives are not amortized, but are tested for impairment annually, either individually or at the CGU level. The assessment of indefinite life is reviewed annually to determine whether the indefinite life continues to be supportable. If not, the change in useful life from indefinite to finite is made on a prospective basis.

Gains or losses arising from derecognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognized in the statement of income when the asset is derecognized.

### *Software costs*

Software costs, included in 'Intangible Assets', are capitalized on the basis of the cost incurred to acquire and bring to use the specific software. These costs are amortized over five years on a straight-line basis. The estimated useful life and the amortization method are reviewed periodically to ensure that the period and the method of amortization are consistent with the expected pattern of economic benefits from the software. Costs associated with maintaining the computer software programs are recognized as expense when incurred.



*Customer relationship and core deposit intangibles*

Customer relationship intangibles (CRI) and core deposit intangibles (CDI) are the intangible assets acquired by the Group through business combination. These intangible assets are initially measured at their fair value at the date of acquisition. The fair value of these intangible assets reflects expectations about the probability that the expected future economic benefits embodied in the asset will flow to the Group.

Following initial recognition, customer relationship and core deposit are measured at cost less accumulated amortization and any accumulated impairment losses. Customer relationship related to the commercial loans business is amortized on a straight-line basis over its useful life of 3 years while core deposit is amortized on a straight-line basis over its useful life of 10 years.

Impairment of Nonfinancial Assets

*Property and equipment, investment properties, intangible assets and other properties acquired*

At each reporting date, the Group assesses whether there is any indication that its property and equipment, investment properties, intangibles and other properties acquired with finite useful lives may be impaired. When an indicator of impairment exists or when an annual impairment testing for an asset is required, the Group makes a formal estimate of recoverable amount. Recoverable amount is the higher of an asset's fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets, in which case the recoverable amount is assessed as part of the CGU to which it belongs.

Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

An impairment loss is charged against operations in the period in which it arises. An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation and amortization, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in the statement of income. After such reversal, the depreciation and amortization expense is adjusted in future period to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over its remaining life.

*Investments in subsidiaries and an associate*

The Parent Company assesses at each reporting date whether there is any indication that its investments in subsidiaries and an associate may be impaired. If any impairment indication exists, the Parent Company estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or CGU's fair value less costs to sell and its value in use. Where the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount.

*Goodwill*

Goodwill is reviewed for impairment, annually or more frequently if events or changes in circumstances indicate that the carrying value may be impaired.



Impairment is determined for goodwill by assessing the recoverable amount of the CGU (or group of CGUs) to which the goodwill relates. Where the recoverable amount of the CGU (or group of CGUs) is less than the carrying amount of the CGU (or group of CGUs) to which goodwill has been allocated (or to the aggregate carrying amount of a group of CGUs to which the goodwill relates but cannot be allocated), an impairment loss is recognized immediately in the statement of income. Impairment losses relating to goodwill cannot be reversed for subsequent increases in its recoverable amount in future periods. The Group performs its annual impairment test of goodwill every fourth quarter, or more frequently if events or changes in circumstances indicate that the carrying value may be impaired.

#### Leases

The determination of whether an arrangement is, or contains a lease is based on the substance of the arrangement and requires an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset. A reassessment is made after inception of the lease only if one of the following applies:

- a. there is a change in contractual terms, other than a renewal or extension of the arrangement;
- b. a renewal option is exercised or extension granted, unless that term of the renewal or extension was initially included in the lease term;
- c. there is a change in the determination of whether fulfillment is dependent on a specified asset; or
- d. there is a substantial change to the asset.

Where a reassessment is made, lease accounting shall commence or cease from the date when the change in circumstances gave rise to the reassessment for scenarios a, c or d above, and at the date of renewal or extension period for scenario b.

#### *Group as lessee*

Finance leases, which transfer to the Group substantially all the risks and benefits incidental to ownership of the leased item, are capitalized at the inception of the lease at the fair value of the leased property or, if lower, at the present value of the minimum lease payments and included in 'Property and Equipment' account with the corresponding liability to the lessor included in 'Other Liabilities' account. Lease payments are apportioned between the finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are charged directly to 'Interest expense'.

Capitalized leased assets are depreciated over the shorter of the estimated useful lives of the assets or the respective lease terms, if there is no reasonable certainty that the Group will obtain ownership by the end of the lease term.

Leases where the lessor retains substantially all the risks and benefits of ownership of the asset are classified as operating leases. Operating lease payments are recognized as an expense in the statement of income on a straight-line basis over the lease term.

#### *Group as lessor*

Finance leases, where the Group transfers substantially all the risks and benefits incidental to ownership of the leased item to the lessee, are included in the statement of financial position under 'Loans and Receivables' account. A lease receivable is recognized at an amount equivalent to the net investment (asset cost) in the lease. All income resulting from the receivable is included in 'Interest income' in the statement of income.



Leases where the Group does not transfer substantially all the risks and benefits of ownership of the assets are classified as operating leases. Lease payments received are recognized as an income in the statement of income on a straight line basis over the lease term. Initial direct costs incurred in negotiating operating leases are added to the carrying amount of the leased asset and recognized over the lease term on the same basis as the rental income. Contingent rents are recognized as revenue in the period in which they are earned.

#### Residual Value of Leased Assets and Deposits on Finance Leases

The residual value of leased assets, which approximates the amount of guaranty deposit paid by the lessee at the inception of the lease, is the estimated proceeds from the sale of the leased asset at the end of the lease term. At the end of the lease term, the residual value of the leased asset is generally applied against the guaranty deposit of the lessee when the lessee decides to buy the leased asset.

#### Retirement Benefits

##### *Defined benefit plan*

The net defined benefit liability or asset is the aggregate of the present value of the defined benefit obligation at the end of the reporting period reduced by the fair value of plan assets and adjusted for any effect of limiting a net defined benefit asset to the asset ceiling, if any. The asset ceiling is the present value of any economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

The cost of providing benefits under the defined benefit plans is actuarially determined using the projected unit credit method.

Defined benefit costs comprise the following:

- a. service cost;
- b. net interest on the net defined benefit liability or asset; and
- c. remeasurements of net defined benefit liability or asset.

Service costs which include current service costs, past service costs and gains or losses on non-routine settlements are recognized as expense in profit or loss. Past service costs are recognized when plan amendment or curtailment occurs. These amounts are calculated periodically by independent qualified actuaries.

Net interest on the net defined benefit liability or asset is the change during the period in the net defined benefit liability or asset that arises from the passage of time which is determined by applying the discount rate based on government bonds to the net defined benefit liability or asset. Net interest on the net defined benefit liability or asset is recognized as expense or income in the statement of income.

Remeasurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on defined benefit liability) are recognized immediately in OCI in the period in which they arise. Remeasurements are not reclassified to profit or loss in subsequent periods. Plan assets are assets that are held by a long-term employee benefit fund or qualifying insurance policies. Plan assets are not available to the creditors of the Group, nor can they be paid directly to the Group. Fair value of plan assets is based on market price information. When no market price is available, the fair value of plan assets is estimated by discounting expected future cash flows using a discount rate that reflects both the risk associated with the plan assets and the maturity or expected disposal date of those assets (or, if they have no maturity, the expected period until the settlement of the related obligations).



The Group's right to be reimbursed of some or all of the expenditure required to settle a defined benefit obligation is recognized as a separate asset at fair value when and only when reimbursement is virtually certain.

#### *Employee leave entitlement*

Employee entitlements to annual leave are recognized as a liability when they are accrued to the employees. The undiscounted liability for leave expected to be settled wholly before twelve months after the end of the annual reporting period is recognized for services rendered by employees up to the end of the reporting period. For leave entitlements expected to be settled for more than twelve months after the reporting date, the estimated liability is actuarially determined and reported under 'Accrued Taxes, Interest and Other Expenses' in the statement of financial position.

#### Provisions

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event and it is probable that an outflow of assets embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. When the Group expects some or all of a provision to be reimbursed, for example, under an insurance contract, the reimbursement is recognized as a separate asset but only when the reimbursement is virtually certain. The expense relating to any provision is presented in the statement of income, net of any reimbursement. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

When discounting is used, the increase in the provision due to the passage of time is recognized as an interest expense.

#### Contingent Liabilities and Contingent Assets

Contingent liabilities are not recognized in the financial statements but are disclosed unless the possibility of an outflow of assets embodying economic benefits is remote. Contingent assets are not recognized but are disclosed in the financial statements when an inflow of economic benefits is probable.

#### Income Taxes

Income tax on profit and loss for the year comprises current and deferred tax. Income tax is determined in accordance with tax laws and is recognized in the statement of income, except to the extent that it relates to items directly recognized in OCI.

#### *Current tax*

Current tax assets and liabilities for the current periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted at the reporting date.

#### *Deferred tax*

Deferred tax is provided, using the balance sheet liability method, on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences, including asset revaluations. Deferred tax assets are recognized for all deductible temporary differences, carryforward of unused tax credits from the excess of minimum corporate income tax (MCIT) over the regular corporate income tax (RCIT), and unused net operating loss carryover (NOLCO), to the extent that it is probable that sufficient taxable income will be available against which the deductible



temporary differences and carryforward of unused tax credits from MCIT and unused NOLCO can be utilized. Deferred tax, however, is not recognized on temporary differences that arise from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting income nor taxable income.

Deferred tax liabilities are not provided on non-taxable temporary differences associated with investments in domestic subsidiaries and an associate. With respect to investments in foreign subsidiaries and associates, deferred tax liabilities are recognized except where the timing of the reversal of the temporary difference can be controlled and it is probable that the temporary difference will not reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient future taxable income will be available to allow all or part of the deferred income tax asset to be utilized. Unrecognized deferred tax assets are reassessed at each reporting date and are recognized to the extent that it has become probable that future taxable income will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are applicable to the period when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

Current tax and deferred tax relating to items recognized directly in OCI are also recognized in OCI and not in the statement of income.

In the consolidated financial statements, deferred tax assets and liabilities are offset if a legally enforceable right exists to set off current tax assets against current tax liabilities and deferred taxes related to the same taxable entity and the same taxation authority.

#### Parent Company Shares Held by a Subsidiary

Own equity instruments which are acquired by subsidiaries (treasury shares) are deducted from equity and accounted for at weighted average cost. No gain or loss is recognized in the consolidated statement of income on the purchase, sale, issue or cancellation of the Parent Company's own equity instruments.

#### Earnings per Share

Basic earnings per share (EPS) is computed by dividing net income for the period attributable to common shareholders by the weighted average number of common shares outstanding during the period after giving retroactive effect to stock dividends declared and stock rights exercised during the period, if any. Diluted EPS is calculated by dividing the aggregate of net income attributable to common shareholders by the weighted average number of common shares outstanding during the period adjusted for the effects of any dilutive shares.

#### Dividends

Dividends on common shares are recognized as a liability and deducted from equity when approved by the respective BOD of the Parent Company and subsidiaries. Dividends for the period that are approved after the reporting date are dealt with as an event after the reporting date.

#### Share-based Payment

Employees of the Parent Company receive remuneration in the form of share-based payments, where employees render services as consideration for equity instruments. The cost of equity-settled transactions is determined by the fair value at the date when the grant is made. That cost is recognized in "Compensation and fringe benefits", together with a corresponding increase in equity



(other equity reserves), over the period in which the service is fulfilled. The cumulative expense recognized for equity settled transactions at each reporting date until the vesting date reflects to the extent to which the vesting period has expired and the Parent Company's best estimate of the number of equity instruments that will ultimately vest. The expense or credit in the statement of income for a period represents the movement in the cumulative expense recognized as at the beginning and end of the period.

#### Debt Issue Costs

Issuance, underwriting and other related expenses incurred in connection with the issuance of debt instruments (other than debt instruments designated at FVPL) are deferred and amortized over the terms of the instruments using the effective interest method. Unamortized debt issuance costs are included in the measurement of the related carrying value of the debt instruments in the statement of financial position.

#### Borrowing Costs

Borrowing costs are recognized as expense in the year in which these costs are incurred. Borrowing costs consist of interest expense calculated using the effective interest method calculated in accordance with PAS 39 that the Group incurs in connection with borrowing of funds.

#### Events after the Reporting Date

Any post-year-end event that provides additional information about the Group's position at the reporting date (adjusting event) is reflected in the financial statements. Post-year-end events that are not adjusting events, if any, are disclosed when material to the financial statements.

#### Segment Reporting

The Group's operating businesses are organized and managed separately according to the nature of the products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets. Refer to Note 6 for the detailed disclosure on segment information.

#### Fiduciary Activities

Assets and income arising from fiduciary activities together with related undertakings to return such assets to customers are excluded from the financial statements where the Parent Company acts in a fiduciary capacity such as nominee, trustee or agent.

#### Equity

Capital stock is measured at par value for all shares issued and outstanding. When the shares are sold at a premium, the difference between the proceeds and the par value is credited to 'Capital Paid in Excess of Par Value' account. Direct costs incurred related to equity issuance, such as underwriting, accounting and legal fees, printing costs and taxes are chargeable to 'Capital Paid in Excess of Par Value' account. If the 'Capital Paid in Excess of Par Value' is not sufficient, the excess is charged against the 'Surplus'.

'Surplus' represents accumulated earnings (losses) of the Group less dividends declared.

#### Equity Reserves

The reserves recorded in equity in the statement of financial position include:

'Remeasurement Losses on Retirement Plan' which pertains to remeasurement comprising actuarial losses on the present value of the retirement obligation, net of return on plan assets.

'Accumulated Translation Adjustment' which is used to record exchange differences arising from the translation of the FCDU accounts and foreign operations (i.e. overseas branches and subsidiaries) to Philippine peso.



'Net Unrealized Loss on Available-for-Sale Investments' reserve which comprises changes in fair value of AFS investments.

### **Future Changes in Accounting Policies**

Standards issued but not yet effective up to the date of issuance of the Group's financial statements are listed below. This listing consists of standards and interpretations issued, which the Group reasonably expects to be applicable at a future date. The Group intends to adopt these standards when they become effective.

*Effective beginning on or after January 1, 2018*

#### *PFRS 2, Share-based Payment, Classification and Measurement of Share-based Payment Transactions (Amendments)*

The amendments to PFRS 2 address three main areas: the effects of vesting conditions on the measurement of a cash-settled share-based payment transaction; the classification of a share-based payment transaction with net settlement features for withholding tax obligations; and the accounting where a modification to the terms and conditions of a share-based payment transaction changes its classification from cash settled to equity settled.

On adoption, entities are required to apply the amendments without restating prior periods, but retrospective application is permitted if elected for all three amendments and if other criteria are met. Early application of the amendments is permitted.

The Group is assessing the potential effect of the amendments on its financial statements.

#### *PFRS 4, Insurance Contracts, Applying PFRS 9, Financial Instruments, with PFRS 4 (Amendments)*

The amendments address concerns arising from implementing PFRS 9, the new financial instruments standard before implementing the forthcoming insurance contracts standard. They allow entities to choose between the overlay approach and the deferral approach to deal with the transitional challenges. The overlay approach gives all entities that issue insurance contracts the option to recognize in other comprehensive income, rather than profit or loss, the volatility that could arise when PFRS 9 is applied before the new insurance contracts standard is issued. On the other hand, the deferral approach gives entities whose activities are predominantly connected with insurance an optional temporary exemption from applying PFRS 9 until the earlier of application of the forthcoming insurance contracts standard or January 1, 2021.

The Group is assessing the potential effect of adopting this standard.

#### *PFRS 9, Financial Instruments*

PFRS 9 replaces PAS 39, Financial Instruments: Recognition and Measurement and is effective for annual periods beginning on or after January 1, 2018.

PFRS 9 is required to be applied on a retrospective basis, with certain exceptions. As permitted, the Group will not restate prior period comparative consolidated financial statements when the Group adopts the requirements of the new standard. Restatements and differences in the carrying amounts of financial instruments arising from the adoption of PFRS 9 will be recognized in the 2018 opening balances of surplus and OCI as if the Group had always applied PFRS 9.

In the period of initial application, the requirements of PFRS 9 on the classification and measurement of financial assets and on the recognition of expected credit losses will have an impact on the Group's and Parent Company's financial statements. The 2018 opening balances of surplus and OCI in the Group's and Parent Company's statement of financial position are expected to change as a result of



applying PFRS 9's requirements on classification and measurement of financial assets. This change will result from reclassifications of financial assets depending on the Group's and the Parent Company's application of its business models and its assessment of the financial assets' cash flow characteristics. The balances of surplus and OCI in the Group's and Parent Company's statement of financial position as of January 1, 2018, the initial adoption date, are also expected to change as a result of applying PFRS 9's requirements on the recognition of expected credit losses. This change depends on whether there have been significant increases in the credit risk of the Group's and Parent Company's financial assets since initial recognition and on the Group's and Parent Company's evaluation of factors relevant to the measurement of expected credit losses such as a range of possible outcomes and information about past events, current conditions and forecasts of future economic conditions. During 2018, PFRS 9's requirements will have an impact on the Group's and Parent Company's financial statements depending on certain factors such as the financial assets' corresponding business models, cash flow characteristics, and changes in credit risks. The Group is still completing its assessment of the impact of PFRS 9.

In the period of initial application, the requirements of PFRS 9 on the classification and measurement of financial liabilities and on the application of hedge accounting are not expected to have an impact on the Group's and Parent Company's financial statements. The key changes to the Group's accounting policies resulting from the adoption of PFRS 9 are described below.

#### *Classification and measurement*

The classification and measurement provisions of PFRS 9 require that all debt financial assets that do not meet the "solely payment of principal and interest" (SPPI) test, including those that contain embedded derivatives, be classified at initial recognition as at fair value through profit or loss (FVTPL). The intent of the SPPI test is to ensure that debt instruments that contain non-basic lending features, such as conversion options and equity linked pay-outs, are measured at FVTPL. Subsequent measurement of instruments classified as FVTPL under PFRS 9 operates in a similar manner to financial instruments held for trading under PAS 39.

For debt financial assets that meet the SPPI test, classification at initial recognition will be determined based on the business model under which these instruments are managed. Debt instruments that are managed on a "held for trading" or "fair value" basis will be classified as at FVTPL. Debt instruments that are managed on a "hold to collect and for sale" basis will be classified as at fair value through OCI (FVOCI) for debt. Debt instruments that are managed on a "hold to collect" basis will be classified as at amortized cost. Subsequent measurement of instruments classified as at FVOCI and amortized cost classifications under PFRS 9 operate in a similar manner to AFS financial assets for debt financial assets and loans and receivables, respectively, under existing PAS 39, except for the impairment provisions which are discussed below.

For those debt financial assets that would otherwise be classified as at FVOCI or amortized cost, an irrevocable designation can be made at initial recognition to instead measure the debt instrument at FVTPL under the fair value option (FVO) if doing so eliminates or significantly reduces an accounting mismatch.

All equity financial assets are required to be classified at initial recognition as at FVTPL unless an irrevocable designation is made to classify the instrument as at FVOCI for equities. Unlike AFS for equity securities under PAS 39, the FVOCI for equities category results in all realized and unrealized gains and losses being recognized in OCI with no recycling to profit and loss. Only dividends will continue to be recognized in profit and loss.

The classification and measurement of financial liabilities remain essentially unchanged from the current PAS 39 requirements, except that changes in fair value of FVO liabilities attributable to



changes in own credit risk are to be presented in OCI, rather than profit and loss. Derivatives will continue to be measured at FVTPL under PFRS 9.

#### *Impairment*

The new impairment guidance sets out an expected credit loss (ECL) model applicable to all debt instrument financial assets classified as amortized cost and FVOCI. In addition, the ECL model applies to loan commitments and financial guarantees that are not measured at FVTPL.

#### *Expected Credit Loss Methodology*

The application of ECL will significantly change the Group's credit loss methodology and models. ECL allowances represent credit losses that reflect an unbiased and probability-weighted amount which is determined by evaluating a range of possible outcomes, the time value of money and reasonable and supportable information about past events, current conditions and forecasts of future economic conditions. ECL allowances will be measured at amounts equal to either: (i) 12-month ECL; or (ii) lifetime ECL for those financial instruments which have experienced a significant increase in credit risk (SICR) since initial recognition or when there is objective evidence of impairment. This compares to the present incurred loss model that incorporates a single best estimate, the time value of money and information about past events and current conditions and which recognizes lifetime credit losses when there is objective evidence of impairment and also allowances for incurred but not identified credit losses.

#### *Stage Migration and Significant Increase in Credit Risk*

Financial instruments subject to the ECL methodology are categorized into three stages:

- Stage 1 is comprised of all non-impaired financial instruments which have not experienced a SICR since initial recognition. Entities are required to recognize 12-month ECL for stage 1 financial instruments. In assessing whether credit risk has increased significantly, entities are required to compare the risk of a default occurring on the financial instrument as at the reporting date, with the risk of a default occurring on the financial instrument as at the date of initial recognition.
- Stage 2 is comprised of all non-impaired financial instruments which have experienced a SICR since initial recognition. Entities are required to recognize lifetime ECL for stage 2 financial instruments. In subsequent reporting periods, if the credit risk of the financial instrument improves such that there is no longer a SICR since initial recognition, then entities shall revert to recognizing 12 months of ECL. In contrast to stage 1 and stage 2, inherent within the incurred loss methodology under PAS 39, allowances are provided for non-impaired financial instruments for credit losses that are incurred but not yet identified.
- Financial instruments are classified as stage 3 when there is objective evidence of impairment as a result of one or more loss events that have occurred after initial recognition with a negative impact on the estimated future cash flows of a financial instrument or a portfolio of financial instruments. The ECL model requires that lifetime ECL be recognized for impaired financial instruments, which is similar to the current requirements under PAS 39 for impaired financial instruments.

#### *PFRS 15, Revenue from Contracts with Customers*

PFRS 15 establishes a new five-step model that will apply to revenue arising from contracts with customers. Under PFRS 15, revenue is recognized at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer.

The principles in PFRS 15 provide a more structured approach to measuring and recognizing revenue.



The new revenue standard is applicable to all entities and will supersede all current revenue recognition requirements under PFRSs. Either a full or modified retrospective application is required for annual periods beginning on or after January 1, 2018. The Group plans to adopt the modified retrospective method.

The Group is currently assessing the impact of adopting this standard.

*PAS 28, Measuring an Associate or Joint Venture at Fair Value (Part of Annual Improvements to PFRSs 2014 - 2016 Cycle) (Amendments)*

The amendments clarify that an entity that is a venture capital organization, or other qualifying entity, may elect, at initial recognition on an investment-by-investment basis, to measure its investments in associates and joint ventures at fair value through profit or loss. They also clarify that if an entity that is not itself an investment entity has an interest in an associate or joint venture that is an investment entity, the entity may, when applying the equity method, elect to retain the fair value measurement applied by that investment entity associate or joint venture to the investment entity associate's or joint venture's interests in subsidiaries. This election is made separately for each investment entity associate or joint venture, at the later of the date on which (a) the investment entity associate or joint venture is initially recognized; (b) the associate or joint venture becomes an investment entity; and (c) the investment entity associate or joint venture first becomes a parent. The amendments should be applied retrospectively, with earlier application permitted.

*PAS 40, Investment Property, Transfers of Investment Property (Amendments)*

The amendments clarify when an entity should transfer property, including property under construction or development into, or out of investment property. The amendments state that a change in use occurs when the property meets, or ceases to meet, the definition of investment property and there is evidence of the change in use. A mere change in management's intentions for the use of a property does not provide evidence of a change in use. The amendments should be applied prospectively to changes in use that occur on or after the beginning of the annual reporting period in which the entity first applies the amendments. Retrospective application is only permitted if this is possible without the use of hindsight.

*Philippine Interpretation IFRIC-22, Foreign Currency Transactions and Advance Consideration*

The interpretation clarifies that in determining the spot exchange rate to use on initial recognition of the related asset, expense or income (or part of it) on the derecognition of a non-monetary asset or non-monetary liability relating to advance consideration, the date of the transaction is the date on which an entity initially recognizes the nonmonetary asset or non-monetary liability arising from the advance consideration. If there are multiple payments or receipts in advance, then the entity must determine a date of the transactions for each payment or receipt of advance consideration. The interpretation may be applied on a fully retrospective basis. Entities may apply the interpretation prospectively to all assets, expenses and income in its scope that are initially recognized on or after the beginning of the reporting period in which the entity first applies the interpretation or the beginning of a prior reporting period presented as comparative information in the financial statements of the reporting period in which the entity first applies the interpretation.

*Effective beginning on or after January 1, 2019*

*PFRS 16, Leases*

Under the new standard, lessees will no longer classify their leases as either operating or finance leases in accordance with PAS 17, Leases. Rather, lessees will apply the single-asset model. Under this model, lessees will recognize the assets and related liabilities for most leases on their balance sheets, and subsequently, will depreciate the lease assets and recognize interest on the lease liabilities



in their profit or loss. Leases with a term of 12 months or less or for which the underlying asset is of low value are exempted from these requirements.

The accounting by lessors is substantially unchanged as the new standard carries forward the principles of lessor accounting under PAS 17. Lessors, however, will be required to disclose more information in their financial statements, particularly on the risk exposure to residual value.

Entities may early adopt PFRS 16 but only if they have also adopted PFRS 15. When adopting PFRS 16, an entity is permitted to use either a full retrospective or a modified retrospective approach, with options to use certain transition reliefs.

The Group is currently assessing the impact of adopting PFRS 16.

#### *Deferred effectivity*

#### *PFRS 10 and PAS 28, Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (Amendments)*

The amendments address the conflict between PFRS 10 and PAS 28 in dealing with the loss of control of a subsidiary that is sold or contributed to an associate or joint venture. The amendments clarify that a full gain or loss is recognized when a transfer to an associate or joint venture involves a business as defined in PFRS 3, *Business Combinations*. Any gain or loss resulting from the sale or contribution of assets that does not constitute a business, however, is recognized only to the extent of unrelated investors' interests in the associate or joint venture

On January 13, 2016, the Financial Reporting Standards Council postponed the original effective date of January 1, 2016 of the said amendments until the International Accounting Standards Board has completed its broader review of the research project on equity accounting that may result in the simplification of accounting for such transactions and of other aspects of accounting for associates and joint ventures.

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### 3. Significant Accounting Judgments and Estimates

The preparation of the financial statements in compliance with PFRS requires the Group to make judgments and estimates that affect the reported amounts of assets, liabilities, income and expenses and disclosure of contingent assets and contingent liabilities. Future events may occur which will cause the assumptions used in arriving at the estimates to change. The effects of any change in estimates are reflected in the financial statements as they become reasonably determinable.

Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

#### Judgments

##### *(a) Leases*

##### Operating leases

##### *Group as lessee*

The Group has entered into lease on premises it uses for its operations. The Group has determined, based on the evaluation of the terms and conditions of the lease agreement (i.e., the lease does not transfer ownership of the asset to the lessee by the end of the lease term and lease term is not for the major part of the asset's economic life), that the lessor retains all the significant risks and rewards of ownership of these properties.



Finance leases

*Group as lessor*

The Group, as lessor, has entered into lease arrangements on real estate, various machineries and other types of equipment. The Group has determined that it transfers all the significant risks and rewards of ownership of these properties and so accounts for these leases as finance lease.

(b) *Fair value of financial instruments*

Where the fair values of financial assets and financial liabilities recorded in the statement of financial position cannot be derived from active markets, they are determined using valuation techniques that include the use of mathematical models (Note 5). The input to these models is taken from observable markets where possible, but where this is not feasible, a degree of judgment is required in establishing fair values. The judgments include considerations of liquidity and model inputs such as correlation and volatility for longer dated derivatives.

(c) *Contingencies*

The Group is currently involved in legal proceedings. The estimate of the probable cost for the resolution of claims has been developed in consultation with the aid of the outside legal counsels handling the Group's defense in these matters and is based upon an analysis of potential results. Management does not believe that the outcome of these matters will affect the results of operations. It is probable, however, that future results of operations could be materially affected by changes in the estimates or in the effectiveness of the strategies relating to the proceedings (Note 35).

(d) *Functional currency*

PAS 21 requires management to use its judgment to determine the entity's functional currency such that it most faithfully represents the economic effects of the underlying transactions, events and conditions that are relevant to the entity.

In making this judgment, the Group considers the following:

- the currency that mainly influences prices for financial instruments and services (this will often be the currency in which prices for its financial instruments and services are denominated and settled);
- the currency in which funds from financing activities are generated; and
- the currency in which receipts from operating activities are usually retained.

(e) *Assessment of control over entities for consolidation*

Where the Parent Company does not have majority of the voting interest over an investee, it considers all relevant facts and circumstances in assessing whether it has control over the investee. This may include a contractual arrangement with the other voting shareholders of the investee or rights arising from other contractual arrangements which give power to the Parent Company over the investee to affect its returns.

The Parent Company determined that it controls Oceanic Holding (BVI) Ltd. (OHBVI) through its combined voting rights of 70.56% which arises from its direct ownership of 27.78% and voting rights of 42.78% assigned by certain stockholders of OHBVI to the Parent Company through a voting trust agreement.

(f) *Assessment of joint control*

The Parent Company has certain joint arrangements with real estate companies for the development of its investment properties into residential/condominium units. In assessing joint



control over these investees, the Parent Company assesses whether all the parties collectively control the arrangement. Further, the Parent Company determines the relevant activities of the arrangement and whether decisions around relevant activities require unanimous consent. The Parent Company also considers the scope of decision-making authority of the real estate companies in accordance with their respective contractual arrangements.

The Parent Company determined that it has joint control over these joint arrangements on the basis that even though the real estate companies are the designated operators of the joint arrangement, they are still bound by the contract that establishes joint control of the undertaking and they can only act in accordance with the authorities granted to them under the joint venture agreement.

*(g) Sale of Allianz-PNB Life Insurance, Inc.(APLII)*

Pursuant to the sale of APLII in 2016 under a share purchase agreement, the Parent Company also entered into a distribution agreement with APLII where the Parent Company will allow APLII to have exclusive access to the distribution network of the Parent Company and its subsidiary, PNB Savings Bank, over a period of 15 years.

The Group has determined based on its evaluation that the share purchase agreement and distribution agreement have provisions referring to one another; making the distribution agreement an integral component of the sale transaction. Accordingly, the consideration received by the Parent Company was allocated between the sale of its ownership interest in APLII and the Exclusive Distribution Right (see Note 12).

Estimates

*(a) Credit losses on loans and receivables*

The Group reviews its impaired loans and receivables on a quarterly basis to assess whether additional provision for credit losses should be recorded in the statement of income. In particular, judgment by management is required in the estimation of the amount and timing of future cash flows when determining the level of required allowance. Such estimates are based on assumptions about a number of factors and actual results may differ, resulting in future changes to the allowance. Estimated future cash flows of a collateralized loan reflects the cash flows that may result from foreclosure less costs for obtaining and selling the collateral, whether or not foreclosure is probable. The Group takes into account the latest available information of the borrower's financial condition, industry risk and market trends.

The present value of the estimated future cash flows is discounted at the financial asset's original EIR. If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current EIR, adjusted for the original credit risk premium.

In addition to specific allowance against individually significant loans and receivables, the Group also makes a collective impairment allowance against exposures which, although not specifically identified as requiring a specific allowance, have a greater risk of default than when originally granted. For the purpose of a collective impairment, loans and receivables are grouped on the basis of their credit risk characteristics such as internal credit risk rating, collateral type, past-due status and term. Future cash flows in a group of financial assets that are collectively evaluated for impairment are estimated on the basis of historical loss experience for assets with credit risk characteristics similar to those in the group.

Refer to Notes 10 and 15 for the carrying values of loans and receivables and receivable from SPVs, respectively.



(b) *Recognition of deferred tax assets*

Deferred tax assets are recognized for all unused tax losses and temporary differences to the extent that it is probable that future taxable profit will be available against which the losses can be utilized. Significant management judgment is required to determine the amount of deferred tax assets that can be recognized, based upon the likely timing and level of future taxable income together with future tax planning strategies.

The Group and Parent Company's estimates of future taxable income indicate that certain temporary differences will be realized in the future. The amounts of recognized and unrecognized deferred tax assets are disclosed in Note 31.

(c) *Present value of retirement obligation*

The cost of defined benefit pension plan and other post-employment benefits is determined using actuarial valuations. The actuarial valuation involves making assumptions about discount rates, future salary increases, mortality rates and employee turnover. Due to the long-term nature of these plans, such estimates are subject to significant uncertainty. All assumptions are reviewed at each reporting date. The discount rate is based on zero-coupon yield of government bonds with remaining maturity approximating the estimated average duration of benefit payment. Future salary increases was based on the Group's policy taking into account the prevailing inflation rate. The mortality rate used is based on publicly available mortality table modified accordingly with estimates of mortality improvements. The employee turnover is based on the Group's most recent experience.

The fair value of plan assets is based on market price information. When no market price is available, the fair value of plan assets is estimated by discounting expected future cash flows using a discount rate that reflects both the risk associated with the plan assets and the maturity or expected disposal date of those assets.

The present value of retirement obligation and fair value of plan assets are disclosed in Note 29.

(d) *Impairment of nonfinancial assets - property and equipment, investments in subsidiaries and an associate, investment properties, other properties acquired and intangibles*

The Parent Company assesses impairment on its investments in subsidiaries and an associate whenever events or changes in circumstances indicate that the carrying amount of the asset may not be recoverable. Among others, the factors that the Parent Company considers important which could trigger an impairment review on its investments in subsidiaries and associate include the following:

- deteriorating or poor financial condition;
- recurring net losses; and
- significant changes on the technological, market, economic, or legal environment which had an adverse effect on the subsidiary or associate during the period or in the near future, in which the subsidiary or associate operates.

The Group also assesses impairment on its nonfinancial assets (e.g., investment properties, property and equipment, other acquired properties and intangibles) and considers the following impairment indicators:

- significant underperformance relative to expected historical or projected future operating results;



- significant changes in the manner of use of the acquired assets or the strategy for overall business; and
- significant negative industry or economic trends.

An impairment loss is recognized whenever the carrying amount of an asset exceeds its recoverable amount. Except for investment properties and land and building where recoverable amount is determined based on fair value less cost to sell, the recoverable amount of all other nonfinancial assets is determined based on the asset's value in use computation which considers the present value of estimated future cash flows expected to be generated from the continued use of the asset or group of assets. The Group is required to make estimates and assumptions that can materially affect the carrying amount of the asset or group of assets being assessed.

The carrying values of the Group's property and equipment, investments in subsidiaries and an associate, investment properties and intangible assets and other nonfinancial assets are disclosed in Notes 11, 12, 13, 14 and 15.

(e) *Impairment of goodwill*

The Group conducts an annual review for any impairment in the value of goodwill. Goodwill is written down for impairment where the recoverable amount is insufficient to support their carrying value. The Group estimates the discount rate used for the computation of the net present value by reference to industry cost of capital. Future cash flows from the business are estimated based on the theoretical annual income of the relevant CGUs. Average growth rate is derived from the long-term Philippine growth rate. The recoverable amount of the CGU is determined based on a value-in-use calculation using cash flow projections from financial budgets approved by senior management and BOD of the Parent Company covering a three-year period. The assumptions used in the calculation of value-in-use are sensitive to estimates of future cash flows from business, interest margin, discount rate and long-term growth rate used to project cash flows.

The carrying values of the Group's goodwill and key assumptions used in determining value-in-use are disclosed in Note 14.

(f) *Valuation of insurance contracts*

Estimates have to be made both for the expected ultimate cost of claims reported and for the expected ultimate cost of IBNR at the reporting date. It can take a significant period of time before the ultimate claim costs can be established with certainty.

Nonlife insurance contract liabilities are not discounted for the time value of money. The main assumption underlying the estimation of the claims provision is that Group's company's past claims development experience can be used to project future claims development and hence ultimate claims costs. Historical claims development is mainly analyzed by accident years as well as by significant business lines and claim types. Large claims are usually separately addressed, either by being reserved at the face value of loss adjuster estimates or separately projected in order to reflect their future development.

The carrying values of total provisions for claims reported and claims IBNR are included in the 'Insurance contract liabilities' disclosed in Note 22.

(g) *Determination of fair value of shares of APLII and Exclusive Distribution Rights (EDR)*

The Group determined the fair value of the shares of APLII using a combination of the Income Approach and the Market Approach. The Income Approach was based on the present value of the future cash flows over a three-year period, adjusted for the control premium and the lack of marketability discount. Significant management judgment is required to determine the expected



future cash flows. The valuation under the Income Approach is most sensitive to discount rate and growth rate used to project cash flows.

The Market Approach involved determining the price to book value of selected publicly traded companies that have been identified to be comparable to PLII such as those with similar business activities and product offerings. The price to book value are then subjected to a control premium and lack of marketability discount.

The fair value of the Exclusive Distribution Right was determined using the Market Approach where it involved identifying recent bancassurance agreements with upfront payments from publicly available data of comparable companies. Using the amount of upfront payment fee, the number of branches and customers, a value per branch and value per customer multiple were determined.

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#### 4. Financial Risk Management Objectives and Policies

##### Introduction

The Parent Company's BOD has overall responsibility for the establishment and oversight of the Group's risk management framework. As delegated by the BOD, the Risk Oversight Committee (ROC) is mandated to set risk appetite, approve frameworks, policies and processes for managing risk, and accept risks beyond the approval discretion provided to management. The ROC advises on the overall current and future risk appetite and strategy and assists in overseeing the implementation of those strategies and business plans by senior management. Details of the Parent Company's risk framework are discussed under the Risk Management Disclosure Section of the Parent Company's annual report.

The Group's activities are principally related to the development, delivery, servicing and use of financial instruments. Risk is inherent in these activities but it is managed through a process of ongoing identification, measurement and monitoring, subject to risk limits and other controls. This process of risk management is critical to the Group's continuing profitability.

The Group defines material risks (at group level) as those risks from any business activity large enough to threaten the Parent Company's capital position to drop below its desired level resulting in either an ₱8.0 billion increase in risk weighted assets or a ₱1.0 billion reduction in earnings and/or qualifying capital which translate into a reduction in CAR by 20 bps.

Resulting from the assessments based on the premise identified above, the Parent Company agrees and reviews on a regular basis the material risks that need particular focus from all three lines of defense. For the assessment period 2017-2019, these are based on the following nine (9) material risks, which are grouped under Pillar 1 and Pillar 2 risks, and shall be covered in the ICAAP Document and required for monitoring.

Types and definition of each of these risks are discussed hereunder:

##### Pillar 1 Risks:

1. Credit Risk (includes Counterparty and Country Risks)
2. Market Risk
3. Operational Risk

##### Pillar 2 Risks:

4. Credit Concentration Risk
5. Interest Rate Risk in Banking Book (IRRBB)



6. Liquidity Risk
7. Reputational / Customer Franchise Risk
8. Strategic Business Risk
9. Cyber Security Risk

The Risk Management Group (RMG) provides the legwork for the ROC in its role of formulating the risk management strategy, the development and maintenance of the internal risk management framework, and the definition of the governing risk management principles. The RMG provides assistance to the Assets and Liabilities Committee (ALCO) on capital management and the Board Policy Committee on the management of regulatory capital.

The mandate of the RMG involves:

- Implementing the risk management framework of identifying, measuring, controlling and monitoring the various risk taking activities of the Group, inherent in all financial institutions;
- Providing services to the risk-taking units and personnel in the implementation of risk mitigation strategies; and
- Establishing recommended limits based on the results of its analysis of exposures.

#### Credit Risk

Credit risk is the non-recovery of credit exposures (on-and-off balance sheet exposures). Managing credit risk also involves monitoring of migration risk, concentration risk, country risk and settlement risk. The Group manages its credit risk at various levels (i.e., strategic level, portfolio level down to individual transaction).

The credit risk management of the entire loan portfolio is under the direct oversight of the ROC and Executive Committee. Credit risk assessment of individual borrower is performed by the business sector and remedial sector. Risk management is embedded in the entire credit process, i.e., from credit origination to remedial management (if needed).

Among the tools used by the Parent Company in identifying, assessing and managing credit risk include:

- Documented credit policies and procedures: sound credit granting process, risk asset acceptance criteria, target market and approving authorities;
- System for administration and monitoring of exposure;
- Pre-approval review of loan proposals;
- Post approval review of implemented loans;
- Work out system for managing problem credits;
- Regular review of the sufficiency of valuation reserves;
- Monitoring of the adequacy of capital for credit risk via the Capital Adequacy Ratio (CAR) report;
- Monitoring of breaches in regulatory and internal limits;
- Credit Risk Management Dashboard;
- Diversification;
- Internal Risk Rating System for corporate accounts;
- Credit Scoring for retail accounts; and
- Active loan portfolio management undertaken to determine the quality of the loan portfolio and identify the following:
  - a. portfolio growth
  - b. movement of loan portfolio (cash releases and cash collection for the month)
  - c. loss rate



- d. recovery rate
- e. trend of nonperforming loans (NPLs)
- f. concentration risk (per classified account, per industry, clean exposure, large exposure, contingent exposure, currency, security, facility, demographic, etc.)

The Parent Company collects data on risk rating of loan borrowers with an asset size of ₱15.0 million and above as initial requirement in the Parent Company's model for internal Probability of Default (PD) and Loss Given Default (LGD).

The Group follows the BOD approved policy on the generic classification of loans based on the type of borrowers and the purpose of the loan.

#### *Credit-related commitments*

The exposures represent guarantees, standby letters of credit (LCs) issued by the Parent Company and documentary/commercial LCs which are written undertakings by the Parent Company.

To mitigate this risk the Parent Company requires hard collaterals, as discussed under *Collateral and other credit enhancement*, for standby LCs lines while commercial LCs are collateralized by the underlying shipments of goods to which they relate.

#### *Derivative financial instruments*

Credit risk arising from derivative financial instruments is, at any time, limited to those with positive fair values, as recorded in the statement of financial position.

#### *Unit-linked financial assets*

The Group issues unit-linked insurance policies. In the unit-linked business, the policy holder bears the investment risk in the assets held in the unit-linked funds as the policy benefits are directly linked to the values of the assets in the fund. Therefore, the Group has no material credit risk on unit-linked financial assets.

#### *Collateral and other credit enhancement*

As a general rule, character is the single most important consideration in granting loans. However, collaterals are requested to mitigate risk. The loan value and type of collateral required depend on the assessment of the credit risk of the borrower or counterparty. The Group follows guidelines on the acceptability of types of collateral and valuation parameters.

The main types of collateral obtained are as follows:

- For corporate accounts - deposit hold outs, guarantees, securities, physical collaterals (e.g., real estate, chattels, inventory, etc.); as a general rule, commercial, industrial and residential lots are preferred
- For retail lending - mortgages on residential properties and vehicles financed
- For securities lending and reverse repurchase transactions - cash or securities

The disposal of the foreclosed properties is handled by the Asset Management Sector which adheres to the general policy of disposing assets at the highest possible market value.

Management regularly monitors the market value of the collateral and requests additional collateral in accordance with the underlying agreement. The existing market value of the collateral is considered during the review of the adequacy of the allowance for credit losses. Generally, collateral is not held over loans and advances to banks except for reverse repurchase agreements. The Group is not



permitted to sell or repledge the collateral held over loans and advances to counterparty banks and BSP in the absence of default by the owner of the collateral.

*Maximum exposure to credit risk after collateral held or other credit enhancements*

An analysis of the maximum exposure to credit risk after taking into account any collateral held or other credit enhancements for the Group and the Parent Company is shown below:

	<b>Consolidated</b>			
	<b>2017</b>			
	<b>Gross Maximum Exposure</b>	<b>Fair Value of Collateral</b>	<b>Net Exposure</b>	<b>Financial Effect of Collateral</b>
Securities held under repurchase agreement	₱14,621,483	₱14,473,258	₱148,225	₱14,473,258
Loans and receivables:				
Receivable from customers*:				
Business loans	408,977,024	573,328,885	280,657,441	128,319,583
Consumers	45,972,385	36,704,079	31,580,271	14,392,114
GOCCs and National Government Agencies (NGAs)	17,429,380	15,117,428	2,311,952	15,117,428
LGUs	7,176,573	1,024,131	6,701,323	475,250
Fringe benefits	516,360	553,035	299,245	217,115
Unquoted debt securities	14,674,130	-	14,674,130	-
Other receivable	22,459,399	16,084,896	21,583,282	876,117
	<b>₱531,826,734</b>	<b>₱657,285,712</b>	<b>₱357,955,869</b>	<b>₱173,870,865</b>

\*Receivables from customers exclude residual value of the leased asset (Note 10).

	<b>Consolidated</b>			
	<b>2016</b>			
	<b>Gross Maximum Exposure</b>	<b>Fair Value of Collateral</b>	<b>Net Exposure</b>	<b>Financial Effect of Collateral</b>
Securities held under repurchase agreement	₱1,972,310	₱1,968,603	₱3,707	₱1,968,603
Loans and receivables:				
Receivable from customers*:				
Business loans	345,154,387	275,990,051	276,724,626	68,429,761
Consumers	41,224,688	24,791,559	28,463,760	12,760,928
GOCCs and National Government Agencies (NGAs)	19,897,037	25,594,651	3,089,179	16,807,858
LGUs	7,335,499	1,053,132	6,806,185	529,314
Fringe benefits	588,092	743,271	291,754	296,338
Unquoted debt securities	6,972,710	2,789,063	4,125,801	2,789,063
Other receivable	21,039,980	10,745,528	15,156,530	5,883,450
	<b>₱444,184,703</b>	<b>₱343,675,858</b>	<b>₱334,661,542</b>	<b>₱109,465,315</b>

\*Receivables from customers exclude residual value of the leased asset (Note 10).

	<b>Parent Company</b>			
	<b>2017</b>			
	<b>Gross Maximum Exposure</b>	<b>Fair Value of Collateral</b>	<b>Net Exposure</b>	<b>Financial Effect of Collateral</b>
Securities held under repurchase agreement	₱14,621,483	₱14,473,258	₱148,225	₱14,473,258
Loans and receivables:				
Receivable from customers:				
Business loans	388,516,309	546,762,806	271,403,152	117,113,157
Consumers	11,721,298	1,567,307	11,106,334	614,964
GOCCs and NGAs	17,429,380	15,117,428	2,311,952	15,117,428
LGUs	7,176,573	1,024,131	6,701,323	475,250
Fringe benefits	482,020	522,070	290,864	191,156
Unquoted debt securities	14,616,628	-	14,616,628	-
Other receivable	16,076,425	16,012,112	15,273,093	803,333
	<b>₱470,640,116</b>	<b>₱595,479,112</b>	<b>₱321,851,571</b>	<b>₱148,788,546</b>



	Parent Company			
	2016			
	Gross Maximum Exposure	Fair Value of Collateral	Net Exposure	Financial Effect of Collateral
Securities held under repurchase agreement	₱1,972,310	₱1,968,603	₱3,707	₱1,968,603
Loans and receivables:				
Receivable from customers:				
Business loans	332,783,948	255,205,029	273,830,642	58,953,306
Consumers	9,988,258	3,059,479	8,357,123	1,631,135
GOCCs and NGAs	19,897,036	25,594,651	3,089,179	16,807,857
LGUs	7,335,499	1,053,132	6,806,185	529,314
Fringe benefits	560,828	734,575	283,164	277,664
Unquoted debt securities	6,914,864	2,789,063	4,125,801	2,789,063
Other receivable	14,750,427	10,743,494	9,124,573	5,625,854
	₱394,203,170	₱301,148,026	₱305,620,374	₱88,582,796

The maximum credit risk, without taking into account the fair value of any collateral and netting agreements, is limited to the amounts on the statement of financial position plus commitments to customers such as unused commercial letters of credit, outstanding guarantees and others as disclosed in Note 35 to the financial statements.

*Excessive risk concentration*

Credit risk concentrations can arise whenever a significant number of borrowers have similar characteristics. The Parent Company analyzes the credit risk concentration to an individual borrower, related group of accounts, industry, geographic, internal rating buckets, currency, term and security. For risk concentration monitoring purposes, the financial assets are broadly categorized into (1) loans and receivables and (2) trading and financial investment securities. To mitigate risk concentration, the Parent Company constantly checks for breaches in regulatory and internal limits. Clear escalation process and override procedures are in place, whereby any excess in limits are covered by appropriate approving authority to regularize and monitor breaches in limits.

a. Limit per Client or Counterparty

For loans and receivables, the Parent Company sets an internal limit for group exposures which is equivalent to 100.00% of the single borrower's limit (SBL) for loan accounts with credit risk rating (CRR) 1 to CRR 5 or 50.00% of SBL if rated below CRR 5.

For trading and investment securities, the Group limits investments to government issues and securities issued by entities with high-quality investment ratings.



b. Geographic Concentration

The table below shows the credit risk exposures, before taking into account any collateral held or other credit enhancements, categorized by geographic location:

	Consolidated			Total
	2017			
	Loans and receivables*	Trading and investment securities	Other financial assets**	
Philippines	₱468,116,001	₱79,432,010	₱128,064,005	₱675,612,016
Asia (excluding the Philippines)	28,656,909	10,974,911	17,295,570	56,927,390
USA and Canada	1,243,490	2,450,828	8,530,735	12,225,053
Oceania	3,398,662	—	—	3,398,662
Other European Union Countries	—	382,808	2,065,193	2,448,001
United Kingdom	26,128	6,284,385	3,007,550	9,318,063
Middle East	—	—	10,943	10,943
	<b>₱501,441,190</b>	<b>₱99,524,942</b>	<b>₱158,973,996</b>	<b>₱759,940,128</b>

\* Loans and receivables exclude residual value of the leased asset (Note 10)

\*\* Other financial assets include the following financial assets: 'Due from BSP', 'Due from other banks', 'Interbank loans receivable', 'Securities held under agreements to resell', and other financial assets booked under 'Other assets' (Note 15)

	Consolidated			Total
	2016			
	Loans and receivables*	Trading and investment securities	Other financial assets**	
Philippines	₱388,691,048	₱78,723,534	₱131,622,446	₱598,848,998
Asia (excluding the Philippines)	18,430,743	12,716,017	18,211,900	49,358,660
USA and Canada	15,315,893	202,939	4,302,151	19,820,983
Oceania	3,594,610	—	—	3,594,610
Other European Union Countries	1,425,522	942,855	4,643,448	7,011,825
United Kingdom	42,086	843,737	1,568,364	2,454,187
Middle East	7,707	—	31,042	38,749
	<b>₱427,507,609</b>	<b>₱93,429,082</b>	<b>₱160,379,351</b>	<b>₱681,128,012</b>

\* Loans and receivables exclude residual value of the leased asset. (Note 10)

\*\* Other financial assets include the following financial assets: 'Due from BSP', 'Due from other banks', 'Interbank loans receivable', 'Securities held under agreements to resell', and other financial assets booked under 'Other assets' (Note 15)

	Parent Company			Total
	2017			
	Loans and receivables	Trading and investment securities	Other financial assets*	
Philippines	₱417,687,275	₱77,297,223	₱122,665,366	₱617,649,864
Asia (excluding the Philippines)	19,753,264	10,971,619	6,437,886	37,162,769
United Kingdom	—	6,210,003	3,007,451	9,217,454
Oceania	3,398,662	479	—	3,399,141
USA and Canada	674,104	2,326,180	8,460,359	11,460,643
Other European Union Countries	—	382,808	2,062,191	2,444,999
Middle East	—	—	10,943	10,943
	<b>₱441,513,305</b>	<b>₱97,188,312</b>	<b>₱142,644,196</b>	<b>₱681,345,813</b>

\*Other financial assets include the following financial assets: 'Due from BSP', 'Due from other banks', 'Interbank loans receivable', 'Securities held under agreements to resell', and other financial assets booked under 'Other assets' (Note 15)



	Parent Company			Total
	2016			
	Loans and receivables	Trading and investment securities	Other financial assets*	
Philippines	₱366,510,639	₱77,371,752	₱127,423,655	₱571,306,046
Asia (excluding the Philippines)	11,011,491	12,715,714	10,154,230	33,881,435
United Kingdom	–	225	–	225
Oceania	668,901	–	4,135,016	4,803,917
USA and Canada	–	843,276	4,053,526	4,896,802
Other European Union Countries	–	843,737	1,244,950	2,088,687
Middle East	7,707	–	31,042	38,749
	<b>₱378,198,738</b>	<b>₱91,774,704</b>	<b>₱147,042,419</b>	<b>₱617,015,861</b>

\*Other financial assets include the following financial assets: 'Due from BSP', 'Due from other banks', 'Interbank loans receivable', 'Securities held under agreements to resell', and other financial assets booked under 'Other assets' (Note 15)

c. Concentration by Industry

The tables below shows the industry sector analysis of the Group's and Parent Company's financial assets at amounts before taking into account the fair value of the loan collateral held or other credit enhancements.

	Consolidated			Total
	2017			
	Loans and receivables*	Trading and investment securities	Other financial assets***	
Primary target industry:				
Financial intermediaries	<b>₱81,339,503</b>	<b>₱11,385,526</b>	<b>₱52,731,051</b>	<b>₱145,456,080</b>
Wholesale and retail	<b>72,590,561</b>	–	–	<b>72,590,561</b>
Electricity, gas and water	<b>63,607,168</b>	<b>242,543</b>	–	<b>63,849,711</b>
Transport, storage and communication	<b>39,143,238</b>	<b>255,953</b>	–	<b>39,399,191</b>
Manufacturing	<b>30,808,117</b>	<b>18</b>	–	<b>30,808,135</b>
Public administration and defense	<b>23,770,145</b>	–	–	<b>23,770,145</b>
Agriculture, hunting and forestry	<b>7,138,996</b>	<b>19</b>	–	<b>7,139,015</b>
Secondary target industry:				
Government	<b>358,971</b>	<b>70,845,045</b>	<b>105,497,459</b>	<b>176,701,475</b>
Real estate, renting and business activities	<b>82,785,877</b>	<b>9,217,989</b>	–	<b>92,003,866</b>
Construction	<b>18,742,726</b>	–	–	<b>18,742,726</b>
Others**	<b>81,155,888</b>	<b>7,577,849</b>	<b>745,486</b>	<b>89,479,223</b>
	<b>₱501,441,190</b>	<b>₱99,524,942</b>	<b>₱158,973,996</b>	<b>₱759,940,128</b>

\* Loans and receivables exclude residual value of the leased asset (Note 10)

\*\* Others include the following sectors - Other community, social and personal services, private household, hotel and restaurant, education, mining and quarrying, and health and social work.

\*\*\*Other financial assets include the following financial assets: 'Due from BSP', 'Due from other banks', 'Interbank loans receivable', 'Securities held under agreements to resell', and other financial assets booked under 'Other assets' (Note 15)



	Consolidated			Total
	2016			
	Loans and receivables*	Trading and investment securities	Other financial assets***	
Primary target industry:				
Financial intermediaries	₱60,774,307	₱10,066,253	₱30,506,854	₱101,347,414
Wholesale and retail	63,358,584	26	8,772	63,367,382
Electricity, gas and water	49,857,988	4,771,740	5,469	54,635,197
Transport, storage and communication	38,352,051	7,249,511	1,286	45,602,848
Manufacturing	40,987,080	496,529	71	41,483,680
Public administration and defense	23,289,595	–	411	23,290,006
Agriculture, hunting and forestry	5,970,524	–	–	5,970,524
Secondary target industry:				
Government	625,802	63,321,206	129,310,255	193,257,263
Real estate, renting and business activities	67,321,221	6,814,681	50,343	74,186,245
Construction	18,249,762	99,939	1,070	18,350,771
Others**	58,532,665	609,197	494,820	59,636,682
	<b>₱427,319,579</b>	<b>₱93,429,082</b>	<b>₱160,379,351</b>	<b>₱681,128,012</b>

\* Loans and receivables exclude residual value of the leased asset (Note 10)

\*\* Others include the following sectors - Other community, social and personal services, private household, hotel and restaurant, education, mining and quarrying, and health and social work.

\*\*\* Other financial assets include the following financial assets: 'Due from BSP', 'Due from other banks', 'Interbank loans receivable', 'Securities held under agreements to resell', and other financial assets booked under 'Other assets' (Note 15)

	Parent Company			Total
	2017			
	Loans and receivables	Trading and investment securities	Other financial assets**	
Primary target industry:				
Financial intermediaries	₱80,879,478	₱11,212,105	₱36,460,258	₱128,551,841
Wholesale and retail	68,704,929	–	–	68,704,929
Electricity, gas and water	63,351,538	239,078	–	63,590,616
Transport, storage and communication	38,120,139	1,766	–	38,121,905
Manufacturing	28,266,909	17	–	28,266,926
Public administration and defense	22,419,612	–	–	22,419,612
Agriculture, hunting and forestry	6,665,547	19	–	6,665,566
Secondary target industry:				
Government	358,971	69,269,955	105,497,459	175,126,385
Real estate, renting and business activities	75,202,099	8,986,299	–	84,188,398
Construction	17,703,490	–	–	17,703,490
Others*	39,840,593	7,479,073	686,479	48,006,145
	<b>₱441,513,305</b>	<b>₱97,188,312</b>	<b>₱142,644,196</b>	<b>₱681,345,813</b>

\* Others include the following sectors - Other community, social and personal services, private household, hotel and restaurant, education, mining and quarrying, and health and social work.

\*\* Other financial assets include the following financial assets: 'Due from BSP', 'Due from other banks', 'Interbank loans receivable', 'Securities held under agreements to resell', and other financial assets booked under 'Other assets' (Note 15).



	Parent Company			Total
	2016			
	Loans and receivables	Trading and investment securities	Other financial assets**	
Primary target industry:				
Financial intermediaries	₱59,963,399	₱9,976,639	₱20,744,821	₱90,684,859
Wholesale and retail	56,592,495	26	8,772	56,601,293
Electricity, gas and water	49,626,635	4,771,510	5,469	54,403,614
Transport, storage and communication	34,052,933	7,150,623	1,286	41,204,842
Manufacturing	35,104,381	496,529	71	35,600,981
Public administration and defense	23,915,397	–	411	23,915,808
Agriculture, hunting and forestry	4,922,200	–	–	4,922,200
Secondary target industry:				
Government	–	62,372,155	125,772,346	188,144,501
Real estate, renting and business activities	51,294,655	6,721,508	50,343	58,066,506
Construction	14,488,232	99,939	1,070	14,589,241
Others*	48,238,411	185,775	457,830	48,882,016
	₱378,198,738	₱91,774,704	₱147,042,419	₱617,015,861

\* Others include the following sectors - Other community, social and personal services, private household, hotel and restaurant, education, mining and quarrying, and health and social work.

\*\* Other financial assets include the following financial assets: 'Due from BSP', 'Due from other banks', 'Interbank loans receivable', 'Securities held under agreements to resell', and other financial assets booked under 'Other assets' (Note 15).

The internal limit of the Parent Company based on the Philippine Standard Industry Classification (PSIC) sub-industry is 12.00% for priority industry, 8.00% for regular industry, 30.00% for power industry and 25% for activities of holding companies versus total loan portfolio.

#### *Credit quality per class of financial assets*

The credit quality of financial assets is assessed and managed using external and internal ratings. For receivable from customers classified as business loans, the credit quality is generally monitored using the 14-gradeCRR System which is integrated in the credit process particularly in loan pricing and allocation of valuation reserves. The model on risk ratings is assessed and updated regularly.

Validation of the individual internal risk rating is conducted by the Credit Management Division to maintain accurate and consistent risk ratings across the credit portfolio. The rating system has two parts, namely, the borrower's rating and the facility rating. It is supported by a variety of financial analytics, combined with an assessment of management and market information such as industry outlook and market competition to provide the main inputs for the measurement of credit or counterparty risk.

#### Loans and Receivables

The CRRs of the Parent Company's Receivables from customers (applied to loans with asset size of ₱15.0 million and above)are defined below:

##### *CRR 1 - Excellent*

Loans receivables rated as excellent include borrowers which are significant in size, with long and successful history of operations, an industry leader, with ready access to all equity and debt markets and have proven its strong debt service capacity.

##### *CRR 2 - Super Prime*

Loans receivables rated as super prime include borrowers whose ability to service all debt and meet financial obligations remains unquestioned.



*CRR 3 - Prime*

Under normal economic conditions, borrowers in this rating have good access to public market to raise funds and face no major uncertainties which could impair repayment.

*CRR 4 - Very Good*

Loans receivables rated as very good include borrowers whose ability to service all debts and meet financial obligations remain unquestioned, but current adverse economic conditions or changing circumstances have minimal impact on payment of obligations.

*CRR 5 - Good*

Loans receivables rated as good include borrowers with good operating history and solid management, but payment capacity could be vulnerable to adverse business, financial or economic conditions.

*CRR 6 - Satisfactory*

These are loans receivables to borrowers whose ability to service all debt and meet financial obligations remains unquestioned, but with somewhat lesser capacity than in CRR 5 accounts.

*CRR 7 - Average*

These are loans receivables to borrowers having ability to repay the loan in the normal course of business activity, although may not be strong enough to sustain a major setback.

*CRR 8 - Acceptable*

These are loans receivables to borrowers possessing the characteristics of borrowers rated as CRR 7 with slightly lesser quality in financial strength, earnings, performance and/or outlook.

*CRR 9 - Fair*

These are performing loans receivables from borrowers not qualified as CRRs 1-8. The borrower is able to withstand normal business cycles, although any prolonged unfavorable economic and/or market period would create an immediate deterioration beyond acceptable levels.

*CRR 10 - Watchlist*

This rating includes borrower where the credit exposure is not at risk of loss at the moment but the performance of the borrower has weakened and, unless present trends are reversed, could eventually lead to losses.

*CRR 11 - Special Mention*

These are loans that have potential weaknesses that deserve management's close attention. These potential weaknesses, if left uncorrected, may affect the repayment of the loan and thus increase credit risk to the Parent Company.

*CRR 12 - Substandard*

These are loans or portions thereof which appear to involve a substantial and unreasonable degree of risk to the Parent Company because of unfavorable record or unsatisfactory characteristics.

*CRR 13 - Doubtful*

These are loans or portions thereof which have the weaknesses inherent in those classified as CRR 12 with the added characteristics that existing facts, conditions and values make collection or liquidation in full highly improbable and in which substantial loss is probable.



*CRR 14 - Loss*

These are loans or portions thereof which are considered uncollectible or worthless.

The Parent Company uses credit scoring for evaluating borrowers with assets size below ₱15.0 million. Credit scoring details the financial capability of the borrower to pay for any future obligation.

GOCCs and LGUs are rated using the “means and purpose” test whereby borrowers have to pass the two major parameters, namely:

- “Means” test - the borrower must have resources or revenues of its own sufficient to service its debt obligations.
- “Purpose” test - the loan must be obtained for a purpose consistent with the borrower’s general business.

LGU loans are backed-up by assignment of Internal Revenue Allotment. Consumer loans are covered by mortgages in residential properties and vehicles financed and guarantees from Home Guaranty Corporation. Fringe benefit loans are repaid through automatic salary deductions and exposure is secured by mortgage on house or vehicles financed.

The table below shows the Group’s and Parent Company’s receivable from customers, gross of allowance for credit losses and unearned and other deferred income, for each CRR as of December 31, 2017 and 2016, but net of residual values of leased assets.

	<b>Consolidated</b>			<b>Total</b>
	<b>Neither Past Due nor Individually Impaired</b>	<b>Past Due and not Individually Impaired</b>	<b>Individually Impaired</b>	
<b>2017</b>				
<b>Rated Receivable from Customers</b>				
1 - Excellent	₱4,291,461	₱-	₱-	₱4,291,461
2 - Super Prime	44,150,956	-	-	44,150,956
3 - Prime	79,626,334	-	-	79,626,334
4 - Very Good	51,582,911	4,995	-	51,587,906
5 - Good	41,160,103	-	-	41,160,103
6 - Satisfactory	47,552,725	104,642	-	47,657,367
7 - Average	32,300,228	5,115	14,990	32,320,333
8 - Acceptable	26,323,932	970	-	26,324,902
9 - Fair	8,111,610	-	60,909	8,172,519
10 - Watchlist	55,367,209	64,780	185,233	55,617,222
11 - Special Mention	3,030,339	143,170	159,571	3,333,080
12 - Substandard	957,285	38,244	2,245,340	3,240,869
13 - Doubtful	-	321,988	718,858	1,040,846
14 - Loss	-	10,740	2,986,181	2,996,921
	<b>394,455,093</b>	<b>694,644</b>	<b>6,371,082</b>	<b>401,520,819</b>
<b>Unrated Receivable from Customers</b>				
Consumers	18,240,516	468,879	710,896	19,420,291
Business Loans	-	-	-	-
LGUs	51,341,530	1,426,569	218,224	52,986,323
Fringe Benefits	7,000,975	35,325	150,344	7,186,644
GOCCs and NGAs	493,746	4,266	12,743	510,755
	<b>77,076,767</b>	<b>1,935,039</b>	<b>1,092,207</b>	<b>80,104,012</b>
	<b>₱471,531,860</b>	<b>₱2,629,683</b>	<b>₱7,463,289</b>	<b>₱481,624,832</b>



Consolidated				
2016				
	Neither Past Due nor Individually Impaired	Past Due and not Individually Impaired	Individually Impaired	Total
<b>Rated Receivable from Customers</b>				
1 - Excellent	₱5,086,517	₱791	₱-	₱5,087,308
2 - Super Prime	50,660,171	-	-	50,660,171
3 - Prime	81,566,409	-	-	81,566,409
4 - Very Good	46,455,179	-	-	46,455,179
5 - Good	28,223,428	-	-	28,223,428
6 - Satisfactory	37,118,762	33,674	-	37,152,436
7 - Average	26,039,398	5,085	-	26,044,483
8 - Acceptable	21,057,009	-	-	21,057,009
9 - Fair	5,855,663	-	-	5,855,663
10 - Watchlist	44,135,681	5,346	-	44,141,027
11 - Special Mention	2,786,219	78,861	148,981	3,014,061
12 - Substandard	776,933	484,029	610,813	1,871,775
13 - Doubtful	5,890	113,428	413,634	532,952
14 - Loss	3,203	256,644	3,901,451	4,161,298
	349,770,462	977,858	5,074,879	355,823,199
<b>Unrated Receivable from Customers</b>				
Consumers	37,548,926	802,828	27,440	38,379,194
Business Loans	12,366,590	465,016	567,575	13,399,181
LGUs	7,196,440	9,950	130,523	7,336,913
Fringe Benefits	560,534	12,484	-	178,153
GOCCs and NGAs	178,153	-	-	573,018
	57,850,643	1,290,278	725,538	59,866,459
	<b>₱407,621,105</b>	<b>₱2,268,136</b>	<b>₱5,800,417</b>	<b>₱415,689,658</b>

Parent Company				
2017				
	Neither Past Due nor Individually Impaired	Past Due and not Individually Impaired	Individually Impaired	Total
<b>Rated Receivable from Customers</b>				
1 - Excellent	₱4,248,533	₱-	₱-	₱4,248,533
2 - Super Prime	43,620,906	-	-	43,620,906
3 - Prime	79,122,851	-	-	79,122,851
4 - Very Good	50,260,694	4,995	-	50,265,689
5 - Good	40,554,077	-	-	40,554,077
6 - Satisfactory	39,856,116	43,680	-	39,899,796
7 - Average	31,374,729	5,115	14,990	31,394,834
8 - Acceptable	26,202,086	970	-	26,203,056
9 - Fair	7,828,143	-	76	7,828,219
10 - Watchlist	55,204,756	29,500	-	55,234,256
11 - Special Mention	2,962,058	143,170	-	3,105,228
12 - Substandard	957,285	38,244	945,997	1,941,526
13 - Doubtful	-	321,988	522,423	844,411
14 - Loss	-	10,740	2,708,753	2,719,493
	382,192,234	598,402	4,192,239	386,982,875
<b>Unrated Receivable from Customers</b>				
Business Loans	18,942,189	407,654	710,897	20,060,740
Consumers	-	1,254,482	205,197	11,852,518
LGUs	10,392,839	35,325	150,344	7,186,644
Fringe Benefits	7,000,975	4,266	12,743	484,389
GOCCs and NGAs	467,380	-	-	-
	36,803,383	1,701,727	1,079,181	39,584,291
	<b>₱418,995,617</b>	<b>₱2,300,129</b>	<b>₱5,271,420</b>	<b>₱426,567,166</b>



	Parent Company			Total
	2016			
	Neither Past Due nor Individually Impaired	Past Due and not Individually Impaired	Individually Impaired	
<b>Rated Receivable from Customers</b>				
1 - Excellent	₱ 5,015,902	₱791	₱-	₱5,016,693
2 - Super Prime	49,664,931	-	-	49,664,931
3 - Prime	80,281,186	-	-	80,281,186
4 - Very Good	44,936,909	-	-	44,936,909
5 - Good	27,370,130	-	-	27,370,130
6 - Satisfactory	28,790,669	-	-	28,790,669
8 - Acceptable	25,168,489	5,085	-	25,173,574
9 - Fair	20,879,402	-	-	20,879,402
9 - Marginal	5,549,401	-	-	5,549,401
10 - Watchlist	44,111,934	-	-	44,111,934
11 - Special Mention	2,695,185	78,861	-	2,774,046
12 - Substandard	716,596	93,764	96,465	906,825
13 - Doubtful	-	8,821	379,665	388,486
14 - Loss	-	605,299	3,369,191	3,974,490
	335,180,734	792,621	3,845,321	339,818,676
<b>Unrated Receivable from Customers</b>				
Business Loans	13,526,556	403,791	567,575	14,497,922
Consumers	8,658,310	631,265	15,503	9,305,078
LGUs	7,196,440	9,950	130,523	7,336,913
Fringe Benefits	533,272	12,484	-	178,153
GOCCs and NGAs	178,153	-	-	545,756
	30,092,731	1,057,490	713,601	31,863,822
	₱365,273,465	₱1,850,111	₱4,558,922	₱371,682,498

Under PFRS 7, a financial asset is past due when a counterparty has failed to make a payment when contractually due. The tables below show the aging analysis of past due but not individually impaired loans receivables per class.

	Consolidated				Total
	2017				
	Less than 30 days	31 to 90 days	91 to 180 days	More than 180 days	
Business loans	₱124,510	₱158,674	₱211,759	₱561,431	₱1,056,374
Consumers	237,018	147,991	308,946	839,763	1,533,718
Fringe benefits	667	824	1,476	1,299	4,266
LGUs	35,325	-	-	-	35,325
Total	₱397,520	₱307,489	₱522,181	₱1,402,493	₱2,629,683

	Consolidated				Total
	2016				
	Less than 30 days	31 to 90 days	91 to 180 days	More than 180 days	
Business loans	₱117,611	₱159,652	₱52,707	₱1,476,010	₱1,805,980
Consumers	235,986	20,222	8,505	574,297	839,010
Fringe benefits	29	24	721	11,710	12,484
LGUs	-	-	-	9,950	9,950
Total	₱353,626	₱179,898	₱61,933	₱2,071,967	₱2,667,424



Parent Company					
2017					
	Less than 30 days	31 to 90 days	91 to 180 days	More than 180 days	Total
Business loans	₱63,411	₱158,412	₱211,759	₱561,430	₱995,012
Consumers	6,098	112,265	307,401	839,763	1,265,527
Fringe benefits	35,324	-	-	-	35,324
LGUs	667	824	1,476	1,299	4,266
<b>Total</b>	<b>₱105,500</b>	<b>₱271,501</b>	<b>₱520,636</b>	<b>₱1,402,491</b>	<b>₱2,300,129</b>

Parent Company					
2016					
	Less than 30 days	31 to 90 days	91 to 180 days	More than 180 days	Total
Business loans	₱56,339	₱159,451	₱47,404	₱930,506	₱1,193,700
Consumers	35,830	19,074	6,235	572,838	633,977
Fringe benefits	29	24	721	11,710	12,484
LGUs	-	-	-	9,950	9,950
<b>Total</b>	<b>₱92,198</b>	<b>₱178,549</b>	<b>₱54,360</b>	<b>₱1,525,004</b>	<b>₱1,850,111</b>

#### Trading and Investment Securities and Other Financial Assets

In ensuring quality investment portfolio, the Bank uses the credit risk rating based on the external ratings of eligible external credit rating institutions (i.e. Moody's Investors Service) as follows:

Aaa to Aa3 - fixed income are judged to be of high quality and are subject to very low credit risk, but their susceptibility to long-term risks appears somewhat greater.

A1 to A3 - fixed income obligations are considered upper-medium grade and are subject to low credit risk, but have elements present that suggest a susceptibility to impairment over the long term.

Baa1 and below - represents those investments which fall under any of the following grade:

- Baa1, Baa2, Baa3 - fixed income obligations are subject to moderate credit risk. They are considered medium grade and as such protective elements may be lacking or may be characteristically unreliable.
- Ba1, Ba2, Ba3 - obligations are judged to have speculative elements and are subject to substantial credit risk.
- B1, B2, B3 - obligations are considered speculative and are subject to high credit risk.
- Caa1, Caa2, Caa3 - are judged to be of poor standing and are subject to very high credit risk.
- Ca - are highly speculative and are likely in, or very near, default, with some prospect of recovery of principal and interest.
- C - are the lowest rated class of bonds and are typically in default, with little prospect for recovery of principal or interest.



Below are the financial assets of the Group and the Parent Company, net of allowances, excluding receivable from customers, which are monitored using external ratings.

	Consolidated					
	2017					
	Rated			Subtotal	Unrated <sup>5/</sup>	Total
Aaa to Aa3	A1 to A3	Baa1 and below				
Due from BSP <sup>1/</sup>	₱-	₱-	₱108,743,985	₱108,743,985	₱-	₱108,743,985
Due from other banks	5,679,010	5,155,624	3,392,665	14,227,299	7,798,023	22,025,322
Interbank loans receivables	5,801,422	2,754,325	3,588,842	12,144,589	693,132	12,837,721
Securities held under agreements to resell	-	-	14,621,483	14,621,483	-	14,621,483
Financial assets at FVPL:						
Government securities	-	-	1,822,378	1,822,378	385,574	2,207,952
Derivative assets <sup>2/</sup>	97,206	12,648	298,156	408,010	154,974	562,984
Private debt securities	-	-	-	-	31,305	31,305
Equity securities	-	-	42,990	42,990	30,928	73,918
Investment in unit investment trust funds (UITFs)	-	-	6,236	6,236	-	6,236
AFS investments:						
Government securities	2,240,392	-	33,735,515	35,975,907	5,645,317	41,625,920
Private debt securities	2,283,698	5,941,865	9,044,338	17,269,901	9,650,145	26,920,045
Quoted equity securities	-	-	139,905	139,905	1,004,874	1,144,779
Unquoted equity securities	-	-	538	538	146,154	146,692
HTM investments:						
Government securities	124,913	-	23,959,337	24,084,250	2,720,881	26,805,131
Loans and receivables:						
Unquoted debt securities <sup>3/</sup>	-	-	148,723	148,723	10,784,672	10,933,396
Others <sup>4/</sup>	-	-	12,561,523	-	-	12,561,523

<sup>1/</sup> 'Due from BSP' is composed of interest-earning short-term placements with the BSP and a demand deposit account to support the regular operations of the Parent Company.

<sup>2/</sup> Derivative assets represent the value of credit derivatives embedded in host contracts issued by financial intermediaries and the mark-to-market valuation of freestanding derivatives (Note 23).

<sup>3/</sup> Unquoted debt securities represent investments in bonds and notes issued by financial intermediaries, government and private entities that are not quoted in the market (Note 10).

<sup>4/</sup> Loans and receivables - Others is composed of Accrued interest receivable, Accounts receivable, Sales contracts receivable and other miscellaneous receivables (Note 10).

<sup>5/</sup> Financial assets that are unrated are neither past due nor impaired.

	Consolidated					
	2016					
	Rated			Subtotal	Unrated <sup>5/</sup>	Total
Aaa to Aa3	A1 to A3	Baa1 and below				
Due from BSP <sup>1/</sup>	₱-	₱-	₱127,337,861	₱127,337,861	₱-	₱127,337,861
Due from other banks	5,051,163	6,461,719	10,580,175	22,093,057	616,748	22,709,805
Interbank loans receivables	4,928,854	1,866,579	995,541	7,790,974	134	7,791,108
Securities held under agreements to resell	-	-	1,972,310	1,972,310	-	1,972,310
Financial assets at FVPL:						
Government securities	-	-	949,379	949,379	364,021	1,313,400
Equity securities	-	-	27,415	27,415	27,194	54,609
Derivative assets <sup>2/</sup>	43,510	28,097	9,974	81,581	337,541	419,122
Private debt securities	-	-	-	-	120,589	120,589
Investment in Unit Investment Trust Funds (UITFs)	-	-	6,144	6,144	-	6,144
AFS investments:						
Government securities	1,569,757	-	36,202,025	37,771,782	84,158	37,855,940
Private debt securities	4,278,116	2,880,154	4,964,387	12,122,657	16,697,032	28,819,689
Quoted equity securities	-	-	54,139	54,139	481,109	535,248
Unquoted equity securities	16,837	-	536	17,373	112,489	129,862
HTM investments						
Government securities	99,580	-	22,842,219	22,941,799	1,232,680	24,174,479

(Forward)



Consolidated						
2016						
Rated						
	Aaa to Aa3	A1 to A3	Baa1 and below	Subtotal	Unrated <sup>5/</sup>	Total
Loans and receivables:						
Unquoted debt securities <sup>3/</sup>	₱-	₱-	₱124,748	₱124,748	₱3,160,474	₱3,285,222
Others <sup>4/</sup>	-	-	-	-	18,208,225	18,208,225
<sup>1/</sup> 'Due from BSP' is composed of interest-earning short-term placements with the BSP and a demand deposit account to support the regular operations of the Parent Company.						
<sup>2/</sup> Derivative assets represent the value of credit derivatives embedded in host contracts issued by financial intermediaries and the mark-to-market valuation of freestanding derivatives (Note 23).						
<sup>3/</sup> Unquoted debt securities represent investments in bonds and notes issued by financial intermediaries, government and private entities that are not quoted in the market (Note 10).						
<sup>4/</sup> Loans and receivables - Others is composed of Accrued interest receivable, Accounts receivable, Sales contracts receivable and other miscellaneous receivables (Note 10).						
<sup>5/</sup> Financial assets that are unrated are neither past due nor impaired.						

Parent Company						
2017						
Rated						
	Aaa to Aa3	A1 to A3	Baa1 and below	Subtotal	Unrated <sup>5/</sup>	Total
Due from BSP <sup>1/</sup>	₱-	₱-	₱105,497,459	₱105,497,459	₱-	₱105,497,459
Due from other banks	2,595,995	5,281,255	1,517,295	9,394,545	1,360,715	10,755,260
Interbank loans receivables	5,801,422	2,754,325	1,834,636	10,390,383	693,132	11,083,515
Securities held under agreements to resell	-	-	14,621,483	14,621,483	-	14,621,483
Financial assets at FVPL:						
Government securities	-	-	1,822,378	1,822,378	385,574	2,207,952
Equity securities	-	-	-	-	30,928	30,928
Derivative assets <sup>2/</sup>	95,704	10,858	298,156	404,718	154,974	559,692
Private debt securities	-	-	-	-	31,305	31,305
AFS investments:						
Government securities	789,949	-	33,647,109	34,437,058	5,645,318	40,082,376
Private debt securities	1,808,202	5,941,865	9,044,338	16,794,405	9,650,145	26,444,549
Quoted equity securities	-	-	-	-	1,004,873	1,004,873
Unquoted equity securities	-	-	-	-	146,154	146,154
HTM investments:						
Government securities	266	-	23,959,337	23,959,602	2,720,881	26,680,483
Loans and receivables:						
Unquoted debt securities <sup>3/</sup>	-	-	148,723	148,723	10,784,671	10,933,395
Others <sup>4/</sup>	-	-	12,804,193	-	-	12,804,193
<sup>1/</sup> 'Due from BSP' is composed of interest-earning short-term placements with the BSP and a demand deposit account to support the regular operations of the Parent Company.						
<sup>2/</sup> Derivative assets represent the value of credit derivatives embedded in host contracts issued by financial intermediaries and the mark-to-market valuation of freestanding derivatives (Note 23).						
<sup>3/</sup> Unquoted debt securities represent investments in bonds and notes issued by financial intermediaries, government and private entities that are not quoted in the market (Note 10).						
<sup>4/</sup> Loans and receivables - Others is composed of Accrued interest receivable, Accounts receivable, Sales contracts receivable and other miscellaneous receivables (Note 10).						
<sup>5/</sup> Financial assets that are unrated are neither past due nor impaired.						

Parent Company						
2016						
Rated						
	Aaa to Aa3	A1 to A3	Baa1 and below	Subtotal	Unrated <sup>5/</sup>	Total
Due from BSP <sup>1/</sup>	₱-	₱-	₱123,799,952	₱123,799,952	₱-	₱123,799,952
Due from other banks	4,849,575	5,877,522	1,564,859	12,291,956	539,558	12,831,514
Interbank loans receivables	4,928,854	1,866,579	995,541	7,790,974	116,392	7,907,366
Securities held under agreements to resell	-	-	1,972,310	1,972,310	-	1,972,310
Financial assets at FVPL:						
Government securities	-	-	949,379	949,379	364,021	1,313,400
Equity securities	-	-	69	69	27,194	27,263
Derivative assets <sup>2/</sup>	43,510	28,097	9,974	81,581	337,238	418,819
Private debt securities	-	-	-	-	120,589	120,589

(Forward)



Parent Company						
2016						
	Rated			Subtotal	Unrated <sup>5/</sup>	Total
	Aaa to Aa3	A1 to A3	Baa1 and below			
AFS investments:						
Government securities	₱730,311	₱-	₱36,170,619	₱36,900,930	₱-	₱36,900,930
Private debt securities	3,835,245	2,880,154	4,912,596	11,628,175	16,697,032	28,325,207
Quoted equity securities	-	-	-	-	439,819	439,819
Unquoted equity securities	-	-	-	-	153,779	153,779
HTM investments						
Government securities	-	-	22,842,219	22,842,219	1,232,679	24,074,898
Loans and receivables:						
Unquoted debt securities <sup>3/</sup>	-	-	124,748	124,748	3,102,628	3,227,376
Others <sup>4/</sup>	-	-	-	-	12,268,647	12,268,647

<sup>1/</sup> 'Due from BSP' is composed of interest-earning short-term placements with the BSP and a demand deposit account to support the regular operations of the Parent Company.

<sup>2/</sup> Derivative assets represent the value of credit derivatives embedded in host contracts issued by financial intermediaries and the mark-to-market valuation of freestanding derivatives (Note 23).

<sup>3/</sup> Unquoted debt securities represent investments in bonds and notes issued by financial intermediaries, government and private entities that are not quoted in the market (Note 10).

<sup>4/</sup> Loans and receivables - Others is composed of Accrued interest receivable, Accounts receivable, Sales contracts receivable and other miscellaneous receivables (Note 10).

<sup>5/</sup> Financial assets that are unrated are neither past due nor impaired.

### *Impairment assessment*

The Group recognizes impairment or credit losses based on the results of specific (individual) and collective assessment of its credit exposures. A possible impairment has taken place when there are presence of known difficulties in the payment of obligation by counterparties, a significant credit rating downgrade takes place, infringement of the original terms of the contract has happened, or when there is an inability to pay principal or interest overdue beyond a certain threshold (e.g., 90 days). These and other factors, either singly or in tandem with other factors, constitute observable events and/or data that meet the definition of an objective evidence of impairment.

The two methodologies applied by the Group in assessing and measuring impairment or credit losses include:

a. Specific (individual) assessment

The Group assesses each individually significant credit exposure or advances for any objective evidence of impairment.

Among the items and factors considered by the Group when assessing and measuring specific impairment/credit allowances are:

- the going concern of the borrower's business;
- the ability of the borrower to repay its obligations during financial crises;
- the projected receipts or expected cash flows;
- the availability of other sources of financial support;
- the existing realizable value of collateral; and
- the timing of the expected cash flows.

The impairment or credit allowances, if any, are evaluated every quarter or as the need arise in view of favorable or unfavorable developments.



b. Collective assessment

Loans and advances that are not individually significant (e.g., credit cards, housing loans, car loans, development incentives loans, fringe benefit loans) and individually significant loans and advances where there is no apparent evidence of individual impairment are collectively assessed for impairment. A particular portfolio is reviewed every quarter to determine its corresponding appropriate allowances.

Impairment losses are estimated by taking into consideration the following information:

- historical losses of the portfolio;
- current adverse economic conditions that have direct impact on the portfolio; and
- expected receipts and recoveries once impaired.

Refer to Note 16 for the detailed information on the allowance for credit losses on loans and receivables and other financial assets.

Liquidity Risk and Funding Management

Liquidity risk is generally defined as the current and prospective risk to earnings or capital arising from the Parent Company's inability to meet its obligations when they come due without incurring unacceptable losses or costs.

The Parent Company's liquidity management involves maintaining funding capacity to accommodate fluctuations in asset and liability levels due to changes in the Parent Company's business operations or unanticipated events created by customer behavior or capital market conditions. The Parent Company seeks to ensure liquidity through a combination of active management of liabilities, a liquid asset portfolio composed substantially of deposits in primary and secondary reserves, and the securing of money market lines and the maintenance of repurchase facilities to address any unexpected liquidity situations.

Liquidity risk is monitored and controlled primarily by a gap analysis of maturities of relevant assets and liabilities reflected in the maximum cumulative outflow (MCO) report, as well as an analysis of available liquid assets. The MCO focuses on a 12-month period wherein the 12-month cumulative outflow is compared to the acceptable MCO limit set by the BOD. Furthermore, an internal liquidity ratio has been set to determine sufficiency of liquid assets over deposit liabilities.

Liquidity is monitored by the Parent Company on a daily basis through the Treasury Group. Likewise, the RMG monitors the static liquidity via the MCO under normal and stressed scenarios.



The table below shows the financial assets and financial liabilities' liquidity information which includes coupon cash flows categorized based on the expected date on which the asset will be realized and the liability will be settled. For other assets, the analysis into maturity grouping is based on the remaining period from the end of the reporting period to the contractual maturity date or if earlier, the expected date the assets will be realized.

	Consolidated					
	2017					
	Up to 1 Month	More than 1 Month to 3 Months	More than 3 Months to 6 Months	More than 6 Months to 1 Year	Beyond 1 year	Total
<b>Financial Assets</b>						
COCI	₱12,391,139	₱-	₱-	₱-	₱-	₱12,391,139
Due from BSP and other banks	130,769,307	-	-	-	-	130,769,307
Interbank loans receivable	12,286,982	228,340	172,609	149,790	-	12,837,721
Securities under agreements to resell	14,621,483	-	-	-	-	14,621,483
Financial assets at FVPL:						
Held-for-trading:						
Government securities	2,207,952	-	-	-	-	2,207,952
Private debt securities	73,918	-	-	-	-	73,918
Equity securities	31,305	-	-	-	-	31,305
Derivative assets:						
Gross contractual receivable	30,057,331	5,363,657	565,366	103,789	788,189	36,878,332
Gross contractual payable	(29,837,235)	(5,326,830)	(541,085)	(80,152)	(530,046)	(36,315,348)
	220,096	36,827	24,281	23,637	258,143	562,984
Designated at FVPL:						
Investment in UITFs	6,236	-	-	-	-	6,236
AFS investments:						
Government securities	467,367	575,496	936,401	1,329,855	45,921,294	49,230,413
Private debt securities	123,800	121,847	341,612	2,259,896	29,675,725	32,522,880
Equity securities	-	-	-	-	1,291,471	1,291,471
HTM investments:						
Government securities	188,569	212,336	303,546	757,310	44,207,605	45,669,366
Loans and receivables:						
Receivables from customers	80,262,108	67,820,331	22,813,722	12,710,714	388,953,761	572,560,636
Unquoted debt securities	6,385,292	4,996,563	3,218,486	-	85,254	14,685,595
Other receivables	6,365,805	810,857	852,239	870,379	14,480,093	23,379,373
Other assets	886,941	-	-	-	45,697	932,638
<b>Total financial assets</b>	<b>₱267,288,300</b>	<b>₱74,802,597</b>	<b>₱28,662,896</b>	<b>₱18,101,581</b>	<b>₱524,919,043</b>	<b>₱913,774,417</b>
<b>Financial Liabilities</b>						
Deposit liabilities:						
Demand	₱125,581,889	₱-	₱-	₱-	₱-	₱125,581,889
Savings	291,611,443	31,169,095	12,960,373	18,753,987	15,868,774	370,363,672
Time and LTNCDs	44,892,027	41,379,772	12,008,434	10,077,758	59,496,046	167,854,037
Financial liabilities at FVPL:						
Derivative liabilities:						
Gross contractual payable	(17,063,080)	(2,950,071)	(44,191)	(103,789)	(597,508)	(20,758,639)
Gross contractual receivable	16,935,007	2,942,081	40,812	82,845	414,478	20,415,223
	(128,073)	(7,990)	(3,379)	(20,944)	(183,030)	(343,416)
Bills and acceptances payable	14,828,488	1,107,665	4,390,454	5,074,742	12,967,428	38,368,777
Accrued interest payable and accrued						
other expenses payable	1,543,768	156,457	29,837	9,872	16,785	1,756,719
Other liabilities	19,622,229	180,420	74,596	182,729	1,502,432	21,562,406
<b>Total financial liabilities</b>	<b>₱497,951,771</b>	<b>₱73,985,419</b>	<b>₱29,460,315</b>	<b>₱34,078,144</b>	<b>₱89,668,435</b>	<b>₱725,144,084</b>



	Consolidated					Total
	2016					
	Up to 1 Month	More than 1 Month to 3 Months	More than 3 Months to 6 Months	More than 6 Months to 1 Year	Beyond 1 year	
<b>Financial Assets</b>						
COCI	₱11,014,663	₱-	₱-	₱-	₱-	₱11,014,663
Due from BSP and other banks	150,047,666	-	-	-	-	150,047,666
Interbank loans receivable	6,487,756	1,005,602	149,965	150,626	-	7,793,949
Securities under agreements to resell	1,972,803	-	-	-	-	1,972,803
<b>Financial assets at FVPL:</b>						
Held-for-trading:						
Government securities	1,318,421	-	-	-	-	1,318,421
Private debt securities	121,166	-	-	-	-	121,166
Equity securities	54,609	-	-	-	-	54,609
Derivative assets:						
Gross contractual receivable	23,134,620	602,481	363,065	97,557	945,345	25,143,068
Gross contractual payable	(23,027,112)	(602,494)	(359,977)	(81,868)	(652,495)	(24,723,946)
	107,508	(13)	3,088	15,689	292,850	419,122
<b>Designated at FVPL</b>						
Investment in UITFs	6,144	-	-	-	-	6,144
<b>AFS investments:</b>						
Government securities	445,411	1,360,270	833,280	952,375	44,483,507	48,074,843
Private debt securities	216,349	180,604	311,691	608,101	33,527,569	34,844,314
Equity securities	-	-	-	-	665,110	665,110
<b>HTM investments:</b>						
Government securities	186,669	188,619	268,121	638,758	42,326,085	43,608,252
<b>Loans and receivables:</b>						
Receivables from customers	51,281,982	61,017,482	22,991,722	21,982,567	322,823,346	480,097,099
Unquoted debt securities	57,846	2,731,616	2,910	2,904	4,211,082	7,006,358
Other receivables	7,747,353	689,651	1,608,947	329,549	12,234,095	22,609,595
Other assets	458,636	1,601	2,512	19,799	85,719	568,267
<b>Total financial assets</b>	<b>₱231,524,982</b>	<b>₱67,175,432</b>	<b>₱26,172,236</b>	<b>₱24,700,368</b>	<b>₱460,649,363</b>	<b>₱810,222,381</b>
<b>Financial Liabilities</b>						
<b>Deposit liabilities:</b>						
Demand	₱117,329,019	₱-	₱-	₱-	₱-	₱117,329,019
Savings	270,698,512	35,289,350	17,265,684	26,859,280	24,313,983	374,426,810
Time and LTNCDS	39,116,118	27,989,034	9,243,512	7,796,611	32,624,672	116,748,663
<b>Financial liabilities at FVPL:</b>						
Derivative liabilities:						
Gross contractual payable	4,266,633	1,032,083	338,061	97,308	794,951	6,529,036
Gross contractual receivable	(4,258,623)	(1,027,751)	(336,280)	(84,515)	(589,035)	(6,296,204)
	8,010	4,332	1,781	12,793	205,916	232,832
Bills and acceptances payable	14,828,488	1,107,665	4,390,454	5,074,742	12,967,428	38,368,777
Subordinated debt	-	51,406	51,406	102,812	4,425,308	4,630,932
<b>Accrued interest payable and accrued</b>						
other expenses payable	585,761	232,935	247,614	619,526	-	1,685,836
Other liabilities	19,114,919	57,012	58,421	11,756	1,483,085	20,725,193
<b>Total financial liabilities</b>	<b>₱453,229,444</b>	<b>₱60,531,546</b>	<b>₱25,936,449</b>	<b>₱30,947,270</b>	<b>₱65,502,248</b>	<b>₱636,146,957</b>



Parent Company						
2017						
	Up to 1 Month	More than 1 Month to 3 Months	More than 3 Months to 6 Months	More than 6 Months to 1 Year	Beyond 1 year	Total
<b>Financial Assets</b>						
COCI	₱11,671,952	₱-	₱-	₱-	₱-	₱11,671,952
Due from BSP and other banks	116,252,719	-	-	-	-	116,252,719
Interbank loans receivable	9,157,109	1,604,115	172,673	149,931	-	11,083,828
Securities under agreements to resell	14,625,088	-	-	-	-	14,625,088
Financial assets at FVPL:						
Held-for-trading:						
Government securities	2,207,952	-	-	-	-	2,207,952
Private debt securities	73,918	-	-	-	-	73,918
Equity securities	31,305	-	-	-	-	31,305
Derivative assets:						
Gross contractual receivable	₱30,056,716	₱5,362,855	₱563,491	₱103,789	₱788,189	₱36,875,040
Gross contractual payable	(29,837,235)	(5,326,830)	(541,085)	(80,152)	(530,046)	(36,315,348)
	219,481	36,025	22,406	23,637	258,143	559,692
AFS investments:						
Government securities	467,367	575,496	936,401	1,329,855	45,921,294	49,230,413
Private debt securities	123,800	121,847	341,612	2,259,896	29,675,725	32,522,880
Equity securities	-	-	-	-	1,151,027	1,151,027
HTM investments:						
Government securities	70,937	748,750	72,514	760,759	27,799,434	29,452,394
Loans and receivables:						
Receivables from customers	73,021,615	65,455,257	20,885,287	10,315,944	341,846,641	511,524,744
Unquoted debt securities	6,327,790	4,996,563	3,218,486	-	85,254	14,628,093
Other receivables	937,977	640,518	765,135	749,369	14,065,429	17,158,428
Other assets	874,510	-	-	-	-	874,510
<b>Total financial assets</b>	<b>₱236,063,520</b>	<b>₱74,178,571</b>	<b>₱26,414,514</b>	<b>₱15,589,391</b>	<b>₱460,802,947</b>	<b>₱813,048,943</b>
<b>Financial Liabilities</b>						
Deposit liabilities:						
Demand	₱123,396,962	₱-	₱-	₱-	₱-	₱123,396,962
Savings	278,242,929	28,561,604	11,681,381	15,880,899	13,776,365	348,143,178
Time and LTNCDs	35,916,806	25,512,119	8,886,110	9,939,517	47,991,405	128,245,957
Financial liabilities at FVPL:						
Derivative liabilities:						
Gross contractual payable	(17,063,080)	(2,950,071)	(44,191)	(103,789)	(597,508)	(20,758,639)
Gross contractual receivable	16,935,007	2,942,081	40,812	82,845	414,478	20,415,223
	(128,073)	(7,990)	(3,379)	(20,944)	(183,030)	(343,416)
Bills and acceptances payable	17,590,751	10,625,833	2,839,180	1,504,114	32,559,878	65,119,756
Accrued interest payable and accrued other expenses payable						
	1,413,437	153,518	5,428	7,848	16,785	1,597,016
Other liabilities	12,468,862	-	-	-	1,058,246	13,527,108
<b>Total financial liabilities</b>	<b>₱468,901,674</b>	<b>₱64,845,084</b>	<b>₱23,408,720</b>	<b>₱27,311,434</b>	<b>₱95,219,649</b>	<b>₱679,686,561</b>



Parent Company						
2016						
	Up to 1 Month	More than 1 Month to 3 Months	More than 3 Months to 6 Months	More than 6 Months to 1 Year	Beyond 1 year	Total
<b>Financial Assets</b>						
COCI	₱10,626,525	₱-	₱-	₱-	₱-	₱10,626,525
Due from BSP and other banks	136,637,734	-	-	-	-	136,637,734
Interbank loans receivable	6,600,278	1,009,362	149,965	150,626	-	7,910,231
Securities under agreements to resell	1,972,803	-	-	-	-	1,972,803
<b>Financial assets at FVPL:</b>						
<b>Held-for-trading:</b>						
Government securities	1,318,421	-	-	-	-	1,318,421
Private debt securities	121,166	-	-	-	-	121,166
Equity securities	27,263	-	-	-	-	27,263
<b>Derivative assets:</b>						
Gross contractual receivable	23,102,042	552,761	39,862	97,557	945,345	24,737,567
Gross contractual payable	(22,994,783)	(552,786)	(36,817)	(81,868)	(652,494)	(24,318,748)
	107,259	(25)	3,045	15,689	292,851	418,819
<b>AFS investments:</b>						
Government securities	361,066	1,359,182	782,328	883,536	43,661,794	47,047,906
Private debt securities	164,558	178,096	309,183	603,085	33,009,976	34,264,898
Equity securities	-	-	-	-	593,598	593,598
<b>HTM investments:</b>						
Government securities	186,669	188,578	268,090	638,573	42,226,116	43,508,026
<b>Loans and receivables:</b>						
Receivables from customers	47,135,914	58,812,741	20,970,205	19,158,472	288,318,164	434,395,496
Unquoted debt securities	-	2,731,616	2,910	2,904	4,211,082	6,948,512
Other receivables	2,400,902	519,217	1,542,416	183,824	11,661,573	16,307,932
Other assets	459,877	1,601	2,512	3,156	64,131	531,277
<b>Total financial assets</b>	<b>₱208,120,435</b>	<b>₱64,800,368</b>	<b>₱24,030,654</b>	<b>₱21,639,865</b>	<b>₱424,039,285</b>	<b>₱742,630,607</b>
<b>Financial Liabilities</b>						
<b>Deposit liabilities:</b>						
Demand	₱115,392,463	₱-	₱-	₱-	₱-	115,392,463
Savings	266,337,815	32,235,733	13,403,890	19,395,767	16,411,819	347,785,024
Time and LTNCDS	17,423,314	13,597,207	5,254,132	5,211,374	52,133,451	93,619,478
<b>Financial liabilities at FVPL:</b>						
<b>Derivative liabilities:</b>						
Gross contractual payable	2,740,229	783,483	39,741	97,308	794,951	4,455,712
Gross contractual receivable	(2,732,875)	(779,167)	(38,143)	(84,515)	(589,035)	(4,223,735)
	7,354	4,316	1,598	12,793	205,916	231,977
Bills and acceptances payable	10,765,961	1,565,459	4,957,897	4,903,913	12,235,687	23,662,956
Subordinated debt	-	51,406	51,406	102,812	4,425,308	4,630,932
<b>Accrued interest payable and accrued</b>						
other expenses payable	414,252	236,725	251,453	630,422	-	1,532,852
Other liabilities	12,656,889	-	1,731	-	952,255	13,610,875
<b>Total financial liabilities</b>	<b>₱412,232,087</b>	<b>₱47,690,846</b>	<b>₱23,922,107</b>	<b>₱30,257,081</b>	<b>₱86,364,436</b>	<b>₱600,466,557</b>

### Market Risk

Market risk is the risk to earnings or capital arising from adverse movements in factors that affect the market value of instruments, products, and transactions in an institutions' overall portfolio. Market risk arises from market making, dealing, and position taking in interest rate, foreign exchange and equity markets. The succeeding sections provide discussion on the impact of market risk on the Parent Company's trading and structural portfolios.

### Trading market risk

Trading market risk exists in the Parent Company as the values of its trading positions are sensitive to changes in market rates such as interest rates, foreign exchange rates and equity prices. The Parent Company is exposed to trading market risk in the course of market making as well as from taking advantage of market opportunities. For internal monitoring of the risks in the trading portfolio, the Parent Company uses the Value at Risk (VaR) as a primary risk measurement tool. It adopts both the Parametric VaR methodology and Historical Simulation Methodology (with 99% confidence level) to measure the Parent Company's trading market risk. Both the Parametric models and Historical



Simulation models were validated by an external independent validator. Volatilities used in the parametric are updated on a daily basis and are based on historical data for a rolling 261-day period while yields and prices in the historical VaR approach are also updated daily. The RMG reports the VaR utilization and breaches to limits to the risk taking personnel on a daily basis and to the ALCO and ROC on a monthly basis. All risk reports discussed in the ROC meeting are noted by the BOD. The VaR figures are back tested to validate the robustness of the VaR model. Results of backtesting on a rolling one year period are reported also to the ROC.

#### *Objectives and limitations of the VaR methodology*

The VaR models are designed to measure market risk in a normal market environment. The models assume that any changes occurring in the risk factors affecting the normal market environment will follow a normal distribution. The use of VaR has limitations because it is based on historical volatilities in market prices and assumes that future price movements will follow a statistical distribution. Due to the fact that VaR relies heavily on historical data to provide information and may not clearly predict the future changes and modifications of the risk factors, the probability of large market moves may be under estimated if changes in risk factors fail to align with the normal distribution assumption. VaR may also be under- or over- estimated due to the assumptions placed on risk factors and the relationship between such factors for specific instruments. Even though positions may change throughout the day, the VaR only represents the risk of the portfolios at the close of each business day, and it does not account for any losses that may occur beyond the 99.00% confidence level.

#### *VaR assumptions/parameters*

VaR estimates the potential loss on the current portfolio assuming a specified time horizon and level of confidence at 99.00%. The use of a 99.00% confidence level means that, within a one day horizon, losses exceeding the VaR figure should occur, on average, not more than once every one hundred days.

#### *Backtesting*

The validity of the assumptions underlying the Parent Company's VaR models can only be checked by appropriate backtesting procedures. Backtesting is a formal statistical framework that consists of verifying that actual losses are within the projected VaR approximations. The Parent Company adopts both the clean backtesting and dirty backtesting approaches approach in backtesting. Clean backtesting, consists of comparing the VaR estimates with some hypothetical P&L values of the portfolio, having kept its composition unchanged. In this case, the same portfolio is repriced or marked-to-market at the end of the time interval and the hypothetical P&L is then compared with the VaR. The other method, called dirty backtesting, consists of comparing the VaR estimates with the actual P&L values at the end of the time horizon. This method, however, may pose a problem if the portfolio has changed drastically because of trading activities between the beginning and the end of the time horizon since VaR models assume that the portfolio is "frozen" over the horizon. The Parent Company uses the regulatory 3-zone (green, yellow and red) boundaries in evaluating the backtesting results. For the years 2016 and 2015, the number of observations which fell outside the VaR is within the allowable number of exceptions in the green and yellow zones to conclude that there is no problem with the quality and accuracy of the VaR models at 99.00% confidence level. Nonetheless, closer monitoring and regular review of the model's parameters and assumptions are being conducted.

#### *Stress Testing*

To complement the VaR approximations, the Parent Company conducts stress testing on a quarterly basis, the results of which are being reported to the BOD. Scenarios used in the conduct of stress test are event driven and represent the worst one-off event of a specific risk factor. Results of stress testing are analyzed in terms of the impact to earnings and capital.



*VaR limits*

Since VaR is an integral part of the Parent Company's market risk management, VaR limits have been established annually for all financial trading activities and exposures. Calculated VaR compared against the VaR limits are monitored. Limits are based on the tolerable risk appetite of the Parent Company. VaR is computed on an undiversified basis; hence, the Parent Company does not consider the correlation effects of the three trading portfolios.

The tables below show the trading VaR (in millions):

Trading Portfolio	Foreign Exchange*	Interest Rate	Equities Price	Total VaR**
December 29, 2017	<b>₱7.30</b>	<b>₱179.72</b>	<b>₱1.29</b>	<b>₱188.31</b>
Average Daily	<b>3.75</b>	<b>178.20</b>	<b>0.74</b>	<b>182.69</b>
Highest	<b>18.25</b>	<b>324.06</b>	<b>1.52</b>	<b>343.83</b>
Lowest	<b>0.63</b>	<b>58.00</b>	<b>0.26</b>	<b>58.89</b>

\* *FX VaR is the bankwide foreign exchange risk*

\*\* *The high and low for the total portfolio may not equal the sum of the individual components as the highs and lows of the individual trading portfolios may have occurred on different trading days*

Trading Portfolio	Foreign Exchange*	Interest Rate	Equities Price	Total VaR**
December 29, 2016	<b>₱1.65</b>	<b>₱77.87</b>	<b>₱1.39</b>	<b>₱80.91</b>
Average Daily	<b>3.35</b>	<b>161.09</b>	<b>4.73</b>	<b>169.17</b>
Highest	<b>12.09</b>	<b>444.55</b>	<b>9.14</b>	<b>465.79</b>
Lowest	<b>0.62</b>	<b>34.67</b>	<b>1.33</b>	<b>36.62</b>

\* *FX VaR is the bankwide foreign exchange risk*

\*\* *The high and low for the total portfolio may not equal the sum of the individual components as the highs and lows of the individual trading portfolios may have occurred on different trading days*

The table below shows the interest rate VaR for AFS investments (in millions):

	2017	2016
End of year	<b>₱1,341.66</b>	<b>₱1,399.01</b>
Average Daily	<b>1,245.40</b>	<b>1,261.85</b>
Highest	<b>1,916.48</b>	<b>1,575.39</b>
Lowest	<b>811.93</b>	<b>859.08</b>

**Structural Market Risk**

Non-trading Market Risk

*Interest rate risk*

The Parent Company seeks to ensure that exposure to fluctuations in interest rates are kept within acceptable limits. Interest margins may increase as a result of such changes but may be reduced or may create losses in the event that unexpected movements arise.

Repricing mismatches will expose the Parent Company to interest rate risk. The Parent Company measures the sensitivity of its assets and liabilities to interest rate fluctuations by way of a "repricing gap" analysis using the repricing characteristics of its financial instrument positions tempered with approved assumptions. To evaluate earnings exposure, interest rate sensitive liabilities in each time band are subtracted from the corresponding interest rate assets to produce a "repricing gap" for that time band. The difference in the amount of assets and liabilities maturing or being repriced over a one year period would then give the Parent Company an indication of the extent to which it is exposed to the risk of potential changes in net interest income. A negative gap occurs when the amount of interest rate sensitive liabilities exceeds the amount of interest rate sensitive assets. Vice



versa, positive gap occurs when the amount of interest rate sensitive assets exceeds the amount of interest rate sensitive liabilities.

During a period of rising interest rates, a company with a positive gap is better positioned because the company's assets are refinanced at increasingly higher interest rates increasing the net interest margin of the company over time. During a period of falling interest rates, a company with a positive gap would show assets repricing at a faster rate than one with a negative gap, which may restrain the growth of its net income or result in a decline in net interest income.

For risk management purposes, the loan accounts are assessed based on next repricing date, thus as an example, if a loan account is scheduled to repricethree years from year-end report date, slotting of the account will be based on the date of interest repricing. Deposits with no specific maturity dates are excluded in the one-year repricing gap except for the portion of volatile regular savings deposits which are assumed to be withdrawn during the one year period and assumed to be replaced by a higher deposit rate.

The Parent Company uses the Earnings at Risk (EaR) methodology to measure the likely interest margin compression in case of adverse change in interest rates given the Parent Company's repricing gap. The repricing gap covering the one-year period is multiplied by an assumed change in interest rates to yield an approximation of the change in net interest income that would result from such an interest rate movement. The Parent Company's BOD sets a limit on the level of EaR exposure tolerable to the Parent Company. EaR exposure and compliance to the EaR limit is monitored monthly by the RMG and subject to a quarterly stress test.

The following table sets forth the repricing gap position of the Group and the Parent Company:

	Consolidated					Total
	2017					
	Up to 1 Month	More than 1 Month to 3 Months	More than 3 Months to 6 Months	More than 6 Months to 1 Year	Beyond 1 year	
<b>Financial Assets*</b>						
Due from BSP and other banks	₱24,660,231	₱2,121,146	₱728,009	₱185,844	₱4,589,558	₱32,284,788
Interbank loans receivable	19,961,838	7,326,962	170,404	-	-	27,459,204
Receivable from customers and other receivables - gross**	133,507,202	75,007,949	17,508,883	23,249,440	89,053,842	338,327,316
<b>Total financial assets</b>	<b>₱178,129,271</b>	<b>₱84,456,057</b>	<b>₱18,407,296</b>	<b>₱23,435,284</b>	<b>₱93,643,400</b>	<b>₱398,071,308</b>
<b>Financial Liabilities*</b>						
Deposit liabilities:						
Savings	₱75,793,561	₱22,624,460	₱12,265,322	₱17,354,750	₱223,384,284	₱351,422,377
Time***	59,937,295	25,560,312	10,090,695	10,242,856	23,720,876	129,552,034
Bills and acceptances payable	22,795,429	15,546,756	752,635	884,611	3,937,257	43,916,688
<b>Total financial liabilities</b>	<b>₱158,526,285</b>	<b>₱63,731,528</b>	<b>₱23,108,652</b>	<b>₱28,482,217</b>	<b>₱251,042,417</b>	<b>₱524,891,099</b>
<b>Repricing gap</b>	<b>₱19,602,986</b>	<b>₱20,724,529</b>	<b>(4,701,356)</b>	<b>(5,046,933)</b>	<b>₱(157,399,017)</b>	<b>₱(126,819,791)</b>
<b>Cumulative gap</b>	<b>19,602,986</b>	<b>40,327,515</b>	<b>35,626,159</b>	<b>30,579,226</b>	<b>(126,819,791)</b>	<b>-</b>

\* Financial instruments that are not subject to repricing/rollforward were excluded.

\*\* Receivable from customers excludes residual value of leased assets (Note 10).

\*\*\*Excludes LTNCD.



Consolidated						
2016						
	Up to 1 Month	More than 1 Month to 3 Months	More than 3 Months to 6 Months	More than 6 Months to 1 Year	Beyond 1 year	Total
<b>Financial Assets*</b>						
Due from BSP and other banks	₱23,068,982	₱2,139,755	₱441,737	₱414,746	₱226,955	₱26,292,175
Interbank loans receivable	5,251,490	158,192	390,702	-	-	5,800,384
Receivable from customers and other receivables - gross**	119,503,109	54,698,330	7,568,053	2,524,222	51,382,112	235,675,826
<b>Total financial assets</b>	<b>₱147,823,581</b>	<b>₱56,996,277</b>	<b>₱8,400,492</b>	<b>₱2,938,968</b>	<b>₱51,609,067</b>	<b>₱267,768,385</b>
<b>Financial Liabilities*</b>						
Deposit liabilities:						
Savings	₱82,042,319	₱26,460,116	₱18,737,481	₱19,104,851	₱12,364,766	₱158,709,533
Time	19,329,798	8,793,128	6,358,168	3,958,490	3,098,634	41,538,218
Bills and acceptances payable	3,850,446	1,080,637	1,006,011	1,140,959	18,674,168	25,752,221
<b>Total financial liabilities</b>	<b>₱105,222,563</b>	<b>₱36,333,881</b>	<b>₱26,101,660</b>	<b>₱24,204,300</b>	<b>₱34,137,568</b>	<b>₱225,999,972</b>
Repricing gap	₱42,601,018	₱20,662,396	(₱17,701,168)	(₱21,265,332)	₱17,471,499	₱41,768,413
<b>Cumulative gap</b>	<b>42,601,018</b>	<b>63,263,414</b>	<b>45,562,246</b>	<b>24,296,914</b>	<b>41,768,413</b>	<b>-</b>

\* Financial instruments that are not subject to repricing/rollforward were excluded.

\*\* Receivable from customers excludes residual value of leased assets (Note 10).

Parent Company						
2017						
	Up to 1 Month	More than 1 Month to 3 Months	More than 3 Months to 6 Months	More than 6 Months to 1 Year	Beyond 1 year	Total
<b>Financial Assets*</b>						
Due from BSP and other banks	₱19,626,976	₱-	₱-	₱-	₱128,284	₱19,755,260
Interbank loans receivable	18,207,632	7,326,962	170,404	-	-	25,704,998
Receivable from customers and other receivables - gross**	133,507,202	75,007,949	17,508,883	23,249,440	89,053,842	338,327,316
<b>Total financial assets</b>	<b>₱171,341,810</b>	<b>₱82,334,911</b>	<b>₱17,679,287</b>	<b>₱23,249,440</b>	<b>₱89,182,126</b>	<b>₱383,787,574</b>
<b>Financial Liabilities*</b>						
Deposit liabilities:						
Savings	₱74,365,998	₱22,287,315	₱11,817,535	₱16,816,776	₱219,991,839	₱345,279,463
Time***	42,070,312	22,331,683	8,367,100	9,354,882	14,240,680	96,364,657
Bills and acceptances payable	25,020,114	15,172,286	338,672	273,751	595,980	41,400,803
<b>Total financial liabilities</b>	<b>₱141,456,424</b>	<b>₱59,791,284</b>	<b>₱20,523,307</b>	<b>₱26,445,409</b>	<b>₱234,828,499</b>	<b>₱483,044,923</b>
<b>Repricing gap</b>	<b>₱29,885,386</b>	<b>₱22,543,627</b>	<b>(₱2,844,020)</b>	<b>(₱3,195,969)</b>	<b>(₱145,646,373)</b>	<b>(₱99,257,349)</b>
<b>Cumulative gap</b>	<b>29,885,386</b>	<b>52,429,013</b>	<b>49,584,993</b>	<b>46,389,024</b>	<b>(99,257,349)</b>	<b>-</b>

\* Financial instruments that are not subject to repricing/rollforward were excluded.

\*\* Receivable from customers excludes residual value of leased assets (Note 10).

\*\*\*Excludes LTNCD.

Parent Company						
2016						
	Up to 1 Month	More than 1 Month to 3 Months	More than 3 Months to 6 Months	More than 6 Months to 1 Year	Beyond 1 year	Total
<b>Financial Assets*</b>						
Due from BSP and other banks	₱17,271,237	₱-	₱-	₱24,707	₱-	₱17,295,944
Interbank loans receivable	5,409,633	158,192	390,702	-	-	5,958,527
Receivable from customers and other receivables - gross	119,503,109	54,698,330	7,568,053	2,524,222	51,382,112	235,675,826
<b>Total financial assets</b>	<b>₱142,183,979</b>	<b>₱54,856,522</b>	<b>₱7,958,755</b>	<b>₱2,548,929</b>	<b>₱51,382,112</b>	<b>₱258,930,297</b>
<b>Financial Liabilities*</b>						
Deposit liabilities:						
Savings	₱78,666,283	₱26,460,116	₱18,737,481	₱19,104,851	₱12,364,766	₱155,333,497
Time	15,232,475	5,339,910	4,446,307	3,721,070	2,982,331	31,722,093
Bills and acceptances payable	3,257,332	351,318	479,587	283,413	20,258,236	24,629,886
<b>Total financial liabilities</b>	<b>₱97,156,090</b>	<b>₱32,151,344</b>	<b>₱23,663,375</b>	<b>₱23,109,334</b>	<b>₱35,605,333</b>	<b>₱211,685,476</b>
<b>Repricing gap</b>	<b>₱45,027,889</b>	<b>₱22,705,178</b>	<b>(₱15,704,620)</b>	<b>(₱20,560,405)</b>	<b>₱15,776,779</b>	<b>₱47,244,821</b>
<b>Cumulative gap</b>	<b>45,027,889</b>	<b>67,733,067</b>	<b>52,028,447</b>	<b>31,468,042</b>	<b>47,244,821</b>	<b>-</b>

\*Financial instruments that are not subject to repricing/rollforward were excluded.



The following table sets forth, for the year indicated, the impact of changes in interest rates on the Group's and the Parent Company's repricing gap for the years ended December 31, 2017 and 2016:

	<b>Consolidated</b>			
	<b>2017</b>		<b>2016</b>	
	<b>Statement of Income</b>	<b>Equity</b>	<b>Statement of Income</b>	<b>Equity</b>
+50bps	<b>₱195,558</b>	<b>₱195,558</b>	₱358,163	₱358,163
-50bps	<b>(195,558)</b>	<b>(195,558)</b>	(358,163)	(358,163)
+100bps	<b>391,117</b>	<b>391,117</b>	716,326	716,326
-100bps	<b>(391,117)</b>	<b>(391,117)</b>	(716,326)	(716,326)

	<b>Parent Company</b>			
	<b>2017</b>		<b>2016</b>	
	<b>Statement of Income</b>	<b>Equity</b>	<b>Statement of Income</b>	<b>Equity</b>
+50bps	<b>₱244,450</b>	<b>₱244,450</b>	₱371,372	₱371,372
-50bps	<b>(244,450)</b>	<b>(244,450)</b>	(371,372)	(371,372)
+100bps	<b>488,901</b>	<b>488,901</b>	742,744	742,744
-100bps	<b>(488,901)</b>	<b>(488,901)</b>	(742,744)	(742,744)

As one of the long-term goals in the risk management process, the Parent Company has also implemented the adoption of the economic value approach in measuring the impact of the interest rate risk in the banking books to complement the earnings at risk approach using the modified duration approach. Cognizant of this requirement, the Parent Company has undertaken the initial activities such as identification of the business requirement and design of templates for each account and the inclusion of this requirement in the Asset Liability Management business requirement definition.

*Foreign currency risk*

Foreign exchange is the risk to earnings or capital arising from changes in foreign exchange rates. The Group takes on exposure to effects of fluctuations in the prevailing foreign currency exchange rates on its financials and cash flows.

Foreign currency liabilities generally consist of foreign currency deposits in the Parent Company's FCDU books, accounts made in the Philippines or which are generated from remittances to the Philippines by Filipino expatriates and overseas Filipino workers who retain for their own benefit or for the benefit of a third party, foreign currency deposit accounts with the Parent Company and foreign currency-denominated borrowings appearing in the regular books of the Parent Company.

Foreign currency deposits are generally used to fund the Parent Company's foreign currency-denominated loan and investment portfolio in the FCDU. Banks are required by the BSP to match the foreign currency liabilities with the foreign currency assets held through FCDUs. In addition, the BSP requires a 30.00% liquidity reserve on all foreign currency liabilities held through FCDUs. Outside the FCDU, the Parent Company has additional foreign currency assets and liabilities in its foreign branch network.

The Group's policy is to maintain foreign currency exposure within acceptable limits and within existing regulatory guidelines. The Group believes that its profile of foreign currency exposure on its assets and liabilities is within conservative limits for a financial institution engaged in the type of business in which the Group is involved.



The table below summarizes the exposure to foreign exchange rate risk. Included in the table are the financial assets and liabilities at carrying amounts, categorized by currency (amounts in Philippine peso equivalent).

	Consolidated					
	2017			2016		
	USD	Others*	Total	USD	Others*	Total
<b>Assets</b>						
COCI and due from BSP	₱29,198	₱518,612	₱547,810	₱2,439,520	₱364,532	₱2,804,052
Due from other banks	2,682,158	7,081,852	9,764,010	6,963,920	12,842,915	19,806,835
Interbank loans receivable and securities held under agreements to resell	2,904,298	1,678,936	4,583,234	2,465,839	1,650,496	4,116,335
Loans and receivables	12,578,763	941,223	13,519,986	13,443,688	697,144	14,140,832
Financial assets at FVPL						
AFS investments	14,380,453	1,592,873	15,973,326	1,876,850	1,958,502	3,835,352
HTM investments	10,726,637	179,777	10,906,414	8,026	-	8,026
Other assets	55,641	210,440	266,081	92,922	82,444	175,366
<b>Total assets</b>	<b>43,357,148</b>	<b>12,203,713</b>	<b>55,560,861</b>	<b>27,290,765</b>	<b>17,596,033</b>	<b>44,886,798</b>
<b>Liabilities</b>						
Deposit liabilities	117,279,737	5,230,255	122,509,992	99,641,079	4,443,634	104,084,713
Derivative liabilities	-	1,335	1,335	427	529	956
Bills and acceptances payable	12,464,796	7,667,327	20,132,123	4,931,773	225,866	5,157,639
Accrued interest payable	44,354	36,856	81,210	41,222	105,904	147,126
Other liabilities	10,636,748	434,957	11,071,705	1,070,134	520,406	1,590,540
<b>Total liabilities</b>	<b>140,425,635</b>	<b>13,370,730</b>	<b>153,796,365</b>	<b>105,684,635</b>	<b>5,296,339</b>	<b>110,980,974</b>
<b>Net Exposure</b>	<b>(₱97,068,487)</b>	<b>(₱1,167,017)</b>	<b>(₱98,235,504)</b>	<b>(₱78,393,870)</b>	<b>₱12,299,694</b>	<b>(₱66,094,176)</b>

\* Other currencies include UAE Dirham (AED), Australia dollar (AUD), Bahrain dollar (BHD), Brunei dollar (BND), Canada dollar (CAD), Swiss franc (CHF), China Yuan (CNY), Denmark kroner (DKK), Euro (EUR), UK pound (GBP), Hong Kong dollar (HKD), Indonesia rupiah (IDR), Japanese yen (JPY), New Zealand dollar (NZD), PHP, Saudi Arabia riyal (SAR), Sweden kroner (SEK), Singapore dollar (SGD), South Korean won (SKW), Thailand baht (THB) and Taiwan dollar (TWD).

	Parent Company					
	2017			2016		
	USD	Others*	Total	USD	Others*	Total
<b>Assets</b>						
COCI and due from BSP	₱2,619,308	₱381,455	₱3,000,764	₱134,521	₱236,225	₱370,746
Due from other banks	4,375,604	5,735,085	10,110,689	2,342,535	8,514,773	10,857,308
Interbank loans receivable and securities held under agreements to resell	9,404,579	1,678,936	11,083,515	1,816,463	1,449,239	3,265,702
Loans and receivables	12,578,763	593,535	13,172,298	11,638,723	452,175	12,090,898
Financial assets at FVPL	635,578	-	635,578	-	-	-
AFS investments	43,372,371	1,071,635	44,444,006	1,876,314	1,891,150	3,767,464
HTM investments	17,600,156	-	17,600,156	8,026	-	8,026
Other assets	70	461	531	92,922	268	93,190
<b>Total assets</b>	<b>90,586,425</b>	<b>9,461,107</b>	<b>96,071,512</b>	<b>17,909,504</b>	<b>12,543,830</b>	<b>30,453,334</b>
<b>Liabilities</b>						
Deposit liabilities	109,647,288	4,889,875	114,537,163	89,067,852	3,634,537	92,702,388
Derivative liabilities	-	1,335	1,335	-	529	529
Bills and acceptances payable	296,932	44,473	341,405	4,763,163	70,183	4,833,346
Accrued interest payable	224,737	17,213	241,950	34,342	19,023	53,365
Other liabilities	869,323	134,536	1,003,859	914,852	104,947	1,019,799
<b>Total liabilities</b>	<b>111,038,280</b>	<b>5,087,432</b>	<b>116,125,712</b>	<b>94,780,209</b>	<b>3,829,219</b>	<b>98,609,427</b>
<b>Net Exposure</b>	<b>(₱20,451,855)</b>	<b>₱4,373,675</b>	<b>(₱20,054,200)</b>	<b>(₱76,870,705)</b>	<b>₱8,714,611</b>	<b>(₱68,156,093)</b>

\* Other currencies include AED, AUD, BHD, BND, CAD, CHF, CNY, DKK, EUR, GBP, HKD, IDR, JPY, NZD, PHP, SAR, SEK, SGD, SKW, THB and TWD.

Information relating to the Parent Company's currency derivatives is contained in Note 23.

The Parent Company has outstanding foreign currency spot transactions (in equivalent peso amounts) of ₱1.1 billion (sold) and ₱265.7 million (bought) as of December 31, 2017 and ₱1.2 billion (sold) and ₱3.9 billion (bought) as of December 31, 2016.



The exchange rates used to convert the Group and the Parent Company's US dollar-denominated assets and liabilities into Philippine peso as of December 31, 2017 and 2016 follow:

	2017	2016
US dollar - Philippine peso exchange rate	<b>₱49.93 to USD1.00</b>	₱49.72 to USD1.00

The following tables set forth the impact of the range of reasonably possible changes in the US dollar-Philippine peso exchange rate on the Group and the Parent Company's income before income tax and equity (due to the revaluation of monetary assets and liabilities) for the years ended December 31, 2017 and 2016:

	2017			
	Consolidated		Parent Company	
	Statement of Income	Equity	Statement of Income	Equity
+1.00%	₱134,189	₱149,721	₱105,213	₱119,475
-1.00%	(134,189)	(149,721)	(105,213)	(119,475)

	2016			
	Consolidated		Parent Company	
	Statement of Income	Equity	Statement of Income	Equity
+1.00%	₱95,130	₱113,899	₱83,300	₱102,063
-1.00%	(95,130)	(113,899)	(83,300)	(102,063)

The Group and the Parent Company do not expect the impact of the volatility on other currencies to be material.

#### Capital management and management of insurance and financial risks

##### *Governance framework*

The Group has established a risk management function with clear terms of reference and with the responsibility for developing policies on market, credit, liquidity, insurance and operational risks. It also supports the effective implementation of policies at the overall company and individual business unit levels.

The policies define the Group's identification of risk and its interpretation, limit structure to ensure the appropriate quality and diversification of assets, alignment of underwriting and reinsurance strategies to the corporate goals and specific reporting requirements.

##### *Regulatory framework*

Regulators are interested in protecting the rights of the policyholders and maintain close vigil to ensure that the Group is satisfactorily managing affairs for their benefit. At the same time, the regulators are also interested in ensuring that the Group maintains appropriate solvency position to meet liabilities arising from claims and that the risk levels are at acceptable levels.

The Group has an insurance business which is subject to the regulatory requirements of the Insurance Commission (IC). Such regulations not only prescribe approval and monitoring of activities but also impose certain restrictive provisions (e.g., fixed capitalization requirements, risk-based capital requirements).



*Capital management*

PNB General Insurers Inc. (PNB Gen's) capital management framework is aligned with the statutory requirements imposed by the IC. To ensure compliance with these externally imposed capital requirements, it is the policy of PNB Gen to assess its position against set minimum capital requirements.

Under the requirements of the IC and the Insurance Code, PNB Gen should meet the minimum levels set for the following capital requirements: Minimum Statutory Net Worth - ₱250.0 million, ₱550.0 million, ₱900.0 million and ₱1.3 billion with compliance dates of June 30, 2013, December 31, 2016, December 31, 2019 and December 31, 2022, respectively; and Risk-Based Capital (RBC) - 100.00% for both life and nonlife insurance companies.

The required investments in government bonds and securities of at least 25.00% of the Minimum Paid-up Capital, under Section 203 of the Insurance Code, are free from liens and encumbrances.

Effective January 1, 2017, CL No. 2016-68 states that RBC ratio shall be calculated as Total Available Capital (TAC) divided by the RBC requirement. TAC shall include the aggregate of tier 1 and tier 2 capital minus deductions, subject to applicable limits and determinations. Tier 1 capital represents capital that is fully available to cover losses of the insurer at all times on a going-concern and winding up basis. This capital is considered to be the highest quality capital available to the insurer. Tier 2 Capital does not have the same high quality characteristics of Tier 1 capital, but can provide an additional buffer to the insurer. The RBC requirement of an insurance company is the capital that is required to be held appropriately to the risks an insurance company is exposed to, computed using the formula given in the circular with details of its components and applicable risk charges.

The Group manages the capital of its subsidiaries in accordance with the capital requirements of the relevant regulatory agency, such as the IC, SEC and Philippine Stock Exchange (PSE). As of December 31, 2017 and 2016, PNB Gen has an estimated statutory networth amounting to ₱592.3 million and ₱484.3 million, respectively. PNB Gen's RBC ratio as of December 31, 2017 and 2016 is 262% and 72%, respectively.

In a letter dated January 11, 2017 addressed to the Parent Bank, the BSP approved on December 28, 2016 the request of the Parent Bank to infuse ₱200.0 million in PNB Gen subject to regulatory compliance and reporting conditions, and to be booked by the latter as contingency surplus in compliance with IC Circular Letter (CL) No. 2015-02-A dated January 13, 2015.

Under Section D of IMC No. 7-2006, Mandatory Control Event shall occur if the RBC ratio of the company is less than 35.00%. Should this event occur, the Commissioner is required to place the company under regulatory control under Section 247 (Title 13, Suspension or Revocation of Authority) of the Code. The Mandatory Control Event shall be deemed sufficient grounds for the Commissioner to take action under Section 247 of the Insurance Code.

The final amount of the RBC ratio can be determined only after the accounts of PNB Gen have been examined by the IC. Further, the IC has yet to finalize the new RBC computation under the New Insurance Code.



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## 5. Fair Value Measurement

The methods and assumptions used by the Group in estimating the fair value of its assets and liabilities follow:

Cash equivalents - Carrying amounts approximate fair values due to the relatively short-term maturity of these investments.

Debt securities - Fair values are generally based upon quoted market prices. If the market prices are not readily available, fair values are estimated using adjusted quoted market prices of comparable investments or using the discounted cash flow methodology.

Equity securities - Fair values of quoted equity securities are based on quoted market prices. While unquoted equity securities are carried at their original cost less impairment if any, since the fair value could not be reliably determined due to the unpredictable nature of future cash flows and the lack of suitable methods of arriving at a reliable fair value.

Investments in UITFs classified as financial assets designated as at FVPL - Fair values are based on Net Asset Value per share (NAVps).

Loans and receivables - For loans with fixed interest rates, fair values are estimated using the discounted cash flow methodology, using the current incremental lending rates for similar types of loans. For loans with floating interest rates, with repricing frequencies on a quarterly basis, the Group assumes that the carrying amount approximates fair value.

Investment properties - The fair values of the Group and the Parent Company's investment properties have been determined by the appraisal method by independent external and in-house appraisers based on highest and best use of property being appraised. Valuations were derived on the basis of recent sales of similar properties in the same areas as the land, building and investment properties and taking into account the economic conditions prevailing at the time the valuations were made and comparability of similar properties sold with the property being valued.

Financial liabilities - Except for time deposit liabilities, bills payable with long-term maturity and subordinated debt, the carrying values approximate fair values due to either the presence of a demand feature or the relatively short-term maturities of these liabilities.

Derivative instruments - Fair values are estimated based on quoted market prices or acceptable valuation models.

Time deposit liabilities, bills payable with long-term maturity and subordinated debt including designated at FVPL - Fair value is determined using the discounted cash flow methodology. The discount rate used in estimating the fair values of the subordinated debt and time deposits ranges from 3.00% to 4.13%, 2.70% to 6.75% and from 2.66% to 3.77% as of December 31, 2017, 2016 and 2015, respectively.

### *Fair value hierarchy*

The Group has assets and liabilities that are measured at fair value on a recurring basis in the statement of financial position after initial recognition. Recurring fair value measurements are those that another PFRS requires or permits to be recognized in the statement of financial position at the end of each reporting period. These include financial assets and liabilities at FVPL and AFS investments.



The Group uses the following hierarchy for determining and disclosing the fair value of assets and liabilities by valuation technique. These levels are based in the inputs that are used to determine the fair value and can be summarized in:

- Level 1 - quoted (unadjusted) prices in active markets for identical assets or liabilities
- Level 2 - valuation techniques for which the lowest level input that is significant to their fair value measurement is directly or indirectly observable
- Level 3 - valuation techniques for which the lowest level of input that is significant to their fair value measurement is unobservable

The Group and the Parent Company held the following financial assets and liabilities measured at fair value and at cost but for which fair values are disclosed and their corresponding level in fair value hierarchy:

Consolidated						
2017						
	Valuation Date	Carrying Value	Level 1	Level 2	Level 3	Total
<b>Assets measured at fair value:</b>						
<b>Financial Assets</b>						
Financial assets at FVPL:						
Government securities	12/29/17	₱2,207,952	₱1,534,790	₱673,162	₱-	₱2,207,952
Derivative assets	12/29/17	562,984	-	508,046	54,938	562,984
Private debt securities	12/29/17	31,305	-	31,305	-	31,305
Equity securities	12/29/17	73,918	73,918	-	-	73,918
Investments in UITF	12/29/17	6,236	-	6,236	-	6,236
AFS investments:						
Government securities	12/29/17	41,625,900	36,968,672	4,657,228	-	41,625,900
Private debt securities	12/29/17	26,920,045	20,899,896	6,020,149	-	26,920,045
Equity securities*	12/29/17	1,144,779	-	1,144,779	-	1,144,779
		<b>₱72,573,119</b>	<b>₱59,477,276</b>	<b>₱13,040,905</b>	<b>₱54,938</b>	<b>₱72,573,119</b>
<b>Liabilities measured at fair value:</b>						
<b>Financial Liabilities</b>						
Financial Liabilities at FVPL:						
Designated at FVPL:						
Derivative liabilities	12/29/17	₱343,522	₱-	₱343,522	₱-	₱343,522
<b>Assets for which fair values are disclosed:</b>						
<b>Financial Assets</b>						
HTM investments	12/29/17	₱26,805,131	₱23,732,936	₱4,191,145	₱-	₱27,924,081
Loans and Receivables:**						
Receivables from customers	12/29/17	472,493,703	-	-	481,355,052	481,355,052
Unquoted debt securities	12/29/17	10,934,148	-	-	10,942,367	10,942,367
		<b>₱510,232,982</b>	<b>₱23,732,936</b>	<b>₱4,191,145</b>	<b>₱492,297,419</b>	<b>₱520,221,500</b>
<b>Nonfinancial Assets</b>						
Investment property:***						
Land	12/29/17	₱13,161,937	₱-	₱-	₱18,995,358	₱18,995,358
Buildings and improvements	12/29/17	2,432,449	-	-	3,730,716	3,730,716
		<b>₱15,594,386</b>	<b>₱-</b>	<b>₱-</b>	<b>₱22,726,074</b>	<b>₱22,726,074</b>
<b>Liabilities for which fair values are disclosed:</b>						
<b>Financial Liabilities</b>						
Financial liabilities at amortized cost:						
Time deposits	12/29/17	₱129,552,035	₱-	₱-	₱147,666,612	₱147,666,612
LTNCDs	12/29/17	31,363,956	-	-	31,391,942	31,391,942
Bills payable	12/29/17	41,684,801	-	-	41,765,052	41,765,052
		<b>₱202,600,792</b>	<b>₱-</b>	<b>₱-</b>	<b>₱220,823,606</b>	<b>₱220,823,606</b>

\* Excludes unquoted available-for-sale securities (Note 9)

\*\* Net of allowance for credit losses and unearned and other deferred income (Note 10)

\*\*\* Based on the fair values from appraisal reports which is different from their carrying amounts which are carried at cost (Note 13)



Consolidated						
2016						
	Valuation Date	Carrying Value	Level 1	Level 2	Level 3	Total
Assets measured at fair value:						
Financial Assets						
Financial assets at FVPL:						
Government securities	12/29/16	₱1,313,400	₱1,300,293	₱13,107	₱-	₱1,313,400
Derivative assets	12/29/16	419,122	-	357,577	61,545	419,122
Private debt securities	12/29/16	120,589	112,605	7,984	-	120,589
Equity securities	12/29/16	54,609	54,609	-	-	54,609
Investments in UITF	12/29/16	6,144	-	6,144	-	6,144
AFS investments:						
Government securities	12/29/16	37,834,559	34,416,113	3,418,446	-	37,834,559
Private debt securities	12/29/16	28,841,070	26,177,419	2,663,651	-	28,841,070
Equity securities*	12/29/16	493,958	493,958	-	-	493,958
		₱69,083,451	₱62,554,997	₱6,466,909	₱61,545	₱69,083,451
Liabilities measured at fair value:						
Financial Liabilities						
Financial Liabilities at FVPL:						
Designated at FVPL:						
Derivative liabilities	12/29/16	₱232,832	-	₱232,832	-	₱232,832
Assets for which fair values are disclosed:						
Financial Assets						
HTM investments	12/29/16	₱24,174,479	₱21,282,956	₱3,807,936	₱-	₱25,090,892
Loans and Receivables:**						
Receivables from customers	12/29/16	406,534,024	-	-	412,236,428	412,236,428
Unquoted debt securities	12/29/16	3,285,222	-	-	3,305,345	3,305,345
		₱433,993,725	₱21,282,956	₱3,807,936	₱415,541,773	₱440,632,665
Nonfinancial Assets						
Investment property:***						
Land	12/29/16	₱13,309,379	₱-	₱-	₱19,019,263	₱19,019,263
Buildings and improvements	12/29/16	3,031,873	-	-	3,963,475	3,963,475
		₱16,341,252	₱-	₱-	₱22,982,738	₱22,982,738
Liabilities for which fair values are disclosed:						
Financial Liabilities						
Financial liabilities at amortized cost:						
Time deposits	12/29/16	₱87,783,621	₱-	₱-	₱100,057,941	₱100,057,941
LTNCDs	12/29/16	24,382,144	-	-	24,403,900	24,403,900
Bills payable	12/29/16	34,226,608	-	-	38,468,732	38,468,732
Subordinated debt	12/29/16	3,497,798	-	-	3,551,484	3,551,484
		₱149,890,171	₱-	₱-	₱166,482,057	₱166,482,057

\* Excludes unquoted available-for-sale securities (Note 9)

\*\* Net of allowance for credit losses and unearned and other deferred income (Note 10)

\*\*\* Based on the fair values from appraisal reports which is different from their carrying amounts which are carried at cost (Note 13)

\*\*\*\* Excludes cash component



Parent Company						
2017						
	Valuation Date	Carrying Value	Level 1	Level 2	Level 3	Total
<b>Assets measured at fair value:</b>						
<b>Financial Assets</b>						
Financial assets at FVPL:						
Government securities	12/29/17	₱2,207,952	₱1,645,573	₱562,379	₱-	₱2,207,952
Derivative assets	12/29/17	559,692	-	504,753	54,939	559,692
Private debt securities	12/29/17	31,305	-	31,305	-	31,305
Equity securities	12/29/17	30,928	30,928	-	-	30,928
AFS investments:						
Government securities	12/29/17	40,082,376	36,968,172	3,114,204	-	40,082,376
Private debt securities	12/29/17	26,444,549	20,899,905	5,544,644	-	26,444,549
Equity securities*	12/29/17	1,004,873	-	1,004,873	-	1,004,873
		<b>₱70,361,675</b>	<b>₱59,544,578</b>	<b>₱10,762,158</b>	<b>₱54,939</b>	<b>₱70,361,675</b>
<b>Liabilities measured at fair value:</b>						
<b>Financial Liabilities</b>						
Financial Liabilities at FVPL:						
Designated at FVPL:						
Derivative liabilities	12/29/17	₱343,416	₱-	₱343,416	₱-	₱343,416
<b>Assets for which fair values are disclosed:</b>						
<b>Financial Assets</b>						
HTM investments	12/29/17	₱26,680,483	₱23,732,936	₱4,071,745	₱-	₱27,804,681
Loans and Receivables:**						
Receivables from customers	12/29/17	418,018,387	-	-	418,229,045	418,229,045
Unquoted debt securities	12/29/17	10,933,395	-	-	10,941,615	10,941,615
		<b>₱455,632,265</b>	<b>₱23,732,936</b>	<b>₱4,071,745</b>	<b>₱429,170,660</b>	<b>₱456,975,341</b>
<b>Nonfinancial Assets</b>						
Investment property:***						
Land	12/29/17	₱12,833,559	₱-	₱-	₱18,464,458	₱18,464,458
Buildings and improvements	12/29/17	2,484,849	-	-	3,357,678	3,357,678
		<b>₱15,318,408</b>	<b>₱-</b>	<b>₱-</b>	<b>₱21,822,136</b>	<b>₱21,822,136</b>
<b>Liabilities for which fair values are disclosed:</b>						
<b>Financial Liabilities</b>						
Financial liabilities at amortized cost:						
Time deposits	12/29/17	₱96,364,657	₱-	₱-	₱109,838,818	₱109,838,818
LTNCDs	12/29/17	31,363,956	-	-	31,391,942	31,391,942
Bills payable	12/29/17	39,168,917	-	-	39,249,168	39,249,168
		<b>₱166,897,530</b>	<b>₱-</b>	<b>₱-</b>	<b>₱180,479,928</b>	<b>₱180,479,928</b>

\* Excludes unquoted available-for-sale securities (Note 9)

\*\* Net of allowance for credit losses and unearned and other deferred income (Note 10)

\*\*\* Based on the fair values from appraisal reports which is different from their carrying amounts which are carried at cost (Note 13)

Parent Company						
2016						
	Valuation Date	Carrying Value	Level 1	Level 2	Level 3	Total
<b>Assets measured at fair value:</b>						
<b>Financial Assets</b>						
Financial assets at FVPL:						
Government securities	12/29/16	₱1,313,400	₱1,300,293	₱13,107	₱-	₱1,313,400
Derivative assets	12/29/16	418,819	-	357,274	61,545	418,819
Private debt securities	12/29/16	120,589	112,605	7,984	-	120,589
Equity securities	12/29/16	27,263	27,263	-	-	27,263
AFS investments:						
Government securities	12/29/16	36,900,930	33,482,484	3,418,446	-	36,900,930
Private debt securities	12/29/16	28,325,207	25,661,556	2,663,651	-	28,325,207
Equity securities*	12/29/16	439,819	439,819	-	-	439,819
		<b>₱67,546,027</b>	<b>₱61,024,020</b>	<b>₱6,460,462</b>	<b>₱61,545</b>	<b>₱67,546,027</b>

(Forward)



Parent Company						
2016						
	Valuation Date	Carrying Value	Level 1	Level 2	Level 3	Total
Liabilities measured at fair value:						
Financial Liabilities						
Financial Liabilities at FVPL:						
Designated at FVPL:						
Derivative liabilities	12/29/16	₱231,977	–	₱231,977	–	₱231,977
Assets for which fair values are disclosed:						
Financial Assets						
HTM investments	12/29/16	₱24,074,898	₱21,183,585	₱3,807,936	–	₱24,991,521
Loans and Receivables:**						
Receivables from customers	12/29/16	362,702,715	–	–	368,405,370	368,405,370
Unquoted debt securities	12/29/16	3,227,376	–	–	3,247,498	3,247,498
		₱390,004,989	₱21,183,585	₱3,807,936	₱371,652,868	₱396,644,389
Nonfinancial Assets						
Investment property:***						
Land	12/29/16	13,341,300	–	–	18,800,199	18,800,199
Buildings and improvements	12/29/16	2,633,830	–	–	3,364,011	3,364,011
		₱15,975,130	–	–	₱22,164,210	₱22,164,210
Liabilities for which fair values are disclosed:						
Financial Liabilities						
Financial liabilities at amortized cost:						
Time deposits	12/29/16	₱66,139,590	–	–	₱75,387,540	₱75,387,540
LTNCDs	12/29/16	24,382,144	–	–	24,403,900	24,403,900
Bills payable	12/29/16	32,327,358	–	–	32,641,258	32,641,258
Subordinated debt	12/29/16	3,497,798	–	–	3,551,484	3,551,484
		₱126,346,890	–	–	₱135,984,182	₱135,984,182

\* Excludes unquoted available-for-sale securities (Note 9)

\*\* Net of allowance for credit losses and unearned and other deferred income (Note 10)

\*\*\* Based on the fair values from appraisal reports which is different from their carrying amounts which are carried at cost (Note 13)

When fair values of listed equity and debt securities, as well as publicly traded derivatives at the reporting date are based on quoted market prices or binding dealer price quotations, without any deduction for transaction costs, the instruments are included within Level 1 of the hierarchy.

For all other financial instruments, fair value is determined using valuation techniques. Valuation techniques include net present value techniques, comparison to similar instruments for which market observable prices exist and other revaluation models.

Significant input used in determining fair values of financial instruments under Level 2 comprises of interpolated market rates of benchmark securities. For investments in UITFs, fair values are determined based on published NAVps as of reporting date.

As of December 31, 2017 and 2016, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into and out of Level 3 fair value measurements.



The following table shows a reconciliation of the beginning and closing amount of Level 3 financial assets and liabilities which are recorded at fair value:

	Consolidated		Parent Company	
	2017	2016	2017	2016
<b>Financial assets</b>				
Balance at beginning of year	<b>₱61,545</b>	₱5,843,569	<b>₱61,545</b>	₱63,332
Fair value changes recognized in profit or loss	<b>(6,606)</b>	(1,787)	<b>(6,606)</b>	(1,787)
Change arising from sale of direct interest in a subsidiary	–	(5,780,237)	–	–
Balance at end of year	<b>₱54,939</b>	₱61,545	<b>₱54,939</b>	₱61,545

The fair values of warrants have been determined using price quotes received from a third-party broker without any pricing adjustments imputed by the Parent Company. The valuation model and inputs used in the valuation which were developed and determined by the third-party broker were not made available to the Parent Company. Under such instance, PFRS 13 no longer requires an entity to create quantitative information to comply with the related disclosure requirements.

Description of the valuation techniques and significant unobservable inputs used in the valuation of the Group and Parent Company's investment properties follows:

Valuation Techniques

**Market Data Approach** A process of comparing the subject property being appraised to similar comparable properties recently sold or being offered for sale.

**Replacement Cost Approach** It is an estimate of the investment required to duplicate the property in its present condition. It is reached by estimating the value of the building "as if new" and then deducting the depreciated cost. Fundamental to the Cost Approach is the estimate of the improvement's Reproduction Cost New.

Significant Unobservable Inputs

**Price per square meter** Ranges from ₱800 to ₱100,000

**Reproduction Cost New** The cost to create a virtual replica of the existing structure, employing the same design and similar building materials.

**Size** Size of lot in terms of area. Evaluate if the lot size of property or comparable conforms to the average cut of the lots in the area and estimate the impact of lot size differences on land value.

**Shape** Particular form or configuration of the lot. A highly irregular shape limits the usable area whereas an ideal lot configuration maximizes the usable area of the lot which is associated in designing an improvement which conforms with the highest and best use of the property.



Significant Unobservable Inputs

Location	Location of comparative properties whether on a main road, or secondary road. Road width could also be a consideration if data is available. As a rule, properties located along a main road are superior to properties located along a secondary road.
Time Element	“An adjustment for market conditions is made if general property values have appreciated or depreciated since the transaction dates due to inflation or deflation or a change in investors’ perceptions of the market over time”. In which case, the current data is superior to historic data.
Discount	Generally, asking prices in ads posted for sale are negotiable. Discount is the amount the seller or developer is willing to deduct from the posted selling price if the transaction will be in cash or equivalent.
Corner influence	Bounded by two (2) roads.

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**6. Segment Information**

Business Segments

The Group’s operating businesses are determined and managed separately according to the nature of services provided and the different markets served with each segment representing a strategic business unit. The Group’s business segments follow:

Retail Banking - principally handling individual customer’s deposits, and providing consumer type loans, credit card facilities and fund transfer facilities;

Corporate Banking - principally handling loans and other credit facilities and deposit accounts for corporate and institutional customers

Treasury - principally providing money market, trading and treasury services, as well as the management of the Group’s funding operations by use of T-bills, government securities and placements and acceptances with other banks, through treasury and wholesale banking; and

Other Segments - include, but not limited to, insurance, leasing, remittances and other support services. Other support services of the Group comprise of the operations and financial control groups.

Transactions between segments are conducted at estimated market rates on an arm’s length basis. Interest is credited to or charged against business segments based on pool rate which approximates the marginal cost of funds.

For management purposes, business segment report is done on a quarterly basis. Business segment information provided to the BOD, chief operating decision maker (CODM) is based on the Regulatory Accounting Principles (RAP) submitted to the BSP in compliance with the reportorial requirements under the Financial Reporting Package for banks, which differ from PFRS. Significant differences arose from the manner of provisioning for impairment and credit losses, measurement of investment properties and the fair value measurement of financial instruments. The report submitted to CODM represents only the results of operation for each of the reportable segment.



Segment assets are those operating assets that are employed by a segment in its operating activities and that either are directly attributable to the segment or can be allocated to the segment on a reasonable basis.

Segment liabilities are those operating liabilities that result from the operating activities of a segment and that either are directly attributable to the segment or can be allocated to the segment on a reasonable basis.

Segment revenues pertain to the net interest margin and other operating income earned by a segment in its operating activities and that either are directly attributable to the segment or can be allocated to the segment on a reasonable basis.

The Group has no significant customer which contributes 10.00% or more of the consolidated revenue.

Business segment information of the Group follows:

	2017					Total
	Retail Banking	Corporate Banking	Treasury	Others	Adjustments and Eliminations*	
Net interest margin						
Third party	₱1,404,759	₱17,112,989	₱3,313,723	₱123,189	₱121,992	₱22,076,652
Inter-segment	9,459,213	(9,193,733)	(265,480)	–	–	–
Net interest margin after inter-segment transactions	10,863,972	7,919,256	3,048,243	123,189	121,992	22,076,652
Other income	1,881,419	4,934,248	1,916,158	2,650,308	(123,852)	11,258,281
Segment revenue	12,745,391	12,853,504	4,964,401	2,773,497	(1,860)	33,334,933
Other expenses	11,519,652	2,025,523	168,908	1,688,555	68,159	15,470,797
Segment result	₱1,225,739	₱10,827,981	₱4,795,493	₱1,084,942	(₱70,019)	₱17,864,136
Unallocated income/expenses						7,385,378
Net income before income tax						10,478,758
Income tax						2,322,213
Net income from continuing operations						8,156,545
Non-controlling interest						(4,025)
Net income for the year attributable to equity holders of the Parent Company						₱8,160,570
Other segment information						
Capital expenditures	₱820,121	₱4,278	₱–	₱282,846	₱–	₱1,107,245
Unallocated capital expenditure						1,882,493
Total capital expenditure						₱2,989,738
Depreciation and amortization	₱520,812	₱138,463	₱1,478	₱281,700	₱–	₱942,451
Unallocated depreciation and amortization						741,940
Total depreciation and amortization						₱1,684,391
Provision for (reversal of) impairment, credit and other losses	(₱1,477)	₱599,901	(₱41,417)	(₱7,067)	₱334,193	₱884,133

\* The adjustments and eliminations column mainly represent the RAP to PFRS adjustments



2016						
	Retail Banking	Corporate Banking	Treasury	Others	Adjustments and Eliminations*	Total
Net interest margin						
Third party	₱1,136,370	₱15,027,877	₱3,014,495	₱126,606	₱261,154	₱19,566,502
Inter-segment	5,345,226	(7,756,129)	2,410,903	–	–	–
Net interest margin after inter-segment transactions	6,481,596	7,271,748	5,425,398	126,606	261,154	19,566,502
Other income	1,896,868	4,274,575	2,284,097	3,323,121	(1,804,309)	9,974,352
Segment revenue	8,378,464	11,546,323	7,709,495	3,449,727	(1,543,155)	29,540,854
Other expenses	(8,207,826)	(3,611,997)	(200,330)	(3,423,737)	(632,593)	(16,076,483)
Segment result	₱170,638	₱7,934,326	₱7,509,165	₱25,990	(₱966,206)	13,464,371
Unallocated expenses						(7,048,978)
Net income before income tax						6,415,393
Income tax						1,517,221
Net income from continuing operations						4,898,172
Net income from discontinued operations						2,263,902
Non-controlling interest						(38,122)
Net income for the year attributable to equity holders of the Parent Company						₱7,123,952
Other segment information						
Capital expenditures	₱1,063,897	₱5,723	₱961	₱510,870	₱–	₱1,581,451
Unallocated capital expenditure						852,941
Total capital expenditure						₱2,434,392
Depreciation and amortization	₱493,221	₱22,318	₱2,663	₱644,739	₱–	₱1,162,941
Unallocated depreciation and amortization						391,704
Total depreciation and amortization						₱1,554,645
Provision for (reversal of) impairment, credit and other losses	₱360,089	₱2,529,286	₱300	₱4,233	₱319,056	₱3,212,964

\* The adjustments and eliminations column mainly represent the RAP to PFRS adjustments

2015						
	Retail Banking	Corporate Banking	Treasury	Others	Adjustments and Eliminations*	Total
Net interest margin						
Third party	₱2,396,903	₱11,614,343	₱3,177,360	₱239,257	₱263,976	₱17,691,839
Inter-segment	4,287,196	(4,915,106)	627,910	–	–	–
Net interest margin after inter-segment transactions	6,684,099	6,699,237	3,805,270	239,257	263,976	17,691,839
Other income	1,413,242	4,103,084	2,195,452	1,693,160	2,444,077	11,849,015
Segment revenue	8,097,341	10,802,321	6,000,722	1,932,417	2,708,053	29,540,854
Other expenses	(7,808,713)	(935,445)	(118,411)	(3,061,754)	(1,060,430)	(12,984,753)
Segment result	₱288,628	₱9,866,876	₱5,882,311	(₱1,129,337)	(₱249,132)	16,556,101
Unallocated expenses						(8,965,086)
Net income before income tax						7,591,015
Income tax						(1,619,494)
Net income from continuing operations						5,971,521
Net income from discontinued operations						357,931
Non-controlling interest						(198,087)
Net income for the year attributable to equity holders of the Parent Company						₱6,131,365

(Forward)



2015						
	Retail Banking	Corporate Banking	Treasury	Others	Adjustments and Eliminations*	Total
Other segment information						
Capital expenditures	₱925,062	₱10,405	₱1,780	₱121,557	₱250,092	₱1,308,896
Unallocated capital expenditure						1,170,258
Total capital expenditure						₱2,479,154
Depreciation and amortization	₱558,046	₱132,559	₱6,440	₱542,347	₱143,101	₱1,382,493
Unallocated depreciation and amortization						69,728
Total depreciation and amortization						₱1,452,221
Provision for (reversal of) impairment, credit and other losses	₱301,499	(₱261,596)	(₱11,910)	₱220,261	₱319,926	₱568,180

\* The adjustments and eliminations column mainly represent the RAP to PFRS adjustments

As of December 31, 2017						
	Retail Banking	Corporate Banking	Treasury	Others	Adjustments and Eliminations*	Total
Segment assets	₱160,378,585	₱436,181,872	₱147,035,920	₱109,153,300	(₱19,433,076)	₱833,316,601
Unallocated assets						2,837,880
Total assets						₱836,154,481
Segment liabilities	₱528,053,875	₱84,384,861	₱87,966,482	₱32,024,306	(₱19,192,245)	₱713,237,279
Unallocated liabilities						3,179,253
Total liabilities						₱716,416,532

\* The adjustments and eliminations column mainly represent the RAP to PFRS adjustments

As of December 31, 2016						
	Retail Banking	Corporate Banking	Treasury	Others	Adjustments and Eliminations*	Total
Segment assets	₱176,539,820	₱551,794,830	₱212,189,932	₱25,351,620	(₱213,316,779)	₱752,559,423
Unallocated assets						1,422,213
Total assets						₱753,981,636
Segment liabilities	₱339,136,935	₱247,380,216	₱64,033,215	₱37,602,324	(₱213,688,923)	₱474,463,767
Unallocated liabilities						169,557,166
Total liabilities						₱644,020,933

\* The adjustments and eliminations column mainly represent the RAP to PFRS adjustments

### Geographical Segments

Although the Group's businesses are managed on a worldwide basis, the Group operates in five (5) principal geographical areas of the world. The distribution of assets, liabilities, credit commitments items and revenues by geographic region of the Group follows:

	Non-current Assets		Liabilities		Capital Expenditure	
	2017	2016	2017	2016	2017	2016
Philippines	₱387,750,978	₱341,515,211	₱687,770,416	₱615,281,652	₱2,980,245	₱2,195,996
Asia (excluding Philippines)	6,775,199	6,225,748	25,761,863	24,392,446	7,484	232,949
USA and Canada	84,655,334	77,790,006	2,342,588	4,245,479	1,822	461
United Kingdom	2,883,469	2,649,627	541,665	101,356	187	4,986
	₱482,064,980	₱428,180,592	₱716,416,532	₱644,020,933	₱2,989,738	₱2,434,392

\* Gross of allowance for impairment and credit losses (Note 16), unearned and other deferred income (Note 10), and accumulated amortization and depreciation (Notes 11, 13, and 14)



	Credit Commitments		External Revenues		
	2017	2016	2017	2016	2015
Philippines	<b>₱ 37,217,949</b>	₱27,995,354	<b>₱30,704,384</b>	₱29,124,972	₱25,580,852
Asia (excluding Philippines)	<b>212,586</b>	467,830	<b>1,021,619</b>	1,267,659	1,308,540
USA and Canada	<b>3,795</b>	4,197	<b>543,158</b>	668,833	598,662
United Kingdom	—	—	<b>110,915</b>	147,050	154,585
	<b>₱ 37,434,330</b>	₱28,467,381	<b>₱32,380,076</b>	₱31,208,514	₱27,642,639

The Philippines is the home country of the Parent Company, which is also the main operating company. The Group offers a wide range of financial services as discussed in Note 1. Additionally, most of the remittance services are managed and conducted in Asia, Canada, USA and United Kingdom.

The areas of operations include all the primary business segments.

## 7. Due from Bangko Sentral ng Pilipinas

As of December 31, 2017 and 2016, 8.28% and 30.11% of the Group's Due from BSP are placed under the Term Deposit Facility (TDF) with the BSP. Due from BSP bears annual interest rates ranging from 3.45% to 3.50% in 2017, 2.50% to 3.50% in 2016 and 2.00% to 2.50% in 2015.

As of December 31, 2017 and 2016, 8.53% and 29.64% of the Parent Company's Due from BSP are placed under the TDF with the BSP. TDFs bear annual interest rates ranging from 3.45% to 3.50% in 2017, 2.50% to 3.50% in 2016 and 2.00% to 2.50% in 2015.

## 8. Interbank Loans Receivable and Securities Held Under Agreements to Resell

The Group and the Parent Company's peso-denominated interbank loans receivables bear interest ranging from 2.56% to 2.63% in 2017 and 2.56% to 3.19% in 2015; and from 0.01% to 4.40%, and 0.01% to 0.35% for foreign-currency denominated placements in 2017, 2016 and 2015, respectively.

The amount of the Group's and the Parent Company's interbank loans receivable considered as cash and cash equivalents follow:

	Consolidated		Parent Company	
	2017	2016	2017	2016
Interbank loans receivable	<b>₱12,837,721</b>	₱7,791,108	<b>₱11,083,515</b>	₱7,907,366
Less: Interbank loans receivable not considered as cash and cash equivalents	<b>1,346,037</b>	547,222	<b>1,382,599</b>	554,526
	<b>₱11,491,684</b>	₱7,243,886	<b>₱9,700,916</b>	₱7,352,840

The Group and the Parent Company's peso-denominated securities held under repurchase agreements bear interest of 3.00%, 3.00% to 4.00%, and 4.00% in 2017, 2016 and 2015, respectively. The fair value of the treasury bills pledged under these agreements as of December 31, 2017, 2016 and 2015 amounted to ₱14.6 billion, ₱2.0 billion and ₱14.5 billion, respectively.



## 9. Trading and Investment Securities

This account consists of:

	Consolidated		Parent Company	
	2017	2016	2017	2016
Financial assets at FVPL	<b>₱2,882,395</b>	₱1,913,864	<b>₱2,829,877</b>	₱1,880,071
AFS investments	<b>69,837,416</b>	67,340,739	<b>67,677,952</b>	65,819,735
HTM investments	<b>26,805,131</b>	24,174,479	<b>26,680,483</b>	24,074,898
	<b>₱99,524,942</b>	₱93,429,082	<b>₱97,188,312</b>	₱91,774,704

### Financial Assets at FVPL

This account consists of:

	Consolidated		Parent Company	
	2017	2016	2017	2016
Government securities	<b>₱2,207,952</b>	₱1,313,400	<b>₱2,207,952</b>	₱1,313,400
Derivative assets (Notes 23 and 36)	<b>562,984</b>	419,122	<b>559,692</b>	418,819
Private debt securities	<b>31,305</b>	120,589	<b>31,305</b>	120,589
Equity securities	<b>73,918</b>	54,609	<b>30,928</b>	27,263
Investment in UITFs	<b>6,236</b>	6,144	–	–
	<b>₱2,882,395</b>	₱1,913,864	<b>₱2,829,877</b>	₱1,880,071

As of December 31, 2017 and 2016, unrealized loss on government and private debt securities recognized by the Group and the Parent Company amounted to ₱73.0 million and ₱66.9 million, respectively.

The carrying amount of equity securities includes unrealized loss of ₱22.0 million and ₱21.5 million as of December 31, 2017 and 2016, respectively, for the Group and unrealized loss of ₱22.0 million and ₱32.0 million as of December 31, 2017 and 2016, respectively, for the Parent Company.

In 2017, 2016, and 2015, the nominal interest rates of government securities range from 2.13% to 6.13%, 2.75% to 10.63% and 2.13% to 10.63%, respectively.

In 2017, 2016, and 2015, the nominal interest rates of private debt securities range from 5.23% to 6.63%, 5.50% to 7.38% and 4.80% to 7.38%, respectively.

### AFS Investments

This account consists of:

	Consolidated		Parent Company	
	2017	2016	2017	2016
Government debt securities (Notes 19 and 33)	<b>₱41,625,900</b>	₱37,834,559	<b>₱40,082,376</b>	₱36,900,930
Private securities	<b>26,920,045</b>	28,841,070	<b>26,444,549</b>	28,325,207
Equity securities - net of allowance for impairment losses (Note 16)				
Quoted	<b>1,144,779</b>	493,958	<b>1,004,873</b>	439,819
Unquoted	<b>146,692</b>	171,152	<b>146,154</b>	153,779
	<b>₱69,837,416</b>	₱67,340,739	<b>₱67,677,952</b>	₱65,819,735



For the year 2017, the Group and the Parent Company did not recognize impairment losses. As of December 31, 2016, the Group and the Parent Company recognized impairment losses on equity securities amounting to ₱15.9 million and ₱15.6 million, respectively (Note 16).

The movements in net unrealized loss on AFS investments of the Group are as follows:

	2017			2016			2015		
	Parent Company	NCI	Total	Parent Company	NCI	Total	Parent Company	NCI	Total
Balance at the beginning of the year	<b>(₱3,469,939)</b>	<b>₱-</b>	<b>(₱3,469,939)</b>	(₱3,030,588)	₱168,630	(₱2,861,958)	(₱2,336,142)	₱179,878	(₱2,156,264)
Changes in fair values of AFS investments	<b>818,624</b>	-	<b>818,624</b>	1,008,465	-	1,008,465	(190,133)	(9,641)	(199,774)
Provision for impairment (Note 16)	-	-	-	15,856	-	15,856	230	-	230
Realized gains	<b>(506,238)</b>	-	<b>(506,238)</b>	(1,362,462)	(360)	(1,362,822)	(756,777)	(4,175)	(760,952)
Amortization of net unrealized loss on AFS investments reclassified as HTM	<b>141,802</b>	-	<b>141,802</b>	144,657	1,079	145,736	136,804	2,568	139,372
Share in net unrealized losses of an associate (Note 12)	<b>(24,756)</b>	-	<b>(24,756)</b>	(245,867)	-	(245,867)	-	-	-
Effect of disposal group classified as held-for-sale (Note 37)	-	-	-	-	(169,349)	(169,349)	115,430	-	115,430
	<b>429,432</b>	-	<b>429,432</b>	(439,351)	(168,630)	(607,981)	(694,446)	(11,248)	(705,694)
Income tax effect (Note 31)	-	-	-	286	-	286	2,887	-	2,887
Balance at end of year	<b>(₱3,040,507)</b>	<b>₱-</b>	<b>(₱3,040,507)</b>	(₱3,469,939)	<b>₱-</b>	<b>(₱3,469,939)</b>	(₱3,030,588)	₱168,630	(₱2,861,958)

The changes in the net unrealized loss in AFS investments of the Parent Company follow:

	2017	2016	2015
Balance at the beginning of the year	<b>(₱3,469,939)</b>	(₱3,030,588)	(₱2,336,142)
Changes in fair values of AFS investments	<b>843,082</b>	1,008,908	(192,809)
Provision for impairment (Note 16)	-	15,601	230
Realized gains	<b>(516,023)</b>	(1,350,450)	(756,777)
Amortization of net unrealized loss on AFS investments reclassified as HTM	<b>141,802</b>	140,341	126,531
Share in net unrealized losses of subsidiaries and an associate (Note 12)	<b>(39,429)</b>	(253,748)	51,906
Effect of disposal group classified as held-for-sale (Note 37)	-	-	73,586
	<b>(3,040,507)</b>	(3,469,936)	(3,033,475)
Income tax effect (Note 31)	-	-	2,887
Balance at end of year	<b>(₱3,040,507)</b>	(₱3,469,936)	(₱3,030,588)

As of December 31, 2017 and 2016, the fair value of the AFS investments in the form of government and private bonds pledged to fulfill its collateral requirements with securities sold under repurchase agreements transactions with counterparties amounted to ₱26.5 billion and ₱9.8 billion (Note 19). The counterparties have an obligation to return the securities to the Parent Company once the obligations have been settled. In case of default, the foreign banks have the right to hold the securities and sell them as settlement of the repurchase agreement. There are no other significant terms and conditions associated with the pledged investments.



### HTM Investments

As of December 31, 2017, HTM investments of the Group and the Parent Company comprise of government amounting to ₱26.8 billion and ₱26.7 billion, respectively.

As of December 31, 2016, HTM investments of the Group and the Parent Company consist of government securities amounting to ₱24.2 billion and ₱24.1 billion, respectively.

As of December 31, 2017 and 2016, the fair value of the HTM investments in the form of Republic of the Philippines bonds pledged to fulfill its collateral requirements with securities sold under repurchase agreements transactions with BSP amounted to ₱17.8 billion and ₱15.3 billion, respectively (Note 19).

### *Reclassification of Financial Assets*

On March 3 and 5, 2014, the Group reclassified certain AFS investment securities, which were previously classified as HTM investments, with fair values of ₱15.9 billion and ₱6.8 billion, respectively, back to its original classification as management has established that it continues to have the positive intention and ability to hold these securities to maturity. The reclassification was approved by the BOD on February 28, 2014. The previous fair valuation gains amounting to ₱2.7 billion that have been recognized in OCI shall be amortized to profit or loss over the remaining life of the HTM investments using effective interest rates ranging from 3.60% to 5.64%.

As of December 31, 2017, the carrying values and fair values of the Parent Company's reclassified investment securities amounted to ₱24.0 billion and ₱25.0 billion, respectively. As of December 31, 2016, the carrying values and fair values of the Group's and Parent Company's reclassified investment securities amounted to ₱20.1 billion and ₱21.4 billion, respectively. Had these securities not been reclassified as HTM, the additional mark-to-market loss that would have been recognized by the Group and the Parent Company in the statement of comprehensive income amounts to ₱0.5 billion in 2017 and ₱0.3 billion in 2016.

### Interest Income on Trading and Investment Securities

This account consists of:

	Consolidated			Parent Company		
	2017	2016	2015	2017	2016	2015
AFS investments	<b>₱2,121,231</b>	₱2,262,857	₱2,443,660	<b>₱2,056,124</b>	₱2,212,466	₱2,407,634
HTM investments	<b>978,680</b>	926,652	925,334	<b>977,719</b>	926,131	924,462
Financial assets at FVPL	<b>38,808</b>	76,947	226,065	<b>38,809</b>	76,947	226,065
	<b>₱3,138,719</b>	₱3,266,456	₱3,595,059	<b>₱3,072,652</b>	₱3,215,544	₱3,558,161

Effective interest rates range from 0.88% to 9.33%, 1.31% to 5.93% and 1.03% to 5.62% in 2017, 2016 and 2015, respectively, for peso-denominated AFS investments.

Effective interest rates range from 0.04% to 10.30%, 1.29% to 5.30% and 1.10% to 5.39% in 2017, 2016 and 2015, respectively, for foreign currency-denominated AFS investments.

HTM investments bear effective annual interest rates ranging from 2.75% to 10.63% in 2017 and 3.60% to 5.64% in 2016 and 2015.



Trading and Investment Securities Gains (Losses) - net

This account consists of:

	Consolidated			Parent Company		
	2017	2016	2015	2017	2016	2015
Financial assets at FVPL:						
Held-for-trading	<b>₱58,157</b>	(₱6,113)	(₱175,161)	<b>₱58,156</b>	(₱6,113)	(₱175,290)
Designated at FVPL	<b>3,328</b>	(3,202)	-	-	-	-
AFS investments	<b>506,238</b>	1,362,462	761,191	<b>506,238</b>	1,350,453	756,777
Derivative financial instruments (Note 23)	<b>(7,965)</b>	25,174	(11,709)	<b>(7,965)</b>	25,174	(11,709)
	<b>₱559,758</b>	₱1,378,321	₱574,321	<b>₱556,429</b>	₱1,369,514	₱569,778

**10. Loans and Receivables**

This account consists of:

	Consolidated		Parent Company	
	2017	2016	2017	2016
Receivable from customers:				
Loans and discounts	<b>₱455,839,142</b>	₱392,159,433	<b>₱403,254,903</b>	₱350,840,183
Credit card receivables	<b>10,145,474</b>	7,102,207	<b>10,145,474</b>	7,102,207
Customers' liabilities on letters of credit and trust receipts	<b>9,490,075</b>	8,830,606	<b>9,364,742</b>	8,600,938
Lease contracts receivable (Note 30)	<b>2,891,043</b>	3,049,375	<b>97,109</b>	100,109
Customers' liabilities on acceptances (Note 19)	<b>2,231,887</b>	1,659,340	<b>2,231,887</b>	1,659,340
Bills purchased (Note 22)	<b>1,702,535</b>	3,596,589	<b>1,473,052</b>	3,379,721
	<b>482,300,156</b>	416,397,550	<b>426,567,167</b>	371,682,498
Less unearned and other deferred income	<b>1,553,108</b>	1,489,955	<b>1,241,587</b>	1,116,929
	<b>480,747,048</b>	414,907,595	<b>425,325,580</b>	370,565,569
Unquoted debt securities	<b>14,674,130</b>	6,972,710	<b>14,616,628</b>	6,914,864
Other receivables:				
Accounts receivable	<b>10,073,663</b>	9,573,552	<b>4,538,103</b>	3,423,593
Sales contract receivables	<b>7,588,301</b>	7,449,020	<b>7,549,113</b>	7,397,664
Accrued interest receivable	<b>4,235,075</b>	3,703,763	<b>3,497,184</b>	3,485,881
Miscellaneous	<b>562,360</b>	501,675	<b>492,025</b>	443,289
	<b>22,459,399</b>	21,228,010	<b>16,076,425</b>	14,750,427
	<b>517,880,577</b>	443,108,315	<b>456,018,633</b>	392,230,860
Less allowance for credit losses (Note 16)	<b>15,764,060</b>	14,892,814	<b>14,505,328</b>	14,032,122
	<b>₱502,116,517</b>	₱428,215,501	<b>₱441,513,305</b>	₱378,198,738



Below is the reconciliation of loans and receivables as to classes:

Consolidated								
2017								
	Business Loans	GOCCs and NGAs	LGUs	Consumers	Fringe Benefits	Unquoted Debt Securities	Others	Total
Receivable from customers:								
Loans and discounts	₱394,245,819	₱17,742,839	₱7,190,864	₱36,295,129	₱364,491	₱-	₱-	₱455,839,142
Credit card receivables	85,708	-	-	9,904,808	154,958	-	-	10,145,474
Customers' liabilities on letters of credit and trust receipts	9,490,075	-	-	-	-	-	-	9,490,075
Lease contracts receivable (Note 30)	2,891,043	-	-	-	-	-	-	2,891,043
Customers' liabilities on acceptances (Note 19)	2,231,887	-	-	-	-	-	-	2,231,887
Bills purchased (Note 22)	1,702,535	-	-	-	-	-	-	1,702,535
	410,647,067	17,742,839	7,190,864	46,199,937	519,449	-	-	482,300,156
Less unearned and other deferred income	994,717	313,459	14,291	227,552	3,089	-	-	1,553,108
	409,652,350	17,429,380	7,176,573	45,972,385	516,360	-	-	480,747,048
Unquoted debt securities	-	-	-	-	-	14,674,130	-	14,674,130
Other receivables:								
Accounts receivable	-	-	-	-	-	-	10,073,663	10,073,663
Sales contract receivables	-	-	-	-	-	-	7,588,301	7,588,301
Accrued interest receivable	-	-	-	-	-	-	4,235,075	4,235,075
Miscellaneous	-	-	-	-	-	-	562,360	562,360
	409,652,350	17,429,380	7,176,573	45,972,385	516,360	14,674,130	22,459,399	517,880,577
Less allowance for credit losses (Note 16)	6,770,478	100,493	218,423	1,392,870	13,751	3,739,983	3,528,062	15,764,060
	₱402,881,872	₱17,328,887	₱6,958,150	₱44,579,515	₱502,609	₱10,934,147	₱18,931,337	₱502,116,517

Consolidated								
2016								
	Business Loans	GOCCs and NGAs	LGUs	Consumers	Fringe Benefits	Unquoted Debt Securities	Others	Total
Receivable from customers:								
Loans and discounts	₱329,917,238	₱20,117,661	₱7,346,757	₱34,336,857	₱440,920	₱-	₱-	₱392,159,433
Credit card receivables	66,258	-	-	6,888,616	147,333	-	-	7,102,207
Customers' liabilities on letters of credit and trust receipts	8,830,606	-	-	-	-	-	-	8,830,606
Lease contracts receivable (Note 30)	3,049,375	-	-	-	-	-	-	3,049,375
Customers' liabilities on acceptances (Note 19)	1,659,340	-	-	-	-	-	-	1,659,340
Bills purchased (Note 22)	3,383,938	212,651	-	-	-	-	-	3,596,589
	346,906,755	20,330,312	7,346,757	41,225,473	588,253	-	-	416,397,550
Less unearned and other deferred income	1,044,476	433,275	11,258	785	161	-	-	1,489,955
	345,862,279	19,897,037	7,335,499	41,224,688	588,092	-	-	414,907,595
Unquoted debt securities	-	-	-	-	-	6,972,710	-	6,972,710
Other receivables:								
Accounts receivable	-	-	-	-	-	-	9,573,522	9,573,522
Sales contract receivables	-	-	-	-	-	-	7,449,020	7,449,020
Accrued interest receivable	-	-	-	-	-	-	3,703,763	3,703,763
Miscellaneous	-	-	-	-	-	-	501,675	501,675
	345,862,279	19,897,037	7,335,499	41,224,688	588,092	6,972,710	21,228,010	443,108,315
Less allowance for credit losses (Note 16)	6,846,958	96,030	170,175	1,241,394	19,014	3,687,488	2,831,755	14,892,814
	₱339,015,321	₱19,801,007	₱7,165,324	₱39,983,294	₱569,078	₱3,285,222	₱18,208,225	₱428,215,501



Parent Company								
2017								
	Business Loans	GOCCs and NGAs	LGUs	Consumers	Fringe Benefits	Unquoted Debt Securities	Others	Total
Receivable from customers:								
Loans and discounts	₱375,964,637	₱17,742,839	₱7,190,864	₱2,026,412	₱330,151	₱-	₱-	₱403,254,903
Credit card receivables	85,708	-	-	9,904,808	154,958	-	-	10,145,474
Customers' liabilities on letters of credit and trust receipts	9,364,742	-	-	-	-	-	-	9,364,742
Customers' liabilities on acceptances (Note 19)	2,231,887	-	-	-	-	-	-	2,231,887
Bills purchased (Note 22)	1,473,052	-	-	-	-	-	-	1,473,052
Lease contracts receivable (Note 30)	97,109	-	-	-	-	-	-	97,109
	<b>389,217,135</b>	<b>17,742,839</b>	<b>7,190,864</b>	<b>11,931,220</b>	<b>485,109</b>	<b>-</b>	<b>-</b>	<b>426,567,167</b>
Less unearned and other deferred income	700,826	313,459	14,291	209,922	3,089	-	-	1,241,587
	<b>388,516,309</b>	<b>17,429,380</b>	<b>7,176,573</b>	<b>11,721,298</b>	<b>482,020</b>	<b>-</b>	<b>-</b>	<b>425,325,580</b>
Unquoted debt securities	-	-	-	-	-	14,616,628	-	14,616,628
Other receivables:								
Accounts receivable	-	-	-	-	-	-	4,538,103	4,538,103
Sales contract receivables	-	-	-	-	-	-	7,549,113	7,549,113
Accrued interest receivable	-	-	-	-	-	-	3,497,184	3,497,184
Miscellaneous	-	-	-	-	-	-	492,025	492,025
	<b>388,516,309</b>	<b>17,429,380</b>	<b>7,176,573</b>	<b>11,721,298</b>	<b>482,020</b>	<b>14,616,628</b>	<b>16,076,425</b>	<b>456,018,633</b>
Less allowance for credit losses (Note 16)	6,194,035	100,493	218,423	1,023,164	13,748	3,683,233	3,272,232	14,505,328
	<b>₱382,322,274</b>	<b>₱17,328,887</b>	<b>₱6,958,150</b>	<b>₱10,698,134</b>	<b>₱468,272</b>	<b>₱10,933,395</b>	<b>₱12,804,193</b>	<b>₱441,513,305</b>

Parent Company								
2016								
	Business Loans	GOCCs and NGAs	LGUs	Consumers	Fringe Benefits	Unquoted Debt Securities	Others	Total
Receivable from customers:								
Loans and discounts	₱319,861,682	₱20,117,661	₱7,346,757	₱3,100,426	₱413,657	₱-	₱-	₱350,840,183
Credit card receivables	66,258	-	-	6,888,617	147,332	-	-	7,102,207
Customers' liabilities on letters of credit and trust receipts	8,600,938	-	-	-	-	-	-	8,600,938
Lease contracts receivable (Note 30)	100,109	-	-	-	-	-	-	100,109
Customers' liabilities on acceptances (Note 19)	1,659,340	-	-	-	-	-	-	1,659,340
Bills purchased (Note 22)	3,167,071	212,650	-	-	-	-	-	3,379,721
	<b>333,455,398</b>	<b>20,330,311</b>	<b>7,346,757</b>	<b>9,989,043</b>	<b>560,989</b>	<b>-</b>	<b>-</b>	<b>371,682,498</b>
Less unearned and other deferred income	671,450	433,275	11,258	785	161	-	-	1,116,929
	<b>332,783,948</b>	<b>19,897,036</b>	<b>7,335,499</b>	<b>9,988,258</b>	<b>560,828</b>	<b>-</b>	<b>-</b>	<b>370,565,569</b>
Unquoted debt securities	-	-	-	-	-	6,914,864	-	6,914,864
Other receivables:								
Accounts receivable	-	-	-	-	-	-	3,423,593	3,423,593
Sales contract receivables	-	-	-	-	-	-	7,397,664	7,397,664
Accrued interest receivable	-	-	-	-	-	-	3,485,881	3,485,881
Miscellaneous	-	-	-	-	-	-	443,289	443,289
	<b>332,783,948</b>	<b>19,897,036</b>	<b>7,335,499</b>	<b>9,988,258</b>	<b>560,828</b>	<b>6,914,864</b>	<b>14,750,427</b>	<b>392,230,860</b>
Less allowance for credit losses (Note 16)	6,687,544	96,030	170,175	890,093	19,012	3,687,488	2,481,780	14,032,122
	<b>₱326,096,404</b>	<b>₱19,801,006</b>	<b>₱7,165,324</b>	<b>₱9,098,165</b>	<b>₱541,816</b>	<b>₱3,227,376</b>	<b>₱12,268,647</b>	<b>₱378,198,738</b>

On November 27, 1997, Maybank Philippines, Inc. (Maybank) and the Parent Company signed a deed of assignment transferring to the Parent Company certain Maybank assets (included in 'Loans and Receivables') and liabilities in connection with the sale of the Parent Company's 60.00% equity in Maybank.

As of December 31, 2015, the balance of these receivables amounted to ₱3.7 billion (₱1.8 billion is included under 'Loans and discounts' and ₱1.9 billion is included under 'Accrued interest receivable') while the transferred liabilities amounted to ₱3.4 billion (₱1.8 billion is included under 'Bills payable to BSP and local banks' - Note 19 and ₱1.6 billion is included under 'Accrued interest



payable' - Note 20). The excess of the transferred receivables over the transferred liabilities is fully covered by an allowance for credit losses amounting to ₱0.3 billion as of December 31, 2015.

In 2016, the Group and the Parent Company applied the transferred liabilities against the principal and interest components of the transferred receivables. As of December 31, 2017 and 2016, the remaining receivables amounted to ₱0.3 billion which is fully covered by an allowance.

*Unquoted debt instruments*

Unquoted debt instruments include the zero-coupon notes received by the Parent Company from Special Purpose Vehicle (SPV) Companies on October 15, 2004, at the principal amount of ₱803.5 million (Tranche A Note) payable in five years and at the principal amount of ₱3.4 billion (Tranche B Note) payable in eight years in exchange for the outstanding loans receivable from National Steel Corporation (NSC) of ₱5.3 billion. The notes are secured by a first ranking mortgage and security interest over the NSC Plant Assets. As of December 31, 2017 and 2016, the notes are carried at their recoverable values.

*Lease contract receivables*

An analysis of the Group's and the Parent Company's lease contract receivables follows:

	Consolidated		Parent Company	
	2017	2016	2017	2016
Minimum lease payments				
Due within one year	<b>₱1,265,542</b>	₱1,177,612	<b>₱ 28,909</b>	₱23,509
Due beyond one year but not over five years	<b>924,973</b>	1,127,371	<b>43,000</b>	40,100
Due beyond five years	<b>25,201</b>	36,500	<b>25,200</b>	36,500
	<b>2,215,716</b>	2,341,483	<b>97,109</b>	100,109
Residual value of leased equipment				
Due within one year	<b>292,000</b>	249,923	-	-
Due beyond one year but not over five years	<b>383,327</b>	457,969	-	-
	<b>675,327</b>	707,892	-	-
Gross investment in lease contract receivables (Note 30)	<b>₱2,891,043</b>	₱3,049,375	<b>₱ 97,109</b>	₱100,109

*Accounts receivables*

As of December 31, 2017 and 2016, the Group's accounts receivable includes insurance receivables of PNB Gen amounting to ₱5.1 billion and ₱4.8 billion, respectively.

*Interest income*

Interest income on loans and receivables consists of:

	Consolidated			Parent Company		
	2017	2016	2015	2017	2016	2015
Receivable from customers and sales contract receivables	<b>₱22,523,464</b>	₱19,635,249	₱17,074,179	<b>₱19,100,932</b>	₱16,874,365	₱15,092,695
Unquoted debt securities	<b>146,012</b>	51,160	63,478	<b>144,878</b>	49,499	58,568
	<b>₱22,669,476</b>	₱19,686,409	₱17,137,657	<b>₱19,245,810</b>	₱16,923,864	₱15,151,263

As of December 31, 2017 and 2016, 78.83% and 75.24%, respectively, of the total receivable from customers of the Group were subject to interest repricing. As of December 31, 2017 and 2016, 79.07% and 76.23%, respectively, of the total receivable from customers of the Parent Company were subject to interest repricing. Remaining receivables carry annual fixed interest rates ranging from 1.94% to 9% in 2017, 2.30% to 8.75% in 2016 and 1.10% to 7.00% in 2015 for foreign currency-denominated receivables, and from 1.9% to 7.98% in 2017, 0.50% to 15.25% in 2016 and 0.50% to 15.25% in 2015 for peso-denominated receivables.

Sales contract receivables bear fixed interest rate per annum ranging from 2.70% to 21.00%, 5.00% to 21.00% and 3.30% to 21.00% in 2017, 2016 and 2015, respectively.



Interest income accrued on impaired loans and receivable of the Group and Parent Company amounted to ₱106.2 million in 2017, ₱103.7 million in 2016, and ₱217.0 million in 2015 (Note 16).

### BSP Reporting

An industry sector analysis of the Group's and the Parent Company's receivable from customers before taking into account the unearned and other deferred income and allowance for credit losses is shown below.

	Consolidated				Parent Company			
	2017		2016		2017		2016	
	Carrying Amount	%						
Primary target industry:								
Wholesale and retail	₱74,279,581	15.40	₱61,414,279	14.75	₱69,846,899	16.37	₱57,682,565	15.52
Financial intermediaries	72,757,733	15.09	64,806,163	15.56	69,382,757	16.27	64,415,801	17.33
Electricity, gas and water	64,921,830	13.46	49,814,968	11.96	62,947,842	14.76	49,687,531	13.37
Transport, storage and communication	40,565,972	8.41	39,939,856	9.59	38,270,489	8.97	37,085,522	9.98
Manufacturing	33,118,627	6.87	36,542,499	8.78	29,905,637	7.01	34,276,937	9.22
Public administration and defense	22,998,264	4.77	24,676,655	5.93	22,630,209	5.31	24,601,304	6.62
Agriculture, hunting and forestry	7,023,471	1.46	5,490,920	1.32	6,403,860	1.50	5,044,898	1.36
Secondary target industry:								
Real estate, renting and business activities	78,823,937	16.34	59,701,406	14.34	73,609,101	17.26	53,719,909	14.45
Construction	19,264,219	3.99	16,819,358	4.04	17,682,688	4.15	14,574,409	3.92
Others	68,546,522	14.21	57,191,446	13.73	35,887,685	8.40	30,593,622	8.23
	<b>₱482,300,156</b>	<b>100.00</b>	<b>₱416,397,550</b>	<b>100.00</b>	<b>₱426,567,167</b>	<b>100.00</b>	<b>₱371,682,498</b>	<b>100.00</b>

The information (gross of unearned and other deferred income and allowance for credit losses) relating to receivable from customers as to secured and unsecured and as to collateral follows:

	Consolidated				Parent Company			
	2017		2016		2017		2016	
	Carrying Amount	%						
Secured:								
Real estate mortgage	₱69,798,045	14.47	₱62,257,711	14.95	₱56,166,102	13.17	₱45,697,957	12.30
Chattel mortgage	28,159,567	5.84	33,531,566	8.05	26,187,151	6.14	25,326,989	6.81
Bank deposit hold-out	14,600,056	3.03	14,034,793	3.38	14,530,200	3.41	13,938,107	3.75
Shares of stocks	1,412,136	0.29	1,681,531	0.40	1,412,136	0.33	1,681,531	0.45
Others	75,308,199	15.61	38,699,661	9.29	72,719,502	17.05	35,368,522	9.52
	<b>189,278,003</b>	<b>39.24</b>	<b>150,205,262</b>	<b>36.07</b>	<b>171,015,091</b>	<b>40.09</b>	<b>122,013,106</b>	<b>32.83</b>
Unsecured	293,022,153	60.76	266,192,288	63.93	255,552,076	59.91	249,669,392	67.17
	<b>₱482,300,156</b>	<b>100.00</b>	<b>₱416,397,550</b>	<b>100.00</b>	<b>₱426,567,167</b>	<b>100.00</b>	<b>₱371,682,498</b>	<b>100.00</b>

The table below reflects the balances of loans and receivables as reported to the BSP. For purposes of BSP reporting, the acquired loans and receivables were measured based on their original amortized cost as at acquisition date instead of their corresponding fair values.

Non-performing Loans (NPL) as to secured and unsecured follows:

	Consolidated		Parent Company	
	2017	2016	2017	2016
Secured	₱6,721,812	₱5,406,717	₱4,803,416	₱4,918,225
Unsecured	4,923,617	4,752,493	4,222,671	3,853,334
	<b>₱11,645,429</b>	<b>₱10,159,210</b>	<b>₱9,026,087</b>	<b>₱8,771,559</b>



Generally, NPLs refer to loans whose principal and/or interest is unpaid for thirty (30) days or more after due date or after they have become past due in accordance with existing BSP rules and regulations. This shall apply to loans payable in lump sum and loans payable in quarterly, semi-annual, or annual installments, in which case, the total outstanding balance thereof shall be considered nonperforming

In the case of loans that are payable in monthly installments, the total outstanding balance thereof shall be considered nonperforming when three (3) or more installments are in arrears.

In the case of loans that are payable in daily, weekly, or semi-monthly installments, the total outstanding balance thereof shall be considered nonperforming at the same time that they become past due in accordance with existing BSP regulations, i.e., the entire outstanding balance of the receivable shall be considered as past due when the total amount of arrearages reaches ten percent (10.00%) of the total loan balance.

Loans are classified as nonperforming in accordance with BSP regulations, or when, in the opinion of management, collection of interest or principal is doubtful. Loans are not reclassified as performing until interest and principal payments are brought current or the loans are restructured in accordance with existing BSP regulations, and future payments appear assured.

Loans which do not meet the requirements to be treated as performing loans shall also be considered as NPLs. As of December 31, 2017 and 2016, NPLs of ₱9.0 billion and ₱8.8 billion, respectively which the Parent Company reported to the BSP are gross of specific allowance amounting to ₱7.9 billion and ₱8.1 billion, respectively. Most of these loans are secured by real estate or chattel mortgages.

As of December 31, 2017 and 2016, gross and net NPL ratios of the Parent Company were 2.01% and 0.26%, and 2.31% and 0.18%, respectively.

Restructured loans of the Group and the Parent Company as of December 31, 2017 and 2016 amounted to ₱2.1 billion and ₱1.6 billion and ₱1.6 billion and ₱1.5 billion, respectively.

## 11. Property and Equipment

The composition of and movements in property and equipment follow:

	Consolidated						
	2017						
	Land	Building	Furniture, Fixtures and Equipment	Long-term Leasehold Land	Construction In-progress	Leasehold Improvements	Total
<b>Cost</b>							
Balance at beginning of year	₱11,470,425	₱5,717,761	₱4,947,104	₱567,270	₱698,131	₱1,094,617	₱24,495,308
Additions/transfers	-	197,239	755,165	-	785,486	192,896	1,930,786
Disposals/transfers/others	(1,049)	128,314	(102,549)	(1,025)	(627,145)	63,771	(539,683)
Balance at end of year	11,469,376	6,043,314	5,599,720	566,245	856,472	1,351,284	25,886,411
<b>Accumulated Depreciation and Amortization</b>							
Balance at beginning of year	-	2,571,166	2,917,671	33,302	-	647,581	6,169,720
Depreciation and amortization	-	243,764	695,012	5,518	-	184,217	1,128,511
Disposals/transfers/others	-	(11,481)	(274,532)	(385)	-	(18,265)	(304,663)
Balance at end of year	-	2,803,449	3,338,151	38,435	-	813,533	6,993,568
<b>Allowance for Impairment Losses</b> (Note 16)	90,116	138,370	-	-	-	-	228,486
<b>Net Book Value at End of Year</b>	<b>₱11,379,260</b>	<b>₱3,101,495</b>	<b>₱2,261,569</b>	<b>₱527,810</b>	<b>₱856,472</b>	<b>₱537,751</b>	<b>₱18,664,357</b>



Consolidated							
2016							
	Land	Building	Furniture, Fixtures and Equipment	Long-term Leasehold Land	Construction In-progress	Leasehold Improvements	Total
<b>Cost</b>							
Balance at beginning of year	₱15,552,766	₱6,894,418	₱4,686,714	₱553,988	₱341,366	₱841,052	₱28,870,304
Additions/transfers	-	206,910	965,326	-	669,094	187,009	2,028,339
Disposals/transfers/others	(4,082,341)	(1,383,567)	(704,936)	13,282	(312,329)	66,556	(6,403,335)
Balance at end of year	11,470,425	5,717,761	4,947,104	567,270	698,131	1,094,617	24,495,308
<b>Accumulated Depreciation and Amortization</b>							
Balance at beginning of year	-	2,641,945	3,105,944	23,595	-	509,279	6,280,763
Depreciation and amortization	-	235,546	623,153	5,199	-	149,779	1,013,677
Disposals/transfers/others	-	(306,325)	(811,426)	4,508	-	(11,477)	(1,124,720)
Balance at end of year	-	2,571,166	2,917,671	33,302	-	647,581	6,169,720
<b>Allowance for Impairment Losses (Note 16)</b>							
	121,033	107,200	-	-	-	-	228,233
<b>Net Book Value at End of Year</b>	<b>₱11,349,392</b>	<b>₱3,039,395</b>	<b>₱2,029,433</b>	<b>₱533,968</b>	<b>₱698,131</b>	<b>₱447,036</b>	<b>₱18,097,355</b>

Parent Company							
2017							
	Land	Building	Furniture, Fixtures and Equipment	Construction In-progress	Leasehold Improvements	Total	
<b>Cost</b>							
Balance at beginning of year	₱11,266,169	₱5,488,197	₱3,946,854	₱698,132	₱876,424	₱22,275,776	
Additions/transfers	-	181,135	512,520	785,486	179,844	1,658,985	
Disposals/transfers/others	7	132,375	(111,927)	(627,145)	3,687	(603,003)	
Balance at end of year	11,266,176	5,801,707	4,347,447	856,473	1,059,955	23,331,758	
<b>Accumulated Depreciation and Amortization</b>							
Balance at beginning of year	-	2,518,058	2,465,332	-	559,106	5,542,496	
Depreciation and amortization	-	242,298	494,994	-	149,496	886,788	
Disposals/transfers/others	-	(9,892)	(200,021)	-	(9,884)	(219,797)	
Balance at end of year	-	2,750,464	2,760,305	-	698,718	6,209,487	
<b>Allowance for Impairment Losses (Note 16)</b>							
	89,664	138,370	-	-	-	228,034	
<b>Net Book Value at End of Year</b>	<b>₱11,176,512</b>	<b>₱2,912,873</b>	<b>₱1,587,142</b>	<b>₱856,473</b>	<b>₱361,237</b>	<b>₱16,894,236</b>	

Parent Company							
2016							
	Land	Building	Furniture, Fixtures and Equipment	Construction In-progress	Leasehold Improvements	Total	
<b>Cost</b>							
Balance at beginning of year	₱13,380,915	₱6,831,425	₱3,936,183	₱341,366	₱726,223	₱25,216,112	
Additions/transfers	-	206,910	716,982	669,094	147,352	1,740,338	
Disposals/transfers/others	(2,114,746)	(1,550,138)	(706,311)	(312,328)	2,849	(4,680,674)	
Balance at end of year	11,266,169	5,488,197	3,946,854	698,132	876,424	22,275,776	
<b>Accumulated Depreciation and Amortization</b>							
Balance at beginning of year	-	2,621,673	2,747,940	-	437,600	5,807,213	
Depreciation and amortization	-	234,210	476,638	-	124,619	835,467	
Disposals/transfers/others	-	(337,825)	(759,246)	-	(3,113)	(1,100,184)	
Balance at end of year	-	2,518,058	2,465,332	-	559,106	5,542,496	
<b>Allowance for Impairment Losses (Note 16)</b>							
	121,033	107,200	-	-	-	228,233	
<b>Net Book Value at End of Year</b>	<b>₱11,145,136</b>	<b>₱2,862,939</b>	<b>₱1,481,522</b>	<b>₱698,132</b>	<b>₱317,318</b>	<b>₱16,505,047</b>	

The total recoverable value of certain property and equipment of the Group and the Parent Company for which impairment loss has been recognized or reversed amounted to ₱1.0 billion as of December 31, 2017 and 2016.

Gain on disposal of property and equipment in 2017, 2016 and 2015 amounted to ₱4.3 million, ₱1.2 million, and ₱7.7 million, respectively, for the Group and ₱2.0 million, ₱1.5 million and ₱3.7 million, respectively, for the Parent Company (Note 13).



Depreciation and amortization consists of:

	Consolidated			Parent Company		
	2017	2016	2015	2017	2016	2015
Continuing operations:						
Depreciation						
Property and equipment	<b>₱1,128,511</b>	₱1,013,677	₱830,663	<b>₱886,788</b>	₱835,467	₱710,542
Investment properties (Note 13)	<b>152,894</b>	226,545	162,097	<b>136,507</b>	206,472	149,309
Chattel mortgage	<b>33,009</b>	22,000	35,285	<b>8,123</b>	22,001	33,748
Amortization - Intangible assets (Note 14)	<b>369,977</b>	292,423	424,176	<b>353,939</b>	279,643	412,180
	<b>₱1,684,391</b>	₱1,554,645	₱1,452,221	<b>₱1,385,357</b>	₱1,343,583	₱1,305,779
Discontinued operations:						
Property and Equipment (Note 37)	-	4,707	10,704	-	-	-
	<b>₱1,684,391</b>	₱1,559,352	₱1,462,925	<b>₱1,385,357</b>	₱1,343,583	₱1,305,779

Certain property and equipment of the Parent Company with carrying amount of ₱9.3 million and ₱178.5 million are temporarily idle as of December 31, 2017 and 2016, respectively.

As of December 31, 2017 and 2016, property and equipment of the Parent Company with gross carrying amount of ₱3.3 billion are fully depreciated but are still being used.

## 12. Investments in Subsidiaries and an Associate

The consolidated financial statements of the Group include:

Subsidiaries				Percentage of Ownership	
				Direct	Indirect
PNB Savings Bank (PNBSB)*	Banking	Philippines	Php	<b>100.00</b>	-
PNB Capital and Investment Corporation (PNB Capital)	Investment	- do -	Php	<b>100.00</b>	-
PNB Forex, Inc. (PNB Forex)	FX trading	- do -	Php	<b>100.00</b>	-
PNB Holdings Corporation (PNB Holdings)	Investment	- do -	Php	<b>100.00</b>	-
PNB General Insurers Inc.(PNB Gen)	Insurance	- do -	Php	<b>65.75</b>	<b>34.25</b>
PNB Securities, Inc. (PNB Securities)	Securities Brokerage	- do -	Php	<b>100.00</b>	-
PNB Corporation – Guam	Remittance	USA	USD	<b>100.00</b>	-
PNB International Investments Corporation (PNB IIC)	Investment	- do -	USD	<b>100.00</b>	-
PNB Remittance Centers, Inc. (PNB RCI) <sup>(a)</sup>	Remittance	- do -	USD	-	<b>100.00</b>
PNB Remittance Co. (Nevada) <sup>(b)</sup>	Remittance	-do-	USD	-	<b>100.00</b>
PNB RCI Holding Co. Ltd. <sup>(b)</sup>	Holding Company	- do -	USD	-	<b>100.00</b>
Allied Bank Philippines (UK) Plc (ABUK)*	Banking	United Kingdom	GBP	<b>100.00</b>	-
PNB Europe PLC	Banking	- do -	GBP	<b>100.00</b>	-
PNB Remittance Co. (Canada) <sup>(c)</sup>	Remittance	Canada	CAD	-	<b>100.00</b>
PNB Global Remittance & Financial Co. (HK) Ltd. (PNB GRF)	Remittance	Hong Kong People's Republic of China	HKD	<b>100.00</b>	-
Allied Commercial Bank (ACB)*	Banking	Philippines	USD	<b>99.04</b>	-
PNB-IBJL Leasing and Finance Corporation (PILFC) <sup>(d)</sup>	Leasing/Financing	Philippines	Php	<b>75.00</b>	-
PNB-IBJL Equipment Rentals Corporation <sup>(e)</sup>	Rental	- do -	Php	-	<b>75.00</b>
Allied Leasing and Finance Corporation (ALFC) *	Rental	- do -	Php	<b>57.21</b>	-
Allied Banking Corporation (Hong Kong) Limited (ABCHKL)*	Banking	Hong Kong	HKD	<b>51.00</b>	-

(Forward)



Subsidiaries				Percentage of Ownership	
				Direct	Indirect
<b>Associate</b>					
ACR Nominees Limited *	Banking	- do -	HKD	-	51.00
Oceanic Holding (BVI) Ltd.*	Holding Company	British Virgin Islands	USD	27.78	-
Allianz-PNB Life Insurance, Inc. (APLII) (formerly PNB LIID) *(g)	Insurance	- do -	Php	44.00	-

\* Subsidiaries acquired as a result of the merger with ABC

(a) Owned through PNB IIC

(b) Owned through PNB RCI

(c) Owned through PNB RCI Holding Co. Ltd.

(d) Formerly Japan-PNB Leasing

(e) Formerly Japan-PNB Equipment Rentals Corporation. Owned through PILFC

The details of this account follow:

	Consolidated		Parent Company		
	2017	2016 (As Restated - Note 2)	2017	2016 (As Restated - Note 2)	January 1, 2016 (As Restated - Note 2)
<b>Investment in Subsidiaries</b>					
PNB SB	₱-	₱-	₱10,935,041	₱10,935,041	₱10,935,041
ACB	-	-	6,087,520	6,087,520	6,087,520
PNB IIC	-	-	2,028,202	2,028,202	2,028,202
PNB Europe PLC	-	-	1,006,536	1,006,537	1,006,537
ABCHKL	-	-	947,586	947,586	947,586
PNB GRF	-	-	753,061	753,061	753,061
PNB Gen	-	-	800,000	600,000	600,000
PNB Holdings	-	-	377,876	377,876	377,876
PNB Capital	-	-	850,000	350,000	350,000
ABUK	-	-	320,858	320,858	320,858
OHBVI	-	-	291,841	291,841	291,841
PILFC	-	-	181,943	181,942	181,942
ALFC	-	-	148,400	148,400	148,400
PNB Securities	-	-	62,351	62,351	62,351
PNB Forex, Inc.	-	-	-	50,000	50,000
APLII	-	-	-	-	481,068
PNB Corporation - Guam	-	-	7,672	7,672	7,672
	-	-	24,798,887	24,148,887	24,629,955
<b>Investment in an Associate – APLII (44% owned)</b>	<b>2,728,089</b>	<b>2,728,089</b>	<b>2,728,089</b>	<b>2,728,089</b>	<b>-</b>
<b>Accumulated equity in net earnings of subsidiaries and an associate:</b>					
Balance at beginning of year	70,220	-	1,314,542	1,495,910	1,897,737
Equity in net earnings for the year	59,215	70,220	498,254	231,780	269,709
Transfer to 'Investment in an associate'	-	-	-	(347,023)	-
Transfer to 'Assets of a disposal group held for sale'	-	-	-	-	(326,948)
Transfer to 'Reserves of a disposal group held for sale'	-	-	-	-	(85,106)
Sale of direct interest in a subsidiary	-	-	-	-	(79,482)
Dissolution of a subsidiary	-	-	(7,415)	-	-
	129,435	70,220	1,805,381	1,380,667	1,675,910
Dividends received for the year	-	-	(1,333,350)	(66,125)	(180,000)
	129,435	70,220	472,031	1,314,542	1,495,910
<b>Accumulated share in:</b>					
Net unrealized losses on available-for-sale investments (Note 9)	(270,623)	(245,867)	(300,912)	(261,483)	(7,735)
Remeasurement losses on retirement plan	(235,424)	1,209	(289,824)	(31,363)	(37,932)
Aggregate reserves on life insurance policies	12,280	3,087	12,280	3,087	-
Accumulated translation adjustments	-	-	986,863	477,909	457,755
	(493,767)	(241,571)	408,407	188,150	412,088
	₱2,363,757	₱2,556,738	₱28,407,414	₱28,379,668	₱26,537,953

As part of the Group's rehabilitation program in 2002, the SEC approved on November 7, 2002 the application of the accumulated translation adjustment of ₱1.6 billion to eliminate the Parent Company's remaining deficit of ₱1.3 billion as of December 31, 2001, after applying the total reduction in par value amounting to ₱7.6 billion. The SEC approval is subject to the following conditions: (a) remaining translation adjustment of ₱310.7 million as of December 31, 2001 (shown as part of 'Capital paid in excess of par value' in the statement of financial position) will not be used to wipe out losses that may be incurred in the future without prior approval of SEC; and (b) for purposes of dividend declaration, any future surplus account of the Parent Company shall be restricted to the extent of the deficit wiped out by the translation adjustment.



As of December 31, 2017 and 2016, the acquisition cost of the investments in the Parent Company's separate financial statements includes the balance of ₱2.1 billion consisting of the translation adjustment and accumulated equity in net earnings, net of dividends subsequently received from the quasi-reorganization date, that were closed to deficit on restructuring date and is not available for dividend declaration.

Material non-controlling interests

The financial information as of December 31, 2017 and 2016 of ABCHKL which has material NCI is provided below.

Proportion of equity interest held by non- controlling interests

Principal Activities	Equity interest of NCI		Accumulated balances of material NCI		Profit allocated to material NCI	
	2017	2016	2017	2016	2017	2016
ABCHKL Banking	49.00%	49.00%	₱1,501,069	₱1,427,133	₱83,431	₱41,667

The following table presents financial information of ABCHKL as of December 31, 2017 and 2016:

	2017	2016
<b>Statement of Financial Position</b>		
Current assets	₱7,253,278	₱7,528,024
Non-current assets	3,666,167	3,877,748
Current liabilities	7,700,425	8,244,302
Non-current liabilities	155,613	164,164
<b>Statement of Comprehensive Income</b>		
Revenues	422,605	345,376
Expenses	252,338	260,342
Net income	170,267	85,034
Total comprehensive income	197,254	134,237
<b>Statement of Cash Flows</b>		
Net cash provided by operating activities	(445,345)	116,786
Net cash provided used in investing activities	(4,822)	(69,200)
Net cash used in financing activities	—	—

As of December 31, 2017 and 2016, the non-controlling interests in respect of ALFC, PILFC, ACB and OHBVI is not material to the Group.

Investment in APLII

On December 21, 2015, the Parent Company entered into a 15-year exclusive partnership with Allianz SE under the following arrangements, subject to regulatory approvals:

- Allianz SE will acquire 12,750 shares representing 51.00% stockholdings of APLII and will have management control over the new joint venture company;
- The new joint venture company will operate under the name of “Allianz-PNB Life Insurance, Inc.”;
- A 15-year distribution agreement which will provide Allianz an exclusive access to the branch network of the Parent Company and PNB SB.

As of December 31, 2015, the carrying value of the 51% equity interest in APLII amounting to ₱1.2 billion was classified as “Assets of Disposal Group Held for Sale” in the separate statement of financial position.



The sale of APLII was completed on June 6, 2016 for a total consideration of USD66.0 million (₱3.1 billion). Pursuant to the sale of APLII, the Parent Company also entered into a distribution agreement with APLII where the Parent Company will allow APLII to have exclusive access to the distribution network of the Parent Company and its subsidiary, PNB Savings Bank, over a period of 15 years. Both the share purchase agreement and distribution agreement have provisions referring to one another; making the distribution agreement an integral component of the sale transaction. Accordingly, the purchase consideration of USD66.0 million was allocated between the sale of the 51.00% interest in APLII and the Exclusive Distribution Rights (EDR) amounting to USD44.9 million (₱2.1 billion) and USD21.1 million (₱1.0 billion), respectively.

The Parent Company will also receive variable annual and fixed bonus earn out payments based on milestones achieved over the 15-year term of the distribution agreement.

The Parent Company recognized gain on sale of the 51.00% interest in APLII amounting to ₱400.3 million, net of taxes and transaction costs amounting to ₱276.7 million and ₱153.3 million, respectively. The consideration allocated to the EDR was recognized as “Other Deferred Revenue” (Note 22) and will be amortized to income over 15 years from date of sale.

Prior to the sale of shares to Allianz SE, the Parent Company acquired additional 15.00% stockholdings from the minority shareholders for a consideration amounting to ₱292.4 million between June 2, 2016 and June 5, 2016.

Consequently, the Parent Company accounted for its remaining 44.00% ownership interest in APLII as an associate. At the date of loss of control, the Parent Company’s investment in APLII was remeasured to ₱2.7 billion based on the fair value of its retained equity. The Parent Company recognized gain on remeasurement amounting to ₱1.6 billion in the statement of income in 2016.

The fair value of the retained equity was based on a combination of the income approach and market approach.

On September 21, 2016, the SEC approved the amendment of PNB Life Insurance, Inc.’s article of incorporation to reflect the change in corporate name to Allianz-PNB Life Insurance, Inc.

Summarized financial information of APLII as of December 31, 2017 and 2016 are as follows:

	2017	2016
Current assets	<b>₱9,043,953</b>	₱14,812,452
Noncurrent assets	<b>18,478,830</b>	9,602,162
Current liabilities	<b>9,151,219</b>	14,287,861
Noncurrent liabilities	<b>16,537,014</b>	7,995,855
Equity	<b>1,834,550</b>	2,130,898



Summarized statement of income of APLII for the year ended December 31, 2017 and for the seven months ended December 31, 2016 follows:

	<b>2017</b> <b>(one year)</b>	2016 (seven months)
Revenues	<b>₱2,190,474</b>	₱1,164,407
Costs and expenses	<b>(2,018,549)</b>	(1,022,543)
Income before tax	<b>171,925</b>	141,864
Provision for income tax	<b>(35,128)</b>	(29,762)
Net income	<b>136,797</b>	112,102
Other comprehensive loss	<b>(133,356)</b>	(556,042)
Total comprehensive income	<b>₱3,441</b>	(₱443,940)
Group's share of comprehensive income for the period	<b>₱1,514</b>	(₱195,334)

#### Investment in ACB

On November 22, 2013, the BOD of the Parent Company approved and confirmed the increase in equity investment of the Parent Company in ACB as a prerequisite to ACB's application for CNY license, by way of purchase of the 9.59% shareholdings of the natural-person investors in ACB in the amount of USD13.8 million. This was approved by BSP on June 4, 2014. On November 12, 2015, the China Banking Regulatory Commission approved the takeover of the Parent Company of the 51.00% shareholdings held by ABC and the buyout of the 8.63% shareholdings of six natural-person investors in ACB resulting in the increase of equity ownership in ACB to 99.04%. The Parent Company paid the natural-person investors on November 27, 2015. This acquisition was accounted for as an equity transaction which resulted in an increase of other equity adjustment amounting to ₱14.5 million in the consolidated statement of financial position.

#### PNB Forex

On August 23, 2013, the Parent Company approved the dissolution of PNB Forex by shortening its corporate life to December 31, 2013. PNB Forex ceased its business operations on January 1, 2006. On August 24, 2017, SEC approved the dissolution of PNB Forex.

#### Significant restrictions

The Group does not have significant restrictions on its ability to access or use its assets and settle its liabilities other than those resulting from the regulatory supervisory frameworks within which insurance and banking subsidiaries operate.

The BSP and IC regulations require banks and insurance companies to maintain certain levels of regulatory capital. As of December 31, 2017 and 2016, the total assets of banking subsidiaries amounted to ₱72.1 billion and ₱58.1 billion, respectively; and ₱7.6 billion and ₱6.9 billion for insurance subsidiaries, respectively.

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### 13. Investment Properties

Breakdown of investment properties:

	<b>Consolidated</b>		<b>Parent Company</b>	
	<b>2017</b>	2016	<b>2017</b>	2016
Properties held for lease	<b>₱4,762,380</b>	₱4,821,335	<b>₱5,078,689</b>	₱5,137,644
Foreclosed assets	<b>10,832,005</b>	11,519,917	<b>10,239,719</b>	10,837,486
Total	<b>₱15,594,385</b>	₱16,341,252	<b>₱15,318,408</b>	₱15,975,130



The composition of and movements in this account follow:

	Consolidated		
	2017		
	Land	Buildings and Improvements	Total
<b>Cost</b>			
Beginning balance	₱16,309,233	₱5,062,298	₱21,371,531
Additions	350,999	274,661	625,660
Disposals/transfers/others	(796,107)	(862,053)	(1,658,160)
Balance at end of year	15,864,125	4,474,906	20,339,031
<b>Accumulated Depreciation</b>			
Balance at beginning of year	–	1,733,938	1,733,938
Depreciation (Note 11)	–	152,894	152,894
Disposals/transfers/others	–	(161,151)	(161,151)
Balance at end of year	–	1,725,681	1,725,681
<b>Allowance for Impairment Losses (Note 16)</b>	2,702,189	316,776	3,018,965
<b>Net Book Value at End of Year</b>	<b>₱13,161,936</b>	<b>₱2,432,449</b>	<b>₱15,594,385</b>

	Consolidated		
	2016		
	Land	Buildings and Improvements	Total
<b>Cost</b>			
Beginning balance	₱14,287,746	₱3,989,636	₱18,277,382
Additions	386,491	295,019	681,510
Disposals/transfers/others	1,634,996	777,643	2,412,639
Balance at end of year	16,309,233	5,062,298	21,371,531
<b>Accumulated Depreciation</b>			
Balance at beginning of year	–	1,753,738	1,753,738
Depreciation (Note 11)	–	226,545	226,545
Disposals/transfers/others	–	(246,345)	(246,345)
Balance at end of year	–	1,733,938	1,733,938
<b>Allowance for Impairment Losses (Note 16)</b>	2,999,854	296,487	3,296,341
<b>Net Book Value at End of Year</b>	<b>₱13,309,379</b>	<b>₱3,031,873</b>	<b>₱16,341,252</b>

	Parent Company		
	2017		
	Land	Buildings and Improvements	Total
<b>Cost</b>			
Beginning balance	₱16,341,154	₱4,627,569	₱20,968,723
Additions	278,090	187,254	465,344
Disposals/Transfers/Others	(1,083,496)	(298,937)	(1,382,433)
Balance at end of year	15,535,748	4,515,886	20,051,634
<b>Accumulated Depreciation</b>			
Balance at beginning of year	-	1,692,521	1,692,521
Depreciation (Note 11)	-	136,506	136,506
Disposals/Transfers/Others	-	(115,223)	(115,223)
Balance at end of year	-	1,713,804	1,713,804
<b>Allowance for Impairment Losses (Note 16)</b>	2,702,189	317,233	3,019,422
<b>Net Book Value at End of Year</b>	<b>₱12,833,559</b>	<b>₱2,484,849</b>	<b>₱15,318,408</b>



	Parent Company		
	2016		
	Land	Buildings and Improvements	Total
<b>Cost</b>			
Beginning balance	₱16,096,896	₱3,760,994	₱19,857,890
Additions	352,577	256,621	609,198
Disposals/Transfers/Others	(108,319)	609,954	501,635
Balance at end of year	16,341,154	4,627,569	20,968,723
<b>Accumulated Depreciation</b>			
Balance at beginning of year	–	1,705,410	1,705,410
Depreciation (Note 11)	–	206,472	206,472
Disposals/Transfers/Others	–	(219,361)	(219,361)
Balance at end of year	–	1,692,521	1,692,521
<b>Allowance for Impairment Losses</b> (Note 16)	2,999,854	301,218	3,301,072
<b>Net Book Value at End of Year</b>	<b>₱13,341,300</b>	<b>₱2,633,830</b>	<b>₱15,975,130</b>

Investment properties include real properties foreclosed or acquired in settlement of loans. Foreclosed investment properties of the Parent Company still subject to redemption period by the borrowers amounted to ₱115.9 million and ₱155.4 million, as of December 31, 2017 and 2016, respectively. Valuations were derived on the basis of recent sales of similar properties in the same area as the investment properties and taking into account the economic conditions prevailing at the time the valuations were made. The Group and the Parent Company are exerting continuing efforts to dispose these properties.

The total recoverable value of certain investment properties of the Group that were impaired amounted to ₱5.3 billion and ₱7.0 billion as of December 31, 2017 and 2016, respectively. For the Parent Company, the total recoverable value of certain investment properties that were impaired amounted to ₱5.2 billion and ₱6.9 billion as of December 31, 2017 and 2016, respectively.

In 2015, investment properties with carrying value of ₱2.2 billion were converted as branches and head offices of its subsidiaries and were transferred to property and equipment by the Group. Also in 2015, investment properties under joint arrangements with total carrying value of ₱1.2 billion were transferred to Real Estate Inventories Held under Development under 'Other Assets' (Note 15). Property and equipment with carrying value of ₱54.5 million were leased out under operating leases and have been transferred to investment properties in 2015.

In 2016, the Group and the Parent Company reclassified certain properties from 'Property and equipment' to 'Investment property' with aggregate carrying amount of ₱4.7 billion and ₱3.2 billion, respectively. These properties mainly consist of the office spaces in the Allied Bank Center in Makati leased out and land in Buendia, Makati being held for future development.

For the Group, direct operating expenses on investment properties that generated rental income during the year (other than depreciation and amortization), included under 'Miscellaneous expenses - Others', amounted to ₱27.5 million, ₱13.6 million and ₱30.5 million in 2017, 2016, and 2015, respectively. Direct operating expenses on investment properties that did not generate rental income included under 'Miscellaneous expenses - Others', amounted to ₱173.9 million, ₱201.8 million and ₱192.4 million in 2017, 2016, and 2015, respectively.

For the Parent Company, direct operating expenses on investment properties that generated rental income during the year (other than depreciation and amortization), included under 'Miscellaneous expenses - Others', amounted to ₱27.5 million, ₱8.3 million and ₱20.4 million in 2017, 2016, and 2015, respectively. Direct operating expenses on investment properties that did not generate rental



income included under ‘Miscellaneous expenses - Others’, amounted to ₱167.1 million, ₱201.6 million and ₱182.7 million in 2017, 2016, and 2015, respectively

Net gains on sale or exchange of assets

This account consists of:

	Consolidated			Parent Company		
	2017	2016	2015	2017	2016	2015
Net gains from sale of investment property (Note 34)	<b>₱3,755,533</b>	₱2,343,634	₱1,435,798	<b>₱3,698,236</b>	₱2,387,472	₱1,400,650
Net gains from foreclosure and repossession of investment property	<b>162,125</b>	165,570	152,061	<b>162,125</b>	128,927	152,553
Net gains from sale of property and equipment (Note 11)	<b>4,282</b>	1,157	7,659	<b>1,980</b>	1,462	3,741
Net gains (loss) from sale of receivables (Note 34)	<b>(804)</b>	–	–	–	–	24,441
	<b>₱3,921,136</b>	₱2,510,361	₱1,595,518	<b>₱3,862,341</b>	₱2,517,861	₱1,581,385

#### 14. Goodwill and Intangible Assets

Goodwill and intangible assets consist of:

	Consolidated				
	2017				
	Intangible Assets				
	Core Deposit	Customer Relationship	Software Cost	Total	Goodwill
<b>Cost</b>					
Balance at beginning of year	<b>₱1,897,789</b>	<b>₱391,943</b>	<b>₱2,239,262</b>	<b>₱4,528,994</b>	<b>₱13,375,407</b>
Additions	–	–	1,162,121	1,162,121	–
Write-offs	–	–	(3,080)	(3,080)	–
Cumulative translation adjustment	–	–	9,482	9,482	–
Balance at end of year	<b>1,897,789</b>	<b>391,943</b>	<b>3,407,785</b>	<b>5,697,517</b>	<b>13,375,407</b>
<b>Accumulated Amortization</b>					
Balance at beginning of year	<b>739,083</b>	<b>391,943</b>	<b>835,599</b>	<b>1,966,625</b>	–
Amortization (Note 11)	<b>189,779</b>	–	217,272	<b>407,051</b>	–
Cumulative translation adjustment	–	–	984	984	–
Balance at end of year	<b>928,862</b>	<b>391,943</b>	<b>1,053,855</b>	<b>2,374,660</b>	–
<b>Net Book Value at End of Year</b>	<b>₱968,927</b>	<b>₱–</b>	<b>₱2,353,930</b>	<b>₱3,322,857</b>	<b>₱13,375,407</b>

	Consolidated				
	2016				
	Intangible Assets				
	Core Deposit	Customer Relationship	Software Cost	Total	Goodwill
<b>Cost</b>					
Balance at beginning of year	<b>₱1,897,789</b>	<b>₱391,943</b>	<b>₱1,830,957</b>	<b>₱4,120,689</b>	<b>₱13,375,407</b>
Additions	–	–	406,053	406,053	–
Write-offs	–	–	(894)	(894)	–
Cumulative translation adjustment	–	–	3,146	3,146	–
Balance at end of year	<b>1,897,789</b>	<b>391,943</b>	<b>2,239,262</b>	<b>4,528,994</b>	<b>13,375,407</b>
<b>Accumulated Amortization</b>					
Balance at beginning of year	549,304	378,153	750,354	1,677,811	–
Amortization (Note 11)	189,779	13,790	88,854	292,423	–
Cumulative translation adjustment	–	–	(3,609)	(3,609)	–
Balance at end of year	<b>739,083</b>	<b>391,943</b>	<b>835,599</b>	<b>1,966,625</b>	–
<b>Net Book Value at End of Year</b>	<b>₱1,158,706</b>	<b>₱–</b>	<b>₱1,403,663</b>	<b>₱2,562,369</b>	<b>₱13,375,407</b>



Parent Company					
2017					
Intangible Assets					
	Customer				
	Core Deposit	Relationship	Software Cost	Total	Goodwill
<b>Cost</b>					
Balance at beginning of year	₱1,897,789	₱391,943	₱2,106,233	₱4,395,965	₱13,515,765
Additions	–	–	1,045,743	1,045,743	–
Write-offs	–	–	–	–	–
Others	–	–	(668)	(668)	–
Balance at end of year	1,897,789	391,943	3,151,308	5,441,040	13,515,765
<b>Accumulated Amortization</b>					
Balance at beginning of year	739,083	391,943	793,487	1,924,513	–
Amortization (Note 11)	189,779	–	164,161	353,940	–
Others	–	–	(656)	(656)	–
Balance at end of year	928,862	391,943	956,992	2,277,797	–
<b>Net Book Value at End of Year</b>	<b>₱968,927</b>	<b>₱–</b>	<b>₱2,194,316</b>	<b>₱3,163,243</b>	<b>₱13,515,765</b>

Parent Company					
2016					
Intangible Assets					
	Customer				
	Core Deposit	Relationship	Software Cost	Total	Goodwill
<b>Cost</b>					
Balance at beginning of year	₱1,897,789	₱391,943	₱1,701,224	₱3,990,956	₱13,515,765
Additions	–	–	404,837	404,837	–
Write-offs	–	–	(15)	(15)	–
Cumulative translation adjustment	–	–	186	186	–
Balance at end of year	1,897,789	391,943	2,106,232	4,395,964	13,515,765
<b>Accumulated Amortization</b>					
Balance at beginning of year	549,304	378,153	717,253	1,644,710	–
Amortization (Note 11)	189,779	13,790	76,074	279,643	–
Cumulative translation adjustment	–	–	160	160	–
Balance at end of year	739,083	391,943	793,487	1,924,513	–
<b>Net Book Value at End of Year</b>	<b>₱1,158,706</b>	<b>₱–</b>	<b>₱1,312,745</b>	<b>₱2,471,451</b>	<b>₱13,515,765</b>

*Core deposit (CDI) and customer relationship (CRI)*

CDI and CRI are the intangible assets acquired through the merger of the Parent Company with ABC. CDI includes the stable level of deposit liabilities of ABC which is considered as favorably priced source of funds by the Parent Company. CRI pertains to ABC's key customer base which the Parent Company expects to bring more revenue through loan availments.

*Software cost*

Software cost as of December 31, 2017 and 2016 includes capitalized development costs amounting to ₱2.2 billion and ₱1.3 billion, respectively, related to the Parent Company's new core banking system.

*Goodwill*

As discussed in Note 1, on February 9, 2013, the Parent Company acquired 100.00% of voting common stock of ABC, a listed universal bank. The acquisition of ABC was made to strengthen the Parent Company's financial position and enlarge its operations.

The Parent Company accounted for the business combination with ABC under the acquisition method of PFRS 3. The Group has elected to measure the non-controlling interest in the acquiree at proportionate share of identifiable assets and liabilities.



The business combination resulted in recognition of goodwill which is determined as follows:

Purchase consideration transferred	₱41,505,927
Add: Proportionate share of the non-controlling interest in the net assets of ABC	2,768,380
Acquisition-date fair value of previously held interest in subsidiaries	2,471,630
Less: Fair values of net identifiable assets and liabilities assumed	33,370,530
<b>Goodwill</b>	<b>₱13,375,407</b>

*Impairment testing of goodwill and intangible asset*

Goodwill acquired through the above business combination has been allocated to three CGUs which are also reportable segments, namely: retail banking, corporate banking and treasury. Goodwill allocated to the CGUs amounted to ₱6.2 billion, ₱4.2 billion and ₱3.1 billion, respectively. CDI is allocated to retail banking while CRI is allocated to corporate banking.

Goodwill is reviewed for impairment annually in the fourth quarter of the reporting period, or more frequently if events or changes in circumstances indicate that the carrying value may be impaired. CDI and CRI, on the other hand, are assessed for impairment where indicator(s) of objective evidence of impairment has been identified. Impairment testing is done by comparing the recoverable amount of each CGU with its carrying amount. The carrying amount of a CGU is derived based on its net assets plus the amount allocated to the CGU. The recoverable amount is the higher of a CGUs' fair value less costs to sell and its value in use. The goodwill impairment test did not result in an impairment loss of goodwill of the CGUs as the recoverable amount for these CGUs were higher than their respective carrying amount.

*Key assumptions used in value in use calculations*

The recoverable amounts of the CGUs have been determined on the basis of value in use calculation using the discounted cash flows (DCF) model. The DCF model uses earnings projections based on financial budgets approved by senior management and the BOD of the Parent Company covering a three-year period and are discounted to their present value. Estimating future earning involves judgment which takes into account past and actual performance and expected developments in the respective markets and in the overall macro-economic environment.

The following rates were applied to the cash flow projections:

	2017			2016		
	<b>Retail Banking</b>	<b>Corporate Banking</b>	<b>Treasury</b>	Retail Banking	Corporate Banking	Treasury
Pre-tax discount rate	<b>8.16%</b>	<b>8.16%</b>	<b>6.89%</b>	11.17%	11.19%	8.99%
Projected growth rate	<b>6.80%</b>	<b>6.80%</b>	<b>6.80%</b>	6.50%	6.50%	6.50%

The calculation of value in use for retail banking, corporate banking and treasury cash generating units is most sensitive to interest margin, discount rates, market share during the budget period, projected growth rates used to extrapolate cash flows beyond the budget period, and current local gross domestic product.



*Discount rate*

The discount rate applied have been determined based on cost of equity for retail and corporate banking segments and weighted average cost of capital for treasury segment. The cost of equity was derived using the capital asset pricing model which is comprised of a market risk premium, risk-free interest rate and the beta factor. The values for the risk-free interest rate, the market risk premium and the beta factors were obtained from external sources of information.

*Sensitivity to changes in assumptions*

Management believes that no reasonably possible change in any of the key assumptions used would cause the carrying value of the units to exceed their recoverable amount.

**15. Other Assets**

This account consists of:

	Consolidated			Parent Company	
	2017	2016 (As Restated - Note 2)	January 1, 2016 (As Restated - Note 2)	2017	2016
<b>Financial</b>					
Return checks and other cash items	<b>₱409,257</b>	₱249,528	₱103,667	<b>₱396,826</b>	₱254,420
Checks for clearing	<b>285,676</b>	198,109	119,134	<b>285,676</b>	198,109
Security deposits	<b>45,697</b>	109,944	78,922	—	71,713
Receivable from SPV	<b>500</b>	500	500	<b>500</b>	500
Others	<b>4,355</b>	10,186	748	<b>3,477</b>	6,535
	<b>745,485</b>	568,267	302,971	<b>686,479</b>	531,277
<b>Non-financial</b>					
Creditable withholding taxes	<b>5,272,020</b>	4,328,019	3,770,716	<b>5,085,846</b>	4,187,074
Real estate inventories held under development	<b>728,752</b>	728,752	1,235,530	<b>728,752</b>	728,752
Deferred reinsurance premium	<b>816,058</b>	632,559	786,242	—	—
Deferred benefits	<b>577,291</b>	532,938	401,231	<b>524,253</b>	458,119
Prepaid expenses	<b>390,290</b>	470,882	395,671	<b>299,780</b>	330,930
Documentary stamps on hand	<b>234,234</b>	214,969	221,088	<b>230,328</b>	212,145
Stationeries and supplies	<b>95,129</b>	64,900	78,764	<b>89,168</b>	59,433
Chattel mortgage properties-net of depreciation	<b>149,347</b>	36,586	51,086	<b>32,752</b>	35,046
Other investments	<b>26,309</b>	22,201	37,664	<b>22,983</b>	18,862
Miscellaneous	<b>796,490</b>	266,745	339,392	<b>1,374,806</b>	729,324
	<b>9,085,919</b>	7,298,551	7,317,384	<b>8,388,668</b>	6,759,685
	<b>9,831,404</b>	7,866,818	7,620,355	<b>9,075,147</b>	7,290,962
Less allowance for impairment losses (Note 16)	<b>954,090</b>	770,662	840,151	<b>922,532</b>	738,088
	<b>₱8,877,314</b>	₱7,096,156	₱6,780,204	<b>₱8,152,615</b>	₱6,552,874

*Real estate inventories held under development*

This represents parcels of land contributed by the Parent Company under joint arrangements with real estate developers to be developed as residential condominium units and subdivision lots.

*Deferred reinsurance premiums*

The deferred reinsurance premiums of the Group refer to portion of reinsurance premiums ceded that are unexpired as of December 31, 2017 and 2016.

*Prepaid expenses*

This represents expense prepayments expected to benefit the Group for a future period not exceeding one year, such as insurance premiums, rent and interest on time certificates of deposits paid in advance which shall be amortized monthly.



*Deferred benefits*

This represents the share of the Group in the cost of transportation equipment acquired under the Group's car plan which shall be amortized monthly.

*Chattel mortgage properties*

As of December 31, 2017 and 2016, accumulated depreciation on chattel mortgage properties acquired by the Group in settlement of loans amounted to ₱96.1 million and ₱79.1 million, respectively. As of December 31, 2017 and 2016, accumulated depreciation on chattel mortgage properties acquired by the Parent Company in settlement of loans amounted to ₱66.5 million and ₱79.1 million, respectively.

As of December 31, 2017 and 2016, the total recoverable value of certain chattel mortgage properties of the Group and the Parent Company that were impaired amounted to ₱0.9 million and ₱2.1 million, respectively.

*Receivable from SPV*

The Group has receivable from SPV, Opal Portfolio Investing Inc. (OPII), which was deconsolidated upon adoption of PFRS 10.

Receivable from SPV represents fully provisioned subordinated notes received by the Parent Company from Golden Dragon Star Equities and its assignee, OPII, relative to the sale of certain Non-performing assets of the Bank. Collections from OPII in 2016 and 2015 amounting to ₱500.0 million and ₱353.0 million, respectively are recorded under 'Miscellaneous Income' (Note 28).

*Miscellaneous*

Other financial assets include revolving fund, petty cash fund and miscellaneous cash and other cash items.

Other nonfinancial assets include postages, refundable deposits, notes taken for interest and sundry debits.

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## 16. Allowance for Impairment and Credit Losses

*Provision for impairment, credit and other losses*

This account consists of:

	Consolidated			Parent Company		
	2017	2016	2015	2017	2016	2015
Continuing operations:						
Provision for impairment	<b>₱421,792</b>	₱114,448	₱449,698	<b>₱422,452</b>	₱113,593	₱322,649
Provision for credit losses	<b>793,524</b>	2,696,693	860,393	<b>70,609</b>	1,192,348	513,697
Provision for (reversal of) other losses (Note 35)	<b>(331,183)</b>	401,553	(741,911)	<b>(331,183)</b>	401,553	(741,911)
	<b>884,133</b>	3,212,694	568,180	<b>161,878</b>	1,707,494	94,435
Discontinued operations:						
Provision for credit losses (Note 37)	-	4,704	32,765	-	-	-
	<b>₱884,133</b>	₱3,217,398	₱600,945	<b>₱161,878</b>	₱1,707,494	₱94,435



Changes in the allowance for impairment and credit losses on financial assets follow:

	Consolidated					
	2017			2016		
	AFS Investments	Loans and Receivables	Other Assets*	AFS Investments	Loans and Receivables	Other Assets*
Balance at beginning of year	₱875,475	14,892,814	₱500	₱930,111	₱13,428,014	₱500
Provisions	-	793,524	-	15,856	2,680,837	-
Accretion on impaired loans (Note 10)	-	(106,158)	-	-	(103,715)	-
Accounts charged-off	(249,720)	(474,876)	-	-	(1,282,872)	-
Transfers and others	(125)	658,756	-	(70,492)	170,550	-
Balance at end of year	₱625,630	₱15,764,060	₱500	₱875,475	₱14,892,814	₱500

	Parent Company					
	2017			2016		
	AFS Investments	Loans and Receivables	Other Assets*	AFS Investments	Loans and Receivables	Other Assets*
Balance at beginning of year	₱875,220	₱14,032,123	₱500	₱930,111	₱12,860,728	₱500
Provisions	-	70,609	-	15,601	1,176,747	-
Accretion	-	(106,158)	-	-	(103,715)	-
Accounts charged-off	(249,720)	(206,898)	-	-	(419,978)	-
Transfers and others	-	715,652	-	(70,492)	518,340	-
Balance at end of year	₱625,500	₱14,505,328	₱500	₱875,220	₱14,032,122	₱500

Movements in the allowance for impairment losses on nonfinancial assets follow:

	Consolidated					
	2017			2016		
	Property and Equipment	Investment Properties	Other Assets	Property and Equipment	Investment Properties	Other Assets
Balance at beginning of year	₱228,233	₱3,296,341	₱770,162	₱461,077	₱3,293,639	₱839,651
Provisions (reversals)	21	(46,377)	468,148	-	141,740	(27,292)
Disposals	(220)	(152,718)	(1,136)	-	(331,094)	-
Transfers and others	453	(78,281)	(283,084)	(232,844)	192,056	(42,197)
Balance at end of year	₱228,487	₱3,018,965	₱954,090	₱228,233	₱3,296,341	₱770,162

	Parent Company					
	2017			2016		
	Property and Equipment	Investment Properties	Other Assets	Property and Equipment	Investment Properties	Other Assets
Balance at beginning of year	₱228,233	₱3,301,072	₱737,588	₱264,701	₱3,485,649	₱834,542
Provisions (reversals)	21	(46,377)	468,808	-	140,883	(27,290)
Disposals	(220)	(152,718)	(1,136)	-	(331,094)	-
Transfers and others	-	(82,555)	(283,228)	(36,468)	5,634	(69,664)
Balance at end of year	₱228,034	₱3,019,422	₱922,032	₱228,233	₱3,301,072	₱737,588



The movements in allowance for credit losses for loans and receivables by class follow:

Consolidated 2017							
	Receivable from customers					Unquoted Debt	
	Business Loans	GOCCs and NGAs	LGUs	Consumers	Fringe Benefits	Securities	Others
Balance at beginning of year	₱6,846,958	₱96,030	₱170,175	₱1,241,394	₱19,014	₱3,687,488	₱2,831,755
Provisions (reversals)	(302,489)	(10,930)	22,179	417,853	9,269	-	657,643
Accretion on impaired loans (Note 10)	(98,615)	-	(6,904)	(573)	(65)	-	-
Accounts charged off	(295,749)	-	-	(127,026)	-	-	(52,101)
Transfers and others	620,372	15,393	32,973	(138,778)	(14,467)	52,495	90,765
Balance at end of year	₱6,770,477	₱100,493	₱218,423	₱1,392,870	₱13,751	₱3,739,983	₱3,528,062
Individual impairment	4,146,527	20,653	120,845	219,538	12,743	3,739,983	1,208,384
Collective impairment	2,623,951	79,840	97,578	1,173,332	1,008	-	2,319,678
	₱6,770,478	₱100,493	₱218,423	₱1,392,870	₱13,751	₱3,739,983	₱3,528,062
Gross amounts of loans and receivables subject to individual impairment	₱6,933,931	₱20,653	₱150,344	₱345,618	₱12,743	₱3,739,983	₱1,208,384

Consolidated 2016							
	Receivable from customers					Unquoted Debt	
	Business Loans	GOCCs and NGAs	LGUs	Consumers	Fringe Benefits	Securities	Others
Balance at beginning of year	₱5,186,186	₱159,047	₱148,602	₱1,113,167	₱23,066	₱3,619,267	₱3,178,679
Provisions (reversals)	2,646,019	(60,691)	7,855	345,819	(1,375)	68,221	(325,011)
Accretion on impaired loans (Note 10)	(98,161)	-	(7,478)	1,855	69	-	-
Accounts charged off	(886,304)	-	-	(304,081)	(1,534)	-	(90,953)
Transfers and others	(782)	(2,326)	21,196	84,634	(1,212)	-	69,040
Balance at end of year	₱6,846,958	₱96,030	₱170,175	₱1,241,394	₱19,014	₱3,687,488	₱2,831,755
Individual impairment	₱4,508,372	₱-	₱67,637	₱49,861	₱14,940	₱3,687,488	₱1,761,208
Collective impairment	2,338,586	96,030	102,538	1,191,533	4,074	-	1,070,547
	₱6,846,958	₱96,030	₱170,175	₱1,241,394	₱19,014	₱3,687,488	₱2,831,755
Gross amounts of loans and receivables subject to individual impairment	₱5,573,463	₱-	₱130,523	₱81,276	₱15,155	₱6,914,864	₱1,763,012

Parent Company 2017							
	Receivable from customers					Unquoted Debt	
	Business Loans	GOCCs and NGAs	LGUs	Consumers	Fringe Benefits	Securities	Others
Balance at beginning of year	₱6,687,544	₱96,030	₱170,175	₱890,093	₱19,012	₱3,687,488	₱2,481,780
Provisions (reversals)	(891,970)	(10,930)	22,179	247,212	9,268	-	694,851
Accretion on impaired loans (Note 10)	(98,615)	-	(6,904)	(573)	(65)	-	-
Accounts charged off	(50,969)	-	-	(127,022)	-	-	(28,907)
Transfers and others	548,045	15,393	32,973	13,454	(14,467)	(4,256)	124,508
Balance at end of year	₱6,194,035	₱100,493	₱218,423	₱1,023,164	₱13,748	₱3,683,232	₱3,272,232
Individual impairment	3,361,779	20,653	120,845	122,561	12,743	3,683,232	1,184,021
Collective impairment	2,832,256	79,840	97,578	900,603	1,005	-	2,088,211
	₱6,194,035	₱100,493	₱218,423	₱1,023,164	₱13,748	₱3,683,232	₱3,272,232
Gross amounts of loans and receivables subject to individual impairment	₱4,839,781	₱20,653	₱150,344	₱247,899	₱12,743	₱3,683,232	₱1,184,021

Parent Company 2016							
	Receivable from customers					Unquoted Debt	
	Business Loans	GOCCs and NGAs	LGUs	Consumers	Fringe Benefits	Securities	Others
Balance at beginning of year	₱5,038,887	₱159,047	₱148,602	₱995,020	₱23,064	₱3,619,267	₱2,876,841
Provisions (reversals)	1,178,626	(60,691)	7,855	327,211	(1,375)	68,221	(343,100)
Accretion on impaired loans (Note 10)	(98,161)	-	(7,478)	1,855	69	-	-
Accounts charged off	(24,221)	-	-	(304,075)	(1,534)	-	(90,148)
Transfers and others	592,413	(2,326)	21,196	(129,918)	(1,212)	-	38,187
Balance at end of year	₱6,687,544	₱96,030	₱170,175	₱890,093	₱19,012	₱3,687,488	₱2,481,780
Individual impairment	₱5,038,887	₱-	₱148,602	₱995,020	₱23,064	₱3,619,267	₱2,876,841
Collective impairment	1,178,626	96,030	102,538	1,191,533	4,074	-	1,070,547
	₱6,687,544	₱96,030	₱170,175	₱890,093	₱19,012	₱3,687,488	₱2,481,780
Gross amounts of loans and receivables subject to individual impairment	₱5,573,463	₱-	₱130,523	₱81,276	₱15,155	₱6,914,864	₱1,763,012

(Forward)



Parent Company								
2016								
	Receivable from customers					Unquoted Debt		Total
	Business Loans	GOCCs and NGAs	LGUs	Consumers	Fringe Benefits	Securities	Others	
Individual impairment	₱4,045,946	₱-	₱67,637	₱575	₱14,940	₱3,687,488	₱1,649,393	₱9,465,979
Collective impairment	2,641,598	96,030	102,538	889,518	4,072	-	832,387	4,566,143
	<b>₱6,687,544</b>	<b>₱96,030</b>	<b>₱170,175</b>	<b>₱890,093</b>	<b>₱19,012</b>	<b>₱3,687,488</b>	<b>₱2,481,780</b>	<b>₱14,032,122</b>
Gross amounts of loans and receivables subject to individual impairment	₱4,412,364	₱-	₱130,523	₱1,075	₱14,940	₱6,914,864	₱1,649,393	₱13,123,159

## 17. Deposit Liabilities

As of December 31, 2017 and 2016, noninterest-bearing deposit liabilities amounted to ₱28.9 billion and ₱19.9 billion, respectively, for the Group and ₱24.8 billion and ₱15.8 billion, respectively, for the Parent Company. The remaining deposit liabilities of the Group generally earn annual fixed interest rates ranging from 0.01% to 4.13% in 2017, 0.00% to 6.23% in 2016 and 0.05% to 5.00% in 2015 for peso-denominated deposit liabilities, and from 0.00% to 2.10% in 2017, 0.00% to 3.71% in 2016 and 0.00% to 2.25% in 2015 for foreign currency-denominated deposit liabilities. The remaining deposit liabilities of the Parent Company generally earn annual fixed interest rates ranging from 0.01% to 4.13% in 2017, 0.01% to 6.23% in 2016 and 0.10% to 5.00% in 2015 for peso-denominated deposit liabilities, and from 0.00% to 2.10% in 2017, 0.00% to 2.25% in 2016 and 0.00% to 2.25% in 2015 for foreign-currency denominated deposit liabilities.

Under existing BSP regulations, non-FCDU deposit liabilities of the Parent Company and PNB SB are subject to reserves equivalent to 20.00% and 8.00%, respectively.

Available reserves booked under 'Due from BSP' are as follows:

	2017	2016
Parent Company	<b>₱96,497,459</b>	₱87,099,952
PNB SB	<b>2,850,526</b>	1,895,909
	<b>₱99,347,985</b>	₱88,995,861

### Long-term Negotiable Certificates of Time Deposits

Time deposit includes the following Long-term Negotiable Certificates of Time Deposits (LTNCDs) issued by the Parent Company:

Issue Date	Maturity Date	Face Value	Coupon Rate	Interest Repayment Terms	Carrying Value	
					2017	2016
October 26, 2017	April 26, 2023	₱6,350,000	3.88%	Quarterly	<b>₱6,310,033</b>	₱-
April 27, 2017	October 27, 2022	3,765,000	3.75%	Quarterly	<b>3,743,546</b>	-
December 6, 2016	June 6, 2022	5,380,000	3.25%	Quarterly	<b>5,349,341</b>	5,343,041
December 12, 2014	June 12, 2020	7,000,000	4.13%	Quarterly	<b>6,976,118</b>	6,967,077
October 21, 2013	April 22, 2019	4,000,000	3.25%	Quarterly	<b>3,992,376</b>	3,986,777
August 5, 2013	February 5, 2019	5,000,000	3.00%	Quarterly	<b>4,992,542</b>	4,985,977
November 18, 2011	February 17, 2017	3,100,000	5.18%	Quarterly	-	3,099,272
					<b>₱31,363,956</b>	<b>₱24,382,144</b>



Other significant terms and conditions of the above LTNCDS follow:

- (1) Issue price at 100.00% of the face value of each LTNCDS.
- (2) The LTNCDS bear interest rate per annum on its principal amount from and including the Issue Date thereof, up to but excluding the Early Redemption Date or Maturity Date (as the case may be).

Interest in respect of the LTNCDS will be calculated on an annual basis and will be paid in arrears quarterly on the last day of each successive Interest Period.

- (3) Unless earlier redeemed, the LTNCDS shall be redeemed by the Parent Company on maturity date at an amount equal to one hundred percent (100.00%) of the aggregate issue price thereof, plus any accrued and unpaid interest thereon. The LTNCDS may not be redeemed at the option of the holders.
- (4) The LTNCDS constitute direct, unconditional, unsecured, and unsubordinated obligations of the Parent Company, enforceable according to these Terms and Conditions, and shall at all times rank pari passu and without any preference or priority among themselves and at least pari passu with all other present and future direct, unconditional, unsecured, and unsubordinated obligations of the Issuer, except for any obligation enjoying a statutory preference or priority established under Philippine laws.
- (5) Subject to the “Events of Default” in the Terms and Conditions, the LTNCDS cannot be pre-terminated at the instance of any CD Holder before Maturity Date. In the case of an event of default, none of the CD Holders may accelerate the CDs on behalf of other CD Holders, and a CD Holder may only collect from the Parent Company to the extent of his holdings in the CDs. However, the Parent Company may, subject to the General Banking Law of 2000, Section X233.9 of the Manual of Regulations for Banks, Circular No. 304 Series of 2001 of the BSP and other related circulars and issuances, as may be amended from time to time, redeem all and not only part of the outstanding CDs on any Interest Payment Date prior to Maturity Date, at an Early Redemption Amount equal to the Issue Price plus interest accrued and unpaid up to but excluding the Early Redemption Date.
- (6) The LTNCDS are insured by the PDIC up to a maximum amount of ₱0.50 million subject to applicable laws, rules and regulations, as the same may be amended from time to time.
- (7) Each Holder, by accepting the LTNCDS, irrevocably agrees and acknowledges that: (a) it may not exercise or claim any right of set-off in respect of any amount owed to it by the Parent Company arising under or in connection with the LTNCDS; and (b) it shall, to the fullest extent permitted by applicable law, waive and be deemed to have waived all such rights of set-off.

Interest expense on deposit liabilities consists of:

	Consolidated			Parent Company		
	2017	2016	2015	2017	2016	2015
Savings	<b>₱1,940,283</b>	₱2,124,979	₱1,677,307	<b>₱1,904,459</b>	₱2,074,446	<b>₱1,646,552</b>
Time	<b>1,815,853</b>	798,894	463,980	<b>1,169,541</b>	431,161	<b>292,707</b>
LTNCDS	<b>933,632</b>	764,230	752,562	<b>933,631</b>	764,230	<b>752,563</b>
Demand	<b>104,459</b>	92,139	86,170	<b>97,167</b>	87,029	<b>81,898</b>
	<b>₱4,794,227</b>	₱3,780,242	₱2,980,019	<b>₱4,104,798</b>	₱3,356,866	<b>₱2,773,720</b>



In 2017, 2016 and 2015, interest expense on LTNCDs for both the Group and the Parent Company includes amortization of transaction costs amounting to ₱32.1 million, ₱25.3 million and ₱126.9 million, respectively. Unamortized transaction costs of the LTNCDs amounted to ₱131.0 million and ₱97.9 million as of December 31, 2017 and 2016, respectively.

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## 18. Financial Liabilities at Fair Value Through Profit or Loss

This account consists of:

	Consolidated		Parent Company	
	2017	2016	2017	2016
Derivative liabilities (Notes 23 and 36)	<b>₱343,522</b>	₱232,832	<b>₱343,416</b>	₱231,977

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## 19. Bills and Acceptances Payable

This account consists of:

	Consolidated		Parent Company	
	2017	2016	2017	2016
Bills payable to:				
BSP and local banks (Note 34)	<b>₱41,435,696</b>	₱26,575,781	<b>₱39,167,156</b>	₱23,121,171
Foreign banks	<b>157,849</b>	7,632,548	–	9,188,027
Others	<b>91,255</b>	18,279	<b>1,761</b>	18,160
	<b>41,684,800</b>	34,226,608	<b>39,168,917</b>	32,327,358
Acceptances outstanding (Note 10)	<b>2,231,887</b>	1,659,340	<b>2,231,887</b>	1,659,340
	<b>₱43,916,687</b>	₱35,885,948	<b>₱41,400,804</b>	₱33,986,698

Foreign currency-denominated borrowings of the Group and the Parent Company bear annual interest ranging from 0.05% to 3.61%, 0.30% to 1.75%, 0.05% to 2.00% in 2017, 2016 and 2015, respectively.

Peso-denominated borrowings of the Group and the Parent Company bear annual interest of 0.63% in 2017, 2016 and 2015, respectively.

The Parent Company's bills payable to BSP includes the transferred liabilities from Maybank amounting to ₱1.8 billion as of December 31, 2015 which were applied against the principal component of the transferred receivables in May 2016 (Note 10).

Bills payable to foreign banks consist of various repurchase agreements and a three-year syndicated borrowing with carrying value of ₱7.4 billion as of December 31, 2016 and was pre-terminated on August 29, 2017.

Significant terms and conditions of the three-year syndicated borrowing include the following:

- (1) The lenders agree to provide the Parent Company with a term loan facility of up to \$150.00 million. The Parent Company must repay all utilized loans at April 24, 2018, the final maturity date, which is three years from the agreement date.



- (2) The borrowing bears interest at 1.38% over USD LIBOR. The Parent Company may select an interest period of one or three months for each utilization, provided that the interest period for a utilization shall not extend beyond the final maturity date.
- (3) The Parent Company shall ensure that so long as any amount is of the facility is utilized, the Common Equity Tier 1 Risk Weighted Ratio, the Tier 1 Risk Weighted Ratio, and the Qualifying Capital Risk Weighted Ratio will, at all times, be equal to or greater than the percentage prescribed by BSP from time to time. Failure to comply with such financial covenants will result to cancellation of the total commitments of the lenders and declare all or part of the loans, together with accrued interest, be immediately due and payable.
- (4) The Parent Company may voluntarily prepay whole or any part of any loan outstanding and in integral multiples of \$1.00 million, subject to prior notice of the Agent for not less than 15 business days. Prepayment shall be made on the last day of an interest period applicable to the loan. Mandatory prepayment may occur if a change of control or credit rating downgrade occurs. In this case, the lenders may cancel the facility and declare all outstanding loans, together with accrued interest, immediately due and demandable.

As of December 31, 2016, the Parent Company has complied with the above debt covenants.

As of December 31, 2016, the unamortized transaction cost of the syndicated borrowing amounted ₱32.7 million.

As of December 31, 2017, bills payable with a carrying amount of ₱35.4 billion is secured by a pledge of certain AFS investments with carrying value and fair value of ₱26.7 billion and ₱26.5 billion and HTM investments with carrying value and fair value of ₱16.5 billion and ₱17.8 billion, respectively (Note 9).

As of December 31, 2016, bills payable with a carrying amount of ₱20.6 billion is secured by a pledge of certain AFS investments with carrying value and fair value of ₱10.0 billion and ₱9.8 billion and HTM investments with carrying value and fair value of ₱14.5 billion and ₱15.3 billion, respectively (Note 9).

Following are the significant terms and conditions of the repurchase agreements entered into by the Parent Company:

- (1) Each party represents and warrants to the other that it is duly authorized to execute and deliver the Agreement, and to perform its obligations and has taken all the necessary action to authorize such execution, delivery and performance;
- (2) The term or life of this borrowing is up to three years;
- (3) Some borrowings bear a fixed interest rate while others have floating interest rate;
- (4) The Parent Company has pledged its AFS and HTM investments, in the form of ROP Global bonds, in order to fulfill its collateral requirement;
- (5) Haircut from market value ranges from 15.00% to 25.00% depending on the tenor of the bond;
- (6) Certain borrowings are subject to margin call of up to USD1.4 million; and
- (7) Substitution of pledged securities is allowed if one party requested and the other one so agrees.



Interest expense on bills payable and other borrowings consists of:

	Consolidated			Parent Company		
	2017	2016	2015	2017	2016	2015
Bills payable	<b>₱600,334</b>	₱526,755	₱321,128	<b>₱507,332</b>	₱492,650	₱296,399
Subordinated debt (Note 21)	<b>75,314</b>	416,871	661,304	<b>75,314</b>	416,871	661,304
Others	<b>71,833</b>	53,995	47,563	<b>68,078</b>	50,088	45,470
	<b>₱747,481</b>	₱997,621	₱1,029,995	<b>₱650,724</b>	₱959,609	₱1,003,173

## 20. Accrued Taxes, Interest and Other Expenses

This account consists of:

	Consolidated		Parent Company	
	2017	2016	2017	2016
Accrued taxes and other expenses	<b>₱4,690,580</b>	₱4,281,609	<b>₱4,129,687</b>	₱3,664,288
Accrued interest	<b>632,907</b>	662,017	<b>543,858</b>	567,327
	<b>₱5,323,487</b>	₱4,943,626	<b>₱4,673,545</b>	₱4,231,615

Accrued taxes and other expenses consist of:

	Consolidated		Parent Company	
	2017	2016	2017	2016
Financial liabilities:				
Promotional expenses	<b>₱483,570</b>	₱405,651	<b>₱483,570</b>	₱405,651
Information technology-related expenses	<b>204,666</b>	122,039	<b>195,599</b>	120,719
Rent and utilities payable	<b>188,962</b>	324,878	<b>157,195</b>	284,826
Management, directors and other professional fees	<b>172,133</b>	110,611	<b>142,313</b>	93,689
Repairs and maintenance	<b>74,481</b>	60,640	<b>74,481</b>	60,640
	<b>1,123,812</b>	1,023,819	<b>1,053,158</b>	965,525
Nonfinancial liabilities:				
Other benefits - monetary value of leave credits	<b>1,637,877</b>	1,506,395	<b>1,564,909</b>	1,475,124
PDIC insurance premiums	<b>660,290</b>	517,145	<b>589,876</b>	494,466
Other taxes and licenses	<b>539,720</b>	243,134	<b>337,765</b>	86,610
Employee benefits	<b>476,032</b>	373,167	<b>474,868</b>	343,008
Reinstatement premium	—	56,922	—	—
Other expenses	<b>252,849</b>	561,027	<b>109,111</b>	299,555
	<b>3,566,768</b>	3,257,790	<b>3,076,529</b>	2,698,763
	<b>₱4,690,580</b>	₱4,281,609	<b>₱4,129,687</b>	₱3,664,288

The Parent Company's accrued interest payable includes the transferred liabilities from Maybank amounting to ₱1.6 billion as of December 31, 2016 which were applied against the interest component of the transferred receivables in May 2016 (Note 10).

'Other expenses' include janitorial, representation and entertainment, communication and other operating expenses.



## 21. Subordinated Debt

This account consists of:

Issue Date	Maturity Date	Face Value	Coupon Rate	Interest Repayment Terms	Carrying Value		
					2017	2016	
May 9, 2012	May 9, 2022	₱3,500,000	5.875%	Quarterly	₱-	₱3,497,798	
June 15, 2011	June 15, 2021	6,500,000	6.750%	Quarterly	-	-	
					₱10,000,000	₱-	₱3,497,798

### 5.875% ₱3.5 Billion Subordinated Notes

On May 9, 2012, the Parent Company's BOD approved the issuance of unsecured subordinated notes of ₱3.5 billion that qualify as Lower Tier 2 capital. EIR on this note is 6.05%.

Significant terms and conditions of the subordinated notes follow:

- (1) The 2012 Notes bear interest at the rate of 5.88% per annum from and including May 9, 2012 to but excluding May 9, 2022. Interest will be payable quarterly in arrears on the 9th of August, November, February and May of each year, commencing on May 9, 2012, unless the 2012 Notes are redeemed at a redemption price equal to 100.00% of the principal amount on May 10, 2017, call option date.
- (2) Each noteholder, by accepting the 2012 Notes, irrevocably agrees and acknowledges that it may not exercise or claim any right of set-off in respect of any amount owed by the Parent Company arising under or in connection with the 2012 Notes.

In a resolution dated January 26, 2017, the BSP Monetary Board approved the request of the Parent Company to exercise its call option on the ₱3.5 Billion Subordinated Notes, subject to compliance of relevant regulations. The 2012 Notes was redeemed on May 10, 2017 at an amount equal to the aggregate issue price of the Notes plus accrued and unpaid interest thereon up to but excluding May 10, 2017.

### 6.75% ₱6.5 Billion Subordinated Notes

On May 15, 2011, the Parent Company's BOD approved the issuance of unsecured subordinated notes of ₱6.5 billion that qualify as Lower Tier 2 capital. EIR on this note is 6.94%.

Significant terms and conditions of the subordinated notes follow:

- (1) The 2011 Notes bear interest at the rate of 6.75% per annum from and including June 15, 2011 to but excluding June 15, 2021. Interest will be payable quarterly in arrears on the 15th of September, December, March and June of each year, commencing on June 15, 2011, unless the 2011 Notes are redeemed at a redemption price equal to 100.00% of the principal amount on June 16, 2016, call option date.
- (2) Each noteholder, by accepting the 2011 Notes, irrevocably agrees and acknowledges that it may not exercise or claim any right of set-off in respect of any amount owed by the Parent Company arising under or in connection with the 2011 Notes.

On June 16, 2016, the Parent Company exercised its call option and paid ₱6.5 billion to all noteholders as of June 1, 2016.



As of December 31, 2016, the unamortized transaction cost of subordinated debt amounted to ₱2.2 million.

In 2017, 2016 and 2015, amortization of transaction costs amounting to ₱2.2 million, ₱11.4 million and ₱16.9 million, respectively were charged to 'Interest expenses - bills payable and other borrowings' in the statement of income (Note 19).

## 22. Other Liabilities

This account consists of:

	Consolidated			Parent Company	
	2016 January 1, 2016				
	2017	(As Restated - Note 2)	(As Restated - Note 2)	2017	2016
<b>Financial</b>					
Accounts payable	<b>₱8,759,527</b>	₱7,841,009	₱6,825,663	<b>₱7,250,827</b>	₱6,375,193
Insurance contract liabilities	<b>4,929,392</b>	4,581,800	4,719,336	–	–
Bills purchased - contra (Note 10)	<b>1,324,447</b>	3,260,308	3,418,002	<b>1,323,896</b>	3,254,224
Manager's checks and demand drafts outstanding	<b>2,345,787</b>	1,174,872	937,799	<b>2,042,181</b>	1,003,755
Dormant credits	<b>1,094,176</b>	928,582	753,338	<b>1,011,224</b>	918,217
Due to other banks	<b>1,212,436</b>	923,777	461,100	<b>836,992</b>	763,046
Deposits on lease contracts	<b>773,020</b>	805,377	854,817	<b>47,022</b>	35,769
Accounts payable - electronic money	<b>643,000</b>	791,223	556,618	<b>630,249</b>	791,223
Payment order payable	<b>315,256</b>	292,336	407,196	<b>315,256</b>	292,336
Margin deposits and cash letters of credit	<b>55,058</b>	174,206	182,640	<b>55,058</b>	162,972
Commission payable	<b>74,094</b>	94,618	132,059	–	–
Transmission liability	<b>21,809</b>	31,732	24,976	–	–
Deposit for keys on safety deposit boxes	<b>14,403</b>	14,140	14,217	<b>14,403</b>	14,140
	<b>21,562,405</b>	20,913,980	19,287,761	<b>13,527,108</b>	13,610,875
<b>Nonfinancial</b>					
Retirement benefit liability (Note 29)	<b>₱1,526,962</b>	₱3,138,824	2,955,003	<b>₱1,485,426</b>	₱3,063,243
Provisions (Note 35)	<b>969,106</b>	1,300,290	898,737	<b>969,106</b>	1,300,290
Reserve for unearned premiums	<b>1,273,279</b>	1,075,732	1,191,405	–	–
Other deferred revenue (Note 12)	<b>866,473</b>	939,672	–	<b>866,473</b>	939,672
Due to Treasurer of the Philippines	<b>574,261</b>	543,002	438,943	<b>573,768</b>	542,501
Withholding tax payable	<b>283,471</b>	230,044	224,523	<b>254,164</b>	220,859
Deferred tax liabilities (Note 31)	<b>157,511</b>	152,532	152,585	–	–
SSS, Philhealth, Employer's Compensation Premiums and Pag-IBIG Contributions Payable	<b>27,571</b>	28,327	29,092	<b>26,792</b>	27,404
Miscellaneous	<b>678,295</b>	439,699	786,576	<b>331,507</b>	323,116
	<b>6,356,929</b>	7,848,122	6,676,865	<b>4,507,236</b>	6,417,085
	<b>₱27,919,334</b>	₱28,762,102	₱25,964,626	<b>₱18,034,343</b>	₱20,027,960

Other deferred revenue pertains to the allocated portion of the consideration received for the disposal of APLII related to the Exclusive Distribution Right (Note 12). In 2017 and 2016, amortization of other deferred revenue amounting to ₱73.2 million and ₱36.6 million, respectively, were recognized under 'Service fees and commission income.'

'Miscellaneous' of the Group and the Parent Company include interoffice floats, remittance - related payables, overages, advance rentals and sundry credits.



## 23. Derivative Financial Instruments

The table below shows the fair values of derivative financial instruments entered into by the Group, recorded as derivative assets or derivative liabilities, together with the notional amounts. The notional amount is the amount of a derivative's underlying asset, reference rate or index and is the basis upon which changes in the value of derivatives are measured. The notional amounts indicate the volume of transactions outstanding as of December 31, 2017 and 2016 and are not indicative of either market risk or credit risk (amounts in thousands, except average forward rate).

	Consolidated			
	2017			
	Assets	Liabilities	Average Forward Rate*	Notional Amount*
Freestanding derivatives:				
Currency forwards and spots:				
BUY:				
USD	P11,347	P87,446	50.44	573,545
JPY	8,413	44,371	0.01	16,555,042
HKD	1,548	102	0.13	211,050
CAD	108	-	0.78	1,258
GBP	72	-	1.34	518
EUR	98	-	1.19	3,328
SGD	3	-	0.75	50
SELL:				
USD	222,225	4,382	50.44	680,164
CAD	-	328	0.79	2,705
GBP	142	857	1.34	6,560
CHF	28	-	1.02	200
HKD	102	207	0.13	39,059
EUR	-	891	1.19	2,990
JPY	33,105	529	0.01	6,766,560
NZD	13	-	0.71	150
Interest rate swaps	230,842	204,409		
Warrants	54,938	-		
	<b>P562,984</b>	<b>P343,522</b>		

\*The notional amounts and average forward rates pertain to original currencies.

	Consolidated			
	2016			
	Assets	Liabilities	Average Forward Rate*	Notional Amount*
Freestanding derivatives:				
Currency forwards and spots:				
BUY:				
USD	P99	P3,766	49.99	200,498
EUR	94	48	1.05	979
HKD	630	-	0.13	412,710
CAD	277	-	0.74	1,861
GBP	-	160	1.23	2,595
SELL:				
USD	46,155	10,601	49.85	382,664
CAD	873	258	0.74	4,263
GBP	5,227	-	1.24	9,550
SGD	-	361	0.69	5,573
HKD	-	1,032	0.13	144,748
EUR	740	-	1.05	4,000
JPY	45,957	504	0.01	16,524,949
AUD	483	-	0.74	450
Interest rate swaps	257,042	216,102		
Warrants	61,545	-		
	<b>P419,122</b>	<b>P232,832</b>		

\*The notional amounts and average forward rates pertain to original currencies.



Parent Company				
2017				
	Assets	Liabilities	Average Forward Rate*	Notional Amount*
Freestanding derivatives:				
Currency forwards and spots:				
BUY:				
USD	₱9,701	₱87,446	50.44	378,100
JPY	8,411	44,371	0.01	16,554,145
HKD	-	102	0.13	15,605
CAD	108	-	0.78	1,258
GBP	72	-	1.34	518
EUR	2	-	1.19	105
SGD	3	-	0.75	50
SELL:				
USD	222,225	4,329	50.44	656,711
CAD	-	328	0.79	2,705
GBP	142	857	1.34	6,560
CHF	28	-	1.02	200
HKD	102	156	0.13	15,605
EUR	-	891	1.19	2,990
JPY	33,105	527	0.01	6,766,019
NZD	13	-	0.71	150
Interest rate swaps	230,842	204,409		
Warrants	54,938	-		
	<b>₱559,692</b>	<b>₱343,416</b>		

\*The notional amounts and average forward rates pertain to original currencies.

Parent Company				
2016				
	Assets	Liabilities	Average Forward Rate*	Notional Amount*
Freestanding derivatives:				
Currency forwards and spots:				
BUY:				
USD	₱-	₱3,766	49.99	196,998
CAD	277	-	0.74	1,861
GBP	-	160	1.23	2,595
HKD	520	-	0.13	58,154
EUR	-	48	1.05	358
SELL:				
USD	₱46,156	₱10,093	49.85	336,314
CAD	873	258	0.74	4,263
GBP	5,227	-	1.24	9,550
SGD	-	361	0.69	5,573
EUR	740	-	1.05	4,000
HKD	-	711	0.13	117,609
JPY	45,957	478	0.01	16,524,949
AUD	482	-	0.74	450
Interest rate swaps	257,042	216,102		
Warrants	61,545	-		
	<b>₱418,819</b>	<b>₱231,977</b>		

\*The notional amounts and average forward rates pertain to original currencies.

As of December 31, 2017 and 2016, the Parent Company holds 306,405 shares of ROP Warrants Series B1 at their fair value of USD1.1 million and USD1.2 million, respectively.



The table below shows the rollforward analysis of net derivatives assets (liabilities) as of December 31, 2017 and 2016:

	Consolidated		Parent Company	
	2017	2016	2017	2016
Balance at the beginning of the year:				
Derivative assets	₱419,122	₱181,348	₱418,819	₱181,142
Derivative liabilities	232,832	135,193	231,977	135,009
	186,290	46,155	186,842	46,133
Changes in fair value				
Currency forwards and spots*	136,382	(723,245)	132,644	(723,245)
Interest rate swaps and warrants**	(7,965)	25,174	(7,965)	25,174
	128,417	(698,071)	124,679	(698,071)
Availments (Settlements)	(95,246)	838,206	(95,246)	838,780
Balance at end of year:				
Derivative assets	562,984	419,122	559,692	418,819
Derivative liabilities	343,522	232,832	343,416	231,977
	₱219,462	₱186,290	₱216,276	₱186,842

\* Presented as part of 'Foreign exchange gains - net'.

\*\* Recorded under 'Trading and investment securities gains - net' (Note 9)

## 24. Maturity Analysis of Assets and Liabilities

The following table shows an analysis of assets and liabilities of the Group and Parent Company analyzed according to whether they are expected to be recovered or settled within one year and beyond one year from reporting date:

	Consolidated					
	2017			2016		
	Less than Twelve Months	Over Twelve Months	Total	Less than Twelve Months	Over Twelve Months	Total
<b>Financial Assets</b>						
COCI	₱12,391,139	₱-	₱12,391,139	₱11,014,663	₱-	₱11,014,663
Due from BSP	108,743,985	-	108,743,985	127,337,861	-	127,337,861
Due from other banks	22,025,322	-	22,025,322	22,709,805	-	22,709,805
Interbank loans receivable	12,837,721	-	12,837,721	7,791,108	-	7,791,108
Securities held under agreements to resell	14,621,483	-	14,621,483	1,972,310	-	1,972,310
Financial assets at FVPL	2,882,395	-	2,882,395	1,913,864	-	1,913,864
AFS investments - gross (Note 9)	4,526,929	65,936,118	70,463,047	1,891,137	66,325,077	68,216,214
HTM investments	-	26,805,131	26,805,131	-	24,174,479	24,174,479
Loans and receivables - gross (Note 10)	202,376,074	316,402,283	518,778,357	176,236,423	267,653,955	443,890,378
Other assets - gross (Note 15)	699,288	46,197	745,485	482,548	85,719	568,267
	381,104,336	409,189,729	790,294,065	351,349,719	358,239,230	709,588,949
<b>Nonfinancial Assets</b>						
Property and equipment - gross (Note 11)	-	25,866,409	25,866,409	-	24,495,308	24,495,308
Investments in Subsidiaries and an Associate - gross (Note 12)	-	2,363,757	2,363,757	-	2,556,737	2,556,737
Investment properties - gross (Note 13)	-	20,339,032	20,339,032	-	21,371,531	21,371,531
Deferred tax assets	-	1,695,480	1,695,480	-	1,482,029	1,482,029
Goodwill (Note 14)	-	13,375,407	13,375,407	-	13,375,407	13,375,407
Intangible assets (Note 14)	-	6,873,305	6,873,305	-	4,528,994	4,528,994
Residual value of leased assets (Note 10)	292,000	383,327	675,327	249,923	457,969	707,892
Other assets - gross (Note 15)	7,203,305	1,978,533	9,181,838	5,620,466	1,673,387	7,293,853
	7,495,305	72,875,251	80,370,556	5,870,389	69,941,362	75,816,449

(Forward)



	Consolidated					
	2017			2016		
	Less than Twelve Months	Over Twelve Months	Total	Less than Twelve Months	Over Twelve Months	Total
Assets of disposal group classified as held for sale (Note 37)	₱-	₱-	₱-	₱-	₱-	₱-
Less: Allowance for impairment and credit losses (Note 16)			20,591,233			20,063,525
Unearned and other deferred income (Note 10)			1,553,108			1,489,955
Accumulated amortization and depreciation (Notes 11, 13 and 14)			12,365,798			9,870,283
			<b>₱836,154,481</b>			<b>₱753,981,635</b>
<b>Financial Liabilities</b>						
Deposit liabilities	₱553,599,950	₱84,320,307	₱637,920,257	₱537,325,097	₱33,178,290	₱570,503,387
Financial liabilities at FVPL	343,522	-	343,522	232,832	-	232,832
Bills and acceptances payable	36,811,547	7,105,140	43,916,687	25,066,507	10,819,441	35,885,948
Subordinated debt	-	-	-	-	3,497,798	3,497,798
Accrued interest payable (Note 20)	632,907	-	632,907	662,017	-	662,017
Accrued other expenses payable (Note 20)	1,123,812	-	1,123,812	1,023,819	-	1,023,819
Other liabilities (Note 22):						
Accounts payable	8,725,544	33,983	8,759,527	7,813,310	27,699	7,841,009
Insurance contract liabilities	4,929,392	-	4,929,392	4,565,925	15,875	4,581,800
Bills purchased – contra	1,324,447	-	1,324,447	3,260,308	-	3,260,308
Managers' checks and demand drafts outstanding	2,345,787	-	2,345,787	1,174,872	-	1,174,872
Dormant credits	1,094,176	-	1,094,176	928,582	-	928,582
Due to other banks	1,212,436	-	1,212,436	923,777	-	923,777
Deposit on lease contracts	316,246	456,774	773,020	268,754	536,623	805,377
Accounts payable – electronic money	643,000	-	643,000	791,223	-	791,223
Payment order payable	315,256	-	315,256	292,336	-	292,336
Margin deposits and cash letters of credit	55,058	-	55,058	174,206	-	174,206
Commission payable	74,094	-	74,094	94,618	-	94,618
Transmission liability	21,809	-	21,809	31,732	-	31,732
Deposit for keys on safety deposit boxes	14,403	-	14,403	14,140	-	14,140
	612,554,926	92,944,664	705,499,590	583,727,217	48,992,564	632,719,781
<b>Nonfinancial Liabilities</b>						
Accrued taxes and other expenses (Note 20)	3,566,768	-	3,566,768	3,257,790	-	3,257,790
Income tax payable	993,245	-	993,245	195,240	-	195,240
Other liabilities (Note 22)	2,858,729	3,498,200	6,356,929	2,890,471	4,957,651	7,848,122
	7,418,742	3,498,200	10,916,942	6,343,501	4,957,650	11,301,151
Liabilities of disposal group classified as held for sale (Note 37)	-	-	-	-	-	-
	<b>₱621,002,128</b>	<b>₱95,414,404</b>	<b>₱716,416,532</b>	<b>₱590,070,718</b>	<b>₱53,950,214</b>	<b>₱644,020,932</b>

	Parent Company					
	2017			2016		
	Less than Twelve Months	Over Twelve Months	Total	Less than Twelve Months	Over Twelve Months	Total
<b>Financial Assets</b>						
COCI	₱11,671,952	₱-	₱11,671,952	₱10,626,525	₱-	₱10,626,525
Due from BSP	105,497,459	-	105,497,459	123,799,952	-	123,799,952
Due from other banks	10,755,260	-	10,755,260	12,831,514	-	12,831,514
Interbank loans receivable	11,083,515	-	11,083,515	7,907,366	-	7,907,366
Securities held under agreements to resell	14,621,483	-	14,621,483	1,972,310	-	1,972,310
Financial assets at FVPL	2,829,877	-	2,829,877	1,880,071	-	1,880,071
AFS investments - gross (Note 9)	2,367,334	65,310,618	67,677,952	1,612,001	65,082,954	66,694,955
HTM investments	-	26,680,483	26,680,483	-	24,074,898	24,074,898
Loans and receivables - gross (Note 10)	185,404,588	271,855,633	457,260,221	158,852,021	234,495,768	393,347,789
Other assets - gross (Note 15)	685,979	500	686,479	467,146	64,131	531,277
	344,917,447	363,847,234	708,764,681	319,948,906	323,717,751	643,666,657
<b>Nonfinancial Assets</b>						
Property and equipment– gross (Note 11)	-	23,331,758	23,331,758	-	22,275,776	22,275,776
Investment properties– gross (Note 13)	-	20,051,634	20,051,634	-	20,968,723	20,968,723
Deferred tax assets	-	987,332	987,332	-	1,014,308	1,014,308
Investments in Subsidiaries and an Associate (Note 12)	-	28,407,414	28,407,414	-	28,359,871	28,359,871

(Forward)



	Parent Company					
	2017			2016		
	Less than Twelve Months	Over Twelve Months	Total	Less than Twelve Months	Over Twelve Months	Total
Goodwill (Note 14)	₱-	₱13,515,765	₱13,515,765	₱-	₱13,515,765	₱13,515,765
Intangible assets (Note 14)	-	6,662,558	6,662,558	-	4,395,964	4,395,964
Other assets- gross (Note 15)	8,153,885	860,282	9,014,167	6,123,328	636,357	6,759,685
	<b>8,153,885</b>	<b>93,816,743</b>	<b>101,970,628</b>	<b>6,123,328</b>	<b>91,166,754</b>	<b>97,290,092</b>
Asset of disposal group classified as held for sale (Note 37)	-	-	-	-	-	-
Less: Allowance for impairment and credit losses (Note 16)			19,300,816			19,174,735
Unearned and other deferred income (Note 10)			1,241,587			1,116,929
Accumulated amortization and depreciation (Notes 11, 13 and 14)			11,422,607			9,159,530
			<b>₱778,770,299</b>			<b>₱711,505,555</b>
<b>Financial Liabilities</b>						
Deposit liabilities	₱545,272,109	₱ 51,132,929	₱596,405,038	₱501,442,928	₱40,747,695	₱542,190,623
Financial liabilities at FVPL	343,416	-	343,416	231,977	-	231,977
Bills and acceptances payable	34,792,160	6,608,644	41,400,804	21,876,831	12,109,867	33,986,698
Subordinated debt	-	-	-	-	3,497,798	3,497,798
Accrued interest payable (Note 20)	527,073	16,785	543,858	567,327	-	567,327
Accrued other expenses payable (Note 20)	1,053,158	-	1,053,158	965,525	-	965,525
Other liabilities (Note 22):						
Accounts payable	7,250,827	-	7,250,827	6,375,193	-	6,375,193
Bills purchased - contra	1,323,896	-	1,323,896	3,254,224	-	3,254,224
Managers' checks and demand drafts outstanding	2,042,181	-	2,042,181	1,003,755	-	1,003,755
Dormant credits	-	1,011,224	1,011,224	1,731	916,486	918,217
Accounts payable - electronic money	630,249	-	630,249	791,223	-	791,223
Due to other banks	836,992	-	836,992	763,046	-	763,046
Payment order payable	315,256	-	315,256	292,336	-	292,336
Margin deposits and cash letters of credit	55,058	-	55,058	162,972	-	162,972
Deposit on lease contracts	-	47,022	47,022	-	35,769	35,769
Deposit for keys on safety deposit boxes	14,403	-	14,403	14,140	-	14,140
	<b>594,456,778</b>	<b>58,816,604</b>	<b>653,273,382</b>	<b>537,743,208</b>	<b>57,307,615</b>	<b>595,050,823</b>
<b>Nonfinancial Liabilities</b>						
Accrued taxes and other expenses (Note 20)	₱3,076,529	-	₱3,076,529	₱2,698,763	₱-	₱2,698,763
Income tax payable	833,708	-	833,708	60,898	-	60,898
Other liabilities	1,243,141	3,264,095	4,507,236	1,619,828	4,797,258	6,417,086
	<b>5,153,378</b>	<b>3,264,095</b>	<b>8,417,473</b>	<b>4,379,489</b>	<b>4,797,258</b>	<b>9,176,747</b>
	<b>₱599,610,156</b>	<b>₱62,080,699</b>	<b>₱661,690,855</b>	<b>₱542,122,697</b>	<b>₱62,104,873</b>	<b>₱604,227,570</b>

## 25. Equity

Capital stock consists of (amounts in thousands, except for par value and number of shares):

	Shares	Amount
<b>Common - ₱40 par value</b>		
Authorized	<b>1,750,000,001</b>	<b>₱70,000,000</b>
Issued and outstanding		
Balance at the beginning and end of the year	<b>1,249,139,678</b>	<b>49,965,587</b>

The Parent Company shares are listed in the PSE. As of December 31, 2017 and 2016, the Parent Company had 37,401 and 29,953 stockholders, respectively.

On January 17, 2013, the SEC approved the conversion of the Parent Company's 195,175,444 authorized preferred shares into common shares, thereby increasing its authorized common shares to 1,250,000,001. The increase in authorized common shares is intended to accommodate the issuance of the Parent Company of common shares to ABC shareholders relative to the business combination.



Prior to conversion to common shares, the preferred shares had the following features:

- a. Non-voting, non-cumulative, fully participating on dividends with the common shares;
- b. Convertible, at any time at the option of the holder who is qualified to own and hold common shares on a one (1) preferred share for one (1) common share basis;
- c. With mandatory and automatic conversion into common shares upon the sale of such preferred shares to any person other than the NG or any other government agency or GOCC's; and
- d. With rights to subscribe to additional new preferred shares with all of the features described above, in the event that the Bank shall offer new common shares for subscription, in such number corresponding to the number of shares being offered.

In February 2014, the Bank successfully completed its Stock Rights Offering (Offer) of 162,931,262 common shares (Rights Shares) with a par value of ₱40.0 per share at a price of ₱71.0 each. The Rights Shares were offered to all eligible shareholders of the Bank at the proportion of fifteen (15) Rights Shares for every one hundred (100) common shares as of the record date of January 16, 2014. The offer period was from January 27, 2014 to February 3, 2014. A total of 33,218,348 Rights Shares were sourced from the existing authorized but unissued capital stock of the Bank. The remaining 129,712,914 Rights Shares were sourced from an increase in the authorized capital stock of the Bank. The Offer was oversubscribed and raised gross proceeds of ₱11.6 billion. It also strengthened the Bank's capital position under the Basel III standards, which took effect on January 1, 2014.

Surplus amounting to ₱7.7 billion and Capital Paid in Excess of Par Value of the Parent Company amounting to ₱2.2 billion as of December 31, 2017 and 2016 which represent the balances of accumulated translation adjustment (₱1.6 billion), accumulated equity in net earnings (₱0.6 billion) and revaluation increment from land (₱7.7 billion) that have been applied to eliminate the Parent Company's deficit through a quasi-reorganization in 2002 and 2000, are not available for dividend declaration without prior approval from the Philippine SEC and the BSP.

#### Accumulated Translation Adjustment

As part of the Group's rehabilitation program in 2002, the SEC approved on November 7, 2002 the application of the accumulated translation adjustment of ₱1.6 billion to eliminate the Parent Company's remaining deficit of ₱1.3 billion as of December 31, 2001, after applying the total reduction in par value amounting to ₱7.6 billion. The SEC approval is subject to the following conditions: (a) remaining translation adjustment of ₱310.7 million as of December 31, 2001 (shown as part of Capital paid in excess of par value in the statement of financial position) will not be used to wipe out losses that may be incurred in the future without prior approval of SEC; and (b) for purposes of dividend declaration, any future surplus account of the Parent Company shall be restricted to the extent of the deficit wiped out by the translation adjustment.

#### Surplus Reserves

The surplus reserves consist of:

	2017	2016
Reserve for trust business (Note 33)	<b>₱517,605</b>	₱493,658
Reserve for self-insurance	<b>80,000</b>	80,000
	<b>₱597,605</b>	₱573,658

Reserve for self-insurance, contingencies and other account represents the amount set aside to cover losses due to fire, defalcation by and other unlawful acts of the Parent Company's personnel or third parties.



#### Other Equity Reserves

On August 26, 2016, the Parent Company's BOD approved the grant of centennial bonus to its employees, officers and directors on record as of July 22, 2016, in the form of the Parent Company's shares of stock to be sourced from open market at fair value. Acquisition and distribution of the estimated 3.0 million shares shall be done based on a predetermined schedule over a period of five years, and are subject to service conditions. The grant is accounted for as equity-settled share-based payments. Grant date is April 27, 2017. Fair value per share at grant date is ₱65.20. The Parent Company recognized other employee benefit expense in relation to the grant of centennial bonus amounting to ₱77.7 million and ₱105.7 million in 2017 and 2016, respectively, in the statement of income and a corresponding increase in equity of the same amount in the statement of financial position. In 2017, the Group awarded 1.12 million centennial bonus shares.

#### Capital Management

The primary objectives of the Parent Company's capital management are to ensure that it complies with externally imposed capital requirements and it maintains strong credit ratings and healthy capital ratios in order to support its business and to maximize shareholders' value.

The Parent Company manages its capital structure and makes adjustments to it in the light of changes in economic conditions and the risk characteristics of its activities. In order to maintain or adjust the capital structure, the Parent Company may adjust the amount of dividend payment to shareholders, return capital structure, or issue capital securities. No changes were made in the objectives, policies and processes from the previous periods.

#### Regulatory Qualifying Capital

Under existing BSP regulations, the determination of the Parent Company's compliance with regulatory requirements and ratios is based on the amount of the Parent Company's "unimpaired capital" (regulatory net worth) reported to the BSP, which is determined on the basis of regulatory policies, which differ from PFRS in some respects.

In addition, the risk-based capital ratio of a bank, expressed as a percentage of qualifying capital to risk-weighted assets, should not be less than 10.00% for both solo basis (head office and branches) and consolidated basis (parent bank and subsidiaries engaged in financial allied undertakings but excluding insurance companies). Qualifying capital and risk-weighted assets are computed based on BSP regulations. Risk-weighted assets consist of total assets less cash on hand, due from BSP, loans covered by hold-out on or assignment of deposits, loans or acceptances under letters of credit to the extent covered by margin deposits and other non-risk items determined by the MB of the BSP.

The BSP approved the booking of additional appraisal increment of ₱431.8 million in 2002 on properties and recognition of the same in determining the capital adequacy ratio, and booking of translation adjustment of ₱1.6 billion in 2002 representing the increase in peso value of the investment in foreign subsidiaries for purposes of the quasi-reorganization and rehabilitation of the Parent Company, provided that the same shall be excluded for dividend purposes.



As of December 31, 2017 and 2016, CAR reported to the BSP, which considered combined credit, market and operational risk weighted asset (BSP Circular No. 538) are shown in the table below (amounts in millions).

<b>Consolidated</b>	<b>2017</b>		<b>2016</b>	
	<b>Actual</b>	<b>Required</b>	<b>Actual</b>	<b>Required</b>
Common Equity Tier 1 Capital (CET1)	₱112,344.77		₱104,103.60	
Less: Regulatory Adjustments to CET 1	23,401.42		24,454.28	
CET1 Capital (Net)	88,943.35		79,649.32	
Add: Additional Tier 1 Capital (AT1)	0.00		0.00	
Tier 1 Capital	88,943.35		79,649.32	
Add: Tier 2 Capital	4,696.48		4,308.03	
<b>Total qualifying capital</b>	<b>₱93,639.83</b>	<b>₱61,010.62</b>	<b>₱83,957.35</b>	<b>₱50,410.11</b>
<b>Risk weighted assets</b>	<b>₱610,106.24</b>		<b>₱504,101.07</b>	
Tier 1 capital ratio	14.58%		15.80%	
Total capital ratio	15.35%		16.65%	

<b>Parent</b>	<b>2017</b>		<b>2016</b>	
	<b>Actual</b>	<b>Required</b>	<b>Actual</b>	<b>Required</b>
Common Equity Tier 1 Capital (CET1)	₱108,605.50		₱101,545.14	
Less: Regulatory Adjustments to CET 1	47,409.15		49,874.81	
CET1 Capital (Net)	61,196.35		51,670.33	
Add: Additional Tier 1 Capital (AT1)	0.00		0.00	
Tier 1 Capital	61,196.35		51,670.33	
Add: Tier 2 Capital	4,228.83		3,866.45	
<b>Total qualifying capital</b>	<b>₱65,425.18</b>	<b>₱54,377.23</b>	<b>₱55,536.78</b>	<b>₱45,131.25</b>
<b>Risk weighted assets</b>	<b>₱543,772.35</b>		<b>₱451,312.51</b>	
Tier 1 capital ratio	11.25%		11.45%	
Total capital ratio	12.03%		12.31%	

The Group and its individually regulated subsidiaries/operations have complied with all externally imposed capital requirement throughout the year.

On January 15, 2013, the BSP issued Circular No. 781, Basel III Implementing Guidelines on Minimum Capital Requirements, which provides the implementing guidelines on the revised risk-based capital adequacy framework particularly on the minimum capital and disclosure requirements for universal banks and commercial banks, as well as their subsidiary banks and quasi-banks, in accordance with the Basel III standards. The circular is effective on January 1, 2014.

The Circular No. 781 sets out a minimum Common Equity Tier 1 (CET1) ratio of 6.0% and Tier 1 capital ratio of 7.5%. It also introduces a capital conservation buffer of 2.5% comprised of CET1 capital. The BSP's existing requirement for Total CAR remains unchanged at 10% and these ratios shall be maintained at all times.

The Parent Company has taken into consideration the impact of the foregoing requirements to ensure that the appropriate level and quality of capital are maintained on an ongoing basis.

### Surplus

The computation of surplus available for dividend declaration in accordance with SEC Memorandum Circular No. 11 issued in December 2008 differs to a certain extent from the computation following BSP guidelines. Surplus and Capital Paid in Excess of Par Value of the Parent Company amounting to 9.9 billion as of December 31, 2017 and 2016 which represents the balances of accumulated translation adjustment, accumulated equity in net earnings and revaluation increment from land that have been applied to eliminate the Parent Company's deficit through a quasi-reorganization in 2002 and 2000, are not available for dividend declaration without prior approval from the Philippine SEC and the BSP. Also, unrealized foreign exchange gains, except those attributable to cash and cash equivalents, unrealized actuarial gains, fair value adjustment or the gains arising from mark-to-market



valuation, deferred tax asset recognized that reduced the income tax expense and increased the net income and retained earnings, adjustment due to deviation from PFRS/GAAP and other unrealized gains or adjustments, are excluded from the Bank's surplus available for dividend declaration.

A portion of a Group's surplus corresponding to the net earnings of the subsidiaries amounting to ₱3.3 billion and ₱2.8 billion as of December 31, 2017 and 2016, respectively, is not available for dividend declaration. The accumulated earnings become available for dividends upon receipt of cash dividends from subsidiaries.

#### Cash Dividends

On July 22, 2016, the BOD declared and approved cash dividend declaration of one peso (₱1.0) per share or a total of ₱1.3 billion out of the unrestricted surplus of the Parent Company as of March 31, 2016, to all stockholders of record as of August 19, 2016, and was paid on September 15, 2016. On August 19, 2016, the Parent Company received the approval from the BSP on the said dividend declaration.

#### Merger Incentives

In connection with the merger of the Parent Company with ABC, the BSP gave certain incentives and the more relevant incentives are:

- (a) Recognition of the fair value adjustments under GAAP and RAP books;
- (b) Full recognition of appraisal increment from the revaluation of premises, improvements and equipment in the computation of CAR.

#### Internal Capital Adequacy Assessment Process (ICAAP) Implementation

In compliance with BSP Circular 639, the Parent Company has adopted its live ICAAP Document for 2011 to 2013. However, the BOD and the Management recognized that ICAAP is beyond compliance, i.e. it is about how to effectively run the Parent Company's operations by ensuring that the Parent Company maintains at all times an appropriate level and quality of capital to meet its business objective and commensurate to its risk profile. In line with its ICAAP principles, the Parent Company shall maintain a capital level that will not only meet the BSP CAR requirement, but will also cover all material risks that it may encounter in the course of its business. The ICAAP process highlights close integration of capital planning/strategic management with risk management. The Parent Company has in place a risk management framework that involves a collaborative process for assessing and managing identified Pillar 1 and Pillar 2 risks. The Parent Company complies with the required annual submission of updated ICAAP.

#### Financial Performance

The following basic ratios measure the financial performance of the Group and the Parent Company:

	Consolidated			Parent Company		
	2017	2016 (As Restated – Note 2)	2015 (As Restated – Note 2)	2017	2016 (As Restated – Note 2)	2015 (As Restated – Note 2)
Return on average equity (a/b)	<b>7.10%</b>	6.67%	6.21%	<b>7.27%</b>	6.81%	6.28%
a) Net income	<b>₱8,156,545</b>	₱7,162,074	₱6,329,452	<b>₱8,160,563</b>	₱7,124,054	₱6,131,464
b) Average total equity	<b>114,849,326</b>	107,378,392	101,928,483	<b>112,186,900</b>	104,560,511	97,609,509
Return on average assets (c/d)	<b>1.03%</b>	1.00%	0.97%	<b>1.10%</b>	1.06%	1.01%
c) Net income	<b>₱8,156,545</b>	₱7,162,074	₱6,329,452	<b>₱8,160,563</b>	₱7,124,054	₱6,131,464
d) Average total assets	<b>795,068,058</b>	717,007,968	652,740,066	<b>745,146,111</b>	670,845,173	604,140,786
Net interest margin on average earning assets (e/f)	<b>3.12%</b>	3.16%	3.21%	<b>2.97%</b>	3.00%	3.15%

(Forward)



	Consolidated			Parent Company		
	2017	2016	2015	2017	2016	2015
		(As Restated – Note 2)	(As Restated – Note 2)		(As Restated – Note 2)	(As Restated – Note 2)
e) Net interest income	<b>₱22,076,652</b>	₱19,566,502	₱17,691,839	<b>₱19,062,428</b>	₱17,057,909	₱15,712,416
f) Average interest earning assets	<b>707,087,648</b>	618,852,942	551,034,812	<b>642,325,579</b>	568,208,414	498,268,301

*Note: Average balances were the sum of beginning and ending balances of the respective statement of financial position accounts as of the end of the year divided by two (2)*

## 26. Service Fees and Commission Income

This account consists of:

	Consolidated			Parent Company		
	2017	2016	2015	2017	2016	2015
Deposit-related	<b>₱875,642</b>	₱643,991	₱1,076,041	<b>₱853,030</b>	₱618,972	₱1,050,546
Remittance	<b>819,689</b>	830,032	739,779	<b>430,324</b>	460,899	363,822
Credit-related	<b>554,608</b>	503,891	500,852	<b>547,618</b>	498,514	479,174
Interchange fees	<b>503,133</b>	389,179	317,509	<b>503,133</b>	389,179	317,509
Underwriting fees	<b>389,283</b>	187,133	327,400	–	–	–
Trust fees (Note 33)	<b>300,047</b>	311,882	256,203	<b>300,047</b>	311,882	256,203
Commissions	<b>466,737</b>	448,089	820,497	<b>269,021</b>	305,574	685,396
Credit card-related	<b>185,637</b>	61,584	62,071	<b>185,637</b>	61,584	62,071
Miscellaneous	<b>86,085</b>	194,177	212,546	<b>41,973</b>	84,654	141,251
	<b>₱4,180,861</b>	₱3,569,958	₱4,312,898	<b>₱3,130,783</b>	₱2,731,258	₱3,355,972

Commissions include those income earned for services rendered on opening letters of credit, handling of collection items, domestic/export/import bills and telegraphic transfers and sale of demand drafts, traveler's checks and government securities.

The interchange fees and rewards revenue were generated from the credit card business acquired by the Parent Company through rewards revenue.

'Miscellaneous' includes income from security brokering activities and other fees and commission.

## 27. Net Insurance Premium and Benefits and Claims

### Net Insurance Premium

This account consists of:

	2017	2016	2015
		(As Restated – Note 2)	(As Restated – Note 2)
Gross earned premiums	<b>₱2,291,986</b>	₱2,348,900	₱2,432,737
Reinsurers' share of gross earned premiums	<b>(1,635,657)</b>	(1,723,973)	(1,890,813)
	<b>₱656,329</b>	₱624,927	₱541,924



Net Insurance Benefits and Claims

This account consists of:

	2017	2016 As Restated – Note 2)	2015 As Restated – Note 2)
Gross insurance contract benefits and claims paid	<b>₱428,225</b>	₱780,537	₱1,655,283
Reinsurers' share of gross insurance contract benefits and claims paid	<b>(86,845)</b>	(140,357)	(1,367,017)
Gross change in insurance contract liabilities	<b>147,880</b>	(201,403)	(530,579)
Reinsurers' share of change in insurance contract liabilities	<b>(168,563)</b>	(143,762)	662,863
	<b>₱322,244</b>	₱295,015	₱420,550

**28. Miscellaneous Income and Expenses**

Miscellaneous Income

This account consists of:

	Consolidated			Parent Company		
	2017	2016	2015	2017	2016	2015
Rental income (Note 28)	<b>₱424,758</b>	₱376,631	₱338,055	<b>₱290,562</b>	₱275,317	₱266,067
Recoveries	<b>73,845</b>	405,363	162,430	<b>72,990</b>	251,805	90,179
Penalty charges	<b>59,574</b>	40,388	30,799	–	40,388	30,799
Dividends	<b>33,577</b>	17,854	22,190	<b>32,417</b>	14,716	18,338
Customs Fees	<b>15,966</b>	18,983	14,801	<b>15,966</b>	18,984	14,801
Sales deposit forfeiture	<b>5,064</b>	15,772	12,023	<b>5,064</b>	15,772	12,023
Referral and trust fees	<b>3,448</b>	2,811	2,382	–	–	–
Income from SPV	–	500,000	353,000	–	500,000	353,000
Recovery from insurance claim (Note 34)	–	–	709,160	–	–	709,160
Others	<b>277,285</b>	164,565	74,919	<b>175,042</b>	77,965	5,306
	<b>₱893,517</b>	₱1,542,367	₱1,719,759	<b>₱592,041</b>	₱1,194,947	₱1,499,673

'Others' consist of marketing allowance and income from wire transfers.

Miscellaneous Expenses

This account consists of:

	Consolidated			Parent Company		
	2017	2016	2015	2017	2016	2015
Insurance	<b>₱1,428,680</b>	₱1,128,939	₱1,078,679	<b>₱1,287,724</b>	₱1,044,959	₱1,027,759
Secretarial, janitorial and messengerial	<b>1,283,655</b>	1,305,081	1,105,946	<b>1,199,446</b>	1,256,605	1,066,364
Marketing expenses	<b>928,613</b>	1,064,993	764,767	<b>836,491</b>	988,160	731,870
Information technology	<b>446,393</b>	499,319	489,036	<b>418,954</b>	471,262	465,872
Management and other professional fees	<b>431,312</b>	433,398	323,979	<b>359,078</b>	374,649	268,137
Travelling	<b>290,850</b>	248,433	229,251	<b>262,954</b>	223,896	209,116
Litigation expenses	<b>290,044</b>	323,726	235,526	<b>268,075</b>	304,783	224,669
Postage, telephone and cable	<b>187,953</b>	207,828	216,189	<b>132,872</b>	158,841	166,034
Entertainment and representation	<b>136,825</b>	99,024	86,095	<b>123,130</b>	89,944	72,799
Repairs and maintenance	<b>86,787</b>	82,113	81,711	<b>86,787</b>	82,113	81,711
Freight	<b>57,039</b>	45,727	34,195	<b>54,456</b>	43,986	32,556
Fuel and lubricants	<b>16,774</b>	21,237	25,476	<b>10,879</b>	17,521	24,275
Miscellaneous (Notes 13, 31 and 34)	<b>782,594</b>	682,926	648,694	<b>593,173</b>	547,469	540,824
	<b>₱6,367,519</b>	₱6,142,744	₱5,319,544	<b>₱5,634,019</b>	₱5,604,188	₱4,911,986

'Miscellaneous' also includes stationery and supplies used, donation, fines, penalties, periodicals, magazines and other charges.



## 29. Retirement Plan

The Parent Company and certain subsidiaries of the Group, have separate funded, noncontributory defined benefit retirement plans covering substantially all its officers and regular employees. Under these retirement plans, all covered officers and employees are entitled to cash benefits after satisfying certain age and service requirements.

The amounts of net defined benefit liability in the statements of financial position follow:

	Consolidated		Parent Company	
	2017	2016	2017	2016
Retirement benefit liability (included in 'Other liabilities')	<b>₱1,526,962</b>	₱3,138,824	<b>₱1,485,426</b>	₱3,063,243
Net plan assets (included in 'Other assets')	<b>7,428</b>	2,714	-	-
	<b>₱1,519,534</b>	₱3,136,110	<b>₱1,485,426</b>	₱3,063,243

The Group's annual contribution to the retirement plan consists of a payment covering the current service cost, unfunded actuarial accrued liability and interest on such unfunded actuarial liability. The retirement plan provides each eligible employer with a defined amount of retirement benefit dependent on one or more factors such as age, years of service and salary.

As of December 31, 2017 and 2016, the Parent Company has two separate regular retirement plans for the employees of PNB and ABC. In addition, the Parent Company provides certain post-employee benefit through a guarantee of a specified return on contributions in one of its employee investment plans (EIP).

The latest actuarial valuations for these retirement plans were made as of December 31, 2017. The following table shows the actuarial assumptions as of December 31, 2017 and 2016 used in determining the retirement benefit obligation of the Group:

	Consolidated		Parent Company					
	2017	2016	ABC		PNB		EIP	
	2017	2016	2017	2016	2017	2016	2017	2016
Discount rate	<b>5.54%-5.91%</b>	5.06% - 5.31%	<b>5.54%</b>	5.17%	<b>5.54%</b>	5.17%	<b>5.54%</b>	5.17%
Salary rate increase	<b>5.00%-8.00%</b>	5.00% - 8.00%	<b>6.00%</b>	6.00%	<b>6.00%</b>	6.00%	-	-



The changes in the present value obligation and fair value of plan assets are as follows:

Consolidated												
2017												
Remeasurements in other comprehensive income												
Net benefit costs*					Return on plan asset excluding amount	Actuarial changes arising from demographic assumptions	Actuarial changes arising from experience adjustments	Actuarial changes arising from financial assumptions	Subtotal		Contributions by employer	December 31, 2017
January 1, 2017	Current service cost	Net interest	Subtotal	Benefits paid	included in net interest)							
Present value of pension obligation	₱7,512,542	₱550,064	₱387,047	₱937,111	(₱557,519)	₱-	(674,973)	(₱192,750)	(₱258,392)	(₱1,126,115)	₱-	₱6,766,019
Fair value of plan assets	4,376,432	-	226,243	226,234	(557,519)	(127,963)	-	-	-	(127,963)	1,329,292	5,246,485
	<b>₱3,136,110</b>	<b>₱550,064</b>	<b>₱160,804</b>	<b>₱710,868</b>	<b>₱-</b>	<b>₱127,723</b>	<b>(674,973)</b>	<b>(₱192,750)</b>	<b>(₱258,392)</b>	<b>(₱1,002,182)</b>	<b>(₱1,329,292)</b>	<b>₱ 1,519,534</b>

\*Net benefit costs is included in 'Compensation and fringe benefits' in the statement of income

Consolidated												
2016												
Remeasurements in other comprehensive income												
Net benefit costs*					Return on plan asset excluding amount	Actuarial changes arising from experience adjustments	Actuarial changes arising from financial assumptions	Subtotal		Others	Contributions by employer	December 31, 2016
January 1, 2016	Current service cost	Past Service cost	Net interest	Subtotal	Benefits paid	included in net interest)						
Present value of pension obligation	₱6,823,317	₱533,442	₱-	₱326,287	₱859,729	(₱579,110)	₱-	(₱58,823)	₱467,429	₱408,606	₱-	₱7,512,542
Fair value of plan assets	3,871,359	-	-	186,219	186,219	(579,110)	(50,134)	-	-	(50,134)	-	4,376,432
	<b>₱2,951,958</b>	<b>₱533,442</b>	<b>₱-</b>	<b>₱140,068</b>	<b>₱673,510</b>	<b>₱-</b>	<b>₱50,134</b>	<b>(58,832)</b>	<b>₱467,429</b>	<b>₱458,740</b>	<b>₱-</b>	<b>₱3,136,110</b>

\* Net benefit costs is included in 'Compensation and fringe benefits' in the statement of income



Parent Company												
2017												
Remeasurement losses in other comprehensive income												
	Net benefit costs*				Benefits paid	Return on plan asset excluding amount included in net interest)	Actuarial changes arising from experience adjustments	Actuarial changes arising from demographic assumptions	Actuarial changes arising from financial assumptions	Subtotal	Contributions by employer	December 31, 2017
	January 1, 2017	Current service cost	Net interest	Subtotal								
Present value of pension obligation	₱7,320,262	₱519,965	₱377,257	₱897,222	(₱551,248)	₱-	(₱199,918)	(₱674,973)	(₱249,522)	(₱1,121,413)	₱-	₱6,544,823
Fair value of plan assets	4,257,019	-	220,088	220,088	(551,248)	(126,376)	-	-	-	(126,376)	1,259,914	5,059,397
	<b>₱3,063,243</b>	<b>₱519,965</b>	<b>₱157,169</b>	<b>₱677,134</b>	<b>₱-</b>	<b>₱126,376</b>	<b>(₱196,918)</b>	<b>(₱674,973)</b>	<b>(₱249,522)</b>	<b>(₱995,037)</b>	<b>(₱1,259,914)</b>	<b>₱1,485,426</b>

\*Net benefit costs is included in 'Compensation and fringe benefits' in the statement of income

Parent Company												
2016												
Remeasurement losses in other comprehensive income												
	Net benefit costs*				Benefits paid	Return on plan asset excluding amount included in net interest)	Actuarial changes arising from experience adjustments	Actuarial changes arising from financial assumptions	Subtotal	Others	Contributions by employer	December 31, 2016
	January 1, 2016	Current service cost	Past service cost	Net interest								
Present value of pension obligation	₱6,666,412	₱492,729	₱-	₱319,738	₱812,467	(₱576,395)	₱-	(₱17,649)	₱435,427	₱417,778	₱-	₱7,320,262
Fair value of plan assets	3,776,677	-	-	181,658	181,658	(576,395)	(46,429)	-	-	(46,429)	-	4,257,019
	<b>₱2,889,735</b>	<b>₱492,729</b>	<b>₱-</b>	<b>₱138,080</b>	<b>₱630,809</b>	<b>₱-</b>	<b>46,429</b>	<b>(₱17,649)</b>	<b>₱435,427</b>	<b>₱464,207</b>	<b>₱-</b>	<b>₱3,063,243</b>

\* Net benefit costs is included in 'Compensation and fringe benefits' in the statement of income



The Group and the Parent Company expect to contribute ₱717.2 million and ₱684.5 million, respectively, to the defined benefit plans in 2018. The average duration of the retirement liability of the Group and the Parent Company as of December 31, 2017 is 10.5 years and 9.0 years, respectively.

Shown below is the maturity analysis of the undiscounted benefit payments:

	<b>Consolidated</b>		<b>Parent Company</b>	
	<b>2017</b>	2016	<b>2017</b>	2016
Less than one year	<b>₱1,000,727</b>	₱347,321	<b>₱994,778</b>	₱341,323
More than one year to five years	<b>3,532,239</b>	1,671,800	<b>3,494,358</b>	1,646,006
More than five years to 10 years	<b>4,219,144</b>	3,393,078	<b>4,126,122</b>	3,338,327
More than 10 years to 15 years	<b>3,287,929</b>	4,877,000	<b>2,923,039</b>	4,687,986
More than 15 years	<b>10,419,581</b>	22,189,610	<b>7,201,910</b>	20,268,606

The fair values of plan assets by each class as at the end of the reporting periods are as follow:

	<b>Consolidated</b>		<b>Parent Company</b>	
	<b>2017</b>	2016	<b>2017</b>	2016
Cash and cash equivalents	<b>₱1,793,329</b>	₱2,101,820	<b>₱1,755,075</b>	₱2,042,229
Equity investments				
Financial institutions (Note 34)	<b>448,357</b>	491,884	<b>445,454</b>	491,884
Others	<b>334,339</b>	8,346	<b>231,453</b>	5,440
Debt investment				
Private debt securities	<b>1,569,773</b>	1,373,837	<b>1,553,579</b>	1,354,853
Government securities	<b>976,062</b>	261,749	<b>958,308</b>	244,533
Investment in UITFs	<b>101,954</b>	122,356	<b>93,024</b>	101,572
Loans and receivables	<b>3,713</b>	3,713	<b>3,713</b>	3,713
Interest and other receivables	<b>21,016</b>	14,699	<b>20,767</b>	14,299
	<b>5,248,543</b>	4,378,404	<b>5,061,373</b>	4,258,523
Accrued expenses	<b>(2,058)</b>	(1,972)	<b>(1,976)</b>	(1,504)
	<b>₱5,246,485</b>	₱4,376,432	<b>₱5,059,397</b>	₱4,257,019

All equity and debt investments held have quoted prices in active markets. The remaining plan assets do not have quoted market prices in an active market, thus, their fair value is determined using the discounted cash flow methodology, using the Parent Company's current incremental lending rates for similar types of loans and receivables.

The fair value of the plan assets as of December 31, 2017 and 2016 includes investments in the Parent Company shares of stock with fair value amounting to ₱445.5 million and ₱491.9 million, respectively.

The plan assets have diverse investments and do not have any concentration risk.



The sensitivity analysis below has been determined based on reasonably possible changes of each significant assumption on the defined benefit obligation as of the end of the reporting period, assuming all other assumptions were held constant:

	2017			
	Consolidated		Parent Company	
	Possible fluctuations	Increase (decrease)	Possible fluctuations	Increase (decrease)
Discount rate	+1.00%	(P438,162)	+1.00%	(P410,516)
	-1.00%	494,590	-1.00%	461,096
Salary increase rate	+1.00%	451,241	+1.00%	418,390
	-1.00%	(409,485)	-1.00%	(381,945)
Employee turnover rate	+10.00%	(105,324)	+10.00%	(91,209)
	-10.00%	105,324	-10.00%	91,209

	2016			
	Consolidated		Parent Company	
	Possible fluctuations	Increase (decrease)	Possible fluctuations	Increase (decrease)
Discount rate	+1.00%	(P774,902)	+1.00%	(P751,438)
	-1.00%	913,564	-1.00%	884,722
Salary increase rate	+1.00%	830,911	+1.00%	803,116
	-1.00%	(724,710)	-1.00%	(701,513)
Employee turnover rate	+10.00%	(66,070)	+10.00%	(52,572)
	-10.00%	66,070	-10.00%	52,572

Full actuarial valuations were performed to test the sensitivity of the defined benefit obligation to a 1.00% increment in salary increase rate and a 1.00% decrement in the discount rate. The results also provide a good estimate of the sensitivity of the defined benefit obligation to a 1.00% decrement in salary increase rate and a 1.00% increment in the discount rate.

The Group and the Parent Company employs asset-liability matching strategies to maximize investment returns at the least risk to reduce contribution requirements while maintaining a stable retirement plan. Retirement plans are invested to ensure that liquid funds are available when benefits become due, to minimize losses due to investment pre-terminations and maximize opportunities for higher potential returns at the least risk.

The current plan assets of the Group and the Parent Company are allocated to cover benefit payments in the order of their proximity to the present time. Expected benefit payments are projected and classified into short-term or long-term liabilities. Investment instruments that would match the liabilities are identified. This strategy minimizes the possibility of the asset-liability match being distorted due to the Group's and the Parent Company's failure to contribute in accordance with its general funding strategy.

### 30. Leases

#### Operating Leases

##### *Group as Lessee*

The Parent Company leases the premises occupied by majority of its branches (about 31.97% of the branch sites are Parent Company-owned). Some of its subsidiaries also lease the premises occupied by their Head Offices and most of their branches. The lease contracts are for periods ranging from 1 to 25 years and are renewable at the Group's option under certain terms and conditions. Various



lease contracts include escalation clauses, most of which bear an annual rent increase of 2.00% to 10.00%.

Rent expense charged against current operations (included in 'Occupancy and equipment-related costs' in the statements of income) amounted to ₱787.1 million, ₱824.7 million and ₱881.5 million in 2017, 2016 and 2015, respectively, for the Group, of which ₱668.7 million, ₱787.7 million and ₱727.6 million in 2017, 2016, and 2015, respectively, pertain to the Parent Company.

Future minimum rentals payable under non-cancelable operating leases follow:

	Consolidated		Parent Company	
	2017	2016	2017	2016
Within one year	<b>₱721,241</b>	₱439,613	<b>₱584,733</b>	₱319,498
Beyond one year but not more than five years	<b>1,575,142</b>	988,042	<b>1,329,240</b>	766,990
More than five years	<b>252,116</b>	280,004	<b>186,720</b>	212,890
	<b>₱2,548,499</b>	₱1,707,659	<b>₱2,100,693</b>	₱1,299,378

#### *Group as Lessor*

The Parent Company has entered into commercial property leases on its investment properties. These non-cancelable leases have lease terms of one to five years. Some leases include escalation clauses (such as 5% per year). In 2017, 2016 and 2015, total rent income (included under 'Miscellaneous income') amounted to ₱424.8 million, ₱376.6 million and ₱338.1 million, respectively, for the Group and ₱290.6 million, ₱275.3 million and ₱266.1 million, respectively, for the Parent Company (Note 28).

Future minimum rentals receivable under non-cancelable operating leases follow:

	Consolidated		Parent Company	
	2017	2016	2017	2016
Within one year	<b>₱285,885</b>	₱313,458	<b>₱216,416</b>	₱164,501
Beyond one year but not more than five years	<b>521,046</b>	302,910	<b>488,264</b>	265,821
More than five years	<b>115,663</b>	34,849	<b>89,471</b>	16,155
	<b>₱922,594</b>	₱651,217	<b>₱794,151</b>	₱446,477

#### Finance Lease

##### *Group as Lessor*

Leases where the Group substantially transfers to the lessee all risks and benefits incidental to ownership of the leased asset are classified as finance leases and are presented as receivable at an amount equal to the Group's net investment in the lease. Finance income is recognized based on the pattern reflecting a constant periodic rate of return on the bank's net investment outstanding in respect of the finance lease (EIR method). Lease payments relating to the period are applied against the gross investment in the lease to reduce both the principal and the unearned finance income.

Future minimum lease receivables under finance leases are as follows:

	Consolidated		Parent Company	
	2017	2016	2017	2016
Within one year	<b>₱ 1,557,543</b>	₱1,738,954	<b>₱28,909</b>	₱23,509
Beyond one year but not more than five years	<b>1,308,300</b>	1,273,921	<b>43,000</b>	40,100
More than five years	<b>25,200</b>	36,500	<b>25,200</b>	36,500

(Forward)



	Consolidated		Parent Company	
	2017	2016	2017	2016
Gross investment in finance lease contracts receivable (Note 10)	<b>₱2,891,043</b>	₱3,049,375	<b>₱97,109</b>	₱100,109
Less amounts representing finance charges	<b>62,612</b>	355,743	<b>62,612</b>	56,880
Present value of minimum lease payments	<b>₱2,828,431</b>	₱2,693,632	<b>₱34,497</b>	₱43,229

### 31. Income and Other Taxes

Under Philippine tax laws, the Parent Company and certain subsidiaries are subject to percentage and other taxes (presented as Taxes and Licenses in the statements of income) as well as income taxes. Percentage and other taxes paid consist principally of gross receipts tax and documentary stamp tax.

Income taxes include the corporate income tax, discussed below, and final taxes paid which represents final withholding tax on gross interest income from government securities and other deposit substitutes and income from the FCDU transactions. These income taxes, as well as the deferred tax benefits and provisions, are presented as 'Provision for income tax' in the statements of income.

Effective November 1, 2005, Republic Act (RA) No. 9337, an act amending the National Internal Revenue Code (NIRC of 1997), provides that the RCIT rate shall be 30.00% and interest allowed as a deductible expenses shall be reduced by 33.00% of interest income subjected to final tax.

MCIT of 2.00% on modified gross income is computed and compared with the RCIT. Any excess of MCIT over the RCIT is deferred and can be used as a tax credit against future income tax liability for the next three years. In addition, the Parent Company and certain subsidiaries are allowed to deduct NOLCO from taxable income for the next three years from the period of incurrence. FCDU offshore income (income from non-residents) is tax-exempt while gross onshore income (income from residents) is generally subject to 10.00% income tax. In addition, interest income on deposit placement with other FCDUs and offshore banking units (OBUs) is taxed at 7.50%. RA No. 9294 provides that the income derived by the FCDU from foreign currency transactions with non-residents, OBUs, local commercial banks including branches of foreign banks is tax-exempt while interest income on foreign currency loans from residents other than OBUs or other depository banks under the expanded system is subject to 10.00% income tax.

Provision for income tax consists of:

	Consolidated			Parent Company		
	2017	2016 (As Restated – Note 2)	2015 (As Restated – Note 2)	2017	2016	2015
Current						
Regular	<b>₱1,898,387</b>	₱1,058,065	₱761,872	<b>₱1,577,777</b>	₱880,828	₱501,682
Final	<b>636,353</b>	665,615	543,084	<b>518,923</b>	429,058	512,401
	<b>₱2,534,740</b>	₱1,723,680	1,304,956	<b>2,096,700</b>	1,309,886	1,014,083
Deferred	<b>(212,527)</b>	(206,459)	314,538	<b>26,976</b>	(81,514)	96,238
	<b>₱2,322,213</b>	₱1,517,221	₱1,619,494	<b>₱2,123,676</b>	₱1,228,372	₱1,110,321



The components of net deferred tax assets reported in the statements of financial position follow:

	Consolidated		Parent Company	
	2017	2016	2017	2016
Deferred tax asset on:				
Allowance for impairment, credit and other losses	<b>₱5,745,464</b>	₱5,142,623	<b>₱5,161,135</b>	₱4,695,139
Accumulated depreciation on investment properties	<b>523,003</b>	521,069	<b>514,119</b>	511,623
Deferred revenue	<b>98,819</b>	97,622	<b>98,819</b>	97,622
Pension	<b>56,239</b>	24,442	–	–
Deferred reinsurance on commission	<b>17,027</b>	13,382	–	–
Unrealized loss on AFS investment	–	1,116	–	830
Others	<b>96,843</b>	58,859	<b>8,904</b>	10,188
	<b>6,537,395</b>	5,859,113	<b>5,782,977</b>	5,315,402
Deferred tax liability on:				
Fair value adjustment on investment properties	<b>1,615,522</b>	1,448,798	<b>1,600,310</b>	1,448,798
Unrealized foreign exchange gains	<b>1,021,943</b>	664,971	<b>1,024,520</b>	665,237
Fair value adjustments due to business combination	<b>948,194</b>	1,043,112	<b>948,194</b>	1,043,112
Revaluation increment on land and buildings*	<b>736,436</b>	736,436	<b>736,436</b>	736,436
Unrealized trading gains on financial assets at FVPL	<b>164,480</b>	105,646	<b>164,480</b>	105,646
Deferred acquisition cost	<b>19,648</b>	19,354	–	–
Gain on remeasurement of previously held interest	<b>160,272</b>	160,272	<b>164,429</b>	164,429
Others	<b>193,132</b>	198,310	<b>139,749</b>	137,436
	<b>4,842,100</b>	4,376,899	<b>4,795,645</b>	4,301,094
	<b>₱1,695,295</b>	₱1,482,214	<b>₱987,332</b>	₱1,014,308

\* Balance includes DTL amounting to ₱736.4 million acquired from business combination

As of December 31, 2017 and 2016, the Group's net deferred tax liabilities as disclosed in Other liabilities' (Note 22) include deferred tax liabilities on fair value adjustments due to business combination amounting to ₱148.3 million and on accelerated depreciation on property and equipment amounting to ₱9.3 million.

Benefit from deferred tax charged directly to OCI during the year follows:

	Consolidated			Parent Company		
	2017	2016	2015	2017	2016	2015
Net unrealized losses (gains) on AFS investments	<b>₱–</b>	₱286	₱2,887	<b>₱–</b>	₱–	₱2,887
Remeasurement losses on retirement plan	<b>554</b>	2,204	2,277	–	–	2,277

The movements in the net deferred tax assets of the Group include impact of CTA amounting to ₱8.2 million in 2016. The movements in the net deferred tax asset of the Parent Company include impact of CTA amounting to ₱3.7 million in 2016.



*Unrecognized Deferred Tax Assets*

The Parent Company and certain subsidiaries did not recognize deferred tax assets on the following unused tax credit and losses and temporary differences since they believe that the related tax benefits will not be realized in the future:

	Consolidated		Parent Company	
	2017	2016	2017	2016
Allowance for impairment and credit losses	<b>₱1,259,578</b>	₱1,676,551	<b>₱776,012</b>	₱1,112,654
Unamortized past service cost	<b>716,019</b>	603,280	<b>716,019</b>	603,280
Accrued expenses	<b>473,101</b>	442,562	<b>469,473</b>	442,537
Retirement liability	<b>445,628</b>	919,383	<b>445,628</b>	918,973
NOLCO	<b>430,886</b>	439,659	–	–
Unearned income	<b>106,881</b>	122,269	<b>106,881</b>	122,269
Derivative liabilities	<b>103,025</b>	69,593	<b>103,025</b>	69,593
Provision for IBNR	<b>46,645</b>	65,000	–	–
Other equity reserves	<b>21,064</b>	31,701	<b>21,064</b>	31,701
Conveyance of real estate inventories held for sale	–	34,321	–	34,321
Others	<b>5</b>	4,243	–	4,242
	<b>₱3,602,832</b>	₱4,408,562	<b>₱2,638,102</b>	₱3,339,570

Details of the Group's NOLCO follow:

Year Incurred	Amount	Used/Expired	Balance	Expiry Year
2014	₱263,581	₱4,231	₱170,349	Not applicable
2015	2,670	3,042	260,537	Not applicable
2016	2	2,668	–	2019
	<b>₱266,253*</b>	<b>₱9,941</b>	<b>₱430,886</b>	

The Group has net operating loss carryforwards for US federal tax purposes of USD6.2 million as of December 31, 2017 and 2016, respectively, and net operating loss carryforwards for California state tax purposes of USD4.1 million as of December 31, 2017 and 2016, respectively.

*Unrecognized Deferred Tax Liabilities*

As of December 31, 2017, there was a deferred tax liability of ₱698.8 million (₱727.2 million in 2016) for temporary differences of ₱2.2 billion (₱2.4 billion in 2016) related to investment in certain subsidiaries. However, this liability was not recognized because the Parent Company controls whether the liability will be incurred and it is satisfied that it will not be incurred in the foreseeable future.



The reconciliation between the statutory income tax rate to effective income tax rate follows:

	Consolidated			Parent Company		
	2017	2016	2015	2017	2016	2015 (As Restated – Note 2)
Statutory income tax rate	<b>30.00%</b>	30.00%	30.00%	<b>30.00%</b>	30.00%	30.00%
Tax effects of:						
FCDU income before tax	<b>(1.67)</b>	(3.68)	(4.62)	<b>(1.78)</b>	(3.78)	(5.10)
Net non-deductible expenses	<b>2.51</b>	6.90	10.14	<b>1.98</b>	6.23	8.12
Optional standard deduction	<b>(0.25)</b>	(0.02)	(0.38)	–	–	–
Tax-exempt income	<b>(4.11)</b>	(7.82)	(6.85)	<b>(3.49)</b>	(9.22)	(8.63)
Tax-paid income	<b>(6.76)</b>	(2.19)	(3.77)	<b>(6.80)</b>	(1.91)	(3.15)
Net unrecognized deferred tax assets	<b>2.44</b>	(3.80)	(3.70)	<b>0.73</b>	(3.88)	(5.91)
Effective income tax rate	<b>22.16%</b>	19.39%	20.82%	<b>20.64%</b>	17.44%	15.33%

Current tax regulations define expenses to be classified as entertainment, amusement and recreation (EAR) and set a limit for the amount that is deductible for tax purposes. EAR are limited to 1.00% of net revenues for sellers of services. EAR charged against current operations (included in ‘Miscellaneous expense’ in the statements of income) amounted to ₱136.8 million in 2017, ₱99.02 million in 2016, and ₱86.1 million in 2015 for the Group, and ₱123.1 million in 2017, ₱89.9 million in 2016, and ₱72.8 million in 2015 for the Parent Company (Note 28).

### 32. Earnings Per Share

The following tables reflect the net income and share data used in the earnings per share computations:

Earnings per share attributable to equity holders of the Parent Company:

	2017	2016 (As Restated – Note 2)	2015
a) Net income attributable to equity holders of the Parent Company	<b>₱8,160,570</b>	₱7,123,952	₱6,131,365
b) Weighted average number of common shares for basic earnings per share (Note 25)	<b>1,249,140</b>	1,249,140	1,249,020
c) Basic/Diluted earnings per share (a/b)	<b>₱6.53</b>	₱5.70	₱4.91

Earnings per share attributable to equity holders of the Parent Company from continuing operations:

	2017	2016 (As Restated – Note 2)	2015
a) Net income attributable to equity holders of the Parent Company	<b>₱8,160,570</b>	₱4,860,050	₱5,773,434
b) Weighted average number of common shares for basic earnings per share (Note 25)	<b>1,249,140</b>	1,249,140	1,249,140
c) Basic/Diluted earnings per share (a/b)	<b>₱6.53</b>	₱3.89	₱4.62

As of December 31, 2017, 2016 and 2015, there are no potential common shares with dilutive effect on the basic earnings per share.



### 33. Trust Operations

Securities and other properties held by the Parent Company in fiduciary or agency capacities for its customers are not included in the accompanying statements of financial position since these are not assets of the Parent Company. Such assets held in trust were carried at a value of ₱88.0 billion and ₱75.2 billion as of December 31, 2017 and 2016, respectively (Note 35). In connection with the trust functions of the Parent Company, government securities amounting to ₱1.0 billion and ₱924.8 million (included under ‘AFS Investments’) as of December 31, 2017 and 2016, respectively, are deposited with the BSP in compliance with trust regulations (Note 9).

Trust fee income in 2017, 2016 and 2015 amounting to ₱300.0 million, ₱311.9 million and ₱256.2 million, respectively, is included under ‘Service fees and commission income’ (Note 26).

In compliance with existing banking regulations, the Parent Company transferred from surplus to surplus reserves the amounts of ₱23.9 million, ₱19.4 million and ₱16.6 million in 2017, 2016 and 2015, respectively, which correspond to 10.00% of the net income realized in the preceding years from its trust, investment management and other fiduciary business until such related surplus reserve constitutes 20.00% of its regulatory capital.

### 34. Related Party Transactions

#### Regulatory Reporting

In the ordinary course of business, the Parent Company has loans and other transactions with its subsidiaries and affiliates, and with certain Directors, Officers, Stockholders and Related Interests (DOSRI). Under the Parent Company’s policy, these loans and other transactions are made substantially on the same terms as with other individuals and businesses of comparable risks. The amount of direct credit accommodations to each of the Parent Company’s DOSRI, 70.00% of which must be secured, should not exceed the amount of their respective deposits and book value of their respective investments in the Parent Company.

In the aggregate, DOSRI loans generally should not exceed the Parent Company’s equity or 15% of the Parent Company’s total loan portfolio, whichever is lower. As of December 31, 2017 and 2016, the Group and Parent Company were in compliance with such regulations.

The information relating to the DOSRI loans of the Group and Parent Company follows:

	Consolidated		Parent Company	
	2017	2016	2017	2016
Total Outstanding DOSRI Accounts*	<b>₱8,184,175</b>	₱11,900,939	<b>₱8,184,175</b>	₱11,900,939
Percent of DOSRI accounts granted prior to effectivity of BSP Circular No. 423 to total loans	<b>1.71%</b>	2.89%	<b>1.94%</b>	3.23%
Percent of DOSRI accounts granted after effectivity of BSP Circular No. 423 to total loans	<b>1.71%</b>	2.89%	<b>1.94%</b>	3.23%
Percent of DOSRI accounts to total loans	<b>1.71%</b>	2.89%	<b>1.94%</b>	3.23%
Percent of unsecured DOSRI accounts to total DOSRI accounts	<b>0.02%</b>	0.02%	<b>0.02%</b>	0.02%
Percent of past due DOSRI accounts to total DOSRI accounts	<b>0.01%</b>	0.01%	<b>0.01%</b>	0.01%
Percent of non-accruing DOSRI accounts to total DOSRI accounts	<b>0.01%</b>	0.01%	<b>0.01%</b>	0.01%

\*Includes outstanding unused credit accommodations of ₱192.3 million as of December 31, 2017 and ₱178.7 million as of December 31, 2016.

In accordance with existing BSP regulations, the reported DOSRI performing loans exclude loans extended to certain borrowers before these borrowers became DOSRI.



On January 31, 2007, BSP Circular No. 560 was issued providing the rules and regulations that govern loans, other credit accommodations and guarantees granted to subsidiaries and affiliates of banks and quasi-banks. Under the said Circular, total outstanding exposures to each of the bank's subsidiaries and affiliates shall not exceed 10% of a bank's net worth, the unsecured portion of which shall not exceed 5% of such net worth. Further, the total outstanding exposures to subsidiaries and affiliates shall not exceed 20% of the net worth of the lending bank. BSP Circular No. 560 is effective on February 15, 2007.

Related Parties

Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions. The Group's related parties include:

- key management personnel, close family members of key management personnel and entities which are controlled, significantly influenced by or for which significant voting power is held by key management personnel or their close family members;
- significant investors;
- subsidiaries, joint ventures and associates and their respective subsidiaries; and
- post-employment benefit plans for the benefit of the Group's employees.

Details on significant related party transactions of the Group and the Parent Company follow (transactions with subsidiaries have been eliminated in the consolidated financial statements). Transactions reported under subsidiaries represent companies where the Parent Company has control. Transactions reported under other related parties represent companies which are under common control.

Category	2017		
	Amount/ Volume	Outstanding Balance	Nature, Terms and Conditions
<b>Significant Investors</b>			
Deposit Liabilities		<b>₱181,440</b>	Peso-denominated savings deposits with annual rates ranging from 0.10% to 0.125%
Interest expense	<b>₱1,880</b>		Interest expense on deposits
Net deposits	<b>61,366</b>		Net deposits during the period
<b>Subsidiaries</b>			
Receivables from customers		<b>2,263,933</b>	Term loan maturing in 2017 with 3.85% nominal rate;
Loan releases	<b>6,644,960</b>		Revolving credit lines with interest rate of 2.90%
Loan collections	<b>6,395,361</b>		maturity of three months; Unsecured
Loan commitments		<b>9,344,497</b>	Omnibus line; credit line
Interbank loans receivable		<b>126,739</b>	Foreign currency-denominated interbank term loans
Availments	<b>2,536,360</b>		with interest rates ranging from 0.65% to 1.00% and
Settlements	<b>2,526,014</b>		maturity terms ranging from 33 to 172 days
Due from other banks		<b>360,954</b>	Foreign currency-denominated demand and time
			deposits and time deposits with maturities of up to 90
			days with annual fixed interest rates ranging from
			0.01% to 4.50%
Accrued interest receivable		<b>3,620</b>	Interest accrual on receivables from customers and
			interbank loans receivable
Dividend Receivable		<b>20,000</b>	Dividend declaration of subsidiaries
Accounts Receivable		<b>186,863</b>	Advances to finance pension liability, remittance cover
			and additional working capital; Non-interest bearing,
			unsecured, payable on demand
Deposit liabilities		<b>4,827,320</b>	Peso and foreign currency denominated demand,
			savings, and time deposits with annual fixed interest
			rates ranging from 0.01% to 1.10% and maturities from
			8 to 297 days

(Forward)



2017

Category	Amount/ Volume	Outstanding Balance	Nature, Terms and Conditions
Net withdrawals	₱637,902		Net withdrawals during the period
Bills payable		₱186,591	Foreign currency-denominated bills payable with interest rates ranging from 0.87% to 1.90% and maturity terms ranging from 30 to 172 days
Availments	2,743,583		
Settlements	4,333,988		
Due to other banks		32,238	Foreign currency-denominated clearing accounts used for funding and settlement of remittances
Accounts Payable		29	Loan repayments received on behalf of subsidiary clients
Accrued interest payable		12,306	Accrued interest on deposit liabilities and bills payable
(Forward)			
Rental deposit		11,292	Advance rental deposit received for 2 years and 3 months
Interest income	59,979		Interest income on receivable from customers, due from other banks and interbank loans receivable
Interest expense	83,717		Interest expense on deposit liabilities and bills payable
Rental income	47,732		Rental income from one to three years lease agreement, with escalation rate of 10.00% per annum
Securities transactions			
Purchases	1,710,647		Outright purchase of securities
Sales	763,355		Outright sale of securities
Trading loss	17,443		Loss from sale of investment securities
<b>Affiliates</b>			
Receivables from customers		23,881,936	Secured by hold-out on deposits, government securities, real estate and mortgage trust indenture; Unimpaired; With interest rates ranging from 2.82% to 6.00% with maturity terms ranging from 90 days to 12 years and payment terms of ranging from monthly to quarterly payments.
Loan releases	20,063,712		
Loan Collections	16,162,613		
Loan commitments		13,836,350	Omnibus line; credit line
Investment in non-marketable equity securities		20,000	Common shares with acquisition cost of ₱100.00 per share
Sales contract receivable		432,377	Parent Company's investment properties on installment; secured with interest rate of 6.00%, maturity of five years
Settlements	1,825,274		
Accrued interest receivable		1,441	Accrued interest on receivables from customers
Rental deposits		10,171	Advance rental and security deposits received for two months, three months and two years
Deposit liabilities		13,496,612	Peso-denominated and foreign currency-denominated demand, savings and time deposits with annual interest rates ranging from 0.10% to 1.75% and maturity terms ranging from 30 days to 365 days
Net deposits	2,578,242		Net deposits during the period
Accrued interest payable		35	Accrued interest payable from various deposits
Other liabilities		4	Various manager's check related to EISP and premium insurance
Accrued other expenses		353,658	Accruals in relation to promotional expenses
Interest income	609,817		Interest income on receivable from customers
Interest expense	75,798		Interest expense on deposit liabilities
Service fees and commission income	124,743		Bancassurance fees earned based on successful referrals and other milestones
Rental expense	17,924		Monthly rent payments with term ranging from 24 to 240 months
(Forward)			



2017

Category	Amount/ Volume	Outstanding Balance	Nature, Terms and Conditions
Miscellaneous expenses	₱306,566		Promotional expenses for Mabuhay Miles redemption
Securities transactions			
Purchases	1,216		Outright purchase of securities
Sales	31,500		Outright sale of securities
Trading gains	2		Gain from sale of investment securities
<b>Associate</b>			
Deposit liabilities		₱337,471	Peso-denominated and foreign currency-denominated demand, savings and time deposits with annual interest rates ranging from 0.125% to 2.00% and maturity terms ranging from 30 days.
Rental deposits		27	Advance rental and security deposits received for three months
Deferred income		988,187	Unamortized portion of income related to the sale of PNB Life
Interest expense	650		Interest expense on deposit liabilities
Service fees and commission income	197,942		Bancassurance fees earned based on successful referrals and income related to the sale of PNB Life
(Forward)			
<b>Key Management Personnel</b>			
Loans to officers		12,743	Housing loans to senior officers with interest rates ranging from 3.00% to 15.00%; Secured and unimpaired
Loan collections	2,197		Settlement of loans and interest
Other equity reserves		77,651	Other employee benefit expense in relation to the grant of centennial bonus based on ₱70.0 per share
<b>Transactions of subsidiaries with other related parties</b>			
Due from banks		1,129,366	With annual fixed interest rates ranging from 0.01% to 3.75% and includes time deposits with maturities of up to 90 days
Accrued interest receivable		837	Interest accrual on receivables from customers and sales contract receivable
Deposit liabilities		1,970,230	With annual fixed interest rates ranging from 0.01% to 3.75% and includes time deposits with maturities of up to 90 days
Other liabilities		86	Various manager's checks
Interest income	18,588		Interest income on receivable from customers
Interest expense	36,572		Interest expense on bills payable

2016

Category	Amount/ Volume	Outstanding Balance	Nature, Terms and Conditions
<b>Significant Investors</b>			
Deposit Liabilities		₱120,074	Peso-denominated savings deposits with annual rates ranging from 0.10% to 0.125%
Interest expense	₱5,633		Interest expense on deposits
Net withdrawals	110,585		Net withdrawals during the period
<b>Subsidiaries</b>			
Receivables from customers		2,014,333	Term loan maturing in 2017 with 3.85% nominal rate; Revolving credit lines with interest rate of 2.90% maturity of three months; Unsecured
Loan releases	6,876,000		
Loan collections	6,740,334		
Loan commitments		7,433,296	Omnibus line; credit line
Interbank loans receivable		116,393	Foreign currency-denominated interbank term loans with interest rates ranging from 0.20% to 0.30% and maturity terms ranging from 30 to 150 days
Availments	1,349,191		
Settlements	1,390,990		

(Forward)



2016

Category	Amount/ Volume	Outstanding Balance	Nature, Terms and Conditions
Due from other banks		₱428,290	Foreign currency-denominated demand deposits and time deposits with maturities of up to 90 days with annual fixed interest rates ranging from 0.01% to 4.50%
Accrued interest receivable		2,849	Interest accrual on receivables from customers and interbank loans receivable
Deposit liabilities		5,465,222	Peso and foreign currency denominated demand, savings and time deposits with annual fixed interest rates ranging from 0.125% to 1.125% and maturities from 30 to 365 days
Net withdrawals	₱501,832		Net withdrawals during the period
Bills payable		1,776,997	Foreign currency-denominated bills payable with interest rates ranging from 0.20% to 2.00% and maturity terms ranging from 30 to 183 days
Availments	1,971,729		
Settlements	2,097,198		
Due to other banks		45,211	Foreign currency-denominated clearing accounts used for funding and settlement of remittances
Accrued interest payable		9,261	Accrued interest on deposit liabilities and bills payable
Rental deposit		10,900	Advance rental deposit received for 2 years and 3 mos.
Interest income	75,684		Interest income on receivable from customers, due from other banks and interbank loans receivable
Interest expense	149,832		Interest expense on deposit liabilities and bills payable
Rental income	55,003		Rental income from one to three years lease agreement, with escalation rate of 10.00% per annum
Securities transactions			
Purchases	1,549,350		Outright purchase of securities
Sales	1,218,139		Outright sale of securities
Trading loss	965		Loss from sale of investment securities
<b>Affiliates</b>			
Receivables from customers		19,404,084	Secured by hold-out on deposits, government securities, real estate and mortgage trust indenture; Unimpaired; With interest rates ranging from 2.82% to 6.00% with maturity terms ranging from 90 days to 12 years and payment terms of ranging from monthly to quarterly payments.
Loan releases	14,798,065		
Loan Collections	13,248,403		
Loan commitments		2,941,216	Omnibus line; credit line
Investment in non-marketable equity securities		269,719	Common shares with acquisition costs ranging from ₱5.00 to ₱100.00 per share
Sales contract receivable		2,257,651	Purchase of the Parent Company's investment properties on installment; secured with interest rate of 6.00%, maturity of five years
Accrued interest receivable		26,739	Accrued interest on receivables from customers
Rental deposits		10,171	Advance rental and security deposits received for two months, three months and two years
Operating lease		7,575	Lease contract for 5 years
Deposit liabilities		₱10,918,370	Peso-denominated and foreign currency-denominated demand, savings and time deposits with annual interest rates ranging from 0.10% to 1.75% and maturity terms ranging from 30 days to 365 days
Net deposits	3,499,520		Net deposits during the period
Accrued interest payable		52	Accrued interest payable from various deposits
Interest income	388,599		Interest income on receivable from customers
Interest expense	75,633		Interest expense on deposit liabilities
Gain on sale of investment property	1,281,742		20.00% to 30.00% downpayment; 80.00% to 70.00% balance payable in 5 years. Interest-bearing at 6.00%
Rental income	53,253		Monthly rent income from related parties

(Forward)



2016			
Category	Amount/ Volume	Outstanding Balance	Nature, Terms and Conditions
Rental expense	₱13,213		Monthly rent payments with term ranging from 24 to 240 months
Miscellaneous expense	438		Claims expense, comprehensive insurance, service and referral fees
Securities transactions			
Purchases	1,216		Outright purchase of securities
Sales	1,216		Outright sale of securities
Trading gains	-		Gain from sale of investment securities
<b>Associate</b>			
Deposit liabilities		₱352,146	Peso-denominated and foreign currency-denominated demand, savings and time deposits with annual interest rates ranging from 0.125% to 2.00% and maturity terms ranging from 30 days.
Other liabilities		115	Various manager's check related premium insurance
Interest expense	29,440		Interest expense on deposit liabilities
Rental income	10,158		Rental income from a five-year lease agreement, monthly rental subject to 5% escalation rate
<b>Key Management Personnel</b>			
Loans to officers		14,941	Housing loans to senior officers with interest rates ranging from 3.00% to 15.00%; Secured and unimpaired
Loan collections	2,057		Settlement of loans and interest
Other equity reserves		105,670	Other employee benefit expense in relation to the grant of centennial bonus based on ₱70.0 per share
<b>Transactions of subsidiaries with other related parties</b>			
Due from banks		940,860	With annual fixed interest rates ranging from 0.01% to 3.75% and includes time deposits with maturities of up to 90 days
Deposit liabilities		940,053	With annual fixed interest rates ranging from 0.01% to 3.75% and includes time deposits with maturities of up to 90 days
Other liabilities		1,133	Various manager's check
Interest income	4,524		Interest income on receivable from customers
Interest expense	19,051		Interest expense on bills payable
Miscellaneous income	5		Premiums collected

The related party transactions shall be settled in cash. There are no provisions for credit losses in 2017 and 2016 in relation to amounts due from related parties.

#### Outsourcing Agreement between the Parent Company and PNB GRF

The 'Pangarap Loans', which are all-purpose credit facilities fully secured by customer's deposits pledged with either PNB Hong Kong Branch or other PNB overseas branches, mainly comprise the consumer lending activity of PNB GRF. On March 19, 2004, the Parent Company and PNB GRF entered into an agreement where the Parent Company agreed to undertake all impaired Pangarap Loans of PNB GRF. PNB GRF transfers the impaired loans at their carrying values on a quarterly basis or when aggregate carrying value of the impaired loans amounts to HK\$2.0 million, whichever comes earlier. Subject to BOD approval, PNB GRF regularly declares special dividends (recognized as a liability). These special dividends are being offset against the intercompany receivables from the Parent Company.



#### Financial Assets at FVPL traded through PNB Securities

As of December 31, 2017 and 2016, the Parent Company's financial assets at FVPL include equity securities traded through PNB Securities with a fair value of ₱28.6 million and ₱27.2 million, respectively. The Parent Company recognized trading losses amounting to ₱16.6 million in 2017 and ₱13.5 million in 2016 and trading gains amounting to ₱7.2 million in 2015 from the trading transactions facilitated by PNB Securities.

#### Investment in OHBVI

The Group accounts for its investments in OHBVI as a subsidiary although the Group holds less than 50.00% of OHBVI's issued share capital on the basis of the voting rights of 42.78% assigned by certain stockholders to the Parent Company under a voting trust agreement. There are no other transactions with OHBVI during the year.

#### Compensation of Key Management Personnel

The compensation of the key management personnel for the Group and Parent Company follows:

	2017	2016	2015
Short-term employee benefits	<b>₱661,253</b>	₱581,302	₱589,199
Post-employment benefits	<b>60,554</b>	61,544	51,365
	<b>₱721,807</b>	₱642,846	₱640,564

Members of the BOD are entitled to a per diem of ₱0.05 million for attendance at each meeting of the Board and of any committees, and other non-cash benefit in the form of healthcare plans and insurance. In 2017 and 2016, total per diem given to the BOD amounted to ₱39.4 million and ₱43.2 million, respectively, recorded in 'Miscellaneous expenses' in the statements of income. Directors' remuneration covers all PNB Board activities and membership of committees and subsidiary companies. In 2017, Key Management Personnel received 43,803 Parent Bank Shares in relation to the centennial bonus distribution.

#### Joint Arrangements

The Parent Company and EPPI signed two Joint Venture Agreement (JVA) for the development of two real estate properties of the Parent Company included under 'Other assets' and with carrying values of ₱1.2 billion. EPPI and the Group are under common control. These two projects are among the Parent Company's strategies in reducing its non-performing assets.

The Parent Company contributed the aforementioned properties into the Joint Venture (JV) as approved by BSP. EPPI, on the other hand, contributed its resources and technical expertise for the completion of the said JV. The Parent Company is prohibited to contribute funds for the development of the JV. Income from the sale of the properties under the JV will be shared by the Parent Company and EPPI in accordance with the terms of the JVAs. These Joint Arrangements qualify as Joint Operations under PFRS 11.

In July 2016, the Bank executed deeds of conveyance to EPPI on the areas of the land under the JVA arrangement. The execution of the deeds of conveyance was made to facilitate the issuance of the condominium certificates of title to the buyers.

#### Outsourcing Agreement between the Parent Company and PNB SB

PNB SB entered into a "Deed of Assignment" with the Parent Company for the purchase, on a without recourse basis, housing (including contract-to-sell loans) and motor vehicle loans with a total carrying value of ₱5.2 billion in July and August 2016 and ₱5.0 billion on July 15, 2015. The purchase includes the assignment of the promissory notes and other relevant credit documents as well



as collateral/s and other accessory contract thereto and was implemented in tranches in various dates. The total consideration paid for the purchased loans amounted to ₱5.0 billion in 2016. In 2016, the Parent Company recognized gain of ₱18.3 million.

PNB SB and the Parent Company entered into a servicing agreement pertaining to the purchased loan portfolio. The agreement shall be valid and binding until terminated by the either party if so required by the BSP or upon a 60-day prior written notice to the other party. As to the amount of service fee, the Parent Company shall charge PNB SB with the amount it charges its customers.

Service charges pertain to outsourced services rendered by the Parent Company, including legal and information technology services. These are payable on a monthly basis.

PNB SB has available credit lines with the Parent Company amounting to ₱750 million and ₱1.3 billion as of December 31, 2017 and 2016, respectively. As of December 31, 2017 and 2016, the credit lines remain undrawn.

#### Claim from PNB Gen

In 2015, the Parent Company recognized income amounted to ₱716.2 million under 'Miscellaneous income' arising from the fire insurance claims of the Parent Company from PNB Gen on involving the Ever Gotesco Grand Central ('Insured Property') which was mortgaged to the Parent Company by Gotesco Investment, Inc. and Ever Emporium, Inc. (collectively 'Ever Gotesco Group') to secure certain credit accommodations. The insurable interest of the Parent Company (as mortgagee) was insured with PNB Gen. The Insured Property was razed by fire on March 19, 2012, which justified the payment by PNB Gen of the insurance claims of the Parent Company, after the Court cleared the legal issues between PNB and Ever Gotesco Group that might potentially bar the payment thereof.

#### Transactions with Retirement Plans

Management of the retirement funds of the Group and the Parent Company is handled by the PNB Trust Banking Group (TBG). The fair values and carrying values of the funds of the Parent Company amounted to ₱5.2 billion and ₱4.4 billion as of December 31, 2017 and 2016, respectively.

Relevant information on assets/liabilities and income/expense of the retirement plan assets follows:

	<b>Consolidated</b>		<b>Parent Company</b>	
	<b>2017</b>	2016	<b>2017</b>	2016
Investment in PNB Shares	<b>₱445,454</b>	₱491,884	<b>₱445,454</b>	₱491,884
Deposits with PNB	<b>63,387</b>	330,716	<b>58,332</b>	330,678
Investment in UITFs	<b>201,021</b>	122,306	<b>93,025</b>	101,572
<b>Total Fund Assets</b>	<b>₱709,862</b>	₱904,906	<b>₱596,811</b>	₱924,134
Unrealized gain (loss) on HFT (PNB shares)	<b>(₱46,430)</b>	₱23,423	<b>(₱46,430)</b>	₱23,423
Interest income	<b>3,276</b>	15,602	<b>571</b>	14,952
	<b>(43,154)</b>	39,025	<b>(45,859)</b>	38,375
Trust fees	<b>(6,083)</b>	(4,821)	<b>(5,872)</b>	(4,912)
<b>Fund income (loss)</b>	<b>(₱49,237)</b>	₱34,204	<b>(₱51,731)</b>	₱33,463

As of December 31, 2017 and 2016, the retirement fund of the Group and the Parent Company include 9,008,864 PNB shares classified under HFT. There are no limitations and restrictions over the PNB shares while the corresponding voting rights are exercised by a trust officer or any of its designated alternate officer of TBG.



The gain of the Fund arising from the sale of investment in the shares of the Parent Company amounted to ₱14.4 million.

In addition to the regular retirement funds, TBG also manages the funds of the Parent Company's employee investment plans.

### 35. Provisions, Contingent Liabilities and Other Commitments

In the normal course of business, the Group makes various commitments and incurs certain contingent liabilities that are not presented in the financial statements including several suits and claims which remain unsettled. No specific disclosures on such unsettled assets and claims are made because any such specific disclosures would prejudice the Group's position with the other parties with whom it is in dispute. Such exemption from disclosures is allowed under PAS 37, *Provisions, Contingent Liabilities and Contingent Assets*. The Group and its legal counsel believe that any losses arising from these contingencies which are not specifically provided for will not have a material adverse effect on the financial statements.

In 2017, the Group and the Parent Company's outstanding provisions for legal claims decreased by ₱330.0 million, from ₱1.3 billion at the end of 2016 to ₱1.0 billion as of December 31, 2017.

In 2016, the Group and the Parent Company's outstanding provisions for legal claims increased by ₱401.6 million, from ₱898.7 million at the end of 2015 to ₱1.3 billion as of December 31, 2016.

There were no significant settlements made in 2017.

#### Tax Assessment

In the ordinary course of the Group's operations, certain entities within the Group have pending tax assessments/claims which are in various stages of protest/appeal with the tax authorities, the amounts of which cannot be reasonably estimated. Management believes that the bases of said protest/appeal are legally valid such that the ultimate resolution of these assessments/claims would not have material effects on the consolidated financial position and results of operations.

#### BSP Reporting

The following is a summary of various commitments, contingent assets and contingent liabilities at their equivalent peso contractual amounts:

	Consolidated		Parent Company	
	2017	2016	2017	2016
Trust department accounts (Note 33)	<b>₱88,001,894</b>	₱75,238,152	<b>₱ 88,001,894</b>	₱75,238,152
Derivative forwards	<b>84,170,844</b>	40,000,448	<b>78,521,063</b>	34,886,157
Unutilized credit card lines	<b>34,566,065</b>	27,018,318	<b>27,018,318</b>	27,018,318
Interest rate swaps	<b>33,610,720</b>	33,610,720	<b>31,899,122</b>	33,610,720
Standby letters of credit	<b>31,301,441</b>	26,232,306	<b>31,246,248</b>	26,133,083
Deficiency claims receivable	<b>22,624,776</b>	22,337,807	<b>22,576,563</b>	22,285,950
Derivative spots	<b>5,086,321</b>	2,358,455	<b>5,086,321</b>	2,358,455
Items held as collateral	<b>1,823,033</b>	1,237	<b>1,823,018</b>	1,225
Inward bills for collection	<b>633,732</b>	1,001,375	<b>633,732</b>	974,300
Outward bills for collection	<b>248,776</b>	282,212	<b>116,605</b>	117,898
Confirmed export letters of credit	<b>93,985</b>	100,461	<b>93,985</b>	100,461
Unused commercial letters of credit	<b>57,541</b>	50,062	<b>57,541</b>	50,062
Shipping guarantees issued	<b>11,198</b>	13,716	<b>11,198</b>	13,716
Other contingent accounts	<b>311,860</b>	2,073,225	<b>297,552</b>	2,068,481



### 36. Offsetting of Financial Assets and Liabilities

The amendments to PFRS 7, which is effective January 1, 2013, require the Group to disclose information about rights of offset and related arrangements (such as collateral posting requirements) for financial instruments under an enforceable master netting agreements or similar arrangements. The effects of these arrangements are disclosed in the succeeding tables.

#### Financial assets

Financial assets recognized at end of reporting period by type	Gross carrying amounts (before offsetting)	Gross amounts offset in accordance with the offsetting criteria	Net amount presented in statements of financial position [a-b]	Effect of remaining rights of set-off (including rights to set off financial collateral) that do not meet PAS 32 offsetting criteria		Net exposure [c-d]
				Financial instruments	Fair value of financial collateral	
Derivative assets	₱37,138,999	(₱36,646,558)	₱492,441	(₱44,921)	₱-	₱3,633,520
Securities sold under agreements to repurchase (Notes 8)	14,621,483	-	14,621,483	(148,225)	(14,473,258)	(148,225)
<b>Total</b>	<b>₱51,760,482</b>	<b>(₱36,646,558)</b>	<b>₱15,113,924</b>	<b>(₱193,146)</b>	<b>(₱14,473,258)</b>	<b>₱3,485,295</b>

\* Included in bills and acceptances payable in the statements of financial position

Financial assets recognized at end of reporting period by type	Gross carrying amounts (before offsetting)	Gross amounts offset in accordance with the offsetting criteria	Net amount presented in statements of financial position [a-b]	Effect of remaining rights of set-off (including rights to set off financial collateral) that do not meet PAS 32 offsetting criteria		Net exposure [c-d]
				Financial instruments	Fair value of financial collateral	
Derivative assets	₱28,500,758	(₱28,152,954)	₱347,804	₱199,855	-	₱147,949
Securities sold under agreements to repurchase (Notes 8)	1,972,310	-	1,972,310	-	1,968,603*	3,707
<b>Total</b>	<b>₱30,473,068</b>	<b>(₱28,152,954)</b>	<b>₱2,320,114</b>	<b>₱199,855</b>	<b>₱1,968,603</b>	<b>₱151,656</b>

\* Included in bills and acceptances payable in the statements of financial position

#### Financial liabilities

Financial liabilities recognized at end of reporting period by type	Gross carrying amounts (before offsetting)	Gross amounts offset in accordance with the offsetting criteria	Net amount presented in statements of financial position [a-b]	Effect of remaining rights of set-off (including rights to set off financial collateral) that do not meet PAS 32 offsetting criteria		Net exposure [c-d]
				Financial instruments	Fair value of financial collateral	
Derivative liabilities	₱19,126,140	(₱19,390,528)	(₱264,388)	₱91,071	(₱-	(₱249,459)
Securities sold under agreements to repurchase (Notes 9 and 19)*	35,350,259	-	35,350,259	-	(39,827,898)	-
<b>Total</b>	<b>₱54,476,399</b>	<b>(₱19,390,528)</b>	<b>₱35,085,871</b>	<b>₱91,071</b>	<b>(₱39,827,898)</b>	<b>(₱249,459)</b>

\* Included in bills and acceptances payable in the statements of financial position

Financial liabilities recognized at end of reporting period by type	Gross carrying amounts (before offsetting)	Gross amounts offset in accordance with the offsetting criteria	Net amount presented in statements of financial position [a-b]	Effect of remaining rights of set-off (including rights to set off financial collateral) that do not meet PAS 32 offsetting criteria		Net exposure [c-d]
				Financial instruments	Fair value of financial collateral	
Derivative liabilities	₱15,217,658	(₱15,449,106)	(₱231,448)	₱273,191	₱-	₱-
Securities sold under agreements to repurchase (Notes 9 and 19)*	20,635,171	-	20,635,171	-	24,657,929	-
<b>Total</b>	<b>₱35,852,829</b>	<b>(₱15,449,106)</b>	<b>₱20,403,723</b>	<b>₱273,191</b>	<b>₱24,657,929</b>	<b>₱-</b>

\* Included in bills and acceptances payable in the statements of financial position



The amounts disclosed in column (d) include those rights to set-off amounts that are only enforceable and exercisable in the event of default, insolvency or bankruptcy. This includes amounts related to financial collateral both received and pledged, whether cash or non-cash collateral, excluding the extent of over-collateralization.

### 37. Assets and Liabilities of Disposal Group Held for Sale

As disclosed in Note 12, the Group entered into a share purchase agreement with Allianz SE for the sale of 51% equity interest in APLII on December 21, 2015. As a result, APLII was classified as a disposal group held for sale and as a discontinued operation. The Group reclassified all the assets and liabilities of APLII to 'Assets of disposal group classified as held for sale' and 'Liabilities of disposal group classified as held for sale', respectively, in the consolidated statement of financial position. The business of APLII represented the entirety of the Group's life insurance business until December 21, 2015. With APLII being classified as a discontinued operation in 2015, the consolidated statement of income and comprehensive income were presented to show the discontinued operations separately from the continued operations.

On June 6, 2016, the sale of APLII was completed. The Group recognized gain on sale amounting to ₱834.5 million recognized in "Net Income from Discontinued Operations" in the consolidated statement of income.

The results of operation of APLII follow:

	2016	2015
<b>Interest Income on</b>		
Loans and receivables	₱7,610	₱20,343
Trading and investment securities	195,605	443,116
Deposits with banks and others	5,151	3,504
	208,366	466,963
<b>Net Service Fees And Commission Income</b>	(67,591)	(281,639)
Net insurance premium	508,770	1,716,308
Net insurance benefits and claims	441,090	1,290,439
<b>Net Insurance premium</b>	67,680	425,869
<b>Other Income</b>		
Trading and investment securities gains - net	1,800	20,874
Foreign exchange gains (losses) - net	(876)	11,806
Miscellaneous	80,667	149,061
<b>Total Operating Income</b>	290,046	792,934
<b>Operating Expenses</b>		
Compensation and fringe benefits	71,741	223,322
Taxes and licenses	16,759	39,570
Occupancy and equipment-related costs	7,610	9,764
Depreciation and amortization	4,707	10,704
Provision for impairment, credit and other losses	4,704	32,765
Miscellaneous	39,692	74,573
<b>Total Operating Expense</b>	145,213	390,698

(Forward)



	2016	2015
<b>Results from Operating Activities</b>	₱144,833	₱402,236
Provision for income tax	21,049	44,305
<b>Results from Operating Activities, net of tax</b>	123,784	357,931
Gain on remeasurement	1,644,339	-
Gain on Sale of Discontinued Operation	834,535	-
Transaction Costs	153,307	-
Provision for Income Tax	185,449	-
<b>Net Income from Discontinued Operations</b>	<b>₱2,263,902</b>	<b>₱357,931</b>
<b>Attributable to:</b>		
Equity holders of the Parent Company	₱2,239,145	₱286,345
Non-controlling interests	24,757	71,586
	<b>₱2,263,902</b>	<b>₱357,931</b>

The major classes of assets and liabilities of APLII classified as disposal group held for sale to equity holders of the Parent follows:

	2016
<b>Assets</b>	
Cash and other cash items	₱546,621
Financial assets at fair value through profit or loss	14,506,651
AFS investments	7,922,461
HTM investments	1,254,898
Other receivables	473,259
Property and equipment - net	31,931
Other assets	41,791
	<b>₱24,777,612</b>
<b>Liabilities</b>	
Financial liabilities at fair value through profit or loss:	₱14,475,772
Accrued taxes, interest and other expenses	76,938
Insurance contract liability	7,097,270
Other liabilities	577,348
	<b>₱22,227,328</b>
<b>Net assets of disposal group held for sale</b>	<b>2,550,284</b>
<b>Amounts included in accumulated OCI:</b>	
Net unrealized gain on AFS investments	₱34,876
Remeasurement losses on retirement plan	(18,070)
	<b>₱16,806</b>

Cash flows from (used in) discontinued operations follow:

	2016	2015
The net cash flows directly associated with disposal group:		
Operating	₱171,535	₱1,210,588
Investing	(267,458)	(903,161)
	<b>(₱95,923)</b>	<b>₱307,427</b>



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### 38. Notes to Statements of Cash Flows

The Group applied creditable withholding taxes against its income tax payable amounting to ₱1.55 billion, ₱882.2 million and ₱504.0 million in 2017, 2016 and 2015, respectively.

The Parent Company applied creditable withholding taxes against its income tax payable amounting to ₱1.53 billion, ₱869.9 million and ₱498.3 million in 2017, 2016, and 2015, respectively.

In 2015, the Group classified APLII as disposal group held for sale and as discontinued operation and classified assets, liabilities, and reserves of APLII amounting to ₱23.5 billion, ₱21.5 billion, and ₱0.1 billion, respectively, as held for sale.

In 2015, the Group transferred investment properties with a carrying value of ₱2.0 billion and ₱1.2 billion to property and equipment and to Other Assets (presented as 'Real Estate Investments Held under Development'), respectively.

In 2016, the Group and the Parent Company reclassified certain properties from 'Property and equipment' to 'Investment property' with aggregate carrying amount of ₱4.7 billion and ₱3.2 billion, respectively. These properties mainly consist of the office spaces in the Allied Bank Center in Makati leased out and land in Buendia, Makati being held for future development.

For the Group, investment properties acquired through foreclosure and rescission amounted to ₱0.6 billion, ₱0.7 billion and ₱0.5 billion in 2017, 2016 and 2015, respectively. For the Parent Company, investment properties acquired through foreclosure and rescission amounted to ₱0.5 billion, ₱0.6 billion, and ₱0.4 billion in 2017, 2016 and 2015, respectively.

In 2016, the Group and the Parent Company applied transferred payables from Maybank amounting to ₱1.8 billion under bills payable and ₱1.6 billion under accrued interest payable against the principal and accrued interest components of the transferred receivables.

Interest income of the Group includes fair value amortization of loans and receivables amounting to ₱6.1 million, ₱9.2 million, and ₱16.9 million in 2017, 2016 and 2015, respectively.

Interest expense of the Group includes fair value amortization of deposit liabilities amounting to ₱10.7 million, ₱30.3 million, and ₱80.4 million in 2017, 2016 and 2015, respectively.

Depreciation and amortization expenses include fair value amortization of property and equipment, investment properties and intangible assets amounting to ₱256.1 million, ₱338.6 million and ₱352.4 million in 2017, 2016 and 2015, respectively.

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### 39. Approval of the Release of the Financial Statements

The accompanying financial statements of the Group and of the Parent Company were authorized for issue by the Parent Company's BOD on February 23, 2018.



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**40. Report on the Supplementary Information Required Under Revenue Regulations (RR)  
No. 15-2010**

On November 25, 2010, the Bureau of Internal Revenue issued Revenue Regulations (RR) 15-2010 to amend certain provisions of RR 21-2002. The Regulations provide that starting 2010 the notes to financial statements shall include information on taxes, duties and license fees paid or accrued during the taxable year.

The Parent Company paid or accrued the following types of taxes for the tax period January to December 2017 (in absolute amounts).

1. Taxes and licenses

	<u>Amount</u>
Gross receipts tax	₱1,195,272,356
Documentary stamp taxes	1,803,180,144
Real estate tax	154,675,360
Local taxes	65,777,106
Others	64,413,138
	<u>₱3,283,318,104</u>

2. Withholdings taxes

	<u>Remitted</u>	<u>Outstanding</u>
Withholding Taxes on Compensation and Benefits	₱1,138,558,393	₱ 175,154,458
Final income taxes withheld on interest on deposits and yield on deposit substitutes	426,733,553	53,661,809
Expanded withholding taxes	167,935,552	16,125,382
VAT withholding taxes	1,367,169	271,019
Other Final Taxes	52,404,911	2,453,399
	<u>₱1,786,999,578</u>	<u>₱247,666,067</u>

Tax Cases and Assessments

As of December 31, 2017, the Parent Company has no final tax assessment but has outstanding cases filed in courts for various claims for tax refund. Management is of the opinion that the ultimate outcome of these cases will not have a material impact on the financial statements of the Parent Company.

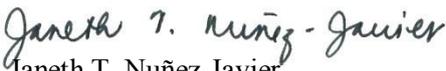


## **INDEPENDENT AUDITORS' REPORT ON SUPPLEMENTARY SCHEDULES**

The Stockholders and the Board of Directors  
Philippine National Bank  
Philippine National Bank Financial Center  
President Diosdado Macapagal Boulevard  
Pasay City

We have audited in accordance with Philippine Standards on Auditing, the consolidated financial statements of Philippine National Bank and Subsidiaries (the Group) as at December 31, 2017 and 2016 and for each of the three years in the period ended December 31, 2017, included in this Form 17-A, and have issued our report thereon dated February 23, 2018. Our audits were made for the purpose of forming an opinion on the basic financial statements taken as a whole. The schedules listed in the Index to the Consolidated Financial Statements and Supplementary Schedules are the responsibility of the Group's management. These schedules are presented for purposes of complying with Securities Regulation Code Rule 68, As Amended (2011) and are not part of the basic financial statements. These schedules have been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, fairly state, in all material respects, the information required to be set forth therein in relation to the basic financial statements taken as a whole.

SYCIP GORRES VELAYO & CO.



Janeth T. Nuñez-Javier

Partner

CPA Certificate No. 111092

SEC Accreditation No. 1328-AR-1 (Group A),

July 28, 2016, valid until July 28, 2019

Tax Identification No. 900-322-673

BIR Accreditation No. 08-001998-69-2018,

February 26, 2018, valid until February 25, 2021

PTR No. 6621305, January 9, 2018, Makati City

February 23, 2018



**PHILIPPINE NATIONAL BANK AND SUBSIDIARIES**  
**INDEX TO THE FINANCIAL STATEMENTS AND SUPPLEMENTARY SCHEDULES**  
**DECEMBER 31, 2017**

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## PART I

**PHILIPPINE NATIONAL BANK (PARENT COMPANY)**  
**SCHEDULE A**  
**RECONCILIATION OF RETAINED EARNINGS**  
**AVAILABLE FOR DIVIDEND DECLARATION**  
**DECEMBER 31, 2017**  
**(In thousands)**

Retained Earnings, January 1, 2017 as unadjusted		<b>₱30,695,389</b>
Less: Adjustments ( <i>see adjustments in previous year's reconciliation</i> ):		
Appraisal increment closed to capital on quasi-reorganization	7,691,808	
Deferred tax assets	5,315,402	
Fair value adjustment on foreclosed properties - net gain	5,172,242	
Unrealized foreign exchange gain	2,217,457	
Accumulated equity in net earnings of subsidiaries and an associate, as restated	319,706	
Accretion of off-market sales contract receivable	1,888,894	
Translation adjustment applied to deficit on quasi-reorganization	1,315,685	
Gain on remeasurement from investment in associate	1,644,339	
Accumulated equity in net earnings applied to deficit on quasi- reorganization	563,048	
		<b>26,128,581</b>
<b>Retained Earnings, as adjusted, beginning</b>		<b>4,566,808</b>
<b>Net income per audited financial statements</b>	<b>8,160,563</b>	
<b>Less: Non-actual/unrealized income net of tax</b>		
Unrealized foreign exchange gain- net	1,197,610	
Equity in net income of associate/joint venture	498,254	
Benefits from gross deferred tax assets	320,673	
Unrealized gains on fair value through profit or loss	227,129	
Gain on foreclosure on investment properties for the year	162,125	
Accretion on off market transactions - sales contract receivables	96,701	
<b>Subtotal</b>	<b>2,502,492</b>	
<b>Net income actually earned during the year</b>		<b>5,658,071</b>
<b>Less: Appropriation to surplus reserves</b>		<b>23,947</b>
<b>Total Retained Earnings, End Available for Dividend, December 31, 2017</b>		<b>₱10,200,932</b>

**PHILIPPINE NATIONAL BANK AND SUBSIDIARIES**  
**SCHEDULE B**  
**EFFECTIVE STANDARDS AND INTERPRETATIONS**  
**UNDER PFRS IN COMPLIANCE WITH SRC RULE 68, AS AMENDED**  
**DECEMBER 31, 2017**

<b>PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS</b> <b>Effective as of December 31, 2017</b>		<b>Adopted</b>	<b>Not Adopted</b>	<b>Not Applicable</b>	<b>Not Early Adopted</b>
<b>Framework for the Preparation and Presentation of Financial Statements</b>					
Conceptual Framework Phase A: Objectives and Qualitative Characteristics		✓			
<b>PFRSs Practice Statement Management Commentary</b>		✓			
<b>Philippine Financial Reporting Standards</b>					
<b>PFRS 1 (Revised)</b>	First-time Adoption of Philippine Financial Reporting Standards			✓	
	Amendments to PFRS 1 and PAS 27: Cost of an Investment in a Subsidiary, Jointly Controlled Entity or Associate	✓			
	Amendments to PFRS 1: Additional Exemptions for First-time Adopters			✓	
	Amendment to PFRS 1: Limited Exemption from Comparative PFRS 7 Disclosures for First-time Adopters			✓	
	Amendments to PFRS 1: Severe Hyperinflation and Removal of Fixed Date for First-time Adopters			✓	
	Amendments to PFRS 1: Government Loans			✓	
	Amendment to PFRS 1: Meaning of Effective PFRSs			✓	
<b>PFRS 2</b>	Share Based Payment	✓			
	Amendments to PFRS 2: Vesting Conditions and Cancellations	✓			
	Amendments to PFRS 2: Group Cash-settled Share-based Payment Transactions			✓	
	Amendment to PFRS 2: Definition of Vesting Condition	✓			
<b>PFRS 3 (Revised)</b>	Business Combinations	✓			
	Amendment to PFRS 3: Accounting for Contingent Consideration in a Business Combination			✓	
	Amendment to PFRS 3: Scope Exceptions for Joint Arrangements			✓	
<b>PFRS 4</b>	Insurance Contracts	✓			
	Amendments to PAS 39 and PFRS 4: Financial Guarantee Contracts	✓			
<b>PFRS 5</b>	Non-current Assets Held for Sale and Discontinued Operations	✓			
	Amendment to PFRS 5: Changes in methods of disposal			✓	
<b>PFRS 6</b>	Exploration for and Evaluation of Mineral Resources			✓	
<b>PFRS 7</b>	Financial Instruments: Disclosures	✓			
	Amendments to PFRS 7: Transition	✓			
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets	✓			
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets - Effective Date and Transition	✓			
	Amendments to PFRS 7: Improving Disclosures about Financial Instruments	✓			
	Amendments to PFRS 7: Disclosures - Transfers of Financial Assets	✓			
	Amendments to PFRS 7: Disclosures - Offsetting Financial Assets and Financial Liabilities	✓			
	Amendments to PFRS 7: Mandatory Effective Date of PFRS 9 and Transition Disclosures				✓

<b>PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS</b> Effective as of December 31, 2017		<b>Adopted</b>	<b>Not Adopted</b>	<b>Not Applicable</b>	<b>Not Early Adopted</b>
	Amendments to PFRS 7: Additional hedge accounting disclosures (and consequential amendments) resulting from the introduction of the hedge accounting chapter in PFRS 9				✓
	Amendments to PFRS 7: Servicing Contracts			✓	
	Amendments to PFRS 7: Applicability of the Amendments to PFRS 7 to Condensed Interim Financial Statements			✓	
<b>PFRS 8</b>	Operating Segments	✓			
	Amendments to PFRS 8: Aggregation of Operating Segments and Reconciliation of the Total of the Reportable Segments to the Entity's Assets			✓	
<b>PFRS 9</b>	Financial Instruments				✓
	Financial Instruments: Classification and Measurement of Financial Assets				✓
	Financial Instruments: Classification and Measurement of Financial Liabilities				✓
	Amendments to PFRS 9: Mandatory Effective Date of PFRS 9 and Transition Disclosures				✓
	Reissue to incorporate a hedge accounting chapter and permit early application of the requirements for presenting in other comprehensive income the down credit gains or losses on financial liabilities designated under the fair value option without early applying the other requirements of PFRS 9				✓
	Financial Instruments (final version), incorporating requirements for classification and measurement, impairment, general hedge accounting and derecognition				✓
<b>PFRS 10</b>	Consolidated Financial Statements	✓			
	Amendments to PFRS 10: Transition Guidance	✓			
	Amendments to PFRS 10: Investment Entities			✓	
	Amendments to PFRS 10 and PAS 28: Sale or Contribution of Assets Between an Investor and its Associate or Joint Venture			✓	
	Amendments to PFRS 10: Investment Entities ó Applying the Consolidation Exception			✓	
<b>PFRS 11</b>	Joint Arrangements	✓			
	Amendments to PFRS 11: Transition Guidance	✓			
	Amendments to PFRS 11: Accounting for Acquisitions of Interests in Joint Operations	✓			
<b>PFRS 12</b>	Disclosure of Interest in Other Entities	✓			
	Amendments to PFRS 12: Transition Guidance	✓			
	Amendments to PFRS 12: Investment Entities - Applying the Consolidation Exception			✓	
<b>PFRS 13</b>	Fair Value Measurements	✓			
	Amendment to PFRS 13: Short-term Receivables and Payables	✓			
	Amendment to PFRS 13: Portfolio Exception			✓	
<b>PFRS 14</b>	Regulatory Deferral Accounts			✓	
<b>IFRS 15</b>	Revenue from contracts with customers				✓
<b>IFRS 16</b>	Leases				✓
<b>Philippine Accounting Standards</b>					
<b>PAS 1 (Revised)</b>	Presentation of Financial Statements	✓			
	Amendment to PAS 1: Capital Disclosure	✓			
	Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation			✓	
	Amendments to PAS 1: Presentation of Items of Other Comprehensive Income	✓			

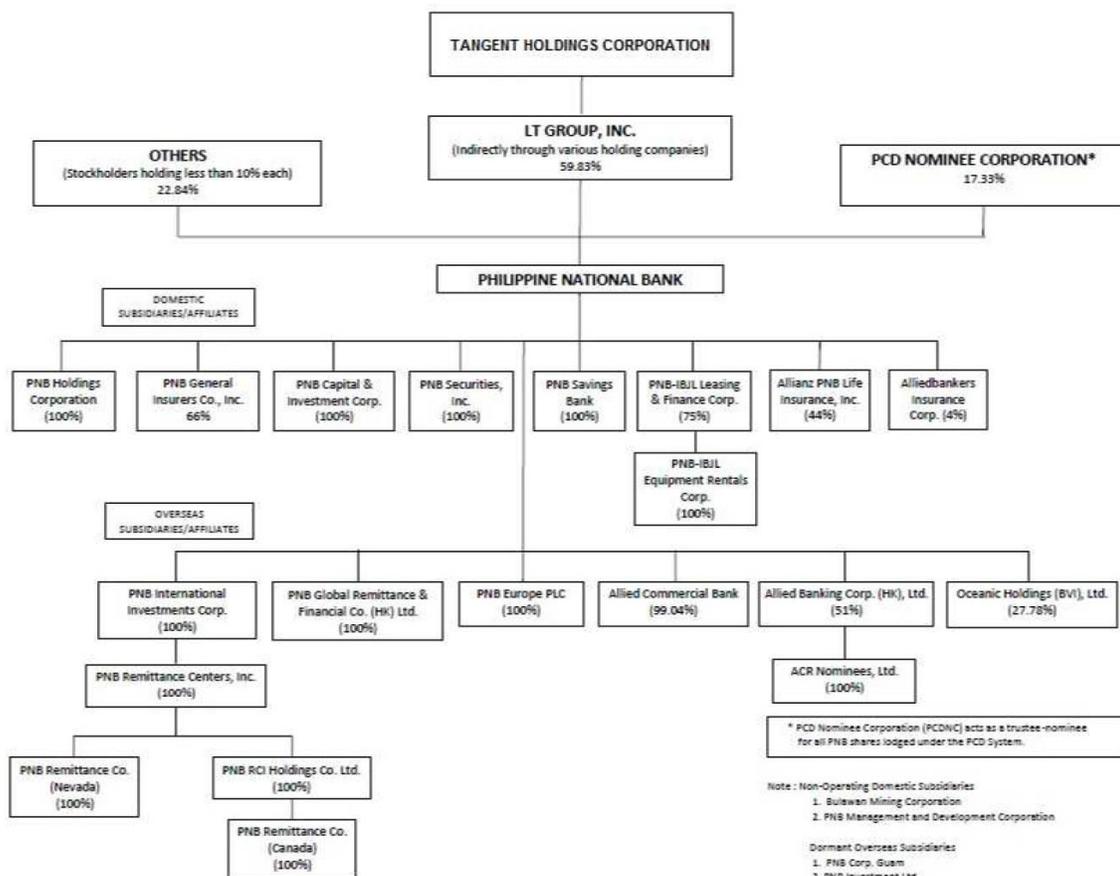
<b>PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS</b> Effective as of December 31, 2017		<b>Adopted</b>	<b>Not Adopted</b>	<b>Not Applicable</b>	<b>Not Early Adopted</b>
	Amendments to PFRS 10: Investment Entities ó Applying the consolidation exception			✓	
	Amendments to PAS 1: Disclosure Initiative	✓			
<b>PAS 2</b>	Inventories			✓	
<b>PAS 7</b>	Statement of Cash Flows	✓			
<b>PAS 8</b>	Accounting Policies, Changes in Accounting Estimates and Errors	✓			
<b>PAS 10</b>	Events after the Reporting Period	✓			
<b>PAS 11</b>	Construction Contracts			✓	
<b>PAS 12</b>	Income Taxes	✓			
	Amendment to PAS 12 - Deferred Tax: Recovery of Underlying Assets	✓			
<b>PAS 16</b>	Property, Plant and Equipment	✓			
	Amendment to PAS 16: Revaluation Method ó Proportionate Restatement of Accumulated Depreciation on Revaluation			✓	
	Amendments to PAS 16 and PAS 38: Clarification of Acceptable Methods of Depreciation and Amortization			✓	
	Amendments to PAS 16 and PAS 41, Agriculture: Bearer Plants			✓	
<b>PAS 17</b>	Leases	✓			
<b>PAS 18</b>	Revenue	✓			
<b>PAS 19 (Amended)</b>	Employee Benefits	✓			
	Amendments to PAS 19: Actuarial Gains and Losses, Group Plans and Disclosures			✓	
	Amendments to PAS 19: Defined Benefit Plans: Employee Contribution	✓			
	Amendments to PAS 19: Discount Rate: Regional Market Issue			✓	
<b>PAS 20</b>	Accounting for Government Grants and Disclosure of Government Assistance			✓	
<b>PAS 21</b>	The Effects of Changes in Foreign Exchange Rates	✓			
	Amendment: Net Investment in a Foreign Operation	✓			
<b>PAS 23 (Revised)</b>	Borrowing Costs	✓			
<b>PAS 24 (Revised)</b>	Related Party Disclosures	✓			
<b>PAS 26</b>	Accounting and Reporting by Retirement Benefit Plans			✓	
<b>PAS 27 (Amended)</b>	Separate Financial Statements	✓			
	Amendments for investment entities			✓	
	Amendments to PAS 27: Equity Method in Separate Financial Statements	✓			
<b>PAS 28 (Amended)</b>	Investments in Associates	✓			
	Amendments to PAS 28: Investment Entities ó Applying the Consolidation Exception			✓	
<b>PAS 29</b>	Financial Reporting in Hyperinflationary Economies			✓	
<b>PAS 32</b>	Financial Instruments: Disclosure and Presentation	✓			
	Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation			✓	
	Amendment to PAS 32: Classification of Rights Issues			✓	
	Amendments to PAS 32: Offsetting Financial Assets and Financial Liabilities	✓			
<b>PAS 33</b>	Earnings per Share	✓			
<b>PAS 34</b>	Interim Financial Reporting	✓			
	Amendment to PAS 34: Disclosure of information -Elsewhere in the Interim financial reportø			✓	

<b>PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS</b> Effective as of December 31, 2017		<b>Adopted</b>	<b>Not Adopted</b>	<b>Not Applicable</b>	<b>Not Early Adopted</b>
<b>PAS 36</b>	Impairment of Assets	✓			
	Amendments to PAS 36: Recoverable Amount Disclosures for Non-Financial Assets	✓			
<b>PAS 37</b>	Provisions, Contingent Liabilities and Contingent Assets	✓			
<b>PAS 38</b>	Intangible Assets	✓			
	Amendments to PAS 38 : Proportionate Restatement of Accumulated Depreciation on Revaluation			✓	
	Amendments to PAS 38 : Revaluation Method ó Proportionate Restatement Of Accumulated Amortization			✓	
	Amendments to PAS 16 and PAS 38: Clarification of Acceptable Methods of Depreciation and Amortization			✓	
<b>PAS 39</b>	Financial Instruments: Recognition and Measurement	✓			
	Amendments to PAS 39: Transition and Initial Recognition of Financial Assets and Financial Liabilities	✓			
	Amendments to PAS 39: Cash Flow Hedge Accounting of Forecast Intragroup Transaction			✓	
	Amendments to PAS 39: The Fair Value Option	✓			
	Amendments to PAS 39 and PFRS 4: Financial Guarantee Contracts	✓			
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets	✓			
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets - Effective Date and Transition	✓			
	Amendments to Philippine Interpretation IFRIC-9 and PAS 39: Embedded Derivatives	✓			
	Amendment to PAS 39: Eligible Hedged Items			✓	
	Amendment to PAS 39: Novation of Derivatives and Continuation of Hedge Accounting			✓	
<b>PAS 40</b>	Investment Property	✓			
	Amendments to PAS 40: Clarifying the Interrelationship between PFRS 3 and PAS 40 when Classifying Property as Investment Property or Owner-Occupied Property	✓			
<b>PAS 41</b>	Agriculture			✓	
	Amendments to PAS 16 and PAS 41, Agriculture: Bearer Plants			✓	
<b>Philippine Interpretations</b>					
<b>IFRIC 1</b>	Changes in Existing Decommissioning, Restoration and Similar Liabilities			✓	
<b>IFRIC 2</b>	Members' Share in Co-operative Entities and Similar Instruments			✓	
<b>IFRIC 4</b>	Determining Whether an Arrangement Contains a Lease	✓			
<b>IFRIC 5</b>	Rights to Interests Arising from Decommissioning, Restoration and Environmental Rehabilitation Funds			✓	
<b>IFRIC 6</b>	Liabilities Arising from Participating in a Specific Market - Waste Electrical and Electronic Equipment			✓	
<b>IFRIC 7</b>	Applying the Restatement Approach under PAS 29 Financial Reporting in Hyperinflationary Economies			✓	
<b>IFRIC 9</b>	Reassessment of Embedded Derivatives	✓			
	Amendments to Philippine Interpretation IFRIC-9 and PAS 39: Embedded Derivatives	✓			
<b>IFRIC 10</b>	Interim Financial Reporting and Impairment			✓	
<b>IFRIC 12</b>	Service Concession Arrangements			✓	
<b>IFRIC 13</b>	Customer Loyalty Programmes	✓			
<b>IFRIC 14</b>	The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction			✓	
	Amendments to Philippine Interpretations IFRIC - 14, Prepayments of a Minimum Funding Requirement			✓	

<b>PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS</b> Effective as of December 31, 2017		<b>Adopted</b>	<b>Not Adopted</b>	<b>Not Applicable</b>	<b>Not Early Adopted</b>
<b>IFRIC 15</b>	Agreements for the Construction of Real Estate			✓	
<b>IFRIC 16</b>	Hedges of a Net Investment in a Foreign Operation			✓	
<b>IFRIC 17</b>	Distributions of Non-cash Assets to Owners			✓	
<b>IFRIC 18</b>	Transfers of Assets from Customers			✓	
<b>IFRIC 19</b>	Extinguishing Financial Liabilities with Equity Investment			✓	
<b>IFRIC 20</b>	Stripping Costs in the Production Phase of a Surface Mine			✓	
<b>IFRIC 21</b>	Levies			✓	
<b>SIC - 7</b>	Introduction of the Euro			✓	
<b>SIC - 10</b>	Government Assistance - No Specific Relation to Operating Activities			✓	
<b>SIC - 13</b>	Jointly Controlled Entities - Non Monetary Contributions by Venturers			✓	
<b>SIC - 15</b>	Operating Leases - Incentives	✓			
<b>SIC - 27</b>	Evaluating the Substance of Transactions Involving the Legal Form of a Lease	✓			
<b>SIC - 29</b>	Service Concession Arrangements: Disclosures			✓	
<b>SIC - 31</b>	Revenue - Barter Transactions Involving Advertising Services			✓	
<b>SIC - 32</b>	Intangible Assets - Web Site Costs			✓	

*Standards and Interpretations applicable to annual periods beginning on or after January 1, 2017 will be adopted by the Group as they become effective.*

**PHILIPPINE NATIONAL BANK AND SUBSIDIARIES**  
**SCHEDULE C**  
**MAP OF RELATIONSHIPS OF THE COMPANIES WITHIN THE GROUP**  
**DECEMBER 31, 2017**



As of December 31, 2017

**PHILIPPINE NATIONAL BANK AND SUBSIDIARIES**  
**SCHEDULE A - FINANCIAL ASSETS**  
**DECEMBER 31, 2017**

*Financial Assets at Fair Value through Profit or Loss*  
*(Amounts in thousands except for Number of Shares)*

Name of Issuing Entity and Association of each Issue	Number of Shares	Principal Amount of Bonds and Notes	Amount shown in the Balance Sheet based on fair value on balance sheet date	Income received and accrued
<b><i>Government securities</i></b>				
Republic of the Philippines (ROP) Bonds	-	₱316,556	₱317,307	₱10,845
Fixed Rate Treasury Notes	-	1,335,482	1,311,371	21,628
Retail Treasury Bonds	-	154,288	150,498	3,978
Power Sector Assets & Liab Mgt Corp	-	-	-	35
Treasury Bills	-	434,217	428,778	-
US Treasury Notes	-	-	-	176
	-	<b>₱2,240,543</b>	<b>₱2,207,952</b>	<b>₱36,661</b>
<b><i>Private debt securities</i></b>				
SM Investments Corporation	-	₱-	₱-	₱374
International Container Terminal Services Inc.	-	-	-	377
Ayala Land Inc.	-	6,550	6,689	369
Fil-Invest Land Inc.	-	-	-	1
SM Prime Holdings Inc.	-	21,753	21,770	1,022
San Miguel Global Power Holdings Corp	-	2,880	2,846	4
	-	<b>₱31,183</b>	<b>₱31,305</b>	<b>₱2,148</b>
<b><i>Equity securities</i></b>				
Jollibee Food Corporation	27,000	-	6,831	-
Puregold Price Club	130,000	-	6,500	-
Petron Corporation	610,000	-	5,594	-
Metro Pacific Investment Corp.	700,000	-	4,795	-
Filinvest Land Inc.	1,551,000	-	2,917	-
Sm Prime Holdings	70,000	-	2,590	-
D & L Industries Inc.	107,300	-	1,187	-
Ayala Land Inc.	10,000	-	446	-
Universal Rightfield Prop. Inc.	2,883,000	-	69	-
Semirara Mining Corporation	260,000	-	9,568	-
Philippine Long Distance Telephone Co.	6,000	-	8,880	-
Globe Telecom	4,000	-	7,600	-
Security Bank Corp.	16,000	-	4,022	-
First Gen Corporation	200,000	-	3,400	-
San Miguel Corp - Pref 2I	25,970	-	2,072	-
San Miguel Corp - Pref 2H	26,000	-	2,067	-

Name of Issuing Entity and Association of each Issue	Number of Shares	Principal Amount of Bonds and Notes	Amount shown in the Balance Sheet based on fair value on balance sheet date	Income received and accrued
Robinsons Land Corp.	90,000		1,918	-
San Miguel Corp - Pref 2G	19,100		1,472	-
GT Cap Pref Series B	1,000		999	-
Alco Preferred	7,000		756	-
Forest Hills Golf and Country Club	1		170	-
Petro Energy Resources Corp.	6,289		38	-
Global Ferro	10,375		27	-
	<b>6,760,035</b>	<b>-</b>	<b>₱73,918</b>	<b>-</b>

***Derivatives***

Standard Chartered Bank London	-	9,105,024	230,437	-
Petron Corporation	-	8,830,967	62,504	-
Republic of the Philippines (ROP)	-	15,298,802	54,938	-
Standard Chartered Bank Manila Branch	-	1,547,500	48,272	-
Security Bank Corporation	-	3,041,260	41,660	-
Wells Fargo Bank NA	-	2,636,619	32,600	-
Banco De Oro Universal Bank	-	3,550,440	27,333	-
Ecosstantial Foods Corp.	-	2,130,733	17,090	-
Citibank N.A. Manila Branch	-	660,560	11,235	-
Chase Manhattan Bank London	-	1,620,384	5,477	-
Hongkong and Shanghai Banking Corp. Manila	-	1,254,925	5,270	-
Bank Of Tokyo-Mitsubishi Manila Branch	-	503,350	3,488	-
Goldman Sachs International	-	1,748,830	2,763	-
Mizuho Bank Ltd., Singapore Branch	-	2,246,850	2,680	-
PLDT	-	-	2,606	-
Citibank N.A. London	-	750,247	1,888	-
Atlas Fertilizer Corporation	-	60,917	1,728	-
Nomura International PLC	-	249,650	1,707	-
Chinatrust Commercial Bank Manila	-	151,150	1,334	-
Internationale Nederlanden Bank Manila	-	501,000	1,138	-
BNP Paribas Paris	-	106,635	627	-
UBS AG	-	499,300	623	-
Australia and New Zealand Bank	-	998,600	479	-
Internationale Nederlanden Bank	-	249,650	292	-
Mizuho Bank Ltd. Manila	-	200,000	280	-
Metropolitan Bank And Trust Company	-	199,980	260	-
Rizal Commercial Banking Corp.	-	100,010	150	-
Bank of the Philippine Islands	-	349,630	120	-
Union Bank of the Philippines	-	99,980	120	-
Deutsche Bank Ag Manila Branch	-	149,890	110	-
PNB Intl. Investments Corp	-	50,002	108	-
Getz Advanced Materials, Inc.	-	9,509	107	-
PNB Hongkong Branch	-	99,860	102	-
I-Remit Inc.	-	34,797	72	-

Name of Issuing Entity and Association of each Issue	Number of Shares	Principal Amount of Bonds and Notes	Amount shown in the Balance Sheet based on fair value on balance sheet date	Income received and accrued
JP Morgan Chase Bank Manila	-	100,020	48	-
CSFS-Credit Suisse London	-	10,211	28	-
RFM Corporation	-	24,983	18	-
ACR Corporation	-	3,292	3,292	-
	-	<b>₱59,175,555</b>	<b>₱562,984</b>	-
<b>Designated at FVPL</b>				
Peso Money Market Fund	-	<b>₱6,000</b>	<b>₱6,236</b>	-
<b>Total Financial Assets at Fair Value through Profit or Loss</b>	<b>6,760,035</b>	<b>₱61,143,065</b>	<b>₱2,882,395</b>	<b>₱38,809</b>

**Available-for-Sale (AFS) Securities**  
(Amounts in thousands, except for number of shares)

Name of Issuing Entity and Association of each Issue	Number of Shares	Principal Amount of Bonds and Notes	Amount shown in the Balance Sheet based on fair value on the balance sheet date	Income received and accrued
<b>Government Securities</b>				
Bangko Sentral ng Pilipinas	-	₱149,790	₱208,343	₱8,839
Fixed Rate Treasury Notes	-	9,203,328	9,293,051	230,567
Global Peso Notes (ROP)	-	400,000	385,362	12,992
Power Sector Assets and Liabilities Mgmt. Corporation	-	6,850,496	8,220,228	225,259
Republic of the Philippines (ROP) Bonds	-	7,746,620	9,098,771	271,575
Retail Treasury Bonds	-	6,497,506	6,628,752	160,656
Treasury Bills	-	1,140,958	1,135,239	23,111
Republic Of Indonesia	-	5,482,064	5,663,250	149,355
U.S. Treasury	-	322,101	349,699	21,306
Small Business Loan asset backed securities	-	18,512	18,512	-
Treasury Bills - SGD	-	504,806	446,856	6,826
Philippine Sovereign Bonds (USD)	-	76,223	78,497	-
Treasury Notes - SGD	-	25,000	24,957	-
Treasury Gilts	-	73,912	74,383	21
	-	<b>₱38,491,316</b>	<b>₱41,625,900</b>	<b>₱1,110,507</b>
<b>Private Debt Securities</b>				
Apple Inc.	-	499,300	497,702	9,480
AT&T Inc.	-	1,447,970	1,448,298	15,259
Ayala Land Inc.	-	1,504,175	1,491,412	56,789
Banco De Oro	-	2,739,160	2,695,965	62,472
Bank of China	-	399,440	412,170	20,307
BNP Paribas	-	-	-	49
CPI	-	38,400	38,433	932
Cyberzone Properties Inc.	-	803,680	804,393	19,502
Development Bank of the Philippines	-	2,181,392	2,373,572	56,602
Energy Development Corp.	-	22,120	65,457	92,768
European Investment Bank	-	-	-	81
Export-Import Bank of Korea	-	848,810	823,461	18,691
Filinvest Development Cayman Islands	-	344,517	352,338	31,855
Filinvest Land Inc	-	818,230	820,501	32,011
First Gen Corporation	-	5,061	5,420	69,879

FPC Finance Ltd	-	855,401	891,695	41,275
FPC Treasury Limited (FPC)	-	-	-	6,062
FPT Finance Limited	-	74,895	81,092	3,058
HSBC Holdings Plc	-	476,971	487,065	755
Hutchison Whampoa Limited	-	1,007,587	1,070,380	31,695
Icici Bank Limited	-	959,155	959,597	20,590
Industrial And Com Bank Of China Asia	-	199,720	211,366	9,384
International Container Terminal Services Inc.	-	1,147,741	1,223,900	95,656
Korea Devt Bank	-	369,482	363,837	9,934
Manila North Tollway Corporation Bonds	-	50,000	50,207	2,535
Megaworld Corp	-	860,000	871,373	34,786
Metropolitan Bank & Trust Co.	-	567,100	543,204	30,482
Petron Corp	-	10,000	9,788	400
Philippine Long Distance Telephone Company	-	-	-	4,283
Philippine Saving Bank	-	75,000	70,534	4,125
Rizal Commercial Banking Corp	-	144,447	148,635	11,508
San Miguel Corp	-	394,900	394,897	548
Security Bank Corp	-	119,832	121,582	2,755
Sinopec Corp	-	3,701,061	3,695,678	67,539
SM Investments Corp	-	1,388,269	1,424,746	74,564
SM Prime Holdings	-	596,560	604,349	15,739
South Luzon Tollway Corp	-	355,860	330,576	15,962
Standard Chartered Bank Ldn	-	575,347	584,569	3,368
State Bank Of India	-	499,300	500,753	21,830
STI Education	-	50,000	51,329	2,235
Sumitomo Bank Tokyo	-	249,650	249,510	4,888
Verizon Communications Inc.	-	-	-	4,731
Westpac Bank Sydney	-	149,790	150,263	3,363
	-	<b>₱26,530,323</b>	<b>₱26,920,045</b>	<b>₱1,010,725</b>

#### *Equity Securities*

Aptrudev	-	-	1,500	-
Bacnotan Steel Industries	3,345,000	-	0	-
Baguio City Country Club	-	-	1,500	-
Bayantel 31% Tranche B	83,997	-	-	-
Bulawan Mining (Bumico)	2,500,000	-	-	-
Camp John Hay Golf Club	2	-	400	-
Club Filipino	-	-	150	-
Cruz Tel Co.	-	-	3	-
Dmpal Pm_ Equity	-	-	486,796	-
Eagle Ridge Golf & Country Club	30	-	2,700	-
Fairways & Bluewater Resort	294	-	-	-
Fastech Synergy	1,337,807	-	-	-
Iligan Golf & Country Club	-	-	1	-
Lgu Guarantee Corp	50,000	-	5,000	-
Manila Golf & Country Club	-	-	39,000	-
Manila Golf & Country Club, Inc. (Corp)	1	-	42,000	-
Manila Polo Club	-	-	12,500	-
Manila Southwoods Golf Club	1	-	538	-
Meralco	-	-	43,423	-
Mimosa Golf & Country Club	1	-	800	-
Mla Southwoods Golf & Country Club	-	-	1,750	-
Mount Malarayat Golf & Country Club	15	-	-	-
Northern Tel Co.	-	-	18	-
Nrcp Common Stock	1,000	-	1	-
Orchard Golf & Country Club	-	-	150	-
PAL Holdings Inc	146,000,000	-	51,442	-
Pcdi Preferred Shares	175	-	44	-
Phil Dealing System-Fixed Income	73,000	-	-	-
Phil. Central Depository Inc. (PCDI)	28,291	-	-	-
Phil. Clearing House Corp (PCHC)	21,000	-	2,100	-

Phil. Electric Corp Shares	202,440	-	95	-
Philippine Long Distance Company	1,600	-	62	-
Picop Resources	19,008,000	-	-	-
PLDT Comm. And Energy Venture	-	-	9	-
PLDT Preferred Shares	-	-	1,084	-
PNB Madecor	-	-	1,933	-
PNB Prime Peso Money Market	-	-	1,300	-
PNB Venture	-	-	5,062	-
PPA	-	-	(165)	-
Primo Oleo Chemicals	6,638,151	-	-	-
Proton Chemical Industries Comm. Shares	44,419	-	0	-
PSE Shares	17,820	-	4,277	-
PT & T	5,000,000	-	0	-
Pueblo De Oro Golf & Country Club	-	-	821	-
Quezon City Sports Club	-	-	420	-
Retelco	-	-	5	-
Riviera Golf Shares "C"	3	-	300	-
Santa Elena Golf & Country Club	-	-	2,800	-
Small Business Guarantee	400,000	-	40,000	-
Southern Iloilo Telephone Co.	-	-	2	-
Sta. Elena Properties, Inc. "A"	2	-	6,400	-
Subic Bay Yacht Club	58	-	-	-
Tagaytay Highlands	1	-	550	-
Tagaytay Midlands	1	-	500	-
Valley Golf & Country Club	-	-	680	-
Wack Wack Golf & Country Club	2	-	63,650	-
Allied Banker Insurance	200,000	-	20,000	-
Apo Golf	1	-	2	-
Bancnet, Inc.	49,999	-	5,000	-
BAP Credit Guaranty	29,800	-	1,138	-
Capitol Hills Golf Club	-	-	800	-
Club Filipino	1	-	220	-
Evercrest Golf Club-A	2	-	1,000	-
Heavenly Garden	5,000	-	500	-
LGU Guarantee Corp.	50,000	-	5,000	-
Manila Golf Country Club-Corporate	100 units	-	42,000	-
Meralco	2,873	-	935	-
Northern Telephone Company	-	-	-	-
Phil. Clearing House	21,000	-	2,100	-
Phil. Dealing House	-	-	7,300	-
Phil. Depository & Trust Corp.-BAP as trustee	31,690	-	2,392	-
Philippine Long Distance Company	1,260	-	1,700	-
Philippine Racing Club	30,331,103	-	272,373	-
Philodril	695,625	-	8	-
PLDT Communication and Energy Venture	-	-	-	-
Retelco	-	-	-	-
Sierra Grande Country	100	-	32	-
Ternate Dev't. Corporation	-	-	170	-
Wack Wack Golf Club	2	-	107,200	-
	<b>184,353,044</b>	-	<b>1,291,471</b>	-
<b>Total Available-for-Sale Securities</b>	<b>184,353,044</b>	<b>₱65,021,639</b>	<b>₱69,837,416</b>	<b>₱2,121,232</b>

***Held to Maturity Securities******(Amounts in thousands except for Number of Shares)***

Name of Issuing Entity and Association of each Issue	Number of Shares	Principal Amount of Bonds and Notes	Amount shown in the Balance Sheet based on amortized cost on the balance sheet date	Amount of fair value on the balance sheet date	Income received and accrued
<b><i>Government Securities</i></b>					
Republic of the Philippines (ROP)					
Bonds	-	₱14,876,644	₱17,120,565	₱18,542,965	₱654,327
Fixed Rate Treasury Notes	-	3,237,693	3,977,117	3,706,258	162,616
Retail Treasury Bonds	-	4,885,515	5,103,210	5,046,325	142,346
Republic of Indonesia	-	249,650	257,044	278,207	12,437
Federal Reserve	-	5,103	5,103	5,247	21
Federal Home Loan Mortgage Corporation	-	9,999	9,973	9,994	27
Federal National Mortgage Association	-	64,915	64,807	65,108	781
US Treasury Notes	-	50,020	49,868	49,955	154
		₱23,379,539	₱26,587,686	27,704,059	₱972,709
<b><i>Private Debt Securities</i></b>					
Energy Development Corporation		199,720	217,444	220,022	5,971
		199,720	217,444	220,022	5,971
<b><i>Total Held to Maturity Securities</i></b>	-	₱23,579,259	₱26,805,131	27,924,081	₱978,680

***Loans and Receivables******(Amounts in thousands)***

Name of Issuing Entity and Association of each Issue	Principal Amount of Bonds and Notes	Amount shown in the Balance Sheet based on amortized cost on the balance sheet date	Valued based on Discounted Cash Flows at end of Reporting Period	Income received and accrued
<b><i>Government Securities</i></b>				
Landbank of the Philippines	148,723	₱148,723	₱148,723	₱7,651
National Food Authority	256,822	256,833	250,476	17,313
Caticlan Super Marina	72,222	72,222	71,684	3,872
Home Guaranty Corporation	10,241	10,241	9,914	430
Home Development and Mutual Fund	-	752	752	1,134
	<b>488,008</b>	<b>₱488,771</b>	<b>₱481,550</b>	<b>₱30,400</b>
<b><i>Private Securities</i></b>				
Agricultural Bank of China Ltd HK	2,526,500	₱3,988,497	₱3,988,497	₱25,712
Bank of China Ltd Sydney	2,746,150	2,723,127	2,723,127	42,099
China Construction Bank HK	2,766,150	3,733,753	3,733,753	41,638
Industrial & Commercial Bank of China	-	-	-	6,163
Pilipinas Hino Incorporated	6,988	-	-	-
Golden Dragon Star Equities Inc./OPAL	-*	-	-	-
Global Steel (NSC)	3,676,245	-	-	-

	11,722,033	₱10,445,376	₱10,445,376	₱115,612
<b><i>Total Loans and Receivables</i></b>	<b>12,210,041</b>	<b>₱10,934,148</b>	<b>₱10,926,926</b>	<b>₱146,012</b>

\*amount less than 1,000 pesos

**PHILIPPINE NATIONAL BANK AND SUBSIDIARIES**  
**SCHEDULE B – AMOUNTS RECEIVABLE FROM DIRECTORS, OFFICERS, EMPLOYEES, RELATED PARTIES**  
**AND PRINCIPAL STOCKHOLDERS (OTHER THAN RELATED PARTIES)**  
**DECEMBER 31, 2017**

(In thousand pesos)

Name and Designation of Debtor	Balance at Beginning of Period (12/31/16)	Releases	(Collections)/ Movements	Amounts Written Off	Status	Balance at Ending of Period (12/31/17)	Due Dates	Interest Rates	Terms of Payment	Collateral
				None to	report				Payable on demand	Various

*\*in Peso equivalent*

*The related party transactions indicated above are within the ordinary course of business of the Bank and shall be settled in cash. There are no provisions for credit losses in 2017.*

**PHILIPPINE NATIONAL BANK AND SUBSIDIARIES**  
**SCHEDULE C – AMOUNTS RECEIVABLE FROM RELATED PARTIES**  
**WHICH ARE ELIMINATED DURING THE CONSOLIDATION OF FINANCIAL STATEMENTS**  
**DECEMBER 31, 2017**

(In thousand pesos)

Name and Designation of Debtor	Balance at Beginning of Period (12/31/16)	Releases	(Collections)/ Movements	Amounts Written Off	Status	Balance at Ending of Period (12/31/17)	Due Dates	Interest Rates	Terms of Payment	Collateral
PNB-IBJL Leasing and Finance Corp	₱2,014,333	₱6,644,960	(₱6,395,361)	₱–	Current	₱2,263,933	01/03/2018 to 03/28/2018	3.00% to 3.40%	Payable within 3 years	Clean
<b>Total</b>	<b>₱2,014,333</b>	<b>₱6,644,960</b>	<b>(₱6,395,361)</b>	<b>₱–</b>	<b>Current</b>	<b>₱2,263,933</b>				

*The related party transactions indicated above are within the ordinary course of business of the Bank and shall be settled in cash. There are no provisions for credit losses in 2017.*

**PHILIPPINE NATIONAL BANK AND SUBSIDIARIES**  
**SCHEDULE D – INTANGIBLE ASSETS – OTHER ASSETS**  
**DECEMBER 31, 2017**

(In thousand pesos)

Description	Beginning Balance 12/31/2016	Additions	Charged to Costs and Expenses (Amortization)	Charged to Other Accounts	Other Changes	Ending Balance 12/31/2017
Core deposits*	₱1,158,706	₱–	(₱189,779)	₱–	₱–	₱968,927
Customer relationships*	391,943	–	391,943	–	–	–
Software costs	1,403,663	1,162,121	(217,272)	–	5,418	2,353,930
Goodwill	13,375,407	–	–	–	6,402	13,375,407

\*Acquired from business combination

**PHILIPPINE NATIONAL BANK AND SUBSIDIARIES**  
**SCHEDULE E – LONG TERM DEBT**  
**DECEMBER 31, 2017**

(In thousand pesos)

Type of Issue and Type of Obligation	Amount Authorized by Indenture	Amount shown under caption "Current Portion of Long-Term Debt" in related balance sheet	Amount shown under caption "Long-Term Debt" in related balance sheet	Interest Rates	Amounts or Numbers of Periodic Installments	Maturity Dates
Long Term Negotiable Certificates of Deposits	₱7,000,000	₱–	₱6,976,118	4.13%	Interest shall be payable quarterly	6/12/2020
Long Term Negotiable Certificates of Deposits	4,000,000	–	3,992,376	3.25%	Interest shall be payable quarterly	4/22/2019
Long Term Negotiable Certificates of Deposits	5,000,000	–	4,992,542	3.00%	Interest shall be payable quarterly	2/5/2019
Long Term Negotiable Certificates of Deposits	5,380,000	–	5,349,341	3.25%	Interest shall be payable quarterly	6/06/2020
Long Term Negotiable Certificates of Deposits	3,765,000	–	3,743,546	3.75%	Interest shall be payable quarterly	10/27/2022
Long Term Negotiable Certificates of Deposits	6,350,000	–	6,310,033	3.88%	Interest shall be payable quarterly	4/26/2023
Bills Payable	41,684,800	34,579,660	7,105,140	0.05% to 3.61%	Various	1/3/2018 to 1/22/2024

**PHILIPPINE NATIONAL BANK AND SUBSIDIARIES**  
**SCHEDULE F – INDEBTEDNESS TO RELATED PARTIES**  
**DECEMBER 31, 2017**

**(In thousand pesos)**

<b>Name of Related Parties <sup>(i)</sup></b>	<b>Balance at Beginning of Period</b>	<b>Balance at Ending of Period <sup>(ii)</sup></b>	<b>Nature, Terms and Conditions</b>
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None to report

- (i) The related parties named shall be grouped as in Schedule D. The information called shall be stated for any persons whose investments shown separately in such related schedule.
- (ii) For each affiliate named in the first column, explain in a note hereto the nature and purpose of any increase during the period that is in excess of 10 percent of the related balance at either the beginning or end of the period.

**PHILIPPINE NATIONAL BANK AND SUBSIDIARIES**  
**SCHEDULE G – GUARANTEES OF SECURITIES OF OTHER ISSUERS**  
**DECEMBER 31, 2017**

Name of issuing entity of securities guaranteed by the company for which this statement is filed	Title of issue of each class of securities guaranteed	Total amount of guaranteed and outstanding <sup>(i)</sup>	Amount owned by person of which statement is filed	Nature of Guarantee <sup>(ii)</sup>
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**None to Report**

<sup>(i)</sup>Indicate in a note any significant changes since the date of the last balance sheet file. If this schedule is filed in support of consolidated financial statements, there shall be set forth guarantees by any person included in the consolidation except such guarantees of securities which are included in the consolidated balance sheet.

<sup>(ii)</sup>There must be a brief statement of the nature of the guarantee, such as "Guarantee of principal and interest", "Guarantee of Interest", "Guarantee of Dividends". If the guarantee is of interest, dividends, or both, state the annual aggregate amount of interest or dividends so guaranteed.

**PHILIPPINE NATIONAL BANK AND SUBSIDIARIES**  
**SCHEDULE H – CAPITAL STOCK**  
**DECEMBER 31, 2017**

(Absolute number of shares)

Title of Issue <sup>(i)</sup>	Number of shares authorized	Number of shares issued and outstanding as shown under the related balance sheet caption	Number of shares reserved for options, warrants, conversion and other rights	Number of shares held by related parties <sup>(ii)</sup>	Directors, officers and employees	Others <sup>(iii)</sup>
<b>Common Shares</b>	<b>1,750,000,001</b>	<b>1,249,139,678</b>	-	-	<b>14,927,270</b>	-

*Required information is contained in Note 25: Equity to the Audited Financial Statements of the Bank and Subsidiaries.*

- (i) Include in this column each type of issue authorized.
- (ii) Related parties referred to include persons for which separate financial statements are filed and those included in the consolidated financial statements, other than the issuer of the particular security
- (iii) Indicate in a note any significant changes since the date of the last balance sheet filed.

**PHILIPPINE NATIONAL BANK AND SUBSIDIARIES**  
**SCHEDULE OF FINANCIAL RATIOS**  
**DECEMBER 31, 2017 AND 2016**

	FORMULA	CONSOLIDATED		PARENT	
		2017	2016	2017	2016
<b>(i) Liquidity Ratios</b>					
a. Current Ratio	Current Assets/Current Liabilities	62.58%	60.54%	58.88%	60.15%
b. Liquid assets to total assets-gross	Liquid Assets-gross/Total Assets-gross	28.48%	31.13%	28.16%	30.89%
c. Liquid assets to total assets-net	Liquid Assets-net/Total Assets-net	29.10%	31.84%	28.78%	31.60%
d. Liquid assets ratio - gross	Liquid Assets-gross/Liquid Liabilities	35.91%	40.23%	35.39%	39.80%
e. Liquid assets-net	Liquid Assets-net/Liquid Liabilities	35.82%	40.09%	35.29%	39.65%
f. Liquid assets-gross to total deposits	Liquid Assets-gross/Total Deposits	38.24%	42.24%	37.69%	41.63%
g. Liquid assets-net to total deposits	Liquid Assets-net/Total Deposits	38.15%	42.08%	37.58%	41.47%
h. Net loans to total deposits	Net Loans/Total Deposits	74.07%	71.26%	70.09%	66.90%
<b>(ii) Solvency Ratios</b>					
a. Debt to equity ratio	Total Liabilities/Total Shareholder's Equity	5.98	5.86	5.65	5.63
b. Debt ratio	Total Liabilities/Total Assets	85.68%	85.42%	84.97%	84.92%
c. Equity ratio	Total SHE/Total Assets	14.32%	14.58%	15.03%	15.08%
<b>(iii) Asset-to-Equity Ratios</b>					
a. Asset to Equity ratio	Total Assets/Total SHE	6.98	6.86	6.65	6.63
b. Fixed assets to equity ratio	Total Fixed Assets/Total SHE	29.22%	31.98%	28.14%	30.95%
c. Fixed assets to total assets ratio	Total Fixed Assets/Total Assets	4.18%	4.66%	4.23%	4.67%
<b>(iv) Interest Rate Coverage Ratios</b>					
a. Times interest earned ratio	EBIT/Interest Expense	2.89	2.82	3.16	2.94
<b>(v) Profitability Ratios</b>					
a. Return on Assets	Net Income/Average Assets	1.03%	1.00%	1.10%	1.06%
1. Using Net Income					
2. Using Net Income attributable to parent	NIATP/Average Assets	1.03%	0.99%	1.10%	1.06%
b. Return on Equity					

1. Using Net Income	Net Income/Average Capital	7.10%	6.67%	7.27%	6.81%
2. Using Net Income attributable to parent	NIATP/Average Capital	7.10%	6.63%	7.27%	6.81%
<b>(iv) Capital Adequacy Ratios</b>					
a. Tier I capital ratio	Tier I/Total RWA	14.58%	15.80%	11.25%	11.45%
b. Capital risk asset ratio	Qualifying Capital/Total RWA	15.35%	16.65%	12.03%	12.31%

	FORMULA	CONSOLIDATED		PARENT	
		2017	2016	2017	2016
<b>(iv) Other Ratios</b>					
a. Non-performing loans ratio	Non-performing loans/Adjusted Loan	2.46%	2.49%	2.15%	2.41%
b. Net interest margin	NIM/Ave. Earning Assets	2.95%	3.16%	2.97%	3.00%
c. Efficiency ratio	Total Operating Expenses/Total Operating Income	65.16%	67.41%	63.71%	64.48%
d. Allowance for probable loan losses* to total loans ratio	Allow for probable loan losses/Total Loans	1.71%	2.01%	1.71%	2.12%
e. Allowance for probable loan losses* to NPL ratio	Allow for probable loan losses/NPL	70.87%	82.43%	80.96%	89.64%

\* Total loans pertain to receivables from customers.

**PHILIPPINE NATIONAL BANK**  
**List of Bank Owned Properties**  
**As of December 31, 2017**

BRANCH NAME	ADDRESSES
<b>Metro Manila</b>	
BINONDO-PLAZA DEL CONDE	San Fernando Towers, Plaza del Conde, Binondo Manila
BINONDO-QUINTIN PAREDES	Alliance Bldg., 410 Quintin Paredes St., Binondo, Manila
CAINTA-FELIX AVE.-SAN ISIDRO	F. P. Felix Avenue, Brgy. San Isidro, Cainta, Rizal 1900
CALOOCAN-RIZAL AVE. EXT.	1716 Rizal Ave. Ext., cor. L. Bustamante St., Caloocan City
CALOOCAN-SANGANDAAN	Gen. San Miguel St., Brgy. 4, Zone I, Sangandaan, Dist. II, Caloocan City
DIVISORIA-STO. CRISTO	Sto. Cristo cor. M. delos Santos Sts., Divisoria, Metro Manila
HEAD OFFICE CENTER	G/F, PNB Financial Center, Pres. Diosdado Macapagal Blvd., Pasay City
LAS PIÑAS-CITY HALL	#19 Alabang Zapote Road, Pamplona II, Las Piñas City
MAKATI-ALLIED BANK CENTER	G/F Allied Bank Center, 6754 Ayala Ave. cor. Legazpi St., Makati City
MAKATI-AYALA AVE.	G/F, VGP Center, 6772 Ayala Avenue, Makati City
MAKATI-AYALARUFINO	Unit1-B,G/F, Rufino Tower, Ayala Ave. cor. Rufino St., Makati City
MAKATI-BENAVIDEZ	Unit G-1D, G/F BSA Mansion, 108 Benavidez St., Legaspi Village, Makati City
MAKATI-BUENDIA-DIAN	56 Gil Puyat Ave., Buendia, Makati City
MAKATI-BUENDIA-PETRON MEGA PLAZA	G/F, Petron Mega Plaza Bldg., 358 Sen. Gil Puyat Avenue, Makati City
MAKATI-C. PALANCA	G/F, Unit G1 and G2, BSA Suites, G103 C. Palanca cor. dela Rosa Sts., Makati City
MAKATI-LEGASPI SOTTO	Legazpi and Sotto Streets, Legazpi Village, Makati City
MAKATI-POBLACION	1204 JP Rizal St., corner Angono & Cardona Streets, Makati City
MAKATI-SAN LORENZO	G/F, Jackson Bldg., 926 A. Arnaiz Avenue, Makati City
MALABON – RIZAL AVE.	701 Rizal Ave., cor. Magsaysay St., Malabon, Metro Manila
MALABON-F. SEVILLA	F. Sevilla Blvd., Brgy. Tañong, Malabon City
MANDALUYONG-HIGHWAY HILLS	471 Shaw Blvd., Mandaluyong City
MANDALUYONG-WACK-WACK	Summit One Tower, Shaw Blvd., Wack-Wack, Mandaluyong City
MANILA-ARRANQUE	Soler Citiriser Building, 1427 Soler St., Sta. Cruz, Manila
MANILA-DAPITAN	Dapitan St. cor. M. dela Fuente St., Metro Manila
MANILA-EARNSHAW	Earnshaw corner Jhocson Sts., Sampaloc, Manila
MANILA-J. ABAD SANTOS-BAMBANG	Unit B, Dynasty Towers, J. Abad Santos corner Bambang Sts., Manila
MANILA-PACO-PEDRO GIL	Pedro Gil cor. Pasaje-Rosario Sts., Paco, Metro Manila
MANILA-RIZAL AVE.-HERRERA	Rizal Avenue corner Saturnino Herrera St., Sta. Cruz, Manila
MARIKINA-A. TUAZON	Mayor Gil Fernando Ave. (Angel Tuason Ave.), cor. Chestnut St. San Roque, Marikina City
NAVOTAS-M. NAVAL	865 M. Naval St., Navotas, Metro Manila
PARAÑAQUE-BETTER LIVING	ABC Bldg., Doña soledad Ave., Better Living Subd., Parañaque City
PASAY-BACLARAN	2976 Mexico Avenue, Pasay City
PASIG-JULIA VARGAS	Lot 5, Block 13-A, Julia Vargas & Jade Drive, Brgy. San Antonio, Ortigas Center, Pasig City
PASIG-ORTIGAS CENTER	G/F, JMT Bldg., ADB Avenue, Ortigas Center, Pasig City
PASIG-SHAW	Jade Center Condominium, 105 Shaw Blvd., Pasig City
Q.C.-CUBAO MAIN	cor Gen. Araneta St. and Aurora Blvd., Cubao, Quezon City
Q.C.-ELLIPTICAL ROAD	Elliptical Road cor. Kalayaan Avenue, Diliman, Quezon City
Q.C.-KAMUNING	118 Kamuning Road, Quezon City
Q.C.-NEW MANILA	322 E. Rodriguez Sr. Ave., New Manila, Quezon City
Q.C.-NOVALICHES-GULOD	903 Quirino Hi-way, Brgy. Gulod, Novaliches, Quezon City
Q.C.-P. TUAZON	279 P. Tuazon Blvd., Cubao, Quezon City
Q.C.-PROJECT 3-AURORA BLVD.	1003 Aurora Blvd., cor. Lauan St., Quirino Dist., Quezon City
Q.C.-QUADRANGLE	Unit I Paramount Condominium, EDSA corner West Ave., Quezon City
Q.C.-WEST AVENUE	92 West Ave., Quezon City
Q.C.-WEST TRIANGLE	1396 Quezon Ave., Quezon City
RIZAL-ANGONO	Quezon Ave. cor. E. Dela Paz St., Brgy. San Pedro, Angono, Rizal
VALENZUELA – MC ARTHUR	101 McArthur Hi-way, Bo. Marulas, Valenzuela City
VALENZUELA-KARUHATAN	313 San Vicente St. corner Mc Arthur Highway, Karuhatan, Valenzuela City
<b>Northern Luzon</b>	
ABRA-BANGUED	McKinley corner Peñarrubia Streets, Zone 4, Bangued, Abra , 2800
ABRA-BANGUED-MAGALLANES	Cor. Taft & Magallanes Sts., Bangued, Abra
AGOO-CONSOLACION	Verceles St., Consolacion, Agoo, La Union

**Metro Manila**

ALAMINOS CITY-QUEZON AVE.	Quezon Avenue, Poblacion, Alaminos City, Pangasinan
ANGELES-STO. ROSARIO	730 Sto. Rosario St., Angeles City, Pampanga 2009
BAGUIO CITY-SESSION ROAD	51 Session Road, Corner Upper Mabini St., Baguio City
BATAAN-BALANGA	Zulueta St., Poblacion, Balanga, Bataan 2100
BATANES-BASCO	NHA Bldg., Caspo Fiesta Road Kaychanarianan, Basco, Batanes
BULACAN-BALIUAG	015 Rizal St., San Jose, Baliuag, Bulacan
CABANATUAN-CENTRAL MARKET	Corner Paco Roman and Del Pilar Sts., Cabanatuan City, Nueva Ecija
CAGAYAN-APARRI	J.P. Rizal St., Aparri, Cagayan 3515
CAGAYAN-TUGUEGARAO-BONIFACIO	Bonifacio St., Tuguegarao City, Cagayan 3500
CANDON CITY-NAT'L. HI-WAY	National Hi-way, Candon, Ilocos Sur
CANDON CITY-SAN ANTONIO	National Highway cor. Dario St., San Antonio, Candon City 2700
DAGUPAN CITY-A.B. FERNANDEZ	A.B. Fernandez Ave., Dagupan City
ILOCOS NORTE-BATAC	cor San Marcelino and Concepcion Sts., Batac, Ilocos Norte
ISABELA-CAUAYAN	Maharlika Hi-way cor Cabanatuan Rd., Cauayan, Isabela 3305
ISABELA-ILAGAN	Old Capitol Site Calamagui 2, Ilagan City, Isabela 3300
ISABELA-ROXAS	Cor. Don Mariano Marcos Ave. & Bernabe Sts., Roxas, Isabela 3320
ISABELA-SANTIAGO-MAHARLIKA	Marcos Highway cor. Camacam St., Centro East, Santiago City, Isabela 3311
LA UNION-SAN FERNANDO PLAZA (LA UNION)	Quezon Ave., City of San Fernando, La Union
LA UNION-SAN FERNANDO-QUEZON AVE.	612 Quezon Ave., San Fernando, La Union
LAOAG CITY-J.P. RIZAL	Brgy. 10, Trece Martires St. Corner J.P. Rizal St., Laoag City 2900
MALOLOS CITY-STO. NIÑO	Sto. Niño, Malolos City, Bulacan
MEYCAUAYAN CITY-MALHACAN	Sawmill Bldg, Mc. Athur Hiway, Saluysoy, Meycauayan, Bulacan
NUEVA ECIJA-GAPAN-POBLACION	Tinio Street, Poblacion, Gapan City, Nueva Ecija
NUEVA ECIJA-GAPAN-SAN VICENTE	Tinio Street, San Vicente, Gapan City, Nueva Ecija
NUEVA ECIJA-MUÑOZ	D. Delos Santos St. cor. Tobias St., Science City of Muñoz, Nueva Ecija
NUEVA ECIJA-SAN JOSE	Maharlika Hi-way Cor. Cardenas St., San Jose City, Nueva Ecija 3121
NUEVA VIZCAYA-BAYOMBONG	J.P. Rizal St., District 4, Bayombong, Nueva Vizcaya
NUEVA VIZCAYA-SOLANO	Maharlika National Highway, Solano, Nueva Vizcaya
OLONGAPO CITY-RIZAL AVE.	2440 Rizal Ave., East Bajac-Bajac, Olongapo City, Zambales 2200
PAMPANGA-GUAGUA	Ziga Avenue, Cor. Bonifacio St., Tayhi, Tabaco City
PAMPANGA-MABALACAT-DAU	MacArthur Highway, Dau, Mabalacat, Pampanga 2010
PANGASINAN-LINGAYEN	Avenida Rizal East cor. Maramba Blvd., Lingayen, Pangasinan
PANGASINAN-ROSALES	MC Arthur Highway, Carmen East, Rosales, Pangasinan
PANGASINAN-TAYUG	PNB Tayug Branch Bldg., Zaragoza Street, Poblacion, Tayug, Pangasinan 2445
SAN FERNANDO CITY-A. CONSUNJI	A. Consunji St., Sto. Rosario, City of San Fernando, Pampanga
TARLAC CITY-F. TAÑEDO	F. Tanedo St., San Nicolas, Tarlac City
TARLAC-CONCEPCION	A. Dizon St., San Nicolas, Concepcion, Tarlac 2316
TARLAC-PANQUI	M.H. Del Pilar St., corner Mc Arthur Hi-way, Paniqui Tarlac
URDANETA CITY-NANCAYASAN	Mc Arthur Highway, Nancayasan, Urdaneta City, Pangasinan 2428
VIGAN CITY-FLORENTINO	Leona Florentino St., Vigan City, Ilocos Sur 2700
ZAMBALES-IBA-R. MAGSAYSAY AVE.	1032 Magsaysay Ave., Iba Zambales 2201

**Southern Luzon**

ALBAY-DARAGA	Baylon Compound, Market Site, Rizal St. Daraga, Albay
ALBAY-TABACO	Ziga Avenue, Cor. Bonifacio St., Tayhi, Tabaco City
BACOR CITY-AGUINALDO HI-WAY	KM 17, Aguinaldo Highway, Bacoor, Cavite
BATANGAS-BALAYAN	147 Plaza Mabini, Balayan, Batangas
CAMARINES NORTE-DAET-CARLOS II	Carlos II St., Brgy. 3, Daet, Camarines Norte
CAVITE CITY-CARIDAD	P. Burgos Avenue, Caridad, Cavite City
CAVITE-KAWIT-BINAKAYAN	Allied Bank Bldg., Gen. Tirona Highway, Binakayan, Kawit, Cavite
CAVITE-SILANG	166 J.P. Rizal St., Silang, Cavite
IRIGA CITY-SAN ROQUE	Highway 1, San Roque, Iriga City, Camarines Sur
LAGUNA-CALAMBA-POBLACION	Burgos St., Calamba City
LAGUNA-SAN PABLO CITY	M. Paulino St., San Pablo City, Laguna
LAGUNA-SAN PEDRO	KM 30 National Hi-way, San Pedro, Laguna
LAGUNA-STA. CRUZ-P. GUEVARRA	Pedro Guevarra Avenue Brgy. Uno Sta. Cruz, Laguna
LEGAZPI CITY-DON B. ERQUIAGA	Corner Rizal and Gov. Forbes Sts., Brgy. Baybay, Legaspi City
LIPA CITY-B. MORADA	B. Morada Ave., Lipa City, Batangas

**Metro Manila**

LUCENA CITY-QUEZON AVE.	Quezon Ave., Brgy IX, Lucena City
MASBATE CITY	Quezon St., Brgy. Pating, Masbate City, Masbate
NAGA CITY-GEN. LUNA	Gen. Luna St., Brgy. Abella, Naga City, Camarines Sur
OCC. MINDORO-MAMBURAO	National Road, Brgy. Payompon, Mamburao, Occidental Mindoro
OCC. MINDORO-SAN JOSE	Quirino corner M.H. Del Pilar Sts., Brgy. 6, San Jose, Occidental Mindoro 5100
OR. MINDORO-CALAPAN	J.P.Rizal St. Camilmil, Calapan City, Oriental Mindoro
QUEZON-CANDELARIA	National Road, Poblacion, Candelaria, Quezon
QUEZON-LOPEZ	San Francisco St. Talolong Lopez Quezon
ROMBLON-ODIONGAN	#15 J.P. Laurel St., cor M. Formilleza St., Ligaya, Odiongan, Romblon
SORSOGON CITY-RIZAL	Rizal St., Sorsogon City
TAGAYTAY-AGUINALDO	E. Aguinaldo Hi-way, Tagaytay City, Cavite

**Visayas**

AKLAN-KALIBO-PASTRANA	0508 G. Pastrana St., Kalibo, Aklan
ANTIQUÉ-T. A. FORNIER	T. A. Fornier St., Bantayan, San Jose, Antique 5700
BACOLOD-ARANETA	Araneta Ave., near cor. Luzuriaga St., Bacolod City, Negros Occidental
BACOLOD-LUZURIAGA	Cor Luzuriaga and Araneta Sts., Bacolod City
BILIRAN-NAVAL	Ballesteros St., Naval, Biliran
BOHOL-TUBIGON	Corner Cabangbang Avenue & Jesus Vaño Street, Centro, Tubigon, Bohol, Philippines
BORACAY-STATION 2	Branch - Brgy. Isabag, Boracay Island, Malay, Aklan
CAPIZ ROXAS DOWNTOWN	EV Counter I, One Beach Resort Station III, Boracay Island, Malay, Aklan
CAPIZ ROXAS-C.M. RECTO	Roxas Ave., Roxas City, Capiz
CEBU-DANAO	Cor. CM Recto & G. Del Pilar Streets, Brgy. III, Roxas City, Capiz 5800
CEBU-JAKOSALEM	Beatriz VIII & Juan Luna ST., Cebu City
CEBU-LAPU-LAPU-PAJO	D. Jakosalem cor. Legaspi Sts., Cebu City
CEBU-M.C. BRIONES	Manuel L. Quezon National Highway, Pajo, Lapulapu City
CEBU-TOLEDO	Corner M.C. Briones and Jakosalem Streets, Cebu City
DUMAGUETE CITY-LOCSIN	Rafols St., Poblacion, Toledo City, Cebu
DUMAGUETE CITY-SILLIMAN AVE.	33 Dr. V. Locsin St., Dumaguete City, Negros Oriental
EASTERN SAMAR-BORONGAN CITY	Siliman Avenue cor Real St., Dumaguete City, Negros Oriental
ILOILO-GEN LUNA-VALERIA	Real St., Brgy Songco, Borongan City, Eastern Samar
ILOILO-LEDESMA	Corner Gen. Luna and Valeria Streets, Brgy. Danao, Iloilo City 5000
ILOILO-PASSI CITY	Ledesma Corner Quezon Streets, Brgy. Ed Ganzon, Iloilo City 5000
ILOILO-PLAZA LIBERTAD	F. Palmares Street, Passi City, Iloilo 5037 (beside St. William Parish Church)
ILOILO-POTOTAN	JM Basa Street, Iloilo City 5000
LEYTE-BAYBAY CITY	Guanco St., Pototan, Iloilo
LEYTE-ORMOC CITY-BONIFACIO	148 R. Magsaysay Ave., Baybay City, Leyte
NEGROS OCC.-BINALBAGAN	Cor. Cata-ag & Bonifacio Sts., Ormoc City, Leyte
NEGROS OCC.-CADIZ CITY	Don Pedro R. Yulo St., Binalbagan, Negros Occidental 6107
NEGROS OCC.-KABANKALAN CITY	C. Palanca cor Quezon Boulevard, Quiapo Manila
NEGROS OCC.-SAN CARLOS CITY	NOAC National Highway cor Guanzon St., Kabankalan City
NEGROS OCC.-SILAY CITY	V. Gustilo St., San Carlos City
NEGROS OCC.-VICTORIAS CITY	Rizal St., Silay City
NEGROS OR.-BAYAWAN	Cor. Ascalon and Montinola Sts., Victorias City
NEGROS OR.-TANJAY	National Highway cor Mabini St., Brgy. Suba, Bayawan City
NORTHERN SAMAR-CATARMAN	Magallanes cor. E. Romero Sts (formerly Lopez Jaena), Tanjay City, Negros Or.
PALAWAN-PUERTO PRINCESA-RIZAL AVE.	Cor. Garcia & Jacinto Sts., Brgy. Narra, Catarman, Northern Samar 6400
PALAWAN-PUERTO PRINCESA-VALENCIA	Rizal Ave., Mangahan, Puerto Princesa, Palawan
SAMAR-CALBAYOG CITY	Valencia St. cor. Rizal Avenue, Brgy. Tagumpay, Puerto Princesa City, Palawan
SAMAR-CATBALOGAN CITY	Maharlika Highway, Brgy Obrero, Calbayog City, Samar
SIQUIJOR-LARENA	Del Rosario St., Allen Avenue, Catbalogan City, Samar
SOUTHERN LEYTE-MAASIN CITY	Roxas St., Larena, Siquijor
TACLOBAN CITY-JUSTICE ROMUALDEZ	Cor. Juan Luna & Allen Streets, Tunga-Tunga, Maasin City, 6600 Southern Leyte
TACLOBAN CITY-ZAMORA	J. Romualdez St., Tacloban City
TAGBILARAN-C.P. GARCIA AVE.	Zamors St, Tacloban City, Leyte
	C. P. Garcia Ave. cor. J. A. Clarin St., Poblacion, Tagbilaran City, Bohol

**Mindanao**

AGUSAN DEL SUR-SAN FRANCISCO	Roxas St., Brgy 4, San Francisco, Agusan del Sur
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**Metro Manila**

<b>BASILAN-ISABELA-ROXAS</b>	Roxas Ave., Isabela City, Basilan Province
<b>BASILAN-ISABELA-STRONG BLVD.</b>	Strong Blvd., Isabela, Basilan
<b>BUTUAN CITY-MONTILLA</b>	Montilla Blvd., Brgy. Dagohoy, Butuan City, Agusan del Norte
<b>CAMIGUIN-MAMBAJAO</b>	Cor. Gen. Aranas & Burgos Sts., Brgy. Poblacion, Mambajao, Camiguin
<b>CDO-COGON</b>	JR Borja cor. V. Roa Sts., CDO City, Misamis Oriental
<b>CDO-CORRALES-CHAVES</b>	Corrales Ave., cor. T. Chavez St., Cagayan de Oro City, Misamis Oriental
<b>CDO-LIMKETKAI DRIVE</b>	Limketkai Center, Lapasan, Cagayan de Oro City, Misamis Oriental
<b>CDO-TIANO</b>	Tiano Brothers cor., Cruz Taal Sts., CDO City
<b>COTABATO CITY-DOROTHEO</b>	Alejandro Dorotheo St. cor. Corcuera St., Cotabato City, North Cotabato
<b>COTABATO CITY-MAKAKUA</b>	39 Makakua St., Cotabato City, Maguindanao
<b>COTABATO CITY-S.K. PENDATUN</b>	Quezon Ave., Cotabato City
<b>DAVAO DEL NORTE-TAGUM-RIZAL</b>	Rizal St., Magugpo, Poblacion, Tagum City, Davao del Norte
<b>DAVAO DEL SUR-DIGOS</b>	Quezon Avenue, Digos, Davao del Sur
<b>DAVAO ORIENTAL-MATI</b>	Rizal Ext., Brgy. Central, Mati, Davao Oriental
<b>DAVAO-CM RECTO</b>	G/F Imperial Hotel, CM Recto St., Davao City, Davao
<b>DAVAO-SAN PEDRO</b>	San Pedro St., Davao City
<b>DAVAO-SAN PEDRO-C.M. RECTO</b>	San Pedro St., cor. C.M. Recto St., Davao City, Davao del Sur
<b>DIPOLOG CITY-GEN. LUNA</b>	Gen. Luna St. cor. C.P. Garcia Sts., Dipolog City, Zamboanga del Norte
<b>GENERAL SANTOS-CITY HALL DRIVE</b>	Osmena St., City Hall Drive, General Santos City, South Cotabato
<b>ILIGAN CITY-AGUINALDO</b>	Cor. Gen. Aguinaldo & Labao Sts., Poblacion, Iligan City, Lanao del Norte
<b>JOLO-AROLAS</b>	Gen. Arolas corner Magno Sts., Jolo, Sulu
<b>KORONADAL CITY-MORROW</b>	Morrow St., Koronadal, South Cotabato
<b>KORONADAL CITY-POBLACION</b>	Gen. Santos Drive, Brgy. Zone 1, Koronadal City, South Cotabato
<b>LANAO DEL NORTE-MARANDING</b>	National Highway, Maranding, Lala, Lanao del Norte
<b>MARAWI CITY-PEREZ</b>	Perez St., Poblacion, Marawi City, Lanao del Sur
<b>MISAMIS ORIENTAL-GINGOOG CITY</b>	National Highway, Brgy. 23, Gingoog City, Misamis Oriental
<b>NORTH COTABATO-KIDAPAWAN</b>	Quezon Blvd., Kidapawan City, North Cotabato
<b>NORTH COTABATO-MIDSAYAP</b>	Quezon Avenue, Midsayap, North Cotabato
<b>OROQUIETA CITY-SEN. JOSE OZAMIS</b>	Sen. Jose Ozamis St., Lower Lamac, Oroquieta City, Misamis Occidental
<b>OZAMIS CITY-RIZAL AVE.</b>	Rizal Ave., Aguada, Ozamis City, Misamis Occidental
<b>PAGADIAN CITY-PAJARES</b>	F.S. Pajares St., cor. Cabrera Sts., San Francisco District, Pagadian City, Zamboanga Del Sur
<b>PAGADIAN CITY-RIZAL AVE.</b>	Rizal Ave., Balangasan District, Pagadian City, Zamboanga del Sur
<b>SULTAN KUDARAT-TACURONG</b>	Alunan Drive, Poblacion, Tacurong, Sultan Kudarat
<b>SURIGAO CITY-RIZAL</b>	45 Rizal St., Brgy. Washington, Surigao City, Surigao del Norte
<b>SURIGAO DEL SUR-BISLIG CITY</b>	Cor. Abarca & Espiritu Sts., Mangagoy, Bislig, Surigao del Sur
<b>SURIGAO DEL SUR-TANDAG CITY</b>	Napo, National Highway, Tandag, Surigao del Sur
<b>TAWI-TAWI-BONGAO</b>	Datu-Halun St., Bongao, Tawi-Tawi
<b>ZAMBOANGA DEL SUR-MOLAVE</b>	Mabini St., Molave, Zamboanga del Sur
<b>ZAMBOANGA SIBUGAY-BUUG</b>	National Highway, Poblacion, Buug, Zamboanga, Sibugay
<b>ZAMBOANGA SIBUGAY-IPIL</b>	National Hi-way, Poblacion, Ipil, Zamboanga Sibugay
<b>ZAMBOANGA-J.S. ALANO</b>	J.S. Alano St., Zamboanga City, Zamboanga del Sur
<b>ZAMBOANGA-SUCABON</b>	Mayor MS Jaldon St., Zamboanga City, Zamboanga del Sur

**PHILIPPINE NATIONAL BANK**  
List of branches Under Lease  
As of December 31, 2017

BRANCH NAME	COMPLETE ADDRESS	Expiration of Lease	Monthly Rental
<b>Metro Manila</b>			
ANTIPOLO – CIRCUMFERENTIAL	Circumferential Road, Quezon Ave., Antipolo, Rizal	April 21, 2021	100,000.00
ANTIPOLO-MASINAG	Silicon Valley Bldg., 169 Sumulong Highway, Mayamot, Antipolo City	December 31, 2021	63,532.74
ANTIPOLO-P. OLIVEROS	89 P. Oliveros St., Kapitolyo Arcade, San Roque, Antipolo City, Rizal	December 31, 2019	80,000.00
ANTIPOLO-SUMULONG-MASINAG	F. N. Crisostomo Bldg., 2, Sumulong Highway, Mayamot, Antipolo City, Rizal	February 28, 2020	84,000.00
BGC – ONE MCKINLEY PLACE	Unit 6, GF One McKinley Place Condominium, 26 <sup>th</sup> cor. 4 <sup>th</sup> St., Bonifacio Global City	May 31, 2022	247,520.00
BGC- 7TH AVENUE	Twenty-Four Seven Mckinley Building, 24 <sup>th</sup> St. cor 7 <sup>th</sup> Ave., Bonifacio Global City, Taguig	December 28, 2026	369,969.60
BGC-BURGOS CIRCLE	Unit GF-4, The Fort Residences, 30th St., corner 2nd Avenue, Padre Burgos Circle, Bonifacio Global City, Taguig	November 30, 2023	262,000.00
BGC-INFINITY	G/F, 101 The Infinity Tower, 26th Street, Fort Bonifacio, Taguig City	May 15, 2021	271,959.19
BGC-LUXE RESIDENCES (BONIFACIO GLOBAL CITY)	Shop 2, The Luxe Residences 28th St., cor 4th Ave., Bonifacio Global City, Taguig	November 30, 2019	288,144.00
BGC-MCKINLEY HILL	G/F Unit B 8/10 Bldg., Upper McKinley Road, McKinley Town Center, Fort Bonifacio, Taguig City	April 07, 2016	295,900.00
BGC-TAGUIG-BAYANI ROAD	G/F GPI Building, 53 Bayani Road, Fort Bonifacio, Taguig City	March 31, 2027	177,811.20
BINONDO-MASANGKAY	916 Masangkay St. Binondo Manila	November 30, 2021	163,148.84
BINONDO-NEUEVA	Lot 17-18, Blk. 2037, Yuchengco (formerly Nueva) St. & Tomas Pinpin St., Binondo, Manila	November 30, 2020	158,260.50
BINONDO-REINA REGENTE	1067 Felipe II St., Binondo, Manila (near 168 Mall)	March 31, 2021	72,930.37
BINONDO-SAN FERNANDO	452 San Fernando St. cor. Elcano St., Binondo, Manila	December 31, 2021	180,000.00
BINONDO-SAN NICOLAS	Gedisco Tower, 534 Asuncion St., San Nicolas, Manila City	March 31, 2019	180,643.11
CAINTA-ORTIGAS AVE. EXT.	Paramount Plaza, Km. 17, Ortigas Ave. Ext., Brgy. Sto. Domingo, Cainta, Rizal	January 31, 2021	110,617.50
CAINTA-SAN ISIDRO	RRCG Transport Bldg., Km. 18 Ortigas Avenue Extension, Brgy. San Isidro, Cainta, Rizal	September 08, 2021	87,053.57
CAINTA-VILLAGE EAST	G/F Arellano Bldg., Felix Ave., cor. Village East Ave., Cainta, Rizal	February 15, 2022	56,453.33
CALOOCAN-A.MABINI	451 A. Mabini corner J. Rodriguez St., Caloocan City	February 14, 2018	80,357.14
CALOOCAN-EDSA BALINTAWAK	337 - 339 EDSA Cor. Don Vicente Ang St., Caloocan City	June 10, 2019	96,000.00
CALOOCAN-GRACE PARK-10TH AVE.	354 A-C 10th Ave., Grace Park, Caloocan City	May 13, 2019	82,687.50
CALOOCAN-GRACE PARK-3RD AVE.	128 Rizal Avenue Extension, Grace Park, Caloocan City	October 31, 2021	90,000.00
CALOOCAN-GRACE PARK-7TH AVE.	322 Rizal Ave. Ext. near cor. 7th Ave., Grace Park, Caloocan City	July 31, 2022	70,000.00
CALOOCAN-MCARTHUR HIGHWAY	G/F The Grandz Commercial Building, cor. Calle Cuatro, McArthur Highway, Caloocan City	January 29, 2027	178,571.43
CALOOCAN-MONUMENTO	419 D&I Bldg., EDSA, Caloocan City	June 30, 2022	126,359.79
CALOOCAN-SAMSON ROAD	149 Samson Road corner P. Bonifacio St. Caloocan City	January 31, 2019	72,930.38
DIVISORIA-168 MALL	Unit 3S-04, 3rd Floor 168 Shopping Mall, Sta. Elena, Soller Sts., Binondo, Manila	October 01, 2019	154,248.36
DIVISORIA-ELCANO	706-708 Elcano St, Manila	November 30, 2017	104,186.00
DIVISORIA-JUAN LUNA	CK Bldg., 750 Juan Luna St., Binondo Manila	March 31, 2018	130,277.25
DIVISORIA-STO. CRISTO-C.M. RECTO	869 Sto. Cristo St., Binondo, Manila	September 06, 2020	100,000.00
GREENHILLS-CLUB FILIPINO DRIVE	G/F, One Kennedy Place, Club Filipino Drive Greenhills, San Juan City	May 31, 2025	273,346.70
GREENHILLS-ORTIGAS AVE.	G/F Limketkai Bldg., Ortigas Ave., Greenhills, San Juan, MM	June 18, 2018	278,100.00
LAS PIÑAS-AGUILAR AVENUE	G/F Las Pinas Doctors' Hospital, Aguilar Ave., Citadella Subd., Las Pinas City	March 14, 2021	259,978.55
LAS PIÑAS-ALMANZA	Consolidated Asiatic Proj., Inc. Bldg., Alabang-Zapote Road, Bgy. Almanza, Las Pinas City	March 31, 2022	154,355.42
LAS PIÑAS-ALMANZA UNO	Hermz Arcade, Alabang-Zapote Road, Almanza, Las Piñas City 1750	March 31, 2018	118,543.51
LAS PIÑAS-NAGA ROAD	Lot 2A, Naga Road corner DBP Extension, Pulang Lupa Dos, Las Piñas City	April 12, 2022	49,392.00
LAS PIÑAS-ONE TOWNSQUARE	Don Mariano Lim Industrial Compound, Alabang Zapote Rd. cor. Concha Cruz Rd., Las Piñas	December 31, 2017	90,000.00
LAS PIÑAS-PAMPLONA	267 Alabang-Zapote Road, Pamplona Tres, Las Piñas City	February 07, 2018	90,000.00
LAS PIÑAS-ZAPOTE	59 Alabang-Zapote Road, Las Piñas City	January 10, 2021	53,425.00
MAKATI-AGUIRRE	G/F RICOGEN Bldg., 112 Aguirre St., Legaspi Village, Makati City	September 26, 2019	119,142.01
MAKATI-AMORSOLO	Don Pablo Building, 114 Amorsolo St., Legaspi Village, Makati City	July 31, 2018	194,202.75
MAKATI-BANGKAL	G/F, E. P. Hernandez Bldg., 1646 Evangelista St., Bangkal, Makati City	October 31, 2017	83,571.43
MAKATI-BEL-AIR	52 Jupiter St., Bel-Air, Makati City	June 05, 2021	250,000.00
MAKATI-BUENDIA-EDISON	Visard Bldg., #19 Sen. Gil Puyat Ave., Makati City	February 07, 2021	85,344.00
MAKATI-CHINO ROCES AVE. EXT.	GA Building, 2303 Don Chino Rocas Ave. Ext., Makati City	May 15, 2019	158,400.00
MAKATI-DASMARIÑAS VILLAGE	2284 Allegro Center, Chino Rocas Avenue Extension, Makati City	October 31, 2020	122,492.50
MAKATI-DELA COSTA	Classica Towers, 114 HV dela Costa St., Salcedo Village, Makati City	September 30, 2019	91,104.00
MAKATI-ETON YAKAL	Unit 5A, Belton Place Makati, Pasong Tamo corner Yakal Sts., Makati City	June 30, 2020	143,996.22
MAKATI-GREENBELT	G/F The Charter House 114 Legaspi Street, Makati City	September 30, 2026	114,079.51
MAKATI-GUADALUPE	Pacmac Bldg., 23 EDSA Guadalupe, Makati City	October 18, 2021	111,887.70
MAKATI-LEVISTE ST.-SALCEDO VILLAGE	G/F, LPL Mansions Condominium, 122 L.P. Leviste St., Salcedo Village, Makati City 1227	April 19, 2021	181,738.00
MAKATI-METROPOLITAN AVENUE	Unit 102, BUMA Bldg., 1012 Metropolitan Avenue, San Antonio Village, Makati City	October 15, 2018	103,622.15
MAKATI-PASONG TAMO	2233 Pasong Tamo Ave., Makati City	June 30, 2021	118,656.40
MAKATI-ROCKWELL CENTER	Stall No. RS-03, G/F, Manansala Tower, Estrella St., Rockwell Center, Makati City	March 31, 2018	202,540.80
MAKATI-SALCEDO ST.-LEGASPI VILLAGE	First Life Center 174 Salcedo St., Legaspi Village, Makati City	October 15, 2019	117,467.37
MAKATI-SAN LORENZO-ARNAIZ	GF Power Realty Bldg., 1012 A. Arnaiz Avenue, Makati City	June 30, 2021	85,085.44
MALABON-GOV. PASCUAL	157 Gov. Pascual Avenue, Acacia, Malabon City	June 15, 2018	40,722.37
MALABON-POTRERO	A & S Building, 189 McArthur Highway, Potrero, Malabon City	February 11, 2020	78,100.34
MANDALUYONG SHAW-ACACIA LANE	2 Acacia Lane corner Shaw Boulevard and Pinagtipunan Sts, Mandaluyong City	June 15, 2019	115,473.12
MANDALUYONG SHAW-PRINCETON	G/F, Sun Plaza Bldg., 1505 Princeton St. cor. Shaw Blvd., Mandaluyong City	May 30, 2017	181,125.00
MANDALUYONG SHAW-STAR MALL	Star Mall Shaw Blvd., EDSA, Mandaluyong City	July 01, 2018	152,202.79
MANDALUYONG-BONI AVENUE	No. 654 Boni Avenue, Mandaluyong City	December 31, 2021	135,223.44
MANDALUYONG-PIONEER	G/F, B. Guerrero Complex, 123 Pioneer St., Mandaluyong City	April 14, 2019	120,000.00
MANDALUYONG-SHANGRI-LA PLAZA	Unit AX 116 P3 Carpark Bldg., Shangri-la Annex Plaza Mall, Edsa corner Shaw Blvd., Mandaluyong City	September 30, 2020	131,054.00
MANILA-ADRIATICO-HARRISON PLAZA	RMSC Bldg., A. Adriatico St., Malate, Manila	January 09, 2020	Rent free
MANILA-BAMBANG-MASANGKAY	G/F ST Condominium, 1480 G. Masangkay St., Sta. Cruz, Manila	February 28, 2021	137,280.00
MANILA-BLUMENTRITT- L. RIVERA	Citidorm Blumentritt, 1848 Blumentritt corner Leonor Rivera Sts., Sta. Cruz, Manila	November 30, 2019	90,000.00
MANILA-BSP	G/F, Cafeterium Building, BSP Complex, A. Mabini cor. P. Ocampo Sts. Malate, Manila	June 30, 2017	105,437.20
MANILA-C.M. RECTO	G/F, Dalupan Bldg., University of the East, 2219 Claro M. Recto Ave., Manila	June 05, 2020	89,984.07
MANILA-CENTURY PARK HOTEL	G/F Century Park Hotel, P. Ocampo (Vito Cruz Ext.) cor. M. Adriatico Sts., Malate, Manila	February 28, 2019	80,233.93
MANILA-ERMITA U.N. AVE.	Physician's Tower United Nations Avenue corner San Carlos Street, Ermita, Manila	January 31, 2018	131,000.00
MANILA-ERMITA-ROXAS BLVD.	Roxas Boulevard corner Arquiza St., Ermita, Manila	January 15, 2021	243,581.00
MANILA-ESCOLTA	G/F, Regina Bldg., Escolta, Manila	September 30, 2020	202,447.26
MANILA-ESPAÑA	Unit 104, St. Thomas Square, 1150 España Blvd., cor Padre Campa St., Sampaloc East, Manila	March 15, 2018	51,850.50
MANILA-FLORENTINO TORRES	740 Florentino Torres St., Sta. Cruz, Manila 1003	September 14, 2022	144,735.61
MANILA-FUGOSO ST.	JT Centrale, No. 1686, Brgy. 311, Zone 31, V. Fugoso cor. Felix Huertas Sts., Sta. Cruz, Manila	October 23, 2026	134,928.00
MANILA-G. TUAZON	Greeny Rose Residences Inc., G. Tuazon cor. 311 Algeciras Sts., Balic-Balic Sampaloc, Manila	September 22, 2027	103,056.40
MANILA-INTRAMUROS-CATHEDRAL	707 Aduana cor Cabildo Shipping Center Condominium, Intramuros, Manila	November 30, 2019	108,129.86
MANILA-INTRAMUROS-FORT SANTIAGO	G/F, Marine Technology Bldg. Cor. A Soriano Ave. & Arzobispo Sts., Intramuros, Manila	June 30, 2019	142,412.26
MANILA-J.P. LAUREL	G/F Gama Bldg., J. P. Laurel cor. Minerva Sts., San Miguel, Manila	May 02, 2018	20,993.49

**PHILIPPINE NATIONAL BANK**  
 List of branches Under Lease  
 As of December 31, 2017

MANILA-JOSE ABAD SANTOS	1450-1452 Coyoac Bldg., Jose Abad Santos, Tondo, Manila	August 31, 2021	70,858.77
MANILA-LEON GUINTO	G/F, Marlow Bldg., 2120 Leon Guinto St., Malate Manila	July 15, 2020	187,393.34
MANILA-LUNETTA-T.M. KALAW	National Historical Institute (NHI) Compound, T.M. Kalaw St., Ermita, Manila	April 26, 2018	40,000.00
MANILA-MACEDA-LAON LAAN	G/F, Maceda Place Bldg., Laong-Laan cor. Maceda St., Sampaloc, Manila	September 14, 2019	86,905.80
MANILA-MALATE-ADRIATICO	G/F Pearl Garden Hotel, 1700 M. Adriatico cor. Malvar Sts., Malate, Manila	June 30, 2024	214,326.00
MANILA-MALATE-TAFT	Mark 1 Building, 1971 Taft Avenue, Malate, Manila 1004	July 17, 2021	170,800.00
MANILA-MORAYTA	Consuelo Building, 929 N. Reyes St., (Formerly Morayta), Sampaloc, Manila	July 31, 2022	174,391.84
MANILA-NORTH BAY	511 Honorio Lopez Blvd., Balut, Tondo, Manila	October 31, 2020	38,408.48
MANILA-ONGPIN	919 Prestige Tower, Condominium, Ongpin St., Sta. Cruz, Manila	April 19, 2018	151,011.10
MANILA-PADRE FAURA	PAL Learning Center Bldg., 540 Padre Faura cor. Adriatico Sts., Ermita, Manila	June 29, 2026	86,908.70
MANILA-PADRE RADA	RCS Bldg., Padre Rada St., Tondo, Manila	October 31, 2019	160,418.46
MANILA-PANDACAN	Jesus Street, Cor. T. San Luis, Pandacan, Manila	October 31, 2020	63,720.22
MANILA-PGH	PGH Compound, Taft Avenue, Ermita, Manila	Lease contract in progress	
MANILA-PORT AREA	G/F, Bureau of Customs Compound, South Harbor, Port Area, Manila	November 23, 2018	92,702.46
MANILA-QUIAPO-C. PALANCA	C. Palanca cor Quezon Boulevard, Quiapo Manila	November 30, 2018	120,000.00
MANILA-REMEDIOS	Unit G07 Ground Floor, Royal Plaza Twin Towers, 648 Remedios cor. Ma. Orosa Sts., Malate, Manila	August 31, 2020	122,359.60
MANILA-RIZAL AVE.-LAGUNA	2229-2231 Rizal Avenue (between Batangas & Laguna Sts.), Blumentritt, Sta. Cruz, Manila	December 31, 2021	92,610.00
MANILA-SAN ANDRES	Liniao Street, San Andres, Metro Manila	June 11, 2020	115,500.00
MANILA-STA.ANA	G/F, Real Casa de Manila Building Lot 2, Blk 1416, Pedro Gil St., Sta. Ana, Manila	August 31, 2027	141,551.20
MANILA-T. ALONZO	T. Alonzo cor. Ongpin Sts., Sta. Cruz, Manila	March 31, 2020	170,093.09
MANILA-TAFT AVE.-ONE ARCHERS	G/F One Archers' Place, Taft Avenue, Malate, Manila	November 30, 2020	141,503.02
MANILA-TONDO-PRITIL	1941-43 Juan Luna St., Tondo, Manila	October 31, 2017	103,318.03
MANILA-TONDO-TAYUMAN	MTSC Bldg., Juan Luna cor. Capulong Ext., Tondo, Manila 1012	October 31, 2020	102,678.57
MANILA-TUTUBAN MALL	G/F & Podium Level, Prime Block Mall, Tutuban Center, Divisoria, Manila	June 14, 2017	65,998.85
MANILA-U.E. RECTO	G/F Dalupan Bldg., University of the East Campus, Claro M. Recto Ave., Manila	March 31, 2020	58,896.56
MANILA-U.N. AVE.	G/F, UMC Bldg., 900 U.N. Avenue, Ermita, Manila	November 30, 2017	80,801.32
MARIKINA-CALUMPANG	268 J. P. Rizal St., Bgy. Sta. Elena, Marikina City	September 13, 2021	160,000.00
MARIKINA-CONCEPCION	Bayan-bayanan Ave. cor. Eustaquio St., Concepcion, Marikina, Metro Manila	June 30, 2022	178,697.41
MARIKINA-SHOE AVE.	Shoe Ave. corner W. Paz St., Sta. Elena, Marikina City 1800	November 13, 2020	183,784.19
MUNTINLUPA-ALABANG-AYALA SOUTH PARK	G/F, Ayala Malls South Park, Alabang Muntinlupa	March 14, 2022	114,474.36
MUNTINLUPA-ALABANG-MADRIGAL BUSINESS PARK	G/F, Page 1 Building, 1215 Acacia Avenue, Madrigal Business Park, Aynala Alabang, Muntinlupa	May 14, 2022	188,305.20
MUNTINLUPA-BELLEVUE-FILINVEST	North Bridgeway, Filinvest Corporate City, Alabang, Muntinlupa City	July 31, 2019	198,450.00
MUNTINLUPA-EAST SERVICE ROAD	Uratex Bldg., Km. 23, East Service Road, Brgy. Cupang, Muntinlupa City	August 13, 2018	53,697.00
MUNTINLUPA-FILINVEST AVENUE	BC Group Center, Filinvest Avenue, Filinvest Corporate City, Muntinlupa City	January 15, 2022	142,950.00
MUNTINLUPA-POBLACION	G/F, Arbar Building, National Highway, Poblacion, Muntinlupa City	June 18, 2019	84,341.25
MUNTINLUPA-STARSMALL ALABANG	Upper Ground Level, Star Mall Alabang, South Superhighway, Alabang, Muntinlupa City, 1770	July 18, 2017	69,573.60
NAIA 1-ARRIVAL AREA	Arrival Area Lobby, NAIA Complex, Pasay City	December 31, 2017	34,005.96
NAIA 1-DEPARTURE AREA	Departure Area, NAIA Terminal Bldg., Imelda Ave., Paranaque, Metro Manila	December 31, 2017	28,927.80
NAIA 2-DEPARTURE AREA	NAIA Centennial Terminal II Northwing Level Departure Intl. Bldg., Pasay City	December 31, 2017	21,438.56
NAIA 3-ARRIVAL AREA	Arrival Area Lobby, NAIA Terminal 3 Complex, Pasay City	December 31, 2017	21,736.00
NAVOTAS-FISH PORT	Balungang cor Daungan Ave., Navotas Fish Port Complex, North Bay Boulevard South, Navotas City	March 17, 2018	17,947.20
PARANAQUE-BF HOMES-AGUIRRE AVENUE	47 Aguirre Ave. corner Tirona St., B.F. Homes, Paranaque City 1718	July 12, 2022	87,939.85
PARANAQUE-BF HOMES-PHASE 3	CFB Building, 322 Aguirre Avenue, BF Homes, Paranaque	March 31, 2018	109,395.56
PARANAQUE-BF HOMES-PRES. AVE.	43 President's Ave., BF Homes, Paranaque City	December 31, 2018	103,318.03
PARANAQUE-BICUTAN-DOÑA SOLEDAD	VCD Building, 89 Doña Soledad Avenue Betterliving Subdivision, Bicutan, Paranaque City	May 24, 2026	40,000.00
PARANAQUE-BICUTAN-WEST SERVICE ROAD	Km. 16, West Service Road, South Super Highway, Bicutan, Paranaque	November 30, 2018	151,989.67
PARANAQUE-EAST SERVICE ROAD	Iba cor. Matugay Sts., East Service Road, Barangay San Martin de Porres, United Paranaque	November 30, 2017	61,528.50
PARANAQUE-OYSTER PLAZA	Unit D1, Oyster Plaza Bldg., Ninoy Aquino Ave., Metro Manila	October 31, 2020	85,766.13
PARANAQUE-SUCAT-A. SANTOS	G/F, Kingsland Bldg., Dr. A. Santos Avenue, Sucat, Paranaque City	October 31, 2020	140,359.28
PARANAQUE-SUCAT-EVACOM	AC Raffle Center, 8193 Dr. A. Santos Ave., Sucat, Pasig City	May 31, 2019	23,958.00
PASAY-CARTIMAR	SATA Corp. Bldg., 2217 Cartimar-Taft Avenue, Pasay City	October 15, 2019	105,140.25
PASAY-DOMESTIC AIRPORT RD.	G/F, PAL Data Center Bldg., Domestic Airport Road, Pasay City	January 31, 2014	15,769.28
PASAY-EDSA EXTENSION	235 EDSA Extension corner Loring St., Pasay City	May 28, 2019	130,200.00
PASAY-GSIS	Level 1 GSIS Bldg., Financial Center, Roxas Blvd., Pasay City	May 31, 2018	109,347.15
PASAY-LIBERTAD	P. Villanueva St., Libertad, Pasay City	December 31, 2021	98,273.69
PASAY-ROXAS BLVD.	Suite 101, CTC Building 2232 Roxas Boulevard, Pasay City	February 28, 2022	142,950.00
PASAY-TAFT	2482 Taft Avenue, Pasay City	January 31, 2018	58,080.91
PASAY-VILLAMOR AIR BASE	G/F, Airmens Mall Bldg. cor Andrews & Sales Sts., Villamor Air Base, Pasay City	December 31, 2016	16,350.00
PASIG - C. RAYMUNDO	G/F JG Bldg., C. Raymundo Avenue, maybunga, Pasig City	August 03, 2020	85,359.49
PASIG-KAPASIGAN	Emiliano A. Santos Bldg., A. Mabini cor. Dr. Sixto Antonio Ave., Pasig City	September 30, 2020	126,000.00
PASIG-KAPITOLYO	G/F, Westar Bldg., 611 Shaw Blvd., Pasig City 1600	September 30, 2017	133,827.27
PASIG-ORTIGAS EXT.	103 B. Gan Building, Ortigas Ave. Ext., Rosario, Pasig City	August 31, 2018	99,500.00
PASIG-ORTIGAS GARNET	Unit 104, Taipan Place, Emerald Ave., Ortigas Center, Pasig	October 15, 2022	138,567.72
PASIG-SANTOLAN	Amang Rodriguez Ave., Brgy. Dela Paz, Santolan, Pasig City	December 07, 2018	102,052.91
PASIG-TIENDESITAS	G/F, JG Bldg., C. Raymundo Ave., Maybunga, Pasig City	September 29, 2020	176,100.00
Q.C. - UERMMM	UERMMM, No. 64 Aurora Blvd., Brgy. Doña Imelda, Quezon City	May 31, 2021	126,313.10
Q.C. DON ANTONIO HEIGHTS	G/F Puno Foundation Bldg., Holy Spirit Drive, Don Antonio Heights, Quezon City	Lease contract is on a monthly basis only	
Q.C. E. RODRIGUEZ-G. ARANETA	599 Araneta Ave. cor. E. Rodriguez Ave., Quezon City	August 31, 2022	50,030.24
Q.C.-A. BONIFACIO	789 A. Bonifacio Ave. Brgy. Pag-Ibig sa Nayon, Balintawak, Quezon City	May 14, 2019	102,400.00
Q.C.-ACROPOLIS	251 TriQuetra Bldg., E. Rodriguez Jr. Ave., Brgy. Bagumbayan, Quezon City	October 31, 2020	170,000.00
Q.C.-ARANETA CENTER	Unit 5, G/F, Manhattan Heights, Araneta Center Cubao, Quezon City	June 30, 2022	151,860.00
Q.C.-BANAWE	210 Banawe Street, Brgy. Tatalon, Quezon City	December 31, 2019	140,000.00
Q.C.-BANAWE-N. ROXAS	Prosperity Bldg. 395 Banawe cor. N. Roxas Street, Quezon City	December 31, 2019	200,000.00
Q.C.-BATASANG PAMBANSA	Main Entrance, Batasang Pambansa Complex, Constitutional Hills, Quezon City	December 31, 2022	3,400.00
Q.C.-BSP	Bangka Sentral ng Pilipinas, Security Plant Complex, East Avenue, Diliman, Quezon City	June 30, 2017	12,000.00
Q.C.-COA	COA Building, Commonwealth Avenue, Quezon City	December 31, 2018	53,556.15
Q.C.-COMMONWEALTH AVENUE	G/F, KC Square Bldg., 529 Commonwealth Avenue, Quezon City	December 01, 2019	116,688.60
Q.C.-CUBAO-HARVARD	SRMC Bldg. 901 Aurora Blvd. Cor Harvard & Stanford Sts., Cubao, Quezon City	September 30, 2021	100,000.00
Q.C.-DEL MONTE	Relocated to 116 Del Monte Ave., QC	July 31, 2026	115,473.79
Q.C.-DEL MONTE-FRISCO	972 Del Monte Ave., corner San Pedro St., SFDM, Quezon City	January 23, 2018	75,000.00
Q.C.-DELTA	101-N dela Merced Bldg., West Avenue corner Quezon Avenue, Quezon City	December 31, 2022	121,768.85
Q.C.-E. RODRIGUEZ SR. AVENUE	1706 Rimando Building, E. Rodriguez Sr. Ave., Cubao, Quezon City	May 31, 2026	141,407.96
Q.C.-EASTWOOD	MDC 100 Building, Mezzanine Level, Unit M3, E. Rodriguez Jr. Ave., corner Eastwood Ave., Brgy. Bagumbayan, Libis, Quezon City 1110	April 22, 2019	239,982.40
Q.C.-EDSA ROOSEVELT	1024 Global Trade Center Bldg., EDSA, Quezon City	January 31, 2019	182,280.00

**PHILIPPINE NATIONAL BANK**  
List of branches Under Lease  
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Q.C.-EDSA-ETON CENTRIS	One Cyberpod Centris, G/F Eton Centris, EDSA cor. Quezon Avenue, Quezon City, MM	March 01, 2020	108,050.60
Q.C.-ETON-CORINTHIAN	Unit 78 E-Life, Eton Cyberpod Corinthian, EDSA cor. Ortigas Ave., Brgy. Ugong Norte, Quezon City	March 14, 2020	129,109.50
Q.C.-EVER GOTESCO	Lower G/F, Stall No. 20, Ever Gotesco Commonwealth, Quezon City	March 06, 2021	295,601.20
Q.C.-FAIRVIEW COMMONWEALTH	70 Commonwealth Ave., Fairview Park Subd., Fairview, Quezon City	March 31, 2018	79,000.00
Q.C.-FAIRVIEW-REGALADO AVE.	No. 41, Regalado Ave., West Fairview, Quezon City	May 31, 2021	120,598.24
Q.C.-FRISCO	Unit E/F, MCY Bldg., #136 Roosevelt Ave., SFD, Quezon City	October 19, 2019	40,518.00
Q.C.-GALAS	20 A. Bayani St., corner Bustamante, Galas, Quezon City	May 31, 2021	93,578.48
Q.C.-GRACE VILLAGE	G/F TSPS Condominium Bldg., Christian cor. Hope Sts., Grace Village, QC	December 31, 2021	113,246.76
Q.C.-GRANADA	Xavier Hill Tower 1, Granada cor. N. Domingo Sts., Quezon City	February 28, 2020	134,361.51
Q.C.-KATIPUNAN-AURORA BLVD.	Aurora Blvd. (near PSBA), Bgy. Loyola Heights, Quezon City	November 15, 2021	42,542.72
Q.C.-KATIPUNAN-LOYOLA HEIGHTS	335 Agcor Bldg., Katipunan Ave., Loyola Heights, Quezon City	December 31, 2020	156,696.43
Q.C.-KATIPUNAN-ST. IGNATIUS	G/F Linear Building, Katipunan, Quezon City	January 31, 2019	97,500.00
Q.C.-LAGRO	BDI Center Inc., Lot 33, Blk. 114, Regalado Ave., Greater Lagro, Quezon City	September 16, 2018	80,000.00
Q.C.-LAGRO-QUIRINO	Km. 21, Lester Bldg., Quirino Highway, Lagro, Quezon City	June 30, 2019	36,931.93
Q.C.-MATALINO	Tempus I Bldg., Matalino St., Diliman, Quezon City	June 30, 2021	95,667.06
Q.C.-MINDANAO AVENUE	Yrreverre Square Building, 888 Mindanao Ave., Brgy. Talipapa, Novaliches, QC ///	June 30, 2021	89,385.54
Q.C.-MWSS	MWSS Compound, Katipunan Road, Balara, Quezon City	December 31, 2017	84,821.43
Q.C.-NS. AMORANTO	Unit 103, "R" Place Building 255 NS Amoranto St., Quezon City	May 31, 2018	114,889.20
Q.C.-NFA	SRA Building, Brgy. Vastru, North Avenue, Diliman, Quezon City	August 31, 2021	72,559.47
Q.C.-NIA	EDSA corner Nia Road, Brgy. Piñahan, Diliman, Quezon City	December 31, 2017	122,920.00
Q.C.-NOVALICHES-TALIPAPA	513 Quirino Highway, Talipapa, Novaliches, Quezon City	February 24, 2020	59,360.00
Q.C.-NPC	Agham Road, Diliman, Quezon City	June 30, 2021	151,860.00
Q.C.-PROJECT 8	Mecca Trading Bldg., Congressional Avenue, Project 8, Quezon City	May 31, 2021	82,142.00
Q.C.-RETIRO	422 N.S. Amoranto St., Edificio Enriqueta Bldg., Sta. Mesa Heights, Quezon City	April 15, 2018	138,567.71
Q.C.-ROCES AVENUE	Units 16 & 17, The Arcade at 68 Rocas, Don Alejandro Rocas Avenue, Brgy. Obrero, Quezon City	April 05, 2021	253,486.80
Q.C.-ROOSEVELT AVE.	256 Roosevelt Avenue, San Francisco del Monte, Quezon City	April 30, 2019	140,000.00
Q.C.-SSS DILIMAN	G/F, SSS Building, East Avenue Diliman, Quezon City	January 31, 2018	172,800.00
Q.C.-TANDANG SORA	COA Building, Commonwealth Avenue, Quezon City	September 25, 2021	78,262.28
Q.C.-TIMOG	G/F, Newgrange Bldg., 32 Timog Ave., Brgy. Laging Handa, Quezon City	November 14, 2021	85,500.00
Q.C.-TIMOG EDSA	Upper G/F, Caswynn Building, 134 Timog Avenue, Quezon City	May 04, 2027	134,000.00
Q.C.-TOMAS MORATO	114 Tomas Morato Avenue, Barangay Kamuning, Quezon City	January 01, 2024	85,110.00
Q.C.-UP CAMPUS	No. 3 Apacible St., UP Campus, Diliman, Quezon City 1101	December 31, 2015	84,821.43
Q.C.-VISAYAS AVENUE	Wilson City Center, No. 121 Visayas Avenue, Brgy. Bahay Toro, Quezon City	April 28, 2021	70,911.93
Q.C.-VISAYAS CONGRESSIONAL	22 Congressional Avenue near corner Visayas Avenue, Quezon City	March 15, 2021	98,062.45
Q.C.-WELCOME ROTONDA	Dona Natividad Bldg., Espana-Quezon Blvd., Rotonda, Quezon City	December 01, 2019	90,000.00
Q.C.-ZABARTE	1131 Quirino Hi-way, Bgy. Kaligayahan, Novaliches, Quezon City	July 31, 2021	70,195.48
RIZAL-MONTALBAN	E. Rodriguez Ave., corner Midtown Subdivision, Rosario, Rodriguez, Rizal	May 31, 2021	76,576.00
RIZAL-SAN MATEO	19 Gen. Luna St., Banaba, San Mateo, Rizal	October 31, 2021	93,750.00
RIZAL-TANAY	Tanay New Public Market Road, Brgy. Plaza Alda, Tanay, Rizal	October 29, 2022	42,000.00
RIZAL-TAYTAY	Ilog Pugad National Road, Brgy. San Juan, Taytay, Rizal	October 22, 2018	36,538.25
SAN JUAN-ANNA POLIS	Unit 101, Continental Plaza Condo., Annapolis St. Greenhills, San Juan	February 28, 2023	151,938.28
SAN JUAN-F. BLUMENTRITT	213 F. Blumentritt St. cor. Lope K. Santos, San Juan City	March 31, 2018	62,875.31
SAN JUAN-JOSE ARAB SANTOS	Gilmore IT Center No. 08, Gilmore Ave., cor 1st St., New Manila, Quezon City	March 31, 2027	277,104.90
TAGUIG- FTI COMPLEX	Lot 55, G/F Old Admin Bldg., FTI Complex, Taguig City	July 07, 2019	37,500.00
TAGUIG-MCKINLEY WEST	G/F Unit A108, West Campus Building, McKinley West, Taguig	April 30, 2022	381,360.00
VALENZUELA-GEN. T. DE LEON	4024 Gen. T. De Leon St., Barangay Gen. T. De Leon, Valenzuela City	August 01, 2021	68,068.80
VALENZUELA-MALINTA	Moiriah's Building, 407 Mc Arthur Highway, Malinta, Valenzuela City	August 31, 2020	88,853.50
VALENZUELA-PASO DE BLAS	179 Paso de Blas, Valenzuela, Metro Manila	May 31, 2019	97,960.98
<b>Northern Luzon</b>			
AGOO - SAN ANTONIO	Reloc New Address effective Jan 9, 2015: B& D Building, National Highway, San Antonio, Agoo, La Union	December 31, 2024	100,000.00
ANGELES-MCARTHUR HIGHWAY	V&M Bldg., McArthur Highway, Brgy. Sto. Cristo, Angeles City	October 16, 2021	98,404.57
APALIT	Mc Arthur Highway, San Vicente, Apalit, Pampanga	July 31, 2018	11,576.25
BAGUIO CITY-CENTER MALL	G/F Baguio Center Mall, Magsaysay Ave., Baguio City	December 31, 2024	141,120.00
BAGUIO CITY-MAGSAYSAY AVE.	G/F, Lyman Ogilby Centrum Bldg., 358 Magsaysay Ave., Baguio City 2600	June 30, 2027	88,682.88
BAGUIO CITY-NAGUILIAN ROAD	G/F High Country Inn, Naguilian Road, Baguio City	October 31, 2026	81,033.68
BAGUIO CITY-RIZAL PARK	Travelite Express Hotel along Shuntung St. cor. Fernando G. Bautista Drive, Baguio City	July 31, 2026	241,920.00
BATAAN-DINALUPIHAN	BDA Bldg., San Ramon Highway, Dinalupihan, Bataan 2110	March 20, 2022	51,680.00
BATAAN-MARIVELES-BEPZ	Bataan Economic Zone, Luzon Ave., Mariveles, Bataan 2106	March 07, 2019	61,778.00
BATAAN-ORANI	Agustina Bldg., McArthur Highway, Parang-Parang, Orani, Bataan	November 17, 2018	36,000.00
BENGUET-LA TRINIDAD (LA TRINIDAD)	Benguet State University Compound, Brgy. Bahili, Kilometer 5, La Trinidad, Benguet 2601	October 05, 2027	58,811.05
BULACAN-BALAGTAS	G/F D&A Bldg., Mc Arthur Highway, San Juan, Balagtas, Bulacan	June 30, 2020	40,000.00
BULACAN-BOCAUE	JM Mendoza Building, McArthur Hi-way, Lolomboy, Bocaue, Bulacan	October 07, 2017	76,576.88
BULACAN-PLARIDEL	Cagayan Valley Road, Bonga, Plaridel, Bulacan	July 30, 2022	60,000.00
BULACAN-ROBINSONS PULILAN	Robinsons Mall Pulilan, Maharlika Highway, Cutcut, Pulilan, Bulacan	December 21, 2019	41,110.60
BULACAN-SAN RAFAEL	San Rafael Public Market, Cagayan Valley Road, Brgy. Cruz na Daan, San Rafael, Bulacan	November 30, 2025	55,800.00
BULACAN-STA. MARIA	Jose Corazon De Jesus St., Poblacion, Sta. Maria, Bulacan	September 30, 2018	64,595.48
CABANATUAN-DICARMA	R. Macapegal Bldg., Maharlika Highway, Brgy. Dicarma, Cabanatuan City	August 31, 2019	65,000.00
CABANATUAN-MAHARLIKA	Km. 114 Maharlika Highway, Cabanatuan, Nueva Ecija	March 31, 2019	60,000.00
CAGAYAN-SANCHEZ MIRA	C-2 Maharlika Highway, Sanchez Mira, Cagayan 3518	December 01, 2022	29,464.28
CAGAYAN-TUAO	GF, Villacete Bldg., National Highway, Pata, Tuao, Cagayan	September 23, 2018	10,714.29
CAGAYAN-TUGUEGARAO-BRICKSTONE MALL	G/F Brickstone Mall, Km. 482, Maharlika Highway, Pengue Ruy, Tuguegarao City, Cagayan	November 15, 2020	72,201.07
DAGUPAN CITY-A.B. FERNANDEZ-NABLE	A. B. Fernandez Ave., cor. Noble St., Dagupan City	December 31, 2019	80,357.14
DAGUPAN CITY-PEREZ BLVD.	Orient Pacific Center Building Perez Blvd. cor. Rizal St. Extension, Dagupan City	March 31, 2022	76,000.00
IFUGAO-LAGAWE	IDT Bldg., Inguling Drive, Poblacion East, Lagawe, Ifugao	November 10, 2018	16,000.00
ILOCOS NORTE-PASUQUIN	Farmers Trading Center Bldg., Maharlika Hi-way, Poblacion 1, Pasuquin, Ilocos Norte	February 12, 2022	20,000.00
ILOCOS SUR-NARVACAN	Annex Bldg., Narvacan Municipal Hall, Sta. Lucia, Narvacan, Ilocos Sur	September 01, 2017	49,107.14
ISABELA-ALICIA	Armando & Leticia de Guia Bldg., San Mateo Road, Antonio, Alicia, Isabela	February 28, 2021	46,729.22
ISABELA-CAUAYAN-MAHARLIKA HI-WAY	Disston Bldg., Maharlika Highway, Bgy. San Fermin, Cauayan, Isabela	March 31, 2019	80,000.00
ISABELA-CENTRO ILAGAN	J. Rizal St., Centro, Ilagan City, Isabela 3300	August 04, 2018	31,500.00
ISABELA-SANTIAGO CITY ROAD	Municipal Integrated Parking Bldg., Panganiban St., Brgy. Centro East, Santiago City, Isabela	-	-
KALINGA-TABUK	I-Square Bldg., Provincial Road, Poblacion Centro, Tabuk City, Kalinga	December 20, 2020	49,098.00
LAOAG CITY-CASTRO	F.R. Castro Ave. (formerly A. Bonifacio St.), Laoag City, Ilocos Norte	March 31, 2019	90,000.00
MALOLOS CITY-MCARTHUR HI-WAY	FC Bldg., Km 40, McArthur Hi-way, Sumapang Matanda, Malolos City, Bulacan	December 31, 2021	80,223.41

**PHILIPPINE NATIONAL BANK**  
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MEYCAUAYAN CITY-ESPERANZA MALL	GF Stalls 8 & 9 Esperanza Mall, Mc Arthur Highway, Brgy. Calvario, Meycauayan, Bulacan	September 30, 2021	59,640.00
MOUNTAIN PROVINCE-BONTOC	G/F, Mt. Province Commercial Center, Poblacion, Bontoc, Bontoc, Mountain Province	September 10, 2026	28,453.03
NUEVA ECILJA - STA. ROSA	G/F, JNB Bldg., Bgy. Cojuangco, Cagayan Valley Road, Sta. Rosa, NE	September 30, 2021	45,600.00
NUEVA ECILJA-GUIMBA	CATMAN Bldg., Provincial Road corner Faigal St., Saranay District, Guimba, Nueva Ecija	September 30, 2022	44,657.36
OLONGAPO CITY-MAGSAYSAY DRIVE	YBC Mall, 97 Magsaysay Drive, East Tapinac, Olongapo City	May 31, 2018	140,000.00
OLONGAPO CITY-SUBIC BAY	Lot 5 Retail 2, Times Square Mall, Sta. Rita Road, Subic Bay Freeport Zone, Olongapo City, Zambales 2220	October 08, 2021	66,862.50
PAMPANGA-CLARK FIELD	Clark Center II, Retail 4 & 5, Berthaphil III, Jose Abad Santos Ave. Clark Freeport Zone 2023	May 31, 2019	US\$2,100
PAMPANGA-LUBAO	OG Road, Ela Paz Arcade, Brgy. Sta. Cruz, Lubao, Pampanga 2005	December 31, 2020	46,000.00
PAMPANGA-MABALACAT-MABIGA	Destiny Building, Brgy., Mabiga, Mabalacat, Pampanga	January 31, 2021	45,994.80
PAMPANGA-MACABEBE	Y N CEE Commercial Bldg., Poblacion, San Gabriel, Macabebe, Pampanga	March 27, 2021	40,000.00
PANGASINAN-BAYAMBANG	Prime Bldg., Rizal St., Zone 2, Bayambang, Pangasinan	August 11, 2020	64,000.00
PANGASINAN-MANGALDAN	G/F Abad Biascan Bldg., 5 Rizal Ave., Poblacion, Mangaldan, Pang.	March 31, 2020	55,315.15
PANGASINAN-SAN CARLOS CITY	Plaza Jaycee St., San Carlos City, Pangasinan	August 14, 2019	57,402.80
SAN FERNANDO CITY-DOLORES	Unitis 4 & 5 G/F, Peninsula Plaza Bldg., Mc Arthur Highway, Dolores, City of San Fernando, Pampanga	May 31, 2019	69,240.87
SAN FERNANDO CITY-EAST GATE	East Gate City Walk Commercial Bldg., Olongapo-Gapan Road, San Jose, City of San Fernando, Pampanga	June 15, 2018	80,891.94
SAN FERNANDO CITY-MCARTHUR HI-WAY	LNG Bldg., Mc Arthur Highway, Brgy. Dolores, City of San Fernando, Pampanga	July 31, 2018	95,867.80
SAN FERNANDO CITY-SAN AGUSTIN	G/F, Tagle Bldg., McArthur Hi-way, Bgy. San Agustin, City of San Fernando, Pampanga	August 15, 2018	79,350.00
SAN JOSE DEL MONTE-QUIRINO HI-WAY	Dalisy Bldg., Quirino Hi-way, Tungkong Mangga, City of San Jose Del Monte, Bulacan	December 31, 2019	75,000.00
TARLAC CITY-ZAMORA	A & E Bldg., Unit 123, #06 Zamora St., Brgy. San Roque, Tarlac City	October 31, 2022	65,290.05
TARLAC-CAMILING	Rizal St., Camiling, Tarlac	March 15, 2022	59,998.95
TARLAC-CAPAS-STO. DOMINGO	Capas Commercial Complex Sto Domingo II Capas Tarlac	October 15, 2021	66,950.00
URDANETA CITY-ALEXANDER	AAG Bldg. 2, Alexander St., Urdaneta City, Pangasinan	January 31, 2023	87,920.00
VIGAN CITY-QUEZON AVE.	36 Quezon Ave., Vigan, Ilocos Sur	April 30, 2018	89,250.00
ZAMBALES-STA. CRUZ	Brgy. Hall, Poblacion South, Sta. Cruz, Zambales 2213	December 31, 2017	13,392.86
<b>Southern Luzon</b>			
ALBAY-LIGAO	San Jose St., Dunao, Ligao City, Albay	September 30, 2017	50,000.00
ALBAY-POLANGUI	National Road, Ubaliw, Polangui, Albay	April 30, 2018	33,928.57
BACODR CITY-MOLINO	I.K. Commercial Building, Molino III, Paliparan Highway, Bacoor, Cavite	May 31, 2019	74,842.50
BACODR CITY-PANAPAN	San Miguel Commercial Building, 215 E. Aguinaldo Highway, Barangay Panapan I, Bacoor, Cavite	May 13, 2017	18,700.00
BATANGAS CITY-KUMINTANG	JPA AMA Bldg., Kumintang Ilaya, Batangas City, Batangas	February 28, 2020	60,000.00
BATANGAS CITY-P. BURGOS	Unit G1E, G/F Expansion Area, Nuctil Central Mall, P. Burgos St., Batangas City, Batangas	March 22, 2020	138,557.11
BATANGAS-BAUAN-J.P. RIZAL	G/F, ADD Building, J.P. Rizal St., Poblacion, Bauan, Batangas	August 02, 2021	50,526.56
BATANGAS-LEMERY	Humarang Bldg., Corner Ilustre Ave. and P. De Joya St., Lemery Batangas	June 30, 2021	87,978.65
BATANGAS-NASUGBU	JP Rizal St. cor F. Alix St., Nasugbu Batangas (effective 06/01/2009)	May 31, 2019	70,000.00
BATANGAS-PALLOCAN WEST	G/F MAJ Building National Highway, Pallocan West, Batangas City	June 26, 2019	70,000.00
BATANGAS-TANAUAN	G/F, V. Luansing Bldg., J.P. Laurel Highway, Tanauan City, Batangas	August 21, 2021	81,396.00
CAMARINES NORTE-DAET-PIMENTEL AVE.	Pimentel Ave., cor. Dasmariñas St., Daet, Camarines Norte	March 16, 2020	79,000.00
CAMARINES SUR-GOIA	Juan Go Bldg., cor. Rizal & Bautista Sts., Goia, Camarines sur	August 31, 2017	37,500.00
CAMARINES SUR-PILI	Cu Bldg., Old San Roque, Pili, Camarines Sur	August 31, 2017	62,685.39
CATANDUANES-VIRAC	055 Quezon Ave., Brgy. Salvacion, Virac, Catanduanes	July 21, 2018	free BOT
CAVITE-CARMONA	9767 Barangay Maduya, Carmona, Cavite	April 30, 2023	60,000.00
CAVITE-GEN. TRIAS	129 Governor's Drive, Manggahan, General Trias, Cavite City	February 27, 2019	56,651.79
CAVITE-IMUS BAYAN	GF, J. Antonio Bldg. 1167 Gen. Aguinaldo Highway, Bayan Luma 7, Imus, Cavite 4103	November 10, 2021	152,369.46
CAVITE-IMUS-AGUINALDO	Sayoc-Abella Bldg., E. Aguinaldo Hi-way, Imus, Cavite	August 31, 2020	91,162.97
CAVITE-NAIC	P. Poblete Street, Ibayo Silangan, Naic, Cavite	February 14, 2022	70,284.20
CAVITE-ROSARIO-CEPZ	Gen. Trias Drive, Rosario, Cavite	February 13, 2027	28,700.00
CAVITE-TANZA	G/F Annie's Plaza, A. Soriano Highway, Daang Amaya, Tanza Cavite	October 15, 2020	62,400.00
DASMARIÑAS-AGUINALDO HI-WAY	G/F LCVM Bldg., Aguinaldo Hi-Way Zone IV, Dasmariñas, Cavite City	December 20, 2020	70,284.20
DASMARIÑAS-SALITRAN	Michael's Bldg., Aguinaldo Highway, Salitran, Dasmariñas City, Cavite	October 25, 2020	63,520.00
LAGUNA-SOUTHWOODS	G/F, Southwoods Mall, Brgy. San Francisco, Binan, Laguna	July 31, 2022	252,383.04
LAGUNA-BIÑAN	Anumar Commercial Center, Nepa National Highway, Brgy. Sto. Domingo, Biñan, Laguna	March 31, 2023	76,500.00
LAGUNA-CABUYAO-ABI	Asia Brewery Complex, National Hi-way, Bgy. Sala, Cabuyao, Laguna	March 31, 2021	40,717.46
LAGUNA-CABUYAO-CENTRO MALL	Unit 124, Centro Mall, Brgy. Pulo, Cabuyao, Laguna	June 21, 2020	59,400.00
LAGUNA-CALAMBA CROSSING	G/F, Unit Building, J. Alcasid Business Center, Crossing Calamba City, Laguna	March 14, 2021	98,154.00
LAGUNA-CALAMBA-BUCAL	GF, Prime Unit 103 Carolina Center Bldg. COR. Ipi-ipi St., Brgy. Bucal, Calamba, Laguna	November 30, 2018	84,007.68
LAGUNA-CALAMBA-PARIAN	G/F Sta. Cecilia Business Center, Nat'l Hi-way, Bgy. Parian, Calamba, Laguna	October 15, 2021	43,500.96
LAGUNA-PASEO DE SANTA ROSA	Blk. 5 Lot 3B, Sta. Rosa Estate 2-A, Balibago, Tagaytay Road, Bo. Sto. Domingo, Sta. Rosa City, 4026 Laguna	May 14, 2021	164,250.00
LAGUNA-SAN PABLO CITY COLAGO	Mary Grace Building, Colago Avenue cor Quezon Avenue, San Pablo City, Laguna	November 30, 2021	54,697.50
LAGUNA-SAN PEDRO-NAT'L HI-WAY	Km. 31, National Highway, Brgy. Nueva, San Pedro, Laguna	February 28, 2018	65,000.00
LAGUNA-SINILOAN	G. Redor St. Siniloan, Laguna	January 17, 2021	77,058.80
LAGUNA-STA. CRUZ-REGIDOR	Regidor St., Poblacion, Sta. Cruz, Laguna	February 21, 2019	90,000.00
LAGUNA-STA. ROSA	National Highway, Balibago City of Sta. Rosa, Laguna	June 09, 2021	104,654.55
LAGUNA-UPLB	Andres Aglibut Avenue UPLB Batong Malake, Los Baños, Laguna	Lease contract in progress	
LEGASPI CITY-ALBAY CAPITOL	ANST Bldg. II, Rizal St., Brgy. 14, Albay District., Legaspi City	April 30, 2019	66,561.12
LEGASPI CITY-IMPERIAL	35 F. Imperial St., Legaspi, Albay	May 31, 2020	128,800.00
LIPA CITY-AYALA HIGHWAY	High 5 Square, Ayala Highway, Mataas na Lupa, Lipa City, Batangas	June 05, 2027	91,065.80
LUCENA CITY-ENRIQUEZ	Enriquez corner Enverga Sts., Poblacion, Lucena City, Quezon	September 15, 2022	70,000.00
MARINDUQUE-BOAC	Gov. Damian Reyes St., Murallon, Boac, Marinduque	July 31, 2019	26,785.20
MARINDUQUE-STA. CRUZ	G/F, RMR Bldg., Quezon St., Brgy. Maharlika, Sta. Cruz, Marinduque	November 17, 2020	30,000.00
NAGA CITY-MAGSAYSAY AVE.	G-Square Building Magsaysay Avenue cor Catmon II St., Balatas, Naga City	April 14, 2019	75,000.00
NAGA CITY-PANGANIBAN	DECA Corporate Center Panganiban Drive, Barangay Tinago, Naga City, Camarines Sur	February 28, 2018	85,641.70
OR. MINDORO-PINAMALAYAN	Mabini St., Zone IV, Pinamalayan, Oriental Mindoro	September 30, 2020	37,991.71
QUEZON-ATIMONAN	Our Lady of the Angels Parish Compound, Quezon Street, Atimonan, Quezon	July 15, 2020	35,000.00
QUEZON-GUMACA	Andres Bonifacio St., Poblacion, Gumaca, Quezon	November 29, 2020	80,000.00
ROMBLON-REPUBLIKA	SAL Building, Republika St., Brgy. I, Romblon, Romblon	October 11, 2019	18,700.00
SORSOGON CITY-MAGSAYSAY	Doña Nering Building, R. Magsaysay St., Sorsogon City, Sorsogon	December 15, 2018	89,285.71
SORSOGON-BULAN	Zone 4 Tomas de Castro St., Bulan, Sorsogon	July 31, 2017	35,000.00
TAGAYTAY-MENZEZ	Vistamar Bldg., Gen. E. Aguinaldo Highway, Mendez Crossing West, Tagaytay City	November 29, 2019	62,500.00
<b>Visayas</b>			
AKLAN-KALIBO-MARTELINO	0624 S. Marcelino St., Kalibo, Aklan	November 30, 2020	37,685.24
ANTIQUE-SAN JOSE	Calixto O. Zaldivar St., San Jose de Buenavista, Antique	June 11, 2020	61,990.00
BACOLOD - NEGROS CYBER CENTRE	Negros First Cyber Centre Bldg., Lacson cor. Hernaez St., Bacolod City, Negros Occidental	June 30, 2018	55,500.00

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BACOLOD-EAST-BURGOS	G/F, Besca Properties Bldg., Burgos Extension, Bacolod City, Negros Occidental	October 25, 2019	59,481.40
BACOLOD-HILADO	Hilado corner L. N. Agustín St., Bacolod City	February 19, 2022	44,100.00
BACOLOD-LACSON	10th Lacson St., Bacolod City	Lease contract in progress	
BACOLOD-LIBERTAD	Penghiong Bldg., Poinsetia St., Libertad Ext., Bacolod City, Negros Occidental	November 03, 2021	54,697.78
BOHOL-UBAY	G/F LM Commercial Bldg., National Hi-way Cor. Tan Pentong St., Poblacion, Ubay, Bohol	June 11, 2018	50,711.88
BORACAY-STATION 1	Venue One Hotel, Main Road, Station 1, Balabag, Boracay Island, Malay, Aklan	April 03, 2021	94,940.00
CEBU BUSINESS PARK	Unit F, Upper G/F, FLB Corporate Center, Archbishop Reyes Avenue, Cebu Business Park, Cebu City	September 30, 2020	139,782.50
CEBU I.T. PARK	G/F, TGU Tower, Cebu IT Park, Salinas Drive cor. J.M del Mar St., Apas, Cebu City	December 15, 2022	28,453.03
CEBU UPTOWN	G/F, Visayas Community Medical Center Mixed Use Bldg., Osmeña Blvd., Cebu City	February 29, 2020	142,848.00
CEBU-BANAWA	One Pavilion Mall, R. Duterte St., Banawa, Cebu City, 6000	October 07, 2017	69,484.50
CEBU-BANILAD-FORTUNA	AS Fortuna St., Banilad, Mandaue City, Cebu	April 01, 2018	58,500.00
CEBU-BANILAD-MA. LUISA PARK	G/F, TGU Tower, Cebu IT Park, Salinas Drive cor. J.M del Mar St., Apas, Cebu City	February 28, 2020	117,315.00
CEBU-BANTAYAN	J.P. Rizal St., Ticad, Bantayan, Cebu City	June 21, 2025	53,340.00
CEBU-BOGO	Cor. R. Fernan & San Vicente Sts., Bogo City, Cebu	April 16, 2021	35,000.00
CEBU-CARBON	41-43 Plaridel St., Carbon district, Cebu City, Cebu	October 31, 2019	108,000.00
CEBU-CARCAR	Jose Rizal St., Poblacion 1, Carcar City, Cebu	February 21, 2021	72,748.48
CEBU-COLON	G/F J. Avila Bldg., Collonade Mall Oriente, Colon St., Cebu City	December 31, 2019	134,300.00
CEBU-CONSOLACION	Consolacion Government Center Extension, Poblacion, Oriental, Consolacion, Cebu City	August 02, 2020	66,000.00
CEBU-ESCARIO	G/F Capitol Square, N. Escario Street, Cebu City	August 27, 2020	78,750.00
CEBU-FUENTE OSMEÑA	BF Paray Bldg., Osmeña Blvd., Cebu city	May 25, 2018	130,000.00
CEBU-LAHUG	G/F Juanita Bldg., Escario St. Cor. Gorordo Ave., Brgy. Camputhaw, Lahug, Cebu City	February 07, 2021	72,187.20
CEBU-LAPU-LAPU MARKET	Mangubat cor. Rizal Sts., Lapu-Lapu City, Cebu	December 31, 2022	131,250.00
CEBU-LAPU-LAPU-PUSOK	Highway, Pusok, Lapu-Lapu City	February 28, 2021	30,800.00
CEBU-LILOAN	Units 11-12, G/F, Gaisano Grand Liloan, Barangay Poblacion, Liloan, Cebu	March 05, 2021	56,250.00
CEBU-MACTAN INT'L AIRPORT	Lower Ground, Waterfront Mactan, Airport Rd., Pasok, Lapulapu City	November 30, 2017	63,262.14
CEBU-MAMBALING	G/F Super Metro Mambaling, F. Llamas St., Basak, San Nicolas, Cebu City	October 28, 2021	68,000.00
CEBU-MANDAUE CENTRO	G/F, Gaisano Grand Mall, Mandaue Centro, A. Del Rosario St., Mandaue City 6014, Cebu	February 28, 2022	112,868.44
CEBU-MANDAUE-A. CORTES	A. C. Cortes Ave., Ibabaw, Mandaue City, Cebu	February 28, 2021	100,834.41
CEBU-MANDAUE-LOPEZ JAENA	J. D. Bldg., Lopez Jaena St., Highway, Tipolo, Mandaue City	April 14, 2020	84,917.84
CEBU-MANDAUE-NORTH ROAD	Unit 101A Ground Floor, Insular Square, Northroad Basak Mandaue City	February 28, 2018	82,019.20
CEBU-MANDAUE-SUBANGDAKU	KRC Bldg., National Highway, Subangdaku, Mandaue City, Cebu	August 15, 2021	44,423.00
CEBU-MEPZ	1st Ave., MEPZ 1, Ibo Lapulapu City	July 19, 2019	12,438.68
CEBU-MINGLANILLA	Ward 4, Poblacion, Minglanilla, Cebu City	October 14, 2022	63,206.32
CEBU-MOALBOAL	G/F, Stall MBL-GFS 7, 8 & 9, Gaisano Grand Mall, Poblacion East, Moalboal, Cebu	April 30, 2020	54,000.00
CEBU-TABUNOK NAT'L HI-WAY	Cebu-Tabunok Nat'l. Hi-Way	January 16, 2021	80,454.00
CEBU-TABUNOK-TALISAY	Viva Lumber Bldg., Talisay, Tabunok, Cebu	April 30, 2019	56,000.00
CEBU-TALAMBAN	Leyson St., Talamban, Cebu City	August 15, 2018	56,000.00
DUMAGUETE CITY-SOUTH ROAD	Manhattan Suites, South Road, Calindagan, Dumaguete City, Negros Oriental	October 14, 2017	58,000.00
EASTERN SAMAR-GUIUAN	San Nicolas St., Guiuan, Eastern Samar 6809	October 31, 2019	35,718.24
ILOILO-ALDEGUER	St. Catherine Arcade, Aldeguer St., Iloilo City	November 15, 2021	80,000.00
ILOILO-DIVERSION ROAD	Unicom Bldg., Sen. Benigno Aquino Ave. (Diversion Road), Brgy. San Rafael, Mandurriao, Iloilo City	October 02, 2019	47,103.00
ILOILO-GEN. LUNA	Go Sam Building, Gen. Luna St., Iloilo City	December 17, 2021	71,500.00
ILOILO-JARO	#8 Lopez Jaena St., Jaro, Iloilo City	May 02, 2021	70,500.00
ILOILO-JARO HECHANOVA	P.T. Española Building, Gran Plains Subdivision, Brgy. M.V. Hechanova, Tabuk Suba, Jaro, Iloilo City 5000	May 02, 2021	70,500.00
ILOILO-LA PAZ	G/F Inayan Building, Rizal Street, La Paz, Iloilo City 5000	December 31, 2018	58,600.00
ILOILO-MIAG-AO	One TGN Building, Cor. Noble & Sto. Tomas Sts., Miagao, Iloilo	May 15, 2018	42,446.25
ILOILO-STA. BARBARA	Liz Complex, Bangga Dama, Brgy. Bokong Oeste, Sta. Barbara, Iloilo	October 31, 2018	55,934.99
LEYTE-ORMOC CITY-REAL	Real St. Osmoc City, Leyte 6541	September 30, 2021	107,992.50
LEYTE-PALOMPON	G/F Mun. Bldg., Rizal St., 6538 Palompon, Leyte	May 16, 2018	15,000.00
NEGROS OCC.-LA CARLOTA CITY	Cor. La Paz and Rizal Sts., La Carlota City	May 31, 2021	40,995.06
NEGROS OR.-BAIS CITY	Rosa Dy-Teves Bldg., Quezon St., Bais City	November 30, 2021	0.00
NEGROS OR.-GUIHULNGAN	New Guihulngan Public Market, S. Villegas St., Guihulngan, Negros Oriental	February 08, 2018	18,000.00
SOUTHERN LEYTE-SOGOD	Osmeña St., Zone 2, Sogod, Southern Leyte 6606	November 30, 2020	53,400.00
TACLOBAN CITY-RIZAL AVE.	G/F Washington Bldg., Rizal Ave., Tacloban City	October 22, 2021	115,747.62
TAGBILARAN-ALTURAS MALL	G/F, Stall 10, Alturas Mall, C.P. Garcia Ave., M.H. del Pilar & B. Inting Sts., Tagbilaran City, Bohol	March 20, 2021	82,643.98
TAGBILARAN-ISLAND CITY MALL	Upper Ground Floor 33-34, Island City Mall, Dampas District, Tagbilaran City	October 31, 2020	80,597.12
<b>Mindanao</b>			
AGUSAN DEL SUR-BAYUGAN CITY	Mendoza Square, Narra Avenue, Poblacion, Bayugan City, Agusan del Sur	August 31, 2019	40,500.00
BUKIDNON-MARAMAG	Sayre Highway, North Poblacion, Maramag Poblacion	October 31, 2021	61,000.00
BUTUAN CITY-J.C. AQUINO	J.C. Aquino Avenue, Butuan City, Agusan del Norte	March 31, 2018	60,000.00
CDO-CARMEN	REGO Bldg., 296 Agoho Drive, Carmen, Cagayan de Oro City, Misamis Oriental	October 25, 2020	71,428.57
CDO-LAPASAN HIGHWAY	G/F, RMT Building, Lapasan Highway, Cagayan de Oro City	January 17, 2027	56,976.86
CDO-LIMKETKAI MALL NORTH CONCOURSE	G/F North Concourse, Limketkai Mall, Limketkai Center, Lapasan, Cagayan de Oro City, Misamis Oriental	October 31, 2021	174,567.97
DAVAO DEL NORTE-PANABO	G/F Gaisano Grand Mall of Panabo, Quezon St., Brgy. Sto. Niño, Panabo City, Davao Del Norte	November 30, 2021	66,145.00
DAVAO DEL NORTE-TAGUM-APOKON	Gl. 04-06 Gaisano Grand Arcade, Apokon Road corner Lapu-Lapu Ext., Brgy. Visayan Village, Tagum City, Davao Del Norte	September 15, 2017	45,000.00
DAVAO-AGDAO	Chavez Bldg., Lapu-Lapu St., Agdao, Davao City	November 30, 2019	80,000.00
DAVAO-ATENE0	G/F, Community Center, Ateneo de Davao University, Jacinto St., Davao City	October 10, 2025	60,168.00
DAVAO-BANGOU	Roman Paula Bldg., C. Bangoy Street, Davao City	April 24, 2019	66,000.00
DAVAO-CABAGUIO AVE.	HPC Bldg., Cabaguio Avenue, Brgy. Gov. Paciano Bangoy, Davao City	October 16, 2021	52,487.60
DAVAO-CALINAN	LTH Building, Davao-Bukidnon Highway, Calinan, Davao City	November 30, 2022	38,896.20
DAVAO-DIVERSION ROAD	D3G Y10 Building, Davao Diversion Road, Carlos P. Garcia H-way, Buhangin Davao	July 14, 2019	47,600.00
DAVAO-LANANG	Km. 7, Lanang, Davao City	July 24, 2019	50,000.00
DAVAO-MAGSAYSAY-LIZADA	R. Magsaysay Ave. cor. Lizada St., Davao City	May 09, 2022	115,473.09
DAVAO-MATINA-GSIS	HJ Bldg., Mc Arthur Highway, Brgy. Matina, Davao City	May 01, 2018	55,357.14
DAVAO-MATINA-MCARTHUR HIGHWAY	80 Luo Building, Mc Arthur Highway, Matina, Davao City	September 14, 2020	40,000.00
DAVAO-MONTEVERDE CHINATOWN	42 T. Monteverde cor. S. Bangoy Sts., Davao City	March 13, 2020	119,590.94
DAVAO-MONTEVERDE-SALES	Mintrade Bldg., Monteverde St. cor. Sales St., Davao City, Davao del Sur	March 31, 2017	94,905.05
DAVAO-OBRERO	G/F JJ Commune Bldg., Loyola St., Bo. Obrero, Davao City	July 31, 2020	65,000.00
DAVAO-PANACAN	Unit 11-13, GF GRJ Business Center, Maharlika Highway, Panacan, Davao City	April 30, 2027	62,803.74
DAVAO-SASA	Carmart Bldg., Km 8, Sasa, Davao City	November 14, 2018	41,659.54
DAVAO-STA. ANA	Bonifacio Tan Bldg., Rosemary cor. Bangoy Sts., Sta. Ana Dist., Davao City, Davao del Sur	April 30, 2018	57,375.00
DAVAO-TORIL	Ancitta G. Uy Bldg., Saavedra St., Toril, Davao City, Davao del Sur	June 01, 2017	60,062.68
DIPOLOG CITY-RIZAL	Rizal Ave., cor. Osmeña St., Dipolog City, Zamboanga del Norte	April 16, 2017	68,780.13

**PHILIPPINE NATIONAL BANK**  
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<b>GENERAL SANTOS-KCC MALL</b>	Unit 018 Lower G/F KCC Mall of Gensan, Jose Catolico Sr. Ave. General Santos City, South Cotabato	April 10, 2021	229,350.00
<b>GENERAL SANTOS-P. ACHARON</b>	Pedro Acharon Blvd., General Santos City, South Cotabato	June 30, 2018	24,928.05
<b>GENERAL SANTOS-SANTIAGO</b>	RD Realty Development Bldg., Santiago Blvd., General Santos City, South Cotabato	February 28, 2018	55,125.00
<b>ILIGAN CITY-PALA-O</b>	G/F Iligan Day Inn Bldg., Benito S. Ong St., Pala-O, Iligan City, Lanao del Norte	September 30, 2017	48,616.07
<b>ILIGAN CITY-QUEZON</b>	Quezon Ave., Poblacion, Iligan City, Lanao del Norte	October 31, 2016	80,000.00
<b>KCC MALL DE ZAMBOANGA</b>	National Hi-way, Guiwan Zamboanga City	February 28, 2017	12,000.00
<b>MALAYBALAY CITY-FORTICH</b>	Fortich corner Kapitan Juan Melendez Sts., Malaybalay, Bukidnon	March 31, 2018	42,350.00
<b>MALAYBALAY CITY-RIZAL</b>	Flores Bldg., cor. Rizal & Tabios Sts., Brgy. 5, Malaybalay City, Bukidnon	April 30, 2017	54,000.00
<b>MARAWI CITY-MSU EXT. OFFICE</b>	Right Wing, Dimaporo Gymnasium, MSU-Main Campus, Brgy. Rapasan/Sikap, Marawi City, Lanao del Sur	Indefinite	Rent Free
<b>OZAMIS CITY-BURGOS</b>	Gomez cor. Burgos Sts., Ozamis City, Misamis Occidental	September 30, 2018	69,457.50
<b>PAGADIAN CITY-RIZAL AVE. EXT. OFFICE</b>	G/F Gaisano Capital Pagadian, Rizal Avenue, San Pedro District, Pagadian City	January 02, 2021	25,287.00
<b>SULTAN KUDARAT-ISULAN</b>	Aristoza Bldg., National Highway, Isulan, Sultan Kudarat	May 31, 2017	38,808.00
<b>SURIGAO CITY-GAISANO CAPITAL</b>	Gaisano Capital, KM 4, National Highway, Barangay Luna, Surigao City	July 10, 2017	35,663.00
<b>SURIGAO CITY-SAN NICOLAS</b>	San Nicolas St., Washington, Surigao City, Surigao del Norte	March 31, 2021	146,659.50
<b>VALENCIA CITY-MABINI</b>	Tamaylang Bldg., Mabini Street, Poblacion, Valencia City, Bukidnon	February 28, 2021	58,593.75
<b>ZAMBOANGA - CANELAR</b>	G/F Bhe Shark Hotel, Mayor Jaldon St., Canelar, Zamboanga City	August 31, 2022	53,146.83
<b>ZAMBOANGA DEL NORTE-LILOY</b>	Chan Bldg., Baybay, Lilooy, Zamboanga del Norte	April 30, 2020	35,000.00
<b>ZAMBOANGA DEL NORTE-SINDANGAN</b>	Zamboanga Del Norte-Sindangan	August 11, 2022	10,368.00
<b>ZAMBOANGA-CLIMACO</b>	JNB Bldg., Buenavista St., Zamboanga City, Zamboanga del Sur	June 24, 2022	108,718.77
<b>ZAMBOANGA-MCLL HIGHWAY</b>	Ciudad Medical, Zamboanga Nuñez Ext., Camino Nuevo, Zamboanga City	June 30, 2017	134,400.00
<b>ZAMBOANGA-SAN JOSE</b>	San Jose, Zamboanga City, Zamboanga del Sur	April 22, 2019	30,000.00
<b>ZAMBOANGA-TETUAN</b>	G/F. Al. Gonzalez & Sons Bldg., Veterans Ave., Zamboanga City 7000	May 15, 2022	84,368.16
<b>ZAMBOANGA-VETERANS AVENUE</b>	Zamboanga Doctors' Hospital, G/F Annex Bldg., Veterans Ave., Zamboanga City, Zamboanga del Sur	May 15, 2017	91,197.98