



PNB-IBJL Leasing and Finance Corporation

A joint venture company between Philippine National Bank and one of Japan's leading leasing and financing firms, IBJ Leasing Co., Ltd. is in immediate need of:

ACCOUNT OFFICERS

For MAKATI - (Foreign/Japanese Market) and CEBU Branch

Responsible for developing new business via solicitation of new accounts and generating additional business from existing clients; processing, evaluating, booking and servicing lease/loan accommodations of clients; and monitoring and managing client's performance. Assists the Business Development Team Head in marketing of prospective clients.

COLLECTION AND REMEDIAL DEPT. HEAD

Responsible for the day to day administration of the dept. Supervises collection and aging of all receivables from all borrowers/lessees. Directs handling of Remedial/Problem Accounts and deciding on whether to refer an account for foreclosure and/or file a case against the borrower/lessee.

REMEDIAL OFFICER

Responsible for the portfolio of past due accounts and finds best way to collect from these accounts either by restructuring, dacion, extension, foreclosure, debt to equity conversions or write-off. He/she will be in charge in the design, evaluation and recommendation for problem accounts and coordinate its implementation.

Interested applicants may email their resume with photo to:

info@pnb-ibjlleasing.com.ph